**Program Information** 

Santander International Debt, S.A. Unipersonal Santander Issuances, S.A. Unipersonal

### PROGRAM INFORMATION

Type of Information:	Program Information
Date of Announcement:	25 November 2016
Issuer(s) Name:	1) Santander International Debt, S.A. Unipersonal ("Santander International"), for issuances of senior debt
	2) Santander Issuances, S.A. Unipersonal (" <b>Santander Issuances</b> "), for issuances of subordinated debt (together with Santander International, the " <b>Issuers</b> " and each an " <b>Issuer</b> ")
Name and Title of Representative:	1) Santander International Antonio Torío Director
	2) Santander Issuances Antonio Torío Director
Address of Head Office:	1) Santander International Ciudad Grupo Santander, Avenida de Cantabria s/n, 28660 Boadilla del Monte, Madrid, Spain
	2) Santander Issuances Ciudad Grupo Santander, Avenida de Cantabria s/n, 28660 Boadilla del Monte, Madrid, Spain
Telephone:	1) Santander International +34-912893685
	2) Santander Issuances +34-912893685
Contact Person:	Attorney-in-Fact: Hironori Shibata, Attorney-at-law Hiroto Ando, Attorney-at-law Aina Ono, Attorney-at-law
	Anderson Mori & Tomotsune Address: Akasaka K-Tower 2-7, Motoakasaka 1-chome Minato-ku, Tokyo
	Telephone: +81-3-6888-1000
Type of Securities:	Notes (either senior or subordinated and collectively the "Notes")
Scheduled Issuance Period:	25 November 2016 to 24 November 2017
Maximum Outstanding Issuance Amount:	€32,000,000,000
Address of Website for Announcement:	http://www.jpx.co.jp/english/equities/products/tpbm/anno uncement/index.html
Status of Submission of Annual Securities Reports or Issuer Filing Information:	None

Guarantor Name:

Banco Santander, S.A.

Name of Joint Lead Manager (for the purpose of this Program Information):

Mizuho International plc Nomura International plc

Notes to Investors:

- The TOKYO PRO-BOND Market is a market for professional investors, etc. (*Tokutei Toushika tou*) as defined in Article 2, Paragraph 3, Item 2(b)(2) of the Financial Instruments and Exchange Act of Japan (Act No. 25 of 1948, as amended, the "FIEA") (the "Professional Investors, Etc."). Notes listed on the market ("Listed Notes") may involve high investment risk. Investors should be aware of the listing eligibility and timely disclosure requirements that apply to issuers of Listed Notes on the TOKYO PRO-BOND Market and associated risks such as the fluctuation of market prices and shall bear responsibility for their investments. Prospective investors should make investment decisions after having carefully considered the contents of this Program Information.
- 2. Where this Program Information (a) contains any false statement on important matters, or (b) lacks information on: (i) important matters that should be announced or (ii) a material fact that is necessary to avoid misleading content, a person who, at the time of announcement of this Program Information, is an officer (meaning an officer stipulated in Article 21, Paragraph 1 of the FIEA (meaning a director (*torishimari-yaku*), accounting advisor (*kaikei-sanyo*), corporate auditor (*kansa-yaku*) or executive officer (*shikkou-yaku*), or a person equivalent to any of these) (each an "Officer") of the Issuers) that announced this Program Information shall be liable to compensate persons who acquired the Notes for any damage or loss arising from the false statement or lack of information in accordance with the provisions of Article 21, Paragraph 1, Item 1 of the FIEA applied mutatis mutandis in Article 27-33 of the FIEA and of Article 22 of the FIEA applied mutatis mutandis in Article 27-34 of the FIEA. However, this shall not apply to cases where the person who acquired the Notes was aware of the existence of the false statement or the lack of information at the time of subscription for acquisition of the Notes. Additionally, such Officer shall not be required to assume the liability prescribed above, where he/she proves that he/she was not aware of, and was unable to obtain knowledge of, even with due care, the existence of the false statement or the lack of information.
- 3. The regulatory framework for the TOKYO PRO-BOND Market is different in fundamental aspects from the general regulatory framework applicable to other exchange markets in Japan. Investors should be aware of the rules and regulations of the TOKYO PRO-BOND Market, which are available on Japan Exchange Group, Inc. website.
- 4. Tokyo Stock Exchange, Inc. ("**Tokyo Stock Exchange**") does not express opinions or issue guarantees, etc. regarding the content of this Program Information (including but not limited to, whether this Program Information (a) contains a false statement or (b) lacks information on: (i) important matters that should be announced or (ii) a material fact that is necessary to avoid misleading content) and shall not be liable for any damage or loss.
- 5. This Program Information is prepared pursuant to Rule 206, Paragraph 2 of the Special Regulations of Securities Listing Regulations Concerning Specified Listed Securities of Tokyo Stock Exchange (hereinafter referred to as the "**Special Regulations**") as information prescribed in Article 2, Paragraph 1, Item 1 of the Cabinet Office Ordinance on Provision and Publication of Information on Securities, etc. Accordingly, this Program Information shall constitute Specified Securities Information stipulated in Article 27-31, Paragraph 1 of the FIEA.
- 6. In this Program Information, references to "\$", "U.S.\$" and "U.S. dollars" are to United States dollars, references to "Sterling" and "£" are to pounds sterling, references to "euro", "EUR" and "€" are to the single currency of participating Member States of the European Union and references to "R\$" or "BRL" are to Brazilian Real.
- 7. All prospective investors who purchase the Notes shall be required to agree not to sell, transfer or otherwise dispose of the Notes to be held by them to any person other than the Professional Investors, Etc., except for the transfer of the Notes to the following:
  - (a) the relevant Issuer or an officer (meaning an officer as prescribed in Article 11-2, Paragraph 1, Item 2 (c) of the Cabinet Office Ordinance on Definitions under Article 2 of the FIEA (MOF Ordinance No. 14 of 1993, as amended, the "Definitions Cabinet Office Ordinance") (meaning a director (*torishimari-yaku*), corporate auditor (*kansa-yaku*), executive officer (*shikkou-yaku*), board member (*riji*) or auditor (*kanji*),

or a person equivalent to any of these) of the Issuer) who holds shares or equity pertaining to voting rights exceeding 50% of all the voting rights in the relevant Issuer which is calculated by excluding treasury shares or any non-voting rights shares (the "**Voting Rights Held by All the Shareholders, Etc.**" (*Sou Kabunushi Tou no Giketsuken*)) (as prescribed in Article 29-4, Paragraph 2 of the FIEA) of the relevant Issuer under his/her own name or another person's name (each a "**Specified Officer**" (*Tokutei Yakuin*)), or a juridical person (excluding the relevant Issuer) whose shares or equity pertaining to voting rights exceeding 50% of the Voting Rights Held by All the Shareholders, Etc., are held by the Specified Officer (the "**Controlled Juridical Person, Etc.**" (*Hi-Shihai Houjin Tou*)) (as prescribed in Article 11-2, Paragraph 3 of the Definitions Cabinet Office Ordinance) including a juridical person (excluding the Issuer) whose shares or equity pertaining to voting Rights Held by All the Shareholders, Etc. are jointly held by the Specified Officer and the Controlled Juridical Person(s), Etc. under their own name or another person's name (as prescribed in Article 11-2, Paragraph 2 of the Officer Ordinance); or

- (b) a company that holds shares or equity pertaining to voting rights exceeding 50% of the Voting Rights Held by All the Shareholders, Etc. of the relevant Issuer in its own name or another person's name.
- 8. When (i) a solicitation of an offer to acquire the Notes or (ii) an offer to sell or a solicitation of an offer to purchase the Notes (collectively, "**Solicitation of the Note Trade**") is made, the following matters shall be notified from the person who makes such Solicitation of the Note Trade to the person to whom such Solicitation of the Note Trade is made:
  - (a) no securities registration statement (pursuant to Article 4, Paragraphs 1 through 3 of the FIEA) has been filed with respect to the Solicitation of the Note Trade;
  - (b) the Notes fall, or will fall, under the Securities for Professional Investors (*Tokutei Toushika Muke Yukashoken*) (as defined in Article 4, Paragraph 3 of the FIEA);
  - (c) any acquisition or purchase of the Notes by such person pursuant to any Solicitation of the Note Trade is conditional upon such person (i) agreeing to comply with the restriction on transfer of the Notes as set forth in note 7 above, (in the case of a solicitation of an offer to acquire the Notes to be newly issued), or (ii) entering into an agreement providing for the restriction on transfer of the Notes as set forth in note 7 above with the person making such Solicitation of the Note Trade (in the case of an offer to sell or a solicitation of an offer to purchase the Notes already issued);
  - (d) Article 4, Paragraphs 3, 5 and 6 of the FIEA will be applicable to such certain solicitation, offers and other activities with respect to the Notes as provided in Article 4, Paragraph 2 of the FIEA;
  - (e) the Specified Securities Information, Etc. (*Tokutei Shouken Tou Jouhou*) (as defined in Article 27-33 of the FIEA) with respect to the Notes and the Issuer Information, Etc. (*Hakkosha Tou Jouhou*) (as defined in Article 27-34 of the FIEA) with respect to the relevant Issuer have been or will be made available for the Professional Investors, Etc. by way of such information being posted on the web-site maintained by the TOKYO PRO-BOND Market (http://www.jpx.co.jp/english/equities/products/tpbm/announcement/index.html or any successor website), in accordance with Rules 210 and 217 of the Special Regulations; and
  - (f) the Issuer Information, Etc. will be provided to the holders of the Notes or made public pursuant to Article 27-32 of the FIEA.
- 9. This Santander International Debt, S.A. Unipersonal and Santander Issuances, S.A. Unipersonal guaranteed by Banco Santander, S.A. €32,000,000,000 Programme for the Issuance of Debt Instruments under the Base Prospectus dated 9 June 2016 (as supplemented) has been rated (i) A- (long-term senior unsecured) and F2 (short-term senior unsecured) by Fitch Ratings España, S.A.U. ("Fitch"), (ii) (P)A3 (senior unsecured), (P)P-2 (short-term) and (P)Baa2 (subordinated) by Moody's Investor Service España, S.A. ("Moody's") and (iii) A- (senior unsecured debt maturing one year or more), A-2 (senior unsecured debt maturing less than one year) and BBB (subordinated debt) by Standard & Poor's Credit Market Services Europe Limited ("S&P"). Those credit rating firms have not been registered under Article 66-27 of the FIEA ("Unregistered credit rating firms").

Unregistered credit rating firms are not subject to any supervision of the Financial Services Agency of Japan or regulations applicable to credit rating firms, including obligations to disclose information, nor any obligation to

publicize information regarding such matters as listed in Article 313, Paragraph 3, Item 3 of the Ordinance of the Cabinet Office Concerning Financial Instruments Business, Etc. (the "**Cabinet Office Ordinance**").

Fitch has Fitch Ratings Japan Limited (registration number: Commissioner of Financial Services Agency (kakuzuke) No. 7), Moody's has Moody's Japan K.K. (registration number: Commissioner of Financial Services Agency (kakuzuke) No. 2) and S&P has Standard & Poor's Ratings Japan K.K. (registration number: Commissioner of Financial Services Agency (kakuzuke) No. 5) within their respective groups as credit rating firms registered under Article 66-27 of the FIEA ("Registered credit rating firms"), and Fitch, Moody's and S&P are specified affiliated corporations (as defined in Article 116-3, Paragraph 2 of the Cabinet Office Ordinance) of the respective Registered credit rating firms above. The assumptions, significance and limitations of the credit ratings given by Fitch, Moody's and S&P are made available for the public on their respective websites of (i) Fitch Ratings Japan Limited, at "Assumptions, Significance and Limitations of Credit Ratings" posted under "Overview of Policies etc for Credit Rating" in the "Regulatory Affairs" section in the column titled "About Fitch" on the left bar on its website in the Japanese language (http://www.fitchratings.co.jp), (ii) Moody's Japan K.K., at "Assumptions, Significance and Limitations of Credit Ratings" posted under "Related to Explanation of Unregistered Credit Ratings" in the column titled "Use of Ratings of Unregistered Firm" on its website in the Japanese language (https://www.moodys.com/pages/default\_ja.aspx), and (iii) Standard & Poor's Ratings Japan K.K., at "Assumptions, Significance and Limitations of Credit Ratings" posted under "Information on Unregistered Credit Ratings" on its website in the Japanese language (http://www.standardandpoors.com/ja JP/web/guest/regulatory/unregistered).

- 10. The selling restrictions set forth in notes 7 and 8 above shall prevail over those set forth in the section entitled "THE INSTRUMENTS" in the Base Prospectus dated 9 June 2016 included in this Program Information.
- Copies of the documents incorporated by reference in the Base Prospectus dated 9 June 2016 and the supplements thereto are available for viewing at: http://www.santander.com/

**BASE PROSPECTUS** 



### Santander International Debt, S.A. Unipersonal (incorporated with limited liability in Spain)

and

#### Santander Issuances, S.A. Unipersonal

(incorporated with limited liability in Spain) guaranteed by

#### **Banco Santander, S.A.**

#### (incorporated with limited liability in Spain) €32,000,000,000 PROGRAMME FOR THE ISSUANCE OF DEBT INSTRUMENTS

This document (the "Base Prospectus") constitutes two base prospectuses for the purposes of Article 5.4 of directive 2003/71/EC, as amended (which includes the amendments made by Directive 2010/73/EU) (the "Prospectus Directive") (i) a base prospectus relating to instruments (the "Instruments") issued under the programme described herein (the "Programme") by Santander International Debt, S.A. Unipersonal ("Santander International") and guaranteed by Banco Santander, S.A. ("Santander", "Banco Santander", the "Guarantor", the "Bank", "We" or the "Parent"); and (ii) a base prospectus relating to Instruments issued under the Programme by Santander Issuances, S.A. Unipersonal ("Santander Issuances" and, together with Santander International, the "Issuers" (each an "Issuer")) and guaranteed by the Guarantor.

This Base Prospectus has been approved by the Central Bank of Ireland, as competent authority under Directive 2003/71/EC. This Base Prospectus has been approved on 9 June 2016, as a base prospectus issued in compliance with the Prospectus Directive and relevant implementing measures in Ireland for the purpose of giving information with regard to the issue of Instruments under the Programme during the period of twelve months after the date of its approval. The Central Bank of Ireland assumes no responsibility as to the economic and financial soundness of the transactions and the quality or solvency of either of the Issuers or the Guarantor. The Central Bank of Ireland only approves this Base Prospectus as meeting the requirements imposed under Irish and EU law pursuant to the Prospectus Directive. Such approval relates only to the Instruments which are to be admitted to trading on a regulated market for the purposes of Directive 2004/39/EC and/or which are to be offered to the public in any Member State of the European Economic Area. Application has been made to the Irish Stock Exchange (the "Irish Stock Exchange") for the Instruments to be admitted to the Official List and trading on its regulated market. This Base Prospectus will be published on the website of the Irish Stock Exchange (www.ise.ie) and the information stated in points 1 to 13 as information incorporated by reference under Section titled Information incorporated by Reference herein will be published on the website of Banco Santander (www.bancosantader.com). The Programme also permits Instruments to be issued on the basis that they will be admitted to listing, trading and/or quotation by any listing authority, stock exchange and/or quotation system or to be admitted to listing, trading and/or quotation by such other or further listing authorities, stock exchanges and/or quotation systems as may be agreed with the relevant Issuer.

For the purposes of the Directive 2004/109/EC (the "**Transparency Directive**") the Home Member State is Luxembourg. Santander International has Instruments admitted to trading on the Luxembourg Stock Exchange, on the Open Market (*Freiverkehr*) of the Frankfurt Stock Exchange (Scoach) and one issuance that is admitted to trading on the Luxembourg Stock Exchange and in the Mexican Stock Exchange (*Bolsa Mexicana de Valores*). Santander Issuances apart from having Instruments admitted to trading on the Luxembourg Stock Exchange and in the Mexican Stock Exchange and two issuances admitted to trading on the Luxembourg Stock Exchange and in the Mexican Stock Exchange (*Bolsa Mexicana de Valores*). Santander Issuances admitted to trading on the London Stock Exchange and two issuances admitted to trading on the Luxembourg Stock Exchange and in the Mexican Stock Exchange (*Bolsa Mexicana de Valores*). The Issuers intend to apply for the Instruments under the EMTN Programme to be admitted to trading on the regulated market of the Luxembourg Stock Exchange.

The language of the Base Prospectus is English. Certain legislative references and technical terms have been cited in their original language in order that the correct technical meaning may be ascribed to them under applicable law.

There are certain risks related to any issue of Instruments under the Programme, which investors should ensure they fully understand (see "Risk Factors" on pages 27 - 63 of this Base Prospectus). Potential purchasers should

note the statements regarding the tax treatment in Spain of income obtained in respect of the Instruments and the disclosure requirements imposed by Law 10/2014, of 26 June 2014 on the relevant Issuer and the Guarantor in relation to the Instruments. In particular, payments on the Instruments may be subject to Spanish withholding tax if certain information relating to the Instruments is not received by the relevant Issuer and the Guarantor in a timely manner.

#### Arrangers for the Programme BANCO SANTANDER, S.A. MORGAN STANLEY Dealers

BARCLAYS BOFA MERRILL LYNCH COMMERZBANK DEUTSCHE BANK HSBC MORGAN STANLEY SANTANDER GLOBAL BANKING & MARKETS THE ROYAL BANK OF SCOTLAND

CRÉDIT AGRICOLE CIB

BNP PARIBAS CITIGROUP CREDIT SUISSE GOLDMAN SACHS INTERNATIONAL J.P. MORGAN NOMURA SOCIÉTÉ GÉNÉRALE CORPORATE & INVESTMENT BANKING UBS INVESTMENT BANK UNICREDIT BANK

9 June 2016

#### Important information relating to Public Offers of Instruments

#### **Restrictions on Public Offers of Instruments in Relevant Member States**

Certain Tranches of Instruments with a denomination of less than  $\notin 100,000$  (or its equivalent in any other currency) may be offered in circumstances where there is no exemption from the obligation under the Prospectus Directive to publish a prospectus. Any such offer is referred to as a "**Public Offer**". This Base Prospectus has been prepared on a basis that permits Public Offers of Instruments. However, any person making or intending to make a Public Offer of Instruments in Ireland, Luxembourg or any other Member State of the European Economic Area which has implemented the Prospectus Directive (each, a "**Relevant Member State**") may only do so if this Base Prospectus has been approved by the competent authority in that Relevant Member State (or, where appropriate, approved in another Relevant Member State and notified to the competent authority in that Relevant Member State) and published in accordance with the Prospectus Directive (*Retail Cascades*)" and the conditions attached to that consent are complied with by the person making the Public Offer of such Instruments.

Save as provided above, none of the Issuers, the Guarantor and any Dealer have authorised, nor do they authorise, the making of any Public Offer of Instruments in circumstances in which an obligation arises for the Issuers or any Dealer to publish or supplement a prospectus for such offer.

#### Consent given in accordance with Article 3.2 of the Prospectus Directive (Retail Cascades)

In the context of a Public Offer of such Instruments, the Issuers and the Guarantor accept responsibility, in the jurisdictions to which the consent to use the Base Prospectus extends, for the content of this Base Prospectus under Article 6 of the Prospectus Directive in relation to any person (an "Investor") who acquires any Instruments in a Public Offer made by any person to whom the Issuers have given consent to the use of this Base Prospectus (an "Authorised Offeror") in that connection, provided that the conditions attached to that consent are complied with by the Authorised Offeror. The consent and conditions attached to it are set out under "*Consent*" and "*Common Conditions to Consent*" below.

None of the Issuers, the Guarantor or any Dealer makes any representation as to the compliance by an Authorised Offeror with any applicable conduct of business rules or other applicable regulatory or Instruments law requirements in relation to any Public Offer and none of the Issuers or any Dealer has any responsibility or liability for the actions of that Authorised Offeror.

Save as provided below, none of the Issuers, the Guarantor and any Dealer has authorised the making of any Public Offer by any offeror and the Issuers have not consented to the use of this Base Prospectus by any other person in connection with any Public Offer of Instruments. Any Public Offer made without the consent of the Issuers is unauthorised and none of the Issuers, the Guarantor and any Dealer accepts any responsibility or liability for the actions of the persons making any such unauthorised offer. If, in the context of a Public Offer, an Investor is offered Instruments by a person which is not an Authorised Offeror, the Investor should check with that person whether anyone is responsible for this Base Prospectus for the purposes of Article 6 of the Prospectus Directive in the context of the Public Offer and, if so, who that person is. If the Investor is in any doubt about whether they can rely on this Base Prospectus and/or who is responsible for its contents they should take legal advice.

#### Consent

In connection with each Tranche of Instruments and subject to the conditions set out below under "*Common Conditions to Consent*", the Issuers expressly consent to the use of this Base Prospectus (as supplemented as at the relevant time, if applicable) in connection with a Public Offer of such Instruments during the relevant Offer

Period stated in the applicable Final Terms by the relevant Dealer and/or by any financial intermediary named as an Authorised Offeror in the applicable Final Terms.

#### **Common Conditions to Consent**

The conditions to the Issuers' consent are that such consent:

- (i) is only valid during the Offer Period specified in the applicable Final Terms;
- (ii) only extends to the use of this Base Prospectus to make Public Offers of the relevant Tranche of Instruments in each Relevant Member State, as specified in the applicable Final Terms; and
- (iii) is subject to any other conditions set out in Part B of the applicable Final Terms.

The Issuers' consent referred to above is given for Public Offers of Instruments during the period of twelve months from the date of approval of the Base Prospectus or shorter periods as specified in the Final Terms.

Each Tranche of Instruments may only be offered to Investors as part of a Public Offer in the Relevant Member State(s) specified in the applicable Final Terms, or otherwise in circumstances in which no obligation arises for the Issuer or any Dealer to publish or supplement a prospectus for such offer.

Any financial intermediary who meets all of the conditions set out above who has consent to use this Base Prospectus in connection with a Public Offer is required, for the duration of the relevant Offer Period, to publish on its website the statement (duly completed) specified in the paragraph below. In addition such financial intermediary will provide information to Investors on the terms and conditions of the Offer at the time the Offer is made.

"We, [insert legal name of financial intermediary], refer to the [insert title of relevant Instruments] (the "Instruments") described in the Final Terms dated [insert date] (the "Final Terms") published by [Santander International Debt, S.A.U./Santander Issuances, S.A.U.] (the "Issuer"). We hereby accept the offer by the Issuer of its consent to our use of the Base Prospectus (as defined in the Final Terms) in connection with the offer of the Instruments in [insert Ireland, Luxembourg or any other relevant Member State] (the "Offer") subject to the conditions to such consent, as specified in the Base Prospectus, and we are using the Base Prospectus in connection with the Offer accordingly".

#### ARRANGEMENTS BETWEEN INVESTORS AND AUTHORISED OFFERORS

AN INVESTOR INTENDING TO ACQUIRE OR ACQUIRING ANY INSTRUMENTS IN A PUBLIC OFFER FROM AN AUTHORISED OFFEROR WILL DO SO, AND OFFERS AND SALES OF SUCH INSTRUMENTS TO AN INVESTOR BY SUCH AUTHORISED OFFEROR WILL BE MADE, IN ACCORDANCE WITH ANY TERMS AND OTHER ARRANGEMENTS IN PLACE BETWEEN SUCH AUTHORISED OFFEROR AND SUCH INVESTOR INCLUDING AS TO PRICE, ALLOCATIONS AND SETTLEMENT ARRANGEMENTS. THE ISSUER WILL NOT BE A PARTY TO ANY SUCH ARRANGEMENTS WITH SUCH INVESTORS IN CONNECTION WITH THE PUBLIC OFFER OR SALE OF THE INSTRUMENTS CONCERNED AND, ACCORDINGLY, THIS BASE PROSPECTUS AND ANY FINAL TERMS WILL NOT CONTAIN SUCH INFORMATION. THE INVESTOR MUST LOOK TO THE AUTHORISED OFFEROR AT THE TIME OF SUCH OFFER FOR THE PROVISION OF SUCH INFORMATION AND THE AUTHORISED OFFEROR WILL BE RESPONSIBLE FOR SUCH INFORMATION. NONE OF THE ISSUERS, THE GUARANTOR AND ANY DEALER (EXCEPT WHERE SUCH DEALER IS THE RELEVANT AUTHORISED OFFEROR) HAS ANY RESPONSIBILITY OR LIABILITY TO AN INVESTOR IN RESPECT OF SUCH INFORMATION. The Base Prospectus should be read and construed together with any supplements thereto and with any other documents incorporated by reference therein and, in relation to any Tranche (as defined herein) of Instruments, should be read and construed together with the relevant Final Terms (as defined herein).

The Issuers and the Guarantor have confirmed to the Dealers that the Base Prospectus (together with the relevant Final Terms (each "**Final Terms**") referred to herein) contains all such information as investors and their professional advisers would reasonably require, and reasonably expect to find, for the purpose of making an informed assessment of the assets and liabilities, financial position, profits and losses, and prospects of the Issuers and the Guarantor and of the rights attaching to the relevant Instruments.

Neither the Issuers nor the Guarantor has authorised the making or provision of any representation or information regarding the Issuers, the Guarantor, and the companies whose financial statements are consolidated with those of the Guarantor (together, the "**Group**" or "**Santander Group**") or the Instruments other than as contained or incorporated by reference in the Base Prospectus, in the Dealership Agreement (as defined herein), in any other document prepared in connection with the Programme or any Final Terms or as approved for such purpose by either of the Issuers or (where applicable) the Guarantor. Any such representation or information should not be relied upon as having been authorised by the Issuers, the Guarantor, the Dealers or any of them.

No representation or warranty is made or implied by the Dealers or any of their respective affiliates, and neither the Dealers nor any of their respective affiliates make any representation or warranty or accept any responsibility, as to the accuracy or completeness of the information contained in the Base Prospectus. Neither the delivery of the Base Prospectus or any Final Terms nor the offering, sale or delivery of any Instrument shall create, in any circumstances, any implication that there has been no adverse change in the financial situation either of the Issuers or the Guarantor or the Group since the date hereof or, as the case may be, the date upon which the Base Prospectus has been most recently amended or supplemented or the balance sheet date of the most recent financial statements which are deemed to be incorporated into the Base Prospectus by reference. The distribution of the Base Prospectus and any Final Terms and the offering, sale and delivery of the Instruments in certain jurisdictions may be restricted by law. Persons into whose possession the Base Prospectus or any Final Terms come are required by the Issuers, the Guarantor and the Dealers to inform themselves about and to observe any such restrictions. For a description of certain restrictions on offers, sales and deliveries of Instruments and on the distribution of the Base Prospectus or any Final Terms and other offering material relating to the Instruments, see "The Instruments --- paragraph 5.2 (Plan of Distribution and Allotment)". In particular, neither the Instruments, the Senior Guarantee nor the Subordinated Guarantee have been or will be registered under the United States Securities Act of 1933, as amended, (the "Securities Act") and may include Instruments in bearer form which are subject to U.S. tax law requirements. Subject to certain exceptions, Instruments may not be offered, sold or delivered within the United States or to U.S. persons, as defined in Regulation S under the Securities Act (the "Regulation S").

# Neither the Base Prospectus nor any Final Terms may be used for the purpose of an offer or solicitation by anyone in any jurisdiction in which such offer or solicitation is not authorised or to any person to whom it is unlawful to make such an offer or solicitation.

This Base Prospectus has been prepared on the basis that, except to the extent sub-paragraph (ii) below may apply, any offer of Instruments in any Member State of the European Economic Area which has implemented the Prospectus Directive (each, a "Relevant Member State") will be made pursuant to an exemption under the Prospectus Directive, as implemented in that Relevant Member State, from the requirement to publish a prospectus for offers of Instruments. Accordingly any person making or intending to make an offer in that Relevant Member State of Instruments which are the subject of an offering contemplated in this Base Prospectus as completed by final terms in relation to the offer of those Instruments may only do so (i) in circumstances in which no obligation arises for the relevant Issuer, the Guarantor or any Dealer to publish a prospectus pursuant to Article 3 of the Prospectus Directive or supplement a prospectus pursuant to Article 16 of the Prospectus Directive, in each case, in relation to such offer, or (ii) if a prospectus for such offer has been approved by the competent authority in that Relevant Member State or, where appropriate, approved in another Relevant Member State and notified to the competent authority in that Relevant Member State and (in either case) published, all in accordance with the Prospectus Directive, provided that any such prospectus has subsequently been completed by final terms which specify that offers may be made other than pursuant to Article 3(2) of the Prospectus Directive in that Relevant Member State, such offer is made in the period beginning and ending on the dates specified for such purpose in such prospectus or final terms, as applicable, and the relevant Issuer, or the Guarantor on its behalf, has consented in writing to its use for the purpose of such offer. Except to the extent sub-paragraph (ii) above may apply, neither of the Issuers, nor the Guarantor nor any Dealer has authorised, nor do they authorise, the making of any offer of Instruments in circumstances in which an obligation arises for the relevant Issuer, the Guarantor or any Dealer to publish or supplement a prospectus for such offer. The expression "**Prospectus Directive**" means Directive 2003/71/EC, as amended (which includes the amendments made by Directive 2010/73/EU).

Neither this Base Prospectus nor any Final Terms constitutes an offer or an invitation to subscribe for or purchase any Instruments and should not be considered as a recommendation by the Issuers, the Guarantor, the Dealers or any of them that any recipient of this Base Prospectus or any Final Terms should subscribe for or purchase any Instruments. Each recipient of this Base Prospectus or any Final Terms shall be taken to have made its own investigation and appraisal of the condition (financial or otherwise) of the Issuers and the Guarantor.

IN CONNECTION WITH THE ISSUE OF ANY TRANCHE OF INSTRUMENTS, THE DEALER OR DEALERS (IF ANY) NAMED AS THE STABILISING MANAGER(S) (OR PERSONS ACTING ON BEHALF OF ANY STABILISING MANAGER(S)) IN THE APPLICABLE FINAL TERMS MAY OVER-ALLOT INSTRUMENTS OR EFFECT TRANSACTIONS WITH A VIEW TO SUPPORTING THE MARKET PRICE OF THE INSTRUMENTS AT A LEVEL HIGHER THAN THAT WHICH MIGHT OTHERWISE PREVAIL. HOWEVER, THERE IS NO ASSURANCE THAT THE STABILISING MANAGER(S) (OR PERSONS ACTING ON BEHALF OF A STABILISING MANAGER) WILL UNDERTAKE STABILISATION ACTION. ANY STABILISATION ACTION MAY BEGIN ON OR AFTER THE DATE ON WHICH ADEQUATE PUBLIC DISCLOSURE OF THE TERMS OF THE OFFER OF THE RELEVANT TRANCHE OF INSTRUMENTS IS MADE AND, IF BEGUN, MAY BE ENDED AT ANY TIME, BUT IT MUST END NO LATER THAN THE EARLIER OF 30 DAYS AFTER THE ISSUE DATE OF THE RELEVANT TRANCHE OF INSTRUMENTS AND 60 DAYS AFTER THE DATE OF THE ALLOTMENT OF THE RELEVANT TRANCHE OF INSTRUMENTS. ANY STABILISING ACTION OR OVER-ALLOTMENT MUST BE CONDUCTED BY THE STABILISING MANAGER(S) (OR PERSONS ACTING ON BEHALF OF THE STABILISING MANAGER(S)) IN ACCORDANCE WITH ALL APPLICABLE LAWS AND RULES.

#### There are certain risks relating to an investment in the Instruments. See "Risk Factors".

References herein to the "Terms and Conditions" are to the Terms and Conditions of the Instruments.

Tranches of Instruments may be rated or unrated. Where a Tranche of Instruments is rated, the applicable rating(s) will be specified in the relevant Final Terms. Whether or not each credit rating applied for in relation to a relevant Tranche of Instruments will be issued by a credit rating agency established in the European Union and registered under Regulation (EC) No 1060/2009 of the European Parliament and of the Council of 16 September 2009 on credit rating agencies (as amended, the "**CRA Regulation**") will be disclosed in the relevant Final Terms. A rating is not a recommendation to buy, sell or hold Instruments and may be subject to suspension, change or withdrawal at any time by the assigning rating agency.

All references in this Base Prospectus to "\$", "U.S.\$" or "U.S. dollars" are to United States dollars, references to "Sterling" and "£" are to pounds sterling, references to "euro", "EUR" and "€"are to the single currency of participating Member States of the European Union and references to "R\$" or "BRL" are to Brazilian Real.

For the avoidance of doubt, uniform resource locators ("URLs") given in respect of web-site addresses in the Base Prospectus are inactive textual references only and it is not intended to incorporate the contents of any such web sites into this Base Prospectus nor should the contents of such web sites be deemed to be incorporated into this Base Prospectus.

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16.	THIRD-PARTY INFORMATION AND STATEMENT BY EXPERTS AND DECLARATIONS OF ANY INTEREST		
16.1	Where a statement or report attributed to a person as an expert is included in this Base Prospectus, provide such person's name, business address, qualifications and material interest if any in the guarantor. If the report has been produced at the guarantor's request a statement to that effect that such statement or report is included, in the form and context in which it is included, with the consent of that person who has authorised the contents of that part of this Base Prospectus		
16.2	2 Where information has been sourced from a third-party, provide a confirmation that this information has been accurately reproduced and that as far as the guarantor is aware and is able to ascertain from information published by that third-party, no facts have been omitted which would render the reproduced information inaccurate or misleading. In addition, the guarantor shall identify the source(s) of the information		
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1.2	A declaration by those responsible for the Base Prospectus that, having taken all reasonable care to ensure that such is the case, the information contained in the Base Prospectus is, to the best of their knowledge, in accordance with the facts and contains no omission likely to affect its import. As the case may be, declaration by those responsible for certain parts of the Base Prospectus that the information contained in the part of the Base Prospectus for which they are responsible is, to the best of their knowledge, in accordance with the facts and contains no omission likely to affect its import 145
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6.1	admiss market creatin	dication as to whether the securities offered are or will be the object of an application for sion to trading, with a view to their distribution in a regulated market or other equivalent ts with indication of the markets in question. This circumstance must be mentioned, without g the impression that the admission to trading will necessarily be approved. If known, give the t dates on which the securities will be admitted to trading
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7.3	provid If the report	a statement or report attributed to a person as an expert is included in the Base Prospectus, e such persons' name, business address, qualifications and material interest if any in the issuer. report has been produced at the issuer's request a statement to that effect that such statement or is included, in the form and context in which it is included, with the consent of that person who thorised the contents of that part of the Base Prospectus
7.4	has be inform reprod	information has been sourced from a third party, provide a confirmation that this information en accurately reproduced and that as far as the issuer is aware and is able to ascertain from nation published by that third party, no facts have been omitted which would render the uced information inaccurate or misleading. In addition, identify the source(s) of the nation
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#### SUMMARY OF THE PROGRAMME

Summaries are made up of disclosure requirements known as "Elements". These Elements are numbered in Sections A - E (A.1 – E.7). This Summary contains all the Elements required to be included in a summary for this type of securities and Issuers. Because some Elements are not required to be addressed, there may be gaps in the numbering sequence of the Elements. Even though an Element may be required to be inserted in the summary of the programme because of the type of securities and Issuers, it is possible that no relevant information can be given regarding the Element. In this case a short description of the Element is included in the summary of the programme with the mention of not applicable.

#### SECTION A – INTRODUCTION AND WARNINGS

Eleme	nt
A.1	This summary of the programme should be read as an introduction to the Base Prospectus and the applicable Final Terms. Any decision to invest in any Instruments should be based on a consideration of this Base Prospectus as a whole, including any documents incorporated by reference and the applicable Final Terms. Where a claim relating to information contained in the Base Prospectus and the applicable Final Terms is brought before a court in a Member State of the European Economic Area, the plaintiff may, under the national legislation of the Member State where the claim is brought, be required to bear the costs of translating the Base Prospectus and the applicable Final Terms before the legal proceedings are initiated. No civil liability will attach to the Issuer or the Guarantor in any such Member State solely on the basis of this summary, including any translation hereof, unless it is misleading, inaccurate or inconsistent when read together with the other parts of this Base Prospectus and the applicable Final Terms or, if following the implementation of the relevant provisions of Directive 2010/73/EU in the relevant Member State, it does not provide, when read together with the other parts of this Base Prospectus and the applicable Final Terms, key information (as defined in Article 2.1(s) of the Prospectus Directive) in order to aid investors when considering whether to invest in the instruments.
A.2	Certain Tranches of Instruments with a denomination of less than €100,000 (or its equivalent in any other currency) may be offered in circumstances where there is no exemption from the obligation under the Prospectus Directive to publish a prospectus. Any such offer is referred to as a " <b>Public Offer</b> ". [Issue specific summary: Consent: Subject to the conditions set out below, the Issuer consents to the use of this Base Prospectus in connection with a Public Offer of Instruments by the relevant Dealer(s) specified in the Final Terms [and/or] [names of specific financial intermediaries listed in final terms] (each an "Authorised Offeror") and that publishes on its website the following statement (with the information in square brackets being completed with the relevant information): "We, [insert legal name of financial intermediary], refer to the [insert title of relevant Instruments] (the "Instruments") described in the Final Terms dated [insert date] (the "Final Terms") published by [Santander Instruments] is consent to our use of the Base Prospectus (as defined in the Final Terms) in connection with the offer of the Instruments in [insert Ireland, Luxembourg or any other relevant Member State] (the "Offer") subject to the conditions to such consent, as specified in the Base Prospectus]. [If the period of twelve months from the date of approval of the Base Prospectus] [the period from [Insert, for example, one business day after satisfaction of all regulatory requirements of such Member State(s)] until [specify date or a formula such as "the Issue of the particular Tranche of Instruments in [specify any other conditions to need consent: The conditions to the Issuer's consent [(in addition to the conditions referred to above)] are that such consent: The conditions to the Issuer's consent [(in addition to the conditions referred to above)] are that such consent: The conditions to the Issuer's consent [(in addition to the conditions referred to above)] are that such consent (a) is only valid during the Offer Prei

LOOK TO THE AUTHORISED OFFEROR AT THE TIME OF SUCH OFFER FOR THE PROVISION OF SUCH INFORMATION AND THE AUTHORISED OFFEROR WILL BE RESPONSIBLE FOR SUCH INFORMATION. NONE OF THE ISSUERS, THE GUARANTOR AND ANY DEALER (EXCEPT WHERE SUCH DEALER IS THE RELEVANT AUTHORISED OFFEROR) HAS ANY RESPONSIBILITY OR LIABILITY TO AN INVESTOR IN RESPECT OF SUCH INFORMATION.

	SECTION B – ISSUERS AND GUARANTOR
Elen	nent
B.	Legal and commercial name of the Issuers
1	Santander International Debt, S.A.U. ("Santander International") and Santander Issuances, S.A.U. ("Santander
	Issuances") (each an "Issuer" and together the "Issuers").
B.	Domicile / legal form / legislation / country of incorporation
2	The registered office address of each of the Issuers is Ciudad Grupo Santander, Avenida de Cantabria s/n, 28660
	Boadilla del Monte, Madrid, Spain.
	Each of the Issuers was incorporated in Spain as a limited liability company ( <i>sociedad anónima</i> ) for an unlimited duration and is subject to the Consolidated Text of Law on Limited Liability Companies 1/2010 dated 2 July ( <i>Texto Refundido de la Ley de Sociedades de Capital</i> ) ("Spanish Corporations Law"). Each of the Issuers is a wholly-owned subsidiary of Banco Santander, S.A. (the "Guarantor"). Santander International Debt, S.A.U. was incorporated in Spain by a public deed on 21 April 2004 and registered in the Mercantile Registry of Madrid on 5 May 2004. Santander Issuances, S.A.U. was incorporated in Spain by a public
	deed executed on 27 February 2004 and registered in the Mercantile Registry of Madrid on 2 March 2004.
В.	Trend information
4b	The global financial services sector is likely to remain competitive with a large number of financial service providers
	and alternative distribution channels. Additionally, consolidation in the sector (through mergers, acquisitions or
	alliances) is likely to occur as other major banks look to increase their market share, combine complementary
	businesses or strengthen their balance sheets. In addition, regulatory changes will take place in the future that the
	Group expects will increase the overall level of regulation in the markets.
	The following are the most important trends, uncertainties and events that are reasonably likely to have a material
	adverse effect on the Santander Group or that would cause the disclosed financial information not to be indicative of
	its future operating results or its financial condition:
	Economic and Industry Conditions
	• general economic or industry conditions in Spain, the U.K., the U.S., other European countries, Brazil, other Latin American countries and the other areas in which we have significant business activities or investments;
	<ul> <li>exposure to various types of market risks, principally including interest rate risk, foreign exchange rate risk and equity price risk;</li> </ul>
	• a worsening of the economic environment in Spain, the U.K., other European countries, Brazil, other Latin American countries, and the U.S., and an increase of the volatility in the capital markets;
	• the effects of a continued decline in real estate prices, particularly in Spain and the U.K.;
	<ul> <li>monetary and interest rate policies of the European Central Bank and various central banks;</li> </ul>
	• inflation or deflation;
	• the effects of non-linear market behavior that cannot be captured by linear statistical models, such as the
	value at risk ("VaR") model we use;
	<ul> <li>changes in competition and pricing environments;</li> </ul>
	• the inability to hedge some risks economically;
	• the adequacy of loss reserves;
	<ul> <li>acquisitions or restructurings of businesses that may not perform in accordance with our expectations;</li> </ul>
	<ul> <li>changes in demographics, consumer spending, investment or saving habits;</li> </ul>
	• potential losses associated with prepayment of our loan and investment portfolio, declines in the value of
	collateral securing our loan portfolio, and counterparty risk; and
	• changes in competition and pricing environments as a result of the progressive adoption of the internet for
	conducting financial services and/or other factors.
	Political and Governmental Factors
	<ul> <li>political stability in Spain, the U.K., other European countries, Latin America and the U.S.;</li> <li>changes in Spanish U.K. European Union ("EU") Latin American U.S. or other jurisdictions' laws</li> </ul>

• changes in Spanish, U.K., European Union ("EU"), Latin American, U.S. or other jurisdictions' laws,

	regulations or taxes, including changes in regulatory capi	tal and liquidity require	ements; and
	• increased regulation in light of the global financial crisis.		
	<ul><li><i>Transaction and Commercial Factors</i></li><li>damage to our reputation;</li></ul>		
	<ul> <li>our ability to integrate successfully our acquisitions and focus and resources from other strategic opportunities an acquisitions; and</li> </ul>		
	• the outcome of our negotiations with business partners an	nd governments.	
	<ul> <li>Operating Factors</li> <li>potential losses associated with an increase in the level of financial instruments;</li> </ul>	of non-performance by	counterparties to other types
	• technical difficulties and/or failure to improve or upgrade	e our information technology	ology;
	• changes in our ability to access liquidity and funding on our credit spreads or a downgrade in our credit ratings or		
	• our exposure to operational losses (e.g., failed internal or	external processes, peo	ople and systems);
	• changes in our ability to recruit, retain and develop appro	priate senior managem	ent and skilled personnel;
	• the occurrence of force majeure, such as natural disast quality of our loan portfolio; and	ers, that impact our op	perations or impair the asset
	• the impact of changes in the composition of our balance s	sheet on future net inter	est income.
В. 5	<b>Description of the Group</b> Banco Santander, S.A. is the parent company of the Group companies that consolidate by the global integration metho accounted for by the equity method. Each of the Issuers is a	d. In addition, there w	ere 216 companies that were
B.	Profit forecast or estimate		
9	Not Applicable – no profit forecasts or estimates have been mad	le in the Base Prospectus	5.
В.	Audit report qualifications		
10	Not Applicable – no qualifications are contained in any audit re	port included in the Base	e Prospectus.
B.	Selected historical key financial information	. 1.4	
12	The summarised financial statements under Spanish General Ac International Debt, S.A.U.] / [Santander Issuances, S.A.U.] as of		
	and 31 December 2015 has been extracted without any adjustme		
	read in conjunction with, the [Santander International Debt,	-	
	statements in respect of those dates and periods:		
	F T T T T T T T T T T T T T T T T T T T		or the year ended
		`	ousand euro)
	Santander International	31 December 2015	31 December 2014
	Total Assets Deposits at Banco Santander	18,456,564 18,106,194	20,315,310 19,895,918
	Debt instruments	18,420,840	20,284,390
	Share Capital	180	180
	Profit/(Loss)	910	1,467
			or the year ended busand euro)
	Santander Issuances	31 December 2015	31 December 2014
	Total Assets	8,616,172	5,663,915
	Deposits at Banco Santander	8,552,008	5,642,482
	Subordinated debt instruments	8,568,199 60	5,655,020 60
	Profit/(Loss)	123	80
	Statements of no significant or material adverse change		
	Statements of no significant of material adverse change		
	There has been no significant change in the financial position	-	
		-	
	There has been no significant change in the financial position	-	

Г

13	Not applicable - There are no recent events particular to [Santander International Debt, S.A.U.] / [Santander
10	Issuances, S.A.U.]which are to a material extent relevant to the evaluation of the Issuers' solvency.
B.	Dependence upon other group entities
14	Both [Santander International Debt, S.A.U.] / [Santander Issuances, S.A.U.] and the Guarantor are part of Santander
	Group. [Santander International Debt, S.A.U.] / [Santander Issuances, S.A.U.] are instrumental companies of the
	Guarantor which is the parent entity of the Santander Group. [Santander International Debt, S.A.U.] / [Santander
	Issuances, S.A.U.]'s sole business is raising debt to be on-lent to the Guarantor and other members of the Group on an
	arm's length basis. [Santander International Debt, S.A.U.] / [Santander Issuances, S.A.U.] is accordingly dependent
	upon the Guarantor and other members of the Group servicing such loans.
B.	Principal activities
15	The Issuers' businesses consist on the following:
	Santander International Debt, S.A.U.: the exclusive object of the company is to issue ordinary or senior debt with
	the guarantee of the Guarantor.
	Santander Issuances, S.A.U.: the exclusive object of the company is to issue subordinated debt with the guarantee of
	the Guarantor.
B.	Controlling shareholders
16	[Santander International Debt, S.A.U.] / [Santander Issuances, S.A.U.] are wholly and directly owned subsidiaries of
	the Guarantor.
B.	Credit ratings
17	[Santander International Debt, S.A.U.] / [Santander Issuances, S.A.U.]has not been assigned any credit rating by any
	rating agency.
	Tranches of Instruments may be rated or unrated and, if rated, such ratings will be specified in the relevant Final Terms. Whether or not each credit rating applied for in relation to a relevant Tranche of Instruments will be issued by
	a credit rating agency established in the European Union and registered under Regulation (EC) No 1060/2009 of the
	European Parliament and of the Council of 16 September 2009 on credit rating agencies (the "CRA Regulation") will
	be disclosed in the relevant Final Terms
B.	Description of the Guarantee
18	The Guarantor has unconditionally and irrevocably guaranteed the due payment of all sums expressed to be payable
10	by Santander International under the Senior Instruments, receipts and coupons on an unsubordinated basis. Such
	obligations constitute direct, unconditional, unsubordinated and unsecured obligations of the Guarantor and, upon the
	insolvency of the Guarantor (and unless they qualify as subordinated claims pursuant to Article 92 of the Insolvency
	Law or equivalent legal provision which replaces it in the future, and subject to any applicable legal and statutory
	exceptions), rank pari passu and rateably without preference among such obligations of the Guarantor in respect of
	Senior Instruments and at least pari passu with all other unsubordinated and unsecured indebtedness and monetary
	obligations involving or otherwise related to borrowed money of the Guarantor, present and future. Its obligations in
	that respect are contained in the senior guarantee.
	The Guarantor will unconditionally and irrevocably guarantee, on a subordinated basis, the due and punctual payment
	of all the sums expressed to be payable by Santander Issuances under the relevant Subordinated Instruments. The
	obligations of the Guarantor under the Subordinated Guarantees (the guarantees in relation to Senior Subordinated
	Instruments each be a "Senior Subordinated Guarantee", and the guarantees in relation to Tier 2 Subordinated
	Instruments will each be a Tier 2 Subordinated Guarantee, and together, each, a "Subordinated Guarantee") in respect
	of the relevant Subordinated Instruments constitute direct, unconditional, subordinated and unsecured obligations of
	the Guarantor which, upon the insolvency of the Guarantor (and unless they qualify as subordinated claims pursuant to the Insolvency Law or equivalent legal provision which replace them in the future, and subject to any applicable legal
	and statutory exceptions) shall rank, under Article 92.2 of the Insolvency Law, as amended by Additional Provision
	14.2 of Law 11/2015, (or equivalent legal provisions which replace, substitute or amend it in the future),
	i) the Senior Subordinated Guarantees
	(a) pari passu with all other contractually subordinated obligations of the Guarantor (other than (1) those
	subordinated obligations which qualify as subordinated claims pursuant to Articles 92.3 to 92.7 of the
	Insolvency Law or equivalent legal provisions which replace them in the future, (2) other subordinated
	obligations which by law or their terms rank junior to the Guarantor's obligations under the Senior -
	Subordinated Guarantees (including the Tier 2 Subordinated Guarantees) and (3) any other subordinated
	obligations which by law and/or their terms, and to the extent permitted by Spanish law, rank senior to the

	Guarantor's obligations under the Senior Subordinated Guarantees and/or to any subordinated obligations of
	the Guarantor ranking pari passu with the Senior Subordinated Guarantees); and
	(b) junior to any non-subordinated obligations of the Guarantor, any other subordinated obligations which
	by law and/or their terms, and to the extent permitted by Spanish law, rank senior to the Guarantor's
	obligations under the Senior Subordinated Guarantees, and any claim on the Guarantor, which becomes
	subordinated as a consequence of article 92.1° of the Insolvency Law.
	ii) the Tier 2 Subordinated Guarantees
	(a) pari passu with all other contractually subordinated obligations of the Guarantor (other than (1) those
	subordinated obligations which qualify as subordinated claims pursuant to Articles 92.3 to 92.7 of the
	Insolvency Law or equivalent legal provisions which replace them in the future, (2) other subordinated
	obligations which by law or their terms rank junior to the Guarantor's obligations under the Tier 2
	Subordinated Guarantees and (3) any other subordinated obligations which by law and/or their terms, and to
	the extent permitted by Spanish law, rank senior to the Guarantor's obligations under the Tier 2
	Subordinated Guarantees (including the Senior Subordinated Guarantees) and/or to any subordinated
	obligations of the Guarantor ranking pari passu with the Tier 2 Subordinated Guarantees); and
	(b) junior to any non-subordinated obligations of the Guarantor, any other subordinated obligations which
	by law and/or their terms, and to the extent permitted by Spanish law, rank senior to the Guarantor's
	obligations under the Tier 2 Subordinated Guarantees (including the Senior Subordinated Guarantees), and
	any claim on the Guarantor, which becomes subordinated as a consequence of article 92.1° of the Insolvency
	Law.
В.	Information about the Guarantor
19	
	<b>B.1</b> Legal and commercial name of the Guarantor
	The legal name of the Guarantor is Banco Santander, S.A. and operates under the trading name of "Santander".
	<b>B.2</b> Domicile / legal form / legislation / country of incorporation
	The Guarantor is domiciled in Spain and has its registered office at Paseo de Pereda, 9-12, Santander. The principal
	operating headquarters of the Guarantor are located at Ciudad Grupo Santander, Avda. de Cantabria s/n, 28660
	Boadilla del Monte, Madrid. The telephone number of the principal operating headquarters of the Bank is +34 91 259
	6520. The Guarantor was incorporated in Spain and has the legal form of a public limited liability company ( <i>sociedad anónima</i> ) and is subject to the Spanish Corporations Law. Its activities are subject to special Spanish legislation
	governing credit institutions in general and to the supervision, control and regulation of the Bank of Spain in
	particular.
	B.4b Trend information
	See Element B.4b above.
	B.5 Description of the Group
	See Element B.5 above.
	B.9 Profit forecast or estimate
	Not applicable - No profit forecasts or estimates have been made in the Base Prospectus
	B.10 Audit report qualifications
	Not applicable - No qualifications are contained in any audit report included in the Base Prospectus
	B.12 Selected historical key financial information
	The summarised consolidated financial statements of the Group as of, and for each of the years ended, 31 December
	2014 and 31 December 2015 and as of, and for the three month period ended 31 March 2016 and 2015, has been
	extracted without any adjustment from, and is qualified by reference to and should be read in conjunction with, the
	Guarantor' consolidated financial statements in respect of those dates and periods:
	(a) Summarised Consolidated Balance Sheet of the Group under International Financial Reporting Standards – European Union ("IFRS-EU") for the years ended 31 December 2015, 31 December 2014 and
	31 December 2013
	(Millions of Euros)
	ASSETS         2015         2014         2013         LIABILITIES AND EQUITY         2015         2014         2013
	CASH AND BALANCES WITHFINANCIAL LIABILITIES HELDCENTRAL BANKS81,32969,42877,103FOR TRADING:105,218109,79294,673
	Deposits from central banks 2,178 2,041 3,866 Deposits from credit institutions 77 5,531 7,468
	FINANCIAL ASSETS HELD FOR TRADING:         147,287         148,888         115,289         Customer deposits         9,187         5,544         8,500

TOTAL ASSETS	1,340,260	1,266,296	1,115,763	EQUITY MEMORANDUM ITEMS: CONTINGENT LIABILITIES	<b>1,340,260</b> 40,115	<b>1,266,296</b> 44,078	<b>1,115</b> 41
				TOTAL EQUITY TOTAL LIABILITIES AND	98,753	89,714	79.
				Valuation adjustments Other	(1,227) 11,940	(655) 9,564	(1,. 10,
				Other valuation adjustments NON-CONTROLLING INTERESTS	<i>(3,165)</i> 10,713	<i>(3,582)</i> 8,909	(2,8 9,
				Exchange differences Non-current assets held for sale Entities accounted for using the equity method	(8,383) - (232)	(5,385) - (85)	(8,7 - (4
Other	6,363	7,050	5,734	Hedges of net investments in foreign operations	(3,597)	(3,570)	(1,8
OTHER ASSETS Inventories	7,376 1,013	8,149 <i>1,099</i>	5,814 80	Available-for-sale financial assets Cash flow hedges	(14,362) 844 171	(10,838) 1,560 204	(14,1
Current Deferred	5,769 22,045	5,792 22,164	5,751 21,193		(1,346)	(4/1)	(14,1
TAX ASSETS: Current	27,814 5,769	27,956 <i>5,792</i>		Profit for the year attributable to the Parent Less: Dividends and remuneration	5,966 (1,546)	5,816 (471)	4, (4
	_,	_,	_,, 00	Other Less: Treasury shares	214 (210)	265 (10)	
Goodwill Other intangible assets	26,960 2,470	27,548 2,853	23,281 2,960	Other equity instruments Equity component of compound financial instruments	- 214	- 265	-
INTANGIBLE ASSETS:	29,430	30,401	26,241	accounted for using the equity method	291	187	
Investment property	5,985	6,367	3,680		45,760 45,469	41,160 40,973	38, 37,
Leased out under an operating lease	11,386	8,565	2,187	Share premium	45,001	38,611	36,
TANGIBLE ASSETS: Property, plant and equipment- For own use	25,320 19,335 7,949	23,256 16,889 8,324		Share capital Registered	7,217 7,217	6,292 6,292	5, 5,
REINSURANCE ASSETS	331	340	356	EQUITY SHAREHOLDERS' EQUITY:	102,402	91,663	84,
LINKED TO PENSIONS	299	345	342	OTHER LIABILITIES TOTAL LIABILITIES	10,221 1,241,507	10,646 1,176,582	8, 1,036,
INSURANCE CONTRACTS				•			
Associates Jointly controlled entities	1,659 1,592	1,775 1,696		TAX LIABILITIES:	7,725 2,160 5,565	9,379 4,852 4,527	6, 4,. 1,0
INVESTMENTS:	3,040	3,471	5,536	Other provisions	3,027	2,394	2,
NON-CURRENT ASSETS HELD FOR SALE	5,646	5,376	A 807	contingencies Provisions for contingent liabilities and commitments	2,577 618	2,916 654	2,
HEDGING DERIVATIVES	7,727	7,346	8,301	obligations Provisions for taxes and other legal	8,272	9,412	9,
	,			PROVISIONS: Provision for pensions and similar	14,494	15,376	14,
OF HEDGED ITEMS IN PORTFOLIO HEDGES OF INTEREST RATE RISK	1,379	1,782	1,627	CONTRACTS	627	713	1,
CHANGES IN THE FAIR VALUE	-, U U U			ASSETS HELD FOR SALE	-	21	
HELD-TO-MATURITY INVESTMENTS	4,355	_	_	LIABILITIES ASSOCIATED WITH NON-CURRENT	0,757	, ,200	Э,
Loans and advances to customers Debt instruments	770,474 10,907	722,819 7,510	650,581 7,886	INTEREST RATE RISK	174 8,937	31 7,255	5,:
institutions	50,256	51,306	56,017				
LOANS AND RECEIVABLES: Loans and advances to credit	831,637	781,635	714,484	Other financial liabilities CHANGES IN THE FAIR VALUE OF	20,877	19,468	16,-
ASSETS: Debt instruments Equity instruments	122,036 117,187 4,849	115,250 110,249 5,001	83,799 79,844 3,955	Customer deposits	109,207 647,578 201,656 21,153	105,147 608,956 193,059 17,132	76,. 572,0 171,. 16,1
AVAILABLE-FOR-SALE FINANCIAL				Deposits from central banks	38,872	17,290	9,
Equity instruments	050	079	800	FINANCIAL LIABILITIES AT AMORTISED COST:	1,039,343	961,052	863,
Loans and advances to customers Debt instruments Equity instruments	14,293 3,717 630	8,971 4,231 879	13,196 3,875 866	Marketable debt securities Subordinated liabilities	3,373	3,830	20, 4, -
THROUGH PROFIT OR LOSS: Loans and advances to credit institutions	45,043 26,403	42,673 28,592	31,381 <i>13,444</i>	* v	8,551 26,357	19,039 33,127	9, 26,
OTHER FINANCIAL ASSETS AT FAIR VALUE				Deposits from central banks	16,486	6,321	2,
Ū				OTHER FINANCIAL LIABILITIES AT FAIR VALUE THROUGH PROFIT OR LOSS:	54,768	62,317	42,
Debt instruments Equity instruments Trading derivatives	43,964 18,225 76,724	54,374 12,920 76,858	40,841 4,967 58,899	Other financial liabilities	17,362	- 17,628	- 15,5
Dabt instrumente	6,081 13.964	2,921 54 374	5,079 40 841		76,414	79,048	58,0

				mparison purposes only.		
) _	Unaudited Condensed Conso	olidated Ba	alance She	eet as at 31 March 2016 and 31 Deco	ember 201	5
	ASSETS	31/03/16	31/12/15(*)	LIABILITIES AND EQUITY	31/03/16	31/12/15(*
	CASH AND BALANCES WITH CENTRAL BANKS	73,239	81,329	FINANCIAL LIABILITIES HELD FOR TRADING	108,567	105,21
	DANKS	152,621	147,287	OTHER FINANCIAL LIABILITIES AT FAIR		
	FINANCIAL ASSETS HELD FOR TRADING	,		VALUE THROUGH PROFIT OR LOSS		
					63,404	54,76
	OTHER FINANCIAL ASSETS AT FAIR			FINANCIAL LIABILITIES AT AMORTISED		
	VALUE THROUGH PROFIT OR LOSS			COST		
l		48,771	45,043		1,012,407	1,039,34
	AVAILABLE-FOR-SALE FINANCIAL			CHANGES IN THE FAIR VALUE OF		
	ASSETS			HEDGED ITEMS IN PORTFOLIO HEDGES		
		118,298	122,036	OF INTEREST RATE RISK	453	17
	LOANS AND RECEIVABLES	817,409	831,637	HEDGING DERIVATIVES	8,067	8,93
	HELD-TO-MATURITY INVESTMENTS			LIABILITIES ASSOCIATED WITH NON-		
		4,566	4,355	CURRENT ASSETS HELD FOR SALE	-	
	CHANGES IN THE FAIR VALUE OF HEDGED					
	ITEMS IN PORTFOLIO HEDGES OF			LIABILITIES UNDER INSURANCE CONTRACTS	656	62
	INTEREST RATE RISK	1,815	1,379			
				PROVISIONS	14,292	14,49
	HEDGING DERIVATIVES	8,581	7,727			
				TAX LIABILITIES:	7,952	7,72
	NON-CURRENT ASSETS HELD FOR SALE	5,727	5,646	Current	2,609	2,16
				Deferred	5,343	5,56
	INVESTMENTS:	3,350	3,251			
	Associates	1,725	-	OTHER LIABILITIES	9,621	10,22
	Joint ventures	1,625	1,592			
				TOTAL LIABILITIES	1,225,419	1,241,50
l	INSURANCE CONTRACTS LINKED TO				102.255	102
	PENSIONS	286	299	SHAREHOLDERS' EQUITY:	103,264	102,40 <i>7,21</i>
	REINSURANCE ASSETS	340	331	Share capital Share premium	7,217 45,001	45,00
1	KERIJUKANCE ABBETD	540	551			
				Reserves	49,328	45,76

Property, plant and equipment	19,155	19,335	Less: Treasury shares	(131)	(210
Investment property	6,310	5,985	Profit for the period attributable to the Parent	1,633	5,96
		1	Less: Dividends and remuneration	-	(1,540
INTANGIBLE ASSETS:	28,693	29,430			
Goodwill	26,209	26,960	VALUATION ADJUSTMENTS:	(15,949)	(14,362
Other intangible assets	2,484	2,470	Available-for-sale financial assets	1,129	84
		1	Cash flow hedges	575	17
TAX ASSETS:	26,347	27,814	Hedges of net investments in foreign operation	(3,356)	(3,597
Current	4,998	5,769	Exchange differences	(10,820)	(8,383
Deferred	21,349	22,045	Non-current assets held for sale	-	
		1	Entities accounted for using the equity method	(229)	(232
OTHER ASSETS	8,692	7,376	Other valuation adjustments	(3,248)	(3,165
		I	NON-CONTROLLING INTERESTS	11,466	10,71
		1	Valuation adjustments	(1,249)	(1,227
		1	Other	12,715	11,94
		1	EQUITY	98,781	98,75
TOTAL ASSETS	1,324,200	1,340,260	TOTAL LIABILITIES AND EQUITY	1,324,200	1,340,26
		1	MEMORANDUM ITEMS:		
		1	MEMORANDUM ITEMS:		
		I	CONTINGENT LIABILITIES	40,176	40,11
		1	CONTINGENT COMMITMENTS	221,260	221,45
INAUDITED CONDENSED CON	SOLIDATED B	ALANCE	L SHEETS AS AT 31 MARCH 2016	AND 31 DECE	MBER 2
) Condensed Come Pd (					
) Condensed Consolidated 2014 and 2013	ed Income State	U U	e Group IFRS-EU for the years		
	ed Income State	U U	ions of Euros)	e ended 31 Ded Debit) Credit 2014	
2014 and 2013 nterest and similar income nterest expense and similar charges NTEREST INCOME/(CHARGES) ncome from equity instruments ncome from companies accounted for o		(Mill	<i>ions of Euros)</i> (I 2015 (1 2015 (24,386) 32,812 455 375	Debit) Credit 2014 54,656 (25,109) <b>29,547</b> 435 243	2013 2013 511 (25,, 25
2014 and 2013 Interest and similar income Interest expense and similar charges INTEREST INCOME/(CHARGES) Income from equity instruments income from companies accounted for a fee and commission income Fee and commission expense Gains/losses on financial assets and liab Held for trading Other financial instruments at fair valu Financial instruments not measured at	using the equity me bilities (net) lue through profit o	(Mill ethod	ss 1,265	Debit) Credit 2014 54,656 (25,109) <b>29,547</b> 435 243 12,515 (2,819) 3,974 2,377 239 1,427	2013 2013 51 (25,; 25 12 (2, 3 1, 1, 1, 1,
2014 and 2013 Interest and similar income interest expense and similar charges INTEREST INCOME/(CHARGES) income from equity instruments income from companies accounted for the ree and commission income Fee and commission expense Gains/losses on financial assets and liab Held for trading Other financial instruments at fair value	using the equity me bilities (net) lue through profit o tt fair value through ce contracts issued	(Mill ethod or loss h profit or lo.	<i>ions of Euros)</i> 2015 (I 2015 57,198 (24,386) 32,812 455 375 13,042 (3,009) (770) (2,312) 325 (24,32) (2,32) (3,02) (2,312) (3,02) (2,312) (2,32)	Debit) Credit           2014           54,656           (25,109)           29,547           435           243           12,515           (2,819)           3,974           2,377           239	cember 2

TOTAL INCOME	45,895	42,612	39,666
Administrative expenses	(19,302)	(17,899)	(17,452)
Personnel expenses	(11,107)	(10,242)	(10,069)
Other general administrative expenses	(8,195)	(7,657)	(7,383)
Depreciation and amortization	(2,418)	(2,287)	(2,391)
Provisions (net)	(3,106)	(3,009)	(2,445)
Impairment losses on financial assets (net)	(10,652)	(10,710)	(11,227)
Loans and receivables	(10,194)	(10,521)	(10,986)
Other financial instruments not measured at fair value through profit or loss	(458)	(189)	(241)
Impairment losses on other assets (net)	(1,092)	(938)	(503)
Goodwill and other intangible assets	(701)	(701)	(41)
Other assets	(391)	(237)	(462)
Gains/(losses) on disposal of assets not classified as non-current assets held for sale	112	3,136	2,152
Gains from bargain purchases arising in business combinations	283	17	-
Gains/(losses) on non-current assets held for sale not classified as discontinued	(173)	(243)	(422)
operations			
<b>OPERATING PROFIT /(LOSS) BEFORE TAX</b>	9,547	10,679	7,378
Income tax	(2,213)	(3,718)	(2,034)
PROFIT FROM CONTINUING OPERATIONS	7,334	6,961	5,344
LOSS FROM DISCONTINUED OPERATIONS (net)	-	(26)	(15)
CONSOLIDATED PROFIT FOR THE YEAR	7,334	6,935	5,329
Profit attributable to the Parent	5,966	5,816	4,175
Profit attributable to non-controlling interests	1,368	1,119	1,154
EARNINGS PER SHARE			
From continuing and discontinued operations			
Basic earnings per share (euros)	0.40	0.48	0.39
Diluted earnings per share (euros)	0.40	0.48	0.38
From continuing operations			
Basic earnings per share (euros)	0.40	0.48	0.39
Diluted earnings per share (euros)	0.40	0.48	0.38

(\*) Presented for comparison purposes only

## (d) Unaudited Condensed Consolidated Income Statements of the Group IFRS-EU for the three-month periods ended 31 March 2016 and 2015

	(Debi	it) Credit
	31/03/16	31/03/15(*)
INTEREST AND SIMILAR INCOME	12 560	14 207
INTEREST AND SIMILAR INCOME	13,560	14,307
INTEREST EXPENSE AND SIMILAR CHARGES	(5,936)	(6,269)
NET INTEREST INCOME	7,624	8,038
INCOME FROM EQUITY INSTRUMENTS	44	33
SHARE OF RESULTS OF ENTITIES ACCOUNTED FOR USING THE EQUITY METHOD	83	99
FEE AND COMMISSION INCOME	3,112	3,261
FEE AND COMMISSION EXPENSE	(715)	(737)
GAINS/LOSSES ON FINANCIAL ASSETS AND LIABILITIES (net)	476	(203)
EXCHANGE DIFFERENCES (net)	28	898
OTHER OPERATING INCOME	1,109	969
OTHER OPERATING EXPENSES	(1,031)	(914)
GROSS INCOME	10,730	11,444
ADMINISTRATIVE EXPENSES	(4,572)	(4,785)
Staff costs	(2,683)	(2,755)
Other general administrative expenses	(1,889)	(2,030)
DEPRECIATION AND AMORTISATION CHARGE	(586)	(592)

	PROVISIONS (net)	(381)	(603)				
	IMPAIRMENT LOSSES ON FINANCIAL ASSETS (net)	(2,416)	(2,563)				
	IMPAIRMENT LOSSES ON OTHER ASSETS (net)	(35)	(60)				
	GAINS/(LOSSES) ON DISPOSAL OF ASSETS NOT CLASSIFIED AS NON-CURRENT ASSETS HELD FOR SALE		172				
	GAINS FROM BARGAIN PURCHASES ARISING IN BUSINESS COMBINATIONS	-	-				
	GAINS/(LOSSES) ON NON-CURRENT ASSETS HELD FOR SALE NOT CLASSIFIED AS DISCONTINUED OPERATIONS		(24)				
	PROFIT BEFORE TAX	2,731	2,989				
	INCOME TAX	(810)	(922)				
	PROFIT FOR THE PERIOD FROM CONTINUING OPERATIONS	1,921	2,067				
	PROFIT/LOSS FROM DISCONTINUED OPERATIONS (net)	-	-				
	CONSOLIDATED PROFIT FOR THE PERIOD	1,921	2,067				
	Profit attributable to the Parent	1,633	1,717				
	Profit attributable to non-controlling interests	288	350				
	EARNINGS PER SHARE:						
	From continuing and discontinued operations:						
	Basic earnings per share (euros)	0.11	0.12				
	Diluted earnings per share (euros)	0.11	0.12				
	From continuing operations:						
	Basic earnings per share (euros)	0.11	0.12				
	Diluted earnings per share (euros)	0.11	0.12				
	Statements of no significant or material adverse change						
	There has been no significant change in the financial position						
	<ul><li>31 March 2016 and there has been no material adverse change</li><li>B.13 Events impacting the Guarantor's solvency</li></ul>	e in the pro	spects of the	e Guarantor since 31 March 2016.			
	Capital expenditures and divestures:						
	<ul> <li>Merger of Bank Zachodni WBK S.A. and Kredyt Bank S.A.</li> <li>Mergers by absorption of Banesto and Banco Banif</li> </ul>						
	<ul> <li>Mergers by absorption of Banesto and Banco Banif</li> <li>Insurance business in Spain</li> </ul>						
	<ul> <li>Insurance business in Spain</li> <li>Agreement with Elavon Financial Services Limited</li> </ul>						
	<ul> <li>Agreement with Warburg Pincus and General Atlantic</li> </ul>						
	<ul> <li>Sale of Altamira Asset Management</li> </ul>						
	<ul> <li>Santander Consumer USA</li> </ul>						
	• Agreement with El Corte Inglés GetNet Tecnologia E	m Captur	a e Process	amento de Transações H.U.A.H.			
	S.A.						
	• Acquisition of non-controlling interests in Banco Sant	tander (Br	asil) S.A.				

-	ement with CNP				
	ement with CIVI				
<ul> <li>Agre</li> </ul>	ement with GE Capital				
• Agre	ement with Banque PSA Fin	ance			
	ement to acquire Carfinco				
	ovacesa, S.A.				
		al de Ermelad (Da			
	usition of Banco Internacion	ai ao Funchai (Ba	nij)		
• Cust	ody business				
• Merg	ger of Santander Asset Mana	gement and Pione	er Investments		
• Capi	tal Increases				
B.14	Dependence upon other Gro	oup entities			
The Guara	antor is the parent company of	the Santander Gro	up. The Guaranton	r is not dependent upon any oth	er entity in
the Group					
The Guara subsidiarie countries through 5	es across Spain, the United and the US, offering wide ran	bsidiaries are a fir Kingdom and oth ge of financial proc nental Europe 858	er European cou lucts. At 31 Dece	erating through a network of o ntries, Brazil and other Latin mber 2015, the Santander Grou Juited Kingdom, 5,841 branch	American ap operated
		i States.			
	<b>Controlling shareholders</b>	son which exerts o	may exert contro	ol over the Guarantor within th	ne terms of
			-	approval of the consolidated	
				r the approval of the consolide	
	ties Market Law ).				atea text of
D 17	iles marker Law J.				atea text of
<b>B.17</b>	Credit ratings				atea text of
	Credit ratings	public information	, the Guarantor I	nas been rated by the rating a	
In accorda foll <u>ows:</u>	<b>Credit ratings</b> ance with the last available	- 			
In accordation follows:	Credit ratings ance with the last available g Agency	Short	Long	Perspective	
In accordation follows:           Ratin           Fitch	Credit ratings ance with the last available g Agency Ratings (1)	Short F2	Long A-	Perspective Stable	
In accordation follows:           Ratin           Fitch           Mood	Credit ratings ance with the last available g Agency Ratings (1) ly's (2)	Short           F2           P-2	Long A- A3	Perspective Stable Positive	
In accordation follows:           Ratin           Fitch           Mood           Stand	Credit ratings ance with the last available g Agency Ratings (1) ly's (2) lard & Poor's (3)	Short           F2           P-2           A-2	Long A- A3 A-	Perspective       Stable       Positive       Stable	
In accords follows: Ratin Fitch Mood Stand DBRS	Credit ratings ance with the last available g Agency Ratings (1) ly's (2) lard & Poor's (3) S (4)	Short           F2           P-2           A-2           R-1 (Low)	Long A- A3 A- A	Perspective       Stable       Positive       Stable       Stable	
In accords follows: Ratin Fitch Mood Stand DBRS Scope	Credit ratings ance with the last available g Agency Ratings (1) ly's (2) lard & Poor's (3) S (4) e Ratings (5)	Short           F2           P-2           A-2	Long A- A3 A- A A+	Perspective       Stable       Positive       Stable       Stable       Stable       Stable	
In accordation follows: Ratin Fitch Mood Stand	Credit ratings ance with the last available g Agency Ratings (1) ly's (2) lard & Poor's (3)	Short           F2           P-2           A-2	Long A- A3 A-	Perspective       Stable       Positive       Stable	
In accorda follows: Ratin Fitch Mood Stand DBRS Scope GBB- (1) Fitch Ra Credit Marl (Scope Rat	Credit ratings ance with the last available g Agency Ratings (1) ly's (2) lard & Poor's (3) S (4) e Ratings (5) Rating (6) atings España, S.A.U. (Fitch Rati ket Services Europe Limited (Stan tings), (6) GBB-Rating Gesellscha	Short           F2           P-2           A-2           R-1 (Low)           S-1           ings), (2) Moody's Inv           ndard & Poor's), (4)           aft für Bonitätsbeurtei	Long A- A3 A- A- A A A+ DD- vestor Service Espai DBRS Ratings Lim lung GmbH (GBB-	Perspective         Stable         Positive         Stable         Stable         Stable         Stable         ited (DBRS), (5) Scope Ratings Gr         Rating).	agencies a
In accords follows: Ratin Fitch Mood Stand DBRS Scope GBB- (1) Fitch Ra Credit Mart (Scope Rat	Credit ratings ance with the last available g Agency Ratings (1) ly's (2) lard & Poor's (3) S (4) Ratings (5) Rating (6) atings España, S.A.U. (Fitch Rati ket Services Europe Limited (Stat tings), (6) GBB-Rating Gesellscha uments issued under the Progra	Short         F2         P-2         A-2         R-1 (Low)         S-1         ings), (2) Moody's Inv         ndard & Poor's), (4)         aft für Bonitätsbeurtei         umme have been rate	Long A- A3 A- A- A A DD- vestor Service Espai DBRS Ratings Lim lung GmbH (GBB- ed by the rating a	Perspective         Stable         Positive         Stable         Stable         Stable         Stable         dited (DBRS), (5) Scope Ratings Gr         Rating).         gencies as follows:	agencies as
In accords follows: Ratin Fitch Mood Stand DBRS Scope GBB- (1) Fitch Ra Credit Mari (Scope Rat	Credit ratings ance with the last available g Agency Ratings (1) ly's (2) lard & Poor's (3) S (4) e Ratings (5) Rating (6) atings España, S.A.U. (Fitch Rati ket Services Europe Limited (Stan tings), (6) GBB-Rating Gesellscha	Short           F2           P-2           A-2           R-1 (Low)           S-1           ings), (2) Moody's Inv           ndard & Poor's), (4)           aft für Bonitätsbeurtei	Long A- A3 A- A- A A A+ DD- vestor Service Espai DBRS Ratings Lim lung GmbH (GBB-	Perspective         Stable         Positive         Stable         Stable         Stable         Stable         ited (DBRS), (5) Scope Ratings Gr         Rating).	agencies as
In accords follows: Ratin Fitch Mood Stand DBRS Scope GBB- (1) Fitch Ra Credit Marl (Scope Rat	Credit ratings ance with the last available g Agency Ratings (1) ly's (2) lard & Poor's (3) S (4) e Ratings (5) Rating (6) atings España, S.A.U. (Fitch Rati ket Services Europe Limited (Star tings), (6) GBB-Rating Gesellscha iments issued under the Progra Rating Agency Fitch Ratings (1)	Short         F2         P-2         A-2         R-1 (Low)         S-1         ings), (2) Moody's Inv         indard & Poor's), (4)         aft für Bonitätsbeurtei         imme have been ratt         Short-term         Senior	Long A- A3 A- A- A4 A- DD- vestor Service Espain DBRS Ratings Lim lung GmbH (GBB- ed by the rating a Long-term Senior	Perspective         Stable         Positive         Stable         Stable         Stable         Stable         dited (DBRS), (5) Scope Ratings Gr         Rating).         gencies as follows:	agencies as
In accords follows: Ratin Fitch Mood Stand DBRS Scope GBB- (1) Fitch Ra Credit Mart (Scope Rat	Credit ratings ance with the last available g Agency Ratings (1) ly's (2) lard & Poor's (3) S (4) e Ratings (5) Rating (6) atings España, S.A.U. (Fitch Rati ket Services Europe Limited (Stat tings), (6) GBB-Rating Gesellscha iments issued under the Progra Rating Agency	Short         F2         P-2         A-2         R-1 (Low)         S-1         ings), (2) Moody's Inv         indard & Poor's), (4)         aft für Bonitätsbeurtei         imme have been ratt         Short-term         Senior         Instruments	Long A- A3 A- A4 A- A A A+ DD- Vestor Service Espain DBRS Ratings Lim lung GmbH (GBB- ed by the rating a Long-term Senior Instruments	Perspective         Stable         Positive         Stable         Subordinated Instruments	agencies as

#### SECTION C – SECURITIES

#### C.1 Type and class of the Securities

Element

The Issuers may issue under the Programme debt instruments up to an aggregate principal amount of EUR 32,000,000,000 (the "Instruments"). Such Instruments may be issued on a continuing basis and will be placed by one or more dealers appointed under the Programme from time to time by the Issuers, which appointment may be for a specific issue or on an on-going basis. Under the Programme, the Issuers may issue fixed, reset or floating rate Instruments, including by reference to an index (equity and inflation indices). The Instruments may be senior Instruments (which are Instruments that can only be issued by Santander International and which specify their status

	1 77
as senior) ("Senior Instruments") or subordinated Instruments including Senior Subordinated Instrumer	
2 Subordinated Instruments (being together those Instruments that can only be issued by Santander Iss	
which specify their status as subordinated) ("Subordinated Instruments") in each case guarante	ed by the
Guarantor.	
Instruments may be issued with any maturity subject to compliance with all applicable legal and/or and/or central bank requirements. The Instruments will be constituted by virtue of the relevant pub issuance to be executed before a Spanish Notary Public and registered with the Mercantile Registry of M	ic deed of
Instruments will be issued in a series ("Series"). Each Series may comprise one or more Tranches	
different issue dates. The Instruments of each Series will all be subject to identical terms except that the	
and the amount of the first payment of interest may be different in respect of different Tranches.	issue autes
Instruments may be issued in registered form, without interest coupons ("Registered Instruments"), of	r in bearer
form, with or without interest coupons ("Bearer Instruments"). Bearer Instruments will, unless specified, only be sold outside the United States to non-U.S. persons in reliance on Regulation S and	otherwise
otherwise specified in the applicable Final Terms, initially be represented by a Temporary Global 1	
without interest coupons attached, deposited: (a) in the case of a global instrument which is not interest issued in new global note form (a "Classic Global Note" or "CGN"), as specified in the relevant Final T	nded to be
or on behalf of a Common Depositary located outside the United States for Euroclear S.A./N.V. ("Euro	
Clearstream Banking, société anonyme ("Clearstream, Luxembourg", together with Euroclear, the "I	-
(b) in the case of a global instrument which is intended to be issued in new global note form (a "New Gl	-
or "NGN"), as specified in the relevant Final Terms, with a common safekeeper for Euroclear and/or C	
Luxembourg.	
Interests in a Temporary Global Instrument will be exchangeable (i) for interests in a permanent global	Instrument
in bearer form, without coupons (a "Permanent Global Instrument"), or (ii) in whole but not in part for	
Instruments in bearer form (each, a "Definitive Instrument"), following certification of non-U.S.	
ownership as required by U.S. Treasury regulations. Bearer Instruments may be exchangeable for	Registered
Instruments. Registered Instruments will not be exchangeable for Bearer Instruments.	
The security identification number ("ISIN") of the instruments will be set out in the relevant final terms.	
C.2 Currency of the Securities	
The Instruments may be denominated in any currency subject to compliance with all applicable le regulatory requirements and/or central bank requirements.	gai and/or
C.5 Restrictions on free transferability	
The Instruments may not be transferred prior to the issue date. Selling restrictions apply to offers, sales	or transfers
of the Instruments under the applicable laws in various jurisdictions. A purchaser of the Instruments is	
make certain agreements and representations as a condition to purchasing the Instruments. For each	
securities a minimum tradeable amount could be set out in the relevant Final Terms.	
With regards to Spain, the Instruments may not be offered, sold or distributed, nor may any subseque	t resale of
Instruments be carried out in Spain, except in circumstances which do not constitute a public offer of s	ecurities in
Spain within the meaning of the Spanish Securities Market Law (Royal Legislative Decree 4/2015, of 2	
for the approval of the consolidated text of the Securities Market Law ), as amended and restated,	
complying with all legal and regulatory requirements under Spanish securities laws. No publicity or m	arketing of
any kind shall be made in Spain in relation to the Instruments.	
C.8 Description of the rights attaching to the Securities	
Status:	agints and
The Senior Instruments, being Instruments that can only be issued by Santander International, and the r coupons relating to them, constitute direct, unconditional, unsubordinated and unsecured obligations or	-
International and, upon the insolvency of Santander International (and unless they qualify as subording	
pursuant to Article 92 of Law 22/2003 ( <i>Ley Concursal</i> ) of 9 July 2003 (the " <b>Insolvency Law</b> " or " <b>Law</b>	
or equivalent legal provision which replaces it in the future, and subject to any applicable legal and	-
exceptions), rank <i>pari passu</i> and rateably without preference among themselves and the payment obt	-
Santander International under the Senior Instruments, receipts and coupons related to them rank at least	-
with all other unsecured and unsubordinated indebtedness and monetary obligations involving or otherw	
	rise related
to borrowed money of Santander International, present or future.	rise related

unconditional, subordinated and unsecured obligations of Santander Issuances and shall rank :

(i) in the case of Senior Subordinated Instruments, in accordance with Additional Provision 14.2° of Law 11/2015:
 (a) pari passu with all other claims for principal in respect of contractually subordinated obligations of the Issuer, at any time outstanding, not constituting Additional Tier 1 Capital (if any) or Tier 2 Capital of the Issuer.

(b) junior to any unsubordinated obligations of the Issuer or to those obligations which become subordinated pursuant to article 92.1° of the Insolvency Law; and

(c) senior to any other subordinated obligations of the Issuer which by law rank junior to the Senior Subordinated Instruments, including, without limitation, any claim for principal in respect of contractually subordinated obligations of the Issuer under any, at any time, outstanding Additional Tier 1 Instruments (if any) or Tier 2 Instruments; and

(ii) in the case of Tier 2 Subordinated Instruments and for so long as the obligations of the Issuer in respect of the Tier 2 Subordinated Instruments constitute a Tier 2 Instrument of the Issuer in accordance with Additional Provision 14.2° of Law 11/2015:

(a) pari passu with all other claims for principal in respect of any, at any time, outstanding Tier 2 Instruments of the Issuer;

(b) junior to (A) any unsubordinated obligations of the Issuer or to those obligations which become subordinated pursuant to article 92.1° of the Insolvency Law and (B) any claim for principal in respect of Senior Subordinated Instruments and any other contractually subordinated obligations of the Issuer, at any time outstanding, not constituting Additional Tier 1 Capital (if any) or Tier 2 Capital of the Issuer; and (c) senior to any other subordinated obligations of the Issuer which by law rank junior to the Tier 2 Subordinated Instruments, including, without limitation, any claim for principal in respect of contractually subordinated obligations of the Issuer under any outstanding Additional Tier 1 Instruments (if any).

To the extent the obligations of the Issuer in respect of the Tier 2 Subordinated Instruments cease to constitute a Tier 2 Instrument of the Issuer, the payment obligations of the Issuer under the Tier 2 Subordinated Instruments will rank as if the Notes were Senior Subordinated Instruments.

#### **Guarantees:**

The Guarantor has unconditionally and irrevocably guaranteed the due payment of all sums expressed to be payable by Santander International under the Senior Instruments, receipts and coupons on an unsubordinated basis. Such obligations constitute direct, unconditional, unsubordinated and unsecured obligations of the Guarantor and, upon the insolvency of the Guarantor (and unless they qualify as subordinated claims pursuant to Article 92 of the Insolvency Law or equivalent legal provision which replaces it in the future, and subject to any applicable legal and statutory exceptions), rank *pari passu* and rateably without preference among such obligations of the Guarantor in respect of Senior Instruments and at least *pari passu* with all other unsubordinated and unsecured indebtedness and monetary obligations involving or otherwise related to borrowed money of the Guarantor, present and future. Its obligations in that respect are contained in the senior guarantee.

The Guarantor will unconditionally and irrevocably guarantee, on a subordinated basis, the due and punctual payment of all the sums expressed to be payable by Santander Issuances under the relevant Subordinated Instruments. The obligations of the Guarantor under the Subordinated Guarantees (the guarantees in relation to Senior Subordinated Instruments each be a "Senior Subordinated Guarantee", and the guarantees in relation to Tier 2 Subordinated Instruments will each be a Tier 2 Subordinated Guarantee, and together , each, a "Subordinated Guarantee") in respect of the relevant Subordinated Instruments constitute direct, unconditional, subordinated and unsecured obligations of the Guarantor which, upon the insolvency of the Guarantor (and unless they qualify as subordinated claims pursuant to the Insolvency Law or equivalent legal provision which replace them in the future, and subject to any applicable legal and statutory exceptions) shall rank, under Article 92.2 of the Insolvency Law, as amended by Additional Provision 14.2 of Law 11/2015, (or equivalent legal provisions which replace, substitute or amend it in the future),

i) the Senior Subordinated Guarantees

(a) pari passu with all other contractually subordinated obligations of the Guarantor (other than (1) those subordinated obligations which qualify as subordinated claims pursuant to Articles 92.3 to 92.7 of the Insolvency Law or equivalent legal provisions which replace them in the future, (2) other subordinated obligations which by law or their terms rank junior to the Guarantor's obligations under the Senior -

Subordinated Guarantees (including the Tier 2 Subordinated Guarantees) and (3) any other subordinated obligations which by law and/or their terms, and to the extent permitted by Spanish law, rank senior to the Guarantor's obligations under the Senior Subordinated Guarantees and/or to any subordinated obligations of the Guarantor ranking pari passu with the Senior Subordinated Guarantees); and

(b) junior to any non-subordinated obligations of the Guarantor, any other subordinated obligations which by law and/or their terms, and to the extent permitted by Spanish law, rank senior to the Guarantor's obligations under the Senior Subordinated Guarantees, and any claim on the Guarantor, which becomes subordinated as a consequence of article 92.1° of the Insolvency Law.

ii) the Tier 2 Subordinated Guarantees

(a) pari passu with all other contractually subordinated obligations of the Guarantor (other than (1) those subordinated obligations which qualify as subordinated claims pursuant to Articles 92.3 to 92.7 of the Insolvency Law or equivalent legal provisions which replace them in the future, (2) other subordinated obligations which by law or their terms rank junior to the Guarantor's obligations under the Tier 2 Subordinated Guarantees and (3) any other subordinated obligations which by law and/or their terms, and to the extent permitted by Spanish law, rank senior to the Guarantor's obligations under the Tier 2 Subordinated Guarantees (including the Senior Subordinated Guarantees) and/or to any subordinated obligations of the Guarantor ranking pari passu with the Tier 2 Subordinated Guarantees); and

(b) junior to any non-subordinated obligations of the Guarantor, any other subordinated obligations which by law and/or their terms, and to the extent permitted by Spanish law, rank senior to the Guarantor's obligations under the Tier 2 Subordinated Guarantees (including the Senior Subordinated Guarantees), and any claim on the Guarantor, which becomes subordinated as a consequence of article 92.1° of the Insolvency Law.

Deed of covenant: The Instruments have the benefit of a deed of covenant dated 9 June 2016.

**Taxation:** All amounts payable in respect of the Instruments, the receipts and coupons, the senior guarantee and the subordinated guarantee by one of the Issuers or the Guarantor will be made free and clear of and without withholding or deduction for or on account of any present or future taxes, duties, assessments or governmental charges of whatever nature imposed or levied by or on behalf of Spain or any political subdivision thereof or any authority or agency therein or thereof having power to tax, unless the withholding or deduction of such taxes, duties, assessments or governmental charges is required by law. In that event, subject to Condition 7 "*Taxation*" the relevant Issuer or (as the case may be) the Guarantor shall pay such additional amounts as will result in receipt by the holder of any Instrument or coupon of such amounts as would have been received by them had no such withholding or deduction been required.

Under Spanish Law 10/2014 and Royal Decree 1065/2007, each as amended, each Issuer and the Guarantor is required to provide to the Spanish tax authorities certain information relating to the Instruments. If The Bank of New York Mellon, London Branch (the "Issue and Paying Agent") fails to provide the relevant Issuer or, as the case may be, the Guarantor with the required information, the relevant Issuer or the Guarantor (as the case may be) will be required to withhold tax and may pay income in respect of the relevant Instruments net of the Spanish withholding tax applicable to such payments, generally at the rate of 19% (exceptionally, during the tax period 2015 the withholding tax rate applicable is 20%).

None of the Issuers, the Guarantor, Banco Santander, S.A. and Morgan Stanley & Co. International plc. (the "Arrangers"), Barclays Bank PLC, BNP Paribas, Citigroup Global Markets Limited, Commerzbank Aktiengesellschaft, Credit Suisse Securities (Europe) Limited, Deutsche Bank AG, London Branch, Goldman Sachs International, HSBC Bank plc, J.P. Morgan Securities plc., Merrill Lynch International, Nomura International plc, Société Générale, The Royal Bank of Scotland plc, UBS Limited and Crédit Agricole Corporate and Investment Bank and UniCredit Bank AG (all these dealers together with the Arrangers, the "Dealers") or the European clearing systems assumes any responsibility therefor.

#### **Events of Default:**

For Senior Instruments this includes non-payment, breach of other obligations, winding up, cessation of business, insolvency proceedings and arrangements with creditors of the relevant Issuer or the Guarantor and if the senior guarantee ceases to be a valid and binding obligation of the Guarantor.

For Subordinated Instruments this includes non-payment or winding-up of the relevant Issuer or the Guarantor. **Governing law:** 

The issue of the Instruments, including their legal nature (obligaciones u otros valores que reconozcan o creen

deudo), the status of the Instruments, the status of the guarantee in respect of the Instruments, the Commissioner and constitution of the syndicates of holders of the Instruments will be governed by Spanish law.         The terms and conditions of the Instruments, the Isaue and Paying Agency Agreement, the Deed of Schoording Guarantee and all non-contractual obligations arising out of or in connection with the terms and conditions of Instruments, the Isaue and Paying Agency Agreement, the Deed of Schoording Guarantee, and Paying Agency Agreement, the Deed of Covenant, the Deed of Schoording Toe Deed of Subordinated Guarantee, are governed by English law.         C.9       Payment Features         The issue date of the Instruments will be specified in the Final Terms and may not exceed the date of validity of I Base Prospectus. The nominal interest rate that will be received by investors will be set out in the relevant Fin Terms and shall be the result of applying the terms and conditions specifie to the yam y maturity and may redeemable at the redemption amount specified in the Final Terms, in each case subject to compliance v all applicable leagl, regulatory and/or central bank requirements. The interest paym component of constant maturity swap-hicked Instruments ("CMS-Linked Instruments,"). Equipt Index-Link III Instruments and Inflation-Linked Instruments ("MS-Linked Instruments,"). Equipt Index-Linke I Instruments ("O I Subtraction I maturity awap-bicked Instruments, "Hicked Instruments, "I Equivality and/or central bank requirements. The interest paym component of constant maturity swap-bicked Instruments ("MS-Linked Instruments, "Equipt Index-Linked Instruments, "Linked Instruments,"). Equipt Index-Linked Instruments, will be determined by reference to the index specified in the relevant Final Terms. The Syndicate of Holders shall be entrusted with the defence of the rights and interests		I	
<ul> <li>constitution of the syndicates of holders of the Instruments, will be governed by Spanish law.</li> <li>The terms and conditions of the Instruments, the Deed of Senior Guarante and any Deed of Subordina Guarantee and all non-contractual obligations arising out of or in connection with the terms and conditions of Instruments, the Issue and Paying Agency Agreement, the Deed of Covenant, the Deed of Subordinate Guarantee, are governed by English law.</li> <li>C.9 Payment Features</li> <li>The issue date of the Instruments will be specified in the Final Terms and may not exceed the date of validity of I Base Prospectus. The nominal interest rate that will be received by investors will be set out in the relevant Fin Terms and shall be the result of applying the terms and conditions specifie to the relevant issue. Applicable interpayment dates will be specified in the Final Terms. Instruments may be issued with any maturity and may redeemable at the redemption amount specified in the Final Terms, in each case subject to compliance w all applicable legal, regulatory and/or central bank requirements. Early redemption will be permitted only to the extent specified in the relevant Final Terms and in accordance with all applicable legal, regulatory and/or central bank requirements. The interest paym component of constant maturity swape-linked Instruments ("CMS-Linked Instruments"). Equity Index-Lini Instruments, will be determined by reference to the index specified in the relevant Final Terms.</li> <li>Ibsue precific summary:</li> <li>Ibsue precific in the relevant Final Terms and interests of Holders.</li> <li>Ibsue precific: [I] per cent of the Aggregate Nominal Amount][] per Instrument]</li> <li>Issue Price: [I]</li> <li>Terest Payment Option 2</li> <li>Calculation Amount * Rate of Interest equirest Payment Options may apply: Interest Payment Options may apply: Interest Payment Options 2</li> <li>If the Barrier Condition is natisfied: Calculation Amount * Rate of I</li></ul>			
The terms and conditions of the Instruments, the Issue and Paying Agency Agreement, the Deed of Subordina Guarantee and all no-contractual obligations arising out of or in connection with the terms and conditions of Instruments, the Issue and Paying Agency Agreement, the Deed of Covenant, the Deed of Senior Guarantee and all no-contractual obligations arising out of or in connection with the terms and conditions of Instruments, the Issue and Paying Agency Agreement, the Deed of Covenant, the Deed of Senior Guarantee and a Deed of Subordinated Guarantee, are governed by English law. C.9 Payment Features The issue date of the Instruments will be specified in the Final Terms and may not exceed the date of validity of I Base Prospectus. The nominal interest rate that will be received by investors will be set out in the relevant Final Terms and shall be the result of applying the terms and conditions specifie to the relevant issue. Applicable inter payment dates will be specified in the Final Terms. Instruments may be issued with any maturity and may redeemable at the redemption amount specified in the relevant Final Terms, in each case subject to compliance w are all applicable legal, regulatory and/or central bank requirements. The interest pay component of constant maturity swaps-linked Instruments ("CMS-Linked Instruments)". Equity Index-Lini Instruments and Inflation-Linked Instruments, will be determined by reference to the index specified in the relevant instruments and Inflation-Linked Instruments, will be determined by reference to the rights and interests of Holders. [I/sue specific summary: Issue Drice: [10] per cent of the Aggregate Nominal Amount/[•] per Instrument] Issue Drice: [10] Calculation Amount * Rate of Interest are: [10] Calculation Amount * Rate of Interest			
save for, in each case, the status of the guarantee, the Deed of Senior Guarantee and any Deed of Subordinal Guarantee and all non-contractual obligations arising out of or in connection with the terms and conditions of Instruments, the Issue and Phying Agency Agreement, the Deed of Covenant, the Deed of Senior Guarantee and a Deed of Subordinated Guarantee, are governed by English law.           C.9         Payment Features           The issue date of the Instruments will be specified in the Final Terms and may not exceed the date of validity of I Base Prospectus. The nominal interest rate that will be received by investors will be set out in the relevant Final Terms and shall be the result of applying the terms and conditions specific to the relevant issue. Applicable inter payment dates will be specified in the Final Terms. Instruments may be issued with any maturity and may redeemable at the redemption anount specified in the relevant Final Terms, in each case subject to compliance v all applicable legal, regulatory and/or central bank requirements. The interests paym component of constant maturity swape-linked Instruments ("CMS-Linked Instruments. The interest paym component of constant maturity swape-linked Instruments ("CMS-Linked Instruments. The interest paym component of constant maturity swape-linked Instruments ("CMS-Linked Instruments. The interest paym component of constant maturity swape-linked Instruments ("CMS-Linked Instruments. The interest paym component of constant maturity swape-linked Instruments ("CMS-Linked Instruments. Environments Payment Option I Calculation Amount 10           Issue Price:         [10] per cent of the Aggregate Nominal Amount/10 per Instrument]           Issue Price:         [10]           Issue Price:         [10]           Issue Price:		-	
Guarantee and all non-contractual obligations arising out of or in connection with the terms and conditions of Instruments, the Issue and Paying Agency Agreement, the Deed of Covenant, the Deed of Senior Guarantee and a Deed of Subordinated Guarantee, are governed by English law.           C.9         Payment Features           The issue date of the Instruments will be specified in the Final Terms and may not exceed the date of validity of 1 Base Prospectus. The nominal interest rate that will be received by investors will be set out in the relevant Final Terms in each case subject to compliance we all applicable legal, regulatory and/or central bank requirements. In each case subject to compliance we all applicable legal, regulatory and/or central bank requirements. The interest paying component of constant maturity swaps-linked Instruments ("CMS-Linked Instruments."). Equity Index-Link Instruments and Inflation-Linked Instruments, will be determined by reference to the index specified in the relevant Final Terms. The Syndicate of Holders shall be entrusted with the delence of the rights and interests of Holders.           Issue Price:         [10] per cent of the Aggregate Nominal Amount/[0] per Instrument]           Issue Price:         [10]           Set out relevant prime Dynametry and the start of the relevant issue Price:         [10]           Calculation Amount:         [0]           Set out relevant prime Price         [10]           Maturity Date:         [0]           Set out relevant prime Price         [10]           Calculation Amount:         Rate of Interest or           C2         [11]			
Instruments, the Issue and Paying Agency Agreement, the Deed of Covenant, the Deed of Subordinated Guarantee, are governed by English law.         C.9       Payment Features         The issue date of the Instruments will be specified in the Final Terms and may not exceed the date of validity of I Base Prospectus. The nominal interest rate that will be received by investors will be set out in the relevant Final Terms and shall be the result of applying the terms and conditions specific to the relevant issue. Applicable inter payment dates will be specified in the Float Terms. Instruments may be issued with any maturity and may redeemable at the redemption amount specified in the relevant Final Terms, in each case subject to compliance we all applicable legal, regulatory and/or central bank requirements. The interest payme component of constant maturity swaps-linked Instruments ("OKN-Linked Instruments"). Equity Indek-Lini Instruments and Inflation-Linked Instruments, will be determined by reference to the index specified in the relevant Final Terms. The Syndicate of Holders shall be entrusted with the defence of the rights and interests of Holders.         Issue Price:       [[]] per cent of the Aggregate Nominal Amount/[] per Instrument]         Issue Price:       []]         Issue Price:       []]<			-
Deed of Subordinated Guarantee, are governed by English law.           C.9         Payment Features           The issue date of the Instruments will be specified in the Final Terms and may not exceed the date of validity of I Base Prospectus. The nominal interest rate that will be received by investors will be set out in the relevant Fit Terms and shall be the result of applying the terms and conditions specifie to the relevant issue payment dates will be specified in the Final Terms. Instruments may be issued with any maturity and may redeemable at the redemption amount specified in the relevant Final Terms, in each case subject to compliance w all applicable legal, regulatory and/or central bank requirements. Early redemption will be permitted for taxat reasons, but othervise early redemption will be permitted on ty to the extent specified in the relevant Final Terms. In expressions, but othervise early redemption will be specified in the relevant Final Terms, in each case subject to compliance w all applicable legal, regulatory and/or central bank requirements. The interest payme component of constant maturity swaps-linked Instruments. ("CMS-Linked Instruments") Expressions in the relevant Final Terms. The Syndicate of Holders shall be entrusted with the defence of the rights and interests of Holders.           Issue Date:         [●]           Calculation Amount:         [●]           Raturity Date:         [●]           Set out relevant payment features below, completing or, where not relevant, deleting the following provisions:           A. Far variable interest rate Instruments, any of the following Interest Payment Option 1           Calculation Amount * Rate of Interesti or           (2)         If th			
C.9       Payment Features         The issue date of the Instruments will be specified in the Final Terms and may not exceed the date of validity of 1         Base Prospectus. The nominal interest rate that will be received by investors will be set out in the relevant Final Terms and shall be the result of applying the terms and conditions specific to the relevant issue. Applicable inter payment dates will be specified in the Final Terms, instruments may be issued with any maturity and may redeemable at the redemption amount specified in the relevant Final Terms, in each case subject to compliance v all applicable legal, regulatory and/or central bank requirements. The interest payme component of constant maturity swaps-linked Instruments ("CMS-Linked Instruments"). Equity Index-Lin Instruments and Inflation-Linked Instruments, will be determined by reference to the index specified in the relevant Final Terms. The Syndicate of Holders shall be entrusted with the defence of the rights and interests of Holders.         Issue Date:       [•]			
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redeemable at the redemption amount specified in the relevant Final Terms, in each case subject to compliance will all applicable legal, regulatory and/or central bank requirements. Early redemption will be permitted for taxat reasons, but otherwise early redemption will be permitted only to the extent specified in the relevant Final Term and in accordance with all applicable legal, regulatory and/or central bank requirements. The interest paym component of constant maturity swaps-linked Instruments ("CMS-Linked Instruments"). Equity Index-Link Instruments and Inflation-Linked Instruments, will be determined by reference to the index specified in the relevant Final Terms. The Syndicate of Holders shall be entrusted with the defence of the rights and interests of Holders.         Issue Price:       [[•] per cent of the Aggregate Nominal Amount/[•] per Instrument]         Issue Date:       [•]         Calculation Amount:       [•]         Maturity Date :       [•]         Set out relevant payment features below, completing or, where not relevant, deleting the following provisions:         A. For variable interest rate Instruments, any of the following Interest Payment Option 1         Calculation Amount * Rate of Interest         Interest Payment Option 1         Calculation Amount * Rate of Interest st or         (2)       If the Barrier Condition is satisfied:         Calculation Amount * Rate of Interest st or         (2)       If the Barrier Condition is not satisfied:         Calculation Amount * Rate of Interest st or         (2)		Base Prospectus. The Terms and shall be the	nominal interest rate that will be received by investors will be set out in the relevant Final e result of applying the terms and conditions specific to the relevant issue. Applicable interest
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Final Terms. The Syndicate of Holders shall be entrusted with the defence of the rights and interests of Holders.         [Issue specific summary:         Issue Price:       [[•] per cent of the Aggregate Nominal Amount/[•] per Instrument]         Issue Date:       [•]         Calculation Amount:       [•]         Maturity Date :       [•]         Set out relevant payment features below, completing or, where not relevant, deleting the following provisions:         A. For variable interest rate Instruments, any of the following Interest Payment Options may apply:         Interest Payment Option 1         Calculation Amount * Rate of Interest         (1)       If the Barrier Condition is satisfied:         Calculation Amount * Rate of Interest n=1; or         (2)       If the Barrier Condition is not satisfied:         Calculation Amount * Rate of Interest n=1; or         (2)       If the Barrier Condition is not satisfied:         Calculation Amount * Rate of Interest n=2;         Interest amounts if any become due on the relevant Interest Payment Date(s) specified below. [The yield of the Instruments is [•]. The yield is calculated at the Issue Date on the basis of the Issue Price. It is not an indication of future yield.(inseet Fixed Rate Instruments only)]         Set out the relevant definitions from the below, completing or, where not relevant Asset Class, a Single Asset or a constitu of a Basket Asset]         "Asset" means [insert the relevant definition		all applicable legal, re reasons, but otherwise and in accordance wi component of constant	egulatory and/or central bank requirements. Early redemption will be permitted for taxation e early redemption will be permitted only to the extent specified in the relevant Final Terms th all applicable legal, regulatory and/or central bank requirements. The interest payment nt maturity swaps-linked Instruments ("CMS-Linked Instruments"), Equity Index-Linked
[Issue specific summary:         Issue Date:       [●] per cent of the Aggregate Nominal Amount/[●] per Instrument]         Issue Date:       [●]         Calculation Amount:       [●]         Maturity Date :       [●]         Set out relevant payment features below, completing or, where not relevant, deleting the following provisions:         A. For variable interest rate Instruments, any of the following Interest Payment Options may apply:         Interest Payment Option 1         Calculation Amount * Rate of Interest         Interest Payment Option 2         (1)       If the Barrier Condition is satisfied:         Calculation Amount * Rate of Interest n=1; or         (2)       If the Barrier Condition is not satisfied:         Calculation Amount * Rate of Interest n=2;         Interest amounts if any become due on the relevant Interest Payment Date(s) specified below. [The yield of the Instruments is [●]. The yield is calculated at the Issue Date on the basis of the Issue Price. It is not an indication of future yield.(insee Fixed Rate Instruments only)]         Set out the relevant definition of Asset] [in relation to the relevant, deleting the following provisions:         For these purposes:         "Asset Class" means [shares] [and] [/] [equity index(ices)] [and] [/] [exchange traded funds] [and] [/] [inflat index(ices)] [and] [/] [fixed Income Benchmark (s)].         "Asset Class" means hele [Max] [Min] [Asset Level] [on the relevant [Scheduled Observation Date		Instruments and Inflat	ion-Linked Instruments, will be determined by reference to the index specified in the relevant
Issue Price:       [[•] per cent of the Aggregate Nominal Amount/[•] per Instrument]         Issue Date:       [•]         Calculation Amount:       [•]         Maturity Date :       [•]         Set out relevant payment features below, completing or, where not relevant, deleting the following provisions:         A. For variable interest rate Instruments, any of the following Interest Payment Options may apply:         Interest Payment Option 1         Calculation Amount * Rate of Interest         Interest Payment Option 2         (1)       If the Barrier Condition is satisfied:         Calculation Amount * Rate of Interest n=1; or         (2)       If the Barrier Condition is not satisfied:         Calculation Amount * Rate of Interest n=1; or         (2)       If the Barrier Condition is not satisfied:         Calculation Amount * Rate of Interest n=1; or         (2)       If the Barrier Condition is not satisfied:         Calculation Amount * Rate of Interest n=2         Interest amounts if any become due on the relevant Interest Payment Date(s) specified below. [The yield of the Instrument is [•]. The yield is calculated at the Issue Date on the basis of the Issue Price. It is not an indication of future yield.(inset Fixed Rate Instruments only]         Set out the relevant definitions from the below, completing or, where not relevant, deleting the following provisions:         For these purposes:		Final Terms. The Sync	licate of Holders shall be entrusted with the defence of the rights and interests of Holders.
Issue Date:       [•]         Calculation Amount:       [•]         Maturity Date :       [•]         Set out relevant payment features below, completing or, where not relevant, deleting the following provisions:         A. For variable interest rate Instruments, any of the following Interest Payment Options may apply:         Interest Payment Option 1         Calculation Amount * Rate of Interest         Interest Payment Option 2         (1)       If the Barrier Condition is satisfied:         Calculation Amount * Rate of Interest n=1; or         (2)       If the Barrier Condition is not satisfied:         Calculation Amount * Rate of Interest n=2         Interest amounts if any become due on the relevant Interest Payment Date(s) specified below. [The yield of the Instrume is (•]. The yield is calculated at the Issue Date on the basis of the Issue Price. It is not an indication of future yield, (inser Fixed Rate Instruments only)]         Set out the relevant definitions from the below, completing or, where not relevant, deleting the following provisions::         For these purposes:         "Asset" means [insert the relevant definition of Asset] [in relation to the relevant Asset Class, a Single Asset or a constitu of a Basket Asset].         "Asset Class" means [shares] [and] [/] [equity index(iccs)] [and] [/] [exchange traded funds] [and] [/] [inflat index(iccs)] [and] [/] [Fixed Income Benchmark (s)].         "Asset Early Performance" means the [Early Performance] [Early Performance (Call Spread)]	[Issue	specific summary:	
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Fixed Rate Instruments only)]         Set out the relevant definitions from the below, completing or, where not relevant, deleting the following provisions:         For these purposes:         "Asset" means [insert the relevant definition of Asset] [in relation to the relevant Asset Class, a Single Asset or a constitut of a Basket Asset].         "Asset Class" means [shares] [and] [/] [equity index(ices)] [and] [/] [exchange traded funds] [and] [/] [inflat index(ices)] [and] [/] [Fixed Income Benchmark (s)].         "Asset Early" [means the] [Max] [Min] [Asset Level] [on the relevant [Scheduled Observation Date] [Valuation Date] [Calculation Date]] [Average Level] [Observation Level] [is][as specified in the table below: insert table] [.] [Barrier].         "Asset Early Performance" means the [Early Performance] [Early Performance (Call Spread)] [Early Performance] (Rolling Lookback)] [Early Weighted Performance] of the [Asset] [Early Laggard] [Early Outperformer].         "Asset Final Performance" means the [Final Performance] [Final Performance (Call Spread)] [Final Performance] [Lookback)] [Final Performance (Temporis)] [Final Weighted Performance] [Final Performance (Call Spread)] [Final Performance] [Ups Performance] [Downside Performance] [Weighted Performance] of the [Asset] Final Laggard] [Final Outperformer].	Interes	t amounts if any become	due on the relevant Interest Payment Date(s) specified below. [The yield of the Instruments
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<ul> <li>"Asset" means [insert the relevant definition of Asset] [in relation to the relevant Asset Class, a Single Asset or a constitut of a Basket Asset].</li> <li>"Asset Class" means [shares] [and] [/] [equity index(ices)] [and] [/] [exchange traded funds] [and] [/] [inflat index(ices)] [and] [/] [Fixed Income Benchmark (s)].</li> <li>"Asset Early" [means the] [Max] [Min] [Asset Level] [on the relevant [Scheduled Observation Date] [Valuation Date [Calculation Date]] [Average Level] [Observation Level] [is][as specified in the table below: insert table] [,] [Barrier].</li> <li>"Asset Early Performance" means the [Early Performance] [Early Performance (Call Spread)] [Early Performance] of the [Asset] [Early Laggard] [Early Outperformer].</li> <li>"Asset Final means [the] [Max] [Min] [Asset Level on the Final Valuation Date] [Average Level] [,] [Observation Level on the Final Valuation Date] [Average Level] [,] [Deservation Level on the Final Valuation Date] [Average Level] [,] [Deservation Level on the Final Valuation Date] [Average Level] [,] [Deservation Level [Kostet Final means [the] [Max] [Min] [Asset Level on the Final Valuation Date] [Average Level] [,] [Observation Level "Asset Final Performance" means the [Final Performance] [Final Performance (Call Spread)] [Final Performance] [Lowhback)] [Final Performance" means the [Final Performance] [Final Performance (Call Spread)] [Final Performance] [Performance] [Final Performance (Call Spread)] [Final Performance] [Performance] [Final Performance] [Enhanced Weighted Performance] [Ups Performance] [Downside Performance] [Weighted Performance] of the [Asset] [Final Laggard] [Final Outperformer].</li> </ul>	Set out	t the relevant definitions	from the below, completing or, where not relevant, deleting the following provisions:
of a Basket Asset]. "Asset Class" means [shares] [and] [/] [equity index(ices)] [and] [/] [exchange traded funds] [and] [/] [inflat index(ices)] [and] [/] [Fixed Income Benchmark (s)]. "Asset Early" [means the] [Max] [Min] [Asset Level] [on the relevant [Scheduled Observation Date] [Valuation Dat [Calculation Date]] [Average Level] [Observation Level] [is][as specified in the table below: insert table] [,] [Barrier]. "Asset Early Performance" means the [Early Performance] [Early Performance (Call Spread)] [Early Performance (Rolling Lookback)] [Early Weighted Performance] of the [Asset] [Early Laggard] [Early Outperformer]. "Asset Final" means [the] [Max] [Min] [Asset Level on the Final Valuation Date] [Average Level] [,] [Observation Level "Asset Final Performance" means the [Final Performance] [Final Performance (Call Spread)] [Final Performance] (Lookback)] [Final Performance (Temporis)] [Final Weighted Performance] [Enhanced Weighted Performance] [Ups Performance] [Downside Performance] [Weighted Performance] of the [Asset] [Final Laggard] [Final Outperformer].	For the	ese purposes:	
"Asset Class" means [shares] [and] [/] [equity index(ices)] [and] [/] [exchange traded funds] [and] [/] [inflat index(ices)] [and] [/] [Fixed Income Benchmark (s)]. "Asset Early" [means the] [Max] [Min] [Asset Level] [on the relevant [Scheduled Observation Date] [Valuation Dat [Calculation Date]] [Average Level] [Observation Level] [is] [as specified in the table below: insert table] [.] [Barrier]. "Asset Early Performance" means the [Early Performance] [Early Performance (Call Spread)] [Early Performance (Rolling Lookback)] [Early Weighted Performance] of the [Asset] [Early Laggard] [Early Outperformer]. "Asset Final" means [the] [Max] [Min] [Asset Level on the Final Valuation Date] [Average Level] [.] [Observation Leve "Asset Final Performance" means the [Final Performance] [Final Performance (Call Spread)] [Final Performance (Lookback)] [Final Performance (Temporis)] [Final Weighted Performance] [Enhanced Weighted Performance] [Ups Performance] [Downside Performance] [Weighted Performance] of the [Asset] [Final Laggard] [Final Outperformer].	"Asset"	" means [insert the relev	ant definition of Asset] [in relation to the relevant Asset Class, a Single Asset or a constituent
index(ices)] [and] [/] [Fixed Income Benchmark (s)]. "Asset Early" [means the] [Max] [Min] [Asset Level] [on the relevant [Scheduled Observation Date] [Valuation Date [Calculation Date]] [Average Level] [Observation Level] [is][as specified in the table below: insert table] [,] [Barrier]. "Asset Early Performance" means the [Early Performance] [Early Performance (Call Spread)] [Early Performance (Rolling Lookback)] [Early Weighted Performance] of the [Asset] [Early Laggard] [Early Outperformer]. "Asset Final" means [the] [Max] [Min] [Asset Level on the Final Valuation Date] [Average Level] [,] [Observation Level "Asset Final Performance" means the [Final Performance] [Final Performance (Call Spread)] [Final Performance] (Lookback)] [Final Performance (Temporis)] [Final Weighted Performance] [Enhanced Weighted Performance] [Ups Performance] [Downside Performance] [Weighted Performance] of the [Asset] [Final Laggard] [Final Outperformer].	of a Ba	isket Asset <u>]</u> .	
<ul> <li>"Asset Early" [means the] [Max] [Min] [Asset Level] [on the relevant [Scheduled Observation Date] [Valuation Date] [Valuation Date] [Average Level] [Observation Level] [is] [as specified in the table below: insert table] [,] [Barrier].</li> <li>"Asset Early Performance" means the [Early Performance] [Early Performance (Call Spread)] [Early Performance] (Rolling Lookback)] [Early Weighted Performance] of the [Asset] [Early Laggard] [Early Outperformer].</li> <li>"Asset Final" means [the] [Max] [Min] [Asset Level on the Final Valuation Date] [Average Level] [,] [Observation Level"] "Asset Final Performance" means the [Final Performance] [Final Performance (Call Spread)] [Final Performance" (Lookback)] [Final Performance (Temporis)] [Final Weighted Performance] [Enhanced Weighted Performance] [Ups Performance] [Downside Performance] [Weighted Performance] of the [Asset] [Final Laggard] [Final Outperformer].</li> </ul>	"Asset	Class" means [shares]	[ [and] [/] [equity index(ices)] [and] [/] [exchange traded funds] [and] [/] [inflation
[Calculation Date]] [Average Level] [Observation Level] [is][as specified in the table below: insert table] [,] [Barrier]. "Asset Early Performance" means the [Early Performance] [Early Performance (Call Spread)] [Early Performance (Rolling Lookback)] [Early Weighted Performance] of the [Asset] [Early Laggard] [Early Outperformer]. "Asset Final" means [the] [Max] [Min] [Asset Level on the Final Valuation Date] [Average Level] [,] [Observation Level "Asset Final Performance" means the [Final Performance] [Final Performance (Call Spread)] [Final Performance] (Lookback)] [Final Performance (Temporis)] [Final Weighted Performance] [Enhanced Weighted Performance] [Ups Performance] [Downside Performance] [Weighted Performance] of the [Asset] [Final Laggard] [Final Outperformer].	index(i	ces)] [and] [/] [Fixed In	come Benchmark (s)].
"Asset Early Performance" means the [Early Performance] [Early Performance (Call Spread)] [Early Performance (Rolling Lookback)] [Early Weighted Performance] of the [Asset] [Early Laggard] [Early Outperformer]. "Asset Final" means [the] [Max] [Min] [Asset Level on the Final Valuation Date] [Average Level] [,] [Observation Leve "Asset Final Performance" means the [Final Performance] [Final Performance (Call Spread)] [Final Performance (Lookback)] [Final Performance (Temporis)] [Final Weighted Performance] [Enhanced Weighted Performance] [Ups Performance] [Downside Performance] [Weighted Performance] of the [Asset] [Final Laggard] [Final Outperformer].	"Asset	Early" [means the] [M	[ax] [Min] [Asset Level] [on the relevant [Scheduled Observation Date] [Valuation Date]
(Rolling Lookback)] [Early Weighted Performance] of the [Asset] [Early Laggard] [Early Outperformer]. "Asset Final" means [the] [Max] [Min] [Asset Level on the Final Valuation Date] [Average Level] [,] [Observation Leve "Asset Final Performance" means the [Final Performance] [Final Performance (Call Spread)] [Final Performance (Lookback)] [Final Performance (Temporis)] [Final Weighted Performance] [Enhanced Weighted Performance] [Ups Performance] [Downside Performance] [Weighted Performance] of the [Asset] [Final Laggard] [Final Outperformer].			
"Asset Final" means [the] [Max] [Min] [Asset Level on the Final Valuation Date] [Average Level] [,] [Observation Leve "Asset Final Performance" means the [Final Performance] [Final Performance (Call Spread)] [Final Performance (Lookback)] [Final Performance (Temporis)] [Final Weighted Performance] [Enhanced Weighted Performance] [Ups Performance] [Downside Performance] [Weighted Performance] of the [Asset] [Final Laggard] [Final Outperformer].			
"Asset Final Performance" means the [Final Performance] [Final Performance (Call Spread)] [Final Performance (Lookback)] [Final Performance (Temporis)] [Final Weighted Performance] [Enhanced Weighted Performance] [Ups Performance] [Downside Performance] [Weighted Performance] of the [Asset] [Final Laggard] [Final Outperformer].			
(Lookback)] [Final Performance (Temporis)] [Final Weighted Performance] [Enhanced Weighted Performance] [Ups Performance] [Downside Performance] [Weighted Performance] of the [Asset] [Final Laggard] [Final Outperformer].			
Performance] [Downside Performance] [Weighted Performance] of the [Asset] [Final Laggard] [Final Outperformer].		-	
"Asset Initial" means [the] [Max] [Min] [Asset Level on the Initial Valuation Date] [Average Level] [Observation Level]	"Asset	Initial" means [the] [Mo	x] [Min] [Asset Level on the Initial Valuation Date] [Average Level] [Observation Level] [,]

[Barrier].

"Asset Level" means the [Opening Level] [Closing Level] [Intraday Level] [Observation Level] [observation level] of the relevant Asset.

"*Asset Lookback*" [means the] [Asset Level [on the relevant [Scheduled Observation Date] [Valuation Date] [Calculation Date]] [Average Level], [is as specified in the table below: insert table].

"*Average Level*" means the arithmetic average of each [Opening Level] [Closing Level] [Intraday Level] [Observation Level] observed by the Calculation Agent on each Averaging Date.

"Averaging Date" means each of [ $\bullet$ ].

"Barrier" means [[ $\bullet$ ] per cent.] [n \* [ $\bullet$ ] per cent.] [Asset Initial \* [ $\bullet$ ] per cent.] [Asset Initial \* n \* [ $\bullet$ ] per cent.] [Asset Early \* [ $\bullet$ ] per cent.] [Asset Early \* n\* [ $\bullet$ ] per cent.] [Asset Lookback \* [ $\bullet$ ] per cent.] [Asset Lookback \* n \* [ $\bullet$ ] per cent.].

"Barrier (Early)" means:

(a) where Barrier Condition Early (European) is applicable:

 $[[\bullet]$  per cent.]  $[n * [\bullet]$  per cent.]; or

(b) where Barrier Condition Early (Bermudan) is applicable:

[[ $\bullet$ ] per cent.] [n \* [ $\bullet$ ] per cent.]; or

(c) where Barrier Condition Early (American) is applicable:

[Asset Initial \* [●] per cent.] / [Asset Initial \* [●] per cent. \* n].

"Barrier (Final)" means:

(a) where Barrier Condition Final (European) is applicable,  $[\bullet]$  per cent.; or

(b) where Barrier Condition Final (American) is applicable, Asset Initial \* [●] per cent.

"Barrier Condition" shall mean [Barrier Condition Early] [Barrier Condition Final].

"Barrier Condition Early" shall mean [Barrier Condition Early (European)] [Barrier Condition Early (Bermudan)] [Barrier Condition Early (American)].

"Barrier Condition Early (American)" shall be deemed satisfied if the Calculation Agent determines that on [each] [any] [Scheduled Observation Date] [Valuation Date] [Calculation Date] [related to the relevant Barrier Early Calculation Date] the Asset Level of [each] [any] [the] [Basket] Asset is at [all] [the] [any] time[s] greater than [or equal to] Barrier (Early).

"Barrier Condition Early (Bermudan)" shall be deemed satisfied if the Calculation Agent determines that on any [Scheduled Observation Date] [Valuation Date] [Calculation Date] [during the Observation Period], Asset Early Performance is greater than [or equal to] Barrier (Early).

"Barrier Condition Early (European)" shall be deemed satisfied if the Calculation Agent determines that on [the relevant] [each] [Scheduled Observation Date] [Valuation Date] [Calculation Date], Asset Early Performance is greater than [or equal to] Barrier (Early).

"Barrier Condition Final" shall mean [Barrier Condition Final (European)] [Barrier Condition Final (American)].

"Barrier Condition Final (American)" shall be deemed satisfied if the Calculation Agent determines that on [each] [any] [Scheduled Observation Date] [Valuation Date] [Calculation Date] the Asset Level of [each] [any] [the] [Basket] Asset is [at] [all] [any] [time[s]] greater than [or equal to] Barrier (Final).

"**Barrier Condition Final (European)**" shall be deemed satisfied if the Calculation Agent determines that on the Final Valuation Date the Asset Final Performance is greater than [or equal to] Barrier (Final).

"Barrier Early Calculation Date" means [date to be specified] [each Scheduled Observation Date] [Valuation Date] [Calculation Date].

"Barrier Return" shall mean an amount determined by the Calculation Agent in accordance with the following methodology:-

(a) if Asset Final Performance is greater than [or equal to] the Barrier,

[●] per cent.

(b) if Asset Final Performance is less than [or equal to] the Barrier:

Max[(Cap [+/-] (Participation \* Asset Final Performance)), Floor]

"Basket Asset" means an Asset that is a constituent of a basket of Assets.

"*Cap*" means [●] per cent.

"Closing Level" means, the closing level of the relevant Asset.

"Downside Performance" means[, in respect of the relevant Asset,] an amount expressed as a percentage, calculated and

determined by the Calculation Agent in accordance with the following formula:

AssetInitial-AssetFinal

AssetInitial

"Early Laggard" shall mean in relation to the [Scheduled Observation Date], [Valuation Date], [Calculation Date], the Asset with the lowest calculated Early Performance, as determined by the Calculation Agent in respect of the relevant date. For the avoidance of doubt, if two or more [Basket] Assets have the same Early Performance as of the [Scheduled Observation Date] [Valuation Date] [Calculation Date], the Calculation Agent shall select any such [Basket] Asset as the Early Laggard acting in good faith and in a commercially reasonable manner.

"Early Outperformer" shall mean in relation to the [Scheduled Observation Date] [Valuation Date] [Calculation Date], the Asset with the highest calculated Early Performance, as determined by the Calculation Agent in respect of the relevant date. For the avoidance of doubt, if two or more [Basket] Assets have the same Early Performance as of the [Scheduled Observation Date] [Valuation Date] [Calculation Date], the Calculation Agent shall select any such [Basket] Asset as the Early Outperformer acting in good faith and in a commercially reasonable manner.

"*Early Performance*" means[, in respect of the relevant Asset,] an amount expressed as a percentage, calculated and determined by the Calculation Agent in accordance with the following formula:

AssetEarly

AssetInitial

"*Early Performance (Call Spread)*" means[, in respect of the relevant Asset,] an amount expressed as a percentage, calculated and determined by the Calculation Agent in accordance with the following formula:

AssetEarly

AssetInitial

"*Early Performance (Rolling Lookback)*" means[, in respect of the relevant Asset,] an amount expressed as a percentage, calculated and determined by the Calculation Agent in accordance with the following formula:

AssetEarly

AssetLookback

"*Early Weighted Performance*" means an amount (expressed as a percentage) determined by the Calculation Agent being the sum of the values obtained by applying the following formula to each Basket Asset:

 $W \times \frac{AssetEarly - AssetInitial}{M \times M}$ 

AssetInitial

"Enhanced Weighted Performance" means an amount (expressed as a percentage) determined by the Calculation Agent being the sum of the values obtained by applying the following formula to each Basket Asset:

W \* Upside Performance

"ETF" means (in respect of an ETF Share) an Exchange Traded Fund.

**"ETF Issuer"** means, in respect of an Exchange Traded Fund, the entity specified in the applicable Final Terms as the issuer of that Exchange Traded Fund.

**"ETF Share"** means, in respect of an Exchange Traded Fund, the share, unit or other interest or unit of holding in the ETF Issuer (including, without limitation, any debt security) issued to or held by an investor in respect of the relevant Exchange Traded Fund.

"Exchange Traded Fund" means each fund that is specified in the applicable Final Terms as an ETF.

"Final Laggard" shall mean the Asset with the lowest [calculated Downside Performance] [calculated Final Performance] [calculated Upside Performance] [Observation Level] as determined by the Calculation Agent in respect of the relevant date. For the avoidance of doubt, if two or more Assets in the Basket have the same [Downside Performance as of the Final Valuation Date] [Final Performance as of the Final Valuation Date] [Ipside Performance as of the Final Valuation Date] [Observation Level], the Calculation Agent shall select any such Asset as the Final Laggard acting in good faith and in a commercially reasonable manner.

"Final Outperformer" shall mean the Asset with the highest [calculated Downside Performance] [calculated Final Performance] [calculated Upside Performance] [Observation Level], as determined by the Calculation Agent in respect of the relevant date. For the avoidance of doubt, if two or more Assets in the Basket have the same [Downside Performance as of the Final Valuation Date] [Final Performance as of the Final Valuation Date] [Upside Performance as of the Final Valuation Date] [U

*Valuation Date]* [Observation Level], the Calculation Agent shall select any such Asset as the Final Outperformer acting in good faith and in a commercially reasonable manner.

"Final Performance" means[, in respect of the relevant Asset,] an amount expressed as a percentage, calculated and determined by the Calculation Agent in accordance with the following formula:

AssetFinal

AssetInitial

"*Final Performance (Call Spread)*" means[, in respect of the relevant Asset,] an amount expressed as a percentage, calculated and determined by the Calculation Agent in accordance with the following formula:

AssetFinal

AssetInitial

"Final Performance (Lookback)" means[, in respect of the relevant Asset,] an amount expressed as a percentage, calculated and determined by the Calculation Agent in accordance with the following formula:

AssetFinal

Max (Participaton × AssetInitial), Observation Level

"*Final Performance (Temporis)*" means[, in respect of the relevant Asset,] an amount expressed as a percentage, calculated and determined by the Calculation Agent in accordance with the following formula:

AssetFinal-AssetLookback

AssetInitial

"Final Valuation Date" means [•].

"*Final Weighted Performance*" means an amount (expressed as a percentage) determined by the Calculation Agent being the sum of the values obtained by applying the following formula to each Basket Asset:

 $W \times \frac{AssetFinal - AssetInitial}{}$ 

AssetInitial

*"Fixed Income Benchmark"* shall mean the relevant Rate of Interest specified as such in the applicable Final Terms. *"Floor"* means [•] per cent.

"i" shall mean the corresponding number related to a defined term within the Conditions as specified herein.

"Initial Valuation Date" means [•].

"Interest Payment Date(s)" means [•].

"Intraday Level" means the intraday level of the relevant Asset.

"*Max*" followed by a series of amounts inside brackets, means whichever is the greater of the amounts separated by a comma inside those brackets.

"*Min*" followed by a series of amounts inside brackets, means whichever is the lesser of the amounts separated by a comma inside those brackets.

"*n*" shall mean the corresponding number related to a defined term within the Conditions as specified herein.

"*Observation Days*" means the total number of [calendar days] [Business Days] [Scheduled Observation Dates] [Valuation Dates] [Calculation Dates] in the [Interest Period] [Observation Period].

"Observation Level" means [the Opening Level] [the lowest Closing Level observed on each Scheduled Observation Date] [the highest Closing Level observed on each Scheduled Observation Date] [the level of the Asset] [the Rate of Interest] observed by the Calculation Agent on the relevant [Initial Valuation Date] [Scheduled Observation Date] at [insert time] [the level of the relevant Asset scheduled to be published by the Inflation Index Sponsor for the Reference Month of  $[\bullet]$  where the relevant Asset Class is an Inflation Index]

"Observation Period" means [•].

"Opening Level" means the opening level of the relevant Asset.

"Paid Interest" means, in respect of an Instrument, the sum of all interest paid in respect of that Instrument from (and including) the Issue Date to (and including) the immediately preceding Specified Interest Payment Date, if any.

"Participation" means [●] per cent.

"*Range Condition*" shall be deemed satisfied in respect of any day if the Asset Level for such day observed by the Calculation Agent is greater than [or equal to]  $[\bullet]$  [per cent.] per annum and less than [or equal to]  $[\bullet]$  [per cent.] [per annum.]

"Range Days" means the actual number of [calendar days] [Business Days] [Scheduled Observation Dates] [Valuation
Dates] [Calculation Dates] in the [Interest Period] [Observation Period] on which the Range Condition is satisfied.

"Rate of Interest" shall mean in connection with the relevant Coupon Payout [Insert one of:]

 $[[\bullet] per cent.] [per annum];$ 

Screen Rate Determination; ISDA Determination;

*(n \* [●] per cent.);* 

 $[(n * [\bullet] per cent.)] - Paid Interest;$ 

*Max*(*Floor*, *Min*(*Cap*, *Participation* \* *Asset Early* [*Performance*] + [•] *per cent*.)) [+/- *Barrier Return*];

 $\left( \left[ \bullet \right] \text{per cent} \times \frac{\text{Range Days}}{\text{Observation Days}} \right); or$ 

[the applicable percentage rate specified in the table below: insert table.]

"Scheduled Observation Date" means [insert date(s)] [each Scheduled Trading Day in the Observation Period].

"Single Asset" means a single Asset.

"t" shall mean the corresponding number related to a defined term within the Conditions as specified herein.

"Trade Date" means [●].

"Upside Performance" means[, in respect of the relevant Asset,] an amount expressed as a percentage, calculated and determined by the Calculation Agent in accordance with the following formula:

AssetFinal-(Barrier \* AssetInitial)

AssetInitial

"Valuation Date" means [specify date(s)] [each Scheduled Trading Day in the Observation Period] [subject to adjustment].

"W" means the weighting in respect of the relevant Basket Asset, as specified in the table below: insert table:

"Weighted Performance" means an amount (expressed as a percentage) determined by the Calculation Agent being the sum of the values obtained by applying the following formula to each Basket Asset:

W \* Final Performance

The above provisions are subject to adjustment as provided in the conditions of the Instruments to take into account events in relation to the Asset(s) or the Instruments. This may lead to adjustments being made to the Instruments or in some cases the Instruments being terminated early at an early redemption or cancellation amount.

**B.** Equity Index-Linked Interest Instruments:

The below provisions are subject to adjustment as provided in the conditions of the Instruments:

Structure 1:

### Single Share Index Linked Instruments:

PART 1 – European Call

The following Interest Amount per Calculation Amount will be payable on the Interest Payment Date:
(a) if the Final Price of the Share Index is higher than Strike Price, the following Coupon A:

(FinalPrice -Strike Price )

Calculation Amount

(b) if the Final Price of the Share Index is equal to or lower than the Strike Price, Coupon B (which may be zero). **Definitions**:

"Coupon B" means an amount equal to the product of (i) Calculation Amount and (ii) the Coupon B Percentage.

"Coupon B Percentage" has the meaning given in the relevant Final Terms.

"Final Price" means the Official Closing Level of the Share Index on the Final Price Date.

"Final Price Date" has the meaning given in the relevant Final Terms.

"Initial Price" means the Official Closing Level of the Share Index on Initial Price Date.

"Initial Price Date" has the meaning given in the relevant Final Terms.

"Official Closing Level" means, on any day, the official closing level of the Share Index.

"Strike Price" means a percentage of the Initial Price as specified in the relevant Final Terms.

### [Share Index Basket Linked Instruments:

The following Interest Amount per Calculation Amount will be payable on the Interest Payment Date:

(a) If the Final Price of all the Indices comprised in the Basket is higher than the relevant Strike Price, the following Coupon A:

	Calcul	ation Amount (Final Pricea) - Strike Pricea)
		Initial Pricea
	Where:	
	"Final	<b>Price</b> <sub>(a)</sub> " is the Final Price of the Share Index of the Basket with the lowest Depreciation Ratio.
	"Initial	<b>Price</b> <sub>(a)</sub> " is the Initial Price of the Share Index of the Basket with the lowest Depreciation Ratio.
	"Strike	<b>Price</b> <sub>(a)</sub> " is the Strike Price of the Share Index of the Basket with the lowest Depreciation Ratio.
	"Depre	ciation Ratio" means
	(Final	Price
	Initia	
(a)		
(b) Defini		ise, Coupon B (which may be zero).
Defini "Rask		each and every Share Index specified in the Final Terms.
		ns an amount equal to the product of (i) Calculation Amount and (ii) the Coupon B Percentage.
		entage" has the meaning given in the relevant Final Terms.
		eans, for each Share Index comprised in the Basket, the Official Closing Level of the Share Index on th
	Price Date.	
		e" has the meaning given in the relevant Final Terms.
		eans, for each Share Index comprised in the Basket, the Official Closing Level of the Share Index on Initi.
Price		suns, for each share that comprised in the basice, the official closing level of the share that on think
		<i>te</i> " has the meaning given in the relevant Final Terms.
		<b>Level</b> " means, on any day, the official closing level of the Share.
		eans a percentage of the Initial Price as specified in the Final Terms.
Sirin	<u></u>	PART 2 – European Call Up & Out
Struct	ure 2:	
<b>TI</b> (	11 . T	Single Share Index Linked Instruments:
-		erest Amount per Calculation Amount will be payable on the Interest Payment Date:
(a)		the Initial Price Date, included, to the Final Price Date, included, the Official Closing Level of the Shar
		s at any point equal to or higher than Barrier A, Coupon A; or
(b)		the Initial Price Date, included, to the Final Price Date, included, the Official Closing Level of the Shar
		as never been equal to or higher than Barrier A:
	(i)	if the Final Price of the Share Index is higher than the Initial Price, the following Coupon B:
	Calcul	ation Amounts
		InitialPrice
	(ii)	if the Final Price of the Share Index is equal to or lower than the Initial Price, Coupon C (which may l
		zero).
Defini	tions:	
"Barr	<b>ier</b> A" mea	ns a percentage of the Initial Price as specified in the Final Terms.
"Соир	oon A Perc	entage" has the meaning given in the relevant Final Terms.
"Соир	oon A" mea	ans an amount equal to the product of (i) Calculation Amount and (ii) the Coupon A Percentage.
"Соир	oon C Perc	entage" has the meaning given in the relevant Final Terms.
-	oon C" mea	ans an amount equal to the product of (i) Calculation Amount and (ii) the Coupon C Percentage.
"Соир	l Price Dat	te" has the meaning given in the relevant Final Terms.
-	l Price" m	eans the Official Closing Level of the Share Index on the Final Price Date.
"Fina		te" has the meaning given in the relevant Final Terms.
"Fina "Fina	ıl Price Da	
"Fina "Fina "Initic		eans the Official Closing Level of the Share Index on Initial Price Date.
"Fina "Fina "Initic "Initic	<b>ul Price</b> " m	eans the Official Closing Level of the Share Index on Initial Price Date. <b>g Level''</b> means, on any day, the official closing price of the Index.
"Fina "Fina "Initid "Initid "Offic	al Price" m rial Closing	
"Fina "Fina "Initic "Initic	al Price" m rial Closing	g Level" means, on any day, the official closing price of the Index.

	tion Amount x Min CapLevel; $\frac{\int_{i=1}^{J} \frac{\text{Final Price}_{i} - \text{Initial Price}_{i}}{\text{Initial Price}_{i}}}{J}$
Where:	
	<b>Price</b> <sub>i</sub> " is the Final Price of the Share Index <sub>i</sub> .
	<b>Price</b> <sub>i</sub> " is the Initial Price of the Share Index <sub>i</sub> .
" <b>J</b> " is t	he total number of Shares comprised in the Basket.
Definit	ions:
"Baske	t" means each and every Share Index specified in the applicable Final Terms.
"Cap L	evel" has the meaning given to it in the relevant Final Terms.
"Final	Price" means, for each Share Index comprised in the Basket, the Official Closing Level on the Final Price Date.
"Final	<b>Price Date"</b> has the meaning given to it in the relevant Final Terms.
"Initia	Price" means the maximum Official Closing Level of all the Share Indices comprised in the Basket during the Initial
Price D	Petermination Period.
"Initia	Price Determination Period" has the meaning given to it in the relevant Final Terms.
"Offici	al Closing Level" means on any day, the official closing level of a Share Index.
C. Infl	ation-Linked Interest Instruments:
The bel	ow provisions are subject to adjustment as provided in the Terms and Conditions of the Instruments:
	n Linked interest payment based on a fixed rate of interest: Fixed Rate of Interest x [( $I_T/I_0$ )+Margin]
Inflatio	n Linked interest payment based on a fixed rate of interest and subject to a minimum interest rate: Max [Floor; Fixed Rate of Interest $x [(IT/I_0)+Margin]]$
Inflatio	n Linked interest payment plus a Margin:
100	$(I_T/I_0) + Margin$
	n Linked interest payment plus a Margin subject to a minimum interest rate: $Max[Floor; (I_T/I_0) + Margin]$
	n Linked interest payment based on a fixed rate of interest and subject to a maximum interest rate: $Min[Cap; Fixed Rate of Interest x [(IT/I_0)+Margin]]$
-	n Linked interest payment plus a Margin subject to a maximum interest rate: $Min[Cap; (I_T/I_0) + Margin]$
"Fixed "I0" me "IT" me "Floor" "Margi "Refere "Refere "T" has	has the meaning given to it in the relevant Final Terms; <b>Rate of Interest</b> " has the meaning given to it in the relevant Final Terms; vans Inflation Index observation level for Reference Month T <sub>start</sub> ; eans Inflation Index observation level for Reference Month T; ' has the meaning given to it in the relevant Final Terms; <b>n</b> " has the meaning given to it in the relevant Final Terms; <b>ence Month T<sub>start</sub></b> " has the meaning given to it in the relevant Final Terms; <b>ence Month T</b> " has the meaning given to it in the relevant Final Terms; <b>ence Month T</b> " has the meaning given to it in the relevant Final Terms; <b>ence Month T</b> " has the meaning given to it in the relevant Final Terms; <b>ence Month T</b> " has the meaning given to it in the relevant Final Terms;
"Tstart	" has the meaning given to it in the relevant Final Terms.
C.10	Derivative component on interest
	The Issuers may issue Instruments with a derivative component on the interest payment.
	Instruments can bear fixed rates, reset rates, floating rates, variable interest rates and also with interest determined by reference to
	an index (such as CMS-Linked Instruments, Equity Index-Linked Instruments and Inflation-Linked Instruments).
	None of the Share Indices or the Inflation Indices that may be used as reference to calculate the interest payment under the
	Instruments will be proprietary indices.
	[Issue specific summary:
	[Not applicable – The Instruments do not have a derivative component in the interest payment] / [The interests of the Instruments
	are determined by reference [to an Equity or Inflation index].
	[None of the Share Indices or the Inflation Indices that may be used as reference to calculate the interest payment under the
0.11	Instruments will be proprietary indices.]
C.11	Listing and Admission to trading
	Each Series may be listed on the official list of the Irish Stock Exchange and traded on the regulated market of the Irish Stock

	Exchange and/or any other listing authority, stock exchange and/or quotation system (each, a "Stock Exchange") (as may be agreed between the relevant Issuer, the Guarantor and the relevant Dealer and specified in the relevant Final Terms) or may be	
	unlisted. Under Spanish law, unlisted Instruments are subject to a different tax regime than that applicable to listed Instruments	
	and, if issued under the Programme, such Instruments will be the subject of a supplement to the Base Prospectus.	
C.15	Description of how the value of the Securities is affected by the value of the underlying Asset	
	The following table sets out illustrative values of the amounts payable per Instrument on the relevant Interest Payment Date. The	
	value of the underlying will only affect the interest payments but not the principal amounts.	
	[Issue specific summary [This Element C.15 only to be included where the Securities are derivative securities for the purpose	
	of Commission Regulation (EC) No. 809/2004 (as amended)]:	
	[insert table]	
	These Instruments are derivative securities and their value may go down as well as up.]	
	Worst case scenario: In a worst case scenario the amount payable per Calculation Amount at the [Interest Payment Date] will be	
	[] if [] [Not Applicable]. Worst case scenario is defined as one in which the amount payable under the Calculation Amount shal	
	be either (i) zero as a result of (a) Final Price of the Share Index being equal to or lower than the Strike Price or (b) the Final	
	Price of the Share Index being equal to or lower than the Initial Price; or (ii) the floor amount as this is established by the Issue	
	in the Final Terms.	
C.16	Expiration Date or Maturity Date of the Instruments	
	[Issue specific summary [This Element C.16 only to be included where the Instruments are derivative securities for the purpose	
	of Commission Regulation (EC) No. 809/2004 (as amended)]:	
	[The Maturity Date of the Securities is $[\bullet]$ , subject to adjustment] [or, if earlier the date on which the [Call] [Put] Option is	
	exercised], subject to adjustment.]	
C.17	Settlement procedures of the Instruments	
	The Instruments will be settled on the Maturity Date at the relevant amount per Instrument.	
	[For the purposes of the Issue specific summary: This Element C.17 only to be included where the Securities are derivative	
	securities for the purpose of Commission Regulation (EC) No. 809/2004 (as amended)]	
C.18	Description of how the return on derivative securities takes place	
	[Issue specific summary [This Element C.18 only to be included where the Instruments are derivative securities for the purpose	
	of Commission Regulation (EC) No. 809/2004 (as amended)]:	
	For variable interest Instruments, the return is illustrated in item C.10 above.	
	These Instruments are derivative securities and their value may go down as well as up.]	
C.19	The exercise price or the final reference price of the underlying	
	[This Element C.19 only to be included where the Instruments are derivative securities for the purpose of Commission Regulation	
	(EC) No. 809/2004(as amended)][Not Applicable]	
C.20	A description of the type of the underlying and where the information of the underlying can be found	
	Equity index(es) and inflation index(ices).	
	[This Element C.20 only to be included where the Notes are derivative securities for the purpose of Commission Regulation (EC)	
	No. 809/2004(as amended)]	
	[list all Index in each case followed by: See [Bloomberg] [Reuters] Screen [•]Page [•]	

### SECTION D – RISKS

Eleme	nt
D.2	

### Key risks regarding the Issuers and the Guarantor

Each Issuer is a finance vehicle established by the Guarantor for the purpose of issuing Instruments under the Programme and onlending the proceeds within the Santander Group. Each Issuer is therefore dependent upon other members of the Group paying interest on and repaying their loans in a timely fashion. Should any Group member fail to pay interest on or repay any loan in a timely fashion this could have a material adverse effect on the ability of the relevant Issuer to fulfil its obligations under Instruments issued under the Programme. The main risks relating to the Santander Group operation are, amongst others:

- Because the Group's loan portfolio is concentrated in Continental Europe, the United Kingdom, Latin America and the United States, adverse changes affecting the economies of Continental Europe, the United Kingdom, certain Latin America countries or the United States could adversely affect the Group's financial condition.
- The Group is vulnerable to disruptions and volatility in the global financial markets.
- The Group may suffer adverse effects as a result of the ongoing economic and sovereign debt tensions in the Eurozone.
- Exposure to sovereign debt could have a material adverse effect on the Group.

- The Group growth, asset quality and profitability in Latin America may be adversely affected by volatile macroeconomic and political conditions.
- The Group is exposed to risk of loss from legal and regulatory proceedings.
- The Group is subject to substantial regulation which could adversely affect its business and operations.
- The Group are subject to potential intervention by any of our regulators or supervisors, particularly in response to customer complaints.
- The Group is subject to review by taxing authorities, and an incorrect interpretation by the Group of their laws and regulations may have a material adverse effect on the Group.
- The Group may not be able to detect money laundering and other illegal or improper activities fully or on timely basis, which could expose the Group to additional liability and could have a material adverse effect on it.
- Changes in taxes and other assessments may adversely affect the Group.
- Changes in accounting standards could impact reported earnings.
- The Group's financial statements are based in part on assumptions and estimates which, if inaccurate, could cause material misstatement of the results of the Group operations and financial position.
- Disclosure controls and procedures over financial reporting may not prevent or detect all errors or acts of fraud.
- Liquidity and funding risks are inherent in the Group's business and could have a material adverse effect on the Group.
- Credit, market and liquidity risk may have an adverse effect on the Group's credit ratings and its cost of funds. Any
  downgrading in the Group's credit rating would likely increase its cost of funding, require the Group to post additional
  collateral or take other actions under some of the Group's derivative contracts and adversely affect its margins and results of
  operations.
- If the level of non-performing loans increases or the credit quality deteriorates in the future, or if our loan loss reserves are insufficient to cover loan losses, this could have a material adverse effect on us.
- The value of the collateral securing the Group's loans may not be sufficient, and the Group may be unable to realise the full value of the collateral securing its loan portfolio.
- The Group is subject to counterparty risk in its banking business.
- The Group's financial results are constantly exposed to market risk. The Group is subject to fluctuations in interest rates and other market risks, which may materially and adversely affect the Group.
- Market conditions have resulted and could result in material changes to the estimated fair values of the Group's financial assets. Negative fair value adjustments could have a material adverse effect on the Group's operating results, financial condition and prospects.
- The Group is subject to market, operational and other related risks associated with the Group's derivative transactions that could have a material adverse effect on the Group.
- The Group is subject to market, operational and other related risks associated with our derivative transactions that could have a material adverse effect on us.
- If the Group fails to successfully implement and continue to improve our risk management policies, procedures and methods, including our credit risk management system, could materially and adversely affect us, and we may be exposed to unidentified or unanticipated risks.
- The financial problems faced by the Group's customers could adversely affect the Group.
- Changes in the Group's pension liabilities and obligations could have a material adverse effect on the Group.
- The Group depends in part upon dividends and other funds from subsidiaries.
- Increased competition and industry consolidation may adversely affect the Group's results of operations.
- The Group's ability to maintain its competitive position depends, in part, on the success of new products and services the Group offers its clients and the Group's ability to continue offering products and services from third parties, and the Group may not be able to manage various risks its faces as the Group expands its range of products and services that could have a material adverse effect on the Group.
- If the Group is unable to manage the growth of its operations this could have an adverse impact on its profitability.
- Goodwill impairments may be required in relation to acquired businesses.
- The Group relies on recruiting, retaining and developing appropriate senior management and skilled personnel.
- The Group relies on third parties for important products and services.
- Damage to the Group's reputation could cause harm to the Group's business prospects.
- The Group engages in transactions with its subsidiaries or affiliates that others may not consider to be on an arm's-length basis.
- Any failure to effectively improve or upgrade the Group's information technology infrastructure and management

	<ul><li>information systems in a timely manner could have a material adverse effect on the Group.</li><li>Risks relating to data collection, processing and storage systems are inherent in the Group business.</li></ul>
D.3	Key risks regarding the Securities
	There are also risks associated with the Instruments and with the markets. These risks may include, amongst others:
	<ul> <li>Taxation in Spain: Under Spanish Law, payments of income in respect of the listed Instruments will not be subject to Spanish withholding tax provided that the relevant Issuer or the Guarantor receives certain information concerning the Instruments. If such information is not received by the relevant Issuer or the Guarantor, as the case may, it will be required to apply Spanish withholding tax to any payment of interest in respect of the relevant Instruments, or income arising from the payment of Instruments issued below par;</li> </ul>
	• The US Hiring Incentives to Restore Employment Act withholding may affect payments on the Instruments;
	• U.S. Foreign Account Tax Compliance Act Withholding;
	Withholding under the EU Savings Directive;
	• The implementation of the EU Crisis Management Directive could materially affect the value of any Instruments.
	• The Commissioner (which owes certain obligations to the Syndicate of Holders (as described in the Issue and Payin
	Agency Agreement) will be appointed by the relevant Issuer and may also be an employee or officer of such Issuer or of the Guarantor;
	• The Spanish Insolvency Law, provides, among other things, that: (i) any claim may become subordinated if it is not reported
	to the insolvency administrators ( <i>administradores concursales</i> ) within a certain period, (ii) provisions in a contract grantin one party the right to terminate by reason only of the other's insolvency may not be enforceable, and (iii) interest (other that interest accruing under secured liabilities up to an amount equal to the value of the asset subject to the security) shall cease to accrue as from the date of the declaration of insolvency and any amount of interest accrued up to such date (other than an interest accruing under secured liabilities up to an amount equal to the value of the asset subject to the security) shall become interest accruing under secured liabilities up to an amount equal to the value of the asset subject to the security) shall become
	subordinated. In addition, recent amendments to the Insolvency Law have been implemented which, in certain instance have the effect of modifying or impairing creditors' rights;
	• Prospective investors should make their own evaluations to determine whether an investment in the Instruments
	appropriate in their particular circumstances and should consult with their legal, business and tax advisers accordingly;
	• Instruments issued under the Programme will be new securities which may not be widely distributed and for which there currently no active trading market;
	• Instruments may be redeemable at the relevant Issuer's option in certain circumstances. If such option is exercised, a investor may not be able to reinvest the redemption proceeds in a comparable security at an effective interest rate as high a that of the relevant Instruments.
	• Because the Global Instruments are held by or on behalf of Euroclear and Clearstream, Luxembourg, investors will have t
	rely on their procedures for transfer, payment and communication with the relevant Issuer and/or the Guarantor;
	• Instruments subject to optional redemption by the Issuers, which is likely to limit their market value.
	• In accordance with applicable regulations, the Subordinated Instruments may not be early redeemed due to the non-payme
	of the Subordinated Instruments, or of other debts of the Issuer or of any members of its group.
	• The Group may issue Instruments with interest determined by reference to an inflation or equity index (each, a Releva
	Index). Potential investors should be aware that the market price of such Instruments may be volatile and that they may
	receive no interest. In addition, potential investors should be aware that: (i) a Relevant Index may be subject to significa
	fluctuations that may not correlate with changes in interest rates, currencies or other indices; (ii) if a Relevant Index
	applied to Instruments in conjunction with a multiplier greater than one (or contains some other leverage factor) the effect changes in the Relevant Index on interest payable likely will be magnified; and (iii) the timing of changes in a Relevant Leven and the state of the stat
	Index may affect the actual yield to investors.
	• The Issuers may issue Instruments where the issue price is payable in more than one instalment. Failure to pay a subacquart instalment could result in an investor loging all of its interact normants.
	subsequent instalment could result in an investor losing all of its interest payments.
	• The Issuers may issue Inverse Floating Rate Instruments which have an interest rate equal to a fixed rate minus a rate bas upon a reference rate such as the London inter-bank offer rate ("LIBOR"). The market values of those Instruments typical
	are more volatile than market values of other conventional floating rate debt securities based on the same reference rate (a)
	with otherwise comparable terms).
	<ul> <li>The Issuers may issue Fixed/Floating Rate Instruments. Such Instruments may bear interest at a rate that may convert from</li> </ul>
	• The issuer may issue Freed Floating Kate instruments. Such instruments may bear interest at a fate that may convert from fixed rate to a floating rate, or from a floating rate to a fixed rate. Where the relevant Issuer has the right to effect such conversion, this will affect the secondary market and the market value of the Instruments since the Issuer may be expected convert the rate when it is likely to produce a lower overall cost of borrowing.

- The Issuers may issue Instruments at a substantial discount or premium from their principal amount. The market values of such Instruments tend to fluctuate more in relation to general changes in interest rates than do prices for conventional interest-bearing securities.
- The investment in Equity Index-Linked Interest Instruments and Inflation Linked Interest Instruments entails certain risks and it is only suitable for certain potential kind of investors.
- The terms of Equity Index-Linked Interest Instruments and Inflation Linked Interest Instruments differ from those of ordinary debt securities and may not pay interest on maturity, depending on the performance of the relevant underlying Index or Share Index.
- The value of Equity Index-Linked Interest Instruments and Inflation Linked Interest Instruments may be influenced by unpredictable factors beyond the Issuer's and the Guarantor's control.
- There are certain considerations regarding the use of Equity Index-Linked Interest Instruments or Inflation Linked Interest Instruments as hedging instruments involving correlation risks.
- The effect of the liquidity of the relevant underlying Index or Share Index on Equity Index- Linked Interest Instruments and Inflation Linked Interest Instruments pricing.
- Exchange rates and exchange controls may affect the value or return of the Equity Index-Linked Interest Instruments or Inflation Linked Interest Instruments.
- Investors have no shareholder rights.
- Potential conflicts of interest between the investor and the The Bank of New York Mellon, London Branch or such other calculation agent as may be specified as Calculation Agent in the relevant Final Terms ("Calculation Agent").
- The Calculation Agent may determine that a Market Disruption Event (as defined herein) or a failure to open of an Exchange or Related Exchange has occurred or exists on a relevant date of valuation, and any consequential postponement of such date of valuation may have an adverse effect on the value of the Instruments.
- When determining the value and/or performance of the relevant underlying Indices or Share Indices in respect of a Series of Equity Index-Linked Interest Instruments or Inflation Linked Interest Instruments may provide for a cap or be subjected to a floor, such that any value and/or performance of the relevant underlying Index or Share Index (or individual basket components) in excess or below the applicable cap or floor, respectively, will not be taken into account for the purposes of the relevant determination.
- Santander Issuances' obligations under Subordinated Instruments will be unsecured and subordinated and will rank junior in
  priority of payment to all unsubordinated obligations of Santander Issuances. The Guarantor's obligations under the
  Subordinated Guarantee will be unsecured and subordinated and will rank junior in priority of payment to all unsubordinated
  obligations of the Guarantor.
- One or more independent credit rating agencies may assign credit ratings to the Instruments. The ratings may not reflect the potential impact of all risks related to structure, market, additional factors discussed above, and other factors that may affect the value of the Instruments. A credit rating is not a recommendation to buy, sell or hold securities and may be revised or withdrawn by the rating agency at any time.

Additionally, the risks relating to investment in the Instruments depend on their features and may include, *inter alia*, risks relating to (but not limited to) operational/business risk, credit risk, liquidity risk, interest rate risk, regulatory risk, reputational risk, competition risk, unsecured obligations, market risk, hedging and potential conflicts of interest, tax liabilities, expenses and taxation, third party risk, structural risks relating to particular Instruments, including with respect to certain underlying, no claim against the reference item(s) to which the Instruments relate, exchange rate risks, settlement disruption, illegality and cancellation, time lag after redemption or exercise, settlement risk, possible illiquidity of Instruments, equity risk, underlying volatility risk, fund risk, failure to deliver due to illiquidity, inflation risk, modification, meetings, market disruption, optional redemption, a

**D.6** 

requirement to hold a minimum amount of Instruments, transfer restrictions and exchange, listing and legal regulation risk. Risk Warning *[Issue Specific Summary: This Element D.6 only to be included where the Instruments are derivative securities* for the purpose of Commission Regulation (EC) No. 809/2004 (as amended)]

- the Instruments issued under this Base Prospectus, including Structured Instruments, cannot have a negative yield for the investor. The Structured Instruments return is linked to the performance of one or more underlying (such as indices, or baskets of indices);
- the Issue Price of the Instruments may be more than the market value of such Instruments as at the Issue Date, and the price of the Instruments in secondary market transactions; and
- if the relevant Instruments include leverage, potential holders of such Instruments should note that these Instruments will involve a higher level of risk. Investors should therefore only invest in leveraged Instruments if they fully understand the effects of leverage.

Elemen	SECTION E – OFFER t
E.2b	Use of proceeds
	The net proceeds of the issue of each tranche of Instruments will be used for the general funding purposes of the Group.
E.3	Terms and conditions of the offer:
ь.э	<b>Denomination:</b> Instruments will be issued in such denominations as may be specified in the relevant Final Terms, subject to a
	minimum denomination of €1,000 or, if the Instruments are denominated in a currency other than euro, the equivalent in another
	currency at the date of issue. For each issue of securities a minimum tradeable amount could be set out in the relevant Final Terms.
	Interest: Instruments are interest-bearing. Interest may accrue at a fixed, reset or floating rate or other variable rate and may vary
	during the lifetime of the relevant Series.
	<b>Issue Price:</b> Instruments may be issued at par or at a discount to par or a premium over par and on a fully paid basis, as specified
	in the relevant Final Terms. The issue price and the principal amount of the relevant tranche of Instruments will be determined
	before filing of the relevant Final Terms of each tranche on the basis of then prevailing market conditions.
	Maturity: Instruments may be issued with any maturity subject to compliance with all applicable legal and/or regulatory and/or
	central bank requirements. Subordinated Instruments qualifying as regulatory capital ( <i>recursos propios</i> ) in accordance with Bank
	of Spain requirements will have a maturity of not less than five years.
	Where Instruments have a maturity of less than one year and either (a) the issue proceeds are received by the Issuer in the United
	Kingdom or (b) the activity of issuing the Instruments is carried on from an establishment maintained by the relevant Issuer in the
	United Kingdom, such Instruments must: (i) have a minimum redemption value of £100,000 (or its equivalent in other currencies
	and be issued only to persons whose ordinary activities involve them in acquiring, holding, managing or disposing of investment
	(as principal or agent) for the purposes of their businesses or who it is reasonable to expect will acquire, hold, manage or dispos
	of investments (as principal or agent) for the purposes of their businesses; or (ii) be issued in other circumstances which do no
	constitute a contravention of section 19 of the Financial Services and Markets Act 2000 by the relevant Issuer.
	Redemption: Instruments may be redeemable at the redemption amount specified in the relevant Final Terms subject to
	compliance with all applicable legal and/or regulatory requirements. Early redemption will be permitted for taxation reasons, bu
	otherwise early redemption will be permitted only to the extent specified in the relevant Final Terms.
	Any early redemption of Subordinated Instruments qualifying as regulatory capital (recursos propios) is subject to the prior
	consent of the Bank of Spain and may not take place within a period of five years from their date of issue or as otherwise
	permitted by the Bank of Spain and they may not be redeemed at the option of the holder of the relevant Instruments (the
	"Holder") prior to their stated maturity.
	Subordinated Instruments may not be redeemed at the option of the Holder prior to their stated maturity.
	Purchase: The Issuers and the Guarantor and any of their respective subsidiaries or any third party designated by any of them
	may at any time purchase Instruments in the open market or otherwise and at any price provided that, in the case of Definitive
	Instruments, all unmatured Coupons appertaining thereto are purchased therewith.
	In the case of Subordinated Instruments which qualify as regulatory capital (recursos propios), the purchase of the Instruments by
	the Issuer or any of its subsidiaries shall take place in accordance with the requirements of Spanish law (including for this purpose
	Bank of Spain's regulations in so far as the Issuer seeks to maintain eligibility of such instruments as regulatory capital).
	Clearing Systems: Euroclear, Clearstream, Luxembourg and/or, in relation to any Instruments, any other clearing system as may
	be specified in the relevant Final Terms.
	Terms and conditions of the offer: If so specified in the relevant Final Terms, the Instruments may be offered to the public in a
	non-exempt offer in one or more specified Public Offer Jurisdictions (as defined herein).
	The terms and conditions of each offer of Instruments will be specified in the applicable Final Terms.
	An Investor intending to acquire or acquiring any Instruments in a non-exempt offer from an authorised offeror will do so, and
	offers and sales of such Instruments to an Investor by such authorised offeror will be made, in accordance with any terms and
	other arrangements in place between them.
E.4	Description of any interest of natural and legal persons involved in the issue/offer that is material to the issue/offe
	including conflicting interests
	The relevant Dealers may be paid fees in relation to any issue of Instruments under the Programme. Any such Dealer and it
	affiliates may also have engaged, and may in the future engage, in investment banking and/or commercial banking transaction
	with, and may perform other services for, the Issuer and the Guarantor and their affiliates in the ordinary course of business.
E.7	Expenses charged to the investor by the Issuer or an Offeror
	The expenses and taxes to be charged to the subscriber or purchaser of the Instruments will be specified in the relevant Final
	Terms.

### SECTION E – OFFER

### **RISK FACTORS**

An investment in the Instruments may involve a high degree of risk. In purchasing Instruments, investors assume the risk that the Issuers and the Guarantor may become insolvent or otherwise be unable to make all payments due in respect of the Instruments. There are a wide range of factors which individually or together could result in the Issuers and the Guarantor becoming unable to make all payments due in respect of the Instruments. It is not possible to identify all such factors or to determine which factors are most likely to occur, as the Issuers and the Guarantor may not be aware of all relevant factors and certain factors which they currently deem not to be material may become material as a result of the occurrence of events outside the Issuers and the Guarantor have identified in this Base Prospectus a number of factors which could materially adversely affect their businesses and ability to make payments due under the Instruments.

In addition, factors which are material for the purpose of assessing the market risk associated with Instruments issued under the Programme are detailed below. The factors discussed below regarding the risks of acquiring or holding any Instruments are not exhaustive, and additional risks and uncertainties that are not presently known to the Issuers or Guarantor or that the Issuers or Guarantor currently believes to be immaterial could also have a material impact on the Instruments.

Prospective investors should also read the detailed information set out elsewhere in this Base Prospectus and reach their own views prior to making any investment decision.

# CONTENTS OF THE RISK FACTORS 1. Risks Relating to the Issuers and the Guarantor 2. Macro-Economic Risks 3. Risks Relating to the Group Business 4. Risks in relation to the Instruments

Investing in Instruments issued under the Programme involves certain risks. Prospective investors should consider, among other things, the following:

### 1. Risks Relating to the Issuers and the Guarantor

The risk factors set out below also relate to the Issuers, as members of the Group.

Each Issuer is a finance vehicle established by the Guarantor for the purpose of issuing Instruments under the Programme and on-lending the proceeds within the Group. Each Issuer is therefore dependent upon other members of the Group paying interest on and repaying their loans in a timely fashion. Should any Group member fail to pay interest on or repay any loan in a timely fashion this could have a material adverse effect on the ability of the Issuer to fulfil its obligations under Instruments issued under the Programme.

### 2. Macro-Economic and Political Risks

Because the Group's loan portfolio is concentrated in Continental Europe, the United Kingdom, Latin America and the United States, adverse changes affecting the economies of Continental Europe, the United Kingdom, certain Latin American countries or the United States could adversely affect the Group's financial condition.

The Group's loan portfolio is concentrated in Continental Europe (in particular, Spain), the United Kingdom, Latin America and the United States. At December 31, 2015, Continental Europe accounted for 36% of the Group's total loan portfolio (Spain accounted for 20% of its total loan portfolio), the United Kingdom (where the loan portfolio consists primarily of residential mortgages) accounted for 36%, Latin America accounted for

17% (of which Brazil represents 8% of the Group's total loan portfolio) and the United States accounted for 11%. Accordingly, the recoverability of these loan portfolios in particular, and the Group's ability to increase the amount of loans outstanding and the Group's results of operations and financial condition in general, are dependent to a significant extent on the level of economic activity in Continental Europe (in particular, Spain), the United Kingdom, Latin America and the United States. A return to recessionary conditions in the economies of Continental Europe (in particular, Spain), the United Kingdom, some of the Latin American countries in which the Group operates or the United States, or continued recessionary conditions in Brazil, would likely have a significant adverse impact on the Group's loan portfolio and, as a result, on the Group's financial condition, cash flows and results of operations.

### The Group is vulnerable to disruptions and volatility in the global financial markets

In the past eight years, financial systems worldwide have experienced difficult credit and liquidity conditions and disruptions leading to less liquidity and greater volatility (such as volatility in spreads). Global economic conditions deteriorated significantly between 2007 and 2009, and many of the countries in which the Group operates fell into recession. Although most countries have begun to recover, this recovery may not be sustainable. Many major financial institutions, including some of the world's largest global commercial banks, investment banks, mortgage lenders, mortgage guarantors and insurance companies experienced, and some continue to experience, significant difficulties. Around the world, there have also been runs on deposits at several financial institutions, numerous institutions have sought additional capital or have been assisted by governments, and many lenders and institutional investors have reduced or ceased providing funding to borrowers (including to other financial institutions).

In particular, the Group faces, among others, the following risks related to the economic downturn:

- Reduced demand for the Group's products and services.
- Increased regulation of the Group's industry. Compliance with such regulation will continue to increase the Group's costs and may affect the pricing for the Group's products and services and limit the Group's ability to pursue business opportunities.
- Inability of the Group's borrowers to timely or fully comply with their existing obligations. Macroeconomic shocks may negatively impact the household income of the Group's retail customers and may adversely affect the recoverability of the Group's retail loans, resulting in increased loan losses.
- The process the Group uses to estimate losses inherent in the Group's credit exposure requires complex judgments, including forecasts of economic conditions and how these economic conditions might impair the ability of the Group's borrowers to repay their loans. The degree of uncertainty concerning economic conditions may adversely affect the accuracy of the Group's estimates, which may, in turn, impact the reliability of the process and the sufficiency of the Group's allowances.
- The value and liquidity of the portfolio of investment securities that the Group holds may be adversely affected.
- Any worsening of global economic conditions may delay the recovery of the international financial industry and impact the Group's financial condition and results of operations.

Despite recent improvements in certain segments of the global economy, uncertainty remains concerning the future economic environment. There can be no assurance that economic conditions in these segments will continue to improve or that the global economic condition as a whole will improve significantly. Such economic uncertainty could have a negative impact on the Group's business and results of operations. Investors remain cautious. A slowing or failing of the economic recovery would likely aggravate the adverse effects of these difficult economic and market conditions on the Group and on others in the financial services industry.

Increased disruption and volatility in the global financial markets could have a material adverse effect on us, including our ability to access capital and liquidity on financial terms acceptable to the Group, if at all. If capital markets financing ceases to become available, or becomes excessively expensive, the Group may be forced to raise the rates it pays on deposits to attract more customers and become unable to maintain certain liability

maturities. Any such increase in capital markets funding availability or costs or in deposit rates could have a material adverse effect on the Group's interest margins and liquidity.

If all or some of the foregoing risks were to materialize, this could have a material adverse effect on the Group.

### The Group may suffer adverse effects as a result of economic and sovereign debt tensions in the eurozone.

The Group's results of operations are materially affected by conditions in the capital markets and the economy generally in the eurozone, which, although improving recently, continue to show signs of fragility and volatility. Interest rate differentials among eurozone countries are affecting government finance and borrowing rates in those economies.

The European Central Bank (the "ECB") and European Council have taken actions with the aim of reducing the risk of contagion in the eurozone and beyond. These included the creation of the Open Market Transaction facility of the ECB and the decision by eurozone governments to progress towards the creation of a banking union. In January 2015, the ECB announced an extensive quantitative easing scheme. The scheme comprises a  $\varepsilon$ 60 billion-a-month bond-buying program across the eurozone, which was raised to  $\varepsilon$ 80 billion in March 2016, such program to last until at least September 2016, with a potential for extension if inflation in the eurozone does not meet the ECB target of 2%. Notwithstanding these measures, a significant number of financial institutions throughout Europe have substantial exposures to sovereign debt issued by eurozone nations, which are under financial stress. Should any of those nations default on their debt, or experience a significant widening of credit spreads, major financial institutions and banking systems throughout Europe could be destabilized, resulting in the further spread of the recent economic crisis.

The Group has direct and indirect exposure to financial and economic conditions throughout the eurozone economies. While concerns relating to sovereign defaults or a partial or complete break-up of the European Monetary Union, including potential accompanying redenomination risks and uncertainties, seemed to have abated, such concerns could resurface (as it was demonstrated in the earlier part of 2015 with the doubts regarding Greece's membership of the eurozone). A deterioration of the economic and financial environment could have a material adverse impact on the whole financial sector, creating new challenges in sovereign and corporate lending and resulting in significant disruptions in financial activities at both the market and retail levels. This could materially and adversely affect the Group's operating results, financial position and prospects.

### Exposure to sovereign debt could have a material adverse effect on the Group.

Like many other banks, the Group invests in debt securities of governments in the geographies in which it operates. A failure by any such government to make timely payments under the terms of these securities, or a significant decrease in their market value, could have a material adverse effect on the Group.

# The Group's growth, asset quality and profitability may be adversely affected by volatile macroeconomic and political conditions.

The economies of some of the countries where the Group operates, particularly in Latin America, have experienced significant volatility in recent decades. This volatility resulted in fluctuations in the levels of deposits and in the relative economic strength of various segments of the economies to which the Group lends. In addition, some of the countries where it operates are particularly affected by commodities price fluctuations, which in turn may affect financial market conditions through exchange rate fluctuations, interest rate volatility and deposits volatility. Negative and fluctuating economic conditions, such as slowing or negative growth and a changing interest rate environment, impact its profitability by causing lending margins to decrease and credit quality to decline and leading to decreased demand for higher margin products and services. For instance, Brazil's present high rate of inflation, compounded by high and increasing interest rates, declining consumer spending and increasing unemployment, have had and may continue to have a material adverse impact on the Brazilian economy as a whole as well as on its financial condition and earnings in Brazil, which represented 20% of profit attributable to the Parent bank's total operating areas in 2015 and 8% of its total loans as of December 31, 2015. In addition, the Group's business in Brazil will continue to be adversely affected by recessionary conditions and political instability in that country.

There is uncertainty over the long-term effects of the monetary and fiscal policies that have been adopted by the central banks and financial authorities of some of the world's leading economies, including China. China's economy is entering a period of slower growth. Any continuing or worsening slowdown in China could further reduce domestic demand in China which in turn could have ripple effects on the global economy. Furthermore, financial turmoil in emerging markets tends to adversely affect stock prices and debt securities prices of other emerging markets as investors move their money to more stable and developed markets. Continued or increased perceived risks associated with investing in emerging economies in general, or the emerging market economies where the Group operates in particular, could further dampen capital flows to such economies and adversely affect such economies, and as a result, could have an adverse impact on the Group's business and results of operations.

Negative and fluctuating economic conditions in the countries in which it operates, such as those that certain Latin American and European countries have experienced recently, could also result in government defaults on public debt. This could affect the Group in two ways: directly, through portfolio losses, and indirectly, through instabilities that a default in public debt could cause to the banking system as a whole, particularly since commercial banks' exposure to government debt is high in these regions or countries.

In addition, the Group's revenues are subject to risk of loss from unfavorable political and diplomatic developments, social instability, and changes in governmental policies, including expropriation, nationalization, international ownership legislation, interest-rate caps and tax policies. In particular, the UK government has committed to hold a referendum on the UK's membership of the European Union in June 2016. Future UK political developments, including but not limited to any changes in government structure and policies, could affect the fiscal, monetary and regulatory landscape to which the Group are subject and also therefore its financing availability and terms.

Furthermore, following the change of government in Poland, a new banking tax determined as 0.40% of total assets has been enacted and a discussion continues to take place regarding new legislation to regulate the conversion of foreign currency denominated loans into Polish Zlotych loans, which depending on the legislation could potentially have a significant negative impact on the Polish banking sector and result in additional capital requirements for those banks most exposed to Confoederatio Helvetica Franc ("CHF") denominated loans.

The Group's growth, asset quality and profitability may be adversely affected by volatile macroeconomic and political conditions.

### 3. Risks Relating to the Group Business

### Legal, Regulatory and Compliance Risks

### The Group is exposed to risk of loss from legal and regulatory proceedings.

The Group faces risk of loss from legal and regulatory proceedings, including tax proceedings, that could subject the Group to monetary judgments, regulatory enforcement actions, fines and penalties. The current regulatory environment in the jurisdictions in which it operates reflects an increased supervisory focus on enforcement, combined with uncertainty about the evolution of the regulatory regime, and may lead to material operational and compliance costs.

The Group is from time to time subject to certain claims and party to certain legal proceedings incidental to the normal course of the Group's business, including in connection with conflicts of interest, lending activities, relationships with the Group's employees and other commercial or tax matters. In view of the inherent difficulty of predicting the outcome of legal matters, particularly where the claimants seek very large or indeterminate damages, or where the cases present novel legal theories, involve a large number of parties or are in the early stages of discovery, it cannot state with confidence what the eventual outcome of these pending matters will be or what the eventual loss, fines or penalties related to each pending matter may be. The Group believes that it has made adequate reserves related to the costs anticipated to be incurred in connection with these various claims and legal proceedings. However, the amount of these provisions is substantially less than the total amount of the claims asserted against the Group and in light of the uncertainties involved in such claims and proceedings, there is no assurance that the ultimate resolution of these matters will not significantly exceed the reserves currently accrued by the Group. As a result, the outcome of a particular matter may be material to its

operating results for a particular period, depending upon, among other factors, the size of the loss or liability imposed and the Group's level of income for that period.

### The Group is subject to substantial regulation which could adversely affect its business and operations.

As a financial institution, the Group is subject to extensive regulation, which materially affects its businesses. The statutes, regulations and policies to which the Group is subject may be changed at any time. In addition, the interpretation and the application by regulators of the laws and regulations to which the Groupare subject may also change from time to time. Extensive legislation affecting the financial services industry has recently been adopted in regions that directly or indirectly affect its business, including Spain, the United States, the European Union, Latin America and other jurisdictions, and regulations are in the process of being implemented. The manner in which those laws and related regulations are applied to the operations of financial institutions is still evolving. Moreover, to the extent these recently adopted regulations are implemented inconsistently in the various jurisdictions in which we operate, the Group may face higher compliance costs. Any legislative or regulatory actions and any required changes to the Group's business operations resulting from such legislation and regulations could result in significant loss of revenue, limit the Group's ability to pursue business opportunities in which the Group might otherwise consider engaging and provide certain products and services, affect the value of assets that it holds, require the Group to increase its prices and therefore reduce demand for the Group's products, impose additional compliance and other costs on the Group or otherwise adversely affect the Group's businesses. Accordingly, there can be no assurance that future changes in regulations or in their interpretation or application will not adversely affect the Group.

The regulations which most significantly affect the Bank, or which could most significantly affect the Bank in the future, relate to capital requirements, liquidity and funding, development of a fiscal and banking union in the European Union and regulatory reforms in the United States, and are discussed in further detail below. Other regulatory reforms adopted or proposed in the wake of the financial crisis have increased and may continue to materially increase its operating costs and negatively impact its business model. In addition, the volume, granularity, frequency and scale of regulatory and other reporting requirements necessitate a clear data strategy to enable consistent data aggregation, reporting and management. Inadequate management information systems or processes, including those relating to risk data aggregation and risk reporting, could lead to a failure to meet regulatory reporting requirements or other internal or external information demands and the Group may face supervisory measures as a result.

### Capital requirements, liquidity, funding and structural reform

Increasingly onerous capital requirements constitute one of the Bank's main regulatory challenges. Increasing capital requirements may adversely affect the Bank's profitability and create regulatory risk associated with the possibility of failure to maintain required capital levels. As a Spanish financial institution, the Bank is subject to the Capital Requirements Regulation ("CRR") and the Capital Requirements Directive ("CRD IV"), through which the European Union began implementing the Basel III capital reforms from January 1, 2014, with certain requirements in the process of being phased in until January 1, 2019. While the CRD IV requires national transposition, the CRR is directly applicable in all the EU member states. This regulation is complemented by several binding technical standards and guidelines issued by the European Banking Authority ("EBA"), directly applicable in all EU member states, without the need for national implementation measures. The implementation of the CRD IV Directive into Spanish law has largely taken place through Royal Decree Law 14/2013 and Law 10/2014, Bank of Spain Circular 2/2014 and Bank of Spain Circular 2/2016. Credit institutions, such as the Bank, are required, on a standalone and consolidated basis, to hold a minimum amount of regulatory capital of 8% of risk weighted assets (of which at least 4.5% must be Common Equity Tier 1 ("CET1") capital and at least 6% must be Tier 1 capital). In addition to the minimum regulatory capital requirements, CRD IV also introduces capital buffer requirements that must be met with CET1 capital. CRD IV introduces five new capital buffers: (1) the capital conservation buffer for unexpected losses, requiring additional CET1 of up to 2.5% of total weighted exposures; (2) the institution-specific counter-cyclical capital buffer, requiring additional CET1 of up to 2.5% of total weighted exposures; (3) the global systemically important institutions buffer of between 1% and 3.5% of CET1; (4) the other systemically important institutions buffer, which may be as much as 2% of CET1; and (5) the Common Equity Tier 1 systemic risk buffer. Beginning in 2016, and subject to the applicable phase-in period, entities will be required to comply with the "combined buffer requirement" (broadly, the combination of the capital conservation buffer, the institutionspecific counter-cyclical buffer and the higher of (depending on the institution) the systemic risk buffer, the global systemically important institutions buffer and the other systemically important financial institutions buffer, in each case as applicable to the institution). The Bank will be required to maintain a conservation buffer of 2.5% and a systemically important institutions buffer of 1%, in each case considered on a fully loaded basis. However, as of the date of this Report, due to the application of the phase-in period, the Bank is required to maintain a conservation buffer of 2.5% and a systemically important institutions buffer of 1.5% and a systemically important institution of the phase-in period, the Bank is required to maintain a conservation buffer of 2.5% and a systemically important institutions buffer of 0.25%.

Article 104 of the CRD IV Directive, as implemented by Article 68 of Law 10/2014, and similarly Article 16 of Council Regulation (EU) No 1024/2013 of October 15, 2013 conferring specific tasks on the European Central Bank (the "ECB") concerning policies relating to the prudential supervision of credit institutions (the "SSM Regulation"), also contemplate that in addition to the minimum "Pillar 1" capital requirements (including, if applicable, any buffer capital as discussed above), supervisory authorities may impose further "Pillar 2" capital requirements to cover other risks, including those not considered to be fully captured by the minimum capital requirements under CRD IV or to address macro-prudential considerations. This may result in the imposition of additional capital requirements on the Bank and/or the Group pursuant to this "Pillar 2" framework. Any failure by the Bank and/or the Group to maintain its "Pillar 1" minimum regulatory capital ratios, any "Pillar 2" additional capital requirements could result in administrative actions or sanctions, which, in turn, may have a material adverse impact on the Group's results of operations.

The ECB is required to carry out, at least on an annual basis, assessments under CRD IV of the additional "Pillar 2" capital requirements that may be imposed for each of the European banking institutions subject to the Single Supervisory Mechanism (the "SSM"). Any additional capital requirement that may be imposed on the Bank and/or the Group by the ECB pursuant to these assessments may require the Bank and/or the Group to hold capital levels similar to, or higher than, those required under the full application of CRD IV. There can be no assurance that the Group will be able to continue to maintain such capital ratios.

In addition to the above, the EBA published on December 19, 2014 its final guidelines for common procedures and methodologies in respect of its supervisory review and evaluation process ("SREP"). Included in this were the EBA's proposed guidelines for a common approach to determining the amount and composition of additional capital requirements to be implemented by January 1, 2016. Under these guidelines, national supervisors must set a composition requirement for the additional capital requirements to cover certain specified risks of at least 56% CET1 capital and at least 75% Tier 1 capital. The guidelines also contemplate that national supervisors should not set additional capital requirements in respect of risks which are already covered by capital buffer requirements and/or additional macro-prudential requirements; and, accordingly, the above "combined buffer requirement" is in addition to the minimum capital requirement and to the additional capital requirement. In this regard, under article 141 of the CRD IV Directive, Member States of the European Union must require that institutions that fail to meet the "combined buffer requirement" or the "Pillar 2" capital requirements described above, will be prohibited from paying any "discretionary payments" (which are defined broadly by the CRD IV Directive as payments relating to Common Equity Tier 1, variable remuneration and payments on Additional Tier 1 capital instruments), until it calculates its applicable restrictions and communicates them to the Regulator and, once completed, such institution will be subject to restricted "discretionary payments". The restrictions will be scaled according to the extent of the breach of the "combined buffer requirement" and calculated as a percentage of the profits of the institution since the last distribution of profits or "discretionary payment". Such calculation will result in a "Maximum Distributable Amount" in each relevant period. As an example, the scaling is such that in the bottom quartile of the "combined buffer requirement", no "discretionary distributions" will be permitted to be paid. Articles 43 to 49 of Law 10/2014 and Chapter II of Title II of Royal Decree 84/2015 implement the above provisions in Spain. In particular article 48 of Law 10/2014 and articles 73 and 74 of Royal Decree 84/2014 deal with restrictions on distributions. In connection with this, Banco Santander announced on December 23, 2015 that it had received from the ECB its decision regarding prudential minimum capital phase-in requirements for 2016, following the results of SREP. The ECB decision requires that the Group maintains a Common Equity Tier 1 capital ratio of 9.75% on a consolidated basis. This 9.75% capital requirement includes: the minimum Pillar 1 requirement (4.5%); the Pillar 2 requirement including the capital conservation buffer (5.0%); and the requirement from its consideration as a global systemic financial institution (0.25%). The ECB decision also requires that Banco Santander, S.A. maintains a Common Equity Tier 1 capital ratio of 9.50% on an individual basis. This 9.50% capital requirement includes: the minimum Pillar 1 requirement (4.5%), and the Pillar 2 requirement including the capital conservation buffer (5.0%). These capital requirements do not imply any limitations referred to in CRR to distributions in the form of dividends, variable remuneration and coupon payments to holders of AT1 instruments.

In addition to the above, the CRR also includes a requirement for institutions to calculate a leverage ratio, report it to their supervisors and to disclose it publicly from January 1, 2015 onwards. More precisely, Article 429 of the CRR requires institutions to calculate their leverage ratio ("LR") in accordance with the methodology laid down in that article. In January 2014, the Basel Committee finalized a definition of how the LR should be prepared and set an indicative benchmark (namely 3% of Tier 1 capital). Such 3% Tier 1 LR will be tested during the monitoring period until 2017 when the Basel Committee will decide on the final calibration. Thus, the CRR does not contain a requirement for institutions to have a capital requirement based on the LR and the decision on whether such a requirement will be introduced has been left for a later date. In accordance with Article 511 of the CRR, the European Commission is required to submit, by the end of 2016, a report on the LR to the Council and the Parliament. The report will be based on an EBA report and will be accompanied, where appropriate, by a legislative proposal to introduce a binding LR or different LRs for different business models, applicable from January 1, 2018 onwards. At December 31, 2015 the Group's fully loaded LR was 4.73% and the phase-in LR was 5.38%.

On November 9, 2015, the Financial Stability Board (the "FSB") published its final principles and term sheet containing an international standard to enhance the loss absorbing capacity of global systemically important banks ("G-SIBs"), such as the Bank. The final standard consists of an elaboration of the principles on loss absorbing and recapitalization capacity of G-SIBs in resolution and a term sheet setting out a proposal for the implementation of these proposals in the form of an internationally agreed standard on total loss absorbing capacity ("TLAC") for G-SIBs. Once implemented in the relevant jurisdictions, these principles and terms will form a new minimum TLAC standard for G-SIBs, and in the case of G-SIBs with more than one resolution group, each resolution group within the G-SIB. If implemented as contemplated, the TLAC requirement is expected to create material additional quantitative requirements for the Bank and each of its resolution sub-groups' regulatory capital plus certain types of long-term unsecured debt instruments and other eligible liabilities that can be written down or converted into equity during resolution to (ii) the Bank's or the resolution sub-group's risk-weighted assets and the Basel III leverage ratio denominator.

The FSB term sheet reflects a minimum Pillar 1 risk-based TLAC requirement of 16% of the Bank's and each of its resolution sub-groups' risk weighted assets as from January 1, 2019 and 18% as from January 1, 2022. Minimum TLAC under the term sheet must be also at least 6% of the Basel III leverage ratio denominator as from January 1, 2019, and at least 6.75% as from January 1, 2022.

While definitive TLAC requirements remain subject to significant uncertainty, based on its interpretation of the FSB's final principles and term sheet from November 2015 and assuming TLAC requirements at 18% (the fully phased-in requirement at 2022), a Basel III capital conservation buffer of 2.5% and a G-SIB surcharge of 1.0%, the estimated shortfall between its current capital levels and the requirements expected to be in force by 2019 would be such that, given historical annual debt issuance volumes by the Group, it believes the Group has flexibility to comply with expected TLAC requirements through recurring issuances of qualifying debt.

Furthermore, the European Bank Recovery and Resolution Directive ("BRRD") requires all European banks to maintain a minimum requirement for own funds and eligible liabilities ("MREL"). The purpose of MREL, which is calculated as a percentage of the total liabilities and own funds of an institution, is to ensure that institutions maintain enough capital capable of being written down and/or bailed-in, so as to facilitate resolution. Therefore, the objective of the MREL is broadly the same as TLAC.

The obligation to set an MREL for the Group and individual Group entities applied under the BRRD from January 1, 2016. The European Union Single Resolution Board ("SRB") intends to determine MREL for all major banking groups established in the Banking Union over the course of 2016 although during this year the SRB will focus on determining MREL at the consolidated level of each group only. The MREL determinations allow for a case-by-case analysis. In the case of G-SIBs and the other major banking groups for which it is the resolution authority, the SRB will make its decisions taking into account the main features of TLAC so that these entities would be subject to a single requirement for loss absorbing capacity.

TLAC requirements contain a common minimum requirement but allow resolution authorities to specify additional TLAC requirements on an individual institution basis. TLAC requirements may further be imposed in addition to the minimum "own funds" requirements under CRD IV. Any failure by an institution to meet the applicable minimum TLAC requirements are supposed to be treated in the same manner as a failure to meet

minimum regulatory capital requirements, where resolution authorities must ensure that they intervene and place an institution into resolution sufficiently early if it is deemed to be failing or likely to fail and there is no reasonable prospect of recovery.

The conditions required of TLAC eligible instruments (other than own funds) and those required of eligible liabilities for MREL purposes under the BRRD are different. Furthermore, the implementation of TLAC at the European level is currently being discussed. Only some jurisdictions have designed a framework for such eligible instruments (other than own funds instruments) but there is not yet a European solution that gives certainty in relation to the eligibility of instruments and enforcement action for breach of the requirement to hold MREL. There can be no assurance that the Bank and each of its European resolution sub-groups, will be able to issue sufficient TLAC and MREL eligible liabilities to meet their requirements. That may limit the quantity of the Bank's CET1 capital which is available to meet its "combined buffer requirement", and may, therefore, limit the Bank's ability to make "discretionary payments" in the form of dividends, variable remuneration and coupon payments to holders of AT1 instruments.

Additionally, the Basel Committee is currently in the process of reviewing and issuing recommendations in relation to risk asset weightings which may lead to increased regulatory scrutiny of risk asset weightings in the jurisdictions who are members of the Basel Committee.

### EU fiscal and banking union

The project of achieving a European banking union was launched in the summer of 2012. Its main goal is to resume progress towards the European single market for financial services by restoring confidence in the European banking sector and ensuring the proper functioning of monetary policy in the eurozone.

The Banking union is expected to be achieved through new harmonized banking rules (the single rulebook) and a new institutional framework with stronger systems for both banking supervision and resolution that will be managed at the European level. Its two main pillars are the SSM and the Single Resolution Mechanism ("SRM").

The SSM (comprised by both the ECB and the national competent authorities) is designed to assist in making the banking sector more transparent, unified and safer. In accordance with the SSM Regulation, the ECB fully assumed its new supervisory responsibilities within the SSM, in particular direct supervision of the 123 largest European banks (including the Bank), on November 4, 2014. In preparation for this step, between November 2013 and October 2014, the ECB conducted, together with national supervisors, a comprehensive assessment of 130 banks, which together hold more than 80% of eurozone banking assets. The exercise consisted of three elements: (i) a supervisory risk assessment, which assessed the main balance sheet risks including liquidity, funding and leverage; (ii) an asset quality review, which focused on credit and market risks; and (iii) a stress test to examine the need to strengthen capital or take other corrective measures.

The SSM represents a significant change in the approach to bank supervision at a European and global level. The SSM results in the direct supervision of 123 financial institutions (as of September 30, 2015), including the Bank, and indirect supervision of around 3,500 financial institutions and is now one of the largest in the world in terms of assets under supervision. In the coming years, the SSM is expected to work to establish a new supervisory culture importing best practices from the 19 national competent authorities that are part of the SSM. Several steps have already been taken in this regard such as the recent publication of the Supervisory Guidelines and the approval of the Regulation (EU) No 468/2014 of the ECB of April 16, 2014, establishing the framework for cooperation within the Single Supervisory Mechanism between the European Central Bank and national competent authorities and with national designated authorities (SSM Framework Regulation). In addition, this new body represents an extra cost for the financial institutions that funds it through payment of supervisory fees.

The other main pillar of the EU banking union is the SRM, the main purpose of which is to ensure a prompt and coherent resolution of failing banks in Europe at minimum cost for the taxpayers and the real economy. Regulation (EU) No. 806/2014 of the European Parliament and the Council of the European Union (the "SRM Regulation"), which was passed on July 15, 2014, and became effective from January 1, 2015, establishes uniform rules and a uniform procedure for the resolution of credit institutions and certain investment firms in the framework of the SRM and a Single Resolution Fund ("SRF"). Under the intergovernmental agreement ("IGA") signed by 26 EU member states on May 21, 2014, contributions by banks raised at national level were

transferred to the SRF. The new Single Resolution Board ("SRB"), which is the central decision-making body of the SRM, started operating on January 1, 2015 and has fully assumed its resolution powers on January 1, 2016. The SRB is responsible for managing the SRF and its mission is to ensure that credit institutions and other entities under its remit, which face serious difficulties, are resolved effectively with minimal costs to taxpayers and the real economy. From that date onwards the Single Resolution Fund is also in place, funded by contributions from European banks in accordance with the methodology approved by the Council of the European Union. The Single Resolution Fund is intended to reach a total amount of  $\varepsilon$ 55 billion by 2024 and to be used as a separate backstop only after an 8% bail-in of a bank's liabilities has been applied to cover capital shortfalls (in line with the BRRD).

By allowing for the consistent application of EU banking rules through the SSM and the SRM, the banking union is expected to help resume momentum towards economic and monetary union. In order to complete such union, a single deposit guarantee scheme is still needed which may require a change to the existing European treaties. This is the subject of continued negotiation by European leaders to ensure further progress is made in European fiscal, economic and political integration.

Regulations adopted towards achieving a banking and/or fiscal union in the EU and decisions adopted by the ECB in its capacity as the Bank's main supervisory authority may have a material impact on the Bank's business, financial condition and results of operations. In particular, the BRRD and Directive 2014/49/EU on deposit guarantee schemes were published in the Official Journal of the EU on June 12, 2014. The BRRD was required to be implemented on or before January 1, 2015, although the bail-in tool only applies since January 1, 2016. The BRRD was partially implemented in Spain in June 2015 through Law 11/2015 and Royal Decree 1012/2015.

In addition, on January 29, 2014, the European Commission released its proposal on the structural reforms of the European banking sector that will impose new constraints on the structure of European banks. The proposal aims at ensuring the harmonization between the divergent national initiatives in Europe. It includes a prohibition on proprietary trading similar to that contained in Section 619 of the Dodd-Frank Act (also known as the Volcker Rule) and a mechanism to potentially require the separation of trading activities (including market making), such as in the Financial Services (Banking Reform) Act 2013, complex securitizations and risky derivatives.

Moreover, regulations adopted on structural measures to improve the resilience of EU credit institutions may have a material impact on the Bank's business, financial condition and results of operations. These regulations, if adopted, may also cause the Group to invest significant management attention and resources to make any necessary changes.

### Other regulatory reforms adopted or proposed in the wake of the financial crisis

On August 16, 2012, the EU Regulation on over-the-counter ("OTC") derivatives, central counterparties and trade repositories, referred to as ("EMIR"), entered into force. While a number of the compliance requirements introduced by EMIR already apply, the European Securities and Markets Authority is still in the process of finalizing some of the implementing rules mandated by EMIR. EMIR introduced a number of requirements, including clearing obligations for certain classes of OTC derivatives, exchange of initial and variation margin and various reporting and disclosure obligations. Although some of the particular effects brought about by EMIR are not vet fully foreseeable, many of its elements have led and may lead to changes which may negatively impact its profit margins, require us to adjust its business practices or increase its costs (including compliance costs). The Markets in Financial Instruments legislation (which comprises a regulation ("MiFIR") and a directive ("MiFID")), introduces a trading obligation for those OTC derivatives which are subject to mandatory clearing and which are sufficiently standardized. Additionally, it includes other requirements such as enhancing the investor protection's regime and governance and reporting obligations. It also extends transparency requirements to OTC operations in non-equity instruments. MiFID was initially intended to enter into effect on January 3, 2017. Notwithstanding this, in order to ensure legal certainty and avoid potential market disruption, the European Commission has proposed delaying the effective date of MiFID 12 months, until January 3, 2018.

Separately, on September 28, 2011, the European Commission tabled a proposal for an European Council Directive on a common system of financial transaction tax ("FTT") and amending Directive 2008/7/EC. The

objective of the proposal was to ensure a fair contribution of the financial sector to the costs of the financial crisis, avoid fragmentation of the single market and create appropriate disincentives for transactions that do not enhance the efficiency of financial markets. At the European Council meetings of June 22 and July 10, 2012 and at the European Council meeting on June 28/29, 2012, it was ascertained that essential differences in opinion remained as regards the need to establish a common system of FTT at EU level and that the proposal would have not received unanimous support within the Council in the foreseeable future. On the basis of the request of eleven Member States (Austria, Belgium, Estonia, France, Germany, Greece, Italy, Portugal, Slovakia, Slovenia and Spain (the "Participating Member States")), and in accordance with the authorization of the European Council of January 22, 2013, which was adopted following the European Parliament's consent given on December 12, 2012, the European Commission on March 14, 2013 submitted a proposal for a Council Directive implementing enhanced cooperation in the area of financial transaction tax (the "Commission Proposal"). The Commission Proposal, essentially, mirrored the scope and objectives of the original FTT proposal put forward by the European Commission in 2011. Though further progress during 2015 was expected, work will have to continue in 2016 on a number of other open questions that constitute the "building blocks" of the design of the future FTT. This work will have to cover all remaining aspects of the Commission Proposal on FTT, and in particular whether the final compromise should include specific provisions or exemptions to address concerns relating to the potential impact of the future FTT on the real economy and retirement schemes (pension plans, funds, and other products serving similar objective). The Economic Council on Financial Affairs meeting held on December 8, 2015 was intended to be a make or break meeting for the prospects of an enhanced co-operation FTT. A statement following the meeting released by the 10 remaining Participating Member states (Estonia has now dropped out) represents progress of sorts but significant differences still remain. A further deadline of June 2016 has been set to reach consensus, though there is still real uncertainty over the prospects of the EU FTT. Depending on the final details, the proposed financial transaction tax could have a materially negative effect on the Bank's profits and business. Different forms of national financial transaction taxes have already been implemented in a number of European jurisdictions, including France and Italy, and these taxes may result in compliance costs as well as market consequences which may affect the Bank's revenues.

### United States significant regulation

In the United States, the Dodd-Frank Wall Street Reform and Consumer Protection Act (the "Dodd-Frank Act"), which was adopted in 2010, will continue to result in significant structural reforms affecting the financial services industry. This legislation provided for, among other things, the establishment of a Consumer Financial Protection Bureau with broad authority to regulate the credit, savings, payment and other consumer financial products and services that the Group offers, the creation of a structure to regulate systemically important financial companies, more comprehensive regulation of the over-the-counter derivatives market, prohibitions on engagement in certain proprietary trading activities and restrictions on ownership or sponsorship of, or entering into certain credit-related transactions with related, covered funds, restrictions on the interchange fees earned through debit card transactions, and a requirement that bank regulators phase out the treatment of trust preferred capital instruments as Tier 1 capital for regulatory capital purposes.

With respect to OTC derivatives, the Dodd-Frank Act provides for an extensive framework for the regulation of OTC derivatives, including mandatory clearing, trading through electronic platforms and transaction reporting of certain OTC derivatives. Entities that are swap dealers, security-based swap dealers, major swap participants or major security-based swap participants are required to register with the Commodity Futures Trading Commission ("CFTC") or the Securities Exchange Commission ("SEC"), or both, and are or will be subject to new capital, margin, business conduct, recordkeeping, clearing, execution, reporting and other requirements. Banco Santander, S.A. and Abbey National Treasury Services plc became provisionally registered as a swap dealer with the CFTC on July 8, 2013 and November 4, 2013, respectively. In addition, the Group may register one more subsidiary as swap dealer with the CFTC. Although many significant regulations applicable to swap dealers are already in effect, some of the most important rules, such as margin requirements for uncleared swaps and capital rules for swap dealers, are not yet effective and the Group continue to assess how compliance with these new rules will affect its business.

In July 2013, the U.S. bank regulators issued the U.S. Basel III final rules implementing the Basel III capital framework for U.S. banks and bank holding companies. Certain aspects of the U.S. Basel III final rules, such as new minimum capital ratios and a revised methodology for calculating risk-weighted assets, became effective for part of the Bank's U.S. operations on January 1, 2015. Other aspects of the U.S. Basel III final rules, such as

the capital conservation buffer and the new regulatory deductions from and adjustments to capital, will be phased in over several years beginning on January 1, 2015.

In addition, in September 2014 the Board of Governors of the Federal Reserve System (the "Federal Reserve Board") and other U.S. regulators issued a final rule introducing a quantitative liquidity coverage ratio requirement on certain large banks and bank holding companies. The liquidity coverage ratio is part of the Basel Committee's international standards on quantitative liquidity metrics, which are in turn part of the international Basel III framework. The U.S. implementation of the liquidity coverage ratio is broadly consistent with the Basel Committee's liquidity standards, but is more stringent in several important respects. Although this final rule does not apply to foreign banking organizations ("FBOs"), the Federal Reserve Board has stated that it intends, through future rulemakings, to apply the liquidity coverage ratio and another Basel III liquidity metric to the U.S. operations of some or all large FBOs.

On February 18, 2014, the Federal Reserve Board issued a final rule to enhance its supervision and regulation of certain FBOs. Among other things, this rule requires FBOs with over \$50 billion of U.S. non-branch assets to establish or designate a U.S. intermediate holding company (an "IHC") and to transfer its entire ownership interest in substantially all of its U.S. subsidiaries to such IHC by July 1, 2016. U.S. branches and agencies are not required to be transferred to the IHC. The IHC will be subject to an enhanced supervision framework, including enhanced risk-based and leverage capital requirements, liquidity requirements, risk management and governance requirements, and stress-testing requirements. A phased-in approach is being used for the standards and requirements. Certain enhanced standards are effective in 2015, with other standards and requirements becoming effective between July 1, 2016 and January 1, 2018. Pursuant to the final rule, as an FBO with over \$50 billion of U.S. non-branch assets as of June 30, 2014, we submitted an IHC implementation plan to the Federal Reserve Board by January 1, 2015. As of the date of this annual report, we are continuing to refine this plan. Implementation and compliance with this plan have caused and will continue to cause the Group to invest significant management attention and resources.

The Volcker Rule, a statutory provision of the Dodd-Frank Act, prohibits "banking entities" from engaging in certain forms of proprietary trading or from sponsoring, investing in, or entering into certain credit-related transactions with related, covered funds, in each case subject to certain exceptions. The term "covered fund" is defined very broadly to include traditional hedge funds, private equity funds, certain securitization vehicles and other entities that rely on Sections 3(c)(1) or 3(c)(7) of the U.S. Investment Company Act of 1940 for an exemption under that Act, as well as certain similar foreign funds. The Volcker Rule became effective in July 2012 and in December 2013 U.S. regulators issued final rules implementing the Volcker Rule. The statute and final rules also contain exclusions and certain exemptions for market-making, hedging, underwriting, trading in U.S. government and agency obligations as well as certain foreign government obligations, and trading solely outside the United States, and also permit certain ownership interests in certain types of funds to be retained. Banking entities such as the Bank must bring their activities and investments into compliance with the requirements of the Volcker Rule by the end of the conformance period applicable to each requirement. In general, all banking entities were required to conform to the requirements of the Volcker Rule, except for provisions related to certain funds, and to implement a compliance program by July 21, 2015. In December 2014, the Federal Reserve Board issued an order extending the Volcker Rule's general conformance period until July 21, 2016 for investments in and relationships with covered funds and certain foreign funds that were in place on or prior to December 31, 2013 ("legacy covered funds"), and stated its intention to grant a final oneyear extension of the general conformance period, to July 21, 2017, for banking entities to conform ownership interests in and relationships with legacy covered funds. This extension of the conformance period does not apply to the Volcker Rule's prohibitions on proprietary trading and does not appear to apply to any investments in and relationships with covered funds put in place after December 31, 2013. The Group's has assessed how the final rules implementing the Volcker Rule affect its businesses and have adopted the necessary measures to bring its activities into compliance with the rules.

Furthermore, Title I of the Dodd-Frank Act and the implementing regulations issued by the Federal Reserve Board and the Federal Deposit Insurance Corporation ("FDIC") require each bank holding company with assets of \$50 billion or more, including us, to prepare and submit annually to the Federal Reserve Board and the FDIC a plan for the orderly resolution of its subsidiaries and operations that are domiciled in the United States in the event of future material financial distress or failure. In addition, each insured depository institution ("IDI") with assets of \$50 billion or more, such as Santander Bank, N.A., its U.S. national bank subsidiary, must submit a separate IDI resolution plan annually to the FDIC. The Title I and IDI plans each must include information on resolution strategy, major counterparties and interdependencies, among other things, and require substantial effort, time and cost to prepare. The Group submitted its most recent annual U.S. resolution plans in December 2015. The Title I plan resolution plan is subject to review by the Federal Reserve Board and the FDIC. The IDI plan is subject to review solely by the FDIC.

On October 30, 2015, the Federal Reserve Board proposed a rule that would establish certain TLAC and longterm debt requirements in the United States generally consistent with the FSB's international TLAC standard. The proposed U.S. TLAC rule would require, among other things, the U.S. IHCs of non-U.S. G-SIBs, including the Group's future U.S. IHC, to maintain a minimum amount of internal TLAC and would separately require them to maintain a minimum amount of internal long-term debt. The terms "internal TLAC" and "internal longterm debt" refer to instruments that would be required to be issued internally within the banking group, from the IHC to a foreign parent entity. The proposed minimum amounts of internal TLAC and internal long-term debt vary depending on the home country resolution authority's preferred resolution strategy. Under the proposed rule, the Group's U.S. IHC, if it is treated as a resolution entity IHC under the proposed rule, would be required to maintain, on a fully phased-in basis by 2022, internal TLAC of at least 18% of risk-weighted assets (plus an internal TLAC buffer of an additional 2.5%), at least 6.75% of the Basel III leverage ratio denominator and at least 9% of average total consolidated assets, as well as internal long-term debt of at least 7% of risk-weighted assets, at least 3% of the Basel III leverage ratio denominator and at least 4% of average total consolidated assets. Internal long-term debt instruments would be subject to certain eligibility criteria, including issuance to a foreign parent entity (a non-U.S. entity that controls the IHC) and the inclusion of a contractual trigger allowing for, in limited circumstances, the cancellation of, or immediate conversion or exchange of the instrument into, common equity tier 1 capital upon an order by the Federal Reserve Board. As proposed, the internal TLAC requirements may be satisfied with a combination of eligible long-term debt instruments and tier 1 capital, whereas the internal long-term debt requirements would be required to be satisfied only with eligible long-term debt instruments. The proposed rule would also require internal TLAC to be contractually subordinated to ineligible debt instruments and prohibit the U.S. IHC from issuing any external short-term debt, issuing parent guarantees with certain impermissible cross defaults, entering into any qualified financial contract with a third party, benefitting from upstream guarantees or issuing any instruments with certain setoff rights.

Each of these aspects of the Dodd-Frank Act, as well as other changes in U.S. banking regulations, may directly and indirectly impact various aspects of its business. The full spectrum of risks that the Dodd-Frank Act poses to the Group is not yet known; however, such risks could be material and we could be materially and adversely affected by them.

### United States stress testing, capital planning, and related supervisory actions

Certain of its U.S. subsidiaries, including Santander Holdings USA, its U.S. bank holding company subsidiary, are subject to stress testing and capital planning requirements under regulations implementing the Dodd-Frank Act or other banking laws or policies. In March 2014 and March 2015, the Federal Reserve Board, as part of its Comprehensive Capital Analysis and Review ("CCAR") process, objected on qualitative grounds to the capital plans submitted by Santander Holdings USA. In its 2015 public report on CCAR, the Federal Reserve Board cited widespread and critical deficiencies in Santander Holdings USA's capital planning processes, including specific deficiencies in governance, internal controls, risk identification and risk management, management information systems, and supporting assumptions and analysis. As a result of the 2014 and 2015 CCAR objections, Santander Holdings USA is not permitted to make any capital distributions without the Federal Reserve Board's approval, other than the continued payment of dividends on Santander Holdings USA's outstanding class of preferred stock, until a new capital plan is approved by the Federal Reserve Board. The deadline for Santander Holdings USA's next capital plan submission is in April 2016, and there is the risk that the Federal Reserve Board will object to Santander Holdings USA's next capital plan.

In addition, Santander Holdings USA is subject to supervisory actions in the United States related to the CCAR stress testing and capital planning processes. Specifically, on September 15, 2014, Santander Holdings USA and the Federal Reserve Bank of Boston ("FRB Boston") executed a written agreement relating to a subsidiary's declaration and payment of dividends in the second quarter of 2014 without the Federal Reserve Board's approval. Under the written agreement, Santander Holdings USA agreed to submit to the FRB Boston written procedures to strengthen board oversight of management regarding planned capital distributions by Santander Holdings USA and its subsidiaries. In addition, Santander Holdings USA agreed to subject future distributions

to the prior written approval of Federal Reserve System and to take necessary actions to ensure that no such distributions are made.

#### Other supervisory actions and restrictions on U.S. activities

In addition to the foregoing, U.S. bank regulatory agencies from time to time take supervisory actions under certain circumstances that restrict or limit a financial institution's activities. In some instances, the Group is subject to significant legal restrictions on its ability to publicly disclose these actions or the full details of these actions. Furthermore, as part of the regular examination process, its U.S. banking subsidiaries' regulators may advise its U.S. banking subsidiaries to operate under various restrictions as a prudential matter. The U.S. supervisory environment has become significantly more demanding and restrictive since the financial crisis of 2008. Under the U.S. Bank Holding Company Act, the Federal Reserve Board has the authority to disallow us and its U.S. banking subsidiaries from engaging in certain categories of new activities in the United States or acquiring shares or control of other companies in the United States. Such actions and restrictions currently applicable to us or its U.S. banking subsidiaries could adversely affect its costs and revenues. Moreover, efforts to comply with nonpublic supervisory actions or restrictions could require material investments in additional resources and systems, as well as a significant commitment of managerial time and attention. As a result, such supervisory actions or restrictions could have a material adverse effect on its business and results of operations; and the Group may be subject to significant legal restrictions on its ability to publicly disclose these matters or the full details of these actions. In addition to such confidential actions and restrictions, in July 2015, Santander Holdings USA became subject to a public enforcement action with the FRB Boston under which Santander Holdings USA entered into a written agreement to make enhancements with respect to, among other matters, board oversight of the consolidated organization, risk management, capital planning and liquidity risk management.

# Failure to successfully implement and continue to improve the Group's risk management policies, procedures and methods, including its credit risk management system, could materially and adversely affect the Group, and it may be exposed to unidentified or unanticipated risks.

The management of risk is an integral part of the Group's activities. The Group seeks to monitor and manage its risk exposure through a variety of separate but complementary financial, credit, market, operational, compliance and legal reporting systems. While the Group employs a broad and diversified set of risk monitoring and risk mitigation techniques, such techniques and strategies may not be fully effective in mitigating its risk exposure in all economic market environments or against all types of risk, including risks that the Group fails to identify or anticipate.

Some of the Group's qualitative tools and metrics for managing risk are based upon its use of observed historical market behavior. The Group applies statistical and other tools to these observations to arrive at quantifications of its risk exposures. These qualitative tools and metrics may fail to predict future risk exposures. These risk exposures could, for example, arise from factors the Group did not anticipate or correctly evaluate in its statistical models. This would limit the Group's ability to manage our risks. The Group's losses thus could be significantly greater than the historical measures indicate. In addition, the Group quantified modeling does not take all risks into account. The Group more qualitative approach to managing those risks could prove insufficient, exposing it to material unanticipated losses. The Group could face adverse consequences as a result of decisions, which may lead to actions by management, based on models that are poorly developed, implemented or used, or as a result of the modelled outcome being misunderstood or the use of such information for purposes for which it was not designed. In addition, if existing or potential customers or counterparties believe the Group's risk management is inadequate, they could take their business elsewhere or seek to limit their transactions with the Group. This could have a material adverse effect on its reputation, operating results, financial condition and prospects.

As a commercial bank, one of the main types of risks inherent in the Group's business is credit risk. For example, an important feature of its credit risk management system is to employ an internal credit rating system to assess the particular risk profile of a customer. As this process involves detailed analyses of the customer, taking into account both quantitative and qualitative factors, it is subject to human or IT systems errors. In exercising their judgment on current or future credit risk behavior of the Group's customers, its employees may not always be able to assign an accurate credit rating, which may result in the Group's exposure to higher credit risks than indicated by its risk rating system.

In addition, the Group has refined its credit policies and guidelines to address potential risks associated with particular industries or types of customers. However, the Group may not be able to timely detect all possible risks before they occur, or due to limited tools available to the Group, its employees may not be able to effectively implement them,

which may increase the Group's credit risk. Failure to effectively implement, consistently follow or continuously refine the Group's credit risk management system may result in an increase in the level of non-performing loans and a higher risk exposure for the Group, which could have a material adverse effect on the Group.

### The Group is subject to potential intervention by any of its regulators or supervisors, particularly in response to customer complaints.

As noted above, the Group's business and operations are subject to increasingly significant rules and regulations that are required to conduct banking and financial services business. These apply to business operations, affect financial returns, include reserve and reporting requirements, and prudential and conduct of business regulations. These requirements are set by the relevant central banks and regulatory authorities that authorize, regulate and supervise the Group in the jurisdictions in which it operates.

In their supervisory roles, the regulators seek to maintain the safety and soundness of financial institutions with the aim of strengthening the protection of customers and the financial system. The supervisors' continuing supervision of financial institutions is conducted through a variety of regulatory tools, including the collection of information by way of prudential returns, reports obtained from skilled persons, visits to firms and regular meetings with management to discuss issues such as performance, risk management and strategy. In general, these regulators have a more outcome-focused regulatory approach that involves more proactive enforcement and more punitive penalties for infringement. As a result, the Group faces increased supervisory scrutiny (resulting in increasing internal compliance costs and supervision fees), and in the event of a breach of its regulatory obligations the Group is likely to face more stringent regulatory fines. Some of the regulators are focusing intently on consumer protection and on conduct risk and will continue to do so. This has included a focus on the design and operation of products, the behavior of customers and the operation of markets. Some of the laws in the relevant jurisdictions on which the Group operates, give the regulators the power to make temporary product intervention rules either to improve a firm's systems and controls in relation to product design, product management and implementation, or to address problems identified with financial products. These problems may potentially cause significant detriment to consumers because of certain product features or governance flaws or distribution strategies. Such rules may prevent institutions from entering into product agreements with customers until such problems have been solved. Some of the regulatory regimes on the relevant jurisdictions on which the Group operates, require it to be in compliance across all aspects of its business, including the training, authorization and supervision of personnel, systems, processes and documentation. If the Group fails to comply with the relevant regulations, there would be a risk of an adverse impact on its business from sanctions, fines or other actions imposed by the regulatory authorities. Customers of financial services institutions, including its customers, may seek redress if they consider that they have suffered loss as a result of the mis-selling of a particular product, or through incorrect application of the terms and conditions of a particular product. Given the inherent unpredictability of litigation and the evolution of judgments by the relevant authorities, it is possible that an adverse outcome in some matters could harm its reputation or have a material adverse effect on its operating results, financial condition and prospects arising from any penalties imposed or compensation awarded, together with the costs of defending such an action, thereby reducing the Group's profitability.

### The Group is subject to review by taxing authorities, and an incorrect interpretation by the Group of tax laws and regulations may have a material adverse effect on the Group.

The preparation of its tax returns requires the use of estimates and interpretations of complex tax laws and regulations and is subject to review by taxing authorities. The Group is subject to the income tax laws of Spain and certain foreign countries. These tax laws are complex and subject to different interpretations by the taxpayer and relevant governmental taxing authorities, which are sometimes subject to prolonged evaluation periods until a final resolution is reached. In establishing a provision for income tax expense and filing returns, the Group must make judgments and interpretations about the application of these inherently complex tax laws. If the judgment, estimates and assumptions the Group uses in preparing its tax returns are subsequently found to be incorrect, there could be a material adverse effect on its results of operations.

# The Group may not be able to detect or prevent money laundering and other financial crime activities fully or on a timely basis, which could expose the Group to additional liability and could have a material adverse effect on it.

The Group is required to comply with applicable anti-money laundering ("AML"), anti-terrorism, sanctions and other laws and regulations in the jurisdictions in which the Group operates. These laws and regulations require the Group, among other things, to conduct full customer due diligence regarding sanctions and politically-exposed person screening, keep its customer, account and transaction information up to date and have implemented effective financial crime policies and procedures detailing what is required from those responsible. The Group's requirements also include AML training for the Group's employees, reporting suspicious transactions and activity to appropriate law enforcement following full investigation by the Group's local AML team.

Financial crime has become the subject of enhanced regulatory scrutiny and supervision by regulators globally. AML sanctions, laws and regulations are increasingly complex and detailed and have become the subject of enhanced regulatory supervision, requiring improved systems, sophisticated monitoring and skilled compliance personnel.

The Group has developed policies and procedures aimed at detecting and preventing the use of the Group's banking network for money laundering and other financial crime related activities. These require implementation and embedding within its business effective controls and monitoring, which in turn requires ongoing changes to systems and operational activities. Financial crime is continually evolving and subject to increasingly stringent regulatory oversight and focus. This requires proactive and adaptable responses from us so that the Group is able to deter threats and criminality effectively. Even known threats can never be fully eliminated, and there will be instances where the Group may be used by other parties to engage in money laundering and other illegal or improper activities. In addition, the Group relies heavily on the Group's employees to assist us by spotting such activities and reporting them, and the Group's employees have varying degrees of experience in recognizing criminal tactics and understanding the level of sophistication of criminal organizations. Where the Group outsources any of the Group's customer due diligence, customer screening or anti financial crime operations, it remains responsible and accountable for full compliance and any breaches. If it is unable to apply the necessary scrutiny and oversight, there remains a risk of regulatory breach.

If the Group is unable to fully comply with applicable laws, regulations and expectations, its regulators and relevant law enforcement agencies have the ability and authority to impose significant fines and other penalties on it, including requiring a complete review of the Group's business systems, day-to-day supervision by external consultants and ultimately the revocation of the Group's banking license.

The reputational damage to the Group's business and global brand would be severe if it were found to have breached AML or sanctions requirements. The Group's reputation could also suffer if the Group's is unable to protect its customers or its business from being used by criminals for illegal or improper purposes.

In addition, while the Group reviews its relevant counterparties' internal policies and procedures with respect to such matters, the Group, to a large degree, relies upon its relevant counterparties to maintain and properly apply their own appropriate anti-money laundering procedures. Such measures, procedures and compliance may not be completely effective in preventing third parties from using the Group's (and its relevant counterparties') services as a conduit for money laundering (including illegal cash operations) without the Group's (and its relevant counterparties') knowledge. If the Group is associated with, or even accused of being associated with, or become a party to, money laundering, then its reputation could suffer and/or the Group could become subject to fines, sanctions and/or legal enforcement (including being added to any "black lists" that would prohibit

certain parties from engaging in transactions with us), any one of which could have a material adverse effect on its operating results, financial condition and prospects.

Any such risks could have a material adverse effect on the Group's operating results, financial condition and prospects.

### Changes in taxes and other assessments may adversely affect the Group.

The legislatures and tax authorities in the tax jurisdictions in which the Group operates regularly enact reforms to the tax and other assessment regimes to which Group and its customers are subject. Such reforms include changes in the rate of assessments and, occasionally, enactment of temporary taxes, the proceeds of which are earmarked for designated governmental purposes. The effects of these changes and any other changes that result from enactment of additional tax reforms cannot be quantified and there can be no assurance that any such reforms would not have an adverse effect upon the Group's business.

### Financial Reporting and Control Risks.

### Changes in accounting standards could impact reported earnings.

The accounting standard setters and other regulatory bodies periodically change the financial accounting and reporting standards that govern the preparation of its consolidated financial statements. These changes can materially impact how the Group records and report its financial condition and results of operations. In some cases, the Group could be required to apply a new or revised standard retroactively, resulting in the restatement of prior period financial statements.

A key example of this is the new International Financial Reporting Standards ("IFRS") 9 accounting standards titled *Financial Instruments: Classification and Measurement, Hedge Accounting and Impairment* ("IFRS 9"). It will be introduced, and is expected to be effective, for annual periods beginning on or after 1 January 2018, although IFRS 9 does remain subject to endorsement by the EU. IFRS 9 will involve an important conceptual change for the Group. The financial asset classification and measurement model will change, with the business model now being the focal point. The approach of the hedge accounting model will be to rely more on economic risk management and require fewer rules, with the impairment model evolving too from an incurred loss approach to an expected loss approach.

Additionally, the Bank of Spain has approved the update of the new accounting circular for credit entities. This modifies Annex IX of Circular 4/2004 with regard to the classification of operations and estimation of provisions under the incurred loss model, and is likely to come into effect on 1 October 2016.

### The Group's financial statements are based in part on assumptions and estimates which, if inaccurate, could cause material misstatement of the results of the Group's operations and financial position.

The preparation of financial statements requires management to make judgments, estimates and assumptions that affect the reported amounts of assets, liabilities, income and expenses. Due to the inherent uncertainty in making estimates, actual results reported in future periods may be based upon amounts which differ from those estimates. Estimates, judgments and assumptions are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Revisions to accounting estimates are recognized in the period in which the estimate is revised and in any future periods affected. The accounting policies deemed critical to its results and financial position, based upon materiality and significant judgments and estimates, include impairment of loans and advances, goodwill impairment, valuation of financial instruments, impairment of available-for-sale financial assets, deferred tax assets provision and pension obligation for liabilities.

If the judgment, estimates and assumptions the Group uses in preparing its consolidated financial statements are subsequently found to be incorrect, there could be a material effect on the Group's results of operations and a corresponding effect on the Group's funding requirements and capital ratios.

# Disclosure controls and procedures over financial reporting may not prevent or detect all errors or acts of fraud.

Disclosure controls and procedures over financial reporting are designed to provide reasonable assurance that information required to be disclosed by the company in reports filed or submitted under the Securities Exchange Act is accumulated and communicated to management, and recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms.

These disclosure controls and procedures have inherent limitations which include the possibility that judgments in decision-making can be faulty and that breakdowns occur because of simple errors or mistakes. Additionally, controls can be circumvented by the individual acts of some persons, by collusion of two or more people or by any unauthorized override of the controls. Consequently, the Group's businesses are exposed to risk from potential non-compliance with policies, employee misconduct or negligence and fraud, which could result in regulatory sanctions and serious reputational or financial harm. In recent years, a number of multinational financial institutions have suffered material losses due to the actions of 'rogue traders' or other employees. It is not always possible to deter employee misconduct and the precautions the Group takes to prevent and detect this activity may not always be effective. Accordingly, because of the inherent limitations in the control system, misstatements due to error or fraud may occur and not be detected.

### Liquidity and Financing Risks

### Liquidity and funding risks are inherent in the Group's business and could have a material adverse effect on the Group.

Liquidity risk is the risk that the Group either does not have available sufficient financial resources to meet its obligations as they fall due or can secure them only at excessive cost. This risk is inherent in any retail and commercial banking business and can be heightened by a number of enterprise-specific factors, including overreliance on a particular source of funding, changes in credit ratings or market-wide phenomena such as market dislocation. While the Group implements liquidity management processes to seek to mitigate and control these risks, unforeseen systemic market factors in particular make it difficult to eliminate completely these risks. Adverse and continued constraints in the supply of liquidity, including inter-bank lending, has affected and may materially and adversely affect the cost of funding its business, and extreme liquidity constraints may affect its current operations and its ability to fulfill regulatory liquidity requirements, as well as limit growth possibilities.

Disruption and volatility in the global financial markets could have a material adverse effect on the Group's ability to access capital and liquidity on financial terms acceptable to it.

The Group's cost of obtaining funding is directly related to prevailing market interest rates and to its credit spreads. Increases in interest rates and its credit spreads can significantly increase the cost of its funding. Changes in the credit spreads are market-driven, and may be influenced by market perceptions of the Group's creditworthiness. Changes to interest rates and the Group's credit spreads occur continuously and may be unpredictable and highly volatile.

If wholesale markets financing ceases to become available, or becomes excessively expensive, the Group may be forced to raise the rates the Group pays on deposits, with a view to attracting more customers, and/or to sell assets, potentially at depressed prices. The persistence or worsening of these adverse market conditions or an increase in base interest rates could have a material adverse effect on its ability to access liquidity and cost of funding.

The Group relies, and will continue to rely, primarily on commercial deposits to fund lending activities. The ongoing availability of this type of funding is sensitive to a variety of factors outside its control, such as general economic conditions and the confidence of commercial depositors in the economy, in general, and the financial services industry in particular, and the availability and extent of deposit guarantees, as well as competition between banks for deposits or competition with other products, such as mutual funds. Any of these factors could

significantly increase the amount of commercial deposit withdrawals in a short period of time, thereby reducing the Group's ability to access commercial deposit funding on appropriate terms, or at all, in the future. If these circumstances were to arise, this could have a material adverse effect on the Group's operating results, financial condition and prospects.

We anticipate that the Group's customers will continue, in the near future, to make deposits (particularly demand deposits and short-term time deposits), and the Group intends to maintain its emphasis on the use of banking deposits as a source of funds. The short-term nature of some deposits could cause liquidity problems for us in the future if deposits are not made in the volumes the Group expects or are not renewed. If a substantial number of its depositors withdraw their demand deposits or do not roll over their time deposits upon maturity, the Group may be materially and adversely affected.

Central banks have taken extraordinary measures to increase liquidity in the financial markets as a response to the financial crisis. If current facilities were rapidly removed or significantly reduced, this could have an adverse effect on its ability to access liquidity and on the Group's funding costs.

The Group cannot assure that in the event of a sudden or unexpected shortage of funds in the banking system, it will be able to maintain levels of funding without incurring high funding costs, a reduction in the term of funding instruments or the liquidation of certain assets. If this were to happen, the Group could be materially adversely affected.

# Credit, market and liquidity risk may have an adverse effect on the Group's credit ratings and its cost of funds. Any downgrading in the Group's credit rating would likely increase its cost of funding, require the Group to post additional collateral or take other actions under some of the Group's derivative contracts and adversely affect its interest margins and results of operations.

Credit ratings affect the cost and other terms upon which the Group is able to obtain funding. Rating agencies regularly evaluate the Group, and their ratings of its debt are based on a number of factors, including its financial strength and conditions affecting the financial services industry generally. In addition, due to the methodology of the main rating agencies, its credit rating is affected by the rating of Spanish sovereign debt. If Spain's sovereign debt is downgraded, its credit rating would also likely be downgraded by an equivalent amount.

Any downgrade in its debt credit ratings would likely increase its borrowing costs and require the Group to post additional collateral or take other actions under some of the Group's derivative contracts, and could limit its access to capital markets and adversely affect its commercial business. For example, a ratings downgrade could adversely affect its ability to sell or market certain of its products, engage in certain longer-term and derivatives transactions and retain its customers, particularly customers who need a minimum rating threshold in order to invest. In addition, under the terms of certain of its derivative contracts, the Group may be required to maintain a minimum credit rating or terminate such contracts. Any of these results of a ratings downgrade, in turn, could reduce its liquidity and have an adverse effect on the Group, including its operating results and financial condition.

Banco Santander, S.A.'s long-term debt is currently rated investment grade by the major rating agencies—A3 stable outlook by Moody's Investors Service España, S.A., A- stable outlook by Standard & Poor's Ratings Services and A- stable outlook by Fitch Ratings Ltd. In June 2015, Moody's upgraded Banco Santander, S.A.'s rating from Baa1 to A3 in light of their new banking methodology and in October 2015 Standard & Poor's upgraded Banco Santander, S.A.'s rating from BBB+ to A- following the upgrade of the sovereign credit rating of Spain.

Santander UK's long-term debt is currently rated investment grade by the major rating agencies: A1 with stable outlook by Moody's Investors Service, A with stable outlook by Standard & Poor's Ratings Services and A with positive outlook by Fitch Ratings.

Banco Santander (Brasil)'s long-term debt in foreign currency is currently rated BB with a negative outlook by Standard & Poor's Ratings Services, BBB- with negative outlook by Fitch Ratings Ltd. and Ba3 with a negative outlook by Moody's Investors Service. During the course of 2015 and the first quarter of 2016 the three major agencies lowered the rating as a result of the lowering of Brazil's sovereign credit rating.

The Group conducts substantially all of its material derivative activities through Banco Santander, S.A. and Santander UK. The Group estimate that as of December 31, 2015, if all the rating agencies were to downgrade Banco Santander, S.A.'s long-term senior debt ratings by one notch the Group would be required to post up to  $\notin$ 200 million in additional collateral pursuant to derivative and other financial contracts. A hypothetical two notch downgrade would result in a requirement to post up to  $\notin$ 6 million in additional collateral. The Group estimates that as of December 31, 2015, if all the rating agencies were to downgrade Santander UK's long-term credit ratings by one notch, and thereby trigger a short-term credit rating downgrade, this could result in contractual outflows from Santander UK's total liquid assets of £4.6 billion of cash and additional collateral that Santander UK would be required to post under the terms of secured funding and derivatives contracts. A hypothetical two notch downgrade would result in an additional contractual outflow of £0.3 billion of cash and collateral that collateral under secured funding and derivatives contracts.

While certain potential impacts of these downgrades are contractual and quantifiable, the full consequences of a credit rating downgrade are inherently uncertain, as they depend upon numerous dynamic, complex and interrelated factors and assumptions, including market conditions at the time of any downgrade, whether any downgrade of a firm's long-term credit rating precipitates downgrades to its short-term credit rating, and assumptions about the potential behaviors of various customers, investors and counterparties. Actual outflows could be higher or lower than this hypothetical example, depending upon certain factors including which credit rating agency downgrades its credit rating, any management or restructuring actions that could be taken to reduce cash outflows and the potential liquidity impact from loss of unsecured funding (such as from money market funds) or loss of secured funding capacity. Although, unsecured and secured funding stresses are included in the Group's stress testing scenarios and a portion of the Group's total liquid assets is held against these risks, it is still the case that a credit rating downgrade could have a material adverse effect on Banco Santander, S.A., and/or its subsidiaries.

In addition, if the Group was required to cancel its derivatives contracts with certain counterparties and were unable to replace such contracts, the Group's market risk profile could be altered.

There can be no assurance that the rating agencies will maintain the current ratings or outlooks. Failure to maintain favorable ratings and outlooks could increase the Group's cost of funding and adversely affect interest margins, which could have a material adverse effect on it.

### **Risk Management**

# Failure to successfully implement and continue to improve the Group's risk management policies, procedures and methods, including its credit risk management system, could materially and adversely affect the Group, and the Group may be exposed to unidentified or unanticipated risks.

The management of risk is an integral part of its activities. The Group seeks to monitor and manage its risk exposure through a variety of separate but complementary financial, credit, market, operational, compliance and legal reporting systems. While the Group employs a broad and diversified set of risk monitoring and risk mitigation techniques, such techniques and strategies may not be fully effective in mitigating its risk exposure in all economic market environments or against all types of risk, including risks that the Group fails to identify or anticipate.

Some of the Group's qualitative tools and metrics for managing risk are based upon the Group's use of observed historical market behavior. It applies statistical and other tools to these observations to arrive at quantifications of the Group's risk exposures. These qualitative tools and metrics may fail to predict future risk exposures. These risk exposures could, for example, arise from factors the Group did not anticipate or correctly evaluate in its statistical models. This would limit its ability to manage its risks. The Group's losses thus could be significantly greater than the historical measures indicate. In addition, the Group's quantified modeling does not take all risks into account. Its more qualitative approach to managing those risks could prove insufficient, exposing us to material unanticipated losses. The Group could face adverse consequences as a result of decisions, which may lead to actions by management, based on models that are poorly developed, implemented or used, or as a result of the modelled outcome being misunderstood or the use of such information for purposes for which it was not designed. In addition, if existing or potential customers or counterparties believe its risk management is inadequate, they could take their business elsewhere or seek to limit their transactions with the

Group. This could have a material adverse effect on the Group's reputation, operating results, financial condition and prospects.

As a commercial bank, one of the main types of risks inherent in its business is credit risk. For example, an important feature of its credit risk management system is to employ an internal credit rating system to assess the particular risk profile of a customer. As this process involves detailed analyses of the customer, taking into account both quantitative and qualitative factors, it is subject to human or IT systems errors. In exercising their judgment on current or future credit risk behavior of its customers, its employees may not always be able to assign an accurate credit rating, which may result in its exposure to higher credit risks than indicated by its risk rating system.

In addition, the Group has refined its credit policies and guidelines to address potential risks associated with particular industries or types of customers. However, the Group may not be able to timely detect all possible risks before they occur, or due to limited tools available to us, its employees may not be able to effectively implement them, which may increase its credit risk. Failure to effectively implement, consistently follow or continuously refine the Group's credit risk management system may result in an increase in the level of non-performing loans and a higher risk exposure for it, which could have a material adverse effect on the Group.

### Credit Risks

# If the Group is unable to effectively control the level of non-performing or poor credit quality loans in the future, or if the Group's loan loss reserves are insufficient to cover future loan losses, this could have a material adverse effect on the Group.

Risks arising from changes in credit quality and the recoverability of loans and amounts due from counterparties are inherent in a wide range of the Group's business. Non-performing or low credit quality loans have in the past and can continue to negatively impact its results of operations. In particular, the amount of its reported non-performing loans may increase in the future as a result of growth in its total loan portfolio, including as a result of loan portfolios that the Group may acquire in the future, or factors beyond its control, such as adverse changes in the credit quality of the Group's borrowers and counterparties or a general deterioration in economic conditions in Continental Europe, the United Kingdom, Latin America, particularly Brazil, the United States or global economic conditions, impact of political events, events affecting certain industries or events affecting financial markets and global economies. The Group cannot assure that it will be able to effectively control the level of the non-performing loans in its total loan portfolio.

The Group's loan loss reserves are based on its current assessment of and expectations concerning various factors affecting the quality of its loan portfolio. These factors include, among other things, the Group's borrowers' financial condition, repayment abilities and repayment intentions, the realizable value of any collateral, the prospects for support from any guarantor, government macroeconomic policies, interest rates and the legal and regulatory environment. As the recent global financial crisis demonstrated, many of these factors are beyond the Group's control. As a result, there is no precise method for predicting loan and credit losses, and the Group cannot assure that its current or future loan loss reserves will be sufficient to cover actual losses. If the Group's assessment of and expectations concerning the above mentioned factors differ from actual developments, if the quality of its total loan portfolio deteriorates, for any reason, including the increase in lending to individuals and small and medium enterprises, the volume increase in the credit card portfolio and the introduction of new products, or if the future actual losses exceed the Group's estimates of incurred losses, it may be required to increase its loan loss reserves, which may adversely affect the Group. If the Group's was unable to control or reduce the level of its non-performing or poor credit quality loans, this could have a material adverse effect on the Group.

Mortgage loans are one of the Group's principal assets, comprising 49% of the Group's loan portfolio as of December 31, 2015. The Group is exposed to developments in housing markets, especially in Spain and the United Kingdom, and to a number of large real estate developers in Spain. From 2002 to 2007, demand for housing and mortgage financing in Spain increased significantly driven by, among other things, economic growth, declining unemployment rates, demographic and social trends, the desirability of Spain as a vacation destination and historically low interest rates in the eurozone. The United Kingdom also experienced an increase in housing and mortgage demand driven by, among other things, economic growth, declining unemployment rates, demographic trends and the increasing prominence of London as an international financial center. During

late 2007, the housing market began to adjust in Spain and the United Kingdom as a result of excess supply (particularly in Spain) and higher interest rates. Since 2008, as economic growth stalled in Spain and the United Kingdom, persistent housing oversupply, decreased housing demand, rising unemployment, subdued earnings growth, greater pressure on disposable income, a decline in the availability of mortgage finance and the continued effect of global market volatility have caused home prices to decline, while mortgage delinquencies and forbearances have increased.

As a result of these and other factors, the Group's non-performing and contingent liabilities ("NPL") ratio, being the NPL as a percentage of total loans and contingent liabilities, calculated as non-performing loans and contingent liabilities divided by gross loans and contingent liabilities, increased from 0.94% at December 31, 2007, to 2.02% at December 31, 2008, to 3.24% at December 31, 2009, to 3.54% at December 31, 2010, to 3.90% at December 31, 2011, to 4.54% at December 31, 2012 and to 5.64% at December 31, 2013. Although the trend changed during the last two years as its NPL ratio decreased to 5.19% at December 31, 2014 and to 4.36% at December 31, 2015, the Group can provide no assurance that its NPL ratio will not increase again as a result of the aforementioned and other factors. High unemployment rates coupled with declining real estate prices, could have a material adverse impact on the Group's mortgage payment delinquency rates, which in turn could have a material adverse effect on the Group's business, financial condition and results of operations.

# The Group's loan and investment portfolios are subject to risk of prepayment, which could have a material adverse effect on the Group.

The Group's fixed rate loan and investment portfolios are subject to prepayment risk, which results from the ability of a borrower or issuer to pay a debt obligation prior to maturity. Generally, in a declining interest rate environment, prepayment activity increases, which reduces the weighted average lives of the Group's earning assets and could have a material adverse effect on the Group. The Group would also be required to amortise net premiums into income over a shorter period of time, thereby reducing the corresponding asset yield and net interest income. Prepayment risk also has a significant adverse impact on credit card and collateralised mortgage loans, since prepayments could shorten the weighted average life of these assets, which may result in a mismatch in the Group's funding obligations and reinvestment at lower yields. Prepayment risk is inherent to the Group's commercial activity and an increase in prepayments could have a material adverse effect on the Group.

### The value of the collateral securing the Group's loans may not be sufficient, and the Group may be unable to realise the full value of the collateral securing its loan portfolio.

The value of the collateral securing its loan portfolio may fluctuate or decline due to factors beyond the Group's control, including macroeconomic factors affecting Europe, the United States and Latin American countries. The value of the collateral securing its loan portfolio may be adversely affected by force majeure events, such as natural disasters, particularly in locations where a significant portion of its loan portfolio is composed of real estate loans. Natural disasters such as earthquakes and floods may cause widespread damage which could impair the asset quality of the Group's loan portfolio and could have an adverse impact on the economy of the affected region. The Group may also not have sufficiently recent information on the value of collateral, which may result in an inaccurate assessment for impairment losses of the Group's loans secured by such collateral. If any of the Group's loans, which may materially and adversely affect its results of operations and financial condition. *The Group is subject to counterparty risk in its banking business.* 

The Group is exposed to counterparty risk in addition to credit risks associated with lending activities. Counterparty risk may arise from, for example, investing in securities of third parties, entering into derivative contracts under which counterparties have obligations to make payments to us or executing securities, futures, currency or commodity trades from proprietary trading activities that fail to settle at the required time due to non-delivery by the counterparty or systems failure by clearing agents, clearing houses or other financial intermediaries.

The Group routinely transacts with counterparties in the financial services industry, including brokers and dealers, commercial banks, investment banks, mutual funds, hedge funds and other institutional clients. Defaults by, and even rumors or questions about the solvency of, certain financial institutions and the financial services industry generally have led to market-wide liquidity problems and could lead to losses or defaults by other

institutions. Many of the routine transactions the Group enters into expose it to significant credit risk in the event of default by one of its significant counterparties.

### Market Risks

# The Group's financial results are constantly exposed to market risk. The Group is subject to fluctuations in interest rates and other market risks, which may materially and adversely affect it.

Market risk refers to the probability of variations in its net interest income or in the market value of its assets and liabilities due to volatility of interest rate, inflation, exchange rate or equity price. Changes in interest rates affect the following areas, among others, of the Group's business:

- net interest income;
- the volume of loans originated;
- volatility of credit spreads;
- the market value of the Group's securities holdings;
- gains from sales of loans and securities; and
- gains and losses from derivatives.

Interest rates are sensitive to many factors beyond the Group's control, including increased regulation of the financial sector, monetary policies, domestic and international economic and political conditions and other factors. Variations in interest rates could affect the Group's net interest income, which comprises the majority of the Group's revenue, reducing the Group's growth rate and potentially resulting in losses. This results from the varying effect that a change in interest rates may have on the interest earned on its assets and the interest paid on its borrowings. In addition, the Group may incur costs (which, in turn, will impact its results) as it implements strategies to reduce future interest rate exposure.

Increases in interest rates may reduce the volume of loans the Group originates. Sustained high interest rates have historically discouraged customers from borrowing and have resulted in increased delinquencies in outstanding loans and deterioration in the quality of assets. Increases in interest rates may also reduce the propensity of the Group's customers to prepay or refinance fixed-rate loans. Increases in interest rates may reduce the value of the Group's financial assets and may reduce gains or require us to record losses on sales of the Group's loans or securities.

In addition, the Group may experience increased delinquencies in a low interest rate environment when such an environment is accompanied by high unemployment and recessionary conditions.

The Group is also exposed to foreign exchange rate risk as a result of mismatches between assets and liabilities denominated in different currencies. Fluctuations in the exchange rate between currencies may negatively affect its earnings and value of the Group's assets and securities. The continued depreciation of the Latin American currencies against the U.S. dollar could make its Latin American subsidiaries' foreign currency-linked obligations and funding more expensive and have similar consequences for the Group's borrowers in Latin America.

The Group is also exposed to equity price risk in its investments in equity securities in the banking book and in the trading portfolio. The performance of financial markets may cause changes in the value of the Group's investment and trading portfolios. The volatility of world equity markets due to the continued economic uncertainty and sovereign debt crisis has had a particularly strong impact on the financial sector. Continued volatility may affect the value of its investments in equity securities and, depending on their fair value and future recovery expectations, could become a permanent impairment which would be subject to write-offs against its results. To the extent any of these risks materialize, its net interest income or the market value of its assets and liabilities could be materially adversely affected.

## Market conditions have resulted and could result in material changes to the estimated fair values of the Group's financial assets. Negative fair value adjustments could have a material adverse effect on the Group's operating results, financial condition and prospects.

In the past eight years, financial markets have been subject to significant stress resulting in steep falls in perceived or actual financial asset values, particularly due to volatility in global financial markets and the resulting widening of credit spreads. The Group has material exposures to securities, loans and other investments that are recorded at fair value and are therefore exposed to potential negative fair value adjustments. Asset valuations in future periods, reflecting then-prevailing market conditions, may result in negative changes in the fair values of its financial assets and these may also translate into increased impairments. In addition, the value ultimately realized by us on disposal may be lower than the current fair value. Any of these factors could require the Group to record negative fair value adjustments, which may have a material adverse effect on the Group's operating results, financial condition or prospects.

In addition, to the extent that fair values are determined using financial valuation models, such values may be inaccurate or subject to change, as the data used by such models may not be available or may become unavailable due to changes in market conditions, particularly for illiquid assets, and particularly in times of economic instability. In such circumstances, the Group's valuation methodologies require it to make assumptions, judgments and estimates in order to establish fair value, and reliable assumptions are difficult to make and are inherently uncertain and valuation models are complex, making them inherently imperfect predictors of actual results. Any consequential impairments or write-downs could have a material adverse effect on the Group's operating results, financial condition and prospects.

### The Group is subject to market, operational and other related risks associated with its derivative transactions that could have a material adverse effect on it.

The Group enters into derivative transactions for trading purposes as well as for hedging purposes. The Group is subject to market, credit and operational risks associated with these transactions, including basis risk (the risk of loss associated with variations in the spread between the asset yield and the funding and/or hedge cost) and credit or default risk (the risk of insolvency or other inability of the counterparty to a particular transaction to perform its obligations thereunder, including providing sufficient collateral).

Market practices and documentation for derivative transactions in the countries where the Group operates differ from each other. In addition, the execution and performance of these transactions depend on its ability to maintain adequate control and administration systems and to hire and retain qualified personnel. Moreover, the Group's ability to adequately monitor, analyze and report derivative transactions continues to depend, to a great extent, on the Group's information technology systems. This factor further increases the risks associated with these transactions and could have a material adverse effect on it.

#### General Business and Industry Risks

#### The financial problems faced by the Group's customers could adversely affect on the Group.

Market turmoil and economic recession could materially and adversely affect the liquidity, credit ratings, businesses and/or financial conditions of the Group's borrowers, which could in turn increase the Group's non-performing loan ratios, impair its loan and other financial assets and result in decreased demand for borrowings in general. In addition, the Group's customers may further significantly decrease their risk tolerance to non-deposit investments such as stocks, bonds and mutual funds, which would adversely affect its fee and commission income. The Group may also be adversely affected by the negative effects of the heightened regulatory environment on the Group's customers due to the high costs associated with regulatory compliance and proceedings. Any of the conditions described above could have a material adverse effect on the Group's business, financial condition and results of operations.

#### Changes in the Group's pension liabilities and obligations could have a material adverse effect on the Group.

The Group provides retirement benefits for many of the Group's former and current employees through a number of defined benefit pension plans. The Group calculates the amount of its defined benefit obligations using actuarial techniques and assumptions, including mortality rates, the rate of increase of salaries, discount

rates, inflation, the expected rate of return on plan assets, or others. The accounting and disclosures are based on IFRS and on those other requirements defined by the local supervisors. Given the nature of these obligations, changes in the assumptions that support valuations, including market conditions, can result in actuarial losses which would in turn impact the financial condition of its pension funds. Because pension obligations are generally long term obligations, fluctuations in interest rates have a material impact on the projected costs of the Group's defined benefit obligations and therefore on the amount of pension expense that the Group accrues.

Any increase in the current size of the deficit in its defined benefit pension plans, due to reduction in the value of the pension fund assets (depending on the performance of financial markets) or an increase in the pension fund liabilities due to changes in mortality assumptions, the rate of increase of salaries, discount rate assumptions, inflation, the expected rate of return on plan assets, or other factors, could result in the Group having to make increased contributions to reduce or satisfy the deficits which would divert resources from use in other areas of the Group's business and reduce its capital resources. While it can control a number of the above factors, there are some over which it has no or limited control. Increases in the Group's pension liabilities and obligations could have a material adverse effect on its business, financial condition and results of operations.

#### The Group depends in part upon dividends and other funds from subsidiaries.

Some of the Group's operations are conducted through its financial services subsidiaries. As a result, the Group's ability to pay dividends, to the extent the Group decides to do so, depends in part on the ability of the Group's subsidiaries to generate earnings and to pay dividends to it. Payment of dividends, distributions and advances by the Group's subsidiaries will be contingent upon its subsidiaries' earnings and business considerations and is or may be limited by legal, regulatory and contractual restrictions. Additionally, the Group's right to receive any assets of any of the Group's subsidiaries as an equity holder of such subsidiaries, upon their liquidation or reorganization, will be effectively subordinated to the claims of the Group's subsidiaries' creditors, including trade creditors.

#### Increased competition and industry consolidation may adversely affect the Group's results of operations.

The Group faces substantial competition in all parts of its business, including in originating loans and in attracting deposits. The competition in originating loans comes principally from other domestic and foreign banks, mortgage banking companies, consumer finance companies, insurance companies and other lenders and purchasers of loans.

In addition, there has been a trend towards consolidation in the banking industry, which has created larger and stronger banks with which the Group must now compete. There can be no assurance that this increased competition will not adversely affect the Group's growth prospects, and therefore the Group's operations. It also faces competition from non-bank competitors, such as brokerage companies, department stores (for some credit products), leasing and factoring companies, mutual fund and pension fund management companies and insurance companies.

Non-traditional providers of banking services, such as Internet based e-commerce providers, mobile telephone companies and internet search engines may offer and/or increase their offerings of financial products and services directly to customers. These non-traditional providers of banking services currently have an advantage over traditional providers because they are not subject to banking regulation. Several of these competitors may have long operating histories, large customer bases, strong brand recognition and significant financial, marketing and other resources. They may adopt more aggressive pricing and rates and devote more resources to technology, infrastructure and marketing. New competitors may enter the market or existing competitors may adjust their services with unique product or service offerings or approaches to providing banking services. If the Group is unable to successfully compete with current and new competitors, or if it is unable to anticipate and adapt its offerings to changing banking industry trends, including technological changes, its business may be adversely affected. In addition, the Group's failure to effectively anticipate or adapt to emerging technologies or changes in customer behavior, including among younger customers, could delay or prevent the Group's access to new digital-based markets which would in turn have an adverse effect on its competitive position and business.

Increasing competition could also require that the Group increase its rates offered on deposits or lower the rates it charges on loans, which could also have a material adverse effect on the Group, including its profitability. It

may also negatively affect its business results and prospects by, among other things, limiting its ability to increase its customer base and expand its operations and increasing competition for investment opportunities.

If the Group's customer service levels were perceived by the market to be materially below those of the Group's competitor financial institutions, it could lose existing and potential business. If it is not successful in retaining and strengthening customer relationships, it may lose market share, incur losses on some or all of its activities or fail to attract new deposits or retain existing deposits, which could have a material adverse effect on its operating results, financial condition and prospects.

# The Group's ability to maintain its competitive position depends, in part, on the success of new products and services the Group offer its clients and the Group's ability to continue offering products and services from third parties, and the Group may not be able to manage various risks it faces as it expands its range of products and services that could have a material adverse effect on the Group.

The success of its operations and its profitability depends, in part, on the success of new products and services the Group offers its clients and its ability to continue offering products and services from third parties. However, the Group cannot guarantee that the new products and services will be responsive to client demands or successful once they are offered to its clients, or that they will be successful in the future. In addition, the Group's clients' needs or desires may change over time, and such changes may render its products and services obsolete, outdated or unattractive and the Group may not be able to develop new products that meet its clients' changing needs. The Group's success is also dependent on its ability to anticipate and leverage new and existing technologies that may have an impact on products and services in the banking industry. Technological changes may further intensify and complicate the competitive landscape and influence client behavior. If its products and services employ technologies desired by the Group's clients before its competitors do so, or if it fails to execute effectively on targeted strategic technology initiatives, its business and results could be adversely affected. In addition, if the Group cannot respond in a timely fashion to the changing needs of its clients, it may lose clients, which could in turn materially and adversely affect the Group.

As the Group expands the range of its products and services, some of which may be at an early stage of development in the markets of certain regions where it operates, it will be exposed to new and potentially increasingly complex risks and development expenses. The Group's employees and risk management systems, as well as its experience and that of its partners may not be sufficient or adequate to enable us to properly handle or manage such risks. In addition, the cost of developing products that are not launched is likely to affect its results of operations. Any or all of these factors, individually or collectively, could have a material adverse effect on the Group.

Further, the Group's customers may issue complaints and seek redress if they consider that they have suffered loss from its products and services, for example, as a result of any alleged mis-selling or incorrect application of the terms and conditions of a particular product. This could in turn subject it to risks of potential legal action by the Group's customers and intervention by its regulators. The Group's has in the past experienced losses due to claims of mis-selling in the U.K., Spain and other jurisdictions and may do so again in the future. For further detail on legal and regulatory risk exposures, please see the risk factor entitled "The Group is exposed to risk of loss from legal and regulatory proceedings."

### If the Group is unable to manage the growth of its operations this could have an adverse impact on its profitability.

The Group allocates management and planning resources to develop strategic plans for organic growth, and to identify possible acquisitions and disposals and areas for restructuring the Group's businesses. From time to time, the Group evaluates acquisition and partnership opportunities that it believe offers additional value to its shareholders and are consistent with its business strategy. However, the Group may not be able to identify suitable acquisition or partnership candidates, and the Group's ability to benefit from any such acquisitions and partnerships will depend in part on its successful integration of those businesses. Any such integration entails significant risks such as unforeseen difficulties in integrating operations and systems and unexpected liabilities or contingencies relating to the acquired businesses, including legal claims. The Group can give no assurances that its expectations with regards to integration and synergies will materialize. The Group also cannot provide

assurance that it will, in all cases, be able to manage its growth effectively or deliver its strategic growth objectives. Challenges that may result from its strategic growth decisions include its ability to:

- manage efficiently the operations and employees of expanding businesses;
- maintain or grow its existing customer base;
- assess the value, strengths and weaknesses of investment or acquisition candidates, including local regulation that can reduce or eliminate expected synergies;
- finance strategic investments or acquisitions;
- fully integrate strategic investments, or newly-established entities or acquisitions in line with its strategy;
- align its current information technology systems adequately with those of an enlarged group;
- apply its risk management policy effectively to an enlarged group; and
- manage a growing number of entities without over-committing management or losing key personnel.

Any failure to manage growth effectively, including any or all of the above challenges associated with the Group's growth plans, could have a material adverse effect on the Group's operating results, financial condition and prospects.

In addition, any acquisition or venture could result in the loss of key employees and inconsistencies in standards, controls, procedures and policies.

Moreover, the success of the acquisition or venture will at least in part be subject to a number of political, economic and other factors that are beyond the Group's control. Any of these factors, individually or collectively, could have a material adverse effect on the Group.

#### Goodwill impairments may be required in relation to acquired businesses.

The Group has made business acquisitions in recent years and may make further acquisitions in the future. It is possible that the goodwill which has been attributed, or may be attributed, to these businesses may have to be written-down if the Group's valuation assumptions are required to be reassessed as a result of any deterioration in their underlying profitability, asset quality and other relevant matters. Impairment testing in respect of goodwill is performed annually, more frequently if there are impairment indicators present, and comprises a comparison of the carrying amount of the cash-generating unit with its recoverable amount. Goodwill impairment does not, however, affect the Group's regulatory capital. While no material impairment of goodwill was recognized at Group level in 2013, 2014 or 2015, there can be no assurances that the Group will not have to write down the value attributed to goodwill in the future, which would adversely affect its results and net assets.

### The Group relies on recruiting, retaining and developing appropriate senior management and skilled personnel.

The Group's continued success depends in part on the continued service of key members of the Group's management team. The ability to continue to attract, train, motivate and retain highly qualified professionals is a key element of its strategy. The successful implementation of its growth strategy depends on the availability of skilled management, both at its head office and at each of its business units. If the Group or one of its business units or other functions fails to staff its operations appropriately or loses one or more of its key senior executives and fails to replace them in a satisfactory and timely manner, the Group's business, financial condition and results of operations, including control and operational risks, may be adversely affected.

In addition, the financial industry has and may continue to experience more stringent regulation of employee compensation, which could have an adverse effect on its ability to hire or retain the most qualified employees. If

the Group fails or is unable to attract and appropriately train, motivate and retain qualified professionals, its business may also be adversely affected.

#### The Group relies on third parties for important products and services.

Third party vendors provide key components of the Group's business infrastructure such as loan and deposit servicing systems, internet connections and network access. Third parties can be sources of operational risk to the Group, including with respect to security breaches affecting such parties. The Group is also subject to risk with respect to security breaches affecting the vendors and other parties that interact with the Group's third party vendors. As its interconnectivity with these third parties increases, it increasingly face the risk of operational failure with respect to their systems. The Group may be required to take steps to protect the integrity of its operational systems, thereby increasing the Group's operational costs and potentially decreasing customer satisfaction. In addition, any problems caused by these third parties, including as a result of their not providing the Group their services for any reason, their performing their services poorly, or employee misconduct, could adversely affect the Group's ability to deliver products and services to customers and otherwise to conduct business. Replacing these third party vendors could also entail significant delays and expense.

#### Damage to the Group's reputation could cause harm to its business prospects.

Maintaining a positive reputation is critical to the Group's attracting and maintaining customers, investors and employees. Damage to he Group's reputation can therefore cause significant harm to its business and prospects. Harm to the Group's reputation can arise from numerous sources, including, among others, employee misconduct, litigation or regulatory outcomes, failure to deliver minimum standards of service and quality, compliance failures, unethical behavior, and the activities of customers and counterparties. Further, negative publicity regarding the Group, whether or not true, may result in harm to its prospects.

Actions by the financial services industry generally or by certain members of, or individuals in, the industry can also affect the Group's reputation. For example, the role played by financial services firms in the financial crisis and the seeming shift toward increasing regulatory supervision and enforcement has caused public perception of the Group and others in the financial services industry to decline.

The Group could suffer significant reputational harm if it fails to identify and manage potential conflicts of interest properly. The failure to adequately address, or the perceived failure to adequately address, conflicts of interest could affect the willingness of clients to deal with the Group, or give rise to litigation or enforcement actions against it. Therefore, there can be no assurance that conflicts of interest will not arise in the future that could cause material harm to the Group.

### The Group engages in transactions with its subsidiaries or affiliates that others may not consider to be on an arm's-length basis.

The Group and its affiliates have entered into a number of services agreements pursuant to which it renders services, such as administrative, accounting, finance, treasury, legal services and others.

Spanish law provides for several procedures designed to ensure that the transactions entered into with or among the Group's financial subsidiaries and/or affiliates do not deviate from prevailing market conditions for those types of transactions.

The Group is likely to continue to engage in transactions with its affiliates. Future conflicts of interests between the Group and any of its affiliates, or among its affiliates, may arise, which conflicts are not required to be and may not be resolved in the Group's favor.

#### Technology Risks

### Any failure to effectively improve or upgrade the Group's information technology infrastructure and management information systems in a timely manner could have a material adverse effect on the Group.

The Group's ability to remain competitive depends in part on the Group's ability to upgrade its information technology on a timely and cost-effective basis. The Group must continually make significant investments and improvements in the Group's information technology infrastructure in order to remain competitive. The Group

cannot assure that in the future it will be able to maintain the level of capital expenditures necessary to support the improvement or upgrading of its information technology infrastructure. Any failure to effectively improve or upgrade its information technology infrastructure and management information systems in a timely manner could have a material adverse effect on the Group.

#### Risks relating to data collection, processing and storage systems are inherent in the Group's business.

Like other financial institutions with a large customer base, the Group manages and holds confidential personal information of customers in the conduct of its banking operations, as well as a large number of assets. Accordingly, the Group's business depends on the ability to process a large number of transactions efficiently and accurately, and on the Group's ability to rely on the Group's digital technologies, computer and email services, software and networks, as well as on the secure processing, storage and transmission of confidential and other information in the Group's computer systems and networks. The proper functioning of financial control, accounting or other data collection and processing systems is critical to its businesses and to the Group's ability to compete effectively. Losses can result from inadequate personnel, inadequate or failed internal control processes and systems, or from external events that interrupt normal business operations. The Group also faces the risk that the design of its controls and procedures prove to be inadequate or are circumvented. Although the Group works with its clients, vendors, service providers, counterparties and other third parties to develop secure transmission capabilities and prevent against information security risk, the Group routinely exchanges personal, confidential and proprietary information by electronic means, and it may be the target of attempted cyber-attacks. If the Group cannot maintain an effective data collection, management and processing system, it may be materially and adversely affected.

The Group takes protective measures and continuously monitor and develop its systems to protect its technology infrastructure and data from misappropriation or corruption, but its systems, software and networks nevertheless may be vulnerable to unauthorized access, misuse, computer viruses or other malicious code and other events that could have a security impact. An interception, misuse or mishandling of personal, confidential or proprietary information sent to or received from a client, vendor, service provider, counterparty or third party could result in legal liability, regulatory action and reputational harm. There can be no assurance that the Group will not suffer material losses from operational risk in the future, including those relating to any security breaches.

The Group has seen in recent years computer systems of companies and organizations being targeted, not only by cyber criminals, but also by activists and rogue states. The Group has been and continue to be subject to a range of cyber-attacks, such as denial of service, malware and phishing. Cyber-attacks could give rise to the loss of significant amounts of customer data and other sensitive information, as well as significant levels of liquid assets (including cash). In addition, cyber-attacks could give rise to the disablement of the Group's information technology systems used to service the Group's customers. As attempted attacks continue to evolve in scope and sophistication, the Group may incur significant costs in its attempt to modify or enhance its protective measures against such attacks, or to investigate or remediate any vulnerability or resulting breach, or in communicating cyber-attacks to its customers. If the Group fails to effectively manage its cyber security risk, e.g. by failing to update its systems and processes in response to new threats, this could harm its reputation and adversely affect its operating results, financial condition and prospects through the payment of customer compensation, regulatory penalties and fines and/or through the loss of assets. In addition, it may also be subject to cyber-attacks against critical infrastructures of the countries where it operates. The Group's information technology systems are dependent on such national critical infrastructure and any cyber-attack against such critical infrastructure could negatively affect the Group's ability to service the Group's customers. As the Group does not operate such national critical infrastructure, the Group has limited ability to protect its information technology systems from the adverse effects of such a cyber-attack.

The Group manages and holds confidential personal information of customers in the conduct of its banking operations. Although the Group has procedures and controls to safeguard personal information in the Group's possession, unauthorized disclosures could subject it to legal actions and administrative sanctions as well as damages that could materially and adversely affect the Group's operating results, financial condition and prospects. Further, the Group's business is exposed to risk from potential non-compliance with policies, employee misconduct or negligence and fraud, which could result in regulatory sanctions and serious reputational or financial harm. It is not always possible to deter or prevent employee misconduct, and the precautions the Group takes to detect and prevent this activity may not always be effective. In addition, the

Group may be required to report events related to information security issues (including any cyber security issues), events where customer information may be compromised, unauthorized access and other security breaches, to the relevant regulatory authorities. Any material disruption or slowdown of its systems could cause information, including data related to customer requests, to be lost or to be delivered to the Group's clients with delays or errors, which could reduce demand for the Group's services and products and could materially and adversely affect the Group.

#### Failure to protect personal information could adversely affect the Group.

The Group manages and holds confidential personal information of customers in the conduct of its banking operations. Although the Group has procedures and controls to safeguard personal information in its possession, unauthorised disclosures could subject the Group to legal actions and administrative sanctions as well as damages that could materially and adversely affect its operating results, financial condition and prospects. In addition, the Group may be required to report events related to information security issues (including any cybersecurity issues), events where customer information may be compromised, unauthorised access and other security breaches, to the relevant regulatory authorities.

#### 4. Risks in relation to the Instruments

#### Taxation in Spain.

Article 44 of Royal Decree 1065/2007, as amended ("**Royal Decree 1065/2007**") sets out the reporting obligations applicable to preferred securities and debt instruments issued under Law 10/2014. The procedures apply to income deriving from preferred shares and debt instruments to which Law 10/2014 refers, including debt instruments issued at a discount for a period equal to or less than twelve months.

According to the literal wording of Article 44.5 of Royal Decree 1065/2007, income derived from preferred shares or debt instruments to which Law 10/2014 applies originally registered with the entities that manage clearing systems located outside Spain, and are recognised by Spanish law or by the law of another Organisation for Economic Co-operation Development ("OECD") country (such as the Depository Trust Company, Euroclear or Clearstream, Luxembourg), will be paid free of Spanish withholding tax provided that the Paying Agent appointed by the Bank submits, in a timely manner, a statement to the Bank, the form of which is attached as Exhibit I, with the following information:

(i) identification of the securities;

(ii) income payment date (or refund if the securities are issued at discount or are segregated);

(iii) total amount of income (or total amount to be refunded if the securities are issued at discount or are segregated); and

(iv) total amount of the income corresponding to each clearing system located outside Spain. These obligations refer to the total amount paid to investors through each foreign clearing house. For these purposes, "income" means interest and the difference, if any, between the aggregate amount payable on the redemption of the Instruments and the issue price of the Instruments. In accordance with Article 44 of Royal Decree 1065/2007, the relevant Issuer and Paying Agent should provide the Bank with the statement reflecting the relevant position at the close of business on the business day immediately prior to each interest payment date. In the event that on such date, the entity(ies) obliged to provide the declaration fail to do so, the Bank or the Paying Agent on its behalf will make a withholding at the general rate of 19 per cent. (exceptionally, during the tax period 2015 the withholding tax rate applicable is 20 per cent.) on the total amount of the return on the relevant Preferred Securities otherwise payable to such entity.Notwithstanding the foregoing, the Bank has agreed that in the event that withholding tax were required by law due to the failure of the relevant Paying Agent to submit in a timely manner a duly executed and completed certificate pursuant to Law 10/2014 and Royal Decree 1065/2007 and any implementing legislation or regulation, the Bank will not pay any additional amounts with respect to any such withholding, as provided in Condition 7.

In the event that the currently applicable procedures are modified, amended or supplemented by, among other things, any Spanish law, regulation, interpretation or ruling of the Spanish tax authorities, the Bank will notify the Holders of such information procedures and their implications, as the Bank may be required to apply

withholding tax on Distributions in respect of the Instruments if the Holders do not comply with such information procedures.

#### Hiring Incentives to Restore Employment Act withholding may affect payments on the Instruments

The U.S. Hiring Incentives to Restore Employment Act (the "**HIRE Act**") imposes a 30% withholding tax on amounts attributable to U.S. source dividends that are paid or "deemed paid" under certain financial instruments if certain conditions are met. While significant aspects of the application of the relevant provisions of the HIRE Act to the Instruments are uncertain, if the Issuers or any withholding agent determines that withholding is required, neither the Issuers nor any withholding agent will be required to pay any additional amounts with respect to amounts so withheld. Prospective investors should refer to the section "*Taxation and Information About the Instruments in Connection with Payments – Hiring Incentives to Restore Employment Act.*"

#### U.S. Foreign Account Tax Compliance Act Withholding

Sections 1471 through 1474 of the U.S. Internal Revenue Code of 1986 ("FATCA") impose a 30% withholding tax with respect to "foreign passthru payments" made by non-U.S. financial institutions (such as the Issuers) to investors that do not provide sufficient identification information and to non-U.S. financial institutions that do not comply with the FATCA regime. Whilst the Instruments are in global form and held within the clearing systems, in all but the most remote circumstances it is not expected that FATCA will affect the amount of any payment received by the clearing systems. However, FATCA may affect payments made to custodians or intermediaries in the subsequent payment chain leading to the ultimate investor if any such custodian or intermediary generally is unable to receive payments free of FATCA withholding. It also may affect payment to any ultimate investor that is a financial institution that is not entitled to receive payments free of withholding under FATCA, or any ultimate investor that fails to provide its broker (or other custodian or intermediary from which it receives payment) with any information, forms, other documentation or consents that may be necessary for the payments to be made free of FATCA withholding. Investors should choose their custodians or intermediaries with care (to ensure each is compliant with FATCA or other laws or agreements related to FATCA) and provide each custodian or intermediary with any information, forms, other documentation or consents that may be necessary for such custodian or intermediary to make a payment free of FATCA withholding. The Issuers' obligations under the Instruments is discharged once they have paid the clearing systems, and the Issuers have no responsibility for any amount thereafter transmitted to participants in the clearing systems and other subsequent custodians or intermediaries. Furthermore, if an amount in respect of U.S. withholding tax were to be deducted or withheld from any payment on the Instruments to participants in the clearing systems or any other subsequent custodians or intermediaries, the Issuers and the Guarantor would not, pursuant to the conditions of the Instruments, be required to pay additional amounts as a result of the deduction or withholding of such tax. Prospective investors should refer to the section "Taxation and Information About the Instruments in Connection with Payments - Foreign Account Tax Compliance Act."

#### Withholding under the EU Savings Directive

During fiscal year 2016, under Council Directive 2003/48/EC on the taxation of savings income as amended by Council Directive 2006/98/EC (the "**Directive**"), Member States are required to provide to the tax authorities of other Member States details of certain payments of interest or similar income paid or secured by a person established in a Member State to or for the benefit of an individual resident in another Member State or certain limited types of entities established in another Member State.

For a transitional period, Austria is required (unless during that period it elects otherwise) to operate a withholding system in relation to such payments deducting tax at a rate of 35 per cent. If a payment were to be made or collected through a Member State which has opted for a withholding system and an amount of, or in respect of, tax were to be withheld from that payment, neither the Issuer nor any Paying Agent (as defined in the Terms and Conditions) nor any other person would be obliged to pay additional amounts with respect to any Note as a result of the imposition of such withholding tax.

#### Minimum requirement for own funds and eligible liabilities (MREL)

The BRRD Implementation Law prescribes that banks shall hold a minimum level of capital and eligible liabilities in relation to total liabilities (known as MREL). On 3rd July 2015 the EBA published the final draft

technical standard on the criteria for determining MREL. The level of capital and eligible liabilities required under MREL will be set by the resolution authority for each bank (and/or group) based on certain criteria including systemic importance. Eligible liabilities may be senior or subordinated, provided, among other requirements, that they have a remaining maturity of at least one year and, if governed by a non-EU law, they must be able to be written down or converted under that law (including through contractual provisions). The MREL requirement came into force on January 2016. However, the EBA has recognised the impact which this requirement may have on banks' funding structures and costs. Therefore, it has proposed a long phase-in period of 48 months (four years) until 2020.

Additionally, the EBA will submit a report to the European Commission by 21st October 2016, which reviews the application of MREL and seeks to bring its implementation closer to that of the TLAC ratio that was published by the FSB in November 2015 and that applies to global systemically important banks.

If the resolution authority finds that there could exist any obstacles to resolvability by the Issuer and/or the Group, a higher MREL requirement could be imposed. Any failure by the Issuer and/or the Group to comply with its MREL may have a material adverse effect on the Issuer's business, financial conditions and results of operations.

## Risks Related to Early Intervention And Resolution - Law 11/2015 enables a range of actions to be taken in relation to credit institutions and investment firms considered to be at risk of failing. The taking of any action under Law 11/2015 could materially affect the value of any debt securities.

On May 6, 2014, the Council of the European Union adopted the BRRD. The BRRD was published in the official Journal of the EU on June 12, 2014 and is designed to provide authorities with tools to intervene in unsound or failing credit institutions and investment firms ("institutions") to ensure the continuity of the institution's critical financial and economic functions, while minimizing the impact of an institution's failure on the economy and financial system. On June 18, 2015, Spain approved Law 11/2015 (Law 11/2015) to implement the BRRD in Spain. This law is developed through the RD 1012/2015, 6 of November.

An institution will be considered as failing or likely to fail when: it is, or is likely in the near future to be, in breach of its requirements for continuing authorisation; its assets are, or are likely in the near future to be, less than its liabilities; it is, or is likely in the near future to be, unable to pay its debts as they fall due; or it requires extraordinary public financial support (except in limited circumstances).

Law 11/2015 contains four resolution tools and powers which may be used alone or in combination where the relevant resolution authority considers that (a) an institution is failing or likely to fail, (b) there is no reasonable prospect that any alternative private sector measures would prevent the failure of such institution within a reasonable timeframe, and (c) a resolution action is in the public interest: (i) sale of business - which enables resolution authorities to direct the sale of the firm or the whole or part of its business on commercial terms; (ii) bridge institution – which enables resolution authorities to transfer all or part of the business of the firm to a "bridge institution" (an entity created for this purpose that is wholly or partially in public control); (iii) asset separation - which enables resolution authorities to transfer impaired or problem assets to one or more publicly owned asset management vehicles to allow them to be managed with a view to maximizing their value through eventual sale or orderly wind-down (this can be used together with another resolution tool only); and (iv) bail-in - which gives resolution authorities the power to write down certain claims of unsecured creditors of a failing institution and to convert certain unsecured debt claims including senior debt securities and subordinated debt securities to equity (the general bail-in tool), which equity could also be subject to any future application of the general bail-in tool.

In addition to the general bail-in tools, the BRRD and Law 11/2015 provide for resolution authorities to have the further power to permanently write-down or convert into equity capital instruments at the point of non-viability. The point of non-viability is the point at which the The Bank of Spain or the Spanish Securities Market Commission or any other entity with the authority to exercise any such tools and powers from time to time (each, a **Relevant Spanish Resolution Authority**) as apropiate, determines that the institution meets the

conditions for resolution or will no longer be viable unless the relevant capital instruments are written down or converted into equity or extraordinary public support is to be provided and without such support the Relevant Spanish Resolution Authority determines that the institution would no longer be viable. These additional measures may be imposed prior to or in combination with any exercise of any other resolution tool or power (where the conditions for resolution referred to above are met).

The powers set out in Law 11/2015 will impact how credit institutions and investment firms are managed as well as, in certain circumstances, the rights of creditors. Holders of the Notes may be subject to write-down or conversion into equity on any application of the general bail-in tool, which may result in such holders losing some or all of their investment. The exercise of any power under Law 11/2015 or any suggestion of such exercise could, therefore, materially adversely affect the rights of holders of the Notes, the price or value of their investment in the Notes and/or the ability of the Bank to satisfy its obligations under the Guarantee.

Law 11/2015 establishes that the Spanish Fund for the Orderly Restructuring of Banks (the "FROB") shall apply the bail-in tool in accordance with a specific preference order; in particular, the FROB is required to write-down or convert debts in the following order: (i) Common Equity Tier 1 instruments; (ii) Additional Tier 1 instruments, (iii) Tier 2 instruments; (iv) other subordinated claims that do not qualify as Additional Tier 1 instruments or Tier 2 instruments; and (v) eligible senior claims. As a result, Additional Tier 1 instruments will be written down or converted before Tier 2 instruments or subordinated debt that does not qualify as Additional Tier 1 or Tier 2 instruments (and any such Tier 2 instruments or subordinated debt would only be written down or converted if the reduction of Additional Tier 1 instruments does not sufficiently reduce the aggregate amount of liabilities that must be written down or converted in struments would only be written down or converted if the reduction of subordinated instruments does not sufficiently reduce the aggregate amount of liabilities that must be written down or converted. Unlike the capital instruments write-down and conversion power, the bail-in tool contains an express safeguard designed to leave no creditor worse off than in the case of insolvency.

In addition, in accordance with Article 64.1.(i) of Law 11/2015, the FROB has the power to alter the amount of interest payable under debt instruments subject to resolution proceedings and the date on which the interest becomes payable under the debt instrument (including the power to suspend payment for a temporary period).

Notwithstanding the above, there may be limited protections, if any, that will be available to holders of securities subject to the power (including the Notes) and to the broader resolution powers of the relevant resolution authority. Accordingly, holders of Notes may have limited or circumscribed rights to challenge any decision of the relevant resolution authority to exercise its bail-in power.

There remains uncertainty as to how or when the bail-in power may be exercised and how it would affect the Group and the Notes. The determination that all or part of the principal amount of the Notes will be subject to loss absorption is likely to be inherently unpredictable and may depend on a number of factors which may be outside of the Bank's control. Although there are proposed pre-conditions for the exercise of the bail-in Power, there remains uncertainty regarding the specific factors which the relevant resolution authority would consider in deciding whether to exercise the bail-in power with respect to the financial institution and/or securities issued or guaranteed by that institution. In particular, in determining whether an institution is failing or likely to fail, the European Central Bank, the Bank of Spain and the FROB shall consider a number of factors, including, but not limited to, an institution's capital and liquidity position, governance arrangements and any other elements affecting the institution's continuing authorization. Moreover, as the final criteria that the relevant resolution authority would consider in exercising any bail-in power is likely to provide it with discretion, holders of the Notes may not be able to refer to publicly available criteria in order to anticipate a potential exercise of any such bail-in power. Because of this inherent uncertainty, it will be difficult to predict when, if at all, the exercise of any bail-in power by the FROB, as the relevant resolution authority, may occur which would result in a principal amount write off or conversion to equity. The uncertainty may adversely affect the value of holders' investments in the Notes.

In addition, the preparation by the European Banking Authority of certain regulatory technical standards and implementing technical standards to be adopted by the European Commission and certain other guidelines is pending. These include guidelines on the treatment of shareholders in bail-in or the write-down and conversion of capital instruments, and on the rate of conversion of debt to equity in bail-in.

In addition to the BRRD, it is possible that the application of other relevant laws, the Basel Committee on Banking Supervision package of reforms to the regulatory capital framework for internationally active banks designed, in part, to ensure that capital instruments issued by such banks fully absorb losses before tax payers are exposed to loss and any amendments thereto or other similar regulatory proposals, including proposals by the FSB on cross-border recognition of resolution actions, could be used in such a way as to result in the Notes absorbing losses in the manner described above. Any actions by the relevant resolution authority pursuant to the s granted to it by Law 11/2015, or other measures or proposals relating to the resolution of institutions, may adversely affect the rights of holders of the Notes, the price or value of an investment in the Notes and/or the Group's ability to satisfy its obligations under the Notes.

#### Risks Relating to the Comisario.

Prospective investors should note that the Commissioner (which owes certain obligations to the Syndicate of Holders (as described in the Issue and Paying Agency Agreement) will be appointed by the relevant Issuer and that may also be an employee or officer of such Issuer or of the Guarantor.

#### Risks Relating to the Insolvency Law.

Law 22/2003 (*Ley Concursal*) dated 9 July 2003 ("Law 22/2003" or the "Insolvency Law"), which came into force on 1 September 2004 supersedes all pre-existing Spanish provisions which regulated the bankruptcy, insolvency (including suspension of payments) and any process affecting creditors' rights generally, including the ranking of its credits.

Law 22/2003 provides, among other things, that: (i) any claim may become subordinated if it is not reported to the insolvency administrators (*administradores concursales*) within one month from the last official publication of the court order declaring the insolvency (if the insolvency proceeding is declared as abridged, the term to report may be reduced to fifteen days), (ii) provisions in a contract granting one party the right to terminate by reason only of the other's insolvency may not be enforceable, and (iii) interest (other than interest accruing under secured liabilities up to an amount equal to the value of the asset subject to the security) shall cease to accrue as from the date of the declaration of insolvency and any amount of interest accrued up to such date (other than any interest accruing under secured liabilities up to an amount equal to the value of the value of the value of the asset subject to the security) shall become subordinated.

The BRRD Implementation introduces a change in the ranking of claims under Article 92.2 of the Insolvency Law. Article 92.2 (within the various categories of subordinated rights on insolvency) provides that subordinated creditors are those holding claims which under the relevant contract are subordinated to other creditors of the debtor. The amendment to Article 92.2 introducted by the BRRD Implementation provides that where claims are subordinated pursuant to Article 92.2 of the Insolvency Law, their ranking in the insolvency of institutions subject to the BRRD Implementation is as follows: (i) the principal amount of the Subordinated Instruments not qualifying as Additional Tier 1 instruments, and (iii) the principal amount of the Subordinated Instruments qualifying as Additional Tier 1 instruments.

Law 38/2011 of 10 October implemented certain amendments to the Insolvency Law which, in certain instances, have the effect of modifying or impairing creditors' rights.

#### Suitability.

Prospective investors should determine whether an investment in the Instruments is appropriate in their particular circumstances and should consult with their legal, business and tax advisers to determine the consequences of an investment in the Instruments and to arrive at their own evaluations of the investment.

#### There is no active trading market for the Instruments.

Instruments issued under the Programme will be new securities which may not be widely distributed and for which there is currently no active trading market (unless in the case of any particular Tranche, such Tranche is to be consolidated with and form a single series with a Tranche of Instruments which is already issued). If the

Instruments are traded after their initial issuance, they may trade at a discount to their initial offering price, depending upon prevailing interest rates, the market for similar securities, general economic conditions and the financial condition of the relevant Issuer and the Guarantor. Although applications have been made for the Instruments issued under the Programme to be admitted to listing on the regulated market of the Irish Stock Exchange, there is no assurance that such applications will be accepted, that any particular Tranche of Instruments will be so admitted or that an active trading market will develop. Accordingly, there is no assurance as to the development or liquidity of any trading market for any particular Tranche of Instruments.

#### The Instruments may be redeemed by the Issuer prior to maturity.

If in the case of any particular Tranche of Instruments the relevant Final Terms specifies that the Instruments are redeemable at the relevant Issuer's option in certain other circumstances the relevant Issuer may choose to redeem the Instruments at times when prevailing interest rates may be relatively low. In such circumstances an investor may not be able to reinvest the redemption proceeds in a comparable security at an effective interest rate as high as that of the relevant Instruments.

## Because the Global Instruments are held by or on behalf of Euroclear and Clearstream, Luxembourg, investors will have to rely on their procedures for transfer, payment and communication with the relevant Issuer and/or the Guarantor.

Instruments issued under the Programme may be represented by one or more Global Instruments. Such Global Instruments will be deposited with a common depositary or common safekeeper, as applicable, for Euroclear and Clearstream, Luxembourg. Except in the circumstances described in the relevant Global Instrument, investors will not be entitled to receive definitive Instruments. Euroclear and Clearstream, Luxembourg will maintain records of the beneficial interests in the Global Instruments. While the Instruments are represented by one or more Global Instruments, investors will be able to trade their beneficial interests only through Euroclear and Clearstream, Luxembourg.

While the Instruments are represented by one or more Global Instruments the relevant Issuer and the Guarantor will discharge their payment obligations under the Instruments by making payments to the common depositary or paying agent (in the case of a New Global Note) for Euroclear and Clearstream, Luxembourg for distribution to their account holders. A holder of a beneficial interest in a Global Instrument must rely on the procedures of Euroclear and Clearstream, Luxembourg to receive payments under the relevant Instruments. The relevant Issuer and the Guarantor have no responsibility or liability for the records relating to, or payments made in respect of, beneficial interests in the Global Instruments.

Holders of beneficial interests in the Global Instruments will not have a direct right to vote in respect of the relevant Instruments. Instead, such holders will be permitted to act only to the extent that they are enabled by Euroclear and Clearstream, Luxembourg to appoint appropriate proxies. Similarly, holders of beneficial interests in the Global Instruments will not have a direct right under the Global Instruments to take enforcement action against the relevant Issuer or the Guarantor in the event of a default under the relevant Instruments but will have to rely upon their rights under the Deed of Covenant.

#### Risks related to the structure of a particular issue of Instruments.

A wide range of Instruments may be issued under the Programme. A number of these Instruments may have features which contain particular risks for potential investors. Set out below is a description of the most common such features:

#### Instruments subject to optional redemption by the Issuers.

An optional redemption feature of Instruments is likely to limit their market value. During any period when the Issuers may elect to redeem Instruments, the market value of those Instruments generally will not rise substantially above the price at which they can be redeemed. This also may be true prior to any redemption period. The Issuers may be expected to redeem Instruments when their cost of borrowing is lower than the interest rate on the Instruments. At those times, an investor generally would not be able to reinvest the redemption proceeds at an effective interest rate as high as the interest rate on the Instruments being redeemed

and may only be able to do so at a significantly lower rate. Potential investors should consider reinvestment risk in light of other investments available at that time.

#### Risks in relation to early redemption of Subordinated Instruments.

With respect to the provisions of the Subordinated Instruments, Article 63(1) of Regulation (EU) No. 575/2013 of the European Parliament and of the Council of 26 June 2013 on the prudential requirements for credit institutions and investment firms provides that for subordinated instruments to qualify as Tier 2 instruments, among other requirements:

"the provisions governing the instruments or subordinated loans, as applicable, do not give the holder the right to accelerate the future scheduled payment of interest or principal, other than in the insolvency or liquidation of the institution."

The redemption of Tier 2 Subordinated Instruments pursuant to an Issuer Call is also subject to Regulator consent and such consent will be given only if either of the following conditions is met:

(i) on or before such redemption of the Tier 2 Subordinated Instruments, the Issuer replaces the Tier 2 Subordinated Instruments with instruments qualifying as Tier 2 capital of an equal or higher quality on terms that are sustainable for the income capacity of the Issuer; or

(ii) the Issuer has demonstrated to the satisfaction of the Regulator that its Tier 1 capital and Tier 2 capital would, following such redemption, exceed the capital ratios required under CRD IV by a margin that the Regulator may consider necessary on the basis set out in CRD IV. *Structured Instruments (including Equity or Inflation Index Linked Interest Instruments).* 

The Issuers may issue Instruments with interest determined by reference to an Inflation or Equity index (each, a **Relevant Index**). Potential investors should be aware that:

- (i) the market price of such Instruments may be volatile;
- (ii) they may receive no interest;
- (iii) a Relevant Index may be subject to significant fluctuations that may not correlate with changes in interest rates or other indices;
- (iv) if a Relevant Index is applied to Instruments in conjunction with a multiplier greater than one or contains some other leverage factor, the effect of changes in the Relevant Index on interest payable likely will be magnified; and
- (v) the timing of changes in a Relevant Index may affect the actual yield to investors, even if the average level is consistent with their expectations. In general, the earlier the change in the Relevant Index, the greater the effect on yield.

#### Partly-paid Instruments.

The Issuers may issue Instruments where the issue price is payable in more than one instalment. Failure to pay any subsequent instalment could result in an investor losing all of the payable interest payments.

#### Inverse Floating Rate Instruments.

Inverse Floating Rate Instruments have an interest rate equal to a fixed rate minus a rate based upon a reference rate such as LIBOR. The market values of those Instruments typically are more volatile than market values of other conventional floating rate debt securities based on the same reference rate (and with otherwise comparable terms). Inverse Floating Rate Instruments are more volatile because an increase in the reference rate not only decreases the interest rate of the Instruments, but may also reflect an increase in prevailing interest rates, which further adversely affects the market value of these Instruments.

#### Fixed/Floating Rate Instruments.

Fixed/Floating Rate Instruments may bear interest at a rate that may convert from a fixed rate to a floating rate, or from a floating rate to a fixed rate. Where the relevant Issuer has the right to effect such a conversion, this will affect the secondary market and the market value of the Instruments since the Issuer may be expected to convert the rate when it is likely to produce a lower overall cost of borrowing. If the relevant Issuer converts from a fixed rate to a floating rate in such circumstances, the spread on the Fixed/Floating Rate Instruments may be less favourable than then prevailing spreads on comparable Floating Rate Instruments tied to the same reference rate. In addition, the new floating rate at any time may be lower than the rates on other Instruments. If the relevant Issuer converts from a floating rate to a floating rate to a fixed rate in such circumstances, the fixed rate may be lower than then prevailing rates on its Instruments.

#### Instruments issued at a substantial discount or premium.

The market values of securities issued at a substantial discount or premium from their principal amount tend to fluctuate more in relation to general changes in interest rates than do prices for conventional interest-bearing securities. Generally, the longer the remaining term of the securities, the greater the price volatility as compared to conventional interest-bearing securities with comparable maturities.

#### Equity Index-Linked Interest Instruments and Inflation Linked Interest Instruments

An investment in Equity Index-Linked Interest Instruments or Inflation Linked Interest Instruments entails certain risks, which may vary depending on the specification and type or structure of the Equity Index-Linked Interest Instruments or Inflation Linked Interest Instruments.

Each potential investor should determine whether an investment in the Instruments is appropriate in its particular circumstances. An investment in Equity Index-Linked Interest Instruments or Inflation Linked Interest Instruments requires a thorough understanding of the nature of the relevant transaction. Potential investors should be experienced with respect to an investment in the Equity Index-Linked Interest Instruments or Inflation Linked Interest Instruments and be aware of the related risks.

An investment in Equity Index-Linked Interest Instruments or Inflation Linked Interest Instruments is only suitable for potential investors who:

- (a) have the requisite knowledge and experience in financial and business matters to evaluate the merits and risks of an investment in the Equity Index-Linked Interest Instruments or Inflation Linked Interest Instruments and the information contained or incorporated by reference into this document;
- (b) have access to, and knowledge of, appropriate analytical tools to evaluate such merits and risks in the context of the potential investor's particular financial situation and to evaluate the impact the Instruments will have on their overall investment portfolio;
- (c) understand thoroughly the terms of the Equity Index-Linked Interest Instruments or Inflation Linked Interest Instruments and are familiar with the behaviour of the relevant underlying Index or Share Index and financial markets;
- (d) are capable of bearing the economic risk of an investment in the Equity Index-Linked Interest Instruments or Inflation Linked Interest Instruments until the maturity date of the Equity Index-Linked Interest Instruments or Inflation Linked Interest Instruments;
- (e) recognise that it may not be possible to dispose of the Equity Index-Linked Interest Instruments or Inflation Linked Interest Instruments for a substantial period of time, if at all before the maturity date; and

(f) are able to evaluate (either alone or with the help of a financial and legal adviser) possible scenarios for economic, interest rate and other factors that may affect the investment in the Equity Index-Linked Interest Instruments or Inflation Linked Interest Instruments and the investor's risks.

Equity Index-Linked Interest Instruments or Inflation Linked Interest Instruments are complex financial instruments. Sophisticated institutional investors generally do not purchase complex financial instruments as stand alone investments. They purchase complex financial instruments as a way to reduce risk or enhance yield with an understood, measured, appropriate addition of risk to their overall portfolios. A potential investor should not invest in Equity Index-Linked Interest Instruments or Inflation Linked Interest Instruments unless such potential investor has the expertise (either alone or with a financial and legal adviser) to evaluate how the Equity Index-Linked Interest Instruments or Inflation Linked Interest Instru

Potential investors in Equity Index-Linked Interest Instruments or Inflation Linked Interest Instruments should be aware that:

- (a) the market price of such Equity Index-Linked Interest Instruments or Inflation Linked Interest Instruments may be very volatile;
- (b) investors in Equity Index-Linked Interest Instruments or Inflation Linked Interest Instruments may receive no interest;
- (c) a relevant underlying Index or Share Index may be subject to significant fluctuations that may not correlate with changes in securities prices, indices or inflation indices;
- (d) if a relevant underlying Index or Share Index is applied to Equity Index-Linked Interest Instruments or Inflation Linked Interest Instruments in conjunction with a multiplier greater than one or contains some other leverage factor, the effect of changes in the relevant underlying Index or Share Index on interest payable on such Equity Index-Linked Interest Instruments or Inflation Linked Interest Instruments is likely to be magnified; and
- (e) the timing of changes in a relevant underlying Index or Share Index may affect the actual yield to investors, even if the average level is consistent with their expectations. In general, the earlier the change in the relevant underlying Index or Share Index, the greater the effect on yield.

### Equity Index-Linked Interest Instruments and Inflation Linked Interest Instruments are not ordinary debt securities

The terms of Equity Index-Linked Interest Instruments or Inflation Linked Interest Instruments differ from those of ordinary debt securities because the Equity Index-Linked Interest Instruments or Inflation Linked Interest Instruments may not pay interest on maturity, depending on the performance of the relevant underlying Index or Share Index. Prospective investors who consider purchasing Equity Index-Linked Interest Instruments or Inflation Linked Interest Instruments should reach an investment decision only after carefully considering the suitability of Equity Index-Linked Interest Instruments or Inflation Linked Interest Instruments in light of their particular circumstances. The price of Equity Index-Linked Interest Instruments or Inflation Linked Interest Instruments may fall in value as rapidly as it may rise.

### The value of Equity Index-Linked Interest Instruments and Inflation Linked Interest Instruments may be influenced by unpredictable factors

The value of the Equity Index-Linked Interest Instruments or Inflation Linked Interest Instruments may be influenced by several factors beyond the Issuer's and the Guarantor's control including:

- Valuation of the relevant underlying Index or Share Index. The market price or value of an Equity Index-1. Linked Interest Instrument or Inflation Linked Interest Instrument at any time is expected to be affected primarily by changes in the price, level, or value of the relevant underlying Index or Share Index to which the Equity Index-Linked Interest Instruments or Inflation Linked Interest Instruments are linked. It is impossible to predict how the price, level, or value of the relevant underlying Index or Share Index will vary over time. The historical performance value (if any) of the relevant underlying Index or Share Index does not indicate the future performance of the relevant underlying Index or Share Index. Factors which may have an effect on the price, level, or value of the relevant underlying Index or Share Index include the rate of return of the relevant underlying Index or Share Index and, where relevant, the financial position and prospects of the Index Sponsor or Share Index Sponsor, the market price, level or value of the applicable underlying Index or Share Index or basket of Indices or Share Indices. In addition, the price, level, or value of the relevant underlying Index or Share Index may depend on a number of inter related factors, including economic, financial and political events and their effect on the capital markets generally and relevant stock exchanges. Potential investors should also note that whilst the value of the Equity Index-Linked Interest Instruments or Inflation Linked Interest Instruments is linked to the relevant underlying Index or Share Index and will be influenced (positively or negatively) by the relevant underlying Index or Share Index, any change may not be comparable and may be disproportionate. It is possible that while the relevant underlying Index or Share Index is increasing in value, the value of the Equity Index-Linked Interest Instruments or Inflation Linked Interest Instruments may fall. Further, the Conditions of the Equity Index-Linked Interest Instruments or Inflation Linked Interest Instruments will allow the Calculation Agent to make adjustments or take any other appropriate action if circumstances occur where the Equity Index-Linked Interest Instruments or Inflation Linked Interest Instruments or any exchanges or price sources are affected by market disruption, adjustment events or circumstances affecting normal activities;
- 2. Volatility. The term volatility refers to the actual and anticipated frequency and magnitude of changes of the market price, level or value with respect to a relevant underlying Index or Share Index. Volatility is affected by a number of factors such as macroeconomic factors (i.e. those economic factors which have broad economic effects), speculative trading and supply and demand in the options, futures and other derivatives markets. Volatility of a relevant underlying Index or Share Index will move up and down over time (sometimes more sharply than at other times) and different relevant underlying Index or Share Index will most likely have separate volatilities at any particular time;
- 3. Dividend Rates and other Distributions. The value of certain Equity Index-Linked Interest Instruments could, in certain circumstances, be affected by fluctuations in the actual or anticipated rates of dividend (if any) or other distributions on a relevant underlying security referenced by a Share Index;
- 4. Interest Rates. Investments in the Equity Index-Linked Interest Instruments or Inflation Linked Interest Instruments may involve interest rate risk. The interest rate level may fluctuate on a daily basis and cause the value of the Equity Index-Linked Interest Instruments or Inflation Linked Interest Instruments to change on a daily basis. The interest rate risk is a result of the uncertainty with respect to future changes of the market interest rate level. In general, the effects of this risk increase as the market interest rates increase;
- 5. Remaining Term. Generally, the effect of pricing factors over the term of Equity Index-Linked Interest Instruments or Inflation Linked Interest Instruments will decrease as the maturity date approaches. However, this reduction in the effect of pricing factors will not necessarily develop consistently up until the maturity date, but may undergo temporary acceleration and/or deceleration. Even if the price, level or value of the relevant underlying Index or Share Index rises or falls there may be a reduction or increase, as the case may be, in the value of Equity Index-Linked Interest Instruments or Inflation Linked Interest Instruments due to the other value

determining factors. Given that the term of Equity Index-Linked Interest Instruments or Inflation Linked Interest Instruments is limited, investors cannot rely on the price, level or value of the relevant underlying Index or Share Index or the value of the Equity Index-Linked Interest Instruments or Inflation Linked Interest Instruments recovering again prior to maturity;

- 6. Creditworthiness. Any prospective investor who purchases Equity Index-Linked Interest Instruments or Inflation Linked Interest Instruments is relying upon the creditworthiness of the Issuer and the Guarantor and has no rights against any other person. If the Issuer or the Guarantor becomes insolvent, investors may suffer potential loss of their entire investment irrespective of any favourable development of the other value determining factors, such as a relevant underlying Index or Share Index; and
- 7. Exchange Rates. The value of Equity Index-Linked Interest Instruments or Inflation Linked Interest Instruments could, in certain circumstances, be affected by such factors as fluctuations in the rates of exchange between any currency in which any payment in respect of the Equity Index-Linked Interest Instruments or Inflation Linked Interest Instruments is to be made and any currency in which a relevant underlying Index or Share Index is traded, appreciation or depreciation of any such currencies and any existing or future or governmental or other restrictions on the exchangeability of such currencies. There can be no assurance that rates of exchange between any relevant currencies which are current rates at the date of issue of the Equity Index-Linked Interest Instruments or Inflation Linked Interest Instruments will be representative of the relevant rates of exchange used in computing the value of the Equity Index-Linked Interest Instruments at any time thereafter.

Some or all of the above factors will influence the price that investors will receive if an investor sells its Equity Index-Linked Interest Instruments or Inflation Linked Interest Instruments prior to maturity which is usually referred to as "secondary market practice". For example, investors may have to sell certain Equity Index-Linked Interest Instruments or Inflation Linked Interest Instruments at a substantial discount from the principal amount or investment amount if the market price, level or value of the applicable relevant underlying Index or Share Index is at, below, or not sufficiently above the initial market price, level or value or if market interest rates rise. The secondary market price of the Equity Index-Linked Interest Instruments or Inflation Linked Interest Instruments may be lower than the market value of the issued Equity Index-Linked Interest Instruments or Inflation Linked Interest Instruments as at the Issue Date due to, amongst other things, amounts paid to distributors and other intermediaries relating to the issue and sale of the Equity Index-Linked Interest Instruments or Inflation Linked Interest Instruments and amounts relating to the hedging of the Issuer's obligations. As a result of all of these factors, any investor that sells the Equity Index-Linked Interest Instruments or Inflation Linked Interest Instruments before the stated expiration or maturity date, may receive an amount in the secondary market which may be less than the then intrinsic market value of the Equity Index-Linked Interest Instruments or Inflation Linked Interest Instruments and which may also be less than the amount the investor would have received had the investor held the Equity Index-Linked Interest Instruments or Inflation Linked Interest Instruments through to maturity.

#### Certain considerations regarding the use of Equity Index-Linked Interest Instruments or Inflation Linked Interest Instruments as hedging instruments

Any person intending to use Equity Index-Linked Interest Instruments or Inflation Linked Interest Instruments as a hedge instrument should recognise the "correlation risk" of doing this. Correlation risk is the potential differences in exposure for a potential investor that may arise from the ownership of more than one financial instrument. Equity Index-Linked Interest Instruments or Inflation Linked Interest Instruments may not hedge exactly a relevant underlying Index or Share Index or portfolio of which a relevant security or index forms a part. In addition, it may not be possible to liquidate Equity Index-Linked Interest Instruments or Inflation Linked Interest Instruments or Inflation Linked Interest Instruments at a price which directly reflects the price, level or value of the relevant underlying Index or Share or index forms part. Potential investors should not rely on

the ability to conclude transactions during the term of the Equity Index-Linked Interest Instruments or Inflation Linked Interest Instruments to offset or limit the relevant risks. This depends on the market situation and the specific relevant underlying Index or Share Index conditions. It is possible that such transactions will only be concluded at an unfavourable market price, resulting in a corresponding loss for the Securityholder.

### Effect of the liquidity of the relevant underlying Index or Share Index on Equity Index- Linked Interest Instruments and Inflation Linked Interest Instruments pricing

The Issuer's and its affiliates hedging costs tend to be higher the less liquidity the relevant underlying Index or Share Index has or the greater the difference between the "buy" and "sell" prices for the relevant underlying Index or Share Index or derivatives contracts referenced to the relevant underlying Index or Share Index. When quoting prices for Equity Index-Linked Interest Instruments or Inflation Linked Interest Instruments, the Issuer will factor in such hedging costs and will pass them on to the Holders of the Instruments by incorporating them into the "buy" and "sell" prices. Thus, the Holders of the Instruments selling their Equity Index-Linked Interest Instruments or Inflation Linked Interest Instruments on an exchange or on the over-the-counter market may be doing so at a price that is substantially lower than the actual value of the Equity Index-Linked Interest Instruments or Inflation Linked Interest Instruments at the time of sale.

### Exchange rates and exchange controls may affect the value or return of the Equity Index-Linked Interest Instruments or Inflation Linked Interest Instruments

#### General Exchange rate and exchange control risks.

An investment in an Equity Index-Linked Interest Instrument or Inflation Linked Interest Instrument denominated in, or the payment of which is linked to value for a relevant underlying Index or Share Index denominated in currencies other than the investor's home currency entails significant risks. These risks include the possibility of significant changes in rates of exchange between its home currency and the other relevant currencies and the possibility of the imposition or modification of exchange controls by the relevant governmental authorities. These risks generally depend on economic and political events over which the Issuer has no control. Investors should consult their financial and legal advisors as to any specific risks entailed by an investment in Equity Index-Linked Interest Instruments or Inflation Linked Interest Instruments that are denominated in a currency other than the currency of the country in which such investor resides or in which such investor conducts its business, which is referred to as their home currency. Such Equity Index-Linked Interest Instruments are not appropriate investments for investors who are not sophisticated in foreign currency transactions.

#### Exchange rates may affect the investor's investment.

In recent years, rates of exchange between some currencies have been highly volatile and this volatility may continue in the future. Fluctuations in any particular exchange rate that have occurred in the past are not necessarily indicative, however, of fluctuations that may occur during the term of any Equity Index-Linked Interest Instruments or Inflation Linked Interest Instruments. Depreciation against the investor's home currency or the currency in which an Equity Index-Linked Interest Instrument or Inflation Linked Interest Instrument is payable would result in a decrease in the effective yield of the Equity Index-Linked Interest Instrument or Inflation Linked Interest Instrument below its coupon rate and could result in an overall loss to an investor on the basis of the investor's home currency.

#### Investors have no shareholder rights

As an owner of Equity Index-Linked Interest Instruments, investors will not have voting rights or rights to receive dividends, interest or other distributions, as applicable, or any other rights with respect to any underlying Index or Share Index.

#### Potential conflicts of interest between the investor and the Calculation Agent

Potential conflicts of interest may arise between the Calculation Agent, if any, for a Tranche of Instruments and the holders (including where a Dealer acts as a calculation agent), including with respect to certain discretionary determinations and judgments that such Calculation Agent may make pursuant to the Terms and Conditions of the Instruments that may influence the amount receivable upon redemption of the Instruments. If acting as Calculation Agent for Equity Index-Linked Interest Instruments or Inflation Linked Interest Instruments linked to one or more Indices or Share Indices the Guarantor or the Issuer will determine the payout to the investor at maturity. The Issuer, the Guarantor and their affiliates may also carry out hedging activities related to any Equity Index-Linked Interest Instruments or Inflation Linked Interest Instruments linked to one or more Index or Share Index, including trading in the underlying Indices or Share Indices, as well as in other instruments related to the underlying Indices or Share Indices. The Issuer, the Guarantor and their affiliates may also trade the applicable underlying Indices or Share Indices and other financial instruments related to the underlying Indices or Share Indices on a regular basis as part of their general broker dealer and other businesses. Any of these activities could influence the Calculation Agent's determination of adjustments made to any Equity Index-Linked Interest Instruments or Inflation Linked Interest Instruments linked to one or more Indices or Share Indices and any such trading activity could potentially affect the price, level or value of the underlying Indices or Share Indices and, accordingly, could affect the investor's payout on any Equity Index-Linked Interest Instruments or Inflation Linked Interest Instruments.

#### Market Disruption Event, Disrupted Day and adjustments

The Calculation Agent may determine that a Market Disruption Event or a failure to open of an Exchange or Related Exchange has occurred or exists on a relevant date of valuation, and any consequential postponement of such date of valuation may have an adverse effect on the value of the Instruments.

In addition the Calculation Agent may make adjustments to Equity Index-Linked Interest Instruments or Inflation Linked Interest Instruments to account for relevant adjustments or events in relation to the relevant underlying Index or Share Index including, but not limited to, determining a successor to the relevant underlying Index or Share Index sponsor or Share Index Sponsor. In addition, in certain circumstances, the Issuer may redeem the Equity Index-Linked Interest Instruments or Inflation Linked Interest Instruments prior to the Maturity Date following any such event. In this case, in relation to each Equity Index-Linked Interest Instrument, the Issuer will pay an amount, if any, determined as provided in the Conditions.

Prospective investors should review the Conditions of Equity Index-Linked Interest Instruments or Inflation Linked Interest Instruments to ascertain whether and how such provisions apply to Equity Index-Linked Interest Instruments or Inflation Linked Interest Instruments and what constitutes a Market Disruption Event or relevant adjustment event.

#### Caps and floors

The formula or other basis for determining the value and/or performance of the relevant underlying Indices or Share Indices in respect of a Series of Equity Index-Linked Interest Instruments or Inflation Linked Interest Instruments (or of individual Indices or Share Indices comprised in a relevant underlying basket of Indices or Share Indices) may provide for a maximum value, or cap, such that any value and/or performance of the relevant underlying Index or Share Index (or individual basket components) in excess of the applicable cap will not be taken into account for the purposes of the relevant determination. Amounts payable on the Equity Index-Linked Interest Instruments or Inflation Linked Interest Instruments linked to such capped value and/or performance will be limited accordingly.

The formula or other basis for determining the value and/or performance of the relevant underlying Indices or Share Indices in respect of a Series of Equity Index-Linked Interest Instruments or Inflation Linked Interest Instruments (or of individual Indices or Share Indices comprised in a relevant underlying basket of Indices or Share Indices) may alternatively, or additionally, be subject to a minimum value, or floor, such that any value and/or performance of the relevant underlying Index or Share Index (or individual basket components) below the applicable floor will not be taken into account for the purposes of the relevant determination. Amounts payable on the Equity Index-Linked Interest Instruments or Inflation Linked Interest Instruments linked to such floored value and/or performance will be limited accordingly. However, depending on the relevant formula or other basis for determination, such a floor may entitle holders to receive payment(s) greater than they would have received if the relevant determination had not been subject to the floor.

#### The Issuers' obligations under Subordinated Instruments are subordinated.

Santander Issuances' obligations under Subordinated Instruments will be unsecured and subordinated and will rank junior in priority of payment to all unsubordinated obligations of Santander Issuances. Although Subordinated Instruments may pay a higher rate of interest than comparable Instruments which are not subordinated, there is a real risk that an investor in Subordinated Instruments will lose all or some of his investment should Santander Issuances and the Guarantor become insolvent. The payment of principal and interest in respect of the Subordinated Instruments and any relative Coupons and Receipts and all amounts due under the Deed of Covenant in respect of the Subordinated Instruments and any relative Coupons and Receipts will be unconditionally and irrevocably guaranteed by the Guarantor pursuant to the Subordinated Guarantee. The Guarantor's obligations under the Subordinated Guarantee will be unsecured and subordinated and will rank junior in priority of payment to all unsubordinated obligations of the Guarantor.

#### Credit ratings may not reflect all risks.

One or more independent credit rating agencies may assign credit ratings to the Instruments. The ratings may not reflect the potential impact of all risks related to structure, market, additional factors discussed above, and other factors that may affect the value of the Instruments. A credit rating is not a recommendation to buy, sell or hold securities and may be revised or withdrawn by the rating agency at any time.

In general, European regulated investors are restricted under Regulation (EC) No. 1060/2009 (as amended) (the **CRA Regulation**) from using credit ratings for regulatory purposes, unless such ratings are issued by a credit rating agency established in the EU and registered under the CRA Regulation (and such registration has not been withdrawn or suspended). Such general restriction will also apply in the case of credit ratings issued by non-EU credit rating agencies, unless the relevant credit ratings are endorsed by an EU-registered credit rating agency or the relevant non-EU rating agency is certified in accordance with the CRA Regulation (and such endorsement action or certification, as the case may be, has not been withdrawn or suspended). Certain information with respect to the credit rating agencies and ratings will be disclosed in the relevant Final Terms.

#### **DESCRIPTION OF THE ISSUERS**

#### 1.PERSONS RESPONSIBLE

1.1 All persons responsible for the information given in the Base Prospectus relating to the Issuers and, as the case may be, for certain parts of it, with, in the latter case, an indication of such parts. In the case of natural persons including members of the issuer's administrative, management or supervisory bodies indicate the name and function of the person; in case of legal persons indicate the name and registered office.

Each of Santander International Debt, S.A. Unipersonal and Santander Issuances, S.A. Unipersonal (the "Issuers") accepts responsibility for the information contained in this Base Prospectus.

1.2 A declaration by those responsible for the base prospectus that, having taken all reasonable care to ensure that such is the case the information contained in the base prospectus relating to the Issuers is, to the best of their knowledge, in accordance with the facts and contains no omission likely to affect its import. As the case may be, declaration by those responsible for certain parts of the base prospectus that, having taken all reasonable care to ensure that such is the case, the information contained in the part of the base prospectus for which they are responsible is, to the best of their knowledge, in accordance with the facts and contains no omission likely to affect its import.

Each of Santander International Debt, S.A. Unipersonal and Santander Issuances, S.A. Unipersonal confirms that, having taken all reasonable care to ensure that such is the case, the information contained in this Base Prospectus relating to the Issuers is, to the best of their knowledge, in accordance with the facts and contains no omission likely to affect its import.

#### 2. STATUTORY AUDITORS

2.1 Names and addresses of the issuer's auditors for the period covered by the historical financial information (together with their membership in a professional body).

The consolidated annual financial statements of each of the Issuers for the years ended 31 December 2015 and 31 December 2014 were audited by the independent auditors, Deloitte, S.L. Deloitte, S.L. is registered under number S-0692 in the Official Register of Auditors (*Registro Oficial de Auditores de Cuentas*). Deloitte, S.L. are members of the *Instituto de Censores Jurados de Cuentas de España*. The address of Deloitte, S.L. is Plaza Pablo Ruiz Picasso, 1, Madrid.

### 2.2 If auditors have resigned, been removed or not been re-appointed during the period covered by the historical financial information, details if material.

The auditors of each of the Issuers, Deloitte S.L., were not re-appointed in the General Meeting of Shareholders held on 18 March 2016 and PricewaterhouseCoopers Auditores S.L were appointed as new auditors of the Group to audit the annual financial statements for the financial year ended 31 December 2016.

#### 3. SELECTED FINANCIAL INFORMATION

3.1 Selected historical financial information under Spanish GAAP regarding the issuer, presented, for each financial year for the period covered by the historical financial information, and any subsequent interim financial period, in the same currency as the financial information. The selected historical financial information must provide key figures that summarise the financial condition of the issuer.

	As at and for the year ended (in thousand euro)		
Santander International	31 December 2015	31 December 2014	
Total Assets	18,456,564	20,315,310	
Deposits at Banco Santander	18,106,194	19,895,918	
Debt instruments	18,420,840	20,284,390	

	As at and for the year ended (in thousand euro)			
Santander International	31 December 2015	31 December 2014		
Share Capital	180	180		
Profit/(Loss)	910	1,467		
		for the year ended		
		ousand euro)		
Santander Issuances	(in the 31 December 2015	31 December 2014		
Total Assets		,		
Total Assets Deposits at Banco Santander	<b>31 December 2015</b> 8,616,172 8,276,471	31 December 2014		
Total Assets Deposits at Banco Santander	<b>31 December 2015</b> 8,616,172	<b>31 December 2014</b> 5,663,915		
Santander Issuances Total Assets Deposits at Banco Santander Subordinated debt instruments Share Capital Profit/(Loss)	<b>31 December 2015</b> 8,616,172 8,276,471	<b>31 December 2014</b> 5,663,915 5,642,482		

#### 4. **RISK FACTORS**

### 4.1 Prominent disclosure of risk factors that may affect the issuer's ability to fulfil its obligations under the securities to investors in a section headed "Risk Factors" in the Base Prospectus.

See "Risk Factors" on pages 27-63 of this Base Prospectus.

#### 5. **INFORMATION ABOUT THE ISSUER**

#### 5.1 *History and development of the Issuer:*

#### 5.1.1 the legal and commercial name of the issuer;

The names of the Issuers are Santander International Debt, S.A. Unipersonal and Santander Issuances, S.A. Unipersonal.

#### 5.1.2 *the place of registration of the issuer and its registration number;*

Santander International Debt, S.A. Unipersonal was registered with the Mercantile Registry of Madrid on 5 May 2004 at Volume 19529, Folio 135, Section 8, page number M-342989.

Santander Issuances, S.A. Unipersonal was registered with the Mercantile Registry of Madrid on 2 March 2004 at Volume 19747, Folio 181, page number M-347561.

#### 5.1.3 the date of incorporation and the length of life of the issuer, except where indefinite;

Santander International Debt, S.A. Unipersonal was incorporated pursuant to a public deed executed on 21 April 2004 for an unlimited duration.

Santander Issuances, S.A. Unipersonal was incorporated pursuant to a public deed executed on 27 February 2004 for an unlimited duration.

## 5.1.4 the domicile and legal form of the issuer, the legislation under which the issuer operates, its country of incorporation, and the address and telephone number of its registered office (or principal place of business if different from its registered office); and

The registered office address and telephone number of each of the Issuers is Ciudad Grupo Santander, Avenida de Cantabria s/n, 28660 Boadilla del Monte, Madrid, Spain. Telephone: +34 91 257 20 59. Each of the Issuers was incorporated in Spain as a limited liability company (*sociedad anónima*) and is subject to the Spanish Corporations Law.

### 5.1.5 any recent events particular to the issuer which are to a material extent relevant to the evaluation of the issuer's solvency.

There are no such recent events.

5.2 *Investments* 

#### 5.2.1 a description of the principal investments made since the date of the last published financial statements.

No investments made since the date of the last published financial statements.

5.2.2 information concerning the issuer's principal future investments, on which its management bodies have already made firm commitments.

No commitments regarding future investments have been made.

5.2.3 Information regarding the anticipated sources of funds needed to fulfil commitments referred to in item 5.2.2.

Not applicable.

#### 6. **BUSINESS OVERVIEW**

#### 6.1 *Principal activities:*

6.1.1 a description of the issuer's principal activities stating the main categories of products sold and/or services performed; and

Each of the Issuers is a special purpose financing vehicle for Banco Santander, S.A. Each Issuer's sole business is raising debt to be on-lent to the Guarantor and other members of the Group on an arm's length basis. Each Issuer is accordingly dependent upon the Guarantor and other members of the Group servicing such loans.

#### 6.1.2 *an indication of any significant new products and/or activities.*

There are no such new products and/or activities.

#### 6.2 **Principal markets:** A brief description of the principal markets in which the issuer competes.

Not applicable.

#### 6.3 The basis for any statements made by the issuer regarding its competitive position.

There are no such statements included.

#### 7. ORGANISATIONAL STRUCTURE

#### 7.1 If the issuer is part of a group, a brief description of the group and of the issuer's position within it.

Each of the Issuers is a wholly owned subsidiary of Banco Santander, S.A.

### 7.2 If the issuer is dependent upon other entities within the group, this must be clearly stated together with an explanation of this dependence.

Both the Issuers and the Guarantor are part of Santander Group. The Issuers are instrumental companies of the Guarantor which is the parent entity of the Santander Group. Therefore, each Issuer is dependent upon the Guarantor and other members of the Group.

#### 8. TREND INFORMATION

8.1 Include a statement that there has been no material adverse change in the prospects of the issuer since the date of its last published audited financial statements.

In the event that the issuer is unable to make such a statement, provide details of this material adverse change.

There has been no material adverse change in the prospects of each of the Issuers since 31 December 2015.

8.2 Information on any known trends, uncertainties, demands, commitments or events that are reasonably likely to have a material effect on the issuer's prospects for at least the current financial year.

Not applicable.

#### 9. **PROFIT FORECASTS OR ESTIMATES**

9.1 If an issuer chooses to include a profit forecast or a profit estimate, the base prospectus must contain the information items 9.1 and 9.2.

Not applicable.

9.2 A statement setting out the principal assumptions upon which the issuer has based its forecast, or estimate.

There must be a clear distinction between assumptions about factors which the members of the administrative, management or supervisory bodies can influence and assumptions about factors which are exclusively outside the influence of the members of the administrative, management or supervisory bodies; the assumptions must be readily understandable by investors, be specific and precise and not relate to the general accuracy of the estimates underlying the forecast.

Not applicable.

9.3 A report prepared by independent accountants or auditors must be included stating that in the opinion of the independent accountants or auditors the forecast or estimate has been properly compiled on the basis stated and that the basis of accounting used for the profit forecast or estimate is consistent with the accounting policies of the issuer.

Not applicable.

9.4 The profit forecast or estimate must be prepared on a basis comparable with the historical financial information.

Not applicable.

#### 10. ADMINISTRATIVE, MANAGEMENT, AND SUPERVISORY BODIES

- 10.1 Names, business addresses and functions in the issuer of the following persons, and an indication of the principal activities performed by them outside the issuer where these are significant with respect to that issuer:
  - (a) members of the administrative, management or supervisory bodies; and
  - (b) partners with unlimited liability, in the case of a limited partnership with a share capital.

The name, business address, position and other position in the Group of each of the members of the Board of Directors of each of the issuers is as follows:

The name, business address, position and other position in the Group for Santander International is as follows:

Name José Antonio Soler Ramos	<b>Business Address</b> Ciudad Grupo Santander Edificio Encinar, Planta 2 <sup>a</sup>	<b>Position</b> Chairman	<b>Other position in the Group</b> - Deputy General Manager of the Guarantor
	Avenida de Cantabria, s/n 28660 Boadilla del Monte Madrid, Spain		<ul> <li>Chairman of Santander US Debt,</li> <li>S.A.U.</li> <li>Director of Openbank, S.A.</li> <li>Chairman of Santander</li> </ul>

Name	Business Address	Position	Other position in the Group Issuances, S.A.U. - Chairman of Santander Commercial Paper, S.A.U. - Director of Santander de Titulización, Sociedad Gestora de Fondos de Titulización, S.A. - Director of Santander Benelux, S.A./N.V.
María Visitación Díaz Varona	Ciudad Grupo Santander Edificio Encinar, Planta 2 <sup>a</sup> Avenida de Cantabria, s/n 28660 Boadilla del Monte Madrid, Spain	Director	<ul> <li>Operating and Accounting Control Manager of the Guarantor</li> <li>Director of Emisora Santander España, S.A.U.</li> <li>Director of Santander Finance Preferred, S.A.U.</li> <li>Director of Santander US Debt, S.A.U.</li> <li>Chairman of Santander Finance Capital, S.A.U.</li> <li>Director of Santander Issuances, S.A.U.</li> <li>Director of Santander Issuances, S.A.U.</li> <li>Director of Santander Emisora 150, S.A.U.</li> <li>Director of Santander Emisora 150, S.A.U.</li> <li>Director of Santander Commercial Paper, S.A.U.</li> </ul>
Antonio Torío Martín	Ciudad Grupo Santander Edificio Encinar, Planta 2 <sup>ª</sup> Avenida de Cantabria, s/n 28660 Boadilla del Monte Madrid, Spain	Director	<ul> <li>Corporate Issues Manager of the Guarantor</li> <li>Chairman of Santander Finance Preferred, S.A.U.</li> <li>Director of Santander US Debt, S.A.U.</li> <li>Director of Santander Issuances, S.A.U.</li> <li>Director of Santander Commercial Paper, S.A.U.</li> <li>Director of Banesto Financial Products, plc</li> <li>Chairman of Emisora Santander España, S.A.U.</li> </ul>
Pablo Roig Garcia Bernalt	Ciudad Grupo Santander Edificio Encinar, Planta 2 <sup>a</sup> Avenida de Cantabria, s/n 28660 Boadilla del Monte Madrid, Spain	Director	Asset-Liability Management Analysis Manager of the Guarantor - Director of Santander Finance Preferred, S.A.U. - Director of Santander US Debt, S.A.U. - Director of Santander Finance Capital, S.A.U. - Director of Santander Issuances, S.A.U. - Director of Santander Emisora 150, S.A.U.

- Director of Santander Perpetu S.A.U. - Director of Santander Commercial Paper, S.A.U. - Director of Santander International Preferred, S.A.U.
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None of the directors referred to above carries out any activities outside Santander International or the Group.

The name, business address, position and other position in the Group for Santander Issuances is as follows:

<b>Name</b> José Antonio Soler Ramos	<b>Business Address</b> Ciudad Grupo Santander Edificio Encinar, Planta 2 <sup>a</sup>	<b>Position</b> Chairman	<b>Other position in the Group</b> - Deputy General Manager of the Guarantor
	Avenida de Cantabria, s/n 28660 Boadilla del Monte Madrid, Spain		<ul> <li>Chairman of Santander US Debt, S.A.U.</li> <li>Director of Openbank, S.A.</li> <li>Chairman of Santander International Debt, S.A.U.</li> <li>Chairman of Santander Commercial Paper, S.A.U.</li> <li>Director of Santander de Titulización, Sociedad Gestora de Fondos de Titulización, S.A.</li> <li>Director of Santander Benelux, S.A./N.V.</li> </ul>
María Visitación Díaz Varona	Ciudad Grupo Santander Edificio Encinar, Planta 2 <sup>a</sup>	Director	- Operating and Accounting Control Manager of the Guarantor
	Avenida de Cantabria, s/n 28660 Boadilla del Monte Madrid, Spain		<ul> <li>Director of Emisora Santander España, S.A.U.</li> <li>Director of Santander Finance Preferred, S.A.U.</li> <li>Director of Santander US Debt, S.A.U.</li> <li>Chairman of Santander Finance Capital, S.A.U.</li> <li>Director of Santander International Debt, S.A.U.</li> <li>Director of Santander Emisora 150, S.A.U.</li> <li>Director of Santander Commercial Paper, S.A.U.</li> </ul>
Antonio Torío Martín	Ciudad Grupo Santander Edificio Encinar Planta 2 <sup>a</sup>	Director	- Corporate Issues Manager of the Guarantor
	Avenida de Cantabria, s/n 28660 Boadilla del Monte Madrid, Spain		<ul> <li>Chairman of Santander Finance Preferred, S.A.U.</li> <li>Director of Santander US Debt, S.A.U.</li> <li>Director of Santander International Debt, S.A.U.</li> <li>Director of Santander</li> </ul>

Name	Business Address	Position	Other position in the Group Commercial Paper, S.A.U. - Director of Banesto Financial Products, plc -Chairman of Emisora Santander España, S.A.U.
Pablo Roig Garcia Bernalt	Ciudad Grupo Santander Edificio Encinar, Planta 2 <sup>a</sup> Avenida de Cantabria, s/n 28660 Boadilla del Monte Madrid, Spain	Director	<ul> <li>Asset-Liability Management Analysis Manager of the Guarantor</li> <li>Director of Santander Finance Preferred, S.A.U.</li> <li>Director of Santander US Debt, S.A.U.</li> <li>Director of Santander Finance Capital, S.A.U.</li> <li>Director of Santander International Debt, S.A.U.</li> <li>Director of Santander Emisora 150, S.A.U.</li> <li>Director of Santander Perpetual, S.A.U.</li> <li>Director of Santander Prepetual, S.A.U.</li> <li>Director of Santander International Paper, S.A.U.</li> <li>Director of Santander International Preferred, S.A.U.</li> </ul>

None of the directors referred to above carries out any activities outside Santander Issuances or the Group.

10.2 Administrative, Management, and Supervisory bodies conflicts of interests: Potential conflicts of interests between any duties to the issuing entity of the persons referred to in item 10.1 and their private interests and or other duties must be clearly stated. In the event that there are no such conflicts, make a statement to that effect.

There are no such conflicts of interest.

#### 11. BOARD PRACTICES

11.1 Details relating to the issuer's audit committee, including the names of committee members and a summary of the terms of reference under which the committee operates.

The Issuers do not have an audit committee.

11.2 A statement as to whether or not the issuer complies with its country of incorporation's corporate governance regime(s). In the event that the issuer does not comply with such a regime a statement to that effect must be included together with an explanation regarding why the issuer does not comply with such regime.

Each of the Issuers is a special purpose company and is not subject to any corporate governance regime. However, the Group (of which the Issuers form part) complies with the applicable Spanish corporate governance regime.

#### 12. MAJOR SHAREHOLDERS

12.1 To the extent known to the issuer, state whether the issuer is directly or indirectly owned or controlled and by whom and describe the nature of such control, and describe the measures in place to ensure that such control is not abused.

Each of the Issuers is a wholly owned subsidiary of the Guarantor and as such there is no indirect ownership of the Issuers.

12.2 A description of any arrangements, known to the issuer, the operation of which may at a subsequent date result in a change in control of the issuer.

There are no such arrangements.

#### 13. FINANCIAL INFORMATION CONCERNING THE ISSUER'S ASSETS AND LIABILITIES, FINANCIAL POSITION AND PROFITS AND LOSSES

13.1 Historical Financial Information: Audited historical financial information covering the latest 2 financial years (or such shorter period that the issuer has been in operation), and the audit report in respect of each year. Such financial information must be prepared according to Regulation (EC) No 1606/2002, or if not applicable to a Member States national accounting standards for issuers from the Community.

For third country issuers, such financial information must be prepared according to the international accounting standards adopted pursuant to the procedure of Article 3 of Regulation (EC) No 1606/2002 or to a third country's national accounting standards equivalent to these standards. If such financial information is not equivalent to these standards, it must be presented in the form of restated financial statements.

The most recent year's historical financial information must be presented and prepared in a form consistent with that which will be adopted in the issuer's next published annual financial statements having regard to accounting standards and policies and legislation applicable to such annual financial statements.

If the issuer has been operating in its current sphere of economic activity for less than one year, the audited historical financial information covering that period must be prepared in accordance with the standards applicable to annual financial statements under the Regulation(EC) No 1606/2002, or if not applicable to a Member States national accounting standards where the issuer is an issuer from the Community. For third country issuers, the historical financial information must be prepared according to the international accounting standards to the procedure of Article 3 of Regulation (EC) No 1606/2002 or to a third country's national accounting standards equivalent to these standards. This historical financial information must be audited.

If the audited financial information is prepared according to national accounting standards, the financial information required under this heading must include at least:

- (a) **balance sheet;**
- *(b) income statement;*
- (c) cash flow statement; and
- (d) accounting policies and explanatory notes.

The historical annual financial information must have been independently audited or reported on as to whether or not, for the purposes of the base prospectus, it gives a true and fair view, in accordance with auditing standards applicable in a Member State or an equivalent standard.

#### **Santander Issuances**

See "Documents Incorporated by Reference-Santander Issuances Annual Financial Information".

#### Santander International

See "Documents Incorporated by Reference-Santander International Annual Financial Information".

13.2 Financial statements: If the issuer prepares both own and consolidated financial statements, include at least the consolidated financial statements in the base prospectus.

Each of the Issuers prepares only own financial statements.

- 13.3 Auditing of historical annual financial information.
- 13.3.1 A statement that the historical financial information has been audited. If audit reports on the historical financial information have been refused by the statutory auditors or if they contain qualifications or disclaimers, such refusal or such qualifications or disclaimers must be reproduced in full and the reasons given.

The historical financial information included herein has been audited. The reports of the auditors do not contain any qualifications or disclaimers.

13.3.2 An indication of other information in the base prospectus which has been audited by the auditors.

There is no such other information.

13.3.3 Where financial data in the base prospectus is not extracted from the issuer's audited financial statements state the source of the data and state that the data is un-audited.

There is no such information

- 13.4 Age of latest financial information.
- 13.4.1 The last year of audited financial information may not be older than 18 months from the date of the base prospectus.

The last year of audited financial information relating to each of the Issuers is not older than 18 months from the date of this Base Prospectus.

#### 13.5 Interim and other financial information.

13.5.1 If the issuer has published quarterly or half yearly financial information since the date of its last audited financial statements, these must be included in the base prospectus. If the quarterly or half yearly financial information has been reviewed or audited the audit or review report must also be included. If the quarterly or half yearly financial information is un-audited or has not been reviewed state that fact.

The Issuers have not published interim financial information since the date of its last audited financial statements.

## 13.5.2 If the base prospectus is dated more than nine months after the end of the last audited financial year, it must contain interim financial information, covering at least the first six months of the financial year. If the interim financial information is un-audited state that fact.

Not applicable

13.6 Legal and arbitration proceedings: Information on any governmental, legal or arbitration proceedings (including any such proceedings which are pending or threatened of which the issuer is aware), during a period covering at least the previous 12 months which may have, or have had in the recent past, significant effects on the issuer and/or group's financial position or profitability, or provide an appropriate negative statement.

There are no governmental, legal or arbitration proceedings (including any such proceedings which are pending or threatened of which each Issuer is aware), during a period covering at least the previous 12 months which may have, or have had in the recent past, significant effects on any Issuer's financial position or profitability.

13.7 Significant change in the issuer's financial or trading position: A description of any significant change in the financial or trading position of the Issuers which has occurred since the end of the last financial period for which either audited financial information or interim financial information have been published, or an appropriate negative statement.

There has been no significant change in the financial or trading position of the Issuers since 31 December 2015 (being the date of the most recently published consolidated financial statements of the Issuers) and there has been no material adverse change in the prospects of the Issuers since 31 December 2015.

Since 16 June 2015, Santander International Debt, S.A. Unipersonal has made the following debt securities issues:

FECHA VALOR	DEAL GROUP	DIV.	NOMINAL (DIV)	ISIN	VTO.
6-Oct- 15	DESEN-351	USD	11.566.500	XS1299032794	6-Oct-16
8-Sep- 15	DESEN-348	USD	44.164.500	XS1284535637	5-Dec-16
22-Feb- 16	DESEN-365	EUR	50.000.000	XS1364810371	22-Feb-17
12-Apr- 16	DESEN-377	USD	40.000.500	XS1390245162	12-Apr-17
25-Apr- 16	DESEN-380	USD	11.590.500	XS1396745611	25-Apr-17
22-Mar- 16	DESEN-371	EUR	110.000.000	XS1379864009	22-Jun-17
18-Mar- 16	DESEN-370	EUR	100.000.000	XS1377971434	18-Sep-18
21- Sep-15	DESEN-347	GBP	40.541.000	XS1282108148	21-Sep-17
8-Mar- 16	DESEN-368	EUR	300.000.000	XS1373211900	8-Mar-18
29-Mar- 16	DESEN-368	EUR	100.000.000	XS1381929469	8-Mar-18
30-Mar- 16	DESEN-368	EUR	40.000.000	XS1383510333	8-Mar-18
23-Mar- 16	DESEN-373	USD	6.220.500	XS1382789649	23-Mar-18

4-Apr- 16	DESEN-375	USD	10.980.000	XS1385941908	4-Apr-18
14- Aug-15	DESEN-341	USD	23.433.000	XS1272763746	14-Aug-20
14- Aug-15	DESEN-342	USD	17.122.500	XS1272763407	14-Aug-18
31- Aug-15	DESEN-344	USD	9.718.500	XS1281765195	31-Aug-18
31- Aug-15	DESEN-345	USD	21.337.500	XS1281765278	31-Aug-20
31- Aug-15	DESEN-346	EUR	7.000.000	XS1280574044	31-Aug-20
29- Sep-15	DESEN-349	USD	3.181.500	XS1296578120	29-Sep-18
29- Sep-15	DESEN-350	USD	2.784.000	XS1296578393	29-Sep-20
29-Oct- 15	DESEN-353	USD	10.534.500	XS1311326380	29-Oct-18
29-Oct- 15	DESEN-354	USD	11.808.000	XS1311326463	29-Oct-20
30- Nov-15	DESEN-356	USD	8.905.500	XS1324219358	30-Nov-18
29- Dec-15	DESEN-362	USD	31.792.500	XS1336103327	29-Dec-20
29- Dec-15	DESEN-361	USD	12.102.000	XS1336103590	29-Dec-18
23-Feb- 16	DESEN-363	USD	9.646.500	XS1365096673	23-Feb-19
23-Feb- 16	DESEN-364	USD	14.208.000	XS1365097648	23-Feb-21
8-Mar- 16	DESEN-366	EUR	50.000.000	XS1373983383	8-Mar-19
23-Mar- 16	DESEN-372	USD	4.945.500	XS1382789136	23-Mar-21
6-May- 16	DESEN-382	EUR	300.000.000	XS1402346990	6-May-19
6-Jul- 15	DESEN-340	USD	40.000.500	XS1254145086	6-Jul-19
19- Aug-15	DESEN-343	USD	65.002.500	XS1275996459	19-Aug-19
16-Oct-	DESEN-352	HKD	205.000.000	XS1307233657	16-Oct-20

15					
18- Nov-15	DESEN-355	GBP	21.128.000	XS1319833361	18-Nov-20
30- Nov-15	DESEN-357	USD	6.922.500	XS1324216842	30-Nov-20
9-Dec- 15	DESEN-358	JPY	25.300.000.000	XS1328831067	9-Dec-20
3-Mar- 16	DESEN-367	EUR	1.000.000.000	XS1370695477	3-Mar-21
25-Apr- 16	DESEN-376	USD	120.507.000	XS1390245089	25-Apr-21
11-Mar- 16	DESEN-369	EUR	50.000.000	XS1374859822	11-Mar-21
30-Mar- 16	DESEN-374	USD	16.302.000	XS1385387375	30-Mar-21
14- Dec-15	DESEN-359	EUR	1.250.000.000	XS1330948818	14-Dec-22
4-May- 16	DESEN-381	EUR	40.000.000	XS1400667884	4-May-26
23- Dec-15	DESEN-360	EUR	40.000.000	XS1334178859	23-Dec-30
21-Apr- 16	DESEN-379	EUR	41.000.000	XS1394912627	21-Apr-31

Since 16 June 2015, Santander Issuances, S.A. Unipersonal has made the following debt securities issues:

FECHA VALOR	DEAL GROUP	DIV.	NOMINAL (DIV)	ISIN	VTO.
19-Nov-15	SUB-SAU.26	USD	1.500.000.000	US80281TAE82	19-Nov-25
4-Apr-16	SUB-SAU.27	EUR	1.500.000.000	XS1384064587	4-Apr-26

#### 14. **ADDITIONAL INFORMATION**

- 14.1 Share Capital
- 14.1.1 The amount of the issued capital, the number and classes of the shares of which it is composed with details of their principal characteristics, the part of the issued capital still to be paid up, with an indication of the number, or total nominal value, and the type of the shares not yet fully paid up, broken down where applicable according to the extent to which they have been paid up.

The share capital of Santander International Debt, S.A. Unipersonal is €180,600 divided into 1,806 ordinary shares with a par value of €100 each and the share capital of Santander Issuances, S.A. Unipersonal is €60,200

divided into 602 ordinary shares with a par value of  $\in 100$  each. All of the shares are issued and fully paid-up and constitute a single class.

#### 14.2 Memorandum and Articles of Association.

14.2.1 The register and the entry number therein, if applicable, and a description of the issuer's objects and purposes and where they can be found in the memorandum and articles of association.

The exclusive object of Santander International Debt, S.A. Unipersonal is to issue ordinary or senior debt with the guarantee of Banco Santander, S.A., as set out in Article 2 of the Estatutos of Santander International Debt, S.A. Unipersonal.

The exclusive object of Santander Issuances, S.A. Unipersonal is to issue subordinated debt with the guarantee of Banco Santander, S.A., as set out in Article 2 of the Estatutos of Santander Issuances, S.A. Unipersonal.

#### 15. MATERIAL CONTRACTS

15.1 A brief summary of all material contracts that are not entered into in the ordinary course of the issuer's business, which could result in any group member being under an obligation or entitlement that is material to the issuer's ability to meet its obligation to security holders in respect of the securities being issued.

There are no such material contracts.

### 16. THIRD-PARTY INFORMATION AND STATEMENT BY EXPERTS AND DECLARATIONS OF ANY INTEREST

16.1 Where a statement or report attributed to a person as an expert is included in the Base Prospectus, provide such person's name, business address, qualifications and material interest if any in the issuer. If the report has been produced at the issuer's request a statement to that effect that such statement or report is included, in the form and context in which it is included, with the consent of that person who has authorised the contents of that part of the Base Prospectus.

Not applicable.

16.2 Where information has been sourced from a third-party, provide a confirmation that this information has been accurately reproduced and that as far as the issuer is aware and is able to ascertain from information published by that third-party, no facts have been omitted which would render the reproduced information inaccurate or misleading. In addition, the issuer shall identify the source(s) of the information.

No such information is included.

#### 17. DOCUMENTS ON DISPLAY

- 17.1 A statement that for the life of the base prospectus the following documents (or copies thereof), where applicable, may be inspected:
- (a) the memorandum and articles of association of the issuer;
- (b) all reports, letters, and other documents, historical financial information, valuations and statements prepared by any expert at the issuer's request any part of which is included or referred to in the base prospectus;
- (c) the historical financial information of the issuer or, in the case of a group, the historical financial information of the issuer and its subsidiary undertakings for each of the two financial years preceding the publication of the base prospectus.

An indication of where the documents on display may be inspected, by physical or electronic means.

For the life of the Base Prospectus, the following documents may be inspected by physical or electronic means at the registered office of each of the Issuers, at the offices of each of the Issue and Paying Agent and of the Paying Agents specified at the end of the Base Prospectus:

- (i) the *estatutos* (by-laws) of each of the Issuers; and
- (ii) the information incorporated by reference herein under "Documents Incorporated by Reference" and under "the Description of the Issuer - Financial Information concerning the Issuer's Assets and Liabilities, Financial Position and Profit and Losses".

The documents listed in (i) and (ii) above shall be published in electronic form (pdf copies) on the website of Banco Santander (<u>www.bancosantander.com</u>). Each of the Final Terms shall be published on electronic form (pdf copies) on the website of the Irish Stock Exchange (<u>www.ise.ie</u>).

#### **DESCRIPTION OF THE GUARANTOR**

INFORMATION TO BE DISCLOSED ABOUT THE GUARANTOR The guarantor must disclose information about itself as if it were the issuer of that same type of security that is the subject of the guarantee.

#### 1. **PERSONS RESPONSIBLE**

1.1 All persons responsible for the information given in this Base Prospectus relating to the guarantor and, as the case may be, for certain parts of it, with, in the latter case, an indication of such parts. In the case of natural persons including members of the issuer's administrative, management or supervisory bodies indicate the name and function of the person; in case of legal persons indicate the name and registered office.

Banco Santander, S.A. ("Santander", "Banco Santander", the "Guarantor", the "Bank", "We" or the "Parent") accepts responsibility for the information contained in this Base Prospectus relating to the Guarantor.

Banco Santander is the Guarantor under this Base Prospectus and assumes responsibility for the guarantee.

1.2 A declaration by those responsible for this Base Prospectus that, having taken all reasonable care to ensure that such is the case, the information contained in this Base Prospectus relating to the guarantor is, to the best of their knowledge, in accordance with the facts and contains no omission likely to affect its import. As the case may be, declaration by those responsible for certain parts of this Base Prospectus that, having taken all reasonable care to ensure that such is the case, the information contained in the part of this Base Prospectus for which they are responsible is, to the best of their knowledge, in accordance with the facts and contains no omission likely to affect its import.

The Bank confirms that, having taken all reasonable care to ensure that such is the case, the information contained in this Base Prospectus is, to the best of its knowledge, in accordance with the facts and contains no omission likely to affect its import.

#### 2. **STATUTORY AUDITORS**

2.1 Names and addresses of the guarantor's auditors for the period covered by the historical financial information (together with their membership in a professional body).

The non-consolidated and consolidated annual financial statements of Banco Santander, S.A. for the years ended 31 December 2015 and 31 December 2014 were audited by the independent auditors, Deloitte, S.L. Deloitte, S.L. is registered under number S-0692 in the Official Register of Auditors (*Registro Oficial de Auditores de Cuentas*). Deloitte, S.L. are members of the *Instituto de Censores Jurados de Cuentas de España*. The address of Deloitte, S.L. is Plaza Pablo Ruiz Picasso, 1, Madrid.

### 2.2 If auditors have resigned, been removed or not been re-appointed during the period covered by the historical financial information, details if material.

The Bank's auditors, Deloitte S.L., were not re-appointed in the General Meeting of Sahreholders held on 18 March 2016 and PricewaterhouseCoopers Auditores S.L were appointed as new auditors of the Group to audit the annual financial statements for the financial year ended 31 December 2016.

#### 3. SELECTED FINANCIAL INFORMATION

3.1 Selected historical financial information regarding the guarantor prepared under IFRS-EU, presented, for each financial year for the period covered by the historical financial information, and any subsequent interim financial period, in the same currency as the financial information. The selected historical financial information must provide key figures that summarise the financial condition of the guarantor.

Balance Sheet and Income Statement (million euro)**	31 December 2015	31 December 2014	Variation (%)	
			(Million euro)	
Total assets	1,340,260		1,266,296	5.84
Customer loans (net)	790,848		734,711	3.38
Customer deposits	683,122		647,627	5.48
Customer funds under management	1,075,565		1,026,437	5.1
Shareholders' Equity	102,402		91,663	11.71
Total managed funds	1,506,520		1,428,083	5.5
Net interest income	32,812		29,547	11.05
Total income	45,895		42,612	7.70
Operating profit / (loss) before tax	9,547		10,679	0.89
Profit from continuing operations	7,334		6,961	5.35
Attributable profit to the Group	5,966		5,816	2.57

3.2 If selected financial information for interim periods is provided, comparative data from the same period in the prior financial year must also be provided, except that the requirement for comparative balance sheet data is satisfied by presenting the year end balance sheet information.

Unaudited Condensed Balance sheet (million euro)**	As at and for the three months ended 31 March 2016	31 March 15	Variation (%)
Total assets	1,324,200	1,168,718	13.3
Net customer loans	773,452	694,595	11.3
Customer deposits	670,607	620,135	8.1

Customer funds under management	1,057,969	966,704	9.4
Shareholders' equity	103,264	102,402	0.8
Total managed funds	1,489,950	1,313,014	13.4
Unaudited Condensed Income statement			
Net Interest income	7,624	6,992	9.0
Gross income	10,730	10,124	5.9
Ordinary profit / (loss) before taxes	2,731	3,102	(11.9)
Ordinary profit from continuing operations	1,921	1,554	23.6
Attributable profit to the Group	1,633	1,303	25.3

**\*\*** Non audited information

#### 4. **RISK FACTORS**

4.1 Prominent disclosure of risk factors that may affect the guarantor's ability to fulfil its obligations under the securities to investors in a section headed "Risk Factors" in the Base Prospectus.

See "Risk Factors" on pages 27-63 of this Base Prospectus.

#### 5. **INFORMATION ABOUT THE GUARANTOR**

#### 5.1 *History and development of the guarantor.*

5.1.1 Legal and trading name of the guarantor

The name of the Bank is Banco Santander, S.A. and it operates under the trading name "Santander".

#### 5.1.2 *The place of registration of the guarantor and its registration number.*

The Bank is registered in the Mercantile Registry of Cantabria in book 83, folio 1, sheet 9, entry 5519, and adapted its Bylaws to conform with current legislation regarding limited liability companies by a document executed in Santander on 8 June 1992 before the Public Notary Mr. José María de Prada Díez, and numbered 1316 in his records, and registered in the Mercantile Registry of Cantabria in volume 448 of the Archive, folio 1, sheet number 1960, Adaptation entry one.

The current By laws, which have been adapted to the current *Ley de Sociedades de Capital* (Spanish Corporations Law), were approved by the shareholders at the General Shareholders' Meeting held on 30 March 2012 and filed with the Office of the Mercantile Registry on 27 August 2012. However, Article 5 of such By-laws, which relates to the current authorised share capital, was last amended by the share increase carried on 30 January 2014.

As at the date of this Base Prospectus, the Guarantor has a total share capital which is fully issued and paid up of  $\notin 7,217,246,289.50$  divided into 14,434,492,579 shares with a nominal value of  $\notin 0.50$ . All shares are of the same class and issue with the same rights attached.

The Bank is also registered in the Special Register of Banks and Bankers under code number 0049.

#### 5.1.3 The date of incorporation and the length of life of the guarantor, except where indefinite.

The Bank was founded in the city of Santander by notarised document executed on 3 March 1856 before Mr José Dou Martínez, ratified and partially amended by a further document dated 21 March 1857 before the court official of Santander Mr José María Olarán, and commenced trading on 20 August 1857.

The Bank was transformed to a Credit Company (*Sociedad Anónima de Crédito*) by a public deed executed on 14 January 1875 that was recorded with the Mercantile Registry of the Government of the Province of Santander.

The Bank commenced trading at the time of its formation and according to Article 4.1 of the Articles of Association it will remain in existence for an indefinite period.

## 5.1.4 The domicile and legal form of the guarantor, the legislation under which the guarantor operates, its country of incorporation, and the address and telephone number of its registered office (or principal place of business if different from its registered office).

The Bank is domiciled in Spain and has the legal form of a limited liability company (*Sociedad Anónima*) and its activities are subject to special Spanish legislation governing credit institutions in general and the supervision, control and regulation of the Bank of Spain in particular.

The Bank was incorporated in Spain and has its registered office at Paseo de Pereda, numbers 9 to 12, Santander. The headquarters of the Bank are located at Ciudad Grupo Santander, Avda. de Cantabria s/n, 28660 Boadilla del Monte, in the province of Madrid. The telephone number of the principal operating headquarters of the Bank is +34 91 259 6520.

## 5.1.5 Any recent events particular to the guarantor which are to a material extent relevant to the evaluation of the guarantor's solvency.

#### Principal Capital Expenditures and DivestituresAcquisitions, Dispositions, Reorganizations

Our principal acquisitions and dispositions in 2015, 2014 and 2013 were as follows:

Merger of Bank Zachodni WBK S.A. and Kredyt Bank S.A.

On February 28, 2012, the Group announced that Banco Santander, S.A. and KBC Bank NV ("KBC") had entered into an investment agreement to merge their two subsidiaries in Poland, Bank Zachodni WBK S.A. and Kredyt Bank S.A., respectively, following which the Group would control approximately 76.5% of the entity resulting from the merger and KBC 16.4%, with the remaining 7.1% being owned by non-controlling interests. Also, the Group undertook to place a portion of its ownership interest among investors and to acquire up to 5% of the entity resulting from the merger in order to help KBC to reduce its holding in the merged entity to below 10%. KBC's objective is to dispose of its entire investment in order to maximize its value.

The transaction was carried out through a capital increase at Bank Zachodni WBK S.A., whose new shares would be offered to KBC and the other shareholders of Kredyt Bank S.A. in exchange for their shares in Kredyt

Bank S.A. The related exchange ratio was established at 6.96 shares of Bank Zachodni S.A. for every 100 shares of Kredyt Bank S.A.

In early 2013, following the approval from the Polish financial regulator ("KNF"), the aforementioned transaction was consummated. As a result, the Group controlled approximately 75.2% of the post-merger entity and KBC controlled approximately 16.2%, with the remaining 8.6% being owned by non-controlling holders. This transaction gave rise to an increase of  $\in$ 1,037 million in non-controlling interests –  $\in$ 169 million as a result of the acquisition of control of Kredyt Bank S.A. and  $\in$ 868 million as a result of the reduction in the percentage of ownership of Bank Zachodni WBK S.A.

On March 22, 2013, Banco Santander, S.A. and KBC completed the placement of all the shares owned by KBC and 5.2% of the share capital of Bank Zachodni WBK S.A. held by the Group in the market for  $\notin$ 285 million, which gave rise to an increase of  $\notin$ 292 million in non-controlling interests.

Following these transactions, the Group held 70% of the share capital of Bank Zachodni WBK S.A. and the remaining 30% was held by non-controlling holders.

#### Mergers by absorption of Banesto and Banco Banif

On December 17, 2012, we announced that we had resolved to approve the plan for the merger by absorption of Banesto and Banco Banif, S.A ("Banesto"). as part of the restructuring of the Spanish financial sector. These transactions are part of a commercial integration which brought Banesto and Banif under the Santander brand.

At their respective board of directors meetings held on January 9, 2013, the directors of the Bank and Banesto approved the common draft terms of the merger by absorption of Banesto into the Bank with the dissolution without liquidation of the former and the transfer *en bloc* of all its assets and liabilities to the Bank, which were acquired, by universal succession, the rights and obligations of the absorbed entity. As a result of the merger, the shareholders of Banesto, other than the Bank, received in exchange shares of the Bank.

January 1, 2013 was established as the date from which the transactions of Banesto shall be considered to have been performed for accounting purposes for the account of the Bank.

On March 22, 2013 and March 21, 2013, the general shareholders meetings of the Bank and Banesto, respectively, approved the terms of the merger.

On April 29, 2013, pursuant to the provisions of the terms of the merger and to the resolutions of the general shareholders' meetings of both companies, the regime and procedure for the exchange of Banesto shares for shares of Banco Santander was made public. Banco Santander covered the exchange of Banesto shares with shares held as treasury stock based on the exchange ratio of 0.633 shares of Banco Santander, each with a nominal value of  $\in 0.50$ , for each share of Banesto, each with a nominal value of  $\in 0.79$ , without provision for any supplemental cash remuneration.

On May 3, 2013, the merger was registered with the Commercial Registry of Cantabria and the dissolution of Banesto was completed.

The directors of Banco Banif, S.A., at its board of directors meeting held on January 28, 2013, and the directors of Banco Santander, S.A., at its board of directors meeting held on that same day, approved the common drafts terms of the merger by absorption of Banco Banif, S.A. into Banco Santander, S.A. with the dissolution without liquidation of the former and the transfer *en bloc* of all its assets and liabilities to Banco Santander, S.A., which acquired, by universal succession, the rights and obligations of the absorbed entity.

January 1, 2013 was established as the date from which the transactions of Banif were considered to have been performed for accounting purposes for the account of the Bank.

On May 7, 2013, the merger was registered with the Commercial Registry of Cantabria and the dissolution of Banco Banif, S.A. was completed.

#### Insurance business in Spain

On December 20, 2012, we announced that we had reached an agreement with Aegon. In this regard, we created two insurance companies, one for life insurance and the other for general insurance, in which Aegon would acquire ownership interests of 51%, and management responsibility would be shared by Aegon and the Group. We would hold 49% of the share capital of the companies and we would enter into a distribution agreement for the sale of insurance products in Spain through the commercial networks for a period of 25 years. The agreement would not affect savings, health and vehicle insurance, which would continue to be owned and managed by Santander.

In June 2013, after obtaining the relevant authorizations from the Directorate-General of Insurance and Pension Funds and from the European competition authorities, Aegon acquired a 51% ownership interest in the two insurance companies created by the Group for these purposes, one for life insurance and the other for general insurance (currently Aegon Santander Vida Seguros y Reaseguros, S.A. and Aegon Santander Generales Seguros y Reaseguros, S.A.), for which it paid  $\notin$ 220 million, thereby gaining joint control together with the Group over the aforementioned companies. The agreement also includes payments to Aegon that are deferred over two years and amounts receivable for the Group that are deferred over five years, depending on the business plan.

The aforementioned agreement includes the execution of a distribution agreement for the sale of insurance products in Spain for 25 years through commercial networks, for which the Group will receive commissions at market rates.

This transaction gave rise to a gain of  $\notin$ 385 million recognized under gains (losses) on disposal of assets not classified as non-current assets held for sale ( $\notin$ 270 million net of tax), of which  $\notin$ 186 million related to the fair value recognition of the 49% ownership interest retained by the Group.

#### Agreement with Elavon Financial Services Limited

On October 19, 2012, we announced that we had entered into an agreement with Elavon Financial Services Limited to jointly develop the payment services business in Spain through point-of-sale credit and debit card terminals at merchants.

This transaction involved the creation of a joint venture, 51% owned by Elavon and 49% owned by us, to which we transferred our aforementioned payment services business in Spain (excluding the former Banesto).

The transaction was completed in the first half of 2013 and generated a gain of  $\in 122$  million ( $\in 85$  million net of tax).

#### Agreement with Warburg Pincus and General Atlantic

On May 30, 2013, we announced that we had entered into an agreement with subsidiaries of Warburg Pincus and General Atlantic to foster the global development of our asset management unit, Santander Asset Management ("SAM"). Pursuant to the terms and conditions of the agreement, Warburg Pincus and General Atlantic together own 50% of the holding company which comprises the eleven management companies we have, mainly in Europe and Latin America, while the other 50% are held by us.

The purpose of the alliance is to enable SAM to improve its ability to compete with the large independent international asset management companies, since the businesses to be strengthened include asset management in the global institutional market, with the additional advantage of having knowledge and experience in the markets in which we are present. The agreement also contemplates the distribution of products managed by SAM in the countries in which we have a commercial network for a period of ten years, renewable for five additional two-year periods, for which we will receive commissions at market rates, thus benefiting from broadening the range of products and services we offer our customers. SAM also distributes its products and services internationally, outside our commercial network.

Since the aforementioned asset management companies belonged to different Group companies, a corporate restructuring took place prior to the completion of the transaction whereby each of the asset management companies was sold by its shareholders for its fair value to SAM Investment Holdings Limited ("SAM Holdings"), a holding company created by us. The aggregate value of the asset management companies was approximately  $\in 1.7$  billion.

Subsequently, in December 2013, once the required authorizations were obtained from various regulators, the agreement was executed through the acquisition of a 50% ownership interest in SAM's share capital by Sherbrooke Acquisition Corp SPC (an investee of Warburg Pincus and General Atlantic) for  $\notin$ 449 million. At that date, SAM had financing from third parties for  $\notin$ 845 million. The agreement includes deferred contingent amounts payable and receivable for the Group based on the achievement of the business plan targets over the coming five years.

Also, we entered into a shareholders' agreement with Sherbrooke Acquisition Corp SPC shareholders regulating, inter alia, the taking of strategic, financial, operational and other significant decisions regarding the ordinary management of SAM on a joint basis. Certain restrictions on the transferability of the shares were also agreed, and a commitment was made by the two parties to retain the restrictions for at least 18 months. Lastly, Sherbrooke Acquisition Corp SPC will be entitled to sell to the Group its ownership interest in the share capital of SAM at market value on the fifth and seventh anniversaries of the transaction, unless a public offering of SAM shares has taken place prior to those dates.

Following these transactions, at year-end we held a 50% ownership interest in SAM and controlled this company jointly with the aforementioned shareholders.

As a result of the aforementioned transaction, we recognized a gain of  $\notin 1,372$  million in the consolidated income statement for 2013, of which  $\notin 671$  million related to the fair value of the 50% ownership interest retained by us.

#### Sale of Altamira Asset Management

On November 21, 2013, we announced that we had reached a preliminary agreement with Apollo European Principal Finance Fund II, a fund managed by subsidiaries of Apollo Global Management, LLC, for the sale of the platform for managing the recovery of Banco Santander, S.A.'s loans in Spain and for managing and marketing the properties obtained through this activity ("Altamira Asset Management, S.L.").

On January 3, 2014, we announced that we had sold 85% of the share capital of Altamira Asset Management, S.L. to Altamira Asset Management Holdings, S.L., an investee of Apollo European Principal Finance Fund II, for  $\notin$ 664 million, giving rise to a net gain of  $\notin$ 385 million, which was recognized in our consolidated income statement for 2014.

Following this transaction, we retained the aforementioned property assets and loan portfolio on our balance sheet, while management of these assets is carried out from the platform owned by Apollo.

#### Santander Consumer USA

In January 2014, the public offering of shares of Santander Consumer USA Inc. ("SCUSA") was completed and the company was admitted to trading on the New York Stock Exchange. The offering represented 21.6% of SCUSA's share capital, of which 4.23% related to the ownership interest sold by the Group. Following this sale, we held 60.74% of the share capital of SCUSA (December 31, 2014: 60.46%). Both Sponsor Auto Finance Holdings Series LP ("Sponsor Holdings") – an investee of funds controlled by Warburg Pincus LLC, Kohlberg Kravis Roberts & Co. L.P. and Centerbridge Partners L.P. – and DDFS LLC ("DDFS") – a company controlled by Thomas G. Dundon, who holds the position of Chief Executive Officer of SCUSA – also reduced their ownership interest in SCUSA.

Since the ownership interests of the aforementioned shareholders were reduced below specified percentages following the offering, the shareholders' agreement previously entered into by the shareholders was terminated in accordance with its terms; this entailed the termination of the agreement which, inter alia, had granted Sponsor Holdings and DDFS representation on the board of directors of SCUSA and had established a voting

system under which the strategic, financial and operating decisions, and other significant decisions associated with the ordinary management of SCUSA, were subject to joint approval by the Group and the aforementioned shareholders. Therefore, SCUSA ceased to be controlled jointly by all the above and is now controlled by the Group on the basis of the percentage held in its share capital ("change of control").

Prior to this change of control the Group accounted for its ownership interest in SCUSA using the equity method. Following the change of control, the Group fully consolidated its ownership interest in SCUSA and, on the date it obtained control, included all of SCUSA's assets and liabilities in its consolidated balance sheet at their fair value.

As a result of the aforementioned transaction, we recognized a net gain of  $\notin$ 730 million in the consolidated income statement for 2014.

On July 3, 2015, we announced that we had reached an agreement to acquire the stake held by DDFS LLC in SCUSA, representing 9.68% of the company, for U.S. \$928 million. The transaction is subject to regulatory approval. If the transaction closes, our stake in SCUSA will be approximately 68.62%.

#### Agreement with El Corte Inglés

On October 7, 2013, we announced that we had entered into a strategic agreement through our subsidiary Santander Consumer Finance, S.A. with El Corte Inglés, S.A. in the area of consumer finance, which included the acquisition of 51% of the share capital of Financiera El Corte Inglés E.F.C., S.A., with El Corte Inglés, S.A. retaining the remaining 49%. On February 27, 2014, following the receipt of the relevant regulatory and competition authorizations, the acquisition was completed. Santander Consumer Finance, S.A. paid  $\in$ 140 million for 51% of the share capital of Financiera El Corte Inglés E.F.C., S.A.

GetNet Tecnologia Em Captura e Processamento de Transações H.U.A.H. S.A.

On April 7, 2014, Banco Santander (Brasil) S.A. announced that it had reached an agreement to purchase through an investee all the shares of GetNet Tecnologia Em Captura e Processamento de Transações H.U.A.H. S.A. ("GetNet"). The transaction was completed on July 31, 2014 for a purchase price of BRL1,156 million (approximately €383 million), giving rise to goodwill of €229 million.

#### Acquisition of non-controlling interests in Banco Santander (Brasil) S.A.

On April 28, 2014, the Bank's board of directors approved a bid for the acquisition of all the shares of Banco Santander (Brasil) S.A. not then owned by the Group, which represented approximately 25% of the share capital of Banco Santander (Brasil) S.A., offering in consideration Bank shares in the form of Brazilian Depositary Receipts (BDRs) or American Depositary Receipts (ADRs). As part of the bid, the Bank requested that its shares be listed on the São Paulo Stock Exchange in the form of BDRs.

The offer was voluntary, in that the non-controlling shareholders of Banco Santander (Brasil) S.A. were not obliged to participate, and it was not conditional upon a minimum acceptance level. The consideration offered, following the adjustment made as a result of the application of the Santander Dividendo Elección scrip dividend scheme in October 2014, consisted of 0.7152 new Banco Santander shares for each unit or ADR of Banco Santander (Brasil) S.A. and 0.3576 new Banco Santander shares for each ordinary or preference share of Banco Santander (Brasil) S.A.

The bid was accepted by holders of 13.65% of the share capital of Banco Santander (Brasil) S.A. Accordingly, the Group's ownership interest in Banco Santander (Brasil) S.A. rose to 88.30% of its share capital. To cater for the exchange, the Bank, executing the agreement adopted by the extraordinary general shareholders' meeting held on September 15, 2014, issued 370,937,066 shares, representing approximately 3.09% of the Bank's share capital at the issue date. The aforementioned transaction gave rise to an increase of €185 million in Share capital, €2,372 million in Share premium and €15 million in Reserves, and a reduction of €2,572 million in Non-controlling interests.

The shares of Banco Santander (Brasil) S.A. continue to be listed on the São Paulo and New York stock exchanges.

Agreement with CNP

On July 10, 2014, we announced that we had reached an agreement with the French insurance company CNP Assurances ("CNP") to acquire a 51% stake in three insurance companies based in Ireland (Santander Insurance Life Limited, Santander Insurance Europe Limited and Santander Insurance Services Ireland Limited) that distribute life and non-life products through the Santander Consumer Finance network.

In December 2014, after the regulatory authorizations were obtained, CNP paid  $\notin$ 297 million to acquire 51%, or a controlling interest in, the three aforementioned insurance companies. The agreement includes deferred payments to CNP in 2017 and 2020 and deferred amounts receivable by the Group in 2017, 2020 and 2023, based on the business plan.

The agreement included the execution of a 20-year retail agreement, renewable for five-year periods, for the sale of life and non-life insurance products through the Santander Consumer Finance network, for which we will receive commissions at market rates.

This transaction gave rise to the recognition of a gain of  $\notin$ 413 million under Gains/(losses) on disposal of assets not classified as non-current assets held for sale, of which  $\notin$ 207 million related to the fair value recognition of the 49% ownership interest retained by us.

#### Agreement with GE Capital

On June 23, 2014, we announced that Santander Consumer Finance, S.A., Banco Santander's consumer finance unit had reached an agreement with GE Money Nordic Holding AB to acquire GE Capital's business in Sweden, Denmark and Norway for approximately €693 million at the date of the announcement. The acquisition was completed on November 6, 2014, following the receipt of the relevant authorizations.

#### Agreement with Banque PSA Finance

We, through our subsidiary Santander Consumer Finance, S.A., and Banque PSA Finance, the vehicle financing unit of the PSA Peugeot Citroën Group, entered into an agreement in July 2014 for the joint operation of a vehicle financing business in twelve European countries. Pursuant to the terms of the agreement, we will finance this business under certain circumstances and conditions from the date on which the transaction is completed. In addition, in certain countries, we will purchase the current lending portfolio of Banque PSA Finance. We also entered into a cooperation agreement relating to the insurance business in all these countries.

In January 2015, the relevant regulatory authorizations were obtained for the commencement of activities in France and the United Kingdom. As a result, we acquired in February 2015 50% of Société Financière de Banque - SOFIB and PSA Finance UK Limited for  $\in$ 462 million and  $\in$ 148 million, respectively.

In addition, under the framework agreement, PSA Insurance Europe Limited and PSA Life Insurance Europe Limited (both insurance companies with registered office in Malta) were incorporated on May 1, 2015 in which we contributed 50% of the share capital, amounting to  $\notin$ 23 million. On August 3, 2015 we acquired a full ownership interest in PSA Gestão - Comércio E Aluguer de Veiculos, S.A. (a company with registered office in Portugal) and the loan portfolio of the Portuguese branch of Banque PSA Finance for  $\notin$ 10 million and  $\notin$ 25 million, respectively. On October 1, 2015 PSA Financial Services Spain, E.F.C., S.A. (a company with registered office in Spain) was incorporated, in which we contributed  $\notin$ 181 million (50% of the share capital).

#### Agreement to acquire Carfinco

On September 16, 2014, we announced that we had reached an agreement to acquire the listed Canadian company Carfinco Financial Group Inc. ("Carfinco"). The board of directors of Carfinco approved the transaction and recommended to its shareholders that they vote in favor of it at the general meeting called for such purpose, and the transaction was completed on March 6, 2015 for an amount of  $\notin$ 209 million generating goodwill of  $\notin$ 162 million.

#### Metrovacesa, S.A.

On December 19, 2012, the creditor entities that participated in a debt restructuring agreement for the Sanahuja Group under which they received shares of Metrovacesa, S.A. as payment for that group's debt, announced that they reached an agreement to promote the delisting of the shares of Metrovacesa, S.A. and they voted in favor of

this at the general meeting held for this purpose on January 29, 2013. Following the approval of the delisting and the public takeover offer at the Metrovacesa, S.A. general meeting, the entities made a delisting public takeover offer of  $\in 2.28$  per share to the Metrovacesa, S.A. shareholders that had not entered into the agreement. We participated in the delisting public takeover offer by acquiring an additional 1.953% of Metrovacesa, S.A. for  $\notin 44$  million.

Following this transaction, at December 31, 2013, we held an ownership interest of 36.82% in the share capital of Metrovacesa, S.A.

On December 23, 2014, we acquired 19.07% of Metrovacesa, S.A. from Bankia, S.A. for  $\notin$ 98.9 million, as a result of which our stake increased to 55.89%, thus obtaining control over this company. After this transaction, Metrovacesa, S.A. is fully consolidated with the Group (until then it was accounted for by the equity method).

Lastly, on September 15, 2015, we acquired 13.8% of Metrovacesa, S.A. from Banco Sabadell, S.A. for €253 million, raising our ownership interest to 72.51%.

For further information see note 3.b. xv. Metrovacesa to our consolidated financial statements.

#### Acquisition of Banco Internacional do Funchal (Banif)

On December 21, 2015, we announced that, with the aim of providing continuity to Banco Internacional do Funchal ("Banif") and safeguarding the interest of its customers, the Bank of Portugal, the resolution authority, had decided to award Banco Banif's business to Banco Santander Totta, a subsidiary of Banco Santander.

The transaction was carried out via the transfer of a large part (the commercial banking business) of Banif's assets and liabilities to Santander Totta. Banco Santander Totta paid  $\notin$ 150 million for Banco Banif's assets and liabilities. Meanwhile, other assets and liabilities remained in Banco Banif, which is responsible for any possible litigation resulting from its past activity, for their orderly liquidation or sale.

The acquisition of Banco Banif's businesses positioned Banco Santander Totta as Portugal's second privatelyheld bank, after BCP-Milenium, with a 14.5% market share in loans and deposits. Banco Banif contributes 2.5 points in market share and has a network of 150 branches and 400,000 customers.

This transaction has no material impact on our capital.

#### Custody business

On June 19, 2014, we announced that we had reached a definitive agreement with FINESP Holdings II B.V., a subsidiary of Warburg Pincus, to sell a 50% stake in Santander's current custody business in Spain, Mexico and Brazil, retaining the remaining 50%. The transaction values the business at  $\notin$ 975 million at the date of the announcement. At December 31, 2015, the sale remained subject to the obtainment of the relevant regulatory authorizations.

On March 16, 2016, the parties agreed to leave aside the original investment structure and continue to work in good faith until June 30, 2016 on an alternative investment structure that would allow the sale by Santander of the 50% stake referred to above.

#### Merger of Santander Asset Management and Pioneer Investments

On April 23, 2015, we announced that we had reached a preliminary and exclusive agreement with our partners Warburg Pincus and General Atlantic, subject to the signing of final terms, to merge Santander Asset Management and Pioneer Investments to create a leading global asset manager in Europe and Latin America. The combined company, with approximately  $\in$  353 billion in assets under management at the close of 2014, will be called Pioneer Investments.

The agreement contemplates the creation of a new company into which the local asset managers of Santander Asset Management and Pioneer Investments will be incorporated. Santander will have a direct 33.3% stake in the new company, UniCredit will have a 33.3% stake, and private equity fund managers Warburg Pincus and

General Atlantic will share a 33.3% stake. Pioneer Investments' operations in the United States will not be included in the new company but will be owned by UniCredit (50%) and Warburg Pincus and General Atlantic (50%).

The transaction values Santander Asset Management at  $\notin 2.6$  billion and Pioneer Investments at  $\notin 2.75$  billion. Warburg Pincus and General Atlantic will make an additional equity investment into the company as part of the transaction. This transaction will not have any material impact on our capital.

On November 11, 2015, the final framework agreement was signed by UniCredit, Santander, Warburg Pincus and General Atlantic for the integration of these businesses in accordance with the aforementioned structure. The transaction is scheduled to be completed in 2016 once the preconditions established in the framework agreement have been met and the relevant regulatory authorizations have been obtained.

#### **Capital Increases**

As of December 31, 2013, our capital had increased by 1,012,240,738 shares, or 9.81% of our total capital as of December 31, 2012, to 11,333,420,488 shares as a result of the following transactions:

*Scrip Dividend:* On January 30, 2013, April 30, 2013, July 31, 2013 and October 31, 2013, we issued 217,503,395 shares, 270,917,436 shares, 282,509,392 shares and 241,310,515 shares, giving rise to capital increases of  $\in 108,751,697.50, \in 135,458,718, \in 141,254,696$  and  $\in 120,655,257.50$ , respectively.

As of December 31, 2014, our capital had increased by 1,250,994,171 shares, or 11.04% of our total capital as of December 31, 2013, to 12,584,414,659 shares as a result of the following transactions:

*Scrip Dividend:* On January 30, 2014, April 29, 2014, July 30, 2014 and November 5, 2014, we issued 227,646,659 shares, 217,013,477 shares, 210,010,506 shares and 225,386,463 shares (2.01%, 1.88%, 1.78%, and 1.82% of the share capital, respectively), giving rise to capital increases of  $\in$ 113,823,329.50,  $\in$ 108,506,738.50,  $\in$ 105,005,253 and  $\in$ 112,693,231.50, respectively.

Acquisition of non-controlling interests in Banco Santander (Brasil) S.A.: On November 4, 2014 we issued 370,937,066 shares (3.27% of the share capital) giving rise to a capital increase of €185,468,533.

As of December 31, 2015, our capital had increased by 1,850,077,920 shares, or 14.70% of our total capital as of December 31, 2014, to 14,434,492,579 shares as a result of the following transactions:

*Capital increase*: On January 8, 2015 an extraordinary meeting of the board of directors took place to approve a capital increase with the exclusion of pre-emption rights for an amount of up to  $\epsilon$ 7,500 million. The transaction was implemented through an accelerated book-building. The objective of this transaction was to accelerate our plans to grow organically allowing us to increase both customer credit and market share in our core geographies, and to take advantage of our business model. Our capital was increased for a nominal amount of  $\epsilon$ 606,796,117 through the issuance of 1,213,592,234 ordinary shares of Banco Santander (9.64% of the share capital before the capital increase) with a nominal value of 0.50 each. The price for the new shares was fixed at  $\epsilon$ 6.18 per share. Consequently, the total amount of the capital increase was of  $\epsilon$ 7,500,000,006.12 ( $\epsilon$ 606,796,117 nominal amount and  $\epsilon$ 6,893,203,889.12 share premium). The new shares were admitted to trade in the Spanish markets on January 12, 2015.

*Scrip Dividend:* On January 29, 2015, April 29, 2015 and November 4, 2015, we issued 262,578,993 shares, 256,046,919 shares and 117,859,774 shares (1.90%, 1.82% and 0.82% of the share capital, respectively), giving rise to capital increases of €131,289,496.50, €128,023,459.50 and €58,929,887, respectively.

#### **Other Material Events**

#### Asset quality review

On October 26, 2014, regarding the asset quality review ("AQR") carried out by the European Central Bank and the European Banking Authority, we announced:

• That such review, carried out with reference to December 2013, affected 16 portfolios in 7 countries, accounting for more than 50% of our risk assets.

• That the impact of the analysis on CET1 was not material (decrease of 4 basis points). The nonperforming loan ratio of the reviewed portfolios increased 0.14 percentage points post-AQR, which showed that coverage was appropriate and that risks were correctly classified.

Furthermore, with respect to the stress test applied to all countries where we operate and which covered a three-year period (2014 - 2016) with two scenarios (base and adverse), the results were as follows:

- In the base scenario, we increase our capital ratio (CET1) as of December 31, 2016 by 1.6 percentage points to 12%.
- In the adverse scenario, the CET1 ratio dropped 1.4 percentage points, to 9%. That ratio was 3.5 percentage points above the required minimum, meaning that in this scenario, we would exceed the required capital amount by close to €20 billion.

#### **Recent Events**

#### Scrip dividends

On January 8, 2015, we announced that the Bank has reformulated its shareholder remuneration policy with the objective of once again paying the majority of shareholders' quarterly remuneration in cash. In particular, the Bank announced its intention to offer remuneration of 0.20 euros per share with a charge to the 2015 results, which would be paid in four installments, of which three will be received in cash and the other in shares or cash at the shareholder's discretion, under the Santander Dividendo Elección scrip dividend program. In subsequent financial years, the Bank aims for its cash pay-out to represent between 30% and 40% of its recurring profit, instead of the current 20%, and for shareholder remuneration to match the growth of its results.

Notwithstanding this change in remuneration policy, Banco Santander maintained its stated intention to apply the Santander Dividendo Elección scrip dividend scheme to the remuneration corresponding to the final dividend for 2014 and offered all shareholders of the Bank the option to receive their remuneration corresponding to the final dividend for 2014 and to one of the interim dividends for 2015 (on November 2015) through the application of the Santander Dividendo Elección scrip dividend program.

The Bank intends the remuneration on account of the earnings for the 2016 financial year to be 0.21 euros per share, which would be paid, as always, in four payments, of which three would be received in cash and the other in shares or cash at the shareholder's discretion, under the Santander Dividendo Elección scrip dividend scheme. As such, the resolution passed by our annual general shareholders' meeting held on March 18, 2016, under item 8, was to offer all shareholders of the Bank the option to receive their remuneration corresponding to one of the interim dividends for 2016 through the application of the Santander Dividendo Elección scrip dividend scheme.

Once the annual accounts are approved, our shareholders at the general shareholders' meeting resolve on the allocation of the results for the fiscal year. Dividends may only be distributed out of the earnings for the fiscal year or with a charge to unappropriated reserves, after the payments required by the law and the Bylaws have been made, provided that the shareholders' equity disclosed in the accounts is not reduced to less than the share capital as a result of the distribution. If there are any losses from prior fiscal years that reduce the Bank's shareholders' equity below the amount of the share capital, the earnings must be used to offset such losses.

The amount, time and form of payment of the dividends, to be distributed among our shareholders in proportion to their paid-in capital will be established by resolutions adopted at the general meeting. Our shareholders at the general shareholders' meeting and the board of directors may make resolutions as to the distribution of interim dividends, subject to limitations and in compliance with the requirements established by the law.A shareholder's dividend entitlement lapses five years after the dividend payment date.Dividends may be paid in kind in whole or in part, provided that:

• the property or securities to be distributed are of the same nature;

• they have been admitted to listing on an official market as of the effective date of the resolution, or liquidity is duly guaranteed by the Bank within a maximum period of one year; and

they are not distributed for a value that is lower than the value at which they are recorded on the Bank's balance sheet. *Capital increase* 

- On January 8, 2015, an extraordinary meeting of the board of directors took place to:(i) Approve a capital increase with the exclusion of pre-emption rights for an amount of up to  $\epsilon$ 7,500 million, which represents approximately 9.6% of the share capital of Banco Santander before the capital increase. The transaction was implemented through an accelerated book-building. The objective of this transaction was to accelerate our plans to grow organically allowing us to increase both customer credit and market share in our core geographies, and to take advantage of our business model. Our capital was increased for a nominal amount of  $\epsilon$ 606,796,117 through the issuance of 1,213,592,234 ordinary shares of Banco Santander with a nominal value of 0.50 each. The price for the new shares was fixed at  $\epsilon$ 6.18 per share. Consequently, the total amount of the capital increase was of  $\epsilon$ 7,500,000,006.12 euros ( $\epsilon$ 606,796,117 nominal amount and  $\epsilon$ 6,893,203,889.12 share premium). The new shares were admitted to trade in the Spanish markets on January 12, 2015.
- (ii) Reformulate the dividend policy of Banco Santander to take effect with the first dividend to be paid with respect to our 2015 results, in order to distribute 3 cash dividends and a scrip dividend relating to such 2015 results. Each of these dividends will have an estimated amount of 5 euro cents.

#### Merger of Santander Asset Management and Pioneer Investments

On April 23, 2015, we announced that we had reached a preliminary and exclusive agreement with our partners Warburg Pincus and General Atlantic, subject to the signing of final terms, to merge Santander Asset Management and Pioneer Investments to create a leading global asset manager in Europe and Latin America. The combined company, with approximately  $\in$  353 billion in assets under management at the close of 2014, will be called Pioneer Investments.

The agreement contemplates the creation of a new company into which the local asset managers of Santander Asset Management and Pioneer Investments will be incorporated. Santander will have a direct 33.3% stake in the new company, UniCredit will have a 33.3% stake, and private equity fund managers Warburg Pincus and General Atlantic will share a 33.3% stake. Pioneer Investments' operations in the United States will not be included in the new company but will be owned by UniCredit (50%) and Warburg Pincus and General Atlantic (50%).

The transaction values Santander Asset Management at  $\notin 2.6$  billion and Pioneer Investments at  $\notin 2.75$  billion. Warburg Pincus and General Atlantic will make an additional equity investment into the company as part of the transaction. This transaction will not have any material impact on our capital. Following the signing of the preliminary agreement, the parties will work towards signing a definitive binding agreement which will be subject to the customary regulatory and corporate approvals.

#### 5.2 Investments

#### 5.2.1 *A description of the principal investments made since the date of the last published financial statements.*

Not applicable.

### 5.2.2 Information concerning the issuer's principal future investments, on which its management bodies have already made firm commitments.

At the date of this Base Prospectus the Group does not have any other firm investment commitments.

#### 5.2.3 Information regarding the anticipated sources of funds needed to fulfil commitments referred to in item 5.2.2.

Not applicable.

#### 6. **BUSINESS OVERVIEW**

#### 6.1 *Principal activities.*

### 6.1.1 *A brief description of the guarantor's principal activities stating the main categories of products sold and/or services performed.*

#### **Business Overview**

At December 31, 2015, we had a market capitalization of  $\notin 65.8$  billion, shareholders' equity of  $\notin 88.0$  billion and total assets of  $\notin 1,340.3$  billion. We had  $\notin 1,050.0$  billion in customer funds under management<sup>1</sup> at that date. As of December 31, 2015, we had 58,049 employees and 5,548 branch offices in Continental Europe, 25,866 employees and 858 branches in the United Kingdom, 89,819 employees and 5,841 branches in Latin America, 18,123 employees and 783 branches in the United States and 2,006 employees in Corporate Activities (for a full breakdown of employees by country, see "Item 6. Directors, Senior Management and Employees—D. Employees" herein).

We are a financial group operating principally in Spain, the United Kingdom, other European countries, Brazil and other Latin American countries and the United States, offering a wide range of financial products.

In Latin America, we have majority shareholdings in banks in Argentina, Brazil, Chile, Colombia, Mexico, Peru and Uruguay.

Grupo Santander maintains the general criteria used in our 2014 Form 20-F, with the exceptions explained below, all of which are reflected in the recast financial information included in our Report on Form 6-K filed with the SEC on November 5, 2015.

In the third quarter 2015, we carried out a change in our reported segments resulting from the application of new financial criteria to reflect our current reporting structure.

This change in our reported segments aimed to (i) increase transparency in the Corporate Center segment; (ii) facilitate the analysis of all business units; and (iii) highlight the activity carried out by the Corporate Center segment. The consolidated figures for the Group are unaffected.

The main changes were the following:

1. Change of criteria: the change in segments mainly affected the income statement line items of net interest income, gains on financial transactions and operating expenses, due to decrease in the Corporate Center segment and its allocation to the business units. The main changes were as follows:

Previous criteria	<u>New criteria</u>
The Spain business unit was treated as a retail network, thus individualized internal transfer rates ("ITR"")* by operation were applied to calculate the financial margin, and the balance sheet was matched in terms of interest rate risk. The counterparty of these results was the Corporate Centre segment.	The Spain business unit is treated like the other units of the Group. All results from financial management of the balance sheet are recorded in Spain, including the results from interest rate risk management.
The cost of issuances eligible as additional Tier 1 capital (AT1) made by Brazil and Mexico to replace common equity tier 1 (CET1) was recorded in the Corporate Centre segment, as the issuances were made for capital optimization in these units.	Each country recognizes the cost related to its AT1 issuances.
The Corporate Centre segment costs were charged to	The scope of costs allocated to the units from the

<sup>&</sup>lt;sup>1</sup> Including customer deposits, marketable debt securities, subordinated liabilities and other customer funds under management.

the countries/units; this criterion has not changed in corporate Center segment is expanded. recent years.

- 2. Creation of a new business segment Real Estate Operations in Spain, which combines the former "Spain's Run-Off Real Estate" business segment and other real estate assets, such as our subsidiary Metrovacesa, the assets from our old real estate fund (Santander Banif Inmobiliario) and others, previously included in the Corporate Center segment.
- 3. The United States geographic segment is modified such that it continues to include the businesses of Santander Holdings USA ("SHUSA"), Santander Bank and Santander Consumer USA Holding Inc. ("SCUSA"), and the commercial banking activity of Banco Santander Puerto Rico and in addition includes Banco Santander International, Santander Investment Securities Inc. and the Bank's New York branch, units that were previously included in Latin America.
- 4. The business of Private Banking, Asset Management and Insurance, which previously appeared as an independent global business, is now integrated into Retail Banking.

Other changes: Annual change in the scope of the customer global relationship model between commercial banking and global banking and markets. This change does not have any effect on the geographical segments.

The financial statements of each business area have been drawn up by aggregating the Group's basic operating units. The information relates to both the accounting data of the companies in each area as well as that provided by the management information systems. In all cases, the same general principles as those used in the Group are applied.

In accordance with the criteria established by IFRS-EU, the structure of our operating business areas has been segmented into two levels:

*First (or geographic) level.* The activity of our operating units is segmented by geographical areas. This coincides with our first level of management and reflects our positioning in the world's main currency areas.

The reported segments are:

- <u>Continental Europe</u>. This covers all retail banking business and corporate banking in this region. This segment includes the following units: Spain, Portugal, Poland, Santander Consumer Finance (which includes the consumer business in Europe, including that of Spain, Portugal and Poland) and Real Estate Operations in Spain.
- <u>United Kingdom</u>. This includes retail and corporate banking conducted by the various units and branches of the Group in the country.
- <u>Latin America</u>. This embraces all the Group's financial activities conducted via its subsidiary banks and subsidiaries. It also includes the specialized units of Santander Private Banking, as an independent and globally managed unit.
- <u>United States</u>. This includes the holding entity (SHUSA), Santander Bank, National Association, Banco Santander Puerto Rico, Santander Consumer USA Inc., Banco Santander International (BSI), Santander Investment Securities Inc. and the Santander branch in New York.

Second (or business) level. This segments the activity of our operating units by type of business. The reported segments are:

<sup>\*</sup> ITR is a mechanism designed to help manage interest rate and liquidity risks, by isolating them from the business areas and centralizing them into the Financial Management Area in the Corporate Centre. The main function of a transfer rate system is to set the price of the fund exchanges between business areas and the Corporate Centre. This price represents the true opportunity cost of the funds (raised or invested) and has to take into account the costs of all associated interest rate and liquidity risks. Whether it is a fund investment or a fund raising transaction, the different business areas obtain a spread over or under the current transfer rate, and that spread is used to analyze the results of these business areas.

- <u>Retail Banking</u>. This area covers all customer banking businesses (except those of Corporate Banking, managed through the Global Customer Relationship Model). Also included in this business area are the results of the hedging positions taken in each country within the scope of the relevant local asset liability committees ("ALCO") portfolio.
- <u>Santander Global Corporate Banking</u>. This business reflects the revenues from global corporate banking, investment banking and markets worldwide including all treasuries managed globally, both trading and distribution to customers (after the appropriate distribution with Retail Banking customers), as well as equities business.
- <u>Real Estate Operations in Spain</u>. This business includes loans to customers in Spain whose activity is mainly real estate development, equity stakes in real estate companies and foreclosed assets.

In addition to these operating units, which cover everything by geographic area and business, we continue to maintain a separate Corporate Centre area. This area incorporates the centralized activities relating to equity stakes in financial companies, financial management of the structural exchange rate position, as well as management of liquidity and of shareholders' equity through issuances. As the Group's holding entity, the Corporate Centre area manages all capital and reserves and allocations of capital and liquidity. It also incorporates the goodwill's impairment but not the costs related to the Group's central services except for corporate and institutional expenses related to the Group's functioning. Finally, we also include in this area significant Group one-offs.

For purposes of our financial statements and this report on Form 20-F, we have calculated the results of operations of the various units of the Group listed below using these criteria. As a result, the data set forth herein may not coincide with the data published independently by each unit individually.

#### *First level (or geographic):*

#### Continental Europe

Continental Europe includes all activities carried out in this region: Retail Banking and Santander Global Corporate Banking. During 2015, there were four main units within this area: Spain, Portugal, Poland and Santander Consumer Finance. Additionally, this area includes the Real Estate Operations in Spain unit.

Continental Europe is the largest business area of Grupo Santander by assets. At the end of 2015, it accounted for 38% of total managed customer funds, 36% of total loans to customers and 28% of profit attributed to the Parent bank's total operating areas.

The area had 5,548 branches and 58,049 employees (direct and assigned) of which 3,196 were temporary employees, at the end of 2015.

The eurozone growth as a whole accelerated, but varied from country to country. Spain was one of the countries that expanded the most. Inflation was around 0% in the zone, resulting in the European Central Bank continuing its expansive monetary policy: interest rates at historic lows and quantitative easing.

In 2015, this segment obtained profit attributable to the Parent of  $\notin 2,218$  million, an increase of  $\notin 571$  million or 35% as compared to 2014, mainly due to improved interest income/(charges) (which increased by  $\notin 489$  million) and to the decrease of  $\notin 892$  million in impairment losses on financial assets. Return on equity ("ROE") stood at 7.1%.

#### Spain

We have a solid retail presence in Spain (3,467 branches) which is reinforced with global businesses in key products and segments (corporate banking, private banking, asset management, insurance and cards). We had a total of 24,216 employees (direct and assigned), all of which were hired on a full time basis.

In order to consolidate the Group's leadership in Spain and increase profitability and efficiency, Santander merged its two large retail networks (Santander and Banesto) and its private bank (Banif) in 2013. See "-A.

History and development of the company—Principal Capital Expenditures and Divestitures—Acquisitions, Dispositions, Reorganizations".

The integration was completed in July 2014, ahead of schedule. All private banking clients were incorporated to Banif's specialized customer attention model. We took advantage of the integration to optimize segmentation and specialization of branches, with a particular emphasis on private banking, select and company banking, and increasing coverage in specialized portfolios to almost 100%.

In 2015 Spain grew by around 3.2% with a well-diversified base that made it possible to bring the unemployment rate down to around 21% by the end of the year. In addition, progress was made in correcting the imbalance in the public accounts while at the same time maintaining the foreign trade surplus. Energy prices kept inflation rates negative for a large part of the year, although the underlying rate remained positive.

Against this background, activity in Spain is well placed to accelerate its growth and build long-term relationships with its customers, in addition to boosting its business with SMEs and businesses, and maintaining its lead in big companies.

In 2015, profit attributable to the Parent bank in Spain was  $\notin$ 977 million, a  $\notin$ 150 million or 18% increase as compared to 2014, while the ROE was 8.1%.

Total income decreased by  $\notin$ 556 million or 8% in 2015 in an environment of interest rates at historic lows and strong competition in loans (interest income/(charges) fell 5% compared to 2014) and a regulatory environment that hits net fees and commissions income (-6% compared to 2014). Gains/losses on financial assets and liabilities decreased by  $\notin$ 250 million or 24% due to lower results in financial activity. While Other operating income/(expenses) decreased by  $\notin$ 53 million mainly due to the charges to the Deposit Guarantee Fund and Resolution fund.

There was a  $\notin 63$  million or 2% reduction in operating expenses as a result of the synergies achieved through the optimization plans introduced. Loan losses provisions were  $\notin 754$  million or 43% lower than 2014 with the continuing process of normalization in a more favorable economic cycle.

In 2015, Spain's loans and advances to costumers decreased by 1%, customer deposits decreased by 2% and other customer funds under management increased by 4%.

The non-performing loans ("NPL") ratio was 6.53%, an 86 basis point decrease as compared to 2014. The coverage ratio increased from 45% in 2104 to 48% in 2015.

#### Portugal

Our main Portuguese retail and investment banking operations are conducted by Banco Santander Totta, S.A. ("Santander Totta").

On December, 21, 2015, the Bank of Portugal selected Santander Totta to acquire most of the assets and liabilities of Banco Internacional do Funchal (Banif) for  $\notin$ 150 million. With this transaction, which evidences the commitment to the economic development of Portugal, Santander became the second private bank in the country with a market share in loans and deposits of over 14%.

At the end of 2015, Portugal had 752 branches and 6,568 employees (direct and assigned), of which 62 employees were temporary.

The Portuguese economy continued to recover in 2015. The growth of gross domestic product ("GDP") accelerated to a rate of 1.5% compared with 0.9% in 2014. The recovery benefited from the ECB's expansive monetary policy and the positive effect it had on spreads and the euro exchange rate. The country's economic fundamentals continued to improve, the rate of unemployment fell for the last three years and the current account balance remained positive.

In 2015, the strategy was very focused on managing interest rates for loans and deposits, gaining market share particularly in companies, controlling non-performing loans and improvement the efficiency

In 2015, profit attributable to the Parent bank was  $\notin$ 300 million, a  $\notin$ 116 million or 63% increase from 2014. There was a growth of  $\notin$ 60 million or 6% in total income, with increase of  $\notin$ 9 million in interest income/(charges) due to the improvement in the cost of funding, and in gains/losses on financial assets and liabilities with an increase of  $\notin$ 77 million mainly due to sales of government debt securities.

Operating expenses fell €3 million or 1% due to the optimization of the commercial network in line with the business environment.

Loan losses provisions were down by  $\in$ 52 million or 42% due to the decrease in net additions to delinquent balances.

In 2015, loans and advances to customers and customer deposits increased by 22% and 21% respectively, due to the acquisition of Banif. Excluding Banif, lending's declining trend slowed in 2015 (-1% compared to -5% in 2014) and growth in loans to companies rose (+5%) compared to a fall in the market. Funds increased 5%, under the strategy of boosting demand deposits (+37%) and mutual funds (+18%), while time deposits fell 7%. The result was a further improvement in the cost of deposits.

2015 ended with an NPL ratio of 7.46%, as compared to 8.89% at the end of 2014. The coverage ratio stood at 99% compared to 52% in December 2014. The ROE stood at 12.4%.

#### Poland

At the end of 2015, Poland had 723 branches and 11,474 employees (direct and assigned), of which 1,269 employees were temporary.

The Polish economy grew strongly in 2015 (3.6%) with inflation at -1% well below the target of 2.5% set by the National Bank of Poland, which lowered the reference rates to 1.5% in March 2015. Noteworthy as the most positive factor was the significant improvement in the labor market, with steady creation of jobs and a substantial fall in unemployment to the lowest rate since 2008.

In 2015, profit attributable to the Parent bank was  $\in$ 300 million,  $\in$ 55 million or 15% lower than in 2014. Total income decreased by  $\in$ 99 million or 7% for the following reasons: (i) interest income/ (charges) decreased by  $\in$ 52 million impacted by the fall in interest rates which particularly affected the consumer finance rates due to the ceiling set by the Lombard rate, (ii) fees and commissions decreased by  $\in$ 13 million due to increased regulation mainly affecting the card business and (iii) Other operating income/(expenses) decreased by  $\in$ 80 million due to the one-time charge to the Deposit Guarantee Fund as a result of the failure of SK Wołomin Bank.

Furthermore, operating expenses increased by  $\notin 9$  million or 2% as compared to 2014 while Loan losses provisions were down by  $\notin 18$  million or 10% despite the increase in lending.

Loans and advances to customers and customer deposits increased by 12% and 7% respectively as compared to 2014, however the other customer funds under management decrease 9% compared with 2014. The NPL ratio decreased 112 basis points to 6.30% and the coverage ratio increased 4 percentage points to 64%. The ROE stood at 12.5%.

#### Santander Consumer Finance

Our consumer financing activities are conducted through our subsidiary Santander Consumer Finance ("SCF") and its group of companies. Most of the activity of SCF relates to auto financing, personal loans, credit cards, insurance and customer deposits. These consumer financing activities are mainly focused on Germany, Spain, Italy, Norway, Poland, Finland and Sweden. SCF also conducts business in the UK, France, Portugal, Austria and the Netherlands, among others.

The main European markets where business is conducted grew at between 1.7% and 3.5% in 2015.

In 2015 the management focuses were: (i) the integration of the GE Nordics businesses, (ii) the implementation of the agreements with PSA, and (iii) promoting new lending and cross-selling tailored to the situation in each market, supported by brand agreements.

The following agreements were entered into in 2014 and strengthen SCF's position in its markets: (i) the agreement with Banque PSA Finance (PSA Peugeot Citroën Group), (ii) the acquisition in Spain of 51% of Financiera El Corte Inglés, and (iii) the acquisition of GE Nordics (GE Money's business in Norway, Sweden and Denmark). See "—A. History and development of the company—Principal Capital Expenditures and Divestitures—Acquisitions, Dispositions, Reorganizations".

At the end of 2015, this unit had 588 branches and 14,533 employees (direct and assigned), of which 1,189 employees were temporary.

The Santander Consumer Finance units in Continental Europe operated in an environment of incipient recovery of both consumer spending and vehicle registrations (+9% year on year in the countries in which they operate). In 2015, SCF continued to gain market share, supported by a business model that has been strengthened during the crisis thanks to a high level of geographical diversification with critical mass in key projects, high levels of efficiency, and a shared risk control and recovery system that makes it possible to maintain a high level of credit quality.

In 2015, this unit generated €938 million in Profit attributable to the Parent bank, a €143 million or 18% increase compared with 2014. This growth benefited from the impact of the previously mentioned agreements, with total income growing faster than operating expenses and Impairment losses on financial assets. Total income rose €742 million or 23% (interest income/charges increased €728 million or 31%), while operating expenses grew €306 million or 21%. Loan losses provisions declined €7 million or 1%, due to improved credit quality. Minority interests increased by €99 million resulting from the PSA agreements.

Loans and advances to customers increased by 22% and customer deposits increased by 6%. The NPL ratio decreased 140 basis points to 3.42%, while the coverage increased to 109% from 100% in 2014. The ROE stood at 12.0%.

#### Real Estate Operations in Spain

The segment, which has a specialized management model, combines (i) the run-off real estate activity in Spain, which includes loans to customers mainly for real estate promotion, where our strategy focuses on a significant reduction of our exposure; (ii) quality real estate operating assets (mainly from our old real estate fund, Santander Banif Inmobiliario); (iii) our subsidiary Metrovacesa; and (iv) certain other assets such as our stake in Spanish Bank Restructuring Asset Management Company, or Sareb (see note 8.b.ii to our consolidated financial statements). As of the end of 2014, the stake in Metrovacesa was consolidated by global integration. See "—A. History and development of the company—Principal Capital Expenditures and Divestitures—Acquisitions, Dispositions, Reorganizations— Metrovacesa, S.A.

The Group's strategy in recent years has been directed at reducing these assets, mainly loans and foreclosed assets. Net loans totaled  $\notin$ 2,794 million, which was 33% less than in 2014 and accounted for 0.4% of the Group's loans and less than 2% of those of Santander Spain.

In 2015, this segment had  $\notin$ 420 million of losses attributable to the Parent bank, a  $\notin$ 232 million decrease in losses as compared to 2014, mainly due to the lower need for write-downs.

#### United Kingdom

As of December 31, 2015, the United Kingdom accounted for 31% of the total managed customer funds of the Group's operating areas. Furthermore, it accounted for 36% of total loans to customers and 24% of profit attributed to the Parent bank's total operating areas.

At the end of 2015, we had 858 branches and a total of 25,866 employees (direct and assigned), of which 661 employees were temporary, in the United Kingdom.

The UK economy continued to grow at 2.2%, registering another year of steady growth. The main driver was domestic demand (particularly private consumption, robust labor market, improved consumer confidence and favorable financial conditions) and a recovery in investment. The unemployment rate fell in the year to 5.2%, in part due to a large increase in self-employment. This pushed the number of people in employment to a record high. Inflation was around 0%, mainly due to lower oil and commodity prices and the consolidation of sterling's

appreciation registered since mid-2013. Based on this, the Bank of England kept interest rates unchanged in 2015.

There have been significant changes recently, in terms of regulation, tax and public policy as well as a significant advance in the use of technology in banking, especially mobile. Additionally the impact of the new entrants and existing competitors who have renewed focus on the UK market opportunities. The strategic direction has been fine-tuned, to align with the economic, regulatory and market environment changes. Based on the new scenario we have focused on the customer loyalty, on increasing the flows in retail and corporate segments and ongoing investment in business growth and in digital channels.

In 2015, Santander UK contributed €1,971 million of profit attributable to the Parent bank, a €415 million or 27% (14% in local currency) increase from 2014. The main developments were: (i) a €708 million or 17% (5% in local currency) increase in interest income/(charges) mainly due to higher volumes, (ii) a €302 million or 10% (-1% in local currency) increase in operating expenses due to investment in business growth, higher regulatory costs and the continued enhancements to our digital channels and (iii) a €225 million or 68% (71% local currency) decrease in impairment losses on financial assets with improved credit quality across the loan portfolios, conservative loan-to-value criteria, and supported by a favorable economic environment.

As of December 31, 2015, loans and advances to customers increased by 13% (6% excluding the exchange rate impact), and customer deposits increased 15% (8% excluding the exchange rate impact). Other customer funds under management were flat as compared to 2014. The NPL ratio decreased 27 basis points to 1.52% and the coverage ratio decreased to 38% from 42% in 2014. The ROE was 11.5%

#### Latin America

S.A.

At December 31, 2015, we had 5,841 branches and 89,819 employees (direct and assigned) in Latin America, of which 1,794 were temporary employees. At that date, Latin America accounted for 22% of the total managed customer funds, 17% of total loans to customers and 40% of profit attributed to the Parent bank's total operating areas.

In a complex international environment, the Latin American economy was affected in 2015 by various external factors such as the outlook for US interest rate rises, the price of commodities and the slowing of the Chinese economy.

Our Latin American banking business is principally conducted by the following banking subsidiaries:

	Percentage held at December 31, 2015		Percentage held at December 31, 2015
Banco Santander (Brasil), S.A.	89.25	Banco Santander, S.A. (Uruguay)	100.00
Banco Santander Chile	67.12	Banco Santander Perú, S.A.	100.00
Banco Santander (Mexico), S.A., Institución de Banca Múltiple, Grupo Financiero Santander	75.07	Banco Santander Río, S.A. (Argentina)	99.30
Banco Santander de Negocios Colombia	99.99		

We engage in a full range of retail banking activities in Latin America, although the range of our activities varies from country to country. We seek to take advantage of whatever particular business opportunities local conditions present.

Our significant position in Latin America is attributable to our financial strength, high degree of diversification (by countries, businesses, products, etc.), and the breadth and depth of our franchise. Grupo Santander has the region's largest international franchise.

In Latin America the regional GDP shrank 0.4% in 2015 after the growth of 1.2% in 2014, in a complex international environment faced with the prospect of a rise in interest rates in the United States, the downturn of international trade and the lower growth in China. There was very different performance country by country, with some in recession and others showing a gradual recovery. There was a slight upturn in inflation, mainly as a result of the effects of the depreciation of the Latin American currencies.

The Group continued to focus as a priority on strengthening customer relations by improving their experience and increasing their satisfaction. For this purpose, 2015 saw the launch in the principal geographical areas of the "1|2|3 *World*" range of products that are designed to attract and engage private individual customers, and the Advance program, the aim of which is to strengthen the Bank's positioning in business customers.

Profit attributable to the Parent bank from Latin America in 2015 was  $\notin 3,193$  million, a  $\notin 291$  million or 10% increased as compared to 2014 (excluding the exchange rate impact 17%). Total income increased  $\notin 198$  million or 1% (excluding the exchange rate impact 10%) driven by the growth of volumes and transactionality, which impacted both the interest income and the fees and commissions. Operating expenses increased  $\notin 56$  million or 1%, however excluding the exchange rate impact they grew 10% as a result of salary increase agreements in an environment of high inflation in countries such as Brazil, Argentina and Uruguay, dollar-indexed costs, and investments to develop the commercial and digital networks. The growth was moderate as compared to inflation rates. The change in lending mix towards products with a lower risk premium continued in 2015 and Impairment losses decreased 1% as compared to 2014.

As of December 31, 2015, loans and advances to customers decreased by 5%, however excluding the exchange rate impact increased 14%. Customer deposits decreased 7% as compared to 2014, nevertheless excluding the exchange rate impact increased 12%. The NPL ratio stood at 4.96% and the coverage ratio at 79% at December 31, 2015.

Detailed below are the performance highlights of the main Latin American countries in which we operate:

*Brazil.* Santander Brazil is the country's third largest private sector bank by assets and the largest foreign bank in the country. The institution operates in the main regions, with 3,443 branches and points of banking attention, 49,520 employees (direct and assigned), all of which were hired on a full time basis.

During the first quarter of 2015 Santander Brazil entered into an agreement to acquire Banco Bonsucesso ("Bonsucesso") to leverage activities in the payroll business, as well as increase the number of products offered and improve the distribution and marketing capacity.

Brazil went into recession in 2015, with contraction of consumer spending and private investment and rising unemployment. There was an upturn in inflation to over 10%. The central bank reinforced its commitment to control inflation by raising the Selic rate 250 basis points in the year, taking it to 14.25%.

In 2015, the Bank made progress in its process of transformation to simplify, modernize and improve the experience of customers, while agreements were also reached in order to increase the more transactional portion of the Bank's income.

Profit attributable to the Parent bank from Brazil in 2015 was  $\notin 1,631$  million, a  $\notin 194$  million or 13% (33% excluding the exchange rate impact) increase as compared to 2014. Total income fell  $\notin 739$  million or 6% compared with 2014 (excluding the exchange rate impact increased 10%), mainly due to interest income/(charge).

Operating expenses decreased  $\notin$ 491 million or 10% (excluding the exchange rate impact increased 5%). Excluding the inflation and exchange rate impact and on a like-for-like basis, they fell 6%, reflecting the efforts made in previous years to improve efficiency and productivity.

Loan losses provisions declined by €385 million or 10%, however excluding the exchange rate impact they raised by 5%.

During 2015, total loans and advances to customers decreased by 19%, in local currency increased 8%, mainly due to the forex impact on dollar portfolios and the entry of Bonsucesso. Customer deposits decrease 17% as compared to 2014, excluding the exchange rate impact increased 11%. The NPL ratio was 5.98% at December 31, 2015 compared with 5.05% at December 31, 2014. The coverage ratio stood at 84% at December 31, 2015. The ROE stood at 13.6%.

*Mexico*. Banco Santander (Mexico), S.A., Institución de Banca Múltiple, Grupo Financiero Santander, is one of the leading financial services companies in Mexico. Santander is the third largest banking group in Mexico by business volume. As of December 31, 2015, it had 1,377 branches throughout the country, 17,847 employees (direct and assigned), of which 1,634 were temporary.

Mexico gave clear signs of improvement in the second half of the year driven by the recovery of both domestic demand and exports. Although the inflation rate remained low, the central bank decided to raise the official interest rate in response to the increase by the Federal Reserve, in order to prevent possible outbreaks of volatility given the country's strong commercial and financial connection with the United States.

2015 saw the completion of the branch expansion plan, following the opening of 200 branch offices in the last three years. The increase in installed capacity was accompanied by improvements in customer segmentation and sales platforms.

Profit attributable to the Parent bank from Mexico in 2015 was  $\in 629$  million, a  $\in 22$  million or 4% (3% excluding the exchange rate impact) increase as compared to 2014. The growth of  $\in 298$  million or 10% in total income, was mainly driven by an increase of  $\in 313$  million in interest income/(charge) due to the higher loans volume.

Operating expenses increased €87 million or 7%, due to the greater installed capacity and new commercial projects to increase attraction and penetration in the customer base.

Loan losses provisions increased by €120 million or 16% due to greater lending volume.

As of December 31, 2015, loans and advances to customers increased by 17% (23% excluding the exchange rate impact), and customer deposits decreased 1% (5% increase excluding the exchange rate impact). Other customer funds under management were flat as compared to 2014.

At December 31, 2015, the NPL ratio decreased 46 basis points to 3.38% while the coverage ratio was 91%. The ROE was 12.9%.

*Chile*. Banco Santander Chile is the leading bank in Chile in terms of assets and customers, with a particular focus on retail activity (individuals and SMEs). As of December 31, 2015, Banco Santander Chile had 472 branches and 12,454 employees (direct and assigned), all of which were hired on a full time basis.

The Chilean economy recovered in 2015 as a result of the expansion of investment and private consumer spending, which led the central bank to begin to normalize its monetary policy by raising the official interest rate 50 basis points to 3.50%.

In 2015 more branches and exclusive Select spaces for high-income customers were opened, as well as the new model of branch offices in the traditional network. The Group continued to pursue its strategy of increasing long-term profitability in a climate of smaller margins and greater regulation.

Profit attributable to the Parent bank from Chile in 2015 was €455 million, a €43 million or 9% (13% excluding the exchange rate impact) decrease as compared to 2014, mainly due to lower inflation-indexed Unidad de Formento ("UF"), some regulatory impact, higher technology costs and higher tax pressure.

In 2015, customer loans increased 6% (11% in local currency) and customer deposits increase 4% (9% in local currency) as compared to 2014. Other customer funds under management increased 2% as compared to 2014.

At December 31, 2015, the NPL ratio decreased 35 basis points to 5.62% while the coverage ratio was 54% and the ROE 15.32%.

*Argentina*. Santander Río is the country's leading private sector bank in terms of assets, loans and customer funds. At December 31, 2015 we had 436 branches and 7,952 employees in Argentina.

Argentina ended the year with an economy that was still weak and inflation that was among the highest in the region. In mid-December the new government announced the liberalization of capital movements and the exchange rate of the Argentine peso began to float freely.

The Group's strategy in 2015 focused on increasing its penetration through its branch office expansion plan, the transformation towards a digital bank with the focus on efficiency and customer experience, and the engagement of the customer segments of high-income private individuals and SMEs.

Profit attributable to the Parent bank was €378 million, a 29% (22% in local currency) increase compared with 2014. The commercial strategy helped to push up total income by 34%, mainly due to the increase of interest income/ (charge) by 35% and fees and commissions by 46%. Operating expenses rose 51% (43% in local currency) because of the opening of new branches, the transformation and technology projects and the review of the salary increase agreement. Loan loss provisions increased 22% (16% in local currency), below the growth in lending.

During the year, lending and customer deposits increased 10% and 15%, respectively. Nevertheless, in local currency lending rose 52%, focused on lending to SMEs and companies and deposits increased 58%. Mutual funds grew 26% during 2015 (73% in local currency).

At the end of 2015, the ROE was 30.6%, while the NPL ratio decreased 46 basis points to 1.15% and the coverage ratio was 194%.

*Uruguay*. The Group maintained its leadership in Uruguay. We are the largest private sector bank in the country. Overall, the Group had 111 branches and 1,808 employees.

Inflation was 9.4%, well above the central bank's target of (+3% to 7%). The key rate remained high in order to converge toward this goal. The Uruguayan peso depreciated 20% against the dollar and 10% against the euro.

The Group continued to be the country's leading private sector bank, focusing on growing in retail banking and improving efficiency and the quality of service.

Profit attributable to the Parent bank from Uruguay in 2015 was  $\notin$ 70 million, a  $\notin$ 20 million or 41% (38% in local currency) increase as compared to 2014. Lending increased by 8%, with particular growth in individual customers and SMEs, and deposits rose by 19%, in each case compared with 2014.

**Peru.** As of December 31, 2015, Banco Santander Perú, S.A. had 1 branch and 156 employees. The unit's activity is focused on companies and on the Group's global customers. An auto finance company began to operate in 2013, together with a well-known international partner with considerable experience in Latin America. The company has a specialized business model, focused on service and with products that enable customers to acquire any brand of new car from any dealer in Peru.

Profit attributable to the Parent bank from Peru reached  $\in$ 32 million, a  $\in$ 10 million or 46% increase compared with 2014.

*Colombia*. Banco Santander de Negocios Colombia S.A. began operating in January 2014. The bank targets the corporate and business markets, with a special focus on global customers and local customers aiming to expand to gain international presence.

Colombia had a  $\in 1$  million loss attributable to the Parent bank.

#### **United States**

At the end of 2015, we had 783 branches and a total of 18,123 employees (direct and assigned), none of them temporary.

The US economy grew a modest but solid pace (2.5%). Thanks to the improving economy, the unemployment rate fell on a sustained basis to 5% at the end of the year, a level regarded as full employment. Inflation, however, remained low (1.3%) and at some distance from the Federal Reserve's target (set in terms of the underlying deflator of private consumption), which is 2%. In this context, the Fed raised its interest rates at the end of the year, accompanied by a message indicating the interest rate profile outlook would be moderate.

The U.S. segment includes the holding entity ("SHUSA"), Santander Bank, National Association, Banco Santander Puerto Rico, Santander Consumer USA Inc., Banco Santander International ("BSI"), Santander Investment Securities Inc. and the Santander branch in New York.

Santander US continues to focus on several strategic priorities directed at enhancing its position and diversification, including: the implementation of a multi-year project to comply with regulatory requirements globally, the improvement of the governance structure, the setting up of local managerial team with wide experience in the management of large financial companies, the improvement of profitability at Santander Bank, National Association, and the optimization of the vehicle finance business at SCUSA.

The U.S. segment accounted for 9% of the total managed customer funds, 11% of total loans to customers and 8% of profit attributed to the Parent bank's total operating areas.

Profit attributable to the Parent decreased  $\notin 184$  million or  $\notin 352$  without exchange rates. Despite the increase in total income of  $\notin 1,821$  million or 30% (9% in local currency), Profit attributable to the Parent was lower due to higher operating expenses by  $\notin 786$  million or 35% (13% excluding the exchange rate impact) and higher impairment losses of  $\notin 858$  million or 38% (16% in local currency) relating to greater lending in SCUSA, and income taxes.

For 2015, ROE was 6.0% and the NPL ratio was 2.13%. The coverage ratio stood at 225% at year end.

Second or business level:

#### **Retail Banking**

Retail Banking's profit attributable to the Parent bank in 2015 increased 14% (10% excluding the exchange rate impact), to  $\epsilon$ 6,854 million. This evolution was spurred by the good performance of total income which grew 7% (+6% excluding the exchange rate impact). Operating expenses were 7% higher (+1% excluding perimeter and in real terms) and loan loss provisions were 5% lower.

In 2015, Retail Banking generated 88% of the operating areas' total income and 85% of profit attributable to the Parent bank. This segment had 183,182 employees as of December 31, 2015.

In 2015 Santander continued to make progress with its program for transforming commercial banking focusing on the following:

- In order to gain greater knowledge of customers, progress is being made in improving the analytical capabilities. A new commercial front has been developed for the branch offices in order to improve commercial productivity and customer satisfaction.
- In order to increase customer engagement and long-term relations, progress was made in 2015 in the launching and consolidation of differential value offerings. These included most notably (i) the "1|2|3 *World*" strategy (with the launch of proposals in other geographical regions such as Portugal, Spain and certain Latin America countries, after the success in the United Kingdom), (ii) integral offers launched in Chile with proposals which reward transactionality and increase customer benefits, (iii) the expansion of the Select value offering for high-income customers which is now available throughout the geographical regions, and (iv) the roll-out of the program for SMEs that combines a very attractive financial offering with non-financial solutions and that is now available in eight countries.

- The Bank made further progress with the development of its distribution models focused on digital channels, resulting in substantial improvements to the different channels, most notably with new apps, developments and functionalities for mobile phones in the various geographical areas and the new model of branch office in Spain and Brazil, which offers simpler procedures, more intuitive technology and differentiated areas within the branch.
- The Bank supports the internationalization of its business customers by harnessing the synergies and international capabilities of the Group, thereby ensuring consistent and uniform customer relations throughout all the local units and enabling our customers to connect with each other and capture international trade flows with the Santander Trade Portal and the Santander Trade Club.

#### Santander Global Corporate Banking

This area covers our corporate banking, treasury and investment banking activities throughout the world.

Global Corporate Banking generated 12% of total income and 20% of the profit attributable to the Parent bank in 2015. This segment had 8,037 employees at December 31, 2015.

Profit attributable to the Parent bank in 2015 was  $\notin 1,626$  million, an increase of  $\notin 1$  million as compared to 2014. This performance was impacted by an increase in interest income/(charges) ( $\notin 349$  million or 14%) offset by an increase in operating expenses ( $\notin 218$  million or 12%) and in impairment losses ( $\notin 130$  million or 22%).

Global Corporate Banking has 3 major areas: (i) Global Transaction Banking (which includes cash management, trade finance and basic financing and custody), (ii) Financing Solutions and Advisory (which includes the units that originate and distribute corporate loans or structured financing, the teams that originate bonds and securitization, the corporate finance units (mergers and acquisitions, primary equity markets, investment solutions for corporate clients via derivatives), as well as asset and capital structuring), and (iii) Global Markets (which include the sale and distribution of fixed income and equity derivatives, interest rates and inflation, the trading and hedging of exchange rates, short-term money markets for the Group's corporate and retail clients, management of books associated with distribution, brokerage of equities, and derivatives for investment and hedging solutions).

#### **Real Estate Operations in Spain**

See above under "First level (or geographic)—Continental Europe— Real Estate Operations in Spain."

#### **Corporate Centre**

Loss attributable to the Parent increased by €943 million as the increase in Interest income / (charges) and the decrease in provisions (net) was compensated by the decrease in gains from centralized management of risks and to a greater extent the drop in Gains/(losses) on other assets (net), as compared to 2014. At the end of 2015 this area had 2,006 employees.

The Corporate Centre is responsible for, on the one hand, a series of centralized activities to manage the structural risks of the Group and of the Parent bank. It executes the necessary activities for managing interest rates, exposure to exchange-rate movements and the required levels of liquidity in the Group. On the other hand, it acts as the Group's holding entity, managing the Group's global capital as well as that of each of the business units.

Within corporate activities, the financial management area conducts the global functions of balance sheet management, both structural interest rate and liquidity risk management (the latter via issuances and securitizations), as well as the structural position of exchange rates:

- Interest rate risk is actively managed by taking market positions to soften the impact of interest rate changes on net interest income, and is done via bonds and derivatives of high credit quality and liquidity and low consumption of capital.
- The objective of structural liquidity management is to finance the Group's recurring activity in optimum conditions of maturity and cost, maintaining an appropriate profile (in volumes and maturities) by

diversifying the funding sources.

• Management of the exposure to exchange rate movements is also carried out on a centralized basis. This management (which is dynamic) is conducted through exchange-rate derivatives, seeking to optimize at all times the financial cost of hedging.

Hedging of net investments in the capital of businesses abroad aims to neutralize the impact on capital of converting into euros the balances of our material subsidiaries that are consolidated and whose currency is not the euro.

The Group's policy seeks to mitigate the impact, which, in situations of high volatility in the markets, sudden changes in interest rates would have on these exposures of a permanent nature. At the end 2015, we had  $\in$ 20,349 million hedged relating to our investments in Brazil, the U.K., Mexico, Chile, the U.S., Poland and Norway and the instruments used were spot and foreign exchange forwards.

Exposures of a temporary nature – those regarding results that the Group's units will contribute in the next 12 months in non-euro currencies – are also managed on a centralized basis in order to limit their volatility in euros.

Meanwhile, and separately from the financial management described here, the Corporate Centre manages all capital and reserves and allocations of capital to each of the units, as well as providing the liquidity that some of the business units might need. The price at which these transactions are carried out is the market rate (Euribor or swap) plus a risk premium associated with the hold of the funds during the life of the transaction, which in terms of liquidity, the Group supports.

Lastly, and marginally, the equity stakes of a financial nature that the Group takes within its policy of optimizing investments are reflected in the Corporate Centre.

The condensed balance sheet and income statements of the various geographical segments are as follows:

	Millions of euros							
				2015				
	Continental	United		United	Corporate	Intra-Group		
(Condensed) balance sheet	Europe	Kingdom	Latin America	States	center	eliminations	Total	
Total Assets	538,645	383,155	267,885	130,584	148,134	(128,143)	1,340,260	
Loans and advances to customers	287,252	282,673	133,139	84,190	3,594	-	790,848	
Financial assets held for trading (excluding loans and advances)	60,151	40,138	33,669	2,299	2,656	-	138,913	
Available-for-sale financial assets	60,913	12,279	25,926	19,145	3,773		122,036	
Credit institutions	81,867	15,459	21,923	3,902	6,781	(50,980)	78,952	
Non-current assets (*)	11,798	3,025	3,522	9,156	289		27,790	
Other asset accounts	36,664	29,581	49,706	11,892	131,041	(77,163)	181,721	
Total Liabilities and Equity	538,645	383,155	267,885	130,584	148,134	(128,143)	1,340,260	
Customer deposits	263,462	231,947	122,413	60,115	5,185	-	683,122	
Marketable debt securities	50,934	70,133	33,172	23,000	27,790	-	205,029	
Subordinated liabilities	169	4,127	6,356	905	9,596	-	21,153	
Liabilities under insurance contracts	626	-	1	-	-	-	627	
Deposits from central banks and credit institutions	132,688	23,610	42,393	26,170	1,490	(50,980)	175,371	
Other accounts (**)	58,253	36,162	43,872	9,073	18,012		165,372	
Share capital, reserves, profit for the year and valuation adjustments	32,513	17,176	19,678	11,321	86,061	(77,163)	89,586	
Other Customer funds under management	64,433	9,703	59,065	7,540	-	-	140,741	
Investment funds	44,393	9,564	54,426	645	-	-	109,028	
Pension funds	11,376	-	-	-	-	-	11,376	
Assets under management	8,664	139	4,639	6,895	-	-	20,337	
Customer funds under management (***)	378,998	315,910	221,006	91,560	42,571	-	1,050,045	

(\*) Including Tangible assets and Other intangible assets.

(\*\*) Including, in addition to liability items not broken down, the balances of Non-controlling interests.

(\*\*\*) Including Customer deposits, Marketable debt securities, Subordinated liabilities and Other customer funds under management.

The corporate centre segment acts as the Group's holding company. Therefore, it manages all equity (share capital and reserves of all the units) and determines the allocation thereof to each unit. The Group's share capital and reserves are initially assigned to this segment, and is then allocated in accordance with corporate policies to the business units. This allocation is shown as an asset of the corporate center segment (included in other asset accounts) and as a liability of each business unit (included in Share capital, reserves, profit for the year and valuation adjustments). Therefore, the allocation is reflected in the balance sheet net of adjustments for intra-Group eliminations in order not to duplicate the balances and obtain the total consolidated balance sheet for the Group.

Millions of euros

	2014						
	Continental	United		United	Corporate	Intra-Group	
(Condensed) balance sheet	Europe	Kingdom	Latin America	States	center	eliminations	Total
Total assets	496,598	354,235	268,488	108,034	141,375	(102,434)	1,266,296
Loans and advances to customers	268,735	251,191	139,955	70,420	4,410	-	734,711
Financial assets held for trading (excluding loans and advances)	65,863	39,360	31,766	5,043	2,120	-	144,152
Available-for-sale financial assets	56,845	11,196	31,174	12,737	3,298	-	115,250
Loans and advances to credit institutions	66,602	14,093	22,104	3,460	2,858	(27,404)	81,713
Non-current assets (*)	11,796	2,700	3,912	6,905	796	-	26,109
Other asset accounts	26,757	35,695	39,577	9,469	127,893	(75,030)	164,361
Total liabilities and equity	496,598	354,235	268,488	108,034	141,375	(102,434)	1,266,296
Customer deposits	256,909	202,328	131,826	51,304	5,260	-	647,627
Marketable debt securities	54,431	69,581	31,920	16,000	24,957	-	196,889
Subordinated liabilities	409	5,376	6,443	796	4,108	-	17,132
Liabilities under insurance contracts	713	-	-	-	-	-	713
Deposits from central banks and credit institutions	90,305	26,720	35,978	17,760	12,010	(27,404)	155,369
Other accounts (**)	64,305	34,888	39,945	10,542	17,610	_	167,290
Share capital, reserves, profit for the year and valuation adjustments	29,526	15,342	22,376	11,632	77,430	(75,030)	81,276
Other customer funds under management	60,679	9,667	62,488	8,535	-	-	141,369
Investment funds	40,829	9,524	57,548	1,618	-	-	109,519
Pension funds	11,481	-	-	-	-	-	11,481
Assets under management	8,369	143	4,940	6,917	-	-	20,369
Customer funds under management (***)	372,428	286,952	232,677	76,635	34,325	-	1,003,017

(\*) Including Tangible assets and Other intangible assets.

(\*\*) Including, in addition to liability items not broken down, the balances of Non-controlling interests.

(\*\*\*) Including Customer deposits, Marketable debt securities, Subordinated liabilities and Other customer funds under management.

			М	illions of euro	DS		
				2013			
	Continental	United		United	Corporate	Intra-Group	- ·
(Condensed) balance sheet	Europe	Kingdom	Latin America	States	center	eliminations	Total
Total assets	430,021	323,743	233,918	68,933	158,230	(99,082)	1,115,763
Loans and advances to customers	267,532	231,046	125,349	43,698	1,231	-	668,856
Financial assets held for trading (excluding loans and advances)	50,320	28,831	20,584	2,638	2,334	-	104,707
Available-for-sale financial assets	37,319	6,003	20,792	9,008	10,677	-	83,799
Loans and advances to credit institutions	37,660	17,136	26,157	2,362	24,564	(32,915)	74,964
Non-current assets (*)	8,635	2,498	3,858	650	973	-	16,614
Other asset accounts	28,555	38,229	37,178	10,577	118,451	(66,167)	166,823
Total liabilities and equity	430,021	323,743	233,918	68,933	158,230	(99,082)	1,115,763
Customer deposits	257,050	187,467	116,652	43,817	2,851	-	607,837
Marketable debt securities	53,409	64,092	28,987	1,146	27,843	-	175,477
Subordinated liabilities	406	5,805	4,812	1,245	3,871	-	16,139
Liabilities under insurance contracts	1,430	-	-	-	-	-	1,430
Deposits from central banks and credit institutions	41,636	26,902	25,039	9,051	39,684	(32,915)	109,397
Other accounts (**)	47,737	27,774	37,995	4,404	16,839	-	134,749
Share capital, reserves, profit for the year and valuation adjustments	28,353	11,703	20,433	9,270	67,142	(66,167)	70,734
Other customer funds under management	51,768	9,645	52,610	11,147	-	-	125,170
Investment funds	33,485	9,645	48,243	1,931	-	-	93,304
Pension funds	10,879	-	-	-	-	-	10,879
Assets under management	7,404	-	4,367	9,216	-	-	20,987
Customer funds under management (***)	362,633	267,009	203,061	57,355	34,565	-	924,623

(\*) Including Tangible assets and Other intangible assets.

(\*\*) Including, in addition to liability items not broken down, the balances of Non-controlling interests.

(\*\*\*) Including Customer deposits, Marketable debt securities, Subordinated liabilities and Other customer funds under management.

			Millions of eu	ros		
			2015			
(Condensed)	Continental	United		United	Corporate	
income statement	Europe	Kingdom	Latin America	States	center	Total
INTEREST INCOME/(CHARGES)	8,006	4,942	13,752	6,116	(4)	32,812
Income from equity instruments	277	1	57	48	72	455
Income from companies accounted for using the equity method	120	10	285	3	(43)	375
Net fee and commission income (expense)	3,417	1,091	4,452	1,086	(13)	10,033
Gains/losses on financial assets and liabilities (net) and exchange differences (net)	1,186	302	517	231	150	2,386
Other operating income (expenses)	(178)	37	(308)	316	(33)	(166)
TOTAL INCOME	12,828	6,383	18,755	7,800	129	45,895
Administrative expenses	(6,274)	(3,009)	(7,230)	(2,761)	(28)	(19,302)
Depreciation and amortization	(461)	(348)	(676)	(264)	(669)	(2,418)
Provisions (net)	(352)	(351)	(831)	(164)	(1,408)	(3,106)
Impairment losses on financial assets	(2,083)	(107)	(5,108)	(3,103)	(251)	(10,652)
Impairment losses on other assets	(172)	(9)	20	-	(931)	(1,092)
Other income and charges	(120)	5	78	16	243	222
OPERATING PROFIT /(LOSS) BEFORE TAX	3,366	2,564	5,008	1,524	(2,915)	9,547
Income tax	(887)	(556)	(1,219)	(517)	966	(2,213)
PROFIT FROM CONTINUING OPERATIONS	2,479	2,008	3,789	1,007	(1,949)	7,334
Profit (Loss) from discontinued operations	-	-	-	-	-	-
CONSOLIDATED PROFIT FOR THE YEAR	2,479	2,008	3,789	1,007	(1,949)	7,334
Attributable to non-controlling interests	261	37	596	329	145	1,368
PROFIT ATTRIBUTABLE TO THE PARENT	2,218	1,971	3,193	678	(2,094)	5,966

	Millions of e	euros										
			2	014			2013					
(Condensed)	Continental	United	Latin	United	Corporate		Continental	United	Latin	United	Corporate	
income statement	Europe	Kingdom	America	States	center	Total	Europe	Kingdom	America	States	center	Total
INTEREST INCOME/(CHARGES)	7,517	4,234	13,620	4,789	(613)	29,547	7,189	3,451	14,808	1,807	(1,320)	25,935
Income from equity instruments	286	1	88	29	31	435	265	1	54	24	34	378
Income from companies accounted for	(25)	9	283	4	(28)	243	14	4	264	331	(113)	500
using the equity method	× ,				( )						· · ·	
Net fee and commission income	3,500	1,028	4,372	830	(34)	9,696	3,467	992	4,477	578	247	9,761
(expense)	, í	,	,		( )	,	,		,			,
Gains/losses on financial assets and	1 001	0.41	40.4	205	(00	2 0 5 0	1 005	100	0.02	100		2 204
liabilities (net) and exchange	1,221	241	484	205	699	2,850	1,905	402	982	106	(1)	3,394
differences (net)		20	(200)	100		(150)	(40)	21	( <b>2</b> ( <b>7</b> )	((2))	45	(202)
Other operating income (expenses)	12 50 4	28	(290)	122	(24)	(159)	(48)	31	(267)	(63)	45	(302)
TOTAL INCOME	12,504	5,541	18,557	5,979	31	42,612	12,792	4,881	20,318	2,783	(1,108)	39,666
Administrative expenses	(5,972)	(2,702)	(7,130)	(2,039)	(56)	(17,899)	(5,991)	(2,318)	(7,497)	(1,481)	(165)	(17,452)
Depreciation and amortization	(472)	(353)	(720)	(200)	(542)	(2,287)	(522)	(316)	(827)	(149)	(577)	(2,391)
Provisions (net)	(205)	(184) (332)	(946)	(21)	(1,653)	(3,009)	(163)	(231) (580)	(770)	(59)	(1,222)	(2,445)
Impairment losses on financial assets	(2,975)	(332)	(5,145)	(2,233)	(25)	(10,710)	(3,833)	· · ·	(6,487)	(43)	(284)	(11,227)
Impairment losses on other assets	(156)	-	16	(12)	(786)	(938)	(149)	(4)	(24)	(17)	(309)	(503)
Other income and charges	(238)	3	113	46	2,986	2,910	(372)	-	312	(2)	1,792	1,730
OPERATING PROFIT /(LOSS)	2,486	1,973	4,745	1,520	(45)	10,679	1,762	1,432	5,025	1,032	(1,873)	7,378
BEFORE TAX	(639)	(416)	(1,053)	(439)	(1,171)	(2,710)	(295)	(293)	(1,112)	(1(4)	(79)	(2 02 4)
Income tax	(639)	(416)	(1,055)	(439)	(1,1/1)	(3,718)	(385)	(293)	(1,113)	(164)	(79)	(2,034)
PROFIT FROM CONTINUING	1,847	1,557	3,692	1,081	(1,216)	6,961	1,377	1,139	3,912	868	(1,952)	5,344
OPERATIONS			-									
Profit (Loss) from discontinued operations	(26)	-	-	-	-	(26)	(6)	(9)	-	-	-	(15)
CONSOLIDATED PROFIT FOR												
THE YEAR	1,821	1,557	3,692	1,081	(1,216)	6,935	1,371	1,130	3,912	868	(1,952)	5,329
Attributable to non-controlling interests	174	1	790	219	(65)	1,119	135	1	861	(1)	158	1,154
PROFIT ATTRIBUTABLE TO THE	1/4	1	790	219	(03)	1,119	155	1	001	(1)	138	1,134
PARENT	1,647	1,556	2,902	862	(1,151)	5,816	1,236	1,129	3,051	869	(2,110)	4,175

Following is the detail of revenue by the geographical segments used by the Group. For the purposes of the table below, revenue is deemed to be that recognised under Interest and similar income, Income from equity instruments, Fee and commission income, Gains/Losses on financial assets and liabilities (net) and Other operating income in the accompanying consolidated income statements for 2015, 2014 and 2013.

		Revenue (Millions of euros)									
	Reven	ue from ex	ternal	Ir	iter-segmei	nt					
	(	customers			revenue		Т	otal revenu	ie		
	2015	2014	2013	2015	2014	2013	2015	2014	2013		
Continental Europe	22,877	21,218	23,106	422	56	1,141	23,299	21,274	24,247		
United Kingdom	11,150	9,091	9,612	416	1,204	1,180	11,566	10,295	10,792		
Latin America	32,936	35,038	31,930	(776)	(441)	341	32,160	34,597	32,271		
United States	9,364	7,791	6,147	157	30	126	9,521	7,821	6,273		
Corporate center	(3,335)	3,656	2,641	6,643	7,323	9,416	3,308	10,979	12,057		
Inter-segment revenue adjustments and											
eliminations	-	-	-	(6,862)	(8,172)	(12,204)	(6,862)	(8,172)	(12,204)		
	72,992	76,794	73,436	-	-	-	72,992	76,794	73,436		

#### 6.1.2 *An indication of any significant new products and/or activities.*

#### Marketing of products and services

#### Policies

As a result of the transformation of the compliance function into its new target operating model ("TOM"), the former reputational risk management office was renamed as the product governance and consumer protection office. Its responsibilities were extended to bolster the adequate control and oversight of product and service marketing risks, to foster transparency and a simple, personal and fair approach to customers in order to protect their rights, and to ensure that policies and procedures take the consumers' perspective into account. For this purpose, the functions listed below were established, based on two corporate frameworks and a set of policies that define the basic principles and rules of action in this area:

• Frameworks:

• Corporate marketing framework: a uniform system for the marketing of products and services, aimed at minimizing exposure to the risks and possible claims arising in all phases of the marketing process (validation, pre-sale, sale, monitoring).

• Claims management framework: a uniform system for the systematized management of the recording, control, management and analysis of the causes of claims, based on their various types; this makes it possible to identify the reasons for customer dissatisfaction, to provide suitable solutions for each case and to improve, where appropriate, the processes that gave rise to the claims.

• Functions:

• To promote the adherence of the units to the above-mentioned corporate frameworks.

• To facilitate the functions of the corporate marketing committee by guaranteeing the proper validation, prior to its launch, of any new product or service proposed by any Group subsidiary or by the Parent.

• To safeguard the internal protection of consumers, with the aim of improving their relationships with the Group, by effectively promoting their rights and providing solutions to possible disputes, in accordance with best practices through any channel, as well as by fostering consumers' financial knowledge. All these efforts are geared towards building lasting relationships with customers.

• To identify, analyze and control the fiduciary risk generated by the private banking, asset management and insurance businesses and the outsourced custody services for customers' financial instruments. Fiduciary risk is considered to be that arising from the management of financial instruments on behalf of customers.

• To compile, analyze, and report to the Group's governance bodies, the information required to conduct a proper analysis of product and service marketing risk and of claims risk, from a two-fold perspective: the possible impact on customers and on the Group, as well as on the monitoring of products and services throughout their life-cycle.

• To supervise the marketing and claims management processes in place at the subsidiaries, making proposals for improvements and monitoring the mitigating actions taken for the risks detected. Governance and organization.

Decisions relating to all structural risks, including liquidity and funding risk, are made though localALCOs in coordination with the Global ALCO.

The Global ALCO is the body empowered by the board of directors of Banco Santander to coordinate the asset and liability management ("ALM") function throughout the Group, including the management of liquidity and funding, which is carried out by the local ALCOs in accordance with the corporate ALM framework.

It is presided over by the Bank's chair and its members are an executive deputy chairman (who, in turn, is the chairman of the executive risk committee), the CEO, the finance and risk executive vice presidents, and other executive vice presidents and heads of certain business and analysis units who perform advisory functions.

The liquidity risk profile and appetite aim to reflect the Group's strategy in conducting its business, which consists of structuring the balance sheet to render it as resilient as possible to potential liquidity stress scenarios. To this end, appetite metrics have been structured to reflect the application, on an individual basis, of the principles of the Group's management model, with specific levels for the structural funding ratio and minimum liquidity horizons under various stress scenarios. Simultaneously, various scenario analyses are conducted considering the additional liquidity needs that could arise if certain very severe but highly unlikely events occur.

#### 6.2 Principal Markets: A brief description of the principal markets in which the Guarantor competes

This primary level of segmentation, which is based on the Group's management structure, comprises five segments: four operating areas plus the corporate center. The operating areas, which include all the business activities carried on therein by the Group, are: Continental Europe, the United Kingdom, Latin America and the United States, based on the location of the Group's assets.

The Continental Europe area encompasses all the business activities carried on in the region. The United Kingdom area includes the business activities carried on by the various Group units and branches with a presence in the UK. The Latin America area includes all the financial activities carried on by the Group through its banks and subsidiaries in the region.

The United States area includes the holding company ("SHUSA") and the businesses of Santander Bank, Santander Consumer USA, Banco Santander Puerto Rico, Banco Santander International's specialized unit and the New York branch.

The corporate center segment includes the centralized management business relating to financial investments, financial management of the structural currency position, within the remit of the Group's corporate asset and liability management committee, and management of liquidity and equity through issues.

The financial information of each operating segment is prepared by aggregating the figures for the Group's various business units. The basic information used for segment reporting comprises the accounting data of the legal units composing each segment and the data available in the management information systems. All segment financial statements have been prepared on a basis consistent with the accounting policies used by the Group.

Consequently, the sum of the various segment income statements is equal to the consolidated income statement. With regard to the balance sheet, due to the required segregation of the various business units (included in a single consolidated balance sheet), the amounts lent and borrowed between the units are shown

as increases in the assets and liabilities of each business. These amounts relating to intra-Group liquidity are eliminated and are shown in the Intra-Group eliminations column in the table below in order to reconcile the amounts contributed by each business unit to the consolidated Group's balance sheet.

There are no customers located in areas other than those in which the Group's assets are located that generate income exceeding 10% of total income.

#### 6.3 The basis for any statements made by the Guarantor regarding its competitive position

Not applicable.

#### 7. ORGANISATIONAL STRUCTURE

### 7.1 If the guarantor is part of a group, a brief description of the group and of the guarantor's position within it.

Banco Santander, S.A. is the parent company of the Group which was comprised at 31 December 2015 of 782 companies that consolidate by the global integration method. In addition, there were 216 companies that were accounted for by the equity method.

The Guarantor is not dependent upon any other entity within the Group.

## 7.2 *If the guarantor is dependent upon other entities within the group, this must be clearly stated together with an explanation of this dependence.*

The Guarantor is not dependent upon any other entity in the Group.

#### 8. TREND INFORMATION

## 8.1 Include a statement that there has been no material adverse change in the prospects of the guarantor since the date of its last published audited financial statements. In the event that the guarantor is unable to make such a statement, provide details of this material adverse change.

There has been no material adverse change in the prospects of the Guarantor and its subsidiaries taken as a whole since 31 December 2015

## 8.2 Information on any known trends, uncertainties, demands, commitments or events that are reasonably likely to have a material effect on the guarantor's prospects for at least the current financial year.

The global financial services sector is likely to remain competitive with a large number of financial service providers and alternative distribution channels. Additionally, consolidation in the sector (through mergers, acquisitions or alliances) is likely to occur as other major banks look to increase their market share, combine complementary businesses or strengthen their balance sheets. In addition, regulatory changes will take place in the future that the Group expects will increase the overall level of regulation in the markets.

The following are the most important trends, uncertainties and events that are reasonably likely to have a material adverse effect on the Group or that would cause the disclosed financial information not to be indicative of its future operating results or our financial condition:

#### Economic and Industry Conditions

- general economic or industry conditions in Spain, the U.K., the U.S., other European countries, Brazil, other Latin American countries and the other areas in which we have significant business activities or investments;
- exposure to various types of market risks, principally including interest rate risk, foreign exchange rate risk and equity price risk;
- a worsening of the economic environment in Spain, the U.K., other European countries, Brazil, other Latin American countries, and the U.S., and an increase of the volatility in the capital markets;

- the effects of a continued decline in real estate prices, particularly in Spain and the U.K.;
- monetary and interest rate policies of the ECB and various central banks;
- inflation or deflation;
- the effects of non-linear market behavior that cannot be captured by linear statistical models, such as the VaR model we use;
- changes in competition and pricing environments;
- the inability to hedge some risks economically;
- the adequacy of loss reserves;
- acquisitions or restructurings of businesses that may not perform in accordance with our expectations;
- changes in demographics, consumer spending, investment or saving habits;
- potential losses associated with prepayment of our loan and investment portfolio, declines in the value of collateral securing our loan portfolio, and counterparty risk; and
- changes in competition and pricing environments as a result of the progressive adoption of the internet for conducting financial services and/or other factors.

#### Political and Governmental Factors

- political stability in Spain, the U.K., other European countries, Latin America and the U.S.;
- changes in Spanish, U.K., E.U., Latin American, U.S. or other jurisdictions' laws, regulations or taxes, including changes in regulatory capital and liquidity requirements; and
- increased regulation in light of the global financial crisis.

#### Transaction and Commercial Factors

- damage to our reputation;
- our ability to integrate successfully our acquisitions and the challenges inherent in diverting management's focus and resources from other strategic opportunities and from operational matters while we integrate these acquisitions; and
- the outcome of our negotiations with business partners and governments.

#### **Operating Factors**

- potential losses associated with an increase in the level of non-performance by counterparties to other types of financial instruments;
- technical difficulties and/or failure to improve or upgrade our information technology;
- changes in our ability to access liquidity and funding on acceptable terms, including as a result of changes in our credit spreads or a downgrade in our credit ratings or those of our more significant subsidiaries;
- our exposure to operational losses (e.g., failed internal or external processes, people and systems);
- changes in our ability to recruit, retain and develop appropriate senior management and skilled personnel;
- the occurrence of force majeure, such as natural disasters, that impact our operations or impair the asset quality of our loan portfolio; and
- the impact of changes in the composition of our balance sheet on future net interest income.

#### 9. **PROFIT FORECASTS OR ESTIMATES**

If a guarantor chooses to include a profit forecast or a profit estimate this Base Prospectus must contain the information items 9.1 and 9.2.

The Guarantor has not included a profit forecast or profit estimate in this Base Prospectus.

9.1

A statement setting out the principal assumptions upon which the guarantor has based its forecast, or estimate. There must be a clear distinction between assumptions about factors which the members of the administrative, management or supervisory bodies can influence and assumptions

about factors which are exclusively outside the influence of the members of the administrative, management or supervisory bodies; be readily understandable by investors; be specific and precise; and not relate to the general accuracy of the estimates underlying the forecast.

Not applicable.

9.2 *A report prepared by independent accountants or auditors stating that in the opinion of the independent accountants or auditors the forecast or estimate has been properly compiled on the basis stated and that the basis of accounting used for the profit forecast or estimate is consistent with the accounting policies of the guarantor.* 

Not applicable.

9.3 The profit forecast or estimate must be prepared on a basis comparable with the historical financial information.

Not applicable.

#### 10. ADMINISTRATIVE, MANAGEMENT, AND SUPERVISORY BODIES

- 10.1 Names, business addresses and functions in the guarantor of the following persons, and an indication of the principal activities performed by them outside the guarantor where these are significant with respect to the guarantor:
  - (a) members of the administrative, management or supervisory bodies;

#### (b) partners with unlimited liability, in the case of a limited partnership with a share capital.

The By-laws of the Guarantor (Article 41) provide that the maximum number of Directors is 22 and the minimum number 14.

The Board of Directors of the Guarantor is presently made up of 15 directors.

The following table displays the composition, position and structure of the Board of Directors and its Committees.

For this sole purpose, the business address of each of the persons listed below is: Ciudad Grupo Santander, Avenida de Cantabria s/n, 28660 Boadilla del Monte, Madrid.

Board of directors	Executive committee	Audit committee	Appointment cottee	Remuneratmmittee	Risk supervisión, regulation and compliance committee	International committee	Innovation and technology committee	Executive	Non-executive	Date of first appointment
Executive Chairman Ms. Ana Botín-Sanz de Sautuola y O'Shea	С					С	С			04.02.1989
Chief executive officer Mr. José Antonio Álvarez Álvarez										25.11.2014 <sup>2</sup>
First vice-chairman Mr. Bruce Carnegie-Brown			С	С	С				I	25.11.2014 <sup>3</sup>
Second vice-chairman Mr. Matías Rodríguez Inciarte										07.10.1988
Third vice-chairman Mr. Guillermo de la Dehesa Romero									E	24.06.2002
Fourth vice-chairman Mr. Rodrigo Echenique Gordillo										07.10.1988
Members										
Mr. Ignacio Benjumea Cabeza de Vaca									E	30.06.2015 <sup>4</sup>
Mr. Javier Botín-Sanz de Sautuo la y O'Shea									Р	25.07.2004
Mr. Sol Daurella Comadrán									I	25.11.2014 <sup>5</sup>
Mr. Carlos Fernández González									Ι	25.11.2014
Ms. Esther Giménez-Salinas i Colomer									I	30.03.2012
Mr. Ángel Jado Becerro de Bengoa									I	11.06.2010
Ms. Belén Romana García									Ι	22.12.2015
Ms. Isabel Tocino Biscarolasaga									I	26.03.2007
Mr. Juan Miguel Villar Mir		С							I	07.05.2013

General secretary and of the board					
Mr. Jaime Pérez Renovales(1)					

<sup>&</sup>lt;sup>2</sup> With effect from 13 January 2015

<sup>&</sup>lt;sup>3</sup> With effect from 12 February 2015

<sup>&</sup>lt;sup>4</sup> With effect from 21 September 2015

<sup>&</sup>lt;sup>5</sup> With effect from 18 February 2015

#### Principal Activities Outside the Guarantor

The current directors of the Guarantor at the date hereof carry out among others the following functions in other companies:

Name or corporate name of Director	Name of listed company	Position			
Ms. Ana Botín-Sanz de Sautuola y O'Shea	The Coca-Cola Company	External Director			
Mr. Matías Rodríguez Inciarte	Financiera Ponferrada, S.A., SICAV	External Director			
Mr. Guillermo de la Dehesa Romero	Amadeus IT Holding, S.A.	External Vice Chairman			
Mr. Rodrigo Echenique Gordillo <sup>*</sup>	Inditex, S.A	External Director			
Ms. Isabel Tocino	ENCE Energía y Celulosa, S.A.	External Director			
Biscarolasaga	Enagás, S.A.	External Director			
	Naturhouse Health, S.A.	External Director			
	Obrascón Huarte Lain, S.A. (OHL)	Chairman (proprietary)			
Mr. Juan Miguel Villar Mir	Abertis Infraestrucuras, S.A.	Representative of OHL (proprietary vice chairman)			
	Inmobiliaria Colonial, S.A.	Representative of Grupo Villar Mir (proprietary vice chairman)			
Ms. D.ª Belén Romana García	Aviva plc. External Director				

<sup>(\*)</sup> At 31 December 2015, Mr. Rodrigo Echenique Gordillo was also non-executive chair of Vocento, S.A. There are no potential conflicts of interests between any duties owed to the Guarantor by the directors and their private interests and/or other duties.

# 10.2 Administrative, management, and supervisory bodies conflicts of interests. Potential conflicts of interests between any duties to the issuing entity of the persons referred to in item 10.1 and their private interests and or other duties must be clearly stated. In the event that there are no such conflicts, make a statement to that effect.

With regard to situations of conflict of interest, as stipulated in Article 30 of the Rules and Regultaions of the Board, the directors must notify the board of any direct or indirect conflict with the interests of the Bank in which they may be involved. If the conflict arises from a transaction, the director shall not be allowed to conduct it unless the board, following a report from the appointments committee, approves such transaction.

The director involved shall not participate in the deliberations and decisions on the transaction to which the conflit refers, and the body responsible for resolving conflicts of interest is the board of directors itself.

In 2014, the board, without the involvement of the interested party and following a favourable report by the remuneration committee, authorised the sale by the Bank, on an arm's-length basis, of 2,403,923 shares of MED 2001 Inversiones, SICAV, S.A. held by Mr Ángel Jado Becerro de Bengoa and companies in his family group.

In addition to the matter described above, in 2014 there were a further 136 occasions on which other directors abstained from participating in and voting on the deliberations of the meetings of the board of directors and its committees.

The breakdown of the 136 cases is as follows: 52 occasions related to proposals for the appointment, re-election or removal of directors or the grant of powers of attorney to them; 43 occasions related to the approval of remuneration conditions; on 27 occassions the subject of debate were proposals to provide funding or other risk transactions to companies related to various directors; 5 occasions referred to the procedure required of the Bank, as a credit institution, to assess the suitability of the members of the board of directors and the holders of key

functions, pursuant to Royal decree 1245/1995, as worded in Royal Decree 256/2013; on 4 occasions the abstention occurred in connection with the annual verification of the directors' status which, pursuant to Article 6.3 of the Rules and Regulations of the Board, was performed by the appointments committee under Article 17.4g) of the Rules and Regulations of the Board, in order to ascertain whether the professional obligations of directors might interfere with the dedication required of them for the efficient discharge of their duties; one occasion related to the approval of a transcation with a related party; and one other occasion concerned the attendance of a director as a gust at board committee meetings after the director had ceased to be a member of the board.

#### 11. BOARD PRACTICES

### 11.1 **Details relating to the guarantor's audit committee, including the names of committee members and a summary of the terms of reference under which the committee operates.**

The Audit Committee was created primarily in order to evaluate the systems in place for information control and accounts oversight, to safeguard the independence of the financial auditor and to review the control and compliance systems of the Guarantor and the Group whilst reporting to the Board of Directors on its conduct and findings of these matters. The committee is composed of no less than three and no more than seven members (at the date of this Base Prospectus there are four (5) members: , Carlos Fernández González, Ángel Jado Becerro de Bengoa, Belén Romana García, Isabel Tocino Biscarolasaga and its chairman Juan Miguel Villar Mir; the secretary (not a member) is Jaime Pérez Renovales. Members of the Audit Committee are selected by the Board with reference to their knowledge, aptitude and experience in accounting, auditing and risk management matters. The Audit Committee must be chaired by an independent member of the Board who must have knowledge and experience in accounting, auditing and risk management, currently it is Mr. Juan Miguel Villar Mir. All the current members of the committee are external and independent.

# 11.2 A statement as to whether or not the guarantor complies with its country of incorporation's corporate governance regime(s). In the event that the guarantor does not comply with such a regime a statement to that effect must be included together with an explanation regarding why the issuer does not comply with such regime.

Banco Santander, S.A. complies with the Spanish corporate governance regime. The Guarantor has included in its annual corporate governance report, which can be found on the website of the *Comisión Nacional del Mercado de Valores* (www.CNMV.es), a detailed explanation of its compliance with the various recommendations on corporate governance.

### 12. TAXATION AND INFORMATION ABOUT THE INSTRUMENTS IN CONNECTION WITH PAYMENTSHOLDERS

# 12.1 To the extent known to the guarantor, state whether the guarantor is directly or indirectly owned or controlled and by whom, and describe the nature of such control, and describe the measures in place to ensure that such control is not abused.

At 31 December 2015, 0.721% of the Bank's share capital was held by members of the board of directors.

The Bank is not aware of any person which exerts or may exert control over the Bank within the terms of Article 5 of Real Decreto Legislativo 4/2015, de 23 octubre, por el que se aprueba el texto refundido de la Ley del Mercado de Valores (Royal Legislative Decree 4/2015, of 23 October, for the approval of the consolidated text of the Securities Market Law).

The Bank is not aware of any arrangements, the operation of which may, at a date subsequent to that of the date hereof, result in a change in control of the Gurarantor.

### 12.2 A description of any arrangements, known to the guarantor, the operation of which may at a subsequent date result in a change in control of the guarantor.

The Bank is not aware of any arrangements the operation of which may at a date subsequent to that of the date hereof result in a change in control of the Guarantor.

#### 13. FINANCIAL INFORMATION CONCERNING THE GUARANTOR'S ASSETS AND LIABILITIES, FINANCIAL POSITION AND PROFITS AND LOSSES

13.1 Historical Financial Information: Audited historical financial information covering the latest 2 financial years (or such shorter period that the guarantor has been in operation), and the audit report in respect of each year. Such financial information must be prepared according to Regulation (EC) No 1606/2002, or if not applicable to a Member State national accounting standards for issuers from the Community. For third country issuers, such financial information must be prepared according to the international accounting standards adopted pursuant to the procedure of Article 3 of Regulation (EC) No 1606/2002 or to a third country's national accounting standards equivalent to these standards. If such financial information is not equivalent to these standards, it must be presented in the form of restated financial statements.

The most recent year's audited historical financial information must be presented and prepared in a form consistent with that which will be adopted in the guarantor's next published annual financial statements having regard to accounting standards and policies and legislation applicable to such annual financial statements.

If the guarantor has been operating in its current sphere of economic activity for less than one year, the audited historical financial information covering that period must be prepared in accordance with the standards applicable to annual financial statements under Regulation (EC) No 1606/2002, or if not applicable to a Member State national accounting standards where the guarantor is a guarantor from the Community. For third country guarantors, the historical financial information must be prepared according to the international accounting standards adopted pursuant to the procedure of Article 3 of Regulation (EC) No 1606/2002 or to a third country's national accounting standards equivalent to these standards. This historical financial information must be audited. If the audited financial information is prepared according to national accounting standards, the financial information required under this heading must include at least the following:

- (a) the balance sheet;
- (b) the income statement;
- (c) in the case of an admission of securities to trading on a regulated market only, a cash flow statement;
- (d) the accounting policies and explanatory notes.

The historical annual financial information must be independently audited or reported on as to whether or not, for the purposes of this Base Prospectus, it gives a true and fair view, in accordance with auditing standards applicable in a Member State or an equivalent standard.

See "Documents Incorporated by Reference - Guarantor Annual Financial Information and Form 20-F".

### 13.2 Financial statements: If the guarantor prepares both own and consolidated financial statements, include at least the consolidated financial statements in this Base Prospectus.

The Guarantor prepares audited consolidated under Spanish GAAP and non-consolidated annual financial statements under the IFRS-EU, the English translations of the audited consolidated annual financial statements for the years ended 2015 and 2014 are incorporated by reference under paragraph 9 of "Documents Incorporated by Reference".

The consolidated and non-consolidated annual financial statements of the Guarantor for the 2015 and 2014 financial years were audited by the independent audit firm Deloitte, S.L. There are no qualifications of the auditors in relation to the individual and consolidated annual financial statements of the Guarantor for the 2015 and 2014 financial years.

The Guarantor also prepares condensed consolidated interim financial statements. The unaudited condensed consolidated Income Statement and Balance Sheet of the Guarantor as at and for the three months ended 31 March 2016 have been incorporated by reference under paragraph 13 of "Documents Incorporated by Reference". Such financial statements were extracted from the internal accounting records of the Guarantor.

- 13.3 Auditing of historical annual financial information.
- 13.3.1 A statement that the historical financial information has been audited. If audit reports on the historical financial information have been refused by the statutory auditors or if they contain qualifications or disclaimers, such refusal or such qualifications or disclaimers must be reproduced in full and the reasons given.

The individual and consolidated annual financial statements of Banco Santander, S.A. for the 2014 and 2015 financial years were audited by the independent audit firm Deloitte, S.L.

There are no qualifications of the auditors in relation to the individual and consolidated 2014 and 2015 annual Financial Statements referred to above.

### 13.3.2 An indication of other information relating to the guarantor in this Base Prospectus which has been audited by the auditors.

The information contained in "Business Overview" above is not audited and was obtained from the internal accounting records of the Guarantor, save for the summarised balance sheets and income statements of the various geographical segments (principal level) and the summarised income statements and other significant data of the business segments (secondary level), which, with respect to the year 2015, were obtained from the Guarantor's 2015 Annual Report.

### 13.3.3 Where financial data in this Base Prospectus is not extracted from the guarantor's audited financial statements state the source of the data and state that the data is unaudited.

The information relating to the Group contained in paragraph 6.2 above is not audited and was obtained from the Guarantor's 2015 Annual Report.

No other information relating to the Guarantor in this Base Prospectus has been audited by Deloitte, S.L.

The date of the most recent audited annual consolidated financial information of the Guarantor is 31 December 2015.

The audited consolidated and non-consolidated financial statements of the Guarantor for each of the years ended 31 December 2015 and 31 December 2014 have been filed with the Spanish securities market regulator.

#### 13.4 Age of latest financial information.

### 13.4.1 The last year of audited financial information may not be older than 18 months from the date of this Base Prospectus.

The date of the most recent annual consolidated audited financial information of the Bank is 31 December 2015.

- 13.5 Interim and other financial information.
- 13.5.1 If the guarantor has published quarterly or half yearly financial information since the date of its last audited financial statements, these must be included in this Base Prospectus. If the quarterly or half yearly financial information has been reviewed or audited the audit or review report must also be included. If the quarterly or half yearly financial information is unaudited or has not been reviewed state that fact.

See "Documents Incorporated by Reference – Guarantor Interim Financial Information".

13.5.2 If this Base Prospectus is dated more than nine months after the end of the last audited financial year, it must contain interim financial information, covering at least the first six months of the financial year. If the interim financial information is unaudited state that fact.

The interim financial information must include comparative statements for the same period in the prior financial year, except that the requirement for comparative balance sheet information may be satisfied by presenting the years end balance sheet.

See paragraph 13.5.1 above.

13.6 Legal and arbitration proceedings: Information on any governmental, legal or arbitration proceedings (including any such proceedings which are pending or threatened of which the guarantor is aware), during a period covering at least the previous 12 months which may have, or have had in the recent past, significant effects on the guarantor and/or group's financial position or profitability, or provide an appropriate negative statement.

There are no governmental, legal or arbitration proceedings (including any such proceedings which are pending or threatened of which the Guarantor is aware) which may have, or have had in the previous twelve months, significant effects on the Guarantor and/or the Group's financial position or profitability.

The following is a summary of certain legal proceedings affecting the Group: The Guarantor believes that it has made adequate reserves related to the costs anticipated to be incurred in connection with these and other legal proceedings and believes that liabilities related to such proceedings should not have a significant effect on the Guarantor and/or the Group's financial position or profitability.

The Guarantor's general policy is to record provisions for tax and legal proceedings in which it assesses the chances of loss to be probable and it does not record provisions when the chances of loss are possible or remote. The Guarantor determines, on a case by case basis, amounts to be provided as its best estimate of the expenditure required to settle the corresponding claim based, among others, based on the analysis and legal opinion of internal and external counsel or by considering the historical average amount of loss of such category of lawsuits.

Wherever possible the proceedings listed below are quantified. However, in view of the inherent difficulty of predicting the outcome of contentious matters the Bank is unable sometimes to quantify the potential loss or practical consequences if a judgment were ordered against it and accordingly no specific amount is attributed to such claims.

#### **Tax-related litigation**

As of the date of this Base Prospectus, the main tax-related proceedings concerning the Group were as follows:

Legal actions filed by Banco Santander (Brasil) S.A. and certain Group companies in Brazil challenging the increase in the rate of Brazilian social contribution tax on net income from 9% to 15% stipulated by Interim Measure 413/2008, ratified by Law 11,727/2008, a provision having been recognized for the amount of the estimated loss.

Legal actions filed by certain Group companies in Brazil claiming their right to pay the Brazilian social contribution tax on net income at a rate of 8% and 10% from 1994 to 1998. No provision was recognized in connection with the amount considered to be a contingent liability.

Legal actions filed by Banco Santander, S.A. (currently Banco Santander (Brasil) S.A.) and other Group entities claiming their right to pay the Brazilian Programa de Integração Social ("PIS") and Contribuição para o Financiamento da Seguridade Social ("COFINS") social contributions only on the income from the provision of services. In the case of Banco Santander, S.A., the legal action was declared unwarranted and an appeal was filed at the Federal Regional Court. In September 2007 the Federal Regional Court found in favor of Banco Santander, S.A., but the Brazilian authorities appealed against the judgment at the Federal Supreme Court. On 23 April 2015, the Federal Supreme Court issued a decision granting leave for the extraordinary appeal filed by the Brazilian authorities with regard to the PIS contribution to proceed, and dismissing the extraordinary appeal lodged by the Brazilian Public Prosecutor's Office in relation to the COFINS contribution. The Federal Supreme Court has not yet handed down its decision on the PIS contribution and, with regard to the COFINS contribution, on 28 May 2015, the Federal Supreme Court in plenary session unanimously rejected the extraordinary appeal filed by the Brazilian Public Prosecutor's Office, and the petition for clarification ("embargos de declaraçao") subsequently filed by the Brazilian Public Prosecutor's Office, which on 3 September admitted that no further appeals may be filed. In the case of Banco ABN AMRO Real, S.A. (currently Banco Santander (Brasil) S.A.), in March 2007 the court found in its favor, but the Brazilian authorities appealed against the judgment at the Federal Regional Court, which handed down a decision partly upholding the appeal in September 2009. Banco Santander (Brasil) S.A. filed an appeal at the Federal Supreme Court. Law 12,865/2013 established a program of payments or deferrals of certain tax and social security debts, under which any entities that availed themselves of the program and withdrew the legal actions brought by them were exempted from paying late-payment interest. In November 2013 Banco Santander (Brasil) S.A. partially availed itself of this program but only with respect to

the legal actions brought by the former Banco ABN AMRO Real, S.A. in relation to the period from September 2006 to April 2009, and with respect to other minor actions brought by other entities in its Group. However, the legal actions brought by Banco Santander, S.A. and those of Banco ABN AMRO Real, S.A. relating to the periods prior to September 2006, for which a provision for the estimated loss was recognized, still persist.

Banco Santander (Brasil) S.A. and other Group companies in Brazil have appealed against the assessments issued by the Brazilian tax authorities questioning the deduction of loan losses in their income tax returns (IRPJ and CSLL) on the ground that the relevant requirements under the applicable legislation were not met. No provision was recognized in connection with the amount considered to be a contingent liability.

Banco Santander (Brasil) S.A. and other Group companies in Brazil are involved in administrative and legal proceedings against several municipalities that demand payment of the Service Tax on certain items of income from transactions not classified as provisions of services. No provision was recognized in connection with the amount considered to be a contingent liability.

In addition, Banco Santander (Brasil) S.A. and other Group companies in Brazil are involved in administrative and legal proceedings against the tax authorities in connection with the taxation for social security purposes of certain items which are not considered to be employee remuneration. No provision was recognized in connection with the amount considered to be a contingent liability.

In December 2008 the Brazilian tax authorities issued an infringement notice against Banco Santander (Brasil) S.A. in relation to income tax Imposto de Renda de Pessoa Jurídica ("IRPJ") and Contribuição Social sobre o Lucro Líquido das Pessoas Jurídicas ("CSLL") for 2002 to 2004. The tax authorities took the view that Banco Santander (Brasil) S.A. did not meet the necessary legal requirements to be able to deduct the goodwill arising on the acquisition of Banespa (currently Banco Santander (Brasil) S.A.). Banco Santander (Brasil) S.A. filed an appeal against the infringement notice at Conselho Administrativo de Recursos Fiscais (the Brazilian Tax Appeal Administrative Council, ("CARF")), which on 21 October 2011 unanimously decided to render the infringement notice null and void. The tax authorities appealed against this decision at a higher administrative level. In June 2010 the Brazilian tax authorities issued infringement notices in relation to this same matter for 2005 to 2007. Banco Santander (Brasil) S.A. filed an appeal against these procedures at CARF, which was partially upheld on 8 October 2013. This decision has been appealed at the higher instance of CARF (Tax Appeal High Chamber). In December 2013 the Brazilian tax authorities issued the infringement notice relating to 2008, the last year for amortization of the goodwill. Banco Santander (Brasil) S.A. appealed against this infringement notice and the court found in its favor. The Brazilian tax authorities appealed against this decision at CARF. Based on the advice of its external legal counsel and in view of the first decision by CARF, the Group considers that the stance taken by the Brazilian tax authorities is incorrect and that there are sound defense arguments to appeal against the infringement notices. Accordingly, the risk of incurring a loss is remote. Consequently, no provisions were recognized in connection with these proceedings because this matter should not affect the consolidated financial statements.

In May 2003 the Brazilian tax authorities issued separate infringement notices against Santander Distribuidora de Títulos e Valores Mobiliarios Ltda. ("DTVM") (currently Produban Serviços de Informática S.A.) and Banco Santander (Brasil), S.A. (currently Banco Santander (Brasil) S.A.) in relation to the Provisional Tax on Financial Movements (CPMF) with respect to certain transactions carried out by DTVM in the management of its customers' funds and for the clearing services provided by Banco Santander (Brasil) S.A. to DTVM in 2000, 2001 and the first two months of 2002. The two entities appealed against the infringement notices at CARF, with DTVM obtaining a favorable decision and Banco Santander (Brasil) S.A. an unfavorable decision. Both decisions were appealed by the losing parties at the High Chamber of CARF, and unfavorable decisions were obtained by Banco Santander (Brasil) S.A. and DTVM on 12 and 19 June 2015, respectively. Both cases were appealed at court in a single proceeding and a provision was recognized for the estimated loss.

In December 2010 the Brazilian tax authorities issued an infringement notice against Santander Seguros, S.A. (Brasil), as the successor by merger to ABN AMRO Brasil dois Participações S.A., in relation to income tax (IRPJ and CSLL) for 2005. The tax authorities questioned the tax treatment applied to a sale of shares of Real Seguros, S.A. made in that year. The aforementioned entity filed an appeal for reconsideration against this infringement notice. As the former parent of Santander Seguros S.A. (Brasil), Banco Santander (Brasil) S.A. is liable in the event of any adverse outcome of this proceeding. No provision was recognized in connection with this proceeding as it was considered to be a contingent liability.

In June 2013, the Brazilian tax authorities issued an infringement notice against Banco Santander (Brasil) S.A. as the party liable for tax on the capital gain allegedly obtained in Brazil by the entity not resident in Brazil, Sterrebeeck B.V., as a result of the "incorporação de ações" (merger of shares) transaction carried out in August 2008. As a result of the aforementioned transaction, Banco Santander (Brasil) S.A. acquired all of the shares of Banco ABN AMRO Real, S.A. and ABN AMRO Brasil Dois Participações, S.A. through the delivery to these entities' shareholders of newly issued shares of Banco Santander (Brasil) S.A., issued in a capital increase carried out for that purpose. The Brazilian tax authorities take the view that in the aforementioned transaction Sterrebeeck B.V. obtained income subject to tax in Brazil consisting of the difference between the issue value of the shares of Banco Santander (Brasil) S.A. that were received and the acquisition cost of the shares delivered in the exchange. In December 2014 the Group appealed against the infringement notice at CARF after the appeal for reconsideration lodged at the Federal Tax Office was dismissed. Based on the advice of its external legal counsel, the Group considers that the stance taken by the Brazilian tax authorities is incorrect and that there are sound defense arguments to appeal against the infringement notice. Accordingly, the risk of incurring a loss is remote. Consequently, the Group has not recognized any provisions in connection with these proceedings because this matter should not affect the consolidated financial statements.

In November 2014 the Brazilian tax authorities issued an infringement notice against Banco Santander (Brasil) S.A. in relation to income tax (IRPJ and CSLL) for 2009 questioning the tax-deductibility of the amortization of the goodwill of Banco ABN AMRO Real S.A. performed prior to the absorption of this bank by Banco Santander (Brasil) S.A., but accepting the amortization performed after the merger. On the advice of its external legal counsel, Banco Santander (Brasil), S.A. lodged an appeal against this decision at the Federal Tax Office and obtained a favorable decision in July 2015, which we expect will be appealed at CARF by the Brazilian tax authorities. No provision was recognized in connection with this proceeding as it was considered to be a contingent liability. Banco Santander (Brasil) S.A. has also appealed against infringement notices issued by the tax authorities questioning the tax deductibility of the amortization of the goodwill arising on the acquisition of Banco Comercial e de Investimento Sudameris S.A. No provision was recognized in connection with this matter as it was considered to be a contingent liability.

Legal action brought by Sovereign Bancorp, Inc. (currently Santander Holdings USA, Inc.) claiming its right to take a foreign tax credit in connection with taxes paid outside the United States in fiscal years 2003 to 2005 in relation to financing transactions carried out with an international bank. Santander Holdings USA, Inc. considers that, in accordance with applicable tax legislation, it is entitled to recognize the aforementioned tax credits as well as the related issuance and financing costs. In addition, if the final outcome of this legal action is favorable to the interests of Santander Holdings USA, Inc., the amounts paid over by the entity in relation to this matter with respect to 2006 and 2007 would have to be refunded. In 2013 and in 2015 the US courts found against two taxpayers in cases with a similar structure. In the case of Santander Holdings USA, Inc., on November 13, 2015, the district judge found for Santander Holdings USA, Inc. in the final decision. On January 13, 2016, the judge ordered the amounts paid over with respect to 2003 to 2005 to be refunded to Santander Holdings USA, Inc. On March 11, 2016, the US government filed its appeal to the decision at the Court of Appeals. The estimated loss relating to this proceeding was provided for.

Santander UK has proactively engaged with HM Revenue & Customs to resolve a number of outstanding legacy tax matters, all of which relate to periods prior to Santander UK plc's adoption of the Code of Practice on Taxation for Banks. However, litigation proceedings were commenced in relation to a small number of these issues, with respect to which the court of first instance found in favor of HM Revenue & Customs. Santander UK has decided not to appeal these rulings. The provision recognized for the amounts relating to these matters has been used in full.

At the date of approval of this annual report on Form 20-F certain other less significant tax-related proceedings were also in progress.

#### Non tax-related proceedings

As of the date of this report, the main non-tax-related proceedings concerning the Group were as follows:

- Customer remediation: claims associated with the sale by Santander UK of certain financial products (principally payment protection insurance or "PPI") to its customers.

Payment protection insurance is a U.K. insurance product offering payment protection on unsecured personal loans (and credit cards). The product was sold by all U.K. banks. The mis-selling issues are predominantly

related to business written before 2009. The nature and profitability of the product has changed materially since 2008.

On July 1, 2008, the U.K. Financial Ombudsman Service ("FOS") referred concerns regarding the handling of PPI complaints to the U.K. Financial Services Authority ("FSA"). On September 29, 2009 and March 9, 2010, the FSA issued consultation papers on PPI complaints handling as an issue of wider implication. The FSA published its Policy Statement on August 10, 2010, setting out the evidence and guidance on the fair assessment of a complaint and the calculation of redress, as well as a requirement for firms to reassess historically rejected complaints which had to be implemented by December 1, 2010.

On October 8, 2010, the British Bankers' Association ("BBA"), the principal trade association for the U.K. banking and financial services sector, filed on behalf of certain financial institutions (which did not include Santander UK plc) an application for permission to seek judicial review against the FSA and the FOS. The BBA sought an order quashing the FSA Policy Statement and an order quashing the decision of the FOS to determine PPI sales in accordance with the guidance published on its website in November 2008. The judicial review was heard in the courts in January 2011 and on April 20, 2011 judgment was handed down by the High Court dismissing the proceeding brought by the BBA.

Santander UK did not participate in the legal action undertaken by other U.K. banks and had been consistently making provisions and settling claims with regards to PPI complaints liabilities.

There was a fall in compensation payments in the first half of 2015 and an increase from the third quarter, in line with industry trends, with compensation remaining stable in the last quarter.

The FSA consultation papers of November 2015 were taken into account in order to calculate the provision in 2015. As a result of considering the contents of the consultation papers, an additional provision of GBP 450 million was recognized. This amount is based on a probable scenario of two years in which customers could make their claims and on the anticipated increase in the volume of claims due to the established two-year period.

At December 31, 2015, the provision recognized in this connection totaled GBP 465 million.

The following table shows information on the total claims received up to December 31, 2015 and the resolution thereof:

	2015	2014	2013
Claims outstanding at the beginning of the period	20	14	31
Claims received <sup>(1)</sup>	251	246	363
Claims rejected as being invalid <sup>(2)</sup>	(195)	(194)	(298)
Resolved claims	(57)	(46)	(82)
Claims outstanding at the end of the period	19	20	14

(number of claims, in thousands)

<sup>(1)</sup> Includes rejected claims relating to customers that had never purchased payment protection insurance from Santander UK.

(2) Customers are entitled to appeal to the Financial Ombudsman Service (FOS) if their claims are rejected. The FOS may uphold or reject an appeal and if an appeal is upheld, Santander UK is required to compensate the customer. The table shows the result of appeals relating to paid or rejected claims.

The provision recognized at the end of 2015 represents the best estimate by Group management, taking into account the opinion of its advisers and of the costs to be incurred in relation to any compensation that may result from the redress measures associated with the sales of PPI in the UK. The provision was calculated on the basis of the following key assumptions resulting from judgments made by management:

- Volume of claims- estimated number of claims;

- Percentage of claims lost- estimated percentage of claims that are or will be in the customers' favor; and
- Average cost estimated payment to be made to customers, including compensation for direct loss plus interest.

These assumptions were based on the following information:

- A complete analysis of the causes of the claim, the probability of success, as well as the possibility that this probability could change in the future;
- Activity recorded with respect to the number of claims received;
- Level of compensation paid to customers, together with a projection of the probability that this level could change in the future;
- Impact on the level of claims in the event of proactive initiatives carried out by the Group through direct contact with customers; and
- Impact of the media coverage

These assumptions are reviewed, updated and validated on a regular basis using the latest available information, such as, the number of claims received, the percentage of claims lost, the potential impact of any change in that percentage, etc. and any new evaluation of the estimated population.

The most relevant factor for calculating the balance of the provision is the number of claims received as well as the expected level of future claims. The percentage of claims lost is calculated on the basis of the analysis of the sale process. The average cost of compensation is calculated in a reasonable manner as the Group manages a high volume of claims and the related population is homogenous. Group management reviews the provision required at each relevant date, taking into account the latest available information on the aforementioned assumptions as well as past experience.

- After the Madrid Provincial Appellate Court had rendered null and void the award handed down in the previous arbitration proceeding, on September 8, 2011, Banco Santander, S.A. filed a new request for arbitration with the Spanish Arbitration Court against Delforca 2008, Sociedad de Valores, S.A. (formerly Gaesco Bolsa Sociedad de Valores, S.A.), claiming €66 million that the latter owes it as a result of the declaration on January 4, 2008 of the early termination by the Bank of all the financial transactions agreed upon between the parties.

On August 3, 2012, Delforca 2008, S.A. was declared to be in a position of voluntary insolvency by Barcelona Commercial Court no. 10, which had agreed as part of the insolvency proceeding to stay the arbitration proceeding and the effects of the arbitration agreement entered into by Banco Santander, S.A. and Delforca 2008, S.A. The Arbitration Court, in compliance with the decision of the Commercial Court, agreed on January 20, 2013 to stay the arbitration proceedings at the stage reached at that date until a decision could be reached in this respect in the insolvency proceeding.

In addition, as part of the insolvency proceeding of Delforca 2008, S.A., Banco Santander, S.A. notified its claim against the insolvent party with a view to having the claim recognized as a contingent ordinary claim without specified amount. However, the insolvency manager opted to exclude Banco Santander, S.A.'s claim from the provisional list of creditors and, accordingly, Banco Santander, S.A. filed an ancillary claim, which was dismissed by a court decision on February 17, 2015. This decision also declared that Banco Santander, S.A. had breached its contractual obligations under the framework financial transaction agreement it had entered into with Delforca 2008, S.A.

As part of the same insolvency proceeding, Delforca 2008, S.A. has filed another ancillary claim requesting the termination of the arbitration agreement included in the framework financial transactions agreement entered into by that party and Banco Santander, S.A. in 1998, as well as the termination of the obligation that allegedly binds the insolvent party to the High Council of Chambers of Commerce (Spanish Arbitration Court). This claim was upheld in full by the court.

On December 30, 2013, Banco Santander filed a complaint requesting the termination of the insolvency proceeding of Delforca 2008, S.A. due to supervening disappearance of the alleged insolvency of the company. The complaint was dismissed by a decision handed down on June 30, 2014. A court order dated 25 May 2015 declared the end of the common phase of the insolvency proceeding and the opening of the arrangement phase. Banco Santander, S.A. lodged an appeal against the court's decisions 1) to stay the arbitration proceeding and the effects of the arbitral award, 2) to terminate the arbitration agreement 3) not to recognize the contingent claim, and to declare a breach by Banco Santander, S.A. and 4) not to conclude the proceeding due to the non-existence of insolvency.

On 23 June 2015, Delforca 2008, S.A. submitted an arrangement proposal entailing the payment in full of the ordinary and subordinate claims.

On February, 2016, notice was served on the Bank of another ancillary claim filed by Delforca 2008, S.A. and Mobiliaria Monesa, S.A. (parent of Delforca 2008, S.A.) requesting the voidness of the enforcement of securities made by the Bank for a total sum of  $\notin$ 57 million. This claim has been stayed on preliminary civil ruling grounds, until the abovementioned appeals are handed down.

In addition, in April 2009 Mobilaria Monesa, S.A. (parent of Delforca 2008, S.A.) filed a claim against Banco Santander, S.A. at Santander Court of First Instance no. 5, claiming damages which it says it incurred as a result of the (in its opinion) unwarranted claim filed by the Bank against its subsidiary, reproducing the same objections as Delforca 2008, S.A. This proceeding has currently been stayed on preliminary civil ruling grounds, against which Mobilaria Monesa, S.A. filed an appeal which was dismissed by the Cantabria Provincial Appellate Court in a judgment dated January 16, 2014.

Lastly, on April 11, 2012, Banco Santander, S.A. was notified of the claim filed by Delforca 2008, S.A., heard by Madrid Court of First Instance no. 21, in which it sought indemnification for the damage and losses it alleges it incurred due to the (in its opinion) unwarranted claim by the Bank. Delforca 2008, S.A. made the request in a counterclaim filed in the arbitration proceeding that concluded with the annulled award, putting the figure at up to  $\epsilon$ 218 million. The aforementioned court has dismissed the motion for declinatory exception proposed by Banco Santander, S.A. as the matter has been referred for arbitration. This decision was upheld in an appeal at the Madrid Provincial Appellate Court in a judgment dated May 27, 2014. The Group considers that the risk of loss arising as a result of these matters is remote and, accordingly, it has not recognized any provisions in connection with these proceedings.

- Former employees of Banco do Estado de São Paulo S.A., Santander Banespa, Cia. de Arrendamiento Mercantil: a claim was filed in 1998 by the association of retired Banespa employees ("AFABESP") on behalf of its members, requesting the payment of a half-yearly bonus initially envisaged in the entity's Bylaws in the event that the entity obtained a profit and that the distribution of this profit were approved by the board of directors. The bonus was not paid in 1994 and 1995 since the bank did not make a profit and partial payments were made from 1996 to 2000, as agreed by the board of directors, and the relevant clause was eliminated in 2001. The Regional Employment Court ordered the bank to pay this half-yearly bonus in September 2005 and the bank filed an appeal against the decision at the High Employment Court ("TST") and, subsequently, at the Federal Supreme Court ("STF"). The TST confirmed the judgment against the bank, whereas the STF rejected the extraordinary appeal filed by the bank in a decision was appealed by the bank and the association. Only the appeal lodged by the bank has been given leave to proceed and will be decided upon by the STF in plenary session.

- "Planos economicos": Like the rest of the banking system, Santander Brazil has been the subject of claims from customers, mostly depositors, and of class actions brought for a common reason, arising from a series of legislative changes relating to the calculation of inflation ("planos economicos"). The claimants considered that their vested rights had been impaired due to the immediate application of these adjustments. In April 2010, the High Court of Justice ("STJ") set the limitation period for these class actions at five years, as claimed by the banks, rather than twenty years, as sought by the claimants, which will probably significantly reduce the number of actions brought and the amounts claimed in this connection. As regards the substance of the matter, the decisions issued to date have been adverse for the banks, although two proceedings have been brought at the STJ and the Supreme Federal Court ("STF") with which the matter is expected to be definitively settled. In August 2010, STJ handed down a decision finding for the plaintiffs in terms of substance, but excluding one of the "planos" from the claim, thereby reducing the amount thereof, and once again confirming the five-year statute of limitations period. Shortly thereafter, the STF issued an injunctive relief order whereby the proceedings in progress were stayed until this court issues a final decision on the matter.

- Proceeding under Criminal Procedure Law (case no. 1043/2009) conducted at Madrid Court of First Instance no. 26, following a claim brought by Banco Occidental de Descuento, Banco Universal, C.A. against the Bank for USD 150 million in principal plus USD 4.7 million in interests, upon alleged termination of an escrow contract. The court upheld the claim but did not make a specific pronouncement on costs. A judgment handed down by the Madrid Provincial Appellate Court on October 9, 2012 upheld the appeal lodged by the Bank and dismissed the appeal lodged by Banco Occidental de Descuento, Banco Universal, C.A., dismissing the claim. The dismissal of the claim was confirmed in an ancillary order to the judgment dated December 28, 2012. An appeal was filed at the Supreme Court by Banco Occidental de Descuento against the Madrid Provincial Appellate Court decision. The appeal was dismissed in a Supreme Court judgment dated October 24, 2014. Banco Occidental de Descuento filed a motion for annulment against the aforementioned judgment which was dismissed in an order dated 2 December 2015. The complainant has stated that it will appeal. The Bank has not recognized any provisions in this connection.

- On January 26, 2011, notice was served on the Bank of an ancillary insolvency claim to annul acts detrimental to the assets available to creditors as part of the voluntary insolvency proceedings of Mediterráneo Hispa Group, S.A. at Murcia Commercial Court no. 2. The aim of the principal action is to request annulment of the application of the proceeds obtained by the company undergoing insolvency from an asset sale and purchase transaction involving  $\in$ 32 million in principal and  $\in$ 2.7 million in interest. On November 24, 2011, the hearing was held with the examination of the proposed evidence. Upon completion of the hearing, it was resolved to conduct a final proceeding. The Court dismissed the claim in full in a judgment dated November 13, 2013. The judgment was confirmed at appeal by the Murcia Provincial Appellate Court in a judgment dated July 10, 2014. The insolvency managers have filed a cassation and extraordinary appeal against procedural infringements against the aforementioned judgment.

- The bankruptcy of various Lehman Group companies was made public on September 15, 2008. Various customers of Santander Group were affected by this situation since they had invested in securities issued by Lehman or in other products which had such assets as their underlying. At the date of this annual report, certain claims had been filed in relation to this matter. The Bank's directors and its legal advisers consider that the various Lehman products were sold in accordance with the applicable legal regulations in force at the time of each sale or subscription and that the fact that the Group acted as intermediary would not give rise to any liability for it in relation to the insolvency of Lehman. Accordingly, the risk of loss is considered to be remote and, as a result, no provisions needed to be recognized in this connection.

- The intervention, on the grounds of alleged fraud, of Bernard L. Madoff Investment Securities LLC ("Madoff Securities") by the U.S. SEC took place in December 2008. The exposure of customers of the Group through the Optimal Strategic US Equity ("Optimal Strategic") subfund was  $\epsilon$ 2,330 million, of which  $\epsilon$ 2,010 million related to institutional investors and international private banking customers, and the remaining  $\epsilon$ 320 million made up the investment portfolios of the Group's private banking customers in Spain, who were qualifying investors. At the date of this annual report, certain claims had been filed in relation to this matter. The Group considers that it has at all times exercised due diligence and that these products have always been sold in a transparent way pursuant to applicable legislation and established procedures. Therefore, the risk of loss is considered to be remote or non-material.

- At the end of the first quarter of 2013, news stories were published stating that the public sector was debating the validity of the interest rate swaps arranged between various financial institutions and public sector companies in Portugal, particularly in the public transport industry.

The swaps under debate included swaps arranged by Banco Santander Totta, S.A. with the public companies Metropolitano de Lisboa, E.P.E. (MdL), Metro de Porto, S.A. (MdP), Sociedade de Transportes Colectivos do Porto, S.A. (STCP) and Companhia Carris de Ferro de Lisboa, S.A. (Carris). These swaps were arranged prior to 2008, i.e. before the start of the financial crisis, and had been executed without incident.

In view of this situation Banco Santander Totta, S.A. took the initiative to request a court judgment on the validity of theswaps in the jurisdiction of the United Kingdom to which the swaps are subject. The corresponding claims were filed in May 2013.

After the Bank had filed the claims, the four companies (MdL, MdP, STCP and Carris) notified Banco Santander Totta, S.A. that they were suspending payment of the amounts owed under the swaps until a final decision had been handed down in the U.K. jurisdiction in the proceedings. MdL, MdP and Carris suspended payment in September 2013 and STCP did the same in December 2013.

Consequently, Banco Santander Totta, S.A. extended each of the claims to include the unpaid amounts.

On November 29, 2013, the companies presented their defense in which they claimed that the swaps were null and void under Portuguese law and, accordingly, that they should be refunded the amounts paid. On February 14,

2014, Banco Santander Totta, S.A. answered the counterclaim, maintaining its arguments and rejecting the opposing arguments in its documents dated November 29, 2013.

On April 4, 2014, the companies issued their replies to the Bank's documents. The preliminary hearing took place on May 16, 2014.

The case was heard from October 12 to December 10, 2015. The judgment was handed down on March 4, 2016. The Court decided in favor of Banco Santander Totta, S.A. on all requests submitted by it and against the transport companies on all requests made by them. It considered all nine swap contracts to be valid and binding.

Banco Santander Totta, S.A. and its legal advisers consider that this judgment confirmed that the bank acted at all times in accordance with applicable legislation and under the terms of the swaps. As a result, the Group has not recognized any provisions in this connection.

Most of the German banking industry has been affected by two German Supreme Court decisions in 2014 in relation to handling fees in consumer loan agreements.

In May 2014 the German Supreme Court held handling fees in loan agreements to be null and void. The Court subsequently handed down a ruling at the end of October 2014 extending from three to ten years the statute of limitation period on claims relating to old transactions. Therefore, any claims relating to handling fees paid between 2004 and 2011 became statute-barred in 2014. This situation gave rise to numerous claims at the end of 2014 which affected the income statements of banks in Germany.

Santander Consumer Bank AG stopped including these handling fees in agreements from January 1, 2013 and ceased charging these fees definitively at that date, i.e. before the Supreme Court handed down its judgment on the issue.

Provisions of approximately €455 million were recognized in 2014 to cover the estimated cost of the claims. In order to calculate the provision, the claims already received, as well as an estimate of those that could be received in 2015 (the year in which the period for making claims ends as they become statute-barred) were taken into account. The provisions recognized to cover the claims received were used progressively throughout 2014 and 2015.

The Bank and the other Group companies are subject to claims and, therefore, are party to certain legal proceedings incidental to the normal course of their business (including those in connection with lending activities, relationships with employees and other commercial or tax matters).

In this context, it must be considered that the outcome of court proceedings is uncertain, particularly in the case of claims for indeterminate amounts, those based on legal issues for which there are no precedents, those that affect a large number of parties or those at a very preliminary stage.

With the information available to it, the Group considers that at December 31, 2015, 2014 and 2013, it had reliably estimated the obligations associated with each proceeding and had recognized, where necessary, sufficient provisions to cover reasonably any liabilities that may arise as a result of these tax and legal situations. It also believes that any liability arising from such claims and proceedings will not have, overall, a material adverse effect on the Group's business, financial position or results of operations.

# 13.7 Significant change in the guarantor's financial position: A description of any significant change in the financial position of the group which has occurred since the end of the last financial period for which either audited financial information or interim financial information have been published, or an appropriate negative statement.

There has been no significant change in the financial position of the Santander Group (including the Guarantor) since 31 March 2016 (being the date of the most recently published unaudited consolidated financial statements of the Guarantor). Therefore, there has been no material adverse change in the prospects of the Guarantor since 31 March 2016.

#### 14. **ADDITIONAL INFORMATION**

#### 14.1 Share Capital

14.1.1 The amount of the issued capital, the number and classes of the shares of which it is composed with details of their principal characteristics, the part of the issued capital still to be paid up, with an indication of the number, or total nominal value, and the type of the shares not yet fully paid up, broken down where applicable according to the extent to which they have been paid up.

As at the date of this Base Prospectus, the Guarantor has a total share capital which is fully-issued and paid up of  $\notin 7.217.246.289,50$  divided into 14.434.492.579 shares with a nominal value of  $\notin 0.50$ . All shares are of the same class and issue with the same rights attached.

#### 14.2 *Memorandum and Articles of Association.*

14.2.1 The register and the entry number therein, if applicable, and a description of the guarantor's objects and purposes and where they can be found in the memorandum and articles of association.

The Guarantor's corporate purpose is:

- (i) the conduct of activities and operations and the provision of services of any kind which are typical of the banking business in general and which are permitted under current law; and
- (ii) the acquisition, possession, enjoyment and dispositions of all types of securities, as set out at Article 2 of the *Estatutos* of Banco Santander, S.A.

#### 15. MATERIAL CONTRACTS

15.1 A brief summary of all material contracts that are not entered into in the ordinary course of the guarantor's business, which could result in any group member being under an obligation or entitlement that is material to the guarantor's ability to meet its obligation to security holders in respect of the securities being issued.

During the past two years, the Bank has not been a party to any contracts that were not entered into in the ordinary course of business of the Bank and which were material to the Group as a whole.

### 16. THIRD-PARTY INFORMATION AND STATEMENT BY EXPERTS AND DECLARATIONS OF ANY INTEREST

16.1 Where a statement or report attributed to a person as an expert is included in this Base Prospectus, provide such person's name, business address, qualifications and material interest if any in the guarantor. If the report has been produced at the guarantor's request a statement to that effect that such statement or report is included, in the form and context in which it is included, with the consent of that person who has authorised the contents of that part of this Base Prospectus.

Not Applicable.

16.2 Where information has been sourced from a third-party, provide a confirmation that this information has been accurately reproduced and that as far as the guarantor is aware and is able to ascertain from information published by that third-party, no facts have been omitted which would render the reproduced information inaccurate or misleading. In addition, the guarantor shall identify the source(s) of the information.

Not Applicable.

#### 17. **DOCUMENTS ON DISPLAY**

- 17.1 *A statement that for the life of the Base Prospectus the following documents (or copies thereof), where applicable, may be inspected:* 
  - (a) the memorandum and articles of association of the guarantor;

- (b) all reports, letters, and other documents, historical financial information, valuations and statements prepared by any expert at the guarantor's request any part of which is included or referred to in the base prospectus;
- (c) the historical financial information of the guarantor or, in the case of a group, the historical financial information of the guarantor and its subsidiary undertakings for each of the two financial years preceding the publication of the base prospectus.

#### An indication of where the documents on display may be inspected, by physical or electronic means.

For the life of the Base Prospectus, the following documents may be inspected by physical or electronic means at the registered office of the Guarantor, at the offices of each of the Issue and Paying Agent and of the Paying Agents specified at the end of the Base Prospectus:

- (i) the *estatutos* (by-laws) of the Guarantor; and
- (ii) the information incorporated by reference herein under "Documents Incorporated by Reference" and under "The Description of the Guarantor Financial Information Concerning the Guarantor's Assets and Liabilities, Financial Position and Profits and Losses".

The documents listed in (i) and (ii) above shall be published on electronic form (pdf copies) on the website of Banco Santander (<u>www.bancosantander.com</u>). Each of the Final Terms shall be published on electronic form (pdf copies) on the website of the Irish Stock Exchange (<u>www.ise.ie</u>).

#### DOCUMENTS INCORPORATED BY REFERENCE

The following documents shall be deemed to be incorporated in, and to form part of, this Base Prospectus:

1. the terms and conditions set out on pages 175 to 205 of the base prospectus dated 15 June 2015 relating to the programme for issuance of up to EUR 32,000,000,000 in debt instruments by Santander International Debt, S.A. Unipersonal and Santander Issuances, S.A. Unipersonal guaranteed by Banco Santader S.A. under the heading "Terms and Conditions of the Instruments", available at:

http://www.santander.com/csgs/StaticBS?blobcol=urldata&blobheadername1=contenttype&blobheadername2=Content-Disposition&blobheadername3=appID&blobheadervalue1=application%2Fpdf&blobheadervalue2=at tachment%3Bfilename%3D861%5C126%5CBase+Prospectus.pdf&blobheadervalue3=santander.wc. CFWCSancomQP01&blobkey=id&blobtable=MungoBlobs&blobwhere=1278709075700&ssbinary=t rue

2. the terms and conditions set out on pages 162 to 192 of the base prospectus dated 16 June 2014 relating to the programme for issuance of up to EUR 32,000,000,000 in debt instruments by Santander International Debt, S.A. Unipersonal and Santander Issuances, S.A. Unipersonal guaranteed by Banco Santader S.A. under the heading "Terms and Conditions of the Instruments", available at:

http://www.santander.com/csgs/StaticBS?blobcol=urldata&blobheadername1=contenttype&blobheadername2=Content-Disposition&blobheadername3=appID&blobheadervalue1=application%2Fpdf&blobheadervalue2=at tachment%3Bfilename%3D195%5C645%5CBASEPROSPECTUSFINAL.pdf&blobheadervalue3=sa ntander.wc.CFWCSancomQP01&blobkey=id&blobtable=MungoBlobs&blobwhere=1278704890295 &ssbinary=true

3. the terms and conditions set out on pages 161 to 187 of the base prospectus dated 21 June 2013 relating to the programme for issuance of up to EUR 32,000,000,000 in debt instruments by Santander International Debt, S.A. Unipersonal and Santander Issuances, S.A. Unipersonal guaranteed by Banco Santander S.A. under the heading "Terms and Conditions of the Instruments", available at:

http://www.santander.com/csgs/StaticBS?blobcol=urldata&blobheadername1=contenttype&blobheadername2=Content-

Disposition&blobheadername3=appID&blobheadervalue1=application%2Fpdf&blobheadervalue2=at tachment%3Bfilename%3D966%5C565%5CBASE+PROSPECTUS+Santander\_EMTN\_Programme \_2013\_DEFINITIVE\_DOCUMENT.pdf&blobheadervalue3=santander.wc.CFWCSancomQP01&blo bkey=id&blobtable=MungoBlobs&blobwhere=1278704898274&ssbinary=true

4. the terms and conditions set out on pages 109 to 185 of the base prospectus dated 22 June 2012 relating to the programme for issuance of up to EUR 32,000,000,000 in debt instruments by Santander International Debt, S.A. Unipersonal and Santander Issuances, S.A. Unipersonal guaranteed by Banco Santander S.A. under the heading "Terms and Conditions of the Instruments", available at:

http://www.santander.com/csgs/StaticBS?blobcol=urldata&blobheadername1=contenttype&blobheadername2=Content-Disposition&blobheadername3=appID&blobheadervalue1=application%2Fpdf&blobheadervalue2=at tachment%3Bfilename%3D8%5C981%5CEMTN+Programme+guaranteed+by+Banco+Santander+S. A..pdf&blobheadervalue3=santander.wc.CFWCSancomQP01&blobkey=id&blobtable=MungoBlobs &blobwhere=1278704893927&ssbinary=true

5. the terms and conditions set out on pages 101 to 166 of the base prospectus dated 8 November 2011 relating to the programme for issuance of up to EUR 32,000,000,000 in debt instruments by Santander International Debt, S.A. Unipersonal and Santander Issuances, S.A. Unipersonal guaranteed by Banco Santander S.A. under the heading "Terms and Conditions of the Instruments", available at:

<u>http://www.santander.com/csgs/StaticBS?blobcol=urldata&blobheadername1=content-</u> <u>type&blobheadername2=Content-</u> <u>Disposition&blobheadername3=appID&blobheadervalue1=application%2Fpdf&blobheadervalue2=at</u> tachment%3Bfilename%3D912%5C683%5CEMTN+Vto+2012.pdf&blobheadervalue3=santander.w c.CFWCSancomQP01&blobkey=id&blobtable=MungoBlobs&blobwhere=1278704891126&ssbinary =true

6. the terms and conditions set out on pages 111 to 172 of the base prospectus dated 12 November 2010 relating to the programme for issuance of up to EUR 32,000,000,000 in debt instruments by Santander International Debt, S.A. Unipersonal and Santander Issuances, S.A. Unipersonal guaranteed by Banco Santander S.A. under the heading "Terms and Conditions of the Instruments", available at:

http://www.santander.com/csgs/StaticBS?blobcol=urldata&blobheadername1=contenttype&blobheadername2=Content-Disposition&blobheadername3=appID&blobheadervalue1=application%2Fpdf&blobheadervalue2=at tachment%3Bfilename%3D317%5C822%5CPrograma+EMTN+garantizado+por+Banco+Santander +S.A..pdf&blobheadervalue3=santander.wc.CFWCSancomQP01&blobkey=id&blobtable=MungoBI obs&blobwhere=1278704894071&ssbinary=true

7. the terms and conditions set out on pages 110 to 170 of the base prospectus dated 11 November 2009 relating to the programme for issuance of up to EUR 32,000,000,000 in debt instruments by Santander International Debt, S.A. Unipersonal and Santander Issuances, S.A. Unipersonal guaranteed by Banco Santander S.A. under the heading "Terms and Conditions of the Instruments", available at:

http://www.santander.com/csgs/StaticBS?blobcol=urldata&blobheadername1=contenttype&blobheadername2=Content-Disposition&blobheadername3=appID&blobheadervalue1=application%2Fpdf&blobheadervalue2=at tachment%3Bfilename%3D317%5C822%5CPrograma+EMTN+garantizado+por+Banco+Santander +S.A..pdf&blobheadervalue3=santander.wc.CFWCSancomQP01&blobkey=id&blobtable=MungoBl obs&blobwhere=1278704892035&ssbinary=true

8. the terms and conditions set out on pages 101 to 165 of the base prospectus dated 14 November 2008 relating to the programme for issuance of up to EUR 32,000,000,000 in debt instruments by Santander International Debt, S.A. Unipersonal and Santander Issuances, S.A. Unipersonal guaranteed by Banco Santander S.A. under the heading "Terms and Conditions of the Instruments", available at:

http://www.santander.com/csgs/StaticBS?blobcol=urldata&blobheadername1=contenttype&blobheadername2=Content-Disposition&blobheadername3=appID&blobheadervalue1=application%2Fpdf&blobheadervalue2=at tachment%3Bfilename%3D514%5C96%5CEMTN+PROSPECTUS+2008.pdf&blobheadervalue3=sa ntander.wc.CFWCSancomQP01&blobkey=id&blobtable=MungoBlobs&blobwhere=1278704892160 &ssbinary=true

9. the terms and conditions set out on pages 178 to 243 of the base prospectus dated 16 November 2007 relating to the programme for issuance of up to EUR 32,000,000,000 in debt instruments by Santander International Debt, S.A. Unipersonal and Santander Issuances, S.A. Unipersonal guaranteed by Banco Santander S.A. under the heading "Terms and Conditions of the Instruments", available at:

http://www.santander.com/csgs/StaticBS?blobcol=urldata&blobheadername1=contenttype&blobheadername2=Content-Disposition&blobheadername3=appID&blobheadervalue1=application%2Fpdf&blobheadervalue2=at tachment%3Bfilename%3D317%5C822%5CPrograma+EMTN+garantizado+por+Banco+Santander +S.A..pdf&blobheadervalue3=santander.wc.CFWCSancomQP01&blobkey=id&blobtable=MungoB1 obs&blobwhere=1278704894878&ssbinary=true

10. the audited annual consolidated financial statements for the Guarantor prepared under IFRS-EU for the years ended 31 December 2015 and 31 December 2014

http://www.santander.com/csgs/StaticBS?blobcol=urldata&blobheadername1=contenttype&blobheadername2=Content-

Disposition&blobheadername3=appID&blobheadervalue1=application%2Fpdf&blobheadervalue2=i nline%3Bfilename%3D495%5C915%5CInforme+de+Auditoria+ENG+ACCE.pdf&blobheadervalue 3=santander.wc.CFWCSancomQP01&blobkey=id&blobtable=MungoBlobs&blobwhere=127871900 1396&ssbinary=true

http://www.santander.com/csgs/StaticBS?blobcol=urldata&blobheadername1=contenttype&blobheadername2=Content-

Disposition&blobheadername3=appID&blobheadervalue1=application%2Fpdf&blobheadervalue2=i nline%3Bfilename%3D480%5C78%5CInf.+Audit+y+cunetas+2014+ENG+ACCE\_.pdf&blobheader value3=santander.wc.CFWCSancomQP01&blobkey=id&blobtable=MungoBlobs&blobwhere=12787 07206247&ssbinary=true

11. Form 20-F of the Guarantor prepared under IFRS-IASB for the years ended 31 December 2015 and 31 December 2014

http://www.santander.com/csgs/StaticBS?blobcol=urldata&blobheadername1=contenttype&blobheadername2=Content-Disposition&blobheadername3=appID&blobheadervalue1=application%2Fpdf&blobheadervalue2=i nline%3Bfilename%3D863%5C410%5C135658A.pdf&blobheadervalue3=santander.wc.CFWCSanc omQP01&blobkey=id&blobtable=MungoBlobs&blobwhere=1278721205279&ssbinary=true

http://www.santander.com/csgs/BlobServer?blobcol=urldata&blobheadername1=contenttype&blobheadername2=Content-Disposition&blobheadername3=MDT-Type&blobheadervalue1=application/pdf&leng=en\_GB&blobheadervalue2=inline%3B+filename%3 D529\416\ejercicio2014gb.pdf&blobheadervalue3=abinary%3B+charset%3DUTF-8&blobkey=id&blobnocache=true&blobtable=MungoBlobs&blobwhere=1278707709650

12. the complete audited financial statements for Santander International Debt, S.A. Unipersonal and Santander Issuances, S.A. Unipersonal prepared under Spanish GAAP for the years ended 31 December 2015:

http://www.santander.com/csgs/StaticBS?blobcol=urldata&blobheadername1=contenttype&blobheadername2=Content-

 $\label{eq:bibbb} Disposition \& blobheadername 3=appID \& blobheadervalue 1=application \% 2 Fpdf \& blobheadervalue 2=i nline \% 3 B filename \% 3 D 595 \% 5 C 952 \% 5 C C C A A 15+ing+sant+intern+debt.pdf \& blobheadervalue 3=sa ntander.wc.CFWCS an comQP01 \& blobkey=id \& blobtable=MungoBlobs \& blobwhere=1278721460576 \& ssbinary=true$ 

http://www.santander.com/csgs/StaticBS?blobcol=urldata&blobheadername1=contenttype&blobheadername2=Content-Disposition&blobheadername3=appID&blobheadervalue1=application%2Fpdf&blobheadervalue2=i nline%3Bfilename%3D266%5C193%5CCCAA15+ing+Sant+issuances.pdf&blobheadervalue3=sant ander.wc.CFWCSancomQP01&blobkey=id&blobtable=MungoBlobs&blobwhere=1278721460550&

13. the complete audited financial statements for Santander International Debt, S.A. Unipersonal and Santander Issuances, S.A. Unipersonal prepared under Spanish GAAP for the years ended 31 December 2014:

ssbinary=true

http://www.santander.com/csgs/Satellite?appID=santander.wc.CFWCSancomQP01&c=DocumentoG S&canal=CSCORP&cid=1278703340662&empr=CFWCSancomQP01&leng=en\_GB&pagename=C omponentes%2FDocumentoGS%2FDocumentoGSPreview

http://www.santander.com/csgs/Satellite?appID=santander.wc.CFWCSancomQP01&c=DocumentoG S&canal=CSCORP&cid=1278703341149&empr=CFWCSancomQP01&leng=en\_GB&pagename=C omponentes%2FDocumentoGS%2FDocumentoGSPreview

14. the condensed unaudited interim financial statements and interim director's report for the Guarantor prepared under IFRS-EU for the three month period ended 31 March 2016:

http://www.santander.com/csgs/StaticBS?blobcol=urldata&blobheadername1=contenttype&blobheadername2=Content-

Disposition&blobheadername3=appID&blobheadervalue1=application%2Fpdf&blobheadervalue2=inli ne%3Bfilename%3D827%5C112%5CFolleto1T16ingles.pdf&blobheadervalue3=santander.wc.CFWC SancomQP01&blobkey=id&blobtable=MungoBlobs&blobwhere=1278721425076&ssbinary=true

Any information contained in the pages of the Base Prospectuses referred to above which are not incorporated by reference is for information purposes only and is not incorporated by reference because it is not relevant for the investor.

Any information not specified in the cross-reference tables set out below but which is included in the documents from which the information incorporated by reference has been derived, is for information purposes only and is not incorporated by reference because it is not relevant for the investor.

#### Santander Issuances Annual Financial Information

The tables below set out the relevant page references in the English language translations of the annual reports of Santander Issuances for the years ended 31 December 2015 and 31 December 2014 (the "SI 2015 Financial Statements" and the "SI 2014 Financial Statements", respectively) where the following information incorporated by reference in this Base Prospectus can be found:

Inf	ormation Incorporated by Reference in this Base Prospectus	SI 2015 Financial Statements (page references are to the electronic .pdf version of the document)
1.	Auditor's report	A-1 and A-2
2.	Audited Balance Sheets at 31 December 2015 and the comparative financial information of Santander Issuances, S.A. Unipersonal at 31 December 2014.	A-4
3.	Audited Statements of Income for the year ended 31 December 2015 and the comparative financial information of Santander Issuances, S.A. Unipersonal for the year ended 31 December 2014	
4.	Audited Statements of Changes in Equity for the year ended 31 December 2015 and the comparative financial information of Santander Issuances, S.A. Unipersonal for the year ended 31 December 2014	A-6 and A-7
5.	Statements of Cash Flow for the year ended 31 December 2015 and the comparative financial information of Santander Issuances, S.A. Unipersonal for the year ended 31 December 2014	
6.	Notes to the Financial Statements	B-1 to B-20
		SI 2014 Financial Statements (page references are to the electronic

1. Auditor's report ..... A-1

Information Incorporated by Reference in this Base Prospectus

.pdf version of

the document)

2.	Audited Balance Sheets at 31 December 2014 and the comparative financial information of Santander Issuances, S.A. Unipersonal at 31 December 2013	A-3
3.	Audited Statements of Income for the year ended 31 December 2014 and the comparative financial information of Santander Issuances, S.A. Unipersonal for the year ended 31 December 2013	A-4
4.	Audited Statements of Changes in Equity for the year ended 31 December 2014 and the comparative financial information of Santander Issuances, S.A. Unipersonal for the year ended 31 December 2013	A-5 and A-6
5.	Statements of Cash Flow for the year ended 31 December 2014 and the comparative financial information of Santander Issuances, S.A. Unipersonal for the year ended 31 December 2013	A-7
6.	Notes to the Financial Statements	B-1 to B-21

#### Santander International Debt Annual Financial Information

The tables below set out the relevant page references in the English language translations of the annual reports of Santander International for the years ended 31 December 2015 and 31 December 2014 (the "SID 2015 Financial Statements" and the "SID 2014 Financial Statements", respectively) where the following information incorporated by reference in this Base Prospectus can be found:

Info	ormation Incorporated by Reference in this Base Prospectus	SID 2015 Financial Statements (page references are to the electronic .pdf version of the document)
1.	Auditor's report	A-1 and A-2
2.	Audited Balance Sheets at 31 December 2015 and the comparative financial information of Santander International Debt, S.A. Unipersonal at 31 December 2014	A-4
3.	Audited Statements of Income for the year ended 31 December 2015 and the comparative financial information of Santander International Debt, S.A. Unipersonal for the year ended 31 December 2014	
4.	Audited Statements of changes in Equity for the year ended 31 December 2015 and the comparative financial information of Santander International Debt, S.A. Unipersonal for the year ended 31 December 2014.	
5.	Statements of Cash Flow for the year ended 31 December 2015 and the comparative financial information of Santander International Debt, S.A. Unipersonal for the year ended 31 December 2014	
6.	Notes to the Financial Statements	B-1 to B-41

Info	rmation Incorporated by Reference in this Base Prospectus	SID 2014 Financial Statements (page references are to the electronic .pdf version of the document)
1.	Auditor's report	A-1
2.	Audited Balance Sheets at 31 December 2014 and the comparative financial information of Santander International Debt, S.A. Unipersonal at 31 December 2013	A-3
3.	Audited Statements of Income for the year ended 31 December 2014 and the comparative financial information of Santander International Debt, S.A. Unipersonal for the year ended 31 December 2013	A-4
4.	Audited Statements of changes in Equity for the year ended 31 December 2014 and the comparative financial information of Santander International Debt, S.A. Unipersonal for the year ended 31 December 2013	A-5 and A-6
5.	Statements of Cash Flow for the year ended 31 December 2014 and the comparative financial information of Santander International Debt, S.A. Unipersonal for the year ended 31 December 2013	A-7
6.	Notes to the Financial Statements	B-1 to B-39

#### Guarantor Annual Financial Information and Form 20-F

The tables below set out the relevant page references in the English language translations of the audit and financial statements reports of the Guarantor for the years ended 31 December 2015 and 31 December 2014 (the "2015 Audit Report" and the "2014 Audit Report", respectively) where the following information incorporated by reference in this Base Prospectus can be found:

Info	ormation Incorporated by Reference in this Base Prospectus	2015 Audit Report Page Reference
1.	Auditor's report on Consolidated Financial Statements for the year ended 31 December 2015	1-2
2.	Audited Consolidated Balance Sheets for the year ended 31 December 2015 and the comparative consolidated financial information of the Guarantor for the years ended 31 December 2014 and 31 December 2013	10-11
3.	Audited Consolidated Statements of Income for the year ended 31 December 2015 and the comparative consolidated financial information of the Guarantor for the years ended 31 December 2014 and 31 December 2013.	12
4.	Audited Consolidated Statements of recognised income and expense for the year ended 31 December 2015 and the comparative consolidated cash flow statement of the Guarantor for the years ended 31 December 2014 and 31 December 2013	13
5.	Audited Consolidated Statements of changes in equity for the year ended	14-15

Inf	ormation Incorporated by Reference in this Base Prospectus	2015 Audit Report Page Reference
	31 December 2015 and the comparative consolidated cash flow statement of the Guarantor for the year ended 31 December 2014 and 31 December 2013.	
6.	Audited Consolidated Cash Flow Statements for the year ended 31 December 2015 and the comparative consolidated cash flow statement of the Guarantor for the years ended 31 December 2014 and 31 December 2013.	16
7.	Notes to the Consolidated Financial Statements for the year ended 31 December 2015	17-203

Info	ormation Incorporated by Reference in this Base Prospectus	2014 Audit Report Page Reference
1.	Auditor's report on Consolidated Financial Statements for the year ended 31 December 2014	4
2.	Audited Consolidated Balance Sheets at 31 December 2014 and the comparative consolidated financial information of the Guarantor at 31 December 2013 and 31 December 2012	8-9
3.	Audited Consolidated Statements of Income for the year ended 31 December 2014 and the comparative consolidated financial information of the Guarantor for the years ended 31 December 2013 and 31 December 2012.	10
4.	Audited Consolidated Statements of recognised income and expense for the year ended 31 December 2014 and the comparative consolidated financial information of the Guarantor for the years ended 31 December 2013 and 31 December 2012.	
5.	Audited Consolidated Statements of changes in total equity for the year ended 31 December 2014 and the comparative for the years ended 31 December 2013 and 31 December 2012	12-13
6.	Audited Consolidated Cash Flow Statements for the year ended 31 December 2014 and the comparative consolidated cash flow statement of the Guarantor for the years ended 31 December 2013 and 31 December 2012	14
7.	Notes to the Consolidated Financial Statements for the year ended 31 December 2014	15-225

The tables below set out the relevant page references in Form 20-F of the Guarantor for the year ended 31 December 2015 ("**2015 Form 20-F**") and Form 20-F of the Guarantor for the year ended 31 December 2014 ("**2014 Form 20-F**") where the following information incorporated by reference in this Base Prospectus can be found:

Information Incorporated by Reference in this Base Prospectus	2015 Form 20-F Page Reference
Report of Deloitte, S.L.	F-1
Consolidated Balance Sheets as of 31 December 2015, 2014 and 2013	F-2
Consolidated Statements of Income for the Years ended 31 December 2015, 2014 and 2013	F-3
Consolidated Statements of recognised income and expense for the years ended 31 December 2015, 2014 and 2013	F-4
Consolidated Statements of Changes in Total Equity for the Years Ended 31 December 2015, 2014 and 2013	F-5 to F-7
Consolidated Statement of Cash Flows for the Years Ended 31 December 2015, 2014 and 2013	F-8
Notes to the Consolidated Financial Statements	F-9 to F-337

Information Incorporated by Reference in this Base Prospectus	2014 Form 20-F Page Reference
Report of Deloitte, S.L	F-1
Consolidated Balance Sheets as of 31 December 2014, 2013 and 2012	F-2
Consolidated Statements of Income for the years ended 31 December 2014, 2013 and 2012	F-3
Consolidated Statements of recognised income and expense for the years ended 31 December 2014, 2013 and 2012	
Consolidated Statements of Changes in Total Equity for the years ended 31 December 2014, 2013 and 2012	
Consolidated Statement of Cash Flows for the years ended 31 December 2014, 2013 and 2012	F-8
Notes to the Consolidated Financial Statements	F-9 to F-348

#### Guarantor Interim Financial Information

The table below sets out the relevant page references of the English translation of the unaudited consolidated financial report for the Guarantor for the three months ended 31 March 2016 (the "**Financial Report March 2016**") where the following information incorporated by reference in this Base Prospectus can be found:

Inf	ormation Incorporated by Reference in this Base Prospectus	Financial Report March 2016 Page Reference
1.	Unaudited Consolidated Income Statement for the 3 months period ended 31 March 2016	9
2.	Unaudited Consolidated Balance Sheet as at 31 March 2016	12

#### GENERAL DESCRIPTION OF THE PROGRAMME

The Programme is a programme for the issuance of debt instruments up to an aggregate principal amount of EUR 32,000,000,000 to be issued on a continuing basis and will be placed by one or more Dealers appointed under the Programme from time to time by the Issuers, which appointment may be for a specific issue or on an ongoing basis. Under the Programme, the Issuers may issue fixed, reset or floating rate Instruments, CMS-Linked Instruments, Variable Interest Rate Instruments, Equity Index-Linked Interest Instruments and Inflation-Linked Interest Instruments. Santander International Debt, S.A. Unipersonal will issue unsubordinated Instruments and Santander Issuances, S.A. Unipersonal will issue subordinated Instruments under the Programme, in each case guaranteed by Banco Santander, S.A. Instruments may be issued with any maturity subject to compliance with all applicable legal and/or regulatory and/or central bank requirements. The Bank of New York Mellon, London Branch will act as Issue and Paying Agent, The Bank of New York Mellon, Frankfurt Branch will act as German Paying Agent in relation to the Instruments.

#### THE INSTRUMENTS

#### 1. **PERSONS RESPONSIBLE**

1.1 All persons responsible for the information given in the Base Prospectus and, as the case may be, for certain parts of it, with, in the latter case, an indication of such parts. In the case of natural persons including members of the issuer's administrative, management or supervisory bodies indicate the name and function of the person; in case of legal persons indicate the name and registered office.

Each of Santander International Debt, S.A. Unipersonal ("Santander International") and Santander Issuances, S.A. Unipersonal ("Santander Issuances") (each an "Issuer" and together, the "Issuers") and Banco Santander S.A. (the "Guarantor" or the "Bank") accepts responsibility for the information contained in the sections headed "The Instruments" and "The Guarantee".

1.2 A declaration by those responsible for the Base Prospectus that, having taken all reasonable care to ensure that such is the case, the information contained in the Base Prospectus is, to the best of their knowledge, in accordance with the facts and contains no omission likely to affect its import. As the case may be, declaration by those responsible for certain parts of the Base Prospectus that the information contained in the part of the Base Prospectus for which they are responsible is, to the best of their knowledge, in accordance with the facts and contains no omission likely to affect its import.

The Issuers and the Guarantor confirm that, having taken all reasonable care to ensure that such is the case, the information contained in the sections headed "The Instruments" and "The Guarantee" is, to the best of their knowledge, in accordance with the facts and contains no omission likely to affect its import.

#### 2. **RISK FACTORS**

2.1 Prominent disclosure of risk factors that are material to the securities being offered and/or admitted to trading in order to assess the market risk associated with these securities in a section headed "Risk Factors" in the Base Prospectus.

See "Risk Factors".

#### 3. **KEY INFORMATION**

3.1 Interest of natural and legal persons involved in the issue/offer

A description of any interest, including conflicting ones that is material to the issue/offer, detailing the persons involved and the nature of the interest.

Save as described in paragraph 5.4.3, so far as each of the Issuers and the Guarantor are aware, no person involved in the offer of the Instruments has an interest material to the offer.

#### 3.2 **Reasons for the offer and use of proceeds**

Reasons for the offer if different from making profit and/or hedging certain risks. Where applicable, disclosure of the estimated total expenses of the issue/offer and the estimated net amount of the proceeds. These expenses and proceeds shall be broken into each principal intended use and presented by order of priority of such uses. If the issuer is aware that the anticipated proceeds will not be sufficient to fund all the proposed uses, state the amount and sources of other funds needed.

The net proceeds of the issue of each Tranche of Instruments will be used for the general funding purposes of the Group.

### 4. INFORMATION CONCERNING THE SECURITIES TO BE OFFERED/ADMITTED TO TRADING

4.1 *A description of the type and the class of the securities being offered and/or admitted to trading, including the ISIN (International Security Identification Number) or other such security identification code.* 

See "Terms and Conditions of the Instruments - Introduction".

The maximum aggregate principal amount of Instruments which may be outstanding at any one time is  $\in 32,000,000,000$  (or its equivalent in other currencies).

No Instruments may be issued under the Programme which have a minimum denomination of less than  $\notin 1,000$  (or equivalent in another currency).

The ISIN and common codes will be included in the Final Terms.

#### 4.2 Legislation under which the securities have been created

The issue of the Instruments, including their legal nature (*obligaciones u otros valores que reconozcan o creen deuda*), the status of the Instruments, the status of the guarantee in respect of the Instruments, the capacity of the Issuers, the relevant corporate resolutions, the appointment of the Commissioner and the constitution of the Syndicates of Holders of the Instruments will be governed by Spanish law. The terms and conditions of the Instruments, the Issue and Paying Agency Agreement, the Deed of Covenant and, save for, in each case, the status of the guarantee, the Deed of Senior Guarantee and any Deed of Subordinated Guarantee and all non-contractual obligations arising out of or in connection with the terms and conditions of the Instruments, the Issue and Paying Agreement, the Deed of Covenant, the Deed of Senior Guarantee and any Deed of Subordinated Guarantee and any Deed of Subordinated Guarantee and any Deed of Subordinated Guarantee, are governed by English law.

4.3 An indication of whether the securities are in registered form or bearer form and whether the securities are in certificated form or book-entry form. In the latter case, name and address of the entity in charge of keeping the records

Instruments may be issued in registered form, without interest coupons ("Registered Instruments"), or in bearer form, with or without interest coupons ("Bearer Instruments"). Bearer Instruments will, unless otherwise specified, only be sold outside the United States to non-U.S. persons in reliance on Regulation S and will, unless otherwise specified in the applicable Final Terms, initially be represented by a Temporary Global Instruments without interest coupons attached, deposited: (a) in the case of a global instrument which is not intended to be issued in new global note form (a "Classic Global Note" or "CGN"), as specified in the relevant Final Terms, with or on behalf of a Common Depositary located outside the United States for Euroclear and Clearstream, Luxembourg; or (b) in the case of a global instrument which is intended to be issued in new global note form (a "New Global Note" or "NGN"), as specified in the relevant Final Terms, with a common safekeeper for Euroclear and/or Clearstream, Luxembourg. Interests in a Temporary Global Instrument will be exchangeable (i) for interests in a permanent global Instrument in bearer form, without coupons (a "Permanent Global Instrument"), or (ii) in whole but not in part for definitive Instruments in bearer form (each, a "Definitive Instrument"), following certification of non-U.S. beneficial ownership as required by U.S. Treasury regulations. Bearer Instruments may be exchangeable for Registered Instruments.

#### 4.4 *Currency of the securities issue*

Instruments may be denominated in any currency subject to compliance with all applicable legal and/or regulatory requirements and/or central bank requirements.

# 4.5 Ranking of the securities being offered and/or admitted to trading, including summaries of any clauses that are intended to affect ranking or subordinate the security to any present or future liabilities of the issuer

Senior Instruments and the guarantee in respect of them will constitute unsubordinated and unsecured obligations of Santander International and the Guarantor, respectively, and Subordinated Instruments and the guarantee in respect of them will constitute subordinated and unsecured obligations of Santander Issuances and the Guarantor, respectively, all as described in "Terms and Conditions of the Instruments — Condition 3 (*Status of the Instruments and the Guarantee*)".

Law 22/2003 (*Ley Concursal*) dated 9 July 2003 ("Law 22/2003") regulating all insolvency procedures in Spain, which came into force on 1 September 2004, supersedes all Spanish prior provisions which regulated bankruptcy, insolvency (including suspension of payments) and processes affecting creditors' rights generally, including the ranking of credits.

In the event of insolvency (*concurso*) of the Issuer under the Insolvency Law claims by Noteholders holding Subordinated Instruments against the Issuer will fall within the category of subordinated credits (as defined in the Insolvency Law and further supplemented by Law 11/2015) and will rank as indicated above. Claims of Noteholders holding Subordinated Instruments in respect of interest accrued but unpaid as of the commencement of any insolvency procedure in respect of the Issuer shall constitute subordinated claims against the Issuer ranking in accordance with the provisions of article 92.3 of the Insolvency Law and no further interest shall accrue from the date of the declaration of insolvency of the Issuer.

The payment obligations of the Issuer under the Subordinated Instruments on account of principal constitute direct, unconditional, unsecured and subordinated obligations of the Issuer and rank:

(i) in the case of Senior Subordinated Instruments, in accordance with Additional Provision 14.2° of Law 11/2015:

(a) pari passu with all other claims for principal in respect of contractually subordinated obligations of the Issuer, at any time outstanding, not constituting Additional Tier 1 Capital (if any) or Tier 2 Capital of the Issuer;

(b) junior to any unsubordinated obligations of the Issuer or to those obligations which become subordinated pursuant to article 92.1° of the Insolvency Law; and

(c) senior to any other subordinated obligations of the Issuer which by law rank junior to the Senior Subordinated Instruments, including, without limitation, any claim for principal in respect of contractually subordinated obligations of the Issuer under any, at any time, outstanding Additional Tier 1 Instruments (if any) or Tier 2 Instruments; and

(ii) in the case of Tier 2 Subordinated Instruments and for so long as the obligations of the Issuer in respect of the Tier 2 Subordinated Instruments constitute a Tier 2 Instrument of the Issuer in accordance with Additional Provision 14.2° of Law 11/2015:

(a) pari passu with all other claims for principal in respect of any, at any time, outstanding Tier 2 Instruments of the Issuer;

(b) junior to (A) any unsubordinated obligations of the Issuer or to those obligations which become subordinated pursuant to article 92.1° of the Insolvency Law and (B) any claim for principal in respect of Senior Subordinated Instruments and any other contractually subordinated obligations of the Issuer, at any time outstanding, not constituting Additional Tier 1 Capital (if any) or Tier 2 Capital of the Issuer; and

(c) senior to any other subordinated obligations of the Issuer which by law rank junior to the Tier 2 Subordinated Instruments, including, without limitation, any claim for principal in respect of contractually subordinated obligations of the Issuer under any outstanding Additional Tier 1 Instruments (if any).

To the extent the obligations of the Issuer in respect of the Tier 2 Subordinated Instruments cease to constitute a Tier 2 Instrument of the Issuer, the payment obligations of the Issuer under the Tier 2 Subordinated Instruments will rank as if the Notes were Senior Subordinated Instruments.

The obligations of the Issuer under the Subordinated Instruments are also subject to the exercise of any power pursuant to Law 11/2015, RD 1012/2015 or other applicable laws and regulations relating to recovery and resolution of credit institutions and investment firms in Spain.

Subordinated Instruments may be computed by the Guarantor as regulatory capital (*recursos propios*) of the Guarantor pursuant to the relevant provisions in current Spanish law relating to equity and consolidated groups of financial institutions: Regulation (EU) No. 575/2013 of the European Parliament and of the Council of 26 June 2013 on the prudential requirements for credit institutions and investment firms, as amended and restated (or such provisions as may replace, supplement or implement the foregoing in the future).

### 4.6 *A description of the rights attached to the securities, including any limitations of those rights, and procedure for the exercise of those rights.*

Each Tranche will be the subject of Final Terms which, for the purposes of that Tranche only, supplements the Terms and Conditions of the Instruments as set out in "Terms and Conditions of the Instruments" and must be read in conjunction with the Base Prospectus. The Terms and Conditions applicable to any particular Tranche of Instruments are the Terms and Conditions of the Instruments as amended and/or replaced by the relevant Final Terms. See "Pro Forma Final Terms". Senior Instruments will have the benefit of Events of Default as described in Condition 6 (*Events of Default*).

#### 4.7 *The nominal interest rate and provisions relating to interest payable.*

Instruments will be interest bearing. Interest may accrue at a fixed rate, reset rate or a floating rate (including, amongst others, pursuant to a Share Index or Inflation Index). See Condition 4 (*Interest*).

The reference rates could be (i) the London inter-bank offered rate (**LIBOR**) and (ii) the Euro Interbank Offered Rate (**EURIBOR**).

#### - The date from which interest becomes payable and the due dates for interest.

Unless specified otherwise in the Final Terms, interest will accrue from the relevant Issue Date.

#### - The time limit on the validity of claims to interest and repayment of principal

Claims for payment of principal will be prescribed and become void unless made, in the case of principal, within ten years or, in the case of interest, five years. See Condition 9 (Prescription).

# Where the rate is not fixed, description of the underlying on which it is based and of the method used to relate the two and an indication where information about the past and the further performance of the underlying and its volatility can be obtained.

In the case of Floating Rate Instruments, the relevant rates will be determined by The Bank of New York Mellon, London Branch or such other persons as may be specified in the relevant Final Terms in its capacity as Calculation Agent by reference to a page on an information vending service (if Screen Rate Determination is specified in the Final Terms) in accordance with Condition 4B.03 (*Screen Rate Determination*), or if ISDA Determination is specified in the Final Terms, in accordance with Condition 4B.04 (*ISDA Determination*).

In the case of Equity Index-Linked Interest Instruments and Inflation-Linked Interest Instruments, the relevant rates will be determined by The Bank of New York Mellon, London Branch or such other persons as may be specified in the relevant Final Terms in its capacity as Calculation Agent in accordance with the provisions of the Equity Index-Linked Interest Instruments Annex and Inflation-Linked Interest Instruments Annex, as applicable.

In the case of CMS-Linked Instruments, the relevant rates will be determined by The Bank of New York Mellon, London Branch or such other persons as may be specified in the relevant Final Terms in its capacity as Calculation Agent by reference to the constant maturity swap rate specified in the relevant Final Terms.

#### - A description of any market disruption or settlement disruption events that affect the underlying-Adjustment rules with relation to events concerning the underlying

Any such events are specified in the Equity Index-Linked Interest Instruments Annex and Inflation-Linked Interest Instruments Annex, as applicable.

#### - Name of the calculation agent

The Bank of New York Mellon, London Branch or such other calculation agent as may be specified as Calculation Agent in the relevant Final Terms.

If the security has a derivative component in the interest payment, provide a clear and comprehensive explanation to help investors understand how the value of their investment is affected by the value of the underlying instrument(s), especially under the circumstances when the risks are most evident.

As indicated above, the Issuers may issue Instruments with interest determined by reference to a Share Index or Inflation Index.

#### 4.8

## Maturity date and arrangements for the amortisation of the loan, including the repayment procedures. Where advance amortisation is contemplated, on the initiative of the issuer or of the holder, it shall be described, stipulating amortisation terms and conditions.

Instruments may be redeemable at the redemption amount specified in the relevant Final Terms subject to compliance with all applicable legal and/or regulatory requirements. See Condition 5 (*Redemption and Purchase*) and Condition 8 (*Payments*).

Subordinated Instruments qualifying as regulatory capital (*recursos propios*) in accordance with the Bank of Spain requirements will have a maturity of not less than five years or as otherwise permitted by the Bank of Spain.

Where Instruments have a maturity of less than one year and either (a) the issue proceeds are received by the Issuer in the United Kingdom or (b) the activity of issuing the Instruments is carried on from an establishment maintained by the relevant Issuer in the United Kingdom, such Instruments must: (i) have a minimum redemption value of £100,000 (or its equivalent in other currencies) and be issued only to persons whose ordinary activities involve them in acquiring, holding, managing or disposing of investments (as principal or agent) for the purposes of their businesses or who it is reasonable to expect will acquire, hold, manage or dispose of investments (as principal or agent) for the purposes of their businesses; or (ii) be issued in other circumstances which do not constitute a contravention of section 19 of the Financial Services and Markets Act 2000 by the relevant Issuer.

#### 4.9 An indication of yield. Describe the method whereby that yield is calculated in summary form

The yield will be calculated as follows:

The expected interest for the investor of each issue of Instruments shall be calculated in accordance to the provisions of this Base Prospectus and the relevant Annex and shall be specified in the relevant Final Terms.

There is a wide range of methods to calculate the internal rate of return. In this regard, and as an example, below it is provided the formula for calculating the internal rate of return with explicit interest issued under this Base Prospectus, which shall be calculated in accordance with the following formula:

$$P_0 = \sum_{j=1}^n \frac{F_j}{\left(1 + \left(\frac{i}{100}\right)\right)^{\frac{d}{Base}}}$$

whereby:

P0 = Price of the Instrument.

Fj = Cash-flows along the Instrument's life.

i = Annual Effective Interest Rate (annual IRR) for the investor.

d = Number of days between the date of payment and the time where each cash-flow is generated.

n = Number of cash-flows of the Issuance.

Base = shall be the calculation basis for each Issuance, and shall provide the number of days in which the year is divided for the purpose of calculating the interest rate on an annual basis.

#### 4.10 **Representation of debt security holders including an identification of the organisation** representing the investors and provisions applying to such representation. Indication of where the public may have access to the contracts relating to these forms of representation

The Holders of the Instruments of the relevant Series shall meet in accordance with the regulations governing the relevant Syndicate of Holders of the Instruments (the "**Regulations**"). The Regulations shall contain the rules governing the functioning of each Syndicate and the rules governing its relationship with the relevant Issuer and shall be attached to the relevant Public Deed of Issuance. A set of pro forma Regulations is included in the Issue and Paying Agency Agreement.

A Commissioner will be appointed for each Syndicate.

Provisions for meetings of the Syndicate of Holders of the Instruments will be contained in the Regulations and the Issue and Paying Agency Agreement. Such provisions shall have effect as if incorporated herein.

The relevant Issuer may, with the consent of the Issue and Paying Agent and the relevant Commissioner, but without the consent of the Holders of the Instruments of any Series or Coupons, amend the Terms and Conditions of the Instruments and the Deed of Covenant insofar as they may apply to such Instruments to correct a manifest error. Subject as aforesaid, no other modification may be made to the Terms and Conditions of the Instruments or the Deed of Covenant except with the sanction of a resolution of the relevant Syndicate of Holders of Instruments. See Condition 12 (*Syndicate of Holders of the Instruments and Modification*).

The Issue and Paying Agency Agreement, together with the Dealership Agreement, the Deed of Covenant, the Deed of Senior Guarantee and any Deed of Subordinated Guarantee may be inspected at the registered office of the Guarantor and at the offices of the Irish Listing Agent, in each case at the address specified at the end of this Base Prospectus.

### 4.11 In the case of new issues, a statement of the resolutions, authorisations and approvals by virtue of which the securities have been or will be created and/or issued.

The Programme was authorised by resolutions of the shareholders of Santander Issuances, S.A. Unipersonal on 16 May 2016, the Board of Directors of Santander Issuances, S.A. Unipersonal on 16 May 2016, the Shareholders of Santander International Debt, S.A. Unipersonal on 16 May 2016, the Board of Directors of Santander International Debt, S.A. Unipersonal on 16 May 2016, and the Executive Committee of the Board of Directors of the Guarantor on 17 May 2016.

#### 4.12 In the case of new issues, the expected issue date of the securities

The relevant Issue Date shall be specified in the relevant Final Terms.

#### 4.13 *A description of any restrictions on the free transferability of the securities*

See "The Instruments — paragraph 5.2 (Plan of Distribution and Allotment)".

### 4.14 In respect of the country of registered office of the issuer and the country(ies) where the offer being made or admission to trading is being sought:

- Information on taxes on the income from the securities withheld at source

### TAXATION AND INFORMATION ABOUT THE INSTRUMENTS IN CONNECTION WITH PAYMENTS

#### EU Savings Tax Directive

During fiscal year 2016, under Council Directive 2003/48/EC on the taxation of savings income as amended by Council Directive 2006/98/EC (the "**Directive**")"), Member States are required to provide to the tax authorities of other Member States details of certain payments of interest or similar income paid or secured by a person established in a Member State to or for the benefit of an individual resident in another Member State or certain limited types of entities established in another Member State.

For a transitional period, Austria is required (unless during that period it elects otherwise) to operate a withholding system in relation to such payments deducting tax at a rate of 35 per cent.

#### The proposed financial transactions tax ("FTT")

On 14 February 2013, the EU Commission adopted a proposal for a Council Directive on a common financial transaction tax. According to the draft Directive, the FTT shall be implemented and enter into effect in eleven Participating Member States (Austria, Belgium, Estonia, France, Germany, Greece, Italy, Portugal, Spain, Slovakia and Slovenia).

Pursuant to the draft Directive, the FTT shall be payable on financial transactions provided at least one party to the financial transaction is established or deemed established in a Participating Member State and there is a financial institution established or deemed established in a Participating Member State which is a party to the financial transaction, or is acting in the name of a party to the transaction. The FTT shall, however, not apply to (inter alia) primary market transactions referred to in Article 5 (c) of Regulation (EC) No 1287/2006, including the activity of underwriting and subsequent allocation of financial instruments in the framework of their issue.

The rates of the FTT shall be fixed by each Participating Member State but for transactions involving financial instruments other than derivatives shall amount to at least 0.1 per cent. of the taxable amount. The taxable amount for such transactions shall in general be determined by reference to the consideration paid or owed in return for the transfer. The FTT shall be payable by each financial institution established or deemed established in a Participating Member State which is a party to the financial transaction, acting in the name of a party to the transaction or where the transaction has been carried out on its account. Where the FTT due has not been paid within the applicable time limits, each party to a financial transaction, including persons other than financial institutions, shall become jointly and severally liable for the payment of the FTT due.

Prospective holders should therefore note, in particular, that any sale, purchase or exchange of the Instruments, will be subject to the FTT at a minimum rate of 0.1 per cent. provided the abovementioned prerequisites are met. The holder may be liable to itself pay this charge or reimburse a financial institution for the charge, and/or the charge may affect the value of the Instruments.

The draft Directive is still subject to negotiation between the Participating Member States and therefore may be changed at any time. Moreover, once the draft Directive has been adopted (the "Directive"), it will need to be implemented into the respective domestic laws of the Participating Member States and the domestic provisions implementing the Directive might deviate from the Directive itself. Prospective holders of the Instruments should consult their own tax advisers in relation to the consequences of the FTT associated with subscribing for, acquiring, holding and disposing of the Instruments and the Common Shares deliverable upon conversion of the Instruments.

#### Taxation in Spain

The following is a general description of certain Spanish tax considerations relating to the Instruments. It does not purport to be a complete analysis of all tax considerations relating to the Instruments. Prospective purchasers of Instruments should consult their own tax advisers as to the consequences under the tax laws of the country of which they are resident for tax purposes and the tax laws of Spain of acquiring, holding and disposing of Instruments and receiving any payments under the Instruments. The information contained within this section is based upon the law as in effect on the date of this document and is subject to any change in law that may take effect after such date.

In the event of an issue of unlisted Instruments, the applicable tax regime will be set out in the relevant Final Terms.

#### Introduction

This information has been prepared in accordance with the following Spanish tax legislation in force at the date of this document:

- (a) of general application, First Additional Provision of Law 10/2014, of June 26, on organization, supervision and solvency of credit institutions ("Law 10/2014") and Royal Decree 1065/2007, of July 27, as amended by Royal Decree 1145/2011, of July 29 ("Royal Decree 1065/2007");
- (b) for individuals resident for tax purposes in Spain which are subject to the Individual Income Tax ("**IIT**"), Law 35/2006 of 28 November, on the IIT and on the Partial Amendment of the Corporate Income Tax Law, the Non-Residents Income Tax Law and the Net Wealth Tax Law, as amended, and Royal Decree 439/2007, of 30 March, promulgating the IIT Regulations, along with Law 19/1991, of 6 June, on Net Wealth Tax, as amended, Law 48/2015, of 29 October, of General State Budget for 2016 and Law 29/1987, of 18 December on the Inheritance and Gift Tax;
- (c) for legal entities resident for tax purposes in Spain which are subject to the Corporate Income Tax ("CIT"), Law 27/2014, of 27 November, on Corporate Income Tax and Royal Decree 634/2015, of 10 July, promulgating the CIT Regulations; and
- (d) for individuals and entities who are not resident for tax purposes in Spain which are subject to the Non-Resident Income Tax ("**NRIT**"), Royal Legislative Decree 5/2004, of 5 March, promulgating the Consolidated Text of the NRIT Law, as amended, and Royal Decree 1776/2004 of 30 July promulgating the NRIT Regulations, along with Law 19/1991, of 6 June, on Net Wealth Tax as amended, Law 48/2015, of 29 October, of General State Budget for 2016 and Law 29/1987, of 18 December, on the Inheritance and Gift Tax.

Whatever the nature and residence of the Beneficial Owner, the acquisition and transfer of Instruments will be exempt from indirect taxes in Spain, i.e., exempt from Transfer Tax and Stamp Duty, in accordance with the Consolidated Text of such tax promulgated by Royal Legislative Decree 1/1993, of 24 September and exempt from Value Added Tax, in accordance with Law 37/1992, of 28 December regulating such tax.

#### 1. Individuals with Tax Residency in Spain

#### 1.1 Individual Income Tax (Impuesto sobre la Renta de las Personas Físicas)

Both interest payments periodically received and income derived from the transfer, redemption or repayments of the Instruments constitute a return on investment obtained from the transfer of a person's own capital to third parties in accordance with the provisions of Section 25 of the IIT Law, and therefore must be included in the investor's IIT savings taxable base pursuant to the provisions of the aforementioned law and generally taxed at a flat rate of 19% on the first EUR 6,000; (ii) 21% from EUR 6,001 up to EUR 50,000 and 23% for any amount in excess of EUR 50,000.

According to Section 44.5 of Royal Decree 1065/2007, and in the opinion of each Issuer and the Guarantor, the relevant Issuer will pay interest without withholding to individual Holders who are resident for tax purposes in Spain provided that the information about the Instruments required by Exhibit I is submitted, notwithstanding the information obligations of each Issuer under general provisions of Spanish tax legislation.

In addition, income obtained upon transfer, redemption or exchange of the Instruments may also be paid without withholding.

However, in the case of Instruments held by Spanish resident individuals and deposited with a Spanish resident entity acting as depositary or custodian, payments of interest under the Instruments may be subject to withholding tax at the general rate of 19% which will be made by the depositary or custodian.

Amounts withheld may be credited against the final IIT liability.

#### 1.2 *Net Wealth Tax (Impuesto sobre el Patrimonio)*

Individuals with tax residency in Spain are subject to Net Wealth Tax during the tax year 2016 to the extent that their net worth exceeds EUR 700,000. Therefore, they should take into account the value of the Instruments which they hold as at 31 December 2016, the applicable rates ranging between 0.2% and 2.5%. The Autonomous Communities may have different provisions on this respect.

According to current legislation, as from 1 January 2017, Net Wealth Tax is effectively eliminated. The Net Wealth Tax Law provides for a 100% reduction on the Net Wealth Tax liability due by any Net Wealth Tax taxpayer (while also derogating Net Wealth Tax filing obligations).

#### 1.3 Inheritance and Gift Tax (Impuesto sobre Sucesiones y Donaciones)

Individuals resident in Spain for tax purposes who acquire ownership or other rights over any Instruments by inheritance, gift or legacy will be subject to the Spanish Inheritance and Gift Tax in accordance with the applicable Spanish regional and State rules. The applicable tax rates currently range between 7.65% and 81.6% depending on relevant factors.

#### 2. Legal Entities with Tax Residency in Spain

#### 2.1 Corporate Income Tax (Impuesto sobre Sociedades)

Both interest received periodically and income derived from the transfer, redemption or repayment of the Instruments are subject to CIT at the current general tax rate of 25%) in accordance with the rules for this tax.

In accordance with Section 44.5 of Royal Decree 1065/2007, and in the opinion of each of the Issuers and the Guarantor, there is no obligation to withhold on income payable to Spanish CIT taxpayers (which for the sake of clarity, include Spanish tax resident investment funds and Spanish tax resident pension funds). Consequently, neither of the Issuers will withhold tax on interest payments to Spanish CIT taxpayers provided that the information about the Instruments required by Exhibit I is submitted, notwithstanding the information obligations of each Issuer under general provisions of Spanish tax legislation.

However, in the case of Instruments held by Spanish resident entity and deposited with a Spanish resident entity acting as depositary or custodian, payments of interest under the Instruments may be subject to withholding tax at the generally applicable rate of 19%, if the Instruments do not comply with exemption requirements specified in the Reply to the Consultation of the Directorate General for Taxation (*Dirección General de Tributos*) dated 27 July 2004 in which case the required withholding will be made by the depositary or custodian.

Notwithstanding the above, amounts withheld, if any, may be credited by the relevant investors against its final CIT liability.

#### 2.2 Net Wealth Tax (Impuesto sobre el Patrimonio)

Legal entities resident in Spain for tax purposes are not subject to Net Wealth Tax.

#### 2.3 Inheritance and Gift Tax (Impuesto sobre Sucesiones y Donaciones)

Legal entities resident in Spain for tax purposes which acquire ownership or other rights over the Instruments by inheritance, gift or legacy are not subject to the Spanish Inheritance and Gift Tax but must include the market value of the Instruments in their taxable income for Spanish CIT purposes.

#### 3. Individuals and Legal Entities with no tax residency in Spain

#### 3.1 Non-resident Income Tax (Impuesto sobre la renta de No Residentes)

#### (a) With permanent establishment in Spain

If the Instruments form part of the assets of a permanent establishment in Spain of a person or legal entity who is not resident in Spain for tax purposes, the tax rules applicable to income deriving from such Instruments are, generally, the same as those previously set out for Spanish CIT taxpayers. See "Taxation in Spain-Legal Entities with Tax Residency in Spain—Corporate Income Tax (*Impuesto sobre Sociedades*)". Ownership of the Instruments by investors who are not resident for tax purposes in Spain will not in itself create the existence of a permanent establishment in Spain.

#### (b) With no permanent establishment in Spain

Both interest payments received periodically and income derived from the transfer, redemption or repayment of the Instruments, obtained by individuals or entities who are not resident in Spain for tax purposes and who do not act, with respect to the Instruments, through a permanent establishment in Spain, are exempt from NRIT.

In order for the exemption to apply, it is necessary to comply with certain information obligations relating to the Instruments, in the manner detailed under " - Information about the Instruments in Connection with Payments" as laid down in section 44 of Royal Decree 1065/2007. If these information obligations are not complied within the manner indicated, the Issuer will withhold at the general rate of 19% and the Issuer will not pay additional amounts.

Holders not resident in Spain for tax purposes and entitled to exemption from NRIT but where the Issuer or the Guarantor does not timely receive the information about the Instruments in accordance with the procedure described in detail as set forth in Exhibit I hereto would have to apply directly to the Spanish tax authorities for any refund to which they may be entitled, according to the procedures set forth in the Spanish Non Resident Income Tax Law.

#### 3.2 Net Wealth Tax (Impuesto sobre el Patrimonio)

Individuals resident in a country with which Spain has entered into a double tax treaty in relation to Wealth Tax would generally not be subject to such tax. Otherwise, non-Spanish resident individuals whose properties and rights located in Spain, or that can be exercised within the Spanish territory exceed EUR700,000 would be subject during the tax year 2016 to Net Wealth Tax, the applicable rates ranging between 0.2% and 2.5%.

However, non-Spanish resident individuals will be exempt from Net Wealth Tax in respect of the Instruments which income is exempt from NRIT as described above.

According to current legislation, as from 1 January 2017, Net Wealth Tax is effectively eliminated.

Non-Spanish resident legal entities are not subject to Wealth Tax.

#### 3.3 Inheritance and Gift Tax (Impuesto sobre Sucesiones y Donaciones)

Individuals not resident in Spain for tax purposes who acquire ownership or other rights over Instruments by inheritance, gift or legacy, will be subject to the Spanish Inheritance and Gift Tax in accordance with the applicable Spanish regional and state rules, unless they reside in a country for tax purposes with which Spain has entered into a double tax treaty in relation to Inheritance and Gift Tax. In such case, the provisions of the relevant double tax treaty will apply.

Non-Spanish resident legal entities which acquire ownership or other rights over the Instruments by inheritance, gift or legacy are not subject to the Spanish Inheritance and Gift Tax. Such acquisitions will be subject to NRIT (as described above), except as provided in any applicable double tax treaty entered into by Spain. In general, double tax treaties provide for the taxation of this type of income in the country of tax residence of the Holder.

#### 4. Tax Rules for Instruments not Listed on an Organized Market in an OECD Country

#### 4.1 Withholding on Account of IIT, CIT and NRIT

If the Instruments are not listed on an organized market in an OECD country on any Payment Date, interest or income from redemption or repayment obtained by Holders in respect of the Instruments will be subject to withholding tax at the general rate of 19%, except in the case of Holders which are: (a) resident in a Member State of the European Union other than Spain and obtain the interest income either directly or through a permanent establishment located in another Member State of the European Union, provided that such Holders (i) do not obtain the interest income on the Instruments through a permanent establishment in Spain and (ii) are not resident of, or are not located in, nor obtain income through, a tax haven (as defined by Royal Decree 1080/1991, of 5 July, as amended) or (b) resident for tax purposes of a country which has entered into a convention for the avoidance of double taxation with Spain which provides for an exemption from Spanish tax or a reduced withholding tax rate with respect to interest payable to any Holder.

#### 4.2 *Net Wealth Tax (Impuesto sobre el Patrimonio)*

See "Taxation in Spain Individuals with Tax Residency in Spain – Net Wealth Tax (*Impuesto sobre el Patrimonio*)" and "Taxation in Spain – Individuals and legal entities with no tax residency in Spain – Net Wealth Tax (*Impuesto sobre el Patrimonio*)".

#### 5. Tax Rules for payments made by the Guarantor

On the basis that payments of principal and interest made the Guarantor in respect of the Instruments are characterized as an indemnity under Spanish law, such payments may be made free and clear of, and without withholding or deduction on account of, any Spanish Tax. However, although there is no clear precedent, statement of law, or regulation on this matter, if the Spanish Tax Authorities take the position that the relevant Guarantor has validly, legally and effectively assumed all the obligations of the Issuer under the Instruments (whether contractually or by any other means), the Spanish Tax Authorities may determine that payments made by the Guarantor relating to the Instruments will be subject to the same tax rules set out above for payments made by the Issuers.

#### 6. Information about the Instruments in Connection with Payments

As described above, interest and other income paid with respect to the Instruments will not be subject to Spanish withholding tax unless the procedures for delivering to the relevant Issuer and/or the Guarantor the information described in Exhibit I of this Base Prospectus are not complied with.

The information obligations to be complied with in order to apply the exemption are those laid down in Section 44 of Royal Decree 1065/2007 ("Section 44").

In accordance with Section 44, the following information with respect to the Instruments must be submitted to the Issuer and the Guarantor before the close of business on the Business Day (as defined in the Terms and Conditions of the Instruments) immediately preceding the date on which any payment of interest, principal or of any amounts in respect of the early redemption of the Instruments (each, a "**Payment Date**") is due.

Such information comprises:

- (a) the identification of the Instruments with respect to which the relevant payment is made;
- (b) the date on which the relevant payment is made;
- (c) the total amount of the relevant payment;
- (d) the amount of the relevant payment paid to each entity that manages a clearing and settlement system for securities situated outside of Spain.

In particular, the Issue and Paying Agent must certify the information above about the Instruments by means of a certificate in the Spanish language, an English language form of which is attached as Exhibit I of this Base Prospectus.

In light of the above, the Issuers, the Guarantor and the Issue and Paying Agent have arranged certain procedures to facilitate the collection of information concerning the Instruments by the close of business on the Business Day immediately preceding each relevant Payment Date. If, despite these procedures, the relevant information is not received by the relevant Issuer or, as the case may be, the Guarantor on each Payment Date, such Issuer or, as the case may be, the Guarantor on each generally 19% from any payment in respect of the relevant Instruments. None of the Issuers or the Guarantor will pay any additional amounts with respect to any such withholding.

If, before the tenth day of the month following the month in which interest is paid, the Issue and Paying Agent provides such information, the relevant Issuer or, as the case may be, the Guarantor, will reimburse the amounts withheld.

Prospective Holders of Instruments should note that none of the Issuers, the Guarantor or the Dealers accepts any responsibility relating to the procedures established for the collection of information concerning the Instruments. Accordingly, none the Issuers, the Guarantor or the Dealers will be liable for any damage or loss suffered by any Holder who would otherwise be entitled to an exemption from Spanish withholding tax but whose income payments are nonetheless paid net of Spanish withholding tax because these procedures prove ineffective. Moreover, none of the Issuers or the Guarantor will pay any additional amounts with respect to any such withholding. See "Risk Factors - Risks in relation to the Instruments - Taxation".

Set out below is Exhibit I. The information set out in Exhibit I has been translated from the original Spanish and has been presented in this document in English only as the language of this Base Prospectus is English. However, only the Spanish language text of Exhibit I is recognised under Spanish law. In the event of any discrepancy between the English language translation of the information in Exhibit I appearing herein, and the Spanish language information appearing in the corresponding certificate provided by the Issue and Paying Agent to the relevant Issuer and/or the Guarantor, the Spanish language information shall prevail.

#### EXHIBIT I

Annex to Royal Decree 1065/2007, of 27 July, approving the General Regulations of the tax inspection and management procedures and developing the common rules of the procedures to apply taxes

## Declaration form referred to in paragraphs 3, 4 and 5 of Article 44 of the General Regulations of the tax inspection and management procedures and developing the common rules of the procedures to apply taxes

Mr. (name), with tax identification number  $(...)^{(1)}$ , in the name and on behalf of (entity), with tax identification number  $(...)^{(1)}$  and address in (...) as (function - mark as applicable):

(a) Management Entity of the Public Debt Market in book entry form.

(b) Entity that manages the clearing and settlement system of securities resident in a foreign country.

(c) Other entities that hold securities on behalf of third parties within clearing and settlement systems domiciled in the Spanish territory.

(d) Paying Agent appointed by the issuer.

Makes the following statement, according to its own records:

1. In relation to paragraphs 3 and 4 of Article 44:

1.1 Identification of the securities.....

1.2 Income payment date (or refund if the securities are issued at discount or are segregated)

1.3 Total amount of income (or total amount to be refunded, in any case, if the securities are issued at discount or are segregated)

1.4 Amount of income corresponding to Personal Income Tax taxpayers, except segregated coupons and segregated principals for which reimbursement an intermediary entity is involved.....

1.5 Amount of income which according to paragraph 2 of Article 44 must be paid gross (or total amount to be refunded if the securities are issued at discount or are segregated).

2. In relation to paragraph 5 of Article 44.

2.1 Identification of the securities.....

2.2 Income payment date (or refund if the securities are issued at discount or are segregated)

2.3 Total amount of income (or total amount to be refunded if the securities are issued at discount or are segregated)

2.4 Amount corresponding to the entity that manages the clearing and settlement system of securities resident in a foreign country A.

2.5 Amount corresponding to the entity that manages the clearing and settlement system of securities resident in a foreign country B.

2.6 Amount corresponding to the entity that manages the clearing and settlement system of securities resident in a foreign country C.

I declare the above in ..... on the... of ..... of ....

<sup>(1)</sup> In case of non-residents (individuals or corporations) without permanent establishment in Spain it shall be included the number or identification code which corresponds according to their country of residence.

#### Hiring Incentives to Restore Employment Act

The U.S. Hiring Incentives to Restore Employment Act introduced Section 871(m) of the U.S. Internal Revenue Code of 1986 (the "**Code**") which treats a "dividend equivalent" payment as a dividend from sources within the United States. Under Section 871(m), such payments generally would be subject to a 30% U.S. withholding tax that may be reduced by an applicable tax treaty, eligible for credit against other U.S. tax liabilities or refunded, provided that the beneficial owner timely claims a credit or refund from the U.S. Internal Revenue Service (the "**IRS**"). A "dividend equivalent" payment is (i) a substitute dividend payment made pursuant to a securities lending or a sale-repurchase transaction that (directly or indirectly) is contingent upon, or determined by reference to, the payment of a dividend from sources within the United States, (ii) a payment made pursuant to a "specified notional principal contract" that (directly or indirectly) is contingent upon, or determined by reference to, the payment of a dividend from sources within the United States, (ii) any other payment determined by the IRS to be substantially similar to a payment described in (i) and (ii). Proposed U.S. Treasury regulations expand the definition of "specified notional principal contract" beginning 1 January 2016.

While significant aspects of the application of Section 871(m) to the Instruments are uncertain, if the Issuers or any withholding agent determines that withholding is required, neither the Issuers nor any withholding agent will be required to pay any additional amounts with respect to amounts so withheld.

Prospective investors should consult their tax advisers regarding the potential application of Section 871(m) to the Instruments.

#### Foreign Account Tax Compliance Act

FATCA imposes a new reporting regime and potentially a 30% withholding tax with respect to certain payments to (i) any non-U.S. financial institution (a "foreign financial institution", or "FFI" (as defined by FATCA)) that does not become a "Participating FFI" by entering into an agreement with the U.S. Internal Revenue Service ("IRS") to provide the IRS with certain information in respect of its account holders and investors or is not otherwise exempt from or in deemed compliance with FATCA and (ii) any investor (unless otherwise exempt from FATCA) that does not provide information sufficient to determine whether the investor is a U.S. person or should otherwise be treated as holding a "United States account" of the Issuer (a "Recalcitrant Holder"). The Issuers will be classified as an FFIs.

The new withholding regime will apply to "foreign passthru payments" (a term not yet defined) no earlier than 1 January 2017. This withholding would potentially apply to payments in respect of (i) any Instruments characterised as debt (or which are not otherwise characterised as equity and have a fixed term) for U.S. federal tax purposes that are issued after the "grandfathering date", which is the date that is six months after the date on which final U.S. Treasury regulations defining the term "foreign passthru payment" are filed with the Federal Register, or which are materially modified on or after the grandfathering date, and (ii) any Instruments characterised as equity or which do not have a fixed term for U.S. federal tax purposes, whenever issued. If Instruments are issued before the grandfathering date, and additional Instruments of the same series are issued on or after that date, the additional Instruments may not be treated as grandfathered, which may have negative consequences for the existing Instruments, including a negative impact on market price.

The United States and a number of other jurisdictions have announced their intention to negotiate intergovernmental agreements to facilitate the implementation of FATCA (each, an "IGA"). Pursuant to FATCA and the "*Model 1*" and "*Model 2*" IGAs released by the United States, an FFI in an IGA signatory country could be treated as a "**Reporting FI**" not subject to withholding under FATCA on any payments it receives. Further, an FFI in a Model 1 IGA jurisdiction would generally not be required to withhold under FATCA or an IGA (or any law implementing an IGA) (any such withholding being "FATCA Withholding") from payments it makes. The Model 2 IGA leaves open the possibility that a Reporting FI might in the future be required to withhold as a Participating FFI on foreign passthru payments and payments that it makes to Recalcitrant Holders. Under each Model IGA, a Reporting FI would still be required to report certain information in respect of its account holders and investors to its home government or to the IRS. The United States and Spain have entered into an IGA (the "U.S. - Spanish IGA") based on the Model 1 IGA.

The Issuers expect to be treated as Reporting FIs pursuant to the U.S. - Spain IGA and do not anticipate being obliged to deduct any FATCA Withholding on payments they make, even after the withholding regime for

foreign passthru payments commences. There can be no assurance, however, that the Issuers will be treated as a Reporting FI, or that they will in the future not be required to deduct FATCA Withholding from payments the make. According, the Issuers and financial institutions through which payments on the Instruments are made may be required to withhold FATCA Withholding if (i) any FFI through or to which payment on such Instruments is made is not a Participating FFI, a Reporting FI, or otherwise exempt from or in deemed compliance with FATCA or (ii) an investor is a Recalcitrant Holder.

Whilst the Instruments are in global form and held within the clearing systems, it is expected that FATCA will not affect the amount of any payments made under, or in respect of, the Instruments by the Issuer, any paying agent and the clearing systems, given that each of the entities in the payment chain between the Issuer and the participants in the clearing systems is a major financial institution whose business is dependent on compliance with FATCA and that any alternative approach introduced under an IGA will be unlikely to affect the Instruments. The documentation expressly contemplates the possibility that the Instruments may go into definitive form and therefore that they may be taken out of the clearing systems. If this were to happen, then a non-FATCA compliant holder could be subject to FATCA Withholding. There is no obligation on the Issuers or Guarantor to gross up any deductin for FATCA Withholding made anywhere in the payment chain subsequent to the clearing systems.

FATCA is particularly complex and its application is uncertain at this time. Prospective investors should consult their tax advisers on how these rules may apply to payments they may receive in connection with the Instruments.

#### Taxation in Luxembourg

#### Luxembourg taxation

The following information is of a general nature only and is based on the laws presently in force in Luxembourg, though it is not intended to be, nor should it be construed to be, legal or tax advice. Prospective investors in the Instruments should therefore consult their own professional advisers as to the effects of state, local or foreign laws, including Luxembourg tax law, to which they may be subject.

Please be aware that the residence concept used under the respective headings below applies for Luxembourg income tax assessment purposes only. Any reference in the present section to a tax, duty, levy, impost or other charge or withholding of a similar nature, or to any other concepts, refers to Luxembourg tax law and/or concepts only. Also, please note that a reference to Luxembourg income tax encompasses corporate income tax (impôt sur le revenu des collectivités), municipal business tax (impôt commercial communal), a solidarity surcharge (contribution au fonds pour l'emploi) as well as personal income tax (impôt sur le revenu) generally. Investors may further be subject to net wealth tax (impôt sur la fortune) as well as other duties, levies or taxes. Corporate income tax, municipal business tax as well as the solidarity surcharge invariably apply to most corporate taxpayers resident in Luxembourg for tax purposes. Individual taxpayers are generally subject to personal income tax and the solidarity surcharge. Under certain circumstances, where an individual taxpayer acts in the course of the management of a professional or business undertaking, municipal business tax may apply as well.

#### TAXATION OF THE HOLDERS OF INSTRUMENTS

#### (A) Withholding Tax

#### (i) Non-resident holders of Instruments

Under Luxembourg general tax laws currently in force there is no withholding tax on payments of principal, premium or interest made to non-resident holders of Instruments, nor on accrued but unpaid interest in respect of the Instruments, nor is any Luxembourg withholding tax payable upon redemption or repurchase of the Instruments held by non-resident holders of Instruments.

#### (ii) Resident holders of Instruments

Under Luxembourg general tax laws currently in force and subject to the law of 23 December 2005, as amended (the **"Relibi Law"**) and mentioned below, there is no withholding tax on payments of principal, premium or interest made to Luxembourg resident Noteholders, nor on accrued but unpaid interest in respect of Notes, nor is any Luxembourg withholding tax payable upon redemption or repurchase of Notes held by Luxembourg resident Noteholders, provided that the interest on the Notes does not depend on the profit of the Issuer.

However, under the Relibi Law, payments of interest or similar income made or ascribed by a paying agent established in Luxembourg to or for the benefit of an individual beneficial owner who is resident of Luxembourg or to a foreign residual entity established in an EU Member State (other than Luxembourg) or one of the certain dependent and associated territories of the European Union member states and securing the interest payment for such individual will be subject to a withholding tax of 10 per cent. Such withholding tax will be in full discharge of income tax if the beneficial owner is an individual acting in the course of the management of his/her private wealth. Responsibility for the withholding of the tax will be assumed by the Luxembourg paying agent. Payments of interest under the Notes coming within the scope of the Relibi Law would be subject to a withholding tax of 10 per cent.

#### (B) Income Taxation

#### Taxation of Luxembourg residents

Noteholders who are residents of Luxembourg will not be liable for any Luxembourg income tax on repayment of principal.

#### Luxembourg resident individuals

Luxembourg resident individuals, acting in the course of their private wealth, are subject to Luxembourg income tax on interest accrued or received, redemption premiums or issue discounts, under the Notes except if (i) the withholding tax of 10 per cent. has been levied, or (ii) the individual Noteholder has opted for the 10 per cent. levy.

The 10 per cent. levy or the withholding tax of 10 per cent. represent the final tax liability on interest received for the Luxembourg resident individuals receiving the interest payment in the course of the management of their private wealth and can be reduced in consideration of foreign withholding tax, based on double tax treaties concluded by Luxembourg. Individual Luxembourg resident Noteholders receiving the interest as business income must include this interest in their taxable basis; if applicable, the 10 per cent. levy or the withholding tax of 10 per cent. levied will be credited against their final income tax liability.

Luxembourg resident individual Noteholders are not subject to taxation on capital gains upon the disposal of the Notes, unless the disposal of the Notes precedes the acquisition of the Notes or the Notes are disposed of within six months of the date of acquisition of the Notes. However, upon the sale, redemption or exchange of the Notes, accrued but unpaid interest will be subject to the withholding tax of 10 per cent. tax or the 10 per cent. levy if the Luxembourg resident individuals opt for the 10 per cent. levy. Individual Luxembourg resident Noteholders receiving the interest as business income must include the portion of the price corresponding to this interest in their taxable income; if applicable, the withholding tax of 10 per cent. or the 10 per cent. levy will be credited against their final income tax liability

#### Luxembourg resident companies

Luxembourg resident companies (*société de capitaux*) and other entities of a collective nature (*organismes à caractère collectif*) which are Noteholders subject to corporate taxes in Luxembourg without the benefit of a special tax regime in Luxembourg or foreign entities of the same type which have a permanent establishment or a permanent representative in Luxembourg with which the holding of the Notes is connected, must include in their taxable income any interest (including accrued but unpaid interest) and the difference between the sale or redemption price (received or accrued) and the lower of the cost or book value of the Notes sold or redeemed.

#### Luxembourg resident companies benefiting from a special tax regime

Noteholders who are undertakings for collective investment subject to the law of 17 December 2010, as amended, or specialised investment funds subject to the law of 13 February 2007, as amended, are tax exempt entities in Luxembourg, and are thus not subject to any Luxembourg tax (i.e. corporate income tax, municipal business tax and net wealth tax), other than the annual subscription tax calculated on their net asset value. This annual tax is paid quarterly on the basis of the total net assets as determined at the end of each quarter.

Noteholders who are holding companies subject to the law of 11 May 2007, as amended, on family estate management companies are also not subject to income tax and are liable only for the so-called subscription tax at the rate of 0.25 per cent.

#### (C) Net Wealth Taxation

A corporate Noteholder, whether it is a resident of Luxembourg for tax purposes or, if not, it maintains a permanent establishment or a permanent representative in Luxembourg to which such Notes are attributable, is subject to Luxembourg net wealth tax on such Notes, except if the Noteholder is governed by (i) the law of 17 December 2010 on undertakings for collective investment, as amended; (ii) the law of 13 February 2007 on specialised investment funds, as amended; (iii) the law of 22 March 2004 on securitisation, as amended; (iv) the law of 15 June 2004 on investment companies in risk capital, as amended; or (v) the law of 11 May 2007 on family estate management companies, as amended.

An individual Noteholder, whether he/she is resident of Luxembourg or not, is not subject to Luxembourg wealth tax on such Notes.

#### (D) Other Taxes

In principle, neither the issuance nor the transfer, repurchase or redemption of Instruments will give rise to any Luxembourg registration tax or similar taxes.

However, a fixed or *ad valorem* registration duty may be due upon the registration of the Instruments in Luxembourg in the case of legal proceedings before Luxembourg courts or in case the Instruments must be produced before an official Luxembourg authority, or in the case of a registration of the Instruments on a voluntary basis.

Where a holder of Instruments is a resident of Luxembourg for tax purposes at the time of his/her death, the Instruments are included in his/her taxable estate for inheritance tax assessment purposes.

Gift tax may be due on a gift or donation of Instruments if embodied in a Luxembourg deed passed in front of a Luxembourg notary or recorded in Luxembourg.

#### Taxation in the Federal Republic of Germany ("Germany")

The following is a general discussion of certain German tax consequences under the tax laws of Germany of the acquisition, ownership and disposal of the Instruments. This discussion does not purport to be a comprehensive description of all German tax considerations which may be relevant to a decision to purchase the Instruments. As each Tranche of Instruments may be subject to a different tax treatment due to the specific terms of such Tranche of Instruments as set out in the respective Final Terms, the following section only provides some general information on the possible tax treatment. In particular, this discussion does not consider any specific facts or circumstances that may apply to a particular purchaser. The information contained within this section is based on the laws of Germany currently in force and as applied on the date of this Prospectus, which are subject to change, possibly with retroactive or retrospective effect.

#### PROSPECTIVE PURCHASERS OF THE INSTRUMENTS ARE ADVISED TO CONSULT THEIR OWN TAX ADVISORS AS TO THE TAX CONSEQUENCES OF THE ACQUISITION, OWNERSHIP AND DISPOSAL OF THE INSTRUMENTS, INCLUDING THE EFFECT OF ANY STATE OR LOCAL TAXES UNDER THE TAX LAWS APPLICABLE IN GERMANY AND ANY COUNTRY OF WHICH THEY ARE RESIDENT OR WHOSE TAX LAWS APPLY TO THEM FOR OTHER REASONS.

#### 1. Tax Residents

Persons (individuals and corporate entities) who are tax resident in Germany (in particular, persons having a residence, habitual abode, statutory seat or place of management in Germany) are subject to income taxation (income tax or corporate income tax, as the case may be, plus solidarity surcharge thereon plus church tax and/or trade tax, if applicable) on their worldwide income, regardless of its source, including interest from debt of any kind (such as the Instruments) and, in general, capital gains.

#### 1.1 Instruments held as private assets (Privatvermögen)

In the case of German tax-resident individual investors (*unbeschränkt Steuerpflichtige*) holding the Instruments as private assets (*Privatvermögen*), the following applies:

(a) Income

The Instruments qualify as capital receivables (*sonstige Kapitalforderungen*) in terms of section 20 para 1 no 7 German Income Tax Act ("**ITA**" – *Einkommensteuergesetz*).

Accordingly, payments of interest on the Instruments qualify as savings income (*Einkünfte aus Kapitalvermögen*) pursuant to section 20 para 1 no 7 ITA.

Capital gains/capital losses realised upon sale of the Instruments, computed as the difference between the acquisition costs and the sales proceeds reduced by expenses directly and factually related to the sale, qualify as positive or negative savings income in terms of section 20 para 2 sentence 1 no 7 ITA. Where the Instruments are acquired and/or sold in a currency other than Euro, the acquisition costs will be converted into Euro at the time of acquisition, the sales proceeds will be converted into Euro at the time of acquisition, the sales proceeds will be converted into Euro at the time of acquisition by way of a hidden capital contribution (*verdeckte Einlage in eine Kapitalgesellschaft*) rather than sold, as a rule, such transaction is treated like a sale. Losses from the sale of Instruments can only be offset against other savings income and, if there is not sufficient other positive savings income, carried forward in subsequent assessment periods.

Pursuant to a tax decree issued by the Federal Ministry of Finance dated 9 October 2012 (BMF, IV C 1 - S 2252/10/10013), a bad debt loss (*Forderungsausfall*) and a waiver of a receivable (*Forderungsverzicht*), to the extent the waiver does not qualify as a hidden capital contribution, shall not be treated like a sale. Accordingly, losses suffered upon such bad debt loss or waiver shall not be tax-deductible.

Further, pursuant to said tax decree, where securities provide for instalment payments (e.g. Instalment Instruments), such instalment payments shall always qualify as taxable savings income (*Einkünfte aus Kapitalvermögen*) in the sense of section 20 para 1 no 7 ITA, unless the terms and conditions of the securities provide explicit information regarding redemption or partial redemption during the term of

the securities and the contractual parties comply with these terms and conditions. It is further stated in the tax decree that, if, in the case of securities with instalment payments, there is no final payment at maturity, the expiry of such securities shall not qualify as a sale-like transaction, which means that any remaining acquisition costs could not be deducted for tax purposes. Similarly, any remaining acquisition costs of securities with instalment payments shall not be tax-deductible if the securities do not provide for a final payment or are terminated early without a redemption payment because the respective underlying has left the defined corridor or has broken certain barriers (e.g. in knock-out structures). Although this tax decree only refers to securities with instalment payments, it cannot be excluded that the tax authorities apply the above principles also to other kinds of full risk instruments.

In case of a physical settlement of certain Instruments which grant the Issuer or the investor the right to opt for a physical delivery of underlying securities instead of a money payment, the acquisition costs of the Instruments may be regarded as proceeds from the sale of the Instruments and hence as acquisition costs of the underlying bonds, shares, interests in investment funds or other securities. To the extent the provision mentioned above is applicable, generally the exchange of the Instruments into the underlying securities does not result in a taxable gain for the individual investor, but any consideration received by the investor in addition to the underlying securities qualifies as savings income. However, capital gains realised upon an on-sale of the received securities generally qualify as taxable income. In this case, the gain will be the difference between the proceeds from the disposal, redemption, repayment or assignment of the underlying securities and the acquisition costs of the Instruments (after deduction of expenses related directly to the disposal, if any).

It cannot be excluded that Instruments where the redemption amount and/or the interest is linked to a reference value qualify as contracts for difference (*Termingeschäfte*) in terms of section 20 para 2 sentence 1 no 3 ITA rather than as other capital receivables (*sonstige Kapitalforderungen*) in terms of section 20 para 1 no 7 ITA. In such a case, in principle also all income from the Instruments including capital gains should be taxed as savings income. However, in accordance with the view of the German tax authorities, if the Instruments expire worthless, any loss suffered by an investor might not be tax-deductible.

The deduction of the actual income related expenses (other than expenses directly and factually related to sales), if any, is excluded.

If the Instruments are allocated to an activity of letting and leasing of property, the income from the Instruments qualifies, deviating from the above, as income from letting and leasing of property. In such a case, the taxable income is calculated as the difference between the income and income-related expenses (*Werbungskosten*).

#### (b) *Taxation of income*

Savings income is taxed at a separate tax rate for savings income (gesonderter Steuertarif für Einkünfte aus Kapitalvermögen), which is 26.375% (including solidarity surcharge (Solidaritätszuschlag)) plus, if applicable, church tax. When computing the savings income, the saver's lump sum amount (Sparer-Pauschbetrag) of EUR 801 (EUR 1,602 for married couples and for partners in accordance with the registered partnership law (Gesetz über die Eingetragene Lebenspartnerschaft) filing jointly) will be deducted.

The taxation of savings income shall take place mainly by way of levying withholding tax (please see subsection (c) below). If and to the extent German withholding tax has been levied, such withholding tax shall, in principle, become definitive and satisfy the investor's income tax liability. If no or not enough withholding tax has been levied other than by virtue of a withholding tax exemption certificate (*Freistellungsauftrag*) and in certain other cases, the investor is nevertheless obliged to file a tax return and the savings income will then be taxed within the assessment procedure. However, the separate tax rate for savings income applies in most cases also within the assessment procedure. In certain cases, the investor may apply to be assessed on the basis of its personal tax rate if such rate is lower than the above tax rate. However, in accordance with the view of the German tax authorities, the deduction of expenses (other than transaction costs) on an itemized basis is also not permitted in this case.

If the income from the Instruments qualifies as income from letting and leasing of property, the investor has to report income and income-related expenses (*Werbungskosten*) in its annual tax return and the balance will be taxed at the investor's individual income tax rate of up to 47.475% (including solidarity surcharge) plus, if applicable, church tax.

#### (c) German withholding tax (Kapitalertragsteuer)

With regard to savings earnings (*Kapitalerträge*), e.g. interest or capital gains, German withholding tax (*Kapitalertragsteuer*) will be levied if the Instruments are held in a custodial account which the investor maintains with a German branch of a German or non-German credit or financial services institution or with a German securities trading company or a German securities trading bank (each a "**German Disbursing Agent**") and such German Disbursing Agent credits or pays out the earnings. If the Instruments are not held in a custodial account with a German Disbursing Agent, German withholding tax will nevertheless be levied if the Instruments are issued as definitive securities and the savings earnings are paid by a German Disbursing Agent or issuer against presentation of the Instruments or interest coupons (so-called over-the-counter transaction – *Tafelgeschäft*).

The tax base is, in principle, equal to the taxable gross income as set out in subsection (a) above (i.e. prior to withholding). However, in the case that the Instruments have not been kept in a custodial account with the same German Disbursing Agent since the time of their acquisition and the acquisition costs of the Instruments are not proven to the German Disbursing Agent in the form required by law (e.g. in the case of over-the-counter transactions or if the Instruments are transferred from a non-EU custodial account), withholding tax on capital gains is applied to 30% of the proceeds from the redemption or sale of the Instruments (plus interest accrued (*Stückzinsen*) on the Instruments). When computing for withholding tax, the German Disbursing Agent may, subject to certain requirements and restrictions, credit foreign withholding taxes and deduct any negative savings income or accrued interest paid of the same calendar year or of previous calendar years with the same German Disbursing Agent.

The Issuer is, in general, not obliged to levy German withholding tax in respect of payments on the Instruments. If, however, the Issuer is deemed to be resident in Germany for tax purposes and if, further, the Instruments qualify as hybrid instruments (e.g. silent participation, profit participating rights, jouissance rights (*Genussrechte*)), German withholding tax has to be imposed by the Issuer, unless the Instruments are held in German collective custody or jacket custody.

German withholding tax will be levied at a flat withholding tax rate of 26.375% (including solidarity surcharge).

Individuals who are subject to church tax may apply in writing for this tax to be withheld as a surcharge to the withholding tax. Individuals subject to church tax but declining to apply have to include their savings income in their tax return and will then be assessed to church tax. After 31 December 2015 an electronic information system as regards church withholding tax will apply in relation to investment income, with the effect that church tax will be collected by the German Disbursing Agent by way of withholding unless the investor has filed a blocking notice (*Spervermerk*) with the German Federal Central Tax Office (*Bundeszentralamt für Steuern*) in which case the investor will be assessed to church tax.

No German withholding tax will be levied if the investor filed a withholding tax exemption certificate (*Freistellungsauftrag*) with the German Disbursing Agent, but only to the extent the savings income does not exceed the maximum exemption amount shown on the withholding tax exemption certificate. Currently, the maximum exemption amount is EUR 801 (EUR 1,602 in the case of jointly assessed husband and wife or partners in accordance with the registered partnership law). Similarly, no withholding tax will be levied if the investor has submitted to the German Disbursing Agent a certificate of non-assessment (*Nichtveranlagungs-Bescheinigung*) issued by the relevant local tax office.

#### 1.2 Instruments held as business assets (Betriebsvermögen)

In the case of German tax-resident corporations or individual investors (*unbeschränkt Steuerpflichtige*) holding the Instruments as business assets (*Betriebsvermögen*), interest payments and capital gains will be subject to corporate income tax at a rate of 15% or income tax at a rate of up to 45%, as the case may be, (in

each case plus 5.5% solidarity surcharge thereon). In addition, trade tax may be levied, the rate of which depends on the municipality where the business is located. Further, in the case of individuals, church tax may be levied.

Where Instruments are held as business assets, interest accrued must be taken into account as income. Where Instruments qualify as zero bonds, each year the part of the difference between the issue or purchase price and the redemption amount attributable to such year must be taken into account.

Generally the deductibility of capital losses from Instruments which qualify for tax purposes as contracts for difference is limited. These losses may only be applied against profits from other contracts for difference derived in the same or, subject to certain restrictions, the previous year. Otherwise these losses can be carried forward indefinitely and applied against profits from contracts for difference in subsequent years, subject to further requirements. If instead of a cash-settlement at maturity of an Instrument, a physical delivery of bonds, shares, units of investment funds etc. takes place, such delivery would be deemed to be a taxable sale of the Instrument and the corresponding capital gain will be taxable.

The provisions regarding German withholding tax (*Kapitalertragsteuer*) apply, in principle, as set out in section 1.1 (c) above. However, investors holding the Instruments as business assets cannot file a withholding tax exemption certificate with the German Disbursing Agent. Instead, no withholding tax will be levied on capital gains from the redemption, sale or assignment of the Instruments if, for example, (a) the Instruments are held by a company satisfying the requirements of section 43 para 2 sentence 3 no 1 ITA or (b) the proceeds from the Instruments qualify as income of a domestic business and the investor notifies this to the German Disbursing Agent by use of the officially required form or (c) the Instruments are held by an investor satisfying the requirements of section 44a para 5 sentence 1 ITA.

Any withholding tax levied is credited as prepayment against the German (corporate) income tax liability. If the tax withheld exceeds the assessed (corporate) income tax liability, the difference will be refunded within the tax assessment procedure.

#### 2. Non-residents

Persons who are not tax resident in Germany are not subject to tax with regard to income from the Instruments unless (i) the Instruments are held as business assets (*Betriebsvermögen*) of a German permanent establishment (including a permanent representative) which is maintained by the investor or (ii) the income from the Instruments qualifies for other reasons as taxable German source income. If a non-resident person is subject to tax with its income from the Instruments, in principle, similar rules apply as set out above with regard to German tax resident persons (please see under section 1 above).

If the income is subject to German tax as set out in the preceding paragraph, German withholding tax will be applied like in the case of a German tax resident investor. The withholding tax may be refunded based on an assessment to tax or under an applicable tax treaty if the withholding tax exceeds the tax liability of the investor, subject to further requirements.

#### 3. Taxation if the Instruments qualify as equity or equity-like

If an Instrument qualifies as equity or as equity instrument-like from a German tax perspective, in addition to the rules set out above, deemed income may be subject to income taxation and trade tax.

Further, capital gains achieved by an investor holding the Instruments as private assets might be re-qualified as business income and, thus, taxable at the investor's individual income tax rate.

Capital gains and dividend income which is not taxed on the basis of the separate tax rate for savings income might be partly tax-exempt according to section 8b German Corporate Income Tax Act (*Körperschaftsteuergesetz*) and section 3 no 40 ITA respectively and the deductibility of capital losses might be restricted, subject to further requirements.

#### 4. Application of the provisions of the German Investment Tax Act

German tax consequences different from those discussed above would arise if the underlying securities delivered upon physical delivery were to be regarded as investment fund units within the meaning of the German Investment Tax Act (*Investmentsteuergesetz*). In such case, the withholding tax requirements for the

German Disbursing Agent as well as the taxation of the investors would depend on whether the disclosure and reporting requirements of the German Investment Tax Act were fulfilled. The investor may be subject to tax on unrealised income or, in case the reporting and disclosure requirements are not fulfilled, on income deemed received on a lump-sum basis. Such income may be off-set against any capital gains realised upon disposal of the investment fund units, subject to certain requirements.

#### 5. **Inheritance and Gift Tax**

Inheritance or gift taxes with respect to any Instrument will, in principle, arise under German law if, in the case of inheritance tax, either the decedent or the beneficiary or, in the case of gift tax, either the donor or the donee is a resident of Germany or if such Instrument is attributable to a German trade or business for which a permanent establishment is maintained or a permanent representative has been appointed. In addition, certain German expatriates will be subject to inheritance and gift tax.

#### 6. **Other Taxes**

No stamp, issue, registration or similar taxes or duties are payable in Germany in connection with the issuance, delivery or execution of the Instruments. Currently, net assets tax (*Vermögensteuer*) is not levied in Germany.

The European Commission and certain EU Member States (including Germany) are currently intending to introduce a financial transaction tax ("FTT") (presumably on secondary market transactions involving at least one financial intermediary). It is currently uncertain when the proposed FTT will be enacted by the participating EU Member States and when the FTT will enter into force.

#### 7. EU Savings Directive

By legislative regulations dated 26 January 2004 the German Federal Government enacted provisions implementing the information exchange on the basis of the EU Savings Directive into German law. These provisions apply from 1 July 2005.

#### Irish Taxation

The following is a summary of the Irish withholding tax treatment of the Notes. It is based on the laws and practice of the Revenue Commissioners currently in force in Ireland as at the date of this Base Prospectus and may be subject to change. The summary does not purport to be a comprehensive description of all of the Irish tax considerations that may be relevant to a decision to purchase, own or dispose of the Notes. The summary does not constitute tax or legal advice and the comments below are of a general nature only and it does not discuss all aspects of Irish taxation that may be relevant to any particular holder of Notes. Prospective investors in the Notes should consult their professional advisers on the tax implications of the purchase, holding, redemption or sale of the Notes and the receipt of payments thereon under any laws applicable to them.

#### Withholding Tax

Irish withholding tax applies to certain payments including payments of:

- Irish source yearly interest (yearly interest is interest that is capable of arising for a period in excess of one year);
- Irish source annual payments (annual payments are payments that are capable of being made for a period in excess of one year and are pure income-profit in the hands of the recipient); and
- Distributions (including interest that is treated as a distribution under Irish law) made by companies that are resident in Ireland for the purposes of Irish tax;

at the standard rate of income tax (currently 20 per cent).

On the basis that the Issuer is not resident in Ireland for the purposes of Irish tax, nor does the Issuer operate in Ireland through a branch or agency with which the issue of the Notes is connected, nor are the Notes held in Ireland through a depository or otherwise located in Ireland, then to the extent that payments of interest or annual payments arise on the Notes, such payments should not be regarded as payments having an Irish source for the purposes of Irish taxation.

Accordingly, the Issuer or any paying agent acting on behalf of the Issuer should not be obliged to deduct any amount on account of these Irish withholding taxes from payments made in connection with the Notes.

Separately, for as long as the Notes are quoted on a stock exchange, a purchaser of the Notes should not be obliged to deduct any amount on account of Irish tax from a payment made by it in connection with the purchase of the Notes.

#### Encashment Tax

Payments on any Notes paid by a paying agent in Ireland or collected or realised by an agent in Ireland acting on behalf of the beneficial owner of Notes will be subject to Irish encashment tax at the standard rate of Irish tax (currently 20 per cent), unless it is proved, on a claim made in the required manner to the Revenue Commissioners of Ireland, that the beneficial owner of the Notes entitled to the interest or distribution is not resident in Ireland for the purposes of Irish tax and such interest or distribution is not deemed, under the provisions of Irish tax legislation, to be income of another person that is resident in Ireland.

#### 5. TERMS AND CONDITIONS OF THE OFFER

#### 5.1 *Conditions, offer statistics, expected timetable and action required to apply for the offer*

#### 5.1.1 *Conditions to which the offer is subject.*

See - "Terms and Conditions of the Instruments".

Under this Base Prospectus, different type of Instruments can be issued (Senior Instruments and Subordinated Instruments). These issuances shall be made within the following twelve months since the date of approval of the Base Prospectus by the Central Bank of Ireland.

If so specified in the relevant Final Terms, the Instruments may be offered to the public in a non-exempt offer in one or more specified Public Offer Jurisdictions.

The terms and conditions of each offer of Instruments will be specified in the applicable Final Terms.

## 5.1.2 Total amount of the issue/offer; if the amount is not fixed, description of the arrangements and time for announcing to the public the definitive amount of the offer.

The total amount of the issue/offer will be specified in the Final Terms. The issuances of Instruments under this Base Prospectus could be underwritten by one or more Dealers, which will be specified in the relevant Final Terms for each issue. In case a certain issue is underwritten by one or more Dealers, the amount not subscribed at the end of the subscription period shall be underwritten on the last day by the Dealers. If the issuance is not underwritten, the outstanding total amount shall be reduced to the amount effectively requested by the investors.

### 5.1.3 The time period, including any possible amendments, during which the offer will be open and description of the application process.

To be specified in the Final Terms.

## 5.1.4 *A description of the possibility to reduce subscriptions and the manner for refunding excess amount paid by applicants.*

If an issue contemplates the possibility to reduce subscriptions, this will be specified in the Final Terms.

## 5.1.5 **Details of the minimum and/or maximum amount of application, (whether in number of securities or aggregate amount to invest).**

In case of issuances exclusively addressed for qualified investors, the minimum denomination amount will be 100,000 euros or its equivalent in another currency. The minimum denomination amount for retail investors will amount to 1,000 euros or its equivalent in another currency, unless otherwise provided in the relevant Annex of this Base Prospectus and in the relevant Final Terms.

#### 5.1.6 *Method and time limits for paying up the securities and for delivery of the securities.*

To be specified in the Final Terms.

#### 5.1.7 *A full description of the manner and date in which results of the offer are to be made public.*

If applicable with respect to a Non-exempt Offers, the total number of Instruments to be issued and the final level of subscription will be determined based on market demand for the Instruments during the relevant offering period of such Instruments and will be notified to investors by way of publication on the Guarantor's website, filed with the Irish Central Bank and be made available at the registered office of the Issuer, the Guarantor and such other entities as specified in the Final Terms, on or prior to the Issue Date.

### 5.1.8 The procedure for the exercise of any right of pre-emption, the negotiability of subscription rights and the treatment of subscription rights not exercised.

Not applicable.

#### 5.2 *Plan of distribution and allotment*

5.2.1 The various categories of potential investors to which the securities are offered. If the offer is being made simultaneously in the markets of two or more countries and if a tranche has been or is being reserved for certain of these, indicate any such tranche.

#### European Economic Area

In relation to each Member State of the European Economic Area which has implemented the Prospectus Directive (each, a **Relevant Member State**), each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent, warrant and agree, that, with effect from and including the date on which the Prospectus Directive is implemented in that Relevant Member State (the **Relevant Implementation Date**) it has not made and will not make an offer of Instruments which are the subject of the offering contemplated by the Base Prospectus as completed by the Final Terms in relation thereto (or are the subject of the offering contemplated by a Drawdown Prospectus (as defined in the Dealership Agreement, as defined below), as the case may be) to the public in that Relevant Member State except that it may, with effect from and including the Relevant Implementation Date, make an offer of Instruments to the public in that Relevant Member State:

- (a) if the Final Terms or Drawdown Prospectus in relation to the Instruments specify that an offer of those Instruments may be made other than pursuant to Article 3(2) of the Prospectus Directive in that Relevant Member State (a Non-exempt Offer), following the date of publication of a prospectus in relation to such Instruments which has been approved by the competent authority in that Relevant Member State or, where appropriate, approved in another Relevant Member State and notified to the competent authority in that Relevant Member State, *provided that* any such prospectus which is not a Drawdown Prospectus has subsequently been completed by the Final Terms contemplating such Non-exempt Offer, in accordance with the Prospectus Directive, in the period beginning and ending on the dates specified in such prospectus or final terms, as applicable and the relevant Issuer, or the Guarantor on its behalf, has consented in writing to its use for the purpose of that Non-exempt Offer;
- (b) at any time to any legal entity which is a qualified investor as defined in the Prospectus Directive;
- (c) at any time to fewer than 150, natural or legal persons (other than qualified investors as defined in the Prospectus Directive) subject to obtaining the prior consent of the relevant Dealer or Dealers nominated by the Issuer(s) or, as the case may be, the Guarantor for any such offer; or
- (d) at any time in any other circumstances falling within Article 3(2) of the Prospectus Directive.

provided that no such offer of Instruments referred to in (b) to (d) above shall require the Issuers, the Guarantor or any Dealer to publish a prospectus pursuant to Article 3 of the Prospectus Directive or supplement a prospectus pursuant to Article 16 of the Prospectus Directive;

For the purposes of this provision, the expression an "offer of Instruments to the public" in relation to any Instruments in any Relevant Member State means the communication in any form and by any means of sufficient information on the terms of the offer and the Instruments to be offered so as to enable an investor to decide to purchase or subscribe the Instruments, as the same may be varied in that Member State by any measure implementing the Prospectus Directive in that Member State and the expression "**Prospectus Directive**" means Directive 2003/71/EC, as amended (which includes the amendments made by Directive 2010/73/EU and includes any relevant implementing measure in the Relevant Member State).

#### United States of America

#### Regulation S Category 2; TEFRA.

Neither the Instruments nor the Guarantee have been or will be registered under the United States Securities Act of 1933, as amended (the "Securities Act") and the Instruments may not be offered or sold within the United States or to or for the account or benefit of U.S. persons except in certain transactions exempt from, or

not subject to, the registration requirements of the Securities Act. Terms used in the preceding sentence have the meanings given to them by Regulation S under the Securities Act.

Instruments in bearer form are subject to U.S. tax law requirements and may not be offered, sold or delivered within the United States or its possessions or to United States persons, except in certain transactions permitted by U.S. Treasury regulations. Terms used in the preceding sentence have the meanings given to them by the U.S. Internal Revenue Code of 1986 and Treasury regulations promulgated thereunder.

Each Dealer has agreed that, except as permitted by the Dealership Agreement, it will not offer, sell or deliver Instruments, (i) as part of their distribution at any time or (ii) otherwise until forty days after the completion of the distribution of the Instruments comprising the relevant Tranche, as certified to the Issue and Paying Agent or the Issuer by such Dealer (or, in the case of a sale of a Tranche of Instruments to or through more than one Dealer, by each of such Dealers as to Instruments of such Tranche purchased by or through it, in which case the Issue and Paying Agent or the Issuer shall notify each such Dealer when all such Dealers have so certified) within the United States or to or for the account or benefit of U.S. persons (the "**distribution compliance period**"), and such Dealer will have sent to each dealer to which it sells Instruments during the distribution compliance period relating thereto a confirmation or other notice setting forth the restrictions on offers and sales of the Instruments within the United States or to or for the account or benefit of U.S. persons. In addition, until forty days after the commencement of the offering of Instruments comprising any Tranche, any offer or sale of Instruments within the United States by a dealer (whether or not participating in the offering) may violate the registration requirements of the Securities Act.

Each Tranche of Instruments will also be subject to such further United States selling restrictions as the Issuer and the relevant Dealer(s) may agree.

#### **United Kingdom**

Each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that:

- (a) No deposit-taking: in relation to any Instruments which have a maturity of less than one year, (i) it is a person whose ordinary activities involve it in acquiring, holding, managing or disposing of investments (as principal or agent) for the purposes of its business and (ii) it has not offered or sold and will not offer or sell any Instruments other than to persons whose ordinary activities involve them in acquiring, holding, managing or disposing of investments (as principal or as agent) for the purposes of their businesses or who it is reasonable to expect will acquire, hold, manage or dispose of investments (as principal or agent) for the purposes of their businesses where the issue of the Instruments would otherwise constitute a contravention of Section 19 of the Financial Services and Markets Act 2000 (as amended, "FSMA") by the relevant Issuer;
- (b) *Financial promotion*: it has only communicated or caused to be communicated and will only communicate or cause to be communicated any invitation or inducement to engage in investment activity (within the meaning of Section 21 of the FSMA) received by it in connection with the issue or sale of any Instruments in circumstances in which Section 21(1) of the FSMA does not, or in the case of the Guarantor, would not if it was not an authorised person, apply to the relevant Issuer or the Guarantor; and
- (c) *General compliance*: it has complied and will comply with all applicable provisions of the FSMA with respect to anything done by it in relation to any Instruments in, from or otherwise involving the United Kingdom.

#### Spain

The Instruments may not be offered, sold or distributed, nor may any subsequent resale of Instruments be carried out in Spain, except in circumstances which do not constitute a public offer of securities in Spain within the meaning of the Spanish Securities Market Law (*Royal Legislative Decree 4/2015, of 23 October, for the approval of the consolidated text of the Securities Market Law*), as amended and restated, or without complying with all legal and regulatory requirements under Spanish securities laws. No publicity or marketing of any kind shall be made in Spain in relation to the Instruments.

Neither the Instruments nor the Base Prospectus have been registered with the Spanish Securities Market Commission (*Comisión Nacional del Mercado de Valores*) and therefore the Base Prospectus is not intended for any public offer of the Instruments in Spain.

#### Japan

The Instruments have not been and will not be registered under the Financial Instruments and Exchange Act of Japan (Act No. 25 of 1948, as amended; the **FIEA**) and each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that it will not offer or sell any Instruments, directly or indirectly, in Japan or to, or for the benefit of, any resident of Japan (as defined under Item 5, Paragraph 1, Article 6 of the Foreign Exchange and Foreign Trade Act (Act No. 228 of 1949, as amended)), or to others for re-offering or resale, directly or indirectly, in Japan or to, or for the benefit of, and otherwise in compliance with, the FIEA and any other applicable laws, regulations and ministerial guidelines of Japan.

#### Switzerland

Each Dealer has represented, warranted and agreed, and each further Dealer appointed under the Programme will be required to represent and agree that, the Instruments may not be offered, sold or advertised, directly or indirectly, in, into or from Switzerland, except (i) in case of Instruments that constitute structured products within the meaning of the Swiss Collective Investment Schemes Act to qualified investors as defined in the Swiss Collective Investment Schemes Act and (ii) in case of any other Instruments, to a finite number of handpicked and individually approached potential investors and will not be listed on the SIX Swiss Exchange or on any other exchange or regulated trading facility in Switzerland. Neither this Base Prospectus nor any other offering or marketing material relating to the Instruments have been prepared with regard to the standards for prospectuses under article 652a or 1156 CO or for a simplified prospectus or prospectus under the Swiss Collective Investment Schemes Act, and therefore does not constitute a prospectus as such term is understood pursuant to article 652a or article 1156 of the Swiss Collective Investment Scheme Act, and neither this Base Prospectus or a simplified prospectus or a prospectus as such term is defined in the Swiss Collective Investment Scheme Act, and neither this Base Prospectus nor any other offering or marketing material relating to the Instruments have been prepared with regard to the swiss Collective Investment Scheme Act, and therefore does not constitute a prospectus as such term is understood pursuant to article 652a or article 1156 of the Swiss Collective Investment Scheme Act, and neither this Base Prospectus nor any other offering or marketing material relating to the Instruments may be publicly distributed or otherwise made publicly available in, into or from Switzerland.

#### Italy

The offering of the Instruments has not been registered with the Commissione Nazionale per le Società e la Borsa ("CONSOB") pursuant to Italian securities legislation. The Dealers have represented and agreed that there may be no offer, sale or delivery of the Instruments or distribution of copies of the Base Prospectus (including, without limitation, any supplement to the Prospectus) or any other document relating to the Instruments in the Republic of Italy, except:

(a) to qualified investors (investitori qualificati), as defined pursuant to Article 100 of Legislative Decree No. 58 of 24 February 1998, as amended (the "Financial Services Act") and Article 34-ter, first paragraph, letter (b) of CONSOB Regulation No. 11971 of 14 May 1999, as amended from time to time ("Regulation No. 11971"); or

(b) in other circumstances which are exempted from the rules on public offerings pursuant to Article 100 of the Financial Services Act and Article 34-ter of Regulation No. 11971.

Any such offer, sale or delivery of the Instruments or distribution of copies of the Base Prospectus (including, without limitation, any supplement to the Base Prospectus) or any other document relating to the Instruments in the Republic of Italy under (a) or (b) above must be:

(a) made by an investment firm, bank or financial intermediary permitted to conduct such activities in the Republic of Italy in accordance with the Financial Services Act, CONSOB Regulation No. 16190 of 29 October 2007 (as amended from time to time) and Legislative Decree No. 385 of 1 September 1993, as amended (the "Banking Act); and

(b) in compliance with Article 129 of the Banking Act, as amended, and the implementing guidelines of the Bank of Italy, as amended from time to time, pursuant to which the Bank of Italy may request information on the issue or the offer of securities in the Republic of Italy; and

(c) in compliance with any other applicable laws and regulations or requirement imposed by CONSOB or any other Italian authority.

#### General

Each Dealer has represented, warranted and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that, to the best of its knowledge and belief, it has complied and will comply with all applicable securities laws and regulations in each country or jurisdiction in or from which it purchases, offers, sells or delivers Instruments or possesses, distributes or publishes this Base Prospectus or any Final Terms or any related offering material, in all cases at its own expense. Other persons into whose hands this Base Prospectus or any Final Terms comes are required by each Issuer, the Guarantor and the Dealers to comply with all applicable laws and regulations in each country or jurisdiction in or from which they purchase, offer, sell or deliver Instruments or possess, distribute or publish this Base Prospectus or any Final Terms or any related offering material, in all cases at their own expense.

The Dealer Agreement provides that the Dealers shall not be bound by any of the restrictions relating to any specific jurisdiction (set out above) to the extent that such restrictions shall, as a result of change(s) after the date hereof in applicable laws and regulations, no longer be applicable but without prejudice to the obligations of the Dealers described in the paragraph above.

## 5.2.2 Process for notification to applicants of the amount allotted and indication whether dealing may begin before notification is made.

If applicable with respect to Non-exempt Offers, prospective Noteholders will be notified by the relevant Dealer(s) and or if applicable the Authorised Offeror in accordance with the arrangements in place between such Dealer(s) or Authorised Offeror and its customers.

#### 5.3 Pricing

## 5.3.1 An indication of the expected price at which the securities will be offered or the method of determining the price and the process for its disclosure. Indicate the amount of any expenses and taxes specifically charged to the subscriber or purchaser.

Instruments may be issued at par or at a discount to par or a premium over par and on a fully paid basis. If applicable with respect to Non-exempt Offers, and unless otherwise specified in the Final Terms, the Issuer will offer and sell the Instruments to the Dealer(s) (and no one else) at the relevant issue price of the Instruments less, if applicable, a total commission. The Dealer(s) and Authorised Offerors will offer and sell the Instruments to their customers in accordance with the arrangements in place between each such Dealer and its customers (including the Authorised Offerors) or each such Authorised Offeror and its customers by reference to the issue price and the market conditions prevailing at the time. The amount of expenses and taxes specifically charged to the subscriber or purchaser will be specified in the Final Terms.

#### 5.4 *Placing and Underwriting*

5.4.1 Name and address of the co-ordinator(s) of the global offer and of single parts of the offer and, to the extend known to the issuer or to the offeror, of the placers in the various countries where the offer takes place.

See paragraph 5.4.3.

#### 5.4.2 Name and address of any paying agents and depository agents in each country.

The names and addresses of each of the Paying Agents and of the Registrar is specified at the end of this Base Prospectus.

5.4.3 Name and address of the entities agreeing to underwrite the issue on a firm commitment basis, and name and address of the entities agreeing to place the issue without a firm commitment or under "best efforts" arrangements. Indication of the material features of the agreements, including the quotas. Where not all of the issue is underwritten, a statement of the portion not covered. Indication of the overall amount of the underwriting commission and of the placing commission.

Instruments may be sold from time to time by the relevant Issuer to any one or more of Banco Santander, S.A., Barclays Bank PLC, BNP Paribas, Citigroup Global Markets Limited, Commerzbank Aktiengesellschaft, Credit Suisse Securities (Europe) Limited, Deutsche Bank AG, London Branch, Goldman Sachs International, HSBC Bank plc, J.P. Morgan Securities plc., Merrill Lynch International, Morgan Stanley & Co. International plc, Nomura International plc, Société Générale, The Royal Bank of Scotland plc, UBS Limited and Crédit Agricole Corporate and Investment Bank and UniCredit Bank AG (the "**Dealers**"). Instruments may also be sold by the Issuer direct to institutions who are not Dealers. The arrangements under which Instruments may from time to time be agreed to be sold by the relevant Issuer to, and purchased by, Dealers are set out in a dealership agreement dated 9 June 2016 (as amended or supplemented from time to time, the "**Dealership Agreement**") and made between the Issuers, the Guarantor and the Dealers.

Any such agreement will, *inter alia*, make provision for the form and terms and conditions of the relevant Instruments, the price at which such Instruments will be purchased by the Dealers and the commissions or other agreed deductibles (if any) payable or allowable by the relevant Issuer in respect of such purchase. The Dealership Agreement makes provision for the resignation or termination of appointment of existing Dealers and for the appointment of additional or other Dealers either generally in respect of the Programme or in relation to a particular Tranche of Instruments. The addresses of each of the Dealers is specified at the end of this Base Prospectus. The names and addresses of the Manager(s) of any particular issue of Instruments shall be specified in the relevant Final Terms.

Certain of the Dealers and their affiliates have engaged, and may in the future engage, in investment banking and/or commercial banking transactions with, and may perform services for the Guarantor or the Issuers and their affiliates in the ordinary course of business. Certain of the Dealers and their affiliates may have positions, deal or make markets in the Instruments issued under the Programme, related derivatives and reference obligations, including (but not limited to) entering into hedging strategies on behalf of the Guarantor, any of the Issuers and their affiliates, investor clients or as principal in order to manage their exposure, their general market risk, or trading activities.

In addition, in the ordinary course of their business activities, certain of the Dealers and their affiliates may make or hold a broad array of investments and actively trade debt and equity securities (or related derivative securities) and financial instruments (including bank loans) for their own account and for the accounts of their customers. Such investments and securities activities may involve securities and/or instruments of the Guarantor, Issuers or their affiliates. Certain of the Dealers or their affiliates which have a lending relationship with the Guarantor or Issuers routinely hedge their credit exposure to the Guarantor or the relevant Issuer consistent with their customary risk management policies. Typically, such Dealers and their affiliates would hedge such exposure by entering into transactions which consist of either the purchase of credit default swaps or the creation of short positions in securities, including potentially the Instruments issued under the Programme. Certain of the Dealers and their affiliates may also make investment recommendations and/or publish or express independent research views in respect of such securities or financial instruments and may hold, or recommend to clients that they acquire, long and/or short positions in such securities and instruments.

#### 5.4.4 *When the underwriting agreement has been or will be reached.*

To be specified in the Final Terms.

#### 5.5 Additional Disclosure Requirements for Derivative Securities (Annex XII)

5.5.1 A clear and comprehensive explanation to help investors understand how the value of their investment is affected by the value of the underlying instrument(s), especially under the circumstances when the risks are most evident unless the securities have a denomination per unit of at least EUR 100,000 or can only be acquired for at least EUR 100,000 per security.

As indicated above, the Issuers may issue Instruments with interest determined by reference to a Share Index or Inflation Index.

#### 5.5.2 The exercise price or the final reference price of the underlying.

To be specified in the Final Terms.

- 5.5.3 A statement setting out the type of the underlying and details of where information on the underlying can be obtained:
  - an indication where information about the past and the further performance of the underlying and its volatility can be obtained.
  - where the underlying is a security.
  - the name of the issuer of the security.
  - where the underlying is an index.
  - the name of the index and a description of the index if it is composed by the issuer. If the index is not composed by the issuer, where information about the index can be obtained.
  - where the underlying is an interest rate.
  - a description of the interest rate
  - others:
    - where the underlying does not fall within the categories specified above the securities note shall contain equivalent information.
    - where the underlying is a basket of underlyings.
      - *disclosure of the relevant weightings of each underlying in the basket.*

The value of the principal invested by Holders will not be affected by the Share Index or Inflation Index as applicable. Please see Equity Index-Linked Interest Instruments Annex and Inflation-Linked Interest Instruments Annex of this Base Prospectus as applicable.

None of the Share Indices or the Inflation Indices that may be used as reference to calculate the interest payment under the Instruments will be proprietary indices.

#### 5.5.4 *A description of any market disruption or settlement disruption events that affect the underlying.*

Please see Equity Index-Linked Interest Instruments Annex and Inflation-Linked Interest Instruments Annex of this Base Prospectus as applicable.

#### 5.5.5 *Adjustment rules with relation to events concerning the underlying.*

Please see Equity Index-Linked Interest Instruments Annex and Inflation-Linked Interest Instruments Annex of this Base Prospectus as applicable, where information on the 'worst case scenario' as detailed in the Summary above, can be located.

#### 5.5.6 *Name and address of a calculation agent.*

The Bank of New York Mellon, London Branch or such other calculation agent as may be specified as Calculation Agent in the relevant Final Terms.

# 5.5.7 An indication in the Base Prospectus whether or not the issuer intends to provide post-issuance information. Where the issue has indicated that it intends to report such information, the issuer shall specify in the Base Prospectus what information will be reported and where such information can be obtained.

Save as set out in the applicable Final Terms, the Issuers do not intend to provide any post-issuance information in relation to any issue of Instruments.

#### ADMISSION TO TRADING AND DEALING ARRANGEMENTS

6.1 An indication as to whether the securities offered are or will be the object of an application for admission to trading, with a view to their distribution in a regulated market or other equivalent markets with indication of the markets in question. This circumstance must be mentioned, without creating the impression that the admission to trading will necessarily be approved. If known, give the earliest dates on which the securities will be admitted to trading.

Instruments may be:

6.

- (a) listed on the Official List of the Irish Stock Exchange (the "Official List") and admitted to trading on the regulated market of the Irish Stock Exchange;
- (b) listed or admitted, as the case may be, on other or further stock exchange(s) or markets as indicated in the applicable Final Terms in relation to each Series; or
- (c) neither listed nor admitted to trading on any market.

It is expected that each Tranche of Instruments which is to be admitted to listing on the Official List of the Irish Stock Exchange and to trading on the Irish Stock Exchange's regulated market will be admitted separately as and when issued, subject only to the issue of a Global Instrument initially representing the Instruments of such Tranche.

Application will be made to the Irish Stock Exchange for Instruments issued under the Programme to be admitted to the Official List and for such Instruments to be admitted to trading on the Irish Stock Exchange's regulated market.

The Base Prospectus will be passported to Luxembourg.

In accordance with Article 18 of the Prospectus Directive, the Central Bank of Ireland has been requested to provide the competent authority of Luxembourg, the *Commission de Surveillance du Secteur Financier* (CSSF), with a certificate of approval attesting that the Base Prospectus of each of the Issuers and the Guarantor has been drawn up in accordance with the Prospectus Directive.

## 6.2 All the regulated markets or equivalent markets on which, to the knowledge of the issuer, securities of the same class of the securities to be offered or admitted to trading are already admitted to trading.

Santander International has Instruments admitted to trading on the Luxembourg Stock Exchange, on the Open Market (Freiverkehr) of the Frankfurt Stock Exchange (Scoach) and one issuance that is admitted to trading on the Luxembourg Stock Exchange and in the Mexican Stock Exchange (Bolsa Mexicana de Valores). Santander Issuances apart from having Instruments admitted to trading on the Luxembourg Stock Exchange, has two issuances admitted to trading on the London Stock Exchange and two issuances admitted to trading on the Luxembourg Stock Exchange and in the Mexican Stock Exchange (Bolsa Mexicana de Valores).

6.3 Name and address of the entities which have a firm commitment to act as intermediaries in secondary trading, providing liquidity through bid and offer rates and description of the main terms of their commitment.

To be specified in the Final Terms.

#### 7. **ADDITIONAL INFORMATION**

7.1 If advisors connected with an issue are mentioned in the Base Prospectus, a statement of the capacity in which the advisors have acted.

The legal advisers and capacity in which they act are specified at the end of this Base Prospectus.

7.2 An indication of other information in the Base Prospectus which has been audited or reviewed by statutory auditors and where auditors have produced a report. Reproduction of the report or, with permission of the competent authority, a summary of the report.

No such information is included.

7.3 Where a statement or report attributed to a person as an expert is included in the Base Prospectus, provide such persons' name, business address, qualifications and material interest if any in the issuer. If the report has been produced at the issuer's request a statement to that effect that such statement or report is included, in the form and context in which it is included, with the consent of that person who has authorised the contents of that part of the Base Prospectus.

No such statement or report is included.

7.4 Where information has been sourced from a third party, provide a confirmation that this information has been accurately reproduced and that as far as the issuer is aware and is able to ascertain from information published by that third party, no facts have been omitted which would render the reproduced information inaccurate or misleading. In addition, identify the source(s) of the information.

No such information is included.

7.5

## Credit ratings assigned to an issuer or its debt securities at the request or with the cooperation of the issuer in the rating process. A brief explanation of the meaning of the ratings if this has previously been published by the rating provider.

Tranches of Instruments may be rated or unrated and, if rated, such ratings will be specified in the relevant Final Terms. Whether or not each credit rating applied for in relation to a relevant Tranche of Instruments will be issued by a credit rating agency established in the European Union and registered under Regulation (EC) No 1060/2009 of the European Parliament and of the Council of 16 September 2009 on credit rating agencies (the "**CRA Regulation**") will be disclosed in the relevant Final Terms.

The long term debt rating categories used by Moody's, Standard & Poors, Fitch Ratings and DBRS are as follows:

Credit Rating Agency	Moody's	Standard & Poors	Fitch	DBRS
Investment Category	Aaa Aa A Baa	AAA AA A BBB	AAA AA A BBB	AAA AA A BBB
Especulative Category	Ba B Caa Ca	BB B CCC CC CC C	BB B CCC CC CC C	BB B CCC CC C C

Moody's assigns numeric modifiers 1, 2 and 3 to each generic ratings classification from Aa through B. The modifier 1 indicates that the obligation ranks in the higher end of its generic rating category; the modifier 2 indicates a mid-range ranking and the modifier 3 indicates a ranking in the lower end of that generic rating category.

Fitch and Standard & Poor's applies a plus (+) or minus (-) sign in categories AA through CCC to show relative standing within the major rating categories.

DBRS applies the terms "High" and "Low", respectively, in the categories AA and B which shows the relevant position in each category.

The short term debt rating categories used by these agencies are as follows:

Moody's	Standard & Poors	Fitch	DBRS
Prime-1 Prime-2 Prime-3	A-1 A-2 A-3 B	F1 F2 F3 B	R-1 R-2 R-3 R-4 R-5

Standard & Poor's and Fitch both apply a plus sign (+) within the categories A-1 and F1.

DBRS applies the terms "High" and "Low", respectively, in the categories R-1 and R-2 which shows the relevant position in each category.

A rating is not a recommendation to buy, sell or hold Instruments and may be subject to suspension, change or withdrawal at any time by the assigning rating agency.

#### TERMS AND CONDITIONS OF THE INSTRUMENTS

The following general terms and conditions of the Instruments (the "General Terms and Conditions"), together with the Annex(es) (if applicable), which will include the additional terms and conditions contained in the Equity Index-Linked Interest Instruments Annex in the case of Equity Index-Linked Interest Instruments and Inflation-Linked Interest Instruments Annex in the case of Inflation-Linked Interest Instruments, in each case subject to the additional terms and conditions (collectively, the "Terms and Conditions") of the Instruments; and in each case subject to completion in the applicable Final Terms. The Terms and Conditions will be incorporated by reference into each Temporary Global Instrument or Permanent Global Instrument (as defined below) and each Definitive Instrument, in the latter case only if permitted by the relevant stock exchange or other relevant authority (if any) and agreed by the Issuers and the Dealer at the time of issue but, if not so permitted and agreed, such Definitive Instrument will have endorsed thereon or attached thereto such Terms and Conditions.

The Instruments of each Tranche will be constituted by virtue of a public deed of issuance (the "Public Deed of **Issuance**") to be executed before a Spanish notary public and to be registered with the Mercantile Registry of Madrid on or prior to the Issue Date, and which shall contain, among other information the Terms and Conditions. The Instruments will be issued in accordance with an issue and paying agency agreement (the "Issue and Paying Agency Agreement", which expression shall include any amendments or supplements thereto) dated 9 June 2016 and made between Santander International Debt, S.A. Unipersonal ("Santander International") and Santander Issuances, S.A. Unipersonal ("Santander Issuances") (each an "Issuer" and together, the "Issuers"), Banco Santander, S.A. (the "Guarantor"), The Bank of New York Mellon, London Branch in its capacity as issue and paying agent (the "Issue and Paying Agent" which expressions shall include any successor to The Bank of New York Mellon, London Branch in its capacity as such), The Bank of New York Mellon (Luxembourg) S.A. in its capacity as registrar (the "Registrar", which expression shall include any successor to The Bank of New York Mellon (Luxembourg) S.A. in its capacity as such) and The Bank of New York Mellon, Frankfurt Branch (together, the "Paying Agents", which expression shall include the Issue and Paying Agent, and any substitute or additional paying agents appointed in accordance with the Issue and Paying Agency Agreement). For the purposes of making determinations or calculations of interest rates, interest amounts, redemption amounts or any other matters requiring determination or calculation in accordance with the Terms and Conditions of any Series of Instruments (as defined below), the Issuer may appoint a Calculation Agent (as defined under Condition 4D.03) for the purposes of such Instruments, in accordance with the provisions of the Issue and Paying Agency Agreement, and such Calculation Agent shall be specified in the applicable Final Terms. The Issuers have executed and delivered a deed of covenant dated 9 June 2016(the "Deed of Covenant"). The Guarantor has, for the benefit of the Holders of the Senior Instruments from time to time, executed and delivered a deed of guarantee (the "Senior Guarantee") dated 9 June 2016 under which it has guaranteed the due and punctual payments of all amounts due by Santander International under the Senior Instruments issued in or after the date thereof as and when the same shall become due and payable. The Guarantor shall, on an issue by issue basis, on or before the Issue Date of any Subordinated Instruments, for the benefit of Holders of Subordinated Instruments from time to time, execute and deliver a deed of guarantee (the "Subordinated Guarantee"), under which it shall guarantee the due and punctual payment of all amounts due by Santander Issuances under the relevant Subordinated Instruments as and when the same shall become due and payable. Copies of the Issue and Paying Agency Agreement, the Deed of Covenant, the Senior Guarantee and the relevant Subordinated Guarantee are, or will be, available for inspection during normal business hours at the specified office of each of the Paying Agents, the Registrar. All persons from time to time entitled to the benefit of obligations under any Instruments shall be deemed to have notice of, and shall be bound by, all of the provisions of the Issue and Paying Agency Agreement and the Deed of Covenant insofar as they relate to the relevant Instruments.

The Instruments are issued in series (each, a "Series"), and each Series may comprise one or more tranches ("Tranches" and each, a "Tranche") of Instruments. Each Tranche will be the subject of a Final Terms (each, a "Final Terms"), a copy of which will be available for inspection during normal business hours at the specified office of the Issue and Paying Agent and/or the Registrar, as the case may be, and, in the case of a Tranche of Instruments listed on the regulated market of the Irish Stock Exchange and if the rules of such market so require, shall be published on the website of the Irish Stock Exchange. In the case of a Tranche of Instruments in relation to which application has not been made for admission for listing on any listing authority, stock exchange and/or

quotation system, copies of the Final Terms will only be available for inspection by a Holder of or, as the case may be, an Accountholder (as defined in the Deed of Covenant) in respect of, such Instruments.

References in these Terms and Conditions to "Instruments" are to Instruments of the relevant Series and any references to "Coupons" (as defined in Condition 1.05) and "Receipts" (as defined in Condition 1.06) are to Coupons and Receipts relating to Instruments of the relevant Series.

References in these Terms and Conditions to the "Final Terms" are to the Final Terms or Final Terms(s) prepared in relation to the Instruments of the relevant Tranche or Series.

In respect of any Instruments, references herein to these "Terms and Conditions" are to these terms and conditions (which term shall include one or more Annex(es) in the form annexed hereto, if specified as applicable in the relevant Final Terms) as modified or (to the extent thereof) replaced by the Final Terms.

#### 1. Form and Denomination

1.01 Instruments are issued in bearer form ("Bearer Instruments") or in registered form ("Registered Instruments"), as specified in the Final Terms and are serially numbered. Registered Instruments are not exchangeable for Bearer Instruments.

#### Form of Bearer Instruments

1.02 Each Tranche of Bearer Instruments will be represented upon issue by a temporary global instrument (a "**Temporary Global Instrument**") in substantially the form (subject to amendment and completion) scheduled to the Issue and Paying Agency Agreement. In the case of an exchange for Registered Instruments at any time and without any requirement for certification, but otherwise on or after the date (the "**Exchange Date**") which is forty days after the completion of the distribution of the Instruments of the relevant Tranche and provided certification as to the beneficial ownership thereof as required by U.S. Treasury regulations in a form as is customarily issued in such circumstances by the relevant clearing systems has been received, interests in the Temporary Global Instrument may be exchanged for:

- (i) interests in a permanent global instrument (a "**Permanent Global Instrument**") representing the Instruments of that Tranche and in substantially the form (subject to amendment and completion) scheduled to the Issue and Paying Agency Agreement; or
- (ii) if so specified in the relevant Final Terms, serially numbered definitive instruments ("Definitive Instruments") and/or (in the case of a Series comprising both Bearer Instruments and Registered Instruments and if so specified in the relevant Final Terms) Registered Instruments in substantially the form (subject to amendment and completion) scheduled to the Issue and Paying Agency Agreement.

1.03 If any date on which a payment of interest is due on the Instruments of a Tranche occurs whilst any of the Instruments of that Tranche are represented by a Temporary Global Instrument, the related interest payment will be made on the Temporary Global Instrument only to the extent that certification as to the beneficial ownership thereof as required by U.S. Treasury regulations in a form as is customarily issued in such circumstances by the relevant clearing systems has been received by Euroclear Bank S.A./N.V. ("Euroclear") or Clearstream Banking, société anonyme ("Clearstream, Luxembourg") or any other relevant clearing system. Payments of amounts due in respect of a Permanent Global Instrument will be made through Euroclear or Clearstream, Luxembourg or any other relevant clearing system without any requirement for certification.

1.04 Interests in a Permanent Global Instrument will be exchanged by the Issuer in whole (but not in part only), at the option of the Holder of such Permanent Global Instrument, for serially numbered Definitive Instruments and/or (in the case of a Series comprising both Bearer and Registered Instruments and if so specified in the relevant Final Terms) Registered Instruments, (a) if any Instrument of the relevant Series becomes due and repayable following an Event of Default (as defined herein); or (b) if either Euroclear or Clearstream, Luxembourg or any other relevant clearing system is closed for business for a continuous period of fourteen days (other than by reason of public holidays) or announces an intention to cease business permanently or in fact does so or announces its intention to withdraw its acceptance of the Instruments for clearance and settlement through its system or in fact does so; or (c) only in respect of Instruments issued with a denomination equal to the minimum specified denomination specified in the Final Terms or integral multiples thereof and if so specified in the Final Terms, at the option of the Holder of such Permanent Global Instrument upon such Holder's request, in all cases at the cost and expense of the Issuer, unless otherwise specified in the relevant Final Terms. In order to exercise the option contained in part (c) of the preceding sentence, the Holder must, not less than forty-five days before the date upon which the delivery of such Definitive Instruments and/or Registered Instruments is required, deposit the relevant Permanent Global Instrument with the Issue and Paying Agent at its specified office with the form of exchange notice endorsed thereon duly completed. If default is made by the Issuer in the required delivery of Definitive Instruments and/or Registered Instruments at 6.00 p.m. (Luxembourg time) on the thirtieth day after the day on which the relevant notice period expires or, as the case may be, such Permanent Global Instrument becomes so exchangeable, such Permanent Global Instrument will become void in accordance with its terms but without prejudice to the rights of the accountholders with Euroclear or Clearstream, Luxembourg or any other relevant clearing system in relation thereto under the Deed of Covenant. The exchange of Permanent Global Instruments for Definitive Instruments includes language substantially to the following effect: "€100,000 and integral multiples of €1,000 in excess thereof up to and including €199,000". Furthermore, such Specified Denomination construction is not permitted in relation to any issuance of Instruments which is to be represented on issue by a Permanent Global Instrument Global Instrument Global Instrument Global Instruments is not permitted in relation to any issuance of Instruments which is to be represented on issue by a Permanent Global Instrument Global for Definitive Instruments which is to be represented on issue by a Permanent Global Instruments exchangeable for Definitive Instruments

1.05 Definitive Instruments will, if so specified in the relevant Final Terms, have attached thereto at the time of their initial delivery coupons ("**Coupons**"), presentation of which will be a prerequisite to the payment of interest in certain circumstances specified below. Definitive Instruments will also, if so specified in the relevant Final Terms, have attached thereto at the time of their initial delivery, a talon ("**Talon**") for further coupons and the expression "**Coupons**" shall, where the context so requires, include Talons.

1.06 Bearer Instruments, the principal amount of which is repayable by instalments ("Instalment Instruments") have attached thereto at the time of their initial delivery, payment receipts ("Receipts") in respect of the instalments of principal.

#### Form of Registered Instruments

1.07 All Registered Instruments will be in individual form. There will be no global Registered Instruments. Registered Instruments will be in substantially the form (subject to amendment and completion) scheduled to the Issue and Paying Agency Agreement. Registered Instruments will not be exchangeable for Bearer Instruments.

#### **Denomination of Bearer Instruments**

1.08 Bearer Instruments are in the denomination or denominations (each of which denomination is integrally divisible by each smaller denomination) specified in the Final Terms. Bearer Instruments of one denomination will not be exchangeable, after their initial delivery, for Bearer Instruments of any other denominations. No Instruments may be issued under the Programme which have a minimum denomination of less than  $\notin$ 1,000 (or equivalent in another currency).

#### US Tax Legend

1.09 Each Instrument in bearer form with an original maturity of more than 1 year will bear the following legend: "Any United States person who holds this obligation will be subject to limitations under the United States income tax laws, including the limitations provided in Sections 165(j) and 1287(a) of the Internal Revenue Code."

#### **Denomination of Registered Instruments**

1.10 Registered Instruments will be in the minimum denomination specified in the relevant Final Terms or integral multiples thereof. No Instruments may be issued under the Programme which have a minimum denomination of less than  $\notin$ 1,000 (or equivalent in another currency).

#### **Currency of Instruments**

1.11 Instruments may be denominated in any currency, subject to compliance with all applicable legal and/or regulatory and/or central bank requirements.

1.12 For the purposes of these Terms and Conditions, references to Instruments shall, as the context may require, be deemed to be to Temporary Global Instruments, Permanent Global Instruments, Definitive Instruments or, as the case may be, Registered Instruments.

#### 2. Title

2.01 Title to Bearer Instruments and Coupons passes by delivery. References herein to the "**Holders**" of Bearer Instruments or of Coupons are to the bearers of such Bearer Instruments or such Coupons.

2.02 Title to Registered Instruments passes by registration in the register which is kept by the Registrar. References herein to the "**Holders**" of Registered Instruments are to the persons in whose names such Registered Instruments are so registered in the relevant register.

2.03 The Holder of any Bearer Instrument, Coupon or Registered Instrument will (except as otherwise required by applicable law or regulatory requirement) be treated as its absolute owner for all purposes (whether or not it is overdue and regardless of any notice of ownership, trust or any interest thereof or therein, any writing thereon, or any theft or loss thereof) and no person shall be liable for so treating such Holder.

#### Transfer of Registered Instruments and exchange of Bearer Instruments for Registered Instruments

2.04 A Registered Instrument may, upon the terms and subject to the conditions set forth in the Issue and Paying Agency Agreement, be transferred in whole or in part only (*provided that* such part is, or is an integral multiple of, the minimum denomination specified in the relevant Final Terms) upon the surrender of the Registered Instrument to be transferred, together with the form of transfer endorsed on it duly completed and executed, at the specified office of the Registrar. A new Registered Instrument will be issued to the transferee and, in the case of a transfer of part only of a Registered Instrument, a new Registered Instrument in respect of the balance not transferred will be issued to the transferor.

2.05 If so specified in the relevant Final Terms, the Holder of Bearer Instruments may exchange the same for the same aggregate principal amount of Registered Instruments upon the terms and subject to the conditions set forth in the Issue and Paying Agency Agreement. In order to exchange a Bearer Instrument for a Registered Instrument, the Holder thereof shall surrender such Bearer Instrument at the specified office outside the United States of the Issue and Paying Agent or of the Registrar together with a written request for the exchange. Each Bearer Instrument so surrendered must be accompanied by all unmatured Coupons appertaining thereto other than the Coupon in respect of the next payment of interest falling due after the exchange date (as defined in Condition 2.06) where the exchange date would, but for the provisions of Condition 2.06, occur between the Record Date (as defined in Condition 8B.03) for such payment of interest and the date on which such payment of interest falls due.

2.06 Each new Registered Instrument to be issued upon the transfer of a Registered Instrument or the exchange of a Bearer Instrument for a Registered Instrument will be available, within three Relevant Banking Days of the transfer date or the exchange date, as the case may be, for collection by each relevant Holder at the specified office of the Registrar or, at the option of the Holder requesting such exchange or transfer, be mailed (by uninsured post at the risk of the Holder(s) entitled thereto) to such address(es) as may be specified by such Holder. For these purposes, a form of transfer or request for exchange received by the Registrar or the Issue and Paying Agent after the Record Date in respect of any payment due in respect of Registered Instruments shall be deemed not to be effectively received by the Registrar or the Issue and Paying Agent until the day following the due date for such payment.

For the purposes of these Terms and Conditions,

- (i) "Relevant Banking Day" means a day on which commercial banks are open for business (including dealings in foreign exchange and foreign currency deposits) in the place where the specified office of the Registrar is located and, in the case only of an exchange of a Bearer Instrument for a Registered Instrument, where such request for exchange is made to the Issue and Paying Agent, in the place where the specified office of the Issue and Paying Agent is located;
- (ii) the "**exchange date**" shall be the Relevant Banking Day following the day on which the relevant Bearer Instrument shall have been surrendered for exchange in accordance with Condition 2.05; and
- (iii) the "**transfer date**" shall be the Relevant Banking Day following the day on which the relevant Registered Instrument shall have been surrendered for transfer in accordance with Condition 2.04 and all reasonable requirements of the Issuer and the Registrar shall have been satisfied in respect of such transfer.

2.07 The issue of new Registered Instruments on transfer or on the exchange of Bearer Instruments for Registered Instruments will be effected without charge by or on behalf of the relevant Issuer, the Issue and Paying Agent or the Registrar, but upon payment by the applicant of (or the giving by the applicant of such indemnity as the relevant Issuer, the Issue and Paying Agent or the Registrar may require in respect of) any tax, duty or other governmental charges which may be imposed in relation thereto.

#### 3. Status of the Instruments and the Guarantee

#### Status of Senior Instruments

#### This Condition 3.01 is applicable to Instruments issued by Santander International only

3.01 The Senior Instruments (being those Instruments which specify their status as Senior), and the Receipts and Coupons relating to them, constitute direct, unconditional, unsubordinated and unsecured obligations of Santander International and, upon the insolvency of Santander International (and unless they qualify as subordinated claims pursuant to Article 92 of Law 22/2003 (*Ley* Concursal) of 9 July 2003 (the "**Insolvency Law**" or "**Law 22/2003**") or equivalent legal provision which replaces it in the future, and subject to any applicable legal and statutory exceptions), rank *pari passu* and rateably without preference among themselves and the payment obligations of Santander International under the Senior Instruments, Receipts and Coupons related to them rank at least *pari passu* with all other unsecured and unsubordinated indebtedness and monetary obligations involving or otherwise related to borrowed money of Santander International, present or future.

Claims of Noteholders holding Senior Instruments in respect of interest accrued but unpaid as of the commencement of any insolvency procedure in respect of the Issuer shall constitute subordinated claims against the Issuer ranking in accordance with the provisions of article 92.3 of the Insolvency Law and no further interest shall accrue from the date of the declaration of insolvency of the Issuer.

The obligations of the Issuer under the Senior Instruments are also subject to the exercise of any power pursuant to Law 11/2015, RD 1012/2015 and other applicable laws and regulations relating to recovery and resolution of credit institutions and investment firms in Spain. See Risks Factors "Risks Related to Early Intervention And Resolution" Law 11/2015 enables a range of actions to be taken in relation to credit institutions and investment firms considered to be at risk of failing. The taking of any action under Law 11/2015 could materially affect the value of any debt securities.

#### Senior Guarantee

#### This Condition 3.02 is applicable to Instruments issued by Santander International only

3.02 The Guarantor has unconditionally and irrevocably guaranteed the due payment of all sums expressed to be payable by Santander International under the Senior Instruments, Receipts and Coupons on an unsubordinated basis.

The obligations of the Guarantor in respect of Senior Instruments under the Senior Guarantee constitute direct, unconditional, unsubordinated and unsecured obligations of the Guarantor and, upon the insolvency of the Guarantor (and unless they qualify as subordinated claims pursuant to Article 92 of the Insolvency Law or equivalent legal provision which replaces it in the future, and subject to any applicable legal and statutory exceptions), rank *pari passu* and rateably without preference among such obligations of the Guarantor in respect of Senior Instruments and at least *pari passu* with all other unsubordinated and unsecured indebtedness and monetary obligations involving or otherwise related to borrowed money of the Guarantor, present and future. Its obligations in that respect are contained in the Senior Guarantee.

Claims of Noteholders holding Senior Instruments in respect of interest accrued but unpaid as of the commencement of any insolvency procedure in respect of the Issuer shall constitute subordinated claims against the Issuer ranking in accordance with the provisions of article 92.3 of the Insolvency Law and no further interest shall accrue from the date of the declaration of insolvency of the Issuer.

The obligations of the Issuer under the Senior Gurantee are also subject to the exercise of any power pursuant to Law 11/2015, RD 1012/2015 and other applicable laws and regulations relating to recovery and resolution of credit institutions and investment firms in Spain. See Risks Factors "Risks Related to Early Intervention And Resolution" Law 11/2015 enables a range of actions to be taken in relation to credit institutions and

investment firms considered to be at risk of failing. The taking of any action under Law 11/2015 could materially affect the value of any debt securities.

#### Status of Subordinated Instruments

This Condition 3.03 is applicable to Instruments issued by Santander Issuances only

3.03 *Status of the Subordinated Instruments* - The payment obligations of the Issuer under the Subordinated Instruments on account of principal constitute direct, unconditional, unsecured and subordinated obligations of the Issuer and rank:

(i) in the case of Senior Subordinated Instruments, in accordance with Additional Provision 14.2° of Law 11/2015:

(a) pari passu with all other claims for principal in respect of contractually subordinated obligations of the Issuer, at any time outstanding, not constituting Additional Tier 1 Capital (if any) or Tier 2 Capital of the Issuer;

(b) junior to any unsubordinated obligations of the Issuer or to those obligations which become subordinated pursuant to article 92.1° of the Insolvency Law; and

(c) senior to any other subordinated obligations of the Issuer which by law rank junior to the Senior Subordinated Instruments, including, without limitation, any claim for principal in respect of contractually subordinated obligations of the Issuer under any, at any time, outstanding Additional Tier 1 Instruments (if any) or Tier 2 Instruments; and

(ii) in the case of Tier 2 Subordinated Instruments and for so long as the obligations of the Issuer in respect of the Tier 2 Subordinated Instruments constitute a Tier 2 Instrument of the Issuer in accordance with Additional Provision 14.2° of Law 11/2015:

(a) pari passu with all other claims for principal in respect of any, at any time, outstanding Tier 2 Instruments of the Issuer;

(b) junior to (A) any unsubordinated obligations of the Issuer or to those obligations which become subordinated pursuant to article 92.1° of the Insolvency Law and (B) any claim for principal in respect of Senior Subordinated Instruments and any other contractually subordinated obligations of the Issuer, at any time outstanding, not constituting Additional Tier 1 Capital (if any) or Tier 2 Capital of the Issuer; and

(c) senior to any other subordinated obligations of the Issuer which by law rank junior to the Tier 2 Subordinated Instruments, including, without limitation, any claim for principal in respect of contractually subordinated obligations of the Issuer under any outstanding Additional Tier 1 Instruments (if any).

To the extent the obligations of the Issuer in respect of the Tier 2 Subordinated Instruments cease to constitute a Tier 2 Instrument of the Issuer, the payment obligations of the Issuer under the Tier 2 Subordinated Instruments will rank as if the Notes were Senior Subordinated Instruments.

In the event of insolvency (*concurso*) of the Issuer under the Insolvency Law claims by Noteholders holding Subordinated Instruments against the Issuer will fall within the category of subordinated credits (as defined in the Insolvency Law and as further supplemented by Law 11/2015) and will rank as indicated above. Claims of Noteholders holding Subordinated Instruments in respect of interest accrued but unpaid as of the commencement of any insolvency procedure in respect of the Issuer shall constitute subordinated claims against the Issuer ranking in accordance with the provisions of article 92.3 of the Insolvency Law and no further interest shall accrue from the date of the declaration of insolvency of the Issuer.

The obligations of the Issuer under the Subordinated Instruments are also subject to the exercise of any power pursuant to Law 11/2015, RD 1012/2015 or other applicable laws and regulations relating to recovery and resolution of credit institutions and investment firms in Spain. See Risks Factors "Risks Related to Early Intervention And Resolution" Law 11/2015 enables a range of actions to be taken in relation to credit

## institutions and investment firms considered to be at risk of failing. The taking of any action under Law 11/2015 could materially affect the value of any debt securities.

For the purposes of the Terms and Conditions:

**Applicable Banking Regulations** means at any time the laws, regulations, requirements, guidelines and policies relating to capital adequacy, resolution and/or solvency then applicable to the Issuer and/or the Group including, without limitation to the generality of the foregoing, CRD IV, the BRRD and those regulations, requirements, guidelines and policies relating to capital adequacy, resolution and/or solvency then in effect of the Regulator, in each case to the extent then in effect in Spain (whether or not such requirements, guidelines or policies have the force of law and whether or not they are applied generally or specifically to the Issuer and/or the Group);

Additional Tier 1 Capital means Additional Tier 1 capital (*capital de nivel 1 adicional*) as provided under Applicable Banking Regulations;

Additional Tier 1 Instrument means any contractually subordinated obligation of the Issuer constituting an Additional Tier 1 instrument (*instrumentos de capital de nivel 1 adicional*) in accordance with Applicable Banking Regulations;

**CRD IV Implementing Measures** means any regulatory capital rules implementing the CRD IV Directive or the CRR which may from time to time be introduced, including, but not limited to, delegated or implementing acts (regulatory technical standards) adopted by the European Commission, national laws and regulations, and regulations and guidelines issued by the Regulator, the European Banking Authority or any other relevant authority, which are applicable to the Issuer (on a stand alone basis) or the Group (on a consolidated basis) and which prescribe the requirements to be fulfilled by financial instruments for inclusion in the regulatory capital of the Issuer (on a stand alone or consolidated basis) including, without limitation, Spanish Law 10/2014, as amended from time to time, and any other regulation, circular or guidelines implementing Law 10/2014;

Group means the Issuer and its consolidated subsidiaries;

Law 11/2015 means Law 11/2015 of 18 June 2015 on recovery and resolution of credit institutions and investment firms;

**RD 1012/2015** means Royal Decree 1012/2015 of 6th November which develops certain provisions of Law 11/2015;

**Regulator** means the European Central Bank or *Banco de España*, as applicable, or such other or successor authority having primary bank supervisory authority with respect to prudential matters in relation to the Issuer and/or the Group;

**Senior Subordinated Instruments** means subordinated debt instruments which do not qualify as Additional Tier 1 Capital or Tier 2 Capital;

Tier 2 Capital means Tier 2 capital (capital de nivel 2) as provided under the Applicable Banking Regulations;

**Tier 2 Instrument** means any contractually subordinated obligation of the Issuer constituting a Tier 2 instrument (*instrumentos de capital de nivel 2*) in accordance with Applicable Banking Regulations; and

Tier 2 Subordinated Instruments means subordinated debt which qualify as Tier 2 Capital.

#### Subordinated Guarantee

This Condition 3.04 is applicable to Instruments issued by Santander Issuances only

3.04 The Guarantor shall, on or before the date of issue (as specified in the relevant Final Terms) of any Subordinated Instruments, execute a guarantee in the form scheduled to the Base Prospectus dated 9 June 2016 (the guarantees in relation to Senior Subordinated Instruments will each be a "Senior Subordinated Guarantee",

and the guarantees in relation to Tier 2 Subordinated Instruments will each be a Tier 2 Subordinated Guarantee, and together, each, a "Subordinated Guarantee").

Pursuant to each Subordinated Guarantee, the Guarantor will unconditionally and irrevocably guarantee, on a subordinated basis, the due and punctual payment of all the sums expressed to be payable by Santander Issuances under the relevant Subordinated Instruments.

The obligations of the Guarantor under the Subordinated Guarantees in respect of the relevant Subordinated Instruments constitute direct, unconditional, subordinated and unsecured obligations of the Guarantor which, upon the insolvency of the Guarantor (and unless they qualify as subordinated claims pursuant to the Insolvency Law or equivalent legal provision which replace them in the future, and subject to any applicable legal and statutory exceptions) shall rank, under Article 92.2 of the Insolvency Law, as amended by Additional Provision 14.2 of Law 11/2015, (or equivalent legal provisions which replace, substitute or amend it in the future),

#### i) the Senior Subordinated Guarantees

(a) pari passu with all other contractually subordinated obligations of the Guarantor (other than (1) those subordinated obligations which qualify as subordinated claims pursuant to Articles 92.3 to 92.7 of the Insolvency Law or equivalent legal provisions which replace them in the future, (2) other subordinated obligations which by law or their terms rank junior to the Guarantor's obligations under the Senior -Subordinated Guarantees ( including the Tier 2 Subordinated Guarantees) and (3) any other subordinated obligations which by law and/or their terms, and to the extent permitted by Spanish law, rank senior to the Guarantor's obligations under the Senior Subordinated obligations of the Guarantor ranking pari passu with the Senior Subordinated Guarantees); and

(b) junior to any non-subordinated obligations of the Guarantor, any other subordinated obligations which by law and/or their terms, and to the extent permitted by Spanish law, rank senior to the Guarantor's obligations under the Senior Subordinated Guarantees, and any claim on the Guarantor, which becomes subordinated as a consequence of article 92.1° of the Insolvency Law.

ii) the Tier 2 Subordinated Guarantees

(a) pari passu with all other contractually subordinated obligations of the Guarantor (other than (1) those subordinated obligations which qualify as subordinated claims pursuant to Articles 92.3 to 92.7 of the Insolvency Law or equivalent legal provisions which replace them in the future, (2) other subordinated obligations which by law or their terms rank junior to the Guarantor's obligations under the Tier 2 Subordinated Guarantees and (3) any other subordinated obligations which by law and/or their terms, and to the extent permitted by Spanish law, rank senior to the Guarantor's obligations under the Tier 2 Subordinated Guarantees (including the Senior Subordinated Guarantees) and/or to any subordinated obligations of the Guarantor ranking pari passu with the Tier 2 Subordinated Guarantees); and

(b) junior to any non-subordinated obligations of the Guarantor, any other subordinated obligations which by law and/or their terms, and to the extent permitted by Spanish law, rank senior to the Guarantor's obligations under the Tier 2 Subordinated Guarantees (including the Senior Subordinated Guarantees), and any claim on the Guarantor, which becomes subordinated as a consequence of article 92.1° of the Insolvency Law.

The obligations of the Guarantor under the Subordinated Guarantee are also subject to the exercise of any power pursuant to Law 11/2015, RD 1012/2015 and other applicable laws and regulations relating to recovery and resolution of credit institutions and investment firms in Spain. See Risks Factors "Risks Related to Early Intervention And Resolution" Law 11/2015 enables a range of actions to be taken in relation to credit institutions and investment firms considered to be at risk of failing. The taking of any action under Law 11/2015 could materially affect the value of any debt securities

#### 4. Interest

Instruments will be interest-bearing. The Final Terms in relation to each Tranche of Instruments shall specify which of Condition 4A, 4B, 4C and/or 4D shall be applicable and Condition 4E will be applicable to each Tranche of Instruments as specified therein save, in each case, to the extent inconsistent with the relevant Final Terms. In relation to any Tranche of Instruments, the relevant Final Terms may specify actual amounts of interest payable rather than, or in addition to, a rate or rates at which interest accrues.

#### 4A Interest — Fixed Rate

This Condition 4A applies to Fixed Rate Instruments only. The applicable Final Terms contains provisions applicable to the determination of fixed rate interest and must be read in conjunction with this Condition 4A and/or the relevant provisions of the Payout Annex for full information on the manner in which interest is calculated on Fixed Rate Instruments.

Instruments in relation to which this Condition 4A is specified in the relevant Final Terms as being applicable shall bear interest from their date of issue (as specified in the relevant Final Terms) or from such other date as may be specified in the relevant Final Terms at the rate or rates per annum (or otherwise, as specified in the relevant Final Terms) specified in the relevant Final Terms. Such interest will be payable in arrear on such dates as are specified in the relevant Final Terms and on the date of final maturity thereof. Interest in respect of a period of less than one year will be calculated on such basis as may be specified in the relevant Final Terms.

#### 4B Interest — Reset Instruments

This Condition 4B applies to Reset Instruments only. The applicable Final Terms contains provisions applicable to the determination of reset rate interest and must be read in conjunction with this Condition 4B and/or the relevant provisions of the Payout Annex for full information on the manner in which interest is calculated on Reset Instruments.

#### Rates of Interest and Interest Payment Dates

4B.01 Instruments in relation to which this Condition 4B is specified in the relevant Final Terms as being applicable shall bear interest:

- (A) from their date of issue (as specified in the relevant Final Terms) or from such other date as may be specified in the relevant Final Terms until (but excluding) the First Reset Date at the rate per annum equal to the Initial Rate of Interest;
- (B) from (and including) the First Reset Date until (but excluding) the Second Reset Date or, if no such Second Reset Date is specified in the applicable Final Terms, the Maturity Date at the rate per annum equal to the First Reset Rate of Interest; and
- (C) for each Subsequent Reset Period thereafter (if any), at the rate per annum equal to the relevant Subsequent Reset Rate of Interest,

payable, in each case, on such dates as are specified in the relevant Final Terms and on the date of final maturity thereof. Interest in respect of a period of less than one year will be calculated on such basis as may be specified in the relevant Final Terms.

For the purposes of these Terms and Conditions:

"First Margin" means the margin specified as such in the applicable Final Terms;

"**First Reset Date**" means the date specified in the applicable Final Terms as adjusted (if so specified in the applicable Final Terms) as if the relevant Reset Date was an Interest Payment Date;

"First Reset Period" means the period from (and including) the First Reset Date until (but excluding) the Second Reset Date or, if no such Second Reset Date is specified in the applicable Final Terms, the Maturity Date;

"**First Reset Rate of Interest**" means, in respect of the First Reset Period and subject to Condition 4B.02, the rate of interest determined by the Calculation Agent on the relevant Reset Determination Date as the sum of the relevant Mid-Swap Rate and the First Margin;

"Initial Rate of Interest" has the meaning specified in the applicable Final Terms;

"**Mid-Market Swap Rate**" means for any Reset Period the mean of the bid and offered rates for the fixed leg payable with a frequency equivalent to the Fixed Leg Swap Duration specified in the relevant Final Terms (calculated on the day count basis customary for fixed rate payments in the Specified Currency as determined by the Calculation Agent) of a fixed-for-floating interest rate swap transaction in the Specified Currency which transaction (i) has a term equal to the relevant Reset Period and commencing on the relevant Reset Date, (ii) is in an amount that is representative for a single transaction in the relevant market at the relevant time with an acknowledged dealer of good credit in the swap market and (iii) has a floating leg based on the Mid-Swap Floating Leg Benchmark Rate for the Mid-Swap Maturity (as specified in the applicable Final Terms) (calculated on the day count basis customary for floating rate payments in the Specified Currency as determined by the Calculation Agent);

"Mid-Market Swap Rate Quotation" means a quotation (expressed as a percentage rate per annum) for the relevant Mid-Market Swap Rate;

"Mid-Swap Floating Leg Benchmark Rate" means EURIBOR if the Specified Currency is euro or LIBOR for the Specified Currency if the Specified Currency is not euro;

"Mid-Swap Rate" means, in relation to a Reset Determination Date and subject to Condition 4B.02, either:

(i) if Single Mid-Swap Rate is specified in the applicable Final Terms, the rate for swaps in the Specified Currency:

(A) with a term equal to the relevant Reset Period; and

(B) commencing on the relevant Reset Date,

which appears on the Relevant Screen Page or such replacement page on that service which displays the information; or

- (ii) if Mean Mid-Swap Rate is specified in the applicable Final Terms, the arithmetic mean (expressed as a percentage rate per annum and rounded, if necessary, to the nearest 0.001 per cent. (0.0005 per cent. being rounded upwards) of the bid and offered swap rate quotations for swaps in the Specified Currency:
  - (A) with a term equal to the relevant Reset Period; and

(B) commencing on the relevant Reset Date,

which appear on the Relevant Screen Page or such replacement page on that service which displays the information,

in either case, as at approximately 11.00 a.m. in the principal financial centre of the Specified Currency on such Reset Determination Date, all as determined by the Calculation Agent;

"**Reset Instruments Rate of Interest**" means the Initial Rate of Interest, the First Reset Rate of Interest or the Subsequent Reset Rate of Interest, as applicable;

"Reset Business Day" means a day on which commercial banks are open for business and foreign exchange markets settle payments in any Reset Business Centre specified in the relevant Final Terms;

"Reset Date" means the First Reset Date, the Second Reset Date and each Subsequent Reset Date (as applicable);

"Reset Determination Date" means, in respect of the First Reset Period, the second Reset Business Day prior to the First Reset Date, in respect of the first Subsequent Reset Period, the second Reset Business Day prior to

the Second Reset Date and, in respect of each Subsequent Reset Period thereafter, the second Reset Business Day prior to the first day of each such Subsequent Reset Period;

"Reset Period" means the First Reset Period or a Subsequent Reset Period, as the case may be;

"Second Reset Date" means the date specified in the applicable Final Terms as adjusted (if so specified in the applicable Final Terms) as if the relevant Reset Date was an Interest Payment Date;

"Subsequent Margin" means the margin specified as such in the applicable Final Terms;

"Subsequent Reset Date" means the date or dates specified in the applicable Final Terms as adjusted (if so specified in the applicable Final Terms) as if the relevant Reset Date was an Interest Payment Date;

"Subsequent Reset Period" means the period from (and including) the Second Reset Date to (but excluding) the next Subsequent Reset Date, and each successive period from (and including) a Subsequent Reset Date to (but excluding) the next succeeding Subsequent Reset Date; and

"Subsequent Reset Rate of Interest" means, in respect of any Subsequent Reset Period and subject to Condition 4B.02, the rate of interest determined by the Calculation Agent on the relevant Reset Determination Date as the sum of the relevant Mid-Swap Rate and the relevant Subsequent Margin.

#### 4B.02 Fallbacks

If on any Reset Determination Date the Relevant Screen Page is not available or the Mid-Swap Rate does not appear on the Relevant Screen Page, the Calculation Agent shall request each of the Reference Banks (as defined below) to provide the Calculation Agent with its Mid-Market Swap Rate Quotation as at approximately 11.00 a.m. in the principal financial centre of the Specified Currency on the Reset Determination Date in question.

If two or more of the Reference Banks provide the Calculation Agent with Mid-Market Swap Rate Quotations, the First Reset Rate of Interest or the Subsequent Reset Rate of Interest (as applicable) for the relevant Reset Period shall be the sum of the arithmetic mean (rounded, if necessary, to the nearest 0.001 per cent. (0.0005 per cent. being rounded upwards)) of the relevant Mid-Market Swap Rate Quotations and the First Margin or Subsequent Margin (as applicable), all as determined by the Calculation Agent.

If on any Reset Determination Date only one of the Reference Banks provides the Calculation Agent with a Mid-Market Swap Rate Quotation as provided in the foregoing provisions of this paragraph, the First Reset Rate of Interest or the Subsequent Reset Rate of Interest (as applicable) shall be the sum of the relevant Mid-Market Swap Rate Quotation (rounded, if necessary, to the nearest 0.001 per cent (0.0005 per cent. being rounded upwards)) and the First or Subsequent Margin (as applicable), all as determined by the Calculation Agent.

If on any Reset Determination Date none of the Reference Banks provides the Calculation Agent with a Mid-Market Swap Rate Quotation, the First Reset Rate of Interest or the Subsequent Reset Rate of Interest (as applicable) shall be (i) the rate determined on the previous Reset Determination Date (if any) or (ii) determined by the Calculation Agent following consultation with the Issuer.

For the purposes of this Condition 4B.02 "**Reference Banks**" means the principal office in the principal financial centre of the Specified Currency of four major banks in the swap, money, securities or other market most closely connected with the relevant Mid-Swap Rate as selected by the Issuer on the advice of an investment bank of international repute.

## 4C Interest — Floating Rate Instruments, CMS-Linked Instruments and Variable Interest Rate Instruments

This Condition 4C applies to Floating Rate Instruments, CMS-Linked Instruments and Variable Interest Rate Instruments. The applicable Final Terms contains provisions applicable to the determination of interest in respect of such Instruments and must be read in conjunction with this Condition 4C and/or the relevant provisions of the Payout Annex for full information on the manner in which interest is calculated on Floating Rate Instruments, CMS-Linked Instruments and Variable Interest Rate Instruments. In particular in respect of Variable Interest Instruments, the applicable Final Terms will identify those items specified in the applicable paragraph of the Payout Annex.

4C.01 Instruments in relation to which this Condition 4C is specified in the relevant Final Terms as being applicable, shall bear interest at the rate or rates per annum (or otherwise, as specified in the relevant Final Terms) determined in accordance with this Condition 4C. Condition 4E.01 shall apply to Instruments to which this Condition 4C applies. The Rate of Interest payable from time to time in respect of Floating Rate Instruments and CMS-Linked Instruments will be determined in the manner specified in the applicable Final Terms. The Rate of Interest payable from time to time in respect of Variable Interest Instruments will be determined in accordance with the relevant paragraph of the Payout Annex.

4C.02 Such Instruments shall bear interest from their date of issue (as specified in the relevant Final Terms) or from such other date as may be specified in the relevant Final Terms. Such interest will be payable in arrear on each Interest Payment Date (as defined in Condition 4E.01) and on the maturity date.

#### 4C.03 Screen Rate Determination

If "Screen Rate Determination" is specified in the relevant Final Terms as the manner in which the rate(s) of interest (the "Rate of Interest") is/are to be determined, the Rate of Interest applicable to such Instruments for each Interest Period will be determined by the Calculation Agent (as defined in Condition 4E.03) on the following basis:

- (A) if the Reference Rate is a composite quotation or customarily supplied by one entity, the Calculation Agent will determine the Reference Rate which appears on the Relevant Screen Page as of the Relevant Time on the relevant Interest Determination Date.
- (B) in any other case, the Calculation Agent will determine the arithmetic mean of the Reference Rates which appear on the Relevant Screen Page as of the Relevant Time on the relevant Interest Determination Date;
- (C) if, in the case of (A) above, such rate does not appear on that page or, in the case of (B) above, fewer than two such rates appear on that page or if, in either case, the Relevant Screen Page is unavailable, the Calculation Agent will:
  - (1) request the principal Relevant Financial Centre office of each of the Reference Banks to provide a quotation of the Reference Rate at approximately the Relevant Time on the Interest Determination Date to prime banks in the Relevant Financial Centre interbank market in an amount that is representative for a single transaction in that market at that time; and
  - (2) determine the arithmetic mean of such quotations; and
- (D) if fewer than two such quotations are provided as requested, the Calculation Agent will determine the arithmetic mean of the rates (being the nearest to the Reference Rate, as determined by the Calculation Agent) quoted by major banks in the Relevant Financial Centre (or in the case of Instruments denominated in Euro, in such financial centre(s) as the Calculation Agent may select), selected by the Calculation Agent, at approximately 11.00 a.m. (local time in the Relevant Financial Centre or local time at such other financial centre(s) as aforesaid) on the first day of the relevant Interest Period for loans in the Specified Currency to leading European banks for a period equal to the relevant Interest Period and in an amount that is representative for a single transaction in that market at that time;

and the Rate for such Interest Period shall be the rate or (as the case may be) the arithmetic mean so determined; provided, however, that if the Calculation Agent is unable to determine a rate or (as the case may be) an arithmetic mean in accordance with the above provisions in relation to any Interest Period, the Rate will be the

rate or (as the case may be) the arithmetic mean last determined in relation to the Instruments in respect of a preceding Interest Period.

4C.04 **ISDA Determination:** If ISDA Determination is specified in the relevant Final Terms as the manner in which the Rate(s) of Interest is/are to be determined, the Rate applicable to the Instruments for each Interest Period will be the relevant ISDA Rate where "**ISDA Rate**" in relation to any Interest Period means a rate equal to the Floating Rate (as defined in the 2006 Definitions of the International Swaps and Derivatives Association, Inc. (the "**ISDA Definitions**") (as amended and updated as at the date specified in the relevant Final Terms) that would be determined by the Calculation Agent under an interest rate swap transaction if the Calculation Agent were acting as Calculation Agent for that interest rate swap transaction under the terms of an agreement incorporating the ISDA Definitions and under which:

- (i) the Floating Rate Option (as defined in the ISDA Definitions) is as specified in the relevant Final Terms;
- (ii) the Designated Maturity (as defined in the ISDA Definitions) is a period specified in the relevant Final Terms; and
- (iii) the relevant Reset Date (as defined in the ISDA Definitions) is either (A) if the relevant Floating Rate Option is based on the London inter-bank offered rate (LIBOR) for a currency, the first day of that Interest Period or (B) in any other case, as specified in the relevant Final Terms.
- 4C.05 *Rate of Interest*: The Rate of Interest in relation to the Instruments shall be determined as follows:
- (A) If "Margin Plus Rate" is specified as applicable in the applicable Final Terms, the Rate of Interest will be equal to the Margin plus the Rate;
- (B) If "Specified Percentage Multiplied by Rate" is specified in the applicable Final Terms, the Rate of Interest will be equal to the Specified Percentage multiplied by the Rate; or
- (C) If "Difference in Rates" is specified in the applicable Final Terms, the Rate of Interest will be equal to the Specified Percentage multiplied by (Rate– Rate 2), each of Rate and Rate 2 to be determined in accordance with Condition 4C.03 or with Condition 4C.04 as applicable.

4C.06 *Maximum or Minimum Rate of Interest*: If any Maximum Rate of Interest or Minimum Rate of Interest is specified in the relevant Final Terms, then the Rate of Interest shall in no event be greater than the Maximum Rate of Interest or be less than the Minimum Rate of Interest so specified.

4C.07 *CMS Linked Interest Provisions*: If the CMS-Linked Interest Instruments Provisions are specified in the relevant Final Terms as being applicable, the Rate(s) applicable to the Instruments for each Interest Period will be the constant maturity swap rate specified in the relevant Final Terms.

4C. 08 *Step-up Provisions*: If the Step-up Provisions are specified in the relevant Final Terms as being applicable, if the Barrier Condition is met, the interest rate applicable to Senior Instruments will be increased by the relevant percentage (the "**Step-up**") as specified in the applicable Final Terms with effect from, and including, the Interest Payment Date immediately following the date the Barrier Condition was met provided that, if the Barrier Condition ceases to apply, the Step-up shall no longer apply from, and including, the Interest Payment Date immediately following the date the Barrier Condition generates to apply.

If as described in the paragraph above a Step-up comes into effect or subsequently no longer applies, then the Issuer shall, without undue delay, after becoming aware thereof, give notice of the Step-up or disaplication thereof, to the Holders in accordance with Condition 13 (*Notices*).

In the case of Subordinated Instruments which qualify as regulatory capital (*recursos propios*), the Step-up shall take place in accordance with the requirements of Spanish law (including for this purpose Bank of Spain's (the **Regulator**) regulations in so far as the relevant Issuer seeks to maintain eligibility of such instruments as regulatory capital).

4C.09 The Calculation Agent will, as soon as practicable after determining the Rate of Interest in relation to each Interest Period, calculate the amount of interest (the "Interest Amount") payable in respect of the principal amount of the smallest or minimum denomination of such Instruments specified in the relevant Final Terms for

the relevant Interest Period. The Interest Amount will be calculated by applying the Rate of Interest for such Interest Period to such principal amount, multiplying the product by a fraction (day count fraction) the numerator of which is the actual number of days in the Interest Period concerned and the denominator for which is 360 (or, in the case of Instruments denominated in Sterling, 365 or, when all or part of an Interest Period falls in a leap year, 366 for that proportion of the Interest Period so falling) or by such other day count fraction as may be specified in the relevant Final Terms and rounding the resulting figure to the nearest sub-unit of the currency in which such Instruments are denominated or, as the case may be, in which such interest is payable (one half of any such sub-unit being rounded upwards).

## 4D Equity Index-Linked Interest Instruments Provisions and Inflation-Linked Interest Instruments Provisions

4D.01 *Equity Index-Linked Interest Instruments Provisions*: If the Equity Index-Linked Interest Instruments Provisions are specified in the relevant Final Terms as being applicable, the Rate(s) of Interest applicable to the Instruments for each Interest Period will be determined in the manner specified in the Equity Index-Linked Interest Instruments Annex.

4D.02 *Inflation-Linked Interest Instruments Provisions*: If the Inflation-Linked Interest Provisions are specified in the relevant Final Terms as being applicable, the Rate(s) of Interest applicable to the Instruments for each Interest Period will be determined in the manner specified in the Inflation-Linked Interest Instruments Annex.

#### 4E Interest — Supplemental Provision

#### Interest Payment Date Conventions and other Calculations

- 4E.01(a) **Business Day Convention:** The Final Terms in relation to each Series of Instruments in relation to which this Condition 4E.01 is specified as being applicable shall specify which of the following conventions shall be applicable, namely:
  - (i) the "FRN Convention", in which case interest shall be payable in arrear on each date (each an "Interest Payment Date") which numerically corresponds to their date of issue or such other date as may be specified in the relevant Final Terms or, as the case may be, the preceding Interest Payment Date in the calendar month which is the number of months specified in the relevant Final Terms after the calendar month in which such date of issue or such other date as aforesaid or, as the case may be, the preceding Interest Payment Date case may be, the preceding Interest Payment Date occurred *provided that*:
    - (a) if there is no such numerically corresponding day in the calendar month in which an Interest Payment Date should occur, then the relevant Interest Payment Date will be the last day which is a Business Day (as defined in Condition 8C.03) in that calendar month;
    - (b) if an Interest Payment Date would otherwise fall on a day which is not a Business Day, then the relevant Interest Payment Date will be the first following day which is a Business Day unless that day falls in the next calendar month, in which case it will be the first preceding day which is a Business Day; and
    - (c) if such date of issue or such other date as aforesaid or the preceding Interest Payment Date occurred on the last day in a calendar month which was a Business Day, then all subsequent Interest Payment Dates will be the last day which is a Business Day in the calendar month which is the specified number of months after the calendar month in which such date of issue or such other date as aforesaid or, as the case may be, the preceding Interest Payment Date occurred;
  - (ii) the "Modified Following Business Day Convention", in which case interest shall be payable in arrear on such dates (each an "Interest Payment Date") as are specified in the relevant Final Terms *provided that*, if any Interest Payment Date would otherwise fall on a date which is not a Business Day, the relevant Interest Payment Date will be the first following day which is a Business Day unless that day falls in the next calendar month, in which case the relevant Interest Payment Date will be the first preceding day which is a Business Day;

- (iii) the "Following Business Day Convention" in which case interest shall be payable in arrear on such dates (each an "Interest Payment Date") as are specified in the relevant Final Terms provided that, if any Interest Payment Date would otherwise fall on a date which is not a Business Day, the relevant Interest Payment Date will be the first following day which is a Business Day; or
- (iv) **"No Adjustment**" in which case the relevant date shall not be adjusted in accordance with any Business Day Convention.
- (b) "Day Count Fraction" means, in respect of the calculation of an amount for any period of time ("Calculation Period"), such day count fraction as may be specified in the Final Terms and:
  - (i) if "Actual/Actual", "Actual/Actual (ISDA)", "Act/Act" or "Act/Act (ISDA)" is so specified, means the actual number of days in the Calculation Period divided by 365 (or, if any portion of the Calculation Period falls in a leap year, the sum of (A) the actual number of days in that portion of the Calculation Period falling in a leap year divided by 366 and (B) the actual number of days in that portion of the Calculation Period falling in a non-leap year divided by 365);
  - (ii) if "Actual/365 (Fixed)", "Act/365 (Fixed)", "A/365 (Fixed)" or "A/365F" is so specified, means the actual number of days in the Calculation Period divided by 365;
  - (iii) if "Actual/Actual (ICMA)" or "Act/Act (ICMA)" is so specified, means a fraction equal to "number of days accrued/number of days in year", as such terms are used in Rule 251 of the statutes, by-laws, rules and recommendations of the International Capital Market Association (the "ICMA Rule Book"), calculated in accordance with Rule 251 of the ICMA Rule Book as applied to non U.S. dollars denominated straight and convertible bonds issued after 31 December 1998, as though the interest coupon on a bond were being calculated for a coupon period corresponding to the Calculation Period;
  - (iv) if "Actual/360", "Act/360" or "A/360" is so specified, means the actual number of days in the Calculation Period divided by 360;
  - (v) if "**30/360**" "**360/360**" or "**Bond Basis**" is so specified, means the number of days in the Calculation Period divided by 360, calculated on a formula basis as follows:

Day Count Fraction = 
$$\frac{[360 \times (Y_2 - Y_1)] + [30 \times (M_2 - M_1)] + (D_2 - D_1)}{360}$$

where:

"Y<sub>1</sub>" is the year, expressed as a number, in which the first day of the Calculation Period falls;

" $Y_2$ " is the year, expressed as a number, in which the day immediately following the last day included in the Calculation Period falls;

 $"M_1"$  is the calendar month, expressed as a number, in which the first day of the Calculation Period falls;

 $"M_2"$  is the calendar month, expressed as number, in which the day immediately following the last day included in the Calculation Period falls;

" $D_1$ " is the first calendar day, expressed as a number, of the Calculation Period, unless such number would be 31, in which case  $D_1$  will be 30; and

" $D_2$ " is the calendar day, expressed as a number, immediately following the last day included in the Calculation Period, unless such number would be 31 and  $D_1$  is greater than 29, in which case  $D_2$  will be 30; (vi) if "**30E/360**" or "**Eurobond Basis**" is so specified, means the number of days in the Calculation Period divided by 360, calculated on a formula basis as follows:

Day Count Fraction = 
$$\frac{[360 \times (Y_2 - Y_1)] + [30 \times (M_2 - M_1)] + (D_2 - D_1)}{360}$$

where:

"Y<sub>1</sub>" is the year, expressed as a number, in which the first day of the Calculation Period falls;

" $Y_2$ " is the year, expressed as a number, in which the day immediately following the last day included in the Calculation Period falls;

" $M_1$ " is the calendar month, expressed as a number, in which the first day of the Calculation Period falls;

 $"M_2"$  is the calendar month, expressed as a number, in which the day immediately following the last day included in the Calculation Period falls;

" $D_1$ " is the first calendar day, expressed as a number, of the Calculation Period, unless such number would be 31, in which case  $D_1$  will be 30; and

" $D_2$ " is the calendar day, expressed as a number, immediately following the last day included in the Calculation Period, unless such number would be 31, in which case  $D_2$  will be 30.

(vii) if "**30E/360 (ISDA)**" is specified, the number of days in the Calculation Period divided by 360, calculated on a formula basis as follows:

Day Count Fraction = 
$$\frac{[360 \times (Y_2 - Y_1)] + [30 \times (M_2 - M_1)] + (D_2 - D_1)}{360}$$

where:

"Y<sub>1</sub>" is the year, expressed as a number, in which the first day of the Calculation Period falls;

" $Y_2$ " is the year, expressed as a number, in which the day immediately following the last day included in the Calculation Period falls;

" $M_1$ " is the calendar month, expressed as a number, in which the first day of the Calculation Period falls;

 $"M_2"$  is the calendar month, expressed as a number, in which the day immediately following the last day included in the Calculation Period falls;

" $D_1$ " is the first calendar day, expressed as a number, of the Calculation Period, unless (i) that day is the last day of February or (ii) such number would be 31, in which case  $D_1$  will be 30; and

" $D_2$ " is the calendar day, expressed as a number, immediately following the last day included in the Calculation Period, unless (i) that day is the last day of February but not the Termination Date or (ii) such number would be 31, in which case  $D_2$  will be 30.

Each period beginning on (and including) such date of issue or such other date as aforesaid and ending on (but excluding) the first Interest Payment Date and each period beginning on (and including) an Interest Payment Date and ending on (but excluding) the next Interest Payment Date is herein called an "Interest Period".

# Notification of Rates of Interest, Interest Amounts and Interest Payment Dates

4E.02 The Calculation Agent will cause each Rate of Interest, Reset Instruments Rate of Interest floating rate, Interest Payment Date, final day of a calculation period, Interest Amount, floating amount or other item, as the case may be, determined or calculated by it to be notified to the Issuer and the Issue and Paying Agent. The Issue and Paying Agent will cause all such determination or calculations to be notified to the other Paying Agents and, in the case of Registered Instruments, the Registrar (from whose respective specified offices such information will be available) and to the Holders in accordance with Condition 13 as soon as practicable after such determination or calculation but in any event not later than the fourth London Banking Day thereafter or, if earlier, in the case of notification to any listing authority, stock exchange and/or quotation system, the time required by the rules of any such listing authority, stock exchange and/or quotation system. The Issue and Paying Agent will cause all such determinations or calculations to be notified to the Irish Stock Exchange no later than the first day of each Interest Period. The Calculation Agent will be entitled to amend any Interest Amount, floating amount, Interest Payment Date or final day of a calculation period (or to make appropriate alternative arrangements by way of adjustment) without prior notice in the event of the extension or abbreviation of any relevant Interest Period or calculation period and such amendment will be notified in accordance with the first two sentences of this Condition 4D.02.

4E.03 The determination by the Calculation Agent of all items falling to be determined by it pursuant to these Terms and Conditions shall, in the absence of manifest error, be final and binding on all parties.

"**Calculation Agent**" means the Issue and Paying Agent or such other person specified in the relevant Final Terms as the party responsible for calculating the Rate(s) of Interest and Interest Amount(s) and/or such other amount(s) as may be specified in the relevant Final Terms.

# **Accrual of Interest**

4E.04 Interest shall accrue on the principal amount of each Instrument or, in the case of an Instalment Instrument, on each instalment of principal, on the paid up principal amount of such Instrument or otherwise as indicated in the Final Terms from the Interest Commencement Date. Interest will cease to accrue as from the due date for redemption therefor (or, in the case of an Instalment Instrument, in respect of each instalment of principal, on the due date for payment thereof) unless upon (except in the case of any payment where presentation and/or surrender of the relevant Instrument is not required as a precondition of payment) due presentation or surrender thereof, payment in full of the principal amount or the relevant instalment or, as the case may be, redemption amount is improperly withheld or refused or default is otherwise made in the payment thereof in which case interest shall continue to accrue thereon (as well after as before any demand or judgment) at the rate then applicable to the principal amount of the Instruments or such other rate as may be specified in the relevant Final Terms (the "Default Rate") until the earlier of (i) the date on which, upon due presentation of the relevant Instrument (if required), the relevant payment is made or (ii) (except in the case of any payment where presentation and/or surrender of the relevant Instrument is not required as a precondition of payment) the seventh day after the date on which notice is given to the Holders in accordance with Condition 13 that the Issue and Paying Agent or the Registrar (as the case may be) has received the funds required to make such payment (except to the extent that there is failure in the subsequent payment thereof to the relevant Holder).

## 5. **Redemption and Purchase**

#### **Redemption at Maturity**

5.01 Unless previously redeemed, or purchased and cancelled, each Instrument shall be redeemed at its maturity redemption amount (the "**Maturity Redemption Amount**") (which shall be its principal amount or such other Maturity Redemption Amount as may be specified in or determined in accordance with the relevant Final Terms) (or, in the case of Instalment Instruments, in such number of instalments and in such amounts as may be specified in the relevant Final Terms) on the date or dates (or, in the case of Instruments which bear interest at a floating rate of interest, on the date or dates upon which interest is payable) specified in the relevant Final Terms. Subordinated Instruments qualifying as regulatory capital (*recursos propios*) in accordance with Regulator requirements will have a maturity of not less than five years or as otherwise permitted in accordance with Applicable Banking Regulations in force at the relevant time.

For the purposes of these Terms and Conditions:

"**Applicable Banking Regulations**" means at any time the laws, regulations, requirements, guidelines and policies relating to capital adequacy applicable to the Guarantor and/or the Group including, without limitation to the generality of the foregoing, those regulations, requirements, guidelines and policies relating to capital adequacy then in effect of the Regulator (whether or not such requirements, guidelines or policies have the force of law and whether or not they are applied generally or specifically to the Guarantor and/or the Group).

"**Regulator**" means the Bank of Spain or such other governmental authority which assumes or performs the functions of the Bank of Spain, as at the Issue Date of the relevant Subordinated Instruments, or such other or successor authority exercising primary bank supervisory authority, in each case with respect to prudential matters in relation to the Guarantor and/or the Group.

# Early Redemption for Taxation Reasons

5.02 If, in relation to any Series of Instruments, (i) as a result of any change in the laws or regulations of Spain or in either case of any political subdivision thereof or any authority or agency therein or thereof having power to tax or in the interpretation or administration of any such laws or regulations which becomes effective on or after the date of issue of such Instruments or any earlier date specified in the relevant Final Terms, (a) the relevant Issuer (or, if either the Senior Guarantee or the Subordinated Guarantee was called, the Guarantor) would be required to pay additional amounts as provided in Condition 7 or (b) in the case of Subordinated Instruments, the relevant Issuer would not be entitled to claim a deduction in computing tax liabilities in Spain in respect of any interest to be paid on the next Interest Payment Date or the value of such deduction to the relevant Issuer would be materially reduced or (c) in the case of Subordinated Instruments, the applicable tax treatment of the Subordinated Instrument changes and (ii) such circumstances are evidenced by the delivery by the relevant Issuer or (as the case may be) the Guarantor to the Issue and Paying Agent of a certificate signed by two directors of the relevant Issuer or (as the case may be) the Guarantor stating that the said circumstances prevail and describing the facts leading thereto, an opinion of independent legal advisers of recognised standing to the effect that such circumstances prevail and, in the case of Subordinated Instruments qualifying as regulatory capital (recursos propios), a copy of the Regulator's consent to the redemption, the relevant Issuer may, at its option and having given no less than thirty nor more than sixty days' notice (ending, in the case of Instruments which bear interest at a floating rate, on a day upon which interest is payable) to the Holders of the Instruments in accordance with Condition 13 (which notice shall be irrevocable), redeem all (but not some only) of the outstanding Instruments (in the case of Subordinated Instruments qualifying as regulatory capital (recursos propios) in accordance with the requirements of Applicable Banking Regulations in force at the relevant time) comprising the relevant Series at their early tax redemption amount (the "Early Redemption Amount (Tax)") (which shall be their principal amount or at such other Early Redemption Amount (Tax) as may be specified in or determined in accordance with the relevant Final Terms) less, in the case of any Instalment Instrument, the aggregate amount of all instalments that shall have become due and payable in respect of such Instrument prior to the date fixed for redemption under any other Condition (which amount, if and to the extent not then paid, remains due and payable), together with accrued interest (if any) thereon provided, however, that (i) (in the case of (a) above) no such notice of redemption may be given earlier than 90 days (or, in the case of Instruments which bear interest at a floating rate a number of days which is equal to the aggregate of the number of days falling within the then current interest period applicable to the Instruments plus 60 days) prior to the earliest date on which the relevant Issuer or (as the case may be) the Guarantor would be obliged to pay such additional amounts were a payment in respect of the Instruments then due and (ii) in the case of Subordinated Instruments qualifying as regulatory capital (recursos propios), that the Regulator consents to redemption of the Subordinated Instruments.

In the case of Subordinated Instruments qualifying as regulatory capital (*recursos propios*), redemption for taxation reasons is subject to the prior consent of the Regulator and may only take place in accordance with Applicable Banking Regulations in force at the relevant time.

Article 78(4) provides that the Regulator may only permit the redemption of Subordinated Instruments before the fifth anniversary of the Issue Date for taxation reasons if, in addition to meeting one of the conditions referred to in paragraphs (a) or (b) of Article 78(1) (as described below), there is a change in the applicable tax treatment of the instruments and the institution demonstrates to the satisfaction of the Regulator that such change is material and was not reasonably foreseeable at the Issue Date.

# Early Redemption for Capital Disqualification Event

5.03 If, in the case of Tier 2 Subordinated Instruments only, a Capital Disqualification Event occurs as a result of a change (or any pending change which the Regulator considers sufficiently certain) in Spanish law or Applicable Banking Regulations becoming effective on or after the Issue Date, the Tier 2 Subordinated Instruments may be redeemed at the option of the Issuer in whole, but not in part, subject to such redemption being permitted by the Applicable Banking Regulations, at any time, on giving not less than 30 nor more than 60 days' notice to the Principal Paying Agent and, in accordance with Condition 13, the Noteholders (which notice shall be irrevocable and shall specify the date fixed for redemption).

Tier 2 Subordinated Instruments redeemed pursuant to this Condition 5.03 will be redeemed at their early redemption amount (the "**Early Redemption Amount (Capital Disqualification Event**)") (which shall be their principal amount or at such other Early Redemption Amount (Capital Disqualification Event) as may be specified in or determined in accordance with the relevant Final Terms) together (if appropriate) with interest accrued to (but excluding) the date of redemption.

Redemption for regulatory reasons is subject to the prior consent of the Regulator and may only take place in accordance with Applicable Banking Regulations in force at the relevant time.

Article 78(4) provides that the Regulator may only permit the redemption of Subordinated Instruments before the fifth anniversary of the Issue Date for regulatory reasons if, in addition to meeting one of the conditions referred to in paragraphs (a) or (b) of Article 78(1) (as described below), there is a change in the regulatory classification of the instruments that would be likely to result in their exclusion from own funds or reclassification as a lower quality form of own funds, the Regulator considers such change to be sufficiently certain and the institution demonstrates to the satisfaction of the Regulator that the regulatory classification was not reasonably foreseeable at the Issue Date.

For the purposes of these Terms and Conditions:

**Capital Disqualification Event** means the determination by the Issuer after consultation with the Regulator that the Tier 2 Subordinated Instruments are not eligible for inclusion in the Tier 2 Capital of the Issuer or the Group pursuant to Applicable Banking Regulations or any other regulations applicable in Spain from time to time.

### Redemption at the option of the Issuer (Eligible Liabilities Event): Senior Subordinated Notes

5.04 If the Notes are Senior Subordinated Instruments and Eligible Liabilities Event is specified as applicable in the applicable Final Terms, then upon the occurrence of an Eligible Liabilities Event as a result of a change (or any pending change which the Regulator considers sufficiently certain) in Spanish law or Applicable Banking Regulations or any change in the official application or interpretation thereof becoming effective on or after the Issue Date, the Senior Subordinated Instruments may be redeemed at the option of the Issuer in whole, but not in part, subject to such redemption being permitted by the Applicable Banking Regulations, at any time, on giving not less than 30 nor more than 60 days' notice to the Principal Paying Agent and, in accordance with Condition 13, the Noteholders (which notice shall be irrevocable and shall specify the date fixed for redemption). Senior Subordinated Instruments redeemed pursuant to this Condition will be redeemed at their early redemption amount (the "**Early Redemption Amount (Eligible Liabilities Event)**") (which shall be their principal amount or at such other Early Redemption Amount (Eligible Liabilities Event) as may be specified in or determined in accordance with the relevant Final Terms) together (if appropriate) with interest accrued to (but excluding) the date of redemption.

For the purposes of these Terms and Conditions:

**Eligible Liabilities Event** means the determination by the Issuer after consultation with the Regulator that the Senior Subordinated Notes are not eligible for inclusion in the amount of eligible liabilities of the Issuer or the Group for the purposes of Article 45 of the BRRD (as implemented in Spain and including any amendment or replacement of the relevant implementing provisions) or Applicable Banking Regulations or any other regulations applicable in Spain from time to time, provided that an Eligible Liabilities Event shall not occur where such ineligibility for inclusion of the Senior Subordinated Instruments in the amount of eligible liabilities is due to the remaining maturity of the Senior Subordinated Instruments being less than any period prescribed by

any applicable eligibility criteria under the Applicable Banking Regulations (or any other regulations applicable in Spain from time to time) effective on the Issue Date.

# **Optional Early Redemption (Call)**

5.05 If this Condition 5.05 is specified in the relevant Final Terms as being applicable, then the relevant Issuer may, upon the expiry of the appropriate notice and subject to such conditions as may be specified in the relevant Final Terms (and subject, in the case of Subordinated Instruments qualifying as regulatory capital *(recursos propios)* to the prior consent of the Regulator) redeem all (but not, unless and to the extent that the relevant Final Terms specifies otherwise, some only) of the Instruments of the relevant Series at their call early redemption amount (the "**Early Redemption Amount (Call**)") (which shall be their principal amount or such other Early Redemption Amount (Call) as may be specified in or determined in accordance with the relevant Final Terms) less, in the case of any Instalment Instrument, the aggregate amount of all instalments that shall have become due and payable under any other Condition (which amount, if and to the extent not then paid, remains due and payable), together with accrued interest (if any) thereon.

In the case of Subordinated Instruments qualifying as regulatory capital (*recursos propios*), redemption at the option of the relevant Issuer is subject to the prior consent of the Regulator and may only take place in accordance with Applicable Banking Regulations in force at the relevant time.

Article 78(1) of the CRR provides that the Regulator will give its consent to a redemption of Subordinated Instruments in such circumstances provided that either of the following conditions is met:

- (a) on or before such redemption of the Subordinated Instruments, the institution replaces the Subordinated Instruments with own funds instruments of an equal or higher quality on terms that are sustainable for the income capacity of the institution; or
- (b) the institution has demonstrated to the satisfaction of the Regulator that its own funds would, following such redemption, exceed the requirements laid down in Article 92(1) of the CRR and the combined buffer requirement as defined in point (6) of Article 128 of the CRD IV Directive by a margin that the Regulator may consider necessary on the basis of Article 104(3) of the CRD IV Directive.

Where "**CRD IV Directive**" means Directive 2013/36/EU of the European Parliament and of the Council of 26 June 2013 on access to the activity of credit institutions and the prudential supervision of credit institutions and investment firms, amending Directive 2002/87/EC and repealing Directives 2006/48/EC and 2006/49/EC or such other directive as may come into effect in place thereof.

5.06 The appropriate notice referred to in Condition 5.05 is a notice given by the relevant Issuer to the Issue and Paying Agent, the Registrar (in the case of Registered Instruments) and the Holders of the Instruments of the relevant Series, which notice shall be signed by two duly authorised officers of the Issuer and shall specify:

- the Series of Instruments subject to redemption;
- whether such Series is to be redeemed in whole or in part only and, if in part only, the aggregate principal amount of the Instruments of the relevant Series which are to be redeemed;
- the due date for such redemption which shall be a Business Day, which shall be not less than thirty days (or such lesser period as may be specified in the relevant Final Terms) after the date on which such notice is validly given and which is, in the case of Instruments which bear interest at a floating rate, a date upon which interest is payable; and
- the Early Redemption Amount (Call) at which such Instruments are to be redeemed.

Any such notice shall be irrevocable, and the delivery thereof shall oblige the relevant Issuer to make the redemption therein specified.

# Partial Redemption

5.07 If the Instruments of a Series are to be redeemed in part only on any date in accordance with Condition 5.05:

- in the case of Bearer Instruments, the Instruments to be redeemed shall be drawn by lot, with the intervention of the relevant Commissioner and before a Notary Public who will take the minutes, in such European city as the Issue and Paying Agent may specify, or identified in such other manner or in such other place as the Issue and Paying Agent may approve and deem appropriate and fair; and
- in the case of Registered Instruments, the Instruments shall be redeemed (so far as may be practicable) pro rata to their principal amounts, subject always as aforesaid and provided always that the amount redeemed in respect of each Instrument shall be equal to the minimum denomination thereof or an integral multiple thereof,

subject always to compliance with all applicable laws and the requirements of any listing authority, stock exchange and/or quotation system on which the relevant Instruments may be listed and/or quoted.

In the case of the redemption of part only of a Registered Instrument, a new Registered Instrument in respect of the unredeemed balance shall be issued in accordance with Conditions 1.04 to 1.09 which shall apply as in the case of a transfer of Registered Instruments as if such new Registered Instrument were in respect of the untransferred balance.

In connection with an exercise of the option contained in Condition 5.05 (*Optional Early Redemption (Call*)) in relation to some only of the Instruments, the Permanent Global Instrument may be redeemed in part in the principal amount specified by the Issuer in accordance with the Terms and Conditions and the Instruments to be redeemed will not be selected as provided in the Terms and Conditions but in accordance with the rules and procedures of Euroclear and Clearstream, Luxembourg (to be reflected in the records of Euroclear and Clearstream, Luxembourg as either a pool factor or a reduction in principal amount, at their discretion).

In the case of Subordinated Instruments qualifying as regulatory capital (*recursos propios*) partial redemption is subject to the prior consent of the Regulator and may only take place in accordance with Applicable Banking Regulations in force at the relevant time.

#### **Optional Early Redemption (Put)**

If this Condition 5.08 is specified in the relevant Final Terms as being applicable to the Senior 5.08 Instruments, then the Issuer shall, upon the exercise of the relevant option by the Holder of any Instrument of the relevant Series, redeem such Instrument on the date or the dates specified in the relevant Final Terms at its put early redemption amount (the "Early Redemption Amount (Put)") (which shall be its principal amount or such other Early Redemption Amount (Put) as may be specified in or determined in accordance with the relevant Final Terms) less, in the case of any Instalment Instrument, the aggregate amount of all instalments that shall have become due and payable in respect of such Instrument under any other Condition prior to the date fixed for redemption (which amount, if and to the extent not then paid, remains due and payable), together with accrued interest (if any) thereon. In order to exercise such option, the Holder must, not less than sixty days before the date so specified (or such other period as may be specified in the relevant Final Terms), deposit the relevant Instrument (together, in the case of a Definitive Instrument, with any unmatured Coupons appertaining thereto) with, in the case of a Bearer Instrument, any Paying Agent or, in the case of a Registered Instrument, the Registrar together with a duly completed redemption notice in the form which is available from the specified office of any of the Paying Agents or, as the case may be, the Registrar specifying, in the case of a Registered Instrument, the aggregate principal amount in respect of which such option is exercised (which must be the minimum denomination specified in the Final Terms or an integral multiple thereof). No Instrument so deposited and option exercised may be withdrawn (except as provided in the Issue and Paying Agency Agreement).

The Early Redemption (Put) shall not apply in the case of Subordinated Instruments and holders of Subordinated Instruments may not redeem such Subordinated Instruments prior to the Maturity Date.

In the case of the redemption of part only of a Registered Instrument, a new Registered Instrument in respect of the unredeemed balance shall be issued in accordance with Conditions 1.04 to 1.09 which shall apply as in the

case of a transfer of Registered Instruments as if such new Registered Instrument were in respect of the untransferred balance.

The Holder of an Instrument may not exercise such option in respect of any Instrument which is the subject of an exercise by the Issuer of its option to redeem such Instrument under either Conditions 5.02, 5.03 or 5.04.

# Redemption by Instalments

5.09 Unless previously redeemed, purchased and cancelled as provided in this Condition 5, each Instrument which provides for Instalment Dates and Instalment Amounts in the relevant Final Terms will be partially redeemed on each Instalment Date at the Instalment Amount specified on it, whereupon the outstanding principal amount of such Instrument shall be reduced by the Instalment Amount for all purposes.

# Cancellation of Redeemed Instruments

5.10 All unmatured Instruments and Coupons and unexchanged Talons redeemed (*amortizados*) will be cancelled forthwith and may not be reissued or resold.

# Purchase of Instruments

5.11 The Issuers and the Guarantor and any of their respective subsidiaries or any third party designated by any of them, may at any time purchase Instruments in the open market or otherwise and at any price *provided that*, in the case of Definitive Instruments, all unmatured Coupons appertaining thereto are purchased therewith.

In the case of Subordinated Instruments which qualify as regulatory capital (*recursos propios*), the purchase of the Instruments by the Issuer or any of its subsidiaries shall take place in accordance with Applicable Banking Regulations in force at the relevant time.

Under the current Applicable Banking Regulations an institution requires the prior permission of the Regulator (Article 77(b) of CRR) to effect the repurchase of Tier 2 instruments, and these may not be repurchased before five years after the date of issuance (Article 63(j) of CRR).

#### Further Provisions applicable to Redemption Amount and Instalment Amounts

5.12 The provisions of Condition 4E.02 shall apply to any determination or calculation of the Redemption Amount or any Instalment Amount required by the Final Terms to be made by the Calculation Agent.

5.13 References herein to "**Redemption Amount**" shall mean, as appropriate, the Maturity Redemption Amount, the final Instalment Amount, Early Redemption Amount (Tax), Early Redemption Amount (Capital Disqualification Event), Early Redemption Amount (Eligible Liabilities Event), Early Redemption Amount (Call), Early Redemption Amount (Put) and Early Termination Amount or such other amount in the nature of a redemption amount as may be specified in, or determined in accordance with the provisions of, the Final Terms.

#### Notices

5.14 Notices of early redemption (whether full or partial) of Instruments shall be given in accordance with Condition 13 (*Notices*).

# Notification of Irish Stock Exchange

5.15 The relevant Issuer shall notify the Irish Stock Exchange of any early redemption (whether full or partial) of Instruments.

# 6. **Events of Default**

## **Events of Default for Senior Instruments**

- 6.01 Unless otherwise specified in the relevant Final Terms, if, in the case of Senior Instruments, any of the following events occurs and is continuing (each an "**Event of Default**"), such Event of Default shall be an acceleration event in relation to the Senior Instruments of any Series, namely:
- (i) *Non-payment:* if default is made in the payment of any interest or principal due in respect of the Senior Instruments of the relevant Series or any of them and such default continues for a period of seven days (or such other period as may be specified in the relevant Final Terms); or
- (ii) Breach of other obligations: if the relevant Issuer or the Guarantor fails to perform or observe any of its other obligations under or in respect of the Senior Instruments of the relevant Series, the relevant Guarantee or the Issue and Paying Agency Agreement and (except in any case where such failure is incapable of remedy when no such continuation as is hereinafter mentioned will be required) the failure continues for a period of 30 days next following the service by the relevant Commissioner (as defined in Condition 12 below) on the relevant Issuer of a notice requiring the same to be remedied; or
- (iii) Winding up: if any order is made by any competent court or resolution passed for the winding up or dissolution of the relevant Issuer or the Guarantor (except in any such case for the purpose of reconstruction or a merger or amalgamation which has been previously approved by a resolution of the relevant Syndicate of Holders of the Senior Instruments or a merger with another financial institution in this case even without being approved by a resolution of the relevant Syndicate of Holders of the Senior Instruments, provided that any entity that survives or is created as a result of such merger is given a rating by an internationally recognised rating agency at least equal to the then current rating of the relevant Issuer or the Guarantor, as the case may be, at the time of such merger); or
- (iv) Cessation of business: if the relevant Issuer or the Guarantor ceases or threatens to cease to carry on the whole or a substantial part of its business, save for the purposes of a reorganisation (except in any such case for the purpose of reconstruction or a merger or amalgamation which has been previously approved by a resolution of the relevant Syndicate of Holders of the Senior Instruments or a merger with another financial institution in this case even without being approved by a resolution of the relevant Syndicate of Holders of the Senior Instruments, provided that any entity that survives or is created as a result of such merger is given a rating by an internationally recognised rating agency at least equal to the then current rating of the relevant Issuer or the Guarantor, as the case may be, at the time of such merger), or the relevant Issuer or the Guarantor stops or threatens to stop payment of, or is unable to, or admits inability to, pay, its debts (or any class thereof) as they fall due, or is deemed unable to pay its debts pursuant to or for the purposes of any applicable law, or is adjudicated or found bankrupt or insolvent; or
- (v) Insolvency proceedings: if (a) proceedings are initiated against the relevant Issuer or the Guarantor under any applicable liquidation, insolvency, composition, reorganisation or other similar laws, or an application made for the appointment of an administrative or other receiver, manager, administrator or other similar official, or an administrative or other receiver, manager, administrator or other similar official is appointed, in relation to the relevant Issuer or the Guarantor or in relation to the whole or a part of the undertaking or assets of either of them, or an encumbrancer takes possession of the whole or a part of the undertaking or assets of either of them, or a distress, execution, attachment, sequestration or other process is levied, enforced upon, sued out or put in force against the whole or a part of the undertaking or assets or any of them and (b) in any case is not discharged within 14 days; or
- (vi) Arrangements with creditors: if the relevant Issuer or the Guarantor initiates or consents to judicial proceedings relating to itself under any applicable liquidation, insolvency, composition, reorganisation or other similar laws or makes a conveyance or assignment for the benefit of, or enters into any composition or other arrangement with, its creditors generally (or any class of its creditors); or
- (vii) *Guarantee:* if any of the Senior Guarantee or the Subordinated Guarantee ceases to be a valid and binding obligation of the Guarantor or it becomes unlawful for the Guarantor to perform its obligations under either the Senior Guarantee or the Subordinated Guarantee or either the Senior Guarantee or the Subordinated Guarantee is claimed by the relevant Issuer or the Guarantor not to be in full force and effect.

6.02 If any Event of Default shall occur in relation to any Series of Senior Instruments, the relevant Commissioner, acting upon a resolution of the relevant Syndicate of Holders of the Senior Instruments of the relevant Series, in respect of all the Senior Instruments of a relevant Series, or any Holder of an Senior Instrument in respect of such Senior Instrument and provided that such Holder does not contravene the resolution of the relevant Syndicate (if any) may, by written notice to the relevant Issuer, at the specified office of the Issue and Paying Agent, declare that such Senior Instrument or Instruments and all interest then accrued on such Senior Instrument or Instruments shall (when permitted by applicable Spanish law) be forthwith due and payable, whereupon the same shall become immediately due and payable at its early termination amount (the "Early Termination Amount") (which shall be its principal amount or such other Early Termination Amount as may be specified in or determined in accordance with the relevant Final Terms) less, in the case of any Instalment Instrument, the aggregate amount of all instalments that shall have become due and payable in respect of such Senior Instruments under any other Condition prior to the date fixed for redemption (which amount, if and to the extent not then paid, remains due and payable), together with all interest (if any) accrued thereon without presentment, demand, protest or other notice of any kind, all of which the relevant Issuer will expressly waive, anything contained in such Senior Instrument or Instruments to the contrary notwithstanding, unless, prior thereto, all Events of Default in respect of the Senior Instruments of the relevant Series shall have been cured.

#### **Events of Default for Subordinated Instruments**

- 6.03 Unless otherwise specified in the relevant Final Terms, if, in the case of Subordinated Instruments, any of the following events occurs and is continuing (each an "**Event of Default**"), such Event of Default shall be an acceleration event in relation to the Subordinated Instruments of any Series, namely:
- (i) Non-payment: If default is made in the payment of any interest or principal due in respect of the Subordinated Instruments of the relevant Series or any of them and such default continues for a period of seven days (or such other period as may be specified in the relevant Final Terms) then, (i) the relevant Commissioner, acting upon a resolution of the relevant Syndicate of Holders of Subordinated Instruments, in respect of all Subordinated Instruments of the relevant Series, or (ii) unless there has been a resolution to the contrary by the relevant Syndicate of Holders of Subordinated Instruments (which resolution shall be binding on all Holders of Subordinated Instruments), any Holder of Subordinated Instruments in respect of the Subordinated Instruments held by such Holder, may institute proceedings for the winding up or dissolution of the relevant Issuer or the Guarantor but may take no further action in respect of such default.
- Winding up: If any order is made by any competent court or resolution passed for the winding up or (ii) dissolution of the relevant Issuer or the Guarantor (except in any such case for the purpose of reconstruction or a merger or amalgamation which has been previously approved by a resolution of the relevant Syndicate of Holders of the Subordinated Instruments or a merger with another financial institution in this case even without being approved by a resolution of the relevant Syndicate of Holders of the Subordinated Instruments, provided that any entity that survives or is created as a result of such merger is given a rating by an internationally recognised rating agency at least equal to the then current rating of the relevant Issuer or the Guarantor, as the case may be, at the time of such merger) then, (i) the relevant Commissioner, acting upon a resolution of the relevant Syndicate of Holders of Subordinated Instruments, in respect of all Subordinated Instruments of the relevant Series, or (ii) unless there has been a resolution to the contrary by the relevant Syndicate of Holders of Subordinated Instruments (which resolution shall be binding on all Holders of Subordinated Instruments), any Holder of Subordinated Instruments in respect of the Subordinated Instruments held by such Holder, may declare such Subordinated Instruments immediately due and payable whereupon the relevant Subordinated Instruments shall, when permitted by applicable Spanish law, become immediately due and payable at their Early Termination Amount (as described in Condition 6.02 above) together with all interest (if any) accrued thereon.
- (iii) Without prejudice to paragraphs (i) and (ii) above, (i) the relevant Commissioner, acting upon a resolution of the relevant Syndicate of Holders of Subordinated Instruments, in respect of all Subordinated Instruments of the relevant Series, or (ii) unless there has been a resolution to the contrary by the relevant Syndicate of Holders of Subordinated Instruments (which resolution shall be binding on all Holders of Subordinated Instruments), any Holder of Subordinated Instruments in respect of the Subordinated Instruments held by such Holder, may, at its discretion and without further notice,

institute such proceedings against the relevant Issuer or the Guarantor as it may think fit to enforce any obligation, condition or provision binding on the relevant Issuer or the Guarantor under the Subordinated Instruments or the Coupons (other than any obligation for the payment of any principal or interest in respect of the Subordinated Instruments), provided that neither the relevant Issuer nor the Guarantor shall as a consequence of such proceedings be obliged to pay any sum or sums representing or measured by reference to principal or interest in respect of the Subordinated Instruments sooner than the same would otherwise have been payable by it or any damages.

# 7. Taxation

7.01 All amounts payable (whether in respect of principal, redemption amount, interest or otherwise) in respect of the Instruments, the Receipts and the Coupons, the Senior Guarantee and the Subordinated Guarantee by an Issuer or the Guarantor (as the case may be) will be made free and clear of and without withholding or deduction for or on account of any present or future taxes, duties, assessments or governmental charges of whatever nature imposed or levied by or on behalf of Spain or any political subdivision thereof or any authority or agency therein or thereof having power to tax, unless the withholding or deduction of such taxes, duties, assessments or governmental charges is required by law. In that event, the relevant Issuer or (as the case may be) the Guarantor shall pay such additional amounts as will result in receipt by the Holder of any Instrument or Coupon of such amounts as would have been received by them had no such withholding or deduction been required.

7.02 Neither the relevant Issuer nor the Guarantor shall be required to pay any additional amounts as referred to in Condition 7.01 in relation to any payment in respect of any Instrument or Coupon:

- (i) to, or to a third party on behalf of, a Holder of an Instrument or Coupon who is liable for such taxes, duties, assessments or governmental charges in respect of such Instrument or Coupon by reason of his having some connection with Spain other than the mere holding of such Instrument or Coupon; or
- to, or to a third party on behalf of, a Holder in respect of whose Instruments the relevant Issuer or the Guarantor does not receive such information as may be required in order to comply with the applicable Spanish tax reporting obligations; or
- (iii) presented for payment more than thirty days after the Relevant Date, except to the extent that the relevant Holder would have been entitled to such additional amounts on presenting the same for payment on the expiry of such period of thirty days; or
- (iv) where the withholding or deduction referred to in Condition 7.01 is imposed on a payment to an individual and is required to be made pursuant to European Council Directive 2003/48/EC or any law implementing or complying with, or introduced in order to conform to, this Directive; or
- (v) presented for payment by or on behalf of a Holder of an Instrument or Coupon who would have been able to avoid such withholding or deduction by presenting the relevant Instrument or Coupon to another Paying Agent in a Member State of the European Union; or
- (vi) to, or to a third party on behalf of, individuals resident for tax purposes in the Kingdom of Spain; or
- (vii) to, or to a third party on behalf of, a Spanish-resident legal entity subject to Spanish corporation tax if the Spanish tax authorities determine that the Instruments do not comply with exemption requirements specified in the Reply to a Consultation of the Directorate General for Taxation (*Dirección General de Tributos*) dated 27 July 2004 and require a withholding to be made.

All payments in respect of the Instruments will be subject in all cases to (i) any fiscal or other laws and regulations applicable thereto in the place of payment, but without prejudice to the provisions of Condition 7, (ii) any withholding or deduction required pursuant to an agreement described in Section 1471(b) of the U.S. Internal Revenue Code of 1986 (the "**Code**") or otherwise imposed pursuant to Sections 1471 through 1474 of the Code, any regulations or agreements thereunder, any official interpretations thereof, or (without prejudice to the provisions of Condition 7) any law implementing an intergovernmental approach thereto (including the intergovernmental agreement between the United States and Spain on the implementation of FATCA) and, accordingly, none of the Issuers or the Guarantor shall be required to pay any additional amounts under 7.01 above, or (iii) any withholding or deduction required pursuant to Section 871(m) of the Code.

7.03 For the purposes of these Terms and Conditions, the "**Relevant Date**" means, in respect of any payment, the date on which such payment first becomes due and payable, but if the full amount of the moneys payable has not been received by the Issue and Paying Agent, or as the case may be, the Registrar on or prior to such due date, it means the first date on which, the full amount of such moneys having been so received and being available for payment to Holders of Instruments and Coupons, notice to that effect shall have been duly given to the Holders of the Instruments of the relevant Series in accordance with Condition 13.

7.04 Unless the context otherwise requires, any reference in these Terms and Conditions to "**principal**" shall include any premium payable in respect of an Instrument, any Instalment Amount or Redemption Amount and any other amounts in the nature of principal payable pursuant to these Terms and Conditions and "**interest**" shall include all amounts payable pursuant to Condition 4 and any other amounts in the nature of interest payable to these Terms and Conditions.

# 8. **Payments**

# 8A **Payments** — Bearer Instruments

8A.01 This Condition 8A is applicable in relation to Instruments in bearer form.

8A.02 Payment of amounts (other than interest) due in respect of Bearer Instruments will be made against presentation and (save in the case of a partial redemption which includes, in the case of an Instalment Instrument, payment of any instalment other than the final instalment) surrender of the relevant Bearer Instruments at the specified office of any of the Paying Agents.

- 8A.03 Payment of amounts in respect of interest on Bearer Instruments will be made:
- (i) in the case of a Temporary Global Instrument or Permanent Global Instrument, against presentation of the relevant Temporary Global Instrument or Permanent Global Instrument at the specified office of any of the Paying Agents outside (unless Condition 8A.04 applies) the United States and, in the case of a Temporary Global Instrument, upon due certification as required therein;
- (ii) in the case of Definitive Instruments without Coupons attached thereto at the time of their initial delivery, against presentation of the relevant Definitive Instruments at the specified office of any of the Paying Agents outside (unless Condition 8A.04 applies) the United States; and
- (iii) in the case of Definitive Instruments delivered with Coupons attached thereto at the time of their initial delivery, against surrender of the relevant Coupons or, in the case of interest due otherwise than on a scheduled date for the payment of interest, against presentation of the relevant Definitive Instruments, in either case at the specified office of any of the Paying Agents outside (unless Condition 8A.04 applies) the United States.

8A.04 Payments of amounts due in respect of interest on the Bearer Instruments and exchanges of Talons for Coupon sheets in accordance with Condition 8A.04 will not be made at the specified office of any Paying Agent in the United States (as defined in the United States Internal Revenue Code and Regulations thereunder) unless (a) payment in full of amounts due in respect of interest on such Instruments when due or, as the case may be, the exchange of Talons at all the specified offices of the Paying Agents outside the United States is illegal or effectively precluded by exchange controls or other similar restrictions and (b) such payment or exchange is permitted by applicable United States law. If parts (a) and (b) of the previous sentence apply, the relevant Issuer shall forthwith appoint a further Paying Agent with a specified office in New York City.

8A.05 If the due date for payment of any amount due in respect of any Bearer Instrument is not a Relevant Financial Centre Day (as defined in Condition 8C.03) and (in the case of Definitive Instruments only) a local banking day (as defined in Condition 8C.03), then the Holder thereof will not be entitled to payment thereof until the next day which is such a day (or as otherwise specified in the relevant Final Terms) and, thereafter will be entitled to receive payment on a Relevant Financial Centre Day and (in the case of Definitive Instruments only) a local banking day and no further payment on account of interest or otherwise shall be due in respect of such delay or adjustment unless there is a subsequent failure to pay in accordance with these Terms and Conditions in which event interest shall continue to accrue as provided in Condition 4D.04.

8A.06 Each Definitive Instrument initially delivered with Coupons attached thereto should be presented and, save in the case of partial payment which includes, in the case of an Instalment Instrument, payment of any

instalment other than the final instalment, surrendered for final redemption together with all unmatured Coupons and Talons appertaining thereto, failing which:

- (i) in the case of Definitive Instruments which bear interest at a fixed rate or rates (other than Reset Instruments), the amount of any missing unmatured Coupons (or, in the case of a payment not being made in full, that portion of the amount of such missing Coupon which the redemption amount paid bears to the total redemption amount due) (excluding, for this purpose, Talons) will be deducted from the amount otherwise payable on such final redemption, the amount so deducted being payable against surrender of the relevant Coupon at the specified office of any of the Paying Agents at any time within ten years of the Relevant Date applicable to payment of such final redemption amount;
- (ii) in the case of Definitive Instruments which bear interest at, or at a margin above or below, a floating rate or which are Reset Instruments, all unmatured Coupons (excluding, for this purpose, but without prejudice to paragraph (iii) below, Talons) relating to such Definitive Instruments (whether or not surrendered therewith) shall become void and no payment shall be made thereafter in respect of them; and
- (iii) in the case of Definitive Instruments initially delivered with Talons attached thereto, all unmatured Talons (whether or not surrendered therewith) shall become void and no exchange for Coupons shall be made thereafter in respect of them.

The provisions of paragraph (i) of this Condition 8A.06 notwithstanding, if any Definitive Instruments which bear interest at a fixed rate or rates should be issued with a maturity date and a fixed rate or fixed rates such that, on the presentation for payment of any such Definitive Instrument without any unmatured Coupons attached thereto or surrendered therewith, the amount required by paragraph (i) to be deducted would be greater than the amount otherwise due for payment, then, upon the due date for redemption of any such Definitive Instrument, such unmatured Coupons (whether or not attached) shall become void (and no payment shall be made in respect thereof) as shall be required so that, upon application of the provisions of paragraph (i) in respect of such Coupons as have not so become void, the amount required by paragraph (i) to be deducted would not be greater than the amount otherwise due for payment. Where the application of the foregoing sentence requires some but not all of the unmatured Coupons relating to a Definitive Instrument to become void, the relevant Paying Agent shall determine which unmatured Coupons are to become void, and shall select for such purpose Coupons maturing on later dates in preference to Coupons maturing on earlier dates.

8A.07 In relation to Definitive Instruments initially delivered with Talons attached thereto, on or after the due date for the payment of interest on which the final Coupon comprised in any Coupon sheet matures, the Talon comprised in the Coupon sheet may be surrendered at the specified office of any Paying Agent outside (unless Condition 8A.04 applies) the United States in exchange for a further Coupon sheet (including any appropriate further Talon), subject to the provisions of Condition 9 below. Each Talon shall, for the purpose of these Terms and Conditions, be deemed to mature on the due date for the payment of interest on which the final Coupon comprised in the relative Coupon sheet matures.

8A.08 For the purposes of these Terms and Conditions, the "**United States**" means the United States of America (including the States thereof and the District of Columbia) and its possessions (including Puerto Rico, the U.S. Virgin Islands, Guam, American Samoa, Wake Island and Northern Mariana Islands).

- 8B. Payments Registered Instruments
- 8B.01 This Condition 8B is applicable in relation to Instruments in registered form.

8B.02 Payment of amounts (whether principal, redemption amount or otherwise and including accrued interest) due in respect of Registered Instruments on the final redemption of Registered Instruments will be made against presentation and, save in the case of partial payment of the amount due upon final redemption by reason of insufficiency of funds, surrender of the relevant Registered Instruments at the specified office of the Registrar. If the due date for payment of the final redemption amount of any Registered Instrument is not both a Relevant Financial Centre Day (as defined in Condition 8C.03) and a local banking day (as defined in Condition 8C.03), then the Holder thereof will not be entitled to payment thereof until the next day which is such a day and, thereafter will be entitled to receive payment by cheque on any local banking day, and, will be entitled to payment by transfer to a designated account on any day which is a local banking day, a Relevant Financial Centre Day and a day on which commercial banks and foreign exchange markets settle payments in the relevant currency in the place where the relevant designated account is located and no further payment on account of

interest or otherwise shall be due in respect of such postponed payment unless there is a subsequent failure to pay in accordance with these Terms and Conditions in which event interest shall continue to accrue as provided in Condition 4D.04.

8B.03 Payment of amounts (whether principal, redemption amount, interest or otherwise) due (other than in respect of the final redemption of Registered Instruments) in respect of Registered Instruments will be paid to the Holder thereof (or, in the case of joint Holders, the first-named) as appearing in the register kept by the Registrar as at close of business (local time in the place of the specified office of the Registrar) on the Relevant Banking Day (as defined in Condition 2.06) before the due date for such payment for the Definitive Instruments or the day before if in global form (the "**Record Date**").

Notwithstanding the provisions of Condition 8C.02, payment of amounts (whether principal, 8B.04 redemption amount, interest or otherwise) due (other than in respect of final redemption of Registered Instruments) in respect of Registered Instruments will be made by cheque and posted to the address (as recorded in the register held by the Registrar) of the Holder thereof (or, in the case of joint Holders, the first-named) on the Relevant Banking Day (as defined in Condition 2.06) not later than the relevant date for payment unless prior to the relevant Record Date the Holder thereof (or, in the case of joint Holders, the first named) has applied to the Registrar and the Registrar has acknowledged such application for payment to be made to a designated account denominated in the relevant currency in which case payment shall be made on the relevant due date for payment by transfer to such account. In the case of payment by transfer to an account, if the due date for any such payment is not a Relevant Financial Centre Day, then the Holder thereof will not be entitled to payment thereof until the first day thereafter which is a Relevant Financial Centre Day and a day on which commercial banks and foreign exchange markets settle payments in the relevant currency in the place where the relevant designated account is located and no further payment on account of interest or otherwise shall be due in respect of such postponed payment unless there is a subsequent failure to pay in accordance with these Terms and Conditions in which event interest shall continue to accrue as provided in Condition 4E.04.

# 8C Payments — General Provisions

8C.01 Save as otherwise specified herein, this Condition 8C is applicable in relation to Instruments whether in bearer or in registered form.

8C.02 Payments of amounts due (whether principal, redemption amount, interest or otherwise) in respect of Instruments will be made in the currency in which such amount is due by (a) cheque or (b) at the option of the payee, transfer to an account denominated in the relevant currency specified by the payee. Payments will, without prejudice to the provisions of Condition 7, be subject in all cases to any applicable fiscal or other laws and regulations.

8C.03 For the purposes of these Terms and Conditions, save as otherwise defined, the following terms shall have the meaning set out below:

- (i) **"Business Day**" means a day:
  - in relation to Instruments denominated or payable in euro which is a TARGET Business Day; and
  - in relation to Instruments payable in any other currency, on which commercial banks are open for business and foreign exchange markets settle payments in the Relevant Financial Centre in respect of the relevant currency; and, in either case,
  - on which commercial banks are open for business and foreign exchange markets settle payments in any place specified in the relevant Final Terms;
- (ii) "CMS-Linked Instruments" means Instruments the payment of interest of which is linked to a constant maturity swap rate.
- (iii) "Equity Index-Linked Interest Instruments" means Single Share Index Linked Instruments and Share Index Basket Linked Instruments, each as defined in the Equity Index-Linked Interest Instruments Annex.

- (iv) "Inflation-Linked Interest Instruments" means Instruments the payment of interest of which is linked to one or more Inflation Index or Indices as defined in the Inflation-Linked Interest Instruments Annex.
- (v) "Instalment Amount" has the meaning given in the relevant Final Terms;
- (vi) "Instalment Dates" has the meaning given in the relevant Final Terms;
- (vii) "Interest Determination Date" means, with respect to an interest rate and Interest Period, the date specified in the relevant Final Terms or, if none is so specified, (i) the first day of such Interest Period if the Relevant Currency is sterling (ii) or the day falling two London Banking Days prior to the first day of such Interest Period if the Relevant Currency is not sterling, or (iii) the day falling two TARGET Business Days prior to the first day of such Interest Period if the Relevant Currency is Euro;
- (viii) **"local banking day**" means a day (other than a Saturday and Sunday) on which commercial banks are open for business (including dealings in foreign exchange and foreign currency deposits) in the place of presentation of the relevant Instrument or, as the case may be, Coupon;
- (ix) **"London Banking Day**" means a day on which commercial banks are open for business (including dealings in foreign exchange and foreign currency deposits) in London.
- (x) "Margin" has the meaning given in the relevant Final Terms;
- (xi) "Maturity Date" has the meaning given in the relevant Final Terms;
- (xii) "Maximum Rate of Interest" has the meaning given in the relevant Final Terms;
- (xiii) "Minimum Rate of Interest" has the meaning given in the relevant Final Terms;
- (xiv) **"Person**" means any individual, company, corporation, firm, partnership, joint venture, association, organisation, state or agency of a state or other entity, whether or not having separate legal personality;
- (xv) "Reference Banks" means four major banks selected by the Calculation Agent in the market that is most closely connected with the Reference Rate. The Reference Banks shall not include the Calculation Agent;
- (xvi) "Reference Rate" means one of (i) the London inter-bank offered rate (LIBOR) and (ii) the Euro Interbank Offered Rate (EURIBOR), as specified in the relevant Final Terms;
- (xvii) **"Relevant Financial Centre"** means such financial centre or centres as may be specified in the relevant Final Terms. If no financial centre or centres is specified in the relevant Final Terms, this term will have the meaning given in the ISDA Definitions;
- (xviii) **"Relevant Financial Centre Day"** means, in the case of any currency other than euro, a day on which commercial banks and foreign exchange markets settle payments in the Relevant Financial Centre (which in the case of Australian dollars shall be Melbourne and which in the case of New Zealand dollars shall be Wellington) and in any other place specified in the relevant Final Terms and in the case of payment in euro, a day which is a TARGET Business Day;
- (xix) **"Relevant Currency**" means the currency specified as Specified Currency in the relevant Final Terms or, if none is specified, the currency in which the Instruments are denominated;
- (xx) "Relevant Screen Page" means the page, section or other part of a particular information service (including, without limitation, Reuters) specified as the Relevant Screen Page in the relevant Final Terms, or such other page, section or other part as may replace it on that information service or such other information service, in each case, as may be nominated by the Person providing or sponsoring the information appearing there for the purpose of displaying rates or prices comparable to the Reference Rate;
- (xxi) **"Relevant Time"** has the meaning given in the relevant Final Terms;

- (xxii) **"Specified Denomination**" means, in relation to any Instruments, the denomination of such Instruments specified as such in the relevant Final Terms and expressed as a currency amount;
- (xxiii) "Specified Percentage" has the meaning given in the relevant Final Terms;
- (xxiv) **"TARGET Business Day**" means any day on which the TARGET2 System, or any successor thereto, is open for the settlement of payments in euro; and
- (xxv) **"TARGET2 System**" means the Trans-European Automated Real-Time Gross Settlement Express Transfer (TARGET) payment system which utilises a single shared platform and which was launched on 19 November 2007.

and, in the case of any of paragraphs (i) to (iv) of this Condition 8C.03, as the same may be modified in the relevant Final Terms.

# 9. **Prescription**

9.01 Claims against the relevant Issuer for payment of principal and interest in respect of Instruments will be prescribed and become void unless made, in the case of principal, within ten years or, in the case of interest, five years after the Relevant Date for payment thereof.

9.02 In relation to Definitive Instruments initially delivered with Talons attached thereto, there shall not be included in any Coupon sheet issued upon exchange of a Talon any Coupon which would be void upon issue pursuant to Condition 8A.06 or the due date for the payment of which would fall after the due date for the redemption of the relevant Instrument or which would be void pursuant to this Condition 9 or any Talon the maturity date of which would fall after the due date for redemption of the relevant Instrument.

# 10. The Paying Agents, the Registrars and the Calculation Agent

The initial Paying Agents and Registrars and their respective initial specified offices are specified 10.01 below. The Calculation Agent in respect of any Instruments shall be specified in the Final Terms. The Issuer reserves the right at any time to vary or terminate the appointment of any Paying Agent (including the Issue and Paying Agent) or the Registrar or the Calculation Agent and to appoint additional or other Paying Agents or another Registrar or another Calculation Agent provided that it will at all times maintain (i) an Issue and Paying Agent, (ii) in the case of Registered Instruments, a Registrar, (iii) a Paying Agent (which may be the an Issue and Paying Agent) with a specified office in a continental European city, (iv) so long as the Instruments are listed on any stock exchange and/or quotation system, a Paying Agent (which may be the Issue and Paying Agent) and a Registrar each with a specified office in such place as may be required by the rules of such listing authority, stock exchange and/or quotation system, (v) in the circumstances described in Condition 8A.04, a Paying Agent with a specified office in New York City, (vi) a Paying Agent in a European Union member state that will not be obliged to withhold or deduct tax pursuant to European Council Directive 2003/48/EC or any law implementing or complying with, or introduced to conform to ,or any other Directive replacing,, this Directive, and (vii) a Calculation Agent where required by the Terms and Conditions applicable to any Instruments (in the case of (i), (ii), (iii) and (vii) with a specified office located in such place (if any) as may be required by the Terms and Conditions). The Paying Agents, the Registrar and the Calculation Agent reserve the right at any time to change their respective offices to some other specified office in the same city. Notice of all changes in the identities or specified offices of the Paying Agents, the Registrar or the Calculation Agent will be given promptly by the Issuer to the Holders of the Instruments in accordance with Condition 13.

10.02 The Paying Agents, the Registrar and the Calculation Agent act solely as agents of the relevant Issuer and, save as provided in the Issue and Paying Agency Agreement or any other agreement entered into with respect to its appointment, do not assume any obligations towards or relationship of agency or trust for any Holder of any Instrument or Coupon and each of them shall only be responsible for the performance of the duties and obligations expressly imposed upon it in the Issue and Paying Agency Agreement or other agreement entered into with respect to its appointment or incidental thereto.

#### 11. **Replacement of Instruments**

If any Instrument or Coupon is lost, stolen, mutilated, defaced or destroyed, it may be replaced at the specified office of the Issue and Paying Agent or such Paying Agent or Paying Agents as may be specified for such purpose in the relevant Final Terms (in the case of Bearer Instruments and Coupons) or of the Registrar (in the

case of Registered Instruments), subject to all applicable laws and the requirements of any listing authority, stock exchange and/or quotation system on which the relevant Instruments are listed and/or quoted, upon payment by the claimant of all expenses incurred in connection with such replacement and upon such terms as to evidence, security, indemnity and otherwise as the relevant Issuer and the Issue and Paying Agent, the relevant Paying Agent or, as the case may be, the Registrar may require. Mutilated or defaced Instruments and Coupons must be surrendered before replacements will be delivered therefor.

# 12. Syndicate of Holders of the Instruments and Modification

The Holders of the Instruments of the relevant Series shall meet in accordance with the regulations governing the relevant Syndicate of Holders of the Instruments (the "**Regulations**"). The Regulations shall contain the rules governing the functioning of each Syndicate and the rules governing its relationship with the relevant Issuer and shall be attached to the relevant Public Deed of Issuance. A set of pro forma Regulations is included in the Issue and Paying Agency Agreement.

A Commissioner will be appointed for each Syndicate.

Provisions for meetings of the Syndicate of Holders of the Instruments will be contained in the Regulations and the Issue and Paying Agency Agreement. Such provisions shall have effect as if incorporated herein.

The relevant Issuer may, with the consent of the Issue and Paying Agent and the relevant Commissioner, but without the consent of the Holders of the Instruments of any Series or Coupons, amend these Terms and Conditions and the Deed of Covenant insofar as they may apply to such Instruments to correct a manifest error. Subject as aforesaid, no other modification may be made to these Terms and Conditions or the Deed of Covenant except with the sanction of a resolution of the relevant Syndicate of Holders of Instruments.

For the purposes of these Terms and Conditions,

- (i) **"Commissioner**" means the trustee (*comisario*) as this term is defined under the Spanish Corporations Law (*Ley de Sociedades de Capital*) of each Syndicate of Holders of the Instruments; and
- (ii) **"Syndicate**" means the syndicate (*sindicato*) as this term is described under the Spanish Corporations Law (*Ley de Sociedades de Capital*).

#### 13. Notices

#### To Holders of Bearer Instruments

13.01 Notices to Holders of Bearer Instruments, will be valid if published in a leading English language daily newspaper of general circulation in London (which is expected to be the *Financial Times*) or on the website of the Irish Stock Exchange (www.ise.ie) (so long as such Instruments are listed on the Irish Stock Exchange and the rules of that exchange so require) or, in either case if such publication is not practicable, if published in a leading English language daily newspaper having general circulation in Europe.

In the case of a Temporary Global Instrument or Permanent Global Instrument, there may be substituted for such publication the delivery of the relevant notice to Euroclear and/or Clearstream, Luxembourg and any other relevant clearing systems for communication by them to the persons shown in their respective records as having interests therein *provided that*, in the case of Instruments admitted to listing on any listing authority, stock exchange and/or quotation system, the requirements of such listing authority, stock exchange and/or quotation system, have been complied with.

Any notice so given will be deemed to have been validly given on the date of such publication (or, if published more than once, on the first date on which publication is made) or, as the case may be, on the fourth day after the date of such delivery to Euroclear and Clearstream, Luxembourg and any other relevant clearing system. Holders of Coupons will be deemed for all purposes to have notice of the contents of any notice given to Holders of Bearer Instruments in accordance with this Condition.

#### To Holders of Registered Instruments

13.02 Notices to Holders of Registered Instruments will be deemed to be validly given if sent by first class mail (or equivalent) or (if posted to an overseas address) by air mail to them (or, in the case of joint Holders, to

the first-named in the register kept by the Registrar) at their respective addresses as recorded in the register kept by the Registrar, and will be deemed to have been validly given on the fourth day after the date of such mailing or, if posted from another country, on the fifth such day. With respect to Registered Instruments listed on the Irish Stock Exchange, any notices to Holders must also be published on the website of the Irish Stock Exchange (www.ise.ie) (so long as such Instruments are listed on the Irish Stock Exchange and the rules of that exchange so require) and, in addition to the foregoing, will be deemed validly given only after the date of such publication.

#### Notice of a General Meeting of the Syndicate of Holders

13.03 Notice of a General Meeting of Holders of Instruments of the Relevant Series must be given in accordance with the Regulations.

#### **To Commissioners**

13.04 Copies of any notice given to any Holders of the Instruments will be also given to the Commissioner of the Syndicate of Holders of the Instruments of the relevant Series.

#### Notices by any Holder of Instruments

13.05 Notices to be given by any Holder of Instruments shall be in writing and given by lodging the same, together (in the case of Definitive Instruments) with the relative Instrument, with the Issue and Paying Agent. Whilst any of the Instruments are represented by a Global Instrument, such notice may be given by any Holder of a Instrument to the Issue and Paying Agent through Euroclear and/or Clearstream, Luxembourg, as the case may be, in such manner as the Issue and Paying Agent and Euroclear and/or Clearstream, Luxembourg, as the case may be, may approve for this purpose.

#### 14. Further Issues

The relevant Issuer may, from time to time without the consent of the Holders of any Instruments or Coupons, create and issue further instruments, bonds or debentures having the same terms and conditions as such Instruments in all respects (or in all respects except for the first payment of interest, if any, on them and/or the denomination thereof) so as to form a single series with the Instruments of any particular Series.

# 15. **Currency Indemnity**

The currency in which the Instruments are denominated or, if different, payable, as specified in the relevant Final Terms (the "Contractual Currency") is the sole currency of account and payment for all sums payable by the relevant Issuer in respect of the Instruments, including damages. Any amount received or recovered in a currency other than the Contractual Currency (whether as a result of, or of the enforcement of, a judgment or order of a court of any jurisdiction or otherwise) by any Holder of an Instrument or Coupon in respect of any sum expressed to be due to it from the relevant Issuer shall only constitute a discharge to the relevant Issuer to the extent of the amount in the Contractual Currency which such Holder is able to purchase with the amount so received or recovered in that other currency on the date of that receipt or recovery (or, if it is not practicable to make that purchase on that date, on the first date on which it is practicable to do so). If that amount is less than the amount in the Contractual Currency expressed to be due to any Holder of an Instrument or Coupon in respect of such Instrument or Coupon the relevant Issuer shall indemnify such Holder against any loss sustained by such Holder as a result. In any event, the relevant Issuer shall indemnify each such Holder against any cost of making such purchase which is reasonably incurred. These indemnities constitute a separate and independent obligation from the relevant Issuer's other obligations, shall give rise to a separate and independent cause of action, shall apply irrespective of any indulgence granted by any Holder of an Instrument or Coupon and shall continue in full force and effect despite any judgment, order, claim or proof for a liquidated amount in respect of any sum due in respect of the Instruments or any judgment or order. Any such loss aforesaid shall be deemed to constitute a loss suffered by the relevant Holder of an Instrument or Coupon and no proof or evidence of any actual loss will be required by the relevant Issuer.

#### 16. Waiver and Remedies

No failure to exercise, and no delay in exercising, on the part of the Holder of any Instrument, any right hereunder shall operate as a waiver thereof nor shall any single or partial exercise thereof preclude any other or future exercise thereof or the exercise of any other right. Rights hereunder shall be in addition to all other rights provided by law. No notice or demand given in any case shall constitute a waiver of rights to take other action in the same, similar or other instances without such notice or demand.

# 17. Law and Jurisdiction

17.01 The issue of the Instruments, including their legal nature (*obligaciones u otros valores que reconozcan o creen deuda*), the status of the Instruments, the status of the guarantee in respect of the Instruments, the capacity of the Issuers, the relevant corporate resolutions, when required the appointment of the Commissioner and the constitution of the Syndicates of Holders of the Instruments will be governed by Spanish law. The terms and conditions of the Instruments, the Issue and Paying Agency Agreement, the Deed of Covenant and, save for, in each case, the status of the guarantee, the Deed of Senior Guarantee and any Deed of Subordinated Guarantee and all non-contractual obligations arising out of or in connection with the terms and conditions of the Instruments, the Issue and Paying Agency Agreement, the Deed of Senior Guarantee and any Deed of Subordinated Guarantee and any Deed of Subordinated Guarantee, are governed by English law.

17.02 The courts of England have exclusive jurisdiction to settle any dispute (a "**Dispute**") arising from or in connection with the Instruments.

17.03 The Issuers and the Guarantor irrevocably waive any objection which they might now or hereafter have to the courts of England being nominated as the forum to hear and determine any proceedings and to settle any Disputes and agree not to claim that any such court is not a convenient or appropriate forum.

17.04 Without prejudice to any other mode of service allowed under any relevant law, the Issuers and the Guarantor irrevocably (a) appoint Banco Santander, S.A., London Branch at 2 Triton Square, Regent's Place, London, NW1 3AN as their agent for service of process in relation to any Proceedings or, if different, at any other address of the Guarantor in Great Britain at which service of process may from time to time be served on them and (b) agree that failure by an agent for service of process to notify the Issuers and the Guarantor of the process will not invalidate the Proceedings concerned. If the appointment of the person mentioned in this Condition 17.04 ceases to be effective, the Issuers and the Guarantor shall forthwith appoint a further person in England to accept service of process on its behalf in England and notify the name and address of such person to the Issue and Paying Agent and, failing such appointment within fifteen days, any Holder of an Instrument shall be entitled to appoint such a person by written notice addressed to the Issuers and the Guarantor and delivered to the Issuers and the Guarantor or to the specified office of the Issue and Paying Agent. Nothing contained herein shall affect the right of any Holder of an Instrument to serve process in any other manner permitted by law. This condition applies to proceedings in England and to proceedings elsewhere.

17.05 The submission to the exclusive jurisdiction of the courts of England is for the benefit of the Holders of the Instruments only and therefore shall not (and shall not be construed so as to) limit the right of the Holders of the Instruments or any of them to take proceedings in any other court of competent jurisdiction nor shall the taking of proceedings in any one or more jurisdictions preclude the taking of proceedings in any other jurisdiction (whether concurrently or not) if and to the extent permitted by applicable law.

# 18. **Rights of Third Parties**

Other than or provided for in Condition 2.09, no person shall have any right to enforce any term or condition of any Series of Instruments under the Contracts (Rights of Third Parties) Act 1999.

## **PAYOUT ANNEX**

## ADDITIONAL TERMS AND CONDITIONS FOR PAYOUTS

The terms and conditions applicable to payouts shall comprise the General Terms and Conditions of the Instruments and the additional Terms and Conditions for payouts set out below (the "Payout Conditions"), together with any Terms and Conditions as set out in each other Annex which is specified as applicable in the applicable Final Terms (together with the General Terms and Conditions, the "Terms and Conditions") and, in each case subject to completion in the applicable Final Terms. In particular, certain sections of the Payout Conditions will be set out and completed in the applicable Final Terms. In the event of any inconsistency between the General Terms and Conditions and the Payout Conditions, the Payout Conditions shall prevail. In the event of any inconsistency between (i) the Terms and Conditions, and/or the Payout Conditions and (ii) the Final Terms, the Final Terms shall prevail. Defined terms used in this Payout Annex where the same term may be used in another Annex shall have the meanings given in this Payout Annex notwithstanding the same terms being used in another Annex.

# 1. VARIABLE INTEREST RATE INSTRUMENTS

#### 1.1 Use of Payout Conditions

These Payout Conditions set out the methodology for determining payouts in respect of Variable Interest Rate Instruments. For Variable Interest Rate Instruments, applicable text (including, where appropriate, section headings and on the basis that inapplicable text need not be included) from, Payout Condition 2, (derived from the relevant Coupon Payout) and Product Definitions will be set out as indicated in the applicable Final Terms.

The Rate of Interest payable from time to time in respect of Variable Interest Rate Instruments will be determined in accordance with the relevant paragraph of this Payout Annex

## **1.2** Instruments types

The applicable Final Terms will specify whether an Instrument is an Equity Index-Linked Interest Instrument or an Inflation-Linked Interest Instrument.

#### 1.3 Use of *n*, *t* and *i*

Terms used in these Payout Conditions may be attributed a numerical suffix value when included in the applicable Final Terms. The suffix can be denoted as "n", "t" or "i" and the term will be completed on the basis of the number or numbers represented by n, t or i, as chosen at the time of an issue of Instruments. For example, if n is 1, Barrier<sub>n=1</sub> will appear as "Barrier 1" when set out in the applicable Final Terms. A term from the Product Definitions may be included in the applicable Final Terms section more than once if there is more than one number represented by the term n, t or i.

#### **1.4 Definitions and Interpretation**

"Calculation Amount" has the meaning given in the relevant Final Terms;

"Calculation Date" has the meaning given in the relevant Final Terms;

"Coupon Payout" means any payout specified in Payout Condition 2, in each case as extracted, included and completed in the applicable Final Terms.

"Product Definitions" means each of the defined terms in Payout Condition 3 below.

"Specified Interest Payment Date" has the meaning given in the relevant Final Terms;

"Variable Interest Rate Instruments" means Instruments using a Coupon Payout.

# 2. INTEREST BEARING INSTRUMENTS

2.1 Operative paragraph of the Final Terms

## (a) Paragraph 16 (Fixed Rate Instruments Provisions)

Subject to any prior purchase and cancellation or early redemption, the Rate of Interest shall be as set out below:

#### (b) Paragraph 17 (Floating Rate Instruments Provisions)

Subject to any prior purchase and cancellation or early redemption, the Interest Amount payable in respect of each Instrument on the relevant Specified Interest Payment Date shall be determined by the Calculation Agent in accordance with the methodology set out below:

#### (c) Paragraph 18 (Other Variable Interest Rate Instruments Previsions)

Subject to any prior purchase and cancellation or early redemption, the Interest Amount payable in respect of each Instrument on the relevant Specified Interest Payment Date shall be determined by the Calculation Agent in accordance with the methodology set out below. Please note that the only provisions relating to the Other Variable Interest Rate Instruments are those included herein.

#### 2.2 Interest Payment Options

#### (a) Interest Payment Option 1

Calculation Amount \* Rate of Interest

#### (b) Interest Payment Option 2

(1) If the Barrier Condition is satisfied:

Calculation Amount \* Rate of Interest<sub>n=1</sub>; or

(2) If the Barrier Condition is not satisfied:

Calculation Amount \* Rate of Interest n=2

## **3. PRODUCT DEFINITIONS**

The Product Definitions below, where incomplete, will be set out and completed in the applicable Final Terms as described in Payout Condition 1 above. Where a table is referred to, the relevant table will be set out in the section of the applicable Final Terms referred to in the relevant Product Definition as completed in the applicable Final Terms. Complete Product Definitions may also be set out in the applicable Final Terms.

For these purposes:

"Asset" means in relation to the relevant Asset Class, a Single Asset or a constituent of a Basket Asset, in each case as specified or determined as provided in the applicable Final Terms.

"Asset Class" means one or more Shares, Equity Index(ices), Exchange Traded Funds, Inflation Index(ices) or Fixed Income Benchmark (s) as specified in the applicable Final Terms.

"Asset Early" [means the] [Max] [Min] [Asset Level] [on the relevant [Scheduled Observation Date] [Valuation Date] [Calculation Date]] [Average Level] [Observation Level] [is] [as specified in the table in [this] paragraph [●] of these Final Terms] [,] [Barrier].

"Asset Early Performance" means the [Early Performance] [Early Performance (Call Spread)] [Early Performance (Rolling Lookback)] [Early Weighted Performance] of the [Asset] [Early Laggard] [Early Outperformer].

"Asset Final" means [the] [Max] [Min] [Asset Level on the Final Valuation Date] [Average Level] [,] [Observation Level].

"Asset Final Performance" means the [Final Performance] [Final Performance (Call Spread)] [Final Performance (Lookback)] [Final Performance (Temporis)] [Final Weighted Performance] [Enhanced Weighted Performance] [Upside Performance] [Downside Performance] [Weighted Performance] of the [Asset] [Final Laggard] [Final Outperformer].

"Asset Initial" means [the] [Max] [Min] [Asset Level on the Initial Valuation Date] [Average Level] [Observation Level] [,] [Barrier].

"Asset Level" means the [Opening Level] [Closing Level] [Intraday Level] [Observation Level] of the relevant Asset.

"Asset Lookback" [means the] [Asset Level [on the relevant [Scheduled Observation Date] [Valuation Date] [Calculation Date]] [Average Level], [is as specified in the table in [this] paragraph [●] of these Final Terms].

"Average Level" means the arithmetic average of each [Opening Level] [Closing Level] [Intraday Level] [Observation Level] observed by the Calculation Agent on each Averaging Date.

"Averaging Date" means each date specified as such in the applicable Final Terms.

"Barrier" means [[●] per cent.] [n \* [●] per cent.] [Asset Initial \* [●] per cent.] [Asset Initial \* n \* [●] per cent.] [Asset Early \* [●] per cent.] [Asset Early \* n \* [●] per cent.] [Asset Lookback \* [●] per cent.] [Asset Lookback \* n \* [●] per cent.].

"Barrier (Early)" means:

(a) where Barrier Condition Early (European) is applicable:

[[ $\bullet$ ] per cent.] [n \* [ $\bullet$ ] per cent.]; or

(b) where Barrier Condition Early (Bermudan) is applicable:

 $[[\bullet] \text{ per cent.}] [n * [\bullet] \text{ per cent.}]; or$ 

(c) where Barrier Condition Early (American) is applicable:

[Asset Initial \* [•] per cent.] / [Asset Initial \* [•] per cent. \* n].

"Barrier (Final)" means:

- (a) where Barrier Condition Final (European) is applicable, [•] per cent.; or
- (b) where Barrier Condition Final (American) is applicable, Asset Initial \* [•] per cent.

"Barrier Condition" shall mean [Barrier Condition Early] [Barrier Condition Final].

"**Barrier Condition Early**" shall mean [Barrier Condition Early (European)] [Barrier Condition Early (Bermudan)] [Barrier Condition Early (American)].

"**Barrier Condition Early (American)**" shall be deemed satisfied if the Calculation Agent determines that on [each] [any] [Scheduled Observation Date] [Valuation Date] [Calculation Date] [related to the relevant Barrier Early Calculation Date] the Asset Level of [each] [any] [the] [Basket] Asset is at [all] [the] [any] time[s] greater than [or equal to] Barrier (Early).

"**Barrier Condition Early (Bermudan)**" shall be deemed satisfied if the Calculation Agent determines that on any [Scheduled Observation Date] [Valuation Date] [Calculation Date] [during the Observation Period], Asset Early Performance is greater than [or equal to] Barrier (Early).

"**Barrier Condition Early (European)**" shall be deemed satisfied if the Calculation Agent determines that on [the relevant] [each] [Scheduled Observation Date] [Valuation Date] [Calculation Date], Asset Early Performance is greater than [or equal to] Barrier (Early).

"Barrier Condition Final" shall mean [Barrier Condition Final (European)] [Barrier Condition Final (American)].

"**Barrier Condition Final (American)**" shall be deemed satisfied if the Calculation Agent determines that on [each] [any] [Scheduled Observation Date] [Valuation Date] [Calculation Date] the Asset Level of [each] [any] [the] [Basket] Asset is [at] [all] [any] [time[s]] greater than [or equal to] Barrier (Final).

"**Barrier Condition Final (European)**" shall be deemed satisfied if the Calculation Agent determines that on the Final Valuation Date the Asset Final Performance is greater than [or equal to] Barrier (Final).

"**Barrier Early Calculation Date**" means [*date to be specified*] [each Scheduled Observation Date] [Valuation Date] [Calculation Date].

"Barrier Return" shall mean an amount determined by the Calculation Agent in accordance with the following methodology:-

(a) if Asset Final Performance is greater than [or equal to] the Barrier,

[•] per cent.

(b) if Asset Final Performance is less than [or equal to] the Barrier:

#### Max [(Cap [+/-] (Participation \* Asset Final Performance)), Floor]

"**Basket Asset**" means an Asset that is a constituent of a basket of Assets, as specified or determined as provided in the applicable Final Terms.

"Cap" means [●] per cent.

"Closing Level" means the Closing Level as defined in the Equity Index-Linked Interest Instruments Conditions of the relevant Asset.

"**Downside Performance**" means[, in respect of the relevant Asset,] an amount expressed as a percentage, calculated and determined by the Calculation Agent in accordance with the following formula:

# Asset Initial - Asset Final Asset Initial

"**Early Laggard**" shall mean in relation to the [Scheduled Observation Date] [Valuation Date] [Calculation Date], the Asset with the lowest calculated Early Performance, as determined by the Calculation Agent in respect of the relevant date. For the avoidance of doubt, if two or more [Basket] Assets have the same Early Performance as of the [Scheduled Observation Date] [Valuation Date] [Calculation Date], the Calculation Agent shall select any such [Basket] Asset as the Early Laggard acting in good faith and in a commercially reasonable manner.

"Early Outperformer" shall mean in relation to the [Scheduled Observation Date] [Valuation Date] [Calculation Date], the Asset with the highest calculated Early Performance, as determined by the Calculation Agent in respect of the relevant date. For the avoidance of doubt, if two or more [Basket] Assets have the same Early Performance as of the [Scheduled Observation Date] [Valuation Date] [Calculation Date], the Calculation Agent shall select any such [Basket] Asset as the Early Outperformer acting in good faith and in a commercially reasonable manner.

"Early Performance" means [, in respect of the relevant Asset,] an amount expressed as a percentage, calculated and determined by the Calculation Agent in accordance with the following formula:

# AssetEarly Asset Initial

"Early Performance (Call Spread)" means [, in respect of the relevant Asset,] an amount expressed as a percentage, calculated and determined by the Calculation Agent in accordance with the following formula:

# AssetEarly Asset Initial -1

"Early Performance (Rolling Lookback)" means [, in respect of the relevant Asset,] an amount expressed as a percentage, calculated and determined by the Calculation Agent in accordance with the following formula:

# AssetEarly AssetLookback

"Early Weighted Performance" means an amount (expressed as a percentage) determined by the Calculation Agent being the sum of the values obtained by applying the following formula to each Basket Asset:

# W× Asset Early -Asset Initial Asset Initial

"Enhanced Weighted Performance" means an amount (expressed as a percentage) determined by the Calculation Agent being the sum of the values obtained by applying the following formula to each Basket Asset:

W \* Upside Performance

"ETF" means (in respect of an ETF Share) an Exchange Traded Fund.

**"ETF Issuer"** means, in respect of an Exchange Traded Fund, the entity specified in the applicable Final Terms as the issuer of that Exchange Traded Fund.

**"ETF Share"** means, in respect of an Exchange Traded Fund, the share, unit or other interest or unit of holding in the ETF Issuer (including, without limitation, any debt security) issued to or held by an investor in respect of the relevant Exchange Traded Fund.

"Exchange Traded Fund" means each fund that is specified in the applicable Final Terms as an ETF.

"Final Laggard" shall mean the Asset with the lowest [calculated Downside Performance] [calculated Final Performance] [calculated Upside Performance] [Observation Level] as determined by the Calculation Agent in respect of the relevant date. For the avoidance of doubt, if two or more Assets in the basket have the same [Downside Performance as of the Final Valuation Date] [Final Performance as of the Final Valuation Date] [Observation Level], the Calculation Agent shall select any such Asset as the Final Laggard acting in good faith and in a commercially reasonable manner.

"Final Outperformer" shall mean the Asset with the highest [calculated Downside Performance] [calculated Final Performance] [calculated Upside Performance] [Observation Level], as determined by the Calculation Agent in respect of the relevant date. For the avoidance of doubt, if two or more Assets in the Basket have the same [Downside Performance as of the Final Valuation Date] [Final Performance as of the Final Valuation Date] [Observation Level], the Calculation Agent shall select any such Asset as the Final Outperformer acting in good faith and in a commercially reasonable manner.

"**Final Performance**" means[, in respect of the relevant Asset,] an amount expressed as a percentage, calculated and determined by the Calculation Agent in accordance with the following formula:

# Asset Final Asset Initial

"Final Performance (Call Spread)" means[, in respect of the relevant Asset,] an amount expressed as a percentage, calculated and determined by the Calculation Agent in accordance with the following formula:

"Final Performance (Lookback)" means[, in respect of the relevant Asset,] an amount expressed as a percentage, calculated and determined by the Calculation Agent in accordance with the following formula:

#### AssetFinal

#### Max[(Parti cipation x Asset Initial), Observation Level]

"Final Performance (Temporis)" means[, in respect of the relevant Asset,] an amount expressed as a percentage, calculated and determined by the Calculation Agent in accordance with the following formula:

# Asset Final - Asset Lookback Asset Initial

"**Final Weighted Performance**" means an amount (expressed as a percentage) determined by the Calculation Agent being the sum of the values obtained by applying the following formula to each Basket Asset:

# W× Asset Final -Asset Initial Asset Initial

**"Fixed Income Benchmark"** shall mean the relevant Rate of Interest specified as such in the applicable Final Terms.

"Floor" means [●] per cent.

"i" shall mean the corresponding number related to a defined term within the Terms and Conditions as specified in the applicable Final Terms.

"Intraday Level" means the level of a Share Index observed by the Calculation Agent at any time during the regular trading session hours of the relevant Exchange, without regard to after hours or any other trading outside of the regular trading session hours.

"**Max**" followed by a series of amounts inside brackets, means whichever is the greater of the amounts separated by a comma inside those brackets.

"**Min**" followed by a series of amounts inside brackets, means whichever is the lesser of the amounts separated by a comma inside those brackets.

"n" shall mean the corresponding number related to a defined term within the Terms and Conditions as specified in the applicable Final Terms.

"**Observation Days**" means the total number of [calendar days] [Business Days] [Scheduled Observation Dates] [Valuation Dates] [Calculation Dates] in the [Interest Period] [Observation Period].

"Observation Level" shall have the meaning expressed in the applicable Annex for the relevant Asset.

"Opening Level" means, in relation to:

- (a) a Non-Composite Index, an amount equal to the official opening level of the Share Index as published by the relevant Share Index Sponsor;
- (b) a Composite Index, the official opening level of such Share Index as published by the relevant Share Index Sponsor; or

in each case as determined by the Calculation Agent.

"**Paid Interest**" means, in respect of an Instrument, the sum of all interest paid in respect of that Instrument from (and including) the Issue Date to (and including) the immediately preceding Specified Interest Payment Date, if any.

"Participation" means [•] per cent.

"**Range Condition**" shall be deemed satisfied in respect of any day if the Asset Level for such day observed by the Calculation Agent is greater than [or equal to]  $[\bullet]$  [per cent.] per annum and less than [or equal to]  $[\bullet]$  [per cent.] [per annum.]

"**Range Days**" means the actual number of [calendar days] [Business Days] [Scheduled Observation Dates] [Valuation Dates] [Calculation Dates] in the [Interest Period] [Observation Period] on which the Range Condition is satisfied.

"**Rate of Interest**" shall mean in connection with the relevant Coupon Payout specified in these Final Terms: [*Insert one of*:]

[[[•] per cent.] [per annum];

Screen Rate Determination;

ISDA Determination;

(n \* [●] per cent.);

[(n \* [•] per cent.)] – Paid Interest;

Max(Floor, Min(Cap, Participation \* Asset Early [Performance] + [•] per cent.)) [+/- Barrier Return];

$$\left[ [\bullet] \text{ per cent} \times \frac{\text{Range Days}}{\text{Observation Days}} \right]_{; \text{ or }}$$

[the applicable percentage rate specified in the table in [this] paragraph [●] of these Final Terms]].

"Scheduled Observation Date(s)" means [the date(s) specified as such in these Final Terms] [each Scheduled Trading Day in the Observation Period].

"Single Asset" means a single Asset, as specified or determined as provided in the applicable Final Terms.

"t" shall mean the corresponding number related to a defined term within the Terms and Conditions as specified in the applicable Final Terms.

"Upside Performance" means[, in respect of the relevant Asset,] an amount expressed as a percentage, calculated and determined by the Calculation Agent in accordance with the following formula:

# Asset Final - (Barrier \* Asset Initial) Asset Initial

"Valuation Date" means [the date(s) specified as such in these Final Terms] [each Scheduled Trading Day in the Observation Period] [and as further described in the applicable Annex for the relevant Asset].

"W" means the weighting in respect of the relevant Basket Asset, as specified in the table in [this] paragraph  $[\bullet]$  of these Final Terms:

"Weighted Performance" means an amount (expressed as a percentage) determined by the Calculation Agent being the sum of the values obtained by applying the following formula to each Basket Asset:

W \* Final Performance

#### EQUITY INDEX-LINKED INTEREST INSTRUMENTS ANNEX

The terms and conditions applicable to Equity Index-Linked Interest Instruments shall comprise the General Terms and Conditions of the Instruments; and the additional terms and conditions set out below (the "Equity Index-Linked Interest Instruments Conditions"), together with the Terms and Conditions as set out in each other Annex which is specified as applicable in the applicable Final Terms (together with the General Terms and Conditions, the "Terms and Conditions") and, in each case subject to completion in the applicable Final Terms. In the event of any inconsistency between the General Terms and Conditions of the Instruments Conditions, the Equity Index-Linked Interest Instruments Conditions and (i) the Final Terms and Conditions of the Instruments and the Equity Index-Linked Interest Instruments Conditions and (ii) the Final Terms, the Final Terms shall prevail.

Defined terms used in this Equity Index-Linked Interest Instruments Annex or the related section of the Final Terms, where the same term may be used in another Annex shall have the meanings given in this Equity Index-Linked Interest Instruments Annex or in the section of the Final Terms relating to Equity Index-Linked Interest Instruments notwithstanding the same terms being used in another Annex or section of the Final Terms.

## 1. PAYMENT PROVISIONS

## Part 1 – European Call

If Structure 1 is specified as applicable in the Final Terms the following terms will apply:

#### 1. Single Share Index Linked Instruments

**Single Share Index Linked Instruments** means Instruments the payment of interest on which is linked to a single index of Shares not prepared by entities affiliated with the Issuer.

In relation to Single Share Index Linked Instruments only, the following terms will apply.

1.1 Interest Amount

The following Interest Amount per Calculation Amount will be payable on the Interest Payment Date:

(a) if the Final Price of the Share Index is higher than Strike Price, the following Coupon A:

- (b) if the Final Price of the Share Index is equal to or lower than the Strike Price, Coupon B (which may be zero).
- 1.2 Redemption

On the Maturity Date, the Instruments will be redeemed at par and the Holders of the Instruments will receive, per Calculation Amount, an amount equal to the Calculation Amount.

1.3 Definitions

"Coupon B" means an amount equal to the product of (i) Calculation Amount and (ii) the Coupon B Percentage.

"Coupon B Percentage" has the meaning given in the relevant Final Terms.

"Final Price" means the Official Closing Level of the Share Index on the Final Price Date.

"Final Price Date" has the meaning given in the relevant Final Terms.

"Initial Price" means the Official Closing Level of the Share Index on Initial Price Date.

"Initial Price Date" has the meaning given in the relevant Final Terms.

"Official Closing Level" means, on any day, the official closing level of the Share Index.

"Strike Price" means a percentage of the Initial Price as specified in the relevant Final Terms.

#### 2. Share Index Basket Linked Instruments (Worst of European Call)

**Share Index Basket Linked Instruments** means Instruments the payment of interest on which is linked to a basket of indices of Shares not prepared by entities affiliated with the Issuer.

In relation to Share Index Basket Linked Instruments only, the following terms will apply.

2.1 Interest Amount

The following Interest Amount per Calculation Amount will be payable on the Interest Payment Date:

(a) If the Final Price of all the Indices comprised in the Basket is higher than the relevant Strike Price, the following Coupon A:

Where:

"Final  $Price_{(a)}$ " is the Final Price of the Share Index of the Basket with the lowest Depreciation Ratio.

"Initial  $Price_{(a)}$ " is the Initial Price of the Share Index of the Basket with the lowest Depreciation Ratio.

"Strike Price<sub>(a)</sub>" is the Strike Price of the Share Index of the Basket with the lowest Depreciation Ratio.

"Depreciation Ratio" means



- (b) Otherwise, Coupon B (which may be zero).
- 2.2 Redemption

On the Maturity Date, the Instruments will be redeemed at par and the Holders of the Instruments will receive, per Calculation Amount, an amount equal to the Calculation Amount.

2.3 Definitions

"Basket" means each and every Share Index specified in the Final Terms.

"Coupon B" means an amount equal to the product of (i) Calculation Amount and (ii) the Coupon B Percentage.

"Coupon B Percentage" has the meaning given in the Final Terms.

"Final Price" means, for each Share Index comprised in the Basket, the Official Closing Level of the Share Index on the Final Price Date.

"Final Price Date" has the meaning given in the Final Terms.

"Initial Price" means, for each Share Index comprised in the Basket, the Official Closing Level of the Share Index on Initial Price Date.

"Initial Price Date" has the meaning given in the Final Terms.

"Official Closing Level" means, on any day, the official closing level of the Share.

"Strike Price" means a percentage of the Initial Price as specified in the Final Terms.

#### Part 2 – European Call Up & Out

If Structure 2 is specified as applicable in the Final Terms the following terms will apply:

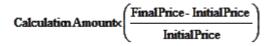
#### 3. Single Share Index Linked Instruments

In relation to Single Share Index Linked Instruments only, the following terms will apply.

3.1 Interest Amount

The following Interest Amount per Calculation Amount will be payable on the Interest Payment Date:

- (a) if, from the Initial Price Date, included, to the Final Price Date, included, the Official Closing Level of the Share Index is at any point equal to or higher than Barrier A, Coupon A; or
- (b) if, from the Initial Price Date, included, to the Final Price Date, included, the Official Closing Level of the Share Index has never been equal to or higher than Barrier A:
  - (i) if the Final Price of the Share Index is higher than the Initial Price, the following Coupon B:



- (ii) if the Final Price of the Share Index is equal to or lower than the Initial Price, Coupon C (which may be zero).
- 3.2 Redemption

On the Maturity Date, the Instruments will be redeemed at par and the Holders of the Instruments will receive, per Calculation Amount, an amount equal to the Calculation Amount.

3.3 Definitions

"Barrier A" means a percentage of the Initial Price as specified in the Final Terms.

"Coupon A Percentage" has the meaning given in the applicable Final Terms.

"Coupon A" means an amount equal to the product of (i) Calculation Amount and (ii) the Coupon A Percentage.

"Coupon C Percentage" has the meaning given in the applicable Final Terms.

"Coupon C" means an amount equal to the product of (i) Calculation Amount and (ii) the Coupon C Percentage.

"Final Price Date" has the meaning given in the applicable Final Terms.

"Final Price" means the Official Closing Level of the Share Index on the Final Price Date.

"Initial Price Date" has the meaning given in the applicable Final Terms.

"Initial Price" means the Official Closing Level of the Share Index on Initial Price Date.

"Official Closing Level" means, on any day, the official closing price of the Index.

#### Part 3 - Call Spread

If Structure 3 is specified as applicable in the Final Terms the following terms will apply:

## 4. Share Index Basket Linked Instruments

In relation to Share Index Basket Linked Instruments only, the following terms will apply.

4.1 Interest Amount

The following Interest Amount per Calculation Amount will be payable on the Interest Payment Date:

Calculation Amount x Min 
$$\left( \text{Cap Level;} \left( \begin{array}{c} J \\ \sum \\ i = 1 \end{array} \\ \hline \\ Initial \Price \\ i \\ J \end{array} \right) \right)$$

Where:

"Final Price<sub>i</sub>" is the Final Price of the Share Index<sub>i</sub>.

"Initial Price<sub>i</sub>" is the Initial Price of the Share Index<sub>i</sub>.

"J" is the total number of Shares comprised in the Basket.

4.2 Redemption

On the Maturity Date, the Instruments will be redeemed at par and the Holders of the Instruments will receive, per Calculation Amount, an amount equal to the Calculation Amount.

4.3 Definitions

"Basket" means each and every Share Index specified in the applicable Final Terms.

"Cap Level" has the meaning given to it in the applicable Final Terms.

"Final Price" means, for each Share Index comprised in the Basket, the Official Closing Level on the Final Price Date.

"Final Price Date" has the meaning given to it in the applicable Final Terms.

"Initial Price" means the maximum Official Closing Level of all the Share Indices comprised in the Basket during the Initial Price Determination Period.

"Initial Price Determination Period" has the meaning given to it in the applicable Final Terms.

"Official Closing Level" means on any day, the official closing level of a Share Index.

# 2. DISRUPTION, ADJUSTMENTS AND EXTRAORDINARY EVENTS

## Part 1

#### Single Share Index Linked Instruments

This Part 1 (*Single Share Index Linked Instruments*) is applicable only in relation to Instruments specified in the applicable Final Terms as being Single Share Index Linked Instruments.

#### 1. Definitions

**Composite Index** means any Share Index in respect of which the securities comprising such Share Index are listed, traded or quoted on more than one exchange or quotation system as determined by the Calculation Agent and provided that, notwithstanding this definition, the Calculation Agent may elect to treat a Share Index as a Non-Composite Index if it determines this is appropriate.

Closing Level means, in relation to:

- (a) a Non-Composite Index, an amount equal to the official closing level of the Share Index as published by the relevant Share Index Sponsor;
- (b) a Composite Index, the official closing level of such Share Index as published by the relevant Share Index Sponsor; or

in each case as determined by the Calculation Agent.

**Exchange:** means (a) In the case of a Composite Index in respect of each component security of the Share Index (each, a "**Component Security**"), the principal stock exchange on which such Component Security is principally traded, as determined by the Calculation Agent; and (b) in the case of any Non-Composite Index, the relevant exchange or quotation system specified for such Share Index in the applicable Final Terms or if no such exchange or quotation system is specified for such Share Index in the Final Terms, the exchange or quotation system on which all or substantially all relevant Component Securities are listed (being for the avoidance of doubt, where any Component Security has more than one listing, the exchange or quotation system used by the relevant Share Index Sponsor for the purposes of valuing the relevant price of such Component Security).

**Exchange Business Day:** means any Scheduled Trading Day on which: (a) in respect of a Non-Composite Index, the relevant Exchange and each relevant Related Exchange (if any) in respect of such Share Index is open for trading during its regular trading session, notwithstanding any such relevant Exchange or relevant Related Exchange closing prior to its Scheduled Closing Time and (b) in respect of a Composite Index (i) the Share Index Sponsor publishes the level of the Share Index; and (ii) the Related Exchange is open for trading during its regular trading session, notwithstanding any Exchange or the Related Exchange closing prior to its Scheduled Closing Time.

**Exchange Business Day Convention**: means any of the following, as specified in the applicable Final Terms:

- Following Business Day Convention: if the date specified as Valuation Date in the applicable Final Terms is not an Exchange Business Day, the Valuation Date will be the first succeeding Exchange Business Day.
- **Modified Following Business Day Convention:** if the date specified as Valuation Date in the applicable Final Terms is not an Exchange Business Day, the Valuation Date will be the first succeeding Exchange Business Day unless that day falls in the next calendar month, in which case the Valuation Date will be the first preceding day that is an Exchange Business Day.

**Final Valuation Date** means the date specified as the Final Valuation Date in the applicable Final Terms, which shall be deemed to be a Valuation Date for the purposes of determining the consequences of any such day not being a Scheduled Trading Day or a Disrupted Day occurring on any such day in accordance with these Equity Index-Linked Interest Instruments Conditions.

**Initial Valuation Date** means the date specified as the Initial Valuation Date in the applicable Final Terms, which shall be deemed to be a Valuation Date for the purposes of determining the consequences of any such day not being a Scheduled Trading Day or a Disrupted Day occurring on any such day in accordance with these Equity Index-Linked Interest Instruments Conditions.

**Non-Composite Index** means a Share Index that is not a Composite Index (together "**Non-Composite Indices**").

**Observation Period** means the period specified as the Observation Period in the applicable Final Terms.

**Related Exchange**: means in respect of a Share Index, each exchange or quotation system specified as such in the Applicable Final Terms, any successor to such exchange or quotation system or any substitute exchange or quotation system to which trading in futures or options contracts relating to such Share Index has temporarily relocated (provided that the Calculation Agent has determined that there is comparable liquidity relative to the futures options contracts relating to such Share Index or such temporary substitute exchange or quotation system as on the original Related Exchange).

**Scheduled Closing Time:** means, in respect of an Exchange or Related Exchange and a Scheduled Trading Day, the scheduled weekday closing time of such Exchange or Related Exchange on such Scheduled Trading Day, without regard to after hours or any other trading outside of the regular trading session hours.

**Scheduled Trading Day:** means any day on which: (a) in respect of a Share Index other than a Composite Index, the relevant Exchange and each Related Exchange (if any) is scheduled to be open for trading during its regular trading session, and (b) in respect of a Composite Index (i) the Share Index Sponsor is scheduled to publish the level of the Share Index; and (ii) the Related Exchange is scheduled to be open for trading for its regular trading session.

Share Index has the meaning set out in the applicable Final Terms.

**Share Index Sponsor:** means the corporation or other entity that (a) is responsible for setting and reviewing the rules and procedures and the methods of calculation and adjustments, if any, related to the relevant Share Index and (b) announces (directly or through an agent) the level of the relevant Share Index on a regulated basis during each Scheduled Trading Day.

**Trade Date** means the date specified as such in relation to Equity Index-Linked Interest Instruments in the applicable Final Terms.

Valuation Date: the Initial Price Date, the Final Price Date and any other valuation date set out in the relevant Final Terms.

Valuation Time: means the Relevant Time specified in the applicable Final Terms or if not so specified:

- (a) in the case of a Composite Index, in respect of such Share Index:
  - (i) for the purposes of determining whether a Market Disruption Event has occurred:
    - (A) in respect of any Component Security, the Scheduled Closing Time on the Exchange in respect of such Component Security, and
    - (B) in respect of any options contracts or future contracts on the Share Index, the close of trading on the Related Exchange; and
  - (ii) in all other circumstances, the time at which the Official Closing Level of the Share Index is calculated and published by the Share Index Sponsor; and
- (b) in the case of any Non-Composite Index, the Scheduled Closing Time on the Exchange on the relevant date. If the Exchange closes prior to its Scheduled Closing Time and the specified

Valuation Time is after the actual closing time for its regular trading session, then the Valuation Time shall be such actual closing time.

# 2. Market Disruption Events

2.1 If any Valuation Date is a Disrupted Day, then the Valuation Date for the Share Index shall be the first succeeding Scheduled Trading Day that is not a Disrupted Day, unless each of the eight Scheduled Trading Days immediately following the Scheduled Valuation Date is a Disrupted Day. In that case (i) that eighth Scheduled Trading Day shall be deemed to be the Valuation Date, notwithstanding the fact that such day is a Disrupted Day, and (ii) the Calculation Agent shall determine the level of the Share Index as of the Valuation Time on that eighth Scheduled Trading Day using the Exchange traded or quoted price as of the Valuation Time on that eighth Scheduled Trading Day of each security comprised in the Share Index (or, if an event giving rise to a Disrupted Day has occurred in respect of the relevant security on that eighth Scheduled Trading Day, its good faith estimate of the value for the relevant security as of the Valuation Time on that eighth Scheduled Trading Day).

# 2.2 "Market Disruption Events" means either:

- (i) (a) the occurrence or existence, in respect of any Component Security, of:
  - (1) a Trading Disruption in respect of such Component Security, which the Calculation Agent determines is material, at any time during the one hour period that ends at the relevant Valuation Time in respect of the Exchange on which such Component Security is principally traded;
  - (2) an Exchange Disruption in respect of such Component Security, which the Calculation Agent determines is material, at any time during the one hour period that ends at the relevant Valuation Time in respect of the Exchange on which such Component Security is principally traded; or
  - (3) an Early Closure in respect of such Component Security; and
  - (b) the aggregate of all Component Securities in respect of which a Trading Disruption, an Exchange Disruption or an Early Closure occurs or exists and comprises 20 per cent. or more of the level of the Share Index; or
- (ii) the occurrence or existence, in respect of futures or options contracts relating to the Share Index, of: (a) a Trading Disruption Event; (b) an Exchange Disruption, which in either case the Calculation Agent determines is material, at any time during the one hour period that ends at the Valuation Time in respect of the Related Exchange; or (c) an Early Closure, in each case in respect of such futures or options contracts.

For the purposes of determining whether a Market Disruption Event exists in respect of a Component Security at any time, if a Market Disruption Event occurs in respect of such Component Security at that time, then the relevant percentage contribution of that Component Security to the level of the Share Index shall be based on a comparison of (x) the portion of the level of the Share Index attributable to that Component Security to (y) the overall level of the Share Index, in each case using the official opening weightings as published by the Share Index Sponsor as part of the market "opening data".

#### 2.3 "Trading Disruption" means:

- (a) in the case of a Composite Index, any suspension of or limitation imposed on trading by the relevant Exchange or Related Exchange or otherwise and whether by reason of movements in price exceeding limits permitted by the relevant Exchange or Related Exchange or otherwise:
  - (i) relating to any Component Security on the Exchange in respect of such Component Security; or

- (ii) in futures or options contracts relating to the Share Index on the Related Exchange; and
- (b) in the case of a Non-Composite Index, any suspension of or limitation imposed on trading by the relevant Exchange or Related Exchange or otherwise and whether by reason of movements in price exceeding limits permitted by the relevant Exchange or Related Exchange or otherwise:
  - (i) relating to Component Securities that comprise 20.00 per cent. or more of the level of such Share Index on any relevant Exchange(s); or
  - (ii) in futures or options contracts relating to such Share Index on any relevant Related Exchange.

#### 2.4 "Exchange Disruption" means:

- (a) in case of a Composite Index, any event (other than an Early Closure) that disrupts or impairs (as determined by the Calculation Agent) the ability of market participants in general to effect transactions in, or obtain market values for:
  - (i) any Component Security on the Exchange in respect of such Component Security; or
  - (ii) futures or options contracts relating to the Share Index on the Related Exchange; and
- (b) in the case of a Non-Composite Index, any event (other than an Early Closure) that disrupts or impairs (as determined by the Calculation Agent) the ability of market participants in general:
  - (i) to effect transactions in, or obtain market values on any relevant Exchange(s) in Component Securities that comprise 20 per cent. or more of the level of the relevant Share Index, or
  - (ii) to effect transactions in, or obtain market values for, futures or options contracts relating to the relevant Share Index on any relevant Related Exchange.

#### 2.5 "Early Closure" means:

- (a) in the case of a Composite Index, the closure on any Exchange Business Day of the Exchange in respect of any Component Security or the Related Exchange prior to its Scheduled Closing Time unless such earlier closing is announced by such Exchange or Related Exchange (as the case may be) at least one hour prior to the earlier of:
  - (i) the actual closing time for the regular trading session on such Exchange or Related Exchange (as the case may be) on such Exchange Business Day; and
  - (ii) the submission deadline for orders to be entered into the Exchange or Related Exchange system for execution at the relevant Valuation Time on such Exchange Business Day; and
- (b) in the case of any Non-Composite Index, the closure on any Exchange Business Day with respect to such Share Index of any relevant Exchange(s) relating to Component Securities that comprise 20.00 per cent. or more of the level of such Share Index or any Related Exchange(s) prior to its Scheduled Closing Time unless such earlier closing time is announced by such Exchange(s) or Related Exchange(s) at least one hour prior to the earlier of:
  - (i) the actual closing time for the regular trading session on such Exchange(s) or Related Exchange(s) on such Exchange Business Day; and
  - (ii) the submission deadline for orders to be entered into the Exchange or Related Exchange system for execution at the Valuation Time on such Exchange Business Day.
- 2.6 "**Disrupted Day**" means:

- (a) In the case of a Composite Index, any Scheduled Trading Day on which:
  - (i) the Share Index Sponsor fails to publish the level of the Share Index;
  - (ii) the Related Exchange fails to open for trading during its regular trading session; or
  - (iii) a Market Disruption Event has occurred; and
- (b) In the case of any Non-Composite Index, any Scheduled Trading Day on which:
  - (i) the Exchange or the Related Exchange fails to open for trading during their regular trading session; or
  - (ii) a Market Disruption Event has occurred.

The Calculation Agent shall as soon as reasonably practicable under the circumstances notify the Issuer of the occurrence of a Disrupted Day on any day that, but for the occurrence of a Disrupted Day, would have been a Valuation Date. Without limiting the obligation of the Calculation Agent to notify the Issuer as set forth in the preceding sentence, failure by the Calculation Agent to notify the Issuer of the occurrence of a Disrupted Day shall not affect the validity of the occurrence and effect of such Disrupted Day on the Instruments.

2.7 **"Scheduled Valuation Date**" means any original date that, but for the occurrence of an event causing a Disrupted Day, would have been a Valuation Date.

#### 3. Adjustments

- 3.1 If the Share Index is (i) not calculated and announced by the Share Index Sponsor but is calculated and announced by a successor sponsor acceptable to the Calculation Agent, or (ii) replaced by a successor index using, in the determination of the Calculation Agent, the same or a substantially similar formula for and method of calculation as used in the calculation of that Share Index, then in each case that index (the "Successor Share Index") will be deemed to be the Share Index.
- 3.2 If (i) on or prior to any Valuation Date, the Share Index Sponsor announces that it will make a material change in the formula for or the method of calculating that Share Index or in any other way materially modifies that Share Index (other than a modification prescribed in that formula or method to maintain that Share Index in the event of changes in constituent stock and capitalisation and other routine events) (a "Share Index Modification") or permanently cancels the Share Index and no Successor Share Index exists (a "Share Index Cancellation") or (ii) on any Valuation Date in respect of this Instrument, the Share Index Sponsor fails to calculate and announce a relevant Share Index (a "Share Index Disruption" and together with a Share Index Modification and a Share Index Cancellation, each a "Share Index Adjustment Event"), then the Calculation Agent shall determine if such Share Index Adjustment Event has a material effect on the Instruments and, if so, shall calculate the relevant Strike Price(s), Initial Price(s), Final Price(s) and Barrier(s) and any other variable relevant to the payment of the coupon amount or other terms of the Instruments as the Calculation Agent determines appropriate to account for that Share Index Adjustment Event, using, in lieu of a published level for that Share Index, the level for that Share Index as at that Valuation Date as determined by the Calculation Agent in accordance with the formula for and method of calculating that Share Index last in effect prior to the change, failure or cancellation, but using only those securities that comprised that Share Index immediately prior to that Share Index Adjustment Event.
- 3.3 Correction of Share Index

In the event that any price or level published on the Exchange or by the Share Index Sponsor and which is utilised for any calculation or determination made under the Instruments is subsequently corrected and the correction is published by the Exchange or the Share Index Sponsor within one Settlement Cycle after the original publication, the Issuer may notify the Holder of the Instruments of that correction and the Calculation Agent will determine the amount that is payable or deliverable as a result of that correction.

"Settlement Cycle" means, in respect of the Share Index, the number of Clearance System Business Days following a trade in such shares on the Exchange in which settlement will customarily occur according to the rules of the Exchange (if there are multiple Exchanges in respect of the Share Index, the longest such period).

"Clearance System Business Day" means, in respect of a clearance system, any day on which such clearance system is (or, but for the occurrence of a Settlement Disruption Event, would have been) open for the acceptance and execution of settlement instructions.

"Settlement Disruption Event" means, in respect of a Component Security, an event beyond the control of the Hedging Party(ies) as a result of which the relevant clearance system cannot clear the transfer of such Component Security.

#### 4. Additional Disruption Events

4.1 Definitions:

"Additional Disruption Event" means a Change in Law, Insolvency Filing or Hedging Disruption.

"Change in Law" means that, on or after the Issue Date (A) due to the adoption of or any change in any applicable law or regulation (including, without limitation, any tax law), or (B) due to the promulgation of or any change in the interpretation by any court, tribunal or regulatory authority with competent jurisdiction of any applicable law or regulation (including any action taken by a taxing authority), the Hedging Party(ies) determine(s) in good faith that (X) it has become illegal to hold, acquire or dispose of Shares relating to the Hedging Transaction(s), or (Y) it will incur a materially increased cost in performing its obligations (including, without limitation, due to any increase in tax liability, decrease in tax benefit or other adverse effect on its tax position).

"**Early Redemption Amount**" is the result of dividing (i) the aggregate fair market value of the outstanding Instruments on such day as is selected by the Calculation Agent in its sole and absolute discretion (provided that such day is not more than 15 days before the date fixed for redemption of the Instruments), by (ii) the number of outstanding Instruments.

"Hedging Disruption" means that the Hedging Party(ies) is/are unable, after using commercially reasonable efforts, to (A) acquire, establish, re-establish, substitute, maintain, unwind or dispose of any transaction(s) or asset(s) it deems necessary to hedge the equity price risk of entering into and performing its obligations, or (B) realize, recover or remit the proceeds of any such transaction(s) or asset(s), being both transaction(s) and asset(s) the Hedging Transaction(s).

"**Hedging Party(ies)**" means the Issuer and, if any, the entity with which the Issuer agrees the Hedging Transaction(s).

"Insolvency Filing" means that the issuer of a Component Security institutes or has instituted against it by a regulator, supervisor or any similar official with primary insolvency, rehabilitative or regulatory jurisdiction over it in the jurisdiction of its incorporation or organization or the jurisdiction of its head or home office, or it consents to proceedings seeking a judgment of insolvency or bankruptcy or any other relief under any bankruptcy or insolvency law or other similar law affecting creditors' rights, or a petition is presented for its winding-up or liquidation by it or such regulator, supervisor or similar official or it consents to such a petition, provided that proceedings instituted or petitions presented by creditors and not consented to by the issuer of the Component Security shall not be deemed an Insolvency Filing.

4.2 **Consequences:** upon becoming aware of the occurrence of an Additional Disruption Event, the Issuer may early redeem the Instruments and therefore pay to the Holders the Early Redemption Amount calculated by the Calculation Agent per each of the outstanding Instruments.

#### Part 2

#### Share Index Basket Linked Instruments

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This Part 2 (*Share Index Basket Linked Instruments*) is applicable only in the applicable Final Terms as being Share Index Basket Linked Instruments.

# 1. Definitions

**Composite Index** means any Share Index in respect of which the securities comprising such Share Index are listed, traded or quoted on more than one exchange or quotation system as determined by the Calculation Agent and provided that, notwithstanding this definition, the Calculation Agent may elect to treat a Share Index as a Non-Composite Index if it determines this is appropriate.

Closing Level means, in relation to:

- (a) a Non-Composite Index, an amount equal to the official closing level of the Share Index as published by the relevant Share Index Sponsor;
- (b) a Composite Index, the official closing level of such Share Index as published by the relevant Share Index Sponsor; or

in each case as determined by the Calculation Agent.

**Exchange:** means (a) in the case of a Composite Index, in respect of each component security of each of the Share Indices (each, a "**Component Security**"), the principal stock exchange on which such Component Security is principally traded, as determined by the Calculation Agent; and (b) in the case of a Non-Composite Index, the relevant exchange or quotation system specified for such Share Index in the applicable Final Terms or if no such exchange or quotation system is specified for such Share Index in the Final Terms, the exchange or quotation system on which all or substantially all relevant Component Security has more than one listing, the exchange or quotation system used by the relevant Share Index Sponsor for the purposes of valuing the relevant price of such Component Security).

**Exchange Business Day:** means, in respect of a basket of Share Indices any Scheduled Trading Day on which (a) in the case of any Composite Index: (i) the Share Index Sponsor publishes the level of such Composite Share Index; and (ii) each Exchange and each Related Exchange (if any) in respect of each Composite Index in the basket is open for trading during its regular trading session, notwithstanding any such Exchange or Related Exchange closing prior to its Scheduled Closing Time and (b) in respect of a Non-Composite Index, each relevant Exchange and each Related Exchange (if any) is open for trading during its regular trading session in respect of all indices comprised in the basket, notwithstanding any such relevant Exchange or Related Exchange closing prior to its Scheduled Closing Time.

**Exchange Business Day Convention**: means any of the following, as specified in the applicable Final Terms:

- Following Business Day Convention: if the date specified as Valuation Date in the Applicable Final Terms is not an Exchange Business Day for any of the Indices, the Valuation Date will be deemed to be, only for that Share Index, the first succeeding Exchange Business Day.
- **Modified Following Business Day Convention**: (in case the date specified as Valuation Date in the Applicable Final Terms is not an Exchange Business Day for any of the Share Indices comprised in the Basket, the Valuation Date will be deemed to be, only for that Share Index, the first succeeding Exchange Business Day unless that day falls in the next calendar month, in which case the Valuation Date for that Share Index will be the first preceding day that is an Exchange Business Day).

**Final Valuation Date** means the date specified as the Final Valuation Date in the applicable Final Terms, which shall be deemed to be a Valuation Date for the purposes of determining the consequences of any such day not being a Scheduled Trading Day or a Disrupted Day occurring on any such day in accordance with these Equity Index-Linked Interest Instruments Conditions.

**Initial Valuation Date** means the date specified as the Initial Valuation Date in the applicable Final Terms, which shall be deemed to be a Valuation Date for the purposes of determining the consequences of any such day not being a Scheduled Trading Day or a Disrupted Day occurring on any such day in accordance with these Equity Index-Linked Interest Instruments Conditions.

**Non-Composite Index** means a Share Index that is not a Composite Index (together "**Non-Composite Indices**").

**Observation Period** means the period specified as the Observation Period in the applicable Final Terms.

**Related Exchange**: means in respect of each Share Index, each exchange or quotation system specified as such in the Applicable Final Terms, any successor to such exchange or quotation system or any substitute exchange or quotation system to which trading in futures or options contracts relating to such Share Index has temporarily relocated (provided that the Calculation Agent has determined that there is comparable liquidity relative to the futures options contracts relating to such Share Index or such temporary substitute exchange or quotation system as on the original Related Exchange).

**Scheduled Closing Time:** means, in respect of an Exchange or Related Exchange and a Scheduled Trading Day, the scheduled weekday closing time of such Exchange or Related Exchange on such Scheduled Trading Day, without regard to after hours or any other trading outside of the regular trading session hours.

**Scheduled Trading Day:** means (a) in respect of a Non-Composite Index, any day on which the relevant Exchange and each Related Exchange (if any) in respect of such Share Index is scheduled to be open for trading for its regular trading session, and (b) in respect of a Composite Index any day on which: (i) the Share Index Sponsor is scheduled to publish the level of the Share Index; and (ii) the Related Exchange is scheduled to be open for trading for its regular trading session.

Share Index has the meaning set out in the applicable Final Terms.

**Share Index Sponsor:** means the corporation or other entity that (a) is responsible for setting and reviewing the rules and procedures and the methods of calculation and adjustments, if any, related to the relevant Share Index and (b) announces (directly or through an agent) the level of the relevant Share Index on a regulated basis during each Scheduled Trading Day.

**Trade Date** means the date specified as such in relation to Equity Index-Linked Interest Instruments in the applicable Final Terms.

Valuation Date: the Initial Price Date, the Final Price Date and any other valuation date on the relevant Applicable Final Terms.

Valuation Time: means the Relevant Time specified in the applicable Final Terms or if not so specified:

- (a) in the case of a Composite Index, in respect of such Share Index:
  - (i) for the purposes of determining whether a Market Disruption Event has occurred:
    - (A) in respect of any Component Security, the Scheduled Closing Time on the Exchange in respect of such Component Security, and
    - (B) in respect of any options contracts or future contracts on the Share Index, the close of trading on the Related Exchange; and
  - (ii) in all other circumstances, the time at which the Official Closing Level of the Share Index is calculated and published by the Share Index Sponsor; and
- (b) in the case of any Non-Composite Index, the Scheduled Closing Time on the Exchange on the relevant date. If the Exchange closes prior to its Scheduled Closing Time and the specified

Valuation Time is after the actual closing time for its regular trading session, then the Valuation Time shall be such actual closing time.

#### 2. Market Disruption Events

2.1 If any Valuation Date is a Disrupted Day, then the Valuation Date for each Share Index not affected by the occurrence of a Disrupted Day shall be the Scheduled Valuation Date, and the Valuation Date for each Share Index affected by the occurrence of a Disrupted Day shall be the first succeeding Scheduled Trading Day that is not a Disrupted Day, unless each of the eight Scheduled Trading Days immediately following the Scheduled Valuation Date is a Disrupted Day. In that case (i) that eighth Scheduled Trading Day shall be deemed to be the Valuation Date, notwithstanding the fact that such day is a Disrupted Day, and (ii) the Calculation Agent shall determine the level of the Share Index as of the Valuation Time on that eighth Scheduled Trading Day in accordance with the formula for and method of calculating the Share Index last in effect prior to the occurrence of the first Disrupted Day using the Exchange traded or quoted price as of the Valuation Time on that eighth Scheduled Trading Day of each security comprised in the Share Index (or, if an event giving rise to a Disrupted Day has occurred in respect of the relevant security as of the Valuation Time on that eighth Scheduled Trading Day.

#### 2.2 Market Disruption Events: means either:

- (i) (a) the occurrence or existence, in respect of any Component Security, of:
  - (1) a Trading Disruption in respect of such Component Security, which the Calculation Agent determines is material, at any time during the one hour period that ends at the relevant Valuation Time in respect of the Exchange on which such Component Security is principally traded;
  - (2) an Exchange Disruption in respect of such Component Security, which the Calculation Agent determines is material, at any time during the one hour period that ends at the relevant Valuation Time in respect of the Exchange on which such Component Security is principally traded; or
  - (3) an Early Closure in respect of such Component Security; and
  - (b) the aggregate of all Component Securities in respect of which a Trading Disruption, an Exchange Disruption or an Early Closure occurs or exists and comprises 20 per cent. or more of the level of the Share Index; or
- (ii) the occurrence or existence, in respect of futures or options contracts relating to the Share Index, of: (a) a Trading Disruption Event; (b) an Exchange Disruption, which in either case the Calculation Agent determines is material, at any time during the one hour period that ends at the Valuation Time in respect of the Related Exchange; or (c) an Early Closure, in each case in respect of such futures or options contracts.

For the purposes of determining whether a Market Disruption Event exists in respect of a Component Security at any time, if a Market Disruption Event occurs in respect of such Component Security at that time, then the relevant percentage contribution of that Component Security to the level of the Share Index shall be based on a comparison of (x) the portion of the level of the Share Index attributable to that Component Security to (y) the overall level of the Share Index, in each case using the official opening weightings as published by the Sponsor as part of the market "opening data".

#### 2.3 "Trading Disruption" means:

- (a) in the case of a Composite Index, any suspension of or limitation imposed on trading by the relevant Exchange or Related Exchange or otherwise and whether by reason of movements in price exceeding limits permitted by the relevant Exchange or Related Exchange or otherwise:
  - (i) relating to any Component Security on the Exchange in respect of such Component Security, or

- (ii) in futures or options contracts relating to the Share Index on the Related Exchange; and
- (b) in the case of a Non-Composite Index, any suspension of or limitation imposed on trading by the relevant Exchange or Related Exchange or otherwise and whether by reason of movements in price exceeding limits permitted by the relevant Exchange or Related Exchange or otherwise:
  - (i) relating to Component Securities that comprise 20.00 per cent. or more of the level of such Share Index on any relevant Exchange(s); or
  - (ii) in futures or options contracts relating to such Share Index on any relevant Related Exchange.

#### 2.4 "Exchange Disruption" means:

- (a) in the case of a Composite Index, any event (other than an Early Closure) that disrupts or impairs (as determined by the Calculation Agent) the ability of market participants in general to effect transactions in, or obtain market values for:
  - (i) any Component Security on the Exchange in respect of such Component Security; or
  - (ii) futures or options contracts relating to the Share Index on the Related Exchange; and
- (b) in the case of any Non-Composite Index, any event (other than an Early Closure) that disrupts or impairs (as determined by the Calculation Agent) the ability of market participants in general:
  - to effect transactions in, or obtain market values on any relevant Exchange(s) in Component Securities that comprise 20 per cent. or more of the level of the relevant Share Index, or
  - (ii) to effect transactions in, or obtain market values for, futures or options contracts relating to the relevant Share Index on any relevant Related Exchange.

# 2.5 "Early Closure" means:

- (a) in the case of a Composite Index, the closure on any Exchange Business Day of the Exchange in respect of any Component Security or the Related Exchange prior to its Scheduled Closing Time unless such earlier closing is announced by such Exchange or Related Exchange (as the case may be) at least one hour prior to the earlier of:
  - (i) the actual closing time for the regular trading session on such Exchange or Related Exchange (as the case may be) on such Exchange Business Day; and
  - (ii) the submission deadline for orders to be entered into the Exchange or Related Exchange system for execution at the relevant Valuation Time on such Exchange Business Day; and
- (b) in the case of any Non-Composite Index, the closure on any Exchange Business Day with respect to such Share Index of any relevant Exchange(s) relating to Component Securities that comprise 20.00 per cent. or more of the level of such Index or any Related Exchange(s) prior to its Scheduled Closing Time unless such earlier closing time is announced by such Exchange(s) or Related Exchange(s) at least one hour prior to the earlier of:
  - (i) the actual closing time for the regular trading session on such Exchange(s) or Related Exchange(s) on such Exchange Business Day; and
  - (ii) the submission deadline for orders to be entered into the Exchange or Related Exchange system for execution at the Valuation Time on such Exchange Business Day.
- 2.6 "**Disrupted Day**" means:

- (a) In the case of a Composite Index, any Scheduled Trading Day on which:
  - (i) the Share Index Sponsor fails to publish the level of the Share Index;
  - (ii) the Related Exchange fails to open for trading during its regular trading session; or
  - (iii) a Market Disruption Event has occurred; and
- (b) In the case of any Non-Composite Index, any Scheduled Trading Day on which:
  - (i) the Exchange or the Related Exchange fails to open for trading during their regular trading session; or
  - (ii) a Market Disruption Event has occurred.

The Calculation Agent shall as soon as reasonably practicable under the circumstances notify the Issuer of the occurrence of a Disrupted Day on any day that, but for the occurrence of a Disrupted Day, would have been a Valuation Date. Without limiting the obligation of the Calculation Agent to notify the Issuer as set forth in the preceding sentence, failure by the Calculation Agent to notify the Issuer of the occurrence of a Disrupted Day shall not affect the validity of the occurrence and effect of such Disrupted Day on the Instruments.

2.7 **"Scheduled Valuation Date**" means any original date that, but for the occurrence of an event causing a Disrupted Day, would have been a Valuation Date.

#### 3. Adjustments

- 3.1 If any of the Share Indices is (i) not calculated and announced by the Share Index Sponsor but is calculated and announced by a successor sponsor acceptable to the Calculation Agent, or (ii) replaced by a successor index using, in the determination of the Calculation Agent, the same or a substantially similar formula for and method of calculation as used in the calculation of that Share Index, then in each case that index (the "Successor Share Index") will be deemed to be the Share Index.
- 3.2 If (i) on or prior to any Valuation Date, the Share Index Sponsor of any of the Share Indices announces that it will make a material change in the formula for or the method of calculating that Share Index or in any other way materially modifies that Share Index (other than a modification prescribed in that formula or method to maintain that Share Index in the event of changes in constituent stock and capitalization and other routine events) (a " Share Index Modification") or permanently cancels the Share Index and no Successor Share Index exists (an " Share Index Cancellation") or (ii) on any Valuation Date respect of this Instrument, the Share Index Sponsor of any of the Indices fails to calculate and announce a relevant Share Index (an "Share Index Disruption" and together with a Share Index Modifications and a Share Index Cancellation, each an "Share Index Adjustment Event"), then the Calculation Agent shall determine if such Share Index Adjustment Event has a material effect on the Instruments and, if so, shall calculate the relevant Strike Price(s), Initial Price(s), Final Price, Barrier, and any other variable relevant to the payment of the coupon amount or other terms of the Instruments as the Calculation Agent determines appropriate to account for that Share Index Adjustment Event, using, in lieu of a published level for that Share Index, the level for that Share Index as at that Valuation Date as determined by the Calculation Agent in accordance with the formula for and method of calculating that Share Index last effect prior to the change, failure or cancellation, but using only those securities that comprised that Share Index immediately prior to that Share Index Adjustment Event;
- 3.3 Correction of Share Index

In the event that any price or level published on the Exchange or by the Share Index Sponsor of any of the Indices and which is utilized for any calculation or determination made under the Instruments is subsequently corrected and the correction is published by the Exchange or the Share Index Sponsor within one Settlement Cycle after the original publication, the Issuer may notify the Holder of the Instrument of that correction and the Calculation Agent will determine the amount that is payable or deliverable as a result of that correction.

"Settlement Cycle" means, in respect of any the Indices, the period of Clearance System Business Days following a trade in such shares on the Exchange in which settlement will customarily occur according to the rules of the Exchange (if there are multiple Exchanges in respect of the Share Index, the longest such period).

"Clearance System Business Day" means, in respect of a clearance system, any day on which such clearance system is (but for the occurrence of a Settlement Disruption Event, would have been) open for the acceptance and execution of settlement instructions.

"Settlement Disruption Event" means, in respect of a Component Security, an event beyond the control of the Hedging Party(ies) as a result of which the relevant clearance system cannot clear the transfer of such Component Security.

#### 4. Additional Disruption Events

4.1 Definitions:

"Additional Disruption Event" means any of the following events:

**Change in Law:** means that, on or after the Issue Date (A) due to the adoption of or any change in any applicable law or regulation (including, without limitation, any tax law), or (B) due to the promulgation of or any change in the interpretation by any court, tribunal or regulatory authority with competent jurisdiction of any applicable law or regulation (including any action taken by a taxing authority), the Hedging Party(ies) determine(s) in good faith that (X) it has become illegal to hold, acquire or dispose of Shares relating to the Hedging Transaction(s), or (Y) it will incur a materially increased cost in performing its obligations (including, without limitation, due to any increase in tax liability, decrease in tax benefit or other adverse effect on its tax position).

**Early Redemption Amount**: is the result of dividing (i) the aggregate fair market value of the outstanding Instruments on such day as is selected by the Calculation Agent in its sole and absolute discretion (provided that such day is not more than 15 days before the date fixed for redemption of the Instruments), by (ii) the number of outstanding Instruments.

**Hedging Disruption:** means that the Hedging Party(ies) is/are unable, after using commercially reasonable efforts, to (A) acquire, establish, re-establish, substitute, maintain, unwind or dispose of any transaction(s) or asset(s) it deems necessary to hedge the equity price risk of entering into and performing its obligations, or (B) realise, recover or remit the proceeds of any such transaction(s) or asset(s), being both transaction(s) and asset(s) the Hedging Transaction(s).

**Hedging Party(ies):** means the Issuer and, if any, the entity with which the Issuer agrees the Hedging Transaction(s).

**Insolvency Filing:** means that the Share Issuer institutes or has instituted against it by a regulator, supervisor or any similar official with primary insolvency, rehabilitative or regulatory jurisdiction over it in the jurisdiction of its incorporation or organization or the jurisdiction of its head or home office, or it consents to proceedings seeking a judgment of insolvency or bankruptcy or any other relief under any bankruptcy or insolvency law or other similar law affecting creditors' rights, or a petition is presented for its winding-up or liquidation by it or such regulator, supervisor or similar official or it consents to such a petition, provided that proceedings instituted or petitions presented by creditors and not consented to by the Share Issuer shall not be deemed an Insolvency Filing.

4.2 **Consequences:** upon becoming aware of the occurrence of an Additional Disruption Event, the Issuer may early redeem the Instruments and therefore pay to the Holders of the Instruments the Early Redemption Amount calculated by the Calculation Agent for each of the outstanding Instruments.

#### INFLATION-LINKED INTEREST INSTRUMENTS ANNEX

The terms and conditions applicable to Inflation-Linked Interest Instruments shall comprise the General Terms and Conditions of the Instruments; and the additional terms and conditions set out below (the "Inflation -Linked Interest Instruments Conditions"), together with the Terms and Conditions as set out in each other Annex which is specified as applicable in the applicable Final Terms (together with the General Terms and Conditions, the "Terms and Conditions") and, in each case subject to completion in the applicable Final Terms. In the event of any inconsistency between the General Terms and Conditions of the Instruments and the Inflation-Linked Interest Instruments Conditions, the Inflation-Linked Interest Instruments Conditions of the General Terms and Conditions shall prevail. In the event of any inconsistency between (i) the General Terms and Conditions of the Instruments and the Inflation-Linked Interest Instruments Conditions and (ii) the Final Terms, the Final Terms shall prevail.

Defined terms used in this Inflation-Linked Interest Instruments Annex or the related section of the Final Terms where the same term may be used in another Annex shall have the meanings given in this Inflation-Linked Interest Instruments Annex or in the Section of the Final Terms relating to Inflation Index Linked Instruments notwithstanding the same terms being used in another Annex or section of the Final Terms.

#### 1. PAYMENT PROVISIONS

#### 1.1 Formula for Rate of Interest and other optional provisions relating to Inflation-Linked Interest Instruments potentially to be included in the relevant Final Terms

Interest Rate

Unless previously redeemed or repurchased in accordance with the Terms and Conditions and the applicable Final Terms, the Rate of Interest for any Interest Period shall be an amount determined by the Calculation Agent in accordance with the applicable formula, as follows, either:

(1) If an Inflation Linked interest payment based on a fixed rate of interest is specified in the applicable Final Terms:

*Fixed Rate of Interest x*  $[(I_T/I_0)+Margin]$ 

#### OR

(2) If an Inflation Linked interest payment based on a fixed rate of interest and subject to a minimum interest rate is specified in the applicable Final Terms:

Max [Floor; Fixed Rate of Interest x  $[(I_T/I_0)+Margin]]$ 

OR

(3) If an Inflation Linked interest payment plus a Margin is specified in the applicable Final Terms:

$$(I_T/I_0) + Margin$$

#### OR

(4) If an Inflation Linked interest payment plus a Margin subject to a minimum interest rate is specified in the applicable Final Terms:

$$Max[Floor; (I_T/I_0) + Margin]$$

OR

(5) If an Inflation Linked interest payment based on a fixed rate of interest and subject to a maximum interest rate is specified in the applicable Final Terms:

*Min*[*Cap*; *Fixed Rate of Interest x* [ $(I_T/I_0)$ +*Margin*]]

(6) If an Inflation Linked interest payment plus a Margin subject to a maximum interest rate is specified in the applicable Final Terms:

$$Min[Cap; (I_T/I_0) + Margin]$$

where:

"**Cap**" has the meaning given to it in the applicable Final Terms;

"Fixed Rate of Interest" has the meaning given to it in the applicable Final Terms;

"I<sub>0</sub>" means Inflation Index observation level for Reference Month T<sub>start;</sub>

" $\mathbf{I}_{\mathbf{T}}$ " means Inflation Index observation level for Reference Month T;

"Floor" has the meaning given to it in the applicable Final Terms;

"Margin" has the meaning given to it in the applicable Final Terms;

"T" has the meaning given to it in the applicable Final Terms; and

"T<sub>start</sub>" has the meaning given to it in the applicable Final Terms.

# 2. INFLATION INDEX DESCRIPTION AND DISRUPTION PROVISIONS

#### 2.1 Delay of Publication

If any level of an Inflation Index for a Reference Month which is relevant to the calculation of a payment under the Instruments (a "**Relevant Level**") has not been published or announced by the day that is five Business Days prior to the next Interest Payment Date or other relevant payment date under the Instruments or other relevant payment date as may be specified in the applicable Final Terms in relation to the Instruments, the Calculation Agent shall determine a Substitute Inflation Index Level (in place of such Relevant Level) as follows:

- (a) if Related Bond is specified as applicable in the relevant Final Terms, the Calculation Agent shall determine the Substitute Inflation Index Level by reference to the corresponding index level determined under the terms and conditions of the Related Bond; or
- (b) if (i) Related Bond is specified as not applicable in the relevant Final Terms, or (ii) the Calculation Agent is not able to determine a Substitute Inflation Index Level under (a) above, the Calculation Agent shall determine the Substitute Inflation Index Level by reference to the following formula:

[Substitute Inflation Index Level = Base Level x (Latest Level/Reference Level)]; or

(c) otherwise in accordance with any formula specified in the relevant Final Terms, where:

"**Base Level**" means the level of the relevant Inflation Index (excluding any "flash" estimates) published or announced by the relevant Inflation Index Sponsor in respect of the month which is 12 calendar months prior to the month for which the Substitute Inflation Index Level is being determined.

"Latest Level" means the level of the relevant Inflation Index (excluding any "flash" estimates) published or announced by the relevant Inflation Index Sponsor prior to the month in respect of which the Substitute Inflation Index Level is being determined.

"**Reference Level**" means the level of the relevant Inflation Index (excluding any "flash" estimates) published or announced by the relevant Inflation Index Sponsor in respect of the month that is 12 calendar months prior to the month in respect of the Latest Level.

If a Relevant Level is published or announced at any time after the day that is five Business Days prior to the next Specified Interest Payment Date or other relevant payment date as may be specified in the applicable Final Terms in relation to the Instruments, such Relevant Level will not be used in any calculations. The Substitute Inflation Index Level so determined pursuant to this Paragraph 2 (*Delay of Publication*), will be the definitive level for that Reference Month.

#### 2.2 Cessation of Publication

If a level for the Inflation Index has not been published or announced for two consecutive months or the Inflation Index Sponsor announces that it will no longer continue to publish or announce the Inflation Index then the Calculation Agent shall determine a Successor Inflation Index (in lieu of any previously applicable Inflation Index) for the purposes of the Instruments by using the following methodology:

- (a) If at any time a Successor Inflation Index has been designated by the Calculation Agent pursuant to the terms and conditions of the Related Bond, such Successor Inflation Index shall be designated a "Successor Inflation Index" for the purposes of all subsequent Specified Interest Payment Dates or other relevant payment date as may be specified in the applicable Final Terms in relation to the Instruments, notwithstanding that any other Successor Inflation Index may previously have been determined under Paragraph 2.2(b), 2.2(c) or 2.2(d) below; or
- (b) If a Successor Inflation Index has not been determined under Paragraph 2.2(a) above and a notice has been given or an announcement has been made by the Inflation Index Sponsor, specifying that the Inflation Index will be superseded by a replacement index specified by the Inflation Index Sponsor, and the Calculation Agent determines that such replacement index is calculated using the same or a substantially similar formula or method of calculation as used in the calculation of the previously applicable Inflation Index, such replacement index shall be the Inflation Index for purposes of the Instruments from the date that such replacement index comes into effect; or
- (c) If a Successor Inflation Index has not been determined under Paragraph 2.2(a), 2.2(b) above, the Calculation Agent shall ask five leading independent dealers to state what the replacement Inflation Index for the Inflation Index should be. If between four and five responses are received, and of those four or five responses, three or more leading independent dealers state the same Inflation Index, this Inflation Index will be deemed the "Successor Inflation Index". If three responses are received, and two or more leading independent dealers state the same Inflation Index, this Inflation Index will be deemed the "Successor Inflation Index". If fewer than three responses are received, the Calculation Agent will proceed to Paragraph 2.2(d) below; or
- (d) If no Successor Inflation Index has been deemed under Paragraph 2.2(a), 2.2(b) or 2.2(c) above by the fifth Business Day prior to the next Affected Payment Date the Calculation Agent will determine an appropriate alternative index for such Affected Payment Date, and such index will be deemed a "Successor Inflation Index"; the Calculation Agent shall determine the method of determining the Relevant Level if no such alternative Inflation Index is available.

#### 2.3 Rebasing of the Inflation Index

If the Calculation Agent determines that an Inflation Index has been or will be rebased at any time, the Inflation Index as so rebased (the "**Rebased Inflation Index**") will be used for purposes of determining the level of such Inflation Index from the date of such rebasing; **provided**, **however**, **that** the Calculation Agent shall make such adjustments as are made by the Calculation Agent pursuant to the terms and conditions of the Related Bond, if any, to the levels of the Rebased Inflation Index so that the Rebased Inflation Index levels reflect the same rate of inflation as the Inflation Index before it was rebased. If there is no Related Bond, the Calculation Agent shall make adjustments to the levels of the Rebased Inflation Index so that the Rebased Inflation Index levels reflect the same rate of inflation as the Inflation Index before it was rebased. Any such rebasing shall not affect any prior payments made under the Instruments.

#### 2.4 Material Modification Prior to Payment Date

If, on or prior to the day that is five Business Days before an Interest Payment Date or other relevant payment date in relation to the Instruments, an Inflation Index Sponsor announces that it will make a material change to an Inflation Index then the Calculation Agent shall make any such adjustments to the Inflation Index consistent with adjustments made to the Related Bond, or, if there is no Related Bond, only those adjustments necessary for the modified Inflation Index to continue as the Inflation Index.

#### 2.5 Manifest Error in Publication

If, within thirty days of publication and prior to the redemption of the Instruments or payments in respect of any relevant Interest Payment Date or other relevant payment date in relation to the Instruments, the Calculation Agent determines that the Inflation Index Sponsor has corrected the level of the Inflation Index to remedy a manifest error in its original publication, the Calculation Agent will notify the holders of the Instruments in accordance with Condition 13 of (i) that correction, (ii) the adjusted amount that is then payable under the Instruments as a result of that correction and (iii) take such other action as it may deem necessary to give effect to such correction, provided that any amount payable pursuant to sub-paragraph (ii) above shall be paid (with no interest accruing thereon) (a) in connection with an Inflation Index Sponsor's correction to remedy a manifest error in the level of an Inflation Index for a Reference Month for which the Interest Payment Date or other relevant payment date in relation to the Instruments has occurred, within five Business Days after notice of such amount payable by the Calculation Agent, (b) in connection with an Inflation Index Sponsor's correction to remedy a manifest error in the level of an Inflation Index for a Reference Month for which the Interest Payment Date or other relevant payment date in relation to the Instruments has not occurred, as an adjustment to the payment obligation on the next Specified Interest Payment Date or (c) if there is no further Interest Payment Date or other relevant payment date in relation to the Instruments, within five Business Days after notice of such amount payable by the Calculation Agent.

#### 2.6 Inflation Index Level Adjustment Correction

In relation to any Inflation Index, unless otherwise specified in the definition of the relevant Inflation Index set out in Section 5 (*Inflation Indices*) of this Inflation-Linked Interest Instruments Annex, as specified in the applicable Final Terms, either (i) the first publication or announcement of the level of the Inflation Index (disregarding estimates) by the relevant Inflation Index Sponsor for any Reference Month shall be final and conclusive and, subject to this Condition 2.6, later revisions to the level of the Inflation Index for such Reference Month will not be used in any calculations; or (ii) the first publication or announcement of a level of the Inflation Index (disregarding estimates) published by the relevant Inflation Index Sponsor or, if revised, any subsequent revision of such level for a Reference Month shall be final and conclusive for such Reference Month, provided that such revisions are published or announced up to and including the day that is two Business Days prior to any relevant Interest Payment Date, Maturity Date or any other payment in respect of the Instruments.

#### 3. ADDITIONAL DISRUPTION EVENTS

- (a) Following the occurrence of an Additional Disruption Event, the Issuer will, in its sole and absolute discretion, determine whether or not the relevant Instruments shall continue or be redeemed early.
- (b) If the Issuer determines that the relevant Instruments shall continue, the Calculation Agent may make such adjustment as the Calculation Agent, in its sole and absolute discretion, considers appropriate, if any, to any variable relevant to the redemption or payment terms of the relevant Instruments and/or any other adjustment which change or adjustment shall be effective on such date as the Calculation Agent shall determine.
- (c) If the Issuer determines that the relevant Instruments shall be redeemed early, then the Issuer shall give not less than five Business Days' notice to redeem the Instruments and the Issuer's obligations under the Instruments shall be satisfied in full upon payment in respect of each Instrument of an amount equal to the fair market value of such Instrument, on such day as is

selected by the Calculation Agent in its sole and absolute discretion (**provided that** such day is not more than 15 days before the date fixed for redemption of the Instrument), less the proportion attributable to that Instrument of the reasonable cost to the Issuer and/or any affiliate of, or the loss realised by the Issuer and/or any affiliate on, unwinding any related hedging arrangements, all as calculated by the Calculation Agent in its sole and absolute discretion.

(d) The Issuer shall as soon as reasonably practicable under the circumstances notify the Calculation Agent of the occurrence of an Additional Disruption Event.

#### 4. **DEFINITIONS**

#### 4.1 Definitions Applicable to Inflation-Linked Interest Instruments

In relation to Inflation-Linked Interest Instruments, the following expressions have the meanings set out below:

"Affected Payment Date" means each specified Interest Payment Date or other relevant payment date as may be specified in the applicable Final Terms in relation to the Instruments in respect of which an Inflation Index has not been published or announced;

"Additional Disruption Event" means, with respect to any Series of Instruments, a Change in Law or Hedging Disruption

"Change in Law" means that, on or after the Issue Date (A) due to the adoption of or any change in any applicable law or regulation (including, without limitation, any tax law), or (B) due to the promulgation of or any change in the interpretation by any court, tribunal or regulatory authority with competent jurisdiction of any applicable law or regulation (including any action taken by a taxing authority), the Issuer determines that (x) it has become illegal to hold, acquire or dispose of Hedge Positions or (y) it will incur a materially increased cost in performing its obligations with respect to the Instruments (including, without limitation, due to any increase in tax liability, decrease in tax benefit or other adverse effect on its tax position);

"Fallback Bond" means a bond selected by the Calculation Agent and issued by the government of the country to whose level of inflation the Inflation Index relates and which pays a coupon or redemption amount which is calculated by reference to the Inflation Index, with a maturity date which falls on (a) the same day as the Maturity Date, (b) the next longest maturity after the Maturity Date if there is no such bond maturing on the Maturity Date, or (c) the next shortest maturity before the Maturity Date if no bond defined in (a) or (b) is selected by the Calculation Agent. If the Inflation Index relates to the level of inflation across the European Monetary Union, the Calculation Agent will select an inflation linked bond that is a debt obligation of one of the governments (but not any government agency) of France, Italy, Germany or Spain and which pays a coupon or redemption amount which is calculated by reference to the level of inflation in the European Monetary Union. In each case, the Calculation Agent will select the Fallback Bond from those inflation linked bonds issued on or before the Issue Date and, if there is more than one inflation linked bond maturing on the same date, the Fallback Bond shall be selected by the Calculation Agent from those bonds. If the Fallback Bond redeems the Calculation Agent will select a new Fallback Bond on the same basis, but selected from all eligible bonds in issue at the time the original Fallback Bond redeems (including any bond for which the redeemed bond is exchanged);

"Hedge Positions" means any purchase, sale, entry into or maintenance of one or more (i) positions or contracts in securities, commodities, options, futures, derivatives or foreign exchange, (ii) stock loan transactions or (iii) other instruments or arrangements (howsoever described) by a party in order to hedge, individually or on a portfolio basis, the Instruments;

"**Hedging Disruption**" means that the Issuer is unable, after using commercially reasonable efforts, to (A) acquire, establish, re-establish, substitute, maintain, unwind or dispose of any transaction(s) or asset(s) it deems necessary to hedge the risk of entering into and performing its obligations under the Instruments, or (B) realise, recover or remit the proceeds of any such transactions or asset(s);

"Inflation Index" means any index specified as such in the applicable Final Terms which may be specified using the Inflation Indices described in Section 5 (*Inflation Indices*) of this Inflation-Linked Interest Instruments Annex;

"Inflation Index Sponsor" means, in respect of an Inflation Index, the entity specified as such in the relevant Final Terms or, if no entity is specified, the entity that publishes or announces (directly or through an agent) the level of the relevant Inflation Index;

"**Reference Month**" means the calendar month for which the level of the relevant Inflation Index was reported, regardless of when this information is published or announced. If the period for which the Inflation Index level was reported is a period other than a month, the Reference Month will be the period for which the Inflation Index level was reported;

"Related Bond" means the bond specified in the relevant Final Terms, or if no bond is so specified, the Fallback Bond. If the Related Bond is "Fallback Bond", then for any Related Bond determination under these Conditions, the Calculation Agent shall use the Fallback Bond (as that is defined in this Section 4 (*Definitions*) hereof). If no bond is specified in the relevant Final Terms as the Related Bond and "Fallback Bond: Not applicable" is specified in the relevant Final Terms, and that bond redeems or matures before the relevant Maturity Date, unless "Fallback Bond: Not applicable" is specified in the relevant Final Terms, the Calculation Agent shall use the Fallback Bond: Not applicable" is specified in the relevant Final Terms, and that bond redeems or matures before the relevant Maturity Date, unless "Fallback Bond: Not applicable" is specified in the relevant Final Terms, the Calculation Agent shall use the Fallback Bond: Not applicable" is specified in the relevant Final Terms, the Calculation Agent shall use the Fallback Bond: Not applicable Bond determination;

"Substitute Inflation Index Level" means an Inflation Index level, determined by the Calculation Agent pursuant to the provisions of Paragraph 2.1 (*Delay of Publication*) of this Section 4 (*Definitions*) of this Inflation-Linked Interest Instruments Annex, in respect of an Affected Payment Date; and

"Successor Inflation Index" has the meaning specified in Paragraph 2.2 (*Cessation of Publication*) of this Section 4 (*Definitions*) of this Inflation-Linked Interest Instruments Annex.

#### 5. INFLATION INDICES

#### **European Union**

- (a) "EUR Excluding Tobacco-Non-revised Consumer Price Index" means the "Non-revised Index of Consumer Prices excluding Tobacco", or relevant Successor Inflation Index, measuring the rate of inflation in the European Monetary Union excluding tobacco, expressed as an index and published by the relevant Inflation Index Sponsor. The first publication or announcement of a level of such index for a Reference Month shall be final and conclusive and later revisions to the level for such Reference Month will not be used in any calculations.
- (b) "EUR All Items-Non-revised Consumer Price Index" means the "Non-revised Harmonised Index of Consumer Prices All Items", or relevant Successor Inflation Index, measuring the rate of inflation in the European Monetary Union expressed as an index and published by the relevant Inflation Index Sponsor. The first publication or announcement of a level of such index for a Reference Month shall be final and conclusive and later revisions to the level for such Reference Month will not be used in any calculations.
- (c) "EUR All Items–Revised Consumer Price Index" means the "Revised Harmonised Index of Consumer Prices All Items", or relevant Successor Inflation Index, measuring the rate of inflation in the European Monetary Union expressed as an index and published by the relevant Inflation Index Sponsor. The first publication or announcement of a level of such index, or, if revised, any subsequent revisions of such level for a Reference Month shall be final and conclusive, provided that such revisions are published or announced up to and including the day that is two Business Days prior to any relevant Interest Payment Date.

#### France

(a) **"FRC – Excluding Tobacco-Non-Revised Consumer Price Index**" means the "Non-revised Index of Consumer Prices excluding Tobacco", or relevant Successor Inflation Index, measuring the rate of

inflation in France excluding tobacco expressed as an index and published by the relevant Inflation Index Sponsor. The first publication or announcement of a level of such index for a Reference Month shall be final and conclusive and later revisions to the level for such Reference Month will not be used in any calculations.

(b) "FRC – Harmonised-Non-revised Consumer Price Index (HICP)" means the "Non-revised Harmonised Index of Consumer Prices", or relevant Successor Inflation Index, measuring the rate of inflation in France, expressed as an index and published by the relevant Inflation Index Sponsor. The first publication or announcement of a level of such index for a Reference Month shall be final and conclusive and later revisions to the level for such Reference Month will not be used in any calculations.

#### Spain

- (a) "ESP National-Revised Consumer Price Index (CPI)" means the "Year on Year Revised Index of Consumer Prices", or relevant Successor Inflation Index, measuring the rate of inflation in Spain, expressed as an annual percentage and published by the relevant Inflation Index Sponsor. The first publication or announcement of a level of such index, or, if revised, any subsequent revisions of such level for a Reference Month shall be final and conclusive, provided that such revisions are published or announced up to and including the day that is two Business Days prior to the relevant Interest Payment Date.
- (b) "ESP National-Non-revised Consumer Price Index (CPI)" means the "Non-revised Index of Consumer Prices including Tobacco", or relevant Successor Inflation Index, measuring the rate of inflation in Spain expressed as an index and published by the relevant Inflation Index Sponsor. The first publication or announcement of a level of such index for a Reference Month shall be final and conclusive and later revisions to the level for such Reference Month will not be used in any calculations.
- (c) "ESP Harmonised-Revised Consumer Price Index (HICP)" means the "Harmonised Index of Consumer Prices including Tobacco", or relevant Successor Inflation Index, measuring the rate of inflation in Spain expressed as an index and published by the relevant Inflation Index Sponsor. The first publication or announcement of a level of such index, or, if revised, any subsequent revisions of such level for a Reference Month shall be final and conclusive, provided that such revisions are published or announced up to and including the day that is two Business Days prior to the relevant Interest Payment Date.
- (d) "ESP Harmonised-Non-revised Consumer Price Index (HICP)" means the "Non-revised Harmonised Index of Consumer Prices including Tobacco", or relevant Successor Inflation Index, measuring the rate of inflation in Spain expressed as an index and published by the relevant Inflation Index Sponsor. The first publication or announcement of a level of such index for a Reference Month shall be final and conclusive and later revisions to the level for such Reference Month will not be used in any calculations.

#### United Kingdom

- (a) "GBP Non-revised Retail Price Index (UKRPI)" means the "Non-revised Retail Price Index All Items in the United Kingdom", or relevant Successor Inflation Index, measuring the all items rate of inflation in the United Kingdom expressed as an index and published by the relevant Inflation Index Sponsor. The first publication or announcement of a level of such index for a Reference Month shall be final and conclusive and later revisions to the level for such Reference Month will not be used in any calculations.
- (b) "GBP Harmonised-Non-revised Consumer Price Index (HICP)" means the "Non-revised Harmonised Index of Consumer Prices", or relevant Successor Inflation Index, measuring the rate of inflation in the United Kingdom, expressed as an index and published by the relevant Inflation Index Sponsor. The first publication or announcement of a level of such index for a Reference Month shall be final and conclusive and later revisions to the level for such Reference Month will not be used in any calculations.

(c) "GBP – Non-revised Retail Price Index Excluding Mortgage Interest Payments (UKRPIX)" means the "Non-revised Retail Price Index Excluding Mortgage Interest Payments in the United Kingdom", or relevant Successor Inflation Index, measuring the all items rate of inflation in the United Kingdom expressed as an index and published by the relevant Inflation Index Sponsor. The first publication or announcement of a level of such index for a Reference Month shall be final and conclusive and later revisions to the level for such Reference Month will not be used in any calculations.

# **United States**

"USA – Non-revised Consumer Price Index – Urban (CPI-U)" means the "Non-revised index of Consumer Prices for All Urban Consumers (CPI-U) before seasonal adjustment", or relevant Successor Inflation Index, measuring the rate of inflation in the United States expressed as an index and published by the relevant Inflation Index Sponsor. The first publication or announcement of a level of such index for such Reference Month shall be final and conclusive and later revisions to the level for such Reference Month will not be used in any calculations.

# Italy

- (a) "ITL Whole Community –Excluding Tobacco Consumer Price Index" means the –Indice nazionale dei prezzi al consumo per l'intera collettività (NIC) senza tabacchil or relevant Successor Inflation Index, measuring the rate of inflation in Italy expressed as an index and published by the relevant Inflation Index Sponsor. The first publication or announcement of a level of such index for a Reference Month shall be final and conclusive and later revisions to the level for such Reference Month will not be used in any calculations.
- (b) **"ITL Whole Community –Including Tobacco Consumer Price Index"** means the –Indice nazionale dei prezzi al consumo per l'intera collettività (NIC) con tabacchil, or relevant Successor Inflation Index, measuring the rate of inflation in Italy expressed as an index and published by the relevant Inflation Index Sponsor. The first publication or announcement of a level of such index for a Reference Month shall be final and conclusive and later revisions to the level for such Reference Month will not be used in any calculations.
- (c) **"ITL Inflation for Blue Collar Workers and Employees–Excluding Tobacco Consumer Price Index"** means the –Indice dei prezzi al consumo per famiglie di operai e impiegati (FOI) senza tabacchil, or relevant Successor Inflation Index, measuring the rate of inflation in Italy expressed as an index and published by the relevant Inflation Index Sponsor. The first publication or announcement of a level of such index for a Reference Month shall be final and conclusive and later revisions to the level for such Reference Month will not be used in any calculations.
- (d) "ITL Inflation for Blue Collar Workers and Employees–Including Tobacco Consumer Price Index" means the –Indice dei prezzi al consumo per famiglie di operai e impiegati (FOI) con tabacchil, or relevant Successor Inflation Index, measuring the rate of inflation in Italy expressed as an index and published by the relevant Inflation Index Sponsor. The first publication or announcement of a level of such index for a Reference Month shall be final and conclusive and later revisions to the level for such Reference Month will not be used in any calculations.
- (e) **"ITL Non-revised Harmonised Consumer Price Index (HICP)**" means the –Non-revised Harmonised Index of Consumer Pricesl, or relevant Successor Inflation Index, measuring the rate of inflation in Italy, expressed as an index and published by the relevant Inflation Index Sponsor. The first publication or announcement of a level of such index for a Reference Month shall be final and conclusive and later revisions to the level for such Reference Month will not be used in any calculations.

#### PRO FORMA FINAL TERMS

Text in this section appearing in italics does not form part of the form of the Final Terms but denotes directions for completing the Final Terms.

Final Terms dated [ ]

[Santander International Debt, S.A. Unipersonal Santander Issuances, S.A. Unipersonal] Issue of [Aggregate Nominal Amount of Tranche] [Title of Instruments] Guaranteed by Banco Santander, S.A. under the €32,000,000,000 Programme for the Issuance of Debt Instruments guaranteed by Banco Santander, S.A.

[The Base Prospectus referred to below (as completed by these Final Terms) has been prepared on the basis that, except as provided in sub-paragraph (ii) below, any offer of Instruments in Ireland, Luxembourg or any other Member State of the European Economic Area which has implemented the Prospectus Directive (2003/71/EC), as amended, (each, a **Relevant Member State**) will be made pursuant to an exemption under the Prospectus Directive, as implemented in that Relevant Member State, from the requirement to publish a prospectus for offers of the Instruments. Accordingly any person making or intending to make an offer of the Instruments may only do so in:

- circumstances in which no obligation arises for the Issuer or any Dealer to publish a prospectus pursuant to Article 3 of the Prospectus Directive or supplement a prospectus pursuant to Article 16 of the Prospectus Directive, in each case, in relation to such offer; or
- (ii) those Public Offer Jurisdictions mentioned in Paragraph 41 of Part A below, provided such person is one of the persons mentioned in Paragraph 41 of Part A below and that such offer is made during the Offer Period specified for such purpose therein.

Neither the Issuer nor any Dealer has authorised, nor do they authorise, the making of any offer of Instruments in any other circumstances.]<sup>6</sup>

[The Base Prospectus referred to below (as completed by these Final Terms) has been prepared on the basis that any offer of Instruments in Ireland, Luxembourg or any Member State of the European Economic Area which has implemented the Prospectus Directive (2003/71/EC), as amended, (each, a **Relevant Member State**) will be made pursuant to an exemption under the Prospectus Directive, as implemented in that Relevant Member State, from the requirement to publish a prospectus for offers of the Instruments. Accordingly any person making or intending to make an offer in that Relevant Member State of the Instruments may only do so in circumstances in which no obligation arises for the Issuer or any Dealer to publish a prospectus Directive, in each case, in relation to such offer. Neither the Issuer nor any Dealer has authorised, nor do they authorise, the making of any offer of Instruments in any other circumstances].<sup>7\*</sup>

The Base Prospectus together with the relevant Final Terms have been published on the websites on the Irish Stock Exchange (<u>www.ise.ie</u>) and the Central Bank of Ireland (<u>http://www.centralbank.ie</u>) in an agreed electronic format.

<sup>&</sup>lt;sup>6</sup> Include this legend where a non-exempt offer of Instruments is anticipated.

<sup>&</sup>lt;sup>7</sup> Include this legend only where an exempt offer of Instruments is anticipated.

<sup>\*</sup> Applicable only to securities with a denomination of less than EUR 100,000.

#### PART A — CONTRACTUAL TERMS

Terms used herein shall be deemed to be defined as such for the purposes of the General Terms and Conditions (the "General Terms and Conditions" and together with the applicable Annex(es) the "Terms and Conditions") set forth in the Base Prospectus dated 9 June 2016 [and the Supplement[s] to the Base Prospectus dated [] which [together] constitute[s] a base prospectus for the purposes of the Prospectus Directive (Directive 2003/71/EC, as amended (which includes the amendments made by Directive 2010/73/EU)) (the **Prospectus Directive**). [This document constitutes the Final Terms of the Instruments described herein for the purposes of Article 5.4 of the Prospectus Directive and must be read in conjunction with such Base Prospectus [as so supplemented]]<sup>8</sup>. [A summary of the individual issue is annexed to this Final Terms.]<sup>9</sup> Full information on the Issuer, the Guarantor and the offer of the Instruments is only available on the basis of the combination of these Final Terms and the Base Prospectus dated 9 June 2016 [as so supplemented]. [The Base Prospectus [and the Supplement[s] to the Base Prospectus] [is] [are] available for viewing at the registered office of [each of the Issuers] [the Issuer] and the head office of the Guarantor (being Ciudad Grupo Santander, Avenida de Cantabria s/n, 28660 Boadilla del Monte, Madrid, Spain), the offices of the Issue and Paying Agent, The Bank of New York Mellon, London Branch at One Canada Square, London E14 5AL and at the offices of each Paying Agent and copies may be obtained from the addresses specified above. The Base Prospectus has been published on the websites on the Irish Stock Exchange (www.ise.ie) and the Central Bank of Ireland (http://www.centralbank.ie).]

# The following alternative language applies if the first tranche of an issue which is being increased was issued under a Base Prospectus with an earlier date.

Terms used herein shall be deemed to be defined as such for the purposes of the General Terms and Conditions (the "General Terms and Conditions" and, together with the applicable Annex(es) the "Terms and Conditions") set forth in the Base Prospectus dated [15 June 2015, 16 June 2014/21 June 2013/22 June 2012/ 8 November 2011/12 November 2010/11 November 2009/14 November 2008/16 November 2007]. This document constitutes the Final Terms of the Instruments described herein for the purposes of Article 5.4 of the Prospectus Directive (Directive 2003/71/EC, as amended (which includes the amendments made by Directive 2010/73/EU)), as amended (the Prospectus Directive) and must be read in conjunction with the Base Prospectus dated 9 June 2016 [and the supplement to the Base Prospectus dated [ ]], which [together] constitute[s] a base prospectus for the purposes of the Prospectus Directive, save in respect of the Conditions which are extracted from the Base Prospectus dated [15 June 2015, 16 June 2014/21 June 2013/22 June 2012/8 November 2011/ 12 November 2010/ 11 November 2009/ 14 November 2008/ 16 November 2007]. Full information on the Issuer, the Guarantor and the offer of the Instruments is only available on the basis of the combination of these Final Terms and the Base Prospectus dated 9 June 2016 and [15 June 2015, 16 June 2014/ 21 June 2013/ 22 June 2012/ 8 November 2011/ 12 November 2010/ 11 November 2009/ 14 November 2008/ 16 November 2007] [and the Supplements[s] to the Base Prospectus dated [ ] and [ ]]. [The Base Prospectuses [and the Supplement[s] to the Base Prospectuses] are available for viewing at the registered office of [each of the Issuer] [the Issuer] and the head office of the Guarantor (being Ciudad Grupo Santander, Avenida de Cantabria s/n, 28660 Boadilla del Monte, Madrid, Spain), the offices of the Issue and Paying Agent, The Bank of New York Mellon, London Branch at One Canada Square, London E14 5AL, the offices of the Irish Listing Agent, A&L Listing Limited at 33, International Financial Services Centre, North Wall Quay, Dublin 1, Ireland and at the offices of each Paying Agent. The Base Prospectus has been published on the websites on the Irish Stock Exchange (www.ise.ie) and the Central Bank of Ireland (http://www.centralbank.ie).]

[Include whichever of the following apply or specify as "Not Applicable" (N/A). Note that the numbering should remain as set out below, even if "Not Applicable" is indicated for individual paragraphs or sub-paragraphs. Italics denote guidance for completing the Final Terms.]

[Include whichever of the following apply or specify as "Not Applicable" (N/A). Note that the numbering should remain as set out below, even if "Not Applicable" is indicated for individual paragraphs or sub-paragraphs. Italics denote guidance for completing the Final Terms.]

<sup>8</sup> In the case of listing the Instruments on unregulated markets this language will be removed.

<sup>&</sup>lt;sup>9</sup> Applicable only to securities with a denomination of less than EUR 100,000.

1.	(i)	Issuer:	[Santander International Debt, S.A. Unipersonal/Santander Issuances, S.A. Unipersonal].	
	(ii)	Guarantor :	Banco Santander, S.A.	
2.	(i)	Series Number:	[ ]	
	[(ii)]	Tranche Number:	[ ]	
	existing that Se date on	gible with an g Series, details of ries, including the a which the ments become le).]		
3.	Applic	able Annex(es)	[Payout Annex] [Equity Index-Linked Interest Instruments Annex] [Inflation-Linked Interest Instruments Annex] [Not applicable]	
4.	Specifi	ed Currency:	[ ]	
5.	Aggreg Amour	gate Principal nt:	[ ]	
	(i)	Series:	[ ]	
	(ii)	Tranche:	[ ]]	
6.	Issue P	rice:	[ ] per cent. of the Aggregate Principal Amount [plus accrued interest from [date] (if applicable)] / [ ] per cent per Instrument of [ ] specified denomination (the <b>Issue Price</b> )	
7.	Specifi Denom	ed ninations:	[ ]	
8.	Calcula	ation Amount:	[the Specified Denomination]	
9.	[(i)]	Issue Date:	[ ]	
	[(ii)	Interest Commencement Date:	[ ] [Not Applicable]	
10.	Maturi	ty Date:	[Date or (for Floating Rate — Instruments) Interest Payment Date falling in the relevant month and year]	
11.	Interest Basis:		<pre>[[•%] Fixed Rate] [Reset Instruments] [[reference rate] •% Floating Rate] [Equity Index-Linked Interest] [Inflation-Linked Interest] [CMS-Linked: [reference rate] +/- [] per cent]] [Variable interest rate]</pre>	
12.	Redemption/Payment Basis:		[Variable interest rate] [Redemption at par] [Partly Paid] [Instalment]	

13.			[Not Applicable] [Investor Put] <sup>10</sup> [Issuer Call] [(further particulars specified below)]		
14.	[(i)]	Status of the Instruments:	[Senior/Subordinated]		
	[(ii)]	Status of the Guarantee:	[Senior/Subordinated]		
	[[(iii)]	[Date [Board] approval for issuance of Instruments [and Guarantee] obtained:	(N.B. Only relevant where Board (or similar) authorisation is required for the particular tranche of Instruments or related Guarantee)]*		
15.	Method	of distribution:	[Syndicated/Non-syndicated]		
PRO	VISIONS	RELATING TO	INTEREST (IF ANY) PAYABLE		
16.	Fixed F Provisi	Rate Instrument	[Applicable/Not Applicable] [insert reference to applicable Interest Periods]		
	(i)	Rate[(s)] of	[Condition [4A][•] of the Terms and Conditions [apply] [applies].]		
		Interest:	[ ] per cent. per annum [for the [•] Interest Period][ <i>repeat information if necessary</i> ]		
			[ ] per cent. per annum [payable [annually/semi-annually/ quarterly/monthly] in arrear]		
	(ii)	Interest Payment Date(s):	[ ] [in each year] [adjusted in accordance with [ <i>Business Day Convention</i> ]]/[not adjusted].		
	(iii)	Fixed Coupon Amount[(s)]:	[ ] per [ ] specified denomination [for the ● Interest Period] [repeat information if necessary]		
	(iv)	Day Count Fraction:	[30/360]/[360/360]/[Bond Basis]		
			[30E/360]/ [EuroBond Basis]		
			[Actual/Actual]/ [Actual/Actual (ISDA)]/[Act/Act]/[Act/Act(ISDA)]		
			[Actual/365 (Fixed)]/ [Act/365 (Fixed)]/[A/365(Fixed)]/[A/365F]		
			[Actual/Actual (ICMA)]/[Act/Act (ICMA)]		
			[Actual/360]/[Act/360]/[A/360]		
			[30E/360(ISDA)]		
	(v)	Determination Dates:	[ ] in each year (insert regular interest payment dates, ignoring issue date or maturity date in the case of a long or short first or last coupon. [Not applicable]		

<sup>&</sup>lt;sup>10</sup> Not applicable in the case of Subordinated Instruments.

<sup>\*</sup> Applicable only to securities with a denomination of less than EUR 100,000.

(N.B. only relevant where Day Count Fraction is Actual/Actual ([ICMA])

	(vi)	Party responsible for calculating the Rate(s) of Interest and/or Interest Amount(s) (if not the [Agent])	[ ]	
17.	Reset I Provisi	nstrument ons	[Applicable/Not Applicable] [insert reference to applicable Interest Periods]	
			(If applicable, Condition 4B of the Terms and Conditions of the Instruments will apply)	
			(If not applicable, delete the remaining sub-paragraphs of this paragraph)	
(i) Initi	ial Rate o	of Interest:	[ ] per cent. per annum [payable [annually/semi-annually/ quarterly/monthly] in arrear]	
(ii) Fir	st Margi	n:	[+/-][ ] per cent. per annum	
(iii) Su	ıbsequen	t Margin:	[[+/-][ ] per cent. per annum] [Not Applicable]	
(iv) Interest Payment Date(s):		yment Date(s):	[ ] in each year [adjusted in accordance with [ <i>Business Day Convention</i> ]/[not adjusted].	
(v) Fixed Coupon Amount up to (but excluding) the First Reset Date:		-	[ ] per [ ] specified denomination [for the • Interest Period] [ <i>repeat information if necessary</i> ]	
(vi) Fii	rst Reset	Date:	[] [adjusted in accordance with [ <i>Business Day Convention</i> ]/[not adjusted].	
(vii) Se	econd Re	eset Date:	[ ]/[Not Applicable] [adjusted in accordance with [ <i>Business Day Convention</i> ]/[not adjusted].	
(viii) Subsequent Reset Date(s):		nt Reset Date(s):	[] [and [ ]] [adjusted in accordance with [ <i>Business Day Convention</i> ]/[not adjusted].	
(ix) Relevant Screen Page:		creen Page:	[]	
(x) Mie	d-Swap I	Rate:	[Single Mid-Swap Rate/Mean Mid-swap Rate]	
(xi) Mi	id-Swap	Maturity:	[]	
(xii) Fi	ixed Leg	Swap Duration:	[]	
(xiii) E	Day Cour	nt Fraction:	[30/360]/[360/360]/[Bond Basis]	

		[30E/360]/ [EuroBond Basis]	
		[Actual/Actual]/ [Actual/Actual (ISDA)]/[Act/Act]/[Act/Act(ISDA)]	
		[Actual/365 (Fixed)]/ (Fixed)]/[A/365(Fixed)]/[A/365F] [Act/365	
		[Actual/Actual (ICMA)]/[Act/Act (ICMA)]	
		[Actual/360]/[Act/360]/[A/360]	
		[30E/360(ISDA)]	
(xiv) I	Determination Dates:	[ ] in each year (insert regular interest payment dates, ignoring issue date or maturity date in the case of a long	
		or short first or last coupon. (N.B. only relevant where Day Count Fraction is Actual/Actual ([ICMA])	
(xv) Calculation Agent:		[]	
(xvi) H	Reset Business Centre:	[]	
18.	Other Variable Interest Rate Instrument Provisions	[Applicable/Not Applicable] [insert reference to applicable Interest Periods]	
	1 1 0 1 1 0 0 1 5 1 0 1 5	(If not applicable, delete the remaining sub-paragraphs of this paragraph)	
(i)	Type of Variable Interest Rate Instruments:	(Insert relevant provisions from the Payout Annex: i.e. Payout Condition 2.1 (c), the relevant Interest Payment Condition from Payout Condition 2.2 and related definitions from Payout Condition 3.)	
(ii)	Specified Period(s) / Specified Interest Payment Dates:	[[ ] in each year from (and including) [ ] and up to (and including) the Maturity Date]	
(iii)	Business Day Convention:	[Floating Rate Convention / Following Business Day Convention / Modified Following Business Day Convention / Preceding Business Day Convention]	
(iv)	Additional Business Centre(s):	[]/[Not Applicable]	
(v)	Minimum Rate of Interest	[[] per cent. per annum][Not Applicable]	
(vi)	Maximum Rate of Interest	[[] per cent. per annum][Not Applicable]	
(vii)	Day Count Fraction	[]	
(viii)	Determination Date(s)	[[] in each year]/[Not Applicable]	

[Only relevant where Day Count Fraction is Actual/Actual (ICMA). In which case, insert regular interest payment dates, ignoring issue date or maturity date in the case of a long or short first or last coupon]

#### 19. Floating Rate and [Applicable/Not Applicable] [insert reference to applicable Interest Periods] CMS-Linked Instrument Provisions

(If applicable, Condition 4B of the Terms and Conditions of the Instruments will apply)

(If not applicable, delete the remaining sub-paragraphs of this paragraph)

- (i) Interest [ ] Period(s): [ ] (ii) Interest Payment Dates: (iii) First Interest [ ] Payment Date: **Business Day** [FRN Convention/ Following Business Day Convention/ Modified (iv) Convention: Following Business Day Convention/No Adjustment] (v) Manner in [Screen Rate Determination/ISDA Determination] which the Rate(s) of Interest is/are to be determined: (vi) Party [ ] responsible for calculating the Rate(s) of Interest and/or Interest Amount(s) (if not the [Agent]): (vii) Margin Plus [Applicable] [Not Applicable] Rate: (viii) Specified [Applicable] [Not Applicable] Percentage Multiplied by Rate: Difference (ix) in [Applicable] [Not Applicable] Rates: [Screen Rate (x)
  - Determination of Rate] or [Screen Rate Determination of Rate 2 (in relation to Difference in

	Rates only)]:			
		— Reference Rate:	[LIBOR][EURIBOR]	
		— Interest Determinatio n Date(s):	[ ]	
		— Relevant Screen Page:	[For example, Reuters LIBOR 01/EURIBOR 01]	
		— Relevant Time:	[For example, 11.00 a.m. London time/Brussels time]	
	(xi)	ISDA Determination:		
		— Floating Rate Option:	[ ]	
		— Designated Maturity:	[ ]	
		- Reset Date:	[ ]	
	(xii)	Margin(s):	[+/-] [ ] per cent. per annum	
	(xiii)	Minimum Rate of Interest:	[ ] per cent. per annum	
	(xiv) Maximum Rate of Interest:		[ ] per cent. per annum	
	(xv) Day Count Fraction:		[Actual/Actual] [Actual/Actual(ISDA)] [Act/Act] [Act/Act(ISDA)]	
			[Actual/365(Fixed)] [Act/365 (Fixed] [A/365 (Fixed)] [A/365F]	
			[Actual/Actual(ICMA)] [Act/Act(ICMA)]	
			[Actual/360] [Act/360] [A/360]	
			[30/360] [360/360] [Bond Basis]	
			[30E/360] [Eurobond Basis]	
			[30E/360(ISDA)]	
	(xvi)	Step-up Provisions	[Applicable] [Not applicable]	
20.		Index-Linked t Instruments ons	[Applicable/Not Applicable] (If applicable, Condition 4C of the Terms and Conditions of the Instruments and the Equity Index-Linked Interest Instruments Annex of the Terms and Conditions of the Instruments will apply) (If not applicable, delete the remaining sub-paragraphs of this paragraph)	
20.A	0.A Structure 1		[Applicable/Not Applicable] (If applicable, Part 1 of Section 1 Payment Provisions of the Equity Index- Linked Interest Instruments Annex will apply)	

(If not applicable, delete the remaining sub-paragraphs of this paragraph)

	(ii)	Instruments: Strike Price:	Instruments] [ <i>Delete as applicable</i> ] [ ] per cent. of Initial Price
	<ul> <li>(iii) Coupon B Percentage:</li> <li>(iv) Final Price Date:</li> <li>(v) Initial Price Date:</li> </ul>		[] per cent.
			[]
			[]
(vi) Initial Price(s): [ ] [as set out in the applicable part of the Eq Instruments Annex]		[ ] [as set out in the applicable part of the Equity Index-Linked Interest Instruments Annex]	
			[(Share Index for Single Share Index Linked Instruments and each of the Share Indices for Share Index Basket Linked Instruments)] [Not applicable]
(in relation to Single Share Index Linked Instruments and Share Index Basket Linked Instruments only)			
20.B	0.B Structure 2		[Applicable/Not Applicable]
2000	Structu		(If applicable, Part 2 of Section 1 Payment Provisions of the Equity Index- Linked Interest Instruments Annex will apply) (If not applicable, delete the remaining sub-paragraphs of this paragraph)
2012	(i)	Type of Instruments:	(If applicable, Part 2 of Section 1 Payment Provisions of the Equity Index- Linked Interest Instruments Annex will apply)
2012		Type of	(If applicable, Part 2 of Section 1 Payment Provisions of the Equity Index- Linked Interest Instruments Annex will apply) (If not applicable, delete the remaining sub-paragraphs of this paragraph)
	(i)	Type of Instruments:	<ul> <li>(If applicable, Part 2 of Section 1 Payment Provisions of the Equity Index- Linked Interest Instruments Annex will apply)</li> <li>(If not applicable, delete the remaining sub-paragraphs of this paragraph)</li> <li>[Single Share Index Linked Instruments]</li> <li>[] per cent. of Initial Price</li> </ul>
-012	(i) (ii)	Type Instruments:ofBarrier A:Coupon Percentage:A	<ul> <li>(If applicable, Part 2 of Section 1 Payment Provisions of the Equity Index- Linked Interest Instruments Annex will apply)</li> <li>(If not applicable, delete the remaining sub-paragraphs of this paragraph)</li> <li>[Single Share Index Linked Instruments]</li> <li>[] per cent. of Initial Price</li> </ul>
-0.2	(i) (ii) (iii)	Type Instruments:ofBarrier A:Coupon Percentage:ACouponC	<ul> <li>(If applicable, Part 2 of Section 1 Payment Provisions of the Equity Index- Linked Interest Instruments Annex will apply)</li> <li>(If not applicable, delete the remaining sub-paragraphs of this paragraph)</li> <li>[Single Share Index Linked Instruments]</li> <li>[] per cent. of Initial Price</li> <li>[] per cent.</li> </ul>
-0.2	(i) (ii) (iii) (iv)	Type Instruments:ofBarrier A:Coupon Percentage:ACoupon Percentage:CFinalPrice	<ul> <li>(If applicable, Part 2 of Section 1 Payment Provisions of the Equity Index- Linked Interest Instruments Annex will apply)</li> <li>(If not applicable, delete the remaining sub-paragraphs of this paragraph)</li> <li>[Single Share Index Linked Instruments]</li> <li>[] per cent. of Initial Price</li> <li>[] per cent.</li> </ul>
	<ul> <li>(i)</li> <li>(ii)</li> <li>(iii)</li> <li>(iv)</li> <li>(v)</li> </ul>	TypeofInstruments:Barrier A:CouponAPercentage:CouponCPercentage:FinalPriceDate:InitialPrice	<ul> <li>(If applicable, Part 2 of Section 1 Payment Provisions of the Equity Index- Linked Interest Instruments Annex will apply)</li> <li>(If not applicable, delete the remaining sub-paragraphs of this paragraph)</li> <li>[Single Share Index Linked Instruments]</li> <li>[] per cent. of Initial Price</li> <li>[] per cent.</li> <li>[] per cent.</li> </ul>
	<ul> <li>(i)</li> <li>(ii)</li> <li>(iii)</li> <li>(iv)</li> <li>(v)</li> <li>(vi)</li> </ul>	TypeofInstruments:9Barrier A:9CouponAPercentage:0CouponCPercentage:10FinalPriceDate:9	<ul> <li>(If applicable, Part 2 of Section 1 Payment Provisions of the Equity Index- Linked Interest Instruments Annex will apply)</li> <li>(If not applicable, delete the remaining sub-paragraphs of this paragraph)</li> <li>[Single Share Index Linked Instruments]</li> <li>[] per cent. of Initial Price</li> <li>[] per cent.</li> <li>[] per cent.</li> <li>[]</li> </ul>

20.C			[Applicable/Not Applicable] (If applicable Part 3 of Section 1 Payment Provisions of the Equity Index- Linked Interest Instruments Annex will apply) (in relation to Share Index Basket Linked Instruments only) (If not applicable, delete the remaining sub-paragraphs of this paragraph)
	(i)	Type of Instruments:	[Share Index Basket Linked Instruments]
	(ii)	Cap Level:	[]
	(iii)	Final Price Date:	[]
	(iv)	Initial Price Determination Period:	[]
	(v)	Initial Price(s):	[As set out in the applicable part of the Equity Index-Linked Interest Instruments Annex]
	(vi)	Share Indices:	[(Each of the Share Indices for Share Index Basket Linked Instruments)] [Not applicable]
	(vii)	Share Index Sponso r(s):	[Name of Share Index Sponsor(s)] [Not applicable]
21.	Additio applica Index-I Instrun	ble to Equity Linked Interest	[Applicable/Not Applicable] ( <i>If not applicable, delete the remaining sub-paragraphs of this paragraph</i> )
	(i)	Interest Payment Dates:	[]
	(ii)	Interest Period:	[]
	(iii)	Observation Period:	[]
	(iv)	Calculation Agent:	[]
	(v)	Exchange(s):	[]
	(vi)	Exchange Business Day Convention:	[Following Business Day Convention] [Modified Following Business Day Convention] [No Adjustment]
	(vii)	Related Exchange(s):	[]
	(viii)	Valuation Time:	[ ] [as set out in the Equity Index-Linked Interest Instruments Annex of the Terms and Conditions of the Instruments] [Delete as applicable]
	(ix)	Business Day Convention:	[FRN Convention/Following Business Day Convention/Modified Following Business Day Convention/No Adjustment]
	(x)	Additional Financial Centre(s):	[Not applicable] [Additional Financial Centre(s)]

(xi)	Whether the Instruments relate to a single Index or a basket containing one or more Indices and identify each of the relevant Index(ices):	[Single Share Index/basket containing one or more Indices]
(xii)	Equity Index:	[Applicable] / [Not Applicable] (If not applicable, delete the remaining sub-paragraphs of this paragraph)
		<ul> <li>(a) [Name of Index (Composite Index or Non-Composite Index/Basket Index]</li> <li>(b) The relevant Index Sponsor is [Name of Index Sponsor]</li> <li>(c) Bloomberg Screen: [ ]</li> </ul>
(xiii)	Index Level:	(In case of more than one Index repeat the prompts of this point set out in (xii) to (xvi) below.) [Opening Level] / [Intraday Level] / [Observation Level] /[Closing Level] (NB:- If Observation Level is elected please include one of (a) the [lowest] [highest] Closing Level observed by the Calculation Agent on the Scheduled Observation Dates or (b) the level of the [Index] observed by the Calculation Agent in accordance with the definition of Index Level at or about the Relevant Time on the [Initial Valuation Date] [Scheduled Observation Date]).
(xiv)	Exchange:	[The relevant Exchange(s)] [is/are] [ ]
(xv)	Related Exchange:	[ ] / [All Exchanges]
(xvi)	Relevant Time:	[Scheduled Closing Time] / [The relevant time is [], being the time specified on the [Valuation Date/Averaging Date/Scheduled Observation Date] for the calculation of the Index.]
(xvii)	Scheduled Trading Day:	[ ] [as set out in the Equity Index-Linked Instruments Annex]
(xviii)	Market Disruption Events:	[Trading Disruption] / [Exchange Disruption] / [Early Closure] [Delete as applicable]
(xix)	Adjustments:	[Successor Share Index] / [Share Index Modification] / [Share Index Cancellation] / [Share Index Disruption] / [Share Index Adjustment Event] / [Delete as applicable]
(xx)	Additional Disruption	[Applicable]/[Not applicable] (if not applicable, delete remaining parts of this item 26(xviii))
	Events:	[The following Additional Disruption Events apply: [Change in Law] [Insolvency Filing] and/or [Hedging Disruption]]
(xxi)	Observation	[Applicable / Not Applicable]
	Level:	(N.B: if applicable please specify one of (a) the lowest Closing Level, (b) the highest Closing Level or (c) the level of the Index observed by the Calculation Agent)

		(D)	T <sub>START:</sub>	Interest Payment Date	T <sub>START</sub>
					20[•]
				[day] [month] 20[●]	[day] [month]
				[day] [month] 20[●]	[day] [month] 20[●]
				[day] [month] 20[●]	[day] [month] 20[●]
		(C)	T:	Interest Payment Date	Т
			•		· · · · · · · · · · · · · · · · · · ·
		(B)	Fixed Rate of Interest	[ ] [Not applicable]	
	<ul> <li>(iv) Calculation Agent:</li> <li>(v) (A) Rate of Interest:</li> </ul>			[Inflation Linked interest payment based on a fixed rate of interest] [Inflation Linked interest payment based on a fixed rate of interest and subject to a minimum interest rate] [Inflation Linked interest payment plus Margin] [Inflation Linked interest payment plus a Margin subject to a minimum interest rate] [Inflation Linked interest payment based on a fixed rate of interest and subject to a maximum interest rate] [Inflation Linked interest payment plus a Margin subject to a maximum interest rate] [Delete as applicable]	
				[] []	
	(iii) Interest Period:		Period:		
	(ii)	ii) Affected Payment Date:			
	(i)	Interest Paymer	nt Dates:	[]	
				(If not applicable, delete the remaining sub-paragraphs of this	s paragraph)
22.	Inflation-Linked Interest Instruments Provisions			[Applicable/Not Applicable] (If applicable, Condition 4C of the Terms and Conditions of the Instruments and the Inflation-Linked Interest Instruments Annex of the Terms and Conditions of the Instruments will apply)	

T <sub>start:</sub>	Interest Payment Date	T <sub>START</sub>
	[day] [month] 20[●]	[day] [month] 20[●]
	[day] [month] 20[●]	[day] [month] 20[●]
	[day] [month] 20[●]	[day] [month]

20[•]

	(E)	Cap:	[ ] [Not applicable]
	(F)	Floor:	[ ] [Not applicable]
	(G) :	Margin	[ ] [Not applicable]
	(H)		[ ] [Not applicable]
		Refere nce Month:	
	(I)		[ ] [Not applicable]
		Refere nce Month T <sub>start:</sub>	
	(J)		[ ] [Not applicable]
		Refere nce Month T:	
(vi)	Inflatio	n Index:	[]
(vii)	Inflation Sponso	n Index r:	[]
(viii)	Related	Bond:	[Name and ISIN or other security identification code of Related Bond] [Not applicable] [Fallback Bond] [Delete as applicable]
(ix)	Fallbac	k Bond:	[Applicable] [Not applicable]
(x)	Inflation Level Adjustr	n Index nent:	[See details in Section 4 of Inflation Linked Interest Instruments Annex to Terms and Conditions] [Option (i) as specified in Section 2.6 of Inflation Linked Interest Instruments Annex to the Terms and Conditions] [Option (ii) as specified in Section 2.6 of Inflation Index Linked Interest Instruments
	Linked Instrum Annex,	Section erms and	Annex to the Terms and Conditions] [Delete as applicable]
(xi)	Busines Conven	5	[FRN Convention/Following Business Day Convention/Modified Following Business Day Convention/No Adjustment] [Delete as applicable]
(xii)	Additio Financi Centre(	al	[Name(s) of Additional Financial Centre(s)] [Not applicable]

(xiii) Relevant Level: []

23. Key Dates relating to Variable Interest Rate Instruments (and if so specified applicable to other kind of Instruments)

(i)	Trade Date	[]
(ii)	Valuation Date(s):	[ ]/[Not applicable]

- (iii) Initial Valuation []/[Not applicable] Date:
- (iv) Final Valuation []/[Not applicable] Date:
- (v) Scheduled [ ]/[Not applicable] Observation Date(s):
- (vi) Calculation []/[Not applicable] Date(s):
- (vii) Observation []/[Not applicable] Date(s):
- (viii)Averaging<br/>Dates:[Averaging [applies/does not apply] to the Instruments.] [The Averaging<br/>Dates are []]

[In the event than an Averaging Date is a Disrupted Day [Omission/Postponement/Modified Postponement] will apply]

(ix)	Specified	[[number] Scheduled Trading Days]/[Not applicable]
	Maximum Days	
	of Disruption:	

# PROVISIONS RELATING TO REDEMPTION

- 24. **Call Option**: [Applicable/Not Applicable] (If not applicable, delete the remaining sub-paragraphs of this paragraph) (The clearing systems require a minimum of 5 business days notice if such an option is to be exercised)
  - (i) Optional Early [] Redemption Date(s) (Call):
  - (ii) Optional Early [] per Instrument of [] specified denomination
  - Redemption Amount (Call) of each Instrument:
  - (iii) If redeemable in part:

		(a) Minimum Redemption Amount:	[]
		(b) Maximum Redemption Amount:	[]
	(iv)	Notice period	[]
25.	Put Op	tion	[Applicable/Not Applicable] <sup>11</sup> (If not applicable, delete the remaining sub-paragraphs of this paragraph) (The clearing systems require a minimum of 15 business days notice if such an option is to be exercised)
	(i)	Optional Early Redemption Date(s):	[]
	(ii)	Optional Early Redemption Amount (Put) of each Instrument:	[ ] per Instrument of [ ] specified denomination
	(iii)	Notice period	[]
26.		ty Redemption It of each nent	[[ ] per Instrument of [ ] specified denomination/see Appendix]
			nt,Early Redemption Amount (Capital Disqualification Event) and Early gible Liabilities Event)
Early Redemption Amount(s) of each Instrument payable on redemption for (1) taxation reasons, (2) on a capital disqualification event (if applicable), (3) on an eligible liabilities event (if applicable) or (4) on event of default:		t(s) of each ent payable on tion for (1) a reasons, (2) on a disqualification f applicable), (3) ligible liabilities f applicable) or	[ ]
GENI	ERAL PI	ROVISIONS APP	LICABLE TO THE INSTRUMENTS

28. Form of Instruments: Bearer/Registered.

[Temporary Global Instrument exchangeable for a Permanent Global Instrument which is exchangeable for Definitive Instruments [or Registered Instruments] on [•] days' notice/at any time/in the limited circumstances specified in the Permanent Global Instrument]

<sup>&</sup>lt;sup>11</sup> Not applicable in the case of Subordinated Instruments.

[Temporary Global Instrument exchangeable for Definitive Instruments [or Registered Instruments] on [•] days' notice]

[Permanent Global Instrument exchangeable for Definitive Instruments [or Registered Instruments] on [•] days' notice/at any time/in the limited circumstances specified in the Permanent Global Instrument]

[Definitive Instruments may be exchanged for Registered Instruments]

29.	New Global Note:	[Yes] [No]		
30.	Talons for future Coupons or Receipts to be attached to Definitive Instruments (and dates on which such Talons mature):	[Yes] [No] [ ]		
31.	Details relating to Partly Paid Instruments: amount of each payment comprising the Issue Price and date on which each payment is to be made [and consequences (if any) of failure to pay, including any right of the Issuer to forfeit the Instruments and interest due on late payment]:	[Yes] [No]		
32.	Business Day:	[ ] [Additional financial centres necessary for the purposes of Condition 8C.03 or any modification required.]		
33.	Relevant Financial Centre:	[ ]		
34.	Relevant Financial Centre Day:	[Additional financial centres necessary for the purposes of Condition 8C.03, or 8A.05 (Bearer Instruments) or 8B.02 (Registered Instruments).] $[\bullet]$		
35.	Amount of each instalment (" <b>Instalment</b> <b>Amount</b> "), date on which each payment is to be made (" <b>Instalment</b> <b>Date</b> "):	[Not Applicable] [ ]		
36.	Commissioner:	[ ]		
DISTRIBUTION				
37.	(i) If syndicated, names and addresses of Managers and underwriting commitments:	(Include names and addresses of entities agreeing to underwrite the issue on a firm commitment basis and names and addresses of the entities agreeing to place the issue without a firm commitment or on a "best efforts" basis if such entities are not the same as the Managers.) [Not applicable]		
	(ii) Date of [Subscription Agreement]	[ ] <sup>12</sup>		
38.	If non-syndicated, name and address of Dealer/Manager:	[ ]		
39.	[Total commission and concession:	[[•] per cent. of the Aggregate Nominal Amount]] [None]		

<sup>&</sup>lt;sup>12</sup> Applicable only to securities with a denomination of less than EUR 100,000.

40. US Selling Restrictions: [Reg. S Compliance Category 2; TEFRA C/TEFRA D/ TEFRA not applicable]

41. Public Offer:

[Not Applicable] / [An offer of the Instruments may be made by [the relevant Dealer[(s)] appointed in the Final Terms] [and/or] [specify names of the financial intermediaries/placers receiving specific consent] ([the] [each an] "Authorised Offeror") other than pursuant to Article 3(2) of the Prospectus Directive in [specify Ireland, Luxembourg or any relevant Member State(s) where the Issuer intends to make the Public Offer which must be jurisdictions where the Base Prospectus and any supplements have been passported (in addition to the jurisdiction where approved and published)] (the "Public Offer Jurisdiction[s]") during [the period of twelve months from the date of approval of the Base Prospectus]/ [the period from [Insert, for example, one business day after satisfaction of all regulatory requirements of such Member State(s)] until [specify date or a formula such as "the Issue Date" or "the date which falls [•] Business Days thereafter"]] (the "Offer Period"). Copies of these Final Terms will be provided to the competent [authorities] [authority] in the Public Offer Jurisdiction[s].

(Consider walk-away rights if extending Offer Period beyond the Issue Date)

#### PURPOSE OF FINAL TERMS

These Final Terms comprise the final terms required for issue [and] [public offer in the Public Offer Jurisdiction[s]] [and admission to trading on [*regulated market*]] of the Instruments described herein pursuant to the  $\in$ 32,000,000,000 Programme for the Issuance of Debt Instruments of Santander International Debt, S.A. Unipersonal and Santander Issuances, S.A. Unipersonal guaranteed by Banco Santander, S.A.

#### RESPONSIBILITY

The Issuer [and the Guarantor] accept[s] responsibility for the information contained in these Final Terms. [[*Relevant third party information*] has been extracted from [*source*]. [Each of the] [The] Issuer[s] [and the Guarantor] confirms that such information has been accurately reproduced and that, so far as it is aware, and is able to ascertain from information published by [*source*], no facts have been omitted which would render the reproduced information inaccurate or misleading.]

# CONFIRMED

# [SANTANDER INTERNATIONAL DEBT, S.A. UNIPERSONAL/SANTANDER ISSUANCES, S.A. UNIPERSONAL]

By:

Authorised Signatory

Date

**BANCO SANTANDER, S.A.** 

By:

Authorised Signatory

Date

#### PART B — OTHER INFORMATION

#### 1. LISTING AND ADMISSION TO TRADING

[Application has been made by the Issuer (or on its behalf) for the Instruments to be listed on [*the Official List of the Irish Stock Exchange*] [any other regulated market] [any other listing authority] [any other stock exchange] [any other quotation system] and admitted to trading on [*the Regulated Market of the Irish Stock Exchange*]/[any other regulated market]/[any unregulated market] [any other listing authority] [any other stock exchange] [any other regulated market]/[any unregulated market] [any other listing authority] [any other stock exchange] [any other quotation system] with effect from [].]

[Application has been made by the Issuer (or on its behalf) for the Instruments to be listed on [*the Official List of the Irish Stock Exchange*]/[any other regulated market]/[any unregulated market]/[any other listing authority] [any other stock exchange] [any other quotation system] and application is expected to be made by the Issuer (or on its behalf) for the Instruments to be admitted to trading on [*the Regulated Market of the Irish Stock Exchange*] [any other regulated market] [any other unregulated market] [any other listing authority] [any other stock exchange] [any other regulated market] [any other unregulated market] [any other listing authority] [any other stock exchange] [any other quotation system] with effect from [].] [Not Applicable.]

[Application is expected to be made by the Issuer (or on its behalf) for the Instruments to be included to trading on the Luxembourg Stock Exchange) with effect from the Issue Date.]

[Application is expected to be made by the Issuer (or on its behalf) for the Instruments to be included to trading on the Open Market (*Freiverkehr*) of the Frankfurt Stock Exchange (Börse Frankfurt Zertifikate AG platform) with effect from the Issue Date.]

# 2. RATINGS

The Instruments to be issued have been rated:

[S&P:[ ]]

[Moody's: [ ]]

[Fitch: [ ]]

[[Other]: []]

[These credit ratings have been issued by Standard & Poor's Credit Market Services Europe Limited, [Moody's Investor Services España, S.A.] [and Fitch Ratings España, S.A.U.] [*other*].

Each of [Standard & Poor's Credit Market Services Europe Limited], [Moody's Investor Services España, S.A.] [,][and] [Fitch Ratings España, S.A.U.] [and] [Specify Other] is established in the European Union and is registered under Regulation (EC) No. 1060/2009 (as amended) (the **CRA Regulation**). As such each of [Standard & Poor's Credit Market Services Europe Limited], [Moody's Investor Services España, S.A.] [,][and] [Fitch Ratings España, S.A.U.] [and] [Specify Other] is included in the list of credit rating agencies published by the European Securities and Markets Authority on its website in accordance with the CRA Regulation.

[[*Insert the legal name of the relevant credit rating agency entity*] is not established [in the European Union] and is not registered in accordance with Regulation (EC) No. 1060/2009 (as amended) (the **CRA Regulation**). [*Insert the legal name of relevant credit rating agency entity*] is therefore not included in the list of credit rating agencies published by the European Securities and Market Authority on its website in accordance with such Regulation].

[Need to include a brief explanation of the meaning of the ratings if this has previously been published by the rating provider.]

(The above disclosure should reflect the rating allocated to Instruments of the type being issued under the Programme generally or, where the issue has been specifically rated, that rating.)

# 3. [INTERESTS OF NATURAL AND LEGAL PERSONS INVOLVED IN THE [ISSUE/OFFER]

Need to include a description of any interest, including conflicting ones, that is material to the issue/offer, detailing the persons involved and the nature of the interest. [May be satisfied by the inclusion of the following statement:

"Save as discussed in paragraph 5.4 ("*Placing and Underwriting*") of the Base Prospectus, so far as the Issuer is aware, no person involved in the offer of the Instruments has an interest material to the offer."]

[(When adding any other description, consideration should be given as to whether such matters described constitute "significant new factors" and consequently trigger the need for a supplement to the Base Prospectus under Article 16 of the Prospectus Directive.)]]\*

#### 4. REASONS FOR THE OFFER, ESTIMATED NET PROCEEDS AND TOTAL EXPENSES

[[(i)	Reasons for the offer	[]
		(See ["Use of Proceeds"] wording in Base Prospectus, if reasons for offer different from making profit and/or hedging certain risks will need to include those reasons here.)
		(If proceeds are intended for more than one use will need to split out and present in order of priority. If proceeds insufficient to fund all proposed uses state amount and sources of other funding.)]*
[(ii)]	Estimated net proceeds:	[]
[(iii)]	Estimated total expenses :	[] [Include breakdown of expenses.]
		(If the Instruments are derivative securities to which Annex XII of the Prospectus Directive Regulation applies it is only necessary to include disclosure of net proceeds and total expenses at (ii) and

(*iii*) above where disclosure is included at (*i*) above.)\*\*

<sup>\*\* [</sup>Required for derivative securities to which Annex XII to the Prospectus Directive Regulation applies. See footnote 2 above.]

<sup>\* [</sup>Applicable only to securities with a denomination of less than EUR 100,000.]

<sup>&</sup>lt;sup>13</sup> For securities of at least EUR 100,000 only the estimated total expenses related to admission to trading should be included.

# 5. [[Fixed Rate Instruments only— YIELD

Indication of yield:

[]

As set out above, the yield is calculated at the Issue Date on the basis of the Issue Price. It is not an indication of future yield.]]\*

# 6. [Floating Rate Instruments only — HISTORIC INTEREST RATES

Details of historic [LIBOR/EURIBOR/other] rates can be obtained from [Reuters].]

# 7. [CMS Linked Notes Only – HISTORIC RATES

Details of historic swap rates can be obtained from [Reuters].]

#### 8. [Inflation Linked Instruments, Equity Linked Instruments only — PERFORMANCE OF INDEX/OTHER VARIABLE, EXPLANATION OF EFFECT ON VALUE OF INVESTMENT AND ASSOCIATED RISKS AND OTHER INFORMATION CONCERNING THE UNDERLYING

Need to include details of where past and future performance and volatility of the index/other variable can be obtained and a clear and comprehensive explanation of how the value of the investment is affected by the underlying and the circumstances when the risks are most evident. [Where the underlying is an Inflation index or other index need to include the name of the index and insert a link or give other indication as to where further information about the Inflation Index or other index can be found] [Include other information concerning the underlying required by Paragraph 4.2 of Annex XII of the Prospectus Directive Regulation.]\*\*

[(When completing this paragraph, consideration should be given as to whether such matters described constitute "significant new factors" and consequently trigger the need for a supplement to the Base Prospectus under Article 16 of the Prospectus Directive.)]

# 9. **OPERATIONAL INFORMATION**

ISIN:	[ ]
Common Code:	[ ]
WKN:	[ ] [Not applicable]
Any other Clearing System other than Euroclear and Clearstream	[Clearstream Banking AG] [●]
Banking, société anonyme and the relevant identification numbers:	[Not applicable]
Delivery:	Delivery [against/free of] payment
Names and addresses of additional Paying Agent(s) (if any):	[ ]
Intended to be held in a manner which would allow Eurosystem eligibility:	[Yes. Note that the designation "yes" simply means that the Instruments are intended upon issue to be deposited with one of the ICSDs as common safekeeper and does not necessarily mean that the Instruments will be recognised as eligible collateral for Eurosystem monetary policy and intra day credit operations by the Eurosystem either upon issue or at any or all times during their life. Such recognition will depend upon the ECB being

satisfied that Eurosystem eligibility criteria have been met.][if "yes" selected and the Instruments are deposited with an ICSD, the Instruments must be issued in NGN form]

[No. Whilst the designation is specified as "no" at the date of these Final Terms, should the Eurosystem eligibility criteria be amended in the future such that the Instruments are capable of meeting them the Instruments may then be deposited with one of the ICSDs as common safekeeper . Note that this does not necessarily mean that the Instruments will then be recognised as eligible collateral for Eurosystem monetary policy and intra day credit operations by the Eurosystem at any time during their life. Such recognition will depend upon the ECB being satisfied that Eurosystem eligibility criteria have been met.]

#### 10. TERMS AND CONDITIONS OF THE OFFER\*

[Applicable]/[Not applicable] (If *not applicable*, delete the remaining sub-paragraphs of this paragraph) [The Instruments will be offered to the public in [each] [the] Public Offer Jurisdiction in accordance with the arrangements listed below]

Offer Price:	[•%]	
Offer Period:	[The period of twelve months from the date of approval of the Base Prospectus] / [the period from [Insert, for example, one business day after satisfaction of all regulatory requirements of such Member State(s)] until [specify date or a formula such as "the Issue Date" or "the date which falls [•] Business Days thereafter"]]	
Conditions to which the offer is subject:	[ ]	
Description of the application process:	[ ]	
Possibility to reduce subscriptions:	[Applicable] [Not Applicable]	
Details of the minimum and/or	Minimum amount of application: [ ][Not Applicable]	
maximum amount of application:	Maximum amount of application: [ ][Not Applicable]	
Details of the method and time limits for paying up and delivering the Instruments:	[ ]	
Manner in and date on which results of the offer are to be made public:	[ ]	
Procedure for exercise of any right of pre-emption, negotiability of subscription rights and treatment of subscription rights not exercised:	[Not Applicable] [According to Terms and Conditions's Section 5.1.8]	
Categories of potential investors to which the Instruments are offered and whether tranche(s) have been reserved for certain countries:	This is disclosed in the Base Prospectus.	

<sup>\*</sup> Applicable only to securities with a denomination of less than EUR 100,000.

Process for notification to applicants of the amount allotted and the indication whether dealing may begin before notification is made:	[ ][Not Applicable]
Amount of any expenses and taxes specifically charged to the subscriber or purchaser:	[ ][Not Applicable]
Name(s) and address(es), to the extent known to the Issuer, of the placers in the various countries where the offer takes place.	[None/ <i>give details</i> ] [The Authorised Offerors are identified in Part A-39 above] [●]

#### **GUARANTEE BUILDING BLOCK**

### 1. **NATURE OF THE GUARANTEE**

## 1.1 A description of any arrangement intended to ensure that any obligation material to the issue will be duly serviced, whether in the form of guarantee, surety, Keep well Agreement, Monoline Insurance policy or other equivalent commitment (hereafter referred to generically as "guarantees" and their provider as "guarantor" for convenience).

Without prejudice to the generality of the foregoing, such arrangements encompass commitments to ensure obligations to repay debt securities and/or the payment of interest and the description shall set out how the arrangement is intended to ensure that the guaranteed payments will be duly serviced.

Banco Santander, S.A. (the "**Guarantor**" or the "**Bank**") has executed and delivered a Deed of Guarantee (the "**Senior Guarantee**") dated 9 June 2016 for the benefit of the Holders of Senior Instruments from time to time. The Guarantor shall, on an Issue by Issue basis, on or before the Issue Date of any Subordinated Instruments, for the benefit of Holders of Subordinated Instruments from time to time, execute and deliver a Deed of Guarantee (a "**Subordinated Guarantee**"). See the forms of the Guarantees under "Scope of the Guarantee" below.

## 2. SCOPE OF THE GUARANTEE

2.1 Details shall be disclosed about the terms and conditions and scope of the guarantee. Without prejudice to the generality of the foregoing, these details should cover any conditionality on the application of the guarantee in the event of any default under the terms of the security and the material terms of any Mono-line Insurance or Keep well Agreement between the issuer and the guarantor. Details must also be disclosed of any guarantor's power of veto in relation to changes to the security holder's rights, such as is often found in Mono-line Insurance.

The forms of Senior Guarantee and Subordinated Guarantee are as follows:

#### FORM OF SENIOR GUARANTEE

## THIS DEED OF SENIOR GUARANTEE is made on 9 June 2016

## ΒY

## BANCO SANTANDER, S.A. (the "Guarantor")

IN FAVOUR OF the Holders of the Senior Instruments referred to below and the Accountholders (as defined in the Deed of Covenant) in respect of the Senior Instruments (the "**Senior Accountholders**").

## WHEREAS:

- (A) Santander International Debt, S.A. Unipersonal ("Santander International" or the "Issuer") and Santander Issuances, S.A. Unipersonal ("Santander Issuances" and together with Santander International the "Issuers") have established a programme (the "Programme") for the continuous issuance of debt instruments in an aggregate principal amount outstanding at any one time not exceeding EUR 32,000,000,000 (the "Instruments"), in connection with which they have entered into a dealership agreement (the "Dealership Agreement") dated 9 June 2016 and made between the Issuers, the Guarantor and the Dealers named therein, and an issue and paying agency agreement (the "Issue and Paying Agency Agreement") dated 9 June 2016 and made between, *inter alia*, the Issuers, the Guarantor and The Bank of New York Mellon, London Branch in its capacity as issue and paying agent (the "Issue and Paying Agent") and have executed a deed of covenant (the "Deed of Covenant") in respect of English law governed Instruments dated 9 June 2016.
- (B) The Guarantor has agreed to guarantee irrevocably the payment of principal and interest together with all other sums payable by (i) Santander International under the English law governed Instruments issued by Santander International on or after the date of this Deed of Senior Guarantee (the "Senior Instruments") and the Deed of Covenant and (ii) on an issue by issue basis, by Santander Issuances under the English law governed Instruments issued by Santander Issuances (the "Subordinated Instruments") and the Deed of Covenant.

NOW THIS DEED WITNESSES as follows:

## 1. **INTERPRETATION**

Unless otherwise defined herein or unless the context requires otherwise, expressions defined in the Terms and Conditions of the Instruments or the Deed of Covenant have the same meanings in this Deed of Senior Guarantee.

## 2. GUARANTEE AND INDEMNITY

- 2.1 The Guarantor hereby unconditionally and irrevocably guarantees:
  - (a) to the Holder of each Senior Instrument the due and punctual payment of all sums expressed to be payable from time to time by the Issuer in respect of such Senior Instrument as and when the same become due and payable and accordingly undertakes to pay to such Holder, forthwith in the manner and currency prescribed by the relevant Senior Instrument for payments by the Issuer in respect thereof, any and every sum or sums which the Issuer is at any time liable to pay in respect of such Senior Instrument and which the Issuer has failed to pay; and
  - (b) to each Senior Accountholder the due and punctual payment of all sums expressed to be payable from time to time by the Issuer to such Senior Accountholder under the Deed of Covenant as and when the same become due and payable and accordingly undertakes to pay to such Senior Accountholder, in the manner and currency prescribed by the Deed of Covenant for payments by the Issuer in respect of the Senior Instruments, any and every sum or sums which the Issuer is at any time liable to pay under the Deed of Covenant in respect of the Senior Instruments and which the Issuer and which the Issuer has failed to pay.

2.2 The Guarantor undertakes to the Holder of each Senior Instrument and to each Senior Accountholder that, if any sum referred to in Clause 2.1 is not recoverable from the Guarantor thereunder for any reason whatsoever (including, without limitation, by reason of any Senior Instrument or Deed of Covenant (or any provision thereof) being or becoming void, unenforceable or otherwise invalid under any applicable law), then, notwithstanding that the same may have been known to such Holder or Accountholder, the Guarantor will, forthwith upon demand by such Holder or Accountholder, pay such sum by way of a full indemnity in the manner and currency prescribed by such Senior Instrument or (as the case may be) the Deed of Covenant. This indemnity constitutes a separate and independent obligation from the other obligations under this Deed of Senior Guarantee and shall give rise to a separate and independent cause of action.

## 3. **PRESERVATION OF RIGHTS**

- 3.1 The obligations of the Guarantor hereunder shall be deemed to be undertaken as principal obligor and not merely as surety.
- 3.2 The obligations of the Guarantor hereunder shall be continuing obligations notwithstanding any settlement of account or other matter or thing whatsoever and, in particular but without limitation, shall not be considered satisfied by any intermediate payment or satisfaction of all or any of the Issuer's obligations under or in respect of any Senior Instrument or the Deed of Covenant and shall continue in full force and effect until all sums due from the Issuer in respect of the Senior Instruments and under the Deed of Covenant have been paid, and all other obligations of the Issuer thereunder or in respect thereof have been satisfied, in full.
- 3.3 Neither the obligations expressed to be assumed by the Guarantor herein nor the rights, powers and remedies conferred upon the Holders of Instruments and the Accountholders by this Deed of Senior Guarantee or by law shall be discharged, impaired or otherwise affected by:
  - (a) the winding up or dissolution of the Issuer or analogous proceedings in any jurisdiction or any change in its status, function, control or ownership;
  - (b) any of the obligations of the Issuer under or in respect of any of the Senior Instruments or the Deed of Covenant being or becoming illegal, invalid or unenforceable;
  - (c) time or other indulgence being granted or agreed to be granted to the Issuer in respect of its obligations under or in respect of any of the Senior Instruments or the Deed of Covenant;
  - (d) any amendment to, or any variation, waiver or release of, any obligation of the Issuer under or in respect of any of the Senior Instruments or the Deed of Covenant or any security or other guarantee or indemnity in respect thereof; or
  - (e) any other act, event or omission which, but for this Clause 3.3, might operate to discharge, impair or otherwise affect the obligations expressed to be assumed by the Guarantor herein or any of the rights, powers or remedies conferred upon the Holders of the Senior Instruments, the Accountholders or any of them by this Deed of Senior Guarantee or by law.
- 3.4 Any settlement or discharge between the Guarantor and the Holders of the Senior Instruments, the Senior Accountholders or any of them shall be conditional upon no payment to the Holders of the Senior Instruments, the Senior Accountholders or any of them by the Issuer or any other person on the Issuer's behalf being avoided or reduced by virtue of any provision or enactment relating to bankruptcy, insolvency or liquidation for the time being in force and, in the event of any such payment being so avoided or reduced, the Holders of the Senior Instruments and the Senior Accountholders shall be entitled to recover the amount by which such payment is so avoided or reduced from the Guarantor subsequently as if such settlement or discharge had not occurred.
- 3.5 The obligations of the Guarantor are independent of those of the Issuer. The Guarantor shall remain liable as the principal and sole debtor hereunder pursuant to the terms of this Guarantee, and shall not be able to demand that the Holders of the Senior Instruments exhaust any of their rights or take any legal action against the Issuer prior to taking action against the Guarantor.

- 3.6 No Holder of a Senior Instrument or Senior Accountholder shall be obliged before exercising any of the rights, powers or remedies conferred upon it by this Deed of Senior Guarantee or by law:
  - (a) to make any demand of the Issuer, other than the presentation of the relevant Senior Instrument;
  - (b) to take any action or obtain judgment in any court against the Issuer; or
  - (c) to make or file any claim or proof in a winding up or dissolution of the Issuer,

and, save as aforesaid, the Guarantor hereby expressly waives, in respect of each Senior Instrument, presentment, demand, protest and notice of dishonour.

- 3.7 The Guarantor agrees that, so long as any sums are or may be owed by the Issuer in respect of the Senior Instruments or under the Deed of Covenant or the Issuer is under any other actual or contingent obligation thereunder or in respect thereof, the Guarantor will not exercise any right which the Guarantor may at any time have by reason of the performance by the Guarantor of its obligations hereunder:
  - (a) to be indemnified by the Issuer;
  - (b) to claim any contribution from any other guarantor of the Issuer's obligations under or in respect of the Senior Instruments or the Deed of Covenant;
  - (c) to take the benefit (in whole or in part) of any security enjoyed in connection with any of the Senior Instruments or the Deed of Covenant by any Holder of a Senior Instrument or Senior Accountholder; or
  - (d) to be subrogated to the rights of any Holder of a Senior Instrument or Senior Accountholder against the Issuer in respect of amounts paid by the Guarantor under this Deed of Senior Guarantee.

## 4. STATUS

The Guarantor undertakes that its obligations in respect of Senior Instruments hereunder will at all times constitute direct, unconditional, unsubordinated and unsecured obligations of the Guarantor and, upon the insolvency of the Guarantor (and unless they qualify as subordinated claims pursuant to Article 92 of the Insolvency Law or equivalent legal provision which replaces it in the future, and subject to any applicable legal and statutory exceptions), will rank *pari passu* and rateably without preference among such obligations of the Guarantor in respect of the Senior Instruments of the same Series and at least *pari passu* with all other unsubordinated and unsecured indebtedness and monetary obligations involving or otherwise related to borrowed money of the Guarantor, present and future.

## 5. **DELIVERY**

A duly executed original of this Deed of Senior Guarantee shall be delivered promptly after execution to the Issue and Paying Agent and such originals shall be held to the exclusion of the Guarantor until the date on which complete performance by the Guarantor of the obligations contained in this Deed of Senior Guarantee and in all Senior Instruments then outstanding from time to time occurs and no further Senior Instruments can be issued under the Programme. A certified copy of this Deed of Senior Guarantee may be obtained by the relevant Commissioner, any Holder of a Senior Instrument or any Senior Accountholder from the Issue and Paying Agent at its specified office at the expense of the relevant Commissioner or such Holder or Accountholder. Any Holder of a Senior Guarantee (in the courts specified in Clause 11 below) upon the basis described in the Deed of Covenant (in the case of an Accountholder) and a copy of this Deed of Senior Guarantee certified as being a true copy by a duly authorised officer of the Issue and Paying Agent without the need for production in any court of the actual records described in the Deed of Covenant or this Deed of Senior Guarantee. Any such certification shall be binding, except in the case of manifest error or as may be ordered by any court of

competent jurisdiction, upon the Guarantor and all Holders of Senior Instruments and Senior Accountholders. This Clause shall not limit any right of any Holder of a Senior Instrument or Senior Accountholder to the production of the originals of such records or documents or this Deed of Senior Guarantee in evidence.

## 6. **CONTRACTUAL CURRENCY**

The currency in which the relevant Senior Instrument, Coupons and Direct Rights are denominated or, if different, payable (the "Contractual Currency") is the sole currency of account and payment for all sums payable by the Guarantor in respect of such Senior Instruments, Coupons and Direct Rights, including damages. Any amount received or recovered in a currency other than the Contractual Currency (whether as a result of, or of the enforcement of, a judgment or order of a court of any jurisdiction or otherwise) by any Holder of a Senior Instrument or Coupon or any Senior Accountholder in respect of any sum expressed to be due to it from the Guarantor hereunder shall only constitute a discharge to the Guarantor to the extent of the amount in the Contractual Currency which such Holder or Accountholder is able to purchase with the amount so received or recovered in that other currency on the date of that receipt or recovery (or, if it is not practicable to make that purchase on that date, on the first date on which it is practicable to do so). If that amount is less than the amount in the Contractual Currency expressed to be due to any Holder of a Senior Instrument or Coupon or any Accountholder in respect of the relevant Senior Instrument, Coupon or Direct Rights the Guarantor shall indemnify such Holder or Accountholder against any loss sustained by such Holder or Accountholder as a result. In any event, the Guarantor shall indemnify each such holder or Accountholder against any cost of making such purchase which is reasonably incurred. These indemnities constitute a separate independent obligation from the Guarantor's other obligations hereunder, shall give rise to a separate and independent cause of action, shall apply irrespective of any indulgence granted by any Holder of a Senior Instrument or Accountholder and shall continue in full force and effect despite any judgment, order, claim or proof for a liquidated amount in respect of any sum due in respect of the Senior Instruments or any judgment or order. Any such loss aforesaid shall be deemed to constitute a loss suffered by the Holder of a Senior Instrument or Accountholder and no proof or evidence of any actual loss will be required by the Guarantor.

## 7. TERMS AND CONDITIONS OF THE INSTRUMENTS

The Guarantor hereby undertakes to comply with and be bound by those provisions of the terms and conditions of the Instruments which relate to it.

## 8. **BENEFIT OF DEED OF SENIOR GUARANTEE**

- 8.1 This Deed of Senior Guarantee shall take effect as a deed poll for the benefit of the Holders of the Senior Instruments and the Senior Accountholders from time to time.
- 8.2 The obligations expressed to be assumed by the Guarantor herein shall ensure for the benefit of each Holder of a Senior Instrument and Senior Accountholder, and each Holder of a Senior Instrument and Senior Accountholder shall be entitled severally to enforce such obligations against the Guarantor upon the basis described in the Deed of Covenant.
- 8.3 The Guarantor may not assign or transfer all or any of its rights, benefits or obligations hereunder, provided, however, that the foregoing shall not preclude the Guarantor from merging or consolidating with, or transferring or otherwise assigning all or substantially all of its assets to, a banking organisation or any other entity permitted by applicable laws without obtaining any approval of such Holders of Senior Instruments.
- 8.4 This Guarantee is solely for the benefit of the Holders of Senior Instruments and is not separately transferable from the Instruments.
- 8.5 Except for those changes (a) which do not adversely affect the rights of Holders of Senior Instruments or (b) which are necessary or desirable to give effect to any one or more transactions referred to in the proviso to Clause 8.3 (in any of which cases no agreements will be required), this Guarantee shall be

changed only by agreement in writing signed by the Guarantor with the prior approval of a resolution of each Syndicate of Holders of the Instruments.

8.6 Any Senior Instruments issued under the Programme on or after the date of this Deed of Senior Guarantee shall have the benefit of this Deed of Senior Guarantee but shall not have the benefit of any subsequent guarantee relating to the Programme (unless expressly so provided in any such subsequent guarantee).

## 9. **PARTIAL INVALIDITY**

If at any time any provision hereof is or becomes illegal, invalid or unenforceable in any respect under the laws of any jurisdiction, neither the legality, validity or enforceability of the remaining provisions hereof nor the legality, validity or enforceability of such provision under the laws of any other jurisdiction shall in any way be affected or impaired thereby.

## 10. NOTICES

10.1 All communications to the Guarantor hereunder shall be made in writing (by letter, telex or fax) and shall be sent to the Guarantor at:

Banco Santander, S.A. Ciudad Grupo Santander Edificio Encinar, Planta 2<sup>a</sup> Avenida de Cantabria, s/n 28660 Boadilla del Monte Madrid Spain

Fax: +34 91 257 1473 Attention: Emisiones Corporativas

or to such other address or fax number or for the attention of such other person or department as the Guarantor has notified to the Holders of the Senior Instruments in the manner prescribed for the giving of notices in connection with the Senior Instruments.

10.2 Every communication sent in accordance with Clause 10.1 shall be effective upon receipt by the Guarantor *provided that* any such notice or communication which would otherwise take effect after 4.00 p.m. on any particular day shall not take effect until 10.00 a.m. on the immediately succeeding business day in the place of the Guarantor.

## 11. LAW AND JURISDICTION

- 11.1 Save for Clause 4 (*Status*) which shall be governed by Spanish law, this Deed of Senior Guarantee and all non-contractual obligations arising out of or in connection with it are governed by English law.
- 11.2 The courts of England have exclusive jurisdiction to settle any dispute (a "**Dispute**"), arising from or in connection with this Deed of Senior Guarantee (including a dispute relating to the existence, validity or termination of this Deed of Senior Guarantee or any non-contractual obligation arising out of or in connection with this Deed of Senior Guarantee) or the consequences of its nullity.
- 11.3 The Guarantor agrees that the courts of England are the most appropriate and convenient courts to settle any Dispute and, accordingly, that it will not argue to the contrary.
- 11.4 Clause 11.2 is for the benefit of the Holders of the Senior Instruments and the Senior Accountholders only. As a result, nothing in this Clause 11 (*Law and Jurisdiction*) prevents the Holders of the Senior Instruments and the Senior Accountholders from taking proceedings relating to a Dispute ("**Proceedings**") in any other courts with jurisdiction. To the extent allowed by law, the Holders of the Senior Instruments and the Senior Accountholders may take concurrent Proceedings in any number of jurisdictions.

11.5 Without prejudice to any other mode of service allowed under any relevant law, the Guarantor irrevocably (a) appoints Banco Santander, S.A., London Branch at 2 Triton Square, Regent's Place, London, NW1 3AN as its agent for service of process in relation to any Proceedings or, if different, at any other address of the Guarantor in Great Britain at which service of process may from time to time be served on it and (b) agrees that failure by an agent for service of process to notify the Guarantor of the process will not invalidate the Proceedings concerned. If such person is not or ceases to be effectively appointed to accept service of process on behalf of the Guarantor, the Guarantor shall, on the written demand of any Holder of a Senior Instrument or Senior Accountholder addressed and delivered to the Guarantor appoint a further person in England to accept service of process on its behalf and, failing such appointment within 15 days, any Holder of a Senior Instrument or Senior Accountholder shall be entitled to appoint such a person by written notice addressed and delivered to the Guarantor. Nothing in this paragraph shall affect the right of any Holder of a Senior Instrument or Senior Accountholder to serve process in any other manner permitted by law. This Clause applies to Proceedings in England and to Proceedings elsewhere.

**IN WITNESS** whereof this Deed of Senior Guarantee has been executed as a deed by a duly authorised attorney on behalf of the Guarantor and is intended to be and is hereby delivered on the date first above written.

EXECUTED AS A DEED by <b>BANCO SANTANDER, S.A.</b>	)
acting by [INSERT NAME OF SIGNA	<i>[ORY</i> ])
acting under the authority	)
of that company,	)
in the presence of:	)
[INSERT NAME OF WITNESS]	
Witness:	
Name:	
Address:	

## FORM OF SUBORDINATED GUARANTEE

THIS DEED OF SUBORDINATED GUARANTEE is made on [on or before relevant Issue Date]

ΒY

## (1) **BANCO SANTANDER, S.A.** (the "Guarantor")

## IN FAVOUR OF

- (2) **THE HOLDERS** for the time being and from time to time of the Subordinated Instruments referred to below (each a "*Holder*" of a Subordinated Instrument); and
- (3) **THE ACCOUNTHOLDERS** (as defined in the Deed of Covenant described below) (together with the Holders, the "**Beneficiaries**").

### WHEREAS:

- (A) Santander International Debt, S.A. Unipersonal ("Santander International") and Santander Issuances, S.A. Unipersonal ("Santander Issuances") (each, an "Issuer" and together, the "Issuers") have established a programme (the "Programme") for the continuous issuance of debt instruments in an aggregate principal amount outstanding at any one time not exceeding EUR 32,000,000,000 (the "Instruments"), in connection with which they have entered into a dealership agreement (the "Dealership Agreement") dated 9 June 2016 and made between the Issuers, the Guarantor and the Dealers named therein, and an issue and paying agency agreement (the "Issue and Paying Agency Agreement") dated 9 June 2016 and made between, inter alia, the Issuers and The Bank of New York Mellon, London Branch in its capacity as issue and paying agent (the "Issue and Paying Agent") and have executed a deed of covenant (the "Deed of Covenant") in respect of English law governed Instruments dated 9 June 2016.
- (B) The Guarantor has agreed to guarantee irrevocably the payment of principal and interest together with all other sums payable by (i) Santander Issuances under the [[currency][amount]] Subordinated Instruments due [date] issued by Santander Issuances (the "Subordinated Instruments") and, on an issue by issue basis any other subordinated instruments issued by Santander Issuances under the Programme, and the Deed of Covenant and (ii) by Santander International under the English law governed Instruments issued by Santander International on or after the date of the Deed of Senior Guarantee executed by the Guarantor on 9 June 2016(the "Senior Instruments") and the Deed of Covenant.

## NOW THIS DEED OF SUBORDINATED GUARANTEE WITNESSES as follows:

## 1. **INTERPRETATION**

#### 1.1 **Definitions:**

In this Deed of Subordinated Guarantee the following expressions have the following meanings:

"Terms and Conditions" means the terms and conditions of the Subordinated Instruments, and any reference to a numbered "Condition" is to the correspondingly numbered provision thereof;

"**person**" means any individual, company, corporation, firm, partnership, joint venture, association, organisation, state or agency of a state or other entity, whether or not having separate legal personality;

## 1.2 Other defined terms

Unless otherwise defined herein or unless the context requires otherwise, expressions defined in the Terms and Conditions or the Deed of Covenant have the same meanings in this Deed of Subordinated Guarantee.

## 1.3 Clauses

Any reference in this Deed of Subordinated Guarantee to a Clause is, unless otherwise stated, to a clause hereof.

## 1.4 Headings

Headings and sub-headings are for ease of reference only and shall not affect the construction of this Deed of Subordinated Guarantee.

## 2. SUBORDINATED GUARANTEE AND INDEMNITY

## 2.1 Subordinated Guarantee

The Guarantor hereby unconditionally and irrevocably guarantees:

- 2.1.1 to the Holder of each Subordinated Instrument the due and punctual payment of all sums from time to time payable by the Issuer in respect of such Subordinated Instrument as and when the same become due and payable and accordingly undertakes to pay to such Holder, in the manner and currency prescribed by the Terms and Conditions for payments by the Issuer in respect of the Subordinated Instruments, any and every sum or sums which the Issuer is at any time liable to pay in respect of such Subordinated Instrument and which the Issuer has failed to pay, subject to the provisions of Clause 4.7; and
- 2.1.2 to each Accountholder the due and punctual payment of all sums from time to time payable by the Issuer to such Accountholder in respect of the Direct Rights as and when the same become due and payable and accordingly undertakes to pay to such Accountholder, in the manner and currency prescribed by the Terms and Conditions for payments by the Issuer in respect of the Subordinated Instruments, any and every sum or sums which the Issuer is at any time liable to pay to such Accountholder in respect of the Subordinated Instruments and which the Issuer has failed to pay, subject to the provisions of Clause 4.7.

#### 2.2 Indemnity

The Guarantor irrevocably and unconditionally agrees as a primary obligation to indemnify each Beneficiary from time to time from and against any loss incurred by such Beneficiary as a result of any of the obligations of the Issuer under or pursuant to any Subordinated Instrument, the Deed of Covenant or any provision thereof being or becoming void, voidable, unenforceable or ineffective for any reason whatsoever, whether or not known to such Beneficiary or any other person, the amount of such loss being the amount which such Beneficiary would otherwise have been entitled to recover from the Issuer. Any amount payable pursuant to this indemnity shall be payable in the manner and currency prescribed by the Terms and Conditions for payments by the Issuer in respect of the Subordinated Instruments, but subject always to the provisions of Clause 4.7. This indemnity constitutes a separate and independent obligation from the other obligations under this Deed of Subordinated Guarantee and shall give rise to a separate and independent cause of action.

## 3. **COMPLIANCE WITH CONDITIONS**

The Guarantor covenants in favour of each Beneficiary that it will duly perform and comply with the obligations expressed to be undertaken by it in the Terms and Conditions.

## 4. **PRESERVATION OF RIGHTS**

## 4.1 Principal obligor

The obligations of the Guarantor hereunder shall be deemed to be undertaken as principal obligor and not merely as surety.

## 4.2 *Continuing obligations*

The obligations of the Guarantor herein contained shall constitute and be continuing obligations notwithstanding any settlement of account or other matter or thing whatsoever and shall not be considered satisfied by any intermediate payment or satisfaction of all or any of the Issuer's obligations under or in respect of any Subordinated Instrument or the Deed of Covenant and shall continue in full force and effect until all sums due from the Issuer in respect of the Subordinated Instruments and under the Deed of Covenant have been paid, and all other actual or contingent obligations of the Issuer thereunder or in respect thereof have been satisfied, in full.

## 4.3 *Obligations not discharged*

Neither the obligations of the Guarantor herein contained nor the rights, powers and remedies conferred upon the Beneficiaries by this Deed of Subordinated Guarantee or by law shall be discharged, impaired or otherwise affected by:

- 4.3.1 the winding up, dissolution, administration or re-organisation of the Issuer or any change in its status, function, control or ownership;
- 4.3.2 any of the obligations of the Issuer under or in respect of the Subordinated Instruments or the Deed of Covenant being or becoming illegal, invalid, unenforceable or ineffective in any respect;
- 4.3.3 time or other indulgence being granted or agreed to be granted to the Issuer in respect of any of its obligations under or in respect of the Subordinated Instruments or the Deed of Covenant;
- 4.3.4 any amendment to, or any variation, waiver or release of, any obligation of the Issuer under or in respect of the Subordinated Instruments or the Deed of Covenant or any security or other guarantee or indemnity in respect thereof; or
- 4.3.5 any other act, event or omission which, but for this sub-clause, might operate to discharge, impair or otherwise affect the obligations expressed to be assumed by the Guarantor herein or any of the rights, powers or remedies conferred upon the Beneficiaries or any of them by this Deed of Subordinated Guarantee or by law.

## 4.4 *Settlement conditional*

Any settlement or discharge between the Guarantor and the Beneficiaries or any of them shall be conditional upon no payment to the Beneficiaries or any of them by the Issuer or any other person on the Issuer's behalf being avoided or reduced by virtue of any laws relating to bankruptcy, insolvency, liquidation or similar laws of general application for the time being in force and, in the event of any such payment being so avoided or reduced, the Beneficiaries shall be entitled to recover the amount by which such payment is so avoided or reduced from the Guarantor subsequently as if such settlement or discharge had not occurred.

## 4.5 *Exercise of Rights*

No Beneficiary shall be obliged before exercising any of the rights, powers or remedies conferred upon it by this Deed of Subordinated Guarantee or by law:

- 4.5.1 to make any demand of the Issuer, save for the presentation of the relevant Subordinated Instrument;
- 4.5.2 to take any action or obtain judgment in any court against the Issuer; or
- 4.5.3 to make or file any claim or proof in a winding up or dissolution of the Issuer, and (save as aforesaid) the Guarantor hereby expressly waives presentment, demand, protest and notice of dishonour in respect of each Subordinated Instrument.

## 4.6 Deferral of Guarantor's Rights

The Guarantor agrees that, so long as any sums are or may be owed by the Issuer in respect of the Subordinated Instruments or under the Deed of Covenant or the Issuer is under any other actual or contingent obligation thereunder or in respect thereof, the Guarantor will not exercise any rights which the Guarantor may at any time have by reason of the performance by the Guarantor of its obligations hereunder:

- 4.6.1 to be indemnified by the Issuer;
- 4.6.2 to claim any contribution from any other guarantor of the Issuer's obligations under or in respect of the Subordinated Instruments or the Deed of Covenant; or
- 4.6.3 to take the benefit (in whole or in part and whether by way of subrogation or otherwise) of any rights of any Beneficiary against the Issuer in respect of amounts paid by the Guarantor under this Deed of Subordinated Guarantee or any security enjoyed in connection with the Subordinated Instruments or the Deed of Covenant by any Beneficiary.

## 4.7 *Status and Covenants*

- 4.7.1 This Deed of Subordinated Guarantee constitutes direct, unconditional subordinated and unsecured obligations of the Guarantor.
- 4.7.2 The Guarantor undertakes that its obligations hereunder will at all times rank (in relation to the Subordinated Instruments) as described in Condition 3.04.

## 5. **DEPOSIT OF DEED OF SUBORDINATED GUARANTEE**

This Deed of Subordinated Guarantee shall be deposited with and held by the Issue and Paying Agent until after all the obligations of the Issuer under or in respect of the Subordinated Instruments and the Deed of Covenant have been discharged in full. The Guarantor hereby acknowledges the right of every Beneficiary and the relevant Commissioner to the production of this Deed of Subordinated Guarantee.

## 6. **CONTRACTUAL CURRENCY**

The currency in which the relevant Subordinated Instrument is denominated or, if different, payable (the "Contractual Currency") is the sole currency of account and payment for all sums payable by the Guarantor in respect of the Subordinated Instruments, including damages. Any amount received or recovered in a currency other than the Contractual Currency (whether as a result of, or of the enforcement of, a judgment or order of a court of any jurisdiction or otherwise) by any Beneficiary in respect of any sum expressed to be due to it from the Guarantor hereunder shall only constitute a discharge to the Guarantor to the extent of the amount in the Contractual Currency which such Beneficiary is able to purchase with the amount so received or recovered in that other currency on the date of that receipt or recovery (or, if it is not practicable to make that purchase on that date, on the first date on which it is practicable to do so). If that amount is less than the amount in the Contractual Currency expressed to be due to any Beneficiary in respect of the relevant Subordinated Instrument the Guarantor shall indemnify such Beneficiary against any loss sustained by such Beneficiary as a result. In any event, the Guarantor shall indemnify each such Beneficiary against any cost of making such purchase which is reasonably incurred. These indemnities constitute a separate independent obligation from the Guarantor's other obligations hereunder, shall give rise to a separate and independent cause of action, shall apply irrespective of any indulgence granted by any Beneficiary and shall continue in full force and effect despite any judgment, order, claim or proof for a liquidated amount in respect of any sum due in respect of the Subordinated Instruments or any judgment or order. Any such loss aforesaid shall be deemed to constitute a loss suffered by the Beneficiary and no proof or evidence of any actual loss will be required by the Guarantor.

## 7. **STAMP DUTIES**

The Guarantor shall pay all stamp, registration and other taxes and duties (including any interest and penalties thereon or in connection therewith) which are payable upon or in connection with the execution and delivery of this Deed of Subordinated Guarantee, and shall indemnify each Beneficiary against any claim, demand, action, liability, damages, cost, loss or expense (including, without limitation, legal fees and any applicable value added tax) which it incurs as a result or arising out of or in relation to any failure to pay or delay in paying any of the same.

## 8. **BENEFIT OF DEED OF SUBORDINATED GUARANTEE**

## 8.1 Deed poll

This Deed of Subordinated Guarantee shall take effect as a deed poll for the benefit of the Beneficiaries from time to time.

## 8.2 Benefit

This Deed of Subordinated Guarantee shall enure to the benefit of each Beneficiary and its (and any subsequent) successors and assigns, each of which shall be entitled severally to enforce this Deed of Subordinated Guarantee against the Guarantor upon the basis described in the Deed of Covenant.

## 8.3 Assignment

The Guarantor shall not be entitled to assign or transfer all or any of its rights, benefits and obligations hereunder. Each Beneficiary shall be entitled to assign all or any of its rights and benefits hereunder, however the Subordinated Guarantee is not separately transferable from the Subordinated Instruments.

## 9. **PARTIAL INVALIDITY**

If at any time any provision hereof is or becomes illegal, invalid or unenforceable in any respect under the laws of any jurisdiction, neither the legality, validity or enforceability of the remaining provisions hereof nor the legality, validity or enforceability of such provision under the laws of any other jurisdiction shall in any way be affected or impaired thereby.

## 10. NOTICES

## 10.1 Address for notices

All notices and other communications to the Guarantor hereunder shall be made in writing (by letter, telex or fax) and shall be sent to the Guarantor at:

Ciudad Grupo Santander Edificio Encinar, Planta 2<sup>a</sup> Avenida de Cantabria s/n 28660 Boadilla del Monte Madrid Spain

Fax: +34 91 257 1473 Attention: Emisiones Corporativas

or to such other address or fax number or for the attention of such other person or department as the Guarantor has notified to the Holders in the manner prescribed for the giving of notices in connection with the Subordinated Instruments.

## 10.2 *Effectiveness*

Every notice or other communication sent in accordance with Clause 10.1 shall be effective upon receipt by the Guarantor *provided that* any such notice or other communication which would otherwise take effect after 4.00 p.m. on any particular day shall not take effect until 10.00 a.m. on the immediately succeeding business day in the place of the Guarantor.

## 11. LAW AND JURISDICTION

## 11.1 Governing law

This Deed of Subordinated Guarantee and all non-contractual obligations arising out of or in connection with it are governed by English law save for Clause 4.7 (*Status and Covenants*) which shall be governed by Spanish law.

## 11.2 English courts

The courts of England have exclusive jurisdiction to settle any dispute (a "**Dispute**") arising from or in connection with this Deed of Subordinated Guarantee (including a dispute relating to the existence, validity or termination of this Deed of Subordinated Guarantee or any non-contractual obligation arising out of or in connection with this Deed of Subordinated Guarantee) or the consequences of its nullity.

## 11.3 Appropriate forum

The Guarantor agrees that the courts of England are the most appropriate and convenient courts to settle any Dispute and, accordingly, that it will not argue to the contrary.

## 11.4 Rights of the Beneficiaries to take proceedings outside England

Clause 11.2 is for the benefit of the Beneficiaries only. As a result, nothing in this Clause 11 prevents any Beneficiary from taking proceedings relating to a Dispute ("**Proceedings**") in any other courts with jurisdiction. To the extent allowed by law, Beneficiaries may take concurrent Proceedings in any number of jurisdictions.

## 11.5 Service of process

Without prejudice to any other mode of service allowed under any relevant law, the Guarantor irrevocably (a) appoints Banco Santander, S.A., London Branch at 2 Triton Square, Regent's Place, London, NW1 3AN as its agent for service of process in relation to any Proceedings or, if different, at any other address of the Guarantor in Great Britain at which service of process may from time to time be served on it and (b) agrees that failure by an agent for service of process to notify the Issuer and the Guarantor of the process will not invalidate the Proceedings concerned. If the appointment of the person mentioned in this Clause 11.5 ceases to be effective, the Guarantor shall forthwith appoint a further person in England to accept service of process on its behalf in England and notify the name and address of such person to the Issue and Paying Agent and, failing such appointment within fifteen days, any Holder of an Instrument shall be entitled to appoint such a person by written notice addressed to the Guarantor and delivered to the Guarantor or to the specified office of the Issue and Paying Agent. Nothing contained herein shall affect the right of any Holder of an Instrument to serve process in any other manner permitted by law. This condition applies to proceedings in England and to proceedings elsewhere.

## 12. MODIFICATION

Any modification of any provision of this Deed of Subordinated Guarantee may be made by supplemental deed poll if sanctioned by a resolution of the Syndicate of Holders of the Instruments.

IN WITNESS whereof this Deed of Subordinated Guarantee has been executed by the Guarantor and is intended to be and is hereby delivered on the date first before written.

EXECUTED AS	A DEED by	)	
BANCO SANTA	NDER, S.A.	)	
acting by [INSER	T NAME OF SIGNATORY])		
acting under the a	uthority	)	
of that company,	-	)	
in the presence of		)	
[INSERT NAME	OF WITNESS]		
Witness:			
Name:			
Address:			

## **REGISTERED OFFICES OF THE ISSUERS**

## Santander International Debt, S.A. Unipersonal

Ciudad Grupo Santander Avenida de Cantabria, s/n 28660 Boadilla del Monte Madrid Spain

## Santander Issuances, S.A. Unipersonal

Ciudad Grupo Santander Avenida de Cantabria, s/n 28660 Boadilla del Monte Madrid Spain

#### **REGISTERED OFFICE OF THE GUARANTOR**

Banco Santander, S.A. Paseo de Pereda 9-12 39004 Santander Spain

HEAD OFFICE OF THE GUARANTOR

Banco Santander, S.A. Ciudad Grupo Santander Avda de Cantabria s/n 28660 Boadilla del Monte Madrid Spain

#### ARRANGERS

#### Morgan Stanley & Co. International plc

25 Cabot Square Canary Wharf London E14 4QA United Kingdom

## Banco Santander, S.A.

Ciudad Grupo Santander Avda. de Cantabria, s/n 28660 Boadilla del Monte Madrid Spain

#### DEALERS

## Banco Santander, S.A.

Gran Vía de Hortaleza 3 Edificio Pedreña 28003 Madrid Madrid Spain

## **BNP** Paribas

10 Harewood Avenue London NW1 6AA United Kingdom

#### **Commerzbank Aktiengesellschaft**

Kaiserstraße 16 (Kaiserplatz) 60311 Frankfurt am Main Federal Republic of Germany

## Deutsche Bank AG, London Branch

Winchester House 1 Great Winchester Street London EC2N 2DB United Kingdom

## **HSBC Bank plc**

## 8 Canada Square

London E14 5HQ United Kingdom

## **Merrill Lynch International**

2 King Edward Street London EC1A 1HQ United Kingdom

#### Nomura International plc

1 Angel Lane London EC4R 3AB United Kingdom

#### The Royal Bank of Scotland plc 135 Bishopsgate

London EC2M 3UR United Kingdom

## Crédit Agricole Corporate and Investment Bank

9, Quai du Président Paul Doumer 92920 Paris La Défense Cedex France

#### **Barclays Bank PLC**

5 The North Colonnade Canary Wharf London E14 4BB United Kingdom

#### **Citigroup Global Markets Limited**

Citigroup Centre Canada Square Canary Wharf London E14 5LB United Kingdom

#### Credit Suisse Securities (Europe) Limited

One Cabot Square London E14 4QJ United Kingdom

#### **Goldman Sachs International**

Peterborough Court 133 Fleet Street London EC4A 2BB United Kingdom

#### J.P. Morgan Securities plc

25 Bank Street Canary Wharf London E14 5JP United Kingdom

## Morgan Stanley & Co. International plc

25 Cabot Square Canary Wharf London E14 4QA United Kingdom

#### Société Générale

29 boulevard Haussmann 75009 Paris France

#### **UBS Limited**

1 Finsbury Avenue London EC2M 2PP United Kingdom

## UniCredit Bank AG

Arabellastrasse 12 D-81925 Munich Germany

#### AUDITORS OF THE ISSUERS AND THE GUARANTOR FOR 2014 AND 2015 Deloitte, S.L. Plaza Pablo Ruiz Picasso, 1 Torre Picasso 28020 Madrid Spain

AUDITORS OF THE ISSUERS AND THE GUARANTOR FOR 2016 PricewaterhouseCoopers Auditores, S.L. Torre PwC Paseo de la Castellana, 259 B 28046 Madrid Spain

## ISSUE AND PAYING AGENT The Bank of New York Mellon, London Branch One Canada Square London E14 5AL United Kingdom

#### REGISTRAR

**The Bank of New York Mellon (Luxembourg) S.A.** Vertigo Building - Polaris 2-4 rue Eugène Ruppert L-2453 Luxembourg

## GERMAN PAYING AGENT

## The Bank of New York Mellon, Frankfurt Branch MesseTurm Friedrich-Ebert-Anlage 49 6037 Frankfurt am main Germany

## **IRISH LISTING AGENT**

A&L Listing Limited International Financial Services Centre North Wall Quay Dublin 1 Ireland

#### LEGAL ADVISERS

To the Issuers and the Guarantor As to Spanish Law Natalia Butragueño Ciudad Grupo Santander Edificio Pinar Avda de Cantabria s/n 28660 Boadilla del Monte Madrid Spain

To the Dealers As to English law and Spanish law **DLA Piper Spain S.L.** Paseo de la Castellana, 35 28046 Madrid Spain Santander

## FIRST SUPPLEMENT DATED 12 OCTOBER 2016

TO THE BASE PROSPECTUS DATED 9 JUNE 2016

## Santander International Debt, S.A.

Unipersonal (incorporated with limited liability in Spain) and

## Santander Issuances, S.A. Unipersonal

(incorporated with limited liability in Spain) guaranteed by

## Banco Santander, S.A.

(incorporated with limited liability in Spain)

€32,000,000,000 Programme for the Issuance of Debt Instruments

This First Supplement is dated 12 October 2016

This document constitutes a Supplement (the "**Supplement**") to the Base Prospectus dated 9 June 2016 for the purposes of Article 16 of the Prospectus Directive in and is prepared in connection with the  $\leq 32,000,000,000$  Programme (the "Programme") for the issuance of debt instruments of Santander International Debt, S.A.U. and Santander Issuances, S.A.U. (each, an "Issuer" and together the "Issuers") and guaranteed by Banco Santander, S.A. (the "Guarantor"). The expression "Prospectus Directive" means Directive 2003/71/EC (and amendments thereto, including the Directive 2010/73/EU ("2010 PD Amending Directive"). The Base Prospectus has been approved on 9 June 2016, by the Central Bank of Ireland (the "CBI"), which is the Ireland competent authority for the purpose of the Prospectus Directive and relevant implementing measures in Ireland, as a base prospectus issued in compliance with the Prospectus Directive and relevant implementing measures in Ireland for the purpose of giving information with regard to the issue of Instruments under the Programme during the period of twelve months after the date thereof.

This Supplement should be read in conjunction with the Base Prospectus dated 9 June 2016. Each of the Issuers and the Guarantor accept responsibility for the information contained in this Supplement and confirms that, having taken all reasonable care to ensure that such in case, the information contained in this Supplement is, to the best of their knowledge, in accordance with the facts and contains no omission likely to affect its import.

This Supplement has been approved by the Central Bank of Ireland (the Central Bank), as competent authority under the Prospectus Directive. The Central Bank only approves this Supplement as meeting the requirements imposed under Irish and EU law pursuant to the Prospectus Directive.

This Supplement has been prepared for the purposes of: (i) incorporating by reference into the Base Prospectus certain information of the Guarantor's audited Condensed Consolidated Financial Statements and Interim Directors' Report for the six-month period ended 30 June 2016, together with Auditors' Report (the "Financial Statements June 2016") (as listed and defined in Schedule 1 hereto); certain information of the Santander International Debt, S.A., Unipersonal unaudited interim complete financial statements and explanatory notes for the six-month period ended 30 June 2016, including the Auditor's Limited Review Report thereon (the "June 2016 Santander International Debt Financial Statements" or "SID June 2016 Financial Statements") and certain information of the Santander Issuances, S.A., Unipersonal unaudited interim complete financial statements and explanatory notes for the six-month period ended 30 June 2016, including the Auditor's Limited Review Report thereon (the "June 2016 Santander Issuances Financial Statements" or "Issuances June 2016 Financial Statements" (as listed and defined in Schedule 2 hereto); (iii) including an update of the Guarantor assigned by the rating agencies: Fitch Ratings España, S.A.U, Moody's Investor Service España, S.A, Standard & Poor's Credit Market Services Europe Limited, DBRS Ratings Limited, Scope Ratings GmbH, GBB-Rating Gesellschaft für Bonitätsbeurteilung GmbH and the ratings of the Instruments issued under the Programme Fitch Ratings España S.A.U, Moody's Investor Service España, S.A. and Standard & Poor's (as specified in Schedule 3 hereto); (iv) insert in the Base Prospectus the risk factors entitled "United Kingdom Political Uncertainty"; and (v) updating the Summary of the Programme on page 2 of the Base Prospectus which shall be deemed updated and replaced with the Summary of the Programme in this supplement (as specified in Schedule 4 hereto).

Any non-incorporated parts of a document referred to herein are either deemed not relevant for an investor or are otherwise covered elsewhere in the Base Prospectus, to which this Supplement relates.

This Supplement shall be published on the Irish Stock Exchange website (www.ise.ie)

To the extent that there is any inconsistency between (a) any statement in this Supplement or any statement incorporated by reference into the Base Prospectus by this Supplement and (b) any other statement in or incorporated by reference in the Base Prospectus, the statements in (a) above will prevail.

If any documents which are incorporated by reference themselves incorporate any information or other documents therein, either expressly or implicitly, such information or other documents will not form part of this Supplement or the Base Prospectus for the purposes of the Prospectus Directive except where such information or other documents are specifically incorporated by reference.

Save as disclosed in this Supplement to the Base Prospectus dated 9 June 2016, no other significant new factor, material mistake or inaccuracy relating to information included in the Base Prospectus has arisen or been noted, as the case may be, since the publication of the Base Prospectus.

In accordance with Article 16, paragraph 2, of the Prospectus Directive, investors who have already agreed to purchase or subscribe for securities before this Supplement is published have the right, exercisable within a time limit of two working days after the publication of this Supplement, to withdraw their acceptances, which is 12 October 2016.

## **GUARANTOR'S FINANCIAL STATEMENTS FOR THE FIRST HALF 2016.**

BANCO SANTANDER, S.A. has published the English language translation of its audited Interim Condensed Consolidated Financial Statements and Interim Directors' Report for the six-month period ended 30 June 2016, together with Auditors' Report (the "Financial Statements June 2016"). By virtue of this Supplement the information contained in the following table is incorporated by reference in the Base Prospectus under paragraph 13.5.1 of the section denominated "Financial Information concerning the Guarantor's Assets and Liabilities, Financial Position and Profit and Losses" contained in page 124 of the Base Prospectus.

The table below sets out the relevant page references in the BANCO SANTANDER, S.A. English language translation of its "Financial Statements June 2016" where the following information incorporated by reference in the Base Prospectus can be found:

In	formation incorporated by Reference in the Base Prospectus	Financial Statements June 2016 (Page References are to the electronic . <i>pdf</i> version of the document)
1.	Auditor's Report on Interim Condensed Consolidated Financial Statements.	A-1 and A-2
2.	Condensed Consolidated Balance Sheets at 30 June 2016 (audited) and 31 December 2015.	A-3
3.	Condensed Consolidated Income Statements for the 6 month periods ended 30 June 2016 (audited) and 30 June 2015.	A-4
4.	Condensed Consolidated Statements of Recognised Income and Expense for the 6 months period ended 30 June 2016 (audited) and 30 June 2015	A-5
5.	Condensed Consolidated Statements of Changes in total equity for the 6 months period ended 30 June 2016 (audited) and 30 June 2015.	A-6 and A-7
6.	Condensed Consolidated Statements of Cash Flows for the 6 months period ended 30 June 2016 (audited) and 30 June 2015.	A-8
7.	Explanatory Notes to the half-yearly condensed consolidated financial statements for the six-month period ended 30 June 2016.	1 to 44

The Guarantor's Financial Statements June 2016 have been published in the website of the Guarantor

(<u>http://www.santander.com/csgs/StaticBS?blobcol=urldata&blobheadername1=content-type&blobheadername2=Content-</u>

<u>Disposition&blobheadername3=appID&blobheadervalue1=application%2Fpdf&blobheadervalue2=</u> inline%3Bfilename%3D856%5C653%5CEstados+Financieros-101016-

gb.pdf&blobheadervalue3=santander.wc.CFWCSancomQP01&blobkey=id&blobtable=MungoBlobs

<u>&blobwhere=1278729446585&ssbinary=true</u>) copy of such documents can be obtained from the Issuers, the Issue and Paying Agent and of the Paying Agents as described in

"Documents on Display" on page 83 of the Base Prospectus. Any information not listed in the cross reference list but included in the document incorporated by reference is not relevant for the investor. The document listed in this Supplement is added to the list of the documents set forth in the Base Prospectus on pages 136 to 143.

## **SCHEDULE 2**

# ISSUERS' INTERIM FINANCIAL STATEMENTS FOR THE SIX-MONTH PERIOD ENDED 30 JUNE 2016.

SANTANDER INTERNATIONAL DEBT, S.A. UNIPERSONAL ("Santander

International Debt") has published an English language translation of its unaudited interim complete financial statements and explanatory notes for the six-month period ended 30 June 2016, including the Auditor's Limited Review Report thereon (the "June 2016 Santander International Debt Financial Statements" or "SID June 2016 Financial Statements") and SANTANDER ISSUANCES, S.A. UNIPERSONAL ("Santander Issuances") has published an English language translation of its unaudited interim complete financial statements and explanatory notes for the six-month period ended 30 June 2016, including the Auditor's Limited Review Report thereon (the "June 2016 Santander Issuances Financial Statements") or "Issuances June 2016 Financial Statements"). By virtue of this Supplement the information contained in the following tables are incorporated by reference in the Base Prospectus under paragraph 13.5.1 of the Section denominated "Financial Information concerning the Issuer's Assets and Liabilities, Financial Position and Profits and Losses" (Page 78 and 79 of the Base Prospectus).

The table below set out the relevant page references in the "June 2016 Santander International Financial Statements" where the following information incorporated by reference in the Base Prospectus can be found:

## Santander International Debt

SID

		l
		June 2016
		Financial
		Statements
		(Page References
		are to the
		electronic .pdf
nform	ation Incorporated by Reference in this Base Prospectus	version of the
		document)
1.		I and II
	six-month period ended 30 June 2016.	
2.	Balance Sheets at 30 June 2016 and the comparative financial	IV
	information of Santander International Debt at 31 December 2015.	
3.	Income Statements for the six months ended 30 June 2016 and the	V
	comparative financial information of Santander International Debt	
	for the six months ended 30 June 2015.	
4.	Statements of changes in equity for the six month period ended 30	VII and VIII
	June 2016 and the six month period ended 30 June 2015 (presented	
	for comparison purposes only).	
5.	Cash Flow Statements for the six months ended 30 June 2016 and the	IX
	comparative cash flow statements for Santander International Debt	
	for the six months ended 30 June 2015.	
6.	Notes to the Interim Financial Statements for the six-month	1 to 19
	period ended 30 June 2016.	

The table below set out the relevant page references in the "June 2016 Santander Issuances Financial Statements" where the following information incorporated by reference in the Base Prospectus can be found:

## Santander Issuances

		Issuances
		June 2016
		Financial
		Statements
[nform	ation Incorporated by Reference in this Base Prospectus	(Page References
		are to the
		electronic .pdf
		version of the
		document)
1.	Auditor's Report on Review Report on Interim Financial Statements	I and II
	for the six-month period ended 30 June 2016.	
2.	Balance Sheets at 30 June 2016 and the comparative financial	IV
	information of Santander Issuances at 31 December 2015.	
3.	Income Statements for the six months ended 30 June 2016 and the	V
	comparative financial information of Santander Issuances for the six	
	months ended 30 June 2015.	
4.	Statements of changes in equity for the six month period ended 30	VI and VII
	June 2016 and the six month period ended 30 June 2015 (presented	
	for comparison purposes only).	
5.	Cash Flow Statements for the six months ended 30 June 2016 and the	VIII
	comparative cash flow statements for Santander Issuances for the six	
	months ended 30 June 2015.	
6.	Notes to the Interim Financial Statements for the six-month	1 to 21
	period ended 30 June 2016.	

The June 2016 Santander International Debt Financial Statements and the June 2016 Santander Issuances Financial Statements have been published in the website of the Guarantor:

http://www.santander.com/csgs/Satellite?appID=santander.wc.CFWCSancomQP01&c=Docum entoGS&canal=CSCORP&cid=1278714307215&empr=CFWCSancomQP01&leng=en\_GB&pagen ame=CFWCSancomQP01%2FDocumentoGS%2FDocumentoGSPreview

## and

http://www.santander.com/csgs/Satellite?appID=santander.wc.CFWCSancomQP01&c=Docum entoGS&canal=CSCORP&cid=1278714307581&empr=CFWCSancomQP01&leng=en\_GB&pagen ame=CFWCSancomQP01%2FDocumentoGS%2FDocumentoGSPreview

Copy of such documents can be obtained from the Issuers, the Issue and Paying Agent and of the Paying Agents as described in "Documents on Display" on page 83 and 84 of the Base Prospectus. Any information not listed in the cross reference list but included in the documents incorporated by reference is not relevant for the investor. The document listed in this Supplement is added to the list of the documents set forth in the Base Prospectus on pages 136 to 143.

Section B.17 of the Summary the following information should be updated with the following information:

#### B.17 Credit ratings

In accordance with the last available public information, the Guarantor has been rated by the rating agencies as follows:

Rating Agency	Short	Long	Perspective
Fitch Ratings (1)	F2	A-	Stable
Moody's (2)	P-2	A3	Stable
Standard & Poor's (3)	A-2	A-	Stable
DBRS (4)	R-1 (Low)	Α	Stable
Scope Ratings (5)	S-1	A+	Stable
GBB-Rating (6)		AA-	Stable

(1) Fitch Ratings España, S.A.U. (Fitch Ratings), (2) Moody's Investor Service España, S.A. (Moody's),

(3) Standard & Poor's Credit Market Services Europe Limited (Standard & Poor's), (4) DBRS Ratings Limited (DBRS), (5) Scope Ratings GmbH (Scope Ratings), (6) GBB-Rating Gesellschaft für Bonitätsbeurteilung GmbH (GBB-Rating).

The Instruments issued under the Programme have been rated by the rating agencies as follows:

Rating Agency	Short- term Senior Instrume nts	Long-term Senior Instruments	Subordinated Instruments
Fitch Ratings (1)	F2	А-	BBB+
Moody's (2)	P-2	A3	Baa2
Standard & Poor's (3)	A-2	А-	BBB

The above credit ratings have been issued by S&P, Moody's, Fitch, DBRS, Scope Ratings and GBB-Rating, which are credit rating agencies operating in the European Union before 7 June 2010 and which have submitted an application for registration in accordance with the CRA Regulation and such registration has not been refused. A rating is not a recommendation to buy, sell or hold Notes and may be. In conclusion S&P, Moody's, Fitch DBRS, Scope Ratings and GBB-Rating are established in the European Union and have registered under the CRA Regulation.

## **AMENDMENTS TO "RISK FACTORS"**

The section entitled "Risk Factors", in subsection 3. headed "Risk Relating to the Group Business", which begins on page 32 of the Base Prospectus, shall be amended by the insertion, of the following paragraph:

## "United Kingdom Political Uncertainty

The Group's income is subject to risk of loss due to an unfavorable political situation, social instability and changes in government policies, including expropriation, nationalization, international legislation on property, limits on interest rates and tax policies. Although the result of the UK referendum of 23 June 2016, with the victory of the supporters of a British exit from the European Union, will not bring changes in the short term for the operations of Santander UK or for the Group's presence in the country, it has caused volatility in the markets, including depreciation of the pound sterling, and is expected to continue to cause economic uncertainty. Until the conditions and timing of withdrawal are agreed, it is impossible to predict the real impact that the referendum. The Uk's exit from the EU and/or any related matters may have on general economic conditions in the UK (including on the performance of the UK housing market and UK banking sector) and, by extension, the impact the exit may have on the results of the Group, financial conditions and prospects. The exit from the EU could also lead to legal uncertainty and potentially divergent national laws and regulations across Europe should EU laws be replaced, in whole or in part, by UK laws on the same (or substantially similar) issues.

In any case, the impact will depend on the progress and result of the negotiations between the European Union and the UK, which are expected to take several years. Moreover, future changes in the political situation in the UK may affect the tax, monetary and regulatory framework to which the Group is subject and hence its funding capacity and conditions. Market volatility, economic uncertainty and future political changes in the UK may have an adverse effect on the Group's business, financial situation and results. At 31 December 2015, Santander UK represented 29% of the group's total assets and 24% of the attributable results of the operational areas."

## SUMMARY OF THE PROGRAMME

Summaries are made up of disclosure requirements known as "Elements". These Elements are numbered in Sections A – E (A.1 – E.7). This Summary contains all the Elements required to be included in a summary for this type of securities and Issuers. Because some Elements are not required to be addressed, there may be gaps in the numbering sequence of the Elements. Even though an Element may be required to be inserted in the summary of the programme because of the type of securities and Issuers, it is possible that no relevant information can be given regarding the Element. In this case a short description of the Element is included in the summary of the programme with the mention of not applicable.

## SECTION A - INTRODUCTION AND WARNINGS

Elem	ent
A.1	This summary of the programme should be read as an introduction to the Base Prospectus and the applicable Final Terms. Any decision to invest in any Instruments should be based on a consideration of this Base Prospectus as a whole, including any documents incorporated by reference and the applicable Final Terms. Where a claim relating to information contained in the Base Prospectus and the applicable Final Terms is brought before a court in a Member State of the European Economic Area, the plaintiff may, under the national legislation of the Member State where the claim is brought, be required to bear the costs of translating the Base Prospectus and the applicable Final Terms before the legal proceedings are initiated. No civil liability will attach to the Issuer or the Guarantor in any such Member State solely on the basis of this summary, including any translation hereof, unless it is misleading, inaccurate or inconsistent when read together with the other parts of this Base Prospectus and the applicable Final Terms of the relevant Member State, it does not provide, when read together with the other parts of this Base Prospectus and the applicable Final Terms, key information (as defined in Article 2.1(s) of the Prospectus Directive) in order to aid investors when considering whether to invest in the instruments.
A.2	Certain Tranches of Instruments with a denomination of less than €100,000 (or its equivalent in any other currency) may be offered in circumstances where there is no exemption from the obligation under the Prospectus Directive to publish a prospectus. Any such offer is referred to as a "Public Offer". [Issue specific summary:
	<i>Consent</i> : Subject to the conditions set out below, the Issuer consents to the use of this Base Prospectus in connection with a Public Offer of Instruments by the relevant Dealer(s) specified in the Final Terms [and/or] [names of specific financial intermediaries listed in final terms] (each an " <b>Authorised Offeror</b> ") and that publishes on its website the following statement (with the information in square brackets being completed with the relevant information):
	"We, [insert legal name of financial intermediary], refer to the [insert title of relevant Instruments] (the " <b>Instruments</b> ") described in the Final Terms dated [insert date] (the " <b>Final Terms</b> ") published by [Santander International Debt, S.A.U./Santander Issuances,

S.A.U.] (the "**Issuer**"). We hereby accept the offer by the Issuer of its consent to our use of the Base Prospectus (as defined in the Final Terms) in connection with the offer of the Instruments in [insert Ireland, Luxembourg or any other relevant Member State] (the "**Offer**") subject to the conditions to such consent, as specified in the Base Prospectus, and we are using the Base Prospectus in connection with the Offer accordingly".

Offer period: The Issuer's consent referred to above is given for Public Offers of Instruments during [the period of twelve months from the date of approval of the Base Prospectus] / [the period from [Insert, for example, one business day after satisfaction of all regulatory requirements of such Member State(s)] until [specify date or a formula such as "the Issue Date" or "the date which falls [•] Business Days thereafter"]] (the "Offer Period").

*Conditions to consent:* The conditions to the Issuer's consent [(in addition to the conditions referred to above)] are that such consent (a) is only valid during the Offer Period; (b) only extends to the use of this Base Prospectus to make Public Offers of the relevant Tranche of Instruments in [specify Ireland, Luxembourg or each Relevant Member State in which the particular Tranche of Instruments can be offered] and (c) [specify any other conditions applicable to the Public Offer of the particular Tranche, as set out in the Final Terms].

AN INVESTOR INTENDING TO ACQUIRE OR ACQUIRING ANY INSTRUMENTS IN A PUBLIC OFFER FROM AN AUTHORISED OFFEROR WILL DO SO, AND OFFERS AND SALES OF SUCH INSTRUMENTS TO AN INVESTOR BY SUCH AUTHORISED OFFEROR WILL BE MADE, IN ACCORDANCE WITH ANY TERMS AND OTHER ARRANGEMENTS IN PLACE BETWEEN SUCH AUTHORISED OFFEROR AND SUCH INVESTOR INCLUDING AS TO PRICE, ALLOCATIONS AND SETTLEMENT ARRANGEMENTS. THE INVESTOR MUST LOOK TO THE AUTHORISED OFFEROR AT THE TIME OF SUCH OFFER FOR THE PROVISION OF SUCH INFORMATION AND THE AUTHORISED OFFEROR WILL BE RESPONSIBLE FOR SUCH INFORMATION. NONE OF THE ISSUERS, THE GUARANTOR AND ANY DEALER (EXCEPT WHERE SUCH DEALER IS THE RELEVANT AUTHORISED OFFEROR) HAS ANY RESPONSIBILITY OR LIABILITY TO AN INVESTOR IN RESPECT OF SUCH INFORMATION.

## SECTION B – ISSUERS AND GUARANTOR

Eleme	ent
B.1	Legal and commercial name of the Issuers Santander International Debt, S.A.U. ("Santander International") and Santander Issuances, S.A.U. ("Santander Issuances") (each an "Issuer" and together the "Issuers").
B.2	Domicile / legal form / legislation / country of incorporation The registered office address of each of the Issuers is Ciudad Grupo Santander, Avenida de Cantabria s/n, 28660 Boadilla del Monte, Madrid, Spain. Each of the Issuers was incorporated in Spain as a limited liability company ( <i>sociedad anónima</i> ) for an unlimited duration and is subject to the Consolidated Text of Law on Limited Liability Companies 1/2010 dated 2 July ( <i>Texto Refundido de la Ley de</i> <i>Sociedades de Capital</i> ) ("Spanish Corporations Law"). Each of the Issuers is a wholly-owned subsidiary of Banco Santander, S.A. (the "Guarantor"). Santander International Debt, S.A.U. was incorporated in Spain by a public deed on 21 April 2004 and registered in the Mercantile Registry of Madrid on 5 May 2004. Santander Issuances, S.A.U. was incorporated in Spain by a public deed executed on 27 February 2004 and registered in the Mercantile Registry of Madrid on 2 March 2004.
B.4b	Trend informationThe global financial services sector is likely to remain competitive with a large number of financial service providers and alternative distribution channels. Additionally, consolidation in the sector (through mergers, acquisitions or alliances) is likely to occur as other major banks look to increase their market share, combine complementary businesses or strengthen their balance sheets. In addition, regulatory changes will take place in the future that the Group expects will increase the overall level of regulation in the markets.The following are the most important trends, uncertainties and events that are reasonably likely to have a material adverse effect on the Santander Group or that would cause the disclosed financial information not to be indicative of its future operating results or its financial condition:Economic and Industry Conditions•general economic or industry conditions in Spain, the U.K., the U.S., other European countries, Brazil, other Latin

	<ul> <li>American countries and the other areas in which we have significant business activities or investments;</li> <li>exposure to various types of market risks, principally including interest rate risk, foreign exchange rate risk and equity</li> </ul>
	<ul> <li>price risk;</li> <li>a worsening of the economic environment in Spain, the U.K., other European countries, Brazil, other Latin American countries, and the U.S. and an increase of the velocities in the constant markets;</li> </ul>
	countries, and the U.S., and an increase of the volatility in the capital markets;
	• the effects of a continued decline in real estate prices, particularly in Spain and the U.K.;
	<ul> <li>monetary and interest rate policies of the European Central Bank and various central banks;</li> </ul>
	inflation or deflation;
	<ul> <li>the effects of non-linear market behavior that cannot be captured by linear statistical models, such as the value at risk ("VaR") model we use;</li> </ul>
	changes in competition and pricing environments;
	<ul> <li>the inability to hedge some risks economically;</li> </ul>
	• the adequacy of loss reserves;
	<ul> <li>acquisitions or restructurings of businesses that may not perform in accordance with our expectations;</li> </ul>
	<ul> <li>changes in demographics, consumer spending, investment or saving habits;</li> </ul>
	<ul> <li>potential losses associated with prepayment of our loan and investment portfolio, declines in the value of collateral</li> </ul>
	securing our loan portfolio, and counterparty risk; and
	<ul> <li>changes in competition and pricing environments as a result of the progressive adoption of the internet for conducting financial services and/or other factors.</li> </ul>
	Political and Governmental Factors
	• political stability in Spain, the U.K., other European countries, Latin America and the U.S.;
	• changes in Spanish, U.K., European Union ("EU"), Latin American, U.S. or other jurisdictions' laws, regulations or taxes, including changes in regulatory capital and liquidity requirements; and
	• increased regulation in light of the global financial crisis.
	Transaction and Commercial Factors
	• damage to our reputation;
	• our ability to integrate successfully our acquisitions and the challenges inherent in diverting management's focus and resources from other strategic opportunities and from operational matters while we integrate these acquisitions; and
	• the outcome of our negotiations with business partners and governments.
	Operating Factors
	<ul> <li>potential losses associated with an increase in the level of non-performance by counterparties to other types of financial instruments;</li> </ul>
	<ul> <li>technical difficulties and/or failure to improve or upgrade our information technology;</li> </ul>
	• changes in our ability to access liquidity and funding on acceptable terms, including as a result of changes in our credit spreads or a downgrade in our credit ratings or those of our more significant subsidiaries;
	• our exposure to operational losses (e.g., failed internal or external processes, people and systems);
	• changes in our ability to recruit, retain and develop appropriate senior management and skilled personnel;
	• the occurrence of force majeure, such as natural disasters, that impact our operations or impair the asset quality of our loan portfolio; and
	• the impact of changes in the composition of our balance sheet on future net interest income.
B.5	Description of the Group
0.5	
	Banco Santander, S.A. is the parent company of the Group which was comprised at December 31, 2015 of 782 companies
	that consolidate by the global integration method. In addition, there were 216 companies that were accounted for by the
	equity method. Each of the Issuers is a wholly owned subsidiary of Banco Santander, S.A
	equity method. Each of the issuers is a wholly owned subsidiary of Banco Santahuer, S.A
B.9	Profit forecast or estimate
5.5	
	Not Applicable – no profit forecasts or estimates have been made in the Base Prospectus.
B.10	Audit report qualifications

Selected historical key financial information <sup>1</sup>		
The summarised financial statements under Spanish Ge each of the years ended, 31 December 2015 and 31 D 2016 and 2015, has been extracted without any adj	ecember 2014 and as of, and justment from, and is qualif	for the sixth months periods en ied by reference to and should
conjunction with, the Issuers 's financial statements in re	espect of those dates and peri	ods:
		for the year ended ousand euro)
Santander International	31 December 2015	31 December 2014
Total Assets		20,315,310
Deposits at Banco Santander		19,895,918
Debt instruments		20,284,390
Share Capital	180	180
Profit/(Loss)		1,467
		for the year ended ousand euro)
Santander Issuances	31 December 2015	31 December 2014
Total Assets		5,663,915
Deposits at Banco Santander	, ,	5,642,482
Subordinated debt instruments		5,655,020
		60
Share Capital		
Share Capital Profit/(Loss)		80
•	123 As at and for the six m	80 nonths period ended June 2016
Profit/(Loss)	123 As at and for the six m (in th	80 nonths period ended June 2016 nousand euro)
Profit/(Loss)	123 As at and for the six m (in th 30 June 2016	80 nonths period ended June 2016 nousand euro) 31 December 2015
Profit/(Loss) Santander International Total Assets	123 As at and for the six m (in th <u>30 June 2016</u> 	80 nonths period ended June 2016 nousand euro) 31 December 2015 18,456,564
Profit/(Loss) Santander International Total Assets Deposits at Banco Santander	123 As at and for the six m (in th 30 June 2016 	80 honths period ended June 2016 housand euro) 31 December 2015 18,456,564 18,106,194
Profit/(Loss) Santander International Total Assets Deposits at Banco Santander Debt instruments	As at and for the six m (in the six m)           30 June 2016	80 nonths period ended June 2016 nousand euro) 31 December 2015 18,456,564 18,106,194 18,420,840
Profit/(Loss) Santander International Total Assets Deposits at Banco Santander	As at and for the six m           (in the second se	80 nonths period ended June 2016 nousand euro) 31 December 2015 18,456,564 18,106,194 18,420,840 180
Profit/(Loss) Santander International Total Assets Deposits at Banco Santander Debt instruments	As at and for the six m           (in the second se	80 nonths period ended June 2016 nousand euro) 31 December 2015 18,456,564 18,106,194 18,420,840
Profit/(Loss) Santander International Total Assets Deposits at Banco Santander Debt instruments Share Capital	As at and for the six m           As at and for the six m           30 June 2016	80 nonths period ended June 2016 nousand euro) 31 December 2015 18,456,564 18,106,194 18,420,840 180
Profit/(Loss) Santander International Total Assets Deposits at Banco Santander Debt instruments Share Capital	As at and for the six m           As at and for the six m           30 June 2016	80 nonths period ended June 2016 nousand euro) 31 December 2015 18,456,564 18,106,194 18,420,840 180 910
Profit/(Loss) Santander International Total Assets Deposits at Banco Santander Debt instruments Share Capital Profit/(Loss)	As at and for the six m         30 June 2016	80         anoths period ended June 2016         aousand euro)         31 December 2015         18,456,564         18,420,840         180         910
Profit/(Loss) Santander International Total Assets Deposits at Banco Santander Debt instruments Share Capital Profit/(Loss) Santander Issuances	As at and for the six m         30 June 2016	anoths period ended June 2016   anousand euro)   31 December 2015   18,456,564   18,06,194   18,420,840   180   910   anoths period ended June 2016 anousand euro) a1 December 2015
Profit/(Loss) Santander International Total Assets Deposits at Banco Santander Debt instruments Share Capital Profit/(Loss) Santander Issuances Total Assets	As at and for the six m         30 June 2016	80         anoths period ended June 2016         aousand euro)         31 December 2015         18,456,564         18,456,564         18,420,840         180         910         aonths period ended June 2016         aonths period ended June 2016         aousand euro)         aj December 2015         a,616,172
Profit/(Loss)	As at and for the six m         30 June 2016	80         anoths period ended June 2016         aousand euro)         31 December 2015         18,456,564         18,456,564         18,420,840         180         910         aonths period ended June 2016         Bonths period ended June 2016         Bonths period ended June 2016         Bonths period ended June 2016
Profit/(Loss) Santander International Total Assets Deposits at Banco Santander Debt instruments Share Capital Profit/(Loss) Santander Issuances Total Assets Deposits at Banco Santander Subordinated debt instruments	As at and for the six m         30 June 2016	80 honths period ended June 2016 housand euro) 31 December 2015 18,456,564 18,106,194 18,420,840 180 910 houths period ended June 2016 housand euro) 31 December 2015 8,616,172 8,276,471 8,568,199
Profit/(Loss)	As at and for the six m         30 June 2016         16,961,799         16,811,948         16,902,468         180         98         As at and for the six m         (in the second sec	80 honths period ended June 2016 housand euro) 31 December 2015 18,456,564 18,420,840 180 910 honths period ended June 2016 housand euro) 31 December 2015 8,616,172 8,276,471 8,568,199 60

<sup>&</sup>lt;sup>1</sup> Wording amended (as underlined) by virtue of the First Supplement.

B.13	Events impacting the Issuers' solvency							
	Not applicable – There are no recent events particular to the Issuers which are to a material extent relevant to the evaluation of the Issuers' solvency.							
B.14	Dependence upon other group entities							
	Both the Issuers and the Guarantor are part of Santander Group. The Issuers are instrumental companies of the Guarantor which is the parent entity of the Santander Group. The Issuer's sole business is raising debt to be on-lent to the Guarantor and other members of the Group on an arm's length basis. Each Issuer is accordingly dependent upon the Guarantor and other members of the Group servicing such loans.							
B.15	Principal activities							
	The Issuers' businesses consist on the following:							
	Santander International Debt, S.A.U.: the exclusive object of the company is to issue ordinary or senior debt with the guarantee of the Guarantor.							
	Santander Issuances, S.A.U.: the exclusive object of the company is to issue subordinated debt with the guarantee of the Guarantor.							
B.16	Controlling shareholders							
	The Issuers are wholly and directly owned subsidiaries of the Guarantor.							
B.17	Credit ratings							
	The Issuers have not been assigned any credit rating by any rating agency. Tranches of Instruments may be rated or unrated and, if rated, such ratings will be specified in the relevant Final Terms. Whether or not each credit rating applied for in relation to a relevant Tranche of Instruments will be issued by a credit rating agency established in the European Union and registered under Regulation (EC) No 1060/2009 of the European Parliament and of the Council of 16 September 2009 on credit rating agencies (the "CRA Regulation") will be disclosed in the relevant Final Terms							
B.18	Description of the Guarantee							
	The Guarantor has unconditionally and irrevocably guaranteed the due payment of all sums expressed to be payable by Santander International under the Senior Instruments, receipts and coupons on an unsubordinated basis. Such obligations constitute direct, unconditional, unsubordinated and unsecured obligations of the Guarantor and, upon the insolvency of the Guarantor (and unless they qualify as subordinated claims pursuant to Article 92 of the Insolvency Law or equivalent legal provision which replaces it in the future, and subject to any applicable legal and statutory exceptions), rank pari passu and rateably without preference among such obligations of the Guarantor in respect of Senior Instruments and at least pari passu with all other unsubordinated and unsecured indebtedness and monetary obligations involving or otherwise related to borrowed money of the Guarantor, present and future. Its obligations in that respect are contained in the senior guarantee.							
	The Guarantor will unconditionally and irrevocably guarantee, on a subordinated basis, the due and punctual payment of all the sums expressed to be payable by Santander Issuances under the relevant Subordinated Instruments. The obligations of the Guarantor under the Subordinated Guarantees (the guarantees in relation to Senior Subordinated Instruments each be a "Senior Subordinated Guarantee", and the guarantees in relation to Tier 2 Subordinated Instruments will each be a Tier 2 Subordinated Guarantee, and together , each, a "Subordinated Guarantee") in respect of the relevant Subordinated Instruments constitute direct, unconditional, subordinated and unsecured obligations of the Guarantor which, upon the insolvency of the Guarantor (and unless they qualify as subordinated claims pursuant to the Insolvency Law or equivalent legal provision which replace them in the future, and subject to any applicable legal and statutory exceptions) shall rank, under Article 92.2 of the Insolvency Law, as							

<sup>&</sup>lt;sup>2</sup> Wording amended (as underlined) by virtue of the First Supplement.

amended by Additional Provision 14.2 of Law 11/2015, (or equivalent legal provisions which replace, substitute or amend it in the future),
i) the Senior Subordinated Guarantees
<ul> <li>(a) pari passu with all other contractually subordinated obligations of the Guarantor (other than (1) those subordinated obligations which qualify as subordinated claims pursuant to Articles 92.3 to 92.7 of the Insolvency Law or equivalent legal provisions which replace them in the future, (2) other subordinated obligations which by law or their terms rank junior to the Guarantor's obligations under the Senior -Subordinated Guarantees ( including the Tier 2 Subordinated by Spanish law, rank senior to the Guarantor's obligations under the Senior subordinated Guarantees and/or to any subordinated obligations of the Guarantor ranking pari passu with the Senior Subordinated Guarantees); and</li> <li>(b) junior to any non-subordinated obligations of the Guarantor, any other subordinated obligations under the Senior Subordinated obligations which by law and/or their terms, and to the extent permitted by Spanish law, rom non-subordinated obligations of the Guarantor, any other subordinated obligations under the Senior Subordinated obligations which by law and/or their terms, and to the extent permitted by Spanish law, rank senior to the Guarantor of the Guarantor, any other subordinated obligations under the Senior Subordinated obligations which by law and/or their terms, and to the extent permitted by Spanish law, rank senior to the Guarantor's obligations under the Senior Subordinated obligations of the Senior Subordinated obligations of the Senior Subordinated obligations under the Senior Subordinated as a consequence of article Subordinated Guarantees, and any claim on the Guarantor, which becomes subordinated as a consequence of article</li> </ul>
92.1º of the Insolvency Law.
<ul> <li>ii) the Tier 2 Subordinated Guarantees</li> <li>(a) pari passu with all other contractually subordinated obligations of the Guarantor (other than (1) those subordinated obligations which qualify as subordinated claims pursuant to Articles 92.3 to 92.7 of the Insolvency Law or equivalent legal provisions which replace them in the future, (2) other subordinated obligations which by law or their terms rank junior to the Guarantor's obligations under the Tier 2 Subordinated Guarantees and (3) any other subordinated obligations which by law and/or their terms, and to the extent permitted by Spanish law, rank senior to the Guarantor's obligations under the Tier 2 Subordinated Guarantees (including the Senior Subordinated Guarantees) and/or to any subordinated obligations of the Guarantee ranking pari passu with the Tier 2 Subordinated Guarantees); and</li> </ul>
subordinated obligations of the Guarantor ranking pari passu with the Tier 2 Subordinated Guarantees); and (b) junior to any non-subordinated obligations of the Guarantor, any other subordinated obligations which by law and/or
their terms, and to the extent permitted by Spanish law, rank senior to the Guarantor's obligations under the Tier 2 Subordinated Guarantees (including the Senior Subordinated Guarantees), and any claim on the Guarantor, which becomes subordinated as a consequence of article 92.1° of the Insolvency Law.
Information about the Guarantor
B.1 Legal and commercial name of the Guarantor
The legal name of the Guarantor is Banco Santander, S.A. and operates under the trading name of "Santander".
B.2 Domicile / legal form / legislation / country of incorporation
The Guarantor is domiciled in Spain and has its registered office at Paseo de Pereda, 9-12, Santander. The principal operating headquarters of the Guarantor are located at Ciudad Grupo Santander, Avda. de Cantabria s/n, 28660 Boadilla del Monte, Madrid. The telephone number of the principal operating headquarters of the Bank is +34 91 259 6520. The Guarantor was incorporated in Spain and has the legal form of a public limited liability company ( <i>sociedad anónima</i> ) and is subject to the Spanish Corporations Law. Its activities are subject to special Spanish legislation governing credit institutions in general and to the supervision, control and regulation of the Bank of Spain in particular.
B.4b Trend information
See Element B.4b above.
B.5 Description of the Group
See Element B.5 above.

#### B.10 Audit report qualifications

Not applicable - No qualifications are contained in any audit report included in the Base Prospectus

#### B.12 Selected historical key financial information

The summarised consolidated financial statements of the Group as of, and for each of the years ended, 31 December 2015, 31 December 2014, 31 December 2013 and as of, and for the sixth month period ended 30 June 2016 and 2015<sup>3</sup>, has been extracted without any adjustment from, and is qualified by reference to and should be read in conjunction with, the Guarantor' consolidated financial statements in respect of those dates and periods:

a) Summarised Consolidated Balance Sheet of the Group under International Financial Reporting Standards -European Union ("IFRS-EU") for the years ended 31 December 2015, 31 December 2014 and 31 December 2013

	1	1	(Mill	ions of Euros)	I	I	1
ASSETS	2015	2014	2013	LIABILITIES AND EQUITY	2015	2014	2013
CASH AND BALANCES WITH CENTRAL BANKS	81,329	69,428	77,103	FINANCIAL LIABILITIES HELD FOR TRADING:	105,218	109,792	94,673
				Deposits from central banks Deposits from credit institutions	2,178 77	2,041 5,531	3,866 7,468
FINANCIAL ASSETS HELD FOR TRADING:	147,287	148,888	115,289	Customer deposits	9,187	5,544	8,500
Loans and advances to credit institutions	2,293	1,815	5,503	Marketable debt securities	-	-	1
Loans and advances to customers	6,081	2,921	5,079	Trading derivatives	76,414	79,048	58,887
Debt instruments	43,964	54,374	40,841	Short positions	17,362	17,628	15,951
Equity instruments	18,225	12,920	4,967	Other financial liabilities	-	-	-
Trading derivatives	76,724	76,858	58,899				
				OTHER FINANCIAL LIABILITIES AT FAIR VALUE			
				THROUGH PROFIT OR LOSS:	54,768	62,317	42,311
OTHER FINANCIAL ASSETS AT FAIR VALUE				Deposits from central banks	16,486	6,321	2,097
THROUGH PROFIT OR LOSS:	45,043	42,673	31,381	Deposits from credit institutions	8,551	19,039	9,644
Loans and advances to credit institutions	26,403	28,592	13,444	Customer deposits	26,357	33,127	26,484
Loans and advances to customers	14,293	8,971	13,196	Marketable debt securities	3,373	3,830	4,086

<sup>&</sup>lt;sup>3</sup> Wording amended (as underlined) by virtue of the First Supplement.

Debt instruments	3,717	4,231	3,875	Subordinated liabilities	-	-	-
Equity instruments	630	879	866	Other financial liabilities	1	-	-
				FINANCIAL LIABILITIES AT AMORTISED COST:	1,039,343	961,052	863,:
AVAILABLE-FOR-SALE FINANCIAL				Deposits from central banks	38,872	17,290	9,788
ASSETS:	122,036	115,250	83,799	Deposits from credit institutions	109,207	105,147	76,53
Debt instruments	117,187	110,249	79,844	Customer deposits	647,578	608,956	572,8
Equity instruments	4,849	5,001	3,955	Marketable debt securities	201,656	193,059	171,3
				Subordinated liabilities	21,153	17,132	16,13
				Other financial liabilities	20,877	19,468	16,41
LOANS AND RECEIVABLES:	831,637	781,635	714,484				
Loans and advances to credit institutions	50,256	51,306	56,017	CHANGES IN THE FAIR VALUE OF HEDGED ITEMS			
Loans and advances to		700.010	650 501	IN PORTFOLIO HEDGES OF INTEREST			
customers	770,474	722,819	650,581	RATE RISK	174	31	87
Debt instruments	10,907	7,510	7,886	HEDGING DERIVATIVES			5,283
HELD-TO-MATURITY				LIABILITIES ASSOCIATED WITH NON-	8,937	7,255	-,
INVESTMENTS	4,355	-	-	CURRENT			
				ASSETS HELD FOR SALE	-	21	1
CHANGES IN THE FAIR VALUE OF HEDGED ITEMS				LIABILITIES UNDER INSURANCE CONTRACTS	627	713	1,430
IN PORTFOLIO HEDGES OF INTEREST RATE RISK	1,379	1,782	1,627				
	1,373	1,702	1,027	PROVISIONS:	14,494	15,376	14,58
					14,494	15,570	14,50
HEDGING DERIVATIVES	7,727	7,346	8,301	Provision for pensions and similar obligations	8,272	9,412	9,126
				Provisions for taxes and other legal contingencies	2,577	2,916	2,727
NON-CURRENT ASSETS HELD FOR SALE	5,646	5,376	4,892	Provisions for contingent liabilities and commitments	618	654	693
				Other provisions	3,027	2,394	2,043
INVESTMENTS:	3,251	3,471	5,536				
Associates	1,659	1,775	1,829	TAX LIABILITIES:	7,725	9,379	6,079

Jointly controlled entities	1,592	1,696	3,707	Current	2,160	4,852	4,254
				Deferred	5,565	4,527	1,825
INSURANCE CONTRACTS LINKED TO				OTHER LIABILITIES	10,221	10,646	8,554
PENSIONS	299	345	342	TOTAL LIABILITIES	1,241,507	1,176,582	1,036,12
REINSURANCE ASSETS	331	340	356	EQUITY SHAREHOLDERS' EQUITY:	102,402	91,663	84,480
TANGIBLE ASSETS:	25,320	23,256	13,654	Share capital	7,217	6,292	5,667
Property, plant and equipment-	19,335	16,889	9,974	Registered	7,217	6,292	5,667
For own use	7,949	8,324	7,787	Less: Uncalled capital	-	-	-
Leased out under an operating lease	11,386	8,565	2,187	Share premium	45,001	38,611	36,804
Investment property	5,985	6,367	3,680	Reserves	45,760	41,160	38,056
				Accumulated reserves (losses)	45,469	40,973	37,793
				Reserves (losses) of entities accounted for using the			
INTANGIBLE ASSETS:	29,430	30,401	26,241	equity method	291	187	263
Goodwill	26,960	27,548	23,281	Other equity instruments	214	265	193
Other intangible assets	2,470	2,853	2,960	Equity component of compound financial instruments	-	-	-
				Other	214	265	193
				Less: Treasury shares	(210)	(10)	(9)
TAX ASSETS:	27,814	27,956	26,944	Profit for the year attributable to the Parent	5,966	5,816	4,175
Current	5,769	5,792	5,751	Less: Dividends and remuneration	(1,546)	(471)	(406)
Deferred	22,045	22,164	21,193				
				VALUATION ADJUSTMENTS	(14,362)	(10,858)	(14,152)
OTHER ASSETS	7,376	8,149	5,814	Available-for-sale financial assets	844	1,560	35
Inventories	1,013	1,099	80	Cash flow hedges	171	204	(233)
Other	6,363	7,050	5,734	Hedges of net investments in foreign operations	(3,597)	(3,570)	(1,874)
				Exchange differences	(8,383)	(5,385)	(8,768)
				Non-current assets held for sale	-	-	-

				Entities accounte equity method	ed for using the	(232)	(85)	(446)
				Other valuation a	adjustments	(3,165)	(3,582)	(2,866)
				NON-CONTROLLIN	NG INTERESTS	10,713	8,909	9,314
				Valuation adjust	ments	(1,227)	(655)	(1,541)
				Other		11,940	9,564	10,855
				TOTAL EQUITY		98,753	89,714	79,642
TOTAL ASSETS	1,340,260	1,266,296	1,115,76 3	TOTAL LIABILITIES	S AND EQUITY	1,340,260	1,266,296	1,115,76
				MEMORANDUM I	TEMS:			
				CONTINGENT LIA	BILITIES	40,115	44,078	41,049
				CONTINGENT COM	MMITMENTS	221,457	208,040	172,797
		(*) Presei	nted for co	l omparison purpo	oses only.			
nd for the year end		ber 2015	<sup>4</sup> . ED BALANC	CE SHEETS AS AT JU				June 20
nd for the year end	ded 31 Deceml	ber 2015 ONSOLIDAT	<sup>4</sup> . ED BALANC		JNE 30, 2016 AND D	ECEMBER 31	l <u>, 2015</u>	June 20
nd for the year end	ded 31 Deceml	ber 2015	<sup>4</sup> . ED BALANC	CE SHEETS AS AT JU			l <u>, 2015</u>	June 20
nd for the year end	ded 31 Deceml	ber 2015 ONSOLIDAT ASSETS	<sup>4</sup> . <u>ED BALAN(</u> (Millio	CE SHEETS AS AT JU	JNE 30, 2016 AND D	ECEMBER 31	l <u>, 2015</u>	June 20
nd for the year end UNAUD CASH, CASH DEMAND FINANCIAL	ded 31 Deceml	ber 2015 ONSOLIDAT ASSETS AL BANKS AN DING	4. (Millio d others d	CE SHEETS AS AT JU ons of euros) EPOSITS ON	JNE 30, 2016 AND D 06-30-2016	ECEMBER 31	-2015	June 20
And for the year end UNAUD CASH, CASH DEMAND FINANCIAL . FINANCIAL .	ded 31 Decemi HTED CONDENSED C	ber 2015 ONSOLIDAT ASSETS AL BANKS AN DING : guarantee with AT FAIR VALU	4. (Millia ND OTHERS D disposal or ple E THROUGH	CE SHEETS AS AT JU ons of euros) EPOSITS ON dge rights PROFIT OR LOSS	JNE 30, 2016 AND D 06-30-2016 65,368 157,497	ECEMBER 31	-2015 -77,751 146,346	June 20
nd for the year end UNAUD CASH, CASH DEMAND FINANCIAL . Memorandum FINANCIAL . Memorandum	ded 31 Decemi nited condensed c balances at centre assets held for trad a items: lent or delivered as assets designated A	ber 2015 ONSOLIDAT ASSETS AL BANKS AN DING guarantee with AT FAIR VALU guarantee with OR-SALE	4. (Millia ND OTHERS D disposal or ple E THROUGH disposal or ple	CE SHEETS AS AT JU ons of euros) EPOSITS ON dge rights PROFIT OR LOSS dge rights	JNE 30, 2016 AND D 06-30-2016 65,368 157,497 <i>32,081</i>	ECEMBER 31	-2015 -2015 77,751 146,346 <i>34,026</i>	June 20
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<sup>4</sup> Wording amended (as underlined) by virtue of the First Supplement.

I	Investment property	6,363	: ]	5,985
	Of which Leased out under an operating lease Memorandum fiems:acquired in financial lease	5,153 109	1	4,777 195
	INTANGIBLE ASSETS	29,146		29,430
	Goodwill Other intangible assets	26,541 2,605		26,960 2,470
	TAX ASSETS	26,091		27,814
	Current tax assets Deferred tax assets	4,621 21,470		5,769 22,045
	OTHER ASSETS	8,945		7,675
	Insurance contracts linked to pensions Inventories	279 1,139		299 1,013
	Other NON-CURRENT ASSETS HELD FOR SALE	7,527 5,841		6,363 5,646
	TOTAL ASSETS			
(c)	Condensed Consolidated Income Statement of the Group IFRS-EU for	1,342,906 the vears end		1,340,260 mber 2015. 20
	d 2013			
	(Millions of Euros)			
	(Millions of Euros)	(Debit) Cred	lit	
		2015	2014	2010
		2015	2014	2013
	Interest and similar income	57,198	54,656	51,447
	Interest expense and similar charges	(24,386)	(25,109)	(25,512)
	INTEREST INCOME/(CHARGES)	32,812	29,547	25,935
	Income from equity instruments	455	435	378
	Income from companies accounted for using the equity method	375	243	500
	Fee and commission income	13,042	12,515	12,473
	Fee and commission expense	(3,009)	(2,819)	(2,712)
	Gains/losses on financial assets and liabilities (net)	(770)	3,974	3,234
	Held for trading	(2,312)	2,377	1,733
	Other financial instruments at fair value through profit or loss	325	239	(6)
	Financial instruments not measured at fair value through profit or loss	1,265	1,427	1,622
	Other	(48)	(69)	(115)
	Exchange differences (net)	3,156	(1,124)	160
	Other operating income	3,067	5,214	5,903
	Income from insurance and reinsurance contracts issued	1,096	3,532	4,724
	Sales and income from the provision of non-financial services	711	343	322
	Other	1,260	1,339	857
	Other operating expenses	(3,233)	(5,373)	(6,205)

Fundamental and a strength of the	(000)	(2.205)	(4 607)
Expenses of insurance and reinsurance contracts	(998)	(3,395)	(4,607)
Changes in inventories	(590)	(255)	(229)
Other	(1,645)	(1,723)	(1,369)
TOTAL INCOME	45,895	42,612	39,666
Administrative expenses	(19,302)	(17,899)	(17,452)
Personnel expenses	(11,107)	(10,242)	(10,069)
Other general administrative expenses	(8,195)	(7,657)	(7,383)
Depreciation and amortization	(2,418)	(2,287)	(2,391)
Provisions (net)	(3,106)	(3,009)	(2,445)
Impairment losses on financial assets (net)	(10,652)	(10,710)	(11,227)
Loans and receivables	(10,194)	(10,521)	(10,986)
Other financial instruments not measured at fair value through profit or loss	(458)	(189)	(241)
Impairment losses on other assets (net)	(1,092)	(938)	(503)
Goodwill and other intangible assets	(701)	(701)	(41)
Other assets	(391)	(237)	(462)
Gains/(losses) on disposal of assets not classified as non-current assets held for sale	112	3,136	2,152
Gains from bargain purchases arising in business combinations	283	17	-
Gains/(losses) on non-current assets held for sale not classified as discontinued operations	(173)	(243)	(422)
OPERATING PROFIT /(LOSS) BEFORE TAX	9,547	10,679	7,378
Income tax	(2,213)	(3,718)	(2,034)
PROFIT FROM CONTINUING OPERATIONS	7,334	6,961	5,344
LOSS FROM DISCONTINUED OPERATIONS (net)	-	(26)	(15)
CONSOLIDATED PROFIT FOR THE YEAR	7,334	6,935	5,329
Profit attributable to the Parent	5,966	5,816	4,175
Profit attributable to non-controlling interests	1,368	1,119	1,154
EARNINGS PER SHARE			
From continuing and discontinued operations			
Basic earnings per share (euros)	0.40	0.48	0.39

Diluted earnings per share (euros)	0.40	0.48	0.38
From continuing operations			
Basic earnings per share (euros)	0.40	0.48	0.39
Diluted earnings per share (euros)	0.40	0.48	0.38

(\*) Presented for comparison purposes only

# (d) Condensed Consolidated Income Statements of the Group IFRS-EU for the periods ended 30 June 2016 and 2015<sup>5</sup>

	(Debit)	
	01-01-2016 to	01-01-20
	06-30-2016	06-30-2
Interest income	27.032	2
Interest expense	(11,838)	(12
Interest income/ (charges)	15,194	1
Dividend income	253	1
Income from companies accounted for using the equity method	195	
Commission income	6,275	
Commission expense	(1,329)	(1
Gains or losses on financial assets and liabilities not measured at fair value through profit or loss, net	734	(1
Gains or losses on financial assets and liabilities held for trading, net	753	(1
· · · · · · · · · · · · · · · · · · ·	422	(1
Gains or losses on financial assets and liabilities measured at fair value through profit or loss, net		
Gains or losses from hedge accounting, net	14	
Exchange differences, net	(672)	
Other operating income	1,150	
Other operating expenses	(1,160)	(1
Income from assets under insurance and reinsurance contracts	1,024	
Expenses from liabilities under insurance and reinsurance contracts	(988)	
Total income	21,865	2
Administrative expenses	(9,204)	(9
Personnel expenses	(5,395)	(5
Other general administrative expenses	(3,809)	(4
Depreciation and amortization	(1,181)	(1
Provisions, net	(1,570)	(1
Impairment or reversal of impairment at financial assets measured at fair value through profit or loss, net	(4,647)	(5
Financial assets measured at cost	(2)	
Financial assets available-for-sale	-	
Loans and receivables	(4,645)	(5
Held-to-maturity investments	-	
Impairment of investments in subsidiaries, joint ventures and associates, net	(8)	
Impairment on non-financial assets, net	(30)	
Tangible assets	(18)	
Intangible assets	-	
Others	(12)	
Gains or losses on non financial assets and investments, net	27	
Gains or losses on non-current assets held for sale not classified as discontinued operations	(40)	
Operating profit/ loss before tax	5,212	4
Tax expense or income from continuing operations	(1,642)	
Profit for the period from continuing operations	3,570	
Profit or loss after tax from discontinued operations	-	
Profit for the period	3,570	1
Profit attributable to non-controlling interests	659	
Profit attributable to the parent	2,911	
Earnings per share:		
Basic	0.19	
Diluted	0.19	

### Statements of no significant or material adverse change

There has been no significant change in the financial position of the Santander Group (including the Guarantor) since 30 June 2016 and there has been no material adverse change in the prospects of the Guarantor since 30 June 2016<sup>6</sup>.

<sup>&</sup>lt;sup>5</sup> Wording amended (as underlined) by virtue of the First Supplement.

B.13	Events impacting the Guarantor's solvency
Capit	tal expenditures and divestures:
• Me	erger of Bank Zachodni WBK S.A. and Kredyt Bank S.A.
• Me	ergers by absorption of Banesto and Banco Banif
• Insi	urance business in Spain
• Agr	reement with Elavon Financial Services Limited
• Agr	reement with Warburg Pincus and General Atlantic
• Sale	e of Altamira Asset Management
• San	ntander Consumer USA
• Agr	reement with El Corte Inglés GetNet Tecnologia Em Captura e Processamento de Transações H.U.A.H. S.A.
• Acc	quisition of non-controlling interests in Banco Santander (Brasil) S.A.
• Agr	reement with CNP
• Agr	reement with GE Capital
• Agr	reement with Banque PSA Finance
• Agr	reement to acquire Carfinco
• Me	etrovacesa, S.A.
• Acc	quisition of Banco Internacional do Funchal (Banif)
• Cus	stody business
• Me	erger of Santander Asset Management and Pioneer Investments
• Cap	pital Increases
B.14	Dependence upon other Group entities
	Guarantor is the parent company of the Santander Group. The Guarantor is not dependent upon any other en e Group.
B.15	The Guarantor's Principal activities
subsi	Guarantor and its consolidated subsidiaries are a financial group operating through a network of offices and idiaries across Spain, the United Kingdom and other European countries, Brazil and other Latin American itries and the US, offering wide range of financial products. At 31 December 2015, the Santander Group opera

<sup>&</sup>lt;sup>6</sup> Wording amended (as underlined) by virtue of the First Supplement.<sup>7</sup> Wording amended (as underlined) by virtue of the First Supplement.

America and 783 branches in the United States.

### B.16 Controlling shareholders

The Guarantor is not aware of any person which exerts or may exert control over the Guarantor within the terms of Article 5 of the Royal Legislative Decree 4/2015, of 23 October, for the approval of the consolidated text of the Securities Market Law(Royal Legislative Decree 4/2015, of 23 October, for the approval of the consolidated text of the Securities Market Law).

### **B.17** Credit ratings<sup>7</sup>

In accordance with the last available public information, the Guarantor has been rated by the rating agencies as follows:

Rating Agency	Short	Long	Perspective
Fitch Ratings (1)	F2	A-	Stable
Moody's (2)	P-2	A3	Positive
Standard & Poor's (3)	A-2	A-	Stable
DBRS (4)	R-1 (Low)	А	Stable
Scope Ratings (5)	S-1	A+	Stable
GBB-Rating (6)		AA-	Stable

(1) Fitch Ratings España, S.A.U. (Fitch Ratings), (2) Moody's Investor Service España, S.A. (Moody's), (3) Standard & Poor's Credit Market Services Europe Limited (Standard & Poor's), (4) DBRS Ratings Limited (DBRS), (5) Scope Ratings GmbH (Scope Ratings), (6) GBB-Rating Gesellschaft für Bonitätsbeurteilung GmbH (GBB-Rating).

The Instruments issued under the Programme have been rated by the rating agencies as follows:

Rating Agency	Short-term Senior Instrument s	Long-term Senior Instruments	Subordinated Instruments
Fitch Ratings (1)	F2	A-	BBB+
Moody's (2)	P-2	A3	Baa2
Standard & Poor's (3)	A-2	A-	BBB

The above credit ratings have been issued by S&P, Moody's, Fitch, DBRS, Scope Ratings and GBB-Rating, which are credit rating agencies operating in the European Union before 7 June 2010 and which have submitted an application for registration in accordance with the CRA Regulation and such registration has not been refused. A rating is not a recommendation to buy, sell or hold Notes and may be. In conclusion S&P, Moody's, Fitch DBRS, Scope Ratings and GBB-Rating are established in the European Union and have registered under the CRA Regulation.

<sup>&</sup>lt;sup>7</sup> Wording amended (as underlined) by virtue of the First Supplement.

### **SECTION C – SECURITIES**

C.1	Type and class of the Securities
	The Issuers may issue under the Programme debt instruments up to an aggregate principal amount of EUR 32,000,000,000 (the "Instruments"). Such Instruments may be issued on a continuing basis and will be placed by one or more dealers appointed und the Programme from time to time by the Issuers, which appointment may be for a specific issue or on an on-going basis. Under the Programme, the Issuers may issue fixed, reset or floating rate Instruments, including by reference to an index (equity and inflation indices). The Instruments may be senior Instruments (which are Instruments that can only be issued by Santander Internation and which specify their status as senior) ("Senior Instruments") or subordinated Instruments including Senior Subordinated Instruments and Tier 2 Subordinated Instruments (being together those Instruments in an only be issued by Santander Instruments (which specify their status as subordinated) ("Subordinated Instruments") in each case guaranteed by the Guarantor. Instruments may be issued with any maturity subject to compliance with all applicable legal and/or regulatory and/or central bar requirements. The Instruments will be constituted by virtue of the relevant public deed of issuance to be executed before a Spanis Notary Public and registered with the Mercantile Registry of Madrid. Instruments will be issued in a series ("Series"). Each Series may comprise one or more Tranches issued on different issue date The Instruments of each Series will all be subject to identical terms except that the issue date amount of the first paymeet of interest may be issued in registered form, without interest coupons ("Registered Instruments"), or in bearer form, with without interest coupons ("Bearer Instruments"). Bearer Instruments will, unless otherwise specified in the applicable Final Term initially be represented by a Temporary Global Instruments will out interest coupons ("Registered Instruments"), a specified in the relevant Final Terms, with or on behalf of a Common Depositary located outside
	Instruments may be exchangeable for Registered Instruments. Registered Instruments will not be exchangeable for Bear
	Instruments. The security identification number ("ISIN") of the instruments will be set out in the relevant final terms.
C.2	Currency of the Securities
	The Instruments may be denominated in any currency subject to compliance with all applicable legal and/or regulate requirements and/or central bank requirements.
C.5	Restrictions on free transferability
	The Instruments may not be transferred prior to the issue date. Selling restrictions apply to offers, sales or transfers of the Instruments under the applicable laws in various jurisdictions. A purchaser of the Instruments is required to make certar agreements and representations as a condition to purchasing the Instruments. For each issue of securities a minimum tradeal amount could be set out in the relevant Final Terms. With regards to Spain, the Instruments may not be offered, sold or distributed, nor may any subsequent resale of Instruments carried out in Spain, except in circumstances which do not constitute a public offer of securities in Spain within the meaning of the Spanish Securities Market Law (Royal Legislative Decree 4/2015, of 23 October, for the approval of the consolidated text of the Securities Market Law ), as amended and restated, or without complying with all legal and regulatory requirements under Spanis securities laws. No publicity or marketing of any kind shall be made in Spain in relation to the Instruments.

## Description of the rights attaching to the Securities Status:

The Senior Instruments, being Instruments that can only be issued by Santander International, and the receipts and coupons relating to them, constitute direct, unconditional, unsubordinated and unsecured obligations of Santander International and, upon the insolvency of Santander International (and unless they qualify as subordinated claims pursuant to Article 92 of Law 22/2003 (*Ley Concursal*) of 9 July 2003 (the "**Insolvency Law**" or "**Law 22/2003**") or equivalent legal provision which replaces it in the future, and subject to any applicable legal and statutory exceptions), rank *pari passu* and rateably without preference among themselves and the payment obligations of Santander International under the Senior Instruments, receipts and coupons related to them rank at least *pari passu* with all other unsecured and unsubordinated indebtedness and monetary obligations involving or otherwise related to borrowed money of Santander International, present or future.

The Subordinated Instruments, being Instruments that can only be issued by Santander Issuances, constitute direct, unconditional, subordinated and unsecured obligations of Santander Issuances and shall rank :

(i) in the case of Senior Subordinated Instruments, in accordance with Additional Provision 14.2<sup>o</sup> of Law 11/2015:

(a) pari passu with all other claims for principal in respect of contractually subordinated obligations of the Issuer, at any time outstanding, not constituting Additional Tier 1 Capital (if any) or Tier 2 Capital of the Issuer;

(b) junior to any unsubordinated obligations of the Issuer or to those obligations which become subordinated pursuant to article 92.1° of the Insolvency Law; and

(c) senior to any other subordinated obligations of the Issuer which by law rank junior to the Senior Subordinated Instruments, including, without limitation, any claim for principal in respect of contractually subordinated obligations of the Issuer under any, at any time, outstanding Additional Tier 1 Instruments (if any) or Tier 2 Instruments; and

(ii) in the case of Tier 2 Subordinated Instruments and for so long as the obligations of the Issuer in respect of the Tier 2 Subordinated Instruments constitute a Tier 2 Instrument of the Issuer in accordance with Additional Provision 14.2° of Law 11/2015:

(a) pari passu with all other claims for principal in respect of any, at any time, outstanding Tier 2 Instruments of the Issuer; (b) junior to (A) any unsubordinated obligations of the Issuer or to those obligations which become subordinated pursuant to article 92.1° of the Insolvency Law and (B) any claim for principal in respect of Senior Subordinated Instruments and any other contractually subordinated obligations of the Issuer, at any time outstanding, not constituting Additional Tier 1 Capital (if any) or Tier 2 Capital of the Issuer; and

(c) senior to any other subordinated obligations of the Issuer which by law rank junior to the Tier 2 Subordinated Instruments, including, without limitation, any claim for principal in respect of contractually subordinated obligations of the Issuer under any outstanding Additional Tier 1 Instruments (if any).

To the extent the obligations of the Issuer in respect of the Tier 2 Subordinated Instruments cease to constitute a Tier 2 Instrument of the Issuer, the payment obligations of the Issuer under the Tier 2 Subordinated Instruments will rank as if the Notes were Senior Subordinated Instruments.

### **Guarantees:**

The Guarantor has unconditionally and irrevocably guaranteed the due payment of all sums expressed to be payable by Santander International under the Senior Instruments, receipts and coupons on an unsubordinated basis. Such obligations constitute direct, unconditional, unsubordinated and unsecured obligations of the Guarantor and, upon the insolvency of the Guarantor (and unless they qualify as subordinated claims pursuant to Article 92 of the Insolvency Law or equivalent legal provision which replaces it in the future, and subject to any applicable legal and statutory exceptions), rank *pari passu* and rateably without preference among such obligations of the Guarantor in respect of Senior Instruments and at least *pari passu* with all other unsubordinated and unsecured indebtedness and monetary obligations involving or otherwise related to borrowed money of the Guarantor, present and future. Its obligations in that respect are contained in the senior guarantee.

The Guarantor will unconditionally and irrevocably guarantee, on a subordinated basis, the due and punctual payment of all the sums expressed to be payable by Santander Issuances under the relevant Subordinated Instruments. The obligations of the Guarantor under the Subordinated Guarantees (the guarantees in relation to Senior Subordinated Instruments each be a "Senior Subordinated Guarantee", and the guarantees in relation to Tier 2 Subordinated Instruments will each be a Tier 2 Subordinated Guarantee, and together, each, a "Subordinated Guarantee") in respect of the relevant Subordinated Instruments constitute direct, unconditional, subordinated and unsecured obligations of the Guarantor which, upon the insolvency of the Guarantor (and unless they qualify as subordinated claims pursuant to the Insolvency Law or equivalent legal provision which replace them in the future,

and subject to any applicable legal and statutory exceptions) shall rank, under Article 92.2 of the Insolvency Law, as amended by Additional Provision 14.2 of Law 11/2015, (or equivalent legal provisions which replace, substitute or amend it in the future), i) the Senior Subordinated Guarantees

(a) pari passu with all other contractually subordinated obligations of the Guarantor (other than (1) those subordinated obligations which qualify as subordinated claims pursuant to Articles 92.3 to 92.7 of the Insolvency Law or equivalent legal provisions which replace them in the future, (2) other subordinated obligations which by law or their terms rank junior to the Guarantor's obligations under the Senior -Subordinated Guarantees ( including the Tier 2 Subordinated Guarantees) and (3) any other subordinated obligations which by law and/or their terms, and to the extent permitted by Spanish law, rank senior to the Guarantor ranking pari passu with the Senior Subordinated Guarantees); and (b) junior to any non-subordinated obligations of the Guarantor, any other subordinated obligations which by law and/or their terms, and to the extent permitted by Spanish law, rank senior to the Guarantor ranking pari passu with the Senior Subordinated Guarantees); and (b) junior to any non-subordinated obligations of the Guarantor, any other subordinated obligations under the Senior Subordinated obligations which by law and/or their terms, and to the extent permitted by Spanish law, rank senior to the Guarantee of the Guarantor, any other subordinated obligations under the Senior Subordinated obligations which by law and/or their terms, and to the extent permitted by Spanish law, rank senior to the Guarantor's obligations of the Guarantor, which becomes subordinated as a consequence of article 92.1° of the Insolvency Law.

### ii) the Tier 2 Subordinated Guarantees

(a) pari passu with all other contractually subordinated obligations of the Guarantor (other than (1) those subordinated obligations which qualify as subordinated claims pursuant to Articles 92.3 to 92.7 of the Insolvency Law or equivalent legal provisions which replace them in the future, (2) other subordinated obligations which by law or their terms rank junior to the Guarantor's obligations under the Tier 2 Subordinated Guarantees and (3) any other subordinated obligations which by law and/or their terms, and to the extent permitted by Spanish law, rank senior to the Guarantor's obligations of the Guarantees (including the Senior Subordinated Guarantees) and/or to any subordinated obligations of the Guarantor ranking pari passu with the Tier 2 Subordinated Guarantees); and
(b) junior to any non-subordinated obligations of the Guarantor, any other subordinated obligations which by law and/or the Tier 2 Subordinated Guarantees (including the Senior to the Guarantor's obligations which by law and/or to any subordinated obligations of the Guarantor ranking pari passu with the Tier 2 Subordinated Guarantees); and
(b) junior to any non-subordinated obligations of the Guarantor, any other subordinated obligations which by law and/or their terms, and to the extent permitted by Spanish law, rank senior to the Guarantor's obligations under the Tier 2 Subordinated Guarantees (including the Senior Subordinated Guarantees) and nor the Tier 2 Subordinated Guarantees (including the Senior Subordinated Guarantees), and any claim on the Guarantor, which becomes subordinated as a consequence of article 92.1<sup>o</sup> of the Insolvency Law

Deed of covenant: The Instruments have the benefit of a deed of covenant dated 9 June 2016 .

**Taxation:** All amounts payable in respect of the Instruments, the receipts and coupons, the senior guarantee and the subordinated guarantee by one of the Issuers or the Guarantor will be made free and clear of and without withholding or deduction for or on account of any present or future taxes, duties, assessments or governmental charges of whatever nature imposed or levied by or on behalf of Spain or any political subdivision thereof or any authority or agency therein or thereof having power to tax, unless the withholding or deduction of such taxes, duties, assessments or governmental charges is required by law. In that event, subject to Condition 7 *"Taxation"* the relevant Issuer or (as the case may be) the Guarantor shall pay such additional amounts as will result in receipt by the holder of any Instrument or coupon of such amounts as would have been received by them had no such withholding or deduction been required.

Under Spanish Law 10/2014 and Royal Decree 1065/2007, each as amended, each Issuer and the Guarantor is required to provide to the Spanish tax authorities certain information relating to the Instruments. If The Bank of New York Mellon, London Branch (the "Issue and Paying Agent") fails to provide the relevant Issuer or, as the case may be, the Guarantor with the required information, the relevant Issuer or the Guarantor (as the case may be) will be required to withhold tax and may pay income in respect of the relevant Instruments net of the Spanish withholding tax applicable to such payments, generally at the rate of 19% (exceptionally, during the tax period 2015 the withholding tax rate applicable is 20%).

None of the Issuers, the Guarantor, Banco Santander, S.A. and Morgan Stanley & Co. International plc. (the "**Arrangers**"), Barclays Bank PLC, BNP Paribas, Citigroup Global Markets Limited, Commerzbank Aktiengesellschaft, Credit Suisse Securities (Europe) Limited, Deutsche Bank AG, London Branch, Goldman Sachs International, HSBC Bank plc, J.P. Morgan Securities plc., Merrill Lynch International, Nomura International plc, Société Générale, The Royal Bank of Scotland plc, UBS Limited and Crédit Agricole Corporate and Investment Bank and UniCredit Bank AG (all these dealers together with the Arrangers, the "**Dealers**") or the European clearing systems assumes any responsibility therefor.

### **Events of Default:**

For Senior Instruments this includes non-payment, breach of other obligations, winding up, cessation of business, insolvency proceedings and arrangements with creditors of the relevant Issuer or the Guarantor and if the senior guarantee ceases to be a valid and binding obligation of the Guarantor.

	For Subordinated In	struments this includes non-payment or winding-up of the relevant Issuer or the Guarantor.
	Governing law:	
	-	ruments, including their legal nature (obligaciones u otros valores que reconozcan o creen deuda), the status of
	the Instruments, the	e status of the guarantee in respect of the Instruments, the capacity of the Issuers, the relevant corporate
	resolutions and, whe	en required, the appointment of the Commissioner and the constitution of the syndicates of holders of the
	Instruments will be	governed by Spanish law.
	The terms and cond	litions of the Instruments, the Issue and Paying Agency Agreement, the Deed of Covenant and, save for, in each
		he guarantee, the Deed of Senior Guarantee and any Deed of Subordinated Guarantee and all non-contractual
		out of or in connection with the terms and conditions of the Instruments, the Issue and Paying Agency
	-	ed of Covenant, the Deed of Senior Guarantee and any Deed of Subordinated Guarantee, are governed by
	English law.	
C.9	Payment Features	5
	The issue date of t	the Instruments will be specified in the Final Terms and may not exceed the date of validity of this Base
		ninal interest rate that will be received by investors will be set out in the relevant Final Terms and shall be the
		e terms and conditions specific to the relevant issue. Applicable interest payment dates will be specified in the
	Final Terms. Instrum	nents may be issued with any maturity and may be redeemable at the redemption amount specified in the
	relevant Final Term	s, in each case subject to compliance with all applicable legal, regulatory and/or central bank requirements.
	Early redemption w	vill be permitted for taxation reasons, but otherwise early redemption will be permitted only to the extent
	specified in the rele	want Final Terms and in accordance with all applicable legal, regulatory and/or central bank requirements. The
	interest payment c	omponent of constant maturity swaps-linked Instruments ("CMS-Linked Instruments"), Equity Index-Linked
		flation-Linked Instruments, will be determined by reference to the index specified in the relevant Final Terms.
	The Syndicate of Ho	lders shall be entrusted with the defence of the rights and interests of Holders.
[Issue s	pecific summary:	
Issue Pr	rice:	[[●] per cent of the Aggregate Nominal Amount/[●] per Instrument]
Issue Da	240.	[●]
Calcula	tion Amount:	[•]
Maturit	y Date :	[•]
Set out	relevant payment fea	atures below, completing or, where not relevant, deleting the following provisions:
A For y	ariable interest rate I	nstruments, any of the following Interest Payment Options may apply:
7		instruments, any of the following interest rayment options may apply.
Interest	t Payment Option 1	
Calcula	tion Amount * Rate o	f Interest
Interest	t Payment Option 2	
(1)	If the Barrier Condi	ition is satisfied.
(1)		
Calcula	tion Amount * Rate or	f Interest n=1; or
(2)	If the Barrier Condi	ition is not satisfied:
Calcula	tion Amount * Rate of	f Interest n=2
Interest	t amounts if any beco	me due on the relevant Interest Payment Date(s) specified below. [The yield of the Instruments is [●]. The yield

Interest amounts if any become due on the relevant Interest Payment Date(s) specified below. [The yield of the Instruments is [•]. The yield is calculated at the Issue Date on the basis of the Issue Price. It is not an indication of future yield.(insert if Fixed Rate Instruments only)]

Set out the relevant definitions from the below, completing or, where not relevant, deleting the following provisions:

For these purposes:

"Asset" means [insert the relevant definition of Asset] [in relation to the relevant Asset Class, a Single Asset or a constituent of a Basket Asset].

"Asset Class" means [shares] [and] [/] [equity index(ices)] [and] [/] [exchange traded funds] [and] [/] [inflation index(ices)] [and] [/] [Fixed Income Benchmark (s)].

"Asset Early" [means the] [Max] [Min] [Asset Level] [on the relevant [Scheduled Observation Date] [Valuation Date] [Calculation Date]] [Average Level] [Observation Level] [is][as specified in the table below: insert table] [,] [Barrier].

"Asset Early Performance" means the [Early Performance] [Early Performance (Call Spread)] [Early Performance (Rolling Lookback)] [Early Weighted Performance] of the [Asset] [Early Laggard] [Early Outperformer].

"Asset Final" means [the] [Max] [Min] [Asset Level on the Final Valuation Date] [Average Level] [,] [Observation Level].

"Asset Final Performance" means the [Final Performance] [Final Performance (Call Spread)] [Final Performance (Lookback)] [Final Performance] (Tenporis)] [Final Weighted Performance] [Enhanced Weighted Performance] [Upside Performance] [Downside Performance] [Weighted Performance] of the [Asset] [Final Laggard] [Final Outperformer].

"Asset Initial" means [the] [Max] [Min] [Asset Level on the Initial Valuation Date] [Average Level] [Observation Level] [,] [Barrier].

"Asset Level" means the [Opening Level] [Closing Level] [Intraday Level] [Observation Level] [observation level] of the relevant Asset.

"Asset Lookback" [means the] [Asset Level [on the relevant [Scheduled Observation Date] [Valuation Date] [Calculation Date]] [Average Level], [is as specified in the table below: insert table].

"Average Level" means the arithmetic average of each [Opening Level] [Closing Level] [Intraday Level] [Observation Level] observed by the Calculation Agent on each Averaging Date.

"Averaging Date" means each of [●].

"Barrier" means [[●] per cent.] [n \* [●] per cent.] [Asset Initial \* [●] per cent.] [Asset Initial \* n \* [●] per cent.] [Asset Early \* n\* [●] per cent.] [Asset Lookback \* [●] per cent.] [Asset Lookback \* n \* [●] per cent.].

"Barrier (Early)" means:

(a) where Barrier Condition Early (European) is applicable:

[[●] per cent.] [n \* [●] per cent.]; or

(b) where Barrier Condition Early (Bermudan) is applicable:

[[●] per cent.] [n \* [●] per cent.]; or

(c) where Barrier Condition Early (American) is applicable:

[Asset Initial \* [●] per cent.] / [Asset Initial \* [●] per cent. \* n].

"Barrier (Final)" means:

(a) where Barrier Condition Final (European) is applicable, [●] per cent.; or

(b) where Barrier Condition Final (American) is applicable, Asset Initial \* [•] per cent.

"Barrier Condition" shall mean [Barrier Condition Early] [Barrier Condition Final].

"Barrier Condition Early" shall mean [Barrier Condition Early (European)] [Barrier Condition Early (Bermudan)] [Barrier Condition Early (American)].

"Barrier Condition Early (American)" shall be deemed satisfied if the Calculation Agent determines that on [each ] [any] [Scheduled Observation Date] [Valuation Date] [Calculation Date] [related to the relevant Barrier Early Calculation Date] the Asset Level of [each] [any] [the] [Basket] Asset is at [all] [the] [any] time[s] greater than [or equal to] Barrier (Early).

"Barrier Condition Early (Bermudan)" shall be deemed satisfied if the Calculation Agent determines that on any [Scheduled Observation Date] [Valuation Date] [Calculation Date] [during the Observation Period], Asset Early Performance is greater than [or equal to] Barrier (Early).

"Barrier Condition Early (European)" shall be deemed satisfied if the Calculation Agent determines that on [the relevant] [each] [Scheduled Observation Date] [Valuation Date] [Calculation Date], Asset Early Performance is greater than [or equal to] Barrier (Early).

"Barrier Condition Final" shall mean [Barrier Condition Final (European)] [Barrier Condition Final (American)].

"Barrier Condition Final (American)" shall be deemed satisfied if the Calculation Agent determines that on [each] [any] [Scheduled Observation Date] [Valuation Date] [Calculation Date] the Asset Level of [each] [any] [the] [Basket] Asset is [at] [all] [any] [time[s]] greater than [or equal to] Barrier (Final).

"Barrier Condition Final (European)" shall be deemed satisfied if the Calculation Agent determines that on the Final Valuation Date the Asset Final Performance is greater than [or equal to] Barrier (Final).

"Barrier Early Calculation Date" means [date to be specified] [each Scheduled Observation Date] [Valuation Date] [Calculation Date].

"Barrier Return" shall mean an amount determined by the Calculation Agent in accordance with the following methodology:-

(a) if Asset Final Performance is greater than [or equal to] the Barrier,

[•] per cent.

(b) if Asset Final Performance is less than [or equal to] the Barrier:

Max[(Cap [+/-] (Participation \* Asset Final Performance)), Floor]

"Basket Asset" means an Asset that is a constituent of a basket of Assets.

"Cap" means [●] per cent.

"Closing Level" means, the closing level of the relevant Asset.

"Downside Performance" means[, in respect of the relevant Asset,] an amount expressed as a percentage, calculated and determined by the Calculation Agent in accordance with the following formula:

Asset Initial – Asset Final

Asset Initial

"Early Laggard" shall mean in relation to the [Scheduled Observation Date], [Valuation Date], [Calculation Date], the Asset with the lowest calculated Early Performance, as determined by the Calculation Agent in respect of the relevant date. For the avoidance of doubt, if two or more [Basket] Assets have the same Early Performance as of the [Scheduled Observation Date] [Valuation Date] [Calculation Date], the Calculation Agent shall select any such [Basket] Asset as the Early Laggard acting in good faith and in a commercially reasonable manner.

"Early Outperformer" shall mean in relation to the [Scheduled Observation Date] [Valuation Date] [Calculation Date], the Asset with the highest calculated Early Performance, as determined by the Calculation Agent in respect of the relevant date. For the avoidance of doubt, if two or more [Basket] Assets have the same Early Performance as of the [Scheduled Observation Date] [Valuation Date] [Calculation Date], the Calculation Agent shall select any such [Basket] Asset as the Early Outperformer acting in good faith and in a commercially reasonable

manner.

"Early Performance" means[, in respect of the relevant Asset,] an amount expressed as a percentage, calculated and determined by the Calculation Agent in accordance with the following formula:

Asset Early

Asset Initial

"Early Performance (Call Spread)" means[, in respect of the relevant Asset,] an amount expressed as a percentage, calculated and determined by the Calculation Agent in accordance with the following formula:

Asset Early -1

Asset Initial

"Early Performance (Rolling Lookback)" means[, in respect of the relevant Asset,] an amount expressed as a percentage, calculated and determined by the Calculation Agent in accordance with the following formula:

Asset Early

Asset Lookback

"Early Weighted Performance" means an amount (expressed as a percentage) determined by the Calculation Agent being the sum of the values obtained by applying the following formula to each Basket Asset:

W × Asset Early – Asset Initial

\_ 1

Asset Initial

"Enhanced Weighted Performance" means an amount (expressed as a percentage) determined by the Calculation Agent being the sum of the values obtained by applying the following formula to each Basket Asset:

W \* Upside Performance

"ETF" means (in respect of an ETF Share) an Exchange Traded Fund.

"ETF Issuer" means, in respect of an Exchange Traded Fund, the entity specified in the applicable Final Terms as the issuer of that Exchange Traded Fund.

"ETF Share" means, in respect of an Exchange Traded Fund, the share, unit or other interest or unit of holding in the ETF Issuer (including, without limitation, any debt security) issued to or held by an investor in respect of the relevant Exchange Traded Fund.

"Exchange Traded Fund" means each fund that is specified in the applicable Final Terms as an ETF.

"Final Laggard" shall mean the Asset with the lowest [calculated Downside Performance] [calculated Final Performance] [calculated Upside Performance] [Observation Level] as determined by the Calculation Agent in respect of the relevant date. For the avoidance of doubt, if two or more Assets in the Basket have the same [Downside Performance as of the Final Valuation Date] [Final Performance as of the Final Valuation Date] [Upside Performance as of the Final Valuation Date] [Observation Level], the Calculation Agent shall select any such Asset as the Final Laggard acting in good faith and in a commercially reasonable manner.

"Final Outperformer" shall mean the Asset with the highest [calculated Downside Performance] [calculated Final Performance] [calculated Upside Performance] [Observation Level], as determined by the Calculation Agent in respect of the relevant date. For the avoidance of doubt, if two or more Assets in the Basket have the same [Downside Performance as of the Final Valuation Date] [Final Performance as of the Final Valuation Date] [Upside Performance as of the Final Valuation Date] [Upside Performance as of the Final Valuation Date] [Upside Performance as of the Final Valuation Date] [Deservation Agent shall select any such Asset as the Final Outperformer acting in good faith and in a commercially reasonable manner.

"Final Performance" means[, in respect of the relevant Asset,] an amount expressed as a percentage, calculated and determined by the

Calculation Agent in accordance with the following formula:

Asset Final

Asset Initial

"Final Performance (Call Spread)" means[, in respect of the relevant Asset,] an amount expressed as a percentage, calculated and determined by the Calculation Agent in accordance with the following formula:

Asset Final - 1

Asset Initial

"Final Performance (Lookback)" means[, in respect of the relevant Asset,] an amount expressed as a percentage, calculated and determined by the Calculation Agent in accordance with the following formula:

Asset Final

Max[(Participation × Asset Initial), Observation Level]

"Final Performance (Temporis)" means[, in respect of the relevant Asset,] an amount expressed as a percentage, calculated and determined by the Calculation Agent in accordance with the following formula:

Asset Final – Asset Lookback

Asset Initial

"Final Valuation Date" means [•].

"Final Weighted Performance" means an amount (expressed as a percentage) determined by the Calculation Agent being the sum of the values obtained by applying the following formula to each Basket Asset:

W × Asset Final – Asset Initial

Asset Initial

"Fixed Income Benchmark" shall mean the relevant Rate of Interest specified as such in the applicable Final Terms.

"Floor" means [•] per cent.

"i" shall mean the corresponding number related to a defined term within the Conditions as specified herein.

"Initial Valuation Date" means [•].

"Interest Payment Date(s)" means [●].

"Intraday Level" means the intraday level of the relevant Asset.

"Max" followed by a series of amounts inside brackets, means whichever is the greater of the amounts separated by a comma inside those brackets.

"Min" followed by a series of amounts inside brackets, means whichever is the lesser of the amounts separated by a comma inside those brackets.

"n" shall mean the corresponding number related to a defined term within the Conditions as specified herein.

"Observation Days" means the total number of [calendar days] [Business Days] [Scheduled Observation Dates] [Valuation Dates] [Calculation Dates] in the [Interest Period] [Observation Period].

"Observation Level" means [the Opening Level] [the lowest Closing Level observed on each Scheduled Observation Date] [the highest Closing Level observed on each Scheduled Observation Date] [the level of the Asset][the Rate of Interest] observed by the Calculation Agent on the relevant [Initial Valuation Date] [Scheduled Observation Date] at [insert time] [the level of the relevant Asset scheduled to be published by the Inflation Index Sponsor for the Reference Month of [●] where the relevant Asset Class is an Inflation Index]

"Observation Period" means [●].

"Opening Level" means the opening level of the relevant Asset.

"Paid Interest" means, in respect of an Instrument, the sum of all interest paid in respect of that Instrument from (and including) the Issue Date to (and including) the immediately preceding Specified Interest Payment Date, if any.

"Participation" means [●] per cent.

"Range Condition" shall be deemed satisfied in respect of any day if the Asset Level for such day observed by the Calculation Agent is greater than [or equal to] [●] [per cent.] [per cent.] [per annum.]

"Range Days" means the actual number of [calendar days] [Business Days] [Scheduled Observation Dates] [Valuation Dates] [Calculation Dates] in the [Interest Period] [Observation Period] on which the Range Condition is satisfied.

"Rate of Interest" shall mean in connection with the relevant Coupon Payout [Insert one of:]

[[●] per cent.] [per annum];

Screen Rate Determination;

ISDA Determination;

(n \* [•] per cent.);

[(n \* [●] per cent.)] – Paid Interest;

Max(Floor, Min(Cap, Participation \* Asset Early [Performance] + [•] per cent.)) [+/- Barrier Return];

 $[\bullet] \operatorname{per cent} \times \frac{\operatorname{Range Days}}{\operatorname{Observation Days}}$ ; or

[the applicable percentage rate specified in the table below: insert table.]

"Scheduled Observation Date" means [insert date(s)] [each Scheduled Trading Day in the Observation Period].

"Single Asset" means a single Asset.

"t" shall mean the corresponding number related to a defined term within the Conditions as specified herein.

"Trade Date" means [●].

"Upside Performance" means[, in respect of the relevant Asset,] an amount expressed as a percentage, calculated and determined by the Calculation Agent in accordance with the following formula:

Asset Final – (Barrier \* Asset Initial)

Asset Initial

"Valuation Date" means [specify date(s)] [each Scheduled Trading Day in the Observation Period] [subject to adjustment].

"W" means the weighting in respect of the relevant Basket Asset, as specified in the table below: insert table:

"Weighted Performance" means an amount (expressed as a percentage) determined by the Calculation Agent being the sum of the values obtained by applying the following formula to each Basket Asset:

W \* Final Performance

The above provisions are subject to adjustment as provided in the conditions of the Instruments to take into account events in relation to the Asset(s) or the Instruments. This may lead to adjustments being made to the Instruments or in some cases the Instruments being terminated early at an early redemption or cancellation amount.

B. Equity Index-Linked Interest Instruments:

The below provisions are subject to adjustment as provided in the conditions of the Instruments:

PART 1 – European Call

Structure 1:

Single Share Index Linked Instruments:

The following Interest Amount per Calculation Amount will be payable on the Interest Payment Date:

(a) if the Final Price of the Share Index is higher than Strike Price, the following Coupon A:

Calculation Amount (
Final Price - Strike Price
Initial Price

(b) if the Final Price of the Share Index is equal to or lower than the Strike Price, Coupon B (which may be zero).

Definitions:

"Coupon B" means an amount equal to the product of (i) Calculation Amount and (ii) the Coupon B Percentage.

"Coupon B Percentage" has the meaning given in the relevant Final Terms.

"Final Price" means the Official Closing Level of the Share Index on the Final Price Date.

"Final Price Date" has the meaning given in the relevant Final Terms.

"Initial Price" means the Official Closing Level of the Share Index on Initial Price Date.

"Initial Price Date" has the meaning given in the relevant Final Terms.

"Official Closing Level" means, on any day, the official closing level of the Share Index.

"Strike Price" means a percentage of the Initial Price as specified in the relevant Final Terms.

[Share Index Basket Linked Instruments:

The following Interest Amount per Calculation Amount will be payable on the Interest Payment Date:

(a) If the Final Price of all the Indices comprised in the Basket is higher than the relevant Strike Price, the following Coupon A:

Calculation Amount× (Final Price(a) - Strike Price(a) Initial Price(a)

Where:

"Final Price(a)" is the Final Price of the Share Index of the Basket with the lowest Depreciation Ratio. "Initial Price(a)" is the Initial Price of the Share Index of the Basket with the lowest Depreciation Ratio.

"Strike Price(a)" is the Strike Price of the Share Index of the Basket with the lowest Depreciation Ratio.

"Depreciation Ratio" means

FinalPrice InitialPric

(b) Otherwise, Coupon B (which may be zero).

Definitions:

"Basket" means each and every Share Index specified in the Final Terms.

"Coupon B" means an amount equal to the product of (i) Calculation Amount and (ii) the Coupon B Percentage.

"Coupon B Percentage" has the meaning given in the relevant Final Terms.

"Final Price" means, for each Share Index comprised in the Basket, the Official Closing Level of the Share Index on the Final Price Date.

"Final Price Date" has the meaning given in the relevant Final Terms.

"Initial Price" means, for each Share Index comprised in the Basket, the Official Closing Level of the Share Index on Initial Price Date.

"Initial Price Date" has the meaning given in the relevant Final Terms.

"Official Closing Level" means, on any day, the official closing level of the Share.

"Strike Price" means a percentage of the Initial Price as specified in the Final Terms.

PART 2 – European Call Up & Out

Structure 2:

Single Share Index Linked Instruments:

The following Interest Amount per Calculation Amount will be payable on the Interest Payment Date:

(a) if, from the Initial Price Date, included, to the Final Price Date, included, the Official Closing Level of the Share Index is at any point equal to or higher than Barrier A, Coupon A; or

(b) if, from the Initial Price Date, included, to the Final Price Date, included, the Official Closing Level of the Share Index has never been equal to or higher than Barrier A:

(i) if the Final Price of the Share Index is higher than the Initial Price, the following Coupon B:

Calculation Amount (Final Price - Initial Price )

(ii) if the Final Price of the Share Index is equal to or lower than the Initial Price, Coupon C (which may be zero).

Definitions:

"Barrier A" means a percentage of the Initial Price as specified in the Final Terms.

"Coupon A Percentage" has the meaning given in the relevant Final Terms.

"Coupon A" means an amount equal to the product of (i) Calculation Amount and (ii) the Coupon A Percentage.

"Coupon C Percentage" has the meaning given in the relevant Final Terms.

"Coupon C" means an amount equal to the product of (i) Calculation Amount and (ii) the Coupon C Percentage.

"Final Price Date" has the meaning given in the relevant Final Terms.

"Final Price" means the Official Closing Level of the Share Index on the Final Price Date.

"Initial Price Date" has the meaning given in the relevant Final Terms.

"Initial Price" means the Official Closing Level of the Share Index on Initial Price Date.

"Official Closing Level" means, on any day, the official closing price of the Index.

PART 3 – Call Spread

Structure 3:

Share Index Basket Linked Instruments

The following Interest Amount per Calculation Amount will be payable on the Interest Payment Date:

Calculation Amount x

$$\operatorname{Min}\left(\operatorname{CapLevel}_{i}\left(\underbrace{\frac{\sum\limits_{i=1}^{\sum}\frac{\operatorname{Final Price}_{i} - \operatorname{Initial Price}_{i}}{\operatorname{Initial Price}_{i}}}_{J}\right)\right)$$

Where:

"Final Pricei" is the Final Price of the Share Indexi.

"Initial Pricei" is the Initial Price of the Share Indexi.

"J" is the total number of Shares comprised in the Basket.

Definitions:

"Basket" means each and every Share Index specified in the applicable Final Terms.

"Cap Level" has the meaning given to it in the relevant Final Terms.

"Final Price" means, for each Share Index comprised in the Basket, the Official Closing Level on the Final Price Date.

"Final Price Date" has the meaning given to it in the relevant Final Terms.

"Initial Price" means the maximum Official Closing Level of all the Share Indices comprised in the Basket during the Initial Price

Determination Period.

"Initial Price Determination Period" has the meaning given to it in the relevant Final Terms.

"Official Closing Level" means on any day, the official closing level of a Share Index.

C. Inflation-Linked Interest Instruments:

The below provisions are subject to adjustment as provided in the Terms and Conditions of the Instruments:

Inflation Linked interest payment based on a fixed rate of interest:

Fixed Rate of Interest x [(IT/I0)+Margin]

Inflation Linked interest payment based on a fixed rate of interest and subject to a minimum interest rate:

Max [Floor; Fixed Rate of Interest x [(IT/I0)+Margin]]

Inflation Linked interest payment plus a Margin:

(IT/I0) + Margin

Inflation Linked interest payment plus a Margin subject to a minimum interest rate:

Max[Floor; (IT/I0)+ Margin]

Inflation Linked interest payment based on a fixed rate of interest and subject to a maximum interest rate:

Min[Cap; Fixed Rate of Interest x [(IT/I0)+Margin]]

Inflation Linked interest payment plus a Margin subject to a maximum interest rate:

Min[Cap; (IT/I0)+ Margin]

Definitions:

"Cap" has the meaning given to it in the relevant Final Terms;

"Fixed Rate of Interest" has the meaning given to it in the relevant Final Terms;

"IO" means Inflation Index observation level for Reference Month Tstart;

"IT" means Inflation Index observation level for Reference Month T;

"Floor" has the meaning given to it in the relevant Final Terms;

"Margin" has the meaning given to it in the relevant Final Terms;

"Reference Month Tstart " has the meaning given to it in the relevant Final Terms;

"Reference Month T" has the meaning given to it in the relevant Final Terms;

"T" has the meaning given to it in the relevant Final Terms; and

"Tstart" has the meaning given to it in the relevant Final Terms.

C.10 Derivative component on interest

	The Issuers may issue Instruments with a derivative component on the interest payment.
	Instruments can bear fixed rates, reset rates, floating rates, variable interest rates and also with interest determined by reference to an index (such as CMS-Linked Instruments, Equity Index-Linked Instruments and Inflation-Linked Instruments).
	None of the Share Indices or the Inflation Indices that may be used as reference to calculate the interest payment under the Instruments will be proprietary indices.
	[Issue specific summary:
	[Not applicable – The Instruments do not have a derivative component in the interest payment] / [The interests of the Instruments are determined by reference [to an Equity or Inflation index].
	[None of the Share Indices or the Inflation Indices that may be used as reference to calculate the interest payment under the Instruments will be proprietary indices.]
C.11	Listing and Admission to trading
	Each Series may be listed on the official list of the Irish Stock Exchange and traded on the regulated market of the Irish Stock Exchange and/or any other listing authority, stock exchange and/or quotation system (each, a "Stock Exchange") (as may be agreed between the relevant Issuer, the Guarantor and the relevant Dealer and specified in the relevant Final Terms) or may be unlisted. Under Spanish law, unlisted Instruments are subject to a different tax regime than that applicable to listed Instruments and, if issued under the Programme, such Instruments will be the subject of a supplement to the Base Prospectus.
C.15	Description of how the value of the Securities is affected by the value of the underlying Asset
	The following table sets out illustrative values of the amounts payable per Instrument on the relevant Interest Payment Date. The value of the underlying will only affect the interest payments but not the principal amounts.
	[Issue specific summary [This Element C.15 only to be included where the Securities are derivative securities for the purpose of Commission Regulation (EC) No. 809/2004 (as amended)]:
	[insert table]
	These Instruments are derivative securities and their value may go down as well as up.]
	Worst case scenario: In a worst case scenario the amount payable per Calculation Amount at the [Interest Payment Date] will be [] if [] [Not Applicable]. Worst case scenario is defined as one in which the amount payable under the Calculation Amount shall be either (i) zero as a result of (a) Final Price of the Share Index being equal to or lower than the Strike Price or (b) the Final Price of the Share Index being equal to or lower than the Initial Price; or (ii) the floor amount as this is established by the Issuer in the Final Terms.
C.16	Expiration Date or Maturity Date of the Instruments
	[Issue specific summary [This Element C.16 only to be included where the Instruments are derivative securities for the purpose of Commission Regulation (EC) No. 809/2004 (as amended)]:
	[The Maturity Date of the Securities is [•], subject to adjustment] [or, if earlier the date on which the [Call] [Put] Option is exercised], subject to adjustment.]
C.17	Settlement procedures of the Instruments
	The Instruments will be settled on the Maturity Date at the relevant amount per Instrument.
	[For the purposes of the Issue specific summary: This Element C.17 only to be included where the Securities are derivative securities for the purpose of Commission Regulation (EC) No. 809/2004 (as amended)]

	[Issue specific summary [This Element C.18 only to be included where the Instruments are derivative securities for the purpose of Commission Regulation (EC) No. 809/2004 (as amended)]:
	For variable interest Instruments, the return is illustrated in item C.10 above.
	These Instruments are derivative securities and their value may go down as well as up.]
C.19	The exercise price or the final reference price of the underlying
	[This Element C.19 only to be included where the Instruments are derivative securities for the purpose of Commission Regulation (EC) No. 809/2004(as amended)][Not Applicable]
C.20	A description of the type of the underlying and where the information of the underlying can be found
	Equity index(es) and inflation index(ices).
	[This Element C.20 only to be included where the Notes are derivative securities for the purpose of Commission Regulation (EC) No. 809/2004(as amended)]
	[list all Index in each case followed by: See [Bloomberg] [Reuters] Screen [•]Page [•]

### SECTION D - RISKS

Elemen	Key risks regarding the Issuers and the Guarantor
<b>D.</b> Z	
	Each Issuer is a finance vehicle established by the Guarantor for the purpose of issuing Instruments under the Programme and
	on-lending the proceeds within the Santander Group. Each Issuer is therefore dependent upon other members of the Group
	paying interest on and repaying their loans in a timely fashion. Should any Group member fail to pay interest on or repay any
	loan in a timely fashion this could have a material adverse effect on the ability of the relevant Issuer to fulfil its obligations under
	Instruments issued under the Programme. The main risks relating to the Santander Group operation are, amongst others:
	Because the Group's loan portfolio is concentrated in Continental Europe, the United Kingdom, Latin America and the
	United States, adverse changes affecting the economies of Continental Europe, the United Kingdom, certain Latin America
	countries or the United States could adversely affect the Group's financial condition.
	The Group is vulnerable to disruptions and volatility in the global financial markets.
	• The Group may suffer adverse effects as a result of the ongoing economic and sovereign debt tensions in the Eurozone.
	Exposure to sovereign debt could have a material adverse effect on the Group.
	• The Group growth, asset quality and profitability in Latin America may be adversely affected by volatile macroeconomic
	and political conditions.
	The Group is exposed to risk of loss from legal and regulatory proceedings.
	• The Group is subject to substantial regulation which could adversely affect its business and operations.
	• The Group are subject to potential intervention by any of our regulators or supervisors, particularly in response to
	customer complaints.
	• The Group is subject to review by taxing authorities, and an incorrect interpretation by the Group of their laws and
	regulations may have a material adverse effect on the Group.
	• The Group may not be able to detect money laundering and other illegal or improper activities fully or on timely basis,
	which could expose the Group to additional liability and could have a material adverse effect on it.
	Changes in taxes and other assessments may adversely affect the Group.
	Changes in accounting standards could impact reported earnings.
	<ul> <li>The Group's financial statements are based in part on assumptions and estimates which, if inaccurate, could cause material</li> </ul>
	misstatement of the results of the Group operations and financial position.
	<ul> <li>Disclosure controls and procedures over financial reporting may not prevent or detect all errors or acts of fraud.</li> </ul>

- Liquidity and funding risks are inherent in the Group's business and could have a material adverse effect on the Group.
- Credit, market and liquidity risk may have an adverse effect on the Group's credit ratings and its cost of funds. Any downgrading in the Group's credit rating would likely increase its cost of funding, require the Group to post additional collateral or take other actions under some of the Group's derivative contracts and adversely affect its margins and results of operations.
- If the level of non-performing loans increases or the credit quality deteriorates in the future, or if our loan loss reserves are insufficient to cover loan losses, this could have a material adverse effect on us.
- The value of the collateral securing the Group's loans may not be sufficient, and the Group may be unable to realise the full value of the collateral securing its loan portfolio.
- The Group is subject to counterparty risk in its banking business.
- The Group's financial results are constantly exposed to market risk. The Group is subject to fluctuations in interest rates and other market risks, which may materially and adversely affect the Group.
- Market conditions have resulted and could result in material changes to the estimated fair values of the Group's financial assets. Negative fair value adjustments could have a material adverse effect on the Group's operating results, financial condition and prospects.
- The Group is subject to market, operational and other related risks associated with the Group's derivative transactions that could have a material adverse effect on the Group.
- The Group is subject to market, operational and other related risks associated with our derivative transactions that could have a material adverse effect on us.
- If the Group fails to successfully implement and continue to improve our risk management policies, procedures and methods, including our credit risk management system, could materially and adversely affect us, and we may be exposed to unidentified or unanticipated risks.
- The financial problems faced by the Group's customers could adversely affect the Group.
- Changes in the Group's pension liabilities and obligations could have a material adverse effect on the Group.
- The Group depends in part upon dividends and other funds from subsidiaries.
- Increased competition and industry consolidation may adversely affect the Group's results of operations.

 The Group's ability to maintain its competitive position depends, in part, on the success of new products and services the Group offers its clients and the Group's ability to continue offering products and services from third parties, and the Group may not be able to manage various risks its faces as the Group expands its range of products and services that could have a material adverse effect on the Group.

- If the Group is unable to manage the growth of its operations this could have an adverse impact on its profitability.
- Goodwill impairments may be required in relation to acquired businesses.
- The Group relies on recruiting, retaining and developing appropriate senior management and skilled personnel.
- The Group relies on third parties for important products and services.
- Damage to the Group's reputation could cause harm to the Group's business prospects.
- The Group engages in transactions with its subsidiaries or affiliates that others may not consider to be on an arm's-length basis.

• Any failure to effectively improve or upgrade the Group's information technology infrastructure and management information systems in a timely manner could have a material adverse effect on the Group.

# Risks relating to data collection, processing and storage systems are inherent in the Group business. D.3 Key risks regarding the Securities There are also risks associated with the Instruments and with the markets. These risks may include, amongst others: Taxation in Spain: Under Spanish Law, payments of income in respect of the listed Instruments will not be subject to Spanish withholding tax provided that the relevant Issuer or the Guarantor receives certain information concerning the Instruments. If such information is not received by the relevant Issuer or the Guarantor, as the case may, it will be required to apply Spanish withholding tax to any payment of interest in respect of the relevant Instruments, or income arising from the payment of Instruments issued below par; The US Hiring Incentives to Restore Employment Act withholding may affect payments on the Instruments; U.S. Foreign Account Tax Compliance Act Withholding; Withholding under the EU Savings Directive; The implementation of the EU Savings Directive;

- The implementation of the EU Crisis Management Directive could materially affect the value of any Instruments.
- The Commissioner (which owes certain obligations to the Syndicate of Holders (as described in the Issue and Paying Agency Agreement) will be appointed by the relevant Issuer and may also be an employee or officer of such Issuer or of the

Guarantor;

- The Spanish Insolvency Law, provides, among other things, that: (i) any claim may become subordinated if it is not reported to the insolvency administrators (administradores concursales) within a certain period, (ii) provisions in a contract granting one party the right to terminate by reason only of the other's insolvency may not be enforceable, and (iii) interest (other than interest accruing under secured liabilities up to an amount equal to the value of the asset subject to the security) shall cease to accrue as from the date of the declaration of insolvency and any amount of interest accrued up to such date (other than any interest accruing under secured liabilities up to an amount equal to the value of the asset subject to the security) shall become subordinated. In addition, recent amendments to the Insolvency Law have been implemented which, in certain instances, have the effect of modifying or impairing creditors' rights;
- Prospective investors should make their own evaluations to determine whether an investment in the Instruments is appropriate in their particular circumstances and should consult with their legal, business and tax advisers accordingly;
- Instruments issued under the Programme will be new securities which may not be widely distributed and for which there is currently no active trading market;
- Instruments may be redeemable at the relevant Issuer's option in certain circumstances. If such option is exercised, an investor may not be able to reinvest the redemption proceeds in a comparable security at an effective interest rate as high as that of the relevant Instruments.
- Because the Global Instruments are held by or on behalf of Euroclear and Clearstream, Luxembourg, investors will have to rely on their procedures for transfer, payment and communication with the relevant Issuer and/or the Guarantor;
- Instruments subject to optional redemption by the Issuers, which is likely to limit their market value.
- In accordance with applicable regulations, the Subordinated Instruments may not be early redeemed due to the nonpayment of the Subordinated Instruments, or of other debts of the Issuer or of any members of its group.
- The Group may issue Instruments with interest determined by reference to an inflation or equity index (each, a Relevant Index). Potential investors should be aware that the market price of such Instruments may be volatile and that they may receive no interest. In addition, potential investors should be aware that: (i) a Relevant Index may be subject to significant fluctuations that may not correlate with changes in interest rates, currencies or other indices; (ii) if a Relevant Index is applied to Instruments in conjunction with a multiplier greater than one (or contains some other leverage factor) the effect of changes in the Relevant Index on interest payable likely will be magnified; and (iii) the timing of changes in a Relevant Index may affect the actual yield to investors.
- The Issuers may issue Instruments where the issue price is payable in more than one instalment. Failure to pay any subsequent instalment could result in an investor losing all of its interest payments.
- The Issuers may issue Inverse Floating Rate Instruments which have an interest rate equal to a fixed rate minus a rate based upon a reference rate such as the London inter-bank offer rate ("LIBOR"). The market values of those Instruments typically are more volatile than market values of other conventional floating rate debt securities based on the same reference rate (and with otherwise comparable terms).
- The Issuers may issue Fixed/Floating Rate Instruments. Such Instruments may bear interest at a rate that may convert from a fixed rate to a floating rate, or from a floating rate to a fixed rate. Where the relevant Issuer has the right to effect such a conversion, this will affect the secondary market and the market value of the Instruments since the Issuer may be expected to convert the rate when it is likely to produce a lower overall cost of borrowing.
- The Issuers may issue Instruments at a substantial discount or premium from their principal amount. The market values of such Instruments tend to fluctuate more in relation to general changes in interest rates than do prices for conventional interest-bearing securities.
- The investment in Equity Index-Linked Interest Instruments and Inflation Linked Interest Instruments entails certain risks and it is only suitable for certain potential kind of investors.
- The terms of Equity Index-Linked Interest Instruments and Inflation Linked Interest Instruments differ from those of ordinary debt securities and may not pay interest on maturity, depending on the performance of the relevant underlying Index or Share Index.
- The value of Equity Index-Linked Interest Instruments and Inflation Linked Interest Instruments may be influenced by unpredictable factors beyond the Issuer's and the Guarantor's control.
- There are certain considerations regarding the use of Equity Index-Linked Interest Instruments or Inflation Linked Interest Instruments as hedging instruments involving correlation risks.
- The effect of the liquidity of the relevant underlying Index or Share Index on Equity Index- Linked Interest Instruments and Inflation Linked Interest Instruments pricing.
- Exchange rates and exchange controls may affect the value or return of the Equity Index-Linked Interest Instruments or

Inflation Linked Interest Instruments.

Investors have no shareholder rights.

D.6

- Potential conflicts of interest between the investor and the The Bank of New York Mellon, London Branch or such other calculation agent as may be specified as Calculation Agent in the relevant Final Terms ("Calculation Agent").
- The Calculation Agent may determine that a Market Disruption Event (as defined herein) or a failure to open of an Exchange or Related Exchange has occurred or exists on a relevant date of valuation, and any consequential postponement of such date of valuation may have an adverse effect on the value of the Instruments.
- When determining the value and/or performance of the relevant underlying Indices or Share Indices in respect of a Series of Equity Index-Linked Interest Instruments or Inflation Linked Interest Instruments may provide for a cap or be subjected to a floor, such that any value and/or performance of the relevant underlying Index or Share Index (or individual basket components) in excess or below the applicable cap or floor, respectively, will not be taken into account for the purposes of the relevant determination.
- Santander Issuances' obligations under Subordinated Instruments will be unsecured and subordinated and will rank junior in priority of payment to all unsubordinated obligations of Santander Issuances. The Guarantor's obligations under the Subordinated Guarantee will be unsecured and subordinated and will rank junior in priority of payment to all unsubordinated obligations of the Guarantor.
- One or more independent credit rating agencies may assign credit ratings to the Instruments. The ratings may not reflect the potential impact of all risks related to structure, market, additional factors discussed above, and other factors that may affect the value of the Instruments. A credit rating is not a recommendation to buy, sell or hold securities and may be revised or withdrawn by the rating agency at any time.

Additionally, the risks relating to investment in the Instruments depend on their features and may include, *inter alia*, risks relating to (but not limited to) operational/business risk, credit risk, liquidity risk, interest rate risk, regulatory risk, reputational risk, competition risk, unsecured obligations, market risk, hedging and potential conflicts of interest, tax liabilities, expenses and taxation, third party risk, structural risks relating to particular Instruments, including with respect to certain underlying, no claim against the reference item(s) to which the Instruments relate, exchange rate risks, settlement disruption, illegality and cancellation, time lag after redemption or exercise, settlement risk, possible illiquidity of Instruments, equity risk, underlying volatility risk, fund risk, failure to deliver due to illiquidity, inflation risk, modification, meetings, market disruption, optional redemption, a requirement to hold a minimum amount of Instruments, transfer restrictions and exchange, listing and legal regulation risk.

Risk Warning [Issue Specific Summary: This Element D.6 only to be included where the Instruments are derivative securities for the purpose of Commission Regulation (EC) No. 809/2004 (as amended)]

- the Instruments issued under this Base Prospectus, including Structured Instruments, cannot have a negative yield for the investor. The Structured Instruments return is linked to the performance of one or more underlying (such as indices, or baskets of indices);
- the Issue Price of the Instruments may be more than the market value of such Instruments as at the Issue Date, and the price of the Instruments in secondary market transactions; and
- if the relevant Instruments include leverage, potential holders of such Instruments should note that these Instruments will involve a higher level of risk. Investors should therefore only invest in leveraged Instruments if they fully understand the effects of leverage.

Element		
E.2b	Use of proceeds	
	The net proceeds of the issue of each tranche of Instruments will be used for the general funding purposes of the Group.	
E.3	Terms and conditions of the offer:	
	Denomination: Instruments will be issued in such denominations as may be specified in the relevant Final Terms, subject to a	
	minimum denomination of €1,000 or, if the Instruments are denominated in a currency other than euro, the equivalent in	
	another currency at the date of issue. For each issue of securities a minimum tradeable amount could be set out in the relevant	
	Final Terms.	
	Interest: Instruments are interest-bearing. Interest may accrue at a fixed, reset or floating rate or other variable rate and may	
	vary during the lifetime of the relevant Series.	
	Issue Price: Instruments may be issued at par or at a discount to par or a premium over par and on a fully paid basis, as specified	
	in the relevant Final Terms. The issue price and the principal amount of the relevant tranche of Instruments will be determined	

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	before filing of the relevant Final Terms of each tranche on the basis of then prevailing market conditions.
	Maturity: Instruments may be issued with any maturity subject to compliance with all applicable legal and/or regulatory and/or
	central bank requirements. Subordinated Instruments qualifying as regulatory capital (recursos propios) in accordance with Bank
	of Spain requirements will have a maturity of not less than five years.
	Where Instruments have a maturity of less than one year and either (a) the issue proceeds are received by the Issuer in the
	United Kingdom or (b) the activity of issuing the Instruments is carried on from an establishment maintained by the relevant
	Issuer in the United Kingdom, such Instruments must: (i) have a minimum redemption value of £100,000 (or its equivalent in
	other currencies) and be issued only to persons whose ordinary activities involve them in acquiring, holding, managing or
	disposing of investments (as principal or agent) for the purposes of their businesses or who it is reasonable to expect will
	acquire, hold, manage or dispose of investments (as principal or agent) for the purposes of their businesses; or (ii) be issued in
	other circumstances which do not constitute a contravention of section 19 of the Financial Services and Markets Act 2000 by the
	relevant Issuer.
	Redemption: Instruments may be redeemable at the redemption amount specified in the relevant Final Terms subject to
	compliance with all applicable legal and/or regulatory requirements. Early redemption will be permitted for taxation reasons,
	but otherwise early redemption will be permitted only to the extent specified in the relevant Final Terms.
	Any early redemption of Subordinated Instruments qualifying as regulatory capital (recursos propios) is subject to the prior
	consent of the Bank of Spain and may not take place within a period of five years from their date of issue or as otherwise
	permitted by the Bank of Spain and they may not be redeemed at the option of the holder of the relevant Instruments (the
	"Holder") prior to their stated maturity.
	Subordinated Instruments may not be redeemed at the option of the Holder prior to their stated maturity.
	Purchase: The Issuers and the Guarantor and any of their respective subsidiaries or any third party designated by any of them,
	may at any time purchase Instruments in the open market or otherwise and at any price provided that, in the case of Definitive
	Instruments, all unmatured Coupons appertaining thereto are purchased therewith.
	In the case of Subordinated Instruments which qualify as regulatory capital (recursos propios), the purchase of the Instruments
	by the Issuer or any of its subsidiaries shall take place in accordance with the requirements of Spanish law (including for this
	purpose Bank of Spain's regulations in so far as the Issuer seeks to maintain eligibility of such instruments as regulatory capital).
	Clearing Systems: Euroclear, Clearstream, Luxembourg and/or, in relation to any Instruments, any other clearing system as may
	be specified in the relevant Final Terms.
	Terms and conditions of the offer: If so specified in the relevant Final Terms, the Instruments may be offered to the public in a
	non-exempt offer in one or more specified Public Offer Jurisdictions (as defined herein).
	The terms and conditions of each offer of Instruments will be specified in the applicable Final Terms.
	An Investor intending to acquire or acquiring any Instruments in a non-exempt offer from an authorised offeror will do so, and
	offers and sales of such Instruments to an Investor by such authorised offeror will be made, in accordance with any terms and
	other arrangements in place between them.
E.4	Description of any interest of natural and legal persons involved in the issue/offer that is material to the issue/offer including
	conflicting interests
	The relevant Dealers may be paid fees in relation to any issue of Instruments under the Programme. Any such Dealer and its
	affiliates may also have engaged, and may in the future engage, in investment banking and/or commercial banking transactions
	with, and may perform other services for, the Issuer and the Guarantor and their affiliates in the ordinary course of business.
E.7	Expenses charged to the investor by the Issuer or an Offeror
	The expenses and taxes to be charged to the subscriber or purchaser of the Instruments will be specified in the relevant Final
	Terms