Issuance Conditions of the Bonds Pertaining to the Initial Listing Application

Japan Finance Organization for Municipalities

ISSUANCE CONDITIONS OF THE BONDS PERTAINING TO THE INITIAL LISTING APPLICATION

Type of Information: Issuance Conditions of the Bonds Pertaining to the

Initial Listing Application

Date of Announcement: 28 January 2021

Issuer Name: Japan Finance Organization for Municipalities

Name and Title of Representative: SATO Fumitoshi, President and Chief Executive

Officer

Address of Head Office: Shisei Kaikan

1-3, Hibiya Koen

Chiyoda-ku, Tokyo 100-0012

Japan

Telephone: +81-3-3539-2697

Contact Person: IBARAKI Yuko, Manager, Finance, Finance

Department

Type of Securities: Unsecured and unsubordinated notes

Total Issuance Value of Securities: EUR500,000,000

Contents of Programme Information:

Date of Announcement: 31 January 2020

Scheduled Issuance Period: 3 February 2020 to 2 February 2021

Maximum Outstanding Issuance Amount: \display3,000,000,000,000

Matters related to Financial Instruments Exchange

Market, etc.:

Not Applicable

Address of Website for Announcement: https://www.jpx.co.jp/english/equities/products/

tpbm/announcement/index.html

Status of Submission of Annual Securities Reports: Not Applicable

Names of the Joint Lead Managers (the "Joint Lead

Managers"):

Barclays Bank PLC BNP Paribas

Goldman Sachs International Mizuho International plc

Notes to Investors:

- 1. TOKYO PRO-BOND Market is a market principally for professional investors and bonds listed on the market ("TOKYO PRO-BOND Market Listed Bonds") may involve high risk. Investors should act with responsibility and be aware of the listing qualification, timely disclosure requirements that apply to issuers of TOKYO PRO-BOND Market Listed Bonds and associated risks such as the fluctuation in market prices. Prospective investors should make an investment judgement only after having carefully considered the contents of these Issuance Conditions of the Bonds Pertaining to the Initial Listing Application.
- 2. The regulatory framework for TOKYO PRO-BOND Market is different in certain fundamental respects from the regulatory framework applicable to existing exchange markets in Japan. Investors should be aware of the rules and regulations of the TOKYO PRO-BOND Market, which are available on the website of Tokyo Stock Exchange, Inc.

- 3. The notes issued pursuant to these Issuance Conditions of the Bonds Pertaining to the Initial Listing Application fall within disclosure exempt securities under Article 3, item 2 of the Financial Instruments and Exchange Act of Japan (Act No. 25 of 1948, as amended) (the "FIEA"), and as such, no "specified securities information" (*tokutei shouken jouhou*) specified in Article 27-31, Paragraph 1 of the FIEA is required to be delivered or made public in respect of the offering of such notes in Japan under the FIEA. These Issuance Conditions of the Bonds Pertaining to the Initial Listing Application therefore do not comprise a "specified securities information" (*tokutei shouken jouhou*) specified in Article 27-31, Paragraph 1 of the FIEA or any amendment thereto specified in Article 27-31, Paragraph 4 of the FIEA.
- 4. The Tokyo Stock Exchange, Inc. does not make any representations or warranties with regard to any part of these Issuance Conditions of the Bonds Pertaining to the Initial Listing Application (including, but not limited to, whether these Issuance Conditions of the Bonds Pertaining to the Initial Listing Application (a) contain a false statement on important matters or (b) lack a statement on: (i) important matters that should be stated or (ii) a material fact that is necessary for avoiding misunderstanding), and will not be liable to any damages or any other liabilities.
- 5. These Issuance Conditions of the Bonds Pertaining to the Initial Listing Application have been prepared solely by, and is the sole responsibility of, the Issuer, and its contents have not been independently verified by the Joint Lead Managers. To the fullest extent permitted by law, none of the Joint Lead Managers accepts any responsibility for the contents of these Issuance Conditions of the Bonds Pertaining to the Initial Listing Application or for any other statement, made or purported to be made by any Joint Lead Manager or on its behalf in connection with the Issuer or the issue and offering of the notes described herein. The Joint Lead Managers accordingly disclaim all and any liability whether arising in tort or contract or otherwise (save as referred to above) which they might otherwise have in respect of these Issuance Conditions of the Bonds Pertaining to the Initial Listing Application or any such statement.

FINAL TERMS

PROHIBITION OF SALES TO EEA RETAIL INVESTORS: The Notes are not intended to be offered, sold or otherwise made available to and should not be offered, sold or otherwise made available to any retail investor in the European Economic Area ("**EEA**"). For these purposes, a retail investor means a person who is one (or more) of: (i) a retail client as defined in point (11) of Article 4(1) of Directive 2014/65/EU (as amended, "**MiFID II**"); or (ii) a customer within the meaning of Directive (EU) 2016/97, where that customer would not qualify as a professional client as defined in point (10) of Article 4(1) of MiFID II. Consequently no key information document required by Regulation (EU) No. 1286/2014 (the "**PRIIPs Regulation**") for offering or selling the Notes or otherwise making them available to retail investors in the EEA has been prepared and therefore offering or selling the Notes or otherwise making them available to any retail investor in the EEA may be unlawful under the PRIIPs Regulation.

PROHIBITION OF SALES TO UK RETAIL INVESTORS – The Notes are not intended to be offered, sold or otherwise made available to and should not be offered, sold or otherwise made available to any retail investor in the United Kingdom ("UK"). For these purposes, a retail investor means a person who is one (or more) of: (i) a retail client, as defined in point (8) of Article 2 of Regulation (EU) No 2017/565 as it forms part of domestic law by virtue of the European Union (Withdrawal) Act 2018 ("EUWA"); (ii) a customer within the meaning of the provisions of the UK Financial Services and Markets Act 2000 ("FSMA") and any rules or regulations made under the FSMA to implement Directive (EU) 2016/97, where that customer would not qualify as a professional client, as defined in point (8) of Article 2(1) of Regulation (EU) No 600/2014 as it forms part of domestic law by virtue of the EUWA. Consequently no key information document required by Regulation (EU) No 1286/2014 as it forms part of domestic law by virtue of the EUWA (the "UK PRIIPs Regulation") for offering or selling the Notes or otherwise making them available to retail investors in the UK has been prepared and therefore offering or selling the Notes or otherwise making them available to any retail investor in the UK may be unlawful under the UK PRIIPs Regulation.

UK MIFIR product governance / Professional investors and ECPs only target market — Solely for the purposes of each manufacturer's product approval process, the target market assessment in respect of the Notes has led to the conclusion that: (i) the target market for the Notes is only eligible counterparties, as defined in the FCA Handbook Conduct of Business Sourcebook, and professional clients, as defined in Regulation (EU) No 600/2014 as it forms part of domestic law by virtue of the EUWA; and (ii) all channels for distribution of the Notes to eligible counterparties and professional clients are appropriate. Any person subsequently offering, selling or recommending the Notes (a "distributor") should take into consideration the manufacturers' target market assessment; however, a distributor subject to the FCA Handbook Product Intervention and Product Governance Sourcebook is responsible for undertaking its own target market assessment in respect of the Notes (by either adopting or refining the manufacturers' target market assessment) and determining appropriate distribution channels.

Singapore Securities and Futures Act Product Classification – Solely for the purposes of its obligations pursuant to sections 309B(1)(a) and 309B(1)(c) of the Securities and Futures Act (Chapter 289 of Singapore) (as modified or amended from time to time, the "**SFA**"), JFM has determined, and hereby notifies all relevant persons (as defined in Section 309A of the SFA) that the Notes are "prescribed capital markets products" (as defined in the Securities and Futures (Capital Markets Products) Regulations 2018).

Japan Finance Organization for Municipalities
Issue of Series 86
EUR500,000,000
0.010 per cent. Notes due 2028
under the \frac{1}{3},000,000,000,000
Global Medium Term Note Programme

PART A – CONTRACTUAL TERMS

Any person making or intending to make an offer of the Notes may only do so in circumstances in which no obligation arises for JFM or any Dealer to publish a prospectus pursuant to Article 3 of the Prospectus Regulation (EU) 2017/1129 (the "**Prospectus Regulation**") or supplement a prospectus pursuant to Article 23 of the Prospectus Regulation, in each case, in relation to such offer.

Terms used herein shall be deemed to be defined as such for the purposes of the Conditions set forth in the Base Prospectus dated 7 August 2020 and the supplement to it dated 17 December 2020 (the "Base Prospectus"). This document constitutes the Final Terms of the Notes described herein and must be read in conjunction with the Base Prospectus. In order to get the full information on JFM and the offer of the Notes, both the Base Prospectus and this Final Terms must be read in conjunction. The Base Prospectus is available for viewing on the website of the Luxembourg Stock Exchange (www.bourse.lu).

1. (i) Series Number: 86

(ii) Tranche Number: 1

(iii) Date on which the Notes become Not Applicable

fungible:

2. Specified Currency or Currencies: Euro ("EUR")

3. Aggregate Nominal Amount:

(i) Series: EUR500,000,000

(ii) Tranche: EUR500,000,000

4. Issue Price: 101.07 per cent. of the Aggregate Nominal Amount plus

accrued interest, if any, from 2 February 2021

5. (i) Specified Denominations: EUR100,000 and integral multiples of EUR1,000 in

excess thereof

(ii) Calculation Amount: EUR1,000

6. (i) Issue Date: 2 February 2021

(ii) Interest Commencement Date: Issue Date

7. Maturity Date: 2 February 2028

8. Interest Basis: 0.010 per cent. Fixed Rate

9. Redemption Basis: Subject to any purchase and cancellation or early

redemption, the Notes will be redeemed on the Maturity

Date at 100 per cent. of their nominal amount

10. Put/Call Options: Not Applicable

11. Date President's approval for issuance of 27 January 2021

Notes obtained:

PROVISIONS RELATING TO INTEREST (IF ANY) PAYABLE

12. Fixed Rate Note Provisions: Applicable

(i) Rate of Interest: 0.010 per cent. per annum payable annually in arrear on

each Interest Payment Date

(ii) Interest Payment Date(s): 2 February in each year subject to the Following Business

Day Convention (Unadjusted) with Additional Business

Centre being Tokyo and London

(iii) Fixed Coupon Amount: EUR0.10 per Calculation Amount

(iv) Broken Amount(s): Not Applicable

(v) Day Count Fraction: Actual/Actual (ICMA)

(vi) Determination Dates: Not Applicable

13. Floating Rate Note Provisions: Not Applicable

14. Zero Coupon Note Provisions: Not Applicable

PROVISIONS RELATING TO REDEMPTION

15. Call Option: Not Applicable

16. Put Option: Not Applicable

17. Final Redemption Amount of each

Note:

EUR1,000 per Calculation Amount

18. Early Redemption Amount Par (being EUR1,000 per Calculation Amount)

Early Redemption Amount(s) per Calculation Amount payable on redemption for taxation reasons or on event of default or other early redemption:

GENERAL PROVISIONS APPLICABLE TO THE NOTES

19. Form of Notes: Registered Notes, evidenced by a Regulation S Global

Registered Note. The Notes evidenced by the Regulation S Global Registered Note will be held under the new safekeeping structure ("New Safekeeping Structure" or "NSS"), be registered in the name of a common safekeeper (or its nominee) for Euroclear and/or Clearstream, Luxembourg and the Regulation S Global Registered Note will be deposited on or around the Issue Date with the common safekeeper for Euroclear and/or

Clearstream, Luxembourg.

20. New Global Note: No

21. Additional Financial Centre(s): London and Tokyo

22. Talons for future Coupons to be attached No to Definitive Notes (and dates on which

such Talons mature):

23. Reserved Matters Quorum: Three-Quarters Quorum

LISTING AND ADMISSION TO TRADING APPLICATION

This Final Terms comprises the final terms required to have the Notes admitted to the Official List of the Luxembourg Stock Exchange and admitted to trading to the Euro MTF Market of the Luxembourg Stock Exchange pursuant to JFM's Medium Term Note Programme.

Signed on behalf of Japan Finance Organization for Municipalities:

By:

Duly authorised

Date:

27 January 2021

PART B - OTHER INFORMATION

LISTING AND ADMISSION TO 1. TRADING

Application has been made for the Notes to be admitted to listing on the official list of the Luxembourg Stock Exchange and admitted to trading on the Euro MTF Market of the Luxembourg Stock Exchange. Application has been made for the Notes to be displayed on the Luxembourg Green

Exchange (LGX).

Application has been made for the Notes to be listed and admitted to trading on the TOKYO PRO-BOND Market of the Tokyo Stock Exchange with effect from the first business day in Tokyo following the Issue Date. Application has been made for the Notes to be displayed on the TOKYO PRO-BOND Market Green and Social Bonds Platform.

2. **RATINGS**

> Ratings: The Notes to be issued are expected to be rated:

> > S&P: A+ Moody's: A1

3. INTERESTS OF NATURAL AND LEGAL PERSONS INVOLVED IN THE ISSUE/OFFER

Save as discussed in "Subscription and Sale", so far as JFM is aware, no person involved in the offer of the Notes has an interest material to the offer.

4. TOTAL EXPENSES

> Estimated total expenses: Estimated total expenses related to admission to trading is

EUR4,300.

YIELD 5.

> Indication of yield: Calculated as -0.142 per cent. on the Issue Date.

> > As set out above, the yield is calculated at the Issue Date on the basis of the Issue Price. It is not an indication of future

yield.

OPERATIONAL INFORMATION 6.

> ISIN: XS2291905474

Common Code: 229190547

FISN: See the website of the Association of National Numbering

> Agencies (ANNA) or alternatively sourced from the responsible National Numbering Agency that assigned the

ISIN

CFI Code: **DTFNFR**

Legal Entity Identifier 5493007YYYNZ4NMEOD64

Any clearing system(s) other than Not Applicable Euroclear Bank SA/NV and Clearstream Banking S.A. and/or DTC and the relevant identification number(s):

Names and addresses of additional

Paying Agent(s) (if any):

MUFG Bank, Ltd., London Branch Ropemaker Place

25 Ropemaker Street London EC2Y 9AN

Intended to be held in a manner which would allow Eurosystem eligibility:

Yes. Note that the designation "yes" simply means that the Notes are intended upon issue to be deposited with one of the ICSDs as common safekeeper and registered in the name of a nominee of one of the ICSDs acting as common safekeeper, and does not necessarily mean that the Notes will be recognised as eligible collateral for Eurosystem monetary policy and intra day credit operations by the Eurosystem either upon issue or at any or all times during their life. Such recognition will depend upon the ECB being satisfied that Eurosystem eligibility criteria have been met.

7. **DISTRIBUTION**

(i) Method of distribution: Syndicated

(ii) If syndicated:

(A) Names of Managers:

Barclays Bank PLC

BNP Paribas

Goldman Sachs International Mizuho International plc

(B) Date of Subscription Agreement:

27 January 2021

(C) Stabilising Managers

Barclays Bank PLC

(if any):

(iii) If non-syndicated, name Dealer:

Not Applicable

(iv) Indication of the overall amount of the underwriting commission and of the placing commission: 0.15 per cent. of the Aggregate Nominal Amount

(v) U.S. Selling Restrictions (Categories of potential investors to which the Notes are offered):

Reg. S Compliance Category 2; TEFRA not applicable

8. **USE OF PROCEEDS**

(i) Use of Proceeds:

The net proceeds, or an amount equal to the net proceeds, of the issuance of the Notes will be used exclusively to finance or re-finance, in whole or in part, existing and/or future Eligible Projects (as defined below), by way of loans made by JFM to local governments, made at any time following the date falling 12 months prior to the Issue Date.

"Eligible Projects" means sewerage projects which meet the Eligibility Criteria (as defined below).

"Eligibility Criteria" means sewerage projects, for which the purposes are, the development, construction, maintenance, update or operation of sewerage-related assets that comply with Japanese laws relating to sewerage drainage standards (including the Sewerage Act (Act No. 79 of 1958, as amended), the Water Pollution Act (Act No. 138 of 1970, as amended) and the Purification Tank Act (Act No. 43 of 1983, as amended)) (the "Japanese Sewerage Laws"), including sewerage management-related facilities, sewerage facilities or equipment and sewerage pipes.

(ii) Process for Project Evaluation and Selection:

Local governments in Japan that are seeking funding for sewerage-related projects from JFM begin by engaging in consultation with either the national or prefectural government (as applicable) and will formulate sewerage business plans. Such local governments will then seek consent or approval with regard to the borrowing required to conduct such sewerage business plans from the relevant government. To obtain such consent or approval a local government's business plan is required to comply with the Japanese Sewerage Laws. Following receipt of the necessary consent or approval, a local government can apply to JFM for funding; all lending by JFM to Eligible Projects must go through the consent or approval process mentioned above.

JFM has established a Green Bond Working Group, consisting of members from JFM's Corporate Planning Department, Finance Department and Loan Department including members who have experience in local government projects related to the environment, that is responsible for selecting Eligible Projects based on the Eligibility Criteria and ensuring that the allocation of the net proceeds (or an amount equal to the net proceeds) of the issuance of the Notes is in alignment with the Eligibility Criteria. JFM's Loan Department is responsible for confirming that a local government applying for funding has obtained the required consent or approval for the funding from the relevant government.

(iii) Management of Proceeds:

JFM's Green Bond Working Group will track, monitor and account for the net proceeds (or an amount equal to the net proceeds) of the issuance of the Notes. Prior to allocation of such amount to Eligible Projects, such amount will be held in JFM's liquidity portfolio, including cash and cash equivalents.

Payment of principal and interest on the Notes will be made from JFM's general funds and will not be directly linked to the performance of any Eligible Project. (iv) Reporting:

JFM's Green Bond Working Group will conduct a survey of its local government borrowers in respect of the environmental impact of their sewerage projects which JFM finances.

Following that survey, JFM will select certain Eligible Projects with respect to which the relevant local governments have returned effective responses, to form the "Effective Portfolio". JFM's intension is to select an Effective Portfolio that includes loans of an aggregate principal amount equivalent to the net proceeds of the Notes. JFM's Green Bond Working Group will then report on the Effective Portfolio as set out below.

JFM intends to report annually on its website the following information until full allocation of the net proceeds (or an amount equal to the net proceeds) from the issuance of the Notes:

- (i) The amount of net proceeds (or an amount equal to the net proceeds) from the issuance of the Notes that have been allocated to Eligible Projects in the Effective Portfolio;
- (ii) A breakdown of the Effective Portfolio by project type (expected to include sewerage treatment plants, advanced treatment plants, sludge treatment plants, pump stations and pipes, as well as others);
- (iii) Certain expected or estimated key performance indicators for each Eligible Project in the Effective Portfolio (expected to include project descriptions, total project costs, population of the covered area, water management capacity and water quality impact (where relevant), absolute amount of sludge treated and disposed of (where relevant), newly constructed pipe length and/or total pipe length (where relevant), and other positive environmental impacts of new construction or update of sewerage managementrelated facilities, sewerage facilities or equipment and sewerage pipes);
- (iv) Case studies of certain specific Eligible Projects in the Effective Portfolio; and
- (v) The refinancing rate (as a percentage of the total amount of proceeds).

Projects which are subject of such reporting are expected to be in line with the GBP (as defined in the Appendix to these Final Terms) eligible Green Project category "Sustainable water and wastewater management" and/or "Pollution prevention and control".

The contents of JFM's website do not form part of these Final Terms.

APPENDIX ADDITIONAL INFORMATION

JFM's Approach to Sustainability in Relation to Sewerage Systems in Japan

The sewerage system in Japan is relatively well established, with a penetration rate of 91.7 per cent. as of 31 March 2020 (source: Ministry of Land, Infrastructure and Transport). With such a high penetration rate, the necessity for maintenance of sewerage pipes and treatment plants is growing. Moreover, the number of pipes aged 50 years and over is expected to grow, while more than half of the water treatment facilities are over 15 years old and demand for reconstruction is strong. In addition, Japan has been seeing a rise in natural disasters such as typhoons and earthquakes in recent years, leading to increased needs to protect and upgrade lifeline water facilities to be able to minimise the impact of such natural disasters. The Japanese Government and its municipalities are working together towards establishing a sustainable sewerage system through upgrading and protecting the system.

In a broader context, the Japanese Government has set a policy goal of achieving a recycling rate for sewage sludge of 85 per cent. by the end of March 2026 with the aim of reducing CO2 emission in line with the Paris Agreement under the United Nations Framework Convention on Climate Change of 2016. Further, in accordance with the Act on Promotion of Global Warming Countermeasures (Act No. 117 of 1998, as amended) and its related policies, Japan has set a policy goal of achieving a utilisation rate of sewage sludge as energy of 30 per cent. by the end of March 2021 and 35 per cent. by the end of March 2031. The main form of energy recycling for this purpose is biomass power generation using sewerage remains, which has been promoted in accordance with the Basic Act for the Promotion of Utilization of Biomass (Act No. 52 of 2009).

In light of this, with its objective of providing local governments with long-term funding at low interest rates, JFM is funding the reconstruction and upgrade of sewerage systems through the Local Government Borrowing Programme. This programme specifies the amount and source of fundraising of sewerage business as well as other businesses. In each of the last three fiscal years, JFM has lent more than \forall 300 billion to the sewerage business in Japan.

Additional Risk Factors Relating to the Notes

Further developments regarding COVID-19

In addition to the related risks described in the Base Prospectus (including without limitation "The worldwide economic effects of the spread of COVID-19 could adversely affect JFM's business, results of operations and financial condition" and "If Japanese economic conditions do not improve or if they worsen, JFM's business operations, results of operations and financial condition may be negatively affected"), prospective investors should note that, on 7 April 2020, Prime Minister Abe initially declared a state of emergency through 6 May 2020 covering Tokyo, Chiba, Kanagawa, Saitama, Osaka, Hyogo and Fukuoka prefectures, and further extended the state of emergency to cover all prefectures in Japan on 16 April 2020. Although Prime Minister Abe subsequently lifted that state of emergency for all prefectures during May 2020, on 7 January 2021, in response to an increase in COVID-19 infections in certain regions of the country, Prime Minister Suga declared a state of emergency covering Tokyo, Chiba, Kanagawa and Saitama prefectures which is scheduled to remain in effect until 7 February 2021. On 13 January 2021, the Japanese government expanded the second state of emergency to cover another seven prefectures. Further restrictions on activities may be introduced, including requests or instructions for businesses to close, and the state of emergency may be extended, or expanded to cover other areas of Japan, such as additional prefectures. The continuing impact of the COVID-19 pandemic and the countermeasures adopted in response thereto remains uncertain and may vary significantly in terms of severity and duration of the COVID-19 pandemic in Japan and elsewhere.