

Overview of Earnings for 1Q FY2013

Japan Exchange Group, Inc.

July 30, 2013



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* Our fiscal year of JPX begins on April 1 and ends on March 31.

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II. Overview of Earnings for 1Q FY2013 (April 1 – June 30, 2013)

[Regarding JPX Earnings for previous Fiscal Year]

- The consolidated financial statements of Japan Exchange Group, Inc. (JPX) is created based on this combination succeed the consolidated financial statements of former TSEG in accordance with accounting standards pertaining to corporate combination.
- Since an establishment of JPX was on January 1, 2013, figures for 4Q FY2012 or later are figures of the combined company, which is comprised of former TSEG and former OSE. Also, As a result of a tender offer for shares of the former OSE by former TSEG, former OSE became its consolidated subsidiary (the deemed acquisition date is September 30, 2012), and the profits and losses of the former OSE for 3 quarter (from October 1, 2012 to December 31, 2012) are included in the consolidated cumulative financial results of JPX. On the other hand, the profits and losses of the former OSE for the1st half (from April 1, 2012 to September 30, 2012) are not included.
- Therefore, combined figures, which include the profits and losses of former OSE for the 1st half (from April 1, 2012 to September 30, 2012), are shown as references in this material. Regarding these combination calculations, the profits and losses for former OSE are converted into JPX's accounting items, therefore, the combined figures may differ from that obtained by aggregating the figures in the financial statements of former TSEG and former OSE.





Highlights and FY2013 Forecast

Revenue and profits increased due to increased trading in both cash equities and derivatives

(JPY mil.)

	1Q (April-J	une, cumulativ	e total)	Full Year			
	1Q FY2012 (Total of former TSEG		1Q FY2013		FY2013 (Forecast		
	& former OSE's 1H)		y/y	(Total of JPX & former OSE's 1H)		y/y	
Operating Revenue	19,179	36,099	+88.2%	82,504	101,500	+23.0%	
Operating Expenses	13,960	18,156	+30.1%	59,633	65,000	+9.0%	
Operating Income	5,218	17,943	+243.8%	22,871	36,500	+59.6%	
Ordinary Income	5,813	18,655	+220.9%	25,259	38,000	+50.4%	
Net Income	3,499	11,209	+220.3%	12,953	22,000	+69.8%	
EBITDA	8,556	23,089	+169.9%	37,026	-	-	
Dividend per share	-	-	-	-	JPY160.00*	-	

^{*} Dividend of JPY 160.00 does not consider that a 5-for-1 stock split will be conducted with an effective date of October1, 2013.

> Average Daily Trading Volume/Value of Major Products

	1Q FY2012	1Q FY2013		FY2012	FY2013 (Assumptions for forecasts)	
			y/y			y/y
Equities (trading value) *1	JPY 1,265.9 bil	JPY 3,721.3 bil	+194%	JPY 1,561.2 bil	JPY 2,300.0 bil	+47%
TOPIX futures (trading volume)	64,649 contracts	116,257 contracts	+80%	68,204 contracts	91,000 contracts	+33%
Nikkei 225 Futures *2 (trading volume)	138,589 contracts	302,657 contracts	+118%	153,087 contracts	212,000 contracts	+38%
10-year JGB futures (trading volume)	39,538 contracts	42,720 contracts	+8%	38,700 contracts	40,000 contracts	+3%
Nikkei 225 Options (trading value)	JPY 19.5 bil	JPY 64.0 bil	+227%	JPY 23.5 bil	JPY 41.0 bil	+74%

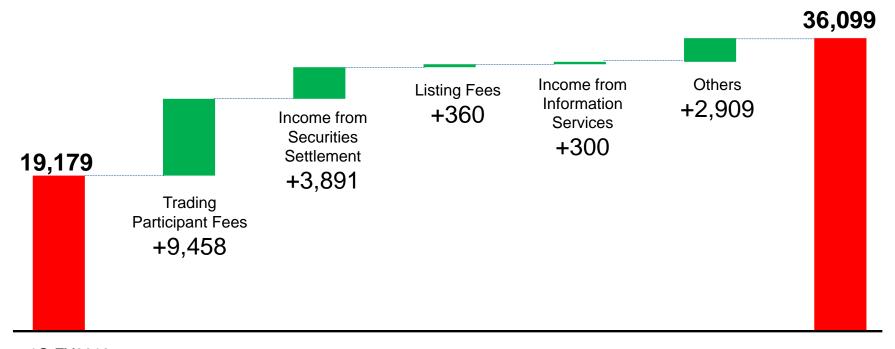
^{*1} Total of trading value in TSE 1st /2nd Sections, Mothers, former OSE 1st /2nd Sections and JASDAQ *2 Including Nikkei 225 mini (calculated using factor of 1/10) 5



Operating Revenue

- Revenue from Trading Participant Fees and Income from Securities Settlement increased drastically due to an increase in cash equities and derivatives trading.
- The launch of yen-denominated IRS clearing in October 2012 also contributed to an increase in Income from Securities Settlement.
- "Other" revenue increased due to an increase in income from systems development and operations, etc. of Tosho System Service Co., Ltd.

(JPY mil.)



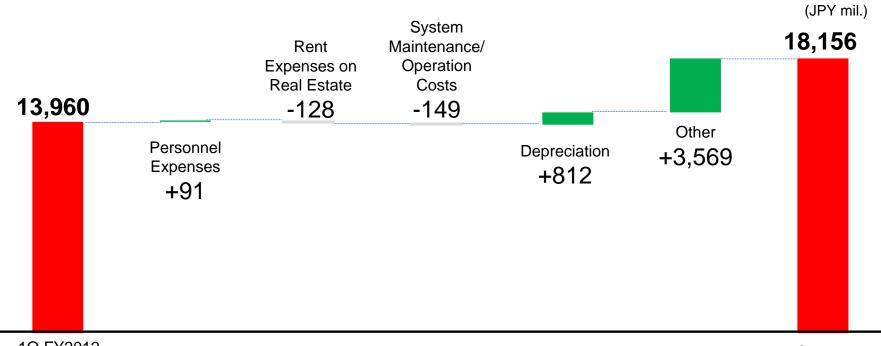
1Q FY2012 (Total of former TSEG & former OSE)

1Q FY2013



Operating Expenses

- Rent Expenses on Real Estate decreased due to a change in the rent agreement on the TSE building (Annual decrease of approx. JPY500 mil.)
- Depreciation increased by JPY800 mil. due to accelerated amortization from trading system integration, etc.
- "Other" expenses increased mainly due to goodwill amortization (JPY860 mil.) and an increase in system development costs which is connected to an increase in the system development-related income of Tosho System Service Co., Ltd., etc.



1Q FY2012 (Total of former TSEG & former OSE)

1Q FY2013

II. Business Developments





Generating Synergy Effect



Consolidated cash equities markets under TSE

- ✓ World's No.3 exchange in the market capitalization (JPY442tril.) and the number of listed companies (3,423 companies)
- ✓ Composed of TSE of 1st/2nd Sections, Mothers, JASDAQ, and TOKYO PRO Market
- Consolidated trading systems to arrowhead (off-auction: ToSTNeT)
 - ✓ Completed accelerated amortization of former OSE's cash equity system
- Consolidate d self-regulatory functions under TSE Regulation
 - ✓ Shifted self-regulatory functions of derivatives market
- Consolidated clearing functions under JSCC
 - ✓ Further improve risk management functions
 - √ Improve liquidity and participant capital efficiency via unified margin system.

■ Consolidate derivatives markets under OSE

- Consolidate trading system to J-GATE (using NASDAQ OMX Click XT)
- Facilitate trading of a widerange of derivatives products on a single platform, including Nikkei 225 products, TOPIX products, and JGB products
- Facilitate extension of evening trading hours to 3 am for TOPIX futures and options, JGB futures and options, etc.



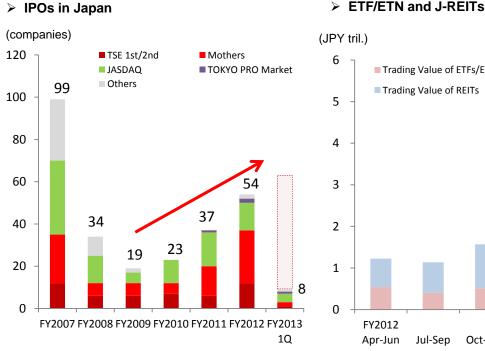
Cash Equities

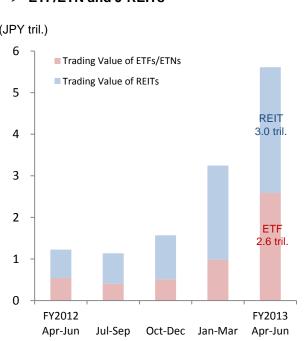
Announced the Outline of the Small-tick Program (May 14)

- Phase I (Jan. 2014): Revise tick sizes above ¥3,000 for TOPIX100 constituents
- Phase II (Jul. 2014): Introduce sub-yen tick sizes at ¥5,000 or below for TOPIX100 constituents
- Phase III (mid-2015): Optimize tick sizes based on a review of phase I/II

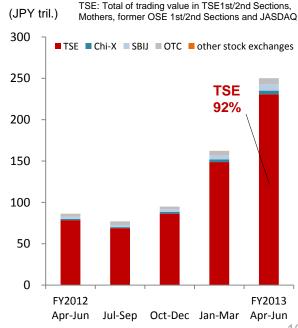
Announced the Outline of the New Index (Jul. 30)

- Constituent selection based on comprehensive assessment of corporate performance using ROE and other indicators, as well as market liquidity indicators. Also consider including qualitative aspects such as matters pertaining to disclosure in constituent selection.
- Consider a maximum of approximately 500 constituents





Trading Value of Stocks in Japan



Source: Websites of each venue and JASDA



Derivatives

- Announced the Development of Rules in Connection with the Integration of Derivatives Markets (planned for Mar. 2014) (Jun. 18)
 - Extend trading hours for TOPIX futures and JGB futures to 3 am from Mar. 2014 onward
- Announced the Resumption of 20-year JGB Futures Trading from Apr. 2014 onward (Jun. 18)
 - Respond to demand for 20-year JGB futures in connection with the increase in the issuance and trading value of super-long-term zone JGBs, including 20-year interest-bearing JGBs
- Scheduled to commence trading of yen-denominated futures of India's leading CNX Nifty stock price index by Mar. 2014
- JSCC (Japan Securities Clearing Corporation) and JGBCC (Japan Government Bond Clearing Corporation) scheduled to merge on Oct. 1
- Released Report by the Study Group on the Listed Infrastructure Market (May 14)
 - Continue to discuss schemes such as those for listed infrastructure funds, listed infrastructure trusts, and foreign funds.

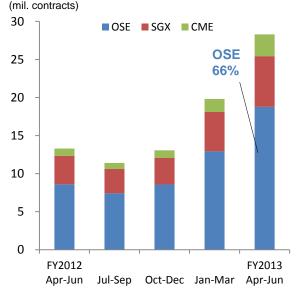
JPX's Derivatives Trading Volume and Ratio of Night Session

Figures for TSE Derivatives, including JGB Futures and TOPIX Futures, are those for the auction market only.

(mil. contracts) 140 Others Nikkei 225 Options 127 34% Nikkei 225 mini Nikkei 225 Futures 120 **TOPIX Futures** 32% Ratio of Night Session 100 30% 80 28% 60 26% 40 24% 20 22% 20% FY2012 FY2013 Jul-Sep Oct-Dec Jan-Mar Apr-Jun Apr-Jun

Trading Volume of Nikkei 225 Futures

OSE's mini calculation factor is 1/10, SGX's large(including USD denominated) is 1/2, mini is 1/10, and CME's USD denominated and JPY denominated contracts are is 1/2.



> IRS Clearing (Cleared Open Interest)



Source: Websites of each exchange and JSCC



- Announced Stock Split (Jun. 3)
 - Conduct a 5-for-1 stock split (effective date Oct. 1) to increase liquidity and further enlarge the investor base
- Began Operations under the New Management Team following approval at the first General Shareholders Meeting as JPX (Jun. 18)
 - Mr. Akira Kiyota (former Honorary Chairman of Daiwa Securities Group Inc.), Mr. Hiromi Yamaji (former Executive Vice President at Nomura Securities Co., Ltd.), and Mr. Takafumi Sato (former Commissioner of the Financial Services Agency, Japan) were brought in to lead subsidiaries Tokyo Stock Exchange, Osaka Securities Exchange, and Tokyo Stock Exchange Regulation respectively
- Announced Upward Revision to Earnings Forecast (Jul. 19)

Governance Structure of JPX since June 18

Directors (* Outside directors)						
Masakazu Hayashi	Chairperson of the Board of Directors	Hideaki Kubori *	(Attorney-at-law)			
Atsushi Saito	Director & Representative Executive Officer, Group CEO	Hiroyuki Nakatsukasa *	(Certified Public Accountant)			
Michio Yoneda	Director & Representative Executive Officer, Group COO	Masayuki Hirose				
Akira Kiyota	(President & CEO, Tokyo Stock Exchange, Inc.)	Katsuhiko Honda *	(Corporate Counselor, Japan Tobacco Inc.)			
Hiromi Yamaji	(President & CEO, Osaka Securities Exchange Co., Ltd.)	Kunihiro Matsuo *	(Attorney-at-law)			
Tsutomu Okuda *	(Director and Senior Advisor, J. FRONT RETAILING Co., Ltd.)	Shigeru Morimoto *	(Professor, Doshisha Graduate School of Law, Attorney-at-law)			
Yuko Kawamoto *	(Professor, Graduate School of Finance, Accounting and Law, Waseda University)	Charles Ditmars Lake II *	(Representative and Chairman, Aflac Japan)			

III. Reference Material





Referential financial data (combined basis)

➤ Quarterly Business Performance

(JPY mil.)

		FY2012					
	1Q (*) (Apr. 1, 2012- Jun 30, 2012)	2Q (*) (Jul. 1, 2012- Sep. 30, 2012)	3Q (Oct. 1, 2012- Dec. 31, 2012)	4Q (Jan 1, 2013- Mar. 31, 2013)	Full Year(*) (Apr. 1, 2011- Mar 31, 2012	1Q (Apr. 1, 2013- Jun 30, 2013)	y/y
Operating Revenue	19,179	17,779	19,772	25,773	82,504	36,099	+88%
Operating Expenses	13,960	13,562	15,241	16,869	59,633	18,156	+30%
Operating Income	5,218	4,217	4,531	8,903	22,871	17,943	+244%
Ordinary Income	5,813	4,726	5,792	8,926	25,259	18,655	+221%
Net Income	3,499	3,072	2,753	3,627	12,953	11,209	+220%
EBITDA	8,556	6,979	9,041	12,448	37,026	23,089	+170%

> Operating Expenses

(JPY mil.)

			,
	FY2	012(*)	FY2013
	1Q (*)	Full Year	1Q
	(Apr. 1, 2012-	(Apr.1, 2012-	(Apr. 1, 2013-
	Jun 30, 2012)	March 31, 2013)	Jun 30, 2013)
Personal Expenses	3,509	14,499	3,601
Rent Expenses on Real Estates	1,582	6,349	1,453
System Maintenance & Operation Costs	2,996	11,686	2,847
Depreciation	2,725	12,741	3,537
Cost of System Development	1,230	4,666	3,830
Other	1,915	9,688	2,884
Total	13,960	59,633	18,156

^{*:} Total of former TSEG and former OSE



Referential financial data (combined basis)

➤ Operating Revenue

(JPY mil.)

			FY 20	12		FY 2013	
			1Q		1Q		
			(Apr. 1, 2		-	Apr. 1, 2013	
			Jun 30, 2	-		un 30, 2013	-
_			Amount	Ratio	Amount	Ratio	y/y
irad		Participant Fees	7,859	41.0%	17,317	48.0%	+120.3%
		saction Fees	5,742		14,869		+158.9%
		Cash Equities	3,316	57.7% *	10,154	68.3% *	+206.2%
		Derivatives	2,426	42.3% *	4,714	31.7% *	+94.3%
		TOPIX futures	371		588		+58.5%
		Nikkei 225 futures (incl. mini)	760		1,605		+111.1%
		Nikkei 225 Options	752		1,932		+156.7%
		10-year JGB futures	459		502		+9.3%
		Others	82		85		+3.7%
	Basic	c Fees	371		353		-5.0%
	Acce	ss Fees	1,099		1,430		+30.1%
	Trad	ing System Facilities Usage Fees	617		628		+1.8%
	Othe	rs	27		35		+28.8%
Inco	ome f	rom Securities Settlement	2,538	13.2%	6,430	17.8%	+153.3%
List	ing F	ees	2,156	11.2%	2,517	7.0%	+16.7%
Initial/Additional Listing Fees			473		786		+66.3%
Annual Listing Fees		1,683		1,730		+2.8%	
Inco	ome f	rom Information Services	3,786	19.7%	4,086	11.3%	+7.9%
Oth	er		2,837	14.8%	5,747	15.9%	+102.6%
Tota	al		19,179	100.0%	36,099	100.0%	+88.2%

Figures for FY2012 are total of former TSEG and former OSE.

Figures marked * are indicate percentage of Transaction Fees.



Referential financial data

Consolidated Balance Sheets (Summarized)

<	Assets>	
	Current assets	1,697,082
	Cash and deposits	130,321
	Operating accounts receivable	11,714
*1	Margin funds for derivatives and when-issued transactions	1,301,234
	Deposits for clearing funds	239,075
	Deposits as collateral for facilitating settlement	11,000
	Other	3,749
	Allowance for doubtful accounts	(12)
	Non-current assets	178,103
	Property, plant and equipment	8,338
	Intangible assets	88,763
	Goodwill	66,513
	Other	22,249
	Investments and other assets	81,001
	Investment securities	40,665
*2	Legal guarantee funds	665
*4	Special assets for default compensation reserve funds	27,948
	Other	11,861
	Allowance for doubtful accounts	(138)
	<u>Total assets</u>	1,875,185

*1 JSCC and OSE receive deposits of money from their clearing participants for the purpose of covering the risk of the clearing participants defaulting on their obligations. These amounts are recorded under both assets and liabilities in the corresponding items indicated for deposits.

risk of the trading participants defaulting on their obligations. This amount is recorded under assets as cash and deposits and under liabilities as deposits received as trading participant security money.

*4 JPX has reserve funds for the purpose of compensating losses incurred in the clearing operations of JSCC and OSE. This amount is recorded under assets as special assets for default compensation reserve funds.

As of June 30, 2013 (JPY 1mil.)

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<	Liabilities>	
	Current liabilities	1,676,362
	Operating accounts payable	2,996
	Short-term loans payable	17,570
	Current portion of long-term loans payable	86,399
	Income taxes payable	7,193
	Provision for bonuses	324
	Provision for directors' bonuses	6
*1	Margin funds received for derivatives and when issued transactions	1,301,234
	Deposits received for clearing funds	239,075
	Deposits received as collateral for facilitating settlement	11,000
*3	Deposits received as trading participant security money	3,669
	Other	6,893
	Non-current liabilities	13,703
	Provision for retirement benefits	7,514
*2	Returnable legal guarantee funds	665
	Other	5,524
	Total liabilities	1,690,066
<	Net assets>	
	Shareholders' equity	174,255
	Capital stock	11,500
	Capital surplus	59,726
	Retained earnings	103,030
	Treasury stock	(0)
	Total accumulated other comprehensive income	8,217
	Valuation difference on available-for-sale securities	8,217
	Minority interests	2,645
	Total net assets	185,119
	Total liabilities and net assets	1,875,185

^{*2} TSE and OSE receive deposits of money from their trading participants for the purpose of covering the risk of entrustors of securities trading, etc. that arises from the trading participants defaulting on their obligations. These amounts are recorded under both assets and liabilities.
*3 TSE receives deposits of money from its trading participants for the purpose of covering the



Referential financial data (combined basis)

Quarterly Transaction Fees (out of Trading Participant Fees)

(JPY mil.)

			FY2012					
		1Q (Apr. 1, 2012- Jun 30, 2012)	2Q (Jul. 1, 2012- Sep. 30, 2012)	3Q (Oct. 1, 2012- Dec. 31, 2012)	4Q (Jan 1, 2013- Mar. 31, 2013)	Full Year (Apr. 1, 2012- Mar. 31, 2013)	1Q (Apr. 1, 2013- Jun 30, 2013)	
Cas	h Equities	3,316	2,945	3,649	6,193	16,105	10,154	
Der	ivatives	2,426	2,106	2,460	3,597	10,590	4,714	
	TOPIX Futures	371	351	350	451	1,526	588	
	Nikkei 225 Futures (incl. mini)	760	651	814	1,189	3,415	1,605	
	Nikkei 225 Options	752	658	825	1,384	3,621	1,932	
	10-year JGB Futures	459	393	415	502	1,770	502	
	Others	82	50	53	69	256	85	



Major Product Data

> Trading Volume/Value

			FY2012			FY2013
	1Q (Apr. 1, 2012- Jun. 30, 2012)	2Q (Jul. 1, 2012- Sep. 30, 2012)	3Q (Oct. 1, 2012- Dec. 31, 2012)	4Q (Jan 1, 2013- Mar. 31, 2013)	Full Year (Apr. 1, 2012- Mar. 31, 2013)	1Q (Apr. 1, 2013- Jun. 30, 2013)
Trading Value of Stocks (JPY 1mil.)						
TSE 1st/2nd Section	74,945,391	65,898,132	81,855,597	138,975,698	361,674,820	210,416,329
OSE 1st/2nd Section	1,622,350	1,371,564	1,828,167	2,768,224	7,590,305	3,644,493
Mothers	659,877	661,086	1,129,330	3,348,301	5,798,596	7,453,258
JASDAQ	1,262,229	957,928	1,551,582	3,674,444	7,446,185	9,208,868
Derivatives Trading Volume (contracts) (Trading Value for Ni	ikkei 225 Options)					
TOPIX Futures	4,008,210	3,729,113	3,776,656	5,196,028	16,710,007	7,207,955
Total Nikkei 225 Futures/mini (*1)	8,592,506	7,413,381	8,573,728	12,926,625	37,506,240	18,764,763
Nikkei 225 Futures	5,206,854	4,389,045	5,058,413	7,369,366	22,023,678	10,373,289
Nikkei225mini	33,856,526	30,243,360	35,153,145	55,572,590	154,825,621	83,914,741
Nikkei 225 Options (JPY mil.)	1,213,137	1,029,247	1,253,161	2,271,580	5,767,127	3,968,040
10-year JGB Futures	2,451,382	2,114,685	2,226,941	2,688,395	9,481,403	2,648,616

> Average Daily Trading Volume/Value

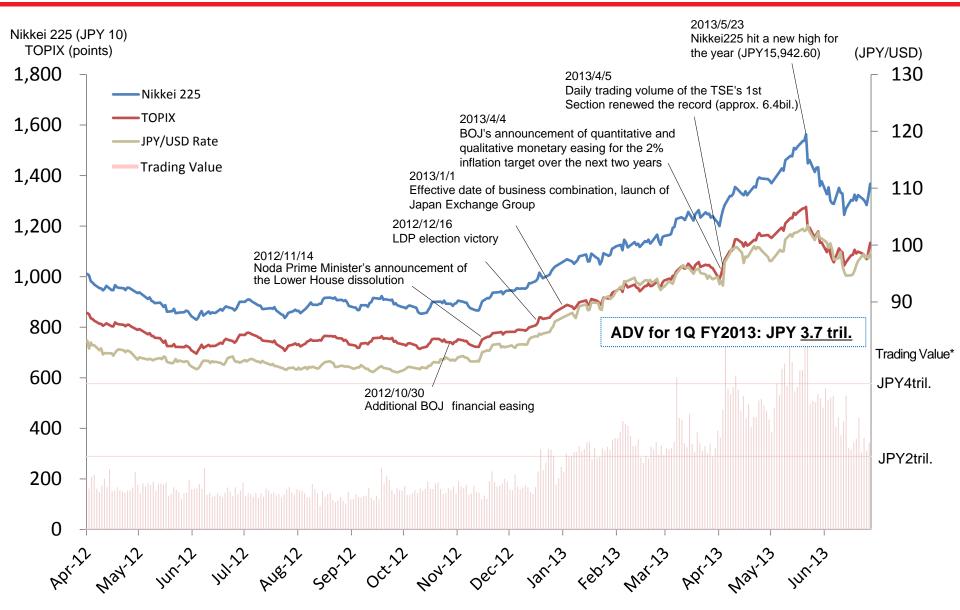
			FY2012			FY2013
	1Q	2Q	3Q	4Q	Full Year	1Q
	(Apr. 1, 2012- Jun. 30, 2012)	(Jul. 1, 2012- Sep. 30, 2012)	(Oct. 1, 2012- Dec. 31, 2012)	(Jan 1, 2013- Mar. 31, 2013)	(Apr. 1, 2012- Mar. 31, 2013)	(Apr. 1, 2013- Jun. 30, 2013)
Trading Value of Stocks(JPY mil.) (*2)	1,265,965	1,093,472	1,392,979	2,564,943	1,561,265	3,721,338
Derivatives Trading Volume (contracts) (Trading Value for Nik	kei 225 Options)					
TOPIX Futures	64,649	59,192	60,914	89,587	68,204	116,257
Total Nikkei 225 Futures/mini (*1)	138,589	117,673	138,286	222,873	153,087	302,657
Nikkei 225 Futures	83,982	69,667	81,587	127,058	89,893	167,311
Nikkei225mini	546,073	480,053	566,986	958,148	631,941	1,353,464
Nikkei 225 Options (JPY mil.)	19,567	16,337	20,212	39,165	23,539	64,001
10-year JGB Futures	39,538	33,566	35,918	46,352	38,700	42,720

^{*1} Contracts of Nikkei 225 mini are calculated using a factor of 1/10

^{*2} Total of trading value in TSE 1st /2nd Sections, Mothers, former OSE 1st /2nd Sections and JASDAQ

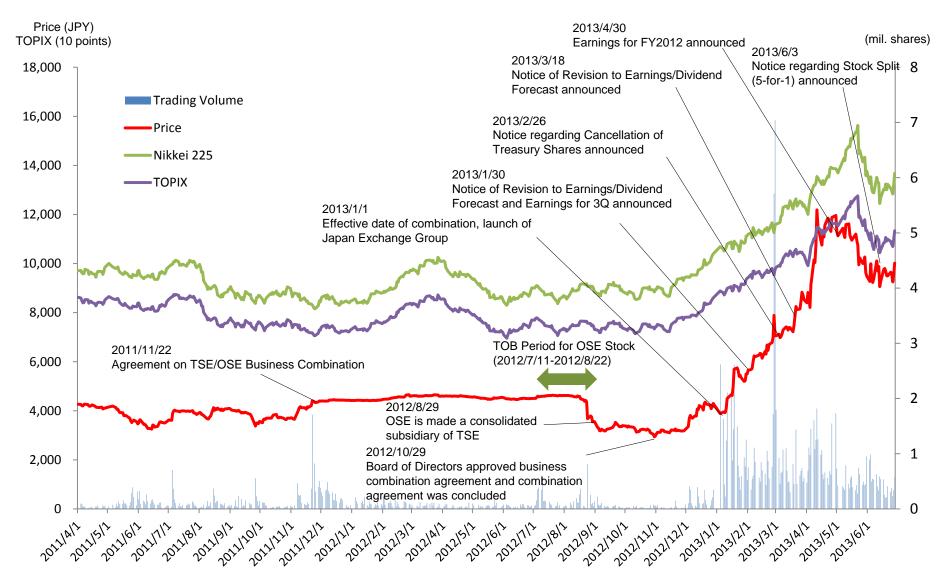


Japanese Stock Market





JPX Stock Price



Listed on both the TSE1st Section and JASDAQ from January 1 to July 15, 2013. Prices above are prices on the TSE1st Section. Trading volumes above are the total of those on TSE1st Section and JASDAQ. Also, prices and trading volumes before the 100-for-1 stock split as of Jan. 1, 2013 are converted into those after the stock split.



Outline of JPX Stock

Stock Code	8697
Listed Exchange	Tokyo Stock Exchange 1 st Section
Fiscal Year	From April 1 to March 31
Annual General Shareholders Meeting	In June
Record Date	March 31
Number of Shares in One Trading Unit	100 shares
Number of Shares(*)	Total number of shares authorized to be issued: 290,000,000 shares (after stock split: 1,090,000,000 shares) Total number of shares issued: 54,906,910 shares (after stock split: 274,534,550 shares) * A 5-for-1 stock split will be conducted with an effective date of Oct. 1, 2013.
Basic Policy on Profit Distribution	Giving due consideration to the importance of internal reserves for the purpose of development of the system for strengthening competitiveness, etc. as an exchange, and for the purpose of being prepared for the risks as the clearing organization, JPX makes it a principle to conduct stable and continuous payment of dividends. Specifically, JPX aims at a target dividend payout ratio of around 40%.