

Fiscal year 2022 Summary of Earnings Digest 《Growth》 1

Consolidated

Industry	No. of Cos.	Net Sales (Operating Revenues)			Operating Income			Ordinary Profits (Income from continuing operations before extraordinary items and income tax)		
		2022	Compared with Previous Term	2021	2022	Compared with Previous Term	2021	2022	Compared with Previous Term	2021
		yen mil.	%	yen mil.	yen mil.	%	yen mil.	yen mil.	%	yen mil.
Non-Financial	406	2,558,723	+13.34	2,257,564	77,646	+13.25	68,560	83,084	+7.13	77,553
Manufacturing	56	314,518	+6.65	294,895	-45,279	...	-37,529	-37,032	...	-30,943
Non-Manufacturing	350	2,244,205	+14.34	1,962,669	122,925	+15.87	106,089	120,116	+10.71	108,496
<i>All Industries (including financials)</i>	414	2,708,184	+12.96	2,397,382	-	-	-	86,547	+6.88	80,977
Fishery, Agriculture & Forestry	0	-	-	-	-	-	-	-	-	-
Mining	0	-	-	-	-	-	-	-	-	-
Construction	7	97,527	+17.19	83,219	4,413	+19.24	3,701	4,369	+18.08	3,700
Foods	1	804	+3.08	780	-312	...	-330	-307	...	-320
Textiles & Apparels	0	-	-	-	-	-	-	-	-	-
Pulp & Paper	0	-	-	-	-	-	-	-	-	-
Chemicals	5	75,789	+9.78	69,035	5,326	-19.51	6,617	5,975	-11.06	6,718
Pharmaceutical	29	45,226	+21.04	37,363	-48,991	...	-47,095	-44,564	...	-42,398
Oil & Coal Products	0	-	-	-	-	-	-	-	-	-
Rubber Products	0	-	-	-	-	-	-	-	-	-
Glass & Ceramics Products	0	-	-	-	-	-	-	-	-	-
Iron & Steel	0	-	-	-	-	-	-	-	-	-
Nonferrous Metals	2	20,002	-12.94	22,974	-1,260	...	1,106	-1,459	...	1,129
Metal Products	0	-	-	-	-	-	-	-	-	-
Machinery	2	7,701	-16.79	9,255	653	-34.83	1,002	682	-32.34	1,008
Electric Appliances	6	42,983	+1.49	42,350	997	-52.55	2,101	1,152	-42.49	2,003
Transportation Equipment	2	22,359	+14.99	19,445	936	+70.49	549	1,022	+74.11	587
Precision Instruments	5	14,387	-2.37	14,736	-5,200	...	-3,983	-3,058	...	-2,890
Other Products	4	85,267	+7.99	78,957	2,572	+2.72	2,504	3,525	+9.47	3,220
Electric Power & Gas	1	17,718	+11.08	15,950	1,289	-42.17	2,229	-1,360	...	990
Land Transportation	0	-	-	-	-	-	-	-	-	-
Marine Transportation	0	-	-	-	-	-	-	-	-	-
Air Transportation	0	-	-	-	-	-	-	-	-	-
Warehousing & Harbor Transportation Services	1	10,493	+3.90	10,099	392	-46.23	729	360	-47.60	687
Information & Communication	165	696,194	+16.42	598,009	38,952	+1.97	38,198	36,681	-5.98	39,015
Wholesale Trade	7	134,507	+19.37	112,680	6,662	+62.21	4,107	6,386	+70.07	3,755
Retail Trade	24	229,038	+17.17	195,476	3,920	+1,247.08	291	6,128	+126.29	2,708
Real Estate	18	359,987	+22.99	292,686	14,334	+32.72	10,800	11,085	+46.92	7,545
Services	127	698,741	+6.75	654,550	52,963	+15.05	46,034	56,467	+12.72	50,096
Banks	0	-	-	-	-	-	-	-	-	-
Securities & Commodity Futures	1	6,573	+41.45	4,647	209	...	-432	214	...	-491
Insurance	4	135,901	+10.68	122,792	-	-	-	2,442	-31.54	3,567
Other Financing Business	3	6,987	-43.56	12,379	614	-31.47	896	807	+131.90	348

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Consolidated

Industry	No. of Cos.	Net Income			Amount of Dividends Paid		
		2022	Compared with Previous Term	2021	2022	Compared with Previous Term	2021
		yen mil.	%	yen mil.	yen mil.	%	yen mil.
Non-Financial	406	-17,241	...	16,496	15,492	+32.91	11,656
Manufacturing	56	-48,138	...	-37,639	842	-5.29	889
Non-Manufacturing	350	30,897	-42.93	54,135	14,650	+36.07	10,767
<i>All Industries (including financials)</i>	414	-19,616	...	13,376	16,032	+34.61	11,910
Fishery, Agriculture & Forestry	0	-	-	-	-	-	-
Mining	0	-	-	-	-	-	-
Construction	7	2,384	+97.19	1,209	349	+19.11	293
Foods	1	-308	...	-322	0	0.00	0
Textiles & Apparels	0	-	-	-	-	-	-
Pulp & Paper	0	-	-	-	-	-	-
Chemicals	5	3,048	-17.44	3,692	0	0.00	0
Pharmaceutical	29	-48,725	...	-42,521	0	0.00	0
Oil & Coal Products	0	-	-	-	-	-	-
Rubber Products	0	-	-	-	-	-	-
Glass & Ceramics Products	0	-	-	-	-	-	-
Iron & Steel	0	-	-	-	-	-	-
Nonferrous Metals	2	-1,686	...	962	0	0.00	0
Metal Products	0	-	-	-	-	-	-
Machinery	2	255	+65.58	154	42	-2.33	43
Electric Appliances	6	614	-37.79	987	179	+167.16	67
Transportation Equipment	2	737	+102.47	364	26	+0.00	26
Precision Instruments	5	-3,635	...	-3,120	0	...	138
Other Products	4	1,562	-27.85	2,165	595	-3.25	615
Electric Power & Gas	1	-1,526	...	529	0	0.00	0
Land Transportation	0	-	-	-	-	-	-
Marine Transportation	0	-	-	-	-	-	-
Air Transportation	0	-	-	-	-	-	-
Warehousing & Harbor Transportation Services	1	628	+35.64	463	103	+0.98	102
Information & Communication	165	-1,894	...	18,826	4,970	+33.20	3,731
Wholesale Trade	7	3,435	+106.43	1,664	737	+17.54	627
Retail Trade	24	1,858	+178.98	666	891	+67.13	533
Real Estate	18	-1,163	...	3,897	2,550	+43.26	1,780
Services	127	27,175	+1.09	26,881	5,050	+36.47	3,700
Banks	0	-	-	-	-	-	-
Securities & Commodity Futures	1	289	...	-495	0	0.00	0
Insurance	4	-3,134	...	-1,868	478	+154.26	188
Other Financing Business	3	470	...	-757	62	-6.06	66

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Consolidated

Industry	No. of Cos.	Total Assets			Net Assets			Net worth		
		2022	Compared with Previous Term	2021	2022	Compared with Previous Term	2021	2022	Compared with Previous Term	2021
		yen mil.	%	yen mil.	yen mil.	%	yen mil.	yen mil.	%	yen mil.
Non-Financial	406	2,892,169	+7.97	2,678,721	1,411,516	+2.36	1,378,987	1,388,308	+2.32	1,356,884
Manufacturing	56	491,793	-0.55	494,515	316,290	-3.65	328,261	313,749	-3.43	324,886
Non-Manufacturing	350	2,400,376	+9.90	2,184,206	1,095,226	+4.24	1,050,726	1,074,559	+4.12	1,031,998
<i>All Industries (including financials)</i>	414	3,207,698	+7.13	2,994,183	1,489,066	+1.55	1,466,321	1,465,724	+1.50	1,444,093
Fishery, Agriculture & Forestry	0	-	-	-	-	-	-	-	-	-
Mining	0	-	-	-	-	-	-	-	-	-
Construction	7	73,851	+3.69	71,224	26,862	+9.37	24,561	26,349	+9.65	24,030
Foods	1	1,201	-20.67	1,514	899	-31.22	1,307	897	-31.32	1,306
Textiles & Apparels	0	-	-	-	-	-	-	-	-	-
Pulp & Paper	0	-	-	-	-	-	-	-	-	-
Chemicals	5	40,413	+4.26	38,762	28,489	+14.87	24,802	28,489	+14.94	24,786
Pharmaceutical	29	185,830	-9.66	205,698	133,371	-12.97	153,248	132,053	-12.50	150,919
Oil & Coal Products	0	-	-	-	-	-	-	-	-	-
Rubber Products	0	-	-	-	-	-	-	-	-	-
Glass & Ceramics Products	0	-	-	-	-	-	-	-	-	-
Iron & Steel	0	-	-	-	-	-	-	-	-	-
Nonferrous Metals	2	27,010	+23.66	21,842	9,904	+24.50	7,955	9,904	+24.50	7,955
Metal Products	0	-	-	-	-	-	-	-	-	-
Machinery	2	16,984	+15.38	14,720	7,824	-4.85	8,223	7,811	-4.85	8,209
Electric Appliances	6	42,944	+11.44	38,537	22,999	+15.69	19,880	22,992	+15.74	19,865
Transportation Equipment	2	24,911	+10.36	22,573	8,254	+5.75	7,805	8,254	+7.04	7,711
Precision Instruments	5	75,633	+2.87	73,525	57,067	-3.91	59,387	56,687	-3.72	58,875
Other Products	4	76,867	-0.62	77,344	47,483	+4.01	45,654	46,662	+3.10	45,260
Electric Power & Gas	1	166,729	+39.21	119,766	12,608	-10.56	14,097	9,293	-12.58	10,630
Land Transportation	0	-	-	-	-	-	-	-	-	-
Marine Transportation	0	-	-	-	-	-	-	-	-	-
Air Transportation	0	-	-	-	-	-	-	-	-	-
Warehousing & Harbor Transportation Services	1	9,471	-0.14	9,484	3,259	+19.55	2,726	3,258	+19.52	2,726
Information & Communication	165	885,137	+9.78	806,286	513,686	-0.29	515,196	507,309	-0.39	509,310
Wholesale Trade	7	60,550	+25.79	48,136	26,644	+22.12	21,817	26,222	+21.51	21,580
Retail Trade	24	148,588	+11.93	132,755	50,286	+9.36	45,982	49,774	+9.24	45,565
Real Estate	18	340,382	-3.63	353,200	112,603	+1.06	111,420	111,922	+2.52	109,166
Services	127	715,668	+11.24	643,355	349,278	+10.91	314,927	340,432	+10.18	308,991
Banks	0	-	-	-	-	-	-	-	-	-
Securities & Commodity Futures	1	25,964	-5.16	27,377	10,980	+9.40	10,037	10,980	+9.40	10,037
Insurance	4	268,840	+0.21	268,274	61,790	-14.05	71,888	61,656	-14.08	71,763
Other Financing Business	3	20,725	+4.61	19,811	4,780	-11.63	5,409	4,780	-11.63	5,409

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Consolidated

Industry	No. of Cos.	Return on Equity (ROE)		Ratio of Ordinary Profits to Total Assets		Ratio of Operating Income to Net Sales		Capital Adequacy Ratio		Dividend Payout Ratio		Ratio of Dividends to Net Assets	
		2022	2021	2022	2021	2022	2021	2022	2021	2022	2021	2022	2021
Non-Financial	406	-1.30	1.37	2.98	3.14	3.03	3.04	48.00	50.65	...	70.41	1.09	0.95
Manufacturing	56	-15.08	-12.16	-7.51	-6.50	-14.40	-12.73	63.80	65.70	...	...	0.26	0.28
Non-Manufacturing	350	2.94	6.11	5.24	5.43	5.48	5.41	44.77	47.25	46.67	19.68	1.35	1.18
<i>All Industries (including financials)</i>	414	-1.39	1.04	2.79	2.90	-	-	45.69	48.23	...	88.93	1.07	0.91
Fishery, Agriculture & Forestry	0	-	-	-	-	-	-	-	-	-	-	-	-
Mining	0	-	-	-	-	-	-	-	-	-	-	-	-
Construction	7	9.46	5.38	6.02	5.61	4.52	4.45	35.68	33.74	14.64	24.23	1.36	1.28
Foods	1	-27.96	-25.77	-22.62	-17.86	-38.81	-42.31	74.69	86.26	...	...	0.00	0.00
Textiles & Apparels	0	-	-	-	-	-	-	-	-	-	-	-	-
Pulp & Paper	0	-	-	-	-	-	-	-	-	-	-	-	-
Chemicals	5	11.44	18.45	15.09	19.91	7.03	9.58	70.49	63.94	0.00	0.00	0.00	0.00
Pharmaceutical	29	-34.44	-29.01	-22.76	-21.02	-108.32	-126.05	71.06	73.37	...	...	0.00	0.00
Oil & Coal Products	0	-	-	-	-	-	-	-	-	-	-	-	-
Rubber Products	0	-	-	-	-	-	-	-	-	-	-	-	-
Glass & Ceramics Products	0	-	-	-	-	-	-	-	-	-	-	-	-
Iron & Steel	0	-	-	-	-	-	-	-	-	-	-	-	-
Nonferrous Metals	2	-18.88	12.84	-5.97	5.75	-6.30	4.81	36.67	36.42	...	0.00	0.00	0.00
Metal Products	0	-	-	-	-	-	-	-	-	-	-	-	-
Machinery	2	3.18	1.96	4.30	6.54	8.48	10.83	45.99	55.77	16.47	27.92	0.52	0.54
Electric Appliances	6	2.87	5.67	2.83	5.52	2.32	4.96	53.54	51.55	29.15	6.79	0.83	0.38
Transportation Equipment	2	9.23	5.42	4.30	2.68	4.19	2.82	33.13	34.16	3.53	7.14	0.32	0.38
Precision Instruments	5	-6.29	-5.39	-4.10	-4.10	-36.14	-27.03	74.95	80.07	...	...	0.00	0.24
Other Products	4	3.40	4.87	4.57	4.28	3.02	3.17	60.70	58.52	38.09	28.41	1.28	1.37
Electric Power & Gas	1	-15.32	6.41	-0.95	1.08	7.28	13.97	5.57	8.88	...	0.00	0.00	0.00
Land Transportation	0	-	-	-	-	-	-	-	-	-	-	-	-
Marine Transportation	0	-	-	-	-	-	-	-	-	-	-	-	-
Air Transportation	0	-	-	-	-	-	-	-	-	-	-	-	-
Warehousing & Harbor Transportation Services	1	20.99	21.45	3.80	8.07	3.74	7.22	34.40	28.74	16.40	22.03	3.44	4.72
Information & Communication	165	-0.43	4.61	4.34	5.53	5.59	6.39	57.31	63.17	...	19.45	0.93	0.89
Wholesale Trade	7	14.37	8.24	11.75	8.15	4.95	3.64	43.31	44.83	21.46	37.68	3.04	3.08
Retail Trade	24	3.89	1.55	4.36	2.10	1.71	0.15	33.50	34.32	45.78	79.43	1.76	1.21
Real Estate	18	-1.05	3.81	3.20	2.21	3.98	3.69	32.88	30.91	...	45.68	2.28	1.70
Services	127	8.48	9.56	8.31	8.21	7.58	7.03	47.57	48.03	18.31	13.67	1.52	1.28
Banks	0	-	-	-	-	-	-	-	-	-	-	-	-
Securities & Commodity Futures	1	2.75	-5.84	0.80	-2.30	3.18	-9.30	42.29	36.66	0.00	...	0.00	0.00
Insurance	4	-4.70	-2.72	0.91	1.36	-	-	22.93	26.75	...	...	0.72	0.27
Other Financing Business	3	9.23	-13.07	3.98	1.02	8.79	7.24	23.06	27.30	13.19	...	1.22	0.69

Note: "*" = over 100% times.

Fiscal year 2022 Summary of Earnings Digest 《Growth》

Historical Data 1 (Consolidated)

Fiscal Year	No. of Cos.			Net Sales (Operating Revenues)						Operating Income					
	Non-Financial	Manufacturing	Non-Manufacturing	Non-Financial		Manufacturing		Non-Manufacturing		Non-Financial		Manufacturing		Non-Manufacturing	
					Compared with Previous Term		Compared with Previous Term		Compared with Previous Term		Compared with Previous Term		Compared with Previous Term		Compared with Previous Term
2022	406	56	350	yen mil.	%	yen mil.	%	yen mil.	%	yen mil.	%	yen mil.	%	yen mil.	%
				2,558,723	13.34	314,518	6.65	2,244,205	14.34	77,646	13.25	-45,279	...	122,925	15.87

Fiscal year 2022 Summary of Earnings Digest 《Growth》

Historical Data 2 (Consolidated)

Fiscal Year	Ordinary Profits (Income from continuing operations before extraordinary items and income tax)						Net Income					
	Non-Financial		Manufacturing		Non-Manufacturing		Non-Financial		Manufacturing		Non-Manufacturing	
		Compared with Previous Term		Compared with Previous Term		Compared with Previous Term		Compared with Previous Term		Compared with Previous Term		Compared with Previous Term
	yen mil.	%	yen mil.	%	yen mil.	%	yen mil.	%	yen mil.	%	yen mil.	%
2022	83,084	7.13	-37,032	...	120,116	10.71	-17,241	...	-48,138	...	30,897	-42.93

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Historical Data 3 (Consolidated)

Fiscal Year	Amount of Dividends Paid						Total Assets					
	Non-Financial		Manufacturing		Non-Manufacturing		Non-Financial		Manufacturing		Non-Manufacturing	
		Compared with Previous Term		Compared with Previous Term		Compared with Previous Term		Compared with Previous Term		Compared with Previous Term		Compared with Previous Term
	yen mil.	%	yen mil.	%	yen mil.	%	yen mil.	%	yen mil.	%	yen mil.	%
2022	15,492	32.91	842	-5.29	14,650	36.07	2,892,169	7.97	491,793	-0.55	2,400,376	9.90

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Historical Data 4 (Consolidated)

Fiscal Year	Net Assets						Net worth					
	Non-Financial		Manufacturing		Non-Manufacturing		Non-Financial		Manufacturing		Non-Manufacturing	
	Compared with Previous Term		Compared with Previous Term		Compared with Previous Term		Compared with Previous Term		Compared with Previous Term		Compared with Previous Term	
	yen mil.	%	yen mil.	%	yen mil.	%	yen mil.	%	yen mil.	%	yen mil.	%
2022	1,411,516	2.36	316,290	-3.65	1,095,226	4.24	1,388,308	2.32	313,749	-3.43	1,074,559	4.12

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Historical Data 5 (Consolidated)

Fiscal Year	Return on Equity (ROE)						Ratio of Ordinary Profits to Total Assets						Ratio of Operating Income to Net Sales					
	Non-Financial		Manufacturing		Non-Manufacturing		Non-Financial		Manufacturing		Non-Manufacturing		Non-Financial		Manufacturing		Non-Manufacturing	
	Current Term	Previous Term	Current Term	Previous Term	Current Term	Previous Term	Current Term	Previous Term	Current Term	Previous Term	Current Term	Previous Term	Current Term	Previous Term	Current Term	Previous Term	Current Term	Previous Term
2022	% -1.30	% 1.37	% -15.08	% -12.16	% 2.94	% 6.11	% 2.98	% 3.14	% -7.51	% -6.50	% 5.24	% 5.43	% 3.03	% 3.04	% -14.40	% -12.73	% 5.48	% 5.41

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Historical Data 6 (Consolidated)

Fiscal Year	Capital Adequacy Ratio						Dividend Payout Ratio						Ratio of Dividends to Net Assets					
	Non-Financial		Manufacturing		Non-Manufacturing		Non-Financial		Manufacturing		Non-Manufacturing		Non-Financial		Manufacturing		Non-Manufacturing	
	Current Term	Previous Term	Current Term	Previous Term	Current Term	Previous Term	Current Term	Previous Term	Current Term	Previous Term	Current Term	Previous Term	Current Term	Previous Term	Current Term	Previous Term	Current Term	Previous Term
2022	% 48.00	% 50.65	% 63.80	% 65.70	% 44.77	% 47.25	% ...	% 70.41	% ...	% ...	% 46.67	% 19.68	% 1.09	% 0.95	% 0.26	% 0.28	% 1.35	% 1.18

Note: * "=over 100% times.