

### **Overview of Earnings for Q3 FY2019**

### **Total smart exchange**

Japan Exchange Group, Inc. January 30, 2020







### **1** Overview of Earnings for Q3 FY2019 (IFRS)





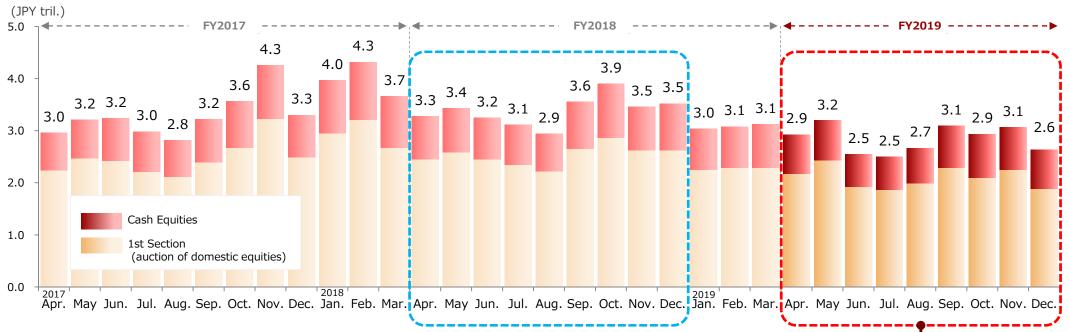
### I. Overview of Earnings for Q3 FY2019 (IFRS) (April 1, 2019 – December 31, 2019)

- \* This document is not subject to the review procedures required under the Financial Instruments and Exchange Act. Please note that its contents have not been reviewed on a consolidated basis in accordance with the Act as of the time of disclosure.
- \* JPX has made Tokyo Commodity Exchange, Inc. and Japan Commodity Clearing House Co., Ltd. consolidated subsidiaries through a tender offer. As a result, the profits and losses of said companies are included in the consolidated operating results from this consolidated third quarter (the three months from October 1, 2019 to December 31, 2019).





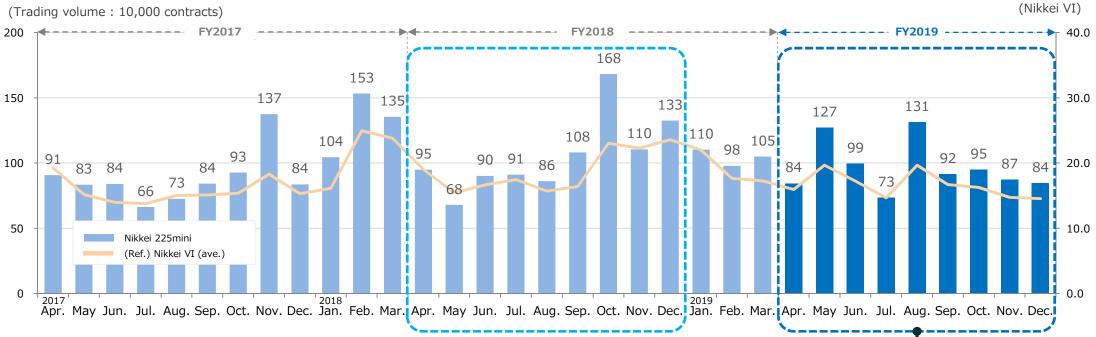
### Cash Equities Average Daily Trading Value (April 2017 - December 2019)



#### Daily Average Trading Value by Market Division (JPY)

|          |   | FY2017       | FY2018       |      |              | FY2019         |          |
|----------|---|--------------|--------------|------|--------------|----------------|----------|
|          |   | Annual Ave.  | Annual Ave.  | Q3 / | Ave.         | Q3 FY2018 Ave. | y/y      |
|          | 1st Section Domestic Equities                     | 2,572.6 bil. | 2,461.3 bil. | 2    | 2,083.1 bil. | 2,522.9 bil.   | (17.4 %) |
| Auction  | ETFs / ETNs                                       | 184.7 bil.   | 198.0 bil.   |      | 155.4 bil.   | 205.0 bil.     | (24.2 %) |
|          | Markets for Emerging Companies (JASDAQ & Mothers) | 194.4 bil.   | 155.4 bil.   |      | 133.5 bil.   | 149.8 bil.     | (10.9 %) |
|          | Off-auction                                       | 409.1 bil.   | 422.1 bil.   |      | 380.7 bil.   | 428.2 bil.     | (11.1 %) |
| Cash Equ | uities (auction/off-auction) Total                | 3,446.2 bil. | 3,306.8 bil. |      | 2,831.6 bil. | 3,377.0 bil.   | (16.2 %) |

### Nikkei 225mini Average Daily Trading Volume (April 2017 - December 2019)

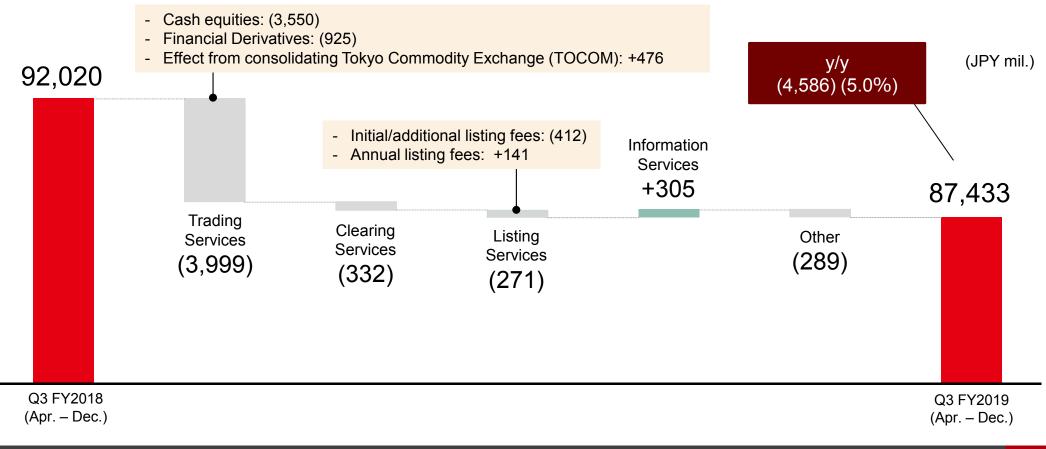


#### Average Daily Trading Volume/Value of Major Products

|  | FY2017               | FY2018               |                    | FY2019        |                      |          |  |
|--|----------------------|----------------------|--------------------|---------------|----------------------|----------|--|
|  | Annual Ave.          | Annual Ave.          | Q3 /               | Ave.          | Q3 FY2018 Ave.       | y/y      |  |
| TOPIX Futures                                  | 105,287 contracts    | 103,896 contracts    | 109,77             | 3 contracts   | 102,653 contracts    | + 6.9 %  |  |
| Nikkei 225 Futures (Large)                     | 102,167 contracts    | 99,939 contracts     | 90,81              | 0 contracts   | 99,334 contracts     | (8.6 %)  |  |
| Nikkei 225 mini                                | 984,797 contracts    | 1,051,071 contracts  | 967,54             | 9 contracts   | 1,053,468 contracts  | (8.2 %)  |  |
| Nikkei 225 Options*                            | JPY 27.0 bil.        | JPY 23.0 bil.        | JI                 | PY 19.0 bil.  | JPY 23.2 bil.        | (18.2 %) |  |
| 10-year JGB Futures                            | 35,978 contracts     | 42,087 contracts     | 39,49              | 9 contracts   | 42,398 contracts     | (6.8 %)  |  |
| Total Trading Volume for Financial Derivatives | 353 mil. contracts   | 364 mil. contracts   | 255 mil. contracts |               | 278 mil. contracts   | (8.0 %)  |  |
| Total Trading Volume for Commodity Derivatives | 25.37 mil. contracts | 21.07 mil. contracts | 14.37 mi           | il. contracts | 16.43 mil. contracts | (12.5 %) |  |
| * Excluding Weekly Options.                    |                      |                      |                    |               |                      |          |  |

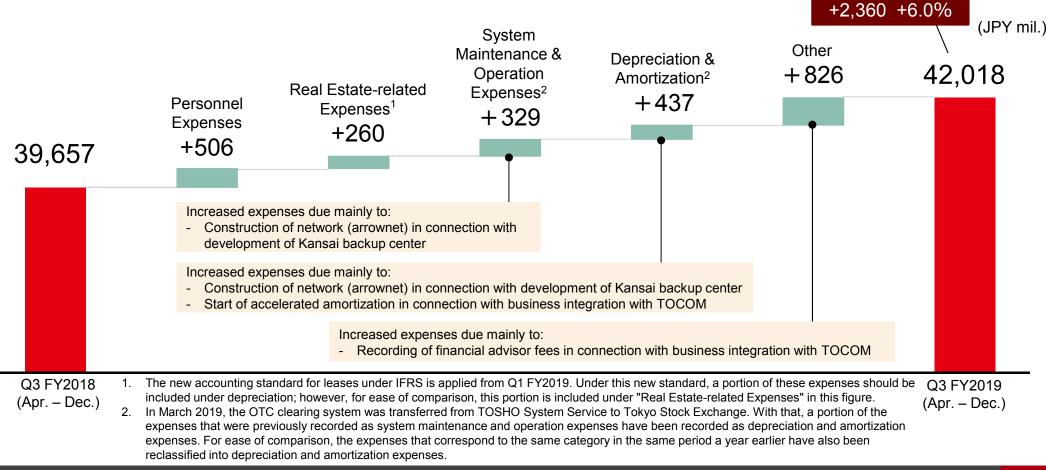
# **Operating Revenue**

- Revenues from trading services decreased due to decreases in cash equities and derivatives trading.
- Revenues from clearing services decreased due to a decrease in exchange-products services revenue although OTC-transactions services revenue increased.
- Revenues from information services grew due to an increase in index licensing fees resulting from the growth in ETF AUM.



# **Operating Expenses**

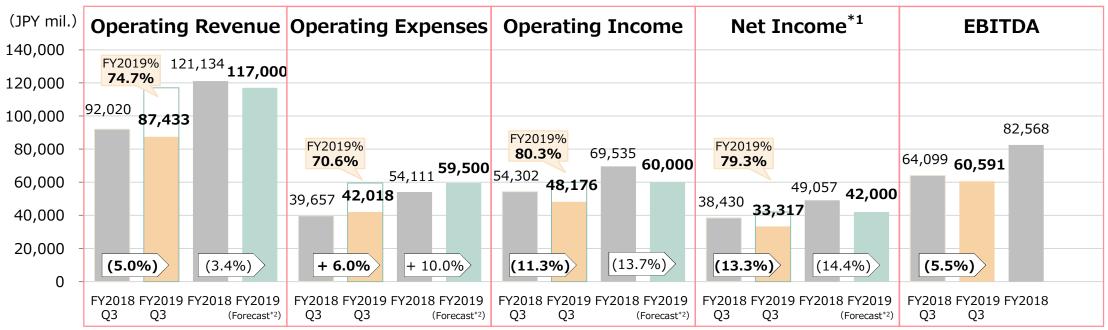
- System maintenance and operation expenses, as well as depreciation & amortization increased due mainly to construction of a network (arrownet) in connection with development of Kansai backup center.
- Depreciation & amortization, and other operating expenses increased due mainly to the start of accelerated amortization and posting of financial advisor fees in connection with business integration with TOCOM.





# **Highlights and FY2019 Forecast**

 Operating revenue decreased due to decreases in cash equities and derivatives trading, and operating expenses increased due mainly to system-related expenses. As a result, quarterly net income decreased 13.3% year on year.



\*1 Net Income attributable to owners of the parent company.

\*2 These values were modified on Sep. 25, 2019. The forecasted dividend was also modified on Sep. 25, 2019 from JPY 52 to JPY 48 per share.

#### > Average Daily Trading Volume/Value of Major Products

|  | Q3 FY2018         | Q3 FY2019            | Q3 FY2019 |                   | FY2019 (Assumptions for forecasts) |         |  |
|--|-------------------|----------------------|-----------|-------------------|------------------------------------|---------|--|
|  | Q3112010          |                      | y/y       | FY2018            | (Revised on Sep. 25)               | y/y     |  |
| Cash Equities (trading value) *1       | JPY 3,377.0 bil.  | JPY 2,831.6 bil.     | (16.2%)   | JPY 3,306.8 bil.  | JPY 2,800.0 bil.                   | (15.3%) |  |
| TOPIX Futures (trading volume)         | 102,653 contracts | 109,773 contracts    | + 6.9%    | 103,896 contracts | 107,000 contracts                  | + 3.0%  |  |
| Nikkei 225 Futures (trading volume) *2 | 204,681 contracts | 187,564 contracts    | (8.4%)    | 205,046 contracts | 201,000 contracts                  | (2.0%)  |  |
| Nikkei 225 Options (trading value) *3  | JPY 23.2 bil.     | JPY <b>19.0</b> bil. | (18.2%)   | JPY 23.0 bil.     | JPY 23.0 bil.                      | (0.2%)  |  |
| 10-year JGB Futures (trading volume)   | 42,398 contracts  | 39,499 contracts     | (6.8%)    | 42,087 contracts  | 40,000 contracts                   | (5.0%)  |  |

\*1 Total value of daily averages of auction and off-auction trading of common stocks on 1st/2nd Sections, Mothers, JASDAQ, TOKYO PRO Market, and ETFs/ETNs, REITs etc.

\*2 Contracts of Nikkei 225 mini are calculated using a factor of 1/10. \*3 Excluding Weekly Options.

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### **II. Reference Materials**



#### > Quarterly Business Performance

| <br>JP) |  |
|---------|--|
|         |  |
|         |  |
|         |  |

(JPY mil.)

|                           |        | FY2    | 018    | FY2019 |        |        |        |
|---------------------------|--------|--------|--------|--------|--------|--------|--------|
|                           | Q1     | Q2     | Q3     | Q4     | Q1     | Q2     | Q3     |
| Operating Revenue         | 29,562 | 29,668 | 32,788 | 29,114 | 29,069 | 28,867 | 29,496 |
| Operating Expenses        | 12,917 | 13,284 | 13,455 | 14,453 | 13,643 | 13,839 | 14,535 |
| Operating Income          | 17,413 | 16,942 | 19,947 | 15,232 | 16,246 | 15,623 | 16,306 |
| Net Income * <sup>1</sup> | 11,623 | 12,296 | 14,510 | 10,626 | 10,711 | 10,862 | 11,744 |
| EBITDA                    | 20,412 | 20,429 | 23,257 | 18,468 | 20,228 | 19,556 | 20,807 |

#### Annual Business Performance

(JPY mil.)

|                           | FY2013  | FY2014  | FY2015  | FY2016  | FY2017  | FY2018  | FY2018<br>Apr Dec. | FY2019<br>Apr Dec. | y/y     |
|---------------------------|---------|---------|---------|---------|---------|---------|--------------------|--------------------|---------|
| Operating Revenue         | 113,846 | 106,167 | 114,776 | 107,885 | 120,711 | 121,134 | 92,020             | 87,433             | (5.0%)  |
| Operating Expenses        | 59,244  | 52,863  | 50,925  | 50,185  | 50,902  | 54,111  | 39,657             | 42,018             | + 6.0%  |
| Operating Income          | 53,343  | 53,529  | 66,271  | 59,377  | 71,791  | 69,535  | 54,302             | 48,176             | (11.3%) |
| Net Income * <sup>1</sup> | 33,304  | 34,427  | 44,877  | 42,124  | 50,484  | 49,057  | 38,430             | 33,317             | (13.3%) |
| EBITDA                    | 68,296  | 65,743  | 77,791  | 71,595  | 82,505  | 82,568  | 64,099             | 60,591             | (5.5%)  |

\*1 Net income attributable to owners of the parent company.

\*2 Voluntary use of IFRS applicable as of fiscal year-end settlement for FY2014 and applied retroactively to figures for FY2013.

### > Quarterly Operating Revenue

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|                                      |        | FY2    | 018    |        |        |        |        |                   | FY2018   | F      | FY2019            |         |
|--------------------------------------|--------|--------|--------|--------|--------|--------|--------|-------------------|----------|--------|-------------------|---------|
|                                      | Q1     | Q2     | Q3     | Q4     | Q1     | Q2     | Q3     |                   | Apr Dec. | Ар     | r. – Dec          | -       |
|                                      |        |        |        |        |        |        |        | Ratio             |          |        | Ratio             | y/y     |
| Trading services revenue             | 11,941 | 11,737 | 13,684 | 11,296 | 11,057 | 10,908 | 11,399 | 39%               | 37,364   | 33,365 | 38%               | (10.7%) |
| Transaction Fees                     | 9,622  | 9,413  | 11,236 | 8,974  | 8,735  | 8,607  | 9,045  |                   | 30,273   | 26,388 |                   | (12.8%) |
| Cash Equities                        | 7,231  | 6,829  | 7,612  | 6,410  | 6,141  | 5,907  | 6,187  | 68%* <sup>1</sup> | 21,673   | 18,236 | 69%* <sup>1</sup> | (15.9%) |
| Financial Derivatives                | 2,391  | 2,584  | 3,624  | 2,563  | 2,593  | 2,700  | 2,448  | 27%* <sup>1</sup> | 8,599    | 7,742  | 29%* <sup>1</sup> | (10.0%) |
| TOPIX Futures                        | 464    | 492    | 584    | 489    | 493    | 543    | 521    |                   | 1,542    | 1,558  |                   | + 1.0%  |
| Nikkei 225 Futures (incl. mini)      | 946    | 1,064  | 1,483  | 1,028  | 1,038  | 1,072  | 966    |                   | 3,494    | 3,077  |                   | (11.9%) |
| Nikkei 225 Options *2                | 500    | 504    | 994    | 564    | 559    | 556    | 493    |                   | 1,998    | 1,608  |                   | (19.5%) |
| 10-year JGB Futures                  | 442    | 498    | 553    | 451    | 467    | 475    | 426    |                   | 1,494    | 1,370  |                   | (8.3%)  |
| Others                               | 37     | 24     | 8      | 29     | 34     | 52     | 40     |                   | 70       | 127    |                   | + 81.0% |
| Commodity Derivatives                | -      | -      | -      | -      | -      | -      | 410    | 5%* <sup>1</sup>  | -        | 410    | 2%* <sup>1</sup>  | -       |
| Basic Fees                           | 257    | 254    | 253    | 251    | 249    | 247    | 262    |                   | 765      | 759    |                   | (0.8%)  |
| Access Fees                          | 1,188  | 1,179  | 1,268  | 1,163  | 1,149  | 1,139  | 1,128  |                   | 3,636    | 3,417  |                   | (6.0%)  |
| Trading System Facilities Usage Fees | 851    | 866    | 898    | 883    | 901    | 889    | 937    |                   | 2,615    | 2,728  |                   | + 4.3%  |
| Others                               | 22     | 23     | 27     | 22     | 21     | 23     | 24     |                   | 73       | 70     |                   | (4.3%)  |
| Clearing services revenue            | 6,072  | 5,994  | 7,051  | 5,670  | 6,157  | 6,177  | 6,450  | 22%               | 19,118   | 18,786 | 21%               | (1.7%)  |
| Listing services revenue             | 3,254  | 3,594  | 3,575  | 3,600  | 3,290  | 3,356  | 3,507  | 12%               | 10,424   | 10,153 | 12%               | (2.6%)  |
| Initial/Additional Listing Fees      | 773    | 1,017  | 1,115  | 1,089  | 734    | 933    | 825    |                   | 2,905    | 2,492  |                   | (14.2%) |
| Annual Listing Fees                  | 2,481  | 2,576  | 2,460  | 2,511  | 2,556  | 2,423  | 2,681  |                   | 7,519    | 7,660  |                   | + 1.9%  |
| Information services revenue         | 5,300  | 5,164  | 5,263  | 5,299  | 5,345  | 5,282  | 5,406  | 18%               | 15,729   | 16,034 | 18%               | + 1.9%  |
| Other                                | 2,993  | 3,177  | 3,212  | 3,247  | 3,218  | 3,142  | 2,733  | 9%                | 9,383    | 9,093  | 10%               | (3.1%)  |
| arrownet Usage Fees                  | 796    | 811    | 819    | 833    | 837    | 829    | 828    |                   | 2,428    | 2,495  |                   | + 2.8%  |
| Co-location Usage Fees               | 943    | 957    | 994    | 992    | 1,019  | 970    | 965    |                   | 2,894    | 2,955  |                   | + 2.1%  |
| Others* <sup>3</sup>                 | 1,253  | 1,408  | 1,399  | 1,420  | 1,360  | 1,342  | 939    |                   | 4,060    | 3,643  |                   | (10.3%) |
| Total                                | 29,562 | 29,668 | 32,788 | 29,114 | 29,069 | 28,867 | 29,496 | 100%              | 92,020   | 87,433 | 100%              | (5.0%)  |

\*1 Figures are indicate percentage of Transaction Fees.

\*2 Excluding Weekly Options.

\*3 Including Proximity Usage Fees.

#### Annual Operating Revenue

(JPY mil.)

|                              | FY2013  | FY2014  | FY2015  | FY2016  | FY2017  | FY2018  |
|------------------------------|---------|---------|---------|---------|---------|---------|
| Trading services revenue     | 54,155  | 48,698  | 52,471  | 45,703  | 51,766  | 48,660  |
| Clearing services revenue    | 20,334  | 20,092  | 23,140  | 21,454  | 23,473  | 24,788  |
| Listing services revenue     | 12,308  | 12,249  | 13,250  | 12,903  | 14,547  | 14,025  |
| Information services revenue | 16,116  | 16,311  | 17,706  | 18,112  | 19,878  | 21,029  |
| Other                        | 10,931  | 8,815   | 8,208   | 9,711   | 11,045  | 12,630  |
| Total                        | 113,846 | 106,167 | 114,776 | 107,885 | 120,711 | 121,134 |

\* Voluntary use of IFRS applicable as of fiscal year-end settlement for FY2014 and applied retroactively to figures for FY2013

#### Quarterly Operating Expenses

|   |        | FY2018 |        |        |        | FY2019 <sup>*3</sup> |        | FY2019<br>IFRS 16 Leases applied |        |        |
|---|--------|--------|--------|--------|--------|----------------------|--------|----------------------------------|--------|--------|
|   | Q1     | Q2     | Q3     | Q4     | Q1     | Q2                   | Q3     | Q1                               | Q2     | Q3     |
| Personnel expenses                      | 3,884  | 4,009  | 3,828  | 4,861  | 4,117  | 4,047                | 4,064  | 4,117                            | 4,047  | 4,064  |
| System maintenance & operation expenses | 3,051  | 2,883  | 2,981  | 2,981  | 2,935  | 2,987                | 2,931  | 2,935                            | 2,987  | 2,931  |
| Depreciation & amortization             | 2,782  | 2,919  | 3,049  | 2,947  | 3,018  | 3,140                | 3,423  | 3,801                            | 3,922  | 4,205  |
| Real estate-related expenses            | 978    | 982    | 987    | 990    | 1,066  | 1,070                | 1,072  | 283                              | 287    | 289    |
| Other                                   | 2,219  | 2,489  | 2,608  | 2,672  | 2,505  | 2,593                | 3,044  | 2,505                            | 2,593  | 3,044  |
| Total                                   | 12,917 | 13,284 | 13,455 | 14,453 | 13,643 | 13,839               | 14,535 | 13,643                           | 13,839 | 14,535 |

#### Annual Operating Expenses

(JPY mil.)

|   | FY2013 | FY2014 | FY2015 | FY2016 | FY2017 | FY2018 | FY2018<br>Apr Dec. | FY2019<br>Apr Dec. <sup>*3</sup> | y/y     |
|---|--------|--------|--------|--------|--------|--------|--------------------|----------------------------------|---------|
| Personnel expenses                      | 15,101 | 15,265 | 16,437 | 15,614 | 16,329 | 16,584 | 11,722             | 12,229                           | + 4.3%  |
| System maintenance & operation expenses | 11,642 | 9,947  | 11,923 | 10,813 | 12,100 | 11,898 | 8,524              | 8,854                            | + 3.9%  |
| Depreciation & amortization             | 13,413 | 10,803 | 9,973  | 10,983 | 9,431  | 11,699 | 9,144              | 9,582                            | + 4.8%  |
| Real estate-related expenses            | 5,900  | 5,959  | 4,620  | 4,062  | 3,904  | 3,939  | 2,948              | 3,208                            | + 8.8%  |
| Other                                   | 13,185 | 10,888 | 7,970  | 8,711  | 9,136  | 9,989  | 7,317              | 8,143                            | + 11.3% |
| Total                                   | 59,244 | 52,863 | 50,925 | 50,185 | 50,902 | 54,111 | 39,657             | 42,018                           | + 6.0%  |

\*1 Voluntary use of IFRS applicable as of fiscal year-end settlement for FY2014 and applied retroactively to figures for FY2013.

\*2 From FY2015, a portion of subsidiary Tosho System Service expenses are now included under "System maintenance & operation expenses" rather than "Other". \*3 New accounting standards for leases under IFRS are applied from Q1 FY2019, and an amount previously included under of "Real Estate-related Expenses" is now included under depreciation. For the purpose of comparison, this portion is included under "Real Estate-related Expenses" in these columns.

(JPY mil.)

### Consolidated Statement of Financial Position

|       |   | As of Mar. 31,2019 | As of Dec. 31,2019 |
|-------|---|--------------------|--------------------|
| Asse  | its   |                    |                    |
|       | Current assets  |                    |                    |
|       | Cash and cash equivalents                                   | 63,891             | 51,678             |
| _     | Trade and other receivables                                 | 11,402             | 15,607             |
| *1    | Clearing business financial assets                          | 49,886,377         | 51,754,089         |
| *2    | Specified assets for deposits from<br>clearing participants | 3,795,086          | 4,530,433          |
| *3    | Specified assets for legal guarantee<br>funds               | 490                | 714                |
|       | Income tax receivables                                      | 6,311              | 7,702              |
|       | Other financial assets                                      | 113,100            | 111,899            |
|       | Other current assets  | 1,979              | 2,717              |
|       | Total current assets  | 53,878,639         | 56,474,842         |
|       | Non-current assets  |                    |                    |
|       | Property and equipment                                      | 7,293              | 14,162             |
|       | Goodwill  | 67,374             | 67,374             |
|       | Intangible assets   | 33,435             | 35,331             |
|       | Retirement benefit assets                                   | 5,872              | 5,801              |
|       | Investments accounted for using the equity method           | 12,474             | 14,124             |
| *5    | Specified assets for default compensation<br>reserve funds  | 27,948             | 27,948             |
|       | Other financial assets                                      | 26,634             | 21,768             |
|       | Other non-current assets                                    | 6,071              | 6,054              |
|       | Deferred tax assets   | 3,661              | 3,790              |
|       | Total non-current assets                                    | 190,766            | 196,356            |
| Total | assets  | 54,069,405         | 56,671,198         |

\*1 Assets and liabilities assumed by Japan Securities Clearing Corporation (JSCC) and Japan Commodity Clearing House (JCCH) for derivatives trading, etc. as of the end of the fiscal year and the quarter.

- \*2 Deposits from clearing participants required by JSCC and JCCH for covering the risk of clearing participants defaulting on their obligations.
- \*3 Deposits from trading participants required by Tokyo Stock Exchange (TSE), Osaka Exchange (OSE), and Tokyo Commodity Exchange for covering the risk at parties who have entrusted securities trading, etc. with trading participants defaulting on their obligations.
- \*4 Deposits from trading participants required by TSE and OSE for covering the risk of trading participants defaulting on their obligations.
- \*5 Reserve funds for compensating losses incurred by JSCC in clearing operations.
- \*6 Including reserve funds for compensating losses incurred by JSCC in clearing operations.

|      |   |                    | (JPY mil.)         |
|------|---|--------------------|--------------------|
|      |   | As of Mar. 31,2019 | As of Dec. 31,2019 |
| Liab | vilities and equity                                       |                    |                    |
| Lia  | abilities   |                    |                    |
|      | Current liabilities                                       |                    |                    |
|      | Trade and other payables                                  | 4,421              | 4,030              |
|      | Bonds and loans payable                                   | 32,500             | 32,500             |
| *1   | Clearing business financial liabilities                   | 49,886,377         | 51,754,089         |
| *2   | Deposits from clearing participants                       | 3,795,086          | 4,530,433          |
| *3   | Legal guarantee funds                                     | 490                | 714                |
| *4   | Trading participant security money                        | 8,384              | 8,218              |
|      | Income tax payables                                       | 9,676              | 4,398              |
|      | Other current liabilities                                 | 7,136              | 8,940              |
|      | Total current liabilities                                 | 53,744,073         | 56,343,325         |
|      |   |                    |                    |
|      | Non-current liabilities                                   | 10.010             | 10.054             |
|      | Bonds and loans payable                                   | 19,946             | 19,951             |
|      | Retirement benefit liabilities                            | 7,964              | 9,011              |
|      | Other non-current liabilities                             | 2,914              | 2,949              |
|      | Deferred tax liabilities                                  | 3,055              | 3,393              |
|      | Total non-current liabilities                             | 33,882             | 35,305             |
|      | Total liabilities   | 53,777,955         | 56,378,631         |
| Ea   | uity  |                    |                    |
| LU   | Share capital   | 11,500             | 11,500             |
|      | Capital surplus   | 39,716             | 39,716             |
|      | Treasury shares   | (1,213)            | (1,560)            |
|      | Other components of equity                                | 7,688              | 6,982              |
| *6   | Retained earnings   | 227,317            | 228,849            |
|      | Total equity attributable to owners of the parent company | 285,009            | 285,488            |
|      | Non-controlling interests                                 | 6,441              | 7,078              |
|      | Total equity  | 291,450            | 292,566            |
| Tota | al liabilities and equity                                 | 54,069,405         | 56,671,198         |
|      |   | - 1,000,100        |                    |

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#### Sale of SGX Shares (thou. shares, JPY mil.)

|                                     |                 | FY2018          |                 |                 |                 | FY2019          |                 |                   |  |
|-------------------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-------------------|--|
|                                     | Q1 Q2 Q3        |                 |                 | Q4              | Q1              | Q2              | Q3              | Total             |  |
| Shares sold<br>(% of shareholding)* | 2,947<br>(5.6%) | 4,421<br>(8.3%) | 4,421<br>(8.3%) | 4,421<br>(8.3%) | 4,421<br>(8.3%) | 4,421<br>(8.3%) | 4,421<br>(8.3%) | 29,473<br>(55.6%) |  |
| Total value sold                    | 1,766           | 2,691           | 2,554           | 2,728           | 2,603           | 2,812           | 3,116           | 18,273            |  |

\* Percentage of shareholding of 53,051,000 shares as of Mar. 30, 2018

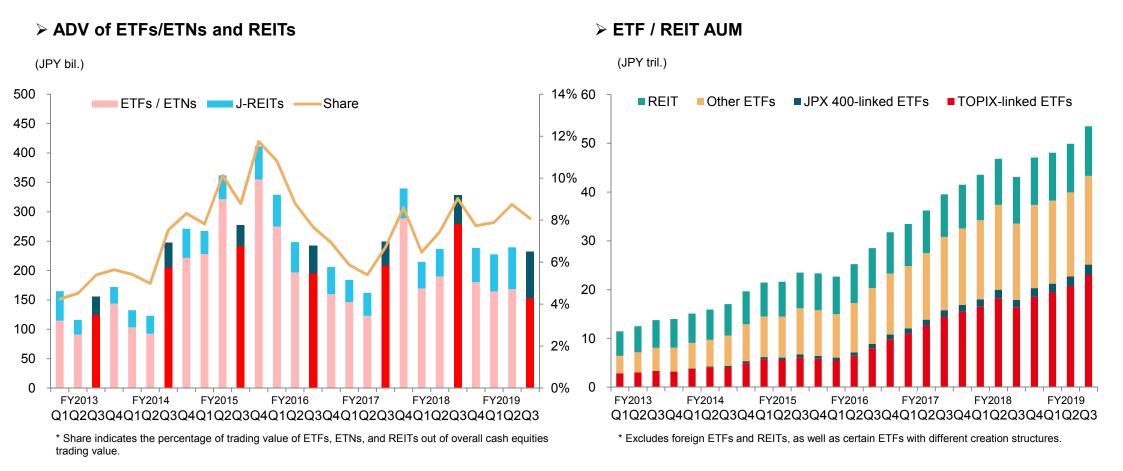
#### Assets, Liabilities, and Equity

For assets and liabilities of JPX Group, "clearing business financial assets and liabilities<sup>\*1</sup>" assumed by JSCC and JCCH as clearing organizations and "deposits from clearing participants<sup>\*2</sup>" deposited by clearing participants as collateral are included under both assets and liabilities. "Clearing business financial assets and liabilities<sup>\*1</sup>" and "deposits from clearing participants<sup>\*2</sup>" have a large impact on the amount of assets and liabilities of JPX Group due to their sizable amounts and daily fluctuations subject to changes in clearing participants' positions. In addition, "legal guarantee funds<sup>\*3</sup>", "trading participant security money<sup>\*4</sup>", and "default compensation reserve funds<sup>\*5</sup>" based on the rules for securing safety of financial instruments transactions and commodity futures transactions are included under assets and liabilities or equity. The figures shown in parentheses in the table below are those calculated by excluding "clearing business financial assets<sup>\*1</sup>", "deposits from clearing participants<sup>\*2</sup>", "legal guarantee funds<sup>\*3</sup>", and "default compensation reserve funds<sup>\*5</sup>" for total assets, and by excluding "default compensation reserve funds<sup>\*6</sup>" for total equity and total equity attributable to owners of the parent company.

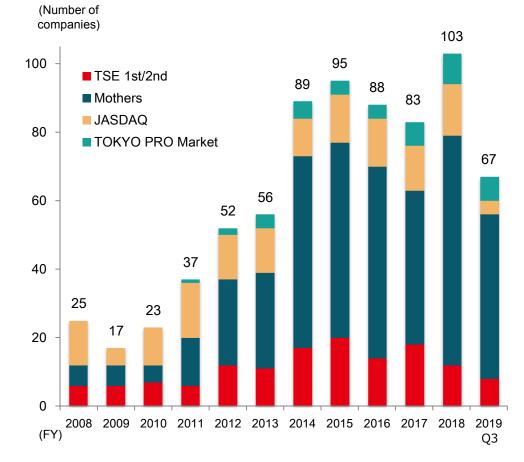
|           | Total assets                     | Total equity                  | Total equity attributable to owners of the parent company | Ratio of total equity<br>attributable to owners of<br>the parent company to total<br>assets |
|-----------|----------------------------------|-------------------------------|---|---|
| FY2019 Q3 | JPY mil.<br>56,671,198 (358,013) | JPY mil.<br>292,566 (264,618) | JPY mil.<br>285,488 (257,540)                             | %<br>0.5 (71.9)   |
| FY2018    | 54,069,405 (359,502)             | 291,450 (263,502)             | 285,009 (257,060)   | 0.5 (71.5)  |

\* The footnotes from page 14 also apply to those on this page.

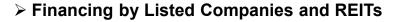
- JPX
- ETF trading value in FY2019 remained low, while that of REITs increased.
- ETF AUM continues on an upward trend.

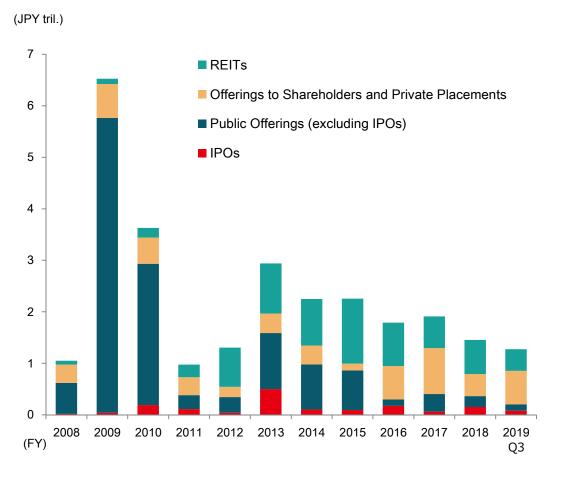


### The number of IPOs at TSE was 67, down from 80 in the same period a year earlier.



#### ➢ IPOs at TSE





# JPX

#### Trading Volume/Value

|  | FY2018             |                    |             | FY2019      |             |             |             |         |
|--|--------------------|--------------------|-------------|-------------|-------------|-------------|-------------|---------|
|  | Q1                 | Q2                 | Q3          | Q4          | Q1          | Q2          | Q3          | y/y     |
| Trading Value of Cash Equities (JPY mil.)              |                    |                    |             |             |             |             |             |         |
| TSE 1st/2nd Section *1                                 | 182,376,015        | 173,240,502        | 195,305,096 | 154,509,689 | 147,178,363 | 147,629,790 | 155,138,128 | (20.6%) |
| Mothers * <sup>1</sup>                                 | 5,811,987          | 5,887,333          | 5,640,875   | 7,572,736   | 6,963,647   | 4,982,179   | 5,395,576   | (4.3%)  |
| JASDAQ *1  | 4,218,451          | 3,243,736          | 4,059,871   | 2,814,694   | 2,563,385   | 2,275,480   | 3,366,223   | (17.1%) |
| ETFs/ETNs and REITs etc. * <sup>2</sup>                | 13,318,008         | 14,662,962         | 20,354,508  | 13,833,484  | 13,416,948  | 14,851,259  | 14,412,209  | (29.2%) |
| Financial Derivatives Trading Volume (contracts) (T    | rading Value for N | likkei 225 Options | )           |             |             |             |             | · ·     |
| TOPIX Futures  | 5,777,114          | 6,020,798          | 7,295,570   | 6,257,036   | 6,279,228   | 6,991,769   | 6,817,513   | (6.6%)  |
| Total Nikkei 225 Futures/mini * <sup>3</sup>           | 10,465,860         | 11,406,268         | 16,198,484  | 11,960,671  | 11,726,944  | 11,820,069  | 10,777,275  | (33.5%) |
| Nikkei 225 Futures                                     | 5,250,091          | 5,567,199          | 7,658,827   | 5,909,045   | 5,642,599   | 5,709,714   | 5,265,831   | (31.2%) |
| Nikkei 225 mini  | 52,157,697         | 58,390,696         | 85,396,578  | 60,516,269  | 60,843,454  | 61,103,555  | 55,114,443  | (35.5%) |
| Nikkei 225 Options (JPY mil.) *4                       | 1,280,840          | 1,034,822          | 2,000,571   | 1,305,059   | 1,265,336   | 1,173,048   | 1,033,791   | (48.3%) |
| 10-year JGB Futures                                    | 2,333,374          | 2,632,417          | 2,920,196   | 2,383,133   | 2,469,865   | 2,510,187   | 2,248,328   | (23.0%) |
| Commodity Derivatives Trading Volume (contracts)       | *5                 |                    |             |             |             |             |             |         |
| Gold Futures (Total standard/mini/rolling spot) *6     | 2,027,419          | 1,989,899          | 1,951,839   | 1,943,135   | 2,075,592   | 2,986,310   | 1,649,335   | (15.5%) |
| Platinum Futures (Total standard/mini/rolling spot) *7 | 725,587            | 803,470            | 591,323     | 723,638     | 893,064     | 871,815     | 722,679     | + 22.2% |
| Crude Oil Futures                                      | 1,250,518          | 1,019,659          | 1,278,500   | 735,975     | 650,005     | 692,751     | 601,035     | (53.0%) |
| Rubber Futures (RSS3)                                  | 411,564            | 397,816            | 412,340     | 344,446     | 286,194     | 303,906     | 264,243     | (35.9%) |

#### Average Daily Trading Volume/Value

|  |                    | FY20              | 18        |           |           | FY201     | 9         |         |
|--|--------------------|-------------------|-----------|-----------|-----------|-----------|-----------|---------|
|  | Q1                 | Q2                | Q3        | Q4        | Q1        | Q2        | Q3        | y/y     |
| Trading Value of Cash Equities (JPY mil.) *8           | 3,318,138          | 3,178,002         | 3,634,845 | 3,081,562 | 2,883,430 | 2,737,763 | 2,876,003 | (20.9%) |
| Financial Derivatives Trading Volume (contracts) (T    | rading Value for N | ikkei 225 Options | )         |           |           |           |           |         |
| TOPIX Futures  | 93,179             | 97,110            | 117,670   | 107,880   | 106,428   | 112,770   | 109,960   | (6.6%)  |
| Total Nikkei 225 Futures/mini * <sup>3</sup>           | 168,804            | 183,972           | 261,266   | 206,218   | 198,762   | 190,646   | 173,827   | (33.5%) |
| Nikkei 225 Futures                                     | 84,679             | 89,794            | 123,529   | 101,880   | 95,637    | 92,092    | 84,933    | (31.2%) |
| Nikkei 225 mini  | 841,253            | 941,785           | 1,377,364 | 1,043,384 | 1,031,245 | 985,541   | 888,943   | (35.5%) |
| Nikkei 225 Options (JPY mil.) *4                       | 20,659             | 16,691            | 32,267    | 22,501    | 21,446    | 18,920    | 16,674    | (48.3%) |
| 10-year JGB Futures                                    | 37,635             | 42,458            | 47,100    | 41,089    | 41,862    | 40,487    | 36,263    | (23.0%) |
| Commodity Derivatives Trading Volume (contracts)       | *5                 |                   |           |           |           |           |           |         |
| Gold Futures (Total standard/mini/rolling spot) *6     | 32,700             | 32,095            | 31,481    | 33,502    | 35,180    | 48,166    | 26,602    | (15.5%) |
| Platinum Futures (Total standard/mini/rolling spot) *7 | 11,703             | 12,959            | 9,537     | 12,477    | 15,137    | 14,062    | 11,656    | + 22.2% |
| Crude Oil Futures                                      | 20,170             | 16,446            | 20,621    | 12,689    | 11,017    | 11,173    | 9,694     | (53.0%) |
| Rubber Futures (RSS3)                                  | 6,638              | 6,416             | 6,651     | 5,939     | 4,851     | 4,902     | 4,262     | (35.9%) |

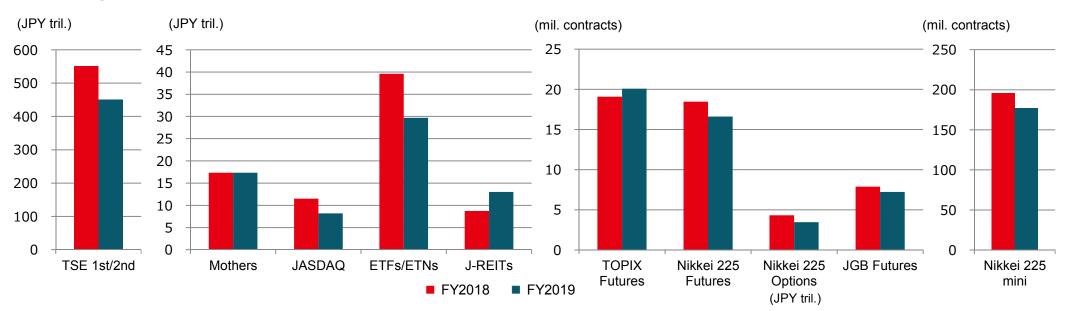
\*1 Value of auction and off-auction trading of common stocks. \*2 Total value of auction and off-auction trading. \*3 Nikkei 225 mini contracts are calculated using a factor of 1/10.

\*4 Excluding Weekly Options. \*5 Including cash-settled contracts. \*6 Mini and rolling spot contracts are calculated using a factor of 1/10. \*7 Mini and rolling spot contracts are calculated using a factor of 1/5. \*8 Total value of daily averages of auction and off-auction trading of common stocks on 1st/2nd Sections, Mothers, JASDAQ, TOKYO PRO Market, and ETFs/ETNs, REITs, etc.

# Major Products Data

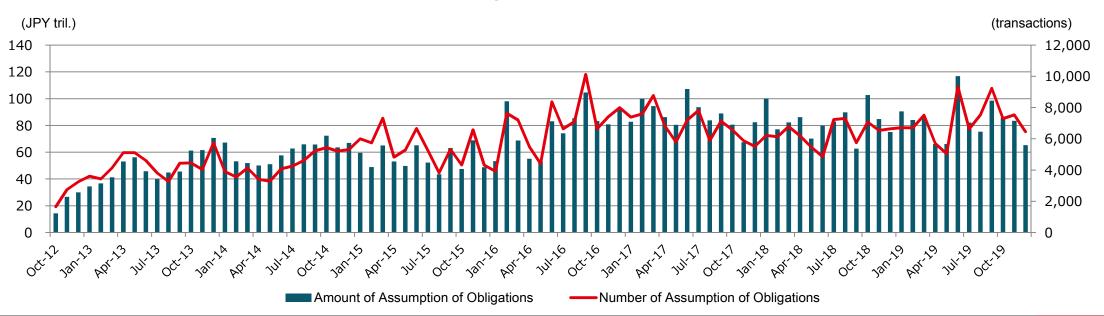
 $\geq$ 

Trading Value for Cash Equities in Q3



#### Trading Volume for Derivatives in Q3

Number and Amount of Assumption of Obligations (Interest Rate Swaps)



# Number of Listed Companies, ETFs, ETNs, and REITs

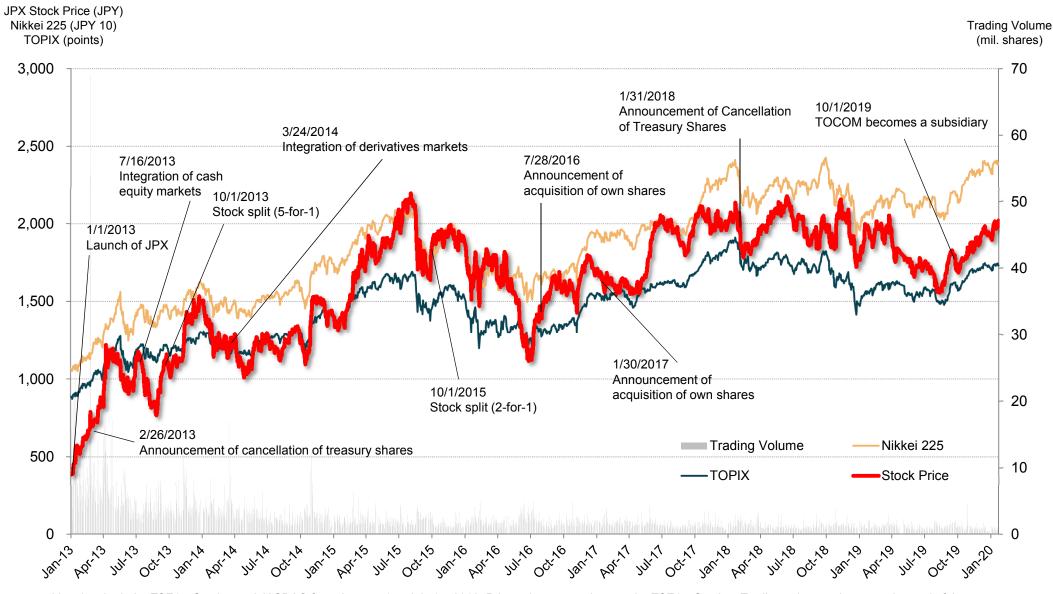


### Number of Listed Companies (Issues)

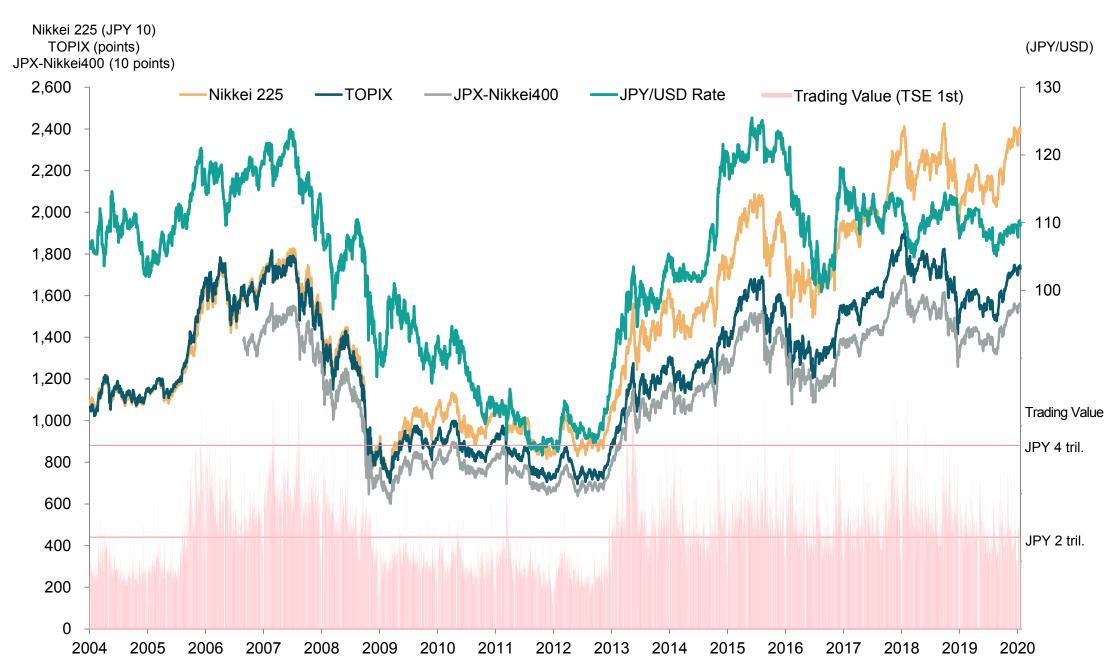
(companies/issues)

|                     | Number of Listed Companies (Issues) |                            |        |  |  |  |  |
|---------------------|-------------------------------------|----------------------------|--------|--|--|--|--|
|                     | As of<br>March 31, 2019             | As of<br>December 31, 2019 |        |  |  |  |  |
|                     |                                     |                            | Change |  |  |  |  |
| TSE 1st/2nd Section | 2,634                               | 2,650                      | 16     |  |  |  |  |
| Mothers             | 283                                 | 316                        | 33     |  |  |  |  |
| JASDAQ              | 715                                 | 707                        | (8)    |  |  |  |  |
| TOKYO PRO Market    | 31                                  | 33                         | 2      |  |  |  |  |
| Total               | 3,663                               | 3,706                      | 43     |  |  |  |  |
| ETFs / ETNs         | 251                                 | 240                        | (11)   |  |  |  |  |
| REITs               | 63                                  | 64                         | 1      |  |  |  |  |

## **JPX Stock Price**



Listed on both the TSE1st Section and JASDAQ from January 1 to July 15, 2013. Prices above are prices on the TSE1st Section. Trading volumes above are the total of those on TSE1st Section and JASDAQ. Two stock splits were conducted separately with respective effective dates of October 1, 2013 and October 1, 2015. Stock prices and trading volume before said stock splits were converted to reflect both events.



# Outline of JPX Stock

| Stock Code  | 8697  |  |  |  |  |  |  |
|---|---|--|--|--|--|--|--|
| Listed Exchange   | Tokyo Stock Exchange 1st Section  |  |  |  |  |  |  |
| Fiscal Year End   | March 31  |  |  |  |  |  |  |
| Annual General Shareholders Meeting   | June  |  |  |  |  |  |  |
| Record Date   | Annual general shareholders meeting: March 31<br>Year-end dividend: March 31<br>Interim dividend: September 30  |  |  |  |  |  |  |
| Number of Shares in One Trading Unit  | 100 shares  |  |  |  |  |  |  |
| Total Number of Shares Issued   | 536,351,448   |  |  |  |  |  |  |
| Basic Policy on Profit Distribution   | <ul> <li>JPX adopts a dividend policy with a target payout ratio of about 60% tied to business performance while giving due consideration to the importance of internal reserves for the following purposes:</li> <li>Maintaining sound financial health as a financial instruments exchange group,</li> <li>Preparing for risks as a clearing organization, and</li> <li>Enabling the group to pursue investment opportunities to raise the competitiveness of its markets as they arise.</li> </ul> |  |  |  |  |  |  |
| Structure of JPX  | Japan Exchange Group<br>PX (Kiyota Akira, Group CEO)  |  |  |  |  |  |  |
| Cash Equities Trading   | Derivatives Trading Clearing Clearing   |  |  |  |  |  |  |
| Tokyo Stock Exchange<br>Miyahara Koichiro<br>President & CEO<br>Osaka Excha<br>Yamaji Hiro<br>President & C | ange Tokyo Commodity Japan Exchange Exchange Exchange Corporation   |  |  |  |  |  |  |

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