

## **Issuer Filing Information**

**Santander UK Group Holdings plc**

## ISSUER FILING INFORMATION

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Issuer Name:	Santander UK Group Holdings plc (the " <b>Issuer</b> ")
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Santander UK Group Holdings plc  
Annual Report 2016

Here to help you prosper



 Santander

## About this report

The Strategic Report outlines the key elements of the rest of the Annual Report. We produce it to help readers more easily assess our performance and future prospects. It also explains Santander UK today and our place in the UK banking market.

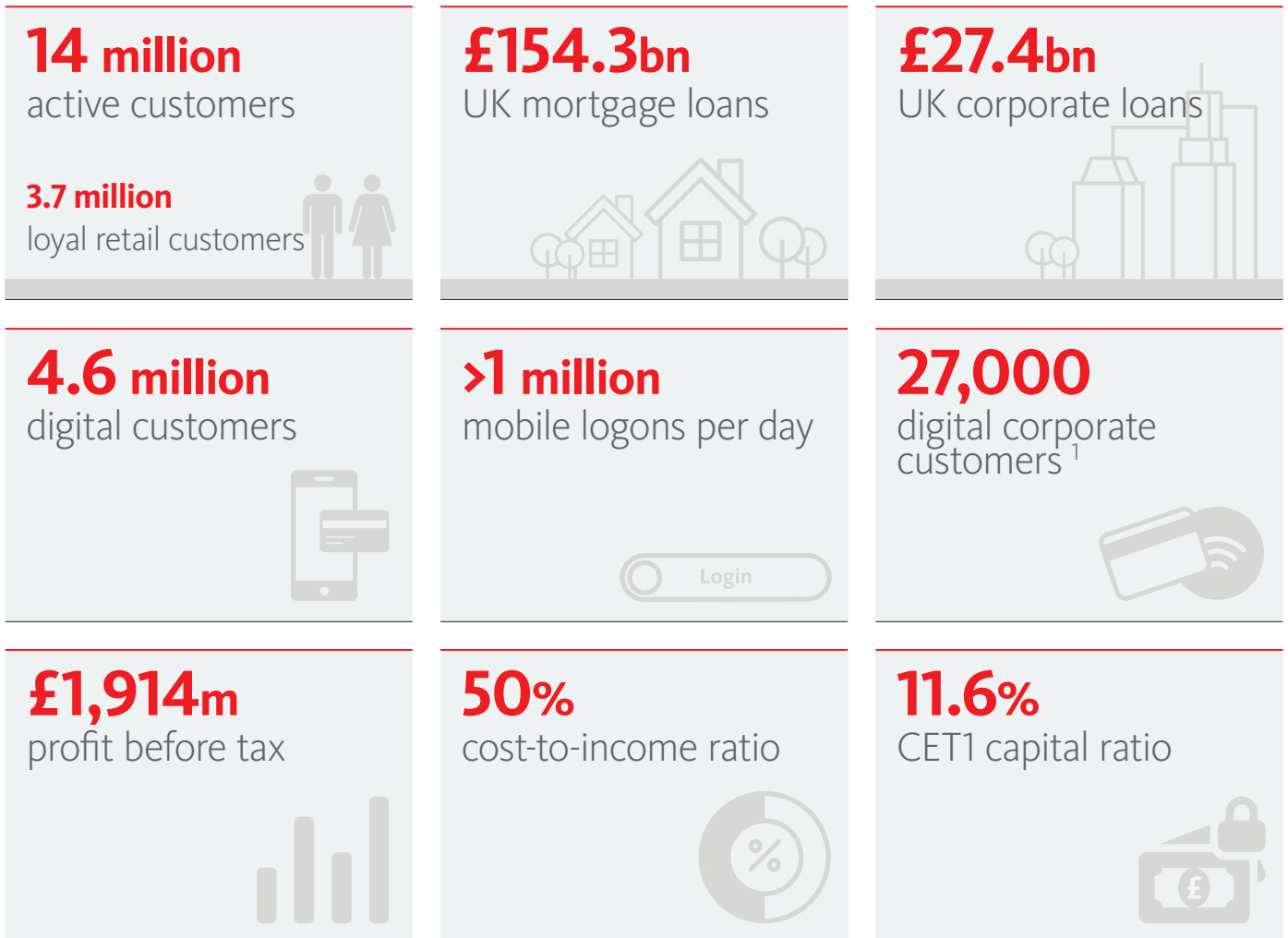
We are committed to high ethical standards in how we deal with all our stakeholders as well as our responsibility to the environment. As such, the sustainability of our business is not separated from our strategic direction and we have again included key information from our sustainability reporting in our Strategic Report.

By order of the Board.

**Nathan Bostock**

Chief Executive Officer  
22 February 2017

## 2016 performance highlights



(1) Digital corporate customers includes active business banking users (from our Retail Banking segment) as well as Commercial Banking users of our Connect platform

A glossary of terms used in this report is available at: [www.santander.co.uk/uk/about-santander-uk/investor-relations-glossary](http://www.santander.co.uk/uk/about-santander-uk/investor-relations-glossary).

### Important information for readers

Santander UK Group Holdings plc and its subsidiaries (collectively Santander UK or the Santander UK group) operate primarily in the UK, and are part of Banco Santander (comprising Banco Santander SA and its subsidiaries). Santander UK plc is regulated by the UK Prudential Regulation Authority (PRA) and the Financial Conduct Authority (FCA) and certain other companies within the Santander UK group are regulated by the FCA.

This Annual Report contains forward-looking statements that involve inherent risks and uncertainties. Actual results may differ materially from those contained in such forward-looking statements. See Forward-looking statements on page 303.

Santander UK Group Holdings plc (the Company) is the immediate parent company of Santander UK plc. The Company and Santander UK plc operate on the basis of a unified business strategy and have common Boards, albeit the principal business activities of the Santander UK group are currently carried on by Santander UK plc and its subsidiaries (the Santander UK plc group). The Company has adopted Santander UK plc's Corporate Governance and Risk Frameworks to ensure consistency of application. However, the Frameworks are applied from the level of Santander UK plc across the Santander UK plc group. As a result, the review of the business and principal risks and uncertainties facing the Company, and the description of the Company's Corporate Governance, including the activities of the Board and risk management arrangements, are integrated with those of Santander UK plc and are reported in this document as operating within the Company.

➔ For more information see [www.aboutsantander.co.uk](http://www.aboutsantander.co.uk)

# Santander UK

Here to help you prosper

**Our purpose** is to help people and businesses prosper

**Our aim** is to be the best retail and commercial bank, earning the lasting loyalty of our people, customers, shareholders and communities

**The Santander Way** is how we do things in a Simple, Personal and Fair way

## Our strategic priorities

### Customers

- Grow customer loyalty and market share
- Deliver operational and digital excellence

### Shareholders

- Achieve consistent, growing profitability and a strong balance sheet

### People

- Live The Santander Way through our behaviours

### Communities

- Support communities through skills, knowledge and innovation

## Annual Report contents

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## We are the only full-service scale challenger in the UK

“We are increasingly recognised as a bank which offers value to all our customers through innovative products and services.”

### Unique position; meaningful scale

Over recent years we have developed a strategy of ongoing transformation to build on our heritage as a trusted provider of retail mortgage and savings products. By leveraging our scale and presence we now offer a comprehensive suite of products and services and are a more diversified retail and commercial bank. Underpinning our success is our customer-focused culture and well-recognised brand which have driven much improved customer satisfaction since 2014.

#### Seamless service across digital, telephony and branch channels

Our omni-channel model means customers can choose how they want to be served and to move seamlessly between digital, telephony and branch channels. We provide high-quality service across all these channels, regardless of where the customer journey started or ended.

We see our customers increasingly moving towards digital, and have developed online processes for key products and have introduced market leading tools to help them monitor, understand and manage their finances.

Our branch network remains an important part of our omni-channel model. It covers more than 80% of the 1,000 largest financial centres in the UK, which gives us the scale and presence to pose a genuine challenge to the incumbent banks and a strong base to compete. We also serve our corporate and commercial customers with an extensive network of Corporate Business Centres located across the UK.

#### Scale to challenge the Big Four<sup>1</sup>

As a subsidiary of a large international banking group, we can access shared resources, expertise and capability from across the globe. We draw on technological innovations, operations and support services provided by independent operating entities from across Banco Santander. We are also well placed to help our customers grow their business abroad by leveraging our parent's global reach.

Our 11213 Current Account which we launched in 2012, remains a market-leading proposition, despite changes to the terms made in 2016. This product has enabled us to build closer relationships with our personal customers and its success means that we are now the fourth largest current account provider in the UK, with a 37% increase in current account volumes since 2012<sup>2</sup>.

Retail mortgage lending remains at the core of our business, accounting for 77% of customer loans and making us the third largest mortgage provider in the UK<sup>3</sup>. We are also successfully challenging the Big Four banks in the personal current account market as well as in corporate and commercial banking. In these areas we have invested in expansion and innovation – increasing competition in the market by providing a viable alternative for customers.

Our client focus and much-improved customer satisfaction have also resonated with corporate and commercial customers. Our model is based on a network of 67 Corporate Business Centres (2012: 35) and relationship managers (up c200 in four years) who are close to the customers they serve and truly understand their needs, risks and opportunities. This customer focus along with a prudent risk approach have allowed us to grow strongly above the market in recent years, becoming the fifth largest UK commercial lender<sup>3</sup>.

### Seamless omni-channel customer experience



**Our customers can access all of our services in a seamless way from face-to-face to remote**

(1) The Big Four are Lloyds Banking Group plc (LBG), Barclays Bank plc (Barclays), Royal Bank of Scotland Group plc (RBS) and HSBC Holdings plc (HSBC)

(2) CACI's CSDB Current Account Stock, Volume, January 2012 vs October 2016

(3) Santander UK analysis. Mortgage provider rank based on bank annual reports. Commercial lender rank based on loans to SME clients by UK retail and commercial banks and building societies.

➔ For more on our culture see page 5

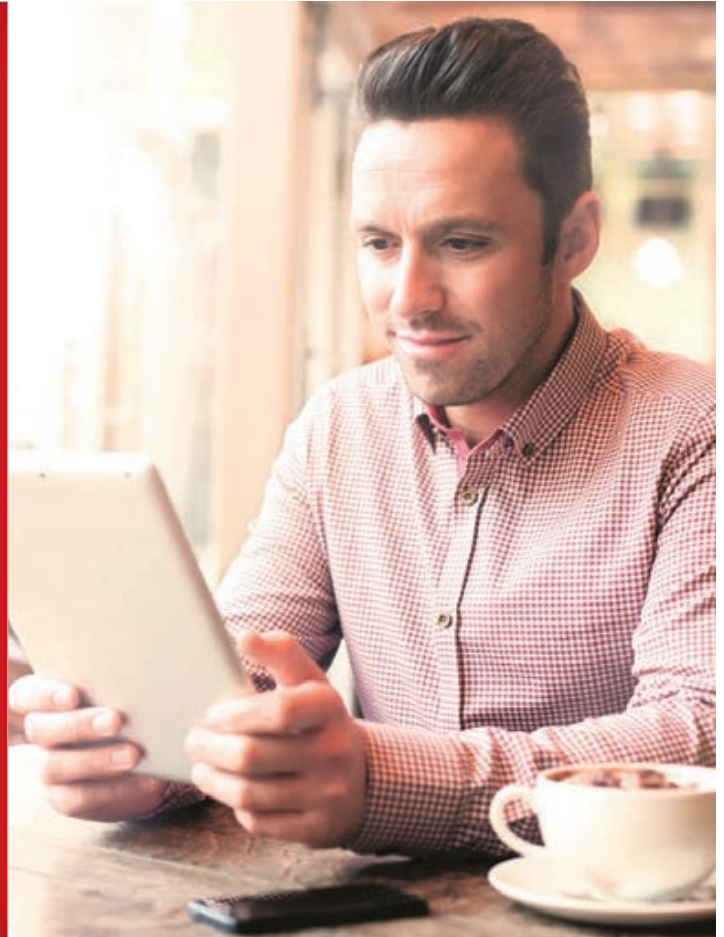
➔ For a list of our behaviours see page 7

## Focus on technology and customers

We are focused on delivering innovative solutions to help our customers manage their money more effectively and bank with us more efficiently. We invest heavily in technology to develop our seamless omni-channel experience which aims to allow customers to bank with us where and how they choose.

Throughout this report we highlight a number of tangible developments and innovations incorporated during 2016:

- ➔ **Making investing more accessible** through our new Investment Hub; an online non-advised service with access to over 1,500 funds **Page 8**
- ➔ **Technology helps us to better understand our customers' needs** and support our seamless omni-channel service **Page 15**
- ➔ **Investing to support a seamless customer experience** with technology developments supported by new data centres which provide a solid foundation for our digital transformation **Page 16**
- ➔ **Innovating for our SME customers** through our online platform to provide same-day working capital loans **Page 18**
- ➔ **Quicker service for our mortgage customers** through our online application process which can be completed in under an hour **Page 20**



## A Simple, Personal and Fair culture

We are making significant progress in embedding our Simple, Personal and Fair culture by reinforcing the set of behaviours, which our colleagues created in 2015. These behaviours are becoming part of our corporate DNA and support the creation of a culture where everyone can be their best at work.

We strongly believe a highly motivated and engaged workforce provides the best customer service, and our goal for 2018 is to be a Top 3 UK bank for colleague engagement<sup>4</sup>. In 2016 we made excellent progress with an engagement score of 72% – six percentage points above the average of other UK financial service companies that participated in these studies.

We also encourage our people to take part in regular feedback sessions and to contribute ideas to help us work better together. Further improvement remains at the heart of our plans.

(4) Colleague engagement is the percentage of colleagues that feel favourably engaged working for Santander UK. Survey conducted by Korn Ferry.

## Customer focused ring-fence model

On 22 December 2016, the Board of Santander UK approved a revised business model and legal entity structure to comply with the ring-fencing requirements in the UK. The revised model provides greater certainty for our customers while ensuring minimal disruption and a smooth transition for those customers impacted.

With the Banking Reform Act due for implementation by 1 January 2019, and in light of the changeable macro environment, the Board concluded that we can better serve our customers with a 'wide' ring-fence structure, rather than the 'narrow' ring-fence originally envisaged. Under this model, Santander UK plc, the ring-fenced bank, will serve our retail, commercial and corporate customers. This also maintains longer-term flexibility and leads to lower overall cost with the migration impacting fewer customers.

Abbey National Treasury Services plc will no longer constitute the non-ring-fenced bank and its activities will be revised as part of the new ring-fencing model.

We intend to complete the implementation of our ring-fence plans in advance of the 2019 legislative deadline, subject to regulatory and court approvals and various other authorisations.



## Chair's statement



“It has been a successful year as we have simultaneously focused on improving the service we provide our customers while pushing forward with technological and regulatory transformation despite a changeable and more challenging macro environment.”

### **Rising to the opportunities and challenges ahead**

It has been a successful year as we have simultaneously focused on improving the service we provide our customers while pushing forward with technological and regulatory transformation despite changeable and more challenging macro environment.

We have maintained our strong business performance in 2016, delivering continuing growth and profitability with prudent management of risk and balance sheet strength. We are, at the same time, the only full-service scale challenger bank in the UK, and continue to deepen customer relationships and offer market leading value and improved quality of services. This has been possible thanks to the professionalism and dedication of our people in every part of the bank.

We are entering a period of uncertainty as the UK begins the process of leaving the European Union. The details of how this will affect our customers – particularly those businesses with a trading relationship with the EU – and the UK-based financial services sector more widely, remain unknown.

As part of the global Banco Santander group, we have more options available to us than our peers when considering how to address the uncertainties ahead. This includes our plans for implementing the requirements of the Banking Reform Act which we revisited in light of changes in the macro environment. Rather than establish separate Retail and Corporate Banks, we decided that our customers would be better served at this stage by maintaining our retail, commercial and corporate customers in a strong single structure, with the more complex needs of our largest multinational corporate customers being served by Banco Santander.

As a separately capitalised and funded subsidiary with autonomous management and governance structures, 98% of our assets and 99% of our liabilities are UK-based. At the same time we are able to harness the strength of the Banco Santander group to provide innovative and customer-focused propositions to challenge the dominance of the Big Four banks. This includes leveraging the Banco Santander group's global presence to provide a unique trade offering for British SMEs to help them export and grow in countries across the world.

### **Digital innovation and technology**

Our customers rightly expect digital and technological innovation to improve their experience with us. We are continuing to invest in new technology solutions to deliver better customer experiences, including in 2016 in mortgages, our banking app and website, and our intuitive and simple online investment platform that is among the first of its kind available to UK customers. We are also investing in our internal technology capabilities, such as advanced data analytics and new security software to meet our customers' expectations.

## Cultural change

Paralleling our digital transformation, we remain committed to embedding the right culture and behaviours to serve our customers according to the values we aspire to of Simple, Personal and Fair. The nine behaviours that our people defined last year to embody these values are now established as a part of how we measure performance and determine reward for our people. While we are pleased at the progress we have made, cultural transformation is a long-term and continuous process requiring the ongoing leadership of the management team and commitment of all our people. The culture of our bank is a priority for the Board.

We also understand that a diverse workforce brings 'diversity of thinking' that improves management decisions, accelerates cultural change and contributes to improved business performance. We have set ourselves a target of achieving gender balance in our senior management team by 2021 within a range of 10% on either side. This target is ambitious but necessary. The targets are embedded in our Executive Committee's annual performance objectives to ensure they become central to the way we operate. The Board will continue to monitor the progress being made on all forms of diversity, and in the initiatives we have introduced to realise our aim such as reverse mentoring, unconscious bias training, and a rejuvenation of our people-led diversity networks.

## Regulatory changes

In addition to the macro challenges, banks are also facing an unprecedented volume and pace of simultaneous, multiple, new regulatory requirements. We support a more robust regulatory environment as an essential mechanism to reform the UK banking sector. The sector needs to continue to put greater focus on the needs of people and businesses and rebuild the trust of customers, regulators and policymakers. The UK cannot claim to be a leading global financial centre until it provides its own economy and people with world class service. However, the scale and pace of implementation required for regulatory change poses one of our key risks and crowds out systems capacity for our drive to improve customer experience and deliver digital transformation.

## The Board

The Board has continued to focus on meeting our stated objective of being the best governed bank in the UK. Our recent external evaluation of effectiveness has given us the assurance that we are making excellent progress. In the year ahead, we will improve our efficiency and effectiveness as a Board and continue to ensure we challenge and support management in achieving our strategic objectives. I am particularly confident about the contribution of our high calibre Non-Executive Directors who demonstrate independence of mind and depth and breadth of experience.

Earlier this month it was announced that Peter Jackson will be leaving his executive role at Banco Santander SA. As a result, he will also be stepping down as a Banco Santander Nominated Non-Executive Director of Santander UK. I would like to thank Peter for his contribution to the Santander UK Board and the bank as a whole.

## Our culture is built on doing things The Santander Way

### Simple

We offer our customers products that are easy to understand and a service which is convenient, no matter when or how they want to bank with us. We make our processes better so they are easy and clear for our customers and our people.

### Personal

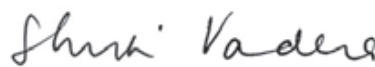
We treat our customers as valued individuals, providing a professional service they can trust. We support our colleagues to develop their skills and achieve their ambitions.

### Fair

We are open, honest and treat others as we would like to be treated. We earn our investors a sustainable return and do our part to support our communities.

## Looking ahead

While the operating and regulatory environment in 2017 will be at least as demanding, we remain determined to win the loyalty of customers and challenge the Big Four incumbent banks. The commitment of our people is fundamental in achieving this objective. Since joining Santander UK, wherever I have been across the country I have never failed to be impressed by their dedication and desire to do the right things for our customers. I would like to thank Nathan Bostock, our CEO, for his exemplary leadership, and his management team and all our people across the bank for everything we have achieved in 2016.



### Shriti Vadera

Chair  
22 February 2017

## Chief Executive Officer's statement



“We believe that by putting the customer at the heart of everything we do, we will fulfil our purpose of helping people and businesses in the UK prosper.”

### Looking forward with clarity and ambition

At Santander UK our purpose is to help people and businesses prosper – helping them achieve their goals – be it a first-time buyer saving to get onto the housing ladder, parents saving for their children's weddings, or a Small to Medium Enterprise that wants to grow internationally. We understand that prosper means many things, and it is not just about money, but also about fulfilling ambitions.

We delivered strong results in 2016, with business growth across all three main customer business segments – all supported by robust UK economic growth. We also continued to see the benefits of our innovative approach to enhancing our customers' experience. Significant improvements to core digital services throughout the course of the year have given us one integrated platform which will allow us to understand and meet our customers' needs better.

With the transformation we have made in putting the customer at the heart of our business, Santander UK is in good shape. Together with a continued focus on costs and risk management we believe we have a solid foundation to succeed and confidence in the future.

Looking ahead, we expect to see a changeable and more challenging macro environment. Having a long-term strategy that is clear and understood is crucial. We believe that businesses, like Santander UK, which have clarity of vision and purpose stand the best chance of success.

### Delivering on our strategic plan

Our strategic plan, which supports our purpose is reviewed each year in the light of the prevailing operating environment.

At the Banco Santander Group Strategy Update in September 2016, we provided an update on our progress and affirmed our commitment to our five strategic priorities. We amended three of our 2018 targets in anticipation that the low interest rate environment would continue for longer and that the credit environment could worsen somewhat.

I am confident that, as the only full-service scale challenger, we can face the economic headwinds ahead and deliver our strategy. Furthermore, by being a bank that is Simple, Personal and Fair and by living up to our set of behaviours, we will continue to help people and businesses prosper. Our strategic priorities and revised targets are outlined on pages 12-13.

### Building long-lasting relationships with our customers

Our 2016 results underline the importance we attach to deepening customer relationships. Our customer-centric approach is fundamental to our resilience and will remain so as we look to the opportunities and challenges that the future brings.

Our focus for the future is to develop more loyal relationships with our personal and corporate customers. With an ongoing investment in innovative products and a deeper and more personalised service we want to be our customers' bank for life – delivering a seamless experience across all channels.

### Innovating through digital

Our digital transformation programme aims to deliver real benefits to our customers. We made some tangible developments in 2016 with innovative uses of voice biometrics, collaborations with FinTech companies and development of a seamless omni-channel experience, giving customers choice and convenience in how they bank with us.

Our partnership with Kabbage, a specialist online business funding provider, means that we can now offer our SME customers access to a same-day Working Capital Loans solution. We have also introduced a digital end-to-end mortgage application process so our customers can complete their mortgage application online in under an hour.

In June 2016 we launched the Investment Hub, a non-advised investment portal with access to over 1,500 funds, to enable our customers to manage their investments online. We launched the portal in only ten months, thanks to our new 'agile' programme development methodology, and have seen an excellent take up from both existing and new customers.

Customers want a seamless service, in their channel of choice. To help us achieve this, we collaborate with innovative FinTech companies. This approach is shared by our parent, Banco Santander, who added a further \$100m to our London-based InnoVentures fund to invest in credible FinTech companies so we can leverage technology from the latest innovators.

### Embedding our behaviours and the right culture

One of my key priorities for 2015 was to introduce a new set of organisational behaviours to embed the right culture across the business. I am impressed to see my colleagues demonstrating these behaviours in their day-to-day work, helping us live The Santander Way. I would like to thank each and every one of them for the tremendous effort and focus they have invested this year.

Our behaviours support colleagues in creating an environment in which they can flourish and in turn drives better customer service and improved results. Each of the leaders on my Executive Committee are also focused on driving the right culture and behaviours as well as balancing the needs of our customers, our people, our communities and our shareholders.

I am also very pleased that our behaviours have been endorsed across the wider group and are being embedded throughout Banco Santander globally.

### Supporting the communities in which we operate

The Discovery Project, our flagship community programme, was launched in 2015 with a goal to help one million people by 2020. In its first year the programme has helped 196,300 people in our communities through employee participation in a wide range of initiatives designed to build skills, knowledge, and experience, and encourage innovation. In 2016, Santander Universities also awarded 8,000 scholarships.

I am particularly grateful for the participation of 6,000 of our people who volunteered for community activities across the UK. These are important for closer engagement with our communities as well as the sustainability of our business going forward.

For more on The Discovery Project, see page 23.

## Our behaviours help us live The Santander Way



Bring Passion



Talk Straight



Embrace Change



Show Respect



Speak Up



Keep Promises



Give Support



Truly Listen



Actively Collaborate

### Thank you

As we move into 2017 it is more important than ever that we continue to focus on customers to deliver against our ambitious plan. We are investing in new technology so our customers and our people have the best experience. We will also ensure that we allocate and manage our capital in the most efficient manner.

I believe that 2016 has proved to be a year of real progress for Santander UK. This was only made possible through the hard work of all those who work here, to whom I am most grateful. I am looking forward to meeting the challenges we will face together as a team, and helping our customers, people, shareholders and communities prosper.

**Nathan Bostock**

Chief Executive Officer  
22 February 2017

# We see five major forces affecting the UK banking market

## 1. Changing customer behaviour

Customer expectations are shifting rapidly as new technologies are more widely adopted – with improved ease, access and speed – driving a move to digital channels. Today, adults in the UK spend 15-20% of their time online and around 60% of them access social media networks at least weekly, and many more frequently<sup>1</sup>.

Over the next 10 years these trends will likely intensify and are expected to cause considerable disruption to the banking sector as are other wider trends. For example, we expect millennials (those people born in the internet age) to become more dominant in society, an ageing population to change national demographics, women to have a growing influence in financial decision-making and international communities to become increasingly mobile.

### Santander UK – retail mobile customers



Millennials in particular are likely to be a driving force for the future banking market, representing over half of the population by 2029<sup>2</sup>. Their expectations will be shaped by highly digitised lifestyles and everyday experiences with a new generation of technology firms.

We are embracing these changes and have already introduced innovations such as voice biometrics, seamless omni-channel, collaborations with FinTech companies and end-to-end digital processes. Our mobile customer numbers have increased significantly in the last four years and made 150 million digital transactions in 2016 and we see significant opportunities to evolve our delivery models further in the coming years.

## 2. Rapid technological change

Technology is at the core of changes to the way we interact with customers. In UK banking we have seen the use of mobile channels treble in the last three years, while contactless payments have increased ten-fold<sup>3</sup>. Non-cash forms of payment have overtaken cash, and digital is becoming the dominant channel for some product sales.

### Santander UK – customer touchpoints

# 90% digital

Cards, contactless and e-wallet payments have the potential to render cash obsolete. Such is the speed of change, that even cards are at risk as payments from mobile devices such as phones and smartwatches dramatically change the customer experience.

Recognition methods are moving from physical identification papers to biometrics, like voice or fingerprint recognition. These new approaches have the potential to make identification processes simpler, easier and more secure. Sales processes are also evolving from predominantly in-branch face-to-face, to new digitally-enabled options allowing customers to access expert advice remotely through video conferencing or screen sharing.

There are also many technologies already available that may be applied to banking in the future from real-time audio translation breaking down language barriers, to in-home holographic 'advisers'. In early 2017 we became the first UK bank to enable voice authorisation for payments.



## Making investing more accessible

In June 2016, we launched the Investment Hub, our innovative non-advised investment platform aimed at making the investments market more accessible – a key focus of our work following the Financial Advice Market Review.

Our Investment Hub is an online service which puts our customers in control of their investments. Customers can select from a wide range of investment options with access to over 1,500 funds from the market.

We launched in only ten months and have received a great response from both existing and new customers. In November 2016, we completed the migration of over £5bn of existing customer investments onto the Investment Hub.

➔ For more on our requirement for loss absorbing capacity see page 19

### 3. Strong market competition

The UK banking market remains highly competitive, with pressure on margins and growth building across most business lines. Building societies traditionally held large market shares in mortgages and savings. The market for most other retail and commercial banking products is more concentrated and the Big Four incumbent banks continue to have a large, relatively stable combined market share.

Challengers usually have sufficient presence to compete with the Big Four in a single product, region or customer segment but lack the scale to impact the wider market. New entrants are nimble enough to quickly leverage technology to target niche segments of the market.

#### UK banking market players

**Incumbents** Large full-service banks focused on UK retail and corporate customers; Barclays, LBG, HSBC and Royal Bank of Scotland

**Challengers** Smaller banks, building societies and retailers seeking market share and improved returns

**New entrants** Digital banks, non-banks and other technology firms targeting selected sectors and product lines

In August 2016, the Competition and Market Authority (CMA) published its final report following its retail banking market investigation. Among other things, banks are being asked to open up access to their data and customer accounts via the use of application programming interfaces (APIs). This will potentially bring players from other industries like retailers or aggregators into the mainstream but also offer opportunities to banks to access new forms of businesses and revenues streams.

Our size and the scope of our proposition makes us the only full-service scale challenger, and leaves us well-positioned to succeed in a strongly competitive market.

### 4. Demanding regulatory change agenda

Regulation in the UK remains focused on three broad objectives – making banks stronger, supporting positive customer outcomes, and encouraging greater competition. We support the objectives of UK policymakers and work hard to ensure we comply with new regulations while welcoming steps to combat customer inertia.

During 2016 there were noteworthy developments on several significant issues which remain in focus for UK banks going forward. These include customer redress related to PPI, the requirement for large UK banks to ring-fence their retail banking operations and the regulatory requirement to build loss absorbing capacity. We have also worked with regulators throughout 2016 on a number of developments related to payments and innovation. These are intended to make it easier for customers to access banking services.

We expect our returns going forward will continue to be impacted by increased regulatory compliance costs as well as the more onerous taxation regime. However, we remain confident that we can continue to grow our business and plan to further develop loyal relationships with our personal and corporate customer by living up to our commitment to be Simple, Personal and Fair.

#### Regulatory agenda is focused on:

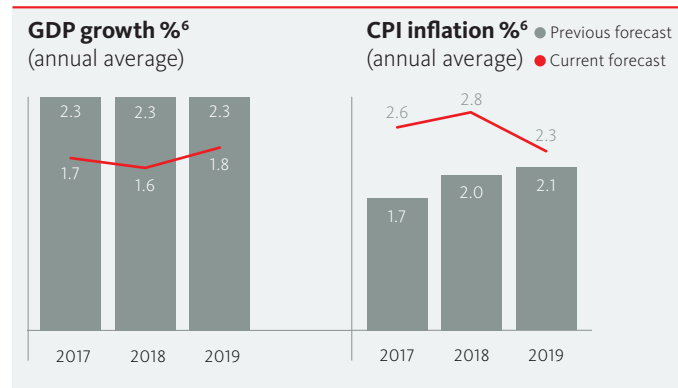
- making banks stronger
- supporting positive customer outcomes
- encouraging greater competition

### 5. Uncertain macro environment

The relatively stable economic backdrop we saw in the first half of 2016 became more volatile as the year progressed with the outcome of the EU referendum in June leading to some short-term market fluctuations. After this initial period, consumer confidence measures recovered and steady economic growth continued in the second half. While the depreciation of sterling may well have a positive effect on the external net trade contribution to economic growth, it is expected to lead to higher inflation.

The UK economy ended the year with 16 consecutive quarters of GDP growth, a stable labour market and the unemployment rate around 5% – close to pre-recession levels<sup>4</sup>. With inflation averaging just below 1% in 2016, this provided some support for household real incomes at a time when nominal earnings growth remained relatively subdued.

The consensus expectation for 2017 sees slower growth with continued low interest rates alongside the possibility of rising unemployment<sup>5</sup>. Inflation is expected to breach the Bank of England target of 2% in 2017 as the impact of rising oil prices and sterling depreciation is felt.



Mortgage market lending growth ended 2016 at 3.1%, its strongest end to a year since 2008, with house prices continuing to rise, albeit at a slower pace than in the previous year<sup>7</sup>. Following an extended period of contraction, bank lending to companies has also increased.

We have a track record of consistent profitability, a resilient balance sheet and a relentless focus on customers. We believe that we are well-placed to manage any potential uncertainties and deliver our strategy. We demonstrated the flexibility of our proposition in 2016 with two changes to the terms of our 11213 Current Account in response to the low interest rate environment.

(1) Ofcom, Adults' media use and attitudes, May 2015

(2) Office for National Statistics, 2014 forecast

(3) Payments UK, UK Payments Market Summary, 2016

(4) Office of National Statistics, Preliminary GDP Estimate 26 January 2017

(5) HM Treasury Consensus, February 2017 edition

(6) HM Treasury consensus: Forecasts for the UK economy. Medium-term forecasts. Previous forecast is the February 2016 edition. Current forecast is February 2017 edition.

(7) Bank of England, Bankstats, 31 January 2017

# We create value with a business model that does things differently

“We have undergone a major commercial transformation in recent years and have a dynamic brand with a reputation for innovation.”

## Who we are

We are a large retail and commercial bank based in the UK and a wholly owned subsidiary of the major global bank Banco Santander. Through our seamless omni-channel experience we increasingly serve our customers through digital channels, in particular mobile, supported by telephone call centres and a network of 841 branches and 67 Corporate Business Centres.

We play an important role in the UK economy. We help people finance their home and save for the future and support business growth. We employ c. 20,000 people and paid corporation tax of £507m in 2016.

## What we do

We are a simple bank and create value by serving our customers with financial products and services. Most of our 14 million active UK customers are individuals but we also serve a growing number of small, medium and large companies.

Most of what we do can be described as lending money to borrowers, taking deposits from savers and providing bank accounts. We also offer a full range of investment and insurance products to households and more specialised services and products to companies.

### We help our customers prosper

- We support our personal customers through all the stages of their lives and champion British businesses.
- We focus on our customers to develop more loyal and sustainable relationships. We want our customers to prosper and do more business with us.

### We create sustainable value

- We generate income by earning a margin on our products and by charging a fee for our services.
- We efficiently manage the large infrastructure of people, property, technology and other assets that support our business.

### We protect value

- We invest to ensure we can make the right lending decisions and to manage the risks we face.
- We provide for credit losses which may occur if things don't go as planned.

## Purpose, aim and stakeholders

**Our purpose** is to help people and businesses prosper



## We stand out from the crowd by

- Strong brand known for innovation and with a trusted reputation, less affected by legacy and litigation issues
- Improved retail and corporate customer experience with further improvement at the heart of our plans
- Market-leading 11213 Current Account driving new primary relationships customers and significant growth in deposits
- Profitable and paying dividends through the financial crisis
- Wholly-owned subsidiary benefiting from significant synergies and strengths from being part of a well-diversified global bank
- Strong employee engagement and advocacy

## How we create sustainable value for our



### Customers

We provide products and services that people want with transparent benefits and features. In this way we aim to build more lasting relationships with our customers.

We aim to provide our customers with excellent service as we believe it will make them want to do more business with us.



### Shareholders

We remain consistently profitable with a strong balance sheet and a conservative risk profile.

Our track record of profitability continued through the financial crisis and we have paid a dividend every year. Our policy is to declare a dividend of 50% of earnings attributable to ordinary shareholders.



### People

We value individuality, empowerment and collaboration and foster a Simple, Personal and Fair culture.

We offer first-class professional development opportunities and a competitive package of pay and benefits to attract and retain the most talented and committed people.



### Communities

Our Discovery Project encompasses a diverse programme of community engagement which includes funding for local and national charities as well as employee volunteering.

Our people are active participants in a wide range of these activities and help to decide which initiatives we support.

# 2 million

Customers using mobile apps each month

# £593m

Dividend declared in 2016

# 38%

Participation in staff share save scheme

# £50m

Santander Universities donations since 2007

# £348m

Growth Capital Finance to SMEs

# £1,317m

Profit after tax in 2016

# >8 days

Training per FTE in 2016

# 6,000

Employees volunteered with community groups in 2016

➔ For more on customers see page 20

➔ For more on shareholders see page 21

➔ For more on people see page 22

➔ For more on communities see page 23

## ...challenging the retail market

- Focusing on improving customer satisfaction and loyalty
- Investing in analytics and infrastructure to offer a differentiated and personalised customer experience
- Supporting customers with products that offer ongoing value through their different life stages
- Driving more transactional relationships
- Improving liquidity, reducing funding costs and with more stable deposits base
- Flexible product pricing to react to different economic and interest rate outlooks

## ...challenging the corporate market

- Targeting above peer average client satisfaction
- A client-centric infrastructure delivered by our regional Corporate Business Centre network
- Relationship managers based across the UK, local to their clients, supported by local risk managers
- Extensive product suite to help UK companies and support growing businesses
- Differentiated and innovative proposition adapted to industry segments
- International expertise to help UK companies as they expand overseas



# We are committed to our customer-centric strategy

“The key to achieving our strategic goals will be to embed our Simple, Personal and Fair culture while being deeply involved in the communities where we operate.”

## Our proven strategy affirmed

Our 2016-2018 strategy builds on our success and continues to focus on deepening customer relationships across the bank, while delivering the best service. We set out this plan with our refreshed strategic priorities in 2015 and reaffirmed our commitment to them at the Banco Santander Strategy Update in September 2016. This focus on our customers is not new and is an extension of our previous strategic plan which also put our customers at the heart of what we do.

While our commitments remain unchanged, we have made some adjustments to three of our targets in the light of changes to the UK economic outlook. The market expects continued low interest rates for even longer, slower economic growth and with higher unemployment and inflation than when we set our targets in September 2015.

These expectations led us to revise our key performance indicators (KPI) targets for Return on Tangible Equity (RoTE)<sup>1</sup> to 8%-10% from 12%-14%, cost-to-income ratio (CIR) to 50%-52% from <50% and non-performing loan (NPL) ratio to <2.0% from <1.5%.

We believe the transformation we have made in putting the customer at the heart of our business, coupled with a continued focus on costs and risk management, gives us solid foundations to succeed and confidence in the future.

## Our strategic priorities

### Customers

- Grow customer loyalty and market share
- Deliver operational and digital excellence

### Shareholders

- Achieve consistent, growing profitability and a strong balance sheet

### People

- Live The Santander Way through our behaviours

### Communities

- Support communities through skills, knowledge and innovation

## Grow customer loyalty and market share

A loyal customer base, where a primary bank account acts as the anchor of the relationship, provides better customer insight, improved risk profile, reduced customer attrition and more opportunities to interact with customers. As loyalty has grown, we have seen an increase in the number of times our customers interact with us.

In recent years we have delivered rapid growth in our loyal customer base, supported by the success of our 11213 World proposition and our growing corporate franchise. While we have seen growth slowing during 2016, following lower demand for savings products, we see the potential to increase loyal retail customers to meet our 2018 targets.

## Deliver operational and digital excellence

To earn our customers' loyalty we offer more than just the products they need and so our focus is also to provide the service our customers want. We have invested significantly to improve customer experience with further improvement at the heart of our plans.

To give our customers greater choice in how they interact with us, we use digital and mobile technology, building on our track record of innovation. We want to extend the approach from our product range to our end-to-end processes.

We plan to achieve our target for increased fee income by business growth and deeper customer relationships.



## Customer KPIs

➔ see page 20

Customer KPI	2016	2015	2018 Target
<b>Loyal retail customers</b> (million)	3.7	3.7	4.7 million
<b>Loyal SME and Corporate customers</b> (000)	290	266	308,000
<b>Retail customer satisfaction (FRS)<sup>2</sup></b> (%)	62.9	62.9	Top 3
<b>Digital customers</b> (million)	4.6	3.9	6.5 million
<b>Fee income (compound annual growth rate)</b>	2016: 8%		5% - 10% 2016-18

➔ For KPI definitions, see page 28

### Achieve consistent, growing profitability and a strong balance sheet

We remained consistently profitable over recent years, despite the significant changes in our operating environment. More uncertainty emerged in 2016 and we expect this to continue across our strategic planning horizon to 2018. However, we are confident that our sustainable business with low earnings volatility and a low risk profile leaves us well placed to face the challenges ahead and to deliver on our 2018 targets.

We are targeting a RoTE<sup>1</sup> ratio of 8% - 10% while maintaining our dividend policy, with a payout ratio of 50%. At the same time we have a target CET1 capital ratio of c12%

Technological innovation and simplification will enable us to work more efficiently, and allow us to make cost savings across the business. This supports our targeted cost-to-income ratio of 50%-52%. Achieving this will be important in helping us become a more dynamic and agile organisation, with a non-performing loan ratio of less than 2.00%.

Cost management remains a key focus and we are targeting a £100m reduction in the cost base by 2018 while we continue to invest and grow while capturing further operational efficiencies.

### Live The Santander Way through our behaviours

We continue to embed our Simple, Personal and Fair culture through our ongoing approach to reinforce the set of behaviours which our people helped to develop.

We are confident that our highly-engaged staff will be the key to further improved service for our customers. Our 2018 target is to be one of the Top 3 UK banks for colleague engagement.

### Support communities through skills, knowledge and innovation

We focus our community support programme on education, enterprise and employment initiatives.

The Discovery Project is an ambitious programme of help and support for our communities which we launched in late 2015. Through this programme we have a 2020 goal to help one million people develop the skills, knowledge and confidence to make the most of their future.

Santander Universities, together with Breakthrough, are giving thousands of students their first opportunity in the job market, with paid internships in SMEs as well as work placements for undergraduates.



## Shareholder KPIs

➔ see page 21

Metric	2016	2015	2018 Target
<b>Return on Tangible Equity (RoTE)<sup>1</sup></b> (%)	10.9	8.2	8% - 10%
<b>Cost-to-income ratio</b> (%)	50	53	50% - 52%
<b>CET1 capital ratio</b> (%)	11.6	11.6	c12%
<b>Non-performing loan ratio</b> (%)	1.50	1.54	< 2.00%
<b>Dividend payout ratio</b> (%)	51	50	50%



## People KPI

➔ see page 22

Metric	2016	2018 Target
<b>Colleague engagement</b>	2016: 72%	Top 3 UK Bank



## Communities KPI

➔ see page 23

Metric	2016	2018 Target
<b>People supported</b>	2016: 196,300	600,000 2016-18

(1) Under European Securities and Markets Authority guidelines we have identified RoTE as a financial measure which is not defined or specified in IFRS. See Shareholder information for a reconciliation to Return on ordinary shareholders' equity (RoE), which is the nearest IFRS measure.

(2) Customer satisfaction measured by the GfK Financial Research Survey, December 2016.

## Risk management is at the heart of our culture

“Sound risk management benefits our business by ensuring balanced growth and stability of future earnings prospects.”

Delivering our strategic priorities relies on the successful identification, assessment, management and reporting of risk.

### Grow customer loyalty and market share

During 2016 we supported our retail customers by helping 25,300 first-time buyers get onto the property ladder. We also increased lending to UK companies by 3% in the last year, despite volatile and uncertain market conditions.

By maintaining prudent lending criteria and understanding the nature of the credit risks we face in our lending decisions, we maintain a cautious risk profile. This is reflected in our credit risk metrics, with all loan books performing well.

### Deliver operational and digital excellence

Simplicity is at the heart of our culture. We aim to deliver the best service to our customers, with the best return for our shareholders. We have a comprehensive programme of initiatives including digitalisation, organisational simplification and streamlining to further improve customer experience and operational efficiency.

Throughout the year we simplified the lending process for our corporate customers, which significantly reduced the length of time taken to reach a decision and make funds available to our customers.

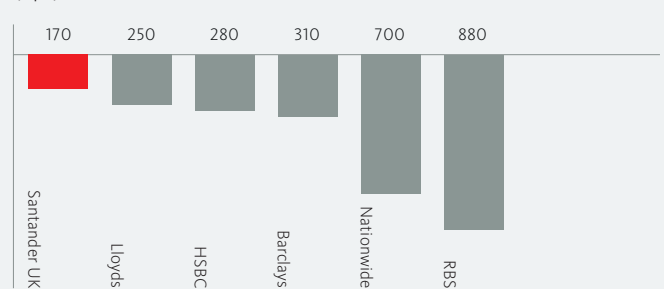
For more on how we are using technology to improve customer experience and operational efficiency see the examples outlined throughout the Strategic Report.

### Achieve consistent, growing profitability and a strong balance sheet

In 2016, our balance sheet strength and resilience of earnings to potential external shocks were affirmed by the PRA stress tests. These were designed to test our financial strength in the face of a global economic downturn, a severe UK property market stress, as well as an additional overlay from conduct and market-related stresses.

We passed with a stressed CET1 capital ratio of 9.9%, which exceeded the 7.3% threshold requirement. In fact, our capital reduction was the lowest across all UK banks that took part in the exercise. Together with the results of the 2014 and 2015 PRA stress tests, this reinforces our belief that we are well-placed to face potential shocks in the UK economy and their impact on key customer segments.

Bank of England 2016 stress tests CET1 drawdown (bps)



Source: Bank of England, Stress testing the UK banking system: 2016 results

### Live The Santander Way though our behaviours

We believe that everyone across the business should take personal responsibility for managing risk. This responsibility complements and supports our objective to become Simple, Personal and Fair. The Santander behaviours encourage an environment in which our people feel empowered to manage risk, and in particular, feel able to ‘Speak Up’ when they need to. In the latest employee survey, 97% of the UK business felt personally accountable for managing risk and 97% understood the types of risk they are facing in their day-to-day work.

We further reinforced our Risk Framework across the business in 2016. In particular, we continued to embed I AM RISK to raise awareness of personal accountability for risk management. For more on I AM RISK, see page 35.

### Support communities through skills, knowledge and innovation

Our strong balance sheet and stable earnings allow us to support our customers, businesses, shareholders and communities to prosper throughout the economic cycle. We also make donations to finance and debt charities such as the Money Advice Trust, recognising the importance of financial education in the wider community.

## Risk management case studies

Case studies on topics of particular interest can be found in the Risk review section.

- ➔ Pensions – page 118
- ➔ Conduct – page 122
- ➔ Cyber security – page 127
- ➔ Financial crime – page 129

➔ For more on top and emerging risks, see page 30

## Top risks

We regularly review the top risks that could impact our customers and shareholders. Risks actively monitored over 2016 include the following.

### UK referendum on membership of the EU

The UK referendum on membership of the EU was followed by some immediate market volatility and then by monetary policy actions by the Bank of England. Since then, the political debate on the ultimate nature of the UK's relationship with the EU and other trading partners has been ongoing. The outcome and implications for the UK economy and banking sector remains uncertain.

Much of the debate has centred on the position of the City of London and the potential impact of the loss of cross border access for financial services providers (often referred to as 'passporting'). Given our UK focus, we expect to be less affected by this issue than other institutions. However, the impact on the wider economy and our customers in the medium term is unclear.

### Mitigating the impact of a low rate environment

In August 2016, the Bank of England reduced the Base Rate to 0.25%, the first change in over seven years, as part of a series of monetary stimulus actions to support consumers and businesses in the UK. Low interest rates set challenges for our net interest margin performance, the risk associated with our pension fund and our capital ratios.

To mitigate the impact of the low interest rate environment, we made two noteworthy changes to the terms of our 11213 Current Account in 2016. Changes to the monthly account fee and the interest rates applied to credit balances took effect in January 2016 and November 2016 respectively.

### Building and maintaining capital strength

The CET1 capital ratio was 11.6% at 31 December 2016, comfortably above the regulatory minimum. Risk-weighted assets increased in line with lending growth, but were also impacted by market volatility, which affected capital requirements for market risk and credit risk. During the course of the year, the capital position was also affected by volatility in the pension fund, as outlined below.

We continue to prepare for IFRS 9, the accounting standard coming into effect from 2018, which will change the way we raise loan loss provisions, as well as having an initial impact on capital reserves. We are also monitoring regulatory developments which may affect our capital requirements in the longer term.

### Pension fund

The latest triennial funding valuation of our pension fund was as at 31 March 2016. Negotiations regarding that valuation are still ongoing with the Trustee, the outcome of which may impact our definition of long-term goals, the risk profile and our future contributions.

On an accounting basis, our funded defined benefit pension schemes were in a surplus of £175m at 31 December 2016 (2015: £483m). The movement across the year was due to an increase in liabilities caused mainly by a fall in high-quality corporate bond rates, partly offset by strong asset performance, and by changes in our discount rate and inflation rate methodology assumptions.

Movements in longer-term interest rates can have a significant impact on pension fund valuation measures, and during the course of 2016 we experienced an increase in volatility from this effect. We mitigated this risk during 2016 by increasing the level of hedging.

### Financial crime

To prepare us for the intensifying regulatory environment in the UK, we continued to upgrade our financial crime control framework through bank-wide transformation. The next phase focuses on maturing the capability within our key front line businesses, improving systems and controls effectiveness.

### Banking Reform

The decision by our Board (see page 3) to adopt a 'wide' ring-fence structure has helped to mitigate a number of the risks associated with complying with the ring-fencing requirements in the UK. These include minimising disruption to our customers, creating a clearer and more focused implementation path, and in-built flexibility to the target business model.

### Managing a complex change agenda

Keeping up with the unprecedented pace of change in the demanding regulatory environment and technology advances gives rise to potential operational risks. We have established robust processes and controls that allow us to track any potential issues and mitigate any execution risk.

### Cyber attacks

2016 saw an increase in the number of attempted attacks on our IT architecture, and on the banking system in general. We continue to improve our defences against malicious activity that targets our digital infrastructure, to protect both our customers and our shareholders.

## Technology helps us to better understand our customers' needs

We have made great progress on a multi-year programme designed to develop deep and meaningful relationships with our customers through joined up, relevant and timely conversations. Cutting edge technology is essential to serve our customers across different channels and to seamlessly switch between them.

During 2016, we have been working to develop a new one-to-one customer engagement approach for our personal and business banking customers. This will allow us to build trust with our customers by demonstrating that we know and understand them and their individual needs, supporting better risk management.

In late 2016, we started to roll out a new customer relationship management tool. This tool helps us to deliver a truly omni-channel customer experience as our people can continue conversations with customers which may have started in another channel.

We are now able to leverage increased understanding of the customer by bringing together internal, external and market data to personalise our conversations. Our CRM tool also allows us to further simplify key processes such as scheduling branch appointments, updating customer contact information and delivering key notifications to customers.

# Risk management is at the heart of our culture continued

## Emerging risks in 2016

Customer expectations are shifting as evolving population demographics and adoption of rapidly evolving technologies drives changes in how people interact with each other and their banking services provider. Those customers who were born in the internet age – millennials, will likely drive demand for, and strong take-up of, new and improved digital channels of engagement. At the same time, an ageing population could lead to increasing numbers of customers who prefer a more traditional banking model.

### Rapid technological change

Technological change offers choice and convenience to our customers as it allows them to interact with us as and when they choose. It supports our omni-channel approach and helps us to improve our operational efficiency as we utilise new technology to simplify and digitise back office processes. However it does mean that we need to:

- maintain the pace of change in order to be competitive
- ensure our technology investment remains relevant and up to date
- remain alive to potential competitive disruption caused by technological innovation.

The trust of our customers is vital to our business, and they need to feel confident that our data and systems are safe and secure. We therefore place a high priority on technology risk management, especially cyber security, in order to protect our customers and our reputation.

### Strong market competition

The UK banking market remains highly competitive. In recent years, the larger established incumbent banks in the UK withdrew from many international markets and scaled back their investment banking operations, refocusing on UK retail and commercial banking. At the same time, challenger banks have been competing for growth within individual product lines and sectors – new entrants have leveraged technology to target niche areas of the market.

Together with the low interest environment, these pressures have contributed to historically low customer rates for mortgage lending, and highly competitive products for personal current accounts. We have worked hard to ensure our mortgage propositions are based on the strength of our customer experience, and make conscious choices to offer rates which properly reflect the associated risk. In the personal current account market we adjusted our interest rates and fees during the year, but continued to provide market-leading rates which offer sustainable value to our customers.

### Demanding regulatory change agenda

Implementation and compliance with the developing regulatory regime remains a major undertaking across the sector. In particular, increasing capital requirements and forthcoming changes in the associated regulatory rules, require careful planning to ensure that we make optimum use of capital to grow our business.

Conduct remediation related to PPI is a long-running issue for UK banks and in 2016 the FCA announced a proposal to implement a deadline for complaints and to adjust complaint decisions and redress following the decision of the Supreme Court. We made further provision charges during 2016 to take our outstanding provision to £457m, our best estimate of these future costs.



## Investing to provide a seamless customer experience

We are committed to serving our customers efficiently and seamlessly, regardless of how they chose to bank with us. To achieve this we have invested significantly in recent years to develop the technology that underpins our digital transformation.

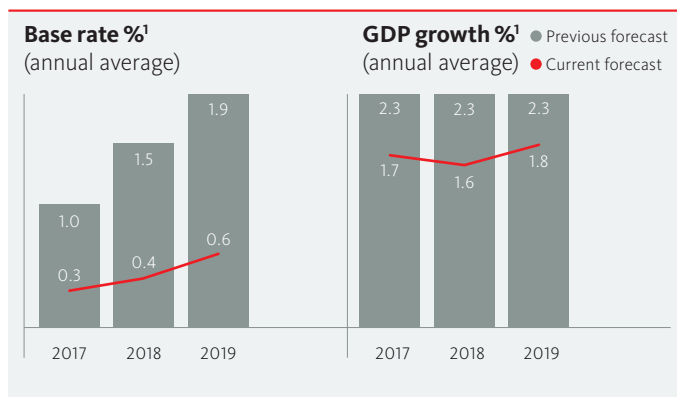
In early 2017, we became the first bank in the UK to enable customers to make payments using their voice. Customers using our iOS SmartBank app can now make payments, check their account balance, report a lost card and ask about their spend within a particular time period by using their voice.

We are also looking ahead and planning how we will meet the demands of a digital - and data - driven future. In 2016, we completed a four-year project to build two new world-class data centres. With 50% of the new capacity reserved for future growth and digital development, we have reduced legacy issues and improved our energy efficiency by bringing together six data centres from across the UK into two new data centres.

Large UK banks are required to ring-fence their retail banking operations by 1 January 2019. As outlined on page 3, the Board has approved a 'wide' ring-fence structure for Santander UK to meet the provisions of the Banking Reform Act.

### Uncertain macro environment

With positive growth and a stable labour market, the UK economy ended 2016 in a position of relative strength. However, rising inflation and the continued low interest rate environment could impact our business in the future.



(1) HM Treasury consensus: Forecasts for the UK economy. Medium-term forecasts. Previous forecast is the February 2016 edition. Current forecast is February 2017 edition.

Low interest rates and unemployment contributed to historically low rates of arrears and, together with our prudent approach to lending, resulted in good credit quality being maintained across our lending portfolios. However, we anticipate some normalisation from these cyclically low levels over the medium term and as a result revised our 2018 target for non-performing loan ratio. Low interest rates could further restrict income growth. We anticipate that returns in the future will be impacted by these lower rates and as a result reduced our 2018 targets for RoTE and cost-to-income ratio from those we set in September 2015.

## 2017 risk management objectives

- Further embedding our 'I AM Risk' risk culture, which is aligned to Simple, Personal and Fair
- Further investing in our retail and corporate credit systems infrastructure, giving access to larger volumes of data and helping to improve the speed of our decisions
- Completing risk modelling to support the transition to the new IFRS 9 accounting standard
- Continuing our strategic change programmes for conduct risk, operational risk and financial crime risk

## I AM RISK – our Risk Culture

At Santander UK every one of us takes personal responsibility for managing risk by doing our part to:

- Identify risks and opportunities
- Assess their probability and impact
- Manage the risks and suggest alternatives
- Report, challenge, review, learn and 'speak up'.



■ IDENTIFY

■ ASSESS

■ MANAGE

■ REPORT

We use I AM Risk in our risk attestations, policies, frameworks and governance, and in all our risk-related communications. We also include it in mandatory training and induction courses for our staff, in our codes of conduct and in rewards and incentives. We embed the behaviours we want to encourage in key processes and documents.

I AM Risk helps ensure that every business area is accountable for the management of the risks arising from their activities.

Risks need to be considered as part of the governance around any and every business decision. The success of I AM Risk has been reflected in our staff surveys, where 97% of the respondents acknowledged their personal responsibility for risk management.

## Chief Financial Officer's review



“We continue to focus on customer loyalty, operational and digital excellence, as well as growing profitability and maintaining our balance sheet strength.”

### Solid business performance in 2016

We delivered strong performance in 2016, with further development of our business and profit before tax of £1,914m, up 43% compared to 2015. Profit after tax was up 37%, impacted by the introduction of the 8% bank corporation tax surcharge.

Total operating income was up 5% with improved retail liability margin in the fourth quarter of 2016 and lending growth. These were partially offset by continued Standard Variable Rate (SVR) mortgage attrition and asset margin pressure. Income also benefited from a gain of £119m on the sale of our shareholding in Visa Europe Limited.

Operating expenses before impairment losses, provisions and charges were up 1% with operational efficiency partially absorbing investment in business growth, regulatory costs, and the ongoing enhancements to our digital channels. Provisions for other liabilities and charges decreased 48% largely due to lower PPI provision charges in 2016.

Return on ordinary shareholders' equity improved to 9.1% from 6.8% in 2015, while RoTE improved to 10.9% from 8.2%.

### Steady growth in customer balances

Customer loans grew £1.6bn to £200.2bn, with net increases of £1.5bn in residential mortgage balances and £0.9bn in lending to corporates, partially offset by a managed decrease of £0.9bn in the corporate centre. Customer deposits increased £10.1bn to £172.4bn, as we focused on retaining and originating accounts held by more loyal customers. The growth was largely a result of higher retail current account balances, which were up £11.6bn. Corporate customer deposits also grew, exceeding the growth in corporate loans.

### Maintaining balance sheet strength

The Common Equity Tier 1 (CET1) capital ratio of 11.6% reflects steady capital generation and risk weighted asset (RWA) management, offset by long-term rates volatility impact on the defined benefit pension scheme accounting position. RWAs increased by 2% to £87.6bn, with asset growth and the impact of market volatility (which increased credit and counterparty risk) partially offset by RWA management, including securitisation transactions. The UK leverage ratio of 4.1% was calculated applying the amended definition announced by the FPC in July 2016, it would have been 3.8% using the previous definition.

Wholesale funding with a residual maturity of less than one year was broadly stable at £21.4bn. The liquidity coverage ratio (LCR) eligible liquidity pool increased, reflecting prudent liquidity planning and increased collateral received for derivatives. The LCR eligible liquidity pool significantly exceeded wholesale funding of less than one year, with a 237% coverage ratio.

## Innovating for our SME customers

Santander InnoVentures (SanIV) is a London based venture capital fund launched by Banco Santander in 2014 as part of the group's innovation agenda. SanIV invests in credible FinTech companies so we can leverage technology from the latest innovators across the globe to bring benefit to Santander customers, while also creating value for the companies we invest in.

SanIV has built a strong and diversified portfolio of eleven companies, all with proven expertise in our core activities and with six joining the fund in 2016. The companies in the portfolio are at

different stages of their development but we are seeing clear customer benefits from our investments, and one in particular stands out for Santander UK; Kabbage a leading online lender.

By utilising the Kabbage platform we have created the Working Capital Loans solution. This fully digital service can approve same-day working capital loans to our UK SME customers. Data-driven risk management means that our customers benefit from a simple lending experience with reduced credit risk and improved operational efficiency for the bank

### Robust funding plan executed in 2016

We ended 2015 conscious that potential market uncertainty ahead of the UK referendum on EU membership in June 2016 could impact our 2016 funding plan. As a result, we took the decision to begin our funding activity early in January. Despite wider uncertainty related to the EU referendum result, the debt capital markets continued to function well. In both the immediate run-up to, and soon after, the EU referendum the market was open for new issuance.

In 2016, we issued £8.4bn (sterling equivalent) of total medium-term funding across the holding and operating companies, £5.6bn of which was senior unsecured funding. We have also drawdown £4.5bn from the Term Funding Scheme as part of our commitment to continue lending to UK individuals and business. The introduction of this scheme by the Bank of England provides a useful source of low-cost funding to the market.

### Minimum requirements for eligible liabilities (MREL)

In December 2016 the Bank of England laid out its plans for setting loss absorbing capacity requirements for large UK banks, including Santander UK. These requirements are applicable from 1 January 2020, and we currently estimate a transitional MREL recapitalisation requirement of £7bn, in terms of January 2017 Pillar 2A requirements.

We plan to meet our requirement largely through the issuance of senior unsecured debt from our holding company. This debt will then be downstreamed to the operating company in a compliant form. We have made good progress, with £5.3bn of senior unsecured debt issued from our holding company to date.

### PRA stress test results show our balance sheet quality

The latest PRA stress test results were released on 30 November 2016. We significantly exceeded the PRA's stress test CET1 threshold requirement of 7.3%, with a stressed CET1 ratio of 9.9%. Additionally, we exceeded the leverage threshold requirement of 3.0%, with a stressed leverage ratio of 3.6% after allowed management actions. We were the most resilient of the UK banks with a maximum drawdown of 170 basis points on our CET1 ratio. The outcome of the stress test underlines the quality and strength of our UK-based balance sheet as well as our strong risk management practices.

The Bank of England's CET1 hurdle rate comprises the CRR Pillar 1 minimum of 4.5% and the Pillar 2A CET1 minimum of 2.8%. The latter minimum came into effect on 1 January 2017 and represents an increase of 0.6 percentage points over the previous Pillar 2A CET1 minimum of 2.2%, which was applicable until 31 December 2016.

## Summarised consolidated capital, leverage, liquidity and funding

At 31 December	2016 £bn	2015 £bn
<b>Capital and leverage</b>		
CET1 capital	10.2	10.0
Total qualifying regulatory capital	15.2	14.9
Risk-weighted assets	87.6	85.8
<b>CET1 capital ratio</b>		
Total capital ratio	11.6%	11.6%
UK leverage ratio <sup>1</sup>	17.3%	17.4%
	4.1%	4.0%
<b>Liquidity</b>		
LCR	139%	120%
LCR eligible liquidity pool	50.7	38.7
<b>Funding</b>		
Total wholesale funding	65.2	64.7
– of which with a residual maturity of less than one year	21.4	21.1
Liquid assets coverage of wholesale funding with a residual maturity of less than one year	237%	183%

(1) Previously known as the PRA end-point Tier 1 leverage ratio

### 2017 outlook remains uncertain

We expect the UK economic slowdown seen in 2016 to continue as economic uncertainties prevail.

We expect net interest margin and Banking NIM to remain broadly stable, predicated on the Base Rate not reducing further, with continued competitive pressures on asset margins as well as SVR attrition. Cost management remains a key focus and we are targeting a £100m reduction in the cost base by 2018 while we continue to invest and grow, and capturing future operational efficiencies.

We expect our net mortgage lending to be broadly in line with the market, and the decline in SVR balances to be slightly lower than the net £7.0bn reduction in 2016. We expect our corporate lending to be slower than in recent years, consistent with forecasted slowdown in the UK economic growth and as we actively manage exposures to certain segments in line with our proactive risk management practices.

By building upon our strong foundations, we are well positioned to succeed despite the uncertain macro environment.



**Antonio Roman**

Chief Financial Officer  
22 February 2017



## We want to earn the lasting loyalty of all our stakeholders

“We are guided by our values of Simple, Personal and Fair not only in the way we treat customers and employees but also how we run our business in ethical and environmentally conscious ways.”



### Customers

#### Helping our customers prosper

Our focus is not only to develop products to suit our customers' needs, but also to provide the service they want and our high customer service rating reflects this. Our FCA reportable complaints dropped from 353,766 in 2013 to 250,463 in 2016.

Increasingly, customers are changing the way they choose to bank with us and we have seen strong growth in digital and mobile interaction. Our investment in technology has given our customers the choice of how, when and where they can access and manage their money - see the panel opposite for an example of our new digital mortgage application process.

Our Spendlytics app helps our customers track and analyse their spending and Paym allows them to securely send and receive money using only a mobile phone number. We have also introduced the Investment Hub, a new online non-advised investment tool to give our customers access to more than 1,500 investment funds.

#### Santander app downloads

# 1.8 million

Equivalent to 5,000 downloads per day during 2016



### Quicker service for our mortgage customers

We have launched a new mortgage application service which enables customers to quickly and simply apply online.

The application can be completed from start to finish in less than an hour and provides customers with an instant decision on their mortgage application. The application process has simple steps, and enables customers to upload supporting documents, such as payslips and bank statements all online.

We know that many people already look around for the best deals online, this tool takes it a step further, we are empowering customers to secure their mortgage online, at a time and place that suits them.

#### Optimising our branch network

Our branches remain an important part of our omni-channel approach and over the past four years we have continued to invest in our network. We have refurbished more than 400 branches, introducing new layouts, services and technology to serve our customers better.

The growth in digital channels however does mean that some of our branches are being used less often. Ongoing reviews of our branch network aim to reduce the duplication that exists where we have multiple branches in close proximity and to ensure our resources are targeted efficiently. In 2016 we merged branches in 12 locations and closed five of our branches which were underutilised.

Our network of 841 branches means that we are represented in around 80% of the 1,000 main financial centres in the UK. In addition, our personal current account customers can use Post Office branches for day-to-day banking transactions.

#### Supporting our vulnerable customers

We are committed to supporting our vulnerable customers, and all front-line and customer-facing colleagues have been provided with vulnerable customer training to help recognise and understand issues which might impact customers.

A dedicated team provides intensive support to customers facing financial difficulty by helping them regain control of their finances with tailored solutions such as refinancing options, long-term arrangements and payment deferral. The consideration of vulnerable customers is now an integral part of our product approval process.

➔ For more on Santander Breakthrough, see <https://www.santandercb.co.uk/breakthrough>

### Championing British businesses

Santander's Breakthrough programme helps ambitious businesses grow and prosper through a range of initiatives focused on; talent, international, connections, knowledge and finance. During 2016, over 4,500 businesses have benefited from a range of activities.

Our Breakthrough RedBox and Breakthrough in Branch Initiatives are regional events which provide hands on master classes, seminars and workshops to local businesses. We also launched a Women in Business programme to match entrepreneurs with successful female business leaders for mentoring and support.

To leverage our links with our parent, Breakthrough Knowledge supported over 215 business delegates through 16 bespoke masterclasses and 53 businesses benefited from six overseas and virtual trade missions to China, Mexico, Poland, the UAE and the US.

Some of our customers have the potential for significant growth and require capital as well as non-financial support. Since its launch in 2012, our Growth Capital Finance team has provided £114m of growth capital and £234m of senior debt in 126 deals to 94 small and medium enterprises, without diluting company equity.



## Shareholders

### Being an important part of a global bank

We are a subsidiary of Banco Santander SA, part of the Banco Santander group. Our parent is a leading retail and commercial bank, founded in 1857, headquartered in Spain and among the world's top banks by market capitalisation. Banco Santander has a meaningful market share in ten countries in Europe and the Americas.

At the end of 2016, Banco Santander had 125 million customers, 12,200 branches and 188,000 employees. In 2016, Banco Santander reported EUR 6.2bn attributable profit, an increase of 4% compared to the previous year. Santander UK is an important part of the global business and contributed 20% of group profit after tax<sup>1</sup>.

(1) excluding the Corporate Centre and Spanish Real Estate

### Benefiting from being an independent subsidiary

Banco Santander operates a subsidiary model to minimise the risk of problems in one part of the organisation spreading to another. This means that autonomous subsidiaries, like us, are responsible for their own liquidity, funding and capital management.

The subsidiary model gives us considerable financial flexibility while also allowing us to take advantage of the significant synergies and strengths that come from being part of a major, well-diversified banking group. In particular, we benefit from Banco Santander's strong brand, products and platforms as well as their systems development capacity. We also utilise common technology, operations and support services, provided by independent operating entities in place across the Banco Santander group. Taken together, these constitute a major competitive advantage for us.

### Managing our environmental impact efficiently

Our Environmental Management System provides a framework for defining responsibilities and processes in relation to waste, energy, water, travel and supply chain management at our 15 main offices and data centres in the UK. In 2016, Santander UK successfully achieved the ISO 14001 accreditation across all of these properties.

Smart meter technology allows us to track the energy performance of our properties, helping us to reduce energy wastage. These improvements contributed to an annual reduction of 10.6% in electricity and 9.7% in gas usage. Our electricity is sourced from green supplies and has zero carbon emissions.

Business travel represents 53% of our total CO<sub>2</sub> emissions which fell from 9,552 tonnes in 2015 to 6,650 tonnes in 2016, representing a 30% reduction per employee. We encourage staff to use travel-free meeting methods wherever possible.

Approximately 99% of the waste generated through our operations is either recycled or diverted from landfill. In the past two years, we have cut our paper usage by 48%. Our online banking customers receive paperless statements (with an opt-out option), and our print suppliers have ISO 14001 certification and maintain full Forest Stewardship Council chain of custody.

We are also one of the largest UK renewable energy market financiers. In 2016, we financed around £53m in assets that generate bilateral renewable energy and other energy efficiencies. Our Renewable Energy team focuses on offering non-recourse project finance loans to mid-market wind, solar and hydro developments.

### Managing our supply chain responsibly

We buy goods and services from around 1,600 external suppliers and intra-group companies accounting for £1.7bn of costs in 2016, governed by the Cost Management and Procurement Policy, The Third Party Risk Management Policy and the Manual of Conduct in Supplier Relationships.

We meet the Living Wage requirement for employees of suppliers who work at Santander UK sites, and our supplier contracts include specific requirements to respect human rights and ethical labour practice based on the principles of the UN Global Compact.

We are a signatory to the Business in the Community Access Pledge, a public commitment to a fair and open procurement process for SMEs. In 2016, 61% of our new supplier contracts, worth over £9m, were with businesses with less than £10m turnover or 250 employees. (2015: 58%)



↑ Above Banco Santander corporate headquarters, Madrid.

## We want to earn the lasting loyalty of all our stakeholders continued



### People

#### Helping our people prosper

We provide a full range of skills, development, training modules and career support for our people to develop their potential. In 2016, our people undertook over 169,000 training days and we invested over £11.5m in employee learning and development.

Our approach is to reward fairly and to motivate our people with a competitive package of pay and benefits, based on compliance with the Prudential Regulation Authority (PRA) Remuneration Code. Salary levels are benchmarked against the median level for the industry. We are a Living Wage and London Living Wage employer.

We offer a range of personalised benefits, as well as a fair, competitive and sustainable pension arrangement. In 2016, 91% of our people were in a pension scheme and 38% have chosen to participate in one or both our two HMRC-approved share schemes.

#### Investment in employee training and development in 2016

# £11.5m

Equivalent to 8.8 days training per FTE, up from 4.6 days in 2014

#### Prioritising diversity

Our inclusive culture is fundamental to our success, and our people reflect the diversity our communities, customers and shareholders.

In June 2016 we signed the HM Treasury Women in Finance Charter where we set a 50% (+/-10%) gender target for our senior female population over the next five years. Currently, women account for 31% of our Board (nine male and four female members), and 27% of our senior managers are female.

#### Building a Simple, Personal and Fair culture

We are committed to maintaining high ethical standards adhering to laws and regulations, conducting business in a responsible way and treating all stakeholders with honesty and integrity. Santander UK's Code of Ethical Conduct requires our people to act with the highest standards of business conduct to protect our reputation and contribute to a culture that is free from corruption, risk of compromise or conflicts of interest.

Our values of Simple, Personal and Fair are at the heart of The Santander Way, our culture change programme that underpins our goal to be the best bank in the UK. Nine behaviours provide a framework for us to deliver the best outcome for our people, customers, shareholders and communities.

#### Actively listening

Our people have direct contact with senior management and are actively encouraged to feedback on policies, strategies and procedures. There are a range of ways available for our people to stay informed and hear first-hand from senior executives including through monthly conference calls and regional roadshows.

Our online platform, Better Together, is open all year round and gives Santander colleagues the opportunity to submit proposals and ideas on how we can become more simple, personal and fair. In May 2016, colleagues were asked how Santander could bust bureaucracy and simplify the bank. Over 1,000 colleagues took part the exercise, submitting over 200 ideas, and as a result more than 80 initiatives are underway or have already been delivered.

#### Protecting the wellbeing of our people

A safe and healthy workplace is fundamental to helping our people prosper. Health and safety consultants provide on-site assessments, practical advice, training and support to all our people.

Our managers are given the tools to foster psychological well-being for their teams with a series of guidelines and courses such as Keeping Pressure Positive and Managing Pressure and Building Personal Resilience. The Employee Assistance Programme gives free and confidential telephone advice, face-to-face counselling and critical incident support, following events like branch raids.

In partnership with the Bank Workers Charity, our people also have access to Santander Personal Support Services that provide practical, emotional and, in some cases, financial support for a broad range of lifestyle issues.



 Above Santander Cycles docking station.



**↑** Above: Santander UK staff deliver a Discovery Project MoneyWise session at Ysgol Ffordd Dyffryn School, Conwy.



## Communities

### Helping our communities prosper

The Discovery Project, our flagship community investment initiative, aims to help one million people over the next five years by supporting skills, knowledge and innovation projects through three areas to inspire people to have the confidence to make the most of the future. Through this initiative we contributed £22m to community groups across the country in 2016.

As well as providing funds, we encourage our people to share their skills and time and the most popular volunteering initiative is our Discovery Days scheme. Employees spend a day helping local charities and community groups with practical support including gardening, decorating and organising activities. In 2016, over 6,000 staff helped to make a difference to 556 Discovery Days projects.

#### Community investment in 2016

# £22m

Local community organisations, charities and Santander Universities

### Raising funds for local and national charities

In 2016, the Santander Foundation provided £5.4m in grants to 3,263 UK registered charities for projects that help disadvantaged people. Discovery Grants are awarded to support activities that improve skills and knowledge or support social innovation. The Santander Foundation also contributed £2m to support our employees' fundraising for charities of their choice through the Staff Matched Donation Scheme.

Our people chose Barnardo's and Age UK to be our partner charities in a three-year agreement which began in 2016. In the first year of the agreement, we raised more than £1m for these two charities in a range of fundraising activities with our people, customers and suppliers.

### Supporting higher education through Santander Universities

Santander Universities is a global programme created in 1996 to support higher education. The Banco Santander group partners with close to 1,200 institutions around the world to fund scholarships, research, mobility awards and study grants for students and staff.

In 2016, 81 universities in the UK received £11.3m to aid 8,024 students and staff with funding for studies, internships, entrepreneurship support and special projects.

### Improving mobility and road safety with Santander Cycles

The Santander Cycles scheme in London was launched in June 2015. During 2016 more than 10.3m bike hires were made, a 4.4% increase on the previous year. The success of the scheme was reinforced by new records being set for the number of bike hires over a weekend and over a month.

We also improved safety for our community of cyclists and road users by rolling out the Blaze Laserlight on all of our 12,000 Santander Cycles. This innovative forward projection technology makes it easier for cyclists to be recognised by other road users.

Following the success of Santander Cycles in London, we launched Santander Cycles MK in Milton Keynes in June 2016. The scheme provides local residents with access to 300 cycles and 42 docking stations, allowing them to utilise the 170 mile city-wide cycle network. Since launch, over 10,000 members have joined the scheme with over 32,000 bike hires to date and 19,000 bike hires in the first eight weeks alone.

We also sent our Santander Cycles spinning bikes on a UK-wide tour of our offices and organised a charity cycle ride for 150 of our people which helped to raise £167,000 for our charity partners.



**↑** Above Santander UK volunteers in KwaZulu-Natal, South Africa.

## Corporate Governance review

“The Board has made rapid progress in its effectiveness, providing robust oversight and supporting management in achieving Santander UK’s strategic aims.”

### Ambition

As a Board, we remain committed to our ambition to be the best governed bank in the UK that supports Santander UK’s purpose to help people and businesses prosper. In 2016 we have focused on continuous improvement as a governing body and have made excellent progress in further developing the effectiveness of our oversight. We will now work to enhance our efficiency as a Board as we continue to meet the expectations of our customers, people, regulators, and investors.

### Board effectiveness

In 2016 we maintained our focus on our five strategic priorities as a Board which we agreed last year: long-term strategy; regulatory trust; customer focus; embedding culture; and talent and succession planning. These were not intended to set the strategy or priorities of the business but have been invaluable in setting the Board agenda and guiding the Board’s deliberations and discussions. They have underpinned the progress we have made in focusing on the business’s key strategic issues, reinforcing accountability and supporting senior management.

This year we undertook an external evaluation of Board effectiveness. This has provided a useful assessment of our first year with the current Board composition. I am very pleased with the report which confirmed that we have made rapid progress and that our governance is effective and of a high standard. The next phase in the Board’s development is to improve our efficiency. We have incorporated the lessons learned into our plans for continuous improvement which were developed following last year’s internal review. We will carry out an internal assessment of progress against our plan next year.

### Board composition at December 2016<sup>(1)</sup>

<b>Shriti Vadera</b> Chair Chair of Nomination Committee					
<b>Independent Non-Executive Directors</b>					
<b>Alain Dromer</b>	<b>Annemarie Durbin</b>	<b>Ed Giera</b> Chair of Risk Committee	<b>Chris Jones</b> Chair of Audit Committee	<b>Genevieve Shore</b>	<b>Scott Wheway</b> Senior Independent Director Chair of Remuneration Committee
<b>Banco Santander nominated Non-Executive Directors</b>					<b>Executive Director</b>
<b>Ana Botín</b>	<b>Bruce Carnegie-Brown</b>	<b>Juan Rodriguez Inciarte</b>	<b>Peter Jackson</b>	<b>Manuel Soto</b>	<b>Nathan Bostock</b>

(1) In this Annual Report, the terms ‘independence’ and ‘independent’ are, unless otherwise stated, defined in accordance with our UK Group Framework

**UK Group Framework**

Last year we formalised a UK Group Framework which was agreed by Santander UK and our parent, Banco Santander; the framework was explained in detail in last years' report, and further information is available on page 166. The framework has proved very effective in providing us with clarity about how we discharge our responsibilities in the UK as an independent Board, while ensuring that Banco Santander is able to exert the oversight and control of its subsidiary that its regulators expect. The successful implementation of the framework in the UK has now been established as best-practice and a model which is being extended to other Banco Santander subsidiaries around the world.

We will further enhance the framework as we develop robust and effective governance to support ring-fencing.

**Board composition and skills**

Our current Board comprises 13 members. Seven, or 54% including the Chair are Independent, and we have four women (31%). A number of long serving Directors stepped down last year. In addition, following his departure as an executive of Banco Santander SA, Peter Jackson will be stepping down as a Banco Santander Nominated NED of the Santander UK Board at the end of February.

Through a rigorous recruitment process we have improved the Board's skills and experience to enable it to discharge its responsibilities effectively. Our Board members have diverse but complementary experience spanning financial markets, retail, wealth management, technology, governance, financial reporting, economics and public policy and government. We have retained a focus on ongoing development both through comprehensive induction programmes for new Directors and a schedule of regular workshops on different business issues for the Board as a whole.

This year we have introduced a one year rolling term for Banco Santander Nominated Non-Executive Directors and Independent Non-Executive Directors (INEDs) in line with best practice. This will also help ensure that we have a phased approach to tenure going forward thereby facilitating future transitions between Directors.

**Board Committees**

All Committees are chaired by INEDs and all have a majority of INEDs. This year we have seen the benefit of all INEDs being members of the Board Audit, Board Risk and Board Remuneration Committees, enabling more holistic and effective oversight.

We have undertaken an annual review of all the Terms of Reference of the Board Committees in line with best practice, but have not required any material changes since last year's comprehensive refresh.

**Board fees**

We reviewed all Board and Board Committee fees with no changes made.

➔ [Board fees are set out on page 163.](#)

**Female Board members**

December 2016

**31%** (4/13)

Unchanged from January 2016

**Independent Board members**

December 2016

**54%** (7/13)

Unchanged from January 2016

# Corporate Governance review continued

## How we spent our time

As in previous years, the nature of Board discussions means that it difficult to categorise fully how we spent our time given that many topics such as people, regulation and risk management are inseparable in nature. Nevertheless we have maintained the discipline of recording the allocation of time through a consistent methodology so that we can monitor changes in the way we allocate time to our strategic priorities even if, in absolute terms, the definitions are inherently somewhat artificial.

During 2016, the Board spent 54% of its meeting time on business and customers priorities. This continued the trend seen in 2015 when we spent 51% of our time on these issues, reflecting the focus on customer experience, digital transformation, the impact of the current economic situation on our business and strategy, and competition in our core markets. We have also increased the time spent on people matters from 6% last year to 10% in 2016. The analysis is in line with what we hoped to achieve given the challenging operating environment and the increased time allocated to planning for implementation of ring-fencing and other regulatory requirements. The Board held its annual strategy day offsite in July 2016 focusing once again on the importance of innovation and digital technology for our future business.

## Future Board priorities

In 2017 we will focus on continuous improvement as well as efficiency. We will also spend more time on management succession planning, applying a framework which we have developed for this purpose.

As we steer a course through a period of significant change and uncertainty we will continue to exert effective oversight of our key risks. We will support Santander UK's management in embedding a culture that ensures everything we do is Simple, Personal and Fair, and directed towards being the best bank for our people, customers, shareholders and communities.

How we spent our time (%)



## Board strategic priorities

- Guiding and agreeing the Company's near and long-term strategy
- Maintaining the trust and confidence of our regulators at all times
- Supporting the executive to ensure that decisions, behaviours, structures, incentives, and systems are developed around our customers' needs
- Setting the tone and working with management to achieve the right culture and behaviours that underpin our values of Simple, Personal and Fair
- Maintaining a robust and continuous succession plan and strong talent pipeline

## Summarised consolidated income statement

For the years ended 31 December	2016 £m	2015 £m
Net interest income	3,582	3,575
Non-interest income <sup>(1)</sup>	1,213	998
<b>Total operating income</b>	<b>4,795</b>	<b>4,573</b>
<b>Operating expenses before impairment losses, provisions and charges</b>	<b>(2,417)</b>	<b>(2,403)</b>
Impairment losses on loans and advances	(67)	(66)
Provisions for other liabilities and charges	(397)	(762)
<b>Total operating impairment losses, provisions and charges</b>	<b>(464)</b>	<b>(828)</b>
<b>Profit before tax</b>	<b>1,914</b>	<b>1,342</b>
Tax on profit	(597)	(380)
<b>Profit after tax for the year</b>	<b>1,317</b>	<b>962</b>

(1) Comprised of 'Net fee and commission income' and 'Net trading and other income'.

## Summary of segmental balance sheet assets and liabilities<sup>(2)</sup>

At 31 December	2016 £bn	2015 £bn
<b>Customer loans</b>		
Retail Banking	168.6	167.0
Commercial Banking	19.4	18.7
Global Corporate Banking	5.7	5.5
Corporate Centre	6.5	7.4
<b>Total customer loans</b>	<b>200.2</b>	<b>198.6</b>
Other assets	102.9	82.8
<b>Total assets</b>	<b>303.1</b>	<b>281.4</b>
<b>Customer deposits</b>		
Retail Banking	148.1	140.3
Commercial Banking	17.2	15.1
Global Corporate Banking	4.1	3.0
Corporate Centre	3.0	3.9
<b>Total customer deposits</b>	<b>172.4</b>	<b>162.3</b>
Medium-Term Funding	46.1	50.4
Other liabilities	68.5	53.0
<b>Total liabilities</b>	<b>287.0</b>	<b>265.7</b>
Shareholders' equity	15.7	15.3
Non-controlling interest <sup>(3)</sup>	0.4	0.4
<b>Total liabilities and equity</b>	<b>303.1</b>	<b>281.4</b>

(2) The basis of presentation has been changed, and 2015 restated to reflect a transfer of customers between our Retail Banking and Commercial Banking business segments, in line with how we now manage our customers. See Note 2 to the Consolidated Financial Statements.

(3) Non-controlling interests refers to other equity instruments issued by Santander UK plc and PSA Finance UK Limited (PSA co-operation), a cooperation between Santander Consumer (UK) plc and Banque PSA Finance SA (accounted for as a subsidiary).



## Other information

At 31 December		2016	2015	2014	Notes
<b>Customers</b>					
Loyal retail customers	KPI	3.7 million	3.7 million	3.3 million	
Loyal SME and corporate customers	KPI	290,000	266,000	239,000	
Retail customer satisfaction (FRS)	KPI	62.9%	62.9%	59.7%	For definition, see the glossary (inside back cover)
Digital customers	KPI	4.6 million	3.9 million	3.0 million	
Net fee and commission income growth	KPI	8%	(3)%	(3)%	
Customer complaints		250,463	223,235	260,440	FCA reportable complaints
<b>Shareholders</b>					
RoTE	KPI	10.9%	8.2%	10.4%	
Return on ordinary shareholders' equity		9.1%	6.8%	8.5%	
CIR	KPI	50%	53%	54%	
CET1 capital ratio	KPI	11.6%	11.6%	11.9%	
NPL	KPI	1.50%	1.54%	1.80%	
Dividend payout ratio	KPI	51%	50%	46%	
Water (m <sup>3</sup> )		301,565	253,598	296,986	
Waste collected (tonnes)		4,506	4,517	4,899	
CO <sub>2</sub> per employee (tonnes)		0.52	0.66	0.71	
<b>People</b>					
Colleague engagement	KPI	72%	71%	-	Based on survey conducted by Korn Ferry
Full-time equivalent employees		19,220	19,992	20,676	Santander UK employees at 31 December
Employee turnover		13%	14%	13%	
<b>Communities</b>					
People supported	KPI	196,300	-	-	
Support for communities		£22.0m	£23.4m	£21.9m	
Corporation tax paid		£507m	£419m	£149m	
Contracts awarded to small businesses (% of total)		61%	58%	40%	Businesses with <£10m turnover or <250 employees

## KPI definitions

**Loyal retail customers:** Primary banking current account customers (those who have a minimum credit turnover of at least £500 per month and at least two direct debits on the account) who hold an additional product.

**Loyal SME and corporate customers:** Business banking and corporate customers that hold at least three products. Corporate customers in the trade business must also have a current account with a minimum activity threshold specific to their customer segment.

**Retail customer satisfaction:** Measured by the Financial Research Survey (FRS), prepared by the independent market research agency, GfK (December 2016).

**Digital customers:** Customers who have logged onto Retail or Business online banking or mobile app at least once in the month.

**Fee income CAGR:** Net fee and commission income compound annual growth rate is measured between FY15 and FY18.

**Return on tangible equity:** The profit after tax attributable to equity holders of the parent, divided by average shareholders' equity less non-controlling interests, other equity instruments and average goodwill and other intangible assets.

**Cost-to-income ratio:** Total operating expenses as a percentage of total income.

**NPL ratio:** Non-performing loans as a percentage of loans and advances to customers.

**CET1 capital ratio:** Common Equity Tier 1 capital as a percentage of risk-weighted assets.

**Dividend payout ratio:** Equity dividend declared as a percentage of earnings attributable to ordinary shareholders (profit after tax less payment of dividend on equity accounted instruments and non-controlling interests).

**Colleague engagement:** Measured by the Group Engagement Survey (GES), conducted by Korn Ferry for Banco Santander. Results are benchmarked against other firms in the UK financial sector and other high-performing firms.

**People supported:** People supported through our charity partnerships, the Santander Foundation, Santander Universities and by employee volunteer activities through our Discovery Project programme.

### The Directors, in preparing this Strategic Report, have complied with s414C of the Companies Act 2006.

Under the UK Companies Act 2006, a safe harbour limits the liability of Directors in respect of statements in and omissions from the Strategic Report. Under English law the Directors would be liable to the Company, but not to any third party, if this report contained errors as a result of recklessness or knowing misstatement or dishonest concealment of a material fact, but would otherwise not be liable. The Strategic Report has been drawn up and presented in accordance with and in reliance upon English company law and the liabilities of the Directors in connection with these reports shall be subject to the limitations and restrictions provided by such law.

# Risk review

This Risk review consists of audited financial information except where it is marked as unaudited. The audited financial information is an integral part of the Consolidated Financial Statements.

We aim to continually enhance our disclosures and their usefulness to readers in the light of developing market practice and areas of focus. As a result, our disclosures go beyond the minimum required by accounting standards and other regulatory requirements. We continue to support the recommendations and guidance made by the Enhanced Disclosure Task Force (EDTF). The EDTF was formed by the Financial Stability Board with a remit to broaden and deepen the risk disclosures of banks in a number of areas, including credit, market and liquidity risk. We have adopted the EDTF's recommendations across our Annual Report and our Additional Capital and Risk Management Disclosures available at [www.aboutsantander.co.uk](http://www.aboutsantander.co.uk).

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124	Strategic risk (unaudited)
125	Operational risk (unaudited)
128	Financial crime risk (unaudited)
130	Model risk (unaudited)
130	Reputational risk (unaudited)
131	Regulatory risk (unaudited)
132	Country risk exposures

## Top and emerging risks (unaudited)

### TOP RISKS

All our activities involve identifying, assessing, managing and reporting risks. A top risk is a current risk within our business that could have a material impact on our financial results, reputation and the sustainability of our business model. Our current top risks are set out on page 15 of the Strategic Report. We set out below further details on these in the context of some of our key risk types. We include the risk features and how they link to our 2016-2018 strategic priorities. We also explain the key developments in the year, including the impact of the top risks in these areas.

Risk	Risk features and impact	2016-2018 strategic priorities
Credit	<p>Deterioration in the credit quality of our customers and counterparties could reduce the value of our assets, and increase our write-downs and allowances for impairment losses. The macroeconomic environment and other factors can cause our credit risk to increase. These factors include increased unemployment, falling house prices, increased corporate insolvency levels, reduced corporate profits, increased personal insolvency levels, increased interest rates and/or higher tenant defaults.</p> <p>➔ See 'Credit risk' on page 43.</p>	<p>1</p> <p>3</p>
Market (Banking market)	<p>Banking market risk could lead to lower income or a loss of value from changes in market risk factors such as interest rates. The current low Base Rate environment remains a key concern for the industry as a whole. If rates remained low, margins would remain under pressure.</p> <p>➔ See 'Market risk' on page 81.</p>	<p>3</p>
Capital	<p>Capital risk has the potential to disrupt our business model and stop our normal functions. It could also cause us to fail to meet regulatory capital requirements. If that happened, our regulators would have powers to restrict our payments, such as dividends and AT1 coupons, or to wind up the Company. Our capital risk is driven mainly by credit risk and the effects of regulatory change as well as our ability to raise capital over the economic cycle.</p> <p>➔ See 'Capital risk' on page 106.</p>	<p>3</p>
Pension	<p>We face pension risk as a sponsor of defined benefit pension schemes. It arises where the assets of the schemes do not fully match the timing and amount of the schemes' liabilities. This can be due to uncertainty over future investment returns and the projected value of schemes' liabilities. For instance, deterioration in the funding valuation position could mean we have to make material contributions to reduce deficits.</p> <p>➔ See 'Pension risk' on page 115.</p>	<p>3</p>
Conduct	<p>Conduct risk is a key risk to us in view of the evolving regulatory agenda and the need to effectively manage it to enable us to meet our aim to be the best bank for our customers. Conduct risk can result from any activity we might engage in that could cause consumer protection issues. We see our key exposure to conduct risk through product design, sales practices, post-sale servicing, complaint handling and the risk that our people do not conduct themselves in the manner we expect them to.</p> <p>➔ See 'Conduct risk' on page 119.</p>	<p>1</p> <p>2</p> <p>3</p>
Operational	<p>Operational risk is inherent in all our business and support processes, as well as our suppliers. It happens where unexpected or unplanned events related to people, processes, systems or external events prevent us from achieving our business objectives. Operational risks include cyber security, the impact of change and management of our third party suppliers, all of which may result in operational losses.</p> <p>➔ See 'Operational risk' on page 125.</p>	<p>1</p> <p>2</p> <p>3</p>
Financial crime	<p>Financial crimes such as money laundering, terrorist financing, bribery and corruption and evasion of tax obligations or financial sanctions pose risks to us and the UK as a whole. Failure to meet our obligations to address these risks could impact us financially, reputationally and operationally, as well as negatively affecting the safety and security of our customers and the communities we support. We are committed to the strongest possible response to financial crime risks.</p> <p>➔ See 'Financial crime risk' on page 128.</p>	<p>2</p> <p>3</p>

➔ For risk definitions, see 'How we define risk' on page 34

**Strategic priority key:**

- 1** Grow customer loyalty and market share
- 2** Deliver operational and digital excellence
- 3** Achieve consistent, growing profitability and a strong balance sheet

Risk indicator	Developments and impact of top risks in 2016						
<p><b>NPL ratio (%)</b></p> <table border="1"> <tr><th>Year</th><th>NPL ratio (%)</th></tr> <tr><td>2016</td><td>1.50</td></tr> <tr><td>2015</td><td>1.54</td></tr> </table>	Year	NPL ratio (%)	2016	1.50	2015	1.54	<p>Our NPL ratio improved to 1.50% (2015: 1.54%), and impairment loss allowances decreased to £989m at 31 December 2016 (2015: £1,157m), with all loan portfolios continuing to perform well.</p> <p>Lower NPL and coverage ratios, in Retail Banking of 1.39% (2015: 1.51%) and 28% (2015: 33%) respectively, were driven by the quality of our mortgage portfolio, the positive impact on our collateral from the continued rise in house prices, as well as an update to our mortgage provision model. The NPL ratio for Commercial Banking increased to 2.67% (2015: 2.35%) partly due to a loan of £50m that moved to non-performance, but which fully repaid in early 2017.</p>
Year	NPL ratio (%)						
2016	1.50						
2015	1.54						
<p><b>NIM sensitivity -50 bps (£m)</b></p> <table border="1"> <tr><th>Year</th><th>NIM sensitivity -50 bps (£m)</th></tr> <tr><td>2016</td><td>82</td></tr> <tr><td>2015</td><td>39</td></tr> </table>	Year	NIM sensitivity -50 bps (£m)	2016	82	2015	39	<p>Our NIM of 1.48% (2015: 1.53%) and our Banking NIM of 1.79% (2015: 1.83%) were down on 2015 with retail liability margin improvement partially offsetting continued SVR attrition and asset margin pressure.</p> <p>The movement in NIM sensitivities in 2016 was largely due to market volatility and reduced levels of the yield curve following the UK referendum on membership of the EU and the subsequent Base Rate cut. This, combined with savings products re-pricing, including on our 11213 Current Account, and changes in the underlying management assumptions, has increased NIM sensitivities to both up and down 50 basis points parallel shocks.</p>
Year	NIM sensitivity -50 bps (£m)						
2016	82						
2015	39						
<p><b>CET1 capital ratio (%)</b></p> <table border="1"> <tr><th>Year</th><th>CET1 capital ratio (%)</th></tr> <tr><td>2016</td><td>11.6</td></tr> <tr><td>2015</td><td>11.6</td></tr> </table>	Year	CET1 capital ratio (%)	2016	11.6	2015	11.6	<p>Our CET1 capital ratio remained at 11.6% in 2016, comfortably above the regulatory minimum. Steady capital generation and RWA management was offset by long-term rates volatility on the defined benefit pension scheme accounting position, as outlined below.</p> <p>The latest PRA stress test results were released on 30 November 2016. We significantly exceeded the PRA's stress test CET1 threshold requirement of 7.3%, with a stressed CET1 ratio of 9.9%.</p>
Year	CET1 capital ratio (%)						
2016	11.6						
2015	11.6						
<p><b>Funded defined benefit pension scheme surplus (£m)</b></p> <table border="1"> <tr><th>Year</th><th>Surplus (£m)</th></tr> <tr><td>2016</td><td>175</td></tr> <tr><td>2015</td><td>483</td></tr> </table>	Year	Surplus (£m)	2016	175	2015	483	<p>In 2016, the Deficit at Risk increased to £1,688m (2015: £1,420m). This was mainly due to significant falls in long-term interest rates that resulted in a higher estimated liability value and widened the gap between Scheme assets and liabilities. This was partially offset by higher interest rate hedging levels in the Scheme following the risk management action undertaken in 2016.</p> <p>The net accounting surplus of our funded defined benefit pension schemes reduced to £175m (2015: £483m). This was due to an increase in liabilities caused mainly by a fall in high grade corporate bond rates, partly offset by strong asset performance, and by changes in our discount and inflation rate methodology assumptions. At 31 December 2016 these changes to our methodology assumptions reduced the value placed on the liabilities of the Scheme by £510m (net of tax) and had a 39 basis points positive impact on the CET1 capital ratio.</p>
Year	Surplus (£m)						
2016	175						
2015	483						
<p><b>Remaining provision (£m)</b></p> <table border="1"> <tr><th>Year</th><th>Remaining provision (£m)</th></tr> <tr><td>2016</td><td>493</td></tr> <tr><td>2015</td><td>637</td></tr> </table>	Year	Remaining provision (£m)	2016	493	2015	637	<p>The PPI provision amounted to £457m at 31 December 2016 (2015: £465m). We made an additional £144m provision charge in the year, which included our best estimate of Plevin related claim costs and a £30m charge for a specific portfolio under a past business review. We will continue to review our provision levels in respect of recent claims experience and once the final FCA guidance is published, and it is possible further PPI-related provision adjustments will be required in future years.</p> <p>Other conduct provisions amounted to £36m (2015: £172m), relating predominantly to wealth and investment products.</p>
Year	Remaining provision (£m)						
2016	493						
2015	637						
<p><b>Operational risk losses (£m)</b></p> <table border="1"> <tr><th>Year</th><th>Operational risk losses (£m)</th></tr> <tr><td>2016</td><td>227</td></tr> <tr><td>2015</td><td>582</td></tr> </table>	Year	Operational risk losses (£m)	2016	227	2015	582	<p>In 2016, operational losses for reportable events with an impact greater than £10,000 totalled £227m (2015: £582m) and mainly represented conduct provision charges relating to past sales of PPI products.</p> <p>In 2016, in common with other large UK financial institutions, we continued to be subject to cyber attack. We continued to improve our systems, processes, controls and staff training to reduce cyber risk and enhance our data security.</p> <p>Further investment was made in 2016 to complete the implementation phase of the Operational Risk Transformation Programme with a final year of investment required in 2017 to complete.</p>
Year	Operational risk losses (£m)						
2016	227						
2015	582						
<p><b>Losses as a result of sanction violation (£m)</b></p> <table border="1"> <tr><th>Year</th><th>Losses (£m)</th></tr> <tr><td>2016</td><td>Nil</td></tr> <tr><td>2015</td><td>Nil</td></tr> </table>	Year	Losses (£m)	2016	Nil	2015	Nil	<p>In 2016, we continued to improve the effectiveness of our approach to tackling financial crime. We made a number of enhancements to our systems and controls, and continued to review our financial crime policy and standards. We enhanced our partnerships with public authorities and strengthened our reporting to senior management. This included enhancing our risk assessment, screening and transaction monitoring, delivered through our Financial Crime Transformation Program.</p>
Year	Losses (£m)						
2016	Nil						
2015	Nil						

## EMERGING RISKS

An emerging risk is a risk with largely uncertain outcomes which may develop or crystallise in the future. Crystallisation of an emerging risk could have a material effect on long-term strategy. We set out below the main emerging risks we tracked in 2016.

Five forces	Description and mitigation	2016-2018 strategic priorities
Changing customer behaviour	<p>Customer expectations are shifting as evolving population demographics and adoption of rapidly evolving technologies drive changes in how people interact with each other and their banking services provider. Those customers who were born in the internet age – millennials, will likely drive demand for, and strong take-up of, new improved digital channels of engagement. At the same time an ageing population could lead to increasing numbers of customers who prefer a more traditional banking model.</p>	<p>1 2 3</p>
Rapid technological change	<p>Technological change offers choice and convenience to our customers as it allows them to interact with us as and when they choose. It supports our omni-channel approach and helps us to improve our operational efficiency as we utilise new technology to simplify and digitise back office processes.</p> <p>However it does mean that we need to:</p> <ul style="list-style-type: none"> <li>– maintain the pace of change in order to be competitive</li> <li>– ensure our technology investment remains relevant and up to date</li> <li>– remain alive to potential competitive disruption caused by technological innovation.</li> </ul> <p>The trust of our customers is vital to our business, and they need to feel confident that our data and systems are safe and secure. We therefore place a high priority on technology risk management, especially cyber security, in order to protect our customers and our reputation.</p>	<p>1 2</p>
Strong market competition	<p>The UK banking market remains highly competitive. In recent years, the larger established incumbent banks in the UK withdrew from many international markets and scaled back their investment banking operations, refocusing on UK retail and commercial banking. At the same time, challenger banks have been competing for growth within individual product lines and sectors - new entrants have leveraged technology to target niche areas of the market.</p> <p>Together with the low interest environment, these pressures have contributed to historically low customer rates for mortgage lending, and highly competitive products for personal current accounts. We have worked hard to ensure our mortgage propositions are based on the strength of our customer experience, and make conscious choices to offer rates which properly reflect the associated risk. In the personal current account market we adjusted our interest rates and fees during the year, but continued to offer market-leading rates which offer sustainable value to our customers.</p>	<p>1 2 3</p>
Demanding regulatory change agenda	<p>Implementation and compliance with the developing regulatory regime remains a major undertaking across the sector. In particular, increasing capital requirements and forthcoming changes in the associated regulatory rules, require careful planning to ensure that we make optimum use of capital to grow our business.</p> <p>Conduct remediation related to PPI is a long-running issue for UK banks and in 2016 the FCA announced a proposal to implement a deadline for complaints and to adjust complaint decisions and redress following the decision of the Supreme Court. We made further provision charges during 2016 to take our outstanding provision to £457m (2015: £465m), our best estimate of these future costs.</p> <p>Large UK banks are required to ring-fence their retail banking operations by 1 January 2019. Our Board has approved a 'wide' ring-fence structure for Santander UK to meet the provisions of the Banking Reform Act.</p>	<p>3</p>
Uncertain macro environment	<p>With positive growth and a stable labour market, the UK economy ended 2016 from a position of relative strength. However, rising inflation and the continued low interest rate environment could impact our business in the future.</p> <p>Low interest rates and unemployment contributed to historically low rates of arrears and, together with our prudent approach to lending, resulted in good credit quality being maintained across our lending portfolios. However, we anticipate some normalisation from these cyclically low levels over the medium term and as a result reduced our 2018 target for non-performing loan ratio. Low interest rates could further restrict income growth. We anticipate that returns in the future will be impacted by these lower rates and as a result reduced our 2018 targets for RoTE and cost-to-income ratio from those we set in September 2015.</p>	<p>3</p>

# Risk governance

## INTRODUCTION (unaudited)

The Company is the immediate parent company of Santander UK plc. The Company and Santander UK plc operate a unified business strategy, albeit the principal business activities of the Santander UK group are currently carried on by the Santander UK plc group. The Company adopted Santander UK plc's Corporate Governance and Risk Frameworks to ensure consistency of application. However, the Frameworks are applied from the level of Santander UK plc across the Santander UK group. As a result, the description of the Company's Corporate Governance, including the activities of the Board and risk management arrangements, are integrated with those of Santander UK plc and are reported in this document as operating within the Company.

As a financial services provider, managing risk is a core part of our day-to-day activities. To be able to manage our business effectively, it is critical that we understand and control risk in everything we do. We aim to use a prudent approach and advanced risk management techniques to help us deliver robust financial performance and build sustainable value for our stakeholders.

We aim to keep a predictable medium-low risk profile, consistent with our business model. This is key to achieving our strategic objectives.

As set out in Note 2 to the Consolidated Financial Statements, in the fourth quarter of 2016, certain customers were transferred between our Retail Banking and Commercial Banking business segments, in line with how we now manage our customers. Small business customers with turnover up to £6.5m per annum (previously up to £250,000) are now served as business banking customers in Retail Banking. The balances transferred from Commercial Banking to Retail Banking were £2.2bn in customer loans and £3.2bn in customer deposits at 31 December 2016 (2015: £2.3bn and £3.0bn, respectively). Medium and large business customers with annual turnover between £6.5m and £500m will continue to be served by Commercial Banking and those with annual turnover above £500m by Global Corporate Banking. The segmental analyses for Retail Banking and Commercial Banking in this Risk review have been adjusted to reflect these changes for prior years.

## RISK FRAMEWORK

### Key elements (unaudited)

Our Risk Framework sets out how we manage and control risk. It is based on the following key elements which we describe in more detail in the next pages:

Section	Content
How we define risk	We describe each of our key risk types.
How we approach risk – our culture and principles	We describe our risk culture and explain how we make it a day-to-day reality across the business.
Our risk governance structure	We describe how we consider risk in all our business decisions as part of our organisational structure, and the responsibilities of our people and our committees.
Our internal control system	We describe our internal control system and how it helps us manage and control risk.

During the year we made no significant changes to our Risk Framework, but we made the following refinements:

- We referenced the appointment of the Chief Legal and Regulatory Officer (CLRO) who has overall responsibility for the control and oversight of legal, conduct, regulatory and financial crime risk. The CLRO replaced and consolidated the previous roles of General Counsel and Chief Administrative Office (GC&CAO) and Chief Conduct and Compliance Officer (CCCO).
- We renamed the Executive Risk Committee as the Executive Risk Control Committee, which better reflected the control function it carries out.
- We included the Credit Approval Committee and the Investment Approval Committee as Executive Committees, reflecting the greater importance we placed on their functions.

## How we define risk (unaudited)

Risk is any uncertainty about us being able to achieve our business objectives. It can be split into a set of key risk types, each of which could affect our results and our financial resources. Our key risk types are:

Key risk types	Description
Credit	The risk of loss due to the default or credit quality deterioration of a customer or counterparty to which we have provided credit, or for which we have assumed a financial obligation.
Market	Trading market risk – the risk of losses in on and off-balance sheet trading positions, due to movements in market prices or other external factors.  Banking market risk – the risk of loss of income or economic value due to changes to interest rates in the banking book or to changes in exchange rates, where such changes would affect our net worth through an adjustment to revenues, assets, liabilities and off-balance sheet exposures in the banking book.
Liquidity	The risk that we do not have sufficient liquid financial resources available to meet our obligations as they fall due, or we can only secure such resources at excessive cost.  It is split into three types of risk: <ul style="list-style-type: none"> <li>– Funding or structural liquidity risk – the risk that we may not have sufficient liquid assets to meet the payments required at a given time due to maturity transformation.</li> <li>– Contingent liquidity risk – the risk that future events may require a larger than expected amount of liquidity i.e. the risk of not having sufficient liquid assets to meet sudden and unexpected short-term obligations.</li> <li>– Market liquidity risk – the risk that assets we hold to mitigate the risk of failing to meet our obligations as they fall due, which are normally liquid, become illiquid when they are needed.</li> </ul>
Capital	The risk that we do not have an adequate amount or quality of capital to meet our internal business objectives, regulatory requirements, market expectations and dividend payments, including AT1 coupons.
Pension	The risk caused by our contractual or other liabilities with respect to a pension scheme (whether established for our employees or those of a related company or otherwise). It also refers to the risk that we will need to make payments or other contributions with respect to a pension scheme due to a moral obligation or for some other reason.
Conduct	Conduct risk is the risk that our decisions and behaviours lead to a detriment or poor outcomes for our customers and that we fail to maintain high standards of market behaviour and integrity.
Other key risks	Strategic risk – the risk of significant loss or damage arising from strategic decisions that impact the long-term interests of our key stakeholders or from an inability to adapt to external developments.  Operational risk – the risk of direct, or indirect, loss due to inadequate or failed internal processes, people and systems, or external events. Our top three key operational risks are: <ul style="list-style-type: none"> <li>– Cyber risk</li> <li>– Third party supplier management</li> <li>– Process and change management.</li> </ul> Financial crime risk – the risk that our employees, products, services or third parties facilitate money laundering, financing terrorism, bribery and corruption or evasion of financial sanctions.  Model risk – the risk of loss arising from decisions mainly based on results of models, due to errors in their design, application or use.  Reputational risk – the risk of damage to the way our reputation and brand are perceived by the public, clients, government, colleagues, investors or any other interested party.  Regulatory risk – the risk of loss, financial or reputational, from failing to comply with applicable codes and regulations.

Enterprise wide risk is the aggregate view of all the key risk types described above.

## How we approach risk – our culture and principles (unaudited)

The complexity and importance of the financial services industry demands a strong risk culture. We have extensive systems, controls and safeguards in place to manage and control the risks we face, but it is also crucial that everyone takes personal responsibility for managing risk. Our risk culture plays a key role in our aim to be the best bank for our people, customers, shareholders and communities. It is vital that everyone in our business understands that, to achieve this, our people have a strong, shared understanding of what risk is, and what their role is in helping to control it. We express this in our Risk Culture Statement:

### Risk Culture Statement

Santander UK will only take risks that it understands and will always remain prudent in identifying, assessing, managing and reporting all risks. We proactively encourage our people to take personal responsibility for doing the right thing and to challenge without fear. We ensure decisions take account of the best interests of all our stakeholders and are in line with The Santander Way.

The Board reviews and approves our Risk Culture Statement every year. The CEO, Chief Risk Officer (CRO) and other senior executives are responsible for promoting our risk culture from the top. They drive cultural change and increased accountability across the business. We reinforce our Risk Culture Statement and embed our risk culture in all our business units through our Risk Framework, Risk Attestations and other initiatives. This includes highlighting that:

- It is everyone's personal responsibility to play their part in managing risk
- We must identify, assess, manage and report risk quickly and accurately
- We make risk part of how we assess our people's performance and how we recruit, develop and reward them
- Our internal control system is essential to make sure we manage and control risk in line with our principles, standards, Risk Appetite and policies.

We use Risk Attestations to confirm how we manage and control risks in line with our Risk Framework and within our Risk Appetite. As an example, every year, each member of our Executive Committee confirms in writing that they have managed risk in line with the Risk Framework in the part of the business for which they are responsible. Their attestation lists any exceptions and the agreed actions taken to correct them. This is a very tangible sign of the personal accountability that is such a key part of our risk culture.

## Making change happen: I AM Risk – everyone's personal responsibility for managing risk

I AM Risk continues to play a key part in our aim to be the best bank for our people, customers, shareholders and communities. Our I AM Risk approach aims to make sure our people:

- **Identify** risks and opportunities
- **Assess** their probability and impact
- **Manage** the risks and suggest alternatives
- **Report**, challenge, review, learn and 'speak up'.

We use I AM Risk in our risk attestations, policies, frameworks and governance, and in all our risk-related communications. We also include it in mandatory training and induction courses for our staff, in our codes of conduct and in rewards and incentives. We embed the behaviours we want to encourage in key processes and documents.

Among other things, I AM Risk is how we make risk management part of everyone's life as a Santander employee, from how we recruit them and manage their performance to how we develop and reward them. It is also how we encourage people to take personal responsibility for risk, speak up and come up with ideas that help us change. To support this, our I AM Risk learning website includes short films, factsheets and discussion boards.

As part of I AM Risk, we include mandatory risk objectives for all our people – from our Executive Risk Control Committee to branch staff. The Santander Way Steering Committee coordinates all our culture initiatives under the sponsorship of the CEO.

In 2016, we made good progress with continuing to embed personal accountability for managing risk across the business. For all new and existing employees, we enhanced our mandatory risk training and we ensured that the updated performance management risk objectives were used across the business. In our most recent employment engagement survey, 97% of employees acknowledged their personal responsibility for risk management, helping to show how we are successfully embedding risk management in our culture.





## Our risk governance structure

We are committed to the highest standards of corporate governance in every part of our business. This includes risk management. For details of our governance, including the Board and its Committees, see the 'Governance' section of this Annual Report.

The Board delegates certain responsibilities to Board level Committees as needed and where appropriate. Our risk governance structure strengthens our ability to identify, assess, manage and report risks, as follows:

- **Committees:** A number of Board and Executive committees are responsible for specific parts of our Risk Framework
- **Roles with risk management responsibilities:** There are senior roles with specific responsibilities for risk
- **Risk organisational structure:** We have 'three lines of defence' built in to the way we run our business.

### Committees

The Board and the Board Risk Committee responsibilities for risk are:

Board/Board Committee	Main risk responsibilities
The Board (including the Santander UK plc Board)	<ul style="list-style-type: none"> <li>– Has overall responsibility for business execution and for managing risk</li> <li>– Reviews and approves the Risk Framework and Risk Appetite.</li> </ul>
Board Risk Committee	<ul style="list-style-type: none"> <li>– Assesses the Risk Framework and recommends it to the Board for approval</li> <li>– Advises the Board on our overall Risk Appetite, tolerance and strategy</li> <li>– Oversees our exposure to risk and our future strategy and advises the Board on both</li> <li>– Reviews the effectiveness of our risk management systems and internal controls.</li> </ul>

The Executive level Committee responsibilities for risk are:

Executive Committees	Main risk responsibilities
Executive Committee	<ul style="list-style-type: none"> <li>– Reviews and approves business plans in line with our Risk Framework and Risk Appetite before they are sent to the Board to approve</li> <li>– Receives updates on key risk issues managed by CEO-level committees and monitors the actions taken.</li> </ul>
Executive Risk Control Committee	<ul style="list-style-type: none"> <li>– Reviews Risk Appetite proposals before they are sent to the Board Risk Committee and the Board to approve</li> <li>– Ensures that we comply with our Risk Framework, Risk Appetite and risk policies</li> <li>– Reviews and monitors our risk exposures and approves any corrective steps we need to take.</li> </ul>
Asset and Liability Committee (ALCO)	<ul style="list-style-type: none"> <li>– Reviews liquidity risk appetite proposals before they are sent to the Board to approve</li> <li>– Ensures we measure and control structural balance sheet risks, including capital, funding and liquidity, in line with the policies, strategies and plans set by the Board</li> <li>– Reviews and monitors the key asset and liability management activities of the business to ensure we keep our exposure in line with our Risk Appetite.</li> </ul>
Pensions Committee	<ul style="list-style-type: none"> <li>– Reviews pension risk appetite proposals before they are sent to the Board to approve</li> <li>– Approves actuarial valuations and reviews the impact they may have on our contributions, capital and funding</li> <li>– Consults with the pension scheme trustees on the scheme's investment strategy.</li> </ul>
Capital Committee	<ul style="list-style-type: none"> <li>– Puts in place effective risk control processes, reporting systems and processes to make sure capital risks are managed within our Risk Framework</li> <li>– Reviews capital adequacy and capital plans, including the Internal Capital Adequacy Assessment Process (ICAAP), before they are sent to the Board to approve.</li> </ul>
Executive Credit Approval Committee	<ul style="list-style-type: none"> <li>– Approves corporate and wholesale credit transactions which exceed levels delegated to either lower level approval forums or individuals.</li> </ul>
Executive Investment Approval Committee	<ul style="list-style-type: none"> <li>– Approves equity type investment transactions which exceed levels delegated to lower level approval forums or individuals.</li> </ul>

## Roles with risk management responsibilities

### Chief Executive Officer

The Board delegates responsibility for our business activities and managing risk on a day-to-day basis to the CEO. The key responsibilities of the CEO are to:

- Propose our strategy and business plan, put them into practice and manage the risks involved
- Ensure we have a suitable system of controls to manage risk and report to the Board on it
- Foster a culture that promotes ethical practices and social responsibility
- Ensure all our staff know about the policies and corporate values approved by the Board.

### Chief Risk Officer

As the leader of the Risk Division, the CRO oversees and challenges risk activities, and ensures new lending decisions are made within our Risk Appetite. The CRO reports to the Board through the Board Risk Committee, and also reports to the CEO for operational purposes. The CRO also reports directly to the global CRO for the Banco Santander group. The key responsibilities of the CRO are to:

- Propose a Risk Framework to the Board (through the Board Risk Committee) that sets out how we manage the risks from our business activities within the approved Risk Appetite
- Advise the CEO, the Board Risk Committee and Board on the Risk Appetite linked to our strategic business plan and why it is appropriate
- Reassure the Board and our regulators that we identify, assess and measure risk and that our systems, controls and delegated authorities to manage risk are adequate and effective
- Advise the CEO, Board Risk Committee, the Board and our regulators on how we manage key risks and escalate any issues or breaches of Risk Appetite
- Ensure that our culture promotes ethical practices and social responsibility
- Ensure that our policies and corporate values approved by the Board are communicated so that our culture, values and ethics are aligned to our strategic objectives
- Ensure an appropriate governance structure is in place to make effective credit decisions.

The CRO is responsible for the control and oversight of all risks except for legal, conduct, regulatory and financial crime risk. These are the responsibilities of the Chief Legal and Regulatory Officer (CLRO). The CRO has responsibility for reporting risk matters through the Board Risk Committee to the Board. The CLRO reports to the Board Risk Committee and the Board specifically in respect of legal, conduct, regulatory and financial crime risk.

### Chief Legal and Regulatory Officer

The CLRO is responsible for the control and oversight of legal, conduct, regulatory and financial crime risk. The key responsibilities of the CLRO are to:

- Propose a Risk Framework for conduct, regulatory and financial crime risk to the Board (through the Board Risk Committee and the CRO) that sets out how we manage these risks in line with our Risk Appetite
- Advise the CRO, CEO, the Board Risk Committee and the Board on the Risk Appetite for legal, conduct, regulatory and financial crime risk, linked to our strategic business plan and why it is approved
- Reassure the CRO, the Board and our regulators that we identify, assess and measure conduct, regulatory and financial crime risk appropriately and that our systems, controls and delegated authorities to manage risk are adequate and effective
- Advise the CRO, CEO, Board Risk Committee, Board and regulators on how we manage key legal, conduct, regulatory and financial crime risks and escalate any issues or breaches of Risk Appetite
- Ensure that our culture promotes ethical practices and social responsibility and contributes to the management of reputational risk
- Ensure that our policies and corporate values approved by the Board are communicated so that our culture, values and ethics are aligned to our strategic objectives.

### Chief Internal Auditor

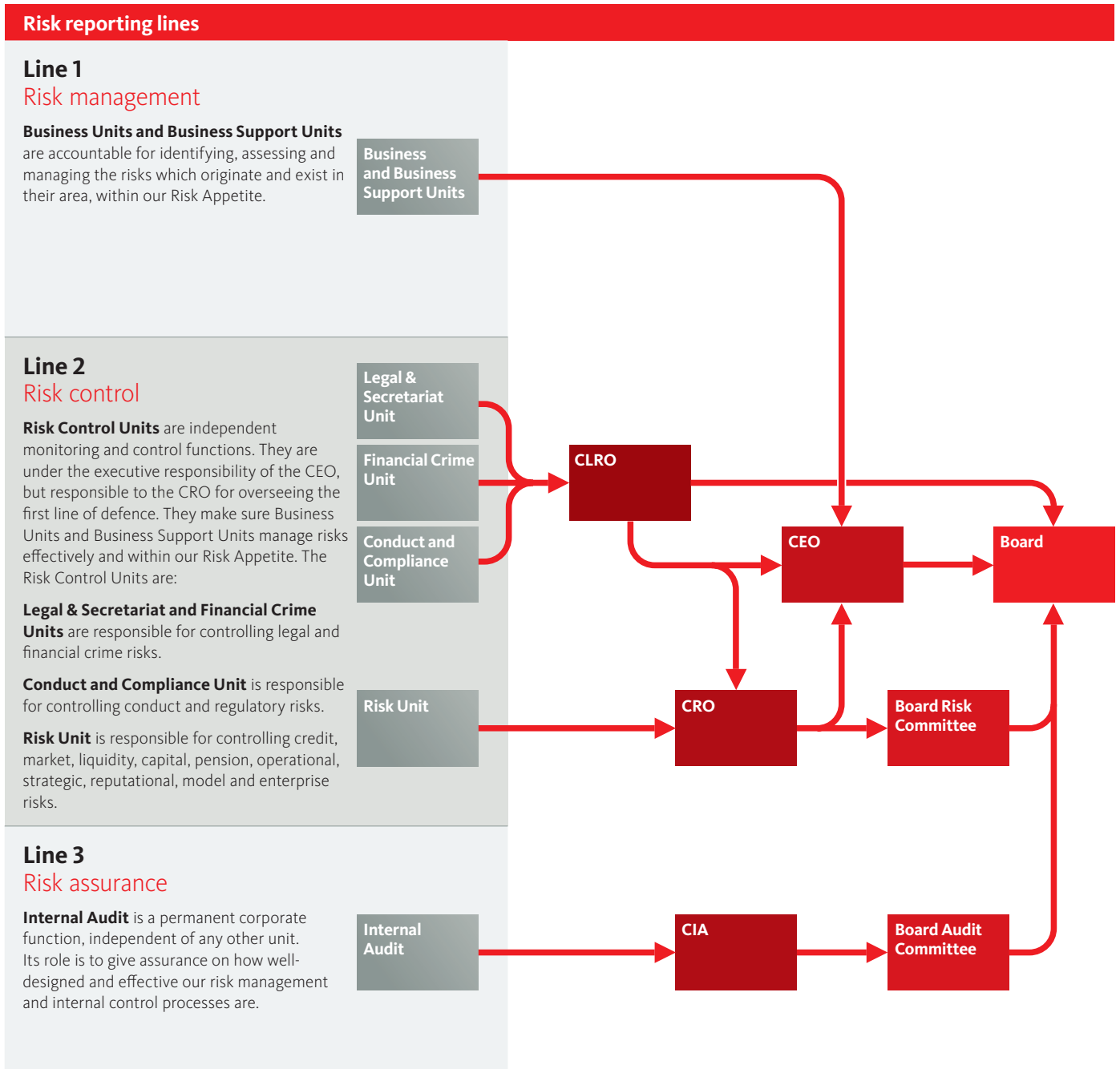
The Chief Internal Auditor (CIA) reports to the Board through the Board Audit Committee, and also reports to the CEO for operational purposes. The CIA also reports directly to the CIA of Banco Santander SA. The key responsibilities of the CIA are to:

- Ensure the scope of Internal Audit includes each main activity and entity
- Design and use an audit system that identifies key risks and evaluates controls
- Develop an audit plan to assess existing risks that involves producing audit, assurance and monitoring reports
- Carry out all audits, special reviews, reports and commissions that the Board Audit Committee asks for
- Monitor business activities regularly by consulting with internal control teams and our External Auditors
- Develop and run internal auditor training that includes regular skills assessments.

### Risk organisational structure (unaudited)

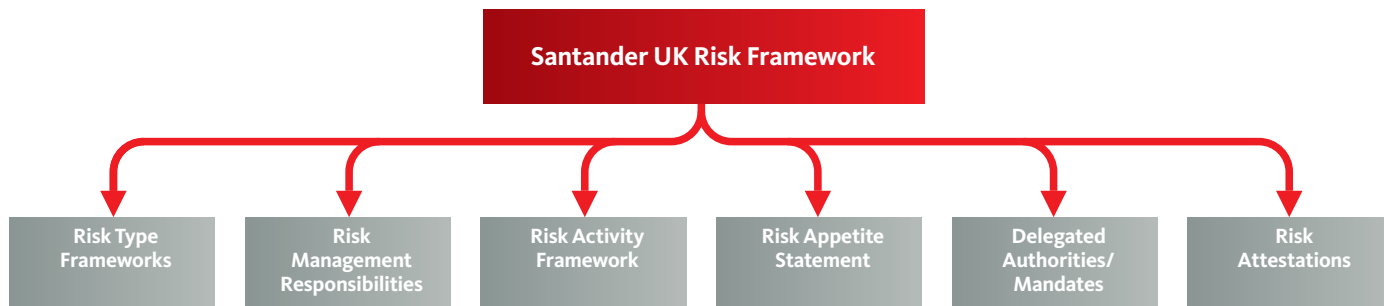
We use the 'three lines of defence' model to manage risk. This model is widely used in the banking industry and has a clear set of principles to implement a cohesive operating model across an organisation. It does this by separating risk management, risk control and risk assurance.

The diagram below shows the reporting lines to the Board (including the Santander UK plc Board) with respect to risk:



## Internal control system (unaudited)

Our Risk Framework is an overarching view of our internal control system that helps us manage risk across the business. It sets out at a high level the principles, minimum standards, roles and responsibilities, and governance for internal control.



Category	Description
Risk Frameworks	Set out how we should manage and control risk for: <ul style="list-style-type: none"> <li>– The Santander UK group (overall framework)</li> <li>– Our key risk types (risk type frameworks)</li> <li>– Our key risk activities (risk activity frameworks).</li> </ul>
Risk Management Responsibilities	Set out the Line 1 risk management responsibilities for Business Units and Business Support Units.
Risk Appetite Statement	Defines the type and the level of risk that we are willing and able to take on to achieve our business plans. The policies set out what action we must (or must not) take to make sure we stay within our Risk Appetite.  Risk Control Units set overarching policies. Business and Business Support Units have operational policies, standards and procedures that put these policies into practice. We expect all our people to manage risk within their own work by complying with these policies, standards and procedures.
Delegated Authorities/Mandates	Define who can do what under the authority delegated to the CEO by the Board.
Risk Attestations	Business Units, Business Support Units or Risk Control Units set out how they have managed and/or controlled risks in line with the risk frameworks and within Risk Appetite.  They are completed at least once a year. They also explain any action taken. This process helps ensure people can be held personally accountable.

## RISK APPETITE (unaudited)

### How we control the risks we are prepared to take

When our Board sets our strategic objectives, it is important that we are clear about the risks we are prepared to take to achieve them. We express this through our Risk Appetite Statement, which defines the amount and kind of risk we are willing to take. Our Risk Appetite and strategy are closely linked – our strategy must be achievable within the limits set out in our Risk Appetite.

### The principles of our Risk Appetite

Our Risk Appetite Statement lists ten principles that we use to set our Risk Appetite.

- We always aim to have enough financial resources to survive severe but plausible stressed economic and business conditions, as well as more extreme conditions that would consume capital
- We should be able to predict how our income and losses might vary – that is, how volatile they are. That applies to all our risks and lines of business
- Our earnings and dividend payments should be stable, and in line with the return we aim to achieve
- We are an autonomous business, so we always aim to have strong capital and liquidity resources
- The way we fund our business should give us diverse sources and duration of funding. This helps us to avoid relying too much on wholesale markets
- We set controls on large concentrations of risk, such as to single customers or specific industries
- There are some key risks we take, but for which we do not actively seek any reward, such as operational, conduct, financial crime, regulatory and reputational risk. We take a risk-averse approach to all such risks
- We comply with all regulations – and aim to exceed the standards they set
- Our pay and bonus schemes should support these principles and our risk culture
- We always aim to earn the trust of our people, customers, shareholders and communities.

### How we describe the limits in our Risk Appetite

Our Risk Appetite sets out detailed limits for different types of risk, using metrics and qualitative statements.

#### Metrics

We use metrics to set limits on losses, capital and liquidity. We set:

- Limits for losses for our most important risks, including credit, market, operational and conduct risk
- Capital limits, reflecting both the capital that regulators expect us to hold (regulatory capital) and our own internal measure (economic capital)
- Liquidity limits according to the most plausible stress scenario for our business.

These limits apply in normal business conditions, but also when we might be experiencing a far more difficult trading environment. A good example of this might be when the UK economy is performing much worse than we expected. We refer to conditions such as this as being under stress.

There is more on economic capital and stress scenarios later in this section.

#### Qualitative statements

For some risks we also use qualitative statements that describe in words the controls we want to set. For example, in conduct risk, we use them to describe our Risk Appetite for products, sales, after-sales service, and culture. We also use them to exclude or restrict risks from some sectors, types of customer and activities.

### How we set our Risk Appetite, and stay within it

We control our Risk Appetite through our Risk Appetite Framework. Our Board approves and oversees the Risk Appetite Statement every year. This ensures it is consistent with our strategy and reflects the markets in which we operate. Our Executive Committee is responsible for ensuring that our risk profile (the level of risk we are prepared to accept) is consistent with our Risk Appetite Statement. To do this they monitor our performance, business plans and budgets each month. At least every six months, we use stress testing to review how our business plan performs against our Risk Appetite Statement. This shows us if we would stay within our Risk Appetite under stress conditions. It also helps us to identify any adverse trends or inconsistencies.

We embed our Risk Appetite by setting more detailed risk limits for each business unit and key portfolio. These are set in a way so that if we stay within each detailed limit, we will stay within our overall Risk Appetite. When we use qualitative statements to describe our appetite for a risk, we link them to lower-level key risk indicators, so that we can monitor and report our performance against them.

We provide a programme of communication and training for our staff which helps ensure that Risk Appetite is well understood.

## STRESS TESTING (unaudited)

Stress testing helps us understand how different events and economic conditions could affect our business plan, earnings and risk profile. This helps us plan and manage our business better.

### Scenarios for stress testing

To see how we might cope with difficult conditions, we regularly develop challenging scenarios that we might face. We consult a broad range of internal stakeholders, including Board members, when we design and choose our most important scenarios. The scenarios cover a wide range of outcomes, risk factors, time horizons and market conditions. They are designed to test:

- The impact of shocks affecting the economy as a whole or the markets we operate in
- Key potential vulnerabilities of our business model
- Potential impacts on specific risk types.

We describe each scenario using a narrative setting out how events might unfold, as well as a market and/or economic context. For example the key economic factors we reflect in our ICAAP scenarios include house prices, interest rates, unemployment levels and the size of the UK economy. One scenario looks at what might happen in a recession where the output of the economy shrinks by around 4%, unemployment reaches over 9%, and house prices fall by around 30%. We use a comprehensive suite of stress scenarios to explore sensitivities to market risk, including those based on historic market events.

### How we use stress testing

We use stress testing to estimate the effect of these scenarios on our business and financial performance, including:

- Our business plan, and its assessment against our Risk Appetite
- Our capital strength, through our ICAAP
- Our liquidity position, through our Internal Liquidity Adequacy Assessment Process (ILAAP)
- Impacts on other risk types.

We use a wide range of models, approaches and assumptions. These help us interpret the links between factors in markets and the economy, and our financial performance. For example, one model looks at how changes in unemployment rates might affect the number of customers who might fall into arrears on their mortgage.

Our stress testing models are subject to a formal review, independent validation and approval process. We highlight the key weaknesses and related model assumptions in the approval process for each stress test. In some cases, we overlay expert judgement onto the results of our models. Where this is material to the outcome of the stress test, the approving governance committee reviews it.

We take a multi-layered approach to stress testing to capture risks at various levels. This ranges from sensitivity analyses of a single factor to a portfolio, to wider exercises that cover all risks across our entire business. We use stress testing outputs to design action plans that aim to mitigate damaging effects.

We also conduct reverse stress tests. These are tests in which we identify and assess scenarios that are most likely to cause our business model to fail.

### Board oversight of stress testing

The Executive Risk Control Committee approves the design of the scenarios in our ICAAP. The Board Risk Committee approves the stress testing framework. The Board reviews the outputs of stress testing as part of the approval processes for the ICAAP, the ILAAP, our Risk Appetite and regulatory stress tests.

### Regulatory stress tests

We take part in a number of external stress testing exercises. These can include stress tests of the UK banking system conducted by the PRA. We also contribute to stress tests of Banco Santander.

For more on capital and liquidity stress testing, see the 'Capital risk' and 'Liquidity risk' sections.

## HOW RISK IS DISTRIBUTED ACROSS OUR BUSINESS (unaudited)

### Economic capital

As well as assessing how much regulatory capital we are required to hold, we use an internal Economic Capital (EC) model to measure our risk.

We use EC to get a consistent measure across different risk types. EC also takes account of how concentrated our portfolios are, and how much diversification there is between our various businesses.

As a consequence we can use EC for a range of risk management activities. For example, we can use it to help us compare requirements in our ICAAP or to get a risk-adjusted comparison of income from different activities.

### Regulatory capital – risk-weighted assets

The table below shows the proportion of our regulatory capital risk-weighted assets we held in different parts of our business at 31 December 2016 and 2015. It is split between credit, market and operational risk against which we hold regulatory capital.

Santander UK				
	2016	2015		
	%	%		
Credit risk	88	89		
Market risk	4	3		
Operational risk	8	8		

Retail Banking			Commercial Banking			Global Corporate Banking			Corporate Centre		
	2016	2015		2016	2015		2016	2015		2016	2015
	%	%		%	%		%	%		%	%
Credit risk	44	46	Credit risk	22	21	Credit risk	14	14	Credit risk	8	8
Market risk	-	-	Market risk	-	-	Market risk	4	3	Market risk	-	-
Operational risk	6	6	Operational risk	1	1	Operational risk	1	1	Operational risk	-	-

#### 2016 compared to 2015

The distribution of risk across our business was broadly unchanged in the year. The largest category continued to be credit risk in Retail Banking, which accounted for most of our risk-weighted assets. This reflects our business strategy and balance sheet. Market risk arises primarily as part of our trading book activities in Global Corporate Banking. Our operational risk capital requirements remained small, and were concentrated in our Retail Banking activities.

For more on this, see 'Risk-weighted assets' in the 'Capital risk' section.

# Credit risk

## Overview (unaudited)

Credit risk is the risk of loss due to the default or credit quality deterioration of a customer or counterparty to which we have provided credit, or for which we have assumed a financial obligation.

In this section, we explain how we manage credit risk and analyse our credit risk profile and performance.

We begin by discussing credit risk at a Santander UK group level. Then we cover Retail Banking separately from our other segments: Commercial Banking, Global Corporate Banking and Corporate Centre, in more detail in the sections that follow. For details of the businesses in each of our segments, see Note 2 to the Consolidated Financial Statements.

## Key metrics (unaudited)

### NPL ratio improved to 1.50% (2015: 1.54%)

In 2016 the NPL ratio improved to 1.50%, with all loan books performing well.

### Impairment loss allowances decreased to £989m (2015: £1,157m)

Impairment loss allowances decreased in 2016 and all loan portfolios continued to perform well.

### Average LTV of 65% (2015: 65%) on new mortgage lending

We maintained our prudent lending criteria, with an average LTV of 65% on new lending. Our lending with an LTV of over 85% accounted for 17% of new business flow.

### NPL coverage ratio decreased to 33% (2015: 38%)

The NPL coverage ratio decreased to 33% in 2016, from 38% in 2015.



## Credit risk – Santander UK group level

### Overview

#### Credit risk management

In this section, we set out our products and services that expose us to credit risk, and we explain how we manage credit risk depending on the type of customer.

We also set out our approach to credit risk across the credit risk lifecycle. This includes risk strategy and planning, assessment and origination, monitoring, arrears management (including forbearance), and debt recovery.

We also explain how we measure and control risk, including the key metrics we use.

#### Credit risk review

In this section, we analyse our maximum and net exposures to credit risk, including their credit quality and concentrations of risk.

We also summarise our credit performance, and forbearance activities.

## SANTANDER UK GROUP LEVEL – CREDIT RISK MANAGEMENT

### Exposures

Exposures to credit risk arise in our business segments from:

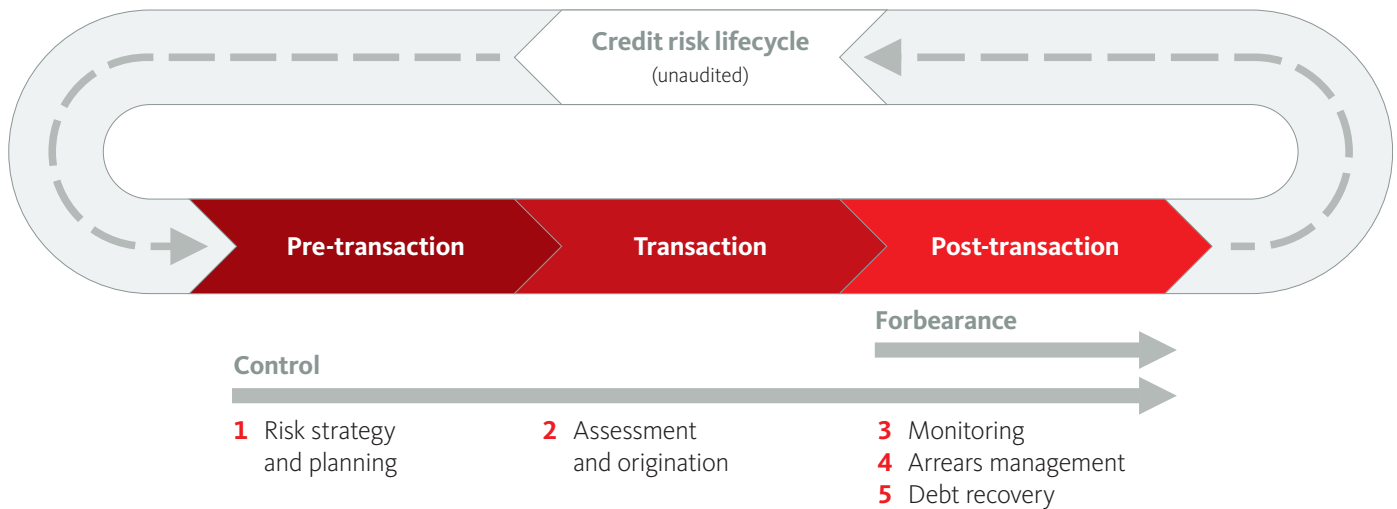
Retail Banking	Commercial Banking	Global Corporate Banking	Corporate Centre
<ul style="list-style-type: none"> <li>Residential mortgages, unsecured lending (overdrafts, personal loans, credit cards and business banking) and consumer finance.</li> <li>We provide these to individuals and small businesses.</li> </ul>	<ul style="list-style-type: none"> <li>Loans, bank accounts, treasury services, invoice discounting, cash transmission, trade finance and asset finance.</li> <li>We provide these to SMEs and mid corporates, Commercial Real Estate and Social Housing customers.</li> </ul>	<ul style="list-style-type: none"> <li>Loans and treasury products, and from treasury markets activities.</li> <li>We provide these to large corporates, financial institutions, sovereigns and other international organisations.</li> </ul>	<ul style="list-style-type: none"> <li>Asset and liability management of our balance sheet, as well as our non-core and Legacy Portfolios being run down.</li> <li>Exposures include sovereign and other international organisation assets held for liquidity.</li> </ul>

### Our types of customer and how we manage them

We manage credit risk across all our business segments in line with the credit risk lifecycle shown in the next section. We tailor the way we manage risk across the lifecycle to the type of customer. We classify customers as standardised or non-standardised:

Standardised	Non-standardised
<ul style="list-style-type: none"> <li>Mainly individuals and small businesses. Transactions are for relatively small amounts of money, and share similar credit characteristics.</li> </ul>	<ul style="list-style-type: none"> <li>Mainly medium and large corporate customers and financial institutions. Transactions are for larger amounts of money, and have more diverse credit characteristics.</li> </ul>
<ul style="list-style-type: none"> <li>In Retail Banking, Commercial Banking and Corporate Centre (for non-core portfolios).</li> </ul>	<ul style="list-style-type: none"> <li>In Commercial Banking, Global Corporate Banking and Corporate Centre.</li> </ul>
<ul style="list-style-type: none"> <li>We manage risk using automated decision-making tools. These are backed by teams of analysts who specialise in this type of risk.</li> </ul>	<ul style="list-style-type: none"> <li>We manage risk through expert analysis. This is supported by decision-making tools based on internal risk assessment models.</li> </ul>

## Our approach to credit risk



We manage our portfolios across the credit risk lifecycle, from drawing up our risk strategy, plans, budgets and limits to making sure our actual risk profile stays in line with our plans and within our Risk Appetite.

### 1. Risk strategy and planning

All relevant areas of the business – Risk, Marketing, Products and Finance – work together to create our business plans. Our aim is to balance our strategy, business goals, and financial and technical resources with our attitude towards risk (our Risk Appetite). To do this, we focus particularly on economic and market conditions and forecasts, regulations, conduct considerations and profitability, returns and market share. The result is an agreed set of targets and limits that help us direct our business.

### 2. Assessment and origination

Managing credit risk begins with lending responsibly. That means only lending to customers who can afford to pay us back, even if things get tighter for them, and are committed to paying us back. We undertake a thorough risk assessment to make sure customers can meet their obligations before we approve a credit application. We make these decisions with authority from the Board and we consider:

- The credit quality of the customer
- The underlying risk – and anything that mitigates it, such as netting or collateral
- Our risk policy, limits and appetite
- Whether we can balance the amount of risk we face with the returns we could get.

We also use stress testing, for example to estimate how a customer might be able to cope if interest rates increase.

### 3. Monitoring

We measure and monitor changes in our credit risk profile on a regular and systematic basis against budgets, limits and benchmarks. We monitor credit performance by portfolio, segment, customer or transaction. If our portfolios do not perform as we expect, we investigate to understand the reasons. Then we take action to mitigate it as far as possible and bring performance back on track.

We monitor and review our risk profile through a formal structure of governance and committees across our business segments. These agree and track any steps we need to take to manage our portfolios, to make sure the impact is prompt and effective. This structure is a vital feedback tool to co-ordinate issues, trends and developments across each part of the credit risk lifecycle. A core part of our monitoring is credit concentrations, such as the proportion of our lending that goes to specific borrowers, groups or industries. We set concentration limits in line with our Risk Appetite and review them on a regular basis.

### 4. Arrears management

Sometimes our customers face financial difficulty and they may fall into payment arrears or breach conditions of their credit facility. If this happens, we work with them to get their account back on track. We aim to support our customers and keep our relationship with them. We do this by:

- Finding affordable and sustainable ways of repaying to fit their circumstances
- Monitoring their finances and using models to predict how we think they will cope financially. This helps us design and put in place the right strategy to manage their debt
- Working with them to get their account back to normal as soon as possible in a way that works for them and us
- Monitoring agreements we make to manage their debt so we know they are working.

### Forbearance

When a customer gets into financial difficulties, we can change the terms of their loan, either temporarily or permanently. We do this to help customers through temporary periods of financial difficulty so they can get back on to sustainable terms and fully pay off the loan over its lifetime, with support if needed. This is known as forbearance. We try to do this before the customer defaults. Whatever we offer, we assess it to make sure the customer can afford the repayments.

Forbearance improves our customer relationships and our credit risk profile. It also means that we only use foreclosure or repossession as a last resort. We review our approach regularly to make sure it is still effective. In a few cases, we can help a customer in this way more than once. This can happen if the plan to repay their debt doesn't work and we have to draw up another one. When this happens more than once in a year, or more than three times in five years, we call it multiple forbearance.

In the first half of the year, we changed our policy on forbearance so that customer loans that meet exit criteria will no longer be reported as forborne. In the past, we reported loans as forborne until they were fully repaid or written off. In order to exit from forbearance a loan must now:

- Have been forborne at least two years ago or, where the forbearance was temporary, it must have returned to performing under normal contractual terms for at least two years,
- Have been performing under the forborne terms for at least two years, and
- Not be more than 30 days in arrears.

## 5. Debt recovery

Sometimes, even when we have taken all reasonable and responsible steps we can to manage arrears, they prove ineffective. If this happens, we have to end our relationship with the customer and try to recover the whole debt, or as much of it as we can.

### Risk measurement and control

We measure and control credit risk at all stages across the credit risk lifecycle. We have a range of tools, processes and approaches, but we rely mainly on:

- **Credit control:** as a core part of risk management we generate, extract and store accurate, comprehensive and timely data to monitor credit limits. We do this using internal data and data from third parties like credit bureaux
- **Models:** we use models widely to measure credit risk and capital needs. They range from statistical and expert models to benchmarks
- **Review:** we use formal and informal forums across the business to approve, validate, review and challenge our risk management. We do this to help us predict if our credit risk will worsen.

We use two key metrics to measure and control credit risk: Expected Loss (EL) and Non-Performing Loans (NPLs).

Metric	Description
EL	<p>EL tells us what credit risk is likely to cost us. It is the product of:</p> <ul style="list-style-type: none"> <li>- Probability of default (PD) – how likely customers are to default. We estimate this using customer ratings or the transaction credit scores</li> <li>- Exposure at default (EAD) – how much customers will owe us if they default. We calculate this by comparing how much of their agreed credit (such as an overdraft) customers have used when they default with how much they normally use. This allows us to estimate the final extent of use of credit in the event of default</li> <li>- Loss given default (LGD) – how much we lose when customers actually default. We work this out using the actual losses on loans that default. We take into account the income we receive, including from collateral we held, the costs we incur and the recovery process timing.</li> </ul> <p>PD, EAD and LGD are calculated in accordance with CRD IV, and include direct and indirect costs. We base them on our own risk models and our assessment of each customer's credit quality. For the rest of our Risk review, impairments, impairment losses and impairment loss allowances refer to calculations in accordance with IFRS, unless we specifically say they relate to CRD IV. For our IFRS accounting policy on impairment, see Note 1 to the Consolidated Financial Statements.</p> <p>The way we calculate impairment under IFRS will change from 1 January 2018 when IFRS 9 takes effect. It uses an expected credit loss (ECL) model rather than an incurred loss model used by IAS 39. There are also differences between the ECL approach used by IFRS 9 and the EL approach used by CRD IV. For more, see 'Future accounting developments' in Note 1 to the Consolidated Financial Statements.</p>
NPLs	<p>We use NPLs – and related write-offs and recoveries – to monitor how our portfolios behave. We classify loans as NPLs where customers do not make a payment for three months or more, or if we have data to make us doubt they can keep up with their payments. The data we have on customers varies across our business segments. It typically includes where:</p> <p><b>Retail Banking</b></p> <ul style="list-style-type: none"> <li>- They have been reported bankrupt or insolvent</li> <li>- Their loan term has ended, but they still owe us money more than three months later</li> <li>- They have had forbearance as an NPL, but have not caught up with the payments they had missed before that</li> <li>- They have had multiple forbearance</li> <li>- We have suspended their fees and interest because they are in financial difficulties</li> <li>- We have repossessed the property.</li> </ul> <p><b>Other segments: Commercial Banking, Global Corporate Banking and Corporate Centre</b></p> <ul style="list-style-type: none"> <li>- They have had a winding up notice issued, or something happens that is likely to trigger insolvency – such as, another lender calls in a loan</li> <li>- Something happens that makes them less likely to be able to pay us – such as they lose an important client or contract</li> <li>- They have regularly missed or delayed payments, even though they have not gone over the three-month limit for NPLs</li> <li>- Their loan is unlikely to be refinanced or repaid in full on maturity</li> <li>- Their loan has an excessive LTV and it is unlikely that it will be resolved, such as by a change in planning policy, pay-downs from rental income, or increases in market values.</li> </ul>

We also assess risks from other perspectives. These comprise internal rating deterioration, geographical location, business area, product and process. We do this to identify specific areas we need to focus on. We also use stress testing to establish vulnerabilities to economic deterioration.

Our business segments tailor their approach to credit risk to their own customers. We explain their approaches in the business segment sections later on.

## SANTANDER UK GROUP LEVEL – CREDIT RISK REVIEW

### Our maximum and net exposure to credit risk

The tables below show the main differences between our maximum and net exposure to credit risk. They show the effects of collateral, netting, and risk transfer to mitigate our exposure. The tables only show the financial assets that credit risk affects.

For balance sheet assets, the maximum exposure to credit risk is the carrying value after impairment loss allowances. Off-balance sheet exposures are guarantees, formal standby facilities, credit lines and other commitments. For off-balance sheet guarantees, the maximum exposure is the maximum amount that we would have to pay if the guarantees were called on. For formal standby facilities, credit lines and other commitments that are irrevocable over the life of the facility, the maximum exposure is the total amount of the commitment.

	Maximum exposure				Collateral				Net exposure £bn
	Balance sheet asset			Off-balance sheet £bn	Cash <sup>(1)</sup> £bn	Non-cash <sup>(1)</sup> £bn	Netting <sup>(2)</sup> £bn		
	Gross amounts £bn	Impairment loss allowances £bn	Net amounts £bn						
<b>2016</b>									
Cash and balances at central banks	17.1	-	17.1	-	-	-	-	17.1	
Trading assets:									
- Loans and advances to banks	7.5	-	7.5	-	-	-	(2.1)	5.4	
- Loans and advances to customers	10.3	-	10.3	-	-	(8.6)	-	1.7	
- Debt securities	6.2	-	6.2	-	-	-	-	6.2	
Total trading assets	24.0	-	24.0	-	-	(8.6)	(2.1)	13.3	
Derivative financial instruments	25.5	-	25.5	-	(2.4)	-	(17.4)	5.7	
Financial assets designated at fair value:									
- Loans and advances to customers	1.7	-	1.7	0.2	-	(1.8)	-	0.1	
- Debt securities	0.4	-	0.4	-	-	-	-	0.4	
Total financial assets designated at fair value	2.1	-	2.1	0.2	-	(1.8)	-	0.5	
Loans and advances to banks	4.4	-	4.4	1.9	-	(1.5)	-	4.8	
Loans and advances to customers: <sup>(3)</sup>									
- Advances secured on residential property	154.7	(0.3)	154.4	10.8	-	(164.9) <sup>(4)</sup>	-	0.3	
- Corporate loans	32.0	(0.4)	31.6	17.1	-	(23.1)	-	25.6	
- Finance leases	6.7	(0.1)	6.6	0.4	(0.1)	(5.7)	-	1.2	
- Other unsecured loans	6.2	(0.2)	6.0	11.5	-	-	-	17.5	
- Amounts due from fellow Banco Santander group subsidiaries and joint ventures	1.1	-	1.1	-	-	-	-	1.1	
Total loans and advances to customers	200.7	(1.0)	199.7	39.8	(0.1)	(193.7)	-	45.7	
Loans and receivables securities <sup>(3)</sup>	0.3	-	0.3	1.6	-	-	-	1.9	
Available-for-sale debt securities	10.4	-	10.4	-	-	-	-	10.4	
Held-to-maturity investments	6.6	-	6.6	-	-	-	-	6.6	
<b>Total</b>	<b>291.1</b>	<b>(1.0)</b>	<b>290.1</b>	<b>43.5</b>	<b>(2.5)</b>	<b>(205.6)</b>	<b>(19.5)</b>	<b>106.0</b>	

(1) The forms of collateral we take to reduce credit risk include: residential and commercial property; other physical assets, including motor vehicles; liquid securities, including those transferred under reverse repurchase agreements; cash, including cash used as collateral for derivative transactions; and receivables. Charges on residential property are most of the collateral we take.

(2) We can reduce credit risk exposures by applying netting. We do this mainly for derivative and repurchase transactions with financial institutions. For derivatives, we use standard master netting agreements. They allow us to set off our credit risk exposure to a counterparty from a derivative against our obligations to the counterparty in the event of default. This gives us a lower net credit exposure. They may also reduce settlement exposure. For more on this, see 'Credit risk mitigation' in the 'Other segments – credit risk management' section.

(3) Balances include interest we have charged to the customer's account and accrued interest that we have not charged to the account yet.

(4) The collateral value we have shown is limited to the balance of each associated individual loan. It does not include the impact of over-collateralisation (where the collateral has a higher value than the loan balance) and includes collateral we would receive on draw down of certain off-balance sheet commitments.

	Maximum exposure				Collateral			
	Balance sheet asset			Off-balance sheet £bn	Cash <sup>(1)</sup> £bn	Non-cash <sup>(1)</sup> £bn	Netting <sup>(2)</sup> £bn	Net exposure £bn
	Gross amounts £bn	Impairment loss allowances £bn	Net amounts £bn					
<b>2015</b>								
Cash and balances at central banks	16.8	-	16.8	-	-	-	-	16.8
Trading assets:								
- Loans and advances to banks	5.4	-	5.4	-	-	-	(0.4)	5.0
- Loans and advances to customers	6.0	-	6.0	-	-	(5.0)	-	1.0
- Debt securities	5.5	-	5.5	-	-	-	-	5.5
Total trading assets	16.9	-	16.9	-	-	(5.0)	(0.4)	11.5
Derivative financial instruments	20.9	-	20.9	-	(1.1)	-	(17.3)	2.5
Financial assets designated at fair value:								
- Loans and advances to customers	1.9	-	1.9	0.3	-	(2.2)	-	-
- Debt securities	0.5	-	0.5	-	-	-	-	0.5
Total financial assets designated at fair value	2.4	-	2.4	0.3	-	(2.2)	-	0.5
Loans and advances to banks	3.5	-	3.5	1.3	-	(0.8)	(0.3)	3.7
Loans and advances to customers: <sup>(3)</sup>								
- Advances secured on residential property	153.3	(0.4)	152.9	6.7	-	(159.2) <sup>(4)</sup>	-	0.4
- Corporate loans	31.9	(0.4)	31.5	16.4	(0.1)	(23.0)	-	24.8
- Finance leases	6.3	(0.1)	6.2	0.6	(0.1)	(5.3)	-	1.4
- Other unsecured loans	6.3	(0.3)	6.0	12.0	-	-	-	18.0
- Amounts due from fellow Banco Santander group subsidiaries and joint ventures	1.4	-	1.4	-	-	-	-	1.4
Total loans and advances to customers	199.2	(1.2)	198.0	35.7	(0.2)	(187.5)	-	46.0
Loans and receivables securities <sup>(3)</sup>	0.1	-	0.1	-	-	-	-	0.1
Available-for-sale debt securities	8.9	-	8.9	-	-	-	-	8.9
Total	268.7	(1.2)	267.5	37.3	(1.3)	(195.5)	(18.0)	90.0

(1) The forms of collateral we take to reduce credit risk include: residential and commercial property; other physical assets, including motor vehicles; liquid securities, including those transferred under reverse repurchase agreements; cash, including cash used as collateral for derivative transactions; and receivables. Charges on residential property are most of the collateral we take.

(2) We can reduce credit risk exposures by applying netting. We do this mainly for derivative and repurchase transactions with financial institutions. For derivatives, we use standard master netting agreements. They allow us to set off our credit risk exposure to a counterparty from a derivative against our obligations to the counterparty in the event of default. This gives us a lower net credit exposure. They may also reduce settlement exposure. For more on this, see 'Credit risk mitigation' in the 'Other segments - credit risk management' section.

(3) Balances include interest we have charged to the customer's account and accrued interest that we have not charged to the account yet.

(4) The collateral value we have shown is limited to the balance of each associated individual loan. It does not include the impact of over-collateralisation (where the collateral has a higher value than the loan balance) and includes collateral we would receive on draw down of certain off-balance sheet commitments.

## Credit quality

### Single rating scale (unaudited)

In the table below, we have used a single rating scale to ensure we are consistent across all our credit risk portfolios in how we report the risk of default. It has eight grades for non-defaulted exposures, from 9 (lowest risk) to 2 (highest risk). We define each grade by an upper and lower probability of default (PD) value and we scale the grades so that the default risk increases by a factor of 10 every time the grade number drops by 2 steps. For example, risk grade 9 has an average PD of 0.010%, and risk grade 7 has an average PD of 0.100%. We give defaulted exposures a grade 1 and a PD value of 100%. In the final column of the table we show the approximate equivalent credit rating grade used by Standard & Poor's Ratings Services (S&P).

Santander UK risk grade	PD range			S&P equivalent
	Mid %	Lower %	Upper %	
9	0.010	0.000	0.021	AAA to AA-
8	0.032	0.021	0.066	A+ to A
7	0.100	0.066	0.208	A- to BBB+
6	0.316	0.208	0.658	BBB to BBB-
5	1.000	0.658	2.081	BB+ to BB-
4	3.162	2.081	6.581	B+ to B
3	10.000	6.581	20.811	B- to CCC
2	31.623	20.811	99.999	CC to C
1 (Default)	100.000	100.000	100.000	D

## Rating distribution

The tables below show the credit rating of our financial assets subject to credit risk. For more on the credit rating profiles of key portfolios, see the 'Credit Risk – Retail Banking' (i.e. residential mortgages) and 'Credit Risk – other segments' sections.

	Santander UK risk grade								Total £bn
	9 (AAA to AA-) £bn	8 (A+ to A) £bn	7 (A- to BBB+) £bn	6 (BBB to BBB-) £bn	5 (BB+ to BB-) £bn	4 (B+ to B) £bn	1 to 3 (B- to D) £bn	Other <sup>(1)</sup> £bn	
<b>2016</b>									
Cash and balances at central banks	15.9	-	-	-	-	-	-	1.2	17.1
Trading assets:									
– Loans and advances to banks	-	2.6	3.9	0.8	0.2	-	-	-	7.5
– Loans and advances to customers	0.8	4.3	4.6	0.5	0.1	-	-	-	10.3
– Debt securities	2.8	1.5	0.3	1.6	-	-	-	-	6.2
Total trading assets	3.6	8.4	8.8	2.9	0.3	-	-	-	24.0
Derivative financial instruments	1.1	10.4	9.9	3.4	0.6	-	-	0.1	25.5
Financial assets designated at fair value:									
– Loans and advances to customers	0.6	0.5	0.6	-	-	-	-	-	1.7
– Debt securities	-	0.1	-	0.3	-	-	-	-	0.4
Total financial assets designated at fair value	0.6	0.6	0.6	0.3	-	-	-	-	2.1
Loans and advances to banks	1.7	1.5	0.5	0.2	-	-	-	0.5	4.4
Loans and advances to customers: <sup>(2)</sup>									
– Advances secured on residential property	2.1	23.8	74.0	37.8	6.8	5.3	4.9	-	154.7
– Corporate loans	3.3	3.2	1.6	10.5	7.4	3.7	0.9	1.4	32.0
– Finance leases	-	-	0.4	1.3	2.0	1.9	1.0	0.1	6.7
– Other unsecured loans	-	-	0.2	1.5	2.4	0.9	0.4	0.8	6.2
– Amounts due from fellow Banco Santander group subsidiaries and joint ventures	1.1	-	-	-	-	-	-	-	1.1
Total loans and advances to customers	6.5	27.0	76.2	51.1	18.6	11.8	7.2	2.3	200.7
Loans and receivables securities <sup>(2)</sup>	0.1	-	0.2	-	-	-	-	-	0.3
Available-for-sale debt securities	7.8	1.8	0.7	-	-	-	-	0.1	10.4
Held-to-maturity investments	6.6	-	-	-	-	-	-	-	6.6
	43.9	49.7	96.9	57.9	19.5	11.8	7.2	4.2	291.1
Impairment loss allowances									(1.0)
<b>Total</b>									290.1
Of which:									
Neither past due nor impaired:									
– Cash and balances at central banks	15.9	-	-	-	-	-	-	1.2	17.1
– Trading assets	3.6	8.4	8.8	2.9	0.3	-	-	-	24.0
– Derivative financial instruments	1.1	10.4	9.9	3.4	0.6	-	-	0.1	25.5
– Financial assets designated at fair value	0.6	0.6	0.6	0.3	-	-	-	-	2.1
– Loans and advances to banks	1.7	1.5	0.5	0.2	-	-	-	0.5	4.4
– Loans and advances to customers	6.5	27.0	76.2	51.1	18.5	11.7	3.3	2.3	196.6
– Loans and receivables securities	0.1	-	0.2	-	-	-	-	-	0.3
– Available-for-sale debt securities	7.8	1.8	0.7	-	-	-	-	0.1	10.4
– Held-to-maturity investments	6.6	-	-	-	-	-	-	-	6.6
Total neither past due nor impaired	43.9	49.7	96.9	57.9	19.4	11.7	3.3	4.2	287.0
Past due but not impaired <sup>(3)</sup>	-	-	-	-	0.1	0.1	2.5	-	2.7
Impaired <sup>(4)</sup>	-	-	-	-	-	-	1.4	-	1.4
	43.9	49.7	96.9	57.9	19.5	11.8	7.2	4.2	291.1
Impairment loss allowances									(1.0)
<b>Total</b>									290.1

(1) Other items include cash at hand and smaller cases mainly in the consumer finance and commercial mortgages portfolios. We use scorecards for these items, rather than rating models.

(2) Balances include interest we have charged to the customer's account and accrued interest we have not charged to the account yet.

(3) Balances include mortgage loans in arrears which have been assessed for incurred but not observed (IBNO) losses as described in Note 1 to the Consolidated Financial Statements.

(4) Impaired loans are loans we have assessed for observed impairment loss allowances. This included loans individually assessed for impairment of £578m.

	Santander UK risk grade								Total £bn
	9 (AAA to AA-) £bn	8 (A+ to A) £bn	7 (A- to BBB+) £bn	6 (BBB to BBB-) £bn	5 (BB+ to BB-) £bn	4 (B+ to B) £bn	1 to 3 (B- to D) £bn	Other <sup>(1)</sup> £bn	
<b>2015</b>									
Cash and balances at central banks	15.5	-	-	-	-	-	-	1.3	16.8
Trading assets:									
- Loans and advances to banks	0.2	1.4	3.5	0.3	-	-	-	-	5.4
- Loans and advances to customers	0.6	3.9	1.3	0.1	-	-	-	0.1	6.0
- Debt securities	1.0	3.1	0.8	0.6	-	-	-	-	5.5
Total trading assets	1.8	8.4	5.6	1.0	-	-	-	0.1	16.9
Derivative financial instruments	0.4	9.9	8.5	1.5	0.6	-	-	-	20.9
Financial assets designated at fair value:									
- Loans and advances to customers	0.8	0.4	0.6	-	-	-	-	0.1	1.9
- Debt securities	0.3	0.2	-	-	-	-	-	-	0.5
Total financial assets designated at fair value	1.1	0.6	0.6	-	-	-	-	0.1	2.4
Loans and advances to banks	1.4	1.9	0.1	0.1	-	-	-	-	3.5
Loans and advances to customers: <sup>(2)</sup>									
- Advances secured on residential property	2.7	21.4	68.8	41.0	7.2	6.4	5.8	-	153.3
- Corporate loans	3.3	2.7	2.5	9.6	7.7	3.9	0.8	1.4	31.9
- Finance leases	-	-	0.4	1.2	2.0	1.7	0.9	0.1	6.3
- Other unsecured loans	-	-	0.2	1.2	2.7	0.9	0.4	0.9	6.3
- Amounts due from fellow Banco Santander group subsidiaries and joint ventures	1.4	-	-	-	-	-	-	-	1.4
Total loans and advances to customers	7.4	24.1	71.9	53.0	19.6	12.9	7.9	2.4	199.2
Loans and receivables securities: <sup>(2)</sup>	-	-	-	-	-	0.1	-	-	0.1
Available-for-sale debt securities	6.8	1.4	0.7	-	-	-	-	-	8.9
Held-to-maturity investments	-	-	-	-	-	-	-	-	-
	34.4	46.3	87.4	55.6	20.2	13.0	7.9	3.9	268.7
Impairment loss allowances									(1.2)
Total									267.5
Of which:									
Neither past due nor impaired:									
- Cash and balances at central banks	15.5	-	-	-	-	-	-	1.3	16.8
- Trading assets	1.8	8.4	5.6	1.0	-	-	-	0.1	16.9
- Derivative financial instruments	0.4	9.9	8.5	1.5	0.6	-	-	-	20.9
- Financial assets designated at fair value	1.1	0.6	0.6	-	-	-	-	0.1	2.4
- Loans and advances to banks	1.4	1.9	0.1	0.1	-	-	-	-	3.5
- Loans and advances to customers	7.4	24.1	71.9	53.0	19.5	12.8	3.4	2.4	194.5
- Loans and receivables securities	-	-	-	-	-	0.1	-	-	0.1
- Available-for-sale securities	6.8	1.4	0.7	-	-	-	-	-	8.9
- Held-to-maturity investments	-	-	-	-	-	-	-	-	-
Total neither past due nor impaired	34.4	46.3	87.4	55.6	20.1	12.9	3.4	3.9	264.0
Past due but not impaired <sup>(3)</sup>	-	-	-	-	0.1	-	3.1	-	3.2
Impaired	-	-	-	-	-	0.1	1.4	-	1.5
	34.4	46.3	87.4	55.6	20.2	13.0	7.9	3.9	268.7
Impairment loss allowances									(1.2)
Total									267.5

(1) Other items include cash at hand and smaller cases mainly in the consumer finance and commercial mortgages portfolios. We use scorecards for these items, rather than rating models.

(2) Balances include interest we have charged to the customer's account and accrued interest we have not charged to the account yet.

(3) Balances include mortgage loans in arrears which have been assessed for incurred but not observed (IBNO) losses as described in Note 1 to the Consolidated Financial Statements.

### Age of loans and advances that are past due but not impaired

At 31 December 2016, loans and advances of £2.7bn (2015: £3.2bn) were past due but not impaired. Of these balances, £0.1bn (2015: £0.1bn) were less than 1 month overdue, £0.8bn (2015: £1.0bn) were 1 to 2 months overdue, £0.5bn (2015: £0.6bn) were 2 to 3 months overdue, £0.7bn (2015: £0.8bn) were 3 to 6 months overdue, and £0.6bn (2015: £0.7bn) were greater than 6 months overdue.

### Concentrations of credit risk exposures

Managing concentrations of risk is a key part of risk management. We track how concentrated our credit risk portfolios are using various criteria, including geographical areas and countries, economic sectors, products and groups of customers. Although our operations are based mainly in the UK, we have built up exposures to entities around the world. As a result, we are exposed to concentrations of risk related to geographical area and industries. We analyse these below:

#### Geographical concentrations

As part of our approach to credit risk management and Risk Appetite, we set exposure limits to countries and geographical areas. We set our limits with reference to the country limits set by Banco Santander SA. These are determined according to how the country is classified (whether it is a developed OECD country or not), its credit rating, its gross domestic product, and the types of products and services Banco Santander wants to offer in that country. The tables below set out our loans and advances to banks and customers by geographical area.

	UK £bn	Peripheral eurozone <sup>(1)</sup> £bn	Rest of Europe £bn	US £bn	Rest of world £bn	Total £bn
<b>2016</b>						
Loans and advances to banks	2.7	0.1	0.1	0.3	1.2	4.4
Loans and advances to customers: <sup>(2)</sup>						
– Advances secured on residential property	154.7	–	–	–	–	154.7
– Corporate loans	30.8	0.2	0.3	0.5	0.2	32.0
– Finance leases	6.6	–	–	–	0.1	6.7
– Other unsecured loans	6.2	–	–	–	–	6.2
– Amounts due from fellow Banco Santander subsidiaries and joint ventures	–	–	–	–	1.1	1.1
Loans and advances to customers (gross)	198.3	0.2	0.3	0.5	1.4	200.7
Less: impairment loss allowances						(1.0)
Loans and advances to customers, net of impairment loss allowances						199.7
						204.1
<b>2015</b>						
Loans and advances to banks	2.0	–	–	0.5	1.0	3.5
Loans and advances to customers: <sup>(2)</sup>						
– Advances secured on residential property	153.3	–	–	–	–	153.3
– Corporate loans	30.5	0.2	0.4	0.4	0.4	31.9
– Finance leases	6.2	–	–	–	0.1	6.3
– Other unsecured loans	6.3	–	–	–	–	6.3
– Amounts due from fellow Banco Santander subsidiaries and joint ventures	–	–	–	–	1.4	1.4
Loans and advances to customers (gross)	196.3	0.2	0.4	0.4	1.9	199.2
Less: impairment loss allowances						(1.2)
Loans and advances to customers, net of impairment loss allowances						198.0
						201.5

(1) The peripheral eurozone is Portugal, Ireland, Italy, Spain and Greece.

(2) Balances include interest we have charged to the customer's account and accrued interest we have not charged to the account yet. They also exclude loans classified as 'Financial assets designated at fair value'.

For more geographical information, see 'Other key risks and areas of focus – country risk exposures'.



## Industry concentrations

As part of our approach to credit risk management and Risk Appetite, we set concentration limits by industry sector. These limits are set based on the industry outlook, our strategic aims and desired level of concentration, but also take into account any relevant limit set by Banco Santander SA.

	Residential £bn	Cards and personal unsecured lending £bn	Social Housing £bn	Banks £bn	SME and corporate (including real estate) £bn	Other £bn	Total £bn
<b>2016</b>							
Loans and advances to banks	-	-	-	4.4	-	-	4.4
Loans and advances to customers: <sup>(1)</sup>							
- Advances secured on residential property	154.7	-	-	-	-	-	154.7
- Corporate loans	-	-	6.1	-	24.0	1.9	32.0
- Finance leases	-	-	-	-	0.7	6.0	6.7
- Other unsecured loans	-	6.1	-	-	-	0.1	6.2
- Amounts due from fellow Banco Santander subsidiaries and joint ventures	-	-	-	-	-	1.1	1.1
Loans and advances to customers (gross)	154.7	6.1	6.1	-	24.7	9.1	200.7
Less: impairment loss allowances							(1.0)
Loans and advances to customers, net of impairment loss allowances							199.7
							204.1
<b>2015</b>							
Loans and advances to banks	-	-	-	3.5	-	-	3.5
Loans and advances to customers: <sup>(1)</sup>							
- Advances secured on residential property	153.3	-	-	-	-	-	153.3
- Corporate loans	-	-	6.1	-	25.5	0.3	31.9
- Finance leases	-	-	-	-	-	6.3	6.3
- Other unsecured loans	-	6.3	-	-	-	-	6.3
- Amounts due from fellow Banco Santander subsidiaries and joint ventures	-	-	-	-	-	1.4	1.4
Loans and advances to customers (gross)	153.3	6.3	6.1	-	25.5	8.0	199.2
Less: impairment loss allowances							(1.2)
Loans and advances to customers, net of impairment loss allowances							198.0
							201.5

(1) Balances include interest we have charged to the customer's account and accrued interest we have not charged to the account yet. They also exclude loans classified as 'Financial assets designated at fair value'.

For more industry information, see 'Other key risks and areas of focus – country risk exposures'. We also provide further portfolio analyses on committed exposures, which are typically higher than the balance sheet value, in the following 'Credit risk review' sections.

## Forbearance summary

The customer loans in the tables below and in the remainder of the 'Credit risk' section are presented differently from the balances in the Consolidated Balance Sheet. The main difference is that the customer loans below exclude inter-company balances. We disclose inter-company balances separately in the Notes to the Consolidated Financial Statements. In addition, customer loans are presented on an amortised cost basis and exclude interest we have accrued but not charged to customers' accounts yet.

The table below shows customer loans that are subject to forbearance. For more on forbearance on mortgages in Retail Banking, as well as forbearance in Commercial Banking, Global Corporate Banking, and Corporate Centre, see the sections that follow.

	2016		2015	
	Customer loans £bn	Forbearance £m	Customer loans £bn	Forbearance £m
Retail Banking:	168.6	1,935	167.0	3,868
- Residential mortgages	154.3	1,766	152.8	3,668
- Business banking	2.3	94	2.3	160
- Consumer finance	6.8	-	6.3	-
- Other unsecured lending	5.2	75	5.6	40
Commercial Banking	19.4	534	18.7	545
Global Corporate Banking	5.7	21	5.5	10
Corporate Centre	6.5	37	7.4	120
	200.2	2,527	198.6	4,543

### 2016 compared to 2015 – Forbearance exit criteria (unaudited)

As described in 'Forbearance' in 'Credit risk management' earlier in this section, we changed our exit criteria on forbearance in the first half of 2016. Applying these exit criteria to our customer loans at 31 December 2015, the loans reported as forborne in the table above would reduce from £4,543m to £2,719m.

## Credit performance

	Customer loans	NPLs <sup>(1)(2)</sup>	NPL ratio <sup>(3)</sup>	NPL coverage <sup>(4)</sup>	Gross write-offs	Impairment loss allowances
	£bn	£m	%	%	£m	£m
<b>2016</b>						
Retail Banking:	168.6	2,340	1.39	28	210	651
– Residential mortgages	154.3	2,110	1.37	13	33	279
– Business banking	2.3	108	4.70	53	24	57
– Consumer finance	6.8	32	0.47	456	30	146
– Other unsecured lending	5.2	90	1.73	188	123	169
Commercial Banking	19.4	518	2.67	42	10	220
Global Corporate Banking	5.7	63	1.11	90	–	57
Corporate Centre	6.5	73	1.12	84	51	61
	200.2	2,994	1.50	33	271	989
<b>2015</b>						
Retail Banking:	167.0	2,520	1.51	33	248	823
– Residential mortgages	152.8	2,252	1.47	19	40	424
– Business banking	2.3	155	6.74	48	43	75
– Consumer finance	6.3	28	0.44	486	22	136
– Other unsecured lending	5.6	85	1.52	221	143	188
Commercial Banking	18.7	439	2.35	45	47	199
Global Corporate Banking	5.5	10	0.18	330	28	33
Corporate Centre	7.4	87	1.18	117	45	102
	198.6	3,056	1.54	38	368	1,157

(1) We define NPLs in the 'Credit risk management' section.

(2) All NPLs continue accruing interest.

(3) NPLs as a percentage of customer loans.

(4) Impairment loss allowances as a percentage of NPLs. Impairment loss allowances relate to early arrears and performing assets (i.e. the IBNO provision) as well as NPLs, so the ratio can exceed 100%.

### 2016 compared to 2015 (unaudited)

The total NPL ratio improved to 1.50% (2015: 1.54%), with all loan books performing well.

Lower NPL and coverage ratios in Retail Banking were driven by the quality of our mortgage portfolio, the positive impact on our collateral from the continued rise in house prices, as well as an update to our mortgage model.

The NPL ratio for Commercial Banking increased to 2.67% (2015: 2.35%), partly due to a loan of £50m that moved to non-performance, but which fully repaid in early 2017. In Global Corporate Banking, the NPL ratio increased to 1.11% (2015: 0.18%), with a loan of £43m that also moved to non-performance.

For more on the credit performance of our key portfolios by business segment, see the 'Retail Banking – credit risk review' and 'Other segments – credit risk review' sections.

### Corporate lending

	Customer loans	NPLs <sup>(1)(2)</sup>	NPL ratio <sup>(3)</sup>	NPL coverage <sup>(4)</sup>	Gross write-offs	Impairment loss allowances
	£bn	£m	%	%	£m	£m
<b>2016</b>						
Business banking	2.3	108	4.70	53	24	57
Commercial Banking	19.4	518	2.67	42	10	220
Global Corporate Banking	5.7	63	1.11	90	–	57
<b>Total corporate lending</b>	27.4	689	2.51	48	34	334
<b>2015</b>						
Business banking	2.3	155	6.74	48	43	75
Commercial Banking	18.7	439	2.35	45	47	199
Global Corporate Banking	5.5	10	0.18	330	28	33
<b>Total corporate lending</b>	26.5	604	2.28	51	118	307

(1) We define NPLs in the 'Credit risk management' section.

(2) All NPLs continue accruing interest.

(3) NPLs as a percentage of customer loans.

(4) Impairment loss allowances as a percentage of NPLs. Impairment loss allowances relate to early arrears and performing assets (i.e. the IBNO provision) as well as NPLs, so the ratio can exceed 100%.

# Credit risk – Retail Banking

## Overview

We offer a full range of retail products and services through our branches, the internet, digital devices and over the phone, as well as through intermediaries.

### Credit risk management

In this section, we explain how we manage and mitigate credit risk.

### Credit risk review

In this section, we analyse our credit risk exposures and how they are performing. We also focus on forbearance and portfolios of particular interest. Our main portfolios are:

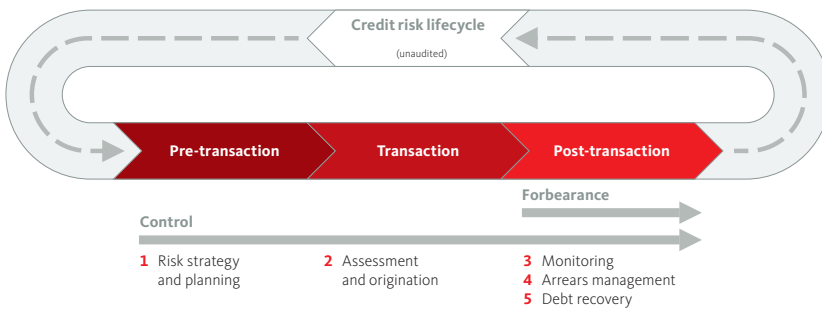
**Residential mortgages** – This is our largest portfolio. We lend to customers of good credit quality (prime lending). Most of our mortgages are for owner-occupied homes. We also have some buy-to-let mortgages where we focus on non-professional landlords with small portfolios.

**Business banking** – This comprises small business customers with annual turnover up to £6.5m per annum.

**Consumer finance** – This includes financing for cars, vans, motorbikes and caravans – so long as they are privately bought.

**Other unsecured lending** – This includes personal loans, credit cards and bank account overdrafts.

## RETAIL BANKING – CREDIT RISK MANAGEMENT



 For more on our approach to credit risk at a Santander UK group level, see pages 45 to 46.

In Retail Banking, our customers are individuals and small businesses. We have a high volume of customers and transactions and they share similar credit characteristics, like their credit score or LTV. As a result, we manage our overall credit risk by looking at portfolios or groups of customers who share similar credit characteristics. Where we take this approach, we call them 'standardised' customers.

Exactly how we group customers into segments depends on the portfolio and the stage of the credit risk lifecycle. For example, we may segment customers at origination by their credit score. For accounts in arrears, we may segment them by how fast they improve or worsen. We regularly review each segment compared with our expectations for its performance, budget or limit.

### 1. Risk strategy and planning

For more on how we set our risk strategy and plans for Retail Banking, see the 'Santander UK group level – credit risk management' section.

### 2. Assessment and origination

We undertake a thorough risk assessment to make sure customers can meet their obligations before we approve a credit application. We do this mainly by looking at affordability and the customer's credit profile:

#### Affordability

We take proportionate steps to establish that the customer will be able to make all the repayments on the loan over its full term. As part of this, we assess the risk that they will not pay us back. We do this by a series of initial affordability and credit risk assessments. If the loan is secured, we assess affordability by reviewing the customer's income and spending, their other credit commitments, and what would happen if interest rates went up. For unsecured products that have fixed interest rates, affordability reviews for these products do not consider the impact of increases in interest rates. We regularly review the way we calculate affordability and refine it when we need to. This can be due to changes in regulations, the economy or our risk profile.

#### Credit profile

We look at each customer's credit profile and signs of how reliable they are at repaying credit. When they apply, we use the data they give us, and:

- **Credit policy:** these are our rules and guidelines. We review them regularly to make sure our decisions are consistent and fair, and align to the risk profile we want. For secured lending, we look at the property and the LTV as well as the borrower
- **Credit scores:** these are based on statistics about the factors that make people fail to pay off debt. We use these to build models of what is likely to happen in the future. These models give a credit score to the customer or the loan they want, to show how likely it is to be repaid. We regularly review these models
- **Credit reference agencies:** data from credit reference agencies about how the borrower has handled credit in the past
- **Other Santander accounts:** we look at how the customer is using their other accounts with us.

### How we make the decision

Many of our decisions are automated as our risk systems contain data about affordability and credit history. We tailor the process and how we assess the application based on the type of product being taken. More complex transactions often need greater manual assessment. This means we have to rely more on our credit underwriters' skill and experience in making the decision. This is particularly true for secured lending, where we might need to do more checks on the customer's income, or get a property valuation from an approved surveyor, for example.

### Credit risk mitigation

The types of credit risk mitigation, including collateral, across each of our portfolios is:

Portfolio	Description
Residential mortgages	Collateral is in the form of a first legal charge over the property. Before we grant a mortgage, we get an approved surveyor to value the property. We have our own guidelines for valuations, which build on guidance from the Royal Institution of Chartered Surveyors (RICS). For remortgages and some loans where the LTV is 75% or less, we might use an automated valuation instead.
Business banking	Includes secured and unsecured lending. We can take mortgage debentures as collateral if the business is incorporated. These are charges over a company's assets. We can also take guarantees, but we do not treat them as collateral, and we do not put a cash value on them unless they are secured against a tangible asset. We base our lending decision on the customer's trading cash flow. If they default, we will work with defaulted customers to consider debt restructuring options. We generally do not enforce our security over their assets except as a last resort. In which case, we might appoint an administrator or receiver.
Consumer finance	Collateral is in the form of legal ownership of the vehicle for most consumer finance loans, with the customer being the registered keeper. Only a very small proportion of the vehicle consumer finance business is underwritten as a personal loan. In these cases there is no collateral or security tied to the loan. We use a leading vehicle valuation company to assess the LTV at the proposal stage.
Unsecured lending	Unsecured lending means there is no collateral or security tied to the loan that can be used to mitigate any potential loss if the customer does not pay us back.

## 3. Monitoring

Our risk assessment does not end once we have made the decision to lend. We monitor credit risk across the credit risk lifecycle, mostly using IT systems. There are three main parts:

- **Behaviour scoring:** we use statistical models that help to predict whether the customer will have problems repaying, based on data about how they use their accounts. Our models also use data from credit reference agencies
- **Credit reference agencies:** we often use data from agencies on how the borrower is handling credit from other lenders in our behaviour scoring models. We also buy services like proprietary scorecards or account alerts, which tell us as soon as the customer does something that concerns us (such as missing a payment to another bank)
- **Other Santander accounts:** every month, we also look at how the customer is using their other accounts with us, so we can identify problems early.

The way we use this monitoring to manage risk varies by product. For revolving credit facilities like credit cards and overdrafts, it might lead us to raise or lower credit limits. Our monitoring can also mean we change our minds about whether a product is still right for a customer. This can influence whether we approve an application for refinancing. In these ways we can balance our customers' needs and their ability to manage credit.

For secured lending, our monitoring also needs to take account of changes in property prices. We estimate the property's current value every three months. We use statistical models based on recent sales prices and valuations in that local area. A lack of data can mean our confidence in the model's valuation drops below a certain minimum level, and in that case we use the House Price Index (HPI) instead.

If we find evidence that a customer is in financial difficulties, we contact them about arrears management including forbearance, which we explain in more detail below.

## 4. Arrears management

We have several strategies for managing arrears and these can be used before the customer has formally defaulted, or as early as the day after a missed payment. We assess the problems a customer is having, so we can offer them the right help to bring their account up to date as soon as possible.

The strategy we use depends on the risk and the customer's circumstances. We provide a range of tools to assist customers in reaching an affordable and acceptable solution. That could mean visiting the customer, offering debt counselling by a third party, or paying off the debt using money from their other accounts with us (where we have the right to do so).

### Forbearance

If a customer lets us know they are having financial difficulty, we aim to come to an arrangement with them before they actually default. Their problems can be the result of losing their job, falling ill, a relationship breaking down, or the death of someone close to them.

Forbearance is mainly for mortgages and unsecured loans.

Forbearance options include extending the term to make monthly payments more manageable, or reducing payment obligations but this is considered on a case by case basis to ensure we continue to lend responsibly, help customers be able to continue to afford their payments and is undertaken in line with risk policies we have in place. We may offer the following types of forbearance. We only do this if our assessments indicate the customer can meet the revised payments:

Action	Description
Capitalisation	We offer two main types, which are often combined with term extensions and, in the past, interest-only concessions: <ul style="list-style-type: none"> <li>– If the customer cannot afford to increase their monthly payment enough to pay off their arrears in a reasonable time, but has been making their monthly payments (usually for at least six months), then we can add the arrears to the mortgage balance.</li> <li>– We can also add to the mortgage balance at the time of forbearance unpaid property charges which are due to a landlord and which we pay on behalf of the customer to avoid the lease being forfeited.</li> </ul>
Term extension	We can extend the term of the loan, making each monthly payment smaller. At a minimum, we expect the customer to pay the interest in the short-term and have a realistic chance of repaying the full balance in the long-term. We may offer this option if the customer is up-to-date with their payments, but showing signs of financial difficulties. For mortgages, the customer must also meet our policies for maximum loan term and age when they finish repaying (usually no more than 75).
Interest-only	In the past, if it was not possible or affordable for a customer to have a term extension, we may have agreed to let them pay only the interest on the loan for a short time – usually less than a year. We only agreed to this where we believed their financial problems were temporary and they were likely to recover. Since March 2015 we no longer provide this option as a concession. Instead, interest-only has only been offered as a short-term standard collections arrangement. We now record any related shortfall in monthly payments as arrears and report them to the credit reference agencies. As a result, we no longer classify new interest-only arrangements agreed since March 2015 as forbearance. We continue to manage and report all interest-only arrangements offered before this date as forbearance.
Reduced payment arrangements	We can suspend overdraft fees and charges while the customer keeps to a plan to reduce their overdraft each month.

When we agree to any forbearance, we review our impairment loss allowances for them. These accounts may stay in our performing portfolio but we report them separately as forborne.

If an account is performing when we agree forbearance, we automatically classify it as forborne. We only classify it as NPL once it meets our standard criteria for NPL. If an account is in NPL when we agree forbearance, we keep it in the NPL category until the customer repays all the arrears, including those that existed before forbearance started.

#### Other changes in contract terms

Apart from forbearance, we have sometimes changed the contract terms to keep a good relationship with a customer and the customer outcome. These customers showed no signs of financial difficulties at the time, so we do not classify the contract changes as forbearance, and most of the loans were repaid without any problems. We do not classify insolvency solutions for credit card customers as forbearance. This is because they are set by regulations and codes of practice, not by our policy.

## 5. Debt recovery

When a customer cannot or will not keep to an agreement for paying off their arrears, we will consider recovery options. We only do this once we have tried to get the account back in order. To recover what we are owed, we may use a debt collection agency, sell the debt to another company, or take the customer to court.

For secured retail loans (mostly mortgages), we can delay legal action. That can happen if the customer shows evidence that they will be able to pay off the mortgage or pay back the arrears. We aim to repossess only as a last resort when other options have been exhausted or if necessary to protect the property from damage or third party claims.

We make sure our estimated losses from repossessed properties are realistic by getting two independent valuations on each property, as well as the estimated cost of selling it. These form the basis of our impairment loss allowance calculations. Where we do enforce the possession of properties held as collateral, we use external agents to realise the value and settle the debt. During this process we do not own the property but we do administer the sale process. Any surplus funds are returned to the borrower or are otherwise dealt with in accordance with insolvency regulations.

## Risk measurement and control

Retail Banking involves managing large numbers of accounts, so it produces a huge amount of data. This allows us to take a more analytical and data intense approach to measuring risk. This is reflected in the wide range of statistical models we use across the credit risk lifecycle. We use:

- Risk strategy and planning: econometric models
- Assessment and origination: application scorecards, and attrition, pricing, impairment and capital models
- Monitoring: behavioural scorecards and profitability models
- Arrears management: models to estimate the proportion of cases that will result in possession (known as roll rates)
- Debt recovery: recovery models.

We assess and review our impairment loss allowances regularly and have them independently reviewed. We look at a number of factors, including the cash flow available to service debt. We also use an agency to value collateral – mostly mortgages.

## RETAIL BANKING – CREDIT RISK REVIEW

### RESIDENTIAL MORTGAGES

We offer mortgages to people who want to buy a property, and offer additional borrowing (known as further advances) to existing mortgage customers. The property must be in the UK, except for a small amount of lending in the Isle of Man and Jersey.

#### Borrower profile

In this table, 'home movers' include both existing customers moving house and taking out a new mortgage with us, and customers who switch their mortgage to us when they move house. 'Remortgagers' are external customers who are remortgaging with us. We have not included internal remortgages, further advances and any flexible mortgage drawdowns in the new business figures.

	Stock				New business			
	2016		2015 <sup>(1)</sup>		2016		2015 <sup>(1)</sup>	
	£m	%	£m	%	£m	%	£m	%
First-time buyers	29,143	19	29,659	19	4,193	17	4,493	18
Home movers	68,158	44	67,130	45	11,072	45	12,319	49
Remortgagers	50,325	33	51,074	33	7,092	29	6,023	24
Buy-to-let	6,648	4	4,956	3	2,212	9	2,393	9
	154,274	100	152,819	100	24,569	100	25,228	100

(1) The 2015 numbers in this table are unaudited.

#### 2016 compared to 2015 (unaudited)

The mortgage borrower mix remained broadly unchanged, reflecting underlying stability in target market segments, product pricing and our distribution strategy.

We continued to build our buy-to-let book by focusing on non-professional landlords, as this segment is closely aligned with residential mortgages and accounts for the majority of the volume in the buy-to-let market. In 2016 we completed 12,400 buy-to-let mortgages, representing 9% of the value of our new business flow, at an average LTV of 67%. In line with the market, we saw a spike in buy-to-let mortgages ahead of the April 2016 stamp duty increase. Buy-to-let lending was lower in the quarters following the stamp duty increase, but remained positive.

In addition to the new business included in the table above, there were £18.1bn (2015: £18.0bn) of internal remortgages where we kept existing customers with maturing products on new mortgages. We also provided £1.2bn (2015: £1.3bn) of further advances and flexible mortgage drawdowns.

#### Interest rate profile

The interest rate profile of our mortgage asset stock was:

	2016		2015	
	£m	%	£m	%
Fixed rate	91,817	59	82,570	54
Variable rate	33,627	22	34,402	23
Standard Variable Rate (SVR)	28,830	19	35,847	23
	154,274	100	152,819	100

#### 2016 compared to 2015 (unaudited)

SVR attrition was driven by customer refinancing, either internally or through remortgaging, repayments and customer sentiment over expected lower for longer interest rates. The SVR attrition was £7,017m (2015: £8,014m).

## Geographical distribution

The Santander UK new business data in these tables cover each of the years we show. The Council of Mortgage Lenders (CML) new business data for 2016 covers the nine months ended 30 September 2016 because that was the only data available for 2016 when we went to print. The percentages are calculated on a value weighted basis.

UK region	2016			2015		
	Santander UK		CML (unaudited)	Santander UK		CML (unaudited)
	Stock %	New business %	New business %	Stock %	New business %	New business %
London	24	27	18	23	28	21
Midlands and East Anglia	13	13	17	13	13	16
North	15	12	17	15	12	16
Northern Ireland	2	1	1	3	1	1
Scotland	5	3	7	5	4	7
South East excluding London	30	34	28	30	32	27
South West and Wales and other	11	10	12	11	10	12
	100	100	100	100	100	100

### 2016 compared to 2015 (unaudited)

At 31 December 2016, the lending profile of the portfolio continued to represent a geographical footprint across the UK, while continuing to reflect a concentration around London and the South East.

## Larger loans

The mortgage asset stock of larger loans was:

Stock – individual mortgage loan size	South East including London		UK	
	2016 £m	2015 £m	2016 £m	2015 £m
<£0.25m	48,355	50,325	110,415	114,555
£0.25m–£0.50m	25,040	21,848	32,871	29,060
£0.50m–£1.0m	8,438	6,828	9,668	7,922
£1.0m–£2.0m	1,099	1,060	1,161	1,123
>£2.0m	157	155	159	159

At 31 December 2016, there were 65 (2015: 64) individual mortgages greater than £2m. During the year there were 13 (2015: 25) new individual mortgages greater than £2m.

## Average loan size for new business

The average loan size for new business in 2016 and 2015 was:

UK region	2016 £000	2015 £000
South East including London	264	248
Rest of the UK	144	136
UK as a whole	198	186

The loan-to-income multiple of mortgage lending during the year, representing average earnings of new business at inception, was 3.16 (2015: 3.10).

## Loan-to-value analysis

This table shows the LTV distribution for mortgage asset stock, NPL stock and new business. We used our estimate of the property's value at the balance sheet date. We have included fees added to the loan in the calculation. If the product is on flexible terms, the calculation only includes the drawn loan amount, not undrawn limits.

LTV	2016			2015		
	Stock %	of which:		Stock %	of which:	
		NPL stock %	New business %		NPL stock %	New business %
<50%	46	39	17	40	33	16
>50–75%	41	36	43	42	36	41
>75–80%	5	5	15	6	6	16
>80–85%	3	4	8	4	5	11
>85–90%	2	3	10	3	4	12
>90–95%	1	3	7	2	3	4
>95–100%	1	2	–	1	3	–
>100% i.e. negative equity	1	8	–	2	10	–
	100	100	100	100	100	100
Collateral value of residential properties <sup>(1)(2)</sup>	£153,989m	£2,043m	£24,569m	£152,432m	£2,190m	£25,228m
	%	%	%	%	%	%
Simple average <sup>(3)</sup> LTV (indexed)	43	46	65	45	50	65
Valuation weighted average <sup>(4)</sup> LTV (indexed)	39	40	60	41	44	60

(1) Includes collateral against loans in negative equity of £1,588m at 31 December 2016 (2015: £2,285m).

(2) The collateral value we have shown is limited to the balance of each associated individual loan. It does not include the impact of over-collateralisation (where the collateral has a higher value than the loan balance).

(3) Unweighted average of LTV of all accounts.

(4) Total of all loan values divided by the total of all valuations.

### 2016 compared to 2015 (unaudited)

In 2016, we maintained our prudent lending criteria, with an average LTV of 65% on new lending (2015: 65%). Our lending with an LTV of over 85% accounted for 17% of new business flow (2015: 16%). Stock LTV was lower at 43% (2015: 45%).

At 31 December 2016, the parts of the loans in negative equity which were effectively uncollateralised (before taking account of impairment loss allowances) reduced to £285m (2015: £387m).

## Credit performance

	2016 £m	2015 £m
Mortgage loans and advances to customers of which:	154,274	152,819
Performing <sup>(1)</sup>	150,895	148,963
Early arrears:	1,269	1,604
– 31 to 60 days	793	979
– 61 to 90 days	476	625
NPLs: <sup>(2)(3)</sup>	2,110	2,252
– By arrears	1,578	1,826
– By bankruptcy	21	34
– By maturity default	316	263
– By forbearance	160	83
– By properties in possession (PIPs)	35	46

(1) Excludes mortgages where the customer did not pay for between 31 and 90 days, arrears, bankruptcy, maturity default, forbearance and PIPs NPLs. Includes £2,959m of mortgages (2015: £3,486m) where the customer did not pay for 30 days or less.

(2) We define NPLs in the 'Credit risk management' section.

(3) All NPLs are in the UK and continue accruing interest.



## Non-performing loans and advances<sup>(1)</sup>

	2016 £m	2015 £m
Mortgage loans and advances to customers of which:		
Early arrears	154,274	152,819
NPLs <sup>(2)</sup>	1,269	1,604
	2,110	2,252
Impairment loss allowances	279	424
	%	%
Early arrears ratio <sup>(3)</sup>	0.82	1.05
NPL ratio <sup>(4)</sup>	1.37	1.47
Coverage ratio <sup>(5)</sup>	13	19

(1) We define NPLs in the 'Credit risk management' section.

(2) All NPLs are in the UK and continue accruing interest.

(3) Mortgages in early arrears as a percentage of mortgages.

(4) Mortgage NPLs as a percentage of mortgages.

(5) Impairment loss allowances as a percentage of NPLs.

### NPL movements in 2016

We analyse NPL movements in 2016 in the table below. 'Entries' are loans which we have classified as NPL in the year and exclude 'Policy entries' that are due to definition changes. 'PIP sales' are loans that have been legally discharged when we have sold the property, and include any written-off portion. 'Exits' are loans that have been repaid (in full or in part), and loans that have returned to performing status. Forbearance activity does not change the NPL status.

	£m
At 1 January 2016	2,252
Entries	974
PIP sales	(71)
Exits	(1,045)
At 31 December 2016	2,110

### 2016 compared to 2015 (unaudited)

In 2016, mortgage NPLs decreased to £2,110m at 31 December 2016 (2015: £2,252m) and the NPL ratio decreased to 1.37% (2015: 1.47%). Lower NPL and coverage ratios were driven by the improving quality of our mortgage portfolio, the continued rise in house prices, as well as an update to our mortgage model. There were no policy entries into NPLs in the year.

## Forbearance

### Forbearance started in the year<sup>(1)</sup>

The balances that entered forbearance in 2016 and 2015 were:

	2016		2015	
	£m	%	£m	%
Capitalisation	330	68	287	61
Term extension	152	32	167	35
Interest-only	-	-	19	4
	482	100	473	100

(1) The figures reflect the forbearance activity in the year, regardless of whether there was any forbearance on the accounts before.

### Forbearance total position<sup>(1)</sup>

The balances at 31 December 2016 and 2015, analysed by their payment status at the year-end and the forbearance we applied, were:

	Capitalisation	Term extension	Interest-only	Total	Impairment loss allowances
	£m	£m	£m	£m	£m
<b>2016</b>					
In arrears	293	78	226	597	24
Performing	466	222	481	1,169	7
	759	300	707	1,766	31
Proportion of portfolio	0.5%	0.2%	0.4%	1.1%	
<b>2015</b>					
In arrears	412	123	305	840	34
Performing	1,278	711	839	2,828	27
	1,690	834	1,144	3,668	61
Proportion of portfolio	1.1%	0.5%	0.7%	2.4%	

(1) We base forbearance type on the first forbearance on the accounts. Tables only show accounts that were open at the year-end.

#### 2016 compared to 2015 (unaudited)

The forbearance started in 2016 increased slightly compared to 2015. We changed our forbearance policy in March 2015, so we no longer offer interest-only concessions to customers in financial difficulties. Instead, we offer reduced repayment arrangements for a time. Their account stays on capital and interest terms and any shortfall in capital repayment is added to the arrears.

At 31 December 2016, the total stock of forbearance reduced by 52% to £1,766m (2015: £3,668m). This decrease was mainly due to the application of exit criteria to our forbearance policy in 2016 as described in 'Forbearance' in 'Credit risk management' in the 'Credit risk – Santander UK group level' section. Applying these exit criteria to our forbearance stock at 31 December 2015, the loans reported as forborne would reduce by £1,652m to £2,016m.

At 31 December 2016, the proportion of accounts in forbearance for more than six months that had made their last six months' contractual payments decreased slightly to 74% (2015: 85%). Accounts in forbearance that were performing decreased to £1.2bn or 66% by value (2015: £2.8bn or 77% by value) mainly due to the application of exit criteria as described above. The weighted average LTV of all accounts in forbearance was 36% (2015: 35%) compared to the weighted average portfolio LTV of 39% (2015: 41%).

At 31 December 2016, impairment loss allowances as a percentage of the overall mortgage portfolio were 0.18% (2015: 0.28%). The equivalent ratio for performing accounts in forbearance was 0.60% (2015: 0.95%), and for accounts in arrears in forbearance was 4.02% (2015: 4.07%). The higher ratios for accounts in forbearance reflect the higher levels of impairment loss allowances we hold on these accounts. This reflects the higher risk on them.

At 31 December 2016, the carrying value of mortgages classified as multiple forbearance increased to £128m (2015: £98m).

## Other changes in contract terms

At 31 December 2016, there were £5.1bn (2015: £5.7bn) of other mortgages on the balance sheet that we had modified since January 2008. We agreed these modifications in order to keep a good relationship with the customer. The customers were not showing any signs of financial difficulty at the time, so we don't classify these changes as forbearance.

We keep the performance and profile of the accounts under review. At 31 December 2016:

- The average LTV was 35% (2015: 39%) and 94% (2015: 94%) of accounts had made their last six months' contractual payments
- The proportion of accounts that were 90 days or more in arrears was 1.57% (2015: 1.60%).

## PORTFOLIOS OF PARTICULAR INTEREST

### Introduction (unaudited)

We are mainly a residential prime lender and we do not originate sub-prime or second charge mortgages. Despite that, some types of mortgages have higher risks and others stand out for different reasons. These are:

Product	Description
Interest-only loans and part interest-only, part repayment loans	<p>With an interest-only mortgage, the customer pays the interest every month but does not repay the money borrowed (the principal) until the end of the mortgage. Some mortgages have a part that is interest-only, with the rest being a normal repayment mortgage. Customers with part interest-only, part repayment mortgages still have to pay back a lump sum at the end of their mortgage for the interest-only part.</p> <p>Since 2009, we have reduced the risk from new interest-only mortgages by lowering the maximum LTV (it has been 50% since 2012). When a customer plans to repay their mortgage by selling the property, we now only allow that if they own more than a set proportion of the equity.</p> <p>Customers with interest-only mortgages have to make arrangements to repay the principal at the end of the mortgage. We have a strategy to make sure that we tell these customers that they have to do this. We send them messages with their annual mortgage statements, and we run contact campaigns to encourage them to tell us how they plan to repay. We have done this for all customers whose mortgages mature before 2020, and we are extending these campaigns to those with later maturities.</p> <p>If customers know they will not be able to repay their mortgage in full when it ends, or if their mortgage has already passed the date when it should have ended, we talk to them. If we think it is in the customer's interests (and they can afford it), we look at other ways of managing it. That can mean turning the mortgage into a standard repayment one, and extending it. Or, if the customer is waiting for their means of repaying it (an investment plan or bonds, for example) to mature, it can just mean extending it.</p>
Flexible loans	<p>Flexible mortgages allow customers to pay more or less than their usual amount each month, or even to take 'payment holidays' when they pay nothing at all. Customers do not have to take (or draw down) the whole loan all at once – so if they took out a mortgage big enough to allow them to build a home extension after three years, they do not have to start paying interest on that extra money until they are ready to spend it. There are conditions on when and how much customers can draw down:</p> <ul style="list-style-type: none"> <li>– There are often limits on how much can be drawn down in any month</li> <li>– The customer cannot be in payment arrears</li> <li>– The customer cannot have insolvency problems, such as a county court judgement, bankruptcy, an individual voluntary arrangement, an administration order or a debt relief order.</li> </ul> <p>A customer can ask us to increase their credit limit (the total amount they are allowed to borrow on their mortgage), but that means we will go through our full standard credit approval process. We can also lower the customer's credit limit at any time, so it never goes above 90% of the property's current market value.</p> <p>We no longer offer flexible loan products for new mortgages.</p> <p>We analyse the flexible loans portfolio to identify customers who might be using these facilities to self-forbear (such as regularly drawing down small amounts). If there is any sign that the credit risk has significantly increased, we reflect this in our provision calculations.</p>
Loans with an LTV >100%	<p>Where the mortgage balance is more than the property is now worth, we cannot recover the full value of the loan by repossessing and selling the property. This means there is a higher credit risk on these loans. In some cases, property prices have fallen, so mortgages we gave in the past with lower LTVs now have LTVs greater than 100%. Before 2009, we sometimes allowed customers to borrow more than the price of the property.</p>
Buy-to-let loans	<p>Given that we have a relatively small share of the buy to let market, we believe that we still have an opportunity to grow our presence in a controlled manner. We focus on non-professional landlords, as this segment is more closely aligned with residential mortgages and covers most of the buy-to-let market. Our policy is that buy-to-let mortgages should finance themselves, with the rent covering the mortgage payments and other costs. Even so, there is always the risk that income from the property may not cover the costs – if the landlord cannot find tenants for a while, for example.</p> <p>In recent years, we refined our buy-to-let proposition to appeal to a wider catchment, and we have improved our systems to cater for this segment. We have prudent lending criteria, and specific policies for buy-to-let. We will lend on up to five buy-to-let properties, to a maximum 75% LTV. The first applicant must earn a minimum basic income of at least £25,000 per year, and we require evidence of income in all cases.</p> <p>We also use a buy-to-let affordability rate as part of our assessment about whether or not to lend. This means that the rental income must be at least 145% of the monthly mortgage interest payments when calculated using a stressed interest rate. During the year we increased this from 125% to reflect the reduction in mortgage interest tax relief for higher rate tax paying landlords.</p>

The arrears performance of these mortgages has continued to be relatively stable with arrears and loss rates remaining low.

## Portfolios of particular interest loans – borrower profile<sup>(1)</sup>

	2016		2015	
	Stock £m	New business £m	Stock £m	New business £m
Full interest-only loans	41,707	3,404	44,050	4,178
Part interest-only, part repayment loans <sup>(2)</sup>	14,535	1,567	15,299	1,996
Flexible loans <sup>(3)</sup>	16,853	251	19,107	508
Loans with LTV >100%	1,873	-	2,672	-
Buy-to-let	6,648	2,212	4,956	2,393
Interest-only and LTV >100%	1,411	-	1,980	1

(1) Where a loan falls into more than one category, we have included it in all the categories that apply.

(2) Mortgage balance includes both the interest-only part of £10,560m (2015: £10,918m) and the non-interest-only part of the loan.

(3) Flexible loans new business consists of drawdowns under existing facilities. We no longer offer flexible loans for new mortgages.

### 2016 compared to 2015 (unaudited)

In 2016, the value and proportion of interest-only loans together with part interest-only, part repayment loans reduced, reflecting our strategy to manage down the overall exposure to this lending profile.

Buy-to-let lending in 2016 remained stable at 9% (2015: 9%) of new business as described in the 'Borrower profile' section. From a mortgage asset stock perspective, loans with a current LTV >100% at 31 December 2016 decreased to 1% (2015: 2%) driven by rising house prices.

## Portfolios of particular interest loans – credit performance

	Total £m	Segment of particular interest <sup>(1)</sup>					Buy-to-let £m	Other portfolio <sup>(3)</sup> £m
		Interest-only £m	Part interest-only, part repayment £m	Flexible <sup>(2)</sup> £m	LTV >100% £m			
<b>2016</b>								
Mortgage portfolio	154,274	41,707	14,535	16,853	1,873	6,648	90,570	
Performing	150,895	40,185	14,066	16,472	1,661	6,621	89,483	
Early arrears:								
- 31 to 60 days	793	360	111	71	33	7	314	
- 61 to 90 days	476	224	70	45	22	2	191	
NPLs	2,110	938	288	265	157	18	582	
NPL ratio	1.37%	2.25%	1.98%	1.57%	8.38%	0.27%	0.64%	
PIPs	35	15	7	4	13	1	9	
<b>2015</b>								
Mortgage portfolio	152,819	44,050	15,299	19,107	2,672	4,956	84,786	
Performing	148,963	42,280	14,742	18,711	2,358	4,929	83,537	
Early arrears:								
- 31 to 60 days	979	441	143	81	48	7	382	
- 61 to 90 days	625	289	87	52	38	5	238	
NPLs	2,252	1,040	327	263	228	15	629	
NPL ratio	1.47%	2.36%	2.14%	1.38%	8.53%	0.30%	0.74%	
PIPs	46	23	9	6	22	1	9	

(1) Where a loan falls into more than one category, we have included it in all the categories that apply. As a result, the sum of the mortgages in the segments of particular interest and the other portfolio does not agree to the total mortgage portfolio.

(2) Includes legacy Alliance & Leicester flexible loans that work in a more limited way than our current Flexi loan product.

(3) Includes other loans that are not in any segment of particular interest.

## Portfolios of particular interest loans – interest only sub analysis (unaudited)

### Full interest-only maturity profile

	Term expired £m	Within 2 years £m	Between 2-5 years £m	Between 5-15 years £m	Greater than 15 years £m	Total £m
<b>2016</b>						
Full interest-only portfolio	506	1,884	3,308	21,154	14,855	41,707
of which value weighted average LTV (indexed) is >75%	36	241	239	2,483	1,957	4,956
<b>2015</b>						
Full interest-only portfolio	429	1,840	3,464	20,601	17,716	44,050
of which value weighted average LTV (indexed) is >75%	30	264	382	3,137	3,714	7,527

### Part interest-only, part repayment maturity profile

	Term expired £m	Within 2 years £m	Between 2-5 years £m	Between 5-15 years £m	Greater than 15 years £m	Total £m
<b>2016</b>						
Part interest-only, part repayment portfolio	7	230	722	6,237	7,339	14,535
of which value weighted average LTV (indexed) is >75%	–	7	24	529	851	1,411
<b>2015</b>						
Part interest-only, part repayment portfolio	5	230	726	6,231	8,107	15,299
of which value weighted average LTV (indexed) is >75%	–	9	30	642	1,301	1,982

### 2016 compared to 2015

At 31 December 2016, interest-only loans, part interest-only, part repayment loans, and loans with an LTV >100% had a higher than average NPL ratio. However, NPLs for these portfolios reduced in 2016 in line with wider portfolio trends.

For full interest-only mortgages, of the total £506m that was term expired at 31 December 2016, 92% continued to pay the interest due under the expired contract terms. Of the £822m that matured in 2016:

- £448m was subsequently repaid
- £nil was refinanced under normal credit terms
- £39m was refinanced under forbearance arrangements
- £335m remained unpaid and was classified as term expired at 31 December 2016.

For part interest-only, part repayment mortgages, of the £64m that matured in 2016:

- £53m was subsequently repaid
- £nil was refinanced under normal credit terms
- £7m was refinanced under forbearance arrangements
- £4m remained unpaid and was classified as term expired at 31 December 2016.

At 31 December 2016, there were 103,213 (2015: 113,232) flexible mortgage customers, with undrawn facilities of £6,373m (2015: £6,608m) and a utilisation rate of 66% (2015: 68%). The portfolio's value weighted LTV (indexed) was 31% (2015: 32%).

At 31 December 2016 the stock of PIPs of £35m (2015: £46m) remained low.

## Portfolios of particular interest loans – forbearance<sup>(1)(2)</sup>

The main types of forbearance arrangements which started in 2016 and 2015 were:

	Interest-only <sup>(3)</sup>	Flexible	LTV >100%	Buy-to-let
<b>2016</b>				
Total value	£322m	£56m	–	£9m
Proportion of the total forbearance started in the year	67%	12%	–	2%
<b>2015</b>				
Total value	£290m	£60m	–	£8m
Proportion of the total forbearance started in the year	61%	13%	–	2%

(1) The figures reflect the amount of forbearance in the year, regardless of whether any forbearance on the accounts before.

(2) Where a loan falls into more than one category, we have included it in all the categories that apply.

(3) Comprises full interest-only loans and part interest-only, part repayment loans.

### 2016 compared to 2015 (unaudited)

The forbearance started in 2016 was higher than in 2015, broadly in line with the overall increases seen in flows into forbearance in 2016.

## BUSINESS BANKING, CONSUMER FINANCE AND OTHER UNSECURED LENDING

We provide business banking, consumer finance and other unsecured finance for personal customers. This includes personal loans, credit cards and bank account overdrafts.

### Lending

We analyse movements in 2016 and 2015 in the tables below.

	Business banking £m	Consumer finance £m	Other unsecured			Total £m
			Personal loans £m	Credit cards £m	Overdrafts £m	
<b>2016</b>						
At 1 January	2,413	6,290	2,201	2,834	536	14,274
Net lending in the year <sup>(1)</sup>	(86)	474	28	(341)	15	90
At 31 December	2,327	6,764	2,229	2,493	551	14,364
<b>2015</b>						
At 1 January	2,644	3,303	2,208	2,247	544	10,946
Net lending in the year <sup>(1)</sup>	(231)	526	(7)	587	(8)	867
Acquisitions	-	2,461	-	-	-	2,461
At 31 December	2,413	6,290	2,201	2,834	536	14,274

(1) Includes consumer finance gross lending of £3,111m in 2016 (2015: £2,958m).

### Credit performance

	Business banking £m	Consumer finance £m	Other unsecured			Total £m
			Personal loans £m	Credit cards £m	Overdrafts £m	
<b>2016</b>						
Loans and advances to customers of which:	2,327	6,764	2,229	2,493	551	14,364
Performing <sup>(1)</sup>	2,216	6,682	2,188	2,422	501	14,009
Early arrears	3 <sup>(2)</sup>	50	24	23	25	125
NPLs <sup>(3)</sup>	108	32	17	48	25	230
Impairment loss allowances	57	146	55	77	37	372
NPL ratio <sup>(4)</sup>						1.60%
Coverage ratio <sup>(5)</sup>						162%
<b>2015</b>						
Loans and advances to customers of which:	2,413	6,290	2,201	2,834	536	14,274
Performing <sup>(1)</sup>	2,254	6,217	2,157	2,771	483	13,882
Early arrears	4 <sup>(2)</sup>	45	27	23	25	124
NPLs <sup>(3)</sup>	155	28	17	40	28	268
Impairment loss allowances	75	136	60	86	42	399
NPL ratio <sup>(4)</sup>						1.88%
Coverage ratio <sup>(5)</sup>						149%

(1) Excludes loans and advances to customers where the customer did not pay for between 31 and 90 days and NPLs.

(2) Excludes early arrears relating to small business customers transferred from our Commercial Banking segment in the fourth quarter of 2016.

(3) We define NPLs in the 'Credit risk management' section.

(4) NPLs as a percentage of loans and advances to customers.

(5) Impairment loss allowances as a percentage of NPLs. Impairment loss allowances relate to early arrears and performing assets (i.e. the IBNO provision) as well as NPLs, so the ratio exceeds 100%.

#### 2016 compared to 2015 (unaudited)

Business banking balances were flat, impacted by the economic uncertainty and resulting slowdown in activity. NPLs decreased by 30% to £108m (2015: £155m).

Consumer finance balances increased 8% to £6,764m (2015: £6,290m), with higher retail loans and car dealer funding. Other unsecured lending balances decreased by 5% in an increasingly competitive market.

At 31 December 2016 forbearance across Business banking, Consumer finance and Other unsecured lending reduced by 16% to £169m (2015: £200m).

## Credit risk – other segments

### Overview

In Commercial Banking, we offer loans, bank accounts, treasury services, invoice discounting, cash transmission, trade finance and asset finance.

In Global Corporate Banking, we are exposed to credit risk through lending and selling treasury products to large corporates, and through treasury market activities.

In Corporate Centre, exposures come from asset and liability management of our balance sheet and our non-core and Legacy Portfolios in run-off.

### Credit risk management

In this section, we explain how we manage and mitigate credit risk.

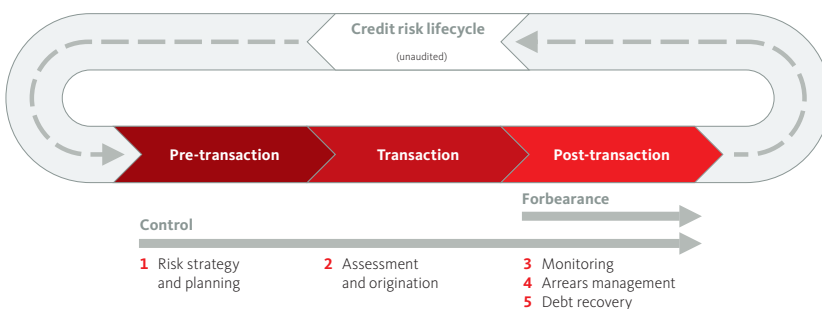
### Credit risk review

In this section, we analyse our credit risk exposures and how they are performing. We also focus on forbearance and portfolios of particular interest.

Our main portfolios are:

Commercial Banking	Global Corporate Banking	Corporate Centre
<ul style="list-style-type: none"> <li>— <b>SME and mid corporate</b> – banking, lending and treasury services principally to enterprises with an annual turnover up to £500m.</li> <li>— <b>Commercial Real Estate</b> – lending to UK customers, primarily on tenanted property assets, with a focus on the office, retail, industrial and residential sectors.</li> <li>— <b>Social Housing</b> – lending and treasury services for UK Housing Associations who own portfolios of residential real estate that is rented out.</li> </ul>	<ul style="list-style-type: none"> <li>— <b>Sovereign and Supranational</b> – securities issued by local and central governments, and government guaranteed counterparties. We hold them for liquidity needs and short-term trading.</li> <li>— <b>Large Corporate</b> – loans and treasury products for large corporates to support their working capital and liquidity needs.</li> <li>— <b>Financial Institutions</b> – mainly derivatives, repurchase and reverse repurchase transactions (known as repos and reverse repos), and stock borrowing/lending.</li> </ul>	<ul style="list-style-type: none"> <li>— <b>Sovereign and Supranational</b> – securities issued by local and central governments, and government guaranteed counterparties, held for liquidity needs.</li> <li>— <b>Structured Products</b> – There are two portfolios. The ALCO portfolio is high quality assets, chosen for diversification and liquidity. The Legacy Treasury asset portfolio is mainly asset-backed securities.</li> <li>— <b>Derivatives</b> – older total return swaps we held for liquidity, that we are running down.</li> <li>— <b>Legacy Portfolios in run-off</b> – assets from acquisitions that do not fit with our strategy. These include certain commercial mortgages.</li> <li>— <b>Social Housing</b> – older Social Housing loans that do not fit with our strategy.</li> </ul>

## OTHER SEGMENTS – CREDIT RISK MANAGEMENT



 For more on our approach to credit risk at a Santander UK group level, see pages 45 to 46.

In Commercial Banking, we classify a majority of our customers as non-standardised, but we also have SME customers, a high volume portfolio with smaller individual exposures that we mainly classify as standardised. In Global Corporate Banking and Corporate Centre, we classify all our customers as non-standardised. Non-standardised customer transactions are typically higher in value, and have more diverse credit characteristics than our standardised customer transactions.

We described how we manage credit risk on standardised customers in the previous section 'Credit risk – Retail Banking'. We take the same approach to managing credit risk on standardised customers in Commercial Banking, Global Corporate Banking and Corporate Centre, except we do not use scorecards and credit reference agencies. In the rest of this section, we explain how we manage credit risk on our non-standardised customers.

### 1. Risk strategy and planning

For details of how we set risk strategy and plans, see the 'Santander UK group level – credit risk management' section. For treasury products, we take credit risk up to limits for each client. We control, manage and report risks on a counterparty basis, regardless of which part of our business takes the risk.

## 2. Assessment and origination

We do a thorough risk assessment to make sure customers can meet their obligations before we approve a credit application. We do this mainly by assigning each customer a credit rating, using our internal rating scale (see 'Credit quality' in 'Santander UK group level – credit risk review'). To do this, we look at the customer's financial history and trends in the economy – backed up by the expert judgement of a risk analyst. We review our internal ratings at least every year. We also assess the underlying risk of the transaction, taking into account any mitigating factors (see the following tables) – and how it fits with our risk policies, limits and Risk Appetite, as set by the Board. We consider transactions in line with credit limits approved by the relevant credit authority. Our Executive Risk Control Committee is responsible for setting those limits. In Global Corporate Banking and Corporate Centre, a specialist analyst usually reviews a transaction at the start and over its life. They base their review on the financial strength of the client, its position in its industry, and its management strengths.

### Credit risk mitigation

The types of credit risk mitigation, including collateral, across each of our portfolios are as follows.

#### Commercial Banking:

Portfolio	Description
SME and mid corporate	Includes secured and unsecured lending. We can use covenants (financial or non-financial) to support a customer's credit rating. For example, we can set limits on how much they can spend or borrow, or how they operate as a business. We can take mortgage debentures as collateral. These are charges over a company's assets. We can also take guarantees, but we do not treat them as collateral, and we do not put a cash value on them unless they are secured against a tangible asset. We base our lending decision on the customer's trading cash flow. If they default, we will work with defaulted customers to consider debt restructuring options. We generally do not take control of their assets except when restructuring options have been exhausted or to protect our position in relation to third party claims. In this case, we might appoint an administrator. We also lend against assets (like vehicles and equipment) and invoices for some customers. For assets, we value them before we lend. For invoices, we review the customer's ledgers regularly and lend against debtors that meet agreed criteria. If the customer defaults, we repossess and sell their assets or collect on their invoices.
Commercial Real Estate	We take a first legal charge on commercial property as collateral. The loan is subject to strict criteria, including the property condition, age and location, tenant quality, lease terms and length, and the sponsor's experience and creditworthiness. Before we agree the loan, we visit the property and get an independent professional valuation. This valuation assesses the property, the tenant and future demand (such as comparing the market rent to the current rent). Loan agreements typically allow us to get revaluations every 24 months, or more frequently if it is likely covenants may be breached. We also view the property each year.
Social Housing	We take a first legal charge on portfolios of residential real estate owned and let by UK Housing Associations as collateral. We revalue this every three to five years (in line with industry practice), using the standard methods for property used for Social Housing. The value would be considerably higher if we based it on normal residential use. The value of the collateral is in all cases more than the loan balance. On average, the loan balance is 25% to 50% of the implied market value, using our LGD methodology. We have not had a default, loss or repossession on Social Housing. Older Social Housing loans that do not fit our current business strategy are managed and reported in Corporate Centre.

#### Global Corporate Banking:

Portfolio	Description
Sovereign and Supranational	In line with market practice, there is no collateral against these assets.
Large Corporate	Most of these loans and products are unsecured, but we attach covenants to our credit agreements. We monitor whether borrowers keep in line with them so we detect any financial distress early. We also have a small structured finance portfolio, where we hold legal charges over the assets we finance.
Financial Institutions	<p>We use standard legal agreements to reduce credit risk on derivatives, repos and reverse repos, and stock borrowing/lending. We also hold collateral and trade through central counterparties (CCPs) to reduce risk.</p> <p><b>Netting</b> – We use netting agreements where they have legal force – mainly in the UK, the rest of Europe and the US. These mean that if a counterparty defaults, we can legally offset what we owe them and what they owe us, and settle the net amount. However, netting agreements often do not mean we can offset assets and liabilities for accounting purposes, as transactions are usually settled on a gross basis. In line with market practice, we use standard legal agreements. For derivatives, we use ISDA Master Agreements; for repos and reverse repos, we use Global Master Repurchase Agreements; and for stock borrowing/lending and other securities financing, we use Global Master Securities Lending Agreements.</p> <p><b>Collateral</b> – We use the Credit Support Annex with the ISDA Master Agreement. This gives us collateral for our net exposures. The collateral can be cash, securities or equities. For stock borrowing/lending, and repos and reverse repos, it includes high quality liquid debt securities and highly liquid equities listed on major developed markets. For derivatives, it is cash or high quality liquid debt securities. We revalue our exposures and collateral every day and adjust the collateral to reflect any deficits or surpluses. We have processes for controlling how we value and manage collateral. This includes documentation reviews and reporting. Collateral has to meet our 'collateral parameters' policy. This controls the quality and how much of any one kind of collateral we can hold. That gives us confidence we will be able to cash in the collateral when a client defaults. We have these controls for both equities and debt securities. The collateral we hold for reverse repos is worth at least 100% of our exposure.</p> <p><b>CCPs</b> – These are intermediaries between a buyer and a seller – generally a clearing house. We use CCPs as a way to reduce counterparty credit risk in derivatives.</p>



#### Corporate Centre:

Portfolio	Description
Sovereign and Supranational	In line with market practice, there is no collateral against these assets.
Structured Products	<p>These are our ALCO and Legacy Treasury asset portfolios. These assets are unsecured, but benefit from senior positions in the creditor hierarchy. Their credit rating reflects the over-collateralisation in the structure, and the assets that underpin their cash flows and repayment schedules.</p> <p>We use a detailed expected cash flow analysis to assess if there is any impairment. We take into account the structure and assets backing each individual security. We set up an impairment loss allowance if we know an issuer has financial difficulties or they are not keeping to the terms of the contract.</p>
Derivatives	We manage the risk on this portfolio in the same way as for the derivatives in Global Corporate Banking.
Legacy Portfolios in run-off	<p>We often hold collateral through a first legal charge over the underlying asset or cash.</p> <p>We get independent third party valuations on fixed charge security like aircraft or ships in line with industry guidelines. We then decide if we need to set up an impairment loss allowance. To do that, we bear in mind:</p> <ul style="list-style-type: none"> <li>- The borrower's ability to generate cash flow</li> <li>- The age of the assets</li> <li>- Whether the loan is still performing satisfactorily</li> <li>- Whether or not the reduction in value is likely to be temporary</li> <li>- Whether there are other ways to solve the problem.</li> </ul> <p>Where a borrower gets into difficulty we look to dispose of the collateral, either with agreement or through the insolvency process. We do this as early as possible, to minimise any loss. We rarely take ownership of collateral.</p>
Social Housing	We manage the risk on this portfolio in the same way as for the Social Housing portfolio in Commercial Banking.

### 3. Monitoring

We regularly monitor and report our credit risk by portfolio, segment, industry, location and customer. We give our Executive Risk Control Committee a detailed analysis of our credit exposures and risk trends every month. We also report our larger exposures and risks to the Board Risk Committee every month.

#### Our Watchlist

For non-standardised customers, we also use a Watchlist to help us identify potential problem debt early. Just because a customer is on our Watchlist does not mean they have defaulted. It just means that something has happened that has increased the probability of default. There are several reasons we might put customers on this list. For example, if they suffer a downturn in trade, breach a covenant, lose a major contract, slip into early arrears, or their key management resign. Whatever the trigger, we review the case to assess the potential financial impact.

We classify Watchlist cases as:

- **Enhanced monitoring:** for less urgent cases. If they are significant, we monitor them more often
- **Proactive management:** for more urgent or serious cases. We may take steps to restructure debt including extending the term, taking more collateral, agreeing a lower credit limit or seeking repayment of the loan through refinancing or other means.

We assess cases on the Watchlist for impairment collectively, unless they are in the hands of our Restructuring & Recoveries team at which point we assess them individually. If a case becomes NPL, we take it off the Watchlist and assess it for impairment individually.

When a customer is included in proactive management, we usually review the value of any collateral as part of working out what to do next. We also assess whether we need to set up an impairment loss allowance. This is based on the expected future cash flows and the value of the collateral compared to the loan balance. We also take into account any forbearance we offer (which we describe later on). This includes whether any extra security or guarantees are available, the likelihood of more equity and the potential to enhance value through asset management.

In Global Corporate Banking and Corporate Centre we monitor the credit quality of our portfolios of treasury products daily. We use both internal and third-party data to detect any potential credit deterioration.

## 4. Arrears management

We identify problem debt by close monitoring, supported by our Watchlist process. When there is a problem, our relationship managers are the first to act, supported by the relevant credit risk expert. If a case becomes more urgent or needs specialist attention, and if it becomes NPL, we transfer it to our Restructuring & Recoveries team.

We aim to act before a customer actually defaults (to prevent it, if possible). The strategy we use depends on the type of customer, their circumstances and the level of risk. We use restructuring and rehabilitation tools to try to help our customers find their own way out of financial difficulty and agree on a plan that works for both of us.

We aim to identify warning signs early by monitoring customers' financial and trading data, checking to make sure they are not breaching any covenants, and by having regular dialogue with them. Once a month, we hold Watchlist meetings to agree a strategy for each portfolio. Our Restructuring & Recoveries team attend these meetings, and we may hand over more serious cases to them.

### Forbearance

If a customer is having financial difficulty, we will work with them before they actually default to see if the difficulty can be addressed through forbearance. Their problems might be clear from the results of covenant testing, reviews of trading and other data they give us under the terms of their loan or as part of our ongoing conversations with them.

We may offer the following types of forbearance. We only do this if our assessments indicate the customer can meet the revised payments:

Action	Description
Term extension	<p>We can extend the term of the loan. At a minimum, we expect the customer to be able to pay the interest in the short-term and have a realistic chance of repaying the full balance in the long-term.</p> <p>We may offer this option if the customer is up-to-date with their payments, but showing signs of financial difficulties. We may also offer this option where the loan is about to mature and near-term refinancing is not possible on market terms.</p>
Interest-only	<p>We can agree to let a customer pay only the interest on the loan for a short time – usually less than a year. We only agree to this if we believe their financial problems are temporary and they are going to recover.</p> <p>After the interest-only period, we expect the customer to go back to making full payments of interest and capital once they are in a stronger financial position. We regularly look at the customer's financial situation to see when they can afford to do that.</p>
Other payment rescheduling (including capitalisation)	<p>If a customer is having cash flow issues, we may agree to lower or stop their payments until they have had time to recover. We may:</p> <ul style="list-style-type: none"> <li>– Reschedule payments to better match the customers' cash flow – for example if the business is seasonal</li> <li>– Provide a temporary increase in facilities to cover peak demand ahead of the customer's trading improving.</li> </ul> <p>We might do this by adding their arrears to their loan balance (we call this arrears capitalisation) or drawing from an overdraft.</p> <p>We may also offer other types of forbearance, including providing new facilities, interest rate concessions, seasonal profiling and interest roll-up. In rare cases, we agree to forgive or reduce part of the debt.</p>

When we agree to any forbearance, we review our impairment loss allowances for them. These accounts may stay in our performing portfolio but we report them separately as forborne.

If an account is performing when we agree forbearance and there is clear evidence that the customer is consistently meeting their new terms and the risk profile is improving, we classify the loan as fully performing. If an account is in NPL when we agree forbearance, we keep it in the NPL category. Once we see that the customer is consistently meeting the new terms we reclassify the loan as performing.

### Other forms of debt management

When customers are in financial difficulty we can also manage debt in other ways, depending on the facts of the specific case:

Action	Description
Waiving or changing covenants	If a borrower breaks a covenant, we can either waive it or change it, taking their latest and future financial position into account. We may also add a condition on the use of any surplus cash (after operating costs) to pay down their debt to us.
Asking for more collateral or guarantees	If a borrower has unencumbered assets, we may accept new or extra collateral in return for revised financing terms. We may also take a guarantee from other companies in the same group and/or major shareholders. We only do this where we believe the guarantor will be able to meet their commitment.
Asking for more equity	Where a borrower can no longer pay the interest on their debt, we may accept fresh equity capital from new or existing investors to change the capital structure in return for better terms on the existing debt.

## 5. Debt recovery

### Consensual arrangements

Where we cannot find a solution like any of the ones we describe above, we look for an exit. If circumstances permit, we aim to do this by agreeing with the borrower that they will sell some or all of their assets on a voluntary basis or agree to give them time to refinance their debt with another lender.

### Enforcement and recovery

Where we cannot find a way forward or reach a consensual arrangement, we consider recovery options. This can be through:

- The insolvency process
- Enforcing over any collateral
- Selling the debt on the secondary market
- Considering other legal action available to recover what we are owed from debtors and guarantors.

If there is a shortfall, we write it off against the impairment loss allowance held, once the sale has gone through. In certain very rare instances we may act as mortgagee in possession of assets held as collateral against non-performing commercial lending. In such cases the assets are carried on our balance sheet and are classified according to our accounting policies.

### Risk measurement and control

We measure the credit risk on treasury products by adding their potential future exposure to market movements over their lives to their fair value. Then we add it to any other exposure and measure the total against our credit limits for each client.

We assess our impairment loss allowances regularly and have them independently reviewed. We look at a number of factors, including the:

- Cash flow available to service debt
- Value of collateral, based on third-party professional valuations.

## OTHER SEGMENTS – CREDIT RISK REVIEW

Credit risk arises on asset balances and off-balance sheet transactions such as credit facilities or guarantees. As a result, committed exposures are typically higher than asset balances.

However, committed exposures can be smaller than the asset balances on the balance sheet due to netting. We show Sovereigns and Supranationals net of short positions and Large Corporate reverse repurchase agreement exposures are shown net of repurchase agreement liabilities and include OTC derivatives. In addition, the derivative and other treasury product exposures (which are classified as 'Financial Institutions') shown are also typically lower than the asset balances. This is because we show our overall risk exposure which takes into account our procedures to mitigate credit risk. The asset balances on our balance sheet only reflect the more restrictive netting permitted by IAS 32.

### Other segments credit risk – committed exposures

#### Rating distribution

These tables show our credit risk exposure according to our internal rating scale (see 'Credit quality' in the 'Santander UK group level – credit risk review' section) for each portfolio. On this scale, the higher the rating, the better the quality of the counterparty.

	9 (AAA to AA-) £m	8 (A+ to A) £m	7 (A- to BBB+) £m	6 (BBB to BBB-) £m	5 (BB+ to BB-) £m	4 (B+ to B) £m	1 to 3 (B- to D) £m	Other <sup>(1)</sup> £m	Total £m
<b>2016</b>									
<b>Commercial Banking</b>									
SME and mid corporate	22	112	344	2,826	4,219	3,142	533	130	11,328
Commercial Real Estate	-	-	302	5,852	2,754	498	118	1	9,525
Social Housing	1,355	1,499	215	-	-	-	-	-	3,069
	1,377	1,611	861	8,678	6,973	3,640	651	131	23,922
<b>Global Corporate Banking</b>									
Sovereign and Supranational	1,025	3,111	977	-	-	-	-	-	5,113
Large Corporate	204	2,028	5,347	9,493	4,296	56	75	1	21,500
Financial Institutions	439	3,877	2,913	597	49	-	-	-	7,875
	1,668	9,016	9,237	10,090	4,345	56	75	1	34,488
<b>Corporate Centre</b>									
Sovereign and Supranational	34,474	-	-	-	-	-	-	-	34,474
Structured Products	1,597	1,755	654	-	-	-	-	-	4,006
Derivatives	-	175	312	-	-	-	-	-	487
Legacy Portfolios in run-off <sup>(2)</sup>	2	1	5	540	215	69	63	480	1,375
Social Housing	3,313	2,707	548	43	-	-	-	-	6,611
	39,386	4,638	1,519	583	215	69	63	480	46,953
<b>2015</b>									
<b>Commercial Banking</b>									
SME and mid corporate	14	115	330	2,505	4,167	3,235	361	147	10,874
Commercial Real Estate	-	-	656	5,236	3,118	459	186	27	9,682
Social Housing	970	892	257	50	-	-	-	-	2,169
	984	1,007	1,243	7,791	7,285	3,694	547	174	22,725
<b>Global Corporate Banking</b>									
Sovereign and Supranational	889	2,889	789	-	-	-	-	-	4,567
Large Corporate	3	1,769	5,963	8,351	3,823	123	32	-	20,064
Financial Institutions	266	3,811	2,982	446	10	-	-	-	7,515
	1,158	8,469	9,734	8,797	3,833	123	32	-	32,146
<b>Corporate Centre</b>									
Sovereign and Supranational	24,153	-	-	-	-	-	-	-	24,153
Structured Products	1,437	1,394	761	-	-	-	-	-	3,592
Derivatives	-	484	268	21	-	-	-	-	773
Legacy Portfolios in run-off <sup>(2)</sup>	-	1	6	702	164	146	84	596	1,699
Social Housing	3,423	2,940	1,072	213	-	-	-	-	7,648
	29,013	4,819	2,107	936	164	146	84	596	37,865

(1) Consists of smaller exposures mainly in the commercial mortgage portfolio. We use scorecards for them, instead of a rating model.

(2) Consists of commercial mortgages and residual structured and asset finance loans (shipping, aviation, and structured finance).

## Geographical distribution

We classify geographical location according to country of risk – in other words, the country where each counterparty has its main business activity or assets unless there is a full risk transfer guarantee in place, in which case we use the guarantor's country of domicile instead. If our clients have operations in many countries, we use their country of incorporation.

	UK £m	Peripheral eurozone £m	Rest of Europe £m	US £m	Rest of World £m	Total £m
<b>2016</b>						
<b>Commercial Banking</b>						
SME and mid corporate	11,188	18	65	57	-	11,328
Commercial Real Estate	9,525	-	-	-	-	9,525
Social Housing	3,069	-	-	-	-	3,069
	23,782	18	65	57	-	23,922
<b>Global Corporate Banking</b>						
Sovereign and Supranational	332	977	666	-	3,138	5,113
Large Corporate	17,793	815	2,541	73	278	21,500
Financial Institutions	4,282	582	1,047	1,175	789	7,875
	22,407	2,374	4,254	1,248	4,205	34,488
<b>Corporate Centre</b>						
Sovereign and Supranational	26,693	-	1,569	4,770	1,442	34,474
Structured Products	1,352	5	1,524	-	1,125	4,006
Derivatives	312	-	12	163	-	487
Legacy Portfolios in run-off	1,205	-	-	-	170	1,375
Social Housing	6,611	-	-	-	-	6,611
	36,173	5	3,105	4,933	2,737	46,953
<b>2015</b>						
<b>Commercial Banking</b>						
SME and mid corporate	10,800	25	47	-	2	10,874
Commercial Real Estate	9,682	-	-	-	-	9,682
Social Housing	2,169	-	-	-	-	2,169
	22,651	25	47	-	2	22,725
<b>Global Corporate Banking</b>						
Sovereign and Supranational	-	789	872	-	2,906	4,567
Large Corporate	16,858	762	1,926	171	347	20,064
Financial Institutions	3,647	775	1,170	1,277	646	7,515
	20,505	2,326	3,968	1,448	3,899	32,146
<b>Corporate Centre</b>						
Sovereign and Supranational	19,354	-	1,093	2,526	1,180	24,153
Structured Products	1,202	2	1,546	50	792	3,592
Derivatives	289	-	194	290	-	773
Legacy Portfolios in run-off	1,420	8	27	21	223	1,699
Social Housing	7,648	-	-	-	-	7,648
	29,913	10	2,860	2,887	2,195	37,865

**2016 compared to 2015** *(unaudited)***Commercial Banking**

In 2016, our committed exposures increased by 5% to £23.9bn (2015: £22.7bn), despite a competitive environment, economic uncertainty and the resulting slowdown in SME activity this year:

- Our SME and mid corporate exposures increased by 4% to £11.3bn (2015: £10.9bn) due to growth in the mid corporate portfolio more than offsetting a slight reduction in SME exposures.
- Our Commercial Real Estate portfolio decreased by 2% to £9.5bn (2015: £9.7bn) as we actively manage exposures to certain segments in line with our proactive risk management practices.
- Our Social Housing portfolio increased by 41% to £3.1bn (2015: £2.2bn), driven by refinancing of longer-dated loans previously managed in Corporate Centre onto shorter maturities (and on current market terms).

**Global Corporate Banking**

In 2016, our committed exposures increased by 7% to £34.5bn (2015: £32.1bn) mainly due to increases in our Sovereign and Supranational and Large Corporate portfolios:

- Sovereign and Supranational exposures increased by 12% to £5.1bn (2015: £4.6bn). Increased holdings, primarily in UK Government securities, were partly offset by decreases in European government securities as part of normal liquid asset portfolio management and short-term markets trading activity. The portfolio profile stayed mainly short-term (up to one year), reflecting the purpose of the holdings. Our rest of world exposures principally comprised of Japan, as in 2015.
- Large Corporate exposures increased by 7% to £21.5bn (2015: £20.1bn) driven by lending and origination activities relating to project and acquisition finance and transactional services, as well as increased lending to a number of our trading corporate customers. At 31 December 2016, our direct lending committed exposure to oil and gas customers was £1.8bn (2015: £1.7bn) and to mining customers was £1.4bn (2015: £1.2bn). Credit quality remained broadly stable. The portfolio profile stayed mainly short to medium-term (up to five years), reflecting the type of finance we typically provide to support our clients' needs.
- Exposures in our Financial Institutions portfolio increased by 5% to £7.9bn (2015: £7.5bn) due to normal business activity.

**Corporate Centre**

In 2016, committed exposures increased by 24% to £47.0bn (2015: £37.9bn) mainly driven by our Sovereign and Supranational portfolio:

- Exposures in our Sovereign and Supranational portfolio are mainly cash at central banks and highly-rated liquid assets we hold as part of normal liquid asset portfolio management. The increase of 43% in the overall exposure to £34.5bn (2015: £24.2bn) was driven by an increase in deposits in the UK as well as the purchase of a held-to-maturity portfolio of UK sovereign bonds.
- Legacy Portfolios in run-off reduced in 2016 by 19% to £1.4bn (2015: £1.7bn) driven by sales of aviation and shipping assets.
- Social Housing exposures reduced in 2016 by 14% to £6.6bn (2015: £7.6bn) as we continued to refinance longer-dated loans onto shorter maturities (and on current market terms) that are then managed in Commercial Banking.

## Other segments – credit risk mitigation

### Commercial Banking

At 31 December 2016, the collateral we held against impaired loans was 42% (2015: 42%) of the carrying amount of the impaired loan balances.

### Global Corporate Banking

At 31 December 2016 the top 20 clients with derivative exposure made up 69% (2015: 70%) of our total derivative exposure, all of which were banks and CCPs. The weighted-average credit rating was 7.3 (2015: 7.4). At 31 December 2016 and 2015, we held no collateral against impaired loans in the Large Corporate portfolio.

### Corporate Centre

We reduce credit risk in derivatives with netting agreements, collateralisation and the use of CCPs. At 31 December 2016 we had cash collateral of £457m (2015: £551m) held against our Legacy Portfolios in run-off. The collateral we held against impaired loans was 100% (2015: 100%) of the carrying amount of the impaired loan balances.

## Other segments – credit performance

We monitor exposures that show potentially higher risk characteristics using our Watchlist process (described in 'Risk monitoring' in the 'Credit risk management' section). The table below shows the exposures we monitor, and those we classify as non-performing by portfolio at 31 December 2016 and 2015:

	Committed Exposure				Total <sup>(2)</sup> £m	Observed impairment loss allowances £m
	Performing	Watchlist		Non-performing exposure <sup>(1)</sup> £m		
		Enhanced Monitoring £m	Proactive Management £m			
	£m	£m	£m	£m	£m	£m
<b>2016</b>						
<b>Commercial Banking</b>						
SME and mid corporate	9,744	892	331	361	11,328	139
Commercial Real Estate	9,136	161	49	179	9,525	44
Social Housing	2,930	139	-	-	3,069	-
	21,810	1,192	380	540	23,922	183
<b>Global Corporate Banking</b>						
Sovereign and Supranational	5,113	-	-	-	5,113	-
Large Corporate	20,702	659	70	69	21,500	33
Financial Institutions	7,671	202	2	-	7,875	-
	33,486	861	72	69	34,488	33
<b>Corporate Centre</b>						
Sovereign and Supranational	34,474	-	-	-	34,474	-
Structured Products	4,006	-	-	-	4,006	-
Derivatives	487	-	-	-	487	-
Legacy Portfolios in run-off	1,273	20	9	73	1,375	31
Social Housing	6,447	164	-	-	6,611	-
	46,687	184	9	73	46,953	31
Total observed impairment loss allowances						247
Allowance for IBNO <sup>(3)</sup>						91
Total impairment loss allowances						338

(1) Non-performing exposure includes committed facilities and derivative exposures. So it can exceed the NPLs in the table on page 76 which only include drawn balances.

(2) Includes committed facilities and derivatives. We define 'Enhanced Monitoring' and 'Proactive Management' in the 'Risk monitoring' section.

(3) Allowance for incurred but not observed (IBNO) losses as described in Note 1 to the Consolidated Financial Statements.

	Committed Exposure					Total <sup>(2)</sup> £m	Observed impairment loss allowances £m
	Performing	Watchlist		Non-performing exposure <sup>(1)</sup>	Total <sup>(2)</sup>		
		Enhanced Monitoring	Proactive Management				
	£m	£m	£m	£m	£m	£m	
<b>2015</b>							
<b>Commercial Banking</b>							
SME and mid corporate	9,424	844	307	299	10,874	119	
Commercial Real Estate	9,306	123	93	160	9,682	43	
Social Housing	2,162	7	-	-	2,169	-	
	20,892	974	400	459	22,725	162	
<b>Global Corporate Banking</b>							
Sovereign and Supranational	4,567	-	-	-	4,567	-	
Large Corporate	18,176	1,758	120	10	20,064	9	
Financial Institutions	7,459	4	52	-	7,515	-	
	30,202	1,762	172	10	32,146	9	
<b>Corporate Centre</b>							
Sovereign and Supranational	24,153	-	-	-	24,153	-	
Structured Products	3,592	-	-	-	3,592	-	
Derivatives	773	-	-	-	773	-	
Legacy Portfolios in run-off	1,493	102	10	94	1,699	55	
Social Housing	7,574	74	-	-	7,648	-	
	37,585	176	10	94	37,865	55	
Total observed impairment loss allowances						226	
Allowance for IBNO <sup>(3)</sup>						108	
Total impairment loss allowances						334	

(1) Non-performing exposure includes committed facilities and derivative exposures. So it can exceed the NPLs in the table on page 76 which only include drawn balances.

(2) Includes committed facilities and derivatives. We define 'Enhanced Monitoring' and 'Proactive Management' in the 'Risk monitoring' section.

(3) Allowance for incurred but not observed (IBNO) losses as described in Note 1 to the Consolidated Financial Statements.

## 2016 compared to 2015 (unaudited)

### Commercial Banking

In our SME and mid corporate portfolio, exposures subject to enhanced monitoring increased by 6% to £892m (2015: £844m), exposures subject to proactive management increased by 8% to £331m (2015: £307m) and non-performing exposures increased by 21% to £361m (2015: £299m). These increases were spread across a number of sectors and related mainly to trading concerns for certain customers.

In our Commercial Real Estate portfolio, exposures subject to enhanced monitoring increased to £161m (2015: £123m) and exposures subject to proactive management decreased to £49m (2015: £93m). Non-performing exposures increased marginally to £179m (2015: £160m) due to a loan of £50m that moved to non-performance which was partially offset by a number of exits on legacy cases. The £50m loan that moved to non-performance has fully repaid in 2017 and without this case non-performing exposures would have decreased at 31 December 2016. The portfolio remains well covered with an NPL coverage ratio of 32% and low write-offs of £1m.

In our Social Housing portfolio, exposures subject to enhanced monitoring increased to £139m (2015: £7m) due to the addition of two customers following governance issues.

### Global Corporate Banking

In our Large Corporate portfolio, exposures subject to enhanced monitoring decreased by 63% to £659m (2015: £1,758m) driven by the return of two large cases to performing as a result of improved trading. Exposures subject to proactive management decreased by 42% to £70m (2015: £120m) driven by repayments on two cases. Non-performing exposures increased to £69m (2015: £10m) due to the movement of a single exposure to non-performing.

In our Financial Institutions portfolio, exposures subject to enhanced monitoring increased to £202m (2015: £4m) due to concerns over capitalisation and the litigation impact on one of our trading customers.

### Corporate Centre

In our Legacy Portfolios in run-off portfolio, exposures subject to enhanced monitoring decreased to £20m (2015: £102m) driven by sales of aviation and shipping assets.

In our Social Housing portfolio, exposures subject to enhanced monitoring increased to £164m (2015: £74m) due to the addition of two customers following governance issues.



## Non-performing loans and advances<sup>(1)(2)</sup>

	Commercial Banking £m	Global Corporate Banking £m	Corporate Centre £m
<b>2016</b>			
Loans and advances to customers of which: <sup>(2)</sup>			
NPLs <sup>(3)</sup>	19,381	5,659	6,478
Impairment loss allowances	518	63	73
	220	57	61
	%	%	%
NPL ratio <sup>(4)</sup>	2.67	1.11	1.12
Coverage ratio <sup>(5)</sup>	42	90	84
<b>2015</b>			
Loans and advances to customers of which:	18,680	5,470	7,391
NPLs <sup>(3)</sup>	439	10	87
Impairment loss allowances	199	33	102
	%	%	%
NPL ratio <sup>(4)</sup>	2.35	0.18	1.18
Coverage ratio <sup>(5)</sup>	45	330	117

(1) We define NPLs in the 'Credit risk management' section.

(2) Includes Social Housing loans and finance leases.

(3) All NPLs continue accruing interest.

(4) NPLs as a percentage of loans and advances to customers.

(5) Impairment loss allowances as a percentage of NPLs. Impairment loss allowances relate to early arrears and performing assets (i.e. the IBNO provision) as well as NPLs, so the ratio can exceed 100%.

## NPL movements in 2016

We analyse NPL movements in 2016 below. 'Entries' are loans which we have classified as NPLs in 2016. 'Exits (including repayments)' are the part of loans that has been repaid (in full or in part), plus loans that returned to performing status. 'Write-offs' are the unrecovered part of loans where we have exhausted recovery options, including realising any collateral. Forbearance does not change the NPL status.

	Commercial Banking £m	Global Corporate Banking £m	Corporate Centre £m
At 1 January 2016	439	10	87
Entries	269	54	101
Exits (including repayments)	(180)	(1)	(64)
Write offs	(10)	-	(51)
At 31 December 2016	518	63	73

## Other segments – forbearance

We only make forbearance arrangements for lending to customers.

	Commercial Banking £m	Global Corporate Banking £m	Corporate Centre £m
<b>2016</b>			
In-flow during the year <sup>(1)</sup>			
– Term extension	74	11	–
– Interest-only	73	–	6
– Other payment rescheduling	142	–	6
	289	11	12
Stock <sup>(2)</sup>			
– Term extension	168	11	1
– Interest-only	158	–	20
– Other payment rescheduling	208	10	16
	534	21	37
Of which:			
– Non-performing	344	10	15
– Performing	190	11	22
	534	21	37
Proportion of portfolio	2.2%	0.1%	2.7%
<b>2015</b>			
In-flow during the year <sup>(1)</sup>			
– Term extension	33	–	–
– Interest-only	77	–	7
– Other payment rescheduling	68	10	6
	178	10	13
Stock <sup>(2)</sup>			
– Term extension	145	–	36
– Interest-only	230	–	51
– Other payment rescheduling	170	10	33
	545	10	120
Of which:			
– Non-performing	318	10	36
– Performing	227	–	84
	545	10	120
Proportion of portfolio	2.4%	<0.1%	7.0%

(1) The figures reflect the forbearance activity in the year, regardless of whether there was any forbearance on the accounts before.

(2) We base forbearance type on the first forbearance we applied. Tables only show accounts open at the year-end.

**2016 compared to 2015** *(unaudited)*

**Commercial Banking**

At 31 December 2016 and 2015 we only had forbearance arrangements with our SME and mid corporate and Commercial Real Estate customers. Forbearance started in the year increased by £111m to £289m in 2016 (2015: £178m) mainly due to increased activity in a relatively small number of loans.

At 31 December 2016, the cumulative forbearance stock reduced by 2% to £534m (2015: £545m). This decrease was mainly due to the application of exit criteria to our forbearance policy in 2016 as described in the 'Forbearance summary' of the 'Santander UK group level – credit risk review' section. Applying these exit criteria to our forbearance stock at 31 December 2015, the loans reported as forborne would reduce by £127m to £418m. The exit criteria impact was partially offset by an increase in the stock position of forbearance due to the inflows in the year in our SME and mid corporate portfolio.

The accounts in forbearance as a percentage of the portfolio reduced to 2.2% (2015: 2.4%). At 31 December 2016, 78% (2015: 88%) of the cumulative forbearance stock had entered forbearance before default.

**Global Corporate Banking**

At 31 December 2016, there were two forborne cases totalling £21m (2015: one case totalling £10m), of which £10m (2015: £10m) was classified as NPL.

**Corporate Centre**

At 31 December 2016 and 2015 we had only made forbearance arrangements for the Legacy Portfolios in run-off.

At 31 December 2016, the cumulative forbearance stock in our Legacy Portfolios in run-off reduced by 69% to £37m (2015: £120m). This decrease was partly due to the disposal of several aviation and shipping deals as well as the application of an exit criteria to our forbearance policy in 2016 as described above. Applying these exit criteria to our forbearance stock at 31 December 2015, the loans reported as forborne would reduce by £39m to £81m.

## PORTFOLIOS OF PARTICULAR INTEREST

### Introduction (unaudited)

Some types of lending have higher risk and others stand out for different reasons. In the section below we provide further details of our Commercial Real Estate and Social Housing portfolios.

Product	Description
Commercial Real Estate	The Commercial Real Estate market experienced a challenging environment in the immediate years after the last financial crisis and has previously seen regular cyclical downturns. In addition to the disclosures on the Commercial Real Estate portfolio earlier in this section, we include below more detail on credit management, credit performance, and LTV and sector analyses.
Social Housing	The Social Housing sector in the UK is critical in ensuring the supply of affordable housing across the country. Housing associations now play a prominent role in addressing the UK's shortage of housing stock across all tenures. The sector benefits from a zero-loss default history aided by its regulated nature. We hold a significant position in this market. Continued investment in this sector is seen as a direct way to support the UK and, indirectly, the wider community initiatives undertaken by our customers.

### Commercial Real Estate

#### Commercial Real Estate – credit performance

The table below shows the main Commercial Real Estate credit performance metrics at 31 December 2016 and 2015:

	Customer loans <sup>(1)</sup>	NPLs <sup>(2)(3)</sup>	NPL ratio <sup>(4)</sup>	NPL coverage <sup>(5)</sup>	Gross write-offs	Impairment loss allowances
	£bn	£m	%	%	£m	£m
2016	9.0	180	2.00	32	1	58
2015	9.2	168	1.83	43	13	72

(1) Comprises commercial real estate drawn loans in the business banking portfolio of our Retail Banking segment of £365m (2015: £447m) and in the Commercial Real Estate portfolio of our Commercial Banking segment of £8,678m (2015: £8,726m).

(2) We define NPLs in the 'Credit risk management' section.

(3) All NPLs continue accruing interest.

(4) NPLs as a percentage of customer loans.

(5) Impairment loss allowances as a percentage of NPLs. Impairment loss allowances relate to early arrears and performing assets (i.e. the IBNO provision) as well as NPLs, so the ratio can exceed 100%.

#### 2016 compared to 2015 (unaudited)

At 31 December 2016, our non-performing loan ratio was 2.00% (2015: 1.83%) reflecting our conservative credit risk policy. The increase in ratio was due to a loan of £50m that moved to non-performance which was partially offset by a number of exits on legacy cases. The £50m loan that moved to non-performance has fully repaid in 2017 and without this case non-performing loans would have decreased at 31 December 2016. Commercial Real Estate loans written before 2009 totalled £543m (2015: £692m). The pre-2009 loans were written on market terms which, compared with more recent times and following a significant tightening in our lending criteria, included higher original LTVs, lower interest coverage and exposure to development risk.

#### Commercial Real Estate – LTV analysis

The tables below show the LTVs (based on the drawn balance and our latest estimate of the property's current value) of the portfolio at 31 December 2016 and 2015:

Loans and advances to customers	2016		2015	
	£m	%	£m	%
<=70%	7,886	88	7,841	86
>70–100%	194	2	291	3
>100% i.e. negative equity	88	1	45	–
Standardised portfolio <sup>(1)</sup>	652	7	815	9
Total with collateral	8,820	98	8,992	98
Development loans	223	2	181	2
	9,043	100	9,173	100

NPLs	2016		2015	
	£m	%	£m	%
<=70%	9	5	27	16
>70–100%	74	41	72	43
>100% i.e. negative equity	74	41	44	26
Standardised portfolio <sup>(1)</sup>	5	3	7	4
Total with collateral	162	90	150	89
Development loans	18	10	18	11
	180	100	168	100

(1) Consists of smaller value transactions, mainly commercial mortgages.

## Commercial Real Estate – sector analysis

The table below shows the sector analysis of the portfolio at 31 December 2016 and 2015:

Sector	2016		2015	
	£m	%	£m	%
Office	2,359	26	2,071	23
Retail	1,739	19	1,813	20
Industrial	1,274	14	1,385	15
Residential	1,016	11	1,029	11
Mixed use	1,184	13	1,073	12
Student accommodation	224	3	230	2
Hotels and leisure	389	5	460	5
Other	206	2	297	3
Standardised portfolio <sup>(1)</sup>	652	7	815	9
	9,043	100	9,173	100

(1) Consists of smaller value transactions, mainly commercial mortgages.

### 2016 compared to 2015 (unaudited)

The Commercial Real Estate portfolio of £9,043m (2015: £9,173m) is well diversified across sectors, with no significant regional or single name concentration, representing 33% (2015: 35%) of our total lending to corporates and 4% (2015: 5%) of total customer loans. Customer loans decreased as we actively manage exposures to certain segments in line with our proactive risk management practices.

At 31 December 2016, the LTV profile of the portfolio remained conservative with £7,886m (2015: £7,841m) of the non-standardised portfolio assets at or below 70% LTV.

Loans with development risk were only 2% (2015: 2%) of the total Commercial Real Estate portfolio. Development lending is typically on a non-speculative basis with significant pre-lets in place and/or pre-sales in place.

In 2016, no new business was written above 70% LTV, and 95% was written at or below 60% LTV. At 31 December 2016, the average LTV of the non-standardised portfolio, weighted by exposure, was 50% (2015: 52%). The weighted average LTV of new deals in 2016 was 48% (2015: 52%).

The average loan balance at 31 December 2016 was £4.8m (2015: £4.2m) and the top ten exposures made up 8% (2015: 8%) of the total Commercial Real Estate portfolio exposure.

## Commercial Real Estate – refinancing risk

As part of our annual review process, for Commercial Real Estate loans approaching maturity, we look at the prospects of refinancing the loan on current market terms and applicable credit policy. Where this seems unlikely we put the case on our Watchlist.

At 31 December 2016, Commercial Real Estate loans of £1,408m (2015: £1,367m) were due to mature within 12 months. Of these, £161m, i.e. 11% (2015: £142m, i.e. 10%) had an LTV ratio higher than is acceptable under our current credit policy. At 31 December 2016, £149m of this (2015: £138m) had been put on our Watchlist or recorded as NPL and had an impairment loss allowance of £31m (2015: £20m).

## Social Housing

At 31 December 2016 and 2015, our total Social Housing exposure in Commercial Banking and Corporate Centre was:

	2016		2015	
	Drawn £m	Total £m	Drawn <sup>(1)</sup> £m	Total £m
Commercial Banking	1,897	3,069	1,274	2,169
Corporate Centre	5,442	6,611	6,216	7,648
	7,339	9,680	7,490	9,817

(1) These numbers are unaudited.

# Market risk

## Overview (unaudited)

Market risk comprises trading market risk and banking market risk.

Trading market risk is the risk of losses in on and off-balance sheet trading positions, due to movements in market prices or other external factors.

Banking market risk is the risk of loss of income or economic value due to changes to interest rates in the banking book or to changes in exchange rates, where such changes would affect our net worth through an adjustment to revenues, assets, liabilities and off-balance sheet exposures in the banking book.

In this section, we set out which of our assets and liabilities are exposed to trading and banking market risk. Then we explain how we manage these risks and discuss our key market risk metrics.

## Key metrics (unaudited)

### NIM sensitivity to +/-50bps parallel shocks increased to £240m and £(82)m respectively (2015: £131m and £39m) in absolute terms

The movement in NIM sensitivities in 2016 was largely due to market volatility and reduced levels of the yield curve following the UK referendum on EU membership and the subsequent Base Rate cut. This, combined with retail liability products re-pricing (including changes to the terms of our 11213 Current Account and some variable rate savings products) and changes in underlying management assumptions, has increased NIM sensitivities to both up and down 50bps parallel shocks.

### Economic Value of Equity (EVE) sensitivity to +/-50bps parallel shocks decreased to £54m and £(30)m respectively (2015: £86m and £(54)m) in absolute terms

The reduction in EVE sensitivities in 2016 largely reflected our hedging activity to mitigate the risks of a continuing low interest rate environment, the increased volume of fixed rate assets left unhedged as well as the changes in the underlying management assumptions used for risk measurement purposes mentioned above.

### Available-for-sale securities three month stressed loss increased to £280m (2015: £259m)

The increase at 31 December 2016 was mainly due to portfolio growth from new asset purchases and a rise in the GBP value of foreign currency denominated assets following the UK referendum on EU membership.

## BALANCE SHEET ALLOCATION BY MARKET RISK CLASSIFICATION

We analyse our assets and liabilities exposed to market risk between trading and banking market risk as follows:

	2016			2015			Key risk factors
	Market risk classification			Market risk classification			
	Trading £m	Banking £m	Total £m	Trading £m	Banking £m	Total £m	
<b>Assets subject to market risk</b>							
Cash and balances at central banks	-	17,107	17,107	-	16,842	16,842	Interest rate, foreign exchange
Trading assets	30,035	-	30,035	23,961	-	23,961	Equity, foreign exchange, interest rate
Derivative financial instruments	18,101	7,370	25,471	17,698	3,213	20,911	Equity, foreign exchange, interest rate
Financial assets designated at fair value	516	1,624	2,140	438	1,960	2,398	Interest rate, credit spread
Loans and advances to banks	-	4,352	4,352	-	3,551	3,551	Foreign exchange, interest rate
Loans and advances to customers	-	199,733	199,733	-	198,043	198,043	Interest rate
Loans and receivables securities	-	257	257	-	52	52	Foreign exchange, interest rate
Available-for-sale securities	-	10,561	10,561	-	9,012	9,012	Foreign exchange, interest rate, inflation, credit spread
Held-to-maturity investments	-	6,648	6,648	-	-	-	Interest rate
Macro hedge of interest rate risk	-	1,098	1,098	-	781	781	Interest rate
Retirement benefit assets	-	398	398	-	556	556	Equity, foreign exchange, interest rate, inflation, credit spread
	48,652	249,148	297,800	42,097	234,010	276,107	
<b>Liabilities subject to market risk</b>							
Deposits by banks	-	9,769	9,769	-	8,278	8,278	Foreign exchange, interest rate
Deposits by customers	-	172,726	172,726	-	163,232	163,232	Interest rate
Trading liabilities	15,560	-	15,560	12,722	-	12,722	Equity, foreign exchange, interest rate
Derivative financial instruments	20,018	3,085	23,103	17,950	3,558	21,508	Equity, foreign exchange, interest rate
Financial liabilities designated at fair value	1,665	775	2,440	-	2,016	2,016	Interest rate, credit spread
Debt securities in issue	-	54,792	54,792	-	50,457	50,457	Foreign exchange, interest rate
Subordinated liabilities	-	4,303	4,303	-	3,885	3,885	Foreign exchange, interest rate
Macro hedge of interest rate risk	-	350	350	-	110	110	Interest rate
Retirement benefit obligations	-	262	262	-	110	110	Equity, foreign exchange, interest rate, inflation, credit spread
	37,243	246,062	283,305	30,672	231,646	262,318	

We classify assets or liabilities as trading market risk (in total or just in part) as follows:

Balance sheet classification	Market risk classification
Trading assets and liabilities	We classify all our trading portfolios as trading market risk. This is because we are planning to sell or repurchase them in the near future or they belong to a group of financial instruments we usually hold for the short-term. For more on this, see Notes 11 and 28 to the Consolidated Financial Statements.
Financial assets and liabilities designated at fair value	We classify a portfolio of roll-up mortgages (loans which are repaid with interest once the borrower vacates the property) as trading market risk. We also classify our warrant programmes, our Global Structured Solutions Programme and structured customer deposits as trading market risk. This is because they are managed on a fair value basis in line with a documented strategy, and data on them is provided on that basis to management. For more, see Notes 13 and 29 to the Consolidated Financial Statements. We classify all our other financial assets and liabilities designated at fair value as banking market risk.
Derivative financial instruments	For accounting purposes, we classify derivatives as held for trading unless they are designated as being in a hedging relationship. Most of our derivative exposures arise from sales and trading activities and are treated as trading market risk. We treat derivatives not risk managed on a trading intent basis as banking market risk. They include non-qualifying hedging derivatives and derivatives qualifying for fair value and cash flow hedge accounting. For more on derivatives in hedge accounting relationships, and our use of non-qualifying hedges, see Note 12 to the Consolidated Financial Statements.

## TRADING MARKET RISK

### OUR KEY TRADING MARKET RISKS (unaudited)

Our main exposure to trading market risk is in Global Corporate Banking and is an inherent part of providing financial services for our customers. It comes from providing derivative products and services to corporate and business customers. It also comes from our short-term market activities and hedging of structured products designed for onward sale to retail and wholesale investors. The exposures are mainly affected by market movements in interest rates, equities, credit spreads, and foreign exchange. We have no exposures in Retail Banking, Commercial Banking or Corporate Centre.

Trading market risk can reduce our net income. Its effect can be seen in our Consolidated Income Statement, where it appears in the 'Net trading and other income' line, under 'Net trading and funding of other items by the trading book'.

## TRADING MARKET RISK MANAGEMENT

### Risk appetite

Our framework for dealing with market risk is part of our overall Risk Framework. The market risk Framework sets out our high-level arrangements and minimum standards for managing, controlling and overseeing trading market risk. Our Risk Appetite sets the controls, risk limits and key risk metrics for trading market risk. The key risk metrics include a stress economic loss limit and risk-factor stress scenarios. We report these key metrics to the Board Risk Committee and the Executive Risk Control Committee each month.

### Risk measurement (unaudited)

We have a range of ways of measuring trading market risk, but one of the most important is a statistical measure based on a historical simulation of events called 'Value at Risk' (VaR).

### VaR

#### VaR

- VaR estimates the maximum losses that we might suffer because of unfavourable changes in the markets.
- To calculate VaR we run a historical simulation, at a given confidence level, over a specified time period.
- We use one or two years of daily price history, with each day given equal weighting.
- This means we include most market risk factors that could make a difference, and it gives us a consistent way of assessing risk for all these factors in all our portfolios.
- We work with three main types of VaR, which all use the same calculation models. They are Internal VaR, Regulatory VaR and Stressed VaR. We have governance and controls for all forms of VaR, and we regularly review and assess them.

#### Internal VaR

- We use this to calculate the total VaR in our trading book. It covers all the risk classes: interest rate, equity, credit (spread) and foreign exchange. We use two years of data for this simulation.
- Like the rest of Banco Santander, we use a time horizon of one day and a confidence level of 99%. For any given day's trading position, we would expect to suffer losses greater than the VaR estimate 1% of the time – once every 100 trading days, or two to three times a year.
- For Internal VaR, we also calculate a time-weighted VaR using Banco Santander's method. This gives more weight to the most recent days in the last two years, which means VaR changes more quickly in line with current market volatility. That gives us a better indication of how the market's behaviour is changing, mitigating some limitations of VaR.
- We measure Internal VaR every day, comparing the equally-weighted result with the time-weighted result and report the higher against the Santander UK and business unit level limits. These Santander UK limits are approved by the Executive Risk Control Committee. We also report our equally-weighted VaR against asset class and individual desk level limits. Whenever we find a limit has been exceeded, we report it, following the market risk framework.

#### Regulatory VaR and Stressed VaR

- We use these VaR models to calculate how much capital we need to hold for trading market risk. For these calculations, we only look at the factors for which we hold approval from the PRA. For credit and foreign exchange – factors which are not approved by the PRA for our VaR capital models – we use the standardised approach to calculate how much capital to hold. For more on this, see the 'Capital requirement measures' section.
- For Regulatory VaR, we use a time horizon of ten days and a confidence level of 99%. To calculate the ten-day time horizon, we use the one-day VaR multiplied by the square root of ten. This is the industry standard approach to scaling known as the 'square root of time' approach. We use the same two years of history as with Internal VaR. Stressed VaR is the same, except that we use only one year of history, from a time when markets were stressed relative to our current portfolio.
- The PRA also assesses Regulatory VaR and Stressed VaR.



### The limitations of VaR

The main limitation of VaR is that it assumes what happened in the past is a reliable way to predict what will happen in the future. If something that affected the markets over the past two years is no longer relevant, then the actual value at risk could be much more or less than the VaR predicts. Sometimes it is obvious that the past data will not predict the future: there is unlikely to be enough data on the history of the market if a product is brand new, for example. In that case, we use proxy data – calculations of what might have happened if the product had existed. That helps make VaR data more complete, but it makes it less accurate. We control and keep a record of how we use proxy data.

Another limitation is that VaR is based on positions at the end of the business day. So the actual value at risk at 1pm could be higher than that at the end of the day. And, when we are calculating a ten-day time horizon using the 'square root of time' approach, it means we do not capture the actual ten-day price movements. This can lead to under or over estimating the ten-day result. But we analyse this every quarter and the analysis is also sent to the PRA.

There is also the fact that VaR gives no guide to how big the loss could be on the 1% of trading days that it is greater than the VaR. To make up for that (and for other reasons), we use stress testing and expected shortfall analysis, which we explain later in this section.

Using a time horizon of one day means VaR does not tell us everything about exposures that we cannot liquidate or hedge within a day, or products with infrequent pricing or whose structures are more complex. We monitor those exposures using illiquid risks metrics (explained in 'Other ways of measuring risk') and stress testing. In addition to using the illiquid risks metrics, to ensure such exposures are adequately included in our regulatory capital requirements, we have developed the Risks Not in VaR (RNIV) framework, in line with the regulatory requirement.

In general, VaR takes account of the main ways risk factors affect each other, and the way most market movements affect valuations. But the more complex the products, and the larger the markets' current movements, the less well the model is likely to fare.

### Back-testing – comparing VaR estimates with reality

Every day, we back-test the one day 99% Internal and Regulatory VaR. That means looking at the VaR estimates for the last 250 days and seeing how they compare to the actual profits and losses. Or, to be more precise, how they compare to the market risk-related revenue, as the CRR and PRA define it. It is not normally possible to back-test the Stressed VaR model, because it is not intended to tell us anything about our performance in normal conditions.

To back-test VaR, we use a one-day time horizon. Our back-testing looks at two different types of profit and loss metrics:

- **Actual:** trading profit and loss, less fees, commissions, brokerage, reserves that are not related to market risk, and Day One sales profits
- **Hypothetical:** like the 'Actual' type but also excluding intra-day figures and the effects of the passage of time. It is, in effect, just leaving the pure market risk driven effects on the profit and loss.

### Exceptions

Back-testing allows us to identify exceptions – times when the predictions were out of line with what happened. We can then look for trends in these exceptions, which can help us decide whether we need to recalibrate our VaR model. The CRR sets out criteria for how many exceptions are acceptable in the Regulatory VaR model. The PRA's Supervisory Statements clarify the requirements further. If there are five or more exceptions in 250 days, then points are added to our capital requirement multiplier. In 2016, as in 2015, no points were added to our multiplier, and we did not find any trends in the exceptions we experienced.

### Other ways of measuring risk

As well as VaR, we use the following methods to measure risk:

Method	Description
Profit and loss	The value of our tradeable instruments, such as shares and bonds, changes constantly. We report our profits and losses from them every day.
Non-statistical measures	We also have ways of measuring risk that do not depend on statistics. That includes looking at how sensitive we are to the variables we use to value our market risk positions. We record all our market risk exposures, set limits to the sensitivities for each, and then check every day whether we are staying within those limits.
Illiquid risks	The financial instruments that we cannot sell or hedge in a day are classified as 'illiquid risks'. We measure and monitor those differently depending on how long they would take to sell or hedge. There are three categories: less than a month, one to six months, or greater than six months. We check each category every day against our limits.
Expected shortfall (ES) analysis	We also use a measurement called ES analysis. It goes some way to mitigate the limitations of the VaR model. ES allows us to better measure how big the loss could be on the 1% of the trading days that it is greater than VaR.

## Stress testing

The Basel Capital Accord underlined that stress testing is an essential part of risk management. It helps us to measure and control the risk of losses in difficult, volatile or unusual markets, and makes us more transparent as the scenarios are easy to understand in headline terms.

### Stress testing scenarios

The scenarios we use for stress testing are part of our process for setting our trading market risk appetite, and they are central to the monthly Board Risk Appetite reporting. These scenarios are also part of the daily processes for setting and monitoring risk management limits. The scenarios we create are partly inspired by past events, like the global financial crisis. But they also include plausible ways that unusual market conditions could occur in future. This includes changes in interest rates, equity prices, exchange rates and credit spreads.

Some scenarios are more severe than others. We consider them all, along with VaR, so that we have a more complete and accurate idea of our overall risk profile. When we set the sizes of the 'shocks' (sudden market changes) in each scenario, we look at how long each different type of risk would last. This is because we can sell some assets more easily than others. If it would take a long time to sell a particular asset in the stressed circumstances, we need to apply a correspondingly large shock to that asset (as prices will move further over a longer time period). That helps us to see how different amounts of liquidity in the markets would affect us if a 'stress event', such as an equity crash, happened. It is important to make sure that the stress result we report is as realistic as possible.

### How we use stress testing

We use limits to manage how much risk we take. They are expressed as how much we could lose in a stress event. We need to make sure the effects of potential poor market conditions do not exceed the Risk Appetite set by the Board. Each of our desks uses stress testing as part of their daily risk management metrics. We regularly inform senior managers – including the Executive Risk Control Committee and the Board Risk Committee – about the results of our stress calculations, based on our current positions.

## Capital requirement measures

Whenever we make changes to our models, we assess their effect on our capital requirements. Sometimes that means we need to tell the PRA and get their approval before we can make the change.

Method	Description
The Internal Models Approach (IMA)	The PRA has given us permission to use the IMA, in line with CRR, and every three months the PRA reviews what we are doing. The IMA means we can use Regulatory and Stressed VaR and RNIV to calculate the trading market risk capital requirement for the risk factors and businesses that we have PRA approval for.
The standardised approach	For risk factors and businesses not included in the IMA, we use the standardised approach set out by the CRR and PRA Supervisory Statements. At 31 December 2016, this amounted to 10% of our total market risk capital requirement.
Stressed versus Regulatory VaR	<p>Stressed VaR is the biggest part of our trading market risk capital requirements. In 2016, and 2015 it was an average of five times bigger than the Regulatory VaR part. The factors that had the biggest effect on Stressed VaR in 2016 and 2015 were interest rate delta and interest rate basis. (Further explanation of each of those factors in the footnotes to the table in the 'Trading market risk review' section.)</p> <p>The difference is caused by the way the market was behaving during the time the Stressed VaR data covers. We regularly check the stress period we use, to make sure we are using the worst period of stress since 2007 that is relevant to our portfolio.</p>
Risks Not in VaR (RNIV) risk capital	<p>These risk factors can arise when there is not enough (or no) market data from the past, or when the quality of the data is not good enough. They tend to be for products that are not priced regularly, or whose risk structure is more complex.</p> <p>In 2016, RNIV risk factors made up, on average, less than 4% (2015: 5%) of our IMA capital requirements for trading market risk. The biggest individual risk factor is dividend risk, caused by changes in market expectations about dividends. The VaR approach does not capture this risk very well because of the illiquid nature of the risk factor. We normally find new RNIVs by analysing profit and loss, and new products. Then we include them in our calculation of our capital requirement, whether or not they are material at the time, and inform the regulator in the appropriate manner.</p> <p>We can use two approaches to calculate how much RNIV capital we should hold, depending on what kind of market data is available. The first approach means doing a calculation like those for Regulatory VaR and Stressed VaR. For this approach we also use a multiplication factor, following the CRR and PRA rules. The second approach is stress-based, using sensitivities and plausible stressed market moves. At the moment, we only have stress-based RNIVs. And each individual RNIV value is independent, so it does not benefit from diversification in the capital requirements calculation.</p>

## Risk mitigation (unaudited)

We manage and control trading market risk within clear parameters. We measure and monitor our risk exposures against these limits. There are specific levels that trigger relevant teams to take action or alert people in other functions. This means we can limit the impact of any negative market movements, while also improving our earnings. We keep the business units that originate trading market risk separate from the functions responsible for managing, controlling and overseeing risk.

## Risk monitoring and reporting (unaudited)

We document and maintain a complete set of written policies, procedures and processes to help identify, assess, manage and report trading market risk.

## TRADING MARKET RISK REVIEW

### VaR

This table shows our Internal VaR for exposure to each of the main classes of risk for 2016 and 2015. The VaR figures show how much the fair values of all our tradeable instruments could have changed. Since trading instruments are recorded at fair value, these are also the amounts by which they could have increased or reduced our net income.

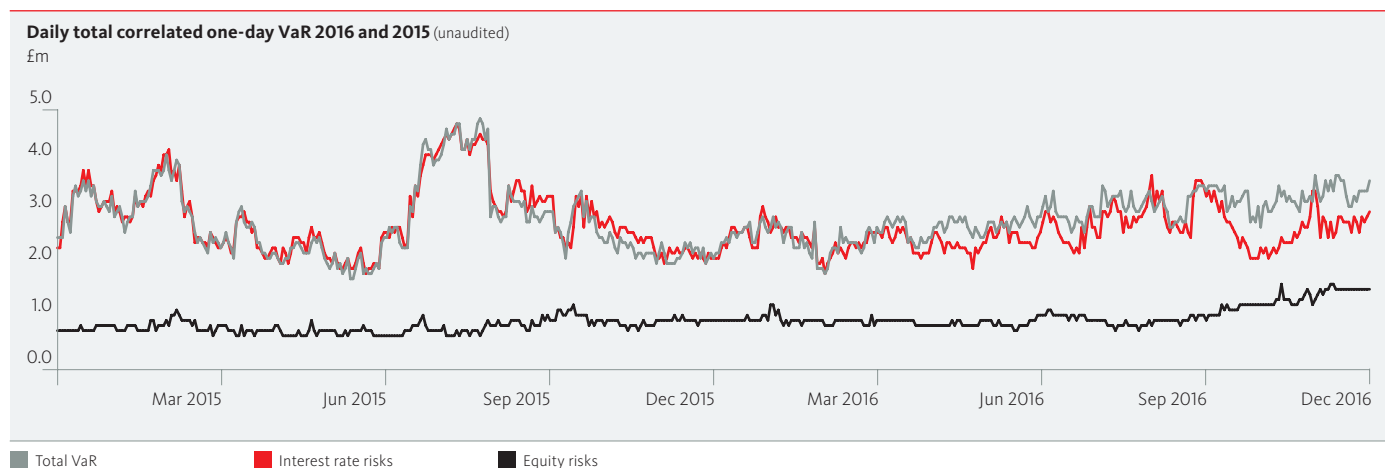
Trading instruments	Year-end exposure		Average exposure		Highest exposure		Lowest exposure	
	2016 £m	2015 £m	2016 £m	2015 £m	2016 £m	2015 £m	2016 £m	2015 £m
Interest rate risks <sup>(1)</sup>	2.9	2.0	2.5	2.8	3.6	4.6	1.7	1.7
Equity risks <sup>(2)</sup>	1.4	0.8	0.9	0.7	1.5	1.1	0.6	0.5
Credit (spread) risks <sup>(3)</sup>	-	-	-	-	-	0.2	-	-
Foreign exchange risks	1.5	0.1	1.4	0.1	2.2	0.1	0.1	-
Correlation offsets <sup>(4)</sup>	(2.3)	(0.9)	(2.0)	(0.9)	-	-	-	-
Total correlated one-day VaR	3.5	2.0	2.8	2.7	3.6	4.7	1.7	1.6

(1) This measures the effect of changes in interest rates and how volatile they are. The effects are on cash instruments, securities and derivatives. This includes swap spread risk (the difference between swap rates and government bond rates), basis risk (changes in interest rate tenor basis) and inflation risk (changes in inflation rates).

(2) This measures the effect of changes in equity prices, volatility and dividends on stock and derivatives.

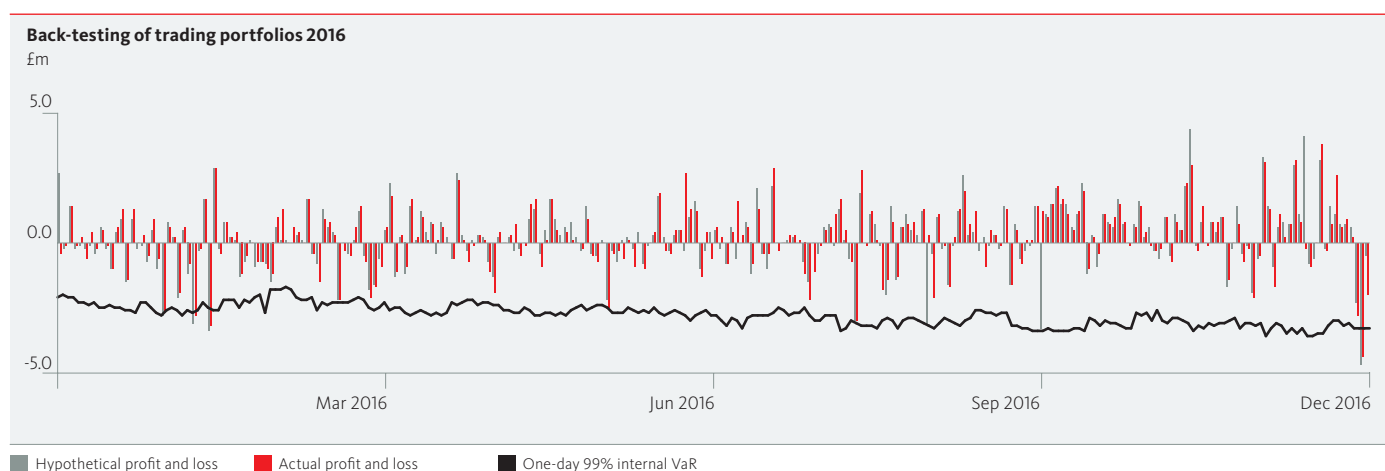
(3) This measures the effect of changes in the credit spread of corporate bonds and credit derivatives.

(4) The highest and lowest exposures for each risk type did not necessarily happen on the same day as the highest and lowest total correlated one-day VaR. It is impossible to calculate a corresponding correlation offset effect, so we have not included it in the table.



### Back-testing (unaudited)

The graph below shows our one-day 99% Internal VaR compared to the Actual and Hypothetical profit and loss:



### 2016 compared to 2015

The back-testing exceptions that occurred in 2016 were driven by isolated events and no changes or recalibrations to the VaR model were deemed necessary. The exception at the end of December 2016 was driven by year-end demand for US dollars in the foreign exchange swap market and a general lack of liquidity over the year-end. This resulted in a material widening of spreads in the very short end of US dollar-japanese yen and US dollar cross currency swaps. These losses were reversed in the first week of 2017 as forward rates normalised.

## BANKING MARKET RISK

### OUR KEY BANKING MARKET RISKS (unaudited)

Banking market risk mainly comes from providing banking products and services to customers – as well as structural balance sheet exposures. It arises in all our business segments. In Retail Banking and Commercial Banking it arises as a by-product of writing customer business and we transfer most of these risks to Corporate Centre who manage them. The only types of material banking market risk kept in Retail Banking and Commercial Banking are short-term mismatches due to forecasting variances in prepayment and launch risk – that is, where customers pre-pay loans before their contractual maturity or do not take the expected volume of new products. In Global Corporate Banking, it arises from short term markets and lending to corporates, which we also transfer to Corporate Centre to manage. Corporate Centre also manages our structural balance sheet exposures, such as foreign exchange and income statement volatility risk.

Our key banking market risks are:

Key risks	Description
Interest rate risk	<p><b>Yield curve risk:</b> comes from timing mismatches in the repricing of fixed and variable rate assets, liabilities and off-balance sheet instruments. It also comes from investing non-interest-bearing liabilities in interest-bearing assets. We mainly measure yield curve risk with Net Interest Margin (NIM) and Economic Value of Equity (EVE) sensitivity analysis. We supplement this with other risk measures, like stress testing, and VaR. The NIM and EVE sensitivities cover all material yield curve risk in the banking book balance sheet.</p> <p><b>Basis risk:</b> comes from pricing assets using a different rate index to the liabilities funding them. We are exposed to basis risks associated with Base Rate, reserve rate linked assets we deposit with central banks, the Sterling Overnight Index Average (SONIA) rate, and LIBOR rates of different terms. We are particularly exposed to the difference between Base Rate linked rates earned on customer assets, and wholesale (LIBOR-linked) rates paid on liabilities funding those assets.</p>
Inflation and spread risks	This arises when the value of (or income from) our assets or liabilities is affected by changes in inflation and credit spreads. We hold portfolios of securities for liquidity and investment purposes that are exposed to these risks. We account for these as available-for-sale securities. We recognise the volatility in their fair value in Other comprehensive income, until they are sold or unless it reflects an impairment in the asset's fair value, in which case we recognise it in income.
Foreign exchange risk	Our non-trading businesses operate mainly in sterling markets, so we do not create significant foreign exchange exposures. The only exception is money we raise in foreign currencies, which we discuss in the 'Wholesale funding' section.
Income statement volatility risk	Most of our assets and liabilities in our banking book balance sheet are measured at amortised cost. We sometimes manage their risk profile by using derivatives. As all derivatives are accounted for at fair value, the difference in accounting treatment can lead to volatility in the income statement. This happens even where the derivative is an economic hedge of the asset or liability.

## BANKING MARKET RISK MANAGEMENT

### Risk appetite

Our framework for dealing with market risk is part of our overall Risk Framework. The market risk Framework sets out our high-level arrangements and minimum standards for managing, controlling and overseeing banking market risk. Our Risk Appetite sets the controls, risk limits and key risk metrics for banking market risk. We articulate Risk Appetite by the income and value sensitivity limits we set in our Risk Appetite, and NIM and EVE sensitivity limits set by Banco Santander.

### Risk measurement (unaudited)

For banking market risk, we mainly measure our exposures with NIM and EVE sensitivity analysis – supported by the risk measures we explained in the 'Trading market risk management' section. We also monitor our interest rate repricing gap.

### NIM and EVE sensitivities

NIM and EVE sensitivity measures are commonly used in the financial services industry. The calculations for NIM and EVE sensitivities involve many assumptions, including expected customer behaviour (such as early repayment of loans) and how interest rates may move. These assumptions are a key part of the overall control framework, so we update and review them regularly. Our NIM and EVE sensitivities include the interest rate risk from all our banking book positions. Our banking book positions generate almost all our reported net interest income.

#### NIM sensitivity

- NIM sensitivity is an income-based measure we use to forecast the changes to interest income and interest expense in different scenarios. It gives us a combined impact on net interest income over a given period – usually 12 months.
- We calculate NIM sensitivity by simulating the NIM using two yield curves. The difference between the two NIM totals is the NIM sensitivity.
- Our main model assumptions are that:
  - The balance sheet is dynamic, meaning it includes the run-off of current assets and liabilities as well as retained and new business.
  - We use a behavioural balance sheet rather than contractual one. This means we adjust balances for behavioural or assumed profile. We do this with most retail products whose behavioural maturity is less than the contractual maturity. This is usually because customers are exercising the option for early withdrawal or prepayment, or there is no contractual maturity.

### EVE sensitivity

- We calculate EVE as the change in the net present value of all the interest rate sensitive items in the banking book balance sheet for a defined set of instantaneous parallel shifts in the yield curve.
- We use a static balance sheet, all balance sheet items run-off according to their contractual, behavioural or assumed run-off behaviour (whichever is appropriate), and there is no retained or new business.

### The limitations of sensitivities

We use sensitivities to measure the impact of standard, instantaneous, parallel shifts in relevant yield curves, using a 0% interest rate floor where needed. The advantage of using standard parallel shifts is they generally give us a constant measure of the size of our market risk exposure, with a simple and consistent stress. This compares to specific scenarios like 'flat rates'. The magnitude of flat rates depends on the shape of the current curve and the shift required to reach the flat rate scenario. There is one exception to the relative simplicity of parallel shifts. In order to prevent negative interest rates, the yield curve may be 'floored' at 0%. Using material parallel shocks does not always seem realistic, or it might not necessarily test the scenarios that have the most impact on us. So we run non-parallel stress tests too – to calculate the impact of some plausible non-parallel scenarios, and over various time periods for income stresses (usually one or three years).

### Other ways of measuring risk

As well as using sensitivities and stress tests, we can measure banking market risk using net notional positions. This can give us a simple expression of our exposure, although it generally needs to be combined with other risk measures to cover all aspects of a risk profile, such as projected changes over time. The final metric we can use is VaR. VaR can be useful because it captures changes in economic values. However, VaR will not reflect the actual impact of most of our banking book assets and liabilities on our income statement. This is because they are accounted for at amortised cost rather than fair value.

### Stress testing

We use stress testing of market risk factors to complement the risk measurement we get from standard sensitivities.

#### Stress testing scenarios

Simple stress tests (like parallel shifts in relevant curves) give us clear measures of risk control and a consistent starting point for setting limits. More complex, multi-factor and multi-time period stress tests can give us information about specific potential events and test various outcomes that we might not capture through parallel stresses or VaR-type measures because of data or model limitations. We can also use stress tests to estimate losses in extreme market events beyond the confidence level used in VaR models. We can adapt stress tests to reflect current concerns or market conditions quicker than we can with other risk measures, like VaR. We can include both individual business area stresses and Santander UK-wide scenarios.

Our stress tests fall into one of these categories:

- **Specific, deterministic stress tests** that are not referenced to market history or expectations (parallel stresses of a given size, for example)
- **Historic, deterministic stress tests** with changes in market risk factors based either on specific past events (like the situation in the fourth quarter of 2008) or on our statistical analysis of changes in the past
- **Hypothetical, deterministic stress tests** with changes in market risk factors based on our judgement of possible future rates in a given scenario.

We can produce stress tests using either income or value measures. They cover one or more categories of exposures accounted for on an accruals basis or at fair value. We use expert judgement both in defining appropriate hypothetical stress tests and any adjusting assumptions based on the balance sheet, management actions and customer behaviour.

#### How we use stress testing

We discuss stress testing results at senior level management committees. They affect Corporate Centre's decisions by highlighting possible risks in the banking book and the effectiveness of remedial actions we could take. We compare stress test results with stress limits and triggers set by our internal committees, or against metrics set by the PRA. If the results are over our limits or triggers, we take remedial actions and follow an escalation process.

### Risk mitigation (unaudited)

We hedge our foreign currency funding positions back to sterling, so our foreign exchange positions tend to be residual exposures that remain after hedging. These positions could be, for example, to 'spot' foreign exchange rates or to cross currency basis. We monitor foreign exchange risk against absolute net exposures and VaR-based limits and triggers. For more, see 'Our funding strategy and structure' and 'Term issuance' in the 'Liquidity risk' section.

We mitigate income statement volatility mainly through hedge accounting. We monitor any hedge accounting ineffectiveness that might lead to income statement volatility, with a VaR measure and trigger, reported monthly. For our accounting policies for derivatives and hedge accounting, see Note 1 to the Consolidated Financial Statements. We typically hedge the interest rate risk of the portfolio of securities we hold for liquidity and investment purposes with interest rate swaps, retaining spread and inflation exposures. These retained exposures are the key drivers of the VaR and stress tests we use to assess the risk of the portfolio.

### Risk monitoring and reporting (unaudited)

We monitor the banking market risks of the portfolios held for liquidity and investment purposes using sensitivities, VaR and stress tests. We report them against limits and triggers to senior management daily and to ALCO and Executive Risk Control Committee monthly. The VaR we report captures all key sources of volatility (including interest rate, inflation and credit spread risks) to fully reflect the potential volatility.

## BANKING MARKET RISK REVIEW

### Interest rate risk

#### Yield curve risk

The table below shows how our base case income and valuation would be affected by a 50 basis point parallel shift (both upwards and downwards) applied instantaneously to the yield curve at 31 December 2016 and 2015. Sensitivity to parallel shifts represents the amount of risk in a way that we think is both simple and scalable. 50 basis points is the stress we typically focus on for banking market risk controls, although we also monitor sensitivities to other parallel and non-parallel shifts as well as scenarios.

	2016		2015	
	+50bps £m	-50bps £m	+50bps £m	-50bps £m
NIM sensitivity	240	(82)	131	39
EVE sensitivity (unaudited)	54	(30)	86	(54)

#### 2016 compared to 2015 (unaudited)

The movement in NIM sensitivities in 2016 was largely due to market volatility and reduced levels of the yield curve following the UK referendum on EU membership and the subsequent Base Rate cut. This, combined with retail liability products re-pricing (including changes to the terms of our 11213 Current Account and some variable rate savings products) and changes in underlying management assumptions, has increased NIM sensitivities to both up and down 50bps parallel shocks.

The reduction in EVE sensitivities in 2016 largely reflected our hedging activity to mitigate the risks of a continuing low interest rate environment, the increased volume of fixed rate assets left unhedged as well as the changes in the underlying management assumptions used for risk measurement purposes mentioned above.

We have also taken actions to be prepared for the possibility of negative interest rates in the UK, including a review of our systems and models, and to ensure any potential impact on our customers is appropriately managed.

#### Basis risk (unaudited)

We measure basis risk using various risk measures, including VaR. The VaR measure uses the same VaR methodology as our trading book. The basis risk VaR reflects our basis risk exposure between the Base Rate, reserve rate linked assets deposited with central banks, the Sterling Overnight Index Average (SONIA) rate and between London Interbank Offered Rates (LIBOR) of different terms.

#### 2016 compared to 2015

The basis risk VaR at 31 December 2016 was £13m (2015: £1m). The increase in 2016 was largely due to underlying net basis position changes as a result of the continued reduction in SVR mortgages and growth in bank account liability volumes.

#### Interest rate repricing gap (unaudited)

The table below shows the interest rate repricing gap of our balance sheet by repricing buckets.

	3 months £m	1 year £m	3 years £m	5 years £m	>5 years £m	Not sensitive £m	Total £m
<b>2016</b>							
Assets	139,262	31,817	54,289	16,883	16,358	17,337	275,946
Liabilities	166,131	20,418	23,231	18,451	25,517	26,000	279,748
Off-balance sheet	(15,463)	7,596	(611)	7,361	4,919	-	3,802
Net gap	(42,332)	18,995	30,447	5,793	(4,240)	(8,663)	-
<b>2015</b>							
Assets	139,374	25,911	49,349	19,414	10,097	16,397	260,542
Liabilities	149,444	23,186	21,304	14,063	24,910	26,801	259,708
Off-balance sheet	(18,615)	1,274	10,799	(1,213)	6,921	-	(834)
Net gap	(28,685)	3,999	38,844	4,138	(7,892)	(10,404)	-

#### Inflation and spread risks (unaudited)

The VaR of the portfolios of securities held for liquidity and investment purposes was £5m at 31 December 2016 (2015: £3m). The main risk factors remain the inflation and spread risk exposures of these positions. The increase in 2016 was mainly as a result of portfolio growth and rebalancing, plus the impact of more volatile market data used in the VaR calculation.

We regularly stress test the portfolio against historical and hypothetical scenarios. Using the possible losses from the stress tests, we establish limits that complement our VaR-based limits. At 31 December 2016, using historic deterministic stress tests, we estimated the worst three month stressed loss for these portfolios to be £280m (2015: £259m). The increase in simulated stress loss from these portfolios was mainly due to portfolio growth from both new asset purchases, and a rise in the GBP value of foreign currency denominated assets, following the fall in the value of GBP after the UK referendum on EU membership.

# Liquidity risk

## Overview (unaudited)

Liquidity risk is the risk that we do not have sufficient liquid financial resources available to meet our obligations as they fall due, or we can only secure such resources at excessive cost.

It is split into three parts:

- **Funding or structural liquidity risk:** the risk that we may not have sufficient liquid assets to meet the payments required at a given time due to maturity transformation.
- **Contingent liquidity risk:** the risk that future events may require a larger than expected amount of liquidity i.e. the risk of not having sufficient liquid assets to meet sudden and unexpected short-term obligations.
- **Market liquidity risk:** the risk that assets we hold to mitigate the risk of failing to meet our obligations as they fall due, which are normally liquid, become illiquid when they are needed.

In this section, we describe our sources and uses of liquidity and how we manage liquidity risk. We also analyse our key liquidity metrics, including our Liquidity Coverage Ratio (LCR) and our eligible liquidity pool.

We then explain our funding strategy and structure and we also analyse our loan to deposit ratio (LDR) and our wholesale funding. Finally we analyse how we have encumbered some of our assets to support our funding activities.

## Key metrics (unaudited)

### LCR improved to 139% (2015: 120%)

Our LCR eligible liquidity pool increased by £12.0bn to £50.7bn at 31 December 2016, mainly reflecting prudent liquidity planning and an increase in the collateral received for derivatives used to hedge our foreign currency medium term issuance after the UK referendum on EU membership.

### Wholesale funding with maturity of <1yr up to £21.4bn (2015: £21.1bn)

Wholesale funding with a residual maturity of less than one year increased by £0.3bn to £21.4bn at 31 December 2016, reflecting changes in the maturity profile of our wholesale funding.

### LCR eligible liquidity pool coverage of wholesale funding of <1yr increased to 237% (2015: 183%)

Our LCR eligible liquidity pool significantly exceeded wholesale funding of less than one year, with a coverage ratio of 237% at 31 December 2016.

### Loan-to-deposit ratio improved to 116% (2015: 121%)

The LDR improved to 116% in 2016, driven by growth in Retail Banking current account balances.

## SOURCES AND USES OF LIQUIDITY (unaudited)

### Our main sources of liquidity

Most of our customer lending is financed by customer deposits. Although these funds are mostly callable, they give us a stable and predictable core of funding. This is due to the nature of retail accounts and the breadth of our retail customer relationships.

We have a strong wholesale funding investor base, diversified across product types and geographies. Through the wholesale markets we have active relationships in many sectors including banks, other financial institutions, corporates and investment funds. We access the wholesale funding markets for subordinated debt and longer-dated senior unsecured debt, through Santander UK plc for covered bonds and shorter-dated senior unsecured debt, through Abbey National Treasury Services plc for structured notes and short-term funding and through securitisations of certain assets of our operating subsidiaries. For more on our programmes, see Notes 16, 29 and 30 in the Consolidated Financial Statements.

We generate funding on the strength of our balance sheet, our profitability and our own network of investors. We do not rely on guarantees from Banco Santander SA or any other member of Banco Santander. We do not raise funds to finance other members of Banco Santander or guarantee their debts (other than some of our own subsidiaries). As a PRA-regulated group, the Santander UK plc group has to meet PRA liquidity needs on a standalone basis. This means we have to prove to the PRA we can withstand liquidity and capital stress tests.

While we manage our funding and liquidity on a standalone basis, we coordinate our issuance plans with Banco Santander where appropriate and we comply with rules set by the PRA, other regulators, and Banco Santander standards. While we manage, consolidate and monitor liquidity risk centrally, we also manage and monitor it in the business area it comes from.

### Our main uses of liquidity

Our main uses of liquidity are to fund our lending in Retail Banking and Commercial Banking, pay interest expense, pay dividends to shareholders, and repay debt. Our ability to pay dividends depends on various factors. These include our regulatory capital needs, distributable reserves and financial performance. We also use liquidity as consideration for business combinations.

## OUR KEY LIQUIDITY RISKS (unaudited)

Through our liquidity risk appetite framework, we manage our funding or structural contingent and market liquidity risks wherever they arise. This can be in any of the following areas:

Key risks	Description
Retail and corporate deposit outflows	<ul style="list-style-type: none"> <li>Outflows if we are seen as more of a credit risk than our peers.</li> </ul>
Wholesale secured and unsecured liquidity outflows	<ul style="list-style-type: none"> <li>Wholesale unsecured deposits failing to roll over at maturity date.</li> <li>An inability to replace wholesale secured funding on maturity.</li> </ul>
Off-balance sheet activities	<ul style="list-style-type: none"> <li>Collateral outflows if our credit rating was downgraded. Credit rating downgrades could also lead to higher costs or less capacity to raise funding.</li> <li>Outflows of collateral we owe but that have not yet been called.</li> <li>Outflows of collateral due to market movements.</li> <li>Drawdowns on committed facilities based on facility type, and counterparty type and creditworthiness.</li> </ul>
Other risks	<ul style="list-style-type: none"> <li>Funding concentrations – outflows against concentrations of wholesale secured financing providers.</li> <li>Intra-day cash flows – shortfall on the liquidity we need to support intra-day needs.</li> <li>Intra-group commitments and support – cash in our subsidiaries becoming unavailable to the wider Santander UK group and contingent calls for funding from subsidiaries and affiliates.</li> <li>Franchise retention – outflows we need to support our future business and reputation.</li> </ul>



## LIQUIDITY RISK MANAGEMENT

### Introduction (unaudited)

We manage liquidity risk on a consolidated basis. We created our governance, oversight and control frameworks, and our liquidity risk appetite (LRA), on the same basis. Under this model, and the PRA's regulatory liquidity rules, Santander UK plc and its subsidiaries Abbey National Treasury Services plc and Cater Allen Limited form the Domestic Liquidity Sub-group (DoLSub). It is assumed that each member of the DoLSub will support the others by transferring surplus liquidity in times of stress. We manage liquidity flows between the DoLSub and other areas of our business efficiently. The same arrangement existed before October 2015 under the Defined Liquidity Group rules of the PRA in place until that date.

We transfer any liquidity risks from the products Santander UK Group Holdings plc issues, or the contracts it executes, into the Santander UK plc group through back-to-back transactions. We fund any mismatches, if needed, by ordinary share dividends from subsidiaries. This is in line with our normal practice because we manage liquidity centrally at the Santander UK plc group level.

### Risk appetite

Our liquidity risk appetite statement is based on the principles of liquidity management we use to manage our balance sheet. It also supports our need to meet or exceed the rules of our regulators.

Our liquidity management principles are that we:

- Meet or exceed all PRA liquidity requirements
- Ensure that all maturing liabilities can be refinanced as they fall due
- Maintain a level of customer loans versus customer deposits and prevent an over-reliance on wholesale markets
- Maintain enough capacity to realise liquid assets within an appropriate period to support our liquidity risk appetite
- Avoid an over-reliance on funding from a single product, customer or counterparty
- Maintain long-term funding to match long-term assets
- Maintain a sufficient level of unencumbered assets to support current and future funding and collateral requirements.

Our liquidity risk appetite is approved by the Board, under advice from the Board Risk Committee. Our liquidity risk appetite, in the context of our overall Risk Appetite, is reviewed and approved by the Board each year, or more often if needed.

## Risk measurement (unaudited)

We use a number of metrics to manage liquidity risk. These include metrics that show the difference between cash and collateral inflows and outflows in different time periods. They also include structural metrics, such as our loan-to-deposit ratio and our level of encumbered assets.

## Stress testing (unaudited)

We also have a liquidity stress test framework in place that includes the most plausible and significant stress scenario. It is approved as part of our liquidity risk appetite. To fit with our risk appetite, the liquidity outflows that come from this stress test must be fully covered with high-quality liquid assets.

We must cover the outcome of other plausible (but less likely) stress tests with a combination of:

- High-quality liquid assets
- Other liquid assets
- Management actions sanctioned at the right level of governance.

Our Risk division runs our stress tests. They are:

Test	Description
Our liquidity risk appetite stress	A comprehensive stress test that looks at all our risks during an idiosyncratic shock in a time of market-wide disruption that causes a loss of confidence in our brand. We reviewed and revised our liquidity risk appetite stress in 2016 and have retained the stress scenario whilst updating the calculated outflows resulting from it.
Global economic stress	A stress test that looks at a slowdown in emerging markets that results in a downturn in the UK housing market.
US stress	Stress tests that look at the impact of losing the confidence of US investors, affecting our access to US funding markets.
Acute retail stress	Stress tests that look at the impact of losing the confidence of retail depositors, causing major, acute loss of deposits.
Slow retail stress	Stress tests that look at the impact of a prolonged period of loss of deposits.
Wholesale stress	A stress test that incorporates an adverse assessment of the impact of the UK referendum on EU membership, where losing corporate and wholesale customer confidence causes us a prolonged period of loss of deposits.
Protracted stress	A 12-month stress with a three-month period of severe liquidity constraint and the loss of retail customer confidence and subsequent loss of deposits.
Eurozone stress	A stress test that looks at a scenario in which a major deterioration in the eurozone economies has a knock-on (or contagion) effect on us, causing severe liability outflows and rating agency action.

We also conduct sensitivity analysis and reverse stress testing for instant liquidity shocks by each key liquidity risk. We do this to understand the impacts they would have on our liquidity risk appetite and our regulatory liquidity metrics.

We also monitor our PRA Individual Liquidity Guidance and our Liquidity Coverage Ratio (LCR) to ensure we continue to meet the PRA requirements, and we monitor our Net Stable Funding Ratio (NSFR) even though the rules for this are not yet finalised.

## Risk mitigation (unaudited)

The Board aims to make our balance sheet resilient at all times and for it to be perceived as such by stakeholders. This preserves our short and long-term viability. The Board recognises that as we are involved in maturity transformation, we cannot hold enough liquidity to cover all possible stress scenarios. The Board requires us to hold enough liquidity to make sure we will survive the most plausible and significant stress scenario. We do this by keeping a prudent balance sheet structure and maintaining our approved liquid resources. We review this scenario regularly to keep it relevant to the current economic and market environment.

## Ongoing business management

Within our framework of prudent funding and liquidity management, we manage our activities to minimise our liquidity risk.

We have clear responsibilities for short-term funding, medium-term funding, encumbrance, collateral and liquid asset management. This ensures we manage liquidity risks as part of our ongoing business management and within our daily operations, strategy and planning. We distinguish between short-term and strategic activities as follows:

Short-term tactical liquidity management	
Liquid resources	We maintain liquid assets, contingent liquidity and defined management actions to source funds. We do this to cover unexpected demands on cash in both a plausible and significant stress scenario and other more distant and severe but less probable scenarios. Our main stress events are large and unexpected deposit withdrawals by retail customers and the loss of unsecured wholesale funding.
Funding profile	We use metrics to help control outflows in different maturities and concentrations.
Intra-day collateral management	We make sure we have enough collateral to support our involvement in payment and settlement systems.
Strategic funding management	
Structural balance sheet shape	We manage our maturity transformation, where we invest shorter-term funding in longer-term assets. We also manage our use of wholesale funding for non-marketable assets, and our use of non-marketable assets to generate liquidity.
Wholesale funding strategy	We avoid relying too much on any individual or groups of customer, currency, market or product that might become highly correlated in a time of stress. We also avoid excessive concentrations in the maturity of our wholesale funding.
Wholesale funding capacity	We maintain and promote our client relationships, monitor our line availability and maintain our funding capacity by using lines and markets.

We regularly test the liquidity of our eligible liquidity pool, in line with PRA and Basel rules. We do this by realising some of the assets through repurchase or outright sale to the market. We make sure that over any 12-month period we realise a significant part of our eligible liquidity pool.

As well as our eligible liquidity pool, we hold a portfolio of unencumbered liquid assets at all times. Our LRA and regulatory requirements determine the size and composition of this portfolio. These assets give us a source of contingent liquidity, as we can realise some of them in a time of stress to create liquidity through repurchase or outright sale to the market.

## Recovery and resolution framework

In the event of a liquidity or capital stress, Santander UK has developed a series of actions that would be taken that form part of the Recovery and Resolution framework. This enables us to respond to a wide variety of stresses, from mild to severe, in a coordinated and efficient manner. It addresses how a capital or liquidity stress would be managed as part of our wider incident management processes. It defines three stages of severity which are invoked in response to triggers across a range of metrics falling outside threshold levels, or a qualitative assessment of potential serious risks to our financial position and balance sheet strength. All of these metrics are part of our existing risk management processes.

As part of our Recovery and Resolution framework, we also consider our ability to change the amounts and timing of cash flows to respond to unexpected events. To determine our financial adaptability, we consider our ability to:

- Find new sources of finance
- Get financial support from other Banco Santander companies
- Continue in business by reducing our operations or using different resources.

## Risk monitoring and reporting (unaudited)

We monitor liquidity risk on a daily, weekly and monthly basis. We do this through different committees and levels of management, including ALCO and the Board Risk Committee.

## LIQUIDITY RISK REVIEW (unaudited)

### Liquidity Coverage Ratio

This table shows our LCR and LRA reflecting the stress testing methodology in place at that time.

	LCR		LRA (two-month Santander UK specific requirement)	
	2016	2015	2016	2015
	£bn	£bn	£bn	£bn
Eligible liquidity pool	50.1	37.8	45.2	34.4
Asset inflows	1.9	1.5	1.3	0.8
Stress outflows:				
Retail and commercial deposit outflows	(8.2)	(7.6)	(9.8)	(9.2)
Wholesale funding and derivatives	(21.0)	(16.3)	(8.1)	(9.0)
Contractual credit rating downgrade exposure	(5.6)	(5.9)	(5.0)	(4.4)
Drawdowns of loan commitments	(3.1)	(3.1)	(2.5)	(2.7)
Other	-	-	(3.2)	(1.2)
Total stress net cash outflows	(36.0)	(31.4)	(27.3)	(25.7)
Surplus	14.1	6.4	17.9	8.7
Eligible liquidity pool as a percentage of anticipated net cash flows	139%	120%	166%	134%

### LCR eligible liquidity pool

This table shows the carrying value and liquidity value of the assets in our eligible liquidity pool at 31 December 2016 and 2015. It also shows the weighted average carrying value in the year:

	Carrying value		Liquidity value <sup>(1)</sup>		Weighted average carrying value in the year	
	2016	2015	2016	2015	2016	2015
	£bn	£bn	£bn	£bn	£bn	£bn
Cash and balances at central banks	16.0	15.9	16.0	15.9	19.0	19.1
Government bonds	29.5	18.1	29.5	17.8	18.4	12.5
Supranational bonds and multilateral development banks	1.5	1.2	1.5	1.2	1.4	1.1
Covered bonds	2.9	2.1	2.6	1.8	2.6	2.3
Asset-backed securities	0.7	0.7	0.5	0.7	0.8	0.6
Corporate bonds	-	0.1	-	0.1	-	0.1
Equities	0.1	0.6	-	0.3	0.5	0.5
	50.7	38.7	50.1	37.8	42.7	36.2

(1) Liquidity value is the carrying value with the applicable LCR haircut applied.

## Balance sheet classification

This table shows the carrying value of the assets in our eligible liquidity pool in our Consolidated Balance Sheet, or their treatment as off-balance sheet, at 31 December 2016 and 2015.

	Eligible liquidity pool £bn	On-balance sheet					Off-balance sheet
		Cash and balances at central banks £bn	Trading assets £bn	Loans and receivables securities £bn	Available-for-sale securities £bn	Held-to-maturity investments £bn	Collateral received/ (pledged) £bn
<b>2016</b>							
Cash and balances at central banks	16.0	16.0	-	-	-	-	-
Government bonds	29.5	-	5.3	-	5.0	6.4	12.8
Supranational bonds and multilateral development banks	1.5	-	-	-	1.4	-	0.1
Covered bonds	2.9	-	-	-	2.9	-	-
Asset-backed securities	0.7	-	-	0.1	0.6	-	-
Equities	0.1	-	4.5	-	-	-	(4.4)
	50.7	16.0	9.8	0.1	9.9	6.4	8.5
<b>2015</b>							
Cash and balances at central banks	15.9	15.9	-	-	-	-	-
Government bonds	18.1	-	3.9	-	4.3	-	9.9
Supranational bonds and multilateral development banks	1.2	-	-	-	1.2	-	-
Covered bonds	2.1	-	-	-	2.4	-	(0.3)
Asset-backed securities	0.7	-	-	0.1	0.6	-	-
Corporate bonds	0.1	-	-	-	0.1	-	-
Equities	0.6	-	5.7	-	-	-	(5.1)
	38.7	15.9	9.6	0.1	8.6	-	4.5

## Geographical distribution

This table shows the geographical distribution of the carrying value of the assets in our eligible liquidity pool at 31 December 2016 and 2015:

	UK £bn	US £bn	EEA £bn	Other £bn	Total £bn
<b>2016</b>					
Cash and balances at central banks					16.0
Government bonds <sup>(1)</sup>	12.5	3.5	-	-	16.0
Supranational bonds and multilateral development banks <sup>(4)</sup>	23.1	2.9	2.8 <sup>(2)</sup>	0.7 <sup>(3)</sup>	29.5
Covered bonds <sup>(5)</sup>	0.1	0.8	-	0.6	1.5
Asset-backed securities <sup>(6)</sup>	0.6	0.1	1.2	1.0	2.9
Equities	0.5	-	0.1	0.1	0.7
	-	-	0.1	-	0.1
	36.8	7.3	4.2	2.4	50.7
<b>2015</b>					
Cash and balances at central banks	13.7	2.2	-	-	15.9
Government bonds <sup>(1)</sup>	10.6	4.9	1.5 <sup>(2)</sup>	1.1 <sup>(3)</sup>	18.1
Supranational bonds and multilateral development banks <sup>(4)</sup>	0.1	0.6	-	0.5	1.2
Covered bonds <sup>(5)</sup>	0.3	0.1	1.1	0.6	2.1
Asset-backed securities <sup>(6)</sup>	0.5	-	0.1	0.1	0.7
Corporate bonds <sup>(7)</sup>	-	-	0.1	-	0.1
Equities	0.1	-	0.4	0.1	0.6
	25.3	7.8	3.2	2.4	38.7

(1) Consists of AAA rated bonds of £8.6bn (2015: £11.6bn), AA+ rated bonds of £0.3bn (2015: £5.1bn), AA rated bonds of £20.0bn (2015: £0.3bn), AA- rated bonds of £0.2bn (2015: £nil) and A rated bonds of £0.4bn (2015: £11bn).

(2) Consists of Germany of £1.8bn (2015: £0.9bn), Netherlands of £0.4bn (2015: £0.2bn), Belgium of £0.2bn (2015: £nil), France of £0.1bn (2015: £0.2bn) and other countries of £0.3bn (2015: £0.2bn).

(3) Consists of Japan of £0.4bn (2015: £1.1bn), Switzerland of £0.2bn (2015: £nil) and Canada of £0.1bn (2015: £nil).

(4) Consists of AAA rated bonds of £1.5bn (2015: £1.2bn).

(5) Consists of AAA rated bonds of £2.9bn (2015: £2.0bn) and AA+ rated bonds of £nil (2015: £0.1bn).

(6) Consists of AAA rated bonds of £0.7bn (2015: £0.7bn).

(7) Consists of AA rated bonds of £nil (2015: £0.1bn).

## Currency analysis

This table shows the carrying value of our eligible liquidity pool by major currencies at 31 December 2016 and 2015:

	US Dollar £bn	Euro £bn	Sterling £bn	Other £bn	Total £bn
<b>2016</b>	10.1	2.4	37.6	0.6	50.7
<b>2015</b>	9.8	1.5	26.3	1.1	38.7

## Composition of the eligible liquidity pool

This table shows the allocation of the carrying value of the assets in our eligible liquidity pool for LRA and LCR purposes at 31 December 2016 and 2015.

	LCR eligible liquidity pool				Of which LRA eligible £bn
	Level 1 £bn	Level 2A £bn	Level 2B £bn	Total £bn	
<b>2016</b>					
Cash and balances at central banks	16.0	-	-	16.0	15.0
Government bonds	28.9	0.6	-	29.5	29.5
Supranational bonds and multilateral development banks	1.5	-	-	1.5	1.5
Covered bonds	1.7	1.2	-	2.9	2.9
Asset-backed securities	-	-	0.7	0.7	0.3
Equities	-	-	0.1	0.1	0.1
	48.1	1.8	0.8	50.7	49.3
<b>2015</b>					
Cash and balances at central banks	15.9	-	-	15.9	14.8
Government bonds	17.0	1.1	-	18.1	18.1
Supranational bonds and multilateral development banks	1.2	-	-	1.2	1.2
Covered bonds	1.5	0.6	-	2.1	1.8
Asset-backed securities	-	-	0.7	0.7	0.4
Corporate bonds	-	0.1	-	0.1	-
Equities	-	-	0.6	0.6	0.6
	35.6	1.8	1.3	38.7	36.9

### 2016 compared to 2015

Throughout 2016, we maintained robust risk management controls to monitor and manage the levels of our eligible liquidity pool and encumbrance. Our LCR eligible liquidity pool significantly exceeded wholesale funding of less than one year, with a coverage ratio of 237% at 31 December 2016 (2015: 183%), and our LCR improved to 139% at 31 December 2016 (2015: 120%). The change in the coverage ratio (which is expected to be volatile due to the management of normal short-term business commitments) and the LCR was mainly due to an increase in the eligible liquidity pool assets of £12.0bn to £50.7bn at 31 December 2016 (2015: £38.7bn). This mainly reflected prudent liquidity planning and an increase in the collateral received for derivatives used to hedge our foreign currency medium term issuance after the UK referendum on EU membership. In addition, some of the increase was driven by anticipation of the greater requirements expected when the EU adopts Regulatory Technical Standards for assessing additional collateral outflows on derivatives contracts. Under our current interpretation, the NSFR stayed above 100% throughout 2016 and 2015.

## OUR FUNDING STRATEGY AND STRUCTURE

### Funding strategy (unaudited)

Our funding strategy continues to be based on maintaining a conservatively structured balance sheet and diverse sources of funding.

Most of our funding comes from customer deposits. The rest is sourced from a mix of secured and unsecured funding in the wholesale markets. Overall this means that we do not rely too heavily on wholesale funds. This is reflected in our customer loan-to-deposit ratio below which is monitored against limits on a monthly basis. At the same time, it makes sure our sources of funding are not too concentrated on any one product. We have checks and controls to limit our asset encumbrance from secured funding operations. As part of maintaining a diverse funding base, we raise funding in a number of currencies, including euro, and convert it into sterling through currency swaps to fund our commercial assets which are largely sterling denominated.

Our base of stable retail and corporate deposits is a key funding source for us. We leverage our large and diverse customer base to offer products that give us a long-term sustainable source of funding. We do this by focusing on building long-term relationships. More than 90% of our total core retail customer liabilities are covered by the Financial Services Compensation Scheme (the FSCS).

#### Behavioural maturities

The contractual maturity of balance sheet assets and liabilities highlights the maturity transformation that underpins the role of banks to lend long-term, but to fund themselves mostly with shorter-term liabilities, like customer deposits.

We achieve this by diversifying our funding operations across a wide customer base, both in numbers and by type of depositor. In practice, the behavioural profiles of many liabilities show more stability and longer maturity than the contractual maturity. This is especially true of many types of retail and corporate deposits that, while they may be repayable on demand or at short notice, have shown good stability even in times of stress.

We model behaviour profiles using our experience of historical customer behaviour. We use these behavioural maturities to determine the funds transfer pricing interest rates at which we reward and charge our business units for sources and uses of funds. We will apply this rate until a customer changes onto a different product or service offered by us or by one of our competitors.

We continue to improve the quality of our retail, commercial and wholesale deposits. Across all customer segments, we aim to deepen our customer relationships. We do this to lengthen the contractual and behavioural profile of our liability base. In Retail Banking, we support this aim with attractive products such as the 11213 World offering.

### Deposit funding

Our Retail Banking and Commercial Banking activities are mostly funded by customer deposits. The rest is funded through wholesale markets.

This table shows our customer loans, customer deposits and loan-to-deposit ratio at 31 December 2016 and 2015. The data for our business segments does not include accrued interest. The total data includes accrued interest but does not include repurchase and reverse repurchase agreements.

	Customer loans £bn	Customer deposits £bn	Loan-to-deposit ratio %
<b>2016</b>			
Retail Banking	168.6	148.1	114
Commercial Banking	19.4	17.2	113
Global Corporate Banking	5.7	4.1	139
Corporate Centre	6.5	3.0	217
Total customer loans and deposits	200.2	172.4	
Adjust for: fair value loans, impairment loss allowances, accrued interest and other	(0.5)	0.3	
Statutory loans and advances to customers/deposits by customers <sup>(1)</sup>	199.7	172.7	
Less: repurchase agreements and reverse repurchase agreements	(0.5)	(0.5)	
Total <sup>(2)</sup>	199.2	172.2	116
<b>2015<sup>(3)</sup></b>			
Retail Banking	167.0	140.3	119
Commercial Banking	18.7	15.1	124
Global Corporate Banking	5.5	3.0	183
Corporate Centre	7.4	3.9	190
Total customer loans and deposits	198.6	162.3	
Adjust for: fair value loans, impairment loss allowances, accrued interest and other	(0.6)	0.9	
Statutory loans and advances to customers/deposits by customers <sup>(1)</sup>	198.0	163.2	
Less: repurchase agreements and reverse repurchase agreements	(1.0)	(0.5)	
Total <sup>(2)</sup>	197.0	162.7	121

(1) The customer loans and customer deposits numbers are the balances disclosed in the Consolidated Balance Sheet.

(2) We calculate the total loan-to-deposit ratio as loans and advances to customers (excluding reverse repurchase agreements) divided by deposits by customers (excluding repurchase agreements).

(3) The 2015 numbers in this table are unaudited.

## Wholesale funding

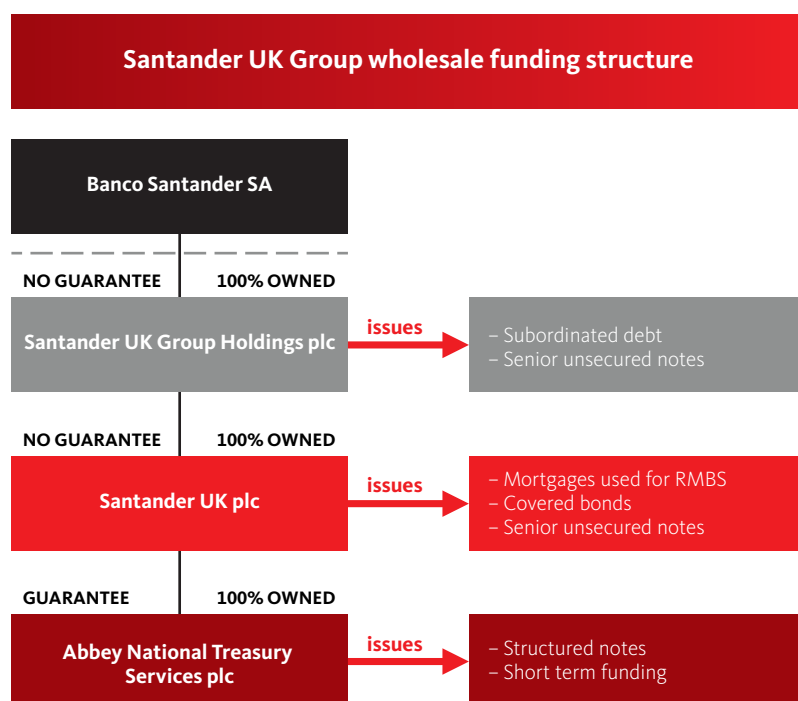
### Wholesale funding and issuance model (unaudited)

Banco Santander is a multiple point of entry resolution group. This means that should it fail, it would be split up into parts. Healthy parts might be sold or be maintained as a residual group without their distressed sister companies. The resolution or recapitalisation of the distressed parts might be effected via 'bail in' of bonds that had been issued to the market by a regional intermediate holding company.

Santander UK is a single point of entry resolution group. This means that resolution would work downwards from the group's holding company (i.e. Santander UK Group Holdings plc). Losses in subsidiaries would first be transferred up to Santander UK Group Holdings plc. If the holding company is bankrupt as a result, the group needs resolving. The 'bail in' tool is applied to the holding company, with the equity being written off and bonds converted into equity as necessary to recapitalise the group. Those bondholders would become the new owners, and the group would stay together.

Santander UK Group Holdings plc is the immediate holding company of Santander UK plc, which in turn is the immediate parent company of Abbey National Treasury Services plc. This structure is a Bank of England recommended configuration which aims to resolve banks without disrupting the activities of their operating companies, thereby maintaining continuity of services for customers.

Our current structure is:



### Composition of wholesale funding (unaudited)

We are active in the wholesale markets and we have direct access to both money market and long-term investors through our funding programmes. This makes our wholesale funding well diversified by product, maturity, geography and currency. This includes currencies available across a range of channels from money markets, repo markets, senior unsecured, secured, medium-term and subordinated debt.

#### 2016 compared to 2015

As part of our ring-fence planning, from 1 June 2016, Santander UK plc became the issuer in respect of the outstanding notes issued by Abbey National Treasury Services plc under its US\$30bn Euro Medium Term Note Programme, its Euro 35bn Global Covered Bond Programme, and its US SEC registered debt shelf. Santander UK plc also became the issuer for the following standalone securities: the Euro 60m Guaranteed Step-Down Fixed / Inverse Floating Rate Notes due 2019, and the £166,995,000 Zero Coupon Amortising Guaranteed Notes due 2038.

Except for the covered bonds, which will continue to have the secured guarantee of Abbey Covered Bonds LLP, all notes transferred to Santander UK plc by Abbey National Treasury Services plc and all notes issued by Santander UK plc in the future under these programmes will be the sole liability of Santander UK plc and will not be guaranteed by any other entity.

Going forward, Santander UK plc is intended to be our main operating company issuer of senior unsecured debt and covered bonds. Santander UK Group Holdings plc will be the issuer of subordinated debt and Minimum Requirement for Own Funds and Eligible Liabilities (MREL) / Total Loss Absorbing Capacity (TLAC) eligible senior unsecured debt.



## Maturity profile of wholesale funding

This table shows our main sources of wholesale funding. It does not include securities financing repurchase and reverse repurchase agreements. The table is based on exchange rates at issue and scheduled repayments. It does not reflect the final contractual maturity of the funding.

	<=1 month £bn	>1 and <=3 months £bn	>3 and <= 6 months £bn	>6 and <=9 months £bn	>9 and <=12 months £bn	Sub-total <=1 year £bn	>1 and <=2 years £bn	>2 and <=5 years £bn	>5 years £bn	Total £bn
<b>2016</b>										
<b>Santander UK Group Holdings plc<sup>(1)</sup></b>										
Senior unsecured – public benchmark – privately placed	-	-	-	-	-	-	-	2.7	1.3	4.0
Subordinated liabilities and equity (including AT1 issuances)	-	-	-	-	-	-	-	0.8	1.7	2.5
	-	-	-	-	-	-	-	3.5	3.1	6.6
<b>Santander UK plc</b>										
Deposits by banks	0.1	-	-	-	-	0.1	-	-	-	0.1
Senior unsecured – public benchmark <sup>(2)</sup> – privately placed <sup>(2)</sup>	-	0.9	-	0.9	-	1.8	2.1	6.7	2.1	12.7
	0.9	-	-	0.4	0.2	1.5	0.6	1.4	0.2	3.7
Covered bonds <sup>(2)</sup>	1.0	-	0.8	-	1.4	3.2	1.8	6.1	4.1	15.2
Securitisation and structured issuance <sup>(3)</sup>	0.8	0.3	1.1	1.4	0.9	4.5	1.3	0.7	0.6	7.1
Term Funding Scheme	-	-	-	-	-	-	-	4.5	-	4.5
Subordinated liabilities	0.1	-	-	-	-	0.1	0.2	0.2	2.2	2.7
	2.9	1.2	1.9	2.7	2.5	11.2	6.0	19.6	9.2	46.0
<b>Other group entities</b>										
Deposits by banks	0.4	-	-	0.2	-	0.6	-	-	-	0.6
Certificates of deposit and commercial paper	2.9	3.1	1.3	0.7	0.4	8.4	-	-	-	8.4
Senior unsecured – privately placed <sup>(2)</sup>	-	-	-	-	-	-	0.1	0.5	0.5	1.1
Securitisation and structured issuance <sup>(4)</sup>	0.3	0.3	0.2	0.2	0.2	1.2	0.9	0.4	-	2.5
	3.6	3.4	1.5	1.1	0.6	10.2	1.0	0.9	0.5	12.6
<b>Total</b>	<b>6.5</b>	<b>4.6</b>	<b>3.4</b>	<b>3.8</b>	<b>3.1</b>	<b>21.4</b>	<b>7.0</b>	<b>24.0</b>	<b>12.8</b>	<b>65.2</b>
Of which: – secured	2.1	0.6	2.1	1.6	2.5	8.9	4.0	11.7	4.7	29.3
– unsecured	4.4	4.0	1.3	2.2	0.6	12.5	3.0	12.3	8.1	35.9
<b>2015<sup>(5)</sup></b>										
<b>Santander UK Group Holdings plc<sup>(1)</sup></b>										
Senior unsecured – public benchmark	-	-	-	-	-	-	-	0.8	-	0.8
Subordinated liabilities and equity (including AT1 issuances)	-	-	-	-	-	-	-	0.8	1.7	2.5
	-	-	-	-	-	-	-	1.6	1.7	3.3
<b>Santander UK plc</b>										
Deposits by banks	0.1	0.2	-	-	-	0.3	-	-	-	0.3
Securitisation and structured issuance <sup>(3)</sup>	0.9	-	0.7	1.3	0.5	3.4	4.4	1.7	0.7	10.2
Subordinated liabilities	-	-	-	-	-	-	0.1	0.4	2.3	2.8
	1.0	0.2	0.7	1.3	0.5	3.7	4.5	2.1	3.0	13.3
<b>Other group entities</b>										
Deposits by banks	0.1	0.6	-	-	-	0.7	-	-	-	0.7
Certificates of deposit and commercial paper	1.6	3.2	1.7	0.6	0.1	7.2	-	-	-	7.2
Senior unsecured – public benchmark <sup>(2)</sup> – privately placed <sup>(2)</sup>	-	-	0.7	-	-	0.7	1.8	7.1	3.0	12.6
	0.5	-	0.2	0.7	0.6	2.0	1.8	2.0	0.2	6.0
Covered bonds <sup>(2)</sup>	-	-	-	0.9	1.6	2.5	3.2	3.7	6.9	16.3
Securitisation and structured issuance <sup>(4)</sup>	0.9	0.7	0.7	0.8	1.2	4.3	0.4	0.6	-	5.3
	3.1	4.5	4.0	3.0	3.5	17.4	7.2	13.4	10.1	48.1
<b>Total</b>	<b>4.1</b>	<b>4.7</b>	<b>4.0</b>	<b>4.3</b>	<b>4.0</b>	<b>21.1</b>	<b>11.7</b>	<b>17.1</b>	<b>14.8</b>	<b>64.7</b>
Of which: – secured	1.8	0.7	1.4	3.0	3.3	10.2	8.0	6.0	7.6	31.8
– unsecured	2.3	4.0	2.6	1.3	0.7	10.9	3.7	11.1	7.2	32.9

(1) Currently all our senior debt issued out of Santander UK Group Holdings plc is downstremed into Santander UK plc on an equivalent rankings basis (e.g. senior unsecured is downstremed as senior unsecured, subordinated capital instruments are downstremed as subordinated capital instruments, etc.). However, under the end-state MREL / TLAC regime, senior unsecured debt issued out of Santander UK Group Holdings plc will be downstremed in a form that is subordinated to senior unsecured debt, but senior to subordinated capital instruments issued out of Santander UK plc.

(2) With effect on and from 1 June 2016, Santander UK plc was substituted in place of Abbey National Treasury Services plc as principal obligor under its existing senior unsecured wholesale securities. For more on this see Notes 29 and 30 to the Consolidated Financial Statements.

(3) This includes funding from mortgage-backed securitisation vehicles where Santander UK plc is the asset originator.

(4) This includes funding from asset-backed securitisation vehicles where entities other than Santander UK plc are the asset originator.

(5) The 2015 numbers in this table are unaudited.

## Currency composition of wholesale funds

This table shows our wholesale funding by major currency at 31 December 2016 and 2015.

	2016				2015 (unaudited)			
	Sterling %	US Dollar %	Euro %	Other %	Sterling %	US Dollar %	Euro %	Other %
<b>Santander UK Group Holdings plc</b>								
Senior unsecured – public benchmark	12	63	21	4	–	80	–	20
– privately placed	–	–	–	100	–	–	–	–
Subordinated liabilities and equity (including AT1 issuances)	61	39	–	–	61	39	–	–
	31	53	13	3	46	49	–	5
<b>Santander UK plc</b>								
Deposits by banks	33	67	–	–	22	78	–	–
Senior unsecured – public benchmark	12	49	39	–	–	–	–	–
– privately placed	3	1	93	3	–	–	–	–
Covered bonds	41	–	58	1	–	–	–	–
Securitisation and structured issuance	59	29	12	–	59	25	16	–
Term Funding Scheme	100	–	–	–	–	–	–	–
Subordinated liabilities	55	45	–	–	55	44	–	1
	39	21	39	1	56	32	12	–
<b>Other group entities</b>								
Deposits by banks	7	93	–	–	9	91	–	–
Certificates of deposit and commercial paper	31	68	1	–	35	48	17	–
Senior unsecured – public benchmark	–	–	–	–	13	41	46	–
– privately placed	22	59	19	–	9	9	79	3
Covered bonds	–	–	–	–	35	–	64	1
Securitisation and structured issuance	87	5	8	–	36	34	30	–
	41	55	4	–	26	24	50	–
<b>Total</b>	<b>39</b>	<b>30</b>	<b>30</b>	<b>1</b>	<b>33</b>	<b>26</b>	<b>40</b>	<b>1</b>

## Reconciliation of wholesale funding to the balance sheet

This table reconciles our wholesale funding to our balance sheet at 31 December 2016 and 2015.

	Funding analysis	Balance sheet line item						
		Deposits by banks	Deposits by customers <sup>(1)</sup>	Trading liabilities	Financial liabilities at fair value	Debt securities in issue	Subordinated liabilities	Share capital, other equity and non-controlling interests <sup>(2)</sup>
		£bn	£bn	£bn	£bn	£bn	£bn	£bn
<b>2016</b>								
Deposits by banks	0.7	0.3	–	0.4	–	–	–	–
Certificates of deposit and commercial paper	8.4	–	–	–	0.5	7.9	–	–
Senior unsecured – public benchmark	16.7	–	–	–	–	16.7	–	–
– privately placed	4.9	–	–	–	1.4	3.5	–	–
Covered bonds	15.2	–	–	–	–	15.2	–	–
Securitisation and structured issuance	9.6	2.1 <sup>(3)</sup>	0.5	–	–	7.0	–	–
Term Funding Scheme	4.5	4.5	–	–	–	–	–	–
Subordinated liabilities and equity	5.2	–	–	–	–	–	3.4	1.8
<b>Total wholesale funding</b>	<b>65.2</b>	<b>6.9</b>	<b>0.5</b>	<b>0.4</b>	<b>1.9</b>	<b>50.3</b>	<b>3.4</b>	<b>1.8</b>
Repos	8.8	–	–	8.8	–	–	–	–
Foreign exchange and hedge accounting	5.4	–	–	–	–	4.5	0.9	–
Other	9.8	2.9 <sup>(3)</sup>	–	6.4 <sup>(4)</sup>	0.5	–	–	–
<b>Balance sheet total</b>	<b>89.2</b>	<b>9.8</b>	<b>0.5</b>	<b>15.6</b>	<b>2.4</b>	<b>54.8</b>	<b>4.3</b>	<b>1.8</b>
<b>2015 (unaudited)</b>								
Deposits by banks	1.0	–	–	1.0	–	–	–	–
Certificates of deposit and commercial paper	7.2	–	–	–	–	7.2	–	–
Senior unsecured – public benchmark	13.4	–	–	–	–	13.4	–	–
– privately placed	6.0	–	–	–	2.0	4.0	–	–
Covered bonds	16.3	–	–	–	–	16.3	–	–
Securitisation and structured issuance	15.5	4.2 <sup>(3)</sup>	0.5	1.1	–	9.7	–	–
Subordinated liabilities and equity	5.3	–	–	–	–	–	3.5	1.8
<b>Total wholesale funding</b>	<b>64.7</b>	<b>4.2</b>	<b>0.5</b>	<b>2.1</b>	<b>2.0</b>	<b>50.6</b>	<b>3.5</b>	<b>1.8</b>
Repos	6.6	–	–	6.6	–	–	–	–
Foreign exchange and hedge accounting	0.3	–	–	–	–	(0.1)	0.4	–
Other	8.1	4.1 <sup>(3)</sup>	–	4.0 <sup>(4)</sup>	–	–	–	–
<b>Balance sheet total</b>	<b>79.7</b>	<b>8.3</b>	<b>0.5</b>	<b>12.7</b>	<b>2.0</b>	<b>50.5</b>	<b>3.9</b>	<b>1.8</b>

(1) This is included in our balance sheet total of £172,726m (2015: £163,232m).

(2) This is £14m (2015: £14m) fixed/floating rate non-cumulative callable preference shares, £235m (2015: £235m) Step-up Callable Perpetual Reserve Capital Instruments, £nil (2015: £7m) of Step-up Callable Perpetual Preferred Securities and £1,545m (2015: £1,545m) Perpetual Capital Securities (net of issuance costs). See Notes 36 and 37 to the Consolidated Financial Statements.

(3) Securitisation and structured issuance comprise of repurchase agreements. Other comprises of items in the course of transmission and other deposits, excluding the Term Funding Scheme. See Note 26 to the Consolidated Financial Statements.

(4) Short positions in securities and unsettled trades, cash collateral and short-term deposits. See Note 28 to the Consolidated Financial Statements.

As well as deposit and wholesale funding, we have access to the UK Government schemes included in the table below. For each of these schemes, eligible collateral includes all collateral that is eligible in the Bank of England's Discount Window Facility.

Scheme	Description
Term Funding Scheme (TFS)	The TFS aims to reinforce the transmission of Base Rate cuts to the interest rates actually faced by households and businesses by providing term funding to banks at rates close to Base Rate. The TFS allows participants to borrow central bank reserves in exchange for eligible collateral. It links the price and quantity of funding to net lending to UK households, the non-financial sector and non-bank credit providers over a specified period.
Funding for Lending Scheme (FLS)	The FLS is designed to boost lending to UK households and non-financial companies. It does this by giving funding to banks and building societies for an extended period – it links both the price and quantity of funding to the net UK non-financial sector lending over a specified period. The FLS lets participants borrow UK Treasury bills in exchange for eligible collateral in a drawdown window.
Contingent Term Repo Facility (CTRF)	The CTRF will be activated by the Bank of England in response to actual or prospective market-wide stress. It gives short-term liquidity to the market through monthly auctions using eligible collateral as security.
Indexed Long-Term Repo (ILTR)	The ILTR is aimed at banks, building societies and broker-dealers with a predictable need for liquid assets. The Bank of England offers funds via an ILTR operation once each calendar month, normally with a six-month maturity. Participants can borrow using eligible collateral as security.

## Term issuance

In 2016, our external term issuance (sterling equivalent) was:

	Sterling £bn	US Dollar £bn	Euro £bn	Other £bn	Total 2016 £bn	Total 2015 <sup>(1)</sup> £bn
<b>Santander UK Group Holdings plc</b>						
Senior unsecured – public benchmark	0.5	1.8	0.8	-	3.1	0.8
– privately placed	-	-	-	0.1	0.1	-
Subordinated debt and equity (including AT1 issuance)	-	-	-	-	-	1.8
	0.5	1.8	0.8	0.1	3.2	2.6
<b>Santander UK plc</b>						
Securitisations	0.3	0.3	-	-	0.6	1.0
Covered bonds	0.5	-	0.1	-	0.6	-
Term Funding Scheme	4.5	-	-	-	4.5	-
	5.3	0.3	0.1	-	5.7	1.0
<b>Other group entities</b>						
Securitisations	0.8	-	-	-	0.8	0.7
Covered bonds	-	-	0.8	-	0.8	1.4
Senior unsecured – public benchmark	-	1.4	-	-	1.4	4.6
– privately placed	0.1	0.3	0.6	-	1.0	1.8
	0.9	1.7	1.4	-	4.0	8.5
<b>Total gross issuances</b>	<b>6.7</b>	<b>3.8</b>	<b>2.3</b>	<b>0.1</b>	<b>12.9</b>	<b>12.1</b>

(1) The 2015 numbers in this table are unaudited.

### 2016 compared to 2015 (unaudited)

Our overall funding strategy remains to develop and sustain a diversified funding base. We also need to fulfil regulatory requirements as well as to support our credit ratings. As in 2015, the majority of our new issuance in 2016 was in the unsecured markets. 2016 presented a challenging market for issuance. In the first half of the year market sentiment was dominated by global economic growth concerns and fears centred around the Chinese economy and oil prices, resulting in weaker equity markets and a slump in bank capital. The UK's vote to leave the EU was followed by immediate market volatility, sterling depreciation and further spread widening. However, the effects on credit were short lived and by August spreads were back to the immediate pre-referendum levels and continued to tighten, ultimately ending up at January levels. In the face of geo-political and economic uncertainty, the Bank of England continued to provide support through further rounds of monetary stimulus, introducing the TFS and maintaining the low interest rate environment. The US election result generated much activity in the rates space but credit remained stable.

Taking advantage of the constructive market windows through 2016, we remained active in the wholesale markets. In addition, the TFS provides a useful source of low cost funding and we have utilised the scheme as part of our commitment to continue lending to UK individuals and business. In 2016, our term funding was £12.9bn (2015: £12.1bn), of which £8.4bn (2015: £10.3bn) was medium-term issuance:

- We issued six public senior unsecured securities, of which four were issued by the Company and downstreamed to our operating company, Santander UK plc. These four issuances from the Company included two USD SEC registered 5 year benchmarks totalling \$2.5bn, as well as a £500m 10 year and a €1bn 7 year transaction from the Company's €30bn Euro Medium Term Note Programme.
- The remaining two issuances were USD SEC registered 3 year securities out of Abbey National Treasury Services plc totalling \$2bn. With effect on and from 1 June 2016, Santander UK plc was substituted in place of Abbey National Treasury Services plc as principal obligor in respect of these issuances.
- We also issued residential mortgage-backed securities, asset-backed securities and two public covered bonds.

Maturities in 2016 were £13.5bn (2015: £12.3bn). At 31 December 2016, 67% (2015: 67%) of wholesale funding had a maturity of greater than one year, with an overall residual duration of 41 months (2015: 43 months). The total drawdown from the TFS was £4.5bn (2015: £nil) and £3.2bn (2015: £2.2bn) under FLS.

## Encumbrance (unaudited)

An asset is encumbered if it has been pledged as collateral against an existing liability. This means it is no longer available to secure funding, meet collateral needs or be sold to reduce future funding needs.

Being able to pledge assets as collateral is an integral part of a financial institution's operations. It includes:

- Asset securitisation or related structured funding
- Pledging collateral to support using payment or settlement systems
- Entering into derivatives, securities repurchase agreements and securities borrowing arrangements.

We do various things that lead to asset encumbrance. These include where we:

- Enter into securitisation, covered bonds, and repurchase agreements (including central bank programmes) to access medium and long-term funding
- Enter into short-term funding transactions. These include repurchase agreements, reverse repurchase agreements and stock borrowing to support our trading strategies
- Participate in payment and settlement systems
- Post collateral as part of derivatives activity.

We monitor our mix of secured and unsecured funding sources in our funding plan. We aim to use our available collateral efficiently to raise secured funding and to meet our other collateralised obligations.

Our biggest source of encumbrance is where we use our mortgage portfolio to raise funds via securitisation, covered bonds or other structured borrowing. We control our levels of encumbrance from these by setting a minimum level of unencumbered assets that must be available after factoring in:

- Our future funding plans
- Whether we can use our assets for our future collateral needs
- The impact of possible stress conditions
- Our current level of encumbrance.

## On-balance sheet encumbered and unencumbered assets

	Assets encumbered as a result of transactions with counterparties other than central banks				Other assets (comprising assets encumbered at the central bank and unencumbered assets)				Total	Total assets
	As a result of covered bonds	As a result of securitisations	Other	Total	Assets positioned at the central bank (i.e. pre-positioned plus encumbered)	Assets not positioned at the central bank				
						Readily available for encumbrance	Other assets capable of being encumbered	Cannot be encumbered		
£m	£m	£m	£m	£m	£m	£m	£m	£m	£m	
<b>2016</b>										
Cash and balances at central banks <sup>(1)(2)</sup>	-	-	600	600	370	16,137	-	-	16,507	17,107
Trading assets	-	-	13,582	13,582	-	2,807	13,646	-	16,453	30,035
Derivative financial instruments	-	-	-	-	-	-	-	25,471	25,471	25,471
Financial assets designated at fair value	-	-	-	-	-	1,463	677	-	2,140	2,140
Loans and advances to banks	-	-	115	115	-	1,030	3,207	-	4,237	4,352
Loans and advances to customers	20,234	19,996	25	40,255	23,801	96,741	18,137	20,799	159,478	199,733
Loans and receivables securities	-	-	-	-	-	257	-	-	257	257
Available-for-sale securities	-	-	937	937	-	9,624	-	-	9,624	10,561
Held-to maturity investments	-	-	1,747	1,747	-	4,901	-	-	4,901	6,648
Macro hedge of interest rate risk	-	-	-	-	-	-	-	1,098	1,098	1,098
Interests in other entities	-	-	-	-	-	-	-	61	61	61
Intangible assets	-	-	-	-	-	-	-	2,316	2,316	2,316
Property, plant and equipment	-	-	-	-	-	-	1,491	-	1,491	1,491
Retirement benefit assets	-	-	-	-	-	-	-	398	398	398
Other assets	-	-	-	-	-	-	-	1,473	1,473	1,473
<b>Total assets</b>	<b>20,234</b>	<b>19,996</b>	<b>17,006</b>	<b>57,236</b>	<b>24,171</b>	<b>132,960</b>	<b>37,158</b>	<b>51,616</b>	<b>245,905</b>	<b>303,141</b>

(1) Encumbered cash and balances at central banks include minimum cash balances we are required to hold at central banks for regulatory purposes.

(2) Readily realisable cash and balances at central banks are amounts held at central banks as part of our liquidity management activities.

	Assets encumbered as a result of transactions with counterparties other than central banks				Other assets (comprising assets encumbered at the central bank and unencumbered assets)				Total	Total assets
	As a result of covered bonds	As a result of securitisations	Other	Total	Assets positioned at the central bank (i.e. pre-positioned plus encumbered)	Assets not positioned at the central bank				
						Readily available for encumbrance	Other assets capable of being encumbered	Cannot be encumbered		
£m	£m	£m	£m	£m	£m	£m	£m	£m	£m	
<b>2015</b>										
Cash and balances at central banks <sup>(1)(2)</sup>	-	-	-	-	340	16,502	-	-	16,842	16,842
Trading assets	-	-	14,305	14,305	-	2,298	7,358	-	9,656	23,961
Derivative financial instruments	-	-	-	-	-	-	-	20,911	20,911	20,911
Financial assets designated at fair value	-	-	-	-	-	1,721	677	-	2,398	2,398
Loans and advances to banks	-	-	91	91	-	462	2,998	-	3,460	3,551
Loans and advances to customers	23,390	24,111	13	47,514	27,648	96,872	5,638	20,371	150,529	198,043
Loans and receivables securities	-	-	-	-	-	52	-	-	52	52
Available-for-sale securities	-	-	1,716	1,716	-	7,296	-	-	7,296	9,012
Macro hedge of interest rate risk	-	-	-	-	-	-	-	781	781	781
Interests in other entities	-	-	-	-	-	-	-	48	48	48
Intangible assets	-	-	-	-	-	-	-	2,231	2,231	2,231
Property, plant and equipment	-	-	-	-	-	-	1,597	-	1,597	1,597
Current tax assets	-	-	-	-	-	-	-	51	51	51
Retirement benefit assets	-	-	-	-	-	-	-	556	556	556
Other assets	-	-	-	-	-	-	-	1,375	1,375	1,375
<b>Total assets</b>	<b>23,390</b>	<b>24,111</b>	<b>16,125</b>	<b>63,626</b>	<b>27,988</b>	<b>125,203</b>	<b>18,268</b>	<b>46,324</b>	<b>217,783</b>	<b>281,409</b>

(1) Encumbered cash and balances at central banks include minimum cash balances we are required to hold at central banks for regulatory purposes.

(2) Readily realisable cash and balances at central banks are amounts held at central banks as part of our liquidity management activities.

Assets encumbered as a result of transactions with counterparties other than central banks mainly relate to funding we had secured against loans and advances to customers, and cash collateral in trading assets that we posted to meet margin needs on derivatives.

Unencumbered assets classified as readily available for encumbrance include cash and securities we hold in our eligible liquidity pool. They also include other unencumbered assets that give us a source of contingent liquidity. We do not rely on these extra unencumbered assets in our liquidity risk appetite, but we might use some of them in a time of stress. We can create liquidity by using them as collateral for secured funding or through outright sale.

Unencumbered assets that are not classified as readily available for encumbrance are mainly derivatives and loans and advances to customers and banks.

Loans and advances to customers are only classified as readily available if they are already in a form we can use to raise funding without any other actions on our part. This includes excess collateral that is already in a secured funding structure. It also includes collateral that is pre-positioned at central banks and is available for use in secured financing.

All other loans and advances are classified as not readily available, but some would still be suitable for use in secured funding structures.

## Encumbrance of customer loans and advances

We have issued prime retail mortgage-backed and other asset-backed securitised products to a diverse investor base through our mortgage-backed and other asset-backed funding programmes. For more on this, see Note 16 to the Consolidated Financial Statements.

We have raised funding with:

- Mortgage-backed notes, both issued to third parties and retained – the latter being central bank eligible collateral for funding purposes in other Bank of England facilities
- Other asset-backed notes.

We also have a covered bond programme. Under this, we issue securities to investors secured by a pool of residential mortgages.

For more on how our notes issued from secured programmes (securitisations and covered bonds) have been issued externally and also retained, and what we have used them for, see Notes 16 and 39 to the Consolidated Financial Statements.

## 2016 compared to 2015

Our level of encumbrance from external and internal issuance of securitisations and covered bonds decreased in 2016 as planned. This reflected our desire to shift new wholesale funding issuance away from the secured markets where possible. We expect our overall level of encumbrance to continue to decrease in 2017.

## CREDIT RATINGS (unaudited)

Independent credit rating agencies review our creditworthiness. They base their work on a wide range of business and financial attributes. These include risk management, capital strength, earnings, funding, liquidity, accounting and governance.

Santander UK Group Holdings plc	Standard & Poor's	Fitch	Moody's
<b>2016</b>			
Senior unsecured	BBB	A	Baa1
Outlook	Stable	Positive	Negative
Santander UK plc	Standard & Poor's	Fitch	Moody's
<b>2016</b>			
Senior unsecured	A	A	Aa3
Outlook	Negative	Positive	Negative
Short-term	A-1	F-1	P-1
Standalone	bbb+	baa1	a3

### 2016 compared to 2015

Following the results of the UK referendum on EU membership, Standard & Poor's (S&P) and Moody's changed the ratings outlook on most major UK banks due to the medium-term impact of political and market uncertainty.

S&P affirmed the long-term rating for Santander UK Group Holdings plc at BBB with a stable outlook. The long-term rating for Santander UK plc was affirmed at A, and outlook changed to negative from stable.

Moody's affirmed the rating for Santander UK Group Holdings plc, with a change to the senior unsecured outlook to stable. In December 2016, the senior unsecured and long-term issuer rating for Santander UK plc was upgraded to Aa3 from A1, with the outlook changed to negative from stable. The rating upgrade was a result of loss-absorbing capital issuance in 2016, with a negative outlook due to the expectation of a prolonged period of uncertainty in the UK.

On 7 February 2017, Fitch changed the ratings outlook for Santander UK Group Holdings plc and Santander UK plc to stable from positive, reflecting the expectation of weaker prospects for the UK banking sector following the UK referendum on EU membership.

### Contractual credit rating downgrade exposure (cumulative cash flow)

Our contractual funding and margin needs depend on the credit rating of Santander UK plc rather than the rating of Santander UK Group Holdings plc. This table shows the cash flow exposure of Santander UK plc to a credit rating downgrade:

	Cumulative cash outflow	
	One-notch downgrade £bn	Two-notch downgrade £bn
<b>2016</b>		
Securitisation derivatives	3.3	3.4
Contingent liabilities and derivatives margining	1.3	1.6
Total contractual funding or margin requirements	4.6	5.0
<b>2015</b>		
Securitisation derivatives	2.6	2.6
Contingent liabilities and derivatives margining	2.0	2.3
Total contractual funding or margin requirements	4.6	4.9

## Capital risk

### Overview (unaudited)

Capital risk is the risk that we do not have an adequate amount or quality of capital to meet our internal business objectives, regulatory requirements, market expectations and dividend payments, including AT1 coupons.

In this section, we set out how we are regulated by the PRA (as a UK authorised banking group) and the European Central Bank (ECB) as a member of Banco Santander. We also provide details of the Bank of England's 2016 stress testing exercise and an update on emerging rules.

We explain how we manage capital on a standalone basis as an autonomous subsidiary within Banco Santander.

We then analyse our capital resources and key capital ratios including our leverage and RWAs.

### Key metrics (unaudited)

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#### CET1 capital ratio of 11.6% (2015: 11.6%)

CET1 capital ratio remained at 11.6% in 2016, comfortably above the regulatory minimum. Steady capital generation and RWA management offset by long-term rates volatility impact on the defined benefit pension scheme accounting position. RWAs were up 2% to £87.6bn, with asset growth and the impact of market volatility, which increased credit and counterparty risk, partially offset by RWA management, including securitisation transactions.

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#### UK leverage ratio of 4.1% (2015: 4.0%)

Our ratio increased from 4.0% in 2015 and remained well above the regulatory minimum of 3.0%.

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#### Total capital resources increased to £15.2bn (2015: £14.9bn)

Capital resources increased with higher profits and steady capital generation, partially offset by long-term rates volatility on the accounting position of the defined benefit pension scheme.

## THE SCOPE OF OUR CAPITAL ADEQUACY

### Regulatory supervision

Santander UK Group Holdings plc is incorporated in the UK. For capital purposes, we are subject to prudential supervision by the following regulators:

- **PRA**: as a UK authorised banking group
- **ECB**: as a member of Banco Santander. The ECB supervises Banco Santander as part of the Single Supervisory Mechanism (SSM).

Although we are part of Banco Santander, we do not have any guarantees from our immediate and ultimate parent Banco Santander SA and we operate as an autonomous subsidiary. As we are regulated by the PRA, we have to meet the PRA capital requirements on a standalone basis. We also have to show the PRA that we can withstand capital stress tests without the support of our parent. Reinforcing our corporate governance framework, the PRA exercises oversight through its rules and regulations on the Board and senior management appointments.

Santander UK Group Holdings plc is the holding company of Santander UK plc and is the head of the Santander UK group for regulatory capital and leverage purposes. The basis of consolidation for our capital disclosures is the same one we use for our Consolidated Financial Statements.

#### **2016 compared to 2015** *(unaudited)*

In December 2016 the Bank of England laid out its plans for setting loss absorbing capacity requirements for large UK banks, including Santander UK. These requirements are applicable from 1 January 2020, and we currently estimate a transitional MREL recapitalisation requirement of £7bn, in terms of January 2017 Pillar 2A requirements.

We plan to meet our requirement largely through the issuance of senior unsecured debt from our holding company. This debt will then be downstreamed to the operating company in a compliant form. We have made good progress to date with £5.3bn of senior unsecured debt issued from our holding company to date.

## CAPITAL RISK MANAGEMENT

### Risk appetite

Our approach to capital management is centralised. We base it on the economic capital requirements of our business and what the regulators ask of us. We operate within the capital risk framework and appetite approved by our Board. This takes into account the commercial environment we operate in, our strategy for each of our material risks and the potential impact of any adverse scenarios or stresses on our capital position.

We decide how to allocate capital as part of our strategic planning. We base our decisions on the relative returns on capital using economic and regulatory capital measures and we balance the return on capital generated by our established retail presence in the UK with our plans to grow our corporate presence. We achieve the efficient utilisation of economic and regulatory capital through managing return on capital performance against targets, together with central capital management which includes the use of securitisations to reduce risk. The Board is responsible for capital management strategy and policy and ensuring that capital resources are appropriately monitored and controlled within internal and regulatory limits. Authority for capital management flows to the CEO and from him to specific individuals who are members of the Capital Committee.

As we do not benefit from any guarantees from our parent and we are an autonomous subsidiary, the Board (and some subsidiary boards) are responsible for managing, controlling and assuring capital risk. We quantify regulatory capital demand for credit, market, operational, pension obligation and securitisation risk in line with what the PRA requires of us.

The Capital Committee adopts a centralised capital management approach that is driven by Santander UK's corporate purpose and strategy. This approach takes into account the commercial and regulatory environment in which Santander UK operates, Santander UK's Risk Appetite, the management strategy for each of our material risks (including whether or not capital provides an appropriate risk mitigant) and the impact of appropriate adverse scenarios and stresses on our capital requirements. This approach is reviewed annually as part of the Santander UK ICAAP.

Decisions on the allocation of capital resources are conducted as part of Santander UK's strategic three year planning process based on the relative returns on capital using both economic and regulatory capital measures. Capital allocations are reviewed in response to changes in Risk Appetite and risk management strategy, changes to the commercial environment, changes in key economic indicators or when additional capital requests are received. This combination of regulatory and economic capital ratios and limits, internal buffers and restrictions, together with the relevant costs of differing capital instruments and a consideration of the various other capital management techniques are used to shape the most cost-effective structure to fulfil our capital needs.



## Risk measurement

We apply Banco Santander SA's approach to capital measurement and risk management for CRD IV. As a result, Santander UK Group Holdings plc is classified as a significant subsidiary of Banco Santander SA. For more on the CRD IV risk measurement of our exposures, see Banco Santander SA's Pillar 3 report. You can also find more on capital in our Additional Capital and Risk Management Disclosures on [www.santander.co.uk](http://www.santander.co.uk).

### Key metrics (unaudited)

The main metrics we use to measure capital risk are:

Key risk metrics	Description
CET1 capital ratio	Common Equity Tier 1 capital as a percentage of risk-weighted assets.
Total capital ratio	CRD IV end-point Tier 1 capital divided by risk-weighted assets.
UK leverage ratio	CRD IV end-point Tier 1 capital divided by regulatory exposure.

### Stress testing (unaudited)

We plan for severe periods of stress and we set out what action we would take if an extremely severe period of stress threatened our viability and solvency. This could include suspending dividends, selling assets, reducing some business activity and issuing more capital.

On an ongoing basis, and in accordance with the latest ICAAP review, we forecast our regulatory and internal capital requirements based on the approved capital volumes allocated to business units as part of our corporate planning process. Each year we create a capital plan, as part of our ICAAP. We forecast our regulatory and internal capital needs and capital resources based on our medium-term business plan. We share our ICAAP document with the PRA. The PRA then informs us of how much capital (Pillar 2A), and of what quality, it thinks we should hold in addition to Pillar 1 requirements. At 31 December 2016, the PRA's Pillar 2A CET1 capital requirement was 2.2% of RWAs (2015: 2.0%), which represents 56% (2015: 56%) of the total Pillar 2A capital requirement of 3.9% RWAs (2015: 3.6%). From 1 January 2017 the PRA's Pillar 2A CET1 requirement will increase to 2.8% of RWAs, which represents 56% of the total Pillar 2A capital requirement of 4.9% of RWAs.

Alongside this plan, we develop a series of macroeconomic scenarios to stress test our capital requirements and confirm that we have adequate regulatory capital resources to meet our projected and stressed regulatory capital requirement and to meet our obligations as they fall due. Internally assigned buffers augment the various regulatory minimum capital criteria. We hold buffers to ensure there is sufficient time for management actions to be implemented against unexpected movements.

The latest PRA stress test results were released on 30 November 2016. We significantly exceeded the PRA's stress test CET1 threshold requirement of 7.3%, with a stressed CET1 ratio of 9.9%. Additionally, we exceeded the leverage threshold requirement of 3.0%, with a stressed leverage ratio of 3.6% after allowed management actions. We were the most resilient of the UK banks with a maximum draw down of 170 basis points on our CET1 ratio. The outcome of the stress test underlines the quality and strength of our UK-based balance sheet as well as our strong risk management practices. The Bank of England's CET1 hurdle rate comprises the CRR Pillar 1 minimum of 4.5% and the Pillar 2A CET1 minimum of 2.8%. The latter minimum came into effect on 1 January 2017 and represents an increase of 0.6 percentage points over the previous Pillar 2A CET1 minimum of 2.2%, which was applicable until 31 December 2016.

## Risk mitigation

We manage capital transferability between our subsidiaries in line with our business strategy, our risk and capital management policies, and UK laws and regulations. There are no legal restrictions on us moving capital resources promptly, or repaying liabilities, between the Company and its subsidiaries.

### Our approach to capital risk

- **Strategic capital risk management** – each year we create a capital plan, as part of our ICAAP. We forecast our regulatory and internal capital needs and capital resources based on our medium-term business plan. We also stress test our capital needs and resources using a set of macroeconomic scenarios.
- **Short-term, tactical capital risk management** – we monitor and report regularly against our capital plan to identify any change in business performance that might affect our capital. Every month, we also review the economic assumptions we use to create and stress test our capital plan. We do this to identify any potential reduction in our capital.
- **Allocating capital resources** – we decide how to allocate capital as part of our strategic planning. We base our decisions on the relative returns on capital using economic and regulatory capital measures.
- **Planning for severe periods of stress** – we set out what action we would take if an extremely severe period of stress threatened our viability and solvency. This could include suspending dividends, selling assets, reducing some business activity and issuing more capital.

## Risk monitoring and reporting

We monitor and report regularly against our capital plan to identify any change in business performance that might affect our capital. Every month, we also review the economic assumptions we use to create and stress test our capital plan. We do this to identify any potential reduction in our capital.

## CAPITAL RISK REVIEW

### Capital resources (unaudited)

#### Key capital ratios

The tables below are consistent with our regulatory filings for 2016 and 2015. Our key capital ratios were:

	Santander UK Group Holding plc		Santander UK plc	
	2016 %	2015 %	2016 %	2015 %
CET1 capital ratio	11.6	11.6	11.6	11.6
AT1	1.8	1.8	1.8	1.8
Grandfathered Tier 1	0.5	0.6	0.8	0.8
Tier 2	3.4	3.4	4.3	4.0
Total capital ratio	17.3	17.4	18.5	18.2

The total capital difference between Santander UK Group Holdings plc and Santander UK plc was due to the recognition of minority interests.

The total subordination available to Santander UK plc bondholders was 18.5% (2015: 18.2%) of RWAs.

#### 2016 compared to 2015

The CET1 capital ratio remained at 11.6% at 31 December 2016 (2015: 11.6%), with steady capital generation and RWA management offset by long-term rates volatility impact on the defined benefit pension scheme accounting position.

Our total capital ratio decreased to 17.3% at 31 December 2016 (2015: 17.4%), due to the transitional impact of the CRD IV Minority Interest and grandfathering rules.

### Regulatory capital resources

The tables below are consistent with our regulatory filings for 2016 and 2015. We manage our capital on a CRD IV basis. During the years ended 31 December 2016 and 2015, we held capital over and above our regulatory requirements, and managed internal capital allocations and targets in accordance with our capital and risk management policies. This table shows our regulatory capital.

	2016 £m	2015 £m
<b>CET1 capital</b>	10,206	9,991
<b>AT1 capital</b>	2,033	2,088
<b>Tier 1 capital</b>	12,239	12,079
<b>Tier 2 capital</b>	2,955	2,849
<b>Total regulatory capital</b>	15,194	14,928

#### AT1 capital

These are preference shares and innovative/hybrid Tier 1 securities. None of the instruments we issued before 1 January 2014 fully meet the CRD IV AT1 capital rules, which apply from that date. These instruments will be phased out by CRD IV rules which restrict their recognition as capital. The £750m Fixed Rate Reset Perpetual Additional Tier 1 Capital Securities (net of issuance costs) and the £800m Perpetual Capital Securities we issued since then fully meet the CRD IV AT1 capital rules.

#### Tier 2 capital

These are fully CRD IV eligible Tier 2 instruments and grandfathered Tier 2 instruments whose recognition as capital is being phased out under CRD IV.

## Analysis of regulatory capital

This table provides an analysis of our regulatory capital.

	2016	2015 <sup>(1)</sup>
	£m	£m
<b>Common Equity Tier 1 (CET1) capital instruments and reserves:</b>		
– Capital instruments	7,060	7,060
– Retained earnings	6,556	6,352
– Accumulated other reserves and non-controlling interests	674	449
<b>CET1 capital before regulatory adjustments</b>	<b>14,290</b>	<b>13,861</b>
<b>CET1 regulatory adjustments:</b>		
– Additional value adjustments	(105)	(98)
– Goodwill (net of tax)	(1,801)	(1,802)
– Other intangibles	(482)	(397)
– Fair value reserves related to gains or losses on cash flow hedges	(471)	(254)
– Negative amounts resulting from the calculation of regulatory expected loss amounts	(690)	(670)
– Gains or losses on liabilities valued at fair value resulting from changes in own credit standing	(66)	(72)
– Deferred tax assets that rely on future profitability excluding timing differences	(5)	(8)
– Defined benefit pension fund assets	(297)	(416)
– Dividend accrual	(17)	(18)
– Deduction for non-controlling interests	(150)	(135)
<b>Total regulatory adjustments to CET1</b>	<b>(4,084)</b>	<b>(3,870)</b>
<b>CET1 capital</b>	<b>10,206</b>	<b>9,991</b>
<b>Additional Tier 1 (AT1) capital instruments:</b>		
– Capital instruments	1,545	1,545
– Amount of qualifying items subject to phase out from AT1	721	708
<b>AT1 capital before regulatory adjustments</b>	<b>2,266</b>	<b>2,253</b>
AT1 regulatory adjustments:		
– Deductions for instruments issued by subsidiary undertakings	(233)	(165)
<b>Total regulatory adjustments to AT1</b>	<b>(233)</b>	<b>(165)</b>
<b>AT1 capital</b>	<b>2,033</b>	<b>2,088</b>
<b>Tier 1 capital</b>	<b>12,239</b>	<b>12,079</b>
<b>Tier 2 capital instruments:</b>		
– Capital instruments	2,991	2,547
– Amount of qualifying items subject to phase out from Tier 2	781	834
<b>Tier 2 capital before regulatory adjustments</b>	<b>3,772</b>	<b>3,381</b>
Tier 2 regulatory adjustments:		
– Deductions for instruments issued by subsidiary undertakings	(817)	(532)
<b>Total regulatory adjustments to Tier 2</b>	<b>(817)</b>	<b>(532)</b>
<b>Tier 2 capital</b>	<b>2,955</b>	<b>2,849</b>
<b>Total regulatory capital</b>	<b>15,194</b>	<b>14,928</b>

(1) The 2015 numbers in this table are unaudited.

### CET1 regulatory adjustments

These are adjustments to CET1 capital required by CRD IV.

### AT1 and Tier 2 regulatory adjustments

These are adjustments to AT1 capital required by CRD IV. They relate to deductions for instruments issued by subsidiary undertakings.

## Movements in regulatory capital (unaudited)

This table shows movements in our regulatory capital:

	2016
	£m
<b>CET1 capital</b>	
Opening amount	9,991
– Retained earnings	204
– Other reserves and non-controlling interests	225
– Additional value adjustments	(7)
– Goodwill (net of tax)	1
– Other intangibles	(85)
– Fair value reserves related to gains and losses on cash flow hedges	(217)
– Negative amounts resulting from the calculation of regulatory expected loss amounts	(20)
– Gains or losses on liabilities valued at fair value resulting from changes in own credit standing	6
– Deferred tax assets that rely on future profitability excluding timing differences	3
– Defined benefit pension fund assets	119
– Dividend accrual	1
– Deductions for non-controlling interests	(15)
Closing amount	10,206
<b>AT1 capital</b>	
Opening amount	2,088
– Capital instruments	–
– Amount of qualifying items subject to phase out from AT1	13
– Deductions for instruments issued by subsidiary undertakings	(68)
Closing amount	2,033
<b>Tier 2 capital</b>	
Opening amount	2,849
– Capital instruments	444
– Amount of qualifying items subject to phase out from Tier 2	(53)
– Deductions for instruments issued by subsidiary undertakings	(285)
Closing amount	2,955
<b>Total regulatory capital</b>	<b>15,194</b>

### 2016 compared to 2015

We complied with the PRA's capital adequacy rules throughout 2016 and 2015. In 2016, our CET1 capital increased by £215m to £10,206m, with higher profits and steady capital generation, partially offset by long-term rates volatility on the accounting position of the defined benefit pension scheme.

In 2015, our CET1 capital increased by £235m to £9,991m. This was largely due to profits for the year attributable to equity holders of the parent of £914m, less interim ordinary dividends of £416m. In 2015, the increase in our AT1 capital was due to the issuance of £745m of Fixed Rate Reset Perpetual Additional Tier 1 Capital Securities (net of issuance costs).

The latest PRA stress test results were released on 30 November 2016. We significantly exceeded the PRA's stress test CET1 capital ratio threshold requirement of 7.3%, with a stressed CET1 capital ratio of 9.9%. Additionally, we exceeded the leverage threshold requirement of 3.0%, with a stressed leverage ratio of 3.6% after allowed management actions. The outcome of the stress test underlines the quality of our UK-based balance sheet as well as our strong risk management practices.

The PRA stress test focused on the resilience of UK banks to a synchronised downturn in global economies, particularly those in developing markets. It also included a severe stress scenario for the UK property market, coupled with rising unemployment and the Base Rate remaining at 0% for five years. There were also conduct and market risk stresses layered on top of the economic stress.

## Regulatory leverage (unaudited)

The CRD IV rules include proposals to use a leverage ratio to complement risk-based capital ratios. The rules to calculate the leverage ratio have now been set in the UK by the PRA. We also have to meet a minimum level for the end-point Tier 1 leverage ratio under rules set by the PRA.

The table below shows our leverage ratio, which we calculated using the rules set by the PRA. Our ratio was greater than the minimum of 3.0% at 31 December 2016 and 2015.

	2016 £m	2015 £m
Regulatory exposure	289,684	284,953
End-point Tier 1 capital	11,751	11,536
UK leverage ratio <sup>(1)</sup>	4.1%	4.0%

(1) Previously known as the PRA end-point Tier 1 leverage ratio.

Under the PRA rules, we adjust our total assets per the Consolidated Balance Sheet to calculate our regulatory exposure for leverage purposes. We do this as follows:

	2016 £m	2015 £m
Total assets per the Consolidated Balance Sheet	303,141	281,409
Derivatives netting and potential future exposure	(14,666)	(12,214)
Securities financing current exposure add-on	4,356	3,356
Removal of IFRS netting	1,550	1,718
Removal of qualifying central bank claims	(17,104)	–
Commitments calculated in accordance with Basel Committee Leverage Framework	15,076	13,285
CET1 regulatory adjustments	(2,669)	(2,601)
	289,684	284,953

The adjustments are:

- **Derivatives netting and potential future exposure:** where netting is allowed to calculate RWAs for derivatives, it is also allowed for leverage purposes. This is partially offset by including the PFE we use to calculate RWAs
- **Securities financing current exposure add-on:** we include an add-on for securities financing transactions to show current exposure for leverage purposes
- **Removal of IFRS netting:** where netting of assets and liabilities is allowed under IFRS, but not under the Basel rules, we remove it for leverage purposes
- **Removal of qualifying central banks claims:** permitted under the recommendation of the Financial Policy Committee on 25 July 2016, under CRD IV rules the exposure measure does not allow the removal of qualifying central bank deposits or claims
- **Commitments calculated in accordance with Basel Committee Leverage Framework:** we add the gross value of undrawn commitments for leverage purposes after we apply regulatory credit conversion factors
- **CET1 regulatory adjustments:** where we have deducted assets from CET1, they can be deducted for leverage purposes.

## Distributable items (unaudited)

At 31 December 2016, Santander UK Group Holdings plc had distributable items under CRD IV of £4,212m (2015: £4,215m).

Movements in distributable items during the year/period ended 31 December 2016 and 2015 were:

	Year ended 31 December 2016 £m	Period <sup>(1)</sup> ended 31 December 2015 £m
Distributable items at start of year/period	4,215	4,208
Dividends approved since start of year/period:		
– Additional Tier 1 Capital Securities	(111)	(104)
– Tax on above item	22	21
– Ordinary shares	(593)	(416)
Dividends receivable since start of year/period:		
– Investment in AT1 Capital Securities	110	103
– Tax on above item	(22)	(22)
– Investment in ordinary shares of subsidiary	593	427
Other income statement items for the year/period (Company)	(2)	(2)
Distributable items at end of year/period <sup>(2)</sup>	4,212	4,215

(1) The start of the period is 25 March 2015, when the Company became a publicly listed company.

(2) Distributable items are equivalent to distributable profits under the UK Companies Act 2016.

## Risk-weighted assets (unaudited)

The tables below are consistent with our regulatory filings for 2016 and 2015.

RWAs by risk	2016 £bn	2015 £bn
Credit risk	70.6	71.0
Counterparty risk	6.1	5.1
Market risk	3.5	2.8
Operational risk	7.4	6.9
	<b>87.6</b>	<b>85.8</b>

RWAs by segment	2016 £bn	2015 £bn
Retail Banking	43.6	44.3
Commercial Banking	20.4	19.0
Global Corporate Banking	16.9	15.4
Corporate Centre	6.7	7.1
	<b>87.6</b>	<b>85.8</b>

### 2016 compared to 2015

RWAs increased by £1.8bn to £87.6bn (2015: £85.8bn) from asset growth and the impact of market volatility. The impact of asset growth on credit and counterparty risk has been partially offset by RWA management, including securitisation transactions.

Retail Banking RWAs decreased by £0.7bn to £43.6bn (2015: £44.3bn). Commercial Banking RWAs increased by £1.4bn to £20.4bn (2015: £19.0bn), with asset growth, and in part due to a model recalibration in one of our Commercial Banking portfolios.

Global Corporate Banking RWAs increased by £1.5bn to £16.9bn (2015: £15.4bn), and were significantly impacted by market volatility which increased credit and counterparty risk. RWAs attributable to customer loans equated to £7.5bn (2015: £7.8bn), with asset growth offset by capital management.

Corporate Centre RWAs decreased by £0.4bn to £6.7bn (2015: £7.1bn), with the reduction in non-core customer loans and the sale of our Visa Europe Limited shareholding, partially offset by the impact of higher market volatility on counterparty credit risk. RWAs attributable to non-core customer loans amounted to £1.3bn (2015: £1.5bn).

### Exposure and RWAs by division and risk

The table on the next page analyses RWAs by division and risk. We show the balance sheet amount, the equivalent regulatory exposure, the risk-weighting we apply to those exposures, and the resulting RWAs.

The main differences between our balance sheet and our regulatory exposures are:

- For secured lending in Retail Banking, and for Commercial Banking and Corporate Centre customer assets, the exposure is larger. This is because it includes undrawn credit facilities. We use a credit conversion factor (CCF) to adjust for them
- For counterparty risk, the exposure is smaller. This is because repurchase, reverse repurchase, securities financing and derivative transactions are shown net of any collateral and netting agreements
- For liquid assets, the exposure is smaller. This is because reverse repurchase transactions are shown net of collateral received
- For other assets, the exposure is smaller. This is because derivatives that hedge debt issuances are shown net of any collateral and netting agreements
- Intangible assets are deducted from capital resources, so they are not included in the RWAs.

We use CRD IV to calculate our capital. We also use the Retail IRB and AIRB approaches for our credit portfolios. Residential lending capital requirements include securitised mortgages. We calculate operational risk RWAs using the standardised approach. We base it on three-year average income.

In the table below, regulatory exposure is the EAD calculated in accordance with CRD IV and related PRA supervisory statements. EAD for customer loans includes undrawn credit facilities and adjusted for a credit conversion factor. We have calculated EAD for repo, reverse repo, securities financing and derivative transactions net of any associated collateral. We include regulatory adjustments and potential future exposure (PFE) elements if it is appropriate.

	Regulatory exposure				Risk-weighting applied				RWAs		
	Balance sheet £bn	Standardised approach £bn	IRB approach £bn	Total £bn	Standardised approach %	IRB approach %	Total %	Standardised approach £bn	IRB approach £bn	Total £bn	
<b>2016</b>											
<b>Retail Banking</b>											
- Secured lending	154.3	-	163.4	163.4	100.0	15.6	15.6	-	25.5	25.5	
- Unsecured lending	14.3	10.7	8.5	19.2	72.8	56.6	65.6	7.8	4.8	12.6	
- Operational risk	-	-	-	-	-	-	-	5.5	-	5.5	
<b>Commercial Banking</b>											
- Customer assets	19.4	9.7	13.0	22.7	118.4	61.7	86.0	11.5	8.0	19.5	
- Operational risk	-	-	-	-	-	-	-	0.9	-	0.9	
<b>Global Corporate Banking</b>											
- Credit risk	5.7	5.1	5.0	10.1	74.5	60.0	67.3	3.8	3.0	6.8	
- Counterparty risk	36.2	4.4	5.7	10.1	75.0	43.9	57.4	3.3	2.5	5.8	
- Market risk <sup>(1)</sup>	-	-	-	-	-	-	-	3.4	-	3.4	
- Operational risk	-	-	-	-	-	-	-	0.9	-	0.9	
<b>Corporate Centre</b>											
- Customer assets <sup>(2)</sup>	6.5	1.2	6.0	7.2	61.5	12.6	20.6	0.7	0.8	1.5	
- Counterparty risk	2.9	-	3.7	3.7	-	8.3	8.3	-	0.3	0.3	
- Eligible liquid assets <sup>(3)</sup>	36.0	29.3	-	29.3	-	-	-	-	-	-	
- Market risk <sup>(1)</sup>	-	-	-	-	-	-	-	0.1	-	0.1	
- Operational risk	-	-	-	-	-	-	-	0.1	-	0.1	
Intangible assets and securitisation deductions	2.3	-	-	-	-	-	-	-	-	-	
Other assets <sup>(4)</sup>	25.5	11.1	3.2	14.3	37.9	15.6	32.9	4.2	0.5	4.7	
	303.1	71.5	208.5	280.0				42.2	45.4	87.6	
<b>2015</b>											
<b>Retail Banking</b>											
- Secured lending	152.8	0.1	162.7	162.8	83.6	15.5	15.6	0.1	25.3	25.4	
- Unsecured lending	14.2	11.1	8.5	19.6	79.3	58.8	70.4	8.8	5.0	13.8	
- Operational risk	-	-	-	-	-	-	-	5.1	-	5.1	
<b>Commercial Banking</b>											
- Customer assets	18.7	8.9	12.3	21.2	116.9	62.6	85.4	10.4	7.7	18.1	
- Operational risk	-	-	-	-	-	-	-	0.9	-	0.9	
<b>Global Corporate Banking</b>											
- Credit risk	5.5	5.1	4.9	10.0	96.1	53.1	75.0	4.9	2.6	7.5	
- Counterparty risk	26.3	3.9	5.6	9.5	41.0	50.0	46.3	1.6	2.8	4.4	
- Market risk <sup>(1)</sup>	-	-	-	-	-	-	-	2.7	-	2.7	
- Operational risk	-	-	-	-	-	-	-	0.8	-	0.8	
<b>Corporate Centre</b>											
- Customer assets <sup>(2)</sup>	7.4	1.2	7.5	8.7	66.1	8.0	16.3	0.8	0.6	1.4	
- Counterparty risk	2.3	-	0.6	0.6	-	-	-	-	0.5	0.5	
- Eligible liquid assets <sup>(3)</sup>	34.2	22.4	-	22.4	-	-	-	-	-	-	
- Market risk <sup>(1)</sup>	-	-	-	-	-	-	-	0.1	-	0.1	
- Operational risk	-	-	-	-	-	-	-	0.1	-	0.1	
Intangible assets and securitisation deductions	2.2	-	-	-	-	-	-	-	-	-	
Other assets <sup>(4)</sup>	17.8	10.2	2.8	13.0	45.3	14.1	38.6	4.6	0.4	5.0	
	281.4	62.9	204.9	267.8				40.9	44.9	85.8	

(1) We calculate market risk RWAs using both the internal model-based and standardised approaches. We have described this in more detail in the 'Market risk' section of the Risk review.

(2) Mostly Social Housing.

(3) We include reverse repurchase agreements collateralised by eligible sovereign securities.

(4) We have not allocated segmentally the balance sheet amounts of other assets, although we have allocated the RWAs to Corporate Centre. The RWAs cover credit risk, market risk and operational risk.

## Pension risk (unaudited)

### Overview

Pension risk is the risk caused by our contractual or other liabilities with respect to a pension scheme (whether established for our employees or those of a related company or otherwise). It also refers to the risk that we will need to make payments or other contributions with respect to a pension scheme due to a moral obligation or for some other reason.

In this section, we explain how we manage pension risk, including how we mitigate the risk.

### Key metrics

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#### Deficit at Risk increased to £1,688m (2015: £1,420m)

The Deficit at Risk increased to £1,688m due to significant falls in long-term interest rates in 2016 that resulted in a higher estimated liability value and widened the gap between Scheme assets and liabilities. This was partially offset by higher interest rate hedging levels in the Scheme following the risk management action undertaken in 2016.

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#### Funded defined benefit scheme accounting surplus reduced to £175m (2015: £483m)

The net accounting surplus of the funded defined benefit pension schemes reduced to £175m. This was due to an increase in liabilities caused mainly by a fall in high grade corporate bond rates, partly offset by strong asset performance, and by changes in our discount and inflation rate methodology assumptions.



## OUR KEY PENSION RISKS

### Definition

Pension risk is one of our key financial risks and arises mainly because Santander UK plc is the sponsor of the Santander (UK) Group Pension Scheme (the Scheme), a defined benefit scheme. Our risk is that over the long-term the Scheme's assets, together with future returns and any additional future contributions, might not be sufficient to meet liabilities as they fall due. Where the value of the Scheme's assets is lower than the Scheme's liabilities, we could have to (or might choose to) make extra contributions. We might also need to hold more capital to reflect this risk.

### Sources of risk

The key pension risk factors the Scheme is exposed to are the following:

- Investment risk
- Interest rate risk
- Longevity risk
- Inflation risk

The Scheme liabilities and their value mainly vary with changes in long-term interest rates, reflected in changes in the reference bond yield, and inflation. In addition, due to the long-term nature of the obligation, the value of the Scheme is also impacted by changes to the longevity (i.e. the mortality) of Scheme members over time as well as changes in their future salaries, and legislation. The Scheme liabilities are mainly in respect of current and past employees and are expected to stretch beyond 2080, with an average duration of 21 years. The Scheme assets are subject to investment risk and mainly vary with changes in interest rates, inflation expectations, credit spreads, exchange rates and equity and property prices.

Both our accounting and regulatory capital positions can be sensitive to changes in key economic data and assumptions used in our valuation methodologies. These include the assumptions used in our discount, inflation and mortality rates.

For more details on the size of our defined benefit pension schemes, as well as the nature of these risks, see Note 34 to the Consolidated Financial Statements, which includes a sensitivity analysis showing the key actuarial assumptions that our defined benefit pension scheme accounting position is exposed to.

In addition to our defined benefit schemes we also have a defined contribution plan for certain employees. This carries far less market risk exposure for us as it places the responsibility for choosing investments directly with employees. However, we remain exposed to operational and reputational risks. To manage these risks, we monitor the performance of defined contribution investment funds and we engage with our people to ensure they are given enough information about the options available to them.

## PENSION RISK MANAGEMENT

### Scheme governance

The Scheme operates under a trust deed. The corporate trustee, Santander (UK) Group Pension Trustee Limited (the Trustee) is a wholly owned subsidiary of the Santander UK group. It delegates investment decisions to the board of Santander (CF) Trustee Limited (referred to as the Common Fund Trustee Board). It is a private limited company owned by six Trustee directors, three appointed by Santander UK plc and three by the Trustee. The Common Fund Trustee Board was created in 2008 to make investment decisions on behalf of the Trustee, improving the investment decision making process. It meets on a monthly basis as the primary forum for both the Trustee and us to propose, discuss, analyse and agree investment and risk management strategies.

In addition to reviewing our pension risk appetite and approving actuarial valuations, the Santander UK Executive level Pensions Committee also discusses and forms views on the Scheme's investment strategy before the Common Fund Trustee Board meetings. Whilst working together for the benefit of our past and current employees, our responsibilities are clearly segregated from those of the Trustee.

### Risk appetite

Our appetite for pension risk is reviewed by the Pensions Committee at least once a year before being sent to the Board for approval. We ensure that our risk appetite is a key consideration in all decisions and risk management activities related to the Scheme.

We calculate risk metrics on both a technical provisions (funding) basis and an accounting basis (measured according to IAS 19 'Employee Benefits'). We manage and hedge pension risk on the funding basis. However, we also consider the impact on the accounting valuation basis. Both the funding and the accounting bases are key inputs into our capital calculations.

## Risk measurement

Our key risk metrics include:

Key risk metrics	Description
Deficit at Risk	We use a VaR and stress testing framework to model the assets and liabilities of the Scheme to show the potential deterioration in the current position. This ensures we adequately capture the risks, diversification benefits and liability matching characteristics of the obligations and investments of the Scheme. We use a time period of 1 year and a 95% confidence interval in our VaR model.
Required Return	This estimates the return required per annum from the assets for the Scheme to reach a pre-defined surplus target by a fixed date in the future. The metric therefore provides a gauge on how much investment return is needed to close any funding deficit within a defined timeframe following the current contribution schedule.
CET1 Deduction Volatility	This measures the potential for capital volatility due to the deduction to capital relating to pensions.

Our stress testing examines the behaviour of the Scheme assets and liabilities in response to a range of deterministic financial and demographic shocks. We incorporate the results, and their impact on our balance sheet, income statement and capital position, into our overall enterprise wide stress test results. We perform internal forward-looking stress testing on a monthly basis and historic stress testing on a quarterly basis. We also perform stress tests to satisfy the requests of regulators such as the PRA, including for ICAAPs and PRA stress tests.

## Risk mitigation

The key tools we use to mitigate pension risk are:

Key tools	Description
Investment strategies	<p>The Trustee of the Santander (UK) Group Pension Scheme has developed the following investment principles:</p> <ul style="list-style-type: none"> <li>— To maintain a portfolio of suitable assets of appropriate quality, suitability and liquidity which will generate income and capital growth to meet, together with new contributions from members and the employers, the cost of current and future benefits which the pension scheme provides, as set out in the trust deed and rules</li> <li>— To limit the risk of the assets failing to meet the liabilities, over the long term and on a shorter-term basis as required by prevailing legislation</li> <li>— To invest in a manner appropriate to the nature and duration of the expected future retirement benefit payments</li> <li>— To minimise the long-term costs of the pension scheme by maximising the return on the assets whilst having regard to the objectives shown above.</li> </ul> <p>The assets of the funded plans are held independently of the Santander UK group's assets in separate trustee administered funds. Investment strategy across the Scheme remains under regular review.</p> <p>The Trustee invests the Scheme assets in a diversified portfolio of UK and overseas equities, corporate and government bonds, property, infrastructure development opportunities and other assets.</p>
Hedging strategies	The Trustee also maintains a hedging strategy to mitigate inflation and interest rate risks. Any hedging decisions are made, after agreement in principle, with the Trustee and executed by the Common Fund Trustee Board after consultation with us. This includes investing in suitable fixed income and inflation-linked assets, and entering into inflation and interest rate swaps.
Other mitigants	<p>We continue to mitigate pension risk in other ways. For example:</p> <ul style="list-style-type: none"> <li>— In 2002, the Scheme was closed to new employees</li> <li>— In 2008, the Santander UK Common Fund Trustee was created to make investment and hedging decisions on behalf of the Trustee, improving the investment decision making process</li> <li>— In 2010 the cap applied to future pension increases for active members was lowered</li> <li>— From 1 March 2015, a new cap on pensionable pay increases of 1% each year was applied to colleagues in the Scheme.</li> </ul>

## Risk monitoring and reporting

We monitor pension risk on a monthly basis and report on our metrics at Executive Risk Control Committee, Pensions Committee and also, where certain thresholds are exceeded (or likely to be), to the Board Risk Committee and the Board in accordance with our pension risk appetite. Senior management will then decide what, if any, remedial action should be recommended, which is then discussed with the Trustee.

## PENSION RISK REVIEW

### 2016 compared to 2015

#### Risk monitoring and measurement

In 2016, the Deficit at Risk increased to £1,688m (2015: £1,420m). This was mainly due to significant falls in long-term interest rates that resulted in a higher estimated liability value and widened the gap between Scheme assets and liabilities. This was partially offset by higher interest rate hedging levels in the Scheme following the risk management action undertaken in 2016.

During 2016 Santander UK plc asked the Trustee to increase interest rate hedging to reduce the overall level of risk in the Scheme. As a result, at 31 December 2016 and on a funding basis, the interest rate hedging ratio had increased to 56% (2015: 50%). On an accounting basis the interest rate hedging ratio was 72% (2015: 64%). This change has reduced the potential volatility in Deficit at Risk caused by changes in long-term interest rates and has partially offset the impact of the falls in long-term interest rates in the year. The inflation hedging ratio of the Scheme on a funding basis was 62% (2015: 65%) and on an accounting basis was 94% (2015: 99%).

We continue to focus on achieving the right balance between risk and reward. In 2016, portfolio management yielded positive performance mainly from index-linked gilts, interest rate derivatives, real estate and equities. Our long-term objective is to reduce the risk of the Scheme and eliminate the deficit on a funding valuation basis. The triennial funding valuation commenced as at 31 March 2016. Negotiations are still ongoing with the Trustee, the outcome of which may impact our definition of long-term goals, the risk profile and our future contributions.

#### Accounting position

During 2016, the accounting surplus of the Scheme and other funded arrangements reduced, with sections in surplus (retirement benefit assets) of £398m at 31 December 2016 (2015: £556m) and sections in deficit (retirement benefit obligations) of £223m at 31 December 2016 (2015: £73m). The overall position was a £175m surplus at 31 December 2016 (2015: £483m surplus). In addition there were unfunded defined benefit scheme liabilities of £39m at 31 December 2016 (2015: £37m). The reduction in the overall position in 2016 was due to an increase in liabilities caused mainly by a fall in high grade corporate bond rates, which drive the discount rate, without a similar fall in inflation. This was partially offset by strong asset performance and changes in our discount rate and inflation rate assumptions methodologies referred to in the case study below.

For more on our pension obligations, including the current asset allocation and sensitivity to key risk factors, see Note 34 to the Consolidated Financial Statements.

## Pension assumption review

IAS 19 requires our methodology for calculating Scheme liabilities to have a discount rate based on market yields of high quality corporate bonds of suitable duration and currency. There are only a limited number of higher quality Sterling denominated corporate bonds, particularly those that are longer dated. Therefore, in order to set a suitable discount rate, we need to construct a corporate bond yield curve. There are a number of ways of projecting forward the bond curve beyond the longest dated corporate bond. In the past we projected the bond curve using a gilt yield curve, ignoring high and low outliers in each duration bucket.



In 2016 we looked at a number of alternatives to better reflect our estimate of long-dated credit risk in bond yields appropriate for the cash flow liabilities of the Scheme. Following our review, we enhanced the way we set the discount rate. We now consider a number of different data sources and methods of projecting forward the corporate bond curve.

When considering the different models, we project forward the expected cash flows of the Scheme and adopt a single equivalent cash flow weighted discount rate, subject to management judgement.

At the same time, we also enhanced our approach for setting the inflation assumption. In the past we used the spot inflation rate as implied by the Bank of England inflation curve, adjusted for an inflation risk premium. To be consistent with our discount rate methodology, we now set the inflation assumption using the expected cash flows of the Scheme and fitting them to an inflation curve to give a weighted average inflation assumption. We then adjust this by an inflation risk premium. We also adjusted the method of setting the inflation risk premium from a static measure to one based on the nominal level of implied inflation.

The new models were subject to our pensions governance framework and considered by the Board Audit Committee in November 2016. At 31 December 2016 these changes to our methodology assumptions reduced the value placed on the liabilities of the Scheme by £510m (net of tax) and had a 39 basis points positive impact on the CET1 capital ratio.

## Conduct risk (unaudited)

### Overview

Conduct risk is the risk that our decisions and behaviours lead to a detriment or poor outcomes for our customers and that we fail to maintain high standards of market behaviour and integrity.

Our leadership team is committed to ensuring conduct strategy is embedded within the business and the fair treatment of customers is at the heart of what we do.

In this section, we explain how we manage conduct risk. We also describe our main conduct remediation provisions, with a focus on PPI, and give some insight into how we are supporting our older customers.

### Key metrics

#### PPI provision at 31 December 2016 amounted to £457m (2015: £465m)

The PPI provision amounted to £457m at 31 December 2016. We made an additional £144m provision charge in the year, which included our best estimate of Plevin related claim costs and a £30m charge for a specific portfolio under a past business review. We will continue to review our provision levels in respect of recent claims experience and once the final FCA guidance is published, and it is possible further PPI-related provision adjustments will be required in future years.

#### Other conduct provisions at 31 December amounted to £36m (2015: £172m)

Other conduct provisions relate predominately to wealth and investment products.

## OUR KEY CONDUCT RISKS

Conduct risk is a key risk for us. We must comply with our conduct risk strategy and our conduct risk appetite to ensure we meet our aim to be the best bank for our customers. Conduct risk can result from any activity we might engage in that could impact customer outcomes. We see our key exposure to conduct risk through risk of error in: product design; sales practices; post-sale servicing; our operational processes; and complaint handling. All of these may result in the risk that we may sell products that do not meet our customers' needs, align to their expectations or deliver the expected outcomes.

Our conduct risk statement includes four underlying types of risk:

Key risks	Description
Product risk	The risk that we offer products and services that do not result in the right outcomes for customers.
Sales risk	The risk that we sell products and services to customers without giving them enough information to make an informed decision or we do not provide correct advice.
After-sale and servicing risk	The risk that failures of our operations, processes, servicing activity, IT infrastructure or controls result in poor outcomes for customers. This includes the risk that we do not give appropriate after-sale communications to customers, making it difficult for them to contact us, or we fail to treat customers in financial difficulties fairly.
Culture risk	The risk that we do not maintain a culture where the customer is at the centre of what we do.

Our primary regulator for conduct risk is the FCA, which focuses on the regulation of conduct by both retail and wholesale financial services firms, and whose objectives include securing an appropriate degree of protection for customers. For more on our key regulators see the 'Regulatory risk' section.

## CONDUCT RISK MANAGEMENT

### Risk appetite

We have no appetite to make decisions that lead to poor outcomes for our customers, clients or the market. Our conduct risk appetite is approved at Board level and cascaded to all business units via the conduct risk framework and associated policies.

### Risk measurement

To measure conduct risk we have established metrics which are regularly reviewed by Executive and Board Committees.

For example, each business unit (such as those within our Retail Banking segment responsible for retail mortgages, banking, credit cards, loans, insurance, savings and wealth products; as well as those within our Commercial Banking, Global Corporate Banking and Corporate Centre business segments) has a tailored set of key risk indicators (KRIs) according to the conduct risks and policy principles applicable to that business unit. These are monitored through business level dashboards, which cover the end-to-end view of conduct risks (from product, sales, after-sale and servicing) for that business unit in accordance with the conduct risk appetite.

The dashboards take into account a broad range of metrics across common areas such as mystery shopping, quality assurance and complaints. For Global Corporate Banking they also include metrics around confidential information, potential conflicts of interest, culture and behaviour.

The second line Conduct and Compliance team undertakes assurance work, which includes qualitative assessments of each business unit's conduct risks.

## Risk mitigation

The conduct risk framework and associated policies inform all staff of the guiding principles, minimum standards, roles and responsibilities and governance for conduct risk, such as:

Policies	Description
Product approval	Our product approval process has been established to minimise exposure to conduct, legal, regulatory or reputational risks in the design, marketing, sales and service of new products and services. All products and services are assessed within a formal framework to make sure they are within our risk appetite and any agreed metrics, processes and controls are in place.
Suitable advice	Guidance is provided to advisers and staff on the key principles, minimum requirements and ethical behaviours they must follow when they give advice or conduct a non-advised sale. This ensures our customers are sufficiently informed when they make a buying decision. The main products covered are mortgages, investments, savings and protection.
Training and competence	In line with regulatory expectations all staff are trained and required to maintain an appropriate standard of competence to ensure customers achieve fair outcomes.
Treating vulnerable customers fairly	Our purpose is to help people and businesses prosper and we always aim to treat customers fairly. Certain customers may be impacted financially or personally as a result of their circumstances. Our guidelines give our business areas a clear and consistent understanding of what could constitute vulnerability and the types of customers that may need additional support. The guidelines also help prevent those customers from entering financial difficulty or any other financial loss.  We work with key charities and specialist third parties to develop our understanding of vulnerability. We also consider vulnerability in our product approval process, and have mandatory training on it for all our people.

The conduct risk framework and associated policies are supported by a number of tools that allow us to identify and assess any new and emerging conduct risks. These include:

Key tools	Description
Strategy and business planning	Our Strategy and Corporate Development team help ensure alignment with overall corporate strategy, financial plans, risk appetite and operational capabilities via the annual strategy setting process. Business unit plans are derived from the overall corporate strategy and contain an assessment of conduct risk alongside our other key risk types.
Sales quality assurance	Sales are subject to internal quality assurance and, as appropriate, independent monitoring to ensure the quality of sales and practices.
Operational risk and control assessments	Operational risk and control assessments are carried out by business and business support units to provide a consolidated risk profile view across all business areas. These are completed through a centralised risk management tool to evaluate residual risk exposures and manage them across all areas.
Scenario testing and horizon scanning	Conduct risk is considered within our scenario testing which examines possible root causes and assumptions determining both the likelihood and materiality of impact, along with identification actions to enhance controls where required.
Conduct risk reporting	Dashboards provide an end-to-end view of conduct risks (from product, sales and post-sales and servicing) across all business lines to allow management to apply a lens to the management of conduct risk and understand if it is in line with risk tolerance.
Compliance monitoring	We carry out an annual assurance programme for conduct risk including mystery shopping, branch oversight and thematic reviews.

## Risk monitoring and reporting

Risk and control forums have been established to support senior management in managing risk and control in the business units they are responsible for.

Reporting includes commentary on trends or root cause issues, where identified, to enable effective management action. The data reported to senior management contains essential information enabling a clear understanding of current and potential emerging conduct risks and issues. Such information is discussed at risk and control forums with upward escalation to Executive, Executive Risk Control and Board Committees.

## CONDUCT RISK REVIEW

### 2016 compared to 2015

In 2016, we continued to enhance the way we report and monitor conduct risk. This included improvements to how we assess conduct risk in our business decisions, and carried out related initiatives to continue to improve the outcomes for our customers. These improvements included:

- Appointing the CLRO with direct responsibility for control and oversight of legal, conduct, regulatory and financial crime risk
- Continuing to enhance our framework and guidance for how we support vulnerable customers including ageing customers as described in more detail below
- Making further improvements to our employee reward schemes to further align them to our strategy for Simple, Personal and Fair
- Enhancing legacy systems and policies and developing better management information across branch, telephony and digital channels to improve our customer journeys.

We also built on improvements made to our conduct risk framework in Global Corporate Banking, including:

- Creating a dedicated first line control team enabling the development of a more holistic approach to managing non-financial risks
- Refreshing the product initiative approval process to ensure robust governance and stakeholder approval arrangements
- Updating employee performance reviews to include conduct metrics such as, but not limited to, completion of mandatory training and fulfilment of block leave requirements.

### PPI provisions

The PPI provision amounted to £457m at 31 December 2016. We made an additional £144m provision charge in the year, which included our best estimate of Plevin related claim costs and a £30m charge for a specific portfolio under a past business review. With the FCA consultation expected to close in the first quarter of 2017, we have assessed the adequacy of our provision and applied the principles published in the August 2016 FCA consultation paper to our current assumptions. We will continue to review our provision levels in respect of recent claims experience and once the final FCA guidance is published, and it is possible further PPI-related provision adjustments will be required in future years.

Monthly utilisation during the year, excluding the impact of past business review activity, was slightly higher than the 2015 average and in line with our assumptions.

### Other conduct provisions

Other conduct provisions amounted to £36m and relate predominantly to wealth and investment products.

For more on our provision for conduct remediation, including sensitivities, see Note 33 to the Consolidated Financial Statements. We explain more about these sensitivities in 'Critical accounting policies and areas of significant management judgement' in Note 1 to the Consolidated Financial Statements.

## Ageing customers

Life expectancy is increasing. A child born in the UK today can expect to live well into their 80s and the number of people aged over 65 already outnumbers those under 16. These changes mean people can look forward to a longer period of retirement but often age brings a number of new challenges. Changes in cognitive ability, dexterity and other senses are widely recognised and associated with ageing.

We are committed to working internally and with the wider industry to recognise and better understand the challenges older people may face. By doing so we aim to provide the right customer experience, products and services to suit people of all ages.



In 2016 we carried out a number of initiatives:

- We enhanced our training to increase staff awareness of the challenges older people may face and how best to respond. In our vulnerable customer training we feature a real life case study of a customer with dementia to demonstrate how our behaviours can support people and provide positive outcomes.
- We set up an internal working party to enable all areas of our business to consider the ageing population as part of our product and service design and development.
- We are working with external partners and local communities in a number of ways:
  - We have a 3 year partnership with Age UK and we support their Ambitions for Later Life programme to help older people overcome life-changing events. We also developed a fraud and scams awareness pack in collaboration with Age UK.
  - Recognising older people often rely on help from others to manage their finances, we chair an industry working group focused on enhancing third party access.

In 2017, fingerprint biometrics are due to launch on our mobile app which will avoid the need for people to remember passwords on the move.

We will continue to work in this area in 2017 recognising that, more than ever before, we need to consider our older customers and an increasingly ageing population.

## Other key risks and areas of focus

### Overview (unaudited)

#### Other key risks

In this section, we describe how we manage our other key risks and discuss developments in the year. Our other key risks are:

- **Strategic risk:** the risk of significant loss or damage arising from strategic decisions that impact the long-term interests of our key stakeholders, or from an inability to adapt to external developments
- **Operational risk:** the risk of direct, or indirect, loss due to inadequate or failed internal processes, people and systems, or external events. Our top three key operational risks are:
  - Cyber risk
  - Third party supplier management
  - Process and change management.

All of our top operational risks, and how we mitigate them, are described in the 'Operational risk management' section below. Many of these have associated technology failure and data risks.

- **Financial crime risk:** the risk that our employees, products, services or third parties facilitate money laundering, financing terrorism, bribery and corruption or evasion of financial sanctions
- **Model risk:** the risk of loss arising from decisions mainly based on results of models, due to errors in their design, application or use
- **Reputational risk:** the risk of damage to the way our reputation and brand are perceived by the public, clients, government, colleagues, investors, or any other interested party
- **Regulatory risk:** the risk of loss, financial or reputational, from failing to comply with applicable codes and regulations.

#### Areas of focus

In this section, we provide more information on country risk exposures, with a focus on the eurozone. We show balances with other Banco Santander companies separately.



## STRATEGIC RISK (unaudited)

Similar to other risks, strategic risk can affect the long-term success and value of our business. It can arise from:

- Having a partial picture of our environment. This can include the economy, new rules and regulations, shifting customer expectations, competitor activity and changes in technology
- Our business model becoming out of date due to material changes in our operating environment
- Misjudging our own capabilities, position in the market, or ability to implement our strategy
- Pursuing initiatives like acquisitions that might not fit with our business model, or ignoring opportunities that could boost it.

### Strategic risk management

– **Risk appetite** – we have a low to moderate appetite for strategic risk. This limits the risks we take and the services we are willing to provide, and is aligned to our balanced, customer-centric business model.

– **Risk measurement** – strategic risks are determined by Board and management decisions about our objectives and direction. Our Board and senior management regularly review key issues we face and potential risks.

– **Risk mitigation** – we try to reduce risk by having a clear and consistent strategy. Our strategy takes account of our main stakeholders, sets out our vision and priorities, and how we achieve progress towards our goal of becoming the best UK bank. Importantly, our strategy is supported by strong values – what we call 'The Santander Way'. It is based on our aim to be Simple, Personal and Fair in all we do. In 2016, we have continued to embed our culture through a new set of behaviours. These support colleagues in creating an environment in which they can flourish and in turn help us fulfil our aim to be the best bank for our people, customers, shareholders and communities.

We like to be prepared, so we try to plan well. We have simple and effective planning processes and regularly review our performance, products/services and strategy. Our planning helps us identify key risks and opportunities. It also helps us use our resources efficiently and find the best way to serve our customers.

Customers are at the heart of what we do. So we are constantly thinking about our customers, what they want from a bank, and the best way we can meet their ever-changing needs. We think this is one of the best ways to be a successful bank and manage strategic risks.

– **Risk monitoring and reporting** – we closely track our business environment – such as changes in the economy, customer expectations, technology, regulatory and government policies. We also look at long-term trends and how they might affect us. We engage stakeholders both inside our business and outside Santander UK (customers, shareholders, communities) to make sure we capture a wide range of views. Finally, we report a range of indicators to track our performance – these include our KPIs as set out in the 'Strategic Report'.

### 2016 compared to 2015

Our business environment is always changing, and this affects how we do business. In 2016, the key changes were:

- The relatively stable economic backdrop we saw in the first half of 2016 began to weaken as the year progressed with the outcome of the UK referendum on EU membership in June leading to some short-term market volatility. This gave way to more stability as markets factored in the changeable macro environment. We are nonetheless entering a period of uncertainty as the UK begins the process of leaving the EU. That said, we are well-placed to manage any potential uncertainties and deliver our strategy. As part of the global Banco Santander group, we have options available to us. Additionally, we are the only full-service scale challenger, with a track record of having achieved consistent profitability since 2007, a resilient balance sheet and relentless focus on customers and innovative solutions.
- The post-financial crisis regulatory agenda had led to significant change and with it a relatively high cost of compliance. One notable initiative involves ring-fencing, with major UK banks separating their wholesale and retail operations. With this requirement due for implementation by 1 January 2019, and in light of the changeable macro environment, our Board concluded that we can better serve our customers with a 'wide' ring-fence structure, rather than the 'narrow' ring-fence originally envisaged. Under this model Santander UK plc, the ring-fenced bank, will serve our retail, commercial and corporate customers. This also maintains longer term flexibility and leads to lower overall programme implementation cost with the migration now impacting fewer customers. We intend to complete the implementation well in advance of the deadline, with implementation subject to regulatory and others approvals.
- In August 2016, the Competition and Market Authority (CMA) published its final report in connection with its retail banking market investigation. While the CMA's package of remedies is a step in the right direction to promote competition and tackle incumbency advantages, as a full-service scale challenger, we welcome steps to drive greater competition, more open business models and choice for customers, and stand ready to innovate and evolve our products and services to challenge the status quo by becoming the best bank for our customers.
- We have continued to see marked shifts in customer expectations – adopting new technologies and moving to digital channels. At the same time, the scale and pace of technological change has intensified. We are embracing these changes that offer real benefits to our customers. For example, we have introduced end-to-end online processes for all key products including mortgages and investments, alongside other innovations such as advanced data analytics and our highly-rated mobile banking apps.
- Competitive pressures have increased both from established players and new entrants. Our business-model and strategy are customer-focused, adaptable and innovative, so we believe we can thrive in this environment. Indeed we are embracing these opportunities as shown by our partnerships including through our FinTech fund, Santander InnoVentures, which has received another \$100m funding from Banco Santander (adding to the original \$100m investment). This fund invests in FinTech companies with proven expertise in their space, leveraging technology that we can benefit from and helping us challenge the market by adopting these new technologies. For example, our investment in Kabbage – an online SME lender – enables us to offer our small business customers a simple and improved lending experience whilst decreasing risk.
- Overall, we embrace change and continue to make good progress towards our strategic goals. For more on this, see the 'Strategic Report' section.

## OPERATIONAL RISK (unaudited)

### OUR KEY OPERATIONAL RISKS

Operational risk is inherent in our business. As a result, we aim to manage it down to as low a level as possible, rather than eliminate it entirely. Operational risk events can have a financial impact and can also affect our business objectives, customer service and regulatory obligations. Operational risk events can include product misselling, fraud, process failures, system downtime and damage to assets.

Our top three key operational risks are:

Key risks	Description
Cyber risk	The use of technology and the internet have changed the way we live and work. It has allowed us to develop and improve the way we deal with our customers. It is critically important that we give our customers a secure environment in which to deal with us. Failure to protect the information assets of the bank and its customers against theft, damage or destruction from cyber attacks could result in both damage to our reputation and direct financial losses. This applies not only to our own systems but also those of our third party providers and counterparties in the market.
Outsourced and third party supplier management	We have arrangements with other Banco Santander companies (including the provision of IT infrastructure, software development, and banking operations) and external outsourced service providers. The failure of a supplier may cause operational disruption, breach of regulation, negative customer impact, financial loss or reputational damage.
Process and change management	A key part of our business strategy is to develop and deliver new banking channels and products. These include mobile banking and third party payment products. The scale and pace of our plans increases our operational risk.  We also face a large number of regulatory and legal changes, impacting all areas of our business. There is more on this in the 'Regulatory risk' section. Our business units are reporting operational issues due to the volume and complexity of these changes. These changes could have financial, customer, reputational and regulatory impacts if we do not manage them properly.

## OPERATIONAL RISK MANAGEMENT

### Risk appetite

Our operational risk appetite is set at a Santander UK level and at a local business unit level. It is expressed through both quantitative and qualitative measures approved by the Board. These include Santander UK's operational risk loss appetite and key indicators. They consider each of the seven CRD IV loss event types: internal fraud, external fraud, employment practices and workplace safety, clients, products, and business practices, damage to physical assets, business disruption and systems failures, and execution, delivery, and process management.

### Risk measurement and mitigation

The key components of the operational risk toolset we use to measure and mitigate risk are:

Operational risk toolset	Description
Operational risk and control assessments	Our business units identify and assess their operational risks to ensure they are effectively managed and controlled within our operational risk appetite. They also ensure that we prioritise any actions needed. Every area identifies their risks and assesses their controls for adequacy, and formulates a plan to address any deficiencies.
Risk scenario analysis	This is carried out across all of our business units and involves a top down assessment of our most significant operational risks. Each business unit has a set of scenarios that it reviews and refreshes each year. The analysis gives us insight into rare but high impact events. It also allows us to better understand the potential impacts and to remediate issues.
Key indicators	Together with their related tolerance levels, key indicators provide management with an objective view of the degree of risk or the strength of a particular control at any point in time, or provide a trend over a period of time. They also give us early warning of potential risk exposures. The most common types of key indicators we use are key risk indicators, which highlight the degree of risk, and key control indicators, which show the strength and effectiveness of controls.  In addition to Santander UK level metrics, we also define our operational risk appetite at the business unit level through the use of business unit level key indicators and tolerance levels.

Operational risk toolset	Description
Operational risk losses	Our operational risk loss appetite determines the level of total operational risk loss (expected and unexpected) in any given year (on a 12 months rolling basis) that we consider to be acceptable.
Incident management	Operational incidents occur when our controls have not operated as intended leading to customer impact, financial loss, regulatory impacts and/or damage to reputation. We have processes to capture and analyse loss events. We use data from these processes to identify and correct control weaknesses. We also use root cause analysis to identify emerging themes, prevent or reduce the impacts of recurrence and to support risk and control assessments, scenario analysis and risk reporting.
Risk based insurance	Where appropriate, we use insurance products along with existing risk mitigation measures.

For our key operational risks we also mitigate risk in the following ways:

Key risks	Risk mitigation
Cyber risk	<p>We operate a layered defence approach to cyber risk, focused on identifying, detecting, preventing, responding to and recovering from cyber attack. We continually review the effectiveness of our controls against globally recognised security standards including the use of maturity assessments and both internal and external threat analysis. Our comprehensive approach to validation of our controls includes tests designed to replicate real-world cyber attacks, findings of which are incorporated into our ongoing plan of improvements.</p> <p>For more details on the developments on this, see 'Cyber security' on the next page.</p>
Outsourced and third party supplier management	We operate a supplier selection process to ensure that those with whom we intend to conduct business meet our risk and control standards. We also monitor and manage our ongoing supplier relationships to ensure our standards continue to be met. We manage our supplier relationships to minimise the possibility of disruption to our business as a result of the failure of a supplier.
Process and change management	Our operational risk exposure is increased where we engage in new activities, develop new products, enter unfamiliar markets or implement new business processes or technology systems. As a result, we conduct operational risk assessments for material change programmes and new product developments before they receive approval to proceed.

## Risk monitoring and reporting

Reporting is an integral part of how we manage risk. It ensures we identify, escalate and manage issues on a timely basis. We can identify exposures through operational risk and control assessments, risk scenario analysis, key indicators and incidents. We report exposures for each business unit through monthly risk and control reports. These include details on risk exposures and how we plan to mitigate them. We prioritise events that have a material impact on our finances, reputation, or customers by reporting them to key executives.

We have an overarching crisis management framework in place encompassing all levels, including the Board, senior management and business and support functions. This framework sets out the processes for managing a crisis and major incidents and is tested at least annually. Should an event occur, business continuity plans are in place to recover the services as quickly as possible. These are aligned with our key customer journeys and delivery of critical IT services.

We apply the standardised approach for Pillar 1 operational risk capital needs. We use an internal model aligned to the CRD IV advanced measurement approach to assess Pillar 2 capital needs. We also use it to model operational risk losses we might incur under stressed conditions.

## OPERATIONAL RISK REVIEW

### Operational risk event losses

The table below shows our operational losses in 2016 and 2015 for reportable events with an impact greater than £10,000, split by CRD IV loss event type categories. Whilst reported here, we manage some of these risks in our Risk Framework in other risk types, including conduct, regulatory and financial crime risk.

	2016		2015	
	Value (%)	Volume (%)	Value (%)	Volume (%)
Internal fraud	-	2	-	2
External fraud	4	57	1	62
Employment practices and workplace safety	-	-	-	-
Clients, products, and business practices	67	3	87	4
Damage to physical assets	-	-	-	2
Business disruption and system failures	-	-	-	-
Execution, delivery, and process management	29	38	12	30
	100	100	100	100

#### 2016 compared to 2015

##### Operational losses

In 2016 operational losses for reportable events with an impact greater than £10,000 totalled £227m (2015: £582m). The majority of these losses by value were in the 'Clients, products, and business practices' category. These mainly represented conduct provision charges relating to past sales of PPI products. For more on PPI, see the 'Conduct risk' section and Note 33 to the Consolidated Financial Statements. Losses relating to 'Execution, delivery, and process management' reflect historic systems functionality and process issues. Consistent with industry experience, we continued to see a high volume of low value events in the 'External fraud' category which primarily related to online payment fraud.

##### Operational Risk Transformation Programme

Further investment was made in 2016 to complete the implementation phase of the Operational Risk Transformation Programme. A final year of investment is required in 2017 to embed the programme into business as usual and demonstrate effective operational risk management to the regulators. We also migrated our internal controls records onto the new group Operational Risk Management system.

##### Cyber security

In 2016, in common with other large UK financial institutions, we continued to be subject to cyber attack. This included an incident that resulted in a temporary disruption to the service offered via our digital channels, caused by a denial of service attack and launched by an unknown external third party. We continued to improve our systems, processes, controls and staff training to reduce cyber risk and enhance our data security. For more on this see 'Cyber security' below. In addition, during the past four years we have been building world class data centres that will provide our bank with a solid foundation to enable its digital transformation. This will provide some significant benefits to support future growth, including improved resilience and security and reduced legacy issues. For more on this see the case study on new IT infrastructure in the 'Strategic Report' section.

## Cyber security

The cyber threat landscape continued to evolve rapidly in 2016. As with many financial organisations, we continued to be a target for cyber attacks:

- Distributed Denial of Service attacks continued to be prevalent, targeting the online services of many organisations including our own. We continually review the effectiveness of our defences to minimise the impact of these attacks. The increase in domestic Internet connected devices increases the potential for large scale attacks of this type.
- The use of sophisticated malware targeting online banking remains common and continues to evolve rapidly. Successful action by law enforcement has disrupted, and in some cases dismantled, the criminal networks behind these attacks. We have deployed controls to protect our own systems against malware attacks and also to protect our customers through detection and prevention mechanisms.
- Phishing attacks, particularly through fraudulent emails sent to consumers, continued to be prevalent and increasingly other methods of communication, such as text messages, are being used by attackers. We have deployed controls to combat fraudulent emails that are designed to masquerade as originating from our organisation.

In 2016, we further improved our cyber defences through the implementation of tools, revised processes and additional staff. Our Cyber Safe security awareness programme delivered interactive training across the business that helped staff to identify suspicious activity. We also ran an annual scam awareness campaign to educate customers and the general public on the most common types of scams, with tips to stay safe.

An effective defence against cyber attack is not something that can or should be achieved in isolation. We work with financial sector organisations and law enforcement to collectively improve defences. We are a founder member of the Cyber Defence Alliance, a UK-based not for profit organisation which aims to collaboratively prepare for and respond to cyber attacks. The recently established UK National Cyber Security Centre is also a welcome development.



## FINANCIAL CRIME RISK (unaudited)

### OUR KEY FINANCIAL CRIME RISKS

We are committed to the strongest possible response to financial crime risk. We have always recognised that failure in this area could impact us financially, reputationally and operationally, as well as negatively affecting our customers and wider society. Geopolitical factors and new criminal offending methods can quickly alter the risks we face. In this context, we now consider financial crime risk to be a top risk. Strengthened systems and controls, an updated policy and governance framework, improved training and new intelligence and risk assessment capabilities, as well as our partnership with UK authorities, are supporting us to detect and prevent financial crime.

Our key financial crime risks are:

Key risks	Description
Money laundering	We are used by criminals to transform the proceeds of crime into seemingly legitimate money or other assets.
Terrorist financing	We are used by terrorists to deposit, distribute or collect funds that are used to fund their activity.
Sanctions	We do not identify payments, customers or entities that are subject to economic or international sanctions.
Bribery and corruption	We fail to put in place effective controls to prevent or detect bribery and corruption.

### FINANCIAL CRIME RISK MANAGEMENT

#### Risk appetite

We recognise the critical importance of ensuring we are not used for the purposes of financial crime. We have controls in place to manage this risk as we have a minimal tolerance for residual financial crime risk. We have a zero tolerance for non-compliance with sanctions programs and the restrictions imposed through such instruments. We cascade our risk appetite and policies throughout the business.

#### Risk measurement

We use a number of different tools to measure our exposure to financial crime risk:

- We conduct risk assessments of customers, sectors, jurisdictions and business units to assess our risk profile and to ensure we comply with all applicable sanctions regimes
- We use monthly key risk indicators to measure and report financial crime risk to senior management
- Our Financial Intelligence Unit conducts assessments of particular types of threat, including drawing on information provided by law enforcement and public authorities.

#### Risk mitigation

Our financial crime function is focused on predicting, detecting, preventing and, where possible, disrupting financial crime.

We require all our business units to manage their activities in line with the principles and guidance in our financial crime risk framework. These requirements are set out in our anti-money laundering (AML), counter terrorist financing, sanctions, and anti-bribery and corruption policies and standards.

In line with UK and international laws and standards, we adopt a risk-based approach to financial crime risk mitigation. Key elements of this approach include:

- **Risk assessments** – we assess customer, product, business, sector and geographic risk to target efforts to mitigate financial crime most effectively
- **Customer due diligence** – we seek to understand customers' activities and banking requirements and, in order to minimise the risk that we are used for money laundering or terrorist financing, we conduct regular reviews of our higher-risk customer relationships to ensure any new financial crime considerations are identified and addressed.

#### Risk monitoring and reporting

We monitor key financial crime developments and enhance our controls to comply with new or amended laws, regulations or industry guidance. We produce and report financial crime risk data by business unit which covers all aspects of the business life cycle. Each month we report an analysis of the financial crime key risk indicators to the Executive Risk Control Committee together with a directional indication of the risk profile and any significant deterioration of the metrics.

## FINANCIAL CRIME RISK REVIEW

### 2016 compared to 2015

In 2016 we continued to improve the effectiveness of our approach to tackling financial crime.

We made a number of enhancements to our systems and controls. Included in these, we:

- Improved our internal data. As part of this, we introduced key indicators to track performance against our financial crime risk
- Further automated our Suspicious Activity Reporting (SAR) process. This built on positive feedback from the National Crime Agency on the quality of our SAR submissions and improved our ability to provide high quality data.

We continued to review our financial crime policy and standards. We:

- Enhanced our financial crime compliance operating model. We put in place dedicated first line governance and operations, and hired skilled staff to support a more intelligence led second line approach
- Updated our policy and standards to reflect changes to laws and regulations, including the Fourth EU Money Laundering Directive and EU Wire Transfer Regulation 2
- Continued to develop the training we provide to our staff. This included a Financial Crime Awareness Week in July 2016 that allowed over 200 of our staff across the country to receive briefings from external experts from government, law firms and law enforcement.

We enhanced our partnerships with public authorities. We:

- Increased our intelligence and risk assessment capabilities including further investment in our Financial Intelligence Unit, improved country risk assessment and greater partnership with public authorities such as through the Joint Money Laundering Intelligence Task Force
- Increased our external engagement with government and at industry level, to ensure we have the most up to date understanding of key financial crime compliance developments and help shape public policy making.

We also strengthened our reporting to senior management. This included enhancing our risk assessment, screening and transaction monitoring, delivered through our Financial Crime Transformation Program.

## Partnerships with public authorities

We are an active participant in the Joint Money Laundering Intelligence Task Force (JMLIT), which supports public-private collaboration to tackle financial crime. The JMLIT was set up in May 2016, and has been developed with partners in government, the British Bankers Association, law enforcement and over 20 major UK and international banks under the leadership of the Financial Sector Forum.

The JMLIT analysed information and used public and private sector expertise to better understand the scale of money laundering and the methods used by criminals to exploit the UK's financial system. It also analysed how terrorists use financial systems to finance attacks. It identified and implemented actions to address these.



We have derived real benefits from participating in all levels of the JMLIT, including the following:

- Through the legal framework provided by this partnership, we were able to provide information to the JMLIT that supported law enforcement actions to tackle a serious organised crime group involved in human trafficking and money laundering.
- Alerts and other information provided to us by the JMLIT have supported a range of financial crime prevention and detection activities. We have used information from the JMLIT to enhance our intelligence and analysis activities, as well as to inform our financial crime training efforts.
- The National Crime Agency, the Police and the Home Office also participated in our first Santander UK Financial Crime Awareness Week in July 2016. This allowed over 250 of our colleagues in five locations to receive briefings on new financial crime developments from external experts. This type of up to date information will support our colleagues to understand new financial crime offending techniques and therefore be better able to spot and stop financial criminals seeking to access banking services.

The involvement in the JMLIT is an example of our commitment to strong partnerships with the public sector to tackle financial crime.

## MODEL RISK (unaudited)

Our key model risks arise from potential flaws in our modelling techniques, or the incorrect use of a model. They include risks arising from model data, systems, development, performance and governance.

### Model risk management

- **Risk appetite** – our appetite for model risk is expressed through the risk assessments of our most material risk models. This is agreed by the Board at least annually.
- **Risk measurement** – we consider both the percentage of models that have been independently assessed, as well the outcome of those reviews, in our measurement of model risk.
- **Risk mitigation** – we mitigate model risk through controls over the use of models throughout their lifecycle. We maintain a central model inventory that includes data on owners, uses and key dates. We assess how important each model is to our business. Recommendations arising from independent reviews are tracked through to resolution. We also maintain a single approval body for new model developments, updates and performance tracking.
- **Risk monitoring and reporting** – we report model risks and issues using model risk management and control forums. We escalate issues to the Executive Risk Control Committee when necessary, or if our risk appetite is breached.

### 2016 compared to 2015

We continue to identify new models used across the business. We determine their importance in order to compare across the model landscape, and focus management and control, as effectively as possible. We have further enhanced our model risk framework and policy, continuing its extension across the business, and providing more clarity around accountabilities of model owners, developers and reviewers. We continue to independently review the most material models. To improve our controls further, we have established a model risk control forum, reporting directly to the Executive Risk Control Committee.

## REPUTATIONAL RISK (unaudited)

Our key reputational risks arise from failures in corporate governance or management, failures in treating customers fairly, the actual or perceived way we do business and the sectors and countries we do business with, how our clients and those who represent us conduct themselves, and how business is conducted in our industry. External factors may also present a reputational risk to us, including the macro environment and performance of the sector. Sustained damage to our reputation could have a material impact on our ability to operate fully. In turn, this could affect our financial performance and prospects. Reputational risk is not static; today's decisions may be judged by different standards tomorrow. We build this into our risk culture, evaluation and sanction procedures.

### Reputational risk management

- **Risk appetite** – we have a low appetite for reputational risk, expressed in terms of the risk measures set out below, and which is agreed by the Board at least annually.
- **Risk measurement** – we assess our exposure to reputational risk daily. We base this on analysis of social media, print, and broadcast media as well as political and market commentators. Our analysis considers our activities and those of our UK peers and is designed to help us identify large reputational events, or a prolonged deterioration in our reputation. We measure the perception of Santander UK by key stakeholder groups at least annually, using third party research. This includes employees, media, politicians and customer groups.
- **Risk mitigation** – all our business units consider reputational risk as part of their operational risk and control assessments. We also consider reputational risk as part of our new product assessments. Our Corporate Affairs and Marketing Team, supported by our legal, compliance and risk teams, help our business units to mitigate reputational risk, and agree action plans as required, as part of their overall responsibility to monitor, build and protect our reputation and brand.
- **Risk monitoring and reporting** – we monitor and report key reputational risks and issues on a timely basis, escalating them to Executive Risk Control Committee, and Board Risk Committee as necessary. Our Corporate Affairs and Marketing Team also reports regularly to our Executive Committee on Corporate Social Responsibility, Sustainability and Public Affairs policies. They do this from an environment, community and sector point of view.

### 2016 compared to 2015

In 2016, we further strengthened governance and culture across the business. We have continued to:

- Work towards our stated corporate goals for 2018. This included improving ways of working, simplifying complex processes as well as developing technology to improve our customers' experience
- Embed the behaviours that support our purpose, aim and values, most notably by including them as part of our performance appraisals. From the mid-year 2016 behaviours will carry equal weighting with achievements in all employees' performance management
- Enhance our reputational risk appetite and agreed escalation processes.

In addition we continued to embed Simple, Personal and Fair across the business through the governance of The Santander Way committee. This included our Executive Committee conversations initiative and a series of events that gave employees the opportunity to ask questions about topics that are on their mind.

We worked closely with the business on communication plans for key events such as the UK Referendum on EU membership and Banking Reform. We also promoted the community and wider society support that Santander UK provides through its Corporate Social Responsibility work, and the Santander Cycles Schemes in London and Milton Keynes.

## REGULATORY RISK (unaudited)

Our key regulatory risks arise mainly from failing to adhere with relevant laws, regulations and codes which could have serious financial and reputational consequences. We may also be adversely impacted by changes and associated uncertainty relating to UK and international regulatory requirements.

We categorise regulatory risk into financial and non-financial risk as aligned to our primary regulators who are the:

- PRA, which is responsible for the prudential regulation and supervision, and whose general objective is to promote the safety and soundness of the firms it supervises; and
- FCA, which focuses on the regulation of conduct by both retail and wholesale financial services firms, and whose objectives include securing an appropriate degree of protection for customers.

As well as being subject to UK regulation, as part of the Banco Santander group, we are impacted indirectly through regulation by the Banco de España (the Bank of Spain) and, at a corporate level, by the ECB following the introduction of the Single Supervisory Mechanism in November 2014. In addition, our business falls within the scope of US regulation, including the Dodd-Frank Wall Street Reform and Consumer Protection Act, which places certain restrictions on our activities both in the UK and the US. We are also required to adhere to the rules and guidance of other regulators and voluntary code schemes which operate in the UK.

We aim to comply with and exceed all regulatory requirements. Due to the close links between regulatory risk and the operational and conduct risk frameworks, the identification, assessment, management and reporting tools for these risks also apply where such exposures and risks have a regulatory risk impact.

### **2016 compared to 2015**

A consistent theme in recent years has been the rate and scope of the change agenda, across both regulatory change and politically driven initiatives. In common with much of the financial services industry, we continue to experience significant levels of regulatory scrutiny. Over the course of the year this included supervisory reviews, meetings and requests for information across business lines and customer sectors. We have also seen an increased presence of the Competition Markets Authority in relation to the retail banking market investigation.

We carried out a number of regulatory-driven activities in 2016 in response to the evolving regulatory environment. We:

- Made changes to comply with the new requirements of the Senior Managers Regime which came into force on 7 March 2016
- Enhanced the whistleblowing framework in line with the new whistleblowing rules which came into effect on 7 September 2016
- Continued activities to ensure compliance with future regulatory regime and rule changes. These included Banking Reform and the Markets in Financial Instruments Directive II.



## COUNTRY RISK EXPOSURES

We manage our country risk exposure under our global limits framework. Within this framework, we set our Risk Appetite for each country, taking into account factors that may affect its risk profile. These can include political events, macroeconomics and the nature of the risk. We actively manage exposures if we think we need to. We consider Banco Santander related risk separately.

The tables below show our total exposures, which are the total of balance sheet and off-balance sheet values. We calculate balance sheet values in accordance with IFRS (i.e. after netting allowed under IAS 32) except for credit provisions which we add back. Off-balance sheet values are undrawn facilities and letters of credit. We classify location by country of risk – the country where each client has its main business or assets. That is unless there is a full risk transfer guarantee in place, in which case we use the guarantor's country of domicile. If a client has operations in many countries, we use their country of incorporation. The tables below exclude balances with other Banco Santander companies. We show them separately in the 'Balances with other Banco Santander companies' section.

	Governments	Government guaranteed	Financial institutions		Retail	Corporate	Total <sup>(2)</sup>
			Banks <sup>(1)</sup>	Other			
	£bn	£bn	£bn	£bn	£bn	£bn	£bn
<b>2016</b>							
<b>Eurozone countries:</b>							
Italy	1.0	-	-	0.1	-	0.2	1.3
Ireland	-	-	0.5	0.4	-	0.5	1.4
Spain (excluding Banco Santander)	-	-	0.3	0.1	-	0.2	0.6
Portugal	-	-	0.1	-	-	-	0.1
Luxembourg	-	-	-	2.3	-	0.3	2.6
France	0.1	0.3	1.8	0.2	-	0.1	2.5
Germany	-	-	2.5	-	-	-	2.5
Other <sup>(3)</sup>	0.3	-	1.1	0.3	-	1.1	2.8
	1.4	0.3	6.3	3.4	-	2.4	13.8
<b>All other countries:</b>							
UK	33.6	0.4	12.0	13.5	189.1	41.3	289.9
US	4.8	0.2	10.6	2.5	-	0.1	18.2
Japan <sup>(4)</sup>	2.8	-	3.2	0.1	-	1.4	7.5
Switzerland	0.2	-	0.1	-	-	0.2	0.5
Denmark	-	-	0.1	-	-	0.4	0.5
Russia	-	-	-	0.1	-	-	0.1
Other	0.1	-	2.6	0.6	-	2.3	5.6
	41.5	0.6	28.6	16.8	189.1	45.7	322.3
Total	42.9	0.9	34.9	20.2	189.1	48.1	336.1
<b>2015</b>							
<b>Eurozone countries:</b>							
Italy	0.8	-	0.1	-	-	0.1	1.0
Ireland	-	-	-	0.1	-	0.6	0.7
Spain (excluding Banco Santander)	-	-	0.2	-	-	0.2	0.4
Portugal	-	-	0.1	-	-	-	0.1
France	0.1	0.3	2.1	0.1	-	1.6	4.2
Germany	0.1	-	2.2	-	-	0.5	2.8
Other <sup>(3)</sup>	0.5	-	1.1	0.3	-	1.4	3.3
	1.5	0.3	5.8	0.5	-	4.4	12.5
<b>All other countries:</b>							
UK	17.0 <sup>(5)</sup>	0.4	9.6	6.8	184.1	52.5	270.4
US	2.5	0.2	9.0	3.2	-	0.1	15.0
Japan <sup>(4)</sup>	2.7	-	1.0	0.1	-	1.7	5.5
Switzerland	0.1	-	0.2	-	-	0.4	0.7
Denmark	-	-	0.1	-	-	0.4	0.5
Russia	-	-	-	0.2	-	-	0.2
Other	-	-	1.5	0.4	-	1.9	3.8
	22.3	0.6	21.4	10.7	184.1	57.0	296.1
Total	23.8	0.9	27.2	11.2	184.1	61.4	308.6

(1) Excludes balances with central banks.

(2) Excludes cash at hand, macro hedge of interest rate risk, interests in other entities, intangible assets, property, plant and equipment, tax assets, retirement benefit assets and other assets. Loans are included gross of credit provisions.

(3) Includes The Netherlands of £1.4bn (2015: £1.0bn), Cyprus of £28m (2015: £39m), Greece of £nil (2015: £nil), Belgium, Finland and Austria. The 2015 balance includes Luxembourg of £0.9bn.

(4) Balances primarily relate to equity instruments listed in Japan and reverse repos with Japanese banks, held as part of our Short Term Markets business. The equity instrument risk exposures are hedged using derivative instruments and the additional reverse repos are fully collateralised.

(5) In 2016, the classification of Social Housing loans was changed from Corporate to Governments. Applying this to balances at 31 December 2015, Corporate would reduce by £9.7bn to £42.8bn and Governments would increase by £9.7bn to £26.7bn.

## Balances with other Banco Santander companies

We deal with other Banco Santander companies in the ordinary course of business. We do this where we have a particular business advantage or expertise and where they can offer us commercial opportunities. This is done on the same terms as for similar transactions with third parties. These transactions also arise where we support the activities of, or with, larger multinational corporate clients and financial institutions which may deal with other Banco Santander companies. We conduct these activities in a way that manages the credit risk within limits acceptable to the PRA.

At 31 December 2016 and 2015, we had gross balances with other Banco Santander companies as follows:

	2016				2015			
	Financial institutions		Corporate £bn	Total £bn	Financial institutions		Corporate £bn	Total £bn
	Banks £bn	Other £bn			Banks £bn	Other £bn		
<b>Assets:</b>								
Spain	2.1	-	-	2.1	1.5	-	-	1.5
UK	-	1.1	-	1.1	-	1.3	-	1.3
Chile	0.1	-	-	0.1	0.3	-	-	0.3
Norway	-	-	-	-	0.1	-	-	0.1
Other <£100m	0.2	-	-	0.2	0.1	0.1	-	0.2
	2.4	1.1	-	3.5	2.0	1.4	-	3.4
<b>Liabilities:</b>								
Spain	3.1	0.3	0.1	3.5	3.6	0.3	0.1	4.0
UK	-	0.2	0.1	0.3	-	0.1	0.1	0.2
Chile	0.1	-	-	0.1	0.3	-	-	0.3
Norway	-	-	-	-	0.1	-	-	0.1
Uruguay	0.2	-	-	0.2	-	-	-	-
Other <£100m	0.2	0.1	-	0.3	0.2	0.1	-	0.3
	3.6	0.6	0.2	4.4	4.2	0.5	0.2	4.9

### 2016 compared to 2015 (unaudited)

The above balances with other Banco Santander companies at 31 December 2016 mainly comprised:

- Repo liabilities of £nil (2015: £309m), classified as 'Deposits by banks'
- Derivative assets of £2,363m (2015: £1,778m) subject to ISDA Master Agreements. These balances were offset by derivative liabilities of £2,122m (2015: £1,929m) and cash collateral received, as described below, and are included in Note 12 to the Consolidated Financial Statements
- Cash collateral of £108m (2015: £217m) given in relation to derivatives futures contracts. The cash collateral was classified as 'Trading assets' in the balance sheet. This was more than offset by cash collateral received in relation to other derivatives of £379m (2015: £1,128m), classified as 'Trading liabilities' and 'Deposits by banks'. See Notes 11, 26 and 28 to the Consolidated Financial Statements
- Deposits by customers of £664m (2015: £563m) and other liabilities of £279m (2015: £134m)
- Debt securities in issue of £198m (2015: £127m). These balances are holdings of debt securities by Banco Santander as a result of market purchases and for liability management purposes. See Note 30 to the Consolidated Financial Statements
- Subordinated liabilities of £650m (2015: £640m) reflecting holdings of debt securities by Banco Santander as a result of market purchases and for liability management purposes
- Financial liabilities designated at fair value of £10m (2015: £25m). See Note 29 to the Consolidated Financial Statements.

We consider the dissolution of the eurozone and widespread redenomination of our euro-denominated assets and liabilities to be highly improbable. However, we have analysed the redenomination risk that might arise from an exit of a member state from the euro or a total dissolution of the euro and how that would be implemented. It is not possible to predict what the total financial impact on us might be of this. Determining which balances would be legally redenominated is complex and depends on a number of factors, including the precise exit scenario. This is because the effects on contracts of a disorderly exit or one sanctioned under EU law may differ. We monitor these risks and have taken steps to mitigate them.

# Governance

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# Board of Directors

## Chair

### Shriti Vadera



Chair since 30 March 2015, previously Independent Non-Executive Director and Deputy Chair from 1 January 2015.

#### Skills and experience

Shriti Vadera was an investment banker with SG Warburg / UBS from 1984 to 1999, on the Council of Economic Advisers, HM Treasury from 1999 to 2007, Minister in the UK Government from 2007 to 2009 (Cabinet Office, Business Department and International Development department), G20 Adviser from 2009 to 2010, and advised Governments, banks, and investors on the eurozone crisis, banking sector, debt restructuring and markets from 2010 to 2014.

#### Other principal appointments

Chair of Santander UK plc\* since 30 March 2015. Senior Independent Director of BHP Billiton plc since 2015 and Non-Executive Director since 2011. Non-Executive Director of AstraZeneca plc since 2011.

#### Board committee membership

Nomination Committee since 1 January 2015 and Chair since 30 March 2015.

## Independent Non-Executive Directors

### Alain Dromer



Appointed Independent Non-Executive Director on 10 January 2014.

#### Skills and experience

Alain Dromer is an experienced financial services executive director with 25 years' experience in asset management and capital markets in the UK and Europe, together with nearly 10 years' experience with the French Treasury.

He was previously CEO of Aviva Investors; Global Head of Group Investment Business of HSBC Investments; Head of Asset Management at CCF Crédit Commercial de France and Head of Capital Markets of La Compagnie Financière Edmond de Rothschild Banque. Prior to that, Alain held various roles in the Government of France, French Treasury including Section Head, World Monetary Affairs and IMF, and Deputy Head/Office of Financial Markets.

#### Other principal appointments

Independent Non-Executive Director of Santander UK plc\* since 2013. Director of Moody's Investors Service Ltd since 2013. Director of Moody's Investor Service EMEA Ltd since 2014. Independent Member of the Board of Moody's Deutschland GmbH since 2013. Independent Member of the Board of Moody's France SAS since 2013. Non-Executive Director of Majid Al Futtaim Trust LLC since 2013. Non-Executive Director of Henderson European Focus Trust plc since 2014.

#### Board committee membership

Audit Committee since 1 January 2014. Remuneration Committee since 1 January 2014. Risk Committee since 15 December 2015.

### Annemarie Durbin



Appointed Independent Non-Executive Director on 13 January 2016.

#### Skills and experience

Annemarie Durbin has 30 years international retail, commercial, corporate and institutional banking experience culminating in being a member of Standard Chartered's Group Executive Committee. In addition, she was Group Company Secretary at Standard Chartered for a number of years and an independent non-executive director on the board of Fleming Family and Partners Limited. Annemarie is an executive leadership coach and a Board governance consultant.

Annemarie brings broad based international banking, leadership, talent development, executive remuneration, property, internal audit, crisis management, business continuity, operational excellence and governance capabilities to the Board.

#### Other principal appointments

Independent Non-Executive Director of Santander UK plc\* since 13 January 2016. Non-Executive Director of Ladbrokes Coral Group plc since 24 January 2017. Non-Executive Director of WH Smith PLC since 2012. Member of the Listing Authority Advisory Panel since 2015 and Chair since 1 April 2016. Secretary to Haroldston Limited since 2010.

#### Board committee membership

Audit Committee since 13 January 2016. Remuneration Committee since 13 January 2016. Risk Committee since 13 January 2016.

\* Part of the Banco Santander group.

## Ed Giera



### Chair of Board Risk Committee

Appointed Independent Non-Executive Director on 19 August 2015.

#### Skills and experience

Ed Giera is an experienced Non-Executive Director, having held a number of Board roles since retiring from JP Morgan Securities, the investment banking affiliate of JP Morgan Chase & Co. He provided corporate finance advisory and fiduciary services as Principal of EJ Giera LLC and was formerly a Non-Executive Director for NovaTech LLC, the Life and Longevity Markets Association, and the Renshaw Bay Structured Finance Opportunity Fund. Ed was also a director of Pension Corporation Group Ltd from 2012 to 2015, and Pension Insurance Corporation Holdings Ltd from 2008 to 2012.

#### Other principal appointments

Independent Non-Executive Director of Santander UK plc\* since 19 August 2015.  
Non-Executive Director of ICBC Standard Bank Plc since 2015.  
Non-Executive Director of the Renshaw Bay Real Estate Finance Fund since 2012.  
Non-Executive Director of Pension Insurance Corporation Group Limited since 2015.

#### Board committee membership

Audit Committee since 19 August 2015.  
Nomination Committee since 19 August 2015.  
Remuneration Committee since 19 August 2015.  
Risk Committee member since 19 August and Chair since 26 October 2015.

## Chris Jones



### Chair of Board Audit Committee

Appointed Independent Non-Executive Director on 30 March 2015.

#### Skills and experience

Chris Jones was a partner at PwC from 1989 to 2014. He focused on the financial services industry from the mid-1980s and was a Senior Audit Partner specialising in the audit of banks and other financial services companies. He also led PwC's EMEA Financial Services practice and was a member of their Financial Services global leadership team.

Chris is a past president of the Association of Corporate Treasurers.

#### Other principal appointments

Independent Non-Executive Director of Santander UK plc\* since 30 March 2015.  
Non-Executive Director of Redburn (Europe) Ltd since 2014.  
Chairman of the Advisory Board of the Association of Corporate Treasurers since 2010.  
Investment Trustee of the Civil Service Benevolent Fund since 2015.  
Audit Committee member of the Wellcome Trust since 1 September 2016.

#### Board committee membership

Audit Committee since 30 March 2015 and Chair since 30 June 2015.  
Nomination Committee since 19 May 2015.  
Remuneration Committee since 1 September 2015.  
Risk Committee since 30 March 2015.

## Genevieve Shore



Appointed Independent Non-Executive Director on 18 May 2015.

#### Skills and experience

Genevieve Shore brings digital, technology and commercial expertise to Santander UK from a career in the media, publishing and technology sectors, most recently as Chief Product and Marketing Officer of Pearson plc and previously as Director of Digital Strategy and Chief Information Officer.

Genevieve has also advised and invested in Education Technology start ups and works with female executives as a coach and mentor.

#### Other principal appointments

Independent Non-Executive of Director Santander UK plc\* since 18 May 2015.  
Non-Executive Director Next Fifteen Communications Group plc since 2015.  
Non-Executive Director of Moneysupermarket.com Group plc since 2014.  
Member of the Advisory Board for LEGO Education since 2015.

#### Board committee membership

Audit Committee since 1 September 2015.  
Remuneration Committee since 1 September 2015.  
Risk Committee since 1 September 2015.

\* Part of the Banco Santander group.

**Scott Wheway****Senior Independent Director and Chair of Board Remuneration Committee**

Appointed Senior Independent Director on 18 May 2015 and Independent Non-Executive Director on 10 January 2014.

**Skills and experience**

Scott Wheway brings extensive retail and consumer knowledge to the Board, having formerly held various senior roles at Tesco plc, including Operations Director and CEO, Tesco Japan. Following this, he was CEO of Best Buy Europe and Managing Director and Retail Director of Boots Company plc (now known as The Boots Company Ltd) and Managing Director of Boots the Chemist at Alliance Boots plc. Scott also has experience of the financial services sector through his roles at Aviva plc and Aviva Insurance Limited.

**Other principal appointments**

Independent Non-Executive Director of Santander UK plc\* since 2013.  
Non-Executive Director of Centrica plc since 1 May 2016.  
Chairman of Aviva Insurance Limited since 2015.  
Non-Executive Director of Aviva plc since 2007.

**Board committee membership**

Audit Committee since 1 September 2015.  
Nomination Committee since 1 January 2014.  
Remuneration Committee since 1 January 2014 and Chair since 1 September 2015.  
Risk Committee since 1 January 2014.

## Banco Santander Nominated Non-Executive Directors

**Ana Botín**

Appointed Non-Executive Director on 29 September 2014.

**Skills and experience**

Ana Botín joined the Banco Santander group in 1988 and was appointed Executive Chair of Banco Santander SA in September 2014. Ana has been a member of Banco Santander SA's Board and Executive Committee since 1989 and previously served as Chief Executive Officer and Executive Director of Santander UK plc from December 2010 to September 2014. She has extensive financial services experience. She directed Banco Santander SA's Latin American expansion in the 1990's and was responsible for the Latin American Corporate Banking, Asset Management and Treasury divisions.

**Other principal appointments**

Non-Executive Director of Santander UK plc\* since 29 September 2014, previously Executive Director of Santander UK plc\* from 2012 to 2014.  
Executive Chair of Banco Santander SA\* since 2014 and Director since 1989.  
Non-Executive Director of The Coca-Cola Company since 2013.  
Director of SAM Investment Holdings Limited\* since 2013.  
Founder and Vice-Chair of the Empresa y Crecimiento Foundation since 2002  
Vice-Chair of the World Business Council for Sustainable Development since 11 January 2016.  
Member of the MIT's CEO Advisory Board since 2015.

**Board committee membership**

Nomination Committee since 27 July 2015.

**Bruce Carnegie-Brown**

Appointed Independent Non-Executive Director on 10 January 2014. On appointment as first Vice Chair and Lead Independent Director of the Board of Banco Santander SA on 12 February 2015, he was no longer considered an Independent Non-Executive Director.

**Skills and experience**

Bruce Carnegie-Brown has performed a wide variety of risk-related roles in the financial services sector, primarily in insurance and investment banking, providing him with a breadth of experience and insight of financial services. He was Managing Director of JP Morgan from 1985 to 2003. Following this, Bruce was CEO of Marsh UK Limited from 2003 to 2006; and served as Chair of Aon UK Limited from 2012 to 2015. He was Senior Independent Director of Catlin Group Limited from 2010 to 2014 and Close Brothers Group plc from 2006 to 2014.

**Other principal appointments**

Non-Executive Director of Santander UK plc\* since 2012.  
Vice Chair and Lead Independent Director of Banco Santander SA\* since 2015.

Non-Executive Director Jardine Lloyd Thomson Group plc since 1 May 2016.

Non-Executive Director of Moneysupermarket.com Group plc since 2010 and Chair since 2014.  
Director of Historic Royal Palaces since 2014.  
Member of the Investment Committee of Gresham House plc since 31 January 2016.  
President-elect of the Chartered Management Institute since 19 September 2016.

**Board committee membership**

Nomination Committee since 19 March 2013.  
Remuneration Committee since 1 October 2012.  
Risk Committee since 1 October 2012.

\* Part of the Banco Santander group.

**Juan Rodríguez Inciarte**  
Deputy Chair



Appointed Non-Executive Director on 10 January 2014.

**Skills and experience**

Juan Rodríguez Inciarte joined Banco Santander SA in 1985. After holding various positions, he was appointed to the Board of Directors in 1991, holding this office until 1999. Juan was also an Executive Director of Banco Santander SA from 2008 to 2015.

Juan has also held directorships at the Royal Bank of Scotland plc (RBS) and National Westminster Bank plc from 1998 to 2004, ABN Amro, First Fidelity Bancorp, First Union Corporation (now part of Wells Fargo), and at NIBC Bank NV.

**Other principal appointments**

Non-Executive Director of Santander UK plc\* since 2004.  
Director Santander Consumer Finance SA\* since 2007.  
Director of SAM Investment Holdings Limited\* since 2013.  
Director Vista Capital de Expansion SA since 2007.  
Chairman Saarema Inversiones SA since 2005.

**Board committee membership**

Risk Committee since 1 September 2015.

**Peter Jackson**



Appointed Non-Executive Director on 1 April 2016, stepping down on 28 February 2017.

**Skills and experience**

Peter Jackson has extensive experience and knowledge of the financial industry and is Head of Banco Santander SA's Innovation business. He was CEO of the Travelex Group, where he led a major process to transform the company, focused on digital innovation and business re-engineering, and through mergers and acquisitions.

Previously, Peter held senior positions at Lloyds Banking Group plc and Halifax Bank of Scotland plc, and was a consultant at McKinsey & Company.

**Other principal appointments**

Non-Executive Director of Santander UK plc\* since 1 April 2016.  
Head of Corporate Innovation of Banco Santander SA since 27 January 2016.  
Director of Santander Fintech Limited since 9 March 2016.  
Director of Aire Labs Limited since 2015.  
Non-Executive Director of Paddy Power Betfair plc since 2013.

**Manuel Soto**



Appointed Non-Executive Director on 10 January 2014.

**Skills and experience**

Manuel Soto was formerly a Board member of Banco Santander SA from 1999 to April 2013, and during that period was Chair of the Banco Santander SA Audit and Compliance Committee.

Manuel has significant experience in financial services, having undertaken a variety of Executive and Director level roles, including a 38 year career at Arthur Andersen, where he discharged, among other responsibilities, EMEA Area Managing Partner from 1980 to 1998, and Chairman of the Worldwide Board from 1987 to 1989. Accordingly, he brings considerable experience in financial reporting, internal control systems and risk management, as well as international management of the service industry.

He also served on the Board as Vice Chairman of Indra Sistemas SA from 1999 to 2011 and on the Board of Corporación Financiera Alba from 1999 to 2010.

**Other principal appointments**

Non-Executive Director of Santander UK plc\* since 2013.  
Director of Cartera Industrial REA SA since 2008.  
Member of advisory board of Grupo Barceló since 2012.  
Member of advisory board of Befesa Medio Ambiente SA since 2013.

**Board committee membership**

Audit Committee since 1 January 2014.

\* Part of the Banco Santander group.

## Executive Director

**Nathan Bostock**  
Chief Executive Officer



Chief Executive Officer since 29 September 2014, previously Executive Director and Deputy Chief Executive Officer from 19 August 2014.

### Skills and experience

Nathan Bostock joined Santander UK from RBS, where he was an Executive Director and Group Finance Director. He joined RBS in 2009 as Head of Restructuring and Risk and Group Chief Risk Officer.

Nathan previously spent eight years with Abbey National plc (now Santander UK plc) from 2001 to 2009 and served on the Board as an Executive Director from 2005. During his time with Abbey National plc, he held various senior positions including Chief Financial Officer and Executive Director. Nathan was also previously at RBS from 1991 to 2001 in a number of senior positions and spent seven years before that with Chase Manhattan Bank, having previously qualified as a Chartered Accountant with Coopers & Lybrand, (now PwC).

### Other principal appointments

Chief Executive Officer of Santander UK plc\* since 19 August 2014.  
Director of Santander Fintech Limited\* since 2015.  
Director of SAM Investment Holdings Limited\* since 2014.  
Member of the PRA Practitioner Panel since 2014.  
Member of the Financial Services Trade and Investment Board (FSTIB) since 2015.

## Non-Board Executive

**Antonio Roman**



Appointed Chief Financial Officer on 30 October 2015.

### Skills and experience

Antonio Roman has extensive financial services experience across a wide range of areas including Finance, Investor Relations and Retail Banking. He was appointed Treasurer of Santander UK plc in 2014, with responsibility for the management of interest risk, liquidity, funding, economics and investor relations. Antonio joined Santander UK plc in 2013 as Deputy Treasurer and prior to that held the position of Head of Financial Management at Banco Español de Crédito SA\*.

Antonio also worked for Grupo Caja Madrid where he served as Financial Controller from 2007 to 2010.

### Other principal appointments

Director of Abbey National Treasury Services plc\* since 2014.  
Management Board Member of Abbey Covered Bonds LLP\* since 2014.  
Member of the British Bankers Association's Financial and Risk Policy Committee since 2015.

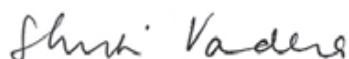
\* Part of the Banco Santander group.



## Chair's report on corporate governance

My report describes the roles, responsibilities and activities of the Board and its Committees.

*"We remain steadfast in our ambition to be the best governed bank in the UK."*



### Shriti Vadera

Chair  
22 February 2017

#### Board effectiveness review

This year we undertook an external effectiveness evaluation of the Board, its Committees and Non-Executive Directors (NEDs). This has provided valuable independent assurance and benchmarking of the effectiveness of our Board and Board Committees. The review confirmed that we have made rapid progress and that our governance is effective and of a high standard. The next phase of our development as a Board will be to further improve efficiency.

#### UK Group Framework<sup>(1)</sup>

The responsibilities and relationship with Banco Santander, our sole shareholder, is set out in the UK Group Framework and agreed by Santander UK and Banco Santander. This provides Banco Santander with the oversight and controls it needs while discharging our responsibilities in the UK. Clarity of roles and responsibilities is key to ensuring proper accountability for decisions and outcomes. The UK Group Framework was explained in last year's report, and further information is available on page 166.

#### Board membership

A number of long-serving Directors stepped down and new INEDs were appointed during 2015. Membership remained stable during 2016. Through a rigorous recruitment process we have ensured that the Board has the necessary skills and experience to discharge its responsibilities effectively. In April José María Fuster stepped down from the Board. I should like to thank him for his valuable service over the past 11 years. The composition continues to align with the UK Group Framework principles of at least 50% independent membership, appropriate breadth and depth of skills and experience, and gender diversity.

The Board is satisfied that the Chair and those Directors who have external directorships have sufficient time available to discharge their responsibilities and to be effective members of the Board.

Given our 100% ownership by Banco Santander and the appointment process for Directors set out in the UK Group Framework, Santander UK has not required the Directors to offer themselves for re-election every year or for new Directors appointed by the Board to offer themselves for election at the next Annual General Meeting. However, in accordance with industry good practice, this year we have introduced one-year rolling terms for all NEDs.

#### Board committees

The Board delegates certain responsibilities to Committees to assist in discharging its duties, as set out on page 143. The Committees play an essential role in supporting the Board in these duties, providing focused oversight of key areas and aspects of the business.

The role and responsibilities of the Board and each Board Committee are set out in formal Terms of Reference. These are reviewed at least annually. The Board Committees make recommendations to the Board in accordance with their Terms of Reference. The Chair of each Committee reports to the Board at each meeting on the matters discussed and significant developments within their remit that warrant further consideration by the Board. The minutes of each meeting, except for the Board Nomination Committee, are provided to the Board for information.

➔ For Board membership, tenure and attendance see page 164

➔ For Board responsibilities see page 143

(1) In this Annual Report, the terms 'independence' and 'independent' are, unless otherwise stated, defined in accordance with our UK Group Framework. For further details see page 166

All Board Committees have a majority of INEDs in accordance with the UK Group Framework. Furthermore, all INEDs are members of the Board Audit, Board Risk and Board Remuneration Committees in order to provide efficient working and effective oversight. The activities undertaken by each of the Committees are set out in the Board Committee Chairs' reports on pages 144 to 165. The full Terms of Reference for each Committee are available on Santander UK's website [www.santander.co.uk](http://www.santander.co.uk) and from the Company Secretary upon request.

#### Board fees

We reviewed all Board and Board Committee fees for 2016 and no changes were made. Board fees are set out on page 163 in the Directors' Remuneration Report.

#### Conflicts of interest

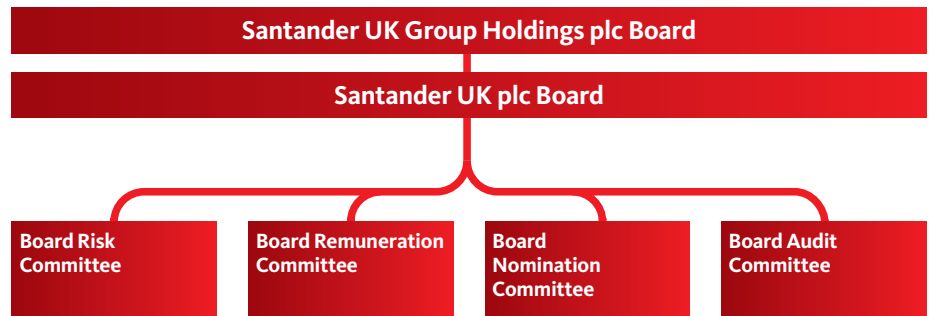
Santander UK's Articles of Association contain provisions that allow the Board to consider and, if it sees fit, to authorise situational conflicts. The Board confirms that such powers have been operated effectively and that a formal system for Directors to clear their interest and for the non-conflicted Directors to authorise situational conflicts continues to be in place. Any authorisations given are recorded by the Company Secretary.

#### Board activities

The Chair, together with the CEO and Company Secretary, ensure that the Board has an appropriate schedule so that its time is focused on matters of strategic importance to the business and appropriate monitoring of risks. This is subject to continuous review and has enabled us to improve our approach to setting the agenda, the information we receive and the debates we have. In line with an assessment of the forward looking agenda, it has been agreed that the number of Board meetings held in 2017 will be reduced to eight. We will keep this under review as we continue to enhance our operating efficiency.

In July 2016, in addition to the usual monthly meeting, the Board held an annual Strategy Day where we considered the emerging banking landscape and our long-term strategy, including digital transformation, innovation and omni-channel transformation for the benefit of our customers.

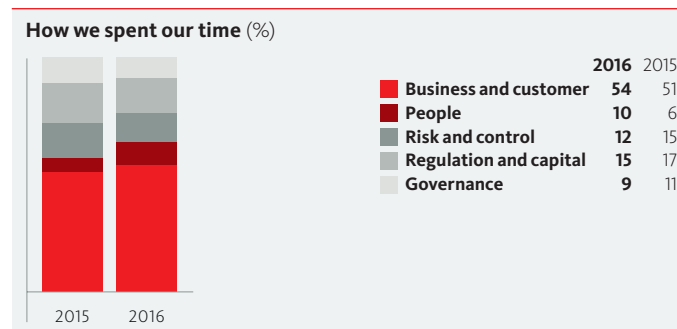
The Board ensures regular contact with senior leadership by regularly inviting relevant business and function heads to present on current development.



The delivery of our tailored Director induction programmes for our most recent appointments have continued through 2016 and form part of the Directors' ongoing development plans. The external Board effectiveness review conducted this year included individual evaluation of all Board members, and the feedback from those reports will also be included in individual development plans. This ensures that Directors have the necessary understanding of the business, its activities, core markets, and operating environment. The Company Secretary supports the Chair in designing individual inductions for all Directors, which include site visits and cover topics such as strategy, key risks and current issues including the legal and regulatory landscape.

Throughout 2016 we have continued to deliver regular workshops for all Directors to further develop their knowledge and understanding of key business issues. This has been supplemented with visits to corporate sites and branches.

A summary of the Board's activities in 2016 is set out on the following page.



## Summary of Board activities in 2016

Activity	Actions taken by the Board and outcomes
<b>Business and customer</b>	<ul style="list-style-type: none"> <li>- Reviewed, challenged and approved the 3-year business plan 2017-2019 and the Budget for 2017, including associated risk assessments and UK-relevant material presented at the Banco Santander group investor day.</li> <li>- Reviewed, challenged and approved changes to the 11213 World proposition and continued to monitor their development.</li> <li>- Reviewed, challenged and remained appraised of strategic business opportunities as they have arisen.</li> <li>- Received detailed analysis of, the competitive landscape, Company's Digital Strategy and innovation both during Board meetings and at our dedicated Board Strategy Day.</li> <li>- Reviewed, challenged and remained appraised of developments with customer experience and complaints.</li> <li>- Reviewed, challenged and monitored the performance and strategy of the Retail Banking Division. This included its holistic strategy, as well as a specific focus on customer relationship management, omni-channel, product development, Wealth Management, Private Banking and customer liabilities. The Board also approved the Mortgage Strategy.</li> <li>- Reviewed, challenged and remained appraised of the performance and strategy of Santander Global Corporate Banking, including its capabilities from a client perspective and fee sharing policy between the UK and rest of Banco Santander.</li> <li>- Reviewed, challenged and remained appraised of developments to enhance the control environment in Santander Global Corporate Banking.</li> <li>- Reviewed, challenged and remained appraised of the performance and strategy of Santander Corporate and Commercial Banking.</li> <li>- Reviewed and remained appraised of the Santander (UK) Group Pension Scheme, including pension risk and methodology changes.</li> <li>- Reviewed, challenged and remained appraised of Santander UK's sustainability activity and report.</li> <li>- Reviewed, challenged and remained appraised of the progress made on the Santander Universities Programme in the UK.</li> </ul>
<b>Regulation and capital</b>	<ul style="list-style-type: none"> <li>- Remained fully appraised of the regulatory dialogue regarding the application of ring-fencing requirements and management proposals for the implementation of ring-fencing. This included operating model approvals and the approval of associated regulatory submissions.</li> <li>- Considered and approved the optimal model for implementation of ring-fencing requirements, with primary consideration of the needs of our customers. Approved a revision to that model in the light of the changing macro environment.</li> <li>- Reviewed, challenged and approved the ICAAP, ILAAP and Santander UK's Recovery and Resolution Plan.</li> <li>- Reviewed, challenged and approved the adequacy and effectiveness of stress-testing and capital management.</li> <li>- Reviewed, challenged and approved Santander UK's wholesale funding programme arrangements.</li> <li>- Reviewed the asset and liability management activities.</li> <li>- Reviewed and approved the payment of dividends.</li> <li>- Remained appraised of regulatory developments – including competition and market reviews and payment systems directive – reviewed compliance with regulatory requirements and fully considered all regulatory feedback from the PRA and FCA.</li> <li>- Approved Santander UK's Annual Report and Accounts.</li> </ul>
<b>People</b>	<ul style="list-style-type: none"> <li>- Received regular updates challenged management on a range of people issues including HR strategy and talent management.</li> <li>- Reviewed a new succession planning framework and received an update on progress with implementation.</li> <li>- Reviewed new diversity targets.</li> <li>- Gave particular focus to initiatives to embed the right culture and behaviours across Santander UK</li> <li>- Assessed the performance of the CEO.</li> <li>- Participated in the Banking Standards Board's assessment process and approved our response the Banking Standards Board questionnaire.</li> </ul>
<b>Risk and control</b>	<ul style="list-style-type: none"> <li>- Reviewed, challenged and approved updated risk appetites and monitored performance against them across all risk types.</li> <li>- Received regular enterprise wide risk updates from the Chief Risk Officer.</li> <li>- Reviewed and challenged Conduct Risk Programme and Risk Framework.</li> <li>- Reviewed the business impacts of the EU referendum, in particular the impact on the 3-year business plan and budget.</li> <li>- Reviewed, challenged and approved the annual whistleblowing report.</li> <li>- Considered specific issues, including remediation of crystallised conduct risks and Santander Global Corporate Banking risk and control environment.</li> <li>- Remained appraised of the strategy to mitigate operational risk in critical infrastructure and banking processes.</li> <li>- Reviewed, challenged and approved Santander UK's IT risk, cyber risk and Financial Crime risk management plans.</li> <li>- Remained appraised of Corporate Affairs and Marketing activity to ensure protections are in place for Santander UK brand and reputation.</li> </ul>
<b>Governance</b>	<ul style="list-style-type: none"> <li>- Reviewed and approved revisions to the UK Corporate Governance Framework.</li> <li>- Renewed a set of strategic priorities for the Board to guide it in discharging its responsibilities.</li> <li>- Reviewed enterprise wide governance arrangements to ensure that governance and controls in the UK are robust and support the proposed operating model and structural change resulting from ring-fencing.</li> <li>- Reviewed and assessed the implications of implementation of the Senior Managers Regime.</li> <li>- Reviewed Santander UK's transformation agenda to support its ambition to become a customer centric bank which helps people and businesses prosper.</li> <li>- Undertook an external review of Board effectiveness and agreed a plan for continuous improvement.</li> <li>- Reviewed the Terms of Reference for the Board and Board Committees.</li> </ul>

### Board and Board Committee responsibilities

Key responsibilities	
<b>Board</b>	<ul style="list-style-type: none"> <li>– Review, approve and monitor performance in respect of corporate strategy, major plans of action, Risk Appetite and policies, annual budgets and business plans.</li> <li>– Monitor the effectiveness of Santander UK's governance arrangements.</li> <li>– Monitor the performance of the CEO and Senior Executives.</li> <li>– Ensure that appointments to the Board or its Committees are effected in accordance with the appropriate governance process.</li> <li>– Monitor and manage potential conflicts of interest of management, Board members, shareholders, external advisers and other service providers.</li> </ul>
<b>Board Nomination Committee</b>	<ul style="list-style-type: none"> <li>– Regularly review the structure, size and composition of the Board, including skills, knowledge, experience and diversity.</li> <li>– Consider succession planning for Directors and senior executives.</li> <li>– Identify and nominate candidates to fill Board vacancies as and when they arise.</li> <li>– Regularly assess the performance of the Board.</li> <li>– Review annually whether Non-Executive Directors have dedicated sufficient time to their duties to have been effective in their role.</li> <li>– Oversee Santander UK's governance arrangements.</li> </ul>
<b>Board Risk Committee</b>	<ul style="list-style-type: none"> <li>– Advise the Board on the enterprise wide risk profile, Risk Appetite and strategy.</li> <li>– Review the enterprise wide risk profile by way of business updates provided by the First Line of Defence and regular reports and updates on each key risk type provided by the Second Line of Defence.</li> <li>– Provide advice, oversight and challenge to embed and maintain a supportive risk culture throughout Santander UK.</li> <li>– Review the Risk Framework and recommend it to the Board for approval.</li> <li>– Review and approve the key risk type and risk activity frameworks identified in the Santander UK Risk Framework.</li> <li>– Review the capability to identify and manage new risks and risk types.</li> <li>– Oversee and challenge the day-to-day risk management actions and oversight arrangements and adherence to Santander UK's risk frameworks and policies.</li> <li>– Review proposals for the firm's Risk Appetite and recommend these to the Board for approval.</li> </ul>
<b>Board Audit Committee</b>	<ul style="list-style-type: none"> <li>– Monitor and review the integrity of the financial statements of Santander UK.</li> <li>– Keep under review the adequacy and effectiveness of the internal financial controls.</li> <li>– Review the adequacy of Whistleblowing arrangements.</li> <li>– Monitor and review the effectiveness of the Internal Audit function.</li> <li>– Assess the performance of the External Auditors and oversight of their independence.</li> </ul>
<b>Board Remuneration Committee</b>	<ul style="list-style-type: none"> <li>– Consider, agree and recommend to the Board the principles and parameters of Santander UK's remuneration and reward policies and frameworks.</li> <li>– Consider and approve specific remuneration packages for executive directors and other senior management.</li> <li>– Oversee the implementation of remuneration policies, ensuring they promote sound and effective risk management.</li> <li>– Determine and oversee the remuneration governance framework.</li> <li>– Review and approve regulatory submissions in relation to remuneration.</li> </ul>

→ For Board Nomination Committee Chair's report see page 144

→ For Board Risk Committee Chair's report see page 146

→ For Board Audit Committee Chair's report see page 152

→ For Board Remuneration Committee Chair's report see page 158

## Board Nomination Committee Chair's report

We ensure that the Board composition and overall governance arrangements of Santander UK are fit for purpose and aligned to our operating model.

*"We continue to focus on overall effectiveness and ensuring our readiness for implementation of ring-fencing."*

*Shriti Vadera*

### Shriti Vadera

Board Nomination Committee Chair  
22 February 2017



#### Overview of the year

The Committee met on five occasions during the year and continued its focus on improving our overall effectiveness, conducting an external evaluation of the Board, overseeing the development of appropriate succession policy and ensuring our readiness for implementation of ring-fencing.

#### Board and Committee membership

The Board composition aligns with the UK Group Framework principles (see page 166) of at least 50% Independent membership (as defined on page 166), appropriate breadth and depth of skills and experience, and gender diversity. The Committee has assessed the composition of the Board as possessing the right skill sets to support our future strategy.

All INEDs are members of the Board Risk, Audit and Remunerations Committees. The sizeable majority of INEDs on these Committees ensures constructive debate and challenge.

This year, we have introduced a one year rolling term for NEDs and INEDs in line with industry best practice. This will also help ensure that we have a phased approach to tenure going forward thereby facilitating future transitions between Directors.

#### External evaluation of Board effectiveness

The Committee engaged an independent consultant to evaluate the effectiveness of the Board and its Committees. The review process involved interviews with each of the Board Directors and executive team as well as observation of Board and Board Committee meetings. The review confirmed that we have made rapid progress and that our governance is effective and of a high standard. It has also helped to identify ways in which we can become more efficient. The review included individual evaluation of all Board members, and the feedback from those reports will be included in Board members' individual development plans.

The review findings and suggested actions were presented to the Board in October and the lessons learned have been incorporated into our continuous improvement action plan which we developed following last year's internal board effectiveness review. The Board continues to closely monitor progress against the action plan.

#### Skills and experience

The Committee continued to monitor Board members' skills and experience through the year, in particular training needs for the most recently appointed INEDs and ongoing training and development for the whole Board. New Directors have spent significant time on their induction, including visits to corporate sites and branches, and we have instituted regular workshops for all Directors to further develop our knowledge and understanding of key risks and business issues. The external Board effectiveness review conducted this year included individual evaluation of all Board members, and the feedback from those reports will also be included in individual development plans.

#### Diversity

The Committee has maintained its commitment to ensuring appropriate gender diversity on the Board. In 2016 we set an aspirational target of 33% women on the Board by 2020 and currently have 31% women on the Board. Santander UK has also committed to gender targets for our senior female management population, and we have embedded these into our Executive Committee annual performance objectives.

We will continue to ensure that gender and broader diversity remains front of mind in our succession planning.

#### Succession Planning

The Committee is responsible for overseeing the process of succession for Board Directors. The Committee has also been working to ensure that a robust succession planning framework is in place for senior management. As a very important issue pertaining to the duties of all Directors, this is now also a full Board agenda item.

#### Banking Reform

The Committee has focused on 'ring-fencing' and defining Board and Executive governance structures, in order to ensure we meet new regulatory requirements while maintaining a robust and efficient corporate governance model.

➔ For Committee membership, tenure and attendance see page 164

➔ For the responsibilities of the Committee see page 143

### Annual review of director interests, time commitment and fees

Consistent with its terms of reference, the Committee completed its annual review of the Directors' interests to ensure any conflicts are managed appropriately and in compliance with CRD IV requirements. The time commitments of the Directors were also reviewed to ensure Directors have sufficient time available to discharge their responsibilities and to be effective members of the Board.

### Priorities for 2017

Our priorities for 2017 will include focus on progressing Board effectiveness actions, the focus of which is our efficiency. This forms part of our wider commitment to continuous improvement and in pursuit of our ambition to be the best governed bank.

#### Female Board members

December 2016

**31%** (4/13)

Unchanged from January 2016

#### Independent Board members

December 2016

**54%** (7/13)

Unchanged from January 2016

# Board Risk Committee Chair's report

The Committee supports the Board in ensuring that the business operates within agreed Risk Appetite while taking account of emerging risks.

*“Our risk management processes continue to improve through the rigorous application of an effective enterprise-wide Risk Framework.”*



**Ed Giera**  
Board Risk Committee Chair  
22 February 2017



### Overview of the year

During 2016, we continued to assess our performance in the context of the main risks to which we are exposed, through the rigorous application of an effective enterprise wide Risk Framework, and to embed an appropriate risk culture and attitude at all levels across the business.

We considered the impact of numerous different risks on our business and customers through regular updates from different parts of the business. These have included:

- The macroeconomic environment, and in particular, the impact of interest rates decreasing and remaining low for longer
- Management of the significant change agenda which included ensuring ongoing regulatory, or otherwise compulsory, compliance, whilst improving the customer experience
- Financial crime and anti-money laundering detection capabilities
- The resilience of IT systems to cyber risk.

Following the result of the EU referendum in June, we also considered the risks and potential impact to Santander UK of the vote for the UK to leave the EU.

### Membership

As noted in last year's report, Annemarie Durbin was appointed to the Committee with effect from 13 January 2016. There have been no other changes to the membership of the Committee during the year and the Committee has accordingly benefited from a period of consistency as members' familiarity with the matters considered by the Committee has grown. I believe that the Committee has an appropriate balance of skills and expertise to carry out its role effectively.

The Terms of Reference require the majority of the members to be Independent Non-Executive Directors. This criterion was met throughout the year.

➔ For Board membership, tenure and attendance see page 164

➔ For the responsibilities of the Committee see page 143

### How we spent our time (%)



### Meeting our key responsibilities in 2016

How we addressed our key responsibilities relating to Risk Appetite and the Risk Framework, together with our work on stress testing and individually significant matters, is shown below. For information on our responsibilities relating to risk management and internal controls see page 151.

#### Significant areas of focus

Area of focus	Action taken by the Board Risk Committee	Outcome
<b>Risk Appetite</b>	<ul style="list-style-type: none"> <li>We considered changes to the Risk Appetite statement proposed as part of the annual review of Risk Appetite and recommended a number of changes, proposed by management, to the Board. These included the introduction of a new metric to measure the volatility of the income statement under stressed conditions and a number of changes to credit concentration limits.</li> </ul>	<ul style="list-style-type: none"> <li>The annual review of Risk Appetite is firmly embedded in our culture.</li> <li>➔ For more on Risk Appetite see page 40.</li> </ul>
<b>Risk Framework</b>	<ul style="list-style-type: none"> <li>We considered an independent review of the annual attestations by Executive Committee members to the Chief Risk Officer that risk had been managed effectively in line with the Risk Framework.</li> <li>We noted that good progress had been made on the design, implementation and governance of the Risk Framework, whilst acknowledging that there was still more to do to embed effective risk management in all areas. Particular areas of priority focus included Global Corporate Banking, operational risk, and IT, together with conduct risk in Commercial Banking and Global Corporate Banking. Other areas for specific attention included risk culture, regulatory projects, stress testing, financial crime, retail credit systems, strategic risk, reputational risk and horizon scanning.</li> </ul>	<ul style="list-style-type: none"> <li>We noted that the attestations provided a reasonable and fair view of how risk had been managed and controlled in line with the Risk Frameworks.</li> <li>We monitored progress towards embedding effective risk management through frequent updates from management, providing challenge and support as necessary.</li> <li>➔ For more on Risk Framework see pages 33-39.</li> </ul>
<b>Stress testing</b>	<ul style="list-style-type: none"> <li>Stress testing remains a key tool to highlight and manage the impact on capital and profit and loss in stress scenarios. Methodology, governance arrangements and outputs remain subject to close monitoring by the Committee. We participated fully in the 2016 PRA concurrent stress testing exercise and were engaged throughout the process, examining the significant drivers while challenging outputs and assumptions.</li> <li>We sought confirmation from management in respect of the controls used in the exercise.</li> </ul>	<ul style="list-style-type: none"> <li>We recommended that the Board approve the stress testing submission to the PRA.</li> <li>We proposed that the process by which manual data was collected, analysed and managed be documented to provide greater assurance and transparency.</li> <li>Management confirmed that they had no specific concerns in respect of the controls used in the exercise.</li> <li>➔ For more on stress testing see page 41.</li> </ul>
<b>Macroeconomic environment</b>	<ul style="list-style-type: none"> <li>In 2016, we regularly reviewed the impact on net interest income and capital metrics of interest rates remaining low for a sustained period. We discussed possible management actions to offset the impact, including various aspects of the pricing dynamic of our 11213 World proposition under a comprehensive range of scenarios; increasing the hedging of interest rate exposure in the pension schemes; and adjusting balance sheet exposure through changes in the ALCO portfolio.</li> </ul>	<ul style="list-style-type: none"> <li>Our discussions fed into Board deliberations on this subject.</li> <li>We requested that further detail of hedging efficiency be included in a future update.</li> <li>➔ For more on macroeconomic changes see page 32.</li> </ul>
<b>Banking Reform</b>	<ul style="list-style-type: none"> <li>We reviewed detailed stress analyses and engaged in wide ranging discussions on the risk assessment of the Banking Reform Programme alternatives presented by management.</li> </ul>	<ul style="list-style-type: none"> <li>We supported management's proposal to amend the Banking Reform Programme in light of the impact on the top risks and mitigating actions following the UK referendum on EU membership, and continue to oversee the preparation of the detailed implementation plans for related adjustments to the Risk Framework.</li> <li>➔ For more on Banking Reform see page 4.</li> </ul>



Area of focus	Action taken by the Board Risk Committee	Outcome
<b>Global Corporate Banking model</b>	<ul style="list-style-type: none"> <li>Following the work of an external consultant on a review of the controls and strategic operating model of our Global Corporate Banking business segment in 2015, we monitored progress made by the business on a monthly basis to address their observations and recommendations. We requested that any issues which threatened the programme be escalated to the Committee. In addition to the monthly progress reports from Global Corporate Banking management, we also requested an update in the fourth quarter from our consultants on management's progress with the programme.</li> </ul>	<ul style="list-style-type: none"> <li>We noted the progress made to address the recommendations during the year and provided regular updates to the Board. Further work remains to be done, however, and we agreed that we would continue to monitor progress on a periodic basis in 2017.</li> <li>We requested, and received, further information on management's activities to improve sustainable internal project management capability.</li> </ul> <p>➔ For more on Global Corporate Banking see page 67 and page 122.</p>
<b>UK referendum on EU membership</b>	<ul style="list-style-type: none"> <li>Following the result of the EU referendum, we considered the risks and potential impact to Santander UK of the vote for the UK to leave the EU.</li> </ul>	<ul style="list-style-type: none"> <li>We are monitoring closely political, economic and market developments as they progress, and reviewing the scenario planning, stress testing and assessment of models by management in the context of a potential macroeconomic regime change for the UK economy.</li> </ul> <p>➔ For more on the impact of the UK's exit from the EU on our business see page 4.</p>

#### Oversight and advice to the Board on Santander UK's current risk exposure and future risk strategy

During 2016, we reviewed Santander UK's exposure to the risks outlined below and analysed emerging themes, including regulatory, macroeconomic and global risks, which could affect Santander UK's ability to achieve its strategic goals.

Risk	Action taken by the Board Risk Committee	Outcome
<b>Credit risk – retail</b>	<ul style="list-style-type: none"> <li>Considered regular reports on the overall credit quality of retail lending, including the interest-only mortgage portfolio and the Buy-to-let mortgage portfolio.</li> <li>Received updates on the key risks arising from personal and business unsecured loans, overdrafts and credit cards, and noted that change capacity would be kept under review.</li> <li>Reviewed the London residential mortgages portfolio as well as the performance across unsecured retail credit portfolios.</li> </ul>	<ul style="list-style-type: none"> <li>Requested details of progress in respect of mitigating actions and details of the consequences of systems risks to be highlighted in future updates.</li> <li>Agreed the controls and protections that were in place.</li> <li>Requested a workshop on interest-only mortgages.</li> </ul> <p>➔ For more see page 54.</p>
<b>Credit risk – corporate and commercial</b>	<ul style="list-style-type: none"> <li>Considered regular reports on credit quality of real estate lending and more detailed reports on certain other sub-sectors.</li> <li>Reviewed concentration levels, and sector and geographic risk exposures.</li> <li>Reviewed credit risk within Global Corporate Banking and Commercial Banking with a focus on renewables and commodities.</li> <li>Monitored the preparations for implementation of IFRS 9.</li> </ul>	<ul style="list-style-type: none"> <li>Growth in corporate and commercial portfolios and earnings has been achieved within approved Risk Appetite.</li> <li>Agreed management actions proposed for the care homes sector.</li> <li>Preparations for IFRS 9 would continue to be monitored by the Committee and by the Board Audit Committee.</li> </ul> <p>➔ For more see page 71.</p>
<b>Market risk</b>	<ul style="list-style-type: none"> <li>Reviewed monthly analysis of a range of macroeconomic scenarios to assess traded market risk exposure.</li> </ul>	<ul style="list-style-type: none"> <li>Key risk exposures have remained within Risk Appetite.</li> </ul> <p>➔ For more see page 81.</p>
<b>Liquidity risk</b>	<ul style="list-style-type: none"> <li>Reviewed and brought appropriate oversight to the ILAAP.</li> <li>Reviewed and approved proposals for a diversification in the assets held for liquidity purposes.</li> </ul>	<ul style="list-style-type: none"> <li>Recommended to the Board for approval.</li> </ul> <p>➔ For more see page 90.</p>

Risk	Action taken by the Board Risk Committee	Outcome
<b>Capital risk</b>	<ul style="list-style-type: none"> <li>– Reviewed and brought appropriate oversight to Santander UK's related risks associated with the ICAAP, the pension deficit, and lower for longer interest rates.</li> <li>– Reviewed possible management actions which would mitigate adverse variances arising from lower for longer interest rates.</li> </ul>	<ul style="list-style-type: none"> <li>– Recommendations for approval made in respect of ICAAP to the Board based on the capital position over the planning period.</li> <li>– Regular updates provided to the Committee.</li> </ul> <p>➔ For more see page 106.</p>
<b>Pension risk</b>	<ul style="list-style-type: none"> <li>– Considered the issues in respect of the development of the pension deficit on both an IAS 19 and funding basis, including the impact on the CET1 capital ratio, and economic capital measures.</li> <li>– Reviewed and considered changes to pension accounting liability valuation modelling.</li> <li>– Regularly monitored utilisation of the pension Risk Appetite and risk budget in accordance with relevant metrics and increases in market volatility.</li> </ul>	<ul style="list-style-type: none"> <li>– Continued to monitor the impact of sustained low interest rates and the effectiveness of asset and liability management.</li> <li>– Requested an holistic update on pension risk management strategy and governance in the context of the triennial valuation of the defined benefit pension schemes and review of investment policy and contribution policy with the Scheme Trustees.</li> </ul> <p>➔ For more see page 115.</p>
<b>Operational risk</b>	<ul style="list-style-type: none"> <li>– Continued as a significant area of focus in 2016, with particular emphasis on the mitigation of cumulative risk arising as a result of the high level of change, third party risk management, cyber security, IT resilience and Risk Data Aggregation.</li> <li>– We requested a review to determine whether our critical IT systems could meet stringent recovery requirements in the event of an outage.</li> <li>– We received regular updates on the Operational Risk Transformation Programme.</li> <li>– Noted that the investment in digital and other new products, interaction with third parties as well as cost-saving initiatives, would all impact operational risk.</li> <li>– Reviewed the response to a distributed denial of service cyber-attack and proposed improvements to the communication of incidents of this nature to the Committee members.</li> <li>– Monitored ongoing implementation of the new operational risk system.</li> <li>– Reviewed and discussed the initial assessment of the potential impact of the new standardised measurement approach for operational risk under consultation by the Basel Committee on operational risk capital on a RWA equivalent basis.</li> <li>– Reviewed and assessed alternatives for restructuring Santander UK's Directors' and Officers' (D&amp;O) insurance coverage following the introduction of the Senior Managers Regime and changes in Banco Santander D&amp;O insurance coverage.</li> </ul>	<ul style="list-style-type: none"> <li>– We requested that the Chief Operating Officer attend our meetings as an observer going forward.</li> <li>– Approved the IT Resilience and Cyber Risk Management Plan for recommendation to the Board.</li> <li>– We agreed that the first and second line of defence would discuss with the individual business areas how to take this forward and to propose appropriate alternatives to the Committee.</li> <li>– Recommended and oversaw the placement of new D&amp;O insurance policies.</li> </ul> <p>➔ For more see page 125.</p>
<b>Conduct risk</b>	<ul style="list-style-type: none"> <li>– Received reports on the progress of risk culture initiatives across the business including the relevant behaviours that underpin Simple, Personal and Fair.</li> <li>– We assessed Conduct Survey results. This included a review of our strategy to further embed an effective risk management culture across all business units, functions, and levels of seniority.</li> <li>– Maintained oversight of proper conduct risk management for new initiatives including the investment business of wealth management.</li> <li>– Monitored the continued activity associated with customer remediation programmes.</li> </ul>	<ul style="list-style-type: none"> <li>– The conduct risk framework which had been developed and implemented in line with regulatory commitments has now been rolled out.</li> <li>– As the focus moves to implementing the business as usual framework, we will continue to monitor culture and behaviours.</li> <li>– Considered and approved the 2016 Compliance Monitoring Plan.</li> </ul> <p>➔ For more see page 119.</p>

Risk	Action taken by the Board Risk Committee	Outcome
<p><b>Other key risks</b></p>	<ul style="list-style-type: none"> <li>- Financial crime risk – We have reviewed and discussed monthly the financial crime agenda with the MLRO, with particular focus and challenge on ensuring that the risk based approach in upgrading our systems and controls translates into effective prevention of financial crime.</li>   <li>- Regulatory risk – Reviewed the regulatory agenda and associated impact on our business including the risk associated with simultaneously managing multiple projects.</li>   <li>- Model risk – Received and considered an update on model risk, including progress on the development of an inventory of the most material models. We sought assurance in respect of the model control environment, and also requested assurance on the capabilities of models to accommodate a negative interest rate environment in the UK.</li>   <li>- We continue to support the I AM Risk culture which was introduced in 2012 to reinforce the Risk Framework and highlight that everyone is responsible for managing risk.</li> </ul>	<ul style="list-style-type: none"> <li>- First line of defence was asked to provide a view of financial crime risk exposure and mitigation, and greater accountable executive visibility and sponsorship for the transformation programme and to provide regular updates.</li>   <li>- Supporting continued investment and prioritisation proportionate to the increased regulation in 2017 as financial crime is recognised as a national threat in the UK.</li> <li>➔ <b>For more see page 128.</b></li>   <li>- Regular and substantive interaction on aspects of the regulatory agenda.</li> <li>➔ <b>For more see page 131.</b></li>   <li>- Requested a follow-up workshop on material models for Board members.</li>   <li>- Support of the I AM Risk culture which enables us to keep the management of risk front of mind, with increased use of the I AM Risk portal on our intranet and new mandatory training modules.</li> </ul>

### Effectiveness of risk management system and internal controls

We received updates on the completion by all business units of their Risk and Control Self Assessments. This bottom-up exercise largely highlighted the same risk themes that had been reported previously, with more specific actions raised to mitigate them.

We also received regular reports on the implementation of key risk control programmes during the course of the year and considered measures and action plans to address exposures related to systems and controls. During the year we also reviewed and approved the Risk Type and Risk Activity Frameworks.

### Change programme

The scale, scope and critical nature of the Change Programme posed significant risk. We asked to be kept advised of projects which were not carried out in accordance with the prioritisation process. We noted the increased governance and project management resources that had been put in place, and we also noted the efforts that were being made to reduce the proportion of contractor resource where appropriate to do so and to build internal capabilities. We also encouraged management, when undertaking projects required by the regulators, to seek to achieve improvements in customer experience as well as regulatory compliance.

### Effectiveness of the Committee

As noted above, the Committee membership has not changed since January 2016. This period of stability followed a number of membership changes during 2015, which resulted in a greater diversity of members and, in particular, strengthened our skills and knowledge of IT, cyber and other digital-related risks.

We reviewed our Terms of Reference and recommended changes to ensure alignment with the Senior Managers Regime.

Full terms of reference can be found on our website at [www.santander.co.uk](http://www.santander.co.uk) and a summary is given on page 143.

We receive regular reports on enterprise wide risk, and have received updates on progress from risk owners. As mentioned earlier in this report, we also requested updates from the external consultants supporting the programme of work following the review of the Global Corporate Banking model. These contributed to the effectiveness of our debate and facilitated effective challenge by the Committee during the year.

In accordance with good governance, the Committee's effectiveness was considered as part of the overall external evaluation of Board effectiveness carried out during the year by an independent external evaluator.

The review's findings and suggested actions were considered by the Committee in November 2016. Further detail is contained in the Corporate Governance Review within this Annual Report.

In line with an assessment of the forward looking agenda and the Board programme, it has been agreed that the number of scheduled meetings of the Committee will be reduced to eight in 2017.

### Priorities for 2017

As a period of continued uncertainty remains following the EU Referendum, we will closely monitor developments that impact our primary risk exposures relating to retail and commercial credit, interest rates, HPI, and the overall capital and liquidity position of Santander UK. We will continue to monitor our evolving operational risk exposures, including conduct, cyber security, and financial crime risk, which will be an area of focus as we oversee the ongoing implementation of the financial crime transformation programme. We will also consider proposed changes to pension risk appetite in light of the agreed triennial valuation with the pension trustees; as well as any amendments to the Risk Framework proposed in the next phase of Banking Reform.

# Board Audit Committee Chair's report

Our responsibilities include oversight of the integrity of financial reporting and controls, the effectiveness of our internal audit function, the relationship with the external auditor and the adequacy of our whistleblowing arrangements

*"A year of change of external auditor; an external review of the internal audit function; PPI provisioning; preparation for the implementation of IFRS 9; and improved arrangements relating to whistleblowing."*



**Chris Jones**

Board Audit Committee Chair  
22 February 2017



**Overview of the year**

During 2016 the principal activities of the Committee included:

- Oversight of the transition to a new external auditor, PricewaterhouseCoopers LLP (PwC)
- Monitoring the provision of other professional services provided by the new external auditor, those provided by their predecessor, as well as those of our Ring-Fencing Independent Expert
- Overseeing the performance of the Internal Audit function, including the outcome of a triennial review of the function by the PRA
- Reinforcing accountability amongst management for addressing Internal Audit recommendations
- Assuming lead responsibility for objective setting and performance evaluation of the Head of Internal Audit
- Improving interaction between the Committee and the Banco Santander Audit Committee (the Audit Committee of our parent Company)
- Providing oversight on the effectiveness of financial reporting controls
- Assessing the appropriateness of key management judgements, including PPI provisioning, refinements to the pensions methodology and the assumptions underpinning the retail provisioning model, as well as preparation for the implementation of IFRS 9

- Overseeing the Company's whistleblowing arrangements and further enhancements following implementation of new FCA whistleblowing rules
- Obtaining further comfort from management and Internal Audit on Risk-weighted assets (RWAs) in the light of the latest guidance from the Institute of Chartered Accountants in England and Wales (ICAEW).

We have also addressed the other responsibilities delegated to the Committee by the Board.

**Membership**

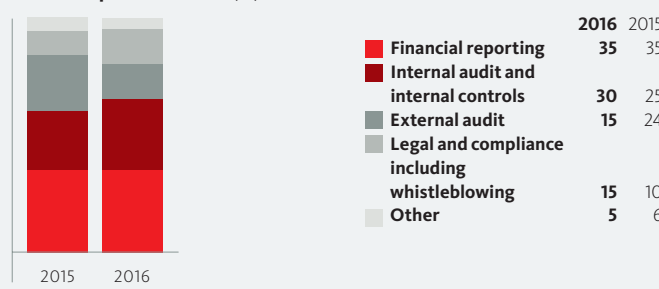
I welcome Annemarie Durbin who joined the Committee on 13 January 2016, and brings further extensive banking and corporate governance experience to the Committee.

At 31 December 2016, six out of seven members of the Committee were Independent Non-Executive Directors. In accordance with the Revised Statutory Audit Directive, the Board satisfied itself that at least one member of the Committee had competence in accounting and auditing, and the members of the Committee as a whole had competence in the banking sector, in which the Company is operating. In respect of the requirements of Rule 10A-3 under the US Securities Exchange Act, we met the necessary requirements of independence throughout the year.

➔ For Committee membership, tenure and attendance see page 164

➔ For the responsibilities of the Committee see page 143

**How we spent our time (%)**



### Significant financial reporting issues and judgements

The use of assumptions or estimates and the application of management judgement is an essential part of financial reporting. In 2016, we focused on the following significant reporting matters in relation to financial accounting and disclosures:

Financial reporting issue or judgement	Action taken by the Board Audit Committee	Outcome
<p><b>Conduct provisions</b> The provision for conduct remediation activities for PPI and other retail products continues to be highly judgemental and requires significant assumptions including claim volumes, uphold rates and redress costs.</p>	<ul style="list-style-type: none"> <li>– Continued to scrutinise the level and adequacy of conduct remediation provisions and challenged the reasonableness of management's assumptions throughout the year</li> <li>– In respect of PPI, the Committee: <ul style="list-style-type: none"> <li>– Analysed the judgements and estimates in respect of the provision considering management's assumptions in relation to changes in claim volumes, uphold rates and the average cost of redress</li> <li>– Reviewed FOS referral rates and trends, provision utilisation, the latest complaints inflow forecasts, and how reasonable high and low end scenarios had been determined in order to assess the range of reasonable possible future costs</li> <li>– Debated proposed additional provisions and whether the assumptions made and analysis performed by management was appropriate</li> <li>– In August 2016, the FCA published a consultation paper that recommended a two-year time bar period on claims starting in June 2017, which is later than the proposal from November 2015, and profit share in relation to Plevin claims. We challenged management's assumptions regarding the appropriateness of the provision in light of the delay in the introduction of the time bar. We also challenged management's basis for providing at the year-end in advance of finalisation of the FCA's consultation paper.</li> </ul> </li> <li>– In respect of Wealth &amp; Investment, the Committee: <ul style="list-style-type: none"> <li>– Analysed the judgements and estimates in respect of the provision taking into account customer communications, acceptance of offers made and average redress paid</li> <li>– Evaluated the progress of customer communication exercises, provision utilisation, and the latest complaints inflow forecasts in order to assess the range of reasonable possible future costs.</li> </ul> </li> </ul>	<ul style="list-style-type: none"> <li>– Requested and received a report on the total amount the industry had paid out for PPI conduct remediation, to satisfy ourselves of the reasonableness of the provision compared to our peers.</li> <li>– Agreed with management's judgement on the level of conduct provisions, including for PPI and Wealth &amp; Investment products, and the approach to conduct remediation disclosures.</li> <li>– Endorsed management's recommendation that additional charges of £144m should be made for PPI.</li> <li>– We will continue to monitor closely any changes in customer or claims management companies' behaviour in light of the proposed revised PPI time-bar and profit share in relation to Plevin claims.</li> <li>– We will monitor the final outcome of the FCA's consultation process.</li> </ul> <p>➔ See 'Critical accounting policies' in Note 1 to the Consolidated Financial Statements</p> <p>➔ For more, see Note 33 to the Consolidated Financial Statements</p>
<p><b>Retail credit provisions</b> Determining the appropriateness of retail credit provisions, especially those relating to the mortgage portfolio, remains one of the most significant areas of management judgement.</p>	<ul style="list-style-type: none"> <li>– Reviewed detailed reports from management throughout the year analysing the proposed provisions. Our discussions included a focus on HPI growth and its potential impact on the mortgage provision models</li> <li>– Considered reports on refinements to the assumptions underpinning the mortgage provision models and the impacts on the level of provisions required</li> <li>– Noted that the level of retail credit provisions continued to fall during the year due to continued rises in house prices improving the value of our collateral and economic conditions further reducing our incurred losses</li> <li>– Discussed the potential impact of the UK vote to leave the EU on the housing market in the months following the result of the EU referendum. We noted that any future movement in house prices would flow into the mortgage provision models once they were incurred and recognised the requirements of the current accounting standards in this regard.</li> </ul>	<ul style="list-style-type: none"> <li>– Agreed with management's judgement on the level of retail credit provisions, concluding that provisions remain robust and assumptions made by management were appropriate</li> <li>– We will continue to monitor closely retail credit provisions to assess any impact of changes in economic circumstances.</li> </ul> <p>➔ See 'Critical accounting policies' in Note 1 to the Consolidated Financial Statements</p> <p>➔ For more, see Note 15 to the Consolidated Financial Statements</p>

Financial reporting issue or judgement	Action taken by the Board Audit Committee	Outcome
<p><b>Corporate credit provisions</b> Determining the appropriateness of corporate credit provisions is highly judgemental requiring management to make a number of assumptions.</p>	<ul style="list-style-type: none"> <li>- Reviewed detailed reports from management on credit provisions relating to corporate lending portfolios throughout the year to satisfy ourselves that any impairment triggers had been correctly identified</li> <li>- Discussed exposures to the oil &amp; gas, mining and healthcare sectors and satisfied ourselves that there had been no impairment triggers during the year that warranted any significant adjustment to provision levels.</li> </ul>	<ul style="list-style-type: none"> <li>- Agreed with management's judgement on the level of corporate credit provisions, concluding that provisions remain robust and management's assumptions were appropriate.</li> <li>- We will continue to monitor closely corporate credit provisions to assess any impact of changes in economic circumstances.</li> </ul> <p>➔ See 'Critical accounting policies' in Note 1 to the Consolidated Financial Statements</p> <p>➔ For more, see Note 15 to the Consolidated Financial Statements</p>
<p><b>Pension obligations</b> Significant management judgement is required on financial and demographic assumptions such as mortality, discount rates, inflation rates and pension increases.  Actuaries are engaged to help assess pension obligations because of the complex nature of the calculations, but outcomes remain inherently uncertain.</p>	<ul style="list-style-type: none"> <li>- Reviewed detailed reports throughout the year on the key assumptions underlying the calculation of the defined benefit pension obligations. We noted that the calculations continue to be prepared with the assistance of actuarial advisers and when assessing our pension obligations recognised that, although some of the assumptions were based on observable data, there remained others that require significant management judgement, such as mortality, discount rates, inflation rates and pension increases</li> <li>- Analysed and debated the change in methodology during the year to derive: <ul style="list-style-type: none"> <li>- The discount rate assumption for IAS 19 purposes, to better reflect management's estimate of long-dated credit risk implied in bond yields appropriate for the cash flow liabilities of the scheme</li> <li>- The inflation rate assumption, moving to a scheme cash flow-derived inflation rate to bring consistency with the discount rate, and changing the inflation premium from a static measure to a variable measure based on the nominal level of implied inflation</li> </ul> </li> <li>- Noted that no changes were proposed in respect of mortality assumptions.</li> <li>- Noted that the revised inputs and related models had been subject to our pensions governance framework</li> <li>- Monitored the continued appropriateness of the methodology and reviewed the inflation, discount and mortality rates applied at the year-end.</li> </ul>	<ul style="list-style-type: none"> <li>- Sought and was provided with clarification on the rationale for, and regulatory capital impact of, the changes to the methodology to derive the discount and inflation rate assumptions.</li> <li>- Agreed with management's approach to the assumptions applied, including changes made to assumptions during the year.</li> <li>- Endorsed the proposed quantitative and qualitative disclosures in respect of pension obligations, including disclosures around the methodology changes at the end of the year.</li> <li>- Noted that, due to the significant impact that actuarial assumptions have on the pension assets and liabilities recognised on the balance sheet, and ongoing changes in demographic and financial factors, pensions will remain a key area of focus.</li> </ul> <p>➔ See page 118 for case study on our pension assumptions review</p> <p>➔ See 'Critical accounting policies' in Note 1 to the Consolidated Financial Statements</p> <p>➔ For more, see Note 34 to the Consolidated Financial Statements</p>

The Committee's focus has been on areas of significant judgement, being those which pose the greatest risk of a material misstatement to the financial statements. In addition to the areas of significant judgement set out above, the Committee also considers other higher risk items. During 2016, these included the valuation of financial instruments (including fair value adjustments), hedge accounting, transactions with related parties and the identification and assessment of risks of material misstatement due to fraud or error. For financial instruments held at fair value, we noted the enhancement of the methodology for valuing uncollateralised derivative portfolios to include a funding fair value adjustment, in line with most UK peers; see Note 43 to the Consolidated Financial Statements. Regular reports have also been provided considering any material litigation cases and their progress.

## External Auditors

### Audit tender and new External Auditors

In 2015, Banco Santander took the decision to re-tender the global external audit and the Committee performed its own UK review of the three firms selected by Banco Santander, in support of this. Following the conclusion of the review and with a recommendation from the former chair of the Committee, Banco Santander confirmed that PwC would become global External Auditors for the accounting period from 1 January 2016. The Board recommended PwC's appointment as the Company's External Auditors, and this was approved at our 2016 AGM.

The independence of PwC was monitored and considered prior to their appointment as External Auditors, and this monitoring continued after their appointment and throughout 2016.

### Oversight of the relationship with our External Auditors

As part of our review of our relationship with our External Auditors, PwC, our activities included:

- Consideration of their work and opinion relating to management judgements, where there were no significant changes in view from that of their predecessors
- Review of the summary of misstatements not corrected by management; the Committee was satisfied that they were not quantitatively or qualitatively material, both individually and in the aggregate
- Discussion with the External Auditors regarding the level of disclosure in the Annual Report and Half Yearly Financial Report to satisfy ourselves that it is appropriate
- Discussion regarding developments in financial reporting including changes to accounting standards, statute and best practice
- A review of reports received from Deloitte, the previous External Auditors and PwC on weaknesses and recommendations on internal control and financial reporting matters identified during the course of their audits and their view of management's progress in resolving them
- Interactions, including meetings in private session during each Committee meeting, and at other times throughout the year.

Based on the above inputs, which were captured in a formalised assessment, we satisfied ourselves as to the rigour and quality of PwC's audit process.

### Non-audit fees

We have a policy on non-audit services which are provided by our External Auditors, which was updated in 2016 in the context of the Revised Ethical Standard issued by the FRC on auditor independence requirements resulting from the new European Audit Regulation and Directive.

Non-audit services were under continuous review throughout 2016 to determine whether they were permitted by reference to their nature, assessing potential threats and safeguards to auditor independence as well as the overall ratio of audit to non-audit fees.

All individual assignments require advance approval, either by the Chair under delegated authority for amounts under £250,000 or, if larger, by the full Committee. This process is in addition to the requirement for all non-audit fees to be approved by the Banco Santander Audit Committee.

The principal area of non-audit fees performed by PwC, other than those related to comfort letters on debt issuance, was in relation to testing the close out of recommendations in respect of a controls review which they had started prior to being appointed our External Auditors. The costs during the year were £3.2m and we ensured that this met both the external and internal tests for maintaining their independence.

We also monitored:

- The non-audit fees and independence of Deloitte LLP, and will continue to do so until they achieve independence, and
- Other fees in respect of work performed by Ernst & Young, our appointed Independent Expert in the context of the Ring Fencing requirements of Banking Reform.

## Internal control

The Board Risk Committee has overall responsibility for the effectiveness of the internal control systems. However, due to the nature of internal control matters, there is a natural overlap in responsibilities with those of this Committee. We recognise that a robust framework of internal control is essential for a complex and changing business environment. We have a comprehensive internal control framework in place, and, during the course of the year, we received and considered regular reports regarding the operation of and continued enhancement to this framework. This included reports from Internal Audit and the External Auditors and related actions being taken by management. During 2016, the regular reports from Compliance on matters such as key conduct and non-financial regulatory risks migrated to the Board Risk Committee in line with the responsibilities as codified by the Senior Managers Regime. Finance continues to provide updates to this Committee on internal controls over financial reporting.

### Internal control over financial reporting

Section 404 of the Sarbanes-Oxley Act requires management to report on the design and effectiveness of its internal control over financial reporting. Following the adoption in December 2014 of a new framework in this regard (the Committee of Sponsoring Organizations of the Treadway Commission (COSO) Framework), further enhancements have been made during the last two years to embed the framework.

We considered the financial control environment during the year. The Committee received regular reports on internal control over financial reporting, including key systems and provided feedback on remediation and overall improvements required to ensure that they were appropriately designed and operating effectively. This included a focus on management actions relating to IT user access controls.

We also reviewed actions taken by management with regard to any control deficiencies identified through the assessment of the effectiveness of internal control over financial reporting. We maintained close oversight of the migration of our internal controls records onto the new group Operational Risk Management system, details of which are set out on page 127 of the Operational Risk Review.



### Internal Audit

In 2016, the PRA completed their triennial review of the Internal Audit function which recognised the significant progress which has been made over the last three years; the outcome of the review was favourable. The two main recommendations of the PRA had previously been identified by the Committee, and the Internal Audit function was already in the process of addressing them; we have focused particularly on the enhancement of the quality assurance function within Internal Audit and reviewed the calibration of Internal Audit report ratings.

The Committee also keeps under review the conclusions and recommendations of an external benchmarking assessment against industry leading practice for Internal Audit, which was last carried out in 2015. The Committee considers that the changes made in 2015 as part of our continuous improvement programme, have been embedded during 2016 and have further strengthened the Internal Audit function. The Committee noted strong engagement between the Internal Audit function and the business during 2016. A further benchmarking review is planned for 2017.

The internal audit plan, based on a comprehensive risk assessment, was presented in draft and then final form for challenge and approval by the Committee. The plan has been updated at regular intervals throughout the year, in response to changes in the business and the regulatory environment, and at the request of the Committee.

We received regular reports from our Head of Internal Audit and monitored findings as part of our oversight. We considered the aggregate number of recommendations, the rationale for any recommendations becoming overdue, and broader root cause analyses. The Committee also requested that the Head of Internal Audit highlight recommendations becoming due. The Committee has chosen to invite key members of management with past due recommendations to present to it on progress with implementing Internal Audit's recommendations, issues encountered with closing them, key milestones and key dependencies including those relating to Banco Santander.

The Committee received a report on internal audit coverage over RWAs which complemented the work already performed and reported on by the Line 2 function. These reports took into account the latest consultation document prepared by the ICAEW on this topic.

During the year, the Committee assumed responsibility for the review and approval of the objectives of the Head of Internal Audit and leads in the annual evaluation of his performance.

### Whistleblowing

The Committee received quarterly reports on the Company's whistleblowing activities. The reporting includes oversight of progress reports and outcomes, as well as root cause analysis and information on identifiable trends, hot spots and any observable risks. The reporting also covers developments in the regulatory environment and activities to promote and enhancements to the company's whistleblowing arrangements.

The Committee considers that the Whistleblowing Policy and training, both enhanced during 2016 following implementation of new FCA rules, and the reporting framework, play a key role in supporting our culture and behaviours at all levels in the business. The Committee also sees the annual report on whistleblowing which the Board receives and considers.

During the year, I continued to act as the Whistleblowing Champion. The purpose of this role is to oversee the independence and effectiveness of the policies and procedures in this area. The direct engagement of an independent Non-Executive Board Committee Chair in this oversight role underpins confidence in the integrity of our whistleblowing arrangements.

### Disclosure in the Annual Report

We received regular reports from the Disclosure Committee, a senior executive committee chaired by the Chief Financial Officer. Its remit is to advise the Committee on the completeness and accuracy of disclosures made by Santander UK in its external reporting. This, together with other reports received during the year, and a review of best practice and the approach of our peers, enabled us to conclude that we were satisfied with the level of disclosure made in this 2016 Annual Report. Management also engaged the Board and Committee early on the approach to the report which enabled it to provide input into the overall tone and messaging in a timely manner.

The Disclosure Committee also reports on whether the Annual Report is fair, balanced, and understandable and whether it provides the information necessary for readers to assess Santander UK's position and performance, business model and strategy. In this context, the Disclosure Committee considers and advises us whether:

- Key messages remain consistent throughout the document, relating both to financial performance and progress against strategic objectives
- All key judgements, significant risks and issues are reported and explained clearly and adequately
- There is a clear framework to the document with good signposting and a complete picture of performance and events.

We have worked to further improve our external reporting to align more closely with other UK peers. We have also had due regard to best practice and our relationship with our ultimate parent company, and the requirements of our debt and capital investors.

In addition to the above review process, the Committee's assessment of fair, balanced and understandable is underpinned by the understanding it gains through the reporting of management judgements, internal control matters, internal audit activities and the reports of the External Auditors made to the Committee throughout the year. The Committee's assessment also considers the robustness and outcomes of the assurance, review and verification processes conducted by management and considers whether the key risks reflected those that were of a concern to the Committee and were consistent with those reported by management. Following our assessment we concluded that the 2016 Annual Report is fair, balanced and understandable.

### Financial Reporting Council (FRC) Annual Review of Corporate Reporting 2015/2016

In October 2016, the FRC issued a report entitled "Annual Review of Corporate Reporting 2015/2016" which sets out the FRC's assessment of corporate reporting in the UK based on outreach and evidence from the FRC's monitoring work and thematic reviews. The report outlines the characteristics of corporate reporting which the FRC believe make for a good annual report, beyond basic compliance with laws and accounting standards.

As part of our oversight of this area, we received and reviewed a report from management on its work in respect of the areas of interest to the FRC. We are satisfied that management has sought to adhere to the characteristics identified by the FRC in the preparation of this Annual Report to the extent appropriate to our ownership structure.

### Alternative Performance Measures (APMs)

Guidelines on APMs issued by the European Securities and Markets Authority (ESMA) in 2015 took effect from 3 July 2016. These guidelines apply to relevant communications released on or after that date by issuers of securities on a regulated market and to preparers of prospectuses, and include this Annual Report but not the financial statements.

This Annual Report includes three financial measures which are not accounting measures within the scope of IFRS. Such non-IFRS measures are APMs and are defined as financial measures of historical or future financial performance, financial position or cash flows but which exclude or include amounts that would not be adjusted in the most comparable IFRS measures. Management reviews these APMs in order to measure the overall profitability of the Santander UK group and believes that their presentation provides useful information to investors regarding the Santander UK group's results of operations.

Reconciliation of the APMs used in this Annual Report to their nearest comparable IFRS measures are presented in 'Selected financial data' in the 'Shareholder information' section.

We are satisfied that management has clearly identified the APMs presented in this Annual Report and reconciled those measures to their nearest comparable IFRS measures in accordance with the ESMA guidelines.

### Going Concern and Viability

We satisfied ourselves that it is appropriate to use the going concern basis of accounting in preparing the financial statements, supported by a detailed analysis provided to the Committee by senior finance management. As part of the assessment, we considered whether there are sufficient financial resources, including liquidity and capital, available to continue the operations of the Company. We considered the Company's resilience in the face of stress, prominent events such as the UK's decision to leave the EU and known future challenges. In making our assessment, we took into account all information of which we were aware about the future, which was at least, but not limited to, 12 months from the date that the balance sheet was signed.

The going concern assessment is further enhanced by the Viability Statement. This is a requirement of the UK 2014 Corporate Governance Code, which we have chosen to adopt to the extent appropriate to our ownership structure, as part of our commitment to becoming the best-governed bank in the UK. This statement requires the Directors to explain how they have assessed the Company's prospects, over what period they have done so and why they consider that period appropriate.

Whilst the full disclosures are included in the Directors' report, we have satisfied ourselves that a three-year time period for the viability statement remains appropriate. Although the determination of longer-term viability for banks is of greater inherent uncertainty, banks are already subject to extensive regulatory measures including having to meet minimum capital and liquidity requirements as well as having to carry out stress tests. A time period of three years remains consistent with our planning horizon and that covered by regulatory monitoring.

### Effectiveness

The Board has determined that I have the necessary qualifications and skills to qualify as a Board Audit Committee financial expert as defined in Item 16A of Form 20-F and by reference to the NYSE listing standards, based on my professional background as a senior audit partner at PwC. In my capacity as Committee Chair, consistent with the approach of my predecessor, I meet with key members of the management team and the External Auditor in advance of each Committee meeting. I ensure that the Committee meets with management, the Internal Auditors and the External Auditors in private session. I also attend meetings with the PRA, the FCA, the FRC and the BBA, both on an individual basis and together with the Chairs of audit committees of other major UK banks and financial institutions.

In accordance with good governance, the Committee's effectiveness was considered as part of the overall externally-facilitated evaluation of Board effectiveness carried out during the year by an independent external evaluator.

The review's findings and suggested actions were considered by the Committee in December 2016. Further detail is contained in the Corporate Governance Review within this Annual Report.

In line with an assessment of the forward agenda and the Board programme, it has been agreed that the number of scheduled meetings of the Committee will be reduced to eight meetings in 2017.

### Planned activities for 2017

The specific areas of focus for the Committee for 2017 will be to monitor and keep under review the progress on the implementation of IFRS 9, the level and adequacy of conduct remediation provisions, the approach to pensions assumptions, and the financial control and reporting implications of any change in the economy, as well as Banking Reform.

# Board Remuneration Committee Chair's report

The Committee reviews remuneration policies and their implementation for the long-term success of Santander UK.

*"Our remuneration structures are designed to incentivise and reward long-term sustainable performance."*



**Scott Wheway**

Board Remuneration Committee Chair  
22 February 2017



## Overview of the year

This report is comprised of three sections:

- My report as Chair of the Committee
- The Remuneration report which summarises our remuneration policies
- The Remuneration implementation report, which shows how these policies have been applied during 2016.

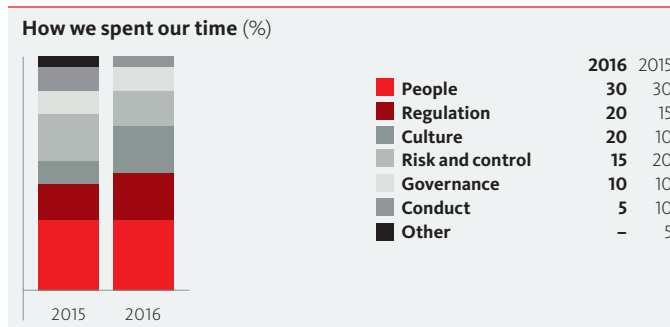
During 2016, we focused on ensuring that our remuneration policy and outcomes are aligned with and support Santander UK's strategic objectives, to drive the Company's long-term success and promote sound and effective risk management.

In line with our aspiration to be Simple, Personal and Fair, the Committee focused on delivering a reward framework that is simple to understand, tailored to individual roles and is competitive to attract, retain and motivate employees of the highest calibre. We seek to drive performance to the highest standards, with a key focus on conduct and behaviours in line with our chosen objectives.

A significant proportion of our performance-related pay is deferred over the long-term and remains 'at risk'. In response to regulatory requirements, we have further strengthened provisions which allow Santander UK to reduce or cancel variable pay awards for up to ten years after they are awarded.

➔ For Board membership, tenure and attendance see page 164

➔ For the responsibilities of the Committee see page 143



**Key activities in 2016**

In 2016, we completed a comprehensive review of our executive remuneration offering in collaboration with our colleagues on the Banco Santander Remuneration Committee (the Remuneration Committee of our parent company) and finalised the design of a single variable pay plan to incentivise both sustainable annual and long-term performance and behaviour. Further details of the plan are set out in this report.

After engaging with our colleagues in Risk, we finalised the design and embedded a revised basis of assessment of current and future risks, linked to our Risk Appetite, prior to any award of variable remuneration.

We also undertook a full impact analysis of the European Banking Authority's guidelines on sound remuneration policies under CRD IV, and completed a comparison against Banco Santander rules currently applicable to Santander UK.

Additionally, we provided feedback on the consultation on mandatory gender pay reporting.

**Membership**

I welcome Annemarie Durbin who joined us on 13 January 2016, and brings a wealth of relevant international banking experience to the Committee. Six of the seven members of the Committee are INEDs.

**Effectiveness of the Committee**

In accordance with good governance, the Committee's effectiveness was considered as part of the overall external evaluation of Board Effectiveness carried out during the year by an independent external evaluator.

The review's findings and suggested actions were considered by the Committee in November 2016. Further detail is contained in the Corporate Governance Review within this Annual Report.

Following the review of Board Effectiveness and our continuous review of opportunities for improving effectiveness, changes have been made to the meeting schedule to optimise efficiency.

The Committee's terms of reference are kept under regular review. Full terms of reference are available at [www.santander.co.uk](http://www.santander.co.uk).

**Priorities for 2017**

At Santander UK, we are undergoing a period of further transformation as we implement our plan to achieve the strategic objectives we have set for the three years from 2016 to 2019. We will drive our digital agenda and manage our cost base, as well as prepare for the regulatory changes of Banking Reform. As we manage our performance, we will continue to focus on driving the right culture and behaviours as well as balancing the needs of our people, our customers, our communities and our shareholders. We will recognise the increasing competition for talent and the value our people bring to our business.

# Remuneration report and remuneration policies

## Basis of preparation

This report has been prepared on behalf of the Board by the Board Remuneration Committee. We follow UK corporate governance regulations, guidelines and codes to the extent they are appropriate to our ownership structure. Accordingly, a number of voluntary disclosures relating to remuneration have been presented in this report.

## Executive remuneration policies and principles

Our policies are designed with the long-term success of the business in mind, to deliver our business strategy and reinforce our values. We apply a consistent approach to the reward of all our employees which upholds our prudent approach to Risk Appetite which is set as part of a Santander UK-wide Risk Management Framework. No individual across Santander UK, including the CEO, are involved in decisions about their own remuneration.

## Forward looking remuneration policies for Executive Directors

Our forward looking remuneration policies are outlined in the table below. In 2016 we replaced the annual and long-term incentive arrangements with a single variable pay plan. This plan rewards financial and non-financial performance over the year with additional long-term metrics applied to the deferred element. Previous awards under the long-term incentive plan will continue to apply in accordance with the plan rules. Our remuneration structures, which incorporate significant long-term deferral and use of Banco Santander SA shares align the interests of Banco Santander's senior management with shareholders and encourage the building of a long-term shareholding in Banco Santander SA.

## On recruitment

When appointing a new Executive Director, base salary will be positioned at an appropriate level, taking into consideration a range of factors including the individual's previous remuneration, relevant experience, an assessment against relevant comparator groups and cost. Other elements of remuneration will be established in line with the Remuneration Policy set out in the Executive Directors' remuneration structure table below. Relocation support and international mobility benefits may also be provided.

## Executive Directors' remuneration structure

### Fixed Pay

	Principle and description	Policy
<b>Base salary</b>	<ul style="list-style-type: none"> <li>Market competitive pay appropriate for the role.</li> <li>Fixed pay is set at a level such that it discourages inappropriate risk taking.</li> <li>Reflects the responsibilities and experience of each individual.</li> </ul>	<ul style="list-style-type: none"> <li>Salaries are set to reflect prevailing market and economic conditions and the approach to pay for all other employees.</li> <li>The Committee considers the results of the annual pay review and, where appropriate, makes recommendations of changes in base salaries to the Board.</li> </ul>
<b>Pension arrangements</b>	<ul style="list-style-type: none"> <li>Post-retirement benefits for participants are offered in a cost-efficient manner.</li> </ul>	<ul style="list-style-type: none"> <li>All Executive Directors receive a cash allowance in lieu of pension.</li> </ul>
<b>Other benefits</b>	<ul style="list-style-type: none"> <li>Benefits are offered to Executive Directors as part of a competitive remuneration package.</li> </ul>	<ul style="list-style-type: none"> <li>Private medical insurance for Executive Directors and their dependants, life assurance and health screening.</li> <li>Access to the Company's all-employee share schemes on the same terms as all UK employees.</li> </ul>

### Variable pay

	Purpose and link to strategy	Operation
<b>Variable pay plan</b>	<ul style="list-style-type: none"> <li>To motivate Executive Directors to achieve and exceed annual financial and strategic targets within the Company's Risk Appetite and in alignment with our values.</li> <li>Deferral of part of the annual bonus is applied in accordance with the requirements of the Remuneration Code.</li> </ul>	<ul style="list-style-type: none"> <li>Awards are discretionary and determined by reference to performance against a scorecard of financial and strategic goals.</li> <li>Awards may be made in cash and shares.</li> <li>Share-based awards are subject to a minimum twelve month retention period following the relevant vesting date.</li> <li>Malus and clawback provisions apply to all elements of variable pay.</li> <li>A portion of the deferred element is subject to further performance testing based on a range of financial and capital metrics.</li> </ul>

Compensation may be provided to Executive Directors recruited externally for the forfeiture of any award on leaving their previous employer. The Committee retains discretion to make such compensation as it deems necessary and appropriate to secure the relevant Executive Director's employment, and ensure any such payments align with the long-term interests of Santander UK and the prevailing regulatory framework including the new PRA rules on buy-outs which apply from 1 January 2017.

#### Service agreements

Terms and conditions of employment are set out in individual service agreements which include a notice period of six months from both the Executive Director and the Company. The agreements may be terminated immediately with payment of fixed pay in lieu of notice. In the event of termination for gross misconduct neither notice nor payment in lieu of notice is required and any deferred awards fall away.

#### Termination payments

The impact of an Executive Director leaving the Company on remuneration under various scenarios reflects the service agreements and the relevant scheme rules, and the Committee's policy in this area.

The Committee will determine whether an Executive Director is a 'good leaver' should their employment end due to injury, ill-health, disability, redundancy, retirement, death, or any other reason at the Committee's discretion.

Other than a payment in the event of redundancy for the CEO, there are no benefits upon termination of employment.

#### Risk and Performance adjustment

All variable remuneration is subject to adjustment for all current and future risks as well as, on an individual basis, malus and clawback provisions. Performance adjustments may include, but are not limited to:

- Reducing a bonus outcome for the current year
- Reducing the amount of any unvested deferred variable remuneration (including historic LTIP awards)
- Requiring repayment on demand (on a net basis) of any cash and share awards received at any time during the seven year period after the date of award
- Requiring a bonus which has been awarded (but not yet paid) to be forfeited.

We will continue to ensure that the requirements of the Remuneration Code are met for our employees. We will prevent vesting of all or part of the amount of deferred remuneration in any of the following circumstances:

- Evidence of employee misbehaviour or material error
- Material downturn in the performance of Santander UK or a relevant business unit's performance
- Santander UK or a relevant business unit suffers a material failure of risk management
- Significant changes in the Banco Santander SA group's or the Santander UK's economic or regulatory capital base and the qualitative assessment of risks
- A material restatement of Banco Santander's or Santander UK's financial statements (except when required due to modification of the accounting rules).

In such circumstances, the Committee will have full discretion to freeze an award during an ongoing investigation, to determine the amount of deferred remuneration that will not vest or to extinguish an award altogether.

In 2016, we updated the process for determining whether or not any remuneration adjustment should be applied to an individual's remuneration to include the introduction of a matrix to consistently calibrate risk events.

# Remuneration implementation report

## Introduction

This report outlines how our Remuneration Policy was implemented in 2016.

The composition and total remuneration received by each Executive Director who held office during the year is shown in the table below.

## Variable pay plan

The 2016 variable pay plan for Executive Directors was determined under distinct criteria (explained further below):

- A **quantitative assessment** measured at UK level using a balanced scorecard approach. This included metrics in relation to our customers, our colleagues and the communities in which we do business, plus risk, capital and profitability.
- A **qualitative assessment of performance** which adjusted the balanced scorecard result by reference to a range of measures relating to our people, shareholders, customers and communities.
- A **group multiplier** which can adjust the pool upwards or downwards to reflect overall group performance.
- **Exceptional adjustment** applied (if required) at year-end to cover unexpected factors. This may also include adjustments not covered in the qualitative assessments, including major risk events.

- Finally, an overall UK-focused risk adjustment linked to Santander UK's Risk Appetite is applied. This provided both a formula-based assessment against Risk Appetite and an additional qualitative risk event assessment overlay that could only result in downward risk adjustment of up to 100% of the bonus pool or individual awards.

## Rewarding Executives appropriately

The Committee reviews pay and reward annually and takes account of the remuneration trends elsewhere, including the relationship between Executive Director remuneration and the remuneration of other Santander UK employees. The Committee is also responsible for overseeing the salary and variable pay awards for all material risk takers and approving the design of any material performance-related pay plans operated by Santander UK. As part of our monitoring of pay across the Company, the Committee regularly reviews:

- Santander UK's engagement with its recognised trade unions on matters relating to pay and benefits for all employees
- Annual pay reviews for the general employee population
- Santander UK group-wide benefit provisions
- The design of, the monitoring of and the overall spend on annual incentive arrangements

- Performance related pay plans to ensure they are deferred appropriately and remain 'at risk' over an appropriate period.

## Stakeholder views

Santander UK consults with key stakeholders, including its main regulators, the PRA and the FCA. Employee opinion surveys are undertaken annually on employee engagement, and discussion on remuneration matters generally takes place with union representatives during the annual pay review cycle and on relevant employee reward matters.

## Executive Directors' remuneration (audited)

Total remuneration of each Executive Director for the years ended 31 December 2016 and 2015

Executive rewards	Nathan Bostock <sup>(1)</sup>		Stephen Jones <sup>(2) (3)</sup>		Steve Pateman		Total	
	2016 £000	2015 £000	2016 £000	2015 £000	2016 £000	2015 £000	2016 £000	2015 £000
Salary	1,600	1,601	-	460	-	527	1,600	2,588
Taxable benefits (cash and non-cash)	46	37	-	1	-	1	46	39
Pension	560	560	-	161	-	181	560	902
Bonus (paid and deferred)	2,330	1,760	-	848	-	-	2,330	2,608
<b>Total</b>	<b>4,536</b>	<b>3,958</b>	<b>-</b>	<b>1,470</b>	<b>-</b>	<b>709</b>	<b>4,536</b>	<b>6,137</b>
LTIP realised	-	-	-	-	-	-	-	-
<b>Total remuneration</b>	<b>4,536</b>	<b>3,958</b>	<b>-</b>	<b>1,470</b>	<b>-</b>	<b>709</b>	<b>4,536</b>	<b>6,137</b>
<b>LTIP granted</b>	<b>-</b>	<b>240</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>240</b>

(1) The salary figure for Nathan Bostock does not include £1,800,000 (2015: £1,800,000) relating to a buy-out of deferred performance-related programmes in respect of his previous employment.

(2) Remuneration for Stephen Jones in 2016 does not include £354,138 relating to deferred bonus awards he received in 2012 to 2014 that did not lapse upon resignation from the Company in December 2015 and were paid to him in 2016 subject to regulatory rules on performance adjustment and certain criteria being met.

(3) Remuneration for Stephen Jones does not include £nil (2015: £1,276,218) relating to a buy-out of deferred performance-related programmes in relation to his previous employment.

### Policy for all employees

Our performance, reward and benefits approach supports and drives our business strategy and reinforces our values in the context of a clearly articulated Risk Appetite. We apply a consistent approach to reward for all employees. Employees are entitled to a base salary and benefits, and have the opportunity to receive an element of performance-related compensation, subject to their role and reward band. The maximum opportunity of performance-related compensation available is based on the seniority and responsibility of the role.

### Relative importance of spend on pay

The table below sets out the amounts and percentage change in profit and total employee costs for 2016 and 2015.

#### Relative importance of spend on pay

	2016 £m	2015 £m	Change %
Profit before tax	1,914	1,342	42.5%
Total employee costs	1,125	1,118	0.6%

### External consultants

In carrying out their responsibilities, the Committee seeks independent external advice as necessary. During 2016, the Committee sought advice and assistance from Kepler, a brand of Mercer LLC, on all remaining matters pertaining to 2015 and Deloitte on all matters pertaining to 2016. Fees (exclusive of VAT) for services provided during the financial year did not exceed £237,000 for Deloitte and £68,000 for Kepler.

### Chair and Non-Executive Directors' remuneration

The Chair's fee is reviewed and approved by the Committee. The fees paid to Non-Executive Directors are reviewed and approved by the Executive Directors and the Chair. Fees are reviewed annually taking into account information on fees paid in similar companies, as well as the time commitment for the role. Non-Executive Directors are paid a base fee, with an additional supplement for serving on or chairing a Board Committee.

The fee policy is reviewed annually. No changes were made during 2016. The 2016 fee structure is shown in the table below.

All Non-Executive Directors and the Chair serve under letters of appointment and either party can terminate on three months' written notice, except in the case of the Chair where twelve months' written notice is required. Neither the Chair nor the Non-Executive Directors have the right to compensation on the early termination of their appointment beyond payment in lieu of notice at the option of the Company. In addition, neither the Chair nor the Non-Executive Directors are eligible for pension scheme membership, bonus or incentive arrangements.

### Highest paid senior executives

The remuneration of the eight highest paid senior executives for the year ended 31 December 2016 is detailed below. Senior executive officers are defined as members of the Executive Committee (excluding Executive Directors).

Individuals	1 £000	2 £000	3 £000	4 £000	5 £000	6 £000	7 £000	8 £000
Fixed remuneration (including any non-cash and taxable benefits)	1,354	387	722	716	738	609	506	645
Buy - out award <sup>(1)</sup>	-	635	-	-	-	-	215	-
Variable remuneration (cash - paid)	424	172	270	187	155	173	125	133
Variable remuneration (cash - deferred)	636	258	405	280	233	260	188	200
<b>2016 remuneration</b>	<b>2,414</b>	<b>1,452</b>	<b>1,397</b>	<b>1,183</b>	<b>1,126</b>	<b>1,042</b>	<b>1,034</b>	<b>978</b>
LTIP	-	-	-	-	-	-	-	-

(1) Buy - out of deferred performance related payments in connection with previous employment.

### Chair and Board Committee member fees

	Board £000	Board Risk Committee £000	Board Audit Committee £000	Board Remuneration Committee £000	Board Nomination Committee £000
Chair (inclusive of membership fee)	650	60	60	60	-
Senior Independent Director	30	-	-	-	-
Member	90	25	25	25	-



## Board and Committee membership, tenure, attendance, and remuneration

Name	Age	Appointed (Resigned)	Tenure to year-end	Board				Board Risk Committee		
				Meetings eligible to attend	Meetings attended	Unscheduled meetings eligible to attend	Unscheduled meetings attended	Membership tenure	Meetings <sup>(9)</sup> eligible to attend	Meetings <sup>(9)</sup> attended
<b>Chair</b>										
<b>Shriti Vadera<sup>(1)</sup></b>	54	01.01.15	2y	10	10	6	6			
<b>Independent Non-Executive Directors</b>										
<b>Scott Whewey<sup>(2)</sup></b>	50	01.10.13	3y 3m	10	10	6	5	■ 3y	12	12
<b>Ed Giera</b>	54	19.08.15	1y 4m	10	10	6	6	■ 1y 2m ■ 1y 4m	13	13
<b>Chris Jones<sup>(3)</sup></b>	60	30.03.15	1y 9m	10	10	6	6	■ 1y 9m	13	13
<b>Alain Dromer</b>	62	01.10.13	3y 3m	10	10	6	6	■ 1y 1m	12	12
<b>Annemarie Durbin</b>	53	13.01.16	11m	10	10	6	5	■ 11m	12	12
<b>Genevieve Shore</b>	47	18.05.15	1y 7m	10	8	6	5	■ 1y 4m	12	10
<b>Banco Santander nominated Non-Executive Directors</b>										
<b>Ana Botín</b>	56	01.12.10	6y 1m	10	10	6	2			
<b>Bruce Carnegie-Brown</b>	57	01.10.12	4y 3m	10	10	6	5	■ 4y 3m	12	12
<b>Juan Rodríguez Inciarte<sup>(4)</sup></b>	64	01.12.04	12y 1m	10	10	6	5	■ 1y 4m	13	12
<b>Peter Jackson</b>	41	01.04.16	9m	7	7	5	5			
<b>Manuel Soto</b>	76	01.11.13	3y 2m	10	10	6	6			
José María Fuster	58	01.12.04 (01.04.16)	11y 4m	3	3	-	-			
<b>Executive Directors</b>										
<b>Nathan Bostock</b>	56	19.08.14	2y 4m	10	10	6	6			
<b>Total</b>										

(1) Appointed Chair on 30 March 2015.

(2) Senior Independent Director since 18 May 2015.

(3) Deemed financial expert.

(4) Deputy Chair.

(5) Non-Executive Directors are reimbursed for any expenses incurred in performing their role and any related tax cost on such reimbursement.

(6) In addition to the above fees, Shriti Vadera was entitled to taxable benefits as follows: private medical cover of £588 (2015: £413) and transportation of £29,149 (2015: £21,544).

(7) Expenses for Chris Jones includes reimbursement of expenses and related tax costs incurred to preserve the independence of the external auditors upon their appointment arising from a previous relationship.

(8) Information presented for Santander UK plc.

(9) Includes ad hoc meetings.

Board Audit Committee			Board Remuneration Committee			Board Nomination Committee			Total Non-Executive fees (audited) <sup>(5-8)</sup>			
Membership tenure	Meetings <sup>(9)</sup> eligible to attend	Meetings <sup>(9)</sup> attended	Membership tenure	Meetings <sup>(9)</sup> eligible to attend	Meetings <sup>(9)</sup> attended	Membership tenure	Meetings <sup>(9)</sup> eligible to attend	Meetings <sup>(9)</sup> attended	Fees	Expenses	2016 Total £000	2015 Total £000
						■ 2y	5	5	650	-	650	650
■ 1y 4m	13	11	■ 1y 4m ■ 3y	11	11	■ 3y	5	5	230	14	244	189
■ 1y 4m	13	13	■ 1y 4m	11	11	■ 1y 4m	5	5	200	-	200	69
■ 1y 6m ■ 1y 9m	13	13	■ 1y 4m	11	11	■ 1y 7m	5	5	200	30	230	137
■ 3y	10	10	■ 3y	11	11				165	19	184	150
■ 11m	10	10	■ 11m	11	11				165	-	165	-
■ 1y 4m	10	8	■ 1y 4m	11	9				165	1	166	81
						■ 1y 5m	5	4	-	-	-	-
			■ 4y 3m	11	11	■ 3y 9m	5	5	-	-	-	36
									115	33	148	-
									-	-	-	-
■ 3y	10	10							115	22	137	115
									-	-	-	29
									-	-	-	-
									2,005	119	2,124	2,107

Directors at 31 December 2016  
or appointed post year-end  
■ Chair of Committee (y = years, m = months)  
■ Committee Member (y = years, m = months)

# Directors' report

## Introduction

The Directors have pleasure in submitting their report together with the financial statements for the year ended 31 December 2016. The information in the Directors' Report is unaudited, except where marked.

## History and corporate structure

Santander UK Group Holdings plc (incorporated on 23 September 2013) is a subsidiary of Banco Santander SA, a Spanish retail and commercial bank with a meaningful market share in ten core countries in Europe and the Americas. Santander UK was formed from the acquisition of three former building societies Abbey National, Alliance & Leicester, and Bradford & Bingley and has been operating under a single brand since 2010. The ordinary shares of the Company are not traded. A list of the subsidiaries of the Company, where they are incorporated, their registered office and details of branches is provided in the Shareholder information section of the Consolidated Financial Statements. Note 36 provides details of the Company's share capital.

## Structural relationship of Santander UK with Banco Santander – the 'subsidiary model'

Banco Santander operates a 'subsidiary model'. This involves autonomous units, such as Santander UK, operating in core markets, with each unit being responsible for its own liquidity, funding and capital management on an ongoing basis. The model is designed to minimise the risk to Banco Santander, and all its units, from problems arising elsewhere in Banco Santander. The subsidiary model means that Banco Santander SA has no obligation to provide any liquidity, funding or capital assistance, to any of these units, although it enables Banco Santander SA to take advantage selectively of opportunities.

Under the subsidiary model, Santander UK Group Holdings plc generates funding and liquidity through dividends remitted from Santander UK plc, as well as its own debt programmes and facilities. Santander UK Group Holdings plc does this by relying on the strength of its own balance sheet and profitability. It does not rely on any guarantees from Banco Santander SA, any subsidiaries of the Banco Santander group outside the Santander UK group, or any of its own subsidiaries.

Related party transactions with companies in the Banco Santander group are managed on an arm's length commercial basis. Transactions which are not in the ordinary course of business must be approved in advance by the Santander UK Board.

The subsidiary model gives Santander UK considerable financial flexibility, yet enables it to continue to take advantage of significant synergies and strengths that come from being part of the global Banco Santander group, in brand, products, systems, platforms, development capacity and management capability. In the subsidiary model, Banco Santander facilitates the sharing of best practice and provides common technology, operations and support services to all of its subsidiaries via independent operating entities, themselves established by Banco Santander SA so as to be able to continue operating as viable standalone businesses.

Whilst the Company is a subsidiary of Banco Santander SA, the Company's corporate governance model ensures that the Board and Executive make their own decisions on funding, capital and liquidity having regard to what is appropriate for Santander UK's business and strategy.

## UK Group Framework

Santander UK operates a UK Group Framework of corporate governance which defines our responsibilities and relationship with Banco Santander SA, our sole shareholder. This provides Banco Santander with the oversight and controls they need whilst discharging our responsibilities in the UK. The UK Group Framework sets out, amongst other elements:

- The principle that at least 50% of the Board should be INEDs and the other 50% either Executive Directors or Banco Santander nominated Non-Executive Directors
- The definition of independence, in recognition of our ownership, is a Director who has no current or recent relationship with Banco Santander and Santander UK, other than through the UK Board role. Under this definition the Chair is considered independent
- The manner in which the Chair, Chief Executive Officer, other Executive Directors, INEDs, and Banco Santander nominated Non-Executive Directors will be appointed
- The iterative process by which strategy and annual budgets will be approved by Banco Santander and the Santander UK Board
- How remuneration of key executives will be determined.

- ➔ For aggregate Directors' remuneration, see Note 41 to the Consolidated Financial Statements
- ➔ For highest paid Director details, see Note 41 to the Consolidated Financial Statements
- ➔ For Executive remuneration, see pages 160 to 165
- ➔ For Non-Executive remuneration, see pages 163 to 165
- ➔ For pension scheme details, see Note 34 to the Consolidated Financial Statements
- ➔ For related party transactions, see Note 42 to the Consolidated Financial Statements
- ➔ For our Risk review, see pages 29 to 133

## Result and dividends

The consolidated profit after tax for the year was £1,317m (2015: £962m). The Directors do not recommend the payment of a final dividend for 2016 (2015: £nil). Two interim dividends were declared on the Company's ordinary shares in issue during the year. The first dividend of £317m was declared on 30 June 2016 and paid on 30 September 2016, the second dividend of £276m was declared on 22 December 2016 and will be paid in March 2017.

Details of Santander UK's activities and business performance during 2016, together with an indication of future outlook, are set out in the Strategic report on pages 1 to 28 and the Financial review on pages 172 to 199.

## Events after the balance sheet date

There have been no material post balance sheet events.

## Directors

The names and biographical details of the current Directors are shown on pages 135 to 139. Particulars of their emoluments and interests in shares can be found in the Directors' Remuneration implementation report on pages 162 to 165. Changes to the composition of the Board can be found on pages 164 to 165, with further details in the Chair's report on Corporate Governance, on pages 140 to 143, and each of the Committee Chair's reports on pages 144, 146, 152, and 158.

### Appointment and retirement of Directors

All Directors are appointed and retired in accordance with the Company's Articles of Association, the UK Companies Act 2006 and the UK Group Framework.

The Company does not require the Directors to offer themselves for re-election every year, or that new Directors appointed by the Board offer themselves for election at the next Annual General Meeting. The appointment of Peter Jackson was proposed by Banco Santander.

### Directors' indemnities

In addition to Directors' and Officers' liability insurance cover in place throughout 2016, individual deeds of indemnity were also in place to provide cover to the Directors for liabilities to the maximum extent permitted by law. These remain in force for the duration of the Directors' period of office from the date of appointment. The Directors of the Company, including former Directors who resigned during the year, benefit from these deeds of indemnity. They constitute qualifying third party indemnity provisions for the purposes of the Companies Act 2006.

Deeds for existing Directors are available for inspection at the Company's registered office.

The Company has also granted an indemnity which constitutes 'qualifying third party indemnity provisions' to the Directors of its subsidiary and associated companies, including former Directors who resigned during the year and since the year-end.

Qualifying pension scheme indemnities were also granted to the Trustees of the Santander UK group's pension schemes.

## Employees

We continue to ensure that our remuneration policies are consistent with our strategic objectives and are designed with the long-term success of the Company in mind. In doing so we aim to attract and retain the most talented and committed people with first class development schemes and a customer-focused culture that empowers people, values individuality and encourages collaboration. A highly motivated and engaged workforce provides the best service for our customers.

### Communication

Santander UK wants to involve and inform employees on matters that affect them. The intranet is a focal point for communications with daily updates on what is happening across Santander. The 'We are Santander' website connects staff to all the information they need about working for Santander UK. Santander UK also uses face-to-face communication, such as team meetings, regional roadshows and annual staff conventions for strategic updates. All these channels are designed to keep employees fully informed of news and developments which may have an impact on them, and to keep them up to date on financial, economic and other factors which affect Santander UK's performance. Santander UK considers employees' opinions and asks for their views on a range of issues through regular Company-wide surveys.

### Consultation

Santander UK has a successful history of working in partnership with its recognised trade unions, Advance and the Communication Workers Union (CWU). Both trade unions are affiliated to the Trades Union Congress. We consult Advance and the CWU on significant proposals and change initiatives within the business at both national and local levels.

### Employee share ownership

Santander UK continues to operate two all-employee, HMRC-approved share schemes: a Save-As-You-Earn (Sharesave) Scheme and a Share Incentive Plan (SIP), the latter of which allows employees to purchase Banco Santander SA shares from gross salary. Eligible senior management can participate in a Banco Santander long-term incentive plan. See Note 40 to the Consolidated Financial Statements for a description of the plans and the related costs and obligations.

### Disability

Santander UK is committed to equality of access and quality of service for disabled people and embraces the spirit of the UK Equality Act 2010 throughout its business operations.

Santander UK has processes in place to help train, develop, retain and promote employees with disabilities. It is committed to giving full and fair consideration to applications for employment made by disabled people, having particular regard to their particular aptitudes and abilities, and for continuing the employment of employees who have become disabled by arranging appropriate training and making reasonable adjustment within the workplace.

### CO<sub>2</sub> emissions

This year CO<sub>2</sub> emissions, measured in CO<sub>2</sub> equivalent tonnes, have decreased by 22% year on year to 12,468 tonnes. CO<sub>2</sub> from fuel has decreased by 11% to 5,817 tonnes in 2016, CO<sub>2</sub> from business travel has decreased by 31% to 6,650 tonnes in 2016 and output per employee tonne has reduced by 27% to 0.52 tonnes in 2016.

### Code of Ethical Conduct

Santander UK is committed to maintaining high ethical standards – adhering to laws and regulations, conducting business in a responsible way and treating all stakeholders with honesty and integrity. These principles are further reflected in Santander UK's Code of Ethical Conduct as updated in December 2015. This sets out the standards expected of all employees, and supports The Santander Way and Santander UK's commitment to being Simple, Personal and Fair. Under their terms and conditions of employment, staff are required to act at all times with the highest standards of business conduct in order to protect Santander UK's reputation and ensure a Company culture which is free from any risk of corruption, compromise or conflicts of interest. Staff are also required to comply with all Company policies.

These require employees to:

- Abide by all relevant laws and regulations
- Act with integrity in all their business actions on behalf of Santander UK
- Not use their authority or office for personal gain
- Conduct business relationships in a transparent manner
- Reject all improper practices or dealings to which they may be exposed.

The SEC requires companies to disclose whether they have a code of ethics that applies to the CEO and senior financial officers which promotes honest and ethical conduct, full, fair, accurate, timely and understandable disclosures, compliance with applicable governmental laws, rules and regulations, prompt internal reporting of violations and accountability for adherence to such a code of ethics.

Santander UK meets these requirements through its Code of Ethical Conduct, the Anti-Bribery and Corruption Policy, the Whistleblowing Policy, the FCA's Principles for Business, and the FCA's Principles and Code of Practice for Approved Persons, with which the CEO and senior financial officers must comply. These include requirements to manage conflicts of interest appropriately and to disclose any information the FCA may want to know about.

Santander UK provides a copy of these documents to anyone, free of charge, on application to Santander UK Group Holdings plc, 2 Triton Square, Regent's Place, London NW1 3AN.

### Political contributions

In 2016 and 2015, no contributions were made for political purposes and no political expenditure was incurred.

### Share capital

Details about the structure of the Company's capital, including the rights and obligations attaching to each class of share in the Company, can be found in Note 36 to the Consolidated Financial Statements.

Details of employee share schemes and how rights are exercisable can be found in Note 40 to the Consolidated Financial Statements.

The powers of the Directors in relation to share capital are set out in the Company's Articles of Association as determined by the Companies Act 2006.

### Subsidiaries and branches

The Santander UK group consists of a parent company, Santander UK Group Holdings plc, incorporated in the United Kingdom and a number of directly and indirectly held subsidiaries and associates. Santander UK directly or indirectly holds 100% of the issued ordinary share capital of its principal subsidiaries. All companies operate principally in their country of incorporation or registration. Abbey National Treasury Services plc, a subsidiary of Santander UK plc, also has a branch office in the United States and the Cayman Islands. Santander UK plc has branches in the Isle of Man and in Jersey. For further information see Note 21 to the Consolidated Financial Statements and 'Subsidiaries, joint ventures and associates' in the Shareholder information section of this Annual Report.

### Financial instruments

The financial risk management objectives and policies of Santander UK, the policy for hedging, and the exposure of Santander UK to credit risk, market risk, and liquidity risk are outlined in the Risk review.

### Research and development

Santander UK has a comprehensive product approval process and policy. New products, campaigns and business initiatives are reviewed by Santander UK's Product Approval and Oversight Committee.

## Supervision and regulation

Some of Santander UK's subsidiaries and associates are authorised by the PRA or the FCA and regulated by the FCA and/or the PRA.

While Santander UK operates primarily in the UK, it is also subject to the laws and regulations of the other jurisdictions in which it operates, such as the requirements of the SEC for its activities in the US.

## Internal controls

### Risk management and internal controls

The Board and its Committees are responsible for reviewing and ensuring the effectiveness of management's system of risk management and internal controls.

We have carried out a robust assessment of the principal risks facing the Company (as set out in 'How we define risk' on page 34 of the Risk review) including those that would threaten its business model, future performance, solvency or liquidity.

For further details, see the Risk review on pages 30 to 32.

### Management's report on internal control over financial reporting

Internal control over financial reporting is a component of an overall system of internal control. Santander UK's internal control over financial reporting is designed to provide reasonable assurance regarding the reliability of financial reporting, and the preparation and fair presentation of financial statements for external purposes in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board and endorsed by the European Union.

Santander UK's internal control over financial reporting includes:

- Policies and procedures that relate to the maintenance of records that fairly and accurately reflect the transactions and dispositions of assets
- Controls providing reasonable assurance that transactions are recorded as necessary to permit the preparation of financial statements in accordance with IFRS, and that receipts and expenditures are being made only as authorised by management
- Controls providing reasonable assurance regarding prevention or timely detection of unauthorised acquisition, and use of disposition of assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. In addition, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or because the degree of compliance with policies or procedures may deteriorate.

Management is responsible for establishing and maintaining adequate internal control over the financial reporting of Santander UK. Management assessed the effectiveness of Santander UK's internal control over financial reporting at 31 December 2016 based on the criteria established in the Internal Control – Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) in May 2013 (the 2013 Framework).

Based on this assessment, management concluded, at 31 December 2016, that Santander UK's internal control over financial reporting was effective.

### Disclosure controls and procedures over financial reporting

Santander UK has evaluated, with the participation of its CEO and CFO, the effectiveness of Santander UK's disclosure controls at 31 December 2016.

There are inherent limitations to the effectiveness of any system of disclosure controls and procedures, including the possibility of human error and the circumvention or overriding of the controls and procedures. Accordingly, even effective disclosure controls and procedures can only provide reasonable assurance of achieving their control objectives.

Based upon Santander UK's evaluation, the CEO and the CFO have concluded that, at 31 December 2016, Santander UK's disclosure controls and procedures were effective to provide reasonable assurance that information required to be disclosed by Santander UK in the reports that it files and submits under the US Securities Exchange Act of 1934 is recorded, processed, summarised and reported within the time periods specified in the applicable rules and forms, and that it is accumulated and communicated to Santander UK's management, including the CEO and CFO, as appropriate, to allow timely decisions regarding disclosure.

### Changes in internal control over financial reporting

There were no changes to our internal control over financial reporting during the period covered by this report that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

## Going concern and viability

The going concern and viability of Santander UK are reliant on preserving a sufficient level of capital and adequately funding the balance sheet. Santander UK's business activities and financial position, together with the factors likely to affect its future development and performance, are set out in the Financial review on pages 172 to 199. Santander UK's objectives, policies and processes for managing the financial risks to which it is exposed, including capital, funding and liquidity, are described in the Risk review.

In assessing going concern, the Directors take account of all information of which they are aware about the future, which is at least, but is not limited to, 12 months from the date that the balance sheet is signed. In making their assessment of viability, the Directors, after taking account of the Company's current position and principal risks, consider that a period of three years from the balance sheet date is appropriate, as this is consistent with both the period covered by Santander UK's three year plan and the minimum time horizon over which regulatory stress testing is carried out.

In making their going concern and viability assessments, the information considered by the Directors includes Santander UK's forecasts and projections, estimated capital, funding and liquidity requirements, contingent liabilities, and possible economic, market and product developments, taking account of reasonably possible changes in trading performance. For capital, funding and liquidity purposes, Santander UK operates on a standalone basis and is subject to regular and rigorous monitoring by external parties. The Directors review the outputs of stress testing as part of the approval processes for the ICAAP, the ILAAP, our Risk Appetite and regulatory stress tests. We exceeded the Bank of England's 2016 stress test threshold requirement.

The Directors have a reasonable expectation that Santander UK will be able to continue in operation and meet its liabilities as they fall due over the next three years.

Having assessed the principal risks and the other matters discussed in connection with the viability statement, the Directors consider it appropriate to adopt the going concern basis of accounting in preparing the financial statements.

## Statement of Compliance

### The UK Corporate Governance Code

The Board confirms that, for the year ended 31 December 2016, Santander UK has applied those principles and provisions of the UK Corporate Governance Code 2014, as appropriate, given its ownership structure.

### BBA Code for Financial Reporting Disclosure

Santander UK's financial statements for the year ended 31 December 2016 have been prepared in compliance with the principles of the BBA Code for Financial Reporting Disclosure.

## Directors' responsibilities

The Directors are responsible for preparing the Annual Report including the financial statements in accordance with applicable law and regulations. Company law requires the Directors to prepare financial statements for each financial year. The Directors are required by the International Accounting Standards (IAS) Regulation to prepare the group financial statements under IFRS, as adopted by the EU, and have also elected to prepare the parent company financial statements in accordance with IFRS, as adopted by the EU. The financial statements are also required by law to be properly prepared in accordance with the UK Companies Act 2006 and Article 4 of the IAS Regulation. In addition, in order to meet certain US requirements, the Directors are required to prepare Santander UK's financial statements in accordance with IFRS, as issued by the International Accounting Standards Board (IASB).

The Directors are responsible for ensuring the financial statements give a true and fair view of the assets, liabilities, financial position and profit or loss presented and that the management report (comprising the Strategic report and the Directors' Report), includes a fair review of the development and performance of the business and a description of the principal risks and uncertainties the business faces.

IAS 1 requires that financial statements present fairly, for each financial year, the Company's financial position, financial performance and cash flows. This requires the faithful representation of the effects of transactions, and other events and conditions, in accordance with the definitions and recognition criteria for assets, liabilities, income and expenses set out in the IASB's Framework for the preparation and presentation of financial statements. In virtually all circumstances, a fair presentation will be achieved by compliance with all applicable IFRS. However, the Directors are also required to:

- Properly select and apply accounting policies
- Present information, including accounting policies, in a manner that provides relevant, reliable, comparable and understandable information
- Provide additional disclosures when compliance with the specific requirements in IFRS are insufficient to enable users to understand the impact of particular transactions, other events and conditions on the entity's financial position and financial performance
- Make an assessment of the Company's ability to continue as a going concern.

The Directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the financial statements comply with the UK Companies Act 2006. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The Directors are responsible for the maintenance and integrity of the corporate and financial information included on our website.

Legislation in the UK governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

## Disclosure of information to Auditors

Each of the Directors at the date of approval of this report confirms that:

- So far as the Director is aware, there is no relevant audit information of which Santander UK's auditor is unaware
- The Director has taken all steps that they ought to have taken as a Director to make himself or herself aware of any relevant audit information and to establish that Santander UK's auditor is aware of that information.

This confirmation is given and should be interpreted in accordance with the provisions of Section 418 of the UK Companies Act 2006.

## Auditor

PricewaterhouseCoopers LLP have expressed their willingness to continue in office as auditor and a resolution to reappoint them will be proposed at the Company's forthcoming Annual General Meeting.

## By Order of the Board



## Marc Boston

Company Secretary  
22 February 2017  
2 Triton Square, Regent's Place,  
London NW1 3AN

## Directors' responsibilities statement

Having taken into account all the matters considered by the Board and brought to its attention during the year, the Directors are satisfied that the Annual Report taken as a whole is fair, balanced and understandable, and provides the information necessary to assess Santander UK's performance, strategy and business model.

We confirm to the best of our knowledge that:

- The financial statements, prepared in accordance with International Financial Reporting Standards, as adopted by the EU, give a true and fair view of the assets, liabilities, financial position and profit or loss of the Company and the undertakings included in the consolidation taken as a whole
- The management report, which is incorporated into the Directors' Report, includes a fair review of the development and performance of the business and the position of the Company and the undertakings included in the consolidation taken as a whole, together with a description of the principal risks and uncertainties they face.

### By Order of the Board



### Nathan Bostock

Chief Executive Officer  
22 February 2017



## Financial review

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# Income statement review

## SUMMARISED CONSOLIDATED INCOME STATEMENT

	2016 £m	2015 £m	2014 £m
Net interest income	3,582	3,575	3,434
Non-interest income <sup>(1)</sup>	1,213	998	1,036
<b>Total operating income</b>	<b>4,795</b>	<b>4,573</b>	<b>4,470</b>
Operating expenses before impairment losses, provisions and charges	(2,417)	(2,403)	(2,397)
Impairment losses on loans and advances	(67)	(66)	(258)
Provisions for other liabilities and charges	(397)	(762)	(416)
<b>Total operating impairment losses, provisions and charges</b>	<b>(464)</b>	<b>(828)</b>	<b>(674)</b>
<b>Profit before tax</b>	<b>1,914</b>	<b>1,342</b>	<b>1,399</b>
Tax on profit	(597)	(380)	(289)
<b>Profit after tax for the year</b>	<b>1,317</b>	<b>962</b>	<b>1,110</b>
<b>Attributable to:</b>			
Equity holders of the parent	1,272	914	1,070
Non-controlling interests	45	48	40

(1) Comprised of Net fee and commission income and Net trading and other income.

### 2016 compared to 2015

Profit before tax was up 43% at £1,914m, with solid income growth, strong cost discipline and lower conduct costs. Adjusting for specific gains and charges, profit before tax of £2,031m<sup>(2)</sup> (2015: £1,792m<sup>(2)</sup>) was up 13%. By income statement line, the movements were:

- Net interest income was up £7m, driven by strong retail liability margin improvement in Q4 2016 and increased lending that offset continued SVR attrition and asset margin pressure. NIM was 1.48% and Banking NIM was 1.79% for the year, compared to 1.53% and 1.83% in 2015, respectively.
- Non-interest income at £1,213m, up 22%, benefited from a £119m gain on the sale of our Visa Europe Limited shareholding in Q2 2016 and higher 11213 Current Account fees. Adjusting for this gain, non-interest income was up 10%<sup>(2)</sup>.
- Operating expenses before impairment losses, provisions and charges were broadly flat at £2,417m, with operational efficiency absorbing investment in business growth, regulatory costs, and the ongoing enhancements to our digital channels. Adjusting for £122m Banking Reform costs including intangible asset write-downs for the year, operating expenses were down 4%<sup>(2)</sup>. Intangible asset write-downs primarily relate to a multi-entity banking platform developed for our non-ring-fenced bank under the original Banking Reform structure.
- Impairment losses on loans and advances were broadly flat at £67m, with a single loan in Global Corporate Banking that moved to non-performance in Q2 2016 offset by lower write-offs and charges. Overall, all loan portfolios continued to perform well.
- Provisions for other liabilities and charges decreased 48%, mainly due to lower PPI, including Plevin, provision charges. Adjusting for the charges of £114m in 2016 and £450m in 2015, provisions for other liabilities and charges were down 9%<sup>(2)</sup>.

We made an additional £144m provision charge in the year, which included our best estimate of Plevin related claim costs and a £30m charge for a specific portfolio under a past business review. With the FCA consultation expected to close in the first quarter of 2017, we have assessed the adequacy of our provision and applied the principles published in the August 2016 FCA consultation paper to our current assumptions. We will continue to review our provision levels in respect of recent claims experience and once the final FCA guidance is published, and it is possible further PPI-related provisions will be required in future years.

Monthly utilisation during the year, excluding the impact of past business review activity, was slightly higher than the 2015 average and in line with our assumptions. We will continue to review our provision levels in respect of recent claims experience and once the final FCA guidance is published.

Tax on profit increased 57% to £597m with the effective tax rate up from 28% to 31%. These increases are primarily driven by the 8% bank corporation tax surcharge and higher profits, partially offset by the tax impact of lower conduct provision charges in 2016.

(2) A number of specific gains, expenses and charges impacted the financial results for 2016 and 2015, with an aggregate impact on profit before tax of £117m and £450m, in 2016 and 2015, respectively. See 'Alternative Performance Measures' in the Shareholder information section of this Annual Report for reconciliations to the nearest IFRS measure.

## 2015 compared to 2014

Profit before tax decreased by £57m to £1,342m in 2015 (2014: £1,399m). Adjusting for specific gains and charges, profit before tax of £1,792m<sup>(2)</sup> (2014: £1,494m<sup>(2)</sup>) was up 20%. By income statement line, the movements were:

- Net interest income increased by £141m or 4% to £3,575m in 2015 (2014: £3,434m). This was driven by liability margin improvement and increased retail and corporate lending. Banking NIM remained broadly flat at 1.83%.
- Non-interest income decreased by £38m or 4% to £998m in 2015 (2014: £1,036m), with a reduction in Retail Banking net banking fees. This was partially offset by higher international payment income, banking and lending fees in Commercial Banking, and revenues from derivative and cash sales activities in Global Corporate Banking.
- Operating expenses before impairment losses, provisions and charges increased by £6m to £2,403m in 2015 (2014: £2,397m), as we continue to absorb investment in business growth, regulatory compliance and project costs (including Banking Reform), and the continued enhancements to our digital channels.
- Impairment losses on loans and advances decreased by £192m to £66m in 2015 (2014: £258m) with retail and corporate loans performing well in a supportive economic environment. Retail Banking benefited from a £125m release in mortgage provisions as a result of the growth in house prices and the continued strong credit quality of the portfolio with lower write-offs and charges. Commercial Banking, Global Corporate Banking and Corporate Centre continued to perform well and also benefited from supportive market conditions, with releases of £65m arising from loan disposals and restructuring.
- Provisions for other liabilities and charges increased by £346m or 83% to £762m in 2015 (2014: £416m), predominantly due to PPI provision charges of £450m and £95m, for 2015 and 2014, respectively. Adjusting for the charges of £450m in 2015 and £95m in 2014, provisions for other liabilities and charges were down 3%<sup>(2)</sup>. Other provisions include costs for non-PPI related conduct remediation and other operational loss provisions, restructuring charges and vacant property costs.

When assessing the adequacy of our PPI provision, we have applied the November 2015 FCA consultation paper including the Plevin case to our current assumptions. The additional £450m provision represents our best estimate of the remaining redress and costs. The additional provision is predicated on the probable two year deadline by which customers would need to make their PPI complaints and the anticipated increase in claim volumes as a result of the finite claim period.

Monthly utilisation, excluding pro-active customer contact, during 2015 was £10m per month (including related costs), against an average of £9m in 2014. While we saw a reduction in PPI redress in the first half of the year, we have seen an increase in the third quarter aligning with industry trends, with the fourth quarter remaining flat.

Other conduct provisions included £43m of additional provisions taken in the third quarter of 2015 relating to wealth and investment products. The additional provisions were taken following the agreement of the revised approach to redressing portfolio and structured investment customers with the FCA.

Regulatory costs relating to the FSCS of £76m (2014: £91m) and the UK Bank Levy of £101m (2014: £74m) were charged in the year. See Note 33 to the Consolidated Financial Statements.

The taxation charge increased by 31% to £380m (2014: £289m), primarily due to higher operating income and the disallowance of certain conduct provisions for tax purposes in 2015. This was partially offset by the reduction in the main corporation tax rate in 2015. The effective tax rate for 2015, based on profit before tax was 28.3% (2014: 20.7%).

<sup>(2)</sup> A number of specific gains, expenses and charges impacted the financial results for 2015 and 2014, with an aggregate impact on profit before tax of £450m and £95m, in 2015 and 2014, respectively. See 'Alternative Performance Measures' in the Shareholder information section of this Annual Report for reconciliations to the nearest IFRS measure.

## Critical factors affecting results

The preparation of our Consolidated Financial Statements requires management to make estimates and judgements that affect the reported amount of assets and liabilities at the balance sheet date and the reported amount of income and expenses during the reporting period. Management evaluates its estimates and judgements on an ongoing basis. Management bases its estimates and judgements on historical experience and other factors believed to be reasonable under the circumstances. Actual results may differ from these estimates under different assumptions or conditions.

Estimates and judgements that are considered important to the portrayal of our financial condition including, where applicable, quantification of the effects of reasonably possible ranges of such estimates are set out in 'Critical Accounting Policies and Areas of Significant Management Judgement' in Note 1 to the Consolidated Financial Statements.

The rest of this section contains a summary of the results, and commentary thereon, by income statement line item for each segment.

## Basis of results presentation

The segmental information in this Annual Report reflects the reporting structure in place at the reporting date in accordance with which the segmental information in Note 2 to the Consolidated Financial Statements has been presented.

## PROFIT BEFORE TAX BY SEGMENT

	Retail Banking £m	Commercial Banking £m	Global Corporate Banking £m	Corporate Centre £m	Total £m
<b>2016</b>					
Net interest income/(expense)	3,153	405	81	(57)	3,582
Non-interest income <sup>(1)</sup>	580	84	320	229	1,213
<b>Total operating income</b>	<b>3,733</b>	<b>489</b>	<b>401</b>	<b>172</b>	<b>4,795</b>
Operating expenses before impairment losses, provisions and charges	(1,800)	(215)	(280)	(122)	(2,417)
Impairment (losses)/releases on loans and advances	(20)	(29)	(21)	3	(67)
Provisions for other liabilities and charges	(338)	(26)	(12)	(21)	(397)
<b>Total operating impairment losses, provisions and charges</b>	<b>(358)</b>	<b>(55)</b>	<b>(33)</b>	<b>(18)</b>	<b>(464)</b>
<b>Profit before tax</b>	<b>1,575</b>	<b>219</b>	<b>88</b>	<b>32</b>	<b>1,914</b>
<b>2015</b>					
Net interest income	3,077	368	72	58	3,575
Non-interest income <sup>(1)</sup>	536	94	307	61	998
<b>Total operating income</b>	<b>3,613</b>	<b>462</b>	<b>379</b>	<b>119</b>	<b>4,573</b>
Operating expenses before impairment losses, provisions and charges	(1,898)	(217)	(287)	(1)	(2,403)
Impairment (losses)/releases on loans and advances	(90)	(25)	13	36	(66)
Provisions for other liabilities and (charges)/releases	(728)	(23)	(14)	3	(762)
<b>Total operating impairment (losses)/releases, provisions and (charges)/releases</b>	<b>(818)</b>	<b>(48)</b>	<b>(1)</b>	<b>39</b>	<b>(828)</b>
<b>Profit before tax</b>	<b>897</b>	<b>197</b>	<b>91</b>	<b>157</b>	<b>1,342</b>
<b>2014</b>					
Net interest income	3,041	279	75	39	3,434
Non-interest income <sup>(1)</sup>	569	80	300	87	1,036
<b>Total operating income</b>	<b>3,610</b>	<b>359</b>	<b>375</b>	<b>126</b>	<b>4,470</b>
Operating expenses before impairment losses, provisions and charges	(1,850)	(200)	(260)	(87)	(2,397)
Impairment (losses)/releases on loans and advances	(203)	(76)	4	17	(258)
Provisions for other liabilities and charges	(398)	(9)	(9)	-	(416)
<b>Total operating impairment (losses)/releases, provisions and charges</b>	<b>(601)</b>	<b>(85)</b>	<b>(5)</b>	<b>17</b>	<b>(674)</b>
<b>Profit before tax</b>	<b>1,159</b>	<b>74</b>	<b>110</b>	<b>56</b>	<b>1,399</b>

(1) Comprised of Net fee and commission income and Net trading and other income.

## RETAIL BANKING

Retail Banking offers a wide range of products and financial services to individuals and small businesses through a network of branches and ATMs, as well as through telephony, digital, mobile and intermediary channels. Retail Banking also serves business customers with an annual turnover of up to £6.5m via business banking as well as Santander Consumer Finance, predominantly a vehicle finance business. Its main products are residential mortgage loans, savings and current accounts, credit cards and personal loans as well as insurance policies.

### Summarised income statement

	2016 £m	2015 £m	2014 £m
Net interest income	3,153	3,077	3,041
Non-interest income	580	536	569
<b>Total operating income</b>	<b>3,733</b>	<b>3,613</b>	<b>3,610</b>
Operating expenses before impairment losses, provisions and charges	(1,800)	(1,898)	(1,850)
Impairment losses on loans and advances	(20)	(90)	(203)
Provisions for other liabilities and charges	(338)	(728)	(398)
<b>Total operating impairment losses, provisions and charges</b>	<b>(358)</b>	<b>(818)</b>	<b>(601)</b>
<b>Profit before tax</b>	<b>1,575</b>	<b>897</b>	<b>1,159</b>

### 2016 compared to 2015

Profit before tax increased by £678m to £1,575m in 2016 (2015: £897m). By income statement line, the movements were:

- Net interest income increased 2%, with higher asset volumes and liability margin improvement offsetting continued SVR mortgage attrition and pressure on new lending margins.
- Non-interest income increased 8%, with higher 11213 Current Account fees, partially offset by reduced investment fees and lower credit card interchange income.
- Operating expenses before impairment losses, provisions and charges were down 5% with operational efficiencies, partially offset by continued investment in business growth and digital enhancements.
- Impairment losses on loans and advances decreased 78%, with lower mortgage impairment releases and write-offs. Mortgage releases of £120m (2015: £125m) were driven by the continued rise in house prices and improving quality of the portfolio, as well as an update to our model.
- Provisions for other liabilities and charges decreased 54%, mainly due to lower conduct costs and FSCS charge in 2016.

We made an additional £144m provision charge in the year, which included our best estimate of Plevin-related claim costs and a £30m charge for a specific portfolio under a past business review. With the FCA consultation expected to close in the first quarter of 2017, we have assessed the adequacy of our provision and applied the principles published in the August 2016 FCA consultation paper to our current assumptions. We will continue to review our provision levels in respect of recent claims experience and once the final FCA guidance is published, and it is possible further PPI-related provisions will be required in future years.

Monthly utilisation during the year, excluding the impact of past business review activity, was slightly higher than the 2015 average and in line with our assumptions. We will continue to review our provision levels in respect of recent claims experience and once the final FCA guidance is published.

### 2015 compared to 2014

Profit before tax decreased by £262m to £897m in 2015 (2014: £1,159m). By income statement line, the movements were:

- Net interest income increased by £36m to £3,077m in 2015 (2014: £3,041m) driven by management focus on reducing the cost of retail liabilities, the commencement of the PSA cooperation and increased lending. These increases were partially offset by reduced mortgage stock margins and new lending margin pressures.
- Non-interest income decreased by £33m to £536m in 2015 (2014: £569m). The decrease reflected lower net banking fee income through overdraft fees.
- Operating expenses before impairment losses, provisions and charges increased by £48m to £1,898m in 2015 (2014: £1,850m). The increase was driven by continued investment in the growth of the business, digital enhancements and regulatory compliance costs and increased consumer finance costs due to the commencement of the PSA cooperation, partially offset by strong cost management discipline and network efficiencies.
- Impairment losses on loans and advances decreased by £13m to £90m in 2015 (2014: £203m). This was largely due to a release of £125m in mortgages driven by the growth in house prices and the continued strong credit quality of the portfolio with lower write-offs and charges.
- Provisions for other liabilities and charges increased by £330m to £728m in 2015 (2014: £398m). This was predominately due to an additional provision of £450m (2014: £95m) taken in 2015 relating to PPI. When assessing the adequacy of our provision, we have applied the November 2015 FCA consultation paper including the Plevin case to our current assumptions. The additional £450m provision represents our best estimate of the remaining redress and costs. The additional provision is predicated on the probable two year deadline by which customers would need to make their PPI complaints and the anticipated increase in claim volumes as a result of the finite claim period.

- Monthly utilisation, excluding pro-active customer contact, during 2015 was £10m per month (including related costs), against an average of £9m in 2014. While we saw a reduction in PPI redress in the first half of the year, we have seen an increase in the third quarter aligning with industry trends, with the fourth quarter remaining flat.

Other conduct provisions included £43m of additional provisions taken in the third quarter of 2015 relating to wealth and investment products. The additional provisions were taken following the agreement of the revised approach to redressing portfolio and structured investment customers with the FCA.

Regulatory costs relating to the FSCS of £76m (2014: £91m) and the UK Bank Levy of £66m (2014: £50m) were charged in the year. See Note 33 to the Consolidated Financial Statements.

## Balances

	2016 £bn	2015 £bn	2014 £bn
Total assets	175.7	174.1	165.9
Customer loans	168.6	167.0	161.0
- of which mortgages	154.3	152.8	150.1
- of which business banking	2.3	2.3	2.6
- of which consumer finance	6.8	6.3	3.3
- of which other unsecured lending	5.2	5.6	5.0
Risk-weighted assets (RWAs)	43.6	44.3	40.1
Customer deposits	148.1	140.3	132.9
- of which savings	64.7	70.3	73.8
- of which current accounts	64.8	53.2	41.1
- of which business banking accounts	10.0	8.9	8.6
- of which other retail products	8.6	7.9	9.4

### 2016 compared to 2015

- Total assets increased to £175.7bn at 31 December 2016 (2015: £174.1bn).
- Mortgage net lending was £1.5bn, compared to £2.7bn in 2015. Strong net inflows in Q116 and Q416 were driven by Buy-to-let (BTL) lending and lower redemptions, respectively. These flows were partially offset by management pricing actions that impacted new mortgage approvals as we continue to focus on customer service. Mortgage retention was c. 80%.
- Business banking balances were flat, impacted by the economic uncertainty and resulting slowdown in activity.
- Consumer finance balances rose 8% with higher retail loans and car dealer funding, in contrast to other unsecured lending balances, down 7% in an increasingly competitive market.
- Customer deposits increased £7.8bn as current account balances continued to grow, mainly through 11213 Current Account, with a net inflow of £11.6bn in total current account balances. This growth was partially offset by lower demand for savings products with balances reducing £5.6bn.
- Retail Banking deposit spread improved to (0.57)% when compared to (0.63)% in 2015.

### 2015 compared to 2014

- Total assets increased to £174.1bn at 31 December 2015 (2014: £165.9bn), mainly due to the increase in customer loans described below.
- Customer loans increased to £167.0bn at 31 December 2015 (2014: £161.0bn). Mortgage customer loans increased by £2.7bn to £152.8bn at 31 December 2015 (2014: £150.1bn) driven by strong approval volumes and mortgage retention, with approximately 80% of maturities retained on new Santander UK mortgages, offsetting the SVR attrition of £8.1bn (2014: £8.4bn).
- Other unsecured lending balances, which include bank overdrafts, unsecured personal loans, and credit cards increased 12% to £5.6bn at 31 December 2015 (2014: £5.0bn). This was in line with the 11213 World loyalty strategy.
- Business banking balances decreased, reflecting the competitive environment.
- Consumer finance balances increased 91% to £6.3bn at 31 December 2015 (2014: £3.3bn), as we continued to strengthen our broad and well-diversified vehicle finance franchise through the PSA cooperation commencement.
- RWAs increased by 10.5% to £44.3bn at 31 December 2015 (2014: £40.1bn), largely reflecting the commencement of the PSA cooperation, accounting for £2.5bn of RWAs we consolidated, and growth in mortgages.
- Customer deposits increased 6% to £140.3bn at 31 December 2015 (2014: £132.9bn) as current account balances continued to grow strongly, mainly through our 11213 Current Account which was the main driver of a net inflow of £12.1bn in current account balances. This was partially offset by lower demand for savings products with balances reducing £3.5bn.
- Retail Banking deposit spread improved to (0.63)% in 2015 (2014: (0.76)%), mainly due to maturing higher cost ISAs and originating new lower cost Fixed Term Bonds.

## Business volumes

	2016 £bn	2015 £bn	2014 £bn
Mortgage gross lending	25.8	26.5	26.3
Mortgage net lending	1.5	2.7	2.0
Business banking net lending	-	(0.3)	(0.4)
Consumer finance gross lending	3.1	3.0	1.6
Consumer finance net lending	0.5	0.5	0.2
Other unsecured net lending	(0.4)	0.6	0.8

### 2016 compared to 2015

- Mortgage gross lending was £25.8bn and we helped 25,300 first-time buyers (£4.2bn of gross lending) purchase their new home. Interest-only mortgage balances decreased £2.8bn to £52.3bn (2015: £55.1bn) while BTL mortgage balances increased £1.6bn to £6.6bn (2015: £5.0bn).

We continued to build our BTL book by focusing on non-professional landlords, as this segment is closely aligned with residential mortgages and accounts for the majority of the volume in the BTL market. In 2016, we completed 12,400 BTL mortgages, representing 9% of the value of our new business flow, at an average LTV of 67%. In line with the market, we saw a spike in BTL mortgages ahead of the April 2016 stamp duty increase. BTL net lending was lower in the quarters following the stamp duty increase, but remained positive.

- Business banking net lending was impacted by the continued competitive environment and economic uncertainty.
- Consumer finance gross lending was £3,111m and net lending £473m, with higher retail loans and car dealer funding.
- Other unsecured net lending balances, decreased due to lower new credit card sales in an increasingly competitive environment.

### 2015 compared to 2014

- Mortgage gross lending increased slightly to £26.5bn in 2015 (2014: £26.3bn), with applications up 5% over the year, while we helped 30,900 first-time buyers (£4.5bn of gross lending) purchase their new home. Interest-only mortgage balances decreased £1.8bn to £55.1bn (2014: £56.9bn) while BTL mortgage balances increased by £1.9bn to £5.0bn (2014: £3.1bn).

We continued to build our BTL book, which represented 3% of our total mortgage book, focusing on non-professional landlords, as this segment is more closely aligned with residential mortgages, and also accounts for the majority of the BTL market. In 2015, we completed 12,700 BTL mortgages, representing 10% of new business flow, at an average LTV of 70%.

- Business banking net lending was broadly flat, reflecting the competitive environment.
- Consumer finance gross lending was £3.0bn (2014: £1.6bn) and net lending was £0.5bn (2014: £0.2bn), driven by increases in new car registrations and an expansion in business streams, including motorbikes and leisure vehicles. Excluding the PSA cooperation, gross lending was £1.7bn and net lending £0.2bn.
- Other unsecured net lending decreased by £0.2bn to £0.6bn (2014: £0.8bn), with continued strong growth in 11213 Credit Card balances more than offset by lower unsecured personal loan (UPL) lending in the more competitive market environment.

## Business development in 2016

- Our digital transformation programme continues with the July 2016 release of an enhanced online credit card application process. Additionally, in September 2016 we launched Android Pay, to complement our existing Apple Pay service, and the Spendlytics app for Android. We also simplified our customer processes with an online mortgage application tool that works on any device. Furthermore, in November 2016 we improved our mobile app, so that customers can make and amend payments to new or existing payees and create new standing orders on their mobiles. We continue to work with a number of Fintech companies to identify innovative solutions. One such example is our partnership with Kabbage, who provide the technology platform for our Working Capital Loans solution that gives UK SMEs access to same day funding.
- We continued to grow our digital customer base, gaining an average of 1,400 new active mobile users per day for a total of 2.2 million mobile customers, of which 1.4 million exclusively use our mobile app in their transactions with us. In the same period 41% of our mortgages were retained online, 36% of total openings of current accounts and 40% of credit card openings were made through digital channels. Additionally, 26% of Business Current Accounts were opened via a digital channel, following the successful launch of a shorter and digitalised business banking application form.
- 11213 World customers continued to increase, although at a slower rate, with 483,000 new customers in the year. A reduction in 11213 openings has been partially offset by an increase in openings of alternative products, whilst, as anticipated, there was an increase in 11213 account closures following the fee and interest rate changes which took effect in January 2016 and November 2016, respectively. We believe the 11213 Current Account continues to be an outstanding proposition for many customers.
- In October 2016, we launched the All in One Credit Card and the Zero Credit Card to meet a wider range of customers' needs and renamed the Santander Credit Card the Everyday Credit Card. The 11213 Credit Card is no longer available to new customers.
- We are growing our Wealth Management business, building on existing foundations, and expanding our digital proposition to improve customer loyalty further. In June 2016 we launched Investment Hub, a new digital platform which enables customers to service their investments online, and gives them access to over 1,500 funds from Santander Asset Management and other leading fund managers. Furthermore, in November 2016 we migrated c. 200,000 investment customers and over £5bn of assets under management onto the Investment Hub. The investment platform complements our Financial Planning service that offers investment advice to customers on a range of products via our branch network.

## COMMERCIAL BANKING

Commercial Banking offers a wide range of products and financial services to customers through a network of regional Corporate Business Centres (CBCs) and through telephony and digital channels. The management of our customers is organised across two relationship teams - the Regional Corporate Bank (RCB) that covers trading businesses with annual turnover from £6.5m to £500m and Specialist Sector Groups (SSG) that cover real estate, housing finance, education, healthcare, and hotels. Commercial Banking products and services include loans, bank accounts, deposits, treasury services, invoice discounting, cash transmission, trade finance and asset finance.

### Summarised income statement

	2016 £m	2015 £m	2014 £m
Net interest income	405	368	279
Non-interest income	84	94	80
<b>Total operating income</b>	<b>489</b>	<b>462</b>	<b>359</b>
Operating expenses before impairment losses, provisions and charges	(215)	(217)	(200)
Impairment losses on loans and advances	(29)	(25)	(76)
Provisions for other liabilities and charges	(26)	(23)	(9)
<b>Total operating impairment losses, provisions and charges</b>	<b>(55)</b>	<b>(48)</b>	<b>(85)</b>
<b>Profit before tax</b>	<b>219</b>	<b>197</b>	<b>74</b>

### 2016 compared to 2015

Profit before tax increased by £22m to £219m in 2016 (2015: £197m). By income statement line, the movements were:

- Net interest income increased 10%, with continued growth in customer lending and improved cost of funding from higher deposits that were driven by the enhanced franchise and broader range of services.
- Non-interest income decreased 11%, with lower asset restructuring and rates management fees partially offset by growth in international fees, up 9%, and digital and payment fees, up 26%, the latter two driven by more loyal customer relationships.
- Operating expenses before impairment losses, provisions and charges decreased 1%, demonstrating our strong cost management focus.
- Impairment losses on loans and advances increased £4m, with the loan book continuing to perform well, supported by our prudent lending policy.
- Provisions for other liabilities and charges increased by £3m and include restructuring costs.

### 2015 compared to 2014

Profit before tax increased by £123m to £197m in 2015 (2014: £74m). By income statement line, the movements were:

- Net interest income increased by £89m to £368m in 2015 (2014: £279m), principally as a result of continued growth in customer loans and an improvement in deposit margins through the enhanced franchise and broader range of services.
- Non-interest income increased by £14m to £94m in 2015 (2014: £80m) principally due to improved levels of banking fees, international payment income, interest rate management income and lending fees.
- Operating expenses before impairment losses, provisions and charges increased by £17m to £217m in 2015 (2014: £200m). The increase reflected the investment in growth of the business serving SME and corporate customers and our expanded footprint and network of CBCs.
- Impairment losses on loans and advances decreased by £51m to £25m in 2015 (2014: £76m) due to an improvement in the credit quality of the loan book and releases driven by loan disposals and restructurings. This was supported by our cautious lending policy and the supportive economic environment.
- Provisions for other liabilities and charges increased by £14m to £23m in 2015 (2014: £9m) predominantly due to the absence of conduct provision releases of £10m made in 2014. Regulatory costs relating to the UK Bank Levy of £23m (2014: £17m) were charged in the year.



## Balances

	2016 £bn	2015 £bn	2014 £bn
Total assets	19.4	18.7	16.2
Customer loans	19.4	18.7	16.2
- of which SMEs	10.7	11.4	10.2
- of which mid corporate	8.7	7.3	6.0
RWAs	20.4	19.0	18.2
Customer deposits	17.2	15.1	12.0

### 2016 compared to 2015

- Total assets increased by 4% to £19.4bn at 31 December 2016 (2015: £18.7bn)
- Customer loans increased 4% to £19.4bn, driven by increased lending to mid corporates partially offset by lower lending to SMEs. Net lending to SMEs was impacted by the competitive environment and economic uncertainty. Furthermore, we actively managed our exposures to certain segments in line with our proactive risk management practices.
- RWAs increased by 7% with asset growth, and in part due to a model recalibration in one of our Commercial Banking portfolios.
- We continue to attract deposit balances, with customer deposits growing faster than customer loans through our strong customer relationships, supported by a comprehensive product range and competitive pricing.

### 2015 compared to 2014

- Total assets increased by 15% to £18.7bn at 31 December 2015 (2014: £16.2bn), due to the increase in customer loans described below.
- Customer loans increased by 15% to £18.7bn at 31 December 2015 (2014: £16.2bn) maintaining a positive momentum despite an increasingly competitive and challenging market. This growth was predominantly driven by our expanded network of regional CBCs and our additional relationship managers.
- RWAs increased by 4% to £19.0bn at 31 December 2015 (2014: £18.2bn) principally in line with customer loan growth.
- Customer deposits increased by 26% to £15.1bn at 31 December 2015 (2014: £12.0bn). We continued to attract deposit balances through our strong customer relationships, supported by an expanded product range and our enhanced banking platform.

## Business volumes

	2016	2015	2014
New facilities (£bn)	7.4	8.5	7.8
Bank account openings (No.)	2,470	3,160	3,408
Online banking (Connect) active users <sup>(1)</sup> (No.)	26,970	25,120	21,810

(1) Online banking (Connect) active users include both business banking and Commercial Banking customers.

### 2016 compared to 2015

- We continue to open bank accounts and extend new facilities, although at a slower pace, in an increasingly competitive environment and amid economic uncertainty. Our Relationship Managers (RMs) continue to build their portfolios by leveraging our comprehensive suite of products and services. We will continue to focus on growing more loyal customer relationships and on better diversification across the sectors, driving primacy through more capital efficient growth whilst utilising international expertise and economic corridors via Banco Santander.
- There was a continuation in the pickup of our corporate banking platform 'Connect', with active users increasing 7% year on year.

### 2015 compared to 2014

- New facilities increased 9% to £8.5bn in 2015 (2014: £7.8bn), with increases across most portfolios as a result of our expanded network of RMs, more comprehensive suite of products and services and leveraging our expertise in international and structured finance.
- We opened 3,160 bank accounts and new facilities in 2015 (2014: 3,408), broadly in line with the previous year. There was a continuation in the pickup of our corporate banking platform Connect, with active users increasing 15% in the year.

## Business development

- The focus of the Commercial Banking division is to expand its franchise by both growing the overall customer base as well as increasing the number of loyal customers. We aim to build the loyal customer base by leveraging our international reach and proposition as well continuing to further develop our product capabilities to meet our customers' needs. We will also build on the expertise and global presence of Banco Santander, offering international solutions so that our clients can develop and manage their business through our global network.
- Coverage of our commercial clients is organised by local relationship teams or by sectors. Our sector teams support our clients by using specialist knowledge of the individual business and its operating environment to recommend solutions. Target clients can leverage our international presence and connectivity to access on-the-ground support overseas, connect to potential new business partners and enter global supply chains.
- We are also working with Banco Santander and key strategic partners to develop trade initiatives that make it easier for clients to grow their business internationally. These initiatives allow us to attract new clients and deepen existing relationships, as well as compliment some of our existing services. For example, Santander Trade Club, an online community that connect Santander clients with clients of our strategic partners, and Santander Passport that help our clients establish a business subsidiary overseas.
- Breakthrough Growth Capital provides new funding and identifies key partnerships at milestones in the development of our clients' business and this year assisted 33 businesses in accessing £93m of facilities. Since inception, the Growth Capital team has completed 126 funding solutions for 94 companies, providing £348m of facilities, which will create over 6,250 jobs.
- Our continued efforts and innovative offering were recognised at the 2016 Business Moneyfacts Awards. We won a number of prestigious awards including: 'Business Bank of the Year' for the second consecutive year and the 'Innovation in the SME Finance Sector'. This industry recognition is a testament to Santander UK's commitment to become the bank of choice for UK companies and shows the strength and value of our overall proposition for businesses, built on our relationship banking approach.

## GLOBAL CORPORATE BANKING

Global Corporate Banking services corporate clients with a turnover of £500m and above per annum and financial institutions, as well as supporting the rest of Santander UK's business segments. Global Corporate Banking clients require specially tailored solutions and value-added services due to their size, complexity and sophistication. We provide these clients with products to manage currency fluctuations, protect against interest rate risk, and arrange capital markets finance and specialist trade finance solutions.

### Summarised income statement

	2016 £m	2015 £m	2014 £m
Net interest income	81	72	75
Non-interest income	320	307	300
<b>Total operating income</b>	<b>401</b>	<b>379</b>	<b>375</b>
Operating expenses before impairment losses, provisions and charges	(280)	(287)	(260)
Impairment (losses)/releases on loans and advances	(21)	13	4
Provisions for other liabilities and charges	(12)	(14)	(9)
<b>Total operating provisions and charges</b>	<b>(33)</b>	<b>(1)</b>	<b>(5)</b>
<b>Profit before tax</b>	<b>88</b>	<b>91</b>	<b>110</b>

### 2016 compared to 2015

Profit before tax decreased by £3m to £88m in 2016 (2015: £91m). By income statement line, the movements were:

- Net interest income increased 13% to £81m, with ongoing demand for project and acquisition finance, transactional services and factoring products offsetting continued asset margin compression.
- Non-interest income increased 4% to £320m, underpinned by ongoing demand for derivative and cash sales activities as well as market making activities.
- Operating expenses before impairment losses, provisions and charges decreased 2% to £280m, as we continue to improve the efficiency of our operating model.
- Impairment losses on loans and advances increased due to the impairment of a single loan that moved to non-performance in the second quarter of 2016 and the absence of releases in the year.
- Provisions for other liabilities and charges decreased by £2m to £12m.

### 2015 compared to 2014

Profit before tax decreased by £19m to £91m in 2015 (2014: £110m). By income statement line, the movements were:

- Net interest income decreased to £72m in 2015 (2014: £75m), with continued ongoing demand for project and acquisition finance transactions, syndicated loans, transactional services and factoring products mostly offset by margin compression.
- Non-interest income increased by £7m to £307m in 2015 (2014: £300m) principally due to increased revenues from our client derivative and cash sales activities, partially offset by lower demand in some market making activities.
- Operating expenses before impairment losses, provisions and charges increased by £27m to £287m in 2015 (2014: £260m), mainly reflecting investment in developing transactional, interest rate, foreign exchange and fixed income capabilities, transfer of a number of sales functions to London from Madrid in 2014, as well as the associated costs from related controls, systems and processes.
- Impairment releases on loans and advances benefitted from releases of £13m in 2015 (2014: £4m), reflecting loan disposals and restructurings.
- Provisions for other liabilities and charges increased by £5m to £14m in 2015 (2014: £9m) due to an increase in the UK Bank Levy.

## Balances

	2016 £bn	2015 £bn	2014 £bn
Total assets	39.8	36.6	38.3
Customer loans	5.7	5.5	5.2
Other assets	34.1	31.1	33.1
RWAs	16.9	15.4	16.8
Customer deposits	4.1	3.0	2.3

## 2016 compared to 2015

- Total assets principally consist of derivatives, fixed income products and customer loans. Total assets increased by 9% to £39.8bn at 31 December 2016 (2015: £36.6bn).
- Customer loans increased to £5.7bn, driven by our refinancing and origination activities relating to project and acquisition finance and transactional services, partially offset by lower client drawdowns in the fourth quarter of 2016.
- Other assets principally consist of derivatives and fixed income products. Other assets increased by £3.0bn to £34.1bn at 31 December 2016 (2015: £31.1bn).
- RWAs were significantly impacted by market volatility which increased credit and counterparty risk. RWAs attributable to customer loans were £7.5bn (2015: £7.8bn), with asset growth offset by capital management.
- Customer deposits were higher at £4.1bn, as we continue to focus on deeper customer relationships.

## 2015 compared to 2014

- Total assets decreased by 4% to £36.6bn at 31 December 2015 (2014: £38.3bn).
- Customer loans increased to £5.5bn at 31 December 2015 (2014: £5.2bn), driven by refinancing and origination activities related to syndicated loans, project and acquisition finance and transactional services. We continued to develop our larger corporate and institutional client franchise and our product offering in banking and capital markets. We focused the business mix towards core banking activities, such as global transaction banking, Debt Capital Markets solutions, supply chain finance and cash management, and added private placement capabilities in order to offer products our customers require.
- Other assets decreased by £2.0bn to £31.1bn at 31 December 2015 (2014: £33.1bn) due to a decrease in holdings of debt securities and the reduction in fair value of interest rate and cross currency derivative assets principally driven by movements in yield curves and foreign exchange rates. This was partially offset by higher levels of securities purchased under resale agreements.
- RWAs decreased slightly to £15.4bn at 31 December 2015 (2014: £16.8bn) reflecting decreases in market and counterparty credit risk.
- Customer deposits increased to £3.0bn at 31 December 2015 (2014: £2.3bn) as we continued to attract deposit balances where we have strong customer relationships.

## Business development in 2016

- In 2016, we further refined our business model to deepen relationships with clients and increase loyalty. Specific initiatives were undertaken to improve the overall customer experience, including the rollout of the Client Management Service function, which streamlines the on-boarding process.
- Strong 2016 results, with greater Commercial Banking collaboration and more cross-border business. We also increased commercial activity with financial institution clients and benefitted from strong demand in the Emerging Markets business.
- We continue to focus on opportunities to drive fee income and maximise our return on capital by effectively leveraging our transactional products, FX and advisory services.
- Effective cost management remains a key priority, while we continue to strengthen our governance oversight to ensure that the business is well positioned to support its current and future growth plans. In 2016, we made significant progress towards meeting all our regulatory and compliance obligations.

## CORPORATE CENTRE

Corporate Centre predominantly consists of the non-core corporate and treasury legacy portfolios. Corporate Centre is also responsible for managing capital and funding, balance sheet composition and structure and strategic liquidity risk. The non-core corporate and treasury legacy portfolios include aviation, shipping, infrastructure, commercial mortgages, Social Housing loans and structured credit assets, all of which are being run-down and/or managed for value.

### Summarised income statement

	2016 £m	2015 £m	2014 £m
Net interest (expense)/income	(57)	58	39
Non-interest income	229	61	87
<b>Total operating income</b>	<b>172</b>	<b>119</b>	<b>126</b>
Operating expenses before impairment losses, provisions and charges	(122)	(1)	(87)
Impairment releases on loans and advances	3	36	17
Provisions for other liabilities and (charges)/releases	(21)	3	-
<b>Total operating impairment losses, provisions and charges</b>	<b>(18)</b>	<b>39</b>	<b>17</b>
<b>Profit before tax</b>	<b>32</b>	<b>157</b>	<b>56</b>

### 2016 compared to 2015

Profit before tax decreased by £125m to £32m in 2016 (2015: £157m). By income statement line, the movements were:

- Net interest expense of £57m down from £58m income in 2015, reflects changes in the commercial balance sheet profile and in part an increase in wholesale funding cost. This cost increased with the commencement of senior unsecured issuance from the holding company to meet our MREL recapitalisation requirements.  
  
Due to the lower interest rate environment, we envisage that net interest income from the structural hedge will decrease as a result of maturing positions being reinvested at lower prevailing rates. The majority of new mortgage flows are left un-hedged to provide stable returns on equity and current accounts. The average term of our new mortgage flows is about 2.5 years, with a total structural hedge position of c. £80bn.
- Non-interest income benefited from a £119m gain on the sale of our Visa Europe Limited shareholding in Q216, and mark-to-market movements on economic hedges.
- Operating expenses before impairment losses, provisions and charges represent £122m of regulatory compliance and project costs relating to Banking Reform, including intangible asset write-downs.
- Impairment releases on loans and advances decreased to £3m, with lower releases from asset disposals than in 2015.
- Provisions for other liabilities include employee restructuring costs and related provisions.

### 2015 compared to 2014

Profit before tax increased by £101m to £157m in 2015 (2014: £56m). By income statement line, the movements were:

- Net interest income increased by £19m to £58m in 2015 (2014: £39m), reflecting the differing maturity and behavioural profiles between the commercial balance sheet and the improved funding cost.
- Non-interest income decreased by £26m to £61m in 2015 (2014: £87m), reflecting reduced mark-to-market movements in debt issuance and other portfolios are effectively hedged in line with Santander UK's risk management policies.
- Operating expenses before impairment losses, provisions and charges decreased by £86m to £1m in 2015 (2014: £87m). In 2014, the benefit was principally due to a net gain of £218m which arose as a result of scheme changes that limit future defined benefit pension entitlements and provide for the longer term sustainability of our staff pension arrangement. This was more than offset by additional project costs of £98m, including those relating to our investment programme, which were borne centrally, and software write-offs of £206m for the decommissioning of redundant systems following the implementation of our new digital platform and the completion of our product simplification programme.
- Impairment releases on loans and advances increased by £19m to £36m in 2015 (2014: £17m) mainly due to provision releases in the non-core portfolio as a result of asset disposals and repayments.
- Provisions for other liabilities and charges decreased by £3m to releases of £3m (2014: £nil), as a result of loan disposals during the year.

## Balances

	2016 £bn	2015 £bn	2014 £bn
Total assets	68.2	52.0	55.6
Customer loans (non-core)	6.5	7.4	8.3
- of which Social Housing	5.4	6.2	6.7
RWAs	6.7	7.1	7.2
Customer deposits	3.0	3.9	5.2

## 2016 compared to 2015

- Total assets increased by 31% to £68.2bn at 31 December 2016 (2015: £52.0bn).
- Customer loans decreased for the year, as we continue to implement our ongoing exit strategy from individual loans and leases to run-down the non-core corporate and legacy portfolios.
- RWAs decreased with the reduction in non-core customer loans and the sale of our Visa Europe Limited shareholding, partially offset by the impact of higher market volatility on counterparty credit risk. RWAs attributable to non-core customer loans amounted to £1.3bn (2015: £1.5bn).
- Customer deposits decreased £0.9bn, as we continued to rebalance the deposit base tenor.

## 2015 compared to 2014

- Total assets principally consists of liquid assets and non-core customer loans. Total assets decreased by 6% to £52.0bn at 31 December 2015 (2014: £55.6bn).
- Customer loans decreased by 11% to £7.4bn at 31 December 2015 (2014: £8.3bn) due to the run-down of the non-core corporate and legacy portfolios as we continued to successfully implement our ongoing exit strategy from individual loans and leases. Disposals of assets continued across the portfolios with no significant impact on the income statement. The Social Housing loan portfolio remained relatively stable, reflecting its long-term, low risk nature.
- RWAs decreased by 1.4% to £7.1bn at 31 December 2015 (2014: £7.2bn) with the reduction in non-core customer loan exposures and the continued run-down of the other non-core corporate and legacy portfolios offset by an increased operational risk charge.
- Customer deposits decreased by 25% to £3.9bn at 31 December 2015 (2014: £5.2bn), as we focused on rebalancing the deposit base tenor.

## Balance sheet review

This Financial review describes our significant assets and liabilities and our strategy and reasons for entering into such transactions. In this section, references to UK and non-UK, in the geographical analysis, refer to the location of the office where the transaction is recorded.

### SUMMARISED CONSOLIDATED BALANCE SHEET

	2016 £m	2015 £m
<b>Assets</b>		
Cash and balances at central banks	17,107	16,842
Trading assets	30,035	23,961
Derivative financial instruments	25,471	20,911
Financial assets designated at fair value	2,140	2,398
Loans and advances to banks	4,352	3,551
Loans and advances to customers	199,733	198,043
Loans and receivables securities	257	52
Available-for-sale securities	10,561	9,012
Held-to-maturity investments	6,648	-
Macro hedge of interest rate risk	1,098	781
Interest in other entities	61	48
Property, plant and equipment	1,491	1,597
Retirement benefit assets	398	556
Tax, intangibles and other assets	3,789	3,657
<b>Total assets</b>	<b>303,141</b>	<b>281,409</b>
<b>Liabilities</b>		
Deposits by banks	9,769	8,278
Deposits by customers	172,726	163,232
Trading liabilities	15,560	12,722
Derivative financial instruments	23,103	21,508
Financial liabilities designated at fair value	2,440	2,016
Debt securities in issue	54,792	50,457
Subordinated liabilities	4,303	3,885
Macro hedge of interest rate risk	350	110
Retirement benefit obligations	262	110
Tax, other liabilities and provisions	3,752	3,429
<b>Total liabilities</b>	<b>287,057</b>	<b>265,747</b>
<b>Equity</b>		
Total shareholders' equity	15,685	15,271
Non-controlling interests	399	391
<b>Total equity</b>	<b>16,084</b>	<b>15,662</b>
<b>Total liabilities and equity</b>	<b>303,141</b>	<b>281,409</b>

A more detailed consolidated balance sheet is contained in the Consolidated Financial Statements.

### 2016 compared to 2015

#### Assets

##### Trading assets

Trading assets increased by 25% to £30,035m at 31 December 2016 (2015: £23,961m), reflecting changes in the mix of assets held for liquidity purposes, with higher levels of securities purchased under resale agreements and debt, partially offset by decreased holdings of equity securities.

##### Derivative financial instruments - assets

Derivative assets increased by 22% to £25,471 m at 31 December 2016 (2015: £20,911m). The increase was mainly due to volatility in the fair value of interest rate and cross currency derivative assets principally driven by movements in yield curves and foreign exchange rates.

##### Financial assets designated at fair value through profit or loss

Financial assets designated at fair value through profit or loss decreased by 11% to £2,140m at 31 December 2016 (2015: £2,398m), mainly driven by maturities and redemptions within the portfolio, partially offset by an increase in the valuation of assets. In accordance with our policy, new loans are no longer being designated at fair value.

##### Loans and advances to banks

Loans and advances to banks increased 23% to £4,352m at 31 December 2016 (2015: £3,551m). The increase was driven by a higher volume in securities purchased under resale agreements and placements with other banks.

##### Loans and advances to customers

Loans and advances to customers increased by 1% to £199,733m at 31 December 2016 (2015: £198,043m), principally due to net increases of £1.5bn in residential mortgage balances and £0.9bn in loans to UK companies, partially offset by a managed decrease of £0.9bn in the non-core portfolio.

**Available-for-sale securities**

Available-for-sale securities increased by 17% to £10,561m at 31 December 2016 (2015: £9,012m) mainly due to an increase in debt securities as part of normal liquidity asset portfolio management activity.

**Held-to-maturity investments**

Held-to-maturity investments increased to £6,648m at 31 December 2016 (2015: £nil). During the year, the Santander UK group purchased a portfolio of UK Government debt securities for liquidity purposes. These were classified as held-to-maturity investments on acquisition.

**Macro hedge of interest rate risk - assets**

The macro hedge of interest rate risk increased by 41% to £1,098m at 31 December 2016 (2015: £781m) mainly driven by the lower interest rate environment.

**Retirement benefit assets**

Retirement benefit assets decreased by 28% to £398m at 31 December 2016 (2015: £556m). For those sections of the Santander (UK) Group Pension Scheme which had surpluses, the decrease was due to a combination of a change in methodology to derive the discount rate for scheme liabilities and general price inflation which occurred during the year, and the fall in underlying corporate bond yields which drive the discount rate. This was partially offset by strong asset performance. For more, see Note 34 to the Consolidation Financial Statements.

**Tax, intangibles and other assets**

Tax, intangibles and other assets increased by 4% to £3,789m at 31 December 2016 (2015: £3,657m). The increase was primarily driven by an increase in prepayments and capitalisation of computer software.

**Liabilities****Deposits by banks**

Deposits by banks increased by 18% to £9,769m at 31 December 2016 (2015: £8,278m) driven by deposits with the Bank of England as part of the new Term Funding scheme implemented in 2016, partially offset by a decrease in securities sold under resale agreements.

**Deposits by customers**

Deposits by customers increased by 6% to £172,726m at 31 December 2016 (2015: £163,232m) as we focused on retaining and originating accounts held by more loyal customers, with a continued net positive inflows to 11213 Current Account.

**Trading liabilities**

Trading liabilities increased by 22% to £15,560m at 31 December 2016 (2015: £12,722m) as a result of an increase in collateral held and securities purchased under repurchase agreements, as part of normal trading activity.

**Derivative financial instruments - liabilities**

Derivative liabilities increased by 7% to £23,103m at 31 December 2016 (2015: £21,508m). The increase was mainly due to volatility in the fair value of interest rate and cross currency derivative liabilities mainly driven by movements in yield curves and foreign exchange rates.

**Debt securities in issue**

Debt securities in issue increased by 9% to £54,792m at 31 December 2016 (2015: £50,457m), driven by issuance of senior unsecured debt partially offset by redemption of notes within our securitisation programmes.

**Macro hedge of interest rate risk - liabilities**

Macro hedge of interest rate risk increased to £350m at 31 December 2016 (2015: £110m) mainly driven by the lower interest rate environment.

**Retirement benefit obligations**

Retirement benefit obligations increased by 138% to £262m at 31 December 2016 (2015: £110m). For those sections of the Santander (UK) Group Pension Scheme which had deficits, the increase was a combination of a change in methodology to derive the discount rate for scheme liabilities and general price inflation which occurred during the year, the fall in underlying corporate bond yields which drive the discount rate which was partially offset by strong asset performance. For more, see Note 34 to the Consolidation Financial Statements.

**Tax, other liabilities and provisions**

Tax, other liabilities and provisions increased by 9% to £3,752m at 31 December 2016 (2015: £3,429m). The increase mainly reflected the increase in dividends payable, increase in current tax liabilities attributable to the banking corporation tax surcharge and unsettled financial transactions.

**Equity****Total shareholders' equity**

Total shareholders' equity increased by 3% to £15,685m at 31 December 2016 (2015: £15,271m). The increase was principally attributable to the profit for the year and the valuation of cash flow hedges, partially offset by actuarial losses on the defined benefit pension funds and dividends approved.

**Non-controlling interests**

Non-controlling interests increased by 2% to £399m 31 December 2016 (2015: £391m) due to profits from PSA Finance UK Limited, partially offset by dividends paid by PSA Finance UK Limited.



## RECONCILIATION TO CLASSIFICATIONS IN THE CONSOLIDATED BALANCE SHEET

In the rest of the Balance sheet review, our assets and liabilities are summarised by their nature, rather than by how they are classified in the Consolidated Balance Sheet. These two presentations can be reconciled as follows:

2016		Financial review section							
Balance sheet line item	Note	Securities £m	Loans and advances to banks £m	Loans and advances to customers £m	Derivatives £m	Tangible fixed assets £m	Retirement benefit assets £m	Other £m	Balance sheet total £m
<b>Assets</b>									
Cash and balances at central banks		-	-	-	-	-	-	17,107	17,107
Trading assets	11	12,234	7,478	10,323	-	-	-	-	30,035
Derivative financial instruments	12	-	-	-	25,471	-	-	-	25,471
Financial assets designated at fair value	13	409	-	1,731	-	-	-	-	2,140
Loans and advances to banks	14	-	4,352	-	-	-	-	-	4,352
Loans and advances to customers	15	-	-	199,733	-	-	-	-	199,733
Loans and receivables securities	18	-	2	255	-	-	-	-	257
Available-for-sale securities	19	10,561	-	-	-	-	-	-	10,561
Held-to-maturity investments	20	6,648	-	-	-	-	-	-	6,648
Macro hedge of interest rate risk		-	-	-	-	-	-	1,098	1,098
Interests in other entities	21	-	-	-	-	-	-	61	61
Property, plant and equipment	23	-	-	-	-	1,491	-	-	1,491
Retirement benefit assets	34	-	-	-	-	-	398	-	398
Tax, intangibles and other assets		-	-	-	-	-	-	3,789	3,789
		29,852	11,832	212,042	25,471	1,491	398	22,055	303,141
			Deposits by banks £m	Deposits by customers £m	Debt securities in issue £m	Derivatives £m	Retirement benefit obligations £m	Other £m	Balance sheet total £m
<b>Liabilities</b>									
Deposits by banks	26	-	9,769	-	-	-	-	-	9,769
Deposits by customers	27	-	-	172,726	-	-	-	-	172,726
Trading liabilities	28	-	4,200	8,559	2,801	-	-	-	15,560
Derivative financial instruments	12	-	-	-	-	23,103	-	-	23,103
Financial liabilities designated at fair value	29	-	-	526	1,914	-	-	-	2,440
Debt securities in issue	30	-	-	-	54,792	-	-	-	54,792
Subordinated liabilities	31	-	-	-	4,303	-	-	-	4,303
Macro hedge of interest rate risk		-	-	-	-	-	-	350	350
Retirement benefit obligations	34	-	-	-	-	-	262	-	262
Tax, other liabilities and provisions		-	-	-	-	-	-	3,752	3,752
			13,969	181,811	63,810	23,103	262	4,102	287,057
2015		Financial review section							
Balance sheet line item	Note	Securities £m	Loans and advances to banks £m	Loans and advances to customers £m	Derivatives £m	Tangible fixed assets £m	Retirement benefit assets £m	Other £m	Balance sheet total £m
<b>Assets</b>									
Cash and balances at central banks		-	-	-	-	-	-	16,842	16,842
Trading assets	11	12,568	5,433	5,960	-	-	-	-	23,961
Derivative financial instruments	12	-	-	-	20,911	-	-	-	20,911
Financial assets designated at fair value	13	507	-	1,891	-	-	-	-	2,398
Loans and advances to banks	14	-	3,551	-	-	-	-	-	3,551
Loans and advances to customers	15	-	-	198,043	-	-	-	-	198,043
Loans and receivables securities	18	-	1	51	-	-	-	-	52
Available-for-sale securities	19	9,012	-	-	-	-	-	-	9,012
Macro hedge of interest rate risk		-	-	-	-	-	-	781	781
Interests in other entities	21	-	-	-	-	-	-	48	48
Property, plant and equipment	23	-	-	-	-	1,597	-	-	1,597
Retirement benefit assets	34	-	-	-	-	-	556	-	556
Tax, intangibles and other assets		-	-	-	-	-	-	3,657	3,657
		22,087	8,985	205,945	20,911	1,597	556	21,328	281,409
			Deposits by banks £m	Deposits by customers £m	Debt securities in issue £m	Derivatives £m	Retirement benefit obligations £m	Other £m	Balance sheet total £m
<b>Liabilities</b>									
Deposits by banks	26	-	8,278	-	-	-	-	-	8,278
Deposits by customers	27	-	-	163,232	-	-	-	-	163,232
Trading liabilities	28	-	2,777	7,151	2,794	-	-	-	12,722
Derivative financial instruments	12	-	-	-	-	21,508	-	-	21,508
Financial liabilities designated at fair value	29	-	-	-	2,016	-	-	-	2,016
Debt securities in issue	30	-	-	-	50,457	-	-	-	50,457
Subordinated liabilities	31	-	-	-	3,885	-	-	-	3,885
Macro hedge of interest rate risk		-	-	-	-	-	-	110	110
Retirement benefit obligations	34	-	-	-	-	-	110	-	110
Tax, other liabilities and provisions		-	-	-	-	-	-	3,429	3,429
			11,055	170,383	59,152	21,508	110	3,539	265,747

## SECURITIES

Securities are only a small proportion of our total assets. We hold securities mainly in our trading portfolio or classified as available-for-sale.

### Analysis by type of issuer

The following table sets out our securities at 31 December 2016, 2015 and 2014. For more information, see the Notes to the Consolidated Financial Statements.

	2016 £m	2015 £m	2014 £m
<b>Trading assets</b>			
<b>Debt securities:</b>			
UK Government	1,143	548	905
US Treasury and other US Government agencies and corporations	180	119	309
Other OECD governments	4,027	3,827	5,788
Other issuers:			
- Fixed and floating rate notes – Government guaranteed	898	968	979
<b>Ordinary shares and similar securities</b>	<b>5,986</b>	<b>7,106</b>	<b>4,776</b>
	<b>12,234</b>	<b>12,568</b>	<b>12,757</b>
<b>Financial assets designated at fair value through profit or loss</b>			
<b>Debt securities:</b>			
Other issuers:			
- Mortgage-backed securities	133	209	226
- Other asset-backed securities	36	62	134
- Other securities	240	236	262
	<b>409</b>	<b>507</b>	<b>622</b>
<b>Available-for-sale securities</b>			
<b>Debt securities:</b>			
UK Government	2,223	2,964	4,163
US Treasury and other US Government agencies and corporations	1,088	192	-
Other OECD governments	477	224	-
Bank and Building Society:			
- Bonds	5,051	4,271	4,177
Other issuers	1,610	1,232	579
<b>Ordinary shares and similar securities</b>	<b>112</b>	<b>129</b>	<b>25</b>
	<b>10,561</b>	<b>9,012</b>	<b>8,944</b>
<b>Held-to-maturity investments</b>			
<b>Debt securities:</b>			
UK Government	6,648	-	-
	<b>6,648</b>	<b>-</b>	<b>-</b>
	<b>29,852</b>	<b>22,087</b>	<b>22,323</b>

### Debt securities

#### UK Government

UK Government securities are Treasury Bills and UK Government guaranteed issues by other UK banks. We hold these securities for trading and liquidity purposes. For more information, see 'Country risk exposures' in the Risk review.

#### US Treasury and other US Government agencies and corporations

US Treasury and other US Government agencies' and corporations' securities are US Treasury Bills, including cash management bills. We hold these securities for trading and liquidity purposes. For more information, see 'Country risk exposures' in the Risk review.

#### Other OECD governments

Other OECD government securities are issues by OECD governments, other than the US and UK Governments, principally Japan and Italy (2015: principally Japan and Italy). We hold these securities for trading and liquidity management purposes. For more information, see 'Country risk exposures' in the Risk review.

#### Bank and Building Society

Bonds are fixed securities with short to medium-term maturities issued by banks and building societies. We hold these securities for liquidity purposes.

#### Other issuers

#### Fixed and floating rate notes

Fixed and floating rate notes have regular interest rate profiles and are either managed within the overall position for the relevant book or are hedged into one of the main currencies. We hold these securities for trading and yield purposes. For more information on Government guaranteed fixed and floating rate notes, see 'Country risk exposures' in the Risk review.

### Mortgage-backed securities

This category mainly comprises UK residential mortgage-backed securities. These securities are of good quality and contain no sub-prime element. See Note 13 to the Consolidated Financial Statements.

### Other asset-backed securities

This category mainly comprises floating-rate asset-backed securities. See Note 13 to the Consolidated Financial Statements.

### Other securities

This category mainly comprises reversionary UK property securities. See Note 13 to the Consolidated Financial Statements.

### Ordinary shares and similar securities

This category mainly comprises equity securities listed in the UK and other countries held for trading purposes. See Note 11 to the Consolidated Financial Statements.

### Contractual maturities

For contractual maturities for held-to-maturity investments, see Note 18 to the Consolidated Financial Statements.

### Significant exposures

The following table shows the book value (which equals market value) of securities of individual counterparties where the total amount of those securities exceeded 10% of our shareholders' funds at 31 December 2016 as set out in the Consolidated Balance Sheet. The table also shows where we classify the securities in the Consolidated Balance Sheet.

	Trading assets £m	Available-for-sale £m	Held-to-maturity £m	Total £m
UK Government and UK Government guaranteed	1,559	2,223	6,648	10,430
Japanese Government	2,812	-	-	2,812

## LOANS AND ADVANCES TO BANKS

Loans and advances to banks include loans to banks and building societies and balances with central banks (excluding central bank balances which can be withdrawn on demand).

### Geographical analysis

The geographical analysis of balances below is based on the location of the office of lending, rather than the domicile of the borrower. For geographical analysis based on the domicile of the borrower, see 'Country risk exposures' in the Risk review, including details of balances with other Banco Santander companies.

The balances include loans and advances to banks classified in the balance sheet as trading assets, financial assets designated at fair value, or loans and receivables securities.

	2016 £m	2015 £m	2014 £m	2013 £m	2012 £m
UK	9,142	4,985	5,181	8,966	11,763
Non-UK	2,690	4,000	2,821	2,953	1,153
	11,832	8,985	8,002	11,919	12,916

### Maturity analysis

The following table shows loans and advances to banks by maturity at 31 December 2016.

	On demand £m	In not more than three months £m	In more than three months but not more than one year £m	In more than one year but not more than five years £m	In more than five years but not more than ten years £m	In more than ten years £m	Total £m
UK	4,006	2,909	385	1,532	-	310	9,142
Non-UK	2,690	-	-	-	-	-	2,690
	6,696	2,909	385	1,532	-	310	11,832
<b>Of which:</b>							
- Fixed interest rate	3,573	2,656	-	-	-	2	6,231
- Variable interest rate	2,304	244	385	1,532	-	308	4,773
- Non-interest-bearing	819	9	-	-	-	-	828
	6,696	2,909	385	1,532	-	310	11,832

## LOANS AND ADVANCES TO CUSTOMERS

We provide lending facilities primarily to personal customers in the form of mortgages secured on residential properties and lending facilities to corporate customers. Purchase and resale agreements represent business with professional non-bank customers by the Short-Term-Markets business.

### Geographical analysis

The geographical analysis of balances below is based on the location of the office of lending. For geographical analysis based on the domicile of the borrower rather than the office of lending, see 'Country risk exposures' in the Risk review, including details of balances with other Banco Santander companies.

The balances are stated before deducting impairment loss allowances and include loans and advances to customers classified in the balance sheet as trading assets, financial assets designated at fair value, or loans and receivables securities.

	2016 £m	2015 £m	2014 £m	2013 £m	2012 £m
<b>UK</b>					
Advances secured on residential property	154,725	153,259	150,436	149,017	157,304
Corporate loans	33,303	33,464	32,262	29,799	29,571
Finance leases	6,730	6,306	2,639	3,158	3,061
Other secured advances	10	13	15	-	-
Other unsecured advances	8,429	7,916	7,043	5,732	6,733
Purchase and resale agreements	6,199	1,516	1,237	4,210	2,512
Loans and receivables securities	255	51	42	855	769
Amounts due from parent, fellow subsidiaries, associates and joint ventures	1,112	1,367	797	813	347
<b>Total UK</b>	<b>210,763</b>	<b>203,892</b>	<b>194,471</b>	<b>193,584</b>	<b>200,297</b>
<b>Non-UK</b>					
Advances secured on residential property	2	2	4	5	6
Corporate loans	406	337	-	-	-
Other unsecured advances	104	35	-	31	25
Purchase and resale agreements	1,756	2,836	963	-	4,950
Loans and receivables securities	-	-	67	-	-
<b>Total non-UK</b>	<b>2,268</b>	<b>3,210</b>	<b>1,034</b>	<b>36</b>	<b>4,981</b>
<b>Total</b>	<b>213,031</b>	<b>207,102</b>	<b>195,505</b>	<b>193,620</b>	<b>205,278</b>
Less: impairment loss allowances	(989)	(1,157)	(1,439)	(1,555)	(1,802)
<b>Total, net of impairment loss allowances</b>	<b>212,042</b>	<b>205,945</b>	<b>194,066</b>	<b>192,065</b>	<b>203,476</b>

For analysis of the impairment loss allowance and loans and receivables securities, see Notes 15 and 18 to the Consolidated Financial Statements.

No single concentration of loans and advances above, except for advances secured on residential properties and corporate loans, is more than 10% of total loans and advances, and no individual country, except the UK, is more than 5% of total loans and advances.

## Maturity analysis

The following table shows loans and advances to customers by maturity at 31 December 2016. Overdrafts are included as 'on-demand'. Loans and advances are included at their contractual maturity; no account is taken of a customer's ability to repay early where it exists.

	On demand £m	In not more than three months £m	In more than three months but not more than one year £m	In more than one year but not more than five years £m	In more than five years but not more than ten years £m	In more than ten years £m	Total £m
<b>UK</b>							
Advances secured on residential property	2	716	802	6,597	17,795	128,813	154,725
Corporate loans	514	1,234	2,561	16,289	3,794	8,911	33,303
Finance leases	-	1,324	2,145	3,132	45	84	6,730
Other secured advances	-	-	-	1	9	-	10
Other unsecured advances	2,152	2,633	293	3,006	86	259	8,429
Purchase and resale agreements	-	2,234	3,965	-	-	-	6,199
Loans and receivables securities	2	-	-	-	238	15	255
Amounts due from fellow subsidiaries, associates and joint ventures	1	1,094	-	-	17	-	1,112
<b>Total UK</b>	<b>2,671</b>	<b>9,235</b>	<b>9,766</b>	<b>29,025</b>	<b>21,984</b>	<b>138,082</b>	<b>210,763</b>
<b>Non-UK</b>							
Advances secured on residential property	-	-	-	-	1	1	2
Corporate loans	-	-	406	-	-	-	406
Other unsecured advances	104	-	-	-	-	-	104
Purchase and resale agreements	-	1,330	426	-	-	-	1,756
Loans and receivables securities	-	-	-	-	-	-	-
<b>Total non-UK</b>	<b>104</b>	<b>1,330</b>	<b>832</b>	<b>-</b>	<b>1</b>	<b>1</b>	<b>2,268</b>
<b>Total</b>	<b>2,775</b>	<b>10,565</b>	<b>10,598</b>	<b>29,025</b>	<b>21,985</b>	<b>138,083</b>	<b>213,031</b>
<b>Of which:</b>							
- Fixed interest rate	109	5,029	6,943	9,442	8,598	89,089	119,210
- Variable interest rate	2,666	5,536	3,655	19,583	13,387	48,994	93,821
<b>Total</b>	<b>2,775</b>	<b>10,565</b>	<b>10,598</b>	<b>29,025</b>	<b>21,985</b>	<b>138,083</b>	<b>213,031</b>
<b>Of which:</b>							
- Interest-only advances secured on residential property	-	707	784	4,964	9,930	35,949	52,334

Our policy is to hedge fixed-rate loans and advances to customers using derivatives, or by matching with other on-balance sheet interest rate exposures.

We manage our balance sheet on a behavioural basis, rather than on the basis of contractual maturity. Many loans are repaid before their legal maturity, particularly advances secured on residential property.

## Impairment loss allowances

See Note 1 to the Consolidated Financial Statements for our impairment loss allowances policy. See Note 15 to the Consolidated Financial Statements for more on our impairment loss allowances on loans and advances to customers.

## DERIVATIVE ASSETS AND LIABILITIES

	2016 £m	2015 £m	2014 £m
<b>Assets</b>			
- Held for trading	19,102	18,509	20,235
- Held for hedging	6,369	2,402	2,786
	<b>25,471</b>	<b>20,911</b>	<b>23,021</b>
<b>Liabilities</b>			
- Held for trading	21,223	18,905	20,462
- Held for hedging	1,880	2,603	2,270
	<b>23,103</b>	<b>21,508</b>	<b>22,732</b>

We hold derivatives for trading or for risk management purposes. All derivatives are classified as held at fair value through profit or loss. For accounting purposes, we choose to designate some derivatives in a hedging relationship if they meet specific criteria. Our main hedging derivatives are interest rate and cross-currency swaps, which we use to hedge fixed-rate lending and structured savings products and medium-term note issuances, capital issuances and other capital markets funding. For more on our derivative activities, see Note 12 to the Consolidated Financial Statements.

Commercial Banking and Global Corporate Banking deal with commercial customers who wish to enter into derivative contracts. Any market risk arising from such transactions is hedged by Global Corporate Banking. Global Corporate Banking is responsible for implementing our derivative hedging with the external market together with its own trading activities. For more on market risk, see the Risk review.

## TANGIBLE FIXED ASSETS

	2016 £m	2015 £m	2014 £m
Property, plant and equipment	1,491	1,597	1,624
Capital expenditure incurred during the year	161	271	370

For details of capital expenditure contracted but not provided for, see Note 23 to the Consolidated Financial Statements. We had 1,140 property interests at 31 December 2016 (2015: 1,173). They consisted of 276 freeholds (2015: 299) and 864 operating lease interests (2015: 875), and occupied a total floor space of 465,580 square metres (2015: 468,834 square metres).

The number of property interests is more than the number of individual properties as we have more than one interest in some properties. Most of our property interests are retail branches. We did not occupy 70 of our properties (2015: 127) at 31 December 2016. 878 (2015: 897) of our individual properties are in the UK and none are in Europe or the US (2015: none). There are no material environmental issues associated with the use of our properties.

At 31 December 2016, we had 15 principal sites including our headquarters (2015: 16). We use them for our significant business operations, including Technology and Operations; People and Talent; Retail Banking; Commercial Banking; Global Corporate Banking; Telephone Sales and Servicing; Complaints Handling; Debt Management; Finance; Compliance; Marketing; and IT Operations including Data Centres.

We believe our existing properties (including properties we lease) and those under construction are adequate and suitable for our current business and our future business needs. All our properties are adequately maintained.

## RETIREMENT BENEFIT PLANS

	2016 £m	2015 £m	2014 £m
Retirement benefit assets	398	556	315
Retirement benefit obligations	(262)	(110)	(199)

We operate defined contribution and defined benefit pension schemes, and post-retirement medical benefit plans. For more, see Note 34 to the Consolidated Financial Statements.

## DEPOSITS BY BANKS

The balances below include deposits by banks classified in the balance sheet as trading liabilities.

	2016 £m	2015 £m	2014 £m
Year-end balance <sup>(1)</sup>	13,969	11,055	15,437
Average balance <sup>(2)</sup>	12,634	8,680	16,018
Average interest rate <sup>(2)</sup>	0.62%	0.99%	1.01%

(1) The year-end deposits by banks balance includes non-interest bearing items in the course of transmission of £308m (2015: £326m, 2014: £308m).

(2) Calculated using monthly data.

At 31 December 2016, deposits by foreign banks were £1,995m (2015: £6,629m, 2014: £3,840m). The following table shows the average balances of deposits by banks by geography.

	Average: year ended 31 December		
	2016 £m	2015 £m	2014 £m
UK	12,237	8,539	16,016
Non-UK	397	141	2
	12,634	8,680	16,018

## DEPOSITS BY CUSTOMERS

The balances below include deposits by customers classified in the balance sheet as trading liabilities.

	2016 £m	2015 £m	2014 £m
Year-end balance	181,811	170,383	158,505
Average balance <sup>(1)</sup>	180,756	160,491	155,001
Average interest rate <sup>(1)</sup>	1.00%	1.23%	1.34%

(1) Calculated using monthly data.

The following tables show the average balances of deposits by geography and customer type.

	Average: year ended 31 December		
	2016 £m	2015 £m	2014 £m
<b>UK</b>			
Demand deposits	131,521	116,462	102,346
Time deposits	29,035	32,506	37,219
Other deposits	15,900	7,852	8,854
	176,456	156,820	148,419
<b>Non-UK</b>			
Demand deposits	-	2,002	2,202
Time deposits	252	953	1,307
Other deposits	4,048	716	3,073
	4,300	3,671	6,582
	180,756	160,491	155,001

We obtain retail demand and time deposits either through our branch network, cahoot or remotely. We also obtain retail demand and time deposits outside the UK, mainly through Abbey National International Limited and the Isle of Man branch of Santander UK plc. They are all interest-bearing and interest rates are varied from time to time in response to competitive conditions.

### Demand deposits

Demand deposits consist of savings and current accounts. Savings products comprise Individual Savings Accounts, instant saver accounts, remote access accounts, and other accounts which allow the customer a limited number of notice-free withdrawals per year depending on the account balance. These accounts are treated as demand deposits because the entire balance may be withdrawn on demand without penalty as one of the notice-free withdrawals.

### Time deposits

Time deposits consist of notice accounts, which require customers to give notice before making a withdrawal, and bond accounts, which require a minimum deposit. In each of these accounts there is an interest penalty for early withdrawal.

### Other deposits

Other deposits are either obtained through the money markets or for which interest rates are quoted on request rather than publicly advertised. These deposits have a fixed maturity and their interest rates reflect inter-bank money market rates.

## SHORT-TERM BORROWINGS

We include short-term borrowings in deposits by banks, trading liabilities, financial liabilities designated at fair value and debt securities in issue. We do not show short-term borrowings separately on our balance sheet. Short-term borrowings are amounts payable for short-term obligations that are US Federal funds purchased and securities sold under repurchase agreements, commercial paper, borrowings from banks, borrowings from factors or other financial institutions and any other short-term borrowings reflected on the balance sheet. The table below shows short-term borrowings for each of the years ended 31 December 2016, 2015 and 2014.

	2016 £m	2015 £m	2014 £m
<b>Securities sold under repurchase agreements</b>			
- Year-end balance	10,104	10,567	9,420
- Year-end interest rate	0.11%	0.23%	0.35%
- Average balance <sup>(1)</sup>	16,109	15,833	16,816
- Average interest rate <sup>(1)</sup>	0.44%	0.39%	0.35%
- Maximum balance <sup>(1)</sup>	23,385	23,677	22,066
<b>Commercial paper</b>			
- Year-end balance	3,132	2,744	4,364
- Year-end interest rate	0.88%	0.41%	0.24%
- Average balance <sup>(1)</sup>	3,220	3,772	4,404
- Average interest rate <sup>(1)</sup>	0.74%	0.30%	0.29%
- Maximum balance <sup>(1)</sup>	3,858	5,066	5,412
<b>Borrowings from banks (Deposits by banks)<sup>(2)</sup></b>			
- Year-end balance	2,619	3,711	2,983
- Year-end interest rate	0.09%	0.07%	0.38%
- Average balance <sup>(1)</sup>	3,350	3,004	3,135
- Average interest rate <sup>(1)</sup>	0.10%	0.05%	0.07%
- Maximum balance <sup>(1)</sup>	4,861	3,905	4,518
<b>Negotiable certificates of deposit</b>			
- Year-end balance	5,217	4,468	3,806
- Year-end interest rate	0.31%	0.43%	0.36%
- Average balance <sup>(1)</sup>	3,970	4,468	4,044
- Average interest rate <sup>(1)</sup>	0.36%	0.41%	0.39%
- Maximum balance <sup>(1)</sup>	5,614	5,666	5,142
<b>Other debt securities in issue</b>			
- Year-end balance	7,904	5,238	4,446
- Year-end interest rate	1.57%	2.60%	2.52%
- Average balance <sup>(1)</sup>	7,806	4,133	4,858
- Average interest rate <sup>(1)</sup>	1.76%	2.60%	2.89%
- Maximum balance <sup>(1)</sup>	8,267	5,238	5,975

(1) Calculated using monthly weighted average data.

(2) The year-end deposits by banks balance includes non-interest bearing items in the course of transmission of £308m (2015: £326m, 2014: £308m).

Abbey National Treasury Services plc and its US Branch issue commercial paper. Abbey National Treasury Services plc issues commercial paper with a minimum issuance amount of euro 100,000 with a maximum maturity of 364 days. Abbey National Treasury Services plc, US Branch issues commercial paper with a minimum denomination of US\$250,000, with a maximum maturity of 270 days.

### Certificates of deposit and certain time deposits

The following table shows the maturities of our certificates of deposit and other large wholesale time deposits from non-banks over £50,000 (or the non-sterling equivalent of £50,000) at 31 December 2016. A proportion of our retail time deposits also exceeds £50,000 at any given date; however, the ease of access and other terms of these accounts means that they may not have been in excess of £50,000 throughout 2016. Also, the customers may withdraw their funds on demand by paying an interest penalty. For these reasons, no maturity analysis is presented for such deposits.

	Not more than three months £m	In more than three months but not more than six months £m	In more than six months but not more than one year £m	In more than one year £m	Total £m
<b>Certificates of deposit:</b>					
- UK	642	1,634	514	-	2,790
- Non-UK	1,898	196	333	-	2,427
<b>Wholesale time deposits:</b>					
- UK	810	237	219	157	1,423
	3,350	2,067	1,066	157	6,640



## DEBT SECURITIES IN ISSUE

We have issued debt securities in a range of maturities, interest rate structures and currencies, to meet our liquidity, funding and capital needs.

	Note	2016 £m	2015 £m	2014 £m
Trading liabilities	28	2,801	2,794	3,211
Financial liabilities designated at fair value	29	1,914	2,016	2,848
Debt securities in issue	30	54,792	50,457	51,790
Subordinated liabilities	31	4,303	3,885	4,002
		63,810	59,152	61,851

We classify most of the debt securities that we have issued as 'Debt securities in issue' in our balance sheet. We classify the rest of them separately in the balance sheet, either because they qualify as 'Trading liabilities' or we designated them upon initial recognition as 'Financial liabilities designated at fair value', or there are key differences in their legal terms, such as liquidation preferences, or subordination of the rights of holders to the rights of holders of certain other liabilities (Subordinated liabilities). See Notes 28 to 31 to the Consolidated Financial Statements.

Our commercial balance sheet is almost entirely denominated in sterling. So when we raise funding by issuing debt securities in currencies other than sterling (mainly euro, US dollars and Japanese yen) we enter into cross-currency derivatives which swap the foreign currency liabilities back into sterling.

## CONTRACTUAL OBLIGATIONS

For the amounts and maturities of contractual obligations in respect of guarantees, see Note 5 and 43 to the Consolidated Financial Statements. Other contractual obligations, including payments of principal and interest where applicable, are shown in the table below. Interest payments are included in the maturity column of the interest payments themselves, and are calculated using current interest rates.

	Total £m	Less than 1 year £m	1-3 years £m	Payments due by period	
				3-5 years £m	Over 5 years £m
Deposits by banks <sup>(1) (2)</sup>	13,969	8,125	1,238	4,513	93
Deposits by customers - repos <sup>(1)</sup>	8,520	8,018	-	-	502
Deposits by customers - other <sup>(2)</sup>	173,291	164,590	7,308	955	438
Derivative financial instruments	23,103	2,562	2,845	1,980	15,716
Debt securities in issue <sup>(3)</sup>	59,507	17,077	12,082	12,980	17,368
Subordinated liabilities	4,303	58	-	-	4,245
Retirement benefit obligations	11,082	287	634	722	9,439
Operating lease obligations	468	82	155	97	134
Purchase obligations	412	412	-	-	-
	294,655	201,211	24,262	21,247	47,935

(1) Securities sold under repurchase agreements.

(2) Includes deposits by banks and deposits by customers classified in the balance sheet as trading liabilities and financial liabilities designated at fair value.

(3) Includes debt securities in issue classified in the balance sheet as trading liabilities and financial liabilities designated at fair value.

The table is based on contractual maturities, so it takes no account of call features in our Subordinated liabilities. The repayment terms of the debt securities may be accelerated in line with the covenants in the loan agreements.

For details of deposits by banks and deposits by customers, see Notes 26 and 27 to the Consolidated Financial Statements. We have entered into outsourcing contracts where, in some circumstances, there is no minimum specified spending requirement. In these cases, anticipated spending volumes have been included within purchase obligations.

Under current conditions, our working capital is expected to be sufficient for our present needs and to pursue our planned business strategies.

## OFF-BALANCE SHEET ARRANGEMENTS

In the ordinary course of business, we issue guarantees on behalf of customers. The main guarantees we issue are standby letters of credit and performance bonds under which we take on credit on behalf of customers when actual funding is not required. This is normally because a third party won't accept the credit risk of the customer. We include these guarantees in our impairment loss allowance assessment with other forms of credit exposure.

In addition, we give representations, indemnities and warranties on the sale of our subsidiaries, businesses and other assets, as is normal in such activity. The maximum potential amount of any claims made against these is usually much higher than actual settlements. We make provisions for our best estimate of the likely outcome, either at the time of sale, or later if we receive more information.

See Note 35 to the Consolidated Financial Statements for more information on our guarantees, commitments and contingencies. See Note 21 to the Consolidated Financial Statements for more information on our off-balance sheet arrangements.

In the ordinary course of business, we also enter into securitisation transactions as set out in Note 16 to the Consolidated Financial Statements. We consolidate the securitisation companies and we continue to administer the assets. The securitisation companies provide us with an important source of long-term funding and/or the ability to manage capital efficiently.

## INTEREST RATE SENSITIVITY

Interest rate sensitivity is the relationship between interest rates and net interest income caused by the periodic repricing of assets and liabilities. Our largest administered rate items are residential mortgages and retail deposits, most of which bear interest at variable rates.

We mitigate the impact of interest rate movements on net interest income by repricing our variable rate mortgages and variable rate retail deposits separately, subject to competitive pressures. We also offer fixed-rate mortgages and savings products on which the interest rate is fixed for an agreed period at the start of the contract. We manage the margin on fixed-rate products by using derivatives matching the fixed-rate profiles. We reduce the risk of prepayment by imposing early termination charges if the customers end their contracts early.

We manage the risks from movements in interest rates as part of our overall non-trading position. We do this within limits as set out in the Risk review.

### Changes in net interest income - volume and rate analysis

The following table shows changes in interest income, interest expense and net interest income (including amounts classified in discontinued operations). It allocates the effects between changes in volume and changes in rate. Volume and rate changes have been calculated on the movement in the average balances and the change in the interest rates on average interest-earning assets and average interest-bearing liabilities. The changes caused by movements in both volume and rate have been allocated to rate changes.

	2016/2015			2015/2014		
	Total change	Changes due to increase/(decrease) in		Total change	Changes due to increase/(decrease) in	
		Volume	Rate		Volume	Rate
	£m	£m	£m	£m	£m	£m
<b>Interest income</b>						
Loans and advances to banks:						
- UK	(7)	3	(10)	(12)	9	(21)
- Non-UK	19	1	18	(14)	(11)	(3)
Loans and advances to customers:						
- UK	(296)	152	(448)	(58)	290	(348)
- Non-UK	3	1	2	1	-	1
Other interest earning financial assets:						
- UK	53	34	19	(19)	13	(32)
<b>Total interest income</b>						
- UK	(250)	189	(439)	(89)	312	(401)
- Non-UK	22	2	20	(13)	(11)	(2)
	(228)	191	(419)	(102)	301	(403)
<b>Interest expense</b>						
Deposits by banks:						
- UK	(9)	-	(9)	(18)	3	(21)
- Non-UK	2	-	2	-	-	-
Deposits by customers - demand:						
- UK	55	172	(117)	188	157	31
- Non-UK	(13)	(13)	-	(8)	(2)	(6)
Deposits by customers - time:						
- UK	(133)	(55)	(78)	(258)	(98)	(160)
- Non-UK	(11)	(12)	1	(12)	(8)	(4)
Deposits by customers - other:						
- UK	(61)	22	(83)	(9)	(11)	2
- Non-UK	(2)	(2)	-	1	-	1
Subordinated debt:						
- UK	5	10	(5)	(13)	(15)	2
Debt securities in issue:						
- UK	(102)	57	(159)	(105)	4	(109)
- Non-UK	24	-	24	4	(1)	5
Other interest-bearing financial liabilities:						
- UK	10	4	6	(13)	(10)	(3)
<b>Total interest expense</b>						
- UK	(235)	210	(445)	(228)	30	(258)
- Non-UK	-	(27)	27	(15)	(11)	(4)
	(235)	183	(418)	(243)	19	(262)
<b>Net interest income</b>	7	8	(1)	141	282	(141)

## AVERAGE BALANCE SHEET

Year-end balances may not reflect activity throughout the year, so we present average balance sheets below. They show averages for our significant categories of assets and liabilities, and the related interest income and expense.

	2016			2015			2014		
	Average Balance <sup>(1)</sup> £m	Interest <sup>(4,5)</sup> £m	Average rate %	Average balance <sup>(1)</sup> £m	Interest <sup>(4,5)</sup> £m	Average rate %	Average balance <sup>(1)</sup> £m	Interest <sup>(4,5)</sup> £m	Average rate %
<b>Assets</b>									
Loans and advances to banks:									
- UK	21,571	92	0.43	20,859	99	0.47	19,263	111	0.58
- Non-UK	6,941	35	0.50	6,432	16	0.25	10,078	30	0.30
Loans and advances to customers: <sup>(3)</sup>									
- UK	200,727	6,194	3.09	196,148	6,490	3.31	187,843	6,548	3.49
- Non-UK	377	4	1.06	179	1	0.56	5	-	-
Debt securities:									
- UK	12,792	142	1.11	9,300	89	0.96	8,312	108	1.30
Total average interest-earning assets, interest income <sup>(2)</sup>	242,408	6,467	2.67	232,918	6,695	2.87	225,501	6,797	3.01
Impairment loss allowances	(1,095)	-	-	(1,315)	-	-	(1,502)	-	-
Trading assets	21,798	-	-	19,756	-	-	18,549	-	-
Assets designated at FVTPL	2,439	-	-	2,737	-	-	2,793	-	-
Derivatives and other non-interest-earning assets	37,328	-	-	32,278	-	-	34,204	-	-
Total average assets	302,878	-	-	286,374	-	-	279,545	-	-
Non-UK assets as a % of total	2.42%	-	-	2.31%	-	-	3.61%	-	-
<b>Liabilities</b>									
Deposits by banks:									
- UK	(7,162)	(54)	0.75	(7,122)	(63)	0.88	(6,855)	(81)	1.18
- Non-UK	(393)	(2)	0.51	(139)	-	-	(2)	-	-
Deposits by customers - demand:									
- UK	(131,521)	(1,381)	1.05	(116,462)	(1,326)	1.14	(102,346)	(1,138)	1.11
- Non-UK	-	-	-	(2,002)	(13)	0.65	(2,202)	(21)	0.95
Deposits by customers - time:									
- UK	(29,035)	(381)	1.31	(32,506)	(514)	1.58	(37,219)	(772)	2.07
- Non-UK	(252)	(5)	1.98	(953)	(16)	1.68	(1,307)	(28)	2.14
Deposits by customers - other:									
- UK	(7,183)	(42)	0.58	(5,913)	(103)	1.74	(6,542)	(112)	1.71
- Non-UK	-	-	-	(703)	(2)	0.28	(1,141)	(1)	0.09
Debt securities:									
- UK	(49,639)	(814)	1.64	(46,710)	(916)	1.96	(46,517)	(1,021)	2.19
- Non-UK	(4,376)	(39)	0.89	(4,427)	(15)	0.34	(4,730)	(11)	0.23
Subordinated liabilities:									
- UK	(4,163)	(143)	3.44	(3,871)	(138)	3.56	(4,285)	(151)	3.52
Other interest-bearing liabilities:									
- UK	(340)	(24)	7.06	(269)	(14)	5.20	(422)	(27)	6.40
Total average interest-bearing liabilities, interest expense <sup>(2)</sup>	(234,064)	(2,885)	1.23	(221,077)	(3,120)	1.41	(213,568)	(3,363)	1.57
Trading liabilities	(19,068)	-	-	(18,873)	-	-	(22,242)	-	-
Liabilities designated at FVTPL	(2,467)	-	-	(2,391)	-	-	(3,556)	-	-
Derivatives and other non-interest-bearing liabilities	(31,067)	-	-	(28,876)	-	-	(26,603)	-	-
Equity	(16,212)	-	-	(15,157)	-	-	(13,576)	-	-
Total average liabilities and equity	(302,878)	-	-	(286,374)	-	-	(279,545)	-	-
Non-UK liabilities as a % of total	1.66%	-	-	2.87%	-	-	3.36%	-	-

(1) Average balances are based on monthly data.

(2) The ratio of average interest-earning assets to interest-bearing liabilities for the year ended 31 December 2016 was 103.56% (2015: 105.36%, 2014: 105.59%).

(3) Loans and advances to customers include non-performing loans. See the 'Credit risk' section of the Risk review.

(4) The net interest margin for the year ended 31 December 2016 was 1.48% (2015: 1.53%, 2014: 1.52%). Net interest margin is calculated as net interest income divided by average interest earning assets. This differs from the Banking Net Interest Margin, discussed in the CFO's review, which is calculated as net interest income divided by average customer assets.

(5) The interest spread for the year ended 31 December 2016 was 1.44% (2015: 1.46%, 2014: 1.44%). Interest spread is the difference between the rate of interest earned on average interest-earning assets and the rate of interest paid on average interest-bearing liabilities.

## Cash flows

	2016 £m	2015 £m	2014 £m
Net cash flows from operating activities	14,777	(4,710)	(5,533)
Net cash flows from investing activities	(7,340)	(518)	(4,145)
Net cash flows from financing activities	(3,159)	(2,098)	(361)
Change in cash and cash equivalents	4,278	(7,326)	(10,039)

The major activities and transactions that affected Santander UK's cash flows during 2016, 2015 and 2014 were as follows:

In 2016, the net cash flows from operating activities of £14,777m resulted from the increase in trading balances, increased customer lending and customer savings and deposits from other banks. In 2016, the net cash flows from investing activities of £7,340m principally reflected the purchase of held-to-maturity investments. In 2016, the net cash flows from financing activities of £3,159m principally reflected the repayment of debt securities maturing in the year of £11,352m offset by new issues of debt securities of £8,788m, the payment of interim dividends on ordinary shares and other equity instruments and non-controlling interests of £560m. In 2015 cash and cash equivalents increased by £4,278m principally from the increase in cash held at central banks and also debt securities, both of which are held as part of the liquidity pool. This has increased due to an increase in wholesale funding with a maturity of less than 30 days.

In 2015, the net cash flows from operating activities of £4,710m resulted from the increase in trading balances, increased customer lending partially offset by an increase in customer savings and deposits from other banks. In 2015, the net cash flows from investing activities of £518m principally reflected the purchase and sale of available-for-sale securities, purchase of property, plant and equipment and the acquisition of PSA Finance UK Limited. In 2015, the net cash flows from financing activities of £2,098m principally reflected the repayment of debt securities maturing in the year of £16,098m offset by new issues of debt securities of £14,078m, the issuance of £750m Fixed Rate Reset Perpetual AT1 Capital Securities and the payment of interim dividends on ordinary shares and other equity instruments of £691m. In 2015, cash and cash equivalents decreased by £7,326m principally from the decrease in cash held at central banks and also debt securities both of which are held as part of the liquidity pool. This has decreased due to a reduction in wholesale funding with a maturity of less than 30 days.

In 2014, the net cash flows from operating activities of £5,533m resulted from lower trading balances and higher customer lending partly offset by higher customer savings and deposits from other banks. In 2014, the net cash flows from investing activities of £4,145m mainly reflected purchases and sales of available-for-sale securities. In 2014, the net cash flows from financing activities of £361m reflected repayments of debt securities that matured of £20,310m offset by new issues of debt securities of £19,936m and the issuance of £800m Perpetual Capital Securities. We also paid interim dividends of £447m on ordinary shares and £40m of dividends on other equity instruments. In 2014, cash and cash equivalents decreased by £10,039m mainly from the increase in customer lending and purchase of available-for-sale securities.

# Financial statements

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# Independent auditors' report to the members of Santander UK Group Holdings plc

## Report on the financial statements

### Our opinion

In our opinion:

- Santander UK Group Holdings plc's group financial statements and parent company financial statements (the "financial statements") give a true and fair view of the state of the group's and of the parent company's affairs as at 31 December 2016 and of the group's profit and the group's and the parent company's cash flows for the year then ended;
- the group financial statements have been properly prepared in accordance with International Financial Reporting Standards ("IFRSs") as adopted by the European Union;
- the parent company financial statements have been properly prepared in accordance with IFRSs as adopted by the European Union and as applied in accordance with the provisions of the Companies Act 2006; and
- the financial statements have been prepared in accordance with the requirements of the Companies Act 2006 and, as regards the group financial statements, Article 4 of the IAS Regulation.

### Separate opinion in relation to IFRSs as issued by the IASB

As explained in note 1 to the financial statements, the group, in addition to applying IFRSs as adopted by the European Union, has also applied IFRSs as issued by the International Accounting Standards Board (IASB).

In our opinion, the group financial statements comply with IFRSs as issued by the IASB.

### What we have audited

The financial statements, included within the Annual Report, comprise:

- the consolidated and company balance sheets as at 31 December 2016;
- the consolidated income statement and consolidated statement of comprehensive income for the year then ended;
- the consolidated and company cash flow statements for the year then ended;
- the consolidated and company statement of changes in equity for the year then ended; and
- the notes to the financial statements, which include a summary of significant accounting policies and other explanatory information.

Certain required disclosures have been presented in the Risk review in the Annual Report on pages 29 to 133 rather than in the notes to the financial statements. Except for items marked as unaudited, the Risk review forms an integral part of the financial statements. The information on page 300 to 302 concerning subsidiaries and joint ventures is also included in the financial statements.

The financial reporting framework that has been applied in the preparation of the financial statements is IFRSs as adopted by the European Union and, as regards the parent company financial statements, as applied in accordance with the provisions of the Companies Act 2006, and applicable law.

### Our audit approach

#### Change of auditors

Before commencing our audit work in November 2015, PricewaterhouseCoopers LLP ('PwC') had to become independent of the group and its ultimate parent, Banco Santander S.A.. This involved PwC ceasing commercial and personal financial and business relationships for the firm, partners and staff. During this time, we met with the management of the group to understand the issues faced by the business and to gather information which we needed to plan our first audit effectively. Once we became independent, we worked alongside the former auditors and attended the Board Audit Committee and Board Risk Committee meetings. We also reviewed the audit working papers of the former auditors to familiarise ourselves with the controls on which they relied for the purposes of their opinion and to understand how they had responded to the key judgements used in preparing the financial statements.

#### Overview



- Overall group materiality: £95m which represents 5% of profit before tax.
- We scoped our audit to obtain sufficient coverage over the group's four reporting segments. We performed a statutory audit of the principal subsidiaries of the company, Santander UK plc and Abbey National Treasury Services plc. We also performed audit procedures over a number of other reporting units that had individual account balances that were significant to the group.

The areas of focus for our audit which involved the greatest allocation of resources and effort were:

- Impairment of loans and advances to customers.
- Provision for Payment Protection Insurance.
- Valuation of pension obligations.
- IT access management.

## The scope of our audit and our areas of focus

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) ("ISAs (UK & Ireland)").

We designed our audit by determining materiality and assessing the risks of material misstatement in the financial statements. In particular, we looked at where the directors made subjective judgements, for example in respect of significant accounting estimates that involved making assumptions and considering future events that are inherently uncertain. As in all of our audits we also addressed the risk of management override of internal controls, including evaluating whether there was evidence of bias by the directors that represented a risk of material misstatement due to fraud.

The risks of material misstatement that had the greatest effect on our audit, including the allocation of our resources and effort, are identified as "areas of focus" in the table below. We have also set out how we tailored our audit to address these specific areas in order to provide an opinion on the financial statements as a whole, and any comments we make on the results of our procedures should be read in this context. This is not a complete list of all risks identified by our audit. We discussed these areas of focus with the Board Audit Committee. Their report on those matters that they considered to be significant issues in relation to the financial statements is set out on page 152.

### Area of focus

### How our audit addressed the area of focus

#### Impairment of loans and advances to customers

Refer to page 153 to 154 (Board Audit Committee report), pages 221 to 224 (significant accounting policies), page 227 (Critical Accounting Estimates), and pages 239 to 241 (notes)

Impairment allowances represent management's best estimate of credit losses incurred within a portfolio at the balance sheet date. The identification and the determination of allowances is inherently judgemental. The key allowance risks are within the residential mortgage portfolio within Retail Banking and the corporate loan portfolios within the Commercial Banking, Global Corporate Banking and Corporate Centre segments.

Loss allowances are calculated on a collective basis for large homogeneous portfolios such as residential mortgages using statistical models. The calculations are driven by a number of observable and management determined inputs. Modelling assumptions and parameters, such as the propensities for default and subsequent possession once impaired, are based on historical data and current customer credit data. Our focus was on the following key areas:

- Identification of occurrence of impairment events, including historical experience and assumptions used to estimate impairment events which have been incurred but not reported;
- Determination of the required impairment provisions, including the use of models, and the critical assumptions and inputs used in those models; and
- Appropriateness and completeness of overlays or post model adjustments ("PMAs") recognised by management to reflect model weaknesses or emerging risks.

In corporate loan portfolios, individual impairment assessments are performed where there are observed impairment indicators. There is significant judgement required for each loan to determine the level of any provision. Our focus was on the timely identification of impaired loans and the principal assumptions applied by management in estimating the impairment allowance such as the value of collateral and forecast cash flows.

We understood and evaluated the design of the key controls over the impairment process and tested their operating effectiveness. These controls included:

- the governance over the impairment provisioning process which includes model review and approval and the review of key model drivers;
- identification by management of impairment events and all relevant loans showing indicators of impairment including other indicators such as forbearance; and
- review and approval of the impairment model outputs, including the completeness and appropriateness of PMAs.

We noted no significant exceptions in the design, implementation or operating effectiveness of these controls. Accordingly, we relied on them for the purposes of our audit. In addition, we performed the substantive procedures described below.

#### Residential mortgages

We critically assessed all key model methodologies and challenged the appropriateness of material model changes made during the year, making use of our credit risk modelling experts and our industry knowledge. This included an evaluation of management's basis for determining whether a loan is impaired based on accounting rules, our understanding of the portfolios and market practice.

We tested the coding used in the models and the calculation of key model inputs. We performed sensitivity analysis in order to identify higher risk assumptions and inputs which included impairment and possession propensities, historical loss rates and future house price inflation. In these areas we performed additional targeted procedures and we concluded that the assumptions and inputs used were reasonable.

We considered whether relevant risks were captured in the modelled provisions, and where PMAs were determined to be appropriate, whether these were complete and correctly addressed the model weakness identified. We were satisfied with the appropriateness of the recognised PMAs.

#### Corporate loans

We tested a sample of performing loans (including loans on management's watch list) to evaluate whether all impairment events had been identified by management in a timely manner. We did not identify any further impairment events.

For a sample of individually impaired loans, we evaluated the latest developments at the borrower and the basis for measuring the impairment provision. We assessed the appropriateness of key assumptions used by management in the impairment calculations. This included testing the valuation of collateral held and challenging management on subjective estimates and assumptions. We tested the accuracy of data used and re-performed a sample of management's calculations. We found no material exceptions in these tests.

*Area of focus**How our audit addressed the area of focus**Provision for Payment Protection Insurance*

Refer to page 153 (Board Audit Committee report), page 226 (significant accounting policies), page 227 (Critical Accounting Estimates), and pages 257 to 258 (notes)

A provision of £457m is held in respect of Payment Protection Insurance ('PPI') policies historically sold, reflecting expected customer redress payments and operational costs.

Significant judgement is required in estimating the number of customers that will complain in the future. Management uses current claims experience, estimates of the expected impact of a Financial Conduct Authority (FCA) led advertising campaign and consideration of the overall levels of customers expected to complain.

Other key assumptions are uphold rates and future redress payments to be made to those customers.

The FCA's Consultation Paper 16/20 proposed a revised two year time bar period and also included guidance on how banks should respond to the issue of undisclosed commissions arising out of the Plevin v Paragon Personal Finance Ltd Supreme Court ruling.

Management has had to make significant judgements in updating the PPI provision to reflect the potential impact on future claims.

We understood and evaluated the design and tested the operating effectiveness of the controls over the assumptions used in determining the PPI provision, including consideration of any new or emerging risks. We determined we could rely on these controls for the purposes of our audit. Given the judgements involved, we also examined the provision in detail and sought additional evidence.

We tested the provisioning models and underlying assumptions used by management in calculating the PPI provision. We evaluated the appropriateness of the methodology used by management to forecast the number of PPI complaints expected to be received in the future in light of recent experience and the proposed time bar. We considered whether recent experience remained an appropriate basis for forecasting average redress payments and uphold rates, and where adjustments were made, we challenged the supporting evidence to justify the change.

We evaluated management's approach against market practice and the FCA's latest proposed guidance. We compared the output of alternative scenarios to those used by management and considered the sensitivity to possible variations in the key assumptions. This could result in different amounts to those calculated by management, but in our view these differences were within a reasonable range of probable outcomes in the context of the degree of uncertainty.

We evaluated whether the disclosures made in the financial statements were sufficiently clear in describing the uncertainties and the risks associated with determining the provision.

*Valuation of pensions obligations*

Refer to page 154 (Board Audit Committee report), page 216 (significant accounting policies), page 227 (Critical Accounting Estimates), and pages 260 to 264 (notes)

The accounting valuation of the obligations of the Santander UK pension schemes is dependent on a number of assumptions about future experience.

Small changes in the discount rate, inflation rate and mortality assumptions can have a material impact on the valuation of the pension obligations. The discount and inflation rates are illiquid data inputs and difficult to estimate due to the long duration of the pension obligations. Management adopted new methods for determining these assumptions during the year (refer to page 263).

We evaluated the design and tested the operating effectiveness of the controls for determining the actuarial assumptions used in calculating the valuation of future obligations. We determined we could rely on these controls for purposes of our audit.

We used our internal actuarial specialists to challenge management's assumptions and methodologies through the use of internally developed benchmarks and external market data, and using our industry experience. For the discount rate assumption, this included considering the extrapolation technique used to estimate future cash flows expected to be paid through to the end of the schemes, testing the supporting underlying data and evaluating the model used. Based on the evidence obtained, we found that the accounting valuation of the defined benefit obligation was within a range we considered to be reasonable.

We considered the independence and competence of the group's actuarial expert. We also assessed compliance with IAS 19 - Employee Benefits in relation to the measurement of the pension obligations.

We read and assessed the disclosures made in the financial statements, including the disclosures of the assumptions, and found them to be appropriate.

*IT access management*

Refer to page 155 (Board Audit Committee report)

Controls over access rights to technology platforms ensure that changes to applications and data are authorised and made in an appropriate manner. Specifically, controls to restrict, log and monitor individuals' access to applications and supporting infrastructure components are important.

These controls ensure that only appropriate individuals have access and that this access is monitored to mitigate the risk of fraud or error and to ensure the integrity of automated business controls.

During the year, it was identified that controls over developers' access rights to applications used in financial reporting processes required improvement to ensure that access was sufficiently restricted, segregated and monitored. The segment most affected was Global Corporate Banking and systems impacted included trade processing and settlement systems, reconciliation tools and confirmation systems.

We identified all systems, relevant to our audit, affected by the access control issue and where possible identified and tested compensating IT controls. We understood the complete list of individuals with access to these production systems and inspected account privileges to understand the extent of access. Based on the results of this work, we adapted our audit procedures.

We tested the procedural change controls over key systems relevant for financial reporting and determined we could rely on these controls. We also performed testing of segregation of duties and did not identify combinations of access between systems that presented a high risk.

We tested business compensating controls, including key reconciliations. Where these controls were impacted by the IT access issue, we increased the extent of our work. Automated controls in applications were tested and relied upon where appropriate.

We performed additional substantive procedures on the year-end balance sheet and income statement accounts impacted by the IT access issue.

Our additional testing of compensating controls and substantive testing of the balance sheet and income statement was concluded satisfactorily.



### How we tailored the audit scope

We tailored the scope of our audit to ensure that we performed enough work to be able to give an opinion on the financial statements as a whole, taking into account the structure of the group, the accounting processes and controls, and the industry in which the group operates.

The group comprises four segments for which it reports its operating results and financial position. These are Retail Banking, Commercial Banking, Global Corporate Banking and Corporate Centre. The segments maintain their own accounting records and report to the group through an integrated consolidation system. Each segment is made up of a number of individual reporting units. We identified the reporting units which, in our view, required a full scope audit either due to their size or their risk characteristics in the context to the group's consolidated financial statements. Santander UK plc and Abbey National Treasury Services plc comprise all of the individually financially significant reporting units and we performed a statutory audit of these two principal subsidiaries.

We used component auditors within PwC who are familiar with the relevant businesses to audit specific reporting units within these subsidiaries. We then identified further reporting units that we determined to be individually significant in respect of one or more account balances and performed specific audit procedures over those account balances. Specific audit procedures were performed at the group's head office including pension assets and liabilities, PPI provisions, the consolidation process, goodwill and taxation.

Processes supporting the group's operations are also performed at Banco Santander S.A. in Spain, including the hosting and monitoring of certain IT systems. As part of the planning and execution of the audit, we visited the component auditor to ensure that the procedures performed on our behalf were sufficient for our purposes and we reviewed the results of their work.

Based on the procedures we performed over the reporting units this accounted for 99% of revenue and 99% of total assets of the group.

### Materiality

The scope of our audit was influenced by our application of materiality. We set certain quantitative thresholds for materiality. These, together with qualitative considerations, helped us to determine the scope of our audit and the nature, timing and extent of our audit procedures on the individual financial statement line items and disclosures and in evaluating the effect of misstatements, both individually and on the financial statements as a whole.

Based on our professional judgement, we determined materiality for the financial statements as a whole as follows:

<i>Overall group materiality</i>	£95m
<i>How we determined it</i>	5% of profit before tax.
<i>Rationale for benchmark applied</i>	We consider profit before tax to be one of the principal considerations for assessing the group's performance.
<i>Component materiality</i>	For each component (i.e. reporting unit) in our audit scope, we allocated a materiality that is less than our overall group materiality. The range of materiality allocated across components was between £10m and £75m. Certain components were audited to a local statutory audit materiality that was also less than the overall group materiality.

We agreed with the Board Audit Committee that we would report to them misstatements identified during our audit above £4m as well as misstatements below that amount that, in our view, warranted reporting for qualitative reasons.

### Going concern

The directors have voluntarily complied with Listing Rule 9.8.6(R)(3)(a) of the Financial Conduct Authority and provided a statement in relation to going concern, set out on page 169, required for companies with a premium listing on the London Stock Exchange.

The directors have requested that we review the statement on going concern as if the parent company were a premium listed company. We have nothing to report having performed our review.

The directors have chosen to voluntarily report how they have applied the UK Corporate Governance Code (the "Code") as if the parent company were a premium listed company. Under ISAs (UK & Ireland) we are required to report to you if we have anything material to add or to draw attention to in relation to the directors' statement about whether they considered it appropriate to adopt the going concern basis in preparing the financial statements. We have nothing material to add or to draw attention to.

As noted in the directors' statement, the directors have concluded that it is appropriate to adopt the going concern basis in preparing the financial statements. The going concern basis presumes that the group and parent company have adequate resources to remain in operation, and that the directors intend them to do so, for at least one year from the date the financial statements were signed. As part of our audit we have concluded that the directors' use of the going concern basis is appropriate. However, because not all future events or conditions can be predicted, these statements are not a guarantee as to the group's and parent company's ability to continue as a going concern.

## Other required reporting

### Consistency of other information and compliance with applicable requirements

#### *Companies Act 2006 reporting*

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Strategic Report and the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Strategic Report and the Directors' Report have been prepared in accordance with applicable legal requirements.

In addition, in light of the knowledge and understanding of the group and parent company and their environment obtained in the course of the audit, we are required to report if we have identified any material misstatements in the Strategic Report and the Directors' Report. We have nothing to report in this respect.

#### *ISAs (UK & Ireland) reporting*

As a result of the directors' voluntary reporting on how they have applied the Code, under ISAs (UK & Ireland) we are required to report to you if, in our opinion:

- |   |                                  |
|---|----------------------------------|
| <ul style="list-style-type: none"> <li>information in the Annual Report is:               <ul style="list-style-type: none"> <li>materially inconsistent with the information in the audited financial statements; or</li> <li>apparently materially incorrect based on, or materially inconsistent with, our knowledge of the group and parent company acquired in the course of performing our audit; or</li> <li>otherwise misleading.</li> </ul> </li> </ul>  | We have no exceptions to report. |
| <ul style="list-style-type: none"> <li>the statement given by the directors on page 171, in accordance with provision C.1.1 of the Code, that they consider the Annual Report taken as a whole to be fair, balanced and understandable and provides the information necessary for members to assess the group's and parent company's position and performance, business model and strategy is materially inconsistent with our knowledge of the group and parent company acquired in the course of performing our audit.</li> </ul> | We have no exceptions to report. |
| <ul style="list-style-type: none"> <li>the section of the Annual Report on page 152, as required by provision C.3.8 of the Code, describing the work of the Board Audit Committee does not appropriately address matters communicated by us to the Board Audit Committee.</li> </ul>  | We have no exceptions to report. |

### The directors' assessment of the prospects of the group and of the principal risks that would threaten the solvency or liquidity of the group

As a result of the directors' voluntary reporting on how they have applied the Code, under ISAs (UK & Ireland) we are required to report to you if we have anything material to add or to draw attention to in relation to:

- |  |  |
|--|--|
| <ul style="list-style-type: none"> <li>the directors' confirmation on page 169 of the Annual Report, in accordance with provision C.2.1 of the Code, that they have carried out a robust assessment of the principal risks facing the group, including those that would threaten its business model, future performance, solvency or liquidity.</li> </ul>   | We have nothing material to add or to draw attention to. |
| <ul style="list-style-type: none"> <li>the disclosures in the Annual Report that describe those risks and explain how they are being managed or mitigated.</li> </ul>  | We have nothing material to add or to draw attention to. |
| <ul style="list-style-type: none"> <li>the directors' explanation on page 169 of the Annual Report, in accordance with provision C.2.2 of the Code, as to how they have assessed the prospects of the group, over what period they have done so and why they consider that period to be appropriate, and their statement as to whether they have a reasonable expectation that the group will be able to continue in operation and meet its liabilities as they fall due over the period of their assessment, including any related disclosures drawing attention to any necessary qualifications or assumptions.</li> </ul> | We have nothing material to add or to draw attention to. |

We have also reviewed the statements that the directors have chosen to voluntarily provide that they have carried out a robust assessment of the principal risks facing the group and about the longer-term viability of the group, as required for companies with a premium listing on the London Stock Exchange. Our review was substantially less in scope than an audit and only consisted of making inquiries and considering the directors' process supporting their statements; checking that the statements are in alignment with the relevant provisions of the Code; and considering whether the statements are consistent with the knowledge acquired by us in the course of performing our audit. We have nothing to report having performed our review.

### Adequacy of accounting records and information and explanations received

Under the Companies Act 2006 we are required to report to you if, in our opinion:

- we have not received all the information and explanations we require for our audit; or
- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent company financial statements are not in agreement with the accounting records and returns.

We have no exceptions to report arising from this responsibility.

## Directors' remuneration

Under the Companies Act 2006 we are required to report to you if, in our opinion, certain disclosures of directors' remuneration specified by law are not made. We have no exceptions to report arising from this responsibility.

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## Other voluntary reporting

### Opinion on additional disclosures

#### *Directors' Remuneration Report*

The parent company voluntarily prepares a Directors' Remuneration Report. The directors have requested that we audit the figures in the table in the Directors' Remuneration Report entitled 'Executive Directors' remuneration (audited)' as if the parent company were a quoted company. In our opinion, that part of the Directors' Remuneration Report described as audited has been properly prepared in accordance with the Companies Act 2006.

### Matter on which we have agreed to report by exception

#### *Corporate governance statement*

The parent company voluntarily prepares a corporate governance statement in accordance with the provisions of the UK Corporate Governance Code. The directors have requested that we review the part of the corporate governance statement relating to ten further provisions of the UK Corporate Governance Code specified for auditor review by the Listing Rules of the Financial Conduct Authority as if the parent company were a premium listed company. We have nothing to report having performed our review.

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## Responsibilities for the financial statements and the audit

### Our responsibilities and those of the directors

As explained more fully in the Directors' Responsibilities Statement set out on page 171, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view.

Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and ISAs (UK & Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

This report, including the opinions, has been prepared for and only for the parent company's members as a body in accordance with Chapter 3 of Part 16 of the Companies Act 2006 and for no other purpose. We do not, in giving these opinions, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

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### What an audit of financial statements involves

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of:

- whether the accounting policies are appropriate to the group's and the parent company's circumstances and have been consistently applied and adequately disclosed;
- the reasonableness of significant accounting estimates made by the directors; and
- the overall presentation of the financial statements.

We test and examine information, using sampling and other auditing techniques, to the extent we consider necessary to provide a reasonable basis for us to draw conclusions. We obtain audit evidence through testing the effectiveness of controls, substantive procedures or a combination of both.

In addition, we read all the financial and non-financial information in the Annual Report to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report. With respect to the Strategic Report and Directors' Report, we consider whether those reports include the disclosures required by applicable legal requirements.

Jonathan Holloway (Senior Statutory Auditor)  
for and on behalf of PricewaterhouseCoopers LLP  
Chartered Accountants and Statutory Auditors  
London  
22 February 2017

## CONSOLIDATED INCOME STATEMENT

For the years ended 31 December

	Notes	2016 £m	2015 £m	2014 £m
Interest and similar income	3	6,467	6,695	6,797
Interest expense and similar charges	3	(2,885)	(3,120)	(3,363)
<b>Net interest income</b>		<b>3,582</b>	<b>3,575</b>	<b>3,434</b>
Fee and commission income	4	1,188	1,115	1,095
Fee and commission expense	4	(418)	(400)	(356)
<b>Net fee and commission income</b>		<b>770</b>	<b>715</b>	<b>739</b>
Net trading and other income	5	443	283	297
<b>Total operating income</b>		<b>4,795</b>	<b>4,573</b>	<b>4,470</b>
Operating expenses before impairment losses, provisions and charges	6	(2,417)	(2,403)	(2,397)
Impairment losses on loans and advances	8	(67)	(66)	(258)
Provisions for other liabilities and charges	8	(397)	(762)	(416)
<b>Total operating impairment losses, provisions and charges</b>		<b>(464)</b>	<b>(828)</b>	<b>(674)</b>
<b>Profit before tax</b>		<b>1,914</b>	<b>1,342</b>	<b>1,399</b>
Tax on profit	9	(597)	(380)	(289)
<b>Profit after tax for the year</b>		<b>1,317</b>	<b>962</b>	<b>1,110</b>
<b>Attributable to:</b>				
Equity holders of the parent		1,272	914	1,070
Non-controlling interests	37	45	48	40

## CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

For the years ended 31 December

	Notes	2016 £m	2015 £m	2014 £m
<b>Profit for the year</b>		<b>1,317</b>	<b>962</b>	<b>1,110</b>
<b>Other comprehensive income:</b>				
<b>Other comprehensive income that may be reclassified to profit or loss subsequently:</b>				
Available-for-sale securities:				
- Change in fair value	19	127	14	235
- Income statement transfers		(115)	42	(208)
- Taxation	9	(16)	(2)	(6)
		(4)	54	21
Cash flow hedges:				
- Effective portion of changes in fair value		4,365	(307)	44
- Income statement transfers		(4,076)	305	427
- Taxation	9	(72)	(6)	(99)
		217	(8)	372
Currency translation on foreign operations		(3)	(5)	(4)
<b>Net other comprehensive income that may be reclassified to profit or loss subsequently</b>		<b>210</b>	<b>41</b>	<b>389</b>
<b>Other comprehensive income that will not be reclassified to profit or loss subsequently:</b>				
Pension remeasurement	34	(528)	319	132
Taxation	9	133	(89)	(27)
<b>Net other comprehensive income that will not be reclassified to profit or loss subsequently</b>		<b>(395)</b>	<b>230</b>	<b>105</b>
<b>Total other comprehensive income for the year net of tax</b>		<b>(185)</b>	<b>271</b>	<b>494</b>
<b>Total comprehensive income for the year</b>		<b>1,132</b>	<b>1,233</b>	<b>1,604</b>
<b>Attributable to:</b>				
Equity holders of the parent		1,087	1,184	1,564
Non-controlling interests	37	45	49	40

The accompanying Notes to the Financial Statements form an integral part of these Consolidated Financial Statements.

## CONSOLIDATED BALANCE SHEET

At 31 December

	Notes	2016 £m	2015 £m
<b>Assets</b>			
Cash and balances at central banks		17,107	16,842
Trading assets	11	30,035	23,961
Derivative financial instruments	12	25,471	20,911
Financial assets designated at fair value	13	2,140	2,398
Loans and advances to banks	14	4,352	3,551
Loans and advances to customers	15	199,733	198,043
Loans and receivables securities	18	257	52
Available-for-sale securities	19	10,561	9,012
Held-to-maturity investments	20	6,648	-
Macro hedge of interest rate risk		1,098	781
Interests in other entities	21	61	48
Intangible assets	22	2,316	2,231
Property, plant and equipment	23	1,491	1,597
Current tax assets		-	51
Retirement benefit assets	34	398	556
Other assets	25	1,473	1,375
<b>Total assets</b>		<b>303,141</b>	<b>281,409</b>
<b>Liabilities</b>			
Deposits by banks	26	9,769	8,278
Deposits by customers	27	172,726	163,232
Trading liabilities	28	15,560	12,722
Derivative financial instruments	12	23,103	21,508
Financial liabilities designated at fair value	29	2,440	2,016
Debt securities in issue	30	54,792	50,457
Subordinated liabilities	31	4,303	3,885
Macro hedge of interest rate risk		350	110
Other liabilities	32	2,871	2,335
Provisions	33	700	870
Current tax liabilities		53	1
Deferred tax liabilities	24	128	223
Retirement benefit obligations	34	262	110
<b>Total liabilities</b>		<b>287,057</b>	<b>265,747</b>
<b>Equity</b>			
Share capital and other equity instruments	36	8,605	8,605
Retained earnings		6,556	6,352
Other reserves		524	314
<b>Total shareholders' equity</b>		<b>15,685</b>	<b>15,271</b>
Non-controlling interests	37	399	391
<b>Total equity</b>		<b>16,084</b>	<b>15,662</b>
<b>Total liabilities and equity</b>		<b>303,141</b>	<b>281,409</b>

The accompanying Notes to the Financial Statements form an integral part of these Consolidated Financial Statements.

The Financial Statements were approved and authorised for issue by the Board on 22 February 2017 and signed on its behalf by:

**Nathan Bostock**  
Chief Executive Officer

**Antonio Roman**  
Chief Financial Officer

Company Registered Number: 08700698

## CONSOLIDATED CASH FLOW STATEMENT

For the years ended 31 December

	Notes	2016 £m	2015 £m	2014 £m
<b>Cash flows from operating activities</b>				
Profit for the year		1,317	962	1,110
Adjustments for:				
Non-cash items included in profit		875	1,840	1,306
Change in operating assets		(8,765)	(9,987)	(11,662)
Change in operating liabilities		17,972	3,453	4,475
Corporation taxes paid		(507)	(419)	(149)
Effects of exchange rate differences		3,885	(559)	(613)
<b>Net cash flows from operating activities</b>	38	<b>14,777</b>	<b>(4,710)</b>	<b>(5,533)</b>
<b>Cash flows from investing activities</b>				
Investments in other entities	21	-	(109)	-
Proceeds from disposal of subsidiaries	21	149	-	-
Purchase of property, plant and equipment and intangible assets	22, 23	(374)	(356)	(506)
Proceeds from sale of property, plant and equipment and intangible assets		65	40	71
Purchase of available-for-sale securities		(2,870)	(2,021)	(4,236)
Proceeds from sale and redemption of available-for-sale securities		2,359	1,928	526
Purchase of held-to-maturity investments	20	(6,669)	-	-
<b>Net cash flows from investing activities</b>		<b>(7,340)</b>	<b>(518)</b>	<b>(4,145)</b>
<b>Cash flows from financing activities</b>				
Issue of AT1 Capital Securities	36	-	750	800
Issuance costs of AT1 Capital Securities		-	(5)	-
Issue of debt securities		8,788	14,078	19,936
Issuance costs of debt securities		(28)	(33)	(26)
Repayment of debt securities		(11,352)	(16,098)	(20,310)
Repurchase of non-controlling interests	37	(7)	(99)	(274)
Dividends paid on ordinary shares	10	(419)	(564)	(447)
Dividends paid on other equity instruments	10	(111)	(104)	-
Dividends paid on non-controlling interests	10	(30)	(23)	(40)
<b>Net cash flows from financing activities</b>		<b>(3,159)</b>	<b>(2,098)</b>	<b>(361)</b>
<b>Change in cash and cash equivalents</b>				
Cash and cash equivalents at beginning of the year		20,354	27,363	37,179
Effects of exchange rate changes on cash and cash equivalents		1,077	317	223
<b>Cash and cash equivalents at the end of the year</b>	38	<b>25,709</b>	<b>20,354</b>	<b>27,363</b>

The accompanying Notes to the Financial Statements form an integral part of these Consolidated Financial Statements.

## CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the years ended 31 December

Notes	Share capital & other equity instruments £m	Merger reserve £m	Other reserves			Retained earnings £m	Total £m	Non-controlling interests £m	Total £m
			Available-for-sale £m	Cash flow hedging £m	Currency translation £m				
<b>1 January 2016</b>	<b>8,605</b>	<b>-</b>	<b>52</b>	<b>254</b>	<b>8</b>	<b>6,352</b>	<b>15,271</b>	<b>391</b>	<b>15,662</b>
Profit for the year	-	-	-	-	-	1,272	1,272	45	1,317
Other comprehensive income, net of tax:									
- Available-for-sale securities	-	-	(4)	-	-	-	(4)	-	(4)
- Cash flow hedges	-	-	-	217	-	-	217	-	217
- Pension remeasurement	34	-	-	-	-	(395)	(395)	-	(395)
- Currency translation on foreign operations	-	-	-	-	(3)	-	(3)	-	(3)
<b>Total comprehensive income for the year</b>	<b>-</b>	<b>-</b>	<b>(4)</b>	<b>217</b>	<b>(3)</b>	<b>877</b>	<b>1,087</b>	<b>45</b>	<b>1,132</b>
Acquisition of subsidiary	-	-	-	-	-	-	-	(7)	(7)
Repurchase of non-controlling interests	37	-	-	-	-	-	-	-	(7)
Dividends on ordinary shares	10	-	-	-	-	(593)	(593)	-	(593)
Dividends on other equity instruments	10	-	-	-	-	(111)	(111)	-	(111)
Dividends on non-controlling interests	10	-	-	-	-	-	-	(30)	(30)
Tax on non-controlling interests and other equity instruments	-	-	-	-	-	31	31	-	31
<b>31 December 2016</b>	<b>8,605</b>	<b>-</b>	<b>48</b>	<b>471</b>	<b>5</b>	<b>6,556</b>	<b>15,685</b>	<b>399</b>	<b>16,084</b>
<b>1 January 2015</b>	<b>12,068</b>	<b>(2,543)</b>	<b>(2)</b>	<b>262</b>	<b>13</b>	<b>4,056</b>	<b>13,854</b>	<b>339</b>	<b>14,193</b>
Profit for the year	-	-	-	-	-	914	914	48	962
Other comprehensive income, net of tax:									
- Available-for-sale securities	-	-	54	-	-	-	54	-	54
- Cash flow hedges	-	-	-	(8)	-	-	(8)	-	(8)
- Pension remeasurement	34	-	-	-	-	229	229	1	230
- Currency translation on foreign operations	-	-	-	-	(5)	-	(5)	-	(5)
<b>Total comprehensive income for the year</b>	<b>-</b>	<b>-</b>	<b>54</b>	<b>(8)</b>	<b>(5)</b>	<b>1,143</b>	<b>1,184</b>	<b>49</b>	<b>1,233</b>
Acquisition of subsidiary	-	-	-	-	-	-	-	109	109
Capital reduction	36	(4,208)	2,543	-	-	1,665	-	-	-
Issue of AT1 Capital Securities	36	745	-	-	-	-	745	-	745
Repurchase of non-controlling interests	37	-	-	-	-	(16)	(16)	(83)	(99)
Dividends on ordinary shares	10	-	-	-	-	(416)	(416)	-	(416)
Dividends on other equity instruments	10	-	-	-	-	(104)	(104)	-	(104)
Dividends on non-controlling interests	10	-	-	-	-	-	-	(23)	(23)
Tax on non-controlling interests and other equity instruments	-	-	-	-	-	24	24	-	24
<b>31 December 2015</b>	<b>8,605</b>	<b>-</b>	<b>52</b>	<b>254</b>	<b>8</b>	<b>6,352</b>	<b>15,271</b>	<b>391</b>	<b>15,662</b>
<b>1 January 2014</b>	<b>11,268</b>	<b>(2,543)</b>	<b>(23)</b>	<b>(110)</b>	<b>17</b>	<b>3,377</b>	<b>11,986</b>	<b>604</b>	<b>12,590</b>
Profit for the year	-	-	-	-	-	1,070	1,070	40	1,110
Other comprehensive income, net of tax:									
- Available-for-sale securities	-	-	21	-	-	-	21	-	21
- Cash flow hedges	-	-	-	372	-	-	372	-	372
- Pension remeasurement	34	-	-	-	-	105	105	-	105
- Currency translation on foreign operations	-	-	-	-	(4)	-	(4)	-	(4)
<b>Total comprehensive income for the year</b>	<b>-</b>	<b>-</b>	<b>21</b>	<b>372</b>	<b>(4)</b>	<b>1,175</b>	<b>1,564</b>	<b>40</b>	<b>1,604</b>
Issue of AT1 Capital Securities	36	800	-	-	-	-	800	-	800
Repurchase of non-controlling interests	37	-	-	-	-	(9)	(9)	(265)	(274)
Dividends on ordinary shares	10	-	-	-	-	(487)	(487)	-	(487)
Dividends on non-controlling interests	10	-	-	-	-	-	-	(40)	(40)
<b>31 December 2014</b>	<b>12,068</b>	<b>(2,543)</b>	<b>(2)</b>	<b>262</b>	<b>13</b>	<b>4,056</b>	<b>13,854</b>	<b>339</b>	<b>14,193</b>

The accompanying Notes to the Financial Statements form an integral part of these Consolidated Financial Statements.

## 1. ACCOUNTING POLICIES

These financial statements are prepared for Santander UK Group Holdings plc (the Company) and the Santander UK Group Holdings plc group (the Santander UK group) under the UK Companies Act 2006. The principal activity of the Santander UK group is the provision of an extensive range of personal financial services, and a wide range of banking and financial services to personal, business and public sector customers.

Santander UK Group Holdings plc is a public limited company, incorporated in England and Wales having a registered office at 2 Triton Square, Regent's Place, London, NW1 3AN, phone number 0870-607-6000. It is a financial services holding company.

### Basis of preparation

These financial statements incorporate the financial statements of the Company and entities controlled by the Company (its subsidiaries) made up to 31 December each year. The financial statements have been prepared on the going concern basis using the historical cost convention, as modified by the revaluation of available-for-sale financial assets, financial assets and financial liabilities held at fair value through profit or loss and all derivative contracts, assets held for sale, retirement benefit obligations and cash-settled share-based payments, where applicable. An assessment of the appropriateness of the adoption of the going concern basis of accounting is disclosed in the Directors' statement of going concern set out in the Directors' Report.

On 10 January 2014, the Company became the parent company of Santander UK plc and its subsidiaries through an exchange of shares with the shareholders of Santander UK plc which resulted in the issuance of shares of the Company in exchange for the ordinary shares of Santander UK plc (the transaction). This transaction, which resulted in the Company becoming the new immediate holding company of Santander UK plc, constitutes a group reconstruction and, as a transaction between entities under common control, falls outside the scope of IFRS 3 'Business Combinations' and there is no other authoritative guidance for such situations under IFRS. In the absence of such authoritative guidance under IFRS, the transaction has been accounted for in these consolidated financial statements using the principles of merger accounting under UK GAAP which results in the net assets of Santander UK plc being recorded at carrying value and presented as if the Company and Santander UK plc had always been part of the same consolidated group. This policy, which does not conflict with IFRS, reflects the economic substance of the transaction. Although the group reconstruction did not become effective until 10 January 2014 as mentioned above, the Consolidated Financial Statements for the years ended 31 December 2015, 2014 and 2013 have been presented to effect the transaction retrospectively as if the Company and Santander UK plc had always been part of the same consolidated group and have been prepared as set out below:

- The assets and liabilities reflect the historical carrying amounts of the Consolidated Financial Statements of the Santander UK plc group.
- The results and cash flows reflect the results and cash flows of the Consolidated Financial Statements of the Santander UK plc group.
- Total shareholders' equity is comprised as follows:
  - Share capital and other equity instruments represent the share capital issued by the Company, including shares issued for the transaction.
  - Merger reserve represents the difference between shares issued by the Company for the transaction and the ordinary share capital and share premium reserve of Santander UK plc.
- Retained earnings reflect the historical carrying amounts of the Consolidated Financial Statements of the Santander UK plc group.
- Other reserves reflect the historical carrying amounts of the Consolidated Financial Statements of the Santander UK plc group.
- Certain other equity instruments other than ordinary shares presented within share capital and other equity instruments in the Santander UK plc group's balance sheet have been recognised and presented as non-controlling interests in the Santander UK group Consolidated Financial Statements.

### Compliance with International Financial Reporting Standards

The Santander UK group Consolidated Financial Statements have been prepared in accordance with International Financial Reporting Standards as issued by the International Accounting Standards Board (IASB), including interpretations issued by the IFRS Interpretations Committee (IFRS IC) of the IASB (together IFRS). The Santander UK group has also complied with its legal obligation to comply with International Financial Reporting Standards as adopted by the European Union as there are no applicable differences between the two frameworks for the periods presented.

The Company financial statements have been prepared in accordance with International Financial Reporting Standards as adopted by the European Union and as applied in accordance with the provision of the UK Companies Act 2006.

Disclosures required by IFRS 7 'Financial Instruments: Disclosure' relating to the nature and extent of risks arising from financial instruments can be found in the Risk review which form an integral part of these financial statements.



## Future accounting developments

The Santander UK group has not yet adopted the following significant new or revised standards and interpretations, and amendments thereto, which have been issued but which are not yet effective for the Santander UK group:

- a) IFRS 9 'Financial Instruments' (IFRS 9) – In July 2014, the International Accounting Standards Board (IASB) approved IFRS 9 to replace IAS 39 'Financial Instruments: Recognition and Measurement'.

IFRS 9 sets out the requirements for recognition and measurement of financial instruments. The main new developments of the standard are discussed below.

*Classification and measurement of financial assets and financial liabilities.* Under IFRS 9, financial assets are classified on the basis of the business model within which they are held and their contractual cash flow characteristics. These factors determine whether the financial assets are measured at amortised cost, fair value through other comprehensive income or fair value through profit or loss. For many financial assets, the classification and measurement outcomes will be similar to IAS 39. However, under IFRS 9, embedded derivatives are not separated from host financial assets and equity securities are measured at fair value either through profit or loss or, in certain circumstances, an irrevocable election may be made to present fair value movements in other comprehensive income. The requirements for the classification and measurement of financial liabilities were carried forward unchanged from IAS 39, however, the requirements relating to the fair value option for financial liabilities were changed to address own credit risk and, in particular, the presentation of gains and losses within other comprehensive income. Based on the analysis performed to date, Santander UK generally expects:

- The vast majority of financial assets which are classified as loans and receivables under IAS 39 will be continue to be measured at amortised cost under IFRS 9;
- Most debt securities classified as available-for-sale financial assets will be measured at amortised cost or fair value through other comprehensive income, with some being measured at fair value through profit or loss;
- Treasury and other eligible bills classified as available-for-sale financial assets will be measured at amortised cost or fair value through other comprehensive income depending upon the business model in which they are held; and
- Certain loans currently designated at fair value through profit or loss under IAS 39 may be reclassified to amortised cost where they are held within a business model whose objective is to hold the assets to collect contractual cash flows and those cash flows represent solely payments of principal and interest on the principal outstanding.

*Impairment.* IFRS 9 introduces fundamental changes to the impairment of financial assets measured at amortised cost or at fair value through other comprehensive income, lease receivables and certain commitments to extend credit and financial guarantee contracts. It is no longer necessary for losses to be incurred before credit losses are recognised. Instead, under IFRS 9, an entity always accounts for expected credit losses (ECLs), and any changes in those ECLs. The ECL approach must reflect both current and forecast changes in macroeconomic data over a horizon that extends from 12 months to the remaining life of the asset if a borrower's credit risk is deemed to have deteriorated significantly at the reporting date compared to the origination date. The estimate of ECLs, should reflect an unbiased and probability-weighted amount that is determined by evaluating a range of possible outcomes and considering reasonable and supportable information at the reporting date. Similar to the current incurred credit loss provisioning approach, management will exercise judgement as to whether additional adjustments are required in order to adequately reflect possible events or current conditions that could affect credit risk.

For financial assets, an ECL is the current value of the difference between the contractual cash flows owed to the entity according to the contract and the cash flows which the entity expects to receive. For undrawn loan commitments, an ECL is the current value of the difference between the contractual cash flows owed to the entity and the cash flows which the entity expects to receive if the loan is drawn.

An assessment of each facilities' credit risk profile will determine whether they are to be allocated to one of three stages:

- Stage 1: when it is deemed there has been no significant increase in credit risk since initial recognition, a loss allowance equal to a 12-month ECL – i.e. the proportion of lifetime expected losses resulting from possible default events within the next 12-months - will be applied;
- Stage 2: when it is deemed there has been a significant increase in credit risk since initial recognition, but no credit impairment has materialised, a loss allowance equal to the lifetime ECL – i.e. lifetime expected loss resulting from all possible defaults throughout the residual life of a facility – will be applied; and
- Stage 3: when the facility is considered credit impaired, a loss allowance equal to the lifetime ECL will be applied. Similar to incurred losses under IAS 39, objective evidence of credit impairment is required.

The assessment of whether a significant increase in credit risk has occurred since initial recognition involves the application of both quantitative measures and qualitative factors, requires management judgement and is a key aspect of the IFRS 9 methodology.

*Hedge accounting.* The general hedge accounting requirements align more closely with risk management practices and establish a more principle-based approach thereby allowing hedge accounting to be applied to a wider variety of hedging instruments and risks. Macro hedge accounting is being dealt with as a separate project. Until such time as that project is complete, and to remove any potential conflict between any existing macro hedge accounting undertaken under IAS 39 and the new general hedge accounting requirements of IFRS 9, entities can choose to continue to apply the existing hedge accounting requirements in IAS 39. Based on the analysis performed to date, Santander UK group expects to continue IAS 39 hedge accounting. No changes are currently being implemented to hedge accounting policies and practices.

*Transition:* IFRS 9 has been endorsed for use in the European Union. The mandatory effective date of IFRS 9 is 1 January 2018. The classification and measurement and impairment requirements will be applied retrospectively by adjusting the opening balance sheet at the date of initial application. There is no requirement to restate comparative information. For annual periods beginning before 1 January 2018, an entity may elect to early apply only the requirements for the presentation of gains and losses on financial liabilities designated at fair value through profit or loss. Santander UK has not elected to early apply the revised presentation of fair value gains and losses relating to its own credit risk on such liabilities in these Consolidated Financial Statements but may elect to apply this presentation in 2017. Santander UK is assessing the likely impacts of the new financial asset classification & measurement and impairment requirements. Upon the satisfactory completion of this work, including formal testing of the ECL models during 2017, Santander UK will quantify the indicative impact when that information is known or reasonably estimable, and by no later than the end of 2017. It is not yet practicable to quantify the effect of IFRS 9 in these Consolidated Financial Statements.

With reference to the impairment under IFRS 9, the following additional information is provided in accordance with the recommendations of the Enhanced Disclosure Task Force (EDTF) published in their 30 November 2015 report entitled 'Impact of Expected Credit Loss Approaches on Bank Risk Disclosures' regarding applying the key principles within an expected credit loss (ECL) approach and the risk management organisation, processes and key functions.

#### **How Santander UK interprets and intends to apply the key principles within an ECL approach**

In forecasting ECLs, Santander UK is leveraging retail and corporate credit risk models used for underwriting, portfolio management and regulatory capital.

These credit risk measurement tools principally capture idiosyncratic (customer and facility) risk drivers and when transformed into 12-month probability of default (PD), exposure at default (EAD) and loss given default (LGD) estimates, form the basis for quantifying ECL.

Outputs from these models are incorporated into a new modelling framework developed for IFRS 9, which combines other factors that explicitly capture systemic effects (relating to changes in credit conditions) and the maturity of the exposure.

Systemic effects are accounted for by using the outputs of existing macroeconomic stress testing models as factors in the ECL calculation, while the addition of time related factors (such as time since last rating) enable the forecasting of risk, for each individual loan, to be extended over the lifetime of the exposure and reflect economic forecasts.

The ability to forecast beyond 12 months is further supplemented by the introduction of a new survival rate (SR) model which predicts the likelihood that an exposure will still be open and not defaulted at any point during its remaining life (accounting for the fact that a proportion of loans will redeem early).

For term loans the output of the PD, EAD, LGD and SR models are multiplied together to derive a measure of ECL for each month to the end of the contractual period. The resulting ECL forecast is then discounted using the effective interest rate to reflect the time value of money. Summing each monthly ECL to the end of the contractual term gives the lifetime ECL, while the 12-month ECL is calculated by summing the first 12-monthly ECL values only. For revolving credit facilities the lifetime period is determined to be the point at which either the SR model predicts all exposures have closed or the ECL value is zero through the effects of early closure and discounting.

IFRS 9 ECLs will be based on macroeconomic inputs reflecting a set of scenarios that will incorporate, as a minimum; a base scenario, an upside scenario and a downside scenario based on various macroeconomic variables, e.g. GDP, house prices, unemployment rates, etc. Each scenario will be assigned a probability weighting that reflects the likelihood of occurrence. The resulting ECL for each scenario will be combined to give an unbiased, probability weighted ECL value.

The governance framework for generating and reviewing the scenarios and weights will be similar to the current processes to assess risk appetite and manage stress testing, which incorporate the views of subject matter experts across numerous business functions and a comparison with external benchmarks prior to running forecasting models. The process for monitoring control triggers, the performance of forecasting models, approving management judgments, etc., will also be similar to existing Santander UK governance processes.

IFRS 9 requires the calculation of ECL to be based on either possible defaults within a period of 12 months following the reporting date (12-month ECL) or defaults arising throughout the residual life of the exposure (Lifetime ECL). The forecast horizon will be determined according to a stage allocation assessment, whereby an underlying facility is assigned to one of three stages as set out above. The assessment of whether there has been significant increase in credit risk since initial recognition, for the purpose of moving exposures between stages, will incorporate a number of quantitative, qualitative and days past due 'backstop' tests. The determination incorporates a measure of the change in default risk between initial recognition and the reporting date.

Santander UK's accounting policy for derecognition of financial assets is set out further below. If the contractual terms of a financial asset are modified, Santander UK will evaluate whether the cash flows of the modified asset are substantially different, and whether the contractual rights to cash flows from the original financial asset are deemed to have expired. In this case, the original financial asset will be derecognised and a new financial asset will be recognised.

#### **Santander UK's risk management organisation, processes and key functions**

The implementation strategy for the new impairment process is structured around the following key phases:

1. Quantitative modellers determine appropriate data sources and modelling methodology;
2. An independent model validation team undertake a separate validation exercise, as per the existing model governance process;
3. The models and interpretations are assessed to ensure technical accounting compliance with the standard; and
4. Business analysts prepare design and functional specifications, which form the basis of the model build and processing framework, and undertake unit, functional and acceptance testing in preparation for go live implementation.

Established in 2015, the UK IFRS 9 Steering Group agreed an overarching governance process which ultimately reports into the Board Audit Committee. A number of cross-functional working groups have been mobilised to opine and make proposals on model design and integration, technical accounting and implementation. Approvals and ratification are sought at a series of Management Committees and Forums, whilst key risks, issues, dependencies and progress against plans - aligned to material portfolios/ key design considerations - are tracked at the Steering Group.

Whilst still under consideration, we do not anticipate significant changes in the governance processes for impairment with the exception of the need to approve the economic scenarios and weights used in generating forward looking ECLs.

- b) IFRS 15 'Revenue from Contracts with Customers' (IFRS 15) – In May 2014, the IASB issued IFRS 15. The effective date of IFRS 15 is 1 January 2018. The standard establishes the principles that shall be applied in connection with revenue from contracts with customers including the core principle that the recognition of revenue must depict the transfer of promised goods or services to customers in an amount that reflects the entitlement to consideration in exchange for those goods and services. IFRS 15 applies to all contracts with customers but does not apply to lease contracts, insurance contracts, financial instruments and certain non-monetary exchanges. It is expected that a significant proportion of the Santander UK group's revenue will be outside the scope of IFRS 15. The impact of the standard is currently being assessed, however, it is not yet practicable to quantify the effect of IFRS 15 on these Consolidated Financial Statements.
- c) IFRS 16 'Leases' (IFRS 16) – In January 2016, the IASB issued IFRS 16. The standard is effective for annual periods beginning on or after 1 January 2019. Earlier adoption is permitted for entities that apply IFRS 15 at or before the date of initial application of IFRS 16. IFRS 16 sets out the principles for the recognition, measurement, presentation and disclosure for both lessees and lessors. For lessee accounting, IFRS 16 introduces a single lessee accounting model and requires a lessee to recognise a right-of-use asset representing its right to use the underlying leased asset and a lease liability representing its obligation to make lease payments for all leases with a term of more than 12 months, unless the underlying asset is of low value. For lessor accounting, IFRS 16 substantially carries forward the lessor accounting requirements from the existing leasing standard (IAS 17) and a lessor continues to classify its leases as operating leases or finance leases and to account for those two types of leases differently. At the date of publication of these Consolidated Financial Statements the standard is awaiting EU endorsement. The impact of the standard is currently being assessed, however, it is not yet practicable to quantify the effect of IFRS 16 on these Consolidated Financial Statements.

### Comparative information

As required by US public company reporting requirements, these financial statements include two years of comparative information for the consolidated income statement, consolidated statement of comprehensive income, consolidated statement of changes in equity, consolidated statement of cash flows and related Notes.

### Consolidation

#### a) Subsidiaries

The Consolidated Financial Statements incorporate the financial statements of Santander UK Group Holdings plc and entities (including structured entities) controlled by the Company and its subsidiaries. Control is achieved where the Company has (i) power over the investee; (ii) is exposed, or has rights, to variable returns from its involvement with the investee; and (iii) has the ability to use its power to affect its returns. The Company reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control listed above.

When the Company has less than a majority of the voting rights of an investee, it has power over the investee when the voting rights are sufficient to give it the practical ability to direct the relevant activities of the investee unilaterally. The Company considers all relevant facts and circumstances in assessing whether or not the Company's voting rights in an investee are sufficient to give it power, including:

- The size of the Company's holding of voting rights relative to the size and dispersion of holdings of the other vote holders
- Potential voting rights held by the Company, other vote holders or other parties
- Rights arising from other contractual arrangements
- Any additional facts and circumstances that indicate that the Company has, or does not have, the current ability to direct the relevant activities at the time that decisions need to be made, including voting patterns at previous shareholders' meetings.

Consolidation of a subsidiary begins when the Company obtains control over the subsidiary and ceases when the Company loses control of the subsidiary. Specifically, the results of a subsidiary acquired or disposed of during the year are included in the consolidated income statement and the consolidated statement of comprehensive income from the date the Company gains control until the date when the Company ceases to control the subsidiary. Inter-company transactions, balances and unrealised gains on transactions between Santander UK group companies are eliminated; unrealised losses are also eliminated unless the cost cannot be recovered.

The acquisition method of accounting is used to account for the acquisition of subsidiaries which meet the definition of a business. The cost of an acquisition is measured at the fair value of the assets given up, shares issued or liabilities undertaken at the date of acquisition. Acquisition related costs are expensed as incurred. The excess of the cost of acquisition, as well as the fair value of any interest previously held, over the fair value of the Santander UK group's share of the identifiable net assets of the acquired subsidiary, associate or business at the date of acquisition is recorded as goodwill. When the Santander UK group loses control of a subsidiary, the profit or loss on disposal is calculated as the difference between (i) the aggregate of the fair value of the consideration received and the fair value of any retained interest and (ii) the previous carrying amount of the assets (including goodwill), less liabilities of the subsidiary and any non-controlling interests. Amounts previously recognised in other comprehensive income in relation to the subsidiary are accounted for (i.e. reclassified to profit or loss or transferred directly to retained earnings) in the same manner as would be required if the relevant assets or liabilities are disposed of. The fair value of any investment retained in the former subsidiary at the date when control is lost is regarded as the fair value on initial recognition for subsequent accounting under IAS 39 'Financial Instruments: Recognition and Measurement' or, when applicable, the costs on initial recognition of an investment in an associate or jointly controlled entity.

Transactions between entities under common control, i.e. fellow subsidiaries of Banco Santander SA (the ultimate parent) are outside the scope of IFRS 3 – 'Business Combinations', and there is no other guidance for such situations under IFRS. The Santander UK group elects to account for transactions between entities under common control for cash consideration in a manner consistent with the approach under IFRS 3R, unless the transaction represents a reorganisation of entities within the Santander UK group, in which case the transaction is accounted for at its historical cost. Business combinations between entities under common control transacted for non-cash consideration are accounted for by the Santander UK group in a manner consistent with group reconstruction relief under UK GAAP (merger accounting).

Interests in subsidiaries are eliminated during the preparation of the Consolidated Financial Statements. Interests in subsidiaries in the Company unconsolidated financial statements are held at cost subject to impairment.

## b) Joint ventures

Joint ventures are joint arrangements whereby the parties that have joint control of the arrangement have rights to the net assets of the joint arrangement. Joint control is the contractually agreed sharing of control of an arrangement, which exists only when decisions about the relevant activities require unanimous consent of the parties sharing control. Accounting policies have been aligned to the extent there are differences from the Santander UK group's policies.

The Santander UK group's investments in joint ventures are accounted for by the equity method of accounting and are initially recorded at cost and adjusted each year to reflect the Santander UK group's share of the post-acquisition results of the joint venture. When the Santander UK group's share of losses of a joint venture exceed the Santander UK group's interest in that joint venture, the Santander UK group discontinues recognising its share of further losses. Additional losses are recognised only to the extent that the Santander UK group has incurred legal or constructive obligations or made payments on behalf of the joint venture.

## Foreign currency translation

Items included in the financial statements of each entity (including foreign branch operations) in the Santander UK group are measured using the currency that best reflects the economic substance of the underlying events and circumstances relevant to that entity (the functional currency). The Consolidated Financial Statements are presented in sterling, which is the functional currency of the Company.

Income statements and cash flows of foreign entities are translated into the Santander UK group's presentation currency at average exchange rates for the year and their balance sheets are translated at the exchange rates ruling on 31 December.

Exchange differences arising from the translation of the net investment in foreign entities are recognised in other comprehensive income. When a foreign entity is sold, such exchange differences are recognised in the income statement as part of the gain or loss on sale.

Foreign currency transactions are translated into the functional currency of the entity involved at the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation of monetary assets and liabilities denominated in foreign currencies are recognised in the income statement unless recognised in other comprehensive income in connection with a cash flow hedge. Non-monetary items denominated in a foreign currency measured at historical cost are not retranslated. Exchange rate differences arising on non-monetary items measured at fair value are recognised in the consolidated income statement except for differences arising on available-for-sale equity securities which are recognised in other comprehensive income.

## Revenue recognition

### a) Interest income and expense

Interest income on financial assets that are classified as loans and receivables, held-to-maturity investments or available-for-sale securities, and interest expense on financial liabilities other than those at fair value through profit or loss are determined using the effective interest method. The effective interest rate is the rate that discounts the estimated future cash payments or receipts over the expected life of the instrument or, when appropriate, a shorter period, to the net carrying amount of the financial asset or financial liability. When calculating the effective interest rate, the future cash flows are estimated after considering all the contractual terms of the instrument excluding future credit losses. The calculation includes all amounts paid or received by the Santander UK group that are an integral part of the overall return, direct incremental transaction costs related to the acquisition, issue or disposal of the financial instrument and all other premiums or discounts. Interest income on assets classified as loans and receivables and available-for-sale, interest expense on liabilities classified at amortised cost, and interest income and expense on hedging derivatives are recognised in interest and similar income and interest expense and similar charges in the income statement.

In accordance with IFRS, the Santander UK group recognises interest income on assets after they have been written down as a result of an impairment loss. Interest continues to be accrued on all loans and the element of interest that is not anticipated to be recovered is provided for. Interest income on impaired financial assets is recognised using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss.

### b) Fee and commission income and expense

Fees and commissions that are not an integral part of the effective interest rate are recognised when the service is provided, or on the performance of a significant act. For retail and corporate products, fee and commission income consists principally of collection services fees, commission on foreign currencies, commission and other fees received from retailers for processing credit card transactions, fees received from other credit card issuers for providing cash advances for their customers through the Santander UK group's branch and ATM networks, annual fees payable by credit card holders and fees for non-banking financial products. Revenue from these income streams is recognised when the service is provided.

For insurance products, fee and commission income consists principally of commissions earned on the sale of building and contents insurance, life protection insurance and payment cover insurance. Revenue from these income streams is recognised when the service is provided.

Fee and commission income which forms an integral part of the effective interest rate of a financial instrument (e.g. certain loan commitment fees) is recognised as an adjustment to the effective interest rate and recorded in 'Interest income'.

### c) Dividend income

Except for equity securities classified as trading assets or financial assets held at fair value through profit or loss, described below, dividend income is recognised when the right to receive payment is established. This is the ex-dividend date for equity securities.

### d) Net trading and other income

Net trading and other income comprises all gains and losses from changes in the fair value of financial assets and liabilities held at fair value through profit or loss (including financial assets and liabilities held for trading, trading derivatives and designated as fair value through profit or loss), together with related interest income, expense, dividends and changes in fair value of any derivatives managed in conjunction with these assets and liabilities. Changes in fair value of derivatives in a fair value hedging relationship are also recognised in net trading and other income. Net trading and other income also include income from operating lease assets, and profits/(losses) arising on the sales of property, plant and equipment and subsidiary undertakings.

### Borrowing costs

Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, including computer software, which are assets that necessarily take a substantial period of time to develop for their intended use, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use. All other borrowing costs are recognised in profit or loss in the period in which they occur.

### Pensions and other post-retirement benefits

The Santander UK group operates various pension schemes. The schemes are generally funded through payments to insurance companies or trustee-administered funds, as determined by periodic actuarial calculations. A defined benefit scheme is a pension scheme that guarantees an amount of pension benefit to be provided, usually as a function of one or more factors such as age, years of service or compensation. A defined contribution plan is a pension scheme under which the Santander UK group pays fixed contributions as they fall due into a separate entity (a fund). The pension paid to the member at retirement is based on the amount in the separate fund for each member. The Santander UK group has no legal or constructive obligations to pay further contributions into the fund to 'top up' benefits to a certain guaranteed level. Pension costs are charged to the 'Administration expenses', within the line item 'Operating expenses before impairment losses, provisions and charges' with the net interest on the defined benefit asset or liability included within 'Net interest income' in the income statement.

#### a) Defined benefit schemes

The asset or liability recognised in respect of defined benefit pension schemes is the present value of the defined benefit obligation at the balance sheet date, less the fair value of plan assets. The defined benefit obligation is calculated annually by independent actuaries using the projected unit credit method. The assets of the schemes are measured at their fair values at the balance sheet date. Full actuarial valuations of the Santander UK group's principal defined benefit schemes are carried out on a triennial basis. Each scheme's Trustee is responsible for the actuarial valuations and in doing so considers or relies in part on a report of a third party expert.

The present value of the defined benefit obligation is estimated by projecting forward the growth in current accrued pension benefits to reflect inflation and salary growth to the date of pension payment, then discounted to present value using an interest rate applicable to high-quality AA rated corporate bonds of the same currency and which have terms to maturity closest to the terms of the scheme liabilities, adjusted where necessary to match those terms. In determining the value of scheme liabilities, demographic and financial assumptions are made by management about mortality, inflation, discount rates, pension increases and earnings growth, based on past experience. Financial assumptions are based on market conditions at the balance sheet date and can generally be derived objectively.

Demographic assumptions require a greater degree of estimation and judgement to be applied to externally derived data. Any surplus or deficit of scheme assets over liabilities is recognised in the balance sheet as an asset (surplus) or liability (deficit). An asset is only recognised to the extent that the surplus can be recovered through reduced contributions in the future or through refunds from the scheme. The income statement includes the net interest income/expense on the net defined benefit liability/asset, current service cost and any past service cost and gain or loss on settlement. Remeasurement of defined benefit pension schemes, including return on scheme assets (excludes amounts included in net interest), actuarial gains and losses arising from changes in financial assumptions and changes in actuarial assumptions and the effect of the changes to the asset ceiling (if applicable) are recognised in other comprehensive income.

Remeasurement recognised in other comprehensive income will not be reclassified to the income statement. Past-service costs are recognised as an expense in the income statement at the earlier of when the scheme amendment or curtailment occurs and when the related restructuring costs or termination benefits are recognised. Curtailments include the impact of significant reductions in the number of employees covered by a scheme, or amendments to the terms of the scheme so that a significant element of future service will no longer qualify for benefits or will qualify only for reduced benefits. Curtailment gains and losses on businesses that meet the definition of discontinued operations are included in profit or loss for the year from discontinued operations. Gains and losses on settlements are recognised when the settlement occurs.

#### b) Defined contribution plans

For defined contribution plans, the Santander UK group pays contributions to publicly or privately administered pension insurance plans on a mandatory, contractual or voluntary basis. Once the contributions have been paid, the Santander UK group has no further payment obligation. The regular contributions constitute net periodic costs for the year in which they are due and are included in staff costs which are presented in Administration expenses in the income statement.

#### c) Post-retirement medical benefit plans

Post-retirement medical benefit liabilities are determined using the Projected Unit Credit Method, with actuarial valuations updated at each year-end. The expected benefit costs are accrued over the period of employment using an accounting methodology similar to that for the defined benefit pension scheme.

### Share-based payments

The Santander UK group engages in cash-settled and equity-settled share-based payment transactions in respect of services received from certain of its employees. Shares of the Santander UK group's parent, Banco Santander SA are purchased in the open market by the Santander UK group (for the Employee Sharesave scheme) or are purchased by Banco Santander SA or another Banco Santander company (for awards granted under the Long-Term Incentive Plan and the Deferred Shares Bonus Plan) to satisfy share options as they vest.

Options granted under the Employee Sharesave scheme are accounted for as cash-settled share-based payment transactions. Awards granted under the Long-Term Incentive Plan and Deferred Shares Bonus Plan are accounted for as equity-settled share-based payment transactions.

The fair value of the services received is measured by reference to the fair value of the shares or share options initially on the date of the grant for both the cash and equity settled share-based payments and then subsequently at each reporting date for the cash settled share-based payments. The cost of the employee services received in respect of the shares or share options granted is recognised in the income statement within administration expenses, over the period that the services are received, which is the vesting period.

A liability equal to the portion of the goods or services received is recognised at the current fair value determined at each balance sheet date for cash-settled share-based payments. A liability equal to the amount to be reimbursed to Banco Santander SA is recognised at the current fair value determined at the grant date for equity-settled share-based payments.

The fair value of the options granted under the Employee Sharesave scheme is determined using an option pricing model, which takes into account the exercise price of the option, the current share price, the risk free interest rate, the expected volatility of the Banco Santander SA share price over the life of the option and the dividend growth rate. The fair value of the awards granted for the Long-Term Incentive Plan was determined at the grant date using an option pricing model, which takes into account the share price at grant date, the risk free interest rate, the expected volatility of the Banco Santander SA share price over the life of the award and the dividend growth rate. Vesting conditions included in the terms of the grant are not taken into account in estimating fair value, except for those that include terms related to market conditions. Non-market vesting conditions are taken into account by adjusting the number of shares or share options included in the measurement of the cost of employee service so that ultimately, the amount recognised in the income statement reflects the number of vested shares or share options.

Where an award has been modified, as a minimum, the expense of the original award continues to be recognised as if it had not been modified. Where the effect of a modification is to increase the fair value of an award or increase the number of equity instruments, the incremental fair value of the award or incremental fair value of the modification of the award is recognised in addition to the expense of the original grant, measured at the date of modification, over the modified vesting period.

A cancellation that occurs during the vesting period is treated as an acceleration of vesting, and recognised immediately for the amount that would otherwise have been recognised for services over the vesting period.

### Goodwill and other intangible assets

Goodwill represents the excess of the cost of an acquisition, as well as the fair value of any interest previously held, over the fair value of the Santander UK group's share of the identifiable net assets of the acquired subsidiary, associate, or business at the date of acquisition. Goodwill on the acquisition of subsidiaries and businesses is included in intangible assets. Goodwill on acquisitions of associates is included as part of investment in associates. Goodwill is tested for impairment at each balance sheet date, or more frequently when events or changes in circumstances dictate, and carried at cost less accumulated impairment losses. Gains and losses on the disposal of an entity or business include the carrying amount of goodwill relating to the entity or business sold.

Other intangible assets are recognised if they arise from contracted or other legal rights or if they are capable of being separated or divided from the Santander UK group and sold, transferred, licensed, rented or exchanged. The value of such intangible assets is amortised on a straight-line basis over the useful economic life of the assets in question, which ranges from three to seven years. Other intangible assets are reviewed annually for impairment indicators and tested for impairment where indicators are present.

Software development costs are capitalised when they are direct costs associated with identifiable and unique software products that are expected to provide future economic benefits and the cost of these products can be measured reliably. These costs include payroll, the costs of materials and services and directly attributable overheads. Internally developed software meeting these criteria and externally purchased software are classified in intangible assets on the balance sheet and amortised on a straight-line basis over their useful life of three to seven years, unless the software is an integral part of the related computer hardware, in which case it is treated as property, plant and equipment as described below. Capitalisation of costs ceases when the software is capable of operating as intended. Costs associated with maintaining software programmes are expensed as incurred.

### Property, plant and equipment

Property, plant and equipment include owner-occupied properties (including leasehold properties), office fixtures and equipment and computer software. Property, plant and equipment are carried at cost less accumulated depreciation and accumulated impairment losses. A review for indications of impairment is carried out at each reporting date. Gains and losses on disposal are determined by reference to the carrying amount and are reported in net trading and other income. Repairs and renewals are charged to the income statement when the expenditure is incurred. Internally developed software meeting the criteria set out in 'Goodwill and other intangible assets' above and externally purchased software are classified in property, plant and equipment on the balance sheet where the software is an integral part of the related computer hardware (e.g. operating system of a computer).

Classes of property, plant and equipment are depreciated on a straight-line basis over their useful life, as follows:

Owner-occupied properties	Not exceeding 50 years
Office fixtures and equipment	3 to 15 years
Computer software	3 to 7 years

Depreciation is not charged on freehold land and assets under construction.

## Financial assets and liabilities

Financial assets and liabilities are initially recognised when the Santander UK group becomes a party to the contractual terms of the instrument. The Santander UK group determines the classification of its financial assets and liabilities at initial recognition. Financial assets are classified as financial assets at fair value through profit or loss, loans and receivables, available-for-sale financial assets and held-to-maturity investments. Financial assets that are classified at fair value through profit or loss, which have not been designated as such or are not accounted for as derivatives, or assets classified as available-for-sale, may subsequently in rare circumstances, be reclassified from the fair value through profit or loss category to the loans and receivables, available-for-sale or held-to-maturity categories. In order to meet the criteria for reclassification, the asset must no longer be held for the purpose of selling or repurchasing in the near-term and must also meet the definition of the category into which it is to be reclassified had it not been required to classify it at fair value through profit or loss at initial recognition. The reclassified value is the fair value of the asset at the date of reclassification. The Santander UK group has not utilised this option and therefore has not reclassified any assets from the fair value through profit or loss category that were classified as such at initial recognition. Financial liabilities are classified as fair value through profit or loss if they are either held for trading or otherwise designated at fair value through profit or loss on initial recognition.

Financial assets are derecognised when the rights to receive cash flows have expired or the Santander UK group has transferred its contractual right to receive the cash flows from the assets and either: (1) substantially all the risks and rewards of ownership have been transferred; or (2) the Santander UK group has neither retained nor transferred substantially all of the risks and rewards, but has transferred control. Financial liabilities are derecognised when extinguished, cancelled or expired.

A regular way purchase is a purchase of a financial asset under a contract whose terms require delivery of the asset within the timeframe established generally by regulation or convention in the market place concerned. Regular way purchases of financial assets classified as loans and receivables, issues of equity or financial liabilities measured at amortised cost are recognised on settlement date; all other regular way purchases and issues are recognised on trade date.

### a) Financial assets and liabilities at fair value through profit or loss

Financial assets and financial liabilities are classified as fair value through profit or loss if they are either held for trading or otherwise designated at fair value through profit or loss on initial recognition.

Financial assets and financial liabilities are classified as held for trading if they are derivatives or if they are acquired or incurred principally for the purpose of selling or repurchasing in the near-term, or form part of a portfolio of financial instruments that are managed together and for which there is evidence of short-term profit taking.

In certain circumstances financial assets and financial liabilities other than those that are held for trading are designated at fair value through profit or loss where this results in more relevant information because it significantly reduces a measurement inconsistency that would otherwise arise from measuring assets or liabilities or recognising the gains or losses on them on a different basis, where the assets or liabilities are managed and their performance evaluated on a fair value basis, or where a financial asset or financial liability contains one or more embedded derivatives which are not closely related to the host contract.

Financial assets and financial liabilities classified as fair value through profit or loss are initially recognised at fair value and transaction costs are taken directly to the income statement. Gains and losses arising from changes in fair value are included directly in the income statement.

Derivative financial instruments, trading assets and liabilities and financial assets and liabilities designated at fair value are classified as fair value through profit or loss.

### b) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments, that are not quoted in an active market and which are not classified as available-for-sale or fair value through profit or loss. They arise when the Santander UK group provides money or services directly to a customer with no intention of trading the loan. Loans and receivables are initially recognised at fair value including direct and incremental transaction costs. They are subsequently valued at amortised cost, using the effective interest method. Loans and receivables consist of loans and advances to banks, loans and advances to customers, and loans and receivables securities.

### c) Available-for-sale financial assets

Available-for-sale financial assets are non-derivative financial assets that are designated as available-for-sale and are not categorised into any of the other categories described. They are initially recognised at fair value including direct and incremental transaction costs. They are subsequently held at fair value. Gains and losses arising from changes in fair value of available-for-sale securities are recognised in other comprehensive income until sale or until determined to be impaired when the cumulative gain or loss or impairment losses are transferred to the income statement. Where the financial asset is interest-bearing, interest is determined using the effective interest method.

Income on investments in equity shares, debt instruments and other similar interests is recognised in the income statement as and when dividends are declared and interest is accrued. Impairment losses and foreign exchange translation differences on monetary items are recognised in the income statement.

#### d) Held-to-maturity investments

Held-to-maturity investments are non-derivative financial assets with fixed or determinable payments and fixed maturities that the Santander UK group's management has the positive intention and ability to hold to maturity other than:

- Those that the Santander UK group designates upon initial recognition as at fair value through profit or loss;
- Those that the Santander UK group designates as available-for-sale; and
- Those that meet the definition of loans and receivables.

These are initially recognised at fair value including direct and incremental transaction costs and measured subsequently at amortised cost, using the effective interest method, less any provision for impairment.

A sale or reclassification of a more than insignificant amount of held-to-maturity investments would result in the reclassification of all held-to-maturity investments to available-for-sale financial assets.

#### e) Borrowings

Borrowings (which include deposits by banks, deposits by customers, debt securities in issue and subordinated liabilities) are recognised initially at fair value, being their issue proceeds (fair value of consideration received) net of transaction costs incurred. Borrowings are subsequently stated at amortised cost or fair value through profit or loss dependent on designation at initial recognition. Savings accounts and time deposits are interest-bearing.

Preference shares which carry a contractual obligation to transfer economic benefits are classified as financial liabilities and are presented in subordinated liabilities. The coupon on these preference shares is recognised in the income statement as interest expense on an amortised cost basis using the effective interest method.

#### f) Other financial liabilities

All other financial liabilities are initially recognised at fair value net of transaction costs incurred. They are subsequently stated at amortised cost, using the effective interest method.

Contracts involving the receipt of cash on which customers receive an index-linked return are accounted for as equity index-linked deposits. The principal products are Capital Guaranteed/Protected Products which give the customers a limited participation in the upside growth of an equity index. In the event the index falls in price, a cash principal element is guaranteed/protected. The equity index-linked deposits contain embedded derivatives. These embedded derivatives, in combination with the principal cash deposit element, are designed to replicate the investment performance profile tailored to the return agreed in the contracts with customers. The cash principal element is accounted for as deposits by customers at amortised cost. The embedded derivatives are separated from the host instrument and are separately accounted for as derivative financial instruments.

#### g) Sale and repurchase agreements (including stock borrowing and lending)

Securities sold subject to a commitment to repurchase them at a predetermined price (repos) under which substantially all the risks and rewards of ownership are retained by the Santander UK group remain on the balance sheet and a liability is recorded in respect of the consideration received. Securities purchased under commitments to resell (reverse repos) are not recognised on the balance sheet and the consideration paid is recorded as an asset. The difference between the sale and repurchase price is treated as trading income in the income statement, except where the repo is not treated as part of the trading book, in which case the difference is recorded in interest income or expense.

Securities lending and borrowing transactions are generally secured, with collateral taking the form of securities or cash advanced or received. Securities lent or borrowed are not reflected on the balance sheet. Collateral in the form of cash received or advanced is recorded as a deposit or a loan. Collateral in the form of securities is not recognised.

#### h) Day One profit adjustments

The fair value of a financial instrument on initial recognition is generally its transaction price (that is, the fair value of the consideration given or received). However, sometimes the fair value will be based on other observable current market transactions in the same instrument, without modification or repackaging, or on a valuation technique whose variables include only data from observable markets, such as interest rate yield curves, option volatilities and currency rates. When such evidence exists, the Santander UK group recognises a trading gain or loss at inception (Day One gain or loss), being the difference between the transaction price and the fair value. When significant unobservable parameters are used, the entire Day One gain or loss is deferred and is recognised in the income statement over the life of the transaction until the transaction matures, is closed out, the valuation inputs become observable or the Santander UK group enters into an offsetting transaction.

#### Derivative financial instruments

Derivative financial instruments (derivatives) are contracts or agreements whose value is derived from one or more underlying indices or asset values inherent in the contract or agreement, which require no or little initial net investment and are settled at a future date. Transactions are undertaken in interest rate, cross currency, equity, residential property and other index-related swaps, forwards, caps, floors, swaptions, as well as credit default and total return swaps, equity index contracts and exchange traded interest rate futures, and equity index options.

Derivatives are held for trading or for risk management purposes. Derivatives are classified as held for trading unless they are designated as being in a hedge relationship. The Santander UK group chooses to designate certain derivatives as in a hedging relationship if they meet specific criteria, as further described within 'hedge accounting' below.

Derivatives are recognised initially (on the date on which a derivative contract is entered into), and are subsequently remeasured, at their fair value. Fair values of exchange-traded derivatives are obtained from quoted market prices. Fair values of over-the-counter derivatives are obtained using valuation techniques, including discounted cash flow and option pricing models.



Derivatives may be embedded in other financial instruments, such as the conversion option in a convertible bond. Embedded derivatives are treated as separate derivatives when their economic characteristics and risks are not closely related to those of the host contract; the terms of the embedded derivative would meet the definition of a stand-alone derivative if they were contained in a separate contract; and the combined contract is not held for trading or designated at fair value. These embedded derivatives are measured at fair value with changes in fair value recognised in the income statement.

Contracts containing embedded derivatives are not subsequently reassessed for separation unless either there has been a change in the terms of the contract which significantly modifies the cash flows (in which case the contract is reassessed at the time of modification) or the contract has been reclassified (in which case the contract is reassessed at the time of reclassification).

All derivatives are carried as assets when their fair value is positive and as liabilities when their fair value is negative, except where netting is permitted. The method of recognising fair value gains and losses depends on whether derivatives are held for trading or are designated as hedging instruments and, if the latter, the nature of the risks being hedged. All gains and losses from changes in the fair value of derivatives held for trading are recognised in the income statement, and included within net trading and other income.

### Offsetting financial assets and liabilities

Financial assets and liabilities including derivatives are offset and the net amount reported in the balance sheet when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis, or realise the asset and settle the liability simultaneously. The Santander UK group is party to a number of arrangements, including master netting arrangements under industry standard agreements which facilitate netting of transactions in jurisdictions where netting agreements are recognised and have legal force. The netting arrangements do not generally result in an offset of balance sheet assets and liabilities for accounting purposes, as transactions are usually settled on a gross basis.

### Hedge accounting

The Santander UK group applies hedge accounting to represent, to the maximum possible extent permitted under accounting standards, the economic effects of its risk management strategies. Derivatives are used to hedge exposures to interest rates, exchange rates and certain indices such as retail price indices.

At the time a financial instrument is designated as a hedge (i.e. at the inception of the hedge), the Santander UK group formally documents the relationship between the hedging instrument(s) and hedged item(s), its risk management objective and strategy for undertaking the hedge. The documentation includes the identification of each hedging instrument and respective hedged item, the nature of the risk being hedged (including the benchmark interest rate being hedged in a hedge of interest rate risk) and how the hedging instrument's effectiveness in offsetting the exposure to changes in the hedged item's fair value attributable to the hedged risk is to be assessed. Accordingly, the Santander UK group formally assesses, both at the inception of the hedge and on an ongoing basis, whether the hedging derivatives have been and will be highly effective in offsetting changes in the fair value attributable to the hedged risk during the period that the hedge is designated. A hedge is normally regarded as highly effective if, at inception and throughout its life, the Santander UK group can expect, and actual results indicate, that changes in the fair value or cash flow of the hedged items are effectively offset by changes in the fair value or cash flow of the hedging instrument. If at any point it is concluded that it is no longer highly effective in achieving its documented objective, hedge accounting is discontinued.

Where derivatives are held for risk management purposes, and when transactions meet the required criteria for documentation and hedge effectiveness, the derivatives may be designated as either: (i) hedges of the change in fair value of recognised assets or liabilities or firm commitments (fair value hedges); (ii) hedges of the variability in highly probable future cash flows attributable to a recognised asset or liability, or a forecast transaction (cash flow hedges); or (iii) a hedge of a net investment in a foreign operation (net investment hedges). The Santander UK group applies fair value hedge accounting and cash flow hedge accounting but not hedging of a net investment in a foreign operation.

#### a) Fair value hedge accounting

Changes in the fair value of derivatives that are designated and qualify as fair value hedges are recorded in the income statement, together with the changes in the fair value of the hedged asset or liability that are attributable to the hedged risk. Where the hedged item is measured at amortised cost, the fair value changes due to the hedged risk adjust the carrying amount of the hedged asset or liability. Changes in the fair value of portfolio hedged items are presented separately in the consolidated balance sheet in macro hedge of interest rate risk and recognised in the income statement within net trading and other income. If the hedge no longer meets the criteria for hedge accounting, changes in the fair value of the hedged item attributable to the hedged risk are no longer recognised in the income statement. For fair value hedges of interest rate risk, the cumulative adjustment that has been made to the carrying amount of the hedged item is amortised to the income statement using the effective interest method over the period to maturity. For portfolio hedged items, the cumulative adjustment is amortised to the income statement using the straight line method over the period to maturity.

#### b) Cash flow hedge accounting

The effective portion of changes in the fair value of qualifying cash flow hedges is recognised in other comprehensive income in the cash flow hedging reserve. The gain or loss relating to the ineffective portion is recognised immediately in the income statement. Amounts accumulated in equity are reclassified to the income statement in the periods in which the hedged item affects profit or loss. When a hedging instrument expires or is sold, or when a hedge no longer meets the criteria for hedge accounting, any cumulative gain or loss existing in equity at that time remains in equity and is recognised in the income statement when the forecast transaction is ultimately recognised in the income statement. When a forecast transaction is no longer expected to occur, the cumulative gain or loss that was reported in equity is immediately transferred to the income statement.

The Santander UK group is exposed to cash flow interest rate risk on its floating rate assets and foreign currency risk on its fixed rate debt issuances denominated in foreign currency. Cash flow hedging is used to hedge the variability in cash flows arising from both these risks.

### Securitisation transactions

The Santander UK group has entered into certain arrangements where undertakings have issued mortgage-backed and other asset-backed securities or have entered into funding arrangements with lenders in order to finance specific loans and advances to customers. As the Santander UK group has retained substantially all the risks and rewards of the underlying assets, such financial instruments continue to be recognised on the balance sheet, and a liability recognised for the proceeds of the funding transaction.

## Impairment of financial assets

At each balance sheet date the Santander UK group assesses whether there is objective evidence that a financial asset or group of financial assets is impaired. A financial asset or a group of financial assets is impaired and impairment losses are incurred only if there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (a 'loss event') and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated. In the case of equity investments classified as available-for-sale, a significant or prolonged decline in the fair value of the security below its cost is considered an indicator that the assets are impaired.

### Assets carried at amortised cost

For loans and advances, loans and receivables securities and held-to-maturity investments, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate. The carrying amount of the asset is reduced and the amount of the loss is recognised in profit or loss. If a loan or held-to-maturity investment has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate determined under the contract.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised (such as an improvement in the debtor's credit rating), the reversal of the previously recognised impairment loss is recognised in profit or loss.

More detailed policies for certain portfolios measured at amortised cost are described below.

#### a) Loans and advances

Impairment loss allowances for loans and advances, less amounts released and recoveries of amounts written off are charged to the line item 'Impairment losses on loans and advances' in the income statement. The impairment loss allowances are deducted from the 'Loans and advances to banks', 'Loans and advances to customers' and 'Loans and receivables securities' line items on the balance sheet.

#### i) Retail assets

Retail customers are assessed either individually or collectively for impairment. Potential indicators of loss events which may be evidence of impairment for retail borrowers may include:

- Missed payments of capital or interest
- The borrower notifying the Santander UK group of current or likely financial distress
- Request from a borrower to change contractual terms as a result of the borrower's financial difficulty (i.e. forbearance)
- Arrears on other accounts held by the borrower.

#### Individual assessment

For individually assessed assets, the Santander UK group measures the amount of the loss as the difference between the carrying amount of the asset and the present value of the estimated future cash flows from the asset discounted at the asset's original effective interest rate.

#### Collective assessment

In making a collective assessment for impairment, financial assets are grouped together according to their credit risk characteristics. These can include grouping by product, loan-to-value, brand, geography, type of customer and previous insolvency events. For each such portfolio or sub-segment of the portfolio, future cash flows are estimated through the use of historical loss experience. The historical loss experience is adjusted to include the effects of changes in current economic, behavioural and other conditions that cannot be successfully depicted solely from historical experience. The loss is discounted at the effective interest rate, except where portfolios meet the criteria for short-term receivables. The unwind of the discount over time is reported through interest and other similar income within the income statement, with an increase to the impairment loss allowances on the balance sheet. Loans for which evidence of potential loss have been specifically identified are group together for the purpose of calculating an allowance for observed losses. Loans for which no evidence of loss has been specifically identified on an individual basis are grouped together according to their credit risk characteristics for the purpose of calculating an allowance for incurred but not observed (IBNO) losses. Such losses will only be individually identified in the future.

#### *Observed impaired loss allowance*

An impairment loss allowance for observed losses is established for all non-performing loans where it is increasingly probable that some of the capital or interest will not be repaid or recovered through enforcement of any applicable security. The allowance for observed losses is determined on a collective (or portfolio) basis for groups of loans with similar credit risk characteristics. The length of time before a loan is regarded as non-performing is typically when the customer fails to make payments when contractually due for three months or longer, although there can be additional qualifying criteria depending upon the product. For additional information on the definition of non-performing loans (NPLs), see 'Credit risk management – risk measurement and control' in the Risk review.

For mortgages and other secured advances, the allowance for observed losses is calculated as the product of the account outstanding balance (exposure) at the reporting date, the estimated proportion that will be repossessed (the loss propensity) and the percentage of exposure which will result in a loss (the loss ratio). The loss propensities for the observed segment (i.e. where the loan is classified as non-performing) represents the percentage that will ultimately be written off, or repossessed for secured advances. Loss propensities are based on recent historical experience, typically covering a period of no more than the most recent twelve months in the year under review. The loss ratio is based on actual cases which have been repossessed and sold using the most recent twelve month average data, segmented by LTV, and is then discounted using the effective interest rate.

For unsecured advances, such as unsecured personal loans, credit cards and overdrafts, the allowance for observed losses is calculated as the product of the number of accounts in the portfolio, the estimated proportion of accounts that will be written off, the estimated proportion of such cases that will result in a loss (the loss factor) and the average loss incurred (the loss per case). The loss per case is based on actual cases using the most recent six month average data of losses that have been incurred, and is then discounted using the effective interest rate.

Based on historical experience, the gross loss ratio or gross loss per case is realised in cash several months after the customer first defaults, during which time interest and fees and charges continue to accrue on the account. The future fees and charges included in the gross loss ratio or gross loss per case are removed and the balance discounted so as to calculate the present value of the loss ratio or loss per case. The discounted loss ratio or loss per case for accounts where a payment has already been missed is higher than for accounts that are up to date because the discounting effect is lower reflecting the fact that the process to recover the funds is further advanced.

#### *IBNO impairment loss allowances*

An allowance for IBNO losses is established for loans which are either:

- Performing and no evidence of loss has been specifically identified on an individual basis but because the loans that are not yet past due are known from past experience to have deteriorated since the initial decision to lend was made (for example, where a borrower has not yet missed a payment but is experiencing financial difficulties at the reporting date, e.g. due to a loss of employment, divorce or bereavement), or
- In arrears and not classified as non-performing.

The impairment loss calculation resembles the one explained above for the observed segment except that for the IBNO segment:

- Where the account is currently up to date, the loss propensity represents the percentage of such cases that are expected to miss a payment in the appropriate emergence period and which will ultimately be written off
- Where the account is delinquent, the loss propensity represents the percentage of such cases that will ultimately be written off.

#### *Emergence period*

This is the period which the Santander UK group's statistical analysis shows to be the period in which losses that had been incurred but have not been separately identified at the balance sheet date, become evident as the loans turn into past due. The emergence period is taken into consideration when determining the loss propensities for performing IBNO segment. Based on the Santander UK group's statistical analysis, the emergence period is six months for unsecured lending and twelve months for secured lending. The longer emergence period for secured lending reflects the fact that a customer is more likely to default on unsecured debt before defaulting on secured lending. The factors considered in determining the length of the emergence period for unsecured lending are recent changes in customers' debit/credit payment profiles and credit scores. The factors considered for secured lending are the frequency and duration of exceptions from adherence to the contractual payment schedule.

## ii) Corporate assets

Impairment losses are assessed individually for corporate assets that are individually significant and collectively for corporate assets that are not individually significant.

### Individual assessment

At each balance sheet date, the Santander UK group conducts impairment reviews to assess whether there is objective evidence of impairment for individually significant corporate assets. A specific observed impairment is established for all individually significant loans that have experienced a loss event such as where:

- An asset has a payment default which has been outstanding for three months or more
- Non-payment defaults have occurred but where it has become evident that a forbearance exercise will be undertaken due to the inability of the borrower to meet its current contractual repayment schedule
- It is becoming probable that the borrower will enter bankruptcy or other financial reorganisation
- The borrower has a winding up notice issued or insolvency event
- The borrower has had event(s) occur which are likely to adversely impact upon their ability to meet their financial obligations (e.g. where a customer loses a key client or contract)
- The borrower has regularly and persistently missed/delayed payments but where the account has been maintained below three months past due
- The customer loan is due to mature within six months and where the prospects of achieving a refinancing are considered low.

In such situations the asset is transferred to the Commercial Banking Restructuring & Recoveries team. As part of their impairment reviews, an assessment is undertaken of the expected future cash flows (including, where appropriate, cash flows through enforcement of any applicable security held) in relation to the relevant asset, discounted at the loan's original effective interest rate. The result is compared to the current carrying value of the asset. Any shortfall evidenced as a result of such a review will be assessed and recorded as an observed specific impairment loss allowance.

### Collective assessment

#### *Observed impairment loss allowances*

A collective impairment loss allowance is established for loans which are not individually significant and have suffered a loss event. These non-individually significant loans are grouped together according to their credit risk characteristics and the allowance for observed losses is determined on a collective basis by applying loss rates (i.e. estimated loss given default) derived from analysis of historical loss data of observed losses.

#### *IBNO impairment loss allowances*

Loans for which no evidence of loss has been specifically identified on an individual basis are grouped together according to their credit risk characteristics for the purpose of calculating an IBNO allowance for incurred inherent losses. Such losses will only be individually identified in the future. As soon as information becomes available which identifies incurred losses on individual loans within the group, those loans are removed from the group and assessed on an individual basis for impairment or included in the observed collective assessment above depending on their individual significance.

The allowance for IBNO losses is determined on a portfolio basis using the following factors:

- Historical loss experience in portfolios of similar credit risk characteristics (for example, by product)
- The estimated period between an impairment event occurring and the loss being identified and evidenced by the establishment of an observed loss allowance against the individual loan (known as the emergence period, as discussed below)
- Management's judgement as to whether current economic and credit conditions are such that the actual level of incurred inherent losses at the balance sheet date is likely to be greater or less than that suggested by historical experience.

#### *Emergence period*

This is the period in which losses that had been incurred but have not been separately identified become evident. The emergence period spans between six to twelve months according to the corporate portfolio being assessed and is estimated having regard to historic experience and loan characteristics across the portfolio. The factors considered in determining the length of the emergence period include the frequency of the management information received or any change in account utilisation behaviour.

### **iii) Assets subject to forbearance**

To support Retail and Corporate customers that encounter actual or apparent financial difficulties, the Santander UK group may grant a concession, whether temporary or permanent, to amend contractual amounts or timings where a customer's financial distress indicates a potential that satisfactory repayment may not be made within the original terms and conditions of the contract. These arrangements are known as forbearance. There are different risk characteristics associated with loans that are subject to forbearance as compared to loans that are not. A range of forbearance arrangements may be entered into by the Santander UK group, reflecting the different risk characteristics of such loans. The Santander UK group's forbearance programmes are described in the credit risk section in the Risk review.

#### **Retail assets**

##### *Mortgages*

The main types of forbearance offered are capitalisation or a term extension, subject to customer negotiation and vetting. These accounts are reported in arrears until the arrears are capitalised, at which point the accounts will be transferred to the 'performing' category. However, accounts which were classified as 'non-performing' at the point forbearance is agreed continue to be reported as 'non-performing' until the payments received post forbearance equate to the amount of arrears outstanding at the point of forbearance. The impairment provision on these accounts is based on the delinquency cycle in which the account was classified when it entered forbearance, unless the account's status has further deteriorated since then, in which case the impairment provision will be based on the current status.

The impairment loss allowances on these accounts are calculated in the same manner as on any other account, using the Santander UK group's collective assessment methodology. In making a collective assessment for impairment, accounts are grouped according to their credit risk characteristics. For each category of loans, accounts are individually assigned a loss propensity based on a defined behavioural scorecard which reflects any history of forbearance. The loss propensity applied in the collective assessment calculation is higher for forborne accounts than for other performing loans reflecting the higher risk of default attached to these accounts.

##### *Unsecured personal loans (UPLs)*

The main type of forbearance offered is reduced repayment arrangements. Where accounts undergoing forbearance are in arrears, these continue to be reported in the delinquency cycle, until all arrears are capitalised or paid up, at which point the accounts will be transferred to the 'performing' category. The impairment provision on these accounts is based on the delinquency cycle in which the account was classified when it entered forbearance, unless the account's status has further deteriorated since then, in which case the impairment provision will be based on the current status. Where the accounts reside in the 'performing' category as a result of forbearance, the impairment allowance requirements are based on default probability that take account of the higher inherent risk in the forborne asset relative to other performing assets.

##### *Other unsecured (credit cards and overdrafts)*

The main type of forbearance offered is reduced repayment arrangements. Reduced payment arrangements are treated for impairment purposes in the same way as UPLs above.

#### **Corporate assets**

For corporate borrowers, the main types of forbearance offered are term extensions or interest-only concessions and in limited circumstances, other forms of forbearance options (including debt-for-equity swaps), subject to customer negotiation and vetting. If such accounts were classified in the 'non-performing' loan category prior to the forbearance, they continue to be classified as non-performing until evidence of compliance with the new terms is demonstrated (typically over a period of at least three months) before being reclassified as 'substandard'. If the account was categorised as performing at the time the revised arrangements were agreed, the case is reclassified to 'substandard' upon completion of the forbearance agreement.

Once a substandard asset has demonstrated continued compliance with the new terms and the risk profile is deemed to have improved it may be reclassified as a 'performing asset'. Until then, impairment loss allowances for such loans are assessed individually, taking into account the value of collateral held as confirmed by third party professional valuations and the available cash flow to service debt over the period of the forbearance. These impairment loss allowances are assessed and reviewed regularly. In the case of a debt for equity conversion, the converted debt is written off against the existing impairment loss allowance at the point forbearance is granted.

### **iv) Reversals of impairment**

If in a subsequent period, the amount of an impairment loss reduces and the reduction can be related objectively to an event occurring after the impairment was recognised, the excess is written back by reducing the impairment loss allowance accordingly. The write-back is recognised in the income statement.

#### v) Write-off

For secured loans, a write-off is only made when all collection procedures have been exhausted and the security has been sold or from claiming on any mortgage indemnity guarantee or other insurance. In the corporate portfolio, there may be occasions where a write-off occurs for other reasons, for example, following a consensual restructure or refinancing of the debt or where the debt is sold for strategic reasons into the secondary market at a value lower than the face value of the debt.

There is no threshold based on past due status beyond which all secured loans are written off as there can be significant variations in the time needed to enforce possession and sale of the security, especially due to the different legal frameworks that apply in different regions of the UK. For unsecured loans, a write-off is only made when all internal avenues of collecting the debt have been exhausted and the debt is passed over to external collection agencies. A past due threshold is applied to unsecured debt where accounts that are 180 days past due are written off unless there is a dispute awaiting resolution. Contact is made with customers with the aim to achieve a realistic and sustainable repayment arrangement. Litigation and/or enforcement of security is usually carried out only when the steps described above have been undertaken without success.

All write-offs are on a case-by-case basis, taking account of the exposure at the date of write-off, after accounting for the value from any collateral or insurance held against the loan. The exception to this is in cases where fraud has occurred, where the exposure is written off once full investigations have been completed and the probability of recovery is minimal. The time span between discovery and write-off will be short and may not result in an impairment loss allowance being raised. The write-off policy is regularly reviewed. Write-offs are charged against previously established impairment loss allowances.

#### vi) Recoveries

Recoveries of impairment losses are not included in the impairment loss allowance, but are taken to income and offset against impairment losses. Recoveries of impairment losses are classified in the income statement as 'Impairment losses on loans and advances'.

### b) Loans and receivables securities and held-to-maturity investments

Loans and receivables securities and held-to-maturity investments are assessed individually for impairment. An impairment loss is incurred if there is objective evidence that a loss event has occurred since initial recognition of the assets that has an impact on the estimated future cash flows of the asset. Potential indicators of loss events include significant financial distress of the issuer and default or delinquency in interest and principal payments (breach of contractual terms).

Loans and receivables securities and held-to-maturity investments are monitored for potential impairment through a detailed expected cash flow analysis, where appropriate, taking into account the structure and underlying assets of each individual security. Once specific events give rise to a reasonable expectation that future anticipated cash flows may not be received, the asset originating these doubtful cash flows will be deemed to be impaired with the impairment loss being measured as the difference between the expected future cash flows discounted at the original effective interest rate and the carrying value of the asset.

### c) Assets classified as available-for-sale

The Santander UK group assesses at each balance sheet date whether there is objective evidence that an available-for-sale financial asset is impaired. In addition to the criteria for loans and advances and loans and receivables securities set out above, the assessment involves reviewing the financial circumstances (including creditworthiness) and future prospects of the issuer, assessing the future cash flows expected to be realised and, in the case of equity shares, considering whether there has been a significant or prolonged decline in the fair value of the security below its cost. The cumulative loss is measured as the difference between the acquisition cost and the current fair value, less any impairment loss previously reported in the income statement and is removed from other comprehensive income and recognised in the income statement. For impaired debt instruments, further impairment losses are recognised where there has been a further negative impact on expected future cash flows.

If, in a subsequent period, the fair value of a debt instrument classified as available-for-sale increases and the increase is due to an event occurring after the impairment loss was recognised in the income statement (with objective evidence to support this), the impairment loss is reversed through the income statement. If, in a subsequent period, the fair value of an equity instrument classified as available-for-sale increases, all such increases in the fair value are treated as a revaluation, and are recognised in other comprehensive income. Impairment losses recognised on equity instruments are not reversed through the income statement.

#### Impairment of non-financial assets

At each balance sheet date, or more frequently when events or changes in circumstances dictate, property plant and equipment (including operating lease assets) and intangible assets (including goodwill) are assessed for indicators of impairment. If indications are present, these assets are subject to an impairment review.

The impairment review comprises a comparison of the carrying amount of the asset or cash generating unit with its recoverable amount: the higher of the asset's or cash-generating unit's fair value less costs to sell and its value in use. The cash-generating unit represents the lowest level at which non-financial assets including goodwill is monitored for internal management purposes and is not larger than an operating segment.

The fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Value in use is calculated by discounting management's expected future cash flows obtainable as a result of the asset's continued use, including those resulting from its ultimate disposal, at a market based discount rate on a pre-tax basis. The recoverable amounts of goodwill have been based on value in use calculations.

The carrying values of property, plant and equipment, goodwill and other intangible assets are written down by the amount of any impairment and the loss is recognised in the income statement in the period in which it occurs. A previously recognised impairment loss relating to property, plant and equipment may be reversed in part or in full when a change in circumstances leads to a change in the estimates used to determine the property, plant and equipment's recoverable amount. The carrying amount of the property, plant and equipment will only be increased up to the amount that would have been had the original impairment not been recognised. Impairment losses on goodwill are not reversed. For conducting goodwill impairment reviews, cash generating units are the lowest level at which management monitors the return on investment on assets.

## Leases

### a) The Santander UK group as lessor

Operating lease assets are recorded at cost and depreciated over the life of the asset after taking into account anticipated residual values. Operating lease rental income and depreciation is recognised on a straight-line basis over the life of the asset. Amounts due from lessees under finance leases and hire purchase contracts are recorded as receivables at the amount of the Santander UK group's net investment in the leases. Finance lease income is allocated to accounting periods so as to reflect a constant periodic rate of return on the Santander UK group's net investment outstanding in respect of the leases and hire purchase contracts.

### b) The Santander UK group as lessee

The Santander UK group enters into operating leases for the rental of equipment or real estate. Payments made under such leases are charged to the income statement on a straight-line basis over the period of the lease. When an operating lease is terminated before the lease period has expired, any payment to be made to the lessor by way of penalty is recognised as an expense in the period in which termination takes place. If the lease agreement transfers the risk and rewards of the asset, the lease is recorded as a finance lease and the related asset is capitalised. At inception, the asset is recorded at the lower of the present value of the minimum lease payments or fair value and depreciated over the lower of the estimated useful life and the life of the lease. The corresponding rental obligations are recorded as borrowings. The aggregate benefit of incentives, if any, is recognised as a reduction of rental expense over the lease term on a straight-line basis.

## Income taxes, including deferred taxes

The tax expense represents the sum of the income tax currently payable and deferred income tax.

Income tax payable on profits, based on the applicable tax law in each jurisdiction, is recognised as an expense in the period in which profits arise. Taxable profit differs from net profit as reported in the income statement because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are never taxable or deductible. The liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the balance sheet date. Current taxes associated with the repurchase of equity instruments are reported directly in equity.

A current tax liability for the current or prior period is measured at the amount expected to be paid to the tax authorities. Where the amount of the final tax liability is uncertain or where a position is challenged by a taxation authority, the liability recognised is the most likely outcome. Where a most likely outcome cannot be determined, a weighted average basis is applied.

Deferred income tax is the tax expected to be payable or recoverable on income tax losses available to carry forward and on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the Consolidated Financial Statements and is accounted for using the balance sheet liability method. Deferred tax liabilities are generally recognised for all taxable temporary differences and deferred tax assets are recognised to the extent that it is probable that taxable profits will be available against which the assets may be utilised as they reverse. Such deferred tax liabilities are not recognised if the temporary difference arises from the initial recognition of goodwill. Deferred tax assets and liabilities are not recognised from the initial recognition of other assets (other than in a business combination) and liabilities in a transaction that affects neither the taxable profit nor the accounting profit.

Deferred tax is calculated at the tax rates that are expected to apply in the period when the liability is settled or the asset is realised based on rates enacted or substantively enacted at the balance sheet date. Deferred tax is charged or credited in the income statement, except when it relates to items recognised in other comprehensive income or directly in equity, in which case the deferred tax is also recognised in other comprehensive income or directly in equity. Deferred tax liabilities are recognised for taxable temporary differences arising on investments in subsidiaries except where the Santander UK group is able to control reversal of the temporary difference and it is probable that it will not reverse in the foreseeable future. The Santander UK group reviews the carrying amount of deferred tax assets at each balance sheet date and reduces it to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax relating to actuarial gains and losses on defined benefits is recognised in other comprehensive income. Deferred tax relating to fair value re-measurements of available-for-sale investments and cash flow hedging instruments is charged or credited directly to other comprehensive income and is subsequently recognised in the income statement when the deferred fair value gain or loss is recognised in the income statement.

Deferred and current tax assets and liabilities are only offset when they arise in the same tax reporting group and where there is both the legal right and the intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

## Cash and cash equivalents

For the purposes of the cash flow statement, cash and cash equivalents comprise balances with less than three months maturity from the date of acquisition, including cash and non-restricted balances with central banks, treasury bills and other eligible bills, loans and advances to banks and short-term investments in securities.

Balances with central banks represent amounts held at the Bank of England and the US Federal Reserve as part of the Santander UK group's liquidity management activities. In addition, it includes certain minimum cash balances held for regulatory purposes required to be maintained with the Bank of England.

## Provisions

Provisions are recognised for present obligations arising as consequences of past events where it is more likely than not that a transfer of economic benefits will be necessary to settle the obligation, and it can be reliably estimated.

Conduct provisions are made for the estimated cost of making redress payments with respect to the past sales of products, based on conclusions regarding the number of claims that will be received, including the number of those that will be upheld, the estimated average settlement per case and other related costs. Provision is made for the anticipated cost of restructuring, including redundancy costs, when an obligation exists. An obligation exists when the Santander UK group has a detailed formal plan for restructuring a business, has raised valid expectations in those affected by the restructuring, and has started to implement the plan or announce its main features.

When a leasehold property ceases to be used in the business, provision is made where the unavoidable costs of the future obligations relating to the lease are expected to exceed anticipated rental income. The net costs are discounted using market rates of interest to reflect the long-term nature of the cash flows.

Provision is made for irrevocable loan commitments, other than those classified as held for trading, within impairment loss allowances if it is probable that the facility will be drawn and the resulting loan will be recognised at a value less than the cash advanced.

Contingent liabilities are possible obligations whose existence will be confirmed only by certain future events or present obligations where the transfer of economic benefit is uncertain or cannot be reliably measured. Contingent liabilities are not recognised but are disclosed unless they are remote.

## Financial guarantee contracts

Financial guarantee contracts are contracts that require the issuer to make specified payments to reimburse the holder for a loss it incurs because a specified debtor fails to make payments when due in accordance with the terms of a debt instrument. The Santander UK group accounts for guarantees that meet the definition of a financial guarantee contract at fair value on initial recognition. In subsequent periods, these guarantees are measured at the higher of the initial fair value less cumulative amortisation and the amount that would be recognised as a provision in accordance with IAS 37.

## Share capital

### a) Share issue costs

Incremental external costs directly attributable to the issue of new shares are deducted from equity net of related income taxes.

### b) Dividends

Dividends on ordinary shares are recognised in equity in the period in which the right to receive payment is established.

## CRITICAL ACCOUNTING POLICIES AND AREAS OF SIGNIFICANT MANAGEMENT JUDGEMENT

The preparation of the Consolidated Financial Statements requires management to make estimates and judgements that affect the reported amount of assets and liabilities at the date of the Consolidated Financial Statements and the reported amount of income and expenses during the reporting period. Management evaluates its estimates and judgements on an ongoing basis. Management bases its estimates and judgements on historical experience and on various other factors that are believed to be reasonable under the circumstances. Actual results may differ from these estimates under different assumptions or conditions.

The following accounting estimates and judgements are considered important to the portrayal of the Santander UK group's financial results and financial condition because: (i) they are highly susceptible to change from period to period as assumptions are made to calculate the estimates, and (ii) any significant difference between the estimated amounts and actual amounts could have a material impact on the Santander UK group's future financial results and financial condition.

In calculating each estimate, a range of outcomes was calculated based principally on management's conclusions regarding the input assumptions relative to historic experience. The actual estimates were based on what management concluded to be the most probable assumptions within the range of reasonably possible assumptions.

### a) Impairment loss allowances for loans and advances to customers

The Santander UK group estimates impairment losses for loans and advances to customers, loans and receivables securities, and loans and advances to banks as described in the accounting policy 'Impairment of financial assets'. Management's assumptions about impairment losses are based on past performance, past customer behaviour, the credit quality of recent underwritten business and general economic conditions, which are not necessarily an indication of future losses.

At 31 December 2016, impairment allowances held against loans and advances to customers totalled £989m (2015: £1,157m, 2014: £1,439m). The net impairment loss (i.e. after recoveries) for loans and advances to customers recognised in 2016 was £67m (2015: £66m, 2014: £258m). In calculating impairment loss allowances, a range of outcomes was calculated, either for each individual loan or by portfolio taking account of the uncertainty relating to economic conditions. For retail lending, the range was based on different management assumptions as to loss propensity and loss ratio relative to historic experience. For corporate lending, the range reflects different realisation assumptions in respect of collateral held.

If management had used different assumptions, a larger or smaller impairment loss allowance would have resulted that could have had a material impact on the Santander UK group's reported profit before tax. Specifically, if management's conclusions were different, but within the range of what management deemed to be reasonably possible, the impairment loss for loans and advances could have decreased by £193m (2015: £221m, 2014: £471m), with a consequential increase in profit before tax, or increased by £223m (2015: £167m, 2014: £212m), with a consequential decrease in profit before tax.

### b) Provision for conduct remediation

The provision charge for conduct remediation relating to past activities and products sold recognised in 2016 was a charge of £146m (2015: charge of £500m, 2014: charge of £140m) before tax. The balance sheet provision amounted to £493m (2015: £637m, 2014: £291m). Detailed disclosures on the provision for conduct remediation can be found in Note 33.

The provision represents management's best estimate of the anticipated costs of related customer contact and/or redress, including related costs. It requires significant judgement by management in determining appropriate assumptions, which include the level of complaints expected to be received, of those, the number that will be upheld and redressed, as well as the redress costs for each of the different populations of customers identified. Based on these factors, management determines its best estimate of the anticipated costs of redress and expected operating costs.

In the case of conduct risk, projects where significant progress has been made in terms of customer communications sent, complaints received and redress paid, the assumptions are based on the actual data observed to date along with any expected developments. For projects which are still at an early stage, the assumptions are based on the outcomes of previous similar customer contact exercises conducted and quality control checks.

Had management used different assumptions, a larger or smaller provision charge would have resulted that could have had a material impact on the Santander UK group's reported profit before tax. Detailed disclosures on the assumptions used, including sensitivities, can be found in Note 33.

### c) Pensions

The Santander UK group operates a number of defined benefit pension schemes as described in Note 34 and estimates their position as described in the accounting policy 'Pensions and other post retirement benefits'.

The defined benefit pension schemes which were in a net asset position had a surplus of £398m (2015: surplus of £556m) and the defined benefit pension schemes which were in a net liability position had a deficit of £262m (2015: deficit of £110m).

Accounting for defined benefit pension schemes requires management to make assumptions principally about the discount rate adopted, but also about mortality, price inflation, pension increases, life expectancy and earnings growth. Management's assumptions are based on past experience and current economic trends, which are not necessarily an indication of future experience.

During the year, management enhanced the approach in setting the discount rate. This change, which is discussed in Note 34, now better reflects management's estimate of long-dated credit risk implied in bond yields appropriate for the cash flow liabilities of the scheme. The methodology to derive general price inflation was also moved to a scheme cash flow derived inflation to bring consistency with the discount rate.

Detailed disclosures on the current year service cost and deficit/surplus, including sensitivities and the date of the last formal actuarial valuations of the assets and liabilities of the schemes can also be found in Note 34.



## 2. SEGMENTS

The principal activity of the Santander UK group is financial services. The Santander UK group's business is managed and reported on the basis of the following segments:

- Retail Banking
- Commercial Banking
- Global Corporate Banking
- Corporate Centre.

In the fourth quarter of 2016, certain customers were transferred between our Retail Banking and Commercial Banking business segments, in line with how we now manage our customers. Small business customers with turnover up to £6.5m per annum (previously up to £250,000) are now served as business banking customers in Retail Banking. The balances transferred from Commercial Banking to Retail Banking were £2.2bn in customer loans and £3.2bn in customer deposits at 31 December 2016 (2015: £2.3bn and £3.0bn, respectively). Medium and large business customers with annual turnover between £6.5m and £500m will continue to be served by Commercial Banking and those with annual turnover above £500m by Global Corporate Banking. The segmental analyses for Retail Banking and Commercial Banking have been adjusted to reflect these changes for prior years.

The Santander UK group's segments are strategic business units that offer different products and services. They are managed separately because each business requires different technology and marketing strategies. The Santander UK group has four segments:

- **Retail Banking** offers a wide range of products and financial services to individuals and small businesses through a network of branches and ATMs, as well as through telephony, digital and intermediary channels. Retail Banking also serves business customers with an annual turnover of up to £6.5m via business banking as well as Santander Consumer Finance, predominantly a vehicle finance business. Its main products are residential mortgage loans, savings and current accounts, credit cards and personal loans as well as insurance policies.
- **Commercial Banking** offers a wide range of products and financial services to customers through a network of regional CBCs and through telephony and digital channels. The management of our customers is organised across two relationship teams - the Regional Corporate Bank (RCB) that covers trading businesses with annual turnover from £6.5m to £500m and Specialist Sector Groups (SSG) that cover real estate, housing finance, education, healthcare, and hotels. Commercial Banking products and services include loans, bank accounts, deposits, treasury services, invoice discounting, cash transmission, trade finance and asset finance.
- **Global Corporate Banking** services corporate clients with a turnover of £500m and above per annum and financial institutions, as well as supporting the rest of Santander UK's business segments. Global Corporate Banking clients require specially tailored solutions and value-added services due to their size, complexity and sophistication. We provide these clients with products to manage currency fluctuations, protect against interest rate risk, and arrange capital markets finance and specialist trade finance solutions.
- **Corporate Centre** predominantly consists of the non-core corporate and treasury legacy portfolios. Corporate Centre is also responsible for managing capital and funding, balance sheet composition and structure and strategic liquidity risk. The non-core corporate and treasury legacy portfolios include aviation, shipping, infrastructure, commercial mortgages, Social Housing loans and structured credit assets, all of which are being run-down and/or managed for value.

The segmental information below is presented in a manner consistent with the internal reporting provided to the committee which is responsible for allocating resources and assessing performance of the operating segments and has been identified as the chief operating decision maker. The segmental information is prepared on a statutory basis of accounting.

Transactions between the business segments are on normal commercial terms and conditions. The accounting policies of the segments are the same as those described in the summary of significant accounting policies. Internal charges and internal UK transfer pricing adjustments have been reflected in the performance of each segment. Revenue sharing agreements are used to allocate external customer revenues to a business segment on a reasonable basis. Funds are ordinarily reallocated between segments, resulting in funding cost transfers disclosed in operating income. Interest charged for these funds is based on the Santander UK group's cost of wholesale funding.

Interest income and interest expense have not been reported separately. The majority of the revenues from the segments presented below are interest income in nature and net interest income is relied on primarily to assess the performance of the segment and to make decisions regarding allocation of segmental resources.

### Geographical information

Geographical analysis of total operating income:	2016 £m	2015 £m	2014 £m
United Kingdom	4,803	4,561	4,437
Other	(8)	12	33
	4,795	4,573	4,470
Geographical analysis of total assets other than financial instruments, current and deferred tax assets, post-employment benefit assets and other assets (excluding prepayments):	2016 £m	2015 £m	
United Kingdom	4,008	3,963	
	4,008	3,963	

### Revenue by products and services

Details of revenue by product or service are disclosed in Notes 3 to 5.

## Results by segment

	Retail Banking £m	Commercial Banking £m	Global Corporate Banking £m	Corporate Centre £m	Total £m
<b>2016</b>					
Net interest income/(expense)	3,153	405	81	(57)	3,582
Non-interest income	580	84	320	229	1,213
<b>Total operating income</b>	<b>3,733</b>	<b>489</b>	<b>401</b>	<b>172</b>	<b>4,795</b>
Operating expenses before impairment losses, provisions and charges	(1,800)	(215)	(280)	(122)	(2,417)
Impairment (losses)/releases on loans and advances	(20)	(29)	(21)	3	(67)
Provisions for other liabilities and charges	(338)	(26)	(12)	(21)	(397)
<b>Total operating impairment losses, provisions and charges</b>	<b>(358)</b>	<b>(55)</b>	<b>(33)</b>	<b>(18)</b>	<b>(464)</b>
<b>Profit before tax</b>	<b>1,575</b>	<b>219</b>	<b>88</b>	<b>32</b>	<b>1,914</b>
Revenue from external customers	4,369	644	466	(684)	4,795
Inter-segment revenue	(636)	(155)	(65)	856	-
<b>Total operating income</b>	<b>3,733</b>	<b>489</b>	<b>401</b>	<b>172</b>	<b>4,795</b>
Customer loans	168,638	19,381	5,659	6,478	200,156
<b>Total assets<sup>(1)</sup></b>	<b>175,731</b>	<b>19,381</b>	<b>39,777</b>	<b>68,252</b>	<b>303,141</b>
Customer deposits	148,063	17,203	4,054	3,031	172,351
<b>Total liabilities</b>	<b>149,793</b>	<b>17,203</b>	<b>36,506</b>	<b>83,555</b>	<b>287,057</b>
Average number of staff <sup>(2)</sup>	17,506	1,435	916	6	19,863
<b>2015</b>					
Net interest income	3,077	368	72	58	3,575
Non-interest income	536	94	307	61	998
<b>Total operating income</b>	<b>3,613</b>	<b>462</b>	<b>379</b>	<b>119</b>	<b>4,573</b>
Operating expenses before impairment losses, provisions and (charges)/releases	(1,898)	(217)	(287)	(1)	(2,403)
Impairment (losses)/releases on loans and advances	(90)	(25)	13	36	(66)
Provisions for other liabilities and (charges)/releases	(728)	(23)	(14)	3	(762)
<b>Total operating impairment losses, provisions and (charges)/releases</b>	<b>(818)</b>	<b>(48)</b>	<b>(1)</b>	<b>39</b>	<b>(828)</b>
<b>Profit before tax</b>	<b>897</b>	<b>197</b>	<b>91</b>	<b>157</b>	<b>1,342</b>
Revenue from external customers	4,529	626	437	(1,019)	4,573
Inter-segment revenue	(916)	(164)	(58)	1,138	-
<b>Total operating income</b>	<b>3,613</b>	<b>462</b>	<b>379</b>	<b>119</b>	<b>4,573</b>
Customer loans	167,093	18,680	5,470	7,391	198,634
<b>Total assets<sup>(1)</sup></b>	<b>174,110</b>	<b>18,680</b>	<b>36,593</b>	<b>52,026</b>	<b>281,409</b>
Customer deposits	140,358	15,076	3,013	3,808	162,255
<b>Total liabilities</b>	<b>143,157</b>	<b>15,076</b>	<b>32,290</b>	<b>75,224</b>	<b>265,747</b>
Average number of staff <sup>(2)</sup>	18,133	1,367	898	7	20,405
<b>2014</b>					
Net interest income	3,041	279	75	39	3,434
Non-interest income	569	80	300	87	1,036
<b>Total operating income</b>	<b>3,610</b>	<b>359</b>	<b>375</b>	<b>126</b>	<b>4,470</b>
Operating expenses before impairment losses, provisions and charges	(1,850)	(200)	(260)	(87)	(2,397)
Impairment (losses)/releases on loans and advances	(203)	(76)	4	17	(258)
Provisions for other liabilities and charges	(398)	(9)	(9)	-	(416)
<b>Total operating impairment losses, provisions and (charges)/releases</b>	<b>(601)</b>	<b>(85)</b>	<b>(5)</b>	<b>17</b>	<b>(674)</b>
<b>Profit before tax</b>	<b>1,159</b>	<b>74</b>	<b>110</b>	<b>56</b>	<b>1,399</b>
Revenue from external customers	4,630	527	432	(1,119)	4,470
Inter-segment revenue	(1,020)	(168)	(57)	1,245	-
<b>Total operating income</b>	<b>3,610</b>	<b>359</b>	<b>375</b>	<b>126</b>	<b>4,470</b>
Customer loans	161,005	16,147	5,224	8,276	190,652
<b>Total assets<sup>(1)</sup></b>	<b>165,920</b>	<b>16,147</b>	<b>38,301</b>	<b>55,609</b>	<b>275,977</b>
Customer deposits	132,946	11,965	2,325	5,174	152,410
<b>Total liabilities</b>	<b>135,903</b>	<b>11,965</b>	<b>36,359</b>	<b>77,557</b>	<b>261,784</b>
Average number of staff <sup>(2)</sup>	18,270	1,261	724	8	20,263

(1) Includes customer loans, net of impairment loss allowances.

(2) Full-time equivalents.

### 3. NET INTEREST INCOME

	2016	2015	Group 2014
	£m	£m	£m
<b>Interest and similar income:</b>			
Loans and advances to banks	127	115	141
Loans and advances to customers	6,198	6,491	6,548
Other interest-earning financial assets	142	89	108
<b>Total interest and similar income</b>	<b>6,467</b>	<b>6,695</b>	<b>6,797</b>
<b>Interest expense and similar charges:</b>			
Deposits by banks	(56)	(63)	(81)
Deposits by customers	(1,809)	(1,974)	(2,072)
Debt securities in issue	(853)	(931)	(1,032)
Subordinated liabilities	(143)	(138)	(151)
Other interest-bearing financial liabilities	(24)	(14)	(27)
<b>Total interest expense and similar charges</b>	<b>(2,885)</b>	<b>(3,120)</b>	<b>(3,363)</b>
<b>Net interest income</b>	<b>3,582</b>	<b>3,575</b>	<b>3,434</b>

Interest and similar income includes £79m (2015: £81m, 2014: £103m) on impaired loans.

### 4. NET FEE AND COMMISSION INCOME

	2016	2015	Group 2014
	£m	£m	£m
<b>Fee and commission income:</b>			
Retail and corporate products	1,123	1,043	1,021
Insurance products	65	72	74
<b>Total fee and commission income</b>	<b>1,188</b>	<b>1,115</b>	<b>1,095</b>
<b>Fee and commission expense:</b>			
Retail and corporate products	(408)	(392)	(349)
Other	(10)	(8)	(7)
<b>Total fee and commission expense</b>	<b>(418)</b>	<b>(400)</b>	<b>(356)</b>
<b>Net fee and commission income</b>	<b>770</b>	<b>715</b>	<b>739</b>

### 5. NET TRADING AND OTHER INCOME

	2016	2015	Group 2014
	£m	£m	£m
Net trading and funding of other items by the trading book	75	252	310
Net income from operating lease assets	35	46	42
Net gains on assets designated at fair value through profit or loss	253	33	267
Net gains/(losses) on liabilities designated at fair value through profit or loss	28	(65)	(123)
Net (losses)/gains on derivatives managed with assets/liabilities held at fair value through profit or loss	(135)	26	(203)
Hedge ineffectiveness	28	(20)	(12)
Net profit on sale of available-for-sale assets	115	-	-
Other	44	11	16
	<b>443</b>	<b>283</b>	<b>297</b>

'Net trading and funding of other items by the trading book' includes fair value losses of £50m (2015: £5m, 2014: £22m) on embedded derivatives bifurcated from certain equity index-linked deposits, as described in the derivatives accounting policy in Note 1. The embedded derivatives are economically hedged internally with the equity derivatives trading desk. These transactions are managed as part of the overall positions of the equity derivatives trading desk, the results of which are also included in this line item, and amounted to gains of £51m (2015: £7m, 2014: £24m). As a result, the net fair value movements recognised on the equity index-linked deposits and the related economic hedges were net gains of £1m (2015: £2m, 2014: £2m).

On 2 November 2015, Visa Europe Limited agreed to sell 100% of its share capital to Visa Inc. The deal closed on 21 June 2016. As a member and shareholder of Visa Europe Limited, Santander UK received upfront consideration made up of cash and convertible preferred stock. Additional deferred cash consideration is also payable following the third anniversary of closing. The gain on sale amounted to £119m sterling equivalent and is included in 'Net profit on sale of available-for-sale assets'.

In May 2016, as part of a liability management exercise, certain debt instruments were purchased pursuant to a tender offer. This had no significant impact on the income statement. In June 2015, as part of a capital management exercise, Santander UK plc purchased certain of its debt instruments pursuant to a tender offer. This had no significant impact on the income statement.

Exchange rate differences recognised in the Consolidated Income Statement on items not at fair value through profit or loss were £4,051m expense (2015: £477m income, 2014: £486m income) and are presented in the line 'Net trading and funding of other items by the trading book.' These are principally offset by related releases from the cash flow hedge reserve of £4,076m income (2015: £305m expense, 2014: £427m expense) as set out in the Consolidated Statement of Comprehensive Income, which are also presented in 'net trading and funding of other items by the trading book'. Exchange rate differences on items measured at fair value through profit or loss are included in the line items relating to changes in fair value.

## 6. OPERATING EXPENSES BEFORE IMPAIRMENT LOSSES, PROVISIONS AND CHARGES

	2016	2015	Group 2014
	£m	£m	£m
<b>Staff costs:</b>			
Wages and salaries	731	726	689
Performance-related payments	157	163	169
Social security costs	94	92	90
Pensions costs: - defined contribution plans	52	50	52
- defined benefit plans	26	29	(204)
Other share-based payments	3	(5)	6
Other personnel costs	62	63	58
	<b>1,125</b>	<b>1,118</b>	<b>860</b>
<b>Other administration expenses:</b>			
Information technology expenses	322	351	430
Property, plant and equipment expenses	173	176	189
Other	475	463	436
	<b>970</b>	<b>990</b>	<b>1,055</b>
<b>Depreciation, amortisation and impairment:</b>			
Depreciation and impairment of property, plant and equipment	201	254	221
Amortisation and impairment of intangible assets	121	41	261
	<b>322</b>	<b>295</b>	<b>482</b>
	<b>2,417</b>	<b>2,403</b>	<b>2,397</b>

### Staff costs

'Performance-related payments' include bonuses paid in the form of cash and share awards granted under the Long-Term Incentive Plan, as described in Note 40. Included in this are the Santander UK group's equity-settled share-based payments, none of which related to option-based schemes. These are disclosed in the table below as 'Shares award'.

Performance-related payments above include amounts related to deferred performance awards as follows:

	Costs recognised in 2016			Costs expected to be recognised in 2017 or later		
	Arising from awards in current year	Arising from awards in prior year	Total	Arising from awards in current year	Arising from awards in prior year	Total
	£m	£m	£m	£m	£m	£m
Cash	4	11	15	12	6	18
Shares	3	10	13	7	7	14
	<b>7</b>	<b>21</b>	<b>28</b>	<b>19</b>	<b>13</b>	<b>32</b>

The following table shows the amount of bonus awarded to employees for the performance year 2016. In the case of deferred cash and share awards, the final amount paid to an employee is influenced by forfeiture provisions and any performance conditions to which these awards are subject. The deferred share award amount is based on the fair value of these awards at the date of grant.

	Expenses charged in the year		Expenses deferred to future periods		Total	
	2016	2015	2016	2015	2016	2015
	£m	£m	£m	£m	£m	£m
Cash award - not deferred	118	126	-	-	118	126
- deferred	15	16	18	15	33	31
Shares award - not deferred	11	9	-	-	11	9
- deferred	13	12	14	17	27	29
<b>Total discretionary bonus</b>	<b>157</b>	<b>163</b>	<b>32</b>	<b>32</b>	<b>189</b>	<b>195</b>

'Pension costs: defined benefit plans'- In 2014, a net gain of £218m arose as a result of scheme changes that limit future defined benefit pension entitlements and provide for the longer term sustainability of our staff pension arrangement, as set out in Note 34.

'Other share-based payments' consist of options granted under the Employee Sharesave scheme, as described in Note 40, which comprise the Santander UK group's cash-settled share-based payments.

### Depreciation, amortisation and impairment

In 2016, an impairment charge of £45m was recognised that primarily related to a multi-entity banking platform developed for our non-ring-fenced bank under the original Banking Reform structure. There was no impairment in 2015. In 2014, an impairment charge of £206m was recognised in respect of software write-offs. The write-offs were for the decommissioning of redundant systems following the implementation of our new digital platform and the completion of our product simplification programme.

## 7. AUDIT AND OTHER SERVICES

The fees for audit and other services payable to the Company's auditor are analysed as follows:

	2016 £m	2015 £m	Group 2014 £m
<b>Audit fees:</b>			
Fees payable to the Company's auditor <sup>(1)</sup> and its associates for the audit of the Santander UK group's annual accounts	4.9	3.8	3.6
Fees payable to the Company's auditor <sup>(1)</sup> and its associates for other services to the Santander UK group: - The audit of the Santander UK group's subsidiaries	1.1	1.8	1.8
<b>Total audit fees<sup>(2)</sup></b>	<b>6.0</b>	<b>5.6</b>	<b>5.4</b>
<b>Non-audit fees:</b>			
Audit-related services	1.3	3.2	2.5
Other taxation advisory services	0.1	0.2	0.3
Other services	1.9	1.7	1.2
<b>Total non-audit fees</b>	<b>3.3</b>	<b>5.1</b>	<b>4.0</b>

(1) PricewaterhouseCoopers LLP became the Santander UK group's principal auditor in 2016. Deloitte LLP was the principal auditor during 2015 and 2014. Excluded from 2016 fees are amounts of £0.2m payable to Deloitte LLP in relation to the 2015 statutory audit.

(2) Fees amounting to £1.1m included as total audit fees in the current year were attributed to audit-related services in the prior year.

Audit fees payable for the statutory audit of Santander UK Group Holdings plc were £0.3m (2015: £0.2m, 2014: £0.1m).

Audit-related services relate to services performed in connection with the statutory and regulatory filings of the Company and its associates. Of this category £0.6m (2015: £1.4m, 2014: £1.3m) accords with the definition of 'Audit fees' per US Securities and Exchange Commission (SEC) guidance. The remaining £0.7m (2015: £1.8m, 2014: £1.2m) accords with the definition of 'Audit-related fees' per that guidance and relates to services performed in connection with securitization, debt issuance and related work and reporting to prudential and conduct regulators which is in accordance with the definition 'Audit-related fees' per SEC guidance. Taxation compliance services accord with the SEC definition of 'Tax fees' and relate to compliance services performed in respect of US Tax returns and other similar tax compliance services. Other services accord with the SEC definition of 'All other fees' and include services performed in respect of the Global Corporate Banking remediation programme. 2015 included services in respect of Santander UK's preparation for MiFIDII and IFRS9 Implementation. 2014 included services in relation to the ECB's asset quality review.

A framework for ensuring auditor's independence has been adopted which defines unacceptable non-audit assignments, pre-approval of acceptable non-audit assignments and procedures for approval of acceptable non-audit assignments and services by the Santander UK plc Board Audit Committee and services provided by the Santander UK group's external auditor. No services were provided pursuant to contingent fee arrangements.

## 8. IMPAIRMENT LOSSES AND PROVISIONS

	2016 £m	2015 £m	Group 2014 £m
Impairment losses on loans and advances:			
- Loans and advances to customers (Note 15)	132	156	369
Recoveries of loans and advances, net of collection costs (Note 15)	(65)	(90)	(111)
	67	66	258
Provisions for other liabilities and charges (Note 33)	397	762	416
<b>Total impairment losses and provisions charged to the income statement</b>	<b>464</b>	<b>828</b>	<b>674</b>

There were no impairment losses on loans and advances to banks, loans and receivables securities, available-for-sale securities and held-to-maturity investments.

## 9. TAXATION

	2016 £m	2015 £m	Group 2014 £m
<b>Current tax:</b>			
UK corporation tax on profit for the year	610	345	273
Adjustments in respect of prior years	(13)	(16)	(16)
<b>Total current tax</b>	<b>597</b>	<b>329</b>	<b>257</b>
<b>Deferred tax:</b>			
(Credit)/charge for the year	(11)	54	37
Adjustments in respect of prior years	11	(3)	(5)
<b>Total deferred tax</b>	<b>-</b>	<b>51</b>	<b>32</b>
<b>Tax on profit</b>	<b>597</b>	<b>380</b>	<b>289</b>

UK corporation tax is calculated at 20% (2015: 20.25%, 2014: 21.5%) of the estimated assessable profits for the year. The standard rate of UK corporation tax was 28% for banking entities and 20% for non-banking entities (2015: 20.25%). The standard rate of UK corporation tax was reduced from 21% to 20% with effect from 1 April 2015 and an 8% surcharge is applied to banking companies from 1 January 2016. Taxation for other jurisdictions is calculated at the rates prevailing in the relevant jurisdictions. The Finance (No.2) Act 2015, which was substantively enacted on 26 October 2015, introduced reductions in the corporation tax rate from 20% to 19% in 2017 and 18% by 2020.

The Finance Act 2016, introduced a further reduction in the corporation tax rate to 17% from 2020. As this further change was substantively enacted on 6 September 2016, the effects are included in the deferred tax balances at 31 December 2016.

The Santander UK group's effective tax rate for 2016, based on profit before tax, was 31.2% (2015: 28.3%, 2014: 20.7%). The tax on profit before tax differs from the theoretical amount that would arise using the basic corporation tax rate of the Company as follows:

	2016 £m	2015 £m	Group 2014 £m
<b>Profit before tax</b>	<b>1,914</b>	<b>1,342</b>	<b>1,399</b>
Tax calculated at a tax rate of 20% (2015: 20.25%, 2014: 21.5%)	383	272	301
Bank surcharge on profits	134	-	-
Non-deductible preference dividends paid	8	6	7
Non-deductible UK Bank Levy	30	20	16
Non-deductible conduct remediation	39	90	-
Other non-equalised items	8	7	(6)
Effect of non-UK profits and losses	(1)	(1)	(1)
Utilisation of capital losses for which credit was not previously recognised	-	(4)	(3)
Effect of change in tax rate on deferred tax provision	(2)	9	(4)
Adjustment to prior year provisions	(2)	(19)	(21)
<b>Tax charge</b>	<b>597</b>	<b>380</b>	<b>289</b>

The increase in effective tax rate from 2015 to 2016 was largely due to the introduction of the 8% surcharge for banking companies, in part offset by lower levels of non-deductible conduct remediation in 2016. It is anticipated that the Santander UK group's effective tax rate in future periods will continue to be impacted by the 8% surcharge, the level of any non-deductible conduct remediation, changes to the cost of the Bank Levy and reductions in the statutory rate as noted above.

### Current tax assets and liabilities

Movements in current tax assets and liabilities during the year were as follows:

	2016 £m	Group 2015 £m
Assets	51	-
Liabilities	(1)	(69)
<b>At 1 January</b>	<b>50</b>	<b>(69)</b>
Income statement	(597)	(329)
Other comprehensive income	(49)	10
Corporate income tax paid	507	419
Other movements	36	19
	(53)	50
<b>Assets</b>	<b>-</b>	<b>51</b>
<b>Liabilities</b>	<b>(53)</b>	<b>(1)</b>
<b>At 31 December</b>	<b>(53)</b>	<b>50</b>

The amount of corporation income tax paid differs from the tax charge for the period as a result of the timing of payments due to the tax authorities together with the effects of movements in temporary differences, adjustments to prior period current tax provisions and current tax recognised directly in other comprehensive income.

The Santander UK group proactively engages with HM Revenue & Customs to resolve tax matters relating to prior years. Provision for such matters are described in Note 1 to the Consolidated Financial Statements. It is not expected that there will be any material movement in such provisions within the next twelve months. The Santander UK group adopted the Code of Practice on Taxation for Banks in 2010. More detail on Santander UK's tax strategy can be found at [www.santander.co.uk](http://www.santander.co.uk).

Further information about deferred tax is presented in Note 24.

## 10. DIVIDENDS

### a) Ordinary share capital

Dividends on ordinary shares declared during the year were as follows:

	Group			Group		
	2016 Pence per Share	2015 Pence per share	2014 Pence per share	2016 £m	2015 £m	2014 £m
In respect of current year – first interim	4.49	4.45	2.10	317	314	237
– second interim	3.91	1.44	2.22	276	102	250
	8.40	5.89	4.32	593	416	487

### b) Other equity instruments

	Group		Group
	2016 £m	2015 £m	2014 £m
AT1 securities:			
- £750m Fixed Rate Reset Perpetual AT1 Capital Securities	55	30	-
- £300m Perpetual Capital Securities	23	25	-
- £500m Perpetual Capital Securities	33	49	-
	111	104	-

Further details of these securities can be found in Note 36.

### c) Non-controlling interests

	Group		Group
	2016 £m	2015 £m	2014 £m
Santander UK plc issued:			
- £300m fixed/floating rate non-cumulative callable preference shares	1	2	19
- £300m Step-up Callable Perpetual Reserve Capital Instruments	17	21	21
PSA Finance UK Limited	12	-	-
	30	23	40

Further details of these securities can be found in Note 37.

## 11. TRADING ASSETS

	Group	
	2016 £m	2015 £m
Loans and advances to banks - securities purchased under resale agreements	2,757	992
- other <sup>(1)</sup>	4,721	4,441
Loans and advances to customers - securities purchased under resale agreements	7,955	4,352
- other <sup>(1)</sup>	2,368	1,608
Debt securities	6,248	5,462
Equity securities	5,986	7,106
	30,035	23,961

(1) Total 'other' comprises short-term loans of £920m (2015: £665m) and cash collateral of £6,169m (2015: £5,384m).

Debt securities can be analysed by type of issuer as follows:

	Group	
	2016 £m	2015 £m
Issued by public bodies:		
- Government securities	5,350	4,494
Issued by other issuers:		
- Fixed and floating rate notes: - Government guaranteed	898	968
	6,248	5,462

Included in the above balances are amounts due from Banco Santander SA and other subsidiaries of Banco Santander SA outside the Santander UK group of £52m (2015: £126m) and £56m (2015: £91m) respectively.

A significant portion of the debt and equity securities are held in our eligible liquidity pool. They comprise mainly of government bonds and quoted stocks. Detailed disclosures can be found in 'Liquidity risk' section of the Risk review.

## 12. DERIVATIVE FINANCIAL INSTRUMENTS

### a) Use of derivatives

The Santander UK group transacts derivatives for four primary purposes:

- To manage the portfolio risks arising from customer business
- To manage and hedge the Santander UK group's own risks
- To create risk management solutions for customers
- To generate profits through sales activities.

Under IAS 39, all derivatives are classified as 'held for trading' (except for derivatives which are designated as effective hedging instruments in accordance with the detailed requirements of IAS 39) even if this is not the purpose of the transaction. The held for trading classification therefore includes two types of derivatives:

- Those used in sales activities and those providing risk solutions for customers
- Those used for own risk management purposes but, for various reasons, either the Santander UK group does not elect to claim hedge accounting for or they do not meet the qualifying criteria for hedge accounting. These consist of:
  - Non-qualifying hedging derivatives (economic hedges), whose terms match other on-balance sheet instruments but do not meet the technical criteria for hedge accounting, or which use natural offsets within other on-balance sheet instruments containing the same risk features as part of an integrated approach to risk management, and hence do not require the application of hedge accounting to achieve a reduction in income statement volatility
  - Derivatives managed in conjunction with financial instruments designated at fair value (the fair value option). The fair value option is described more fully in the Accounting Policy 'Financial assets' and Notes 13 and 29. The Santander UK group's business model is primarily structured to maximise use of the fair value option, rather than electing to apply hedge accounting, in order to reduce the administrative burden on the Santander UK group associated with complying with the detailed hedge accounting requirements of IAS 39
  - Derivatives that do not meet the qualifying criteria for hedge accounting, including ineffective hedging derivatives and any components of hedging derivatives that are excluded from assessing hedge effectiveness
  - Derivative contracts that represent the closing-out of existing positions through the use of matching deals.

The following table summarises the activities undertaken, the related risks associated with such activities and the types of derivatives used in managing such risks. These risks may also be managed using on-balance sheet instruments as part of an integrated approach to risk management.

Activity	Risk	Type of derivative
Management of the return on variable rate assets financed by shareholders' funds and net non-interest-bearing liabilities.	Reduced profitability due to falls in interest rates.	Receive fixed interest rate swaps.
Management of the basis between administered rate assets and liabilities and wholesale market rates.	Reduced profitability due to adverse changes in the basis spread.	Basis swaps.
Management of repricing profile of wholesale funding.	Reduced profitability due to adverse movement in wholesale interest rates when large volumes of wholesale funding are repriced.	Forward rate agreements.
Fixed rate lending and investments.	Sensitivity to increases in interest rates.	Pay fixed interest rate swaps.
Fixed rate retail and wholesale funding.	Sensitivity to falls in interest rates.	Receive fixed interest rate swaps.
Equity-linked retail funding.	Sensitivity to increases in equity market indices.	Receive equity swaps.
Management of other net interest income on retail activities.	Sensitivity of income to changes in interest rates.	Interest rate swaps.
Issuance of products with embedded equity options.	Sensitivity to changes in underlying index and index volatility causing option exercise.	Interest rate swaps combined with equity options.
Lending and investments.	Sensitivity to weakening credit quality.	Purchase credit default swaps and total return swaps.
Borrowing funds in foreign currencies.	Sensitivity to changes in foreign exchange rates.	Cross currency swaps.
Lending and issuance of products with embedded interest rate options.	Sensitivity to changes in underlying rate and rate volatility causing option exercise.	Interest rate swaps plus caps/floors.
Investment in, and issuance of, bonds with put/call features.	Sensitivity to changes in rates causing option exercise.	Interest rate swaps combined with swaptions <sup>(1)</sup> and other matched options.
Management of the cost of offering sharesave schemes to employees.	Reduced profitability due to increases in the Banco Santander SA share price.	Equity options and equity forwards.

(1) A swaption is an option on a swap that gives the holder the right but not the obligation to buy or sell a swap.

The Santander UK group's derivative activities do not give rise to significant open positions in portfolios of derivatives. Any residual position is managed to ensure that it remains within acceptable risk levels, with matching deals being utilised to achieve this where necessary. When entering into derivative transactions, the Santander UK group employs the same credit risk management procedures to assess and approve potential credit exposures that are used for traditional lending.



## b) Trading derivatives

Most of the Santander UK group's derivative transactions relate to sales activities and derivative contracts that represent the closing-out of existing positions through the use of matching deals. Sales activities include the structuring and marketing of derivative products to customers to enable them to take, transfer, modify or reduce current or expected risks. Limited positions may be traded actively or be held over a period of time to benefit from expected changes in exchange rates, interest rates, equity prices or other market parameters. Trading includes market-making, positioning and arbitrage activities. Market-making entails quoting bid and offer prices to other market participants for the purpose of generating revenues based on spread and volume; positioning means managing market risk positions in the expectation of benefiting from favourable movements in prices, rates or indices; arbitrage involves identifying and profiting from price differentials between markets and products.

Commercial Banking and Global Corporate Banking deal with customers who wish to enter into derivative contracts. Any market risk arising from such transactions is hedged by Global Corporate Banking. Global Corporate Banking is responsible for implementing Santander UK group derivative hedging with the external market together with its own trading activities. For trading activities, its objectives are to gain value by:

- Marketing derivatives to end users and hedging the resulting exposures efficiently
- The management of trading exposure reflected on the Santander UK group's balance sheet.

## c) Hedging derivatives

The Santander UK group uses derivatives (principally interest rate swaps and cross-currency swaps) for hedging purposes in the management of its own asset and liability portfolios, including fixed-rate lending, fixed-rate asset purchases, medium-term note issues, capital issues, and structural positions. This enables the Santander UK group to optimise the overall cost to it of accessing debt capital markets, and to mitigate the market risk which would otherwise arise from structural imbalances in the maturity and other profiles of its assets and liabilities. Such risks may also be managed using natural offsets within other on-balance sheet instruments as part of an integrated approach to risk management.

Derivative products which are combinations of more basic derivatives (such as swaps with embedded option features), or which have leverage features, may be used in circumstances where the underlying position being hedged contains the same risk features. In such cases, the derivative used will be structured to match the risks of the underlying asset or liability. Exposure to market risk on such contracts is therefore hedged.

The contract/notional amounts of derivatives in the tables below indicate the nominal value of transactions outstanding at the balance sheet date; they do not represent actual exposures.

	2016			Group 2015		
	Notional amount £m	Fair value		Notional amount £m	Fair value	
		Assets £m	Liabilities £m		Assets £m	Liabilities £m
<b>Derivatives held for trading</b>						
Exchange rate contracts:						
- Cross-currency swaps	125,850	2,700	5,040	124,025	3,907	4,364
- Foreign exchange swaps, options and forwards	39,671	964	982	37,879	358	572
	165,521	3,664	6,022	161,904	4,265	4,936
Interest rate contracts:						
- Interest rate swaps	719,603	11,928	12,260	579,985	10,828	10,584
- Caps, floors and swaptions	46,705	2,165	2,002	49,325	1,943	1,712
- Futures (exchange traded)	69,501	1	-	38,633	-	1
- Forward rate agreements	106,989	23	79	70,328	3	47
	942,798	14,117	14,341	738,271	12,774	12,344
Equity and credit contracts:						
- Equity index swaps and similar products	15,234	1,316	858	19,547	1,377	1,621
- Equity index options (exchange traded)	34	-	1	17,742	88	2
- Credit default swaps and similar products	57	5	1	56	5	2
	15,325	1,321	860	37,345	1,470	1,625
<b>Total derivatives held for trading</b>	<b>1,123,644</b>	<b>19,102</b>	<b>21,223</b>	<b>937,520</b>	<b>18,509</b>	<b>18,905</b>
<b>Derivatives held for hedging</b>						
<b>Derivatives designated as fair value hedges:</b>						
Exchange rate contracts:						
- Cross-currency swaps	3,819	751	-	3,213	78	113
Interest rate contracts:						
- Interest rate swaps	70,849	1,578	1,790	68,905	1,234	1,288
Equity derivative contracts:						
- Equity derivatives	74	4	-	-	-	-
	74,742	2,333	1,790	72,118	1,312	1,401
<b>Derivatives designated as cash flow hedges:</b>						
Exchange rate contracts:						
- Cross-currency swaps	23,786	3,907	8	22,727	989	1,146
Interest rate contracts:						
- Interest rate swaps	12,683	120	82	8,407	97	56
Equity derivative contracts:						
- Equity derivatives	24	9	-	21	4	-
	36,493	4,036	90	31,155	1,090	1,202
<b>Total derivatives held for hedging</b>	<b>111,235</b>	<b>6,369</b>	<b>1,880</b>	<b>103,273</b>	<b>2,402</b>	<b>2,603</b>
<b>Total derivatives</b>	<b>1,234,879</b>	<b>25,471</b>	<b>23,103</b>	<b>1,040,793</b>	<b>20,911</b>	<b>21,508</b>

Included in the above balances are amounts due from Banco Santander SA and other subsidiaries of Banco Santander SA outside the Santander UK group of £2,091m (2015: £1,320m) and £272m (2015: 458m), respectively, and amounts due to Banco Santander SA and other subsidiaries of Banco Santander SA outside the Santander UK group of £1,850m (2015: £1,502m) and £272m (2015: £427m), respectively. The net exposures after collateral to the ultimate parent undertaking and fellow subsidiaries at 31 December 2016 amounted to £nil (2015: £nil) and £3m (2015: £nil) respectively, with collateral held exceeding the net position.

Derivative assets and liabilities are reported on a gross basis on the balance sheet unless there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis, or to realise the assets and settle the liabilities simultaneously. Further information about offsetting is presented in Note 44.

The table below analyses the notional and fair values of derivatives by trading and settlement method.

	Notional				Asset		Liability	
	Traded on recognised exchanges	Traded over the counter		Total	Traded on recognised exchanges	Traded over the counter	Traded on recognised exchanges	Traded over the counter
		Settled by central counterparties	Not settled by central counterparties					
<b>2016</b>	£m	£m	£m	£m	£m	£m	£m	£m
Exchange rate contracts	-	-	193,126	193,126	-	8,322	-	6,030
Interest rate contracts	69,501	725,626	231,203	1,026,330	1	15,814	-	16,213
Equity and credit contracts	34	-	15,389	15,423	-	1,334	1	859
	69,535	725,626	439,718	1,234,879	1	25,470	1	23,102
<b>2015</b>								
Exchange rate contracts	-	-	187,844	187,844	-	5,333	-	6,195
Interest rate contracts	38,633	529,471	247,479	815,583	-	14,105	1	13,687
Equity and credit contracts	17,742	-	19,624	37,366	88	1,385	2	1,623
	56,375	529,471	454,947	1,040,793	88	20,823	3	21,505

### Net gains or losses arising from fair value and cash flow hedges included in net trading and other income

	2016	2015	Group 2014
	£m	£m	£m
Fair value hedging:			
- (Losses)/gains on hedging instruments	(274)	(26)	(297)
- Gains/(losses) on hedged items attributable to hedged risks	335	87	379
Fair value hedging ineffectiveness	61	61	82
Cash flow hedging ineffectiveness	(33)	(81)	(94)
	28	(20)	(12)

Santander UK hedges its exposures to various risks, including interest rate risk and foreign currency risk, in connection with certain mortgage assets, covered bond issuances, and subordinated and senior debt securities in issue. The gains or losses arising on these assets and liabilities are presented in the table above on a combined basis.

### Hedged cash flows

The following tables show when the hedged cash flows are expected to occur and when they will affect income for designated cash flow hedges.

	Group								
	Up to 1 year	1 - 2 years	2 - 3 years	3 - 4 years	4 - 5 years	5 - 10 years	10 - 20 years	20 - 30 years	Total
	£m	£m	£m	£m	£m	£m	£m	£m	£m
<b>2016</b>									
<b>Hedged forecast cash flows expected to occur:</b>									
Forecast receivable cash flows	243	223	218	208	151	397	170	113	1,723
Forecast payable cash flows	(4,055)	(3,427)	(3,708)	(3,018)	(2,350)	(4,692)	(569)	(408)	(22,227)
<b>Hedged forecast cash flows affect profit or loss:</b>									
Forecast receivable cash flows	240	220	217	202	146	386	169	113	1,693
Forecast payable cash flows	(4,059)	(3,392)	(3,681)	(2,998)	(2,274)	(4,645)	(565)	(401)	(22,015)
<b>2015</b>									
<b>Hedged forecast cash flows expected to occur:</b>									
Forecast receivable cash flows	303	354	355	335	285	696	213	149	2,690
Forecast payable cash flows	(4,260)	(3,446)	(2,308)	(3,158)	(3,936)	(6,321)	(493)	(358)	(24,280)
<b>Hedged forecast cash flows affect profit or loss:</b>									
Forecast receivable cash flows	307	357	350	330	273	675	211	148	2,651
Forecast payable cash flows	(4,249)	(3,438)	(2,278)	(3,134)	(3,914)	(6,234)	(488)	(353)	(24,088)

There were no transactions for which cash flow hedge accounting had to be ceased during the years ended 31 December 2016 as a result of the cash flows no longer being expected to occur. In 2015, there was one cash flow hedge of equity price risk for which hedge accounting ceased as a result of the cash flows no longer being expected to occur.

During the year, gains and losses transferred from the cash flow hedging reserve to net interest income were a net gain of £167m (2015: £157m, 2014: £112m) and to net trading and other income were a net gain of £3,909m (2015: loss of £462m, 2014: loss of £539m).

## 13. FINANCIAL ASSETS DESIGNATED AT FAIR VALUE

	2016 £m	Group 2015 £m
Loans and advances to customers:		
- Loans to housing associations	1,215	1,453
- Other loans	516	438
	1,731	1,891
Debt securities:		
- Mortgage-backed securities	133	209
- Other asset-backed securities	36	62
- Other securities	240	236
	409	507
	2,140	2,398

**Loans and advances to customers** represent loans to housing associations secured on residential property and other loans.

- Loans to housing associations secured on residential property which, at the date of their origination, were managed, and their performance evaluated, on a fair value basis in accordance with a documented investment strategy, and information about them was provided on that basis to management. Since 2009, the Santander UK group's policy has been not to designate similar new loans at fair value through profit or loss
- Other loans representing a portfolio of roll-up mortgages, are managed, and their performance evaluated, on a fair value basis in accordance with a documented investment strategy, and information about them is provided on that basis to management.

**Debt securities** comprise holdings of mortgage-backed securities, other asset-backed securities and other debt securities principally representing reversionary UK property securities. These securities are managed and their performance evaluated on a fair value basis in accordance with a documented investment strategy, and information about them is provided on that basis to management.

The maximum exposure to credit risk on loans and advances designated as held at fair value through profit or loss at the balance sheet date was mitigated by the Santander UK group having a charge over the residential properties in respect of lending to housing associations. See 'Maximum exposure and net exposure to credit risk' in the 'Credit risk review' section of the Risk review.

The net gain during the year attributable to changes in credit risk for loans and advances designated at fair value was £40m (2015: £39m, 2014: £10m). The cumulative net loss attributable to changes in credit risk for loans and advances designated at fair value at 31 December 2016 was £169m (2015: £209m).

## 14. LOANS AND ADVANCES TO BANKS

	2016 £m	Group 2015 £m
Placements with other banks - securities purchased under resale agreements	1,462	1,247
- other	2,889	2,296
Amounts due from Banco Santander - securities purchased under resale agreements	-	-
- other	1	8
	<b>4,352</b>	<b>3,551</b>

During the years ended 31 December 2016, 2015 and 2014 no impairment losses were incurred.

Loans and advances to banks are repayable as follows:

	2016 £m	Group 2015 £m
<b>Repayable:</b>		
On demand	1,204	1,564
In not more than 3 months	1,072	171
In more than 3 months but not more than 1 year	265	33
In more than 1 year but not more than 5 years	1,523	1,284
In more than 5 years	288	499
	<b>4,352</b>	<b>3,551</b>

## 15. LOANS AND ADVANCES TO CUSTOMERS

	2016 £m	Group 2015 £m
Advances secured on residential properties	154,727	153,261
Corporate loans	31,978	31,910
Finance leases	6,730	6,306
Secured advances	10	13
Other unsecured loans	6,165	6,343
Amounts due from fellow Banco Santander subsidiaries and joint ventures	1,112	1,367
<b>Loans and advances to customers</b>	<b>200,722</b>	<b>199,200</b>
Less: impairment loss allowances	(989)	(1,157)
<b>Loans and advances to customers, net of impairment loss allowances</b>	<b>199,733</b>	<b>198,043</b>
<b>Repayable:</b>		
On demand	1,268	1,241
In no more than 3 months	6,993	4,684
In more than 3 months but not more than 1 year	6,205	5,687
In more than 1 year but not more than 5 years	28,485	28,783
In more than 5 years	157,771	158,805
<b>Loans and advances to customers</b>	<b>200,722</b>	<b>199,200</b>
Less: impairment loss allowances	(989)	(1,157)
<b>Loans and advances to customers, net of impairment loss allowances</b>	<b>199,733</b>	<b>198,043</b>

Movement in impairment loss allowances:

	Group				
	Loans secured on residential property £m	Corporate loans £m	Finance leases £m	Other unsecured advances £m	Total £m
<b>2016</b>					
At 1 January 2016:					
- Observed					
- Individual	26	237	-	-	263
- Collective	133	45	12	78	268
- Incurred but not yet observed	265	113	57	191	626
	424	395	69	269	1,157
Charge/(release) to the income statement:					
- Observed					
- Individual	(6)	78	-	-	72
- Collective	6	(1)	12	174	191
- Incurred but not yet observed	(116)	(18)	35	(32)	(131)
	(116)	59	47	142	132
Write-offs and other items <sup>(1)</sup>	(29)	(72)	(3)	(196)	(300)
At 31 December 2016:					
- Observed					
- Individual	20	247	-	-	267
- Collective	110	40	13	73	236
- Incurred but not yet observed	149	95	100	142	486
	279	382	113	215	989
<b>2015</b>					
At 1 January 2015:					
- Observed					
- Individual	27	354	-	-	381
- Collective	221	58	7	85	371
- Incurred but not yet observed	331	146	47	163	687
	579	558	54	248	1,439
Charge/(release) to the income statement:					
- Observed					
- Individual	(1)	39	-	-	38
- Collective	(56)	(15)	12	248	189
- Incurred but not yet observed	(66)	(30)	8	17	(71)
	(123)	(6)	20	265	156
Write-offs and other items <sup>(1)</sup>	(32)	(157)	(5)	(244)	(438)
At 31 December 2015:					
- Observed					
- Individual	26	237	-	-	263
- Collective	133	45	12	78	268
- Incurred but not yet observed	265	113	57	191	626
	424	395	69	269	1,157
<b>2014</b>					
At 1 January 2014:					
- Observed					
- Individual	39	388	-	-	427
- Collective	264	94	8	80	446
- Incurred but not yet observed	290	151	36	205	682
	593	633	44	285	1,555
Charge/(release) to the income statement:					
- Observed					
- Individual	(12)	116	-	-	104
- Collective	13	(36)	6	277	260
- Incurred but not yet observed	41	(5)	11	(42)	5
	42	75	17	235	369
Write-offs and other items <sup>(1)</sup>	(56)	(150)	(7)	(272)	(485)
At 31 December 2014:					
- Observed					
- Individual	27	354	-	-	381
- Collective	221	58	7	85	371
- Incurred but not yet observed	331	146	47	163	687
	579	558	54	248	1,439

(1) Mortgage write-offs exclude the effect of the unwind over time of the discounting in estimating losses, as described in the accounting policy 'Impairment of financial assets' in Note 1. Mortgage write-offs including this effect were £33m (2015: £40m).

Recoveries of loans and advances, net of collection costs:

	Group				Total £m
	Loans secured on residential property £m	Corporate loans £m	Finance leases £m	Other unsecured advances £m	
2016	4	3	2	56	65
2015	2	3	2	83	90
2014	3	4	2	102	111

Loans and advances to customers have the following interest rate structures:

	Group	
	2016 £m	2015 £m
Fixed rate	109,590	104,499
Variable rate	91,132	94,701
Less: impairment loss allowances	(989)	(1,157)
	199,733	198,043

Finance lease and hire purchase contract receivables may be analysed as follows:

	Group	
	2016 £m	2015 £m
<b>Gross investment:</b>		
Within 1 year	3,047	3,264
Between 1-5 years	3,906	3,405
In more than 5 years	264	253
	7,217	6,922
Less: unearned future finance income	(487)	(616)
<b>Net investment</b>	<b>6,730</b>	<b>6,306</b>

The net investment in finance leases and hire purchase contracts represents amounts recoverable as follows:

	Group	
	2016 £m	2015 £m
Within 1 year	2,864	2,937
Between 1-5 years	3,670	3,191
In more than 5 years	196	178
	6,730	6,306

The Santander UK group enters into finance leasing arrangements primarily for the financing of motor vehicles and a range of assets to its corporate customers. Included in the carrying value of net investment in finance leases and hire purchase contracts is £19m (2015: £38m) of unguaranteed residual value at the end of the current lease terms, which is expected to be recovered through re-letting or sale. Contingent rent income of £4m (2015: £4m, 2014: £5m) was earned during the year, which was classified in 'Interest and similar income'.

Finance lease receivable balances are secured over the asset leased. The Santander UK group is not permitted to sell or repledge the asset in the absence of default by the lessee. The Directors consider that the carrying amount of the finance lease receivables approximates to their fair value.

Included within loans and advances to customers are advances assigned to bankruptcy remote structured entities and Abbey Covered Bonds LLP. These loans provide security to issues of covered bonds and asset or mortgage-backed securities made by the Santander UK group. See Note 16 for further details.

## 16. SECURITISATIONS AND COVERED BONDS

The Santander UK group uses structured entities to securitise some of the mortgage and other loans to customers that it originates. The Santander UK group also issues covered bonds, which are guaranteed by a pool of the Santander UK group's mortgage loans that it has transferred into Abbey Covered Bonds LLP. The Santander UK group issues mortgage-backed securities, other asset-backed securities and covered bonds mainly in order to obtain diverse, low cost funding, but also to be used as collateral for raising funds via third party bilateral secured funding transactions or for creating collateral which could in the future be used for liquidity purposes. The Santander UK group has successfully used bilateral secured transactions as an additional form of medium-term funding; this has allowed the Santander UK group to further diversify its medium-term funding investor base. The Santander UK group's principal securitisation programmes and covered bond programme, together with the balances of the advances subject to securitisation and the carrying value of the notes in issue at 31 December 2016 and 2015 are listed below. The related notes in issue are set out in Note 30.

Loans and advances to customers include portfolios of residential mortgage loans, and receivables derived from credit agreements with retail customers for the purchases of financed vehicles, which are subject to non-recourse finance arrangements. These loans and receivables have been purchased by, or assigned to, structured entities or Abbey Covered Bonds LLP, and have been funded primarily through the issue of mortgage-backed securities, other asset-backed securities or covered bonds. No gain or loss has been recognised as a result of these sales. The structured entities and Abbey Covered Bonds LLP are consolidated as subsidiaries. The Company and its subsidiaries do not own directly, or indirectly, any of the share capital of any of the structured entities.

### a) Securitisations

The gross assets securitised at 31 December 2016 and 2015 under the structures described below were:

	2016	2015
	Gross assets securitised £m	Gross assets securitised £m
Master Trust Structures:		
- Holmes	5,560	7,045
- Fosse	7,182	8,902
- Langton	5,211	6,683
Other securitisation structures:		
- Motor	1,117	1,069
- Auto ABS UK Loans	1,260	1,138
	<b>20,330</b>	<b>24,837</b>

### i) Master Trust Structures

The Santander UK group makes use of a type of securitisation known as a master trust structure. In this structure, a pool of assets is assigned to a trust company by the asset originator. A funding entity acquires a beneficial interest in the pool of assets held by the trust company with funds borrowed from qualifying structured entities, which at the same time issue asset-backed securities to third-party investors or the Santander UK group. The trust company holds the pool of assets on trust for the funding entity and the originator. The originator holds a beneficial interest over the share of the pool of assets not purchased by the funding entity, known as the seller share.

The Company and its subsidiaries are under no obligation to support any losses that may be incurred by the securitisation companies or holders of the securities and do not intend to provide such further support. Holders of the securities are only entitled to obtain payment of principal and interest to the extent that the resources of the securitisation companies are sufficient to support such payments, and the holders of the securities have agreed in writing not to seek recourse in any other form.

Santander UK plc and its subsidiaries receive payments from the securitisation companies in respect of fees for administering the loans, and payment of deferred consideration for the sale of the loans. Santander UK plc and its subsidiaries have no right or obligation to repurchase any securitised loan, except if certain representations and warranties given by Santander UK plc or its subsidiaries at the time of transfer are breached and, in certain cases, if there is a product switch.

### Holmes

Outstanding balances of assets securitised and notes in issue (non-recourse finance) at 31 December 2016 and 2015 were:

Securitisation company	Closing date of securitisation	2016		2015	
		Gross assets securitised £m	Notes in issue £m	Gross assets securitised £m	Notes in issue £m
Holmes Master Issuer plc – 2010/1	12 November 2010	318	383	-	601
Holmes Master Issuer plc – 2011/1	9 February 2011	-	-	809	409
Holmes Master Issuer plc – 2011/3	21 September 2011	512	618	-	-
Holmes Master Issuer plc – 2012/1	24 January 2012	98	118	-	612
Holmes Master Issuer plc – 2012/2	17 April 2012	585	706	-	176
Holmes Master Issuer plc – 2012/3	7 June 2012	426	514	-	-
Holmes Master Issuer plc – 2013/1	30 May 2013	28	-	34	85
Holmes Master Issuer plc – 2016/1	26 May 2016	1,017	644	584	-
Beneficial interest in mortgages held by Holmes Trustees Ltd		2,576	-	-	-
		<b>5,560</b>	<b>2,983</b>	<b>618</b>	<b>1,925</b>
Less: Held by the Santander UK group		-	-	-	-
Total securitisations (See Note 30)		<b>5,560</b>	<b>2,983</b>	<b>618</b>	<b>3,812</b>

Using a master trust structure, Santander UK plc has assigned portfolios of residential mortgages and their related security to Holmes Trustees Limited, a trust company that holds the portfolios of mortgages on trust for Santander UK plc and Holmes Funding Limited. Proceeds from notes issued to third party investors or the Santander UK group by structured entities under the Holmes master trust structure have been loaned to Holmes Funding Limited, which in turn used the funds to purchase its referred beneficial interests in the portfolio of assets held by Holmes Trustees Limited. The minimum value of assets required to be held by Holmes Trustees Limited is a function of the notes in issue under the Holmes master trust structure and Santander UK plc's required minimum share. The Holmes securitisation companies have placed cash deposits totalling £231m (2015: £303m), which have been accumulated to finance the redemption of a number of securities issued by the Holmes securitisation companies. The share of Holmes Funding Limited in the trust assets is therefore reduced by this amount.

Holmes Funding Limited has a beneficial interest of £3bn (2015: £5.4bn) in the residential mortgage loans held by Holmes Trustees Limited, the remaining share of the beneficial interest in residential mortgage loans held by Holmes Trustees Limited belongs to Santander UK plc.

In 2016, £1.2bn (2015: £nil) of mortgage-backed notes were issued from Holmes Master Issuer plc. Mortgage-backed securities totalling £3.7bn (2015: £2.7bn) equivalent were redeemed during the year.

## Fosse

Outstanding balances of assets securitised and notes in issue (non-recourse finance) at 31 December 2016 and 2015 were:

Securitisation company	Closing date of securitisation	2016			2015		
		Gross assets securitised £m	Notes in issue £m	Issued to Santander UK plc as collateral £m	Gross assets securitised £m	Notes in issue £m	Issued to Santander UK plc as collateral £m
Fosse Master Issuer plc – 2010/1	12 March 2010	446	535	-	494	535	-
Fosse Master Issuer plc – 2010/3	27 July 2010	-	-	-	742	803	-
Fosse Master Issuer plc – 2011/1	25 May 2011	-	-	-	1,256	392	967
Fosse Master Issuer plc – 2011/2	6 December 2011	204	211	34	513	320	235
Fosse Master Issuer plc – 2012/1	22 May 2012	700	738	105	812	774	105
Fosse Master Issuer plc – 2014/1	19 June 2014	366	441	-	463	501	-
Fosse Master Issuer plc – 2015/1	24 March 2015	559	673	-	805	871	-
Beneficial interest in mortgages held by Fosse Master Trust Ltd		4,907	-	-	3,817	-	-
		<u>7,182</u>	<u>2,598</u>	<u>139</u>	<u>8,902</u>	<u>4,196</u>	<u>1,307</u>
Less: Held by the Santander UK group		-	-	-	-	-	-
Total securitisations (See Note 30)			<u>2,598</u>			<u>4,196</u>	

The Fosse Master Trust securitisation structure was established in 2006. Notes were issued by Fosse Master Issuer plc to third party investors and the proceeds loaned to Fosse Funding (No. 1) Limited, which in turn used the funds to purchase beneficial interests in mortgages held by Fosse Trustee Limited. Both Fosse Funding (No.1) Limited and Santander UK plc have a beneficial interest in the mortgages held in trust by Fosse Trustee Limited. The minimum value of assets required to be held by Fosse Trustee Limited is a function of the notes in issue under the Fosse master trust structure and Santander UK plc's required minimum share.

Fosse Master Issuer plc has cash deposits totalling £260m (2015: £439m), which have been accumulated to finance the redemption of a number of securities issued by Fosse Master Issuer plc. Fosse Funding (No.1) Limited's beneficial interest in the assets held by Fosse Trustee Limited is therefore reduced by this amount.

In 2016, there were no mortgage-backed notes issued from Fosse Master Issuer plc (2015: £1bn). Mortgage-backed notes totalling £2.9bn (2015: £5.1bn) equivalent were redeemed during the year.

## Langton

Outstanding balances of assets securitised and notes in issue (non-recourse finance) at 31 December 2016 and 2015 were:

Securitisation company	Closing date of securitisation	2016			2015		
		Gross assets securitised £m	Notes in issue £m	Issued to Santander UK plc as collateral £m	Gross assets securitised £m	Notes in issue £m	Issued to Santander UK plc as collateral £m
Langton Securities (2010-1) plc (1)	1 October 2010	987	-	984	1,363	-	1,384
Langton Securities (2010-1) plc (2)	12 October 2010	-	-	-	876	-	889
Langton Securities (2010-2) plc (1)	12 October 2010	-	-	-	601	-	610
Langton Securities (2008-1) plc (2)	23 March 2011	1,376	-	1,372	1,352	-	1,372
Langton Securities (2010-2) plc (2)	28 July 2011	-	-	-	1,580	-	1,604
Beneficial interest in mortgages held by Langton Master Trust Ltd		2,848	-	-	911	-	-
		<u>5,211</u>	<u>-</u>	<u>2,356</u>	<u>6,683</u>	<u>-</u>	<u>5,859</u>

The Langton Master Trust securitisation structure was established in 2008. Notes were issued by the Langton Securities entities to Santander UK plc for the purpose of creating collateral to be used for funding and liquidity. Each entity loaned the proceeds of the Notes issued to Langton Funding (No.1) Limited, which in turn used the funds to purchase a beneficial interest in the mortgages held by Langton Mortgages Trustee Limited. Both Langton Funding (No.1) Limited and Santander UK plc have a beneficial interest in the mortgages held in trust by Langton Mortgages Trustee Limited. The minimum value of assets required to be held by Langton Mortgages Trustee Limited is a function of the notes in issue under the Langton master trust structure and Santander UK plc's required minimum share.

In 2016 and 2015, there were no issuances from any of the Langton issuing companies. Mortgage-backed notes totalling £3.4bn (2015: £1.3bn) equivalent were redeemed during the year.



## ii) Other securitisation structures

The Santander UK group issues notes through pass-through stand-alone vehicles for the securitisation of receivables derived from credit agreements with retail customers for the purchases of financed vehicles.

### Motor

Outstanding balances of assets securitised and notes in issue (non-recourse finance) at 31 December 2016 and 2015 were:

Securitisation company	Closing date of securitisation	2016			2015		
		Gross assets securitised £m	Notes in issue £m	Issued to Santander Consumer (UK) plc as collateral £m	Gross assets securitised £m	Notes in issue £m	Issued to Santander Consumer (UK) plc as collateral £m
Motor 2014-1 plc	16 April 2014	125	-	136	343	213	163
Motor 2015-1 plc	2 March 2015	436	352	136	726	628	136
Motor 2016-1 plc	15 December 2016	556	298	300	-	-	-
		<u>1,117</u>	<u>650</u>	<u>572</u>	<u>1,069</u>	<u>841</u>	<u>299</u>
Less: Held by the Santander UK group			-			-	
Total securitisations (See Note 30)			<u>650</u>			<u>841</u>	

In 2016 there were issuances of £0.6bn (2015: £0.8bn) of asset-backed notes from the Motor securitisation structures. Asset-backed notes totalling £0.5bn (2015: £0.9bn) equivalent were redeemed during the year. Motor 2016-1M Limited borrowed £0.2bn (2015: £nil) through an asset-backed senior loan facility.

### Auto ABS UK Loans

Outstanding balances of assets securitised and notes in issue (non-recourse finance) at 31 December 2016 and 2015 were:

Securitisation company	Closing date of securitisation	2016			2015		
		Gross assets securitised £m	Notes in issue £m	Issued to PSA Finance UK Limited as collateral £m	Gross assets securitised £m	Notes in issue £m	Issued to PSA Finance UK Limited as collateral £m
Auto ABS UK Loans plc	30 April 2017	1,260	1,275	113	1,138	996	188
		<u>1,260</u>	<u>1,275</u>	<u>113</u>	<u>1,138</u>	<u>996</u>	<u>188</u>
Less: Held by the Santander UK group			-			-	
Total securitisations (See Note 30)			<u>1,275</u>			<u>996</u>	

In 2016, asset-backed notes totalling £0.5bn (2015: £nil) were issued to new senior tranche investors. Additionally, asset-backed notes totalling £0.4bn (2015: £nil) were redeemed during the year as the new investment allowed some existing investors to reduce their holdings. As part of the acquisition of PSA Finance UK Limited in the first half of 2015, the Santander UK group recognised £1.2bn notes issued through Auto ABS UK Loans plc.

## b) Covered Bonds

The Santander UK group also issues covered bonds. In this structure, until 1 June 2016, Abbey National Treasury Services plc (the Issuer) issued covered bonds, which are a direct, unsecured and unconditional obligation of the Issuer. The covered bonds benefitted from a guarantee from Santander UK plc and Abbey Covered Bonds LLP. The Issuer makes a term advance to Abbey Covered Bonds LLP equal to the sterling proceeds of each issue of covered bonds. Abbey Covered Bonds LLP uses the proceeds of the term advance to purchase portfolios of residential mortgage loans and their security from Santander UK plc. Under the terms of the guarantee, Abbey Covered Bonds LLP has agreed to pay an amount equal to the guaranteed amounts when the same shall become due for payment but which would otherwise be unpaid by the Issuer or Santander UK plc.

With effect on and from 1 June 2016, Santander UK plc was substituted in place of Abbey National Treasury Services plc as principal obligor under the covered bond programme. This substitution was effected pursuant to a deed of substitution, novation and amendment dated 26 April 2016. On and from 1 June 2016, the covered bonds continue to be guaranteed, in respect of payments of interest and principal, by Abbey Covered Bonds LLP, but are not guaranteed by any other entity in the Santander UK group. These steps were taken as Santander UK began repositioning the structure of its funding vehicles in preparation for Banking Reform.

Outstanding balances of loans and advances assigned to the covered bond programme at 31 December 2016 and 2015 were:

	2016			2015		
	Gross assets assigned £m	Notes in issue £m	Issued to Santander UK plc as collateral £m	Gross assets assigned £m	Notes in issue £m	Issued to Santander UK plc as collateral £m
Euro 35bn Global Covered Bond Programme	20,263	17,941	-	23,613	17,760	-
Less: Held by the Santander UK group		(1,313)			(1,720)	
Total Covered Bonds (See Note 30)		<u>16,628</u>			<u>16,040</u>	

## 17. TRANSFERS OF FINANCIAL ASSETS NOT QUALIFYING FOR DERECOGNITION

The Santander UK group enters into transactions in the normal course of business by which it transfers recognised financial assets directly to third parties or to structured entities. These transfers may give rise to the full or partial derecognition of the financial assets concerned.

- Full derecognition occurs when the Santander UK group transfers its contractual right to receive cash flows from the financial assets, or retains the right but assumes an obligation to pass on the cash flows from the asset, and transfers substantially all the risks and rewards of ownership. The risks include credit, interest rate, currency, prepayment and other price risks
- Partial derecognition occurs when the Santander UK group sells or otherwise transfers financial assets in such a way that some but not substantially all of the risks and rewards of ownership are transferred but control is retained. These financial assets are recognised on the balance sheet to the extent of the Santander UK group's continuing involvement. There are no assets subject to partial derecognition.

Financial assets that do not qualify for derecognition consist of (i) securities held by counterparties as collateral under repurchase agreements, (ii) securities lent under securities lending agreements, and (iii) loans that have been securitised under arrangements by which the Santander UK group retains a continuing involvement in such transferred assets.

As the substance of the sale and repurchase and securities lending transactions is secured borrowings, the asset collateral continues to be recognised in full and the related liability reflecting the Santander UK group's obligation to repurchase the transferred assets for a fixed price at a future date is recognised in deposits from banks or customers, as appropriate. As a result of these transactions, the Santander UK group is unable to use, sell or pledge the transferred assets for the duration of the transaction. The Santander UK group remains exposed to interest rate risk and credit risk on these pledged instruments. The counterparty's recourse is not limited to the transferred assets.

The Santander UK group securitisation transfers do not qualify for derecognition. The Santander UK group remains exposed to credit risks arising from the mortgage loans and has retained control of the transferred assets. Circumstances in which the Santander UK group has continuing involvement in the transferred assets may include retention of servicing rights over the transferred assets, entering into a derivative transaction with the securitisation vehicle, retaining an interest in the securitisation vehicle or providing a cash reserve fund. Where the Santander UK group has continuing involvement it continues to recognise the transferred assets to the extent of its continuing involvement and recognises an associated liability. The net carrying amount of the transferred assets and associated liabilities reflects the rights and obligations that the Santander UK group has retained.

The following table analyses the carrying amount of financial assets that did not qualify for derecognition and their associated financial liabilities:

Nature of transaction	Group			
	2016	2016	2015	2015
	Carrying amount of transferred assets	Carrying amount of associated liabilities	Carrying amount of transferred assets	Carrying amount of associated liabilities
	£m	£m	£m	£m
Sale and repurchase agreements	5,600	3,831	3,856	3,564
Securities lending agreements	244	117	650	600
Securitisations (See Notes 16 and 30)	15,066	7,434	18,049	9,844
	20,910	11,382	22,555	14,008

## 18. LOANS AND RECEIVABLES SECURITIES

	Group	
	2016	2015
	£m	£m
Asset-backed securities	257	52
Less: Impairment allowances	-	-
<b>Loans and receivables securities, net of impairment allowances</b>	<b>257</b>	<b>52</b>

## 19. AVAILABLE-FOR-SALE SECURITIES

	2016 £m	Group 2015 £m
Debt securities	10,449	8,883
Equity securities	112	129
	10,561	9,012

Debt securities can be analysed by contractual maturity and the related weighted average yield for the year as follows:

	Within 1 year £m	1-5 years £m	5-10 years £m	Over 10 years £m	Group Total £m
<b>2016</b>					
Issued by public bodies:					
- UK Government	300	508	1,240	175	2,223
- Other Government	-	416	1,149	-	1,565
Banks, Building societies and Other issuers	307	3,359	2,382	613	6,661
	607	4,283	4,771	788	10,449
Weighted average yield	1.87%	1.85%	2.20%	1.46%	1.98%
<b>2015</b>					
Issued by public bodies:					
- UK Government	617	837	1,510	-	2,964
- Other Government	-	157	259	-	416
Banks, Building societies and Other issuers	281	2,156	2,431	635	5,503
	898	3,150	4,200	635	8,883
Weighted average yield	2.55%	1.78%	2.44%	1.56%	2.16%

A significant portion of the debt securities are held in our eligible liquidity pool and consist mainly of government bonds and covered bonds. Detailed disclosures can be found in the 'Liquidity risk' section of the Risk review.

## 20. HELD-TO-MATURITY INVESTMENTS

	2016 £m	Group 2015 £m
Debt securities	6,648	-

Debt securities can be analysed by contractual maturity and the related weighted average yield for the year as follows:

	Within 1 year £m	1-5 years £m	5-10 years £m	Over 10 years £m	Group Total £m
<b>2016</b>					
UK Government securities	-	-	6,648	-	6,648
Weighted average yield	-	-	1.76%	-	1.76%

During the year, the Santander UK group purchased a portfolio of UK Government debt securities which were classified as held-to-maturity investments on acquisition. At 31 December 2015, the Santander UK group did not hold any held-to-maturity investments. A significant portion of the debt securities are held in our eligible liquidity pool and consist mainly of government bonds and covered bonds. Detailed disclosures can be found in the 'Liquidity risk' section of the Risk review.

## 21. INTERESTS IN OTHER ENTITIES

	2016	Group 2015
	£m	£m
Joint ventures	61	48

The Santander UK group consists of a parent company, Santander UK Group Holdings plc, incorporated in the UK and a number of subsidiaries and joint ventures held directly and indirectly by the Company. The Company has no individually significant associates. Details of subsidiaries, joint ventures and associates are set out in the Shareholder Information section and form an integral part of these financial statements.

### a) Interests in subsidiaries

The Company holds directly or indirectly 100% of the issued ordinary share capital of its principal subsidiaries. All companies operate principally in their country of incorporation or registration. Santander UK plc has branches in the Isle of Man and Jersey. Abbey National Treasury Services plc has branch offices in the US and the Cayman Islands.

On 3 February 2015, the Santander UK group through Santander Consumer (UK) plc (SCUK) purchased 50% of the shares of PSA Finance UK Limited, a company that offers a range of consumer finance and insurance products and services for individuals, businesses and distribution networks in the automotive industry. PSA Finance UK Limited has been consolidated as SCUK has control through its ability to direct the activities that most significantly affect SCUK's return.

#### Subsidiaries with significant non-controlling interests

The only subsidiary with significant non-controlling interests is PSA Finance UK Limited.

	2016	2015
Proportion of ownership interests and voting rights held by non-controlling interests	50%	50%
Place of business	UK	UK
	£m	£m
Profit attributable to non-controlling interests	27	25
Accumulated non-controlling interests of the subsidiary	150	135
Dividends paid to non-controlling interests	12	-
Summarised financial information:		
- Total assets	3,450	3,448
- Total liabilities	3,417	3,399
- Profit for the year	55	50
- Total comprehensive income for the year	55	52

#### Interests in consolidated structured entities

Structured entities are formed by Santander UK to accomplish specific and well-defined objectives. Santander UK consolidates these structured entities when the substance of the relationship indicates control, as described in Note 1. In addition to the structured entities disclosed in Note 16 which are used for securitisation and covered bond programmes, the only other structured entities consolidated by the Santander UK group are described below. All the external assets in these entities are included in the financial statements and in relevant Notes of these Consolidated Financial Statements. Other than as set out below, no significant judgements were required with respect to control or significant influence.

##### i) Guaranteed Investment Products 1 PCC (GIP)

GIP is a Guernsey-incorporated, closed-ended, protected cell company. The objective of each cell is to achieve capital growth for retail investors. In order to achieve the investment objective, GIP, on behalf of the respective cells, has entered into transactions with Santander UK. Santander Guarantee Company, a Santander UK group company, also guarantees the shareholders of cells a fixed return on their investment and/or the investment amount. GIP has no third party assets. Although the share capital is owned by the retail investors, Santander UK continues to have exposure to variable risks and returns through Santander Guarantee Company's guarantee and has therefore consolidated this entity.

##### ii) Santander UK Foundation Limited

Santander UK Foundation Limited supports disadvantaged people throughout the UK through the charitable priorities of education and financial capability. The entity was set up by Santander UK and all its revenue arise through donations from Santander UK, and its third party assets are minimal, comprising of available-for-sale assets of £15m (2015: £15m). This entity has been consolidated as Santander UK directs its activities.

## b) Interests in joint ventures

Santander UK does not have any individually material interests in joint ventures. As set out in the accounting policies in Note 1, interests in joint ventures are accounted for using the equity method. In the year ended 31 December 2016, Santander UK's share in the profit after tax of its joint ventures was £13m (2015: £9m) before elimination of transactions between Santander UK and the joint ventures. At 31 December 2016, the carrying amount of Santander UK's interest was £61m (2015: £48m). At 31 December 2016 and 2015, the joint ventures had no commitments and contingent liabilities.

## c) Interests in unconsolidated structured entities

### Structured entities sponsored by the Santander UK group

Santander UK has interests in structured entities which it sponsors but does not control. Santander UK considers itself a sponsor of a structured entity when it facilitates the establishment of the structured entity. The structured entities sponsored but not consolidated by Santander UK are as follows. Other than as set out below, no significant judgements were required with respect to control or significant influence.

#### i) Santander (UK) Common Investment Fund

In 2008, a common investment fund was established to hold the assets of the Santander UK Group Pension Scheme. The Santander (UK) Common Investment Fund is not consolidated by Santander UK, but its assets of £11,125m (2015: £9,359m) are accounted for as part of the defined benefit assets and obligations recognised on Santander UK's balance sheet. See Note 34 for further information about the entity. As this entity holds the assets of the pension scheme it is outside the scope of IFRS 10. Santander UK's maximum exposure to loss is equal to the sum of the carrying amount of the assets held.

#### ii) Trust preferred entities

The trust preferred entities, Abbey National Capital Trust I and Abbey National Capital LP I are 100% owned finance subsidiaries (as defined in Regulation S-X under the US Securities Act 1933, as amended) of Santander UK plc which were set up by Santander UK solely for the issuance of trust preferred securities to third parties and lend the funds on to other Santander UK companies. On 7 February 2000, Abbey National Capital Trust I issued US\$1bn of 8.963% Non-cumulative Trust Preferred Securities, which have been registered under the US Securities Act of 1933, as amended. Abbey National Capital Trust I serves solely as a passive vehicle holding the partnership preferred securities issued by Abbey National Capital LP I and each has passed all the rights relating to such partnership preferred securities to the holders of trust preferred securities issued by Abbey National Capital Trust I. All of the trust preferred securities and the partnership preferred securities have been fully and unconditionally guaranteed on a subordinated basis by Santander UK plc. The terms of the securities do not include any significant restrictions on the ability of Santander UK plc to obtain funds, by dividend or loan, from any subsidiary. The trust preferred entities are not consolidated by Santander UK as Santander UK plc is not exposed to variability of returns from the entities.

#### iii) Grafton

In December 2016, ANTS plc established Grafton CLO 2016-1 Designated Activity Company (Grafton), a private limited liability company incorporated in Ireland, to issue a £100m Credit Linked Note to third party investors which references a portfolio of ANTS' loans. Concurrently, Grafton sold credit protection to ANTS in respect of that portfolio and, in return for a fee, is liable to make protection payment amounts to ANTS upon the occurrence of a credit event in relation to any of the referenced entities. Because the third party investors have exposure, or rights, to the variable returns from Grafton, the company is not consolidated by Santander UK. The maximum exposure to loss is equal to any unamortised fees paid to Grafton in connection with the credit protection outlined above.

### Structured entities not sponsored by the Santander UK group

Santander UK also has interests in structured entities which it does not sponsor or control. These largely relate to the legacy treasury asset portfolio and consist of holdings of mortgage and other asset-backed securities issued by entities that were established and/or sponsored by other unrelated financial institutions. Details of these securities are set out in Note 18. Management has concluded that the Santander UK group has no control or significant influence over these entities and that the carrying value of the interests held in these entities represents the maximum exposure to loss.

## 22. INTANGIBLE ASSETS

	2016 £m	Group 2015 £m
Goodwill	1,834	1,834
Other intangibles	482	397
	<b>2,316</b>	<b>2,231</b>

### a) Goodwill

	2016 £m	Group 2015 £m
<b>Cost</b>		
At 1 January/ 31 December	1,916	1,916
<b>Accumulated impairment</b>		
At 1 January/ 31 December	82	82
<b>Net book value</b>	<b>1,834</b>	<b>1,834</b>

### Impairment of goodwill

During 2016 and 2015, no impairment of goodwill was recognised. Impairment testing in respect of goodwill allocated to each cash-generating unit (CGU) is performed annually or more frequently if there are impairment indicators present. For the purpose of impairment testing, the CGU are based on customer groups within the relevant business divisions.

The cash flow projections for each CGU are based on the five-year plan prepared for regulatory purposes, based on Santander UK's 3-Year Plan and approved by the Santander UK plc Board. The assumptions included in the expected future cash flows for each CGU take into consideration the UK economic environment and financial outlook within which the CGU operates. Key assumptions include projected GDP growth rates, the level of interest rates and the level and change in unemployment rates in the UK. The discount rate used to discount the cash flows is based on a pre-tax rate that reflects the weighted average cost of capital allocated by Santander UK to investments in the business division in which the CGU operates. The growth rate used reflects management's five-year forecasts, with a terminal growth rate for each year applied thereafter, in line with the estimated long-term average UK GDP growth rate.

Based on the conditions at the balance sheet date, management determined that a reasonably possible change in any of the key assumptions described above would not cause an impairment of goodwill to be recognised.

The following CGUs include in their carrying values goodwill that comprises the goodwill reported by Santander UK. The CGUs do not carry on their balance sheets any other intangible assets with indefinite useful lives.

### 2016

Business Division	CGU	Goodwill £m	Basis of valuation	Discount rate %	Growth rate <sup>(1)</sup> %
Retail Banking	Personal financial services	1,625	Value in use: cash flow based on 5 year plan	11.4	2
Retail Banking	Consumer finance	175	Value in use: cash flow based on 5 year plan	11.4	1
Retail Banking	Private banking	30	Value in use: cash flow based on 5 year plan	11.4	1
Retail Banking	Other	4	Value in use: cash flow based on 5 year plan	11.4	2
		<b>1,834</b>			

### 2015

Retail Banking	Personal financial services	1,625	Value in use: cash flow based on 5 year plan	10.4	3
Retail Banking	Consumer finance	175	Value in use: cash flow based on 5 year plan	10.4	1
Retail Banking	Private banking	30	Value in use: cash flow based on 5 year plan	10.4	1
Retail Banking	Other	4	Value in use: cash flow based on 5 year plan	10.4	3
		<b>1,834</b>			

(1) Average growth rate based on the five-year plan for the first five years and a growth rate of 2.0% (2015: 2.3%) applied thereafter.

In 2016, the discount rate increased by 1 percentage point to 11.4% (2015: 10.4%). The increase reflected changes in current market and economic conditions. In 2016, the change in growth rates reflected Santander UK's updated strategic priorities in the context of forecast economic conditions.

## b) Other intangibles

	2016 £m	Group 2015 £m
<b>Cost</b>		
At 1 January	601	516
Additions	213	85
Disposals	(54)	-
At 31 December	760	601
<b>Accumulated amortisation / impairment</b>		
At 1 January	204	163
Charge for the year	76	41
Disposals	(47)	-
Impairment during the year	45	-
At 31 December	278	204
<b>Net book value</b>	482	397

Other intangible assets consist of computer software. The assessment of whether an asset is exhibiting indicators of impairment as well as the calculation of impairment, which requires the estimate of future cash flows and fair values less costs to sell, also requires the preparation of cash flow forecasts and fair values for assets that may not be regularly bought and sold.

In 2016, intangible asset impairment write-downs primarily relate to a multi-entity banking platform developed for our non-ring-fenced bank under the original Banking Reform structure.

## 23. PROPERTY, PLANT AND EQUIPMENT

	Property £m	Office fixtures and equipment £m	Computer software £m	Operating lease assets £m	Group Total £m
<b>Cost:</b>					
At 1 January 2016	1,071	1,316	434	106	2,927
Additions	25	117	-	19	161
Disposals	(41)	(69)	-	(57)	(167)
At 31 December 2016	1,055	1,364	434	68	2,921
<b>Accumulated depreciation:</b>					
At 1 January 2016	197	697	434	2	1,330
Charge for the year	36	135	-	30	201
Disposals	(23)	(44)	-	(34)	(101)
At 31 December 2016	210	788	434	(2)	1,430
<b>Net book value</b>	845	576	-	70	1,491
<b>Cost:</b>					
At 1 January 2015	1,099	1,136	434	143	2,812
Additions	19	230	1	21	271
Disposals	(47)	(50)	(1)	(58)	(156)
At 31 December 2015	1,071	1,316	434	106	2,927
<b>Accumulated depreciation:</b>					
At 1 January 2015	172	591	417	8	1,188
Charge for the year	36	134	18	39	227
Disposals	(25)	(41)	(1)	(45)	(112)
Impairment during the year	14	13	-	-	27
At 31 December 2015	197	697	434	2	1,330
<b>Net book value</b>	874	619	-	104	1,597

At 31 December 2016, capital expenditure contracted but not provided for in respect of property, plant and equipment was £48m (2015: £46m). Of the carrying value at the balance sheet date, £22m (2015: £98m) related to assets under construction.

### Operating lease assets

The Santander UK group's operating lease assets consist of motor vehicles and other assets leased to its corporate customers. Future minimum lease receipts under non-cancellable operating leases are due over the following periods:

	Group	
	2016	2015
	£m	£m
In no more than 1 year	24	25
In more than 1 year but no more than 5 years	36	39
	60	64

Contingent rent income of £4m (2015: £4m) was recognised in the year.

## 24. DEFERRED TAX

The table below shows the deferred tax assets and liabilities including the movement in the deferred tax account during the year:

	Group							
	Fair value of financial instruments £m	Pension remeasurement £m	Cash flow hedges £m	Available-for- sale £m	Tax losses carried forward £m	Accelerated tax depreciation £m	Other temporary differences £m	Total £m
At 1 January 2016	(76)	(115)	(27)	(11)	8	3	(5)	(223)
Income statement charge	44	(53)	-	-	(3)	(8)	20	-
Charged to other comprehensive income	1	133	(23)	(16)	-	-	-	95
At 31 December 2016	(31)	(35)	(50)	(27)	5	(5)	15	(128)
At 1 January 2015	(26)	(26)	(20)	-	11	(9)	11	(59)
Income statement charge	(50)	1	-	-	(3)	17	(16)	(51)
Charged to other comprehensive income	-	(89)	(7)	(11)	-	-	-	(107)
Eliminated on disposal	-	(1)	-	-	-	(5)	-	(6)
At 31 December 2015	(76)	(115)	(27)	(11)	8	3	(5)	(223)

The deferred tax assets/(liabilities) scheduled above have been recognised in the Santander UK group on the basis that sufficient future taxable profits are forecast within the foreseeable future, in excess of the profits arising from the reversal of existing taxable temporary differences, to allow for the utilisation of the assets as they reverse. Based on the conditions at the balance sheet date, management determined that a reasonably possible change in any of the key assumptions underlying the estimated future taxable profits in the Santander UK group's five-year plan (described in Note 22) would not cause a reduction in the deferred tax assets recognised.

At 31 December 2016, the Santander UK group and a trading subsidiary Santander Lending Limited recognised a deferred tax asset of £5m (2015: £8m) in respect of prior year trading losses. Future profit forecasts are such that recognition criteria under IAS 12 have been met. These tax losses do not time expire.

At 31 December 2016, the Santander UK group has recognised UK capital losses carried forward of £nil (2015: £50m). There are no unrecognised capital losses carried forward (2015: £nil).

In addition, the Santander UK group has net operating losses carried forward in the US of \$80m (2015: \$80m). The deferred tax asset has not been recognised as the Santander UK group does not currently anticipate being able to offset the losses against future profits or gains in order to realise any economic benefit in the foreseeable future.



## 25. OTHER ASSETS

	2016 £m	Group 2015 £m
Trade and other receivables	1,261	1,261
Prepayments	140	87
Accrued income	72	27
	<b>1,473</b>	<b>1,375</b>

Included in the above balances are amounts due from Banco Santander SA and other subsidiaries of Banco Santander SA outside the Santander UK group of £5m (2015: £4m) and £12m (2015: £11m) respectively.

## 26. DEPOSITS BY BANKS

	2016 £m	Group 2015 £m
Items in the course of transmission	308	326
Deposits by banks - securities sold under repurchase agreements	2,384	3,900
Amounts due to Banco Santander SA:		
- securities sold under repurchase agreements	-	309
- other	24	1,014
Amounts due to fellow Banco Santander subsidiaries:		
- securities sold under repurchase agreements	-	-
- other	-	135
Deposits held as collateral	755	438
Other deposits <sup>(1)</sup>	6,298	2,156
	<b>9,769</b>	<b>8,278</b>

(1) Includes drawdown from the TFS of £4,500m (2015: £nil).

	2016 £m	Group 2015 £m
Repayable:		
On demand	2,366	3,331
In not more than 3 months	909	1,258
In more than 3 months but not more than 1 year	650	1,949
In more than 1 year but not more than 5 years	5,751	1,632
In more than 5 years	93	108
	<b>9,769</b>	<b>8,278</b>

## 27. DEPOSITS BY CUSTOMERS

	2016 £m	Group 2015 £m
Current and demand accounts:		
- Interest-bearing	85,985	74,256
- Non-interest-bearing	67	532
Savings accounts <sup>(1)</sup>	58,305	59,420
Time deposits	27,203	27,959
Securities sold under repurchase agreements	502	502
Amounts due to fellow Banco Santander subsidiaries	664	563
	<b>172,726</b>	<b>163,232</b>
Repayable:		
On demand	145,810	130,680
In no more than 3 months	4,944	5,670
In more than 3 months but not more than 1 year	13,272	16,392
In more than 1 year but not more than 5 years	7,806	9,968
In more than 5 years	894	522
	<b>172,726</b>	<b>163,232</b>

(1) Includes equity index-linked deposits of £1,618m (2015: £2,029m). The capital amount guaranteed/protected and the amount of return guaranteed in respect of the equity index-linked deposits were £1,618m and £129m (2015: £2,029m and £160m) respectively.

## 28. TRADING LIABILITIES

	2016 £m	Group 2015 £m
Deposits by banks:		
- securities sold under repurchase agreements	780	1,148
- other <sup>(1)</sup>	3,420	1,629
Deposits by customers:		
- securities sold under repurchase agreements	8,018	6,510
- other <sup>(1)</sup>	541	641
Short positions in securities and unsettled trades	2,801	2,794
	<b>15,560</b>	<b>12,722</b>

(1) Comprises cash collateral of £3,535m (2015: £1,559m) and short-term deposits of £426m (2015: £711m).

Included in the above balances are amounts due to Banco Santander SA of £312m (2015: £nil) and to fellow subsidiaries of Banco Santander SA of £37m (2015: £126m).

## 29. FINANCIAL LIABILITIES DESIGNATED AT FAIR VALUE

	2016 £m	Group 2015 £m
US\$10bn Euro Commercial Paper Programme	454	474
US\$30bn Euro Medium Term Note Programme	184	223
Euro 10bn Note Certificate and Warrant Programme and Global Structured Solutions Programme	1,137	1,184
Warrants programme	2	10
Eurobonds	137	125
Structured deposits	526	-
	<b>2,440</b>	<b>2,016</b>

Historically, financial liabilities were designated at fair value through profit or loss where they would otherwise be measured at amortised cost, and any embedded derivatives or associated derivatives used to economically hedge the risk are held at fair value. Since 2009, the Santander UK group's policy has been not to designate similar new loans at fair value through profit or loss.

The fair value is based on quoted prices in an active market for the specific instrument concerned, if available. When quoted market prices are unavailable, the fair value is estimated using valuation techniques, the inputs for which are either based upon quoted prices in an inactive market for the instrument, or are estimated by comparison with quoted prices in an active market for similar instruments. In both cases, the fair value includes the effect of applying the credit spread which is appropriate to the Santander UK group's liabilities. The change in fair value attributable to the Santander UK group's own credit spread is computed as follows: for each security at each reporting date, an externally verifiable price is obtained or a price is derived using credit spreads for similar securities for the same issuer or credit default swaps. Each security is then valued using discounted cash flows, incorporating a LIBOR-based discount curve. The difference in the valuations is attributable to the Santander UK group's own credit spread. This methodology is applied consistently across all securities where it is believed that counterparties would consider the Santander UK group's creditworthiness when pricing trades.

With effect on and from 1 June 2016, Santander UK plc was substituted in place of Abbey National Treasury Services plc as principal obligor under the US\$30bn Euro Medium Term Note Programme. This substitution was effected pursuant to a deed of substitution dated 26 April 2016. On and from 1 June 2016, notes issued under the US\$30bn Euro Medium Term Note Programme are the sole liability of Santander UK plc and are not guaranteed by any other entity in the Santander UK group. Santander UK plc also became the issuer for the following standalone securities: the Euro 60m Guaranteed Step-Down Fixed/Inverse Floating Rate Notes due 2019, and the £166,995,000 Zero Coupon Amortising Guaranteed Notes due 2038. These steps were taken as Santander UK began repositioning the structure of its funding vehicles in preparation for Banking Reform.

Details of the main programmes listed above are available on our website [www.aboutsantander.co.uk](http://www.aboutsantander.co.uk).

Included in the above balances are amounts due to Banco Santander SA of £10m (2015: £25m).

Gains and losses arising from changes in the credit spread of securities issued by the Santander UK group reverse over the contractual life of the debt, provided that the debt is not repaid at a premium or a discount. The net gain during the year attributable to changes in the Santander UK group's own credit risk on the above securities was £6m (2015: net gain of £23m, 2014: net loss of £1m). The cumulative net gain attributable to changes in the Santander UK group's own credit risk on the above securities at 31 December 2016 was £22m (2015: cumulative net gain of £16m).

At 31 December 2016, the amount that would be required to be contractually paid at maturity of the securities above was £35m lower (2015: £162m higher) than the carrying value.

## 30. DEBT SECURITIES IN ISSUE

	2016 £m	Group 2015 £m
Medium term notes:		
- US\$30bn Euro Medium Term Note Programme (See Note 29)	10,818	11,404
- Euro 30bn Euro Medium Term Note Programme	1,635	168
- US SEC-registered – Santander UK Group Holdings plc	2,811	674
- US SEC-registered – Santander UK plc	7,499	-
- US SEC-registered – Abbey National Treasury Services plc	-	5,585
- US\$20bn Commercial Paper Programme	2,678	2,270
Euro 35bn Global Covered Bond Programme	16,628	16,040
Certificates of deposit	5,217	4,473
Securitisation programmes (See Note 16)	7,506	9,843
	<b>54,792</b>	<b>50,457</b>
Repayable:		
On demand	-	-
In not more than 3 months	9,070	5,199
In more than 3 months but not more than 1 year	6,553	6,282
In more than 1 year but not more than 5 years	23,866	19,503
In more than 5 years	15,303	19,473
	<b>54,792</b>	<b>50,457</b>

With effect on and from 1 June 2016, Santander UK plc was substituted in place of Abbey National Treasury Services plc as principal obligor under the Euro 35bn Global Covered Bond Programme, US SEC-registered debt shelf and the US\$30bn Euro Medium Term Note Programme. This substitution was effected pursuant to a deed of substitution, novation and amendment dated 26 April 2016. On and from 1 June 2016, the Covered Bonds continue to be guaranteed, in respect of payments of interest and principal, by Abbey Covered Bonds LLP, but are not guaranteed by any other entity in the Santander UK group. On and from 1 June 2016, notes issued under the US\$30bn Euro Medium Term Note Programme are the sole liability of Santander UK plc and are not guaranteed by any other entity in the Santander UK group. These steps were taken as Santander UK began repositioning the structure of its funding vehicles in preparation for Banking Reform.

The funding from the Euro 30bn Euro Medium Term Note Programme and the US SEC-registered debt shelf in the name of Santander UK Group Holdings plc has been downstreamed to our operating company Santander UK plc.

Details of the main programmes listed above are available on our website [www.aboutsantander.co.uk](http://www.aboutsantander.co.uk).

Included in the above balances are amounts due to Banco Santander SA and other subsidiaries of Banco Santander SA outside the Santander UK group of £36m (2015: £67m) and £162m (2015: £60m) respectively.

## 31. SUBORDINATED LIABILITIES

	2016 £m	Group 2015 £m
£325m Sterling Preference Shares	344	344
£175m Fixed/Floating Rate Tier One Preferred Income Capital Securities	2	2
Undated subordinated liabilities	768	809
Dated subordinated liabilities	3,189	2,730
	<b>4,303</b>	<b>3,885</b>

The above securities will, in the event of the winding up of the issuer, be subordinated to the claims of depositors and all other creditors of the issuer, other than creditors whose claims rank equally with, or are junior to, the claims of the holders of the subordinated liabilities. The subordination of specific subordinated liabilities is determined in respect of the issuer and any guarantors of that liability. The claims of holders of preference shares and preferred securities are generally junior to those of the holders of undated subordinated liabilities, which in turn are junior to the claims of holders of the dated subordinated liabilities. The subordination of the preference shares and preferred securities ranks equally with that of the £300m fixed/floating rate non-cumulative callable preference shares and £300m Step-up Callable Perpetual Reserve Capital Instruments classified as non-controlling interests, as described in Note 37.

The Santander UK group has not had any defaults of principal, interest or other breaches with respect to its subordinated liabilities during the year (2015: none). No repayment or purchase by the issuer of the subordinated liabilities may be made prior to their stated maturity without the consent of the PRA.

Included in the above balances are amounts due to Banco Santander SA of £650m (2015: £640m).

### £325m Sterling Preference Shares

Holders of sterling preference shares are entitled to receive a bi-annual non-cumulative preferential dividend payable in sterling out of the distributable profits of Santander UK plc at a rate of 8 5/8% per annum of the nominal amount of shares issued in 1997, and an annual rate of 10 3/8% for shares issued in 1995 and 1996.

On a return of capital or on a distribution of assets on a winding up, the sterling preference shares shall rank pari passu with any other shares that are expressed to rank pari passu therewith as regards participation in assets, and otherwise in priority to any other share capital of Santander UK plc. On such a return of capital or winding up, each sterling preference share shall, out of the surplus assets of Santander UK plc available for distribution amongst the members after payment of Santander UK plc's liabilities, carry the right to receive an amount equal to the amount paid up or credited as paid together with any premium paid on issue and the full amount of any dividend otherwise due for payment. Other than as set out above, no sterling preference share confers any right to participate on a return of capital or a distribution of assets of Santander UK plc.

Holders of the sterling preference shares are not entitled to receive notice of or attend, speak and vote at general meetings of Santander UK plc unless the business of the meeting includes the consideration of a resolution to wind up Santander UK plc or any resolution varying, altering or abrogating any of the rights, privileges, limitations or restrictions attached to the sterling preference shares or if the dividend on the sterling preference shares has not been paid in full for the three consecutive dividend periods immediately prior to the relevant general meeting. In any such case, the sterling preference shareholders are entitled to receive notice of and attend the general meeting at which such resolution is proposed and will be entitled to speak and vote on such a resolution but not on any other resolution.

### £175m Fixed/Floating Rate Tier One Preferred Income Capital Securities

The Tier One Preferred Income Capital Securities were issued on 9 August 2002 by Santander UK plc and have no fixed redemption date. Santander UK plc has the right to redeem the Tier One Preferred Income Capital Securities whole but not in part on 9 February 2018 or on any coupon payment date thereafter, subject to the prior approval of the PRA. The Tier One Preferred Income Capital Securities bear interest at a rate of 6.984% per annum, payable semi-annually in arrears. From (and including) 9 February 2018, the Tier One Preferred Income Capital Securities will bear interest, at a rate reset semi-annually of 1.86% per annum above the six-month sterling LIBOR rate, payable semi-annually in arrears. Interest payments may be deferred in limited circumstances, such as when the payment would cause Santander UK plc to become insolvent or breach applicable Capital Regulations.

The Tier One Preferred Income Capital Securities are not redeemable at the option of the holders and the holders do not have any rights against other Santander UK group companies. Where interest payments have been deferred, Santander UK plc may not declare or pay dividends on or redeem or repurchase any junior securities until it next makes a scheduled payment on the Tier One Preferred Income Capital Securities and the Reserve Capital Instruments.

The Tier One Preferred Income Capital Securities are unsecured securities of Santander UK plc and are subordinated to the claims of unsubordinated creditors and subordinated creditors holding loan capital of Santander UK plc. Upon the winding up of Santander UK plc, holders of Tier One Preferred Income Capital Securities will rank pari passu with the holders of the most senior class or classes of preference shares (if any) of Santander UK plc then in issue and in priority to all other Santander UK plc shareholders.

## Undated subordinated liabilities

	2016	Group 2015
	£m	£m
10.0625% Exchangeable subordinated capital securities	205	205
Fixed/Floating Rate subordinated notes (Yen 5,000m)	-	29
7.375% 20 Year Step-up perpetual callable subordinated notes	198	205
7.125% 30 Year Step-up perpetual callable subordinated notes	365	370
	<b>768</b>	<b>809</b>

The 10.0625% exchangeable subordinated capital securities are exchangeable into fully paid 10.375% non-cumulative non-redeemable sterling preference shares of £1 each, at the option of Santander UK plc. Exchange may take place on any interest payment date providing that between 30 and 60 days' notice has been given to the holders. The holders will receive one new sterling preference share for each £1 principal amount of capital securities held.

The Fixed/Floating Rate Subordinated notes are redeemable at par, at the option of Santander UK plc, on 27 December 2016 and each interest payment date (quarterly) thereafter. During 2016, Santander UK plc exercised its options to call these notes and the notes were fully redeemed.

The 7.375% 20 Year Step-up perpetual callable subordinated notes are redeemable at par, at the option of Santander UK plc, on 28 September 2020 and each fifth anniversary thereafter.

The 7.125% 30 Year Step-up perpetual callable subordinated notes are redeemable at par, at the option of Santander UK plc, on 30 September 2030 and each fifth anniversary thereafter.

In common with other debt securities issued by Santander UK group companies, the undated subordinated liabilities are redeemable in whole at the option of Santander UK plc, on any interest payment date, in the event of certain tax changes affecting the treatment of payments of interest on the subordinated liabilities in the UK, at their principal amount together with any accrued interest.

## Dated subordinated liabilities

	2016	Group 2015
	£m	£m
10.125% Subordinated guaranteed bond 2023	84	90
11.50% Subordinated guaranteed bond 2017	58	63
7.95% Subordinated notes 2029 (US\$1,000m)	307	262
6.50% Subordinated notes 2030	40	41
8.963% Subordinated notes 2030 (US\$1,000m)	126	107
5.875% Subordinated notes 2031	10	10
9.625% Subordinated notes 2023	134	139
5% Subordinated notes 2023 (US\$1,500m)	1,208	1,002
4.75% Subordinated notes 2025 (US\$1,000m)	816	678
5.625% Subordinated notes 2045 (US\$500m)	406	338
	<b>3,189</b>	<b>2,730</b>

The dated subordinated liabilities are redeemable in whole at the option of Santander UK plc, on any interest payment date, in the event of certain tax changes affecting the treatment of payments of interest on the subordinated liabilities in the UK, at their principal amount together with any accrued interest.

Each of the subordinated liabilities issued by Santander UK Group Holdings plc has been downstreamed to Santander UK plc by means of Santander UK plc issuing equivalent subordinated liabilities to Santander UK Group Holdings plc.

Subordinated liabilities are repayable:

	2016	Group 2015
	£m	£m
Less than one year	58	-
In more than 1 year but no more than 5 years	-	63
In more than 5 years	3,131	2,667
Undated	1,114	1,155
	<b>4,303</b>	<b>3,885</b>

## 32. OTHER LIABILITIES

	Group	
	2016 £m	2015 £m
Trade and other payables	1,994	1,343
Accrued expenses	814	959
Deferred income	63	33
	<b>2,871</b>	<b>2,335</b>

Included in the above balances are amounts due to Banco Santander SA of £214m (2015: £79m), and other subsidiaries of Banco Santander SA outside the Santander UK group of £65m (2015: £55m).

## 33. PROVISIONS

	Conduct remediation							Group
	PPI £m	Wealth and Investment £m	Other products £m	Regulatory-related £m	Vacant property £m	Other £m	Total £m	
<b>At 1 January 2016</b>	465	146	26	93	68	72	870	
Additional provisions	144	-	2	141	(6)	116	397	
Used during the year	(152)	(124)	(14)	(138)	(15)	(124)	(567)	
<b>At 31 December 2016</b>	457	22	14	96	47	64	700	
To be settled:								
- Within 12 months	294	22	4	96	25	59	500	
- In more than 12 months	163	-	10	-	22	5	200	
	457	22	14	96	47	64	700	
At 1 January 2015	129	127	35	85	76	39	491	
Additional provisions	450	43	7	177	6	79	762	
Used during the year	(125)	(24)	(16)	(169)	(14)	(46)	(394)	
Transfers	11	-	-	-	-	-	11	
<b>At 31 December 2015</b>	465	146	26	93	68	72	870	
To be settled:								
- Within 12 months	227	146	26	93	22	67	581	
- In more than 12 months	238	-	-	-	46	5	289	
	465	146	26	93	68	72	870	

### a) Conduct remediation

The amounts in respect of conduct remediation comprise the estimated cost of making redress payments, including related costs, with respect to the past sales or administration of products. The provision for conduct remediation represents management's best estimate of the anticipated costs of related customer contact and/or redress, including related costs.

#### (i) Payment Protection Insurance (PPI)

In August 2010, the FSA (now the FCA) published a policy statement entitled 'The assessment and redress of Payment Protection Insurance complaints' (the Policy Statement). The Policy Statement contained rules which altered the basis on which regulated firms must consider and deal with complaints in relation to the sale of PPI and potentially increased the amount of compensation payable to customers whose complaints are upheld.

In November 2015, the FCA issued a Consultation Paper 15/39 (Rules and guidance on payment protection insurance complaints) which introduces the concept of unfair commission in relation to Plevin for customer redress plus a deadline by which customers need to make their PPI complaints. On 2 August 2016, the FCA issued Consultation Paper 16/20 (Rules and Guidance on payment protection insurance complaints: Feedback on CP 15/39 and further consultation). The paper outlines the FCA's proposed approach to PPI in light of the 2014 decision of the Supreme Court in Plevin v Paragon Personal Finance Ltd (Plevin) and also recommends a two-year time bar period starting in June 2017, which is later than proposed in CP 15/39 issued by the FCA in November 2015. The paper also includes proposals in relation to how redress for Plevin-related claims should be calculated including consideration of how profit share arrangements should be reflected in commission levels. These changes may impact on the future amounts expected to be paid. The final rules were expected in December 2016; however, the FCA announced that they would be delayed until the first quarter of 2017 due to the feedback received. Santander UK has applied the principles published in Consultation Paper 16/20 to current assumptions, including the potential impact on the provision in December 2016.

A provision for conduct remediation has been recognised in respect of the mis-selling of PPI policies. The provision is calculated based on a number of key assumptions which involve significant management judgement. These are:

- Claim volumes – the estimated number of customer complaints received
- Uphold rate – the estimated percentage of complaints that are, or will be, upheld in favour of the customer
- Average cost of redress – the estimated payment to customers, including compensation for any direct loss plus interest and commissions and profit share earned on the policy.

The assumptions have been based on the following:

- Analysis completed of the causes of complaints, and uphold rates, and how these are likely to vary in the future
- Actual claims activity registered to date
- The level of redress paid to customers, together with a forecast of how this is likely to change over time
- The impact on complaints levels of proactive customer contact
- The effect media coverage and time bar are expected to have on the complaints inflows
- Commission and profit share earned from Insurance providers over the lifetime of the products.

The assumptions are kept under review, and regularly reassessed and validated against actual customer data, e.g. claims received; uphold rates, the impact of any changes in approach to uphold rates, and any re-evaluation of the estimated population.

The most critical factor in determining the level of provision is the volume of claims. The uphold rate is a reasonably consistent function of the sales process and the average cost of redress can be predicted reasonably accurately given that management is dealing with a high volume and reasonably homogeneous population. In setting the provision, management estimated the total claims that were likely to be received. Previous experience has indicated that claims could be received over a number of years.

The table below sets out the key drivers of the provision balance and forecast assumptions used in calculating the provision, as well as the sensitivity of the provision to changes in the assumptions.

	Cumulative to 31 December 2016	Future expected (unaudited)	Sensitivity analysis Increase/decrease in provision
Inbound complaints <sup>(1)</sup> ('000)	1,209	1,058	25 = £9m
Outbound contact ('000)	394	15	25 = £19m
Response rate to outbound contact	35%	90%	1% = £0.4m
Average uphold rate per claim <sup>(2)</sup>	57%	69%	1% = £6m
Average redress per claim <sup>(3)</sup>	£1,692	£535	£100 = £73m

(1) Excludes invalid claims where the complainant has not held a PPI policy.

(2) Claims include inbound and responses to outbound contact.

(3) The average redress per claim reduced from the cumulative average value at 31 December 2016 of £1,692 to a future average value of £535 due to the inclusion of Plevin cases in the provision, as well as a shift in the complaint mix to a greater proportion of storecards, which typically held lower average balances.

#### 2016 compared to 2015

We made an additional £144m provision charge in the year, which included our best estimate of Plevin related claim costs and a £30m charge for a specific portfolio under a past business review. With the FCA consultation expected to close in the first quarter of 2017, we have assessed the adequacy of our provision and applied the principles published in the August 2016 FCA consultation paper to our current assumptions. We will continue to review our provision levels in respect of recent claims experience and once the final FCA guidance is published, and it is possible further PPI-related provision adjustments will be required in future years.

Monthly utilisation during the year, excluding the impact of past business review activity, was slightly higher than the 2015 average and in line with our assumptions.

#### 2015 compared to 2014

When assessing the adequacy of our provision, we have applied the November 2015 FCA consultation paper, including the Plevin case, to our current assumptions. This application has resulted in an additional £450m provision charge for the fourth quarter of 2015, which represents our best estimate of the remaining redress and costs. The additional provision is predicated on the probable two-year deadline by which customers would need to make their PPI complaints and the anticipated increase in claim volumes as a result of the finite claim period.

Monthly utilisation, excluding pro-active customer contact, during 2015 was £10m per month (including related costs), against an average of £9m in 2014. While we saw a reduction in PPI redress costs in the first half of the year, we have seen an increase in the third quarter in line with industry trends, with the fourth quarter remaining flat. Although we are comfortable with our current position, we will continue to review our provision levels in respect of recent claims experiences and the observed impact of the two-year deadline.

#### (ii) Wealth and investment

During 2012, the FCA (then known as the FSA) undertook an industry-wide thematic review of the sale of investment products, and subsequently sales of premium investment funds. The FCA's review included Santander UK, and identified shortcomings in the collection of customer information and risk profile alignment, and concerns about product suitability, fees and charges. As a result, Santander UK initiated customer contact exercises to provide appropriate redress to customers who had suffered detriment.

A provision has been recognised in respect of the above sales for redress payments and related costs. The provision is calculated based on a number of factors and assumptions including:

- Customer communications – the results of contact with affected customers
- Acceptance of offers made - acceptances by affected customers and additional losses claimed from some customers
- Average redress paid – the estimated payment to customers, including compensation for any direct loss plus interest.

At 31 December 2016, the provision was £22m (2015: £146m).

#### (iii) Other products

A provision for conduct remediation has also been recognised in respect of sales or administration of other products. The provision represents management's best estimate of the anticipated costs of related customer contact and/or redress, including related costs. A number of uncertainties remain as to the eventual costs with respect to conduct remediation in respect of these products given the inherent difficulties in determining the number of customers involved and the amount of any redress to be provided to them.

## b) Regulatory-related

### (i) Financial Services Compensation Scheme (FSCS)

The FSCS is the UK's independent statutory compensation fund for customers of authorised financial services firms and pays compensation if a firm is unable to pay claims against it. The FSCS is funded by levies on the industry (and recoveries and borrowings where appropriate). The levies raised comprise both management expenses levies and, where necessary, compensation levies on authorised firms.

Each deposit-taking institution contributes towards the management expenses levies in proportion to their share of total protected deposits on 31 December of the year preceding the scheme year, which runs from 1 April to 31 March. In determining an appropriate accrual in respect of the management expenses levy, certain assumptions have been made, based on information received from the FSCS, and the Santander UK group's historic share of industry protected deposits.

Following the default of a number of deposit takers since 2008, the FSCS borrowed funds from HM Treasury to meet the compensation costs for customers of those firms. The interest on the borrowings with HM Treasury, which are approximately £16bn, are now assessed at the higher of 12 month LIBOR plus 111 basis points and the relevant gilt rate published by the Debt Management Office. A margin of 100bp was applied to the loan balance up to 29 March 2015.

Whilst it is expected that the substantial majority of the principal will be repaid from funds the FSCS receives from asset sales, surplus cash flow or other recoveries in relation to the assets of the firms that defaulted, to the extent that there remains a shortfall, the FSCS can recover any shortfall of the principal by levying the deposit-taking sector in instalments. The Santander UK group made capital contributions in August 2013, August 2014 and August 2015.

The FSCS and HM Treasury have agreed that the terms of the repayment of the borrowings will be reviewed every three years in light of market conditions and of the actual repayment from the estates of failed banks. The ultimate amount of any compensation levies to be charged in future years also depends on a number of factors including the level of protected deposits and the population of deposit-taking participants and will be determined at a later date.

Dunfermline Building Society was the first deposit taker to be resolved under the Special Resolution Regime which came into force under the Banking Act 2009. Recoveries were paid to HM Treasury and the FSCS has an obligation to contribute to the costs of the resolution, subject to a statutory cap. The Santander UK group's contributions in 2015 and 2016 included payments for this resolution.

For the year ended 31 December 2016, the Santander UK group charged £34m (2015: £76m, 2014: £91m) to the income statement in respect of the costs of the FSCS. The charge includes the effect of adjustments to provisions made in prior years as a result of more accurate information now being available.

### (ii) UK Bank Levy

The Finance Act 2011 introduced an annual bank levy in the UK. The UK Bank Levy is based on the total chargeable equity and liabilities as reported in the balance sheet of a Relevant Group at the end of a chargeable period. The Relevant Group for this purpose is a Foreign Banking Group whose ultimate parent is Banco Santander SA. The UK Bank Levy is calculated principally on the consolidated balance sheet of the UK sub-group parented by the Company. In determining the chargeable equity and liabilities the following amounts are excluded: adjusted Tier 1 capital; certain 'protected deposits' (for example those protected under the FSCS); liabilities that arise from certain insurance business within banking groups; liabilities in respect of currency notes in circulation; FSCS liabilities; liabilities representing segregated client money; and deferred tax liabilities, current tax liabilities, liabilities in respect of the UK Bank Levy, revaluation of property liabilities, liabilities representing the revaluation of business premises and defined benefit retirement liabilities.

It is also permitted in specified circumstances to reduce certain liabilities: by netting them against certain assets; offsetting assets on the relevant balance sheets that would qualify as high quality liquid assets (in accordance with the PRA definition); and repo liabilities secured against sovereign and supranational debt.

In addition to changes in corporation tax rates, Finance (No.2) Act 2015 reduced the UK Bank Levy rate from 0.21% to 0.18% from 1 January 2016. As a result a rate of 0.18% applied for 2016 (2015: blended rate of 0.1967%). Certain liabilities are subject to only a half rate, namely any deposits not otherwise excluded, (except for those from financial institutions and financial traders) and liabilities with a maturity greater than one year at the balance sheet date. The UK Bank Levy is not charged on the first £20bn of chargeable equity and liabilities. Finance (No.2) Act 2015 also introduced subsequent annual reductions to 0.1% from 1 January 2021.

The cost of the UK Bank Levy for 2016 was £107m (2015: £101m, 2014: £74m). The Santander UK group paid £101m in 2016 (2015: £87m) and provided for a liability of £60m at 31 December 2016 (2015: £54m).

## c) Vacant property

Vacant property provisions are made by reference to an estimate of any expected sub-let income, compared to the head rent, and the possibility of disposing of Santander UK's interest in the lease, taking into account conditions in the property market. These provisions are reassessed on a semi-annual basis and will normally run off over the period of the leases concerned, where a property is disposed of earlier than anticipated any remaining balance in the provision relating to that property is released.

## d) Other

Other provisions principally comprise amounts in respect of operational loss provisions, restructuring charges and litigation and related expenses.



## 34. RETIREMENT BENEFIT PLANS

The amounts recognised in the balance sheet were as follows:

	2016 £m	Group 2015 £m
<b>Assets/(liabilities)</b>		
Funded defined benefit pension scheme – surplus	398	556
Funded defined benefit pension scheme – deficit	(223)	(73)
Unfunded defined benefit pension scheme	(39)	(37)
<b>Total net assets</b>	<b>136</b>	<b>446</b>

Remeasurement (gains)/losses recognised in other comprehensive income during the year were as follows:

	2016 £m	2015 £m	Group 2014 £m
Pension remeasurement	528	(319)	(132)

### a) Defined contribution pension plans

The Santander UK group operates a number of defined contribution pension plans. The assets of the defined contribution pension plans are held and administered separately from those of the Santander UK group. The Santander Retirement Plan, an occupational defined contribution plan, is the plan into which eligible employees are enrolled automatically. The assets of the Santander Retirement Plan are held in separate trustee-administered funds.

An expense of £52m (2015: £50m, 2014: £52m) was recognised for defined contribution plans in the year, and is included in staff costs classified within operating expenses in the Income Statement. None of this amount was recognised in respect of key management personnel for the years ended 31 December 2016, 2015 and 2014.

### b) Defined benefit pension schemes

The Santander UK group operates a number of defined benefit pension schemes. The main pension scheme is the Santander (UK) Group Pension Scheme. It comprises seven legally segregated sections under the terms of a merger of former schemes operated by Santander UK plc agreed in 2012. The scheme covers 18% (2015: 19%) of the Santander UK group's employees, and is a closed funded defined benefit scheme. Under the projected unit method, the current service cost when expressed as a percentage of pensionable salaries will gradually increase over time.

The corporate trustee of the Santander (UK) Group Pension Scheme is Santander (UK) Group Pension Scheme Trustee Limited, a private limited company incorporated in 1996 and a wholly-owned subsidiary of Santander UK plc. The principal duty of the trustees is to act in the best interests of the members of the schemes. The Trustee board comprises seven Directors selected by Santander UK plc, plus seven member-nominated Directors selected from eligible members who apply for the role.

Formal actuarial valuation of the assets and liabilities of the defined benefit schemes are carried out on at least a triennial basis by independent professionally-qualified actuaries and valued for accounting purposes at each balance sheet date. The latest formal actuarial valuation for the Santander (UK) Group Pension scheme at 31 March 2013 was finalised in June 2014. The latest triennial funding valuation commenced as at 31 March 2016.

The assets of the Scheme are held independently of the Santander UK group's assets in separate trustee administered funds. Investment strategy across the Scheme remains under regular review. Investment decisions are delegated by the Santander (UK) Group Pension Scheme Trustees to a common investment fund, managed by Santander (CF) Trustee Limited, a private limited company owned by six Trustee directors, three appointed by Santander UK plc and three by Santander (UK) Group Pension Trustee Limited. The Trustee directors' principal duty, within the investment powers delegated to them is to act in the best interest of the members of the Santander (UK) Group Pension Scheme. Ultimate responsibility for investment strategy rests with the Trustee of the Scheme who are required under the Pensions Act 2004 to prepare a statement of investment principles.

The Trustee of the Santander (UK) Group Pension Scheme has developed the following investment principles:

- To maintain a portfolio of suitable assets of appropriate quality, suitability and liquidity which will generate income and capital growth to meet, together with new contributions from members and the employers, the cost of current and future benefits which the pension scheme provides, as set out in the trust deed and rules
- To limit the risk of the assets failing to meet the liabilities, over the long-term and on a shorter-term basis as required by prevailing legislation
- To invest in a manner appropriate to the nature and duration of the expected future retirement benefit payments
- To minimise the long-term costs of the pension scheme by maximising the return on the assets whilst having regard to the objectives shown above.

**Key actuarial risks**

The Santander UK group's defined benefit pension schemes expose it to actuarial risks such as investment risk, interest rate risk, longevity risk, salary risk and inflation risk:

Investment risk	The present value of the defined benefit scheme liability is calculated using a discount rate determined by reference to high quality corporate bond yields; if the return on Scheme assets is below this rate, it will create a Scheme deficit.
Interest rate risk	A decrease in the reference bond yield will increase the Scheme liability; however this will be partially offset by an increase in the value of the Scheme's debt investments.
Longevity risk	The present value of the defined benefit scheme liability is calculated by reference to the best estimate of the life expectancy of scheme participants both during and after their employment. An increase in life expectancy of the scheme participants will increase the scheme's liability as benefits will be paid for longer.
Salary risk	The present value of the defined benefit scheme's liability is calculated by reference to the future salaries of scheme participants. As such, an increase in the salary of the scheme participants will increase the scheme's liability. This risk has been minimised by the introduction of a salary increase cap of 1% p.a. from 1 March 2015.
Inflation risk	An increase in inflation rate will increase the Scheme liability as benefits will increase more quickly, accompanied by an expected increase in the return on the scheme's investments.

The Santander UK group does not hold insurance policies over the schemes, and has not entered into any significant transactions with the schemes.

The total amount charged/(credited) to the income statement, including any amounts classified as redundancy costs and in discontinued operations was as follows:

	2016	2015	Group
	£m	£m	£m
Net interest (income)/expense	(18)	(4)	13
Current service cost	33	37	34
Past service cost/(credit)	1	2	(230)
Administration costs	8	6	7
	24	41	(176)

In 2014, following a review of the Santander (UK) Group Pension Scheme, pension arrangements for colleagues in that Scheme were amended through the introduction of a cap on pensionable pay increases by 1% per annum from 1 March 2015. The impact of this change was a reduction in the defined benefit obligation of £230m, partially offset by a one off contribution to the defined contribution plan for affected member of £10m and implementation costs of £2m. Consequently, a net gain of £218m was recognised in the income statement during the year as set out in Note 6.

The amounts recognised in other comprehensive income during the year were as follows:

	2016	2015	Group
	£m	£m	£m
Return on plan assets (excluding amounts included in net interest expense)	(1,447)	164	(1,048)
Actuarial losses/(gains) arising from changes in demographic assumptions	30	(67)	129
Actuarial (gains)/losses arising from experience adjustments	(80)	(202)	59
Actuarial losses/(gains) arising from changes in financial assumptions	2,025	(211)	728
Cumulative actuarial reserve acquired with subsidiary	-	(3)	-
<b>Pension remeasurement</b>	<b>528</b>	<b>(319)</b>	<b>(132)</b>

Movements in the present value of defined benefit obligations during the year were as follows:

	2016	2015
	£m	£m
Balance at 1 January	(9,004)	(9,314)
Assumed through business combinations	-	(34)
Current service cost	(23)	(25)
Current service cost paid by subsidiaries	(2)	(2)
Current service cost paid by fellow Banco Santander subsidiaries	(8)	(10)
Interest cost	(333)	(338)
Employer salary sacrifice contributions	(7)	(7)
Past service cost	(1)	(2)
Remeasurement gains/(losses):		
- Actuarial (losses)/gains arising from changes in demographic assumptions	(30)	67
- Actuarial gains/(losses) arising from experience adjustments	80	202
- Actuarial (losses)/gains arising from changes in financial assumptions	(2,025)	211
Benefits paid	271	248
<b>Balance at 31 December</b>	<b>(11,082)</b>	<b>(9,004)</b>

Movements in the fair value of scheme assets during the year were as follows:

	2016 £m	Group 2015 £m
Balance at 1 January	9,450	9,430
Acquired through business combinations	-	47
Interest income	351	342
Contributions paid by employer and scheme members	236	37
Contributions paid by fellow Banco Santander subsidiaries	13	12
Administration costs paid	(8)	(6)
Return on plan assets (excluding amounts included in net interest expense)	1,447	(164)
Benefits paid	(271)	(248)
<b>Balance at 31 December</b>	<b>11,218</b>	<b>9,450</b>

Costs of £8m (2015: £6m, 2014: £7m) associated with the management of scheme assets have been deducted from the interest income on plan assets for the Santander UK group.

The following tables provide information on the composition and fair value of the plan assets at 31 December 2016 and 2015.

## 2016

Category of plan assets	Quoted prices in active markets		Prices not quoted in active markets		Total	
	£m	%	£m	%	£m	%
UK equities	148	1	-	-	148	1
Overseas equities	2,064	19	597	5	2,661	24
Corporate bonds	1,778	16	162	1	1,940	17
Government fixed interest bonds	226	2	-	-	226	2
Government index-linked bonds	3,294	29	-	-	3,294	29
Property	-	-	1,361	12	1,361	12
Cash	-	-	197	2	197	2
Other	-	-	1,391	13	1,391	13
	<b>7,510</b>	<b>67</b>	<b>3,708</b>	<b>33</b>	<b>11,218</b>	<b>100</b>

## 2015

UK equities	122	1	6	-	128	1
Overseas equities	1,668	18	393	4	2,061	22
Corporate bonds	2,225	24	96	1	2,321	25
Government fixed interest bonds	175	2	-	-	175	2
Government index-linked bonds	2,560	27	-	-	2,560	27
Property	-	-	1,402	15	1,402	15
Cash	-	-	169	1	169	1
Other	-	-	634	7	634	7
	<b>6,750</b>	<b>72</b>	<b>2,700</b>	<b>28</b>	<b>9,450</b>	<b>100</b>

Scheme assets are stated at fair value based upon quoted prices in active markets with the exception of property funds and those classified under 'Other'. The 'Other' category consists of asset-backed securities, annuities, funds (including private equity funds) and derivatives that are used to protect against exchange rate, equity market, inflation and interest rate movements. The property funds were valued using market valuations prepared by an independent expert. Of the assets in the 'Other' category, investments in absolute return funds and foreign exchange, equity and interest rate derivatives were valued by investment managers by reference to market observable data. Private equity funds were valued by reference to their latest published accounts whilst the insured annuities were valued by scheme actuaries based on the liabilities insured.

The actual gains on scheme assets for the Santander UK group were £1,798m (2015: £177m, 2014: £1,402m).

The Santander UK group's pension schemes did not directly hold any equity securities of the Company or any of its related parties at 31 December 2016 and 2015. The Santander UK group's pension scheme assets do not include any property or other assets that are occupied or used by the Santander UK group.

The investment policy and performance of the scheme is monitored regularly by Santander UK plc and the Santander (CF) Trustee to ensure that the risk and return profile of investments meets objectives. Any changes to the investment policy are agreed with the Santander (UK) Group Pension Scheme Trustee and documented in the Statement of Investment Policy for the Common Investment Fund.

The strategic asset allocation target is an asset mix based on up to 20% quoted equities, at least 50% debt instruments (including gilts, index-linked gilts, and corporate bonds) and up to 30% property and alternatives. A strategy is in place to manage interest rate and inflation risk relating to the liabilities. At 31 December 2016, the Santander (UK) Group Pension Scheme held interest rate swaps with a gross notional value of £1,945m (2015: £980m) and inflation swaps with a gross notional value of £1,030m (2015: £1,048m) for the purposes of liability matching.

## Funding

In June 2014 in compliance with the Pensions Act 2004, the trustees and the Santander UK group agreed to a new recovery plan in respect of the Scheme (the Defined Benefit Deficit Repair Plan) and schedule of contributions following the finalisation of the 31 March 2013 actuarial valuation. The funding target for this actuarial valuation is for the Scheme to have sufficient assets to make payments to members in respect of the accrued benefits as and when they fall due. In accordance with terms of the trustee agreement, the Santander UK group contributed £199m (2015: £nil) to the Scheme in the year, of which £101m was in respect of agreed deficit repair contributions and £98m was in respect of deficit repair contributions due to the Group Section under the current recovery plan for four years from 1 April 2017. The agreed schedule of the Santander UK group's remaining contributions to the Scheme comprises contributions of £119m each year from 2017 increasing by 5% to 31 March 2023 plus contributions recommencing for the Group Section at £28m per annum increasing at 5% from 1 April 2021 to 31 March 2023. However, this will be reviewed as part of the 2016 actuarial valuation which is ongoing.

## Actuarial assumptions

The principal actuarial assumptions used for the defined benefit schemes were as follows:

	2016 %	2015 %	Group 2014 %
To determine benefit obligations:			
- Discount rate for scheme liabilities	2.8	3.7	3.6
- General price inflation	3.1	3.0	3.0
- General salary increase	1.0	1.0	1.0
- Expected rate of pension increase	2.9	2.8	2.8
	Years	Years	Years
Longevity at 60 for current pensioners, on the valuation date:			
- Males	27.8	27.7	27.9
- Females	30.3	30.2	30.3
Longevity at 60 for future pensioners currently aged 40, on the valuation date:			
- Males	30.0	29.9	30.2
- Females	32.2	32.2	32.3

The rate used to discount the retirement benefit obligation is based on the annual yield at 31 December of high quality corporate bonds on that date, adjusted to match the terms of the scheme liabilities. The inflation assumption is set based on the Bank of England projected inflation rates over the duration of scheme liabilities weighted by projected scheme cash flows.

As part of the triennial actuarial valuations an independent analysis of the Santander (UK) Group Pension Scheme's actual mortality experience and expected mortality experience is carried out. Following the March 2013 actuarial valuation review, the Continuous Mortality Investigation Table "S1 Light" continued to be adopted, but the weighting for probability of death was adjusted. To reflect experience, the adjustment adopted in 2014 and 2015 was a loading for the probability of death of 116% for male members and 98% for female members (2013: 103% for both male and female members).

Allowance was then made for expected future improvements to life expectancy based on the Continuous Mortality Investigation Table CMI 2013 with a long-term rate of future improvements to life expectancy of 1.5% for male members and 1.25% for female members. At 31 December 2015 the improvement table was updated to the CMI 2015 table to reflect the latest available data from the CMI. At 31 December 2016 the same mortality assumption has been adopted as at the previous year-end. This will be reviewed following the completion of the 2016 formal actuarial valuation.

The table above shows that a participant retiring at age 60 at 31 December 2016 is assumed to live for, on average, 27.8 years in the case of a male member and 30.3 years in the case of a female member (2015: 27.7 years male and 30.2 years female). In practice, there will be variation between individual members but these assumptions are expected to be appropriate across all participants. It is assumed that younger members will live longer in retirement than those retiring now. This reflects the expectation that mortality rates will continue to fall over time as medical science and standards of living improve. To illustrate the degree of improvement assumed the table also shows the life expectancy for members aged 40 now, when they retire in 20 years' time at age 60.

IAS 19 requires our methodology for calculating Scheme liabilities to have a discount rate based on market yields of high quality corporate bonds of suitable duration and currency. There are only a limited number of higher quality Sterling denominated corporate bonds, particularly those that are longer dated. Therefore, in order to set a suitable discount rate, we need to construct a corporate bond yield curve. There are a number of ways of projecting forward the bond curve beyond the longest dated corporate bond. In the past we projected the bond curve using a gilt yield curve, ignoring high and low outliers in each duration bucket.

In 2016 we looked at a number of alternatives to better reflect our estimate of long-dated credit risk in bond yields appropriate for the cash flow liabilities of the Scheme. Following our review, we enhanced the way we set the discount rate. We now consider a number of different data sources and methods of projecting forward the corporate bond curve. When considering the different models, we project forward the expected cash flows of the Scheme and adopt a single equivalent cash flow weighted discount rate, subject to management judgement.

At the same time, we also enhanced our approach for setting the inflation assumption. In the past we used the spot inflation rate as implied by the Bank of England inflation curve, adjusted for an inflation risk premium. To be consistent with our discount rate methodology, we now set the inflation assumption using the expected cash flows of the Scheme and fitting them to an inflation curve to give a weighted average inflation assumption. We then adjust this by an inflation risk premium. We also adjusted the method of setting the inflation risk premium from a static measure to one based on the nominal level of implied inflation.

The new models were subject to our pensions governance framework and considered by the Board Audit Committee in November 2016. At 31 December 2016 the net accounting deficit of our funded defined benefit pension scheme was £175m (2015: £483m surplus). These changes to our methodology assumptions reduced the value placed on the liabilities of the Scheme by £510m (net of tax) and had a 39 basis points positive impact on the CET1 capital ratio.

### Actuarial assumption sensitivities

The sensitivity analyses below have been determined based on reasonably possible changes of the respective assumptions occurring at the end of the reporting period, while holding all other assumptions constant.

		Increase/(decrease)	
		2016	2015
		£m	£m
<b>Discount rate</b>	Change in pension obligation at year-end from a 25 bps increase	(593)	(434)
	Change in pension cost for the year from a 25 bps increase	(21)	(16)
<b>General price inflation</b>	Change in pension obligation at year-end from a 25 bps increase	405	278
	Change in pension cost for the year from a 25 bps increase	13	10
<b>General salary increase</b>	Change in pension obligation at year-end from a 25 bps increase	n/a	n/a
<b>Mortality</b>	Change in pension obligation at year-end from each additional year of longevity assumed	369	218

The sensitivity analysis presented above may not be representative of the actual change in the defined benefit obligation as it is unlikely that the change in assumptions would occur in isolation of one another as some of the assumptions may be correlated. Furthermore, in presenting the above sensitivity analyses, the present value of the defined benefit obligation has been calculated using the projected unit credit method at the end of the reporting period, which is the same as that applied in calculating the defined benefit obligation liability recognised in the balance sheet. There was no change in the methods and assumptions used in preparing the sensitivity analyses from prior years.

The benefits expected to be paid in each of the next five years, and in the aggregate for the five years thereafter are:

Year ending 31 December:	£m
2017	287
2018	307
2019	327
2020	349
2021	373
Five years ending 2026	2,286

The average duration of the defined benefit obligation at 31 December 2016 was 21.0 years (2015: 19.8 years) and comprised:

	2016	2015
	years	years
Active members	26.8	25.4
Deferred members	25.7	24.3
Retired members	14.6	13.7

## 35. CONTINGENT LIABILITIES AND COMMITMENTS

	2016 £m	2015 £m
Guarantees given to third parties	1,859	1,568
Formal standby facilities, credit lines and other commitments with original term to maturity of:		
- One year or less	9,462	3,606
- More than one year	32,154	32,147
	43,475	37,321

Where the items set out below can be reliably estimated, they are disclosed in the table above.

### Guarantees given to third parties

Guarantees given to third parties consist primarily of letters of credit, bonds and guarantees granted as part of normal product facilities which are offered to customers.

### Formal standby facilities, credit lines and other commitments

Standby facilities, credit lines and other commitments are also granted as part of normal product facilities which are offered to customers. Retail facilities comprise undrawn facilities granted on flexible mortgages, bank overdrafts and credit cards. On flexible mortgages, the credit limit is set at the point of granting the loan through property value and affordability assessments.

Subsequent assessments are made to ensure that the limit remains appropriate considering any change in the security value or the customer's financial circumstances. For unsecured overdraft facilities and credit cards, the facilities are granted based on new business risk assessment and are reviewed more frequently based on internal, as well as, external data. The delinquency status of the account would result in the withdrawal of the facility. Corporate facilities can comprise standby and revolving facilities which are subject to ongoing compliance with covenants and may require the provision of agreed security. Failure to comply with these terms can result in the withdrawal of the unutilised facility headroom.

### FSCS

As described in Note 33, the Santander UK group participates in the UK's national resolution scheme, the FSCS, and is thus subject to levies to fund the FSCS. In the event that the FSCS significantly increase the levies to be paid by firms the associated costs to Santander UK group would rise.

### Loan representations and warranties

In connection with the securitisations and covered bond transactions described in Note 16, the Santander UK group entities selling the relevant loans into the applicable securitisation or covered bond portfolios make representations and warranties with respect to such loans, in each case as of the date of the sale of the loans into the applicable portfolio. These representations and warranties cover, among other things, the ownership of the loan by the relevant Santander UK group entity, absence of a material breach or default by the relevant borrower under the loan, the loan's compliance with applicable laws and absence of material disputes with respect to the relevant borrower, asset and loan. The specific representations and warranties made by Santander UK group companies which act as sellers of loans in these securitisations and covered bond transactions depend in each case on the nature of the transaction and the requirements of the transaction structure. In addition, market conditions and credit rating agency requirements may affect the representations and warranties required of the relevant Santander UK group companies in these transactions.

In the event that there is a material breach of the representations and warranties given by Santander UK plc as seller of loans under the residential mortgage-backed securitisations or the covered bond transaction included in Note 16, or if such representations and warranties prove to be materially untrue as at the date when they were given (being the sale date of the relevant mortgage loans), Santander UK plc may be required to repurchase the affected mortgage loans (generally at their outstanding principal balance plus accrued interest). These securitisation and covered bond transactions are collateralised by prime residential mortgage loans. Santander UK plc is principally a retail prime lender and has no appetite or product offering for any type of sub-prime business. In addition, Santander UK plc's credit policy explicitly prohibits such lending.

Similarly, under the auto loan securitisations in Note 16, in the event that there is a breach or inaccuracy in respect of a representation or warranty relating to the loans, the relevant Santander UK group entity who sold the auto loans into the securitisation portfolio, will be required to repurchase such loans from the structure (also at their outstanding principal balance plus accrued interest). In addition to breaches of representation and warranties, under the auto loan securitisations, the seller may also have a repurchase obligation if certain portfolio limits are breached (which include, amongst other things, limits as to the size of a loan given to an individual customer, LTV ratio, average term to maturity and average seasoning).

In the case of a repurchase of a loan from the relevant securitisation or covered bond portfolio, the Santander UK group may bear any subsequent credit loss on such loan. The Santander UK group manages and monitors its securitisation and covered bond activities closely to minimise potential claims.

The outstanding balances under the securitisation and covered bond transactions originated by the Santander UK group are set out in Note 16.

### Other legal actions and regulatory matters

The Santander UK group engages in discussion, and co-operates, with the FCA and other bodies in their supervision of the Santander UK group, including reviews exercised under statutory powers, regarding its interaction with past and present customers and policyholders, both as part of general thematic work and in relation to specific products and services. The position will be monitored with particular reference to those reviews currently in progress and where it is not yet possible to reliably determine their outcome.

During the ordinary course of business Santander UK is subject to complaints and threatened legal proceedings brought by or on behalf of current or former employees, customers, investors or other third parties, as well as legal and regulatory reviews, challenges and enforcement actions. All such matters are assessed periodically to determine the likelihood of Santander UK incurring a liability. In those instances where it is concluded that it is more likely than not that a payment will be made a provision is established based on management's best estimate of the amount required at the balance sheet date. In some cases it will not be possible to form a view, for example because the facts are unclear or further time is required to fully assess the merits of the case. In these circumstances no provision will be held. However, Santander UK does not currently expect the final outcome of any such case to have a material adverse effect on its financial position, operations or cash flows.

### Consumer credit

Santander UK group's unsecured lending and other consumer credit business is governed by consumer credit law and related regulations. Claims brought by customers in relation to potential breaches of these requirements could result in costs to the Santander UK group where such potential breaches are not found to be de minimis. It is not possible to provide any meaningful estimate or range of the possible cost.

### Taxation

The Santander UK group engages in discussion, and co-operates, with HM Revenue & Customs in their oversight of the Santander UK group's tax matters. The Santander UK group adopted the UK's Code of Practice on Taxation for Banks in 2010.

### Other

On 2 November 2015, Visa Europe Ltd agreed to sell 100% of its share capital to Visa Inc. The deal closed on 21 June 2016. As a member and shareholder of Visa Europe Ltd, Santander UK received upfront consideration made up of cash and convertible preferred stock. Additional deferred cash consideration is also payable following the third anniversary of closing. Conversion of the preferred stock into Class A Common Stock of Visa Inc. depends on the outcome of litigation against Visa involving UK & Ireland (UK&I) multilateral interchange fees (MIFs). Santander UK and certain other UK&I banks have agreed to indemnify Visa Inc. in the event that the preferred stock is insufficient to meet the costs of this litigation. Visa Inc. has recourse to this indemnity once more than €1bn of losses relating to UK&I MIFs have arisen or once the total value of the preferred stock issued to UK&I banks on closing has been reduced to nil. In valuing the preferred stock, Santander UK makes adjustments for illiquidity and the potential for changes in conversion. Visa Inc. may have recourse to a general indemnity in place under Visa Europe Operating Regulations for damages not satisfied through the above mechanism. As part of the sale of subsidiaries, and as is normal in such circumstances, the Santander UK group has given warranties and indemnities to the purchasers.

### Obligations under stock borrowing and lending agreements

Obligations under stock borrowing and lending agreements represent contractual commitments to return stock borrowed. These obligations are offset by a contractual right to receive stock under other contractual agreements. See Note 39.

### Other off-balance sheet commitments

The Santander UK group has commitments to lend at fixed interest rates which expose it to interest rate risk. For further information, see the Risk review.

### Operating lease commitments

	2016 £m	Group 2015 £m
Rental commitments under non-cancellable operating leases:		
- No later than 1 year	82	79
- Later than 1 year but no later than 5 years	252	272
- Later than 5 years	134	144
	<b>468</b>	<b>495</b>

Under the terms of these leases, the Santander UK group has the opportunity to extend its occupation of properties by a minimum of three years subject to 12 months' notice and lease renewal being available from external landlords during the term of the lease. At expiry, the Santander UK group has the option to reacquire the freehold of certain properties.

During 2016, Santander UK group rental expense amounted to £61m (2015: £61m, 2014: £67m) in respect of minimum rentals. There was no sub-lease rental income, and no contingent rent expense included in this rental expense.

## 36. SHARE CAPITAL AND OTHER EQUITY INSTRUMENTS

	2016 £m	Group 2015 £m
Ordinary share capital	7,060	7,060
AT1 securities:		
- £750m Fixed Rate Reset Perpetual AT1 Capital Securities	745	745
- £300m Perpetual Capital Securities	300	300
- £500m Perpetual Capital Securities	500	500
	<b>8,605</b>	<b>8,605</b>

### a) Share capital

Issued and fully paid share capital	Ordinary shares of £1 each	
	No.	£m
At 31 December 2015, 1 January 2016 and 31 December 2016	7,060,000,000	7,060

### b) Other equity instruments

Other equity instruments include AT1 securities issued by the Company in 2014 and 2015. The AT1 securities are perpetual securities with no fixed maturity and qualify as AT1 instruments under the CRD IV.

The £500m and £300m Perpetual Capital Securities issued in 2014 and the £750m Fixed Rate Reset Perpetual AT1 Capital Securities issued in 2015 meet the CRD IV AT1 rules and are fully recognised as AT1 capital.

#### £750m Fixed Rate Reset Perpetual AT1 Capital Securities

On 10 June 2015, the Company issued £750m Fixed Rate Reset Perpetual AT1 Capital Securities, of which £650m was subscribed by third party investors and £100m by the Company's immediate parent, Banco Santander SA. The securities are perpetual and pay a distribution rate on 24 March, June, September and December, commencing from September 2015. At each distribution payment date, the Company can decide whether to pay the distribution rate, which is non-cumulative, in whole or in part. The distribution rate is 7.375% per annum until 24 June 2022; thereafter, the distribution rate resets every five years to a rate of 5.543% per annum above the then prevailing 5 year sterling mid swap rate. The Fixed Rate Reset Perpetual AT1 Capital Securities will be automatically written down should the Common Equity Tier 1 capital ratio of the Santander UK prudential consolidation group as defined in the PRA's rules fall below 7%. The Fixed Rate Reset Perpetual AT1 Capital Securities are redeemable at the option of the Company on 24 June 2022 or on any reset date thereafter. No such redemption may be made without the consent of the PRA.

#### £300m Perpetual Capital Securities

On 2 December 2014, the Company issued £300m Perpetual Capital Securities to its immediate parent company, Banco Santander SA. The securities are perpetual and pay a distribution rate on 24 March, June, September and December, commencing from March 2015. At each distribution payment date, the Company can decide whether to pay the distribution rate, which is non-cumulative, in whole or in part. The distribution rate is 7.60% per annum until 24 December 2019; thereafter, the distribution rate resets every five years to a rate 6.066% per annum above the then prevailing 5 year sterling mid swap rate. The Perpetual Capital Securities will be automatically written down and the investors will lose their entire investment in the securities should the Common Equity Tier 1 capital ratio of the Santander UK prudential consolidation group as defined in the PRA's rules fall below 7%. The Perpetual Capital Securities are redeemable at the option of the Company on 24 December 2019 or on each distribution payment date thereafter. No such redemption may be made without the consent of the PRA. In turn, Santander UK plc issued a similar security. The issuance was 100% subscribed by the Company.

#### £500m Perpetual Capital Securities

On 24 June 2014, the Company issued £500m Perpetual Capital Securities to its immediate parent company, Banco Santander SA. The securities are perpetual and pay a distribution rate on 24 March, June, September and December, commencing from March 2015. At each distribution payment date, the Company can decide whether to pay the distribution rate, which is non-cumulative, in whole or in part. The distribution rate is 6.625% per annum until 24 June 2019; thereafter, the distribution rate resets every five years to a rate 4.441% per annum above the then prevailing 5 year sterling mid swap rate. The Perpetual Capital Securities will be automatically written down and the investors will lose their entire investment in the securities should the Common Equity Tier 1 capital ratio of the Santander UK prudential consolidation group as defined in the PRA's rules fall below 7%. The Perpetual Capital Securities are redeemable at the option of the Company on 24 June 2019 or on each distribution payment date thereafter. No such redemption may be made without the consent of the PRA. In turn, Santander UK plc issued a similar security. The issuance was 100% subscribed by the Company.



## 37. NON-CONTROLLING INTERESTS

	2016 £m	2015 £m
Santander UK plc issued:		
- £300m fixed/floating rate non-cumulative callable preference shares	14	14
- £300m Step-up Callable Perpetual Reserve Capital Instruments	235	235
- £300m Step-up Callable Perpetual Preferred Securities	-	7
PSA Finance UK Limited	150	135
	<b>399</b>	<b>391</b>

### £300m Fixed/Floating Rate Non-Cumulative Callable Preference Shares

The preference shares entitle the holders to a fixed non-cumulative dividend, at the discretion of Santander UK plc, of 6.22% per annum payable annually from 24 May 2010 until 24 May 2019 and quarterly thereafter at a rate of 1.13% per annum above three month sterling LIBOR. The preference shares are redeemable only at the option of Santander UK plc on 24 May 2019 or on each quarterly dividend payment date thereafter. No such redemption may be made without the consent of the PRA.

### £300m Step-up Callable Perpetual Reserve Capital Instruments

The £300m Step-up Callable Perpetual Reserve Capital Instruments were issued in 2001 by Santander UK plc. Reserve Capital Instruments are redeemable by Santander UK plc on 14 February 2026 or on any coupon payment date thereafter, subject to the prior approval of the PRA and provided that the auditors have reported to the trustee within the previous six months that the solvency condition is met. The Reserve Capital Instruments bear interest at a rate of 7.037% per annum, payable annually in arrears, from 14 February 2001 to 14 February 2026. Thereafter, the reserve capital instruments will bear interest at a rate, reset every five years, of 3.75% per annum above the gross redemption yield on the UK five-year benchmark gilt rate. Interest payments may be deferred by Santander UK plc.

The Reserve Capital Instruments are not redeemable at the option of the holders and the holders do not have any rights against other Santander UK group companies. Upon the occurrence of certain tax or regulatory events, the Reserve Capital Instruments may be exchanged, their terms varied, or redeemed. Where interest payments have been deferred, the Company may not declare or pay dividends on or redeem or repurchase any junior securities until it next makes a scheduled payment on the Reserve Capital Instruments and Tier One Preferred Income Capital Securities. The Reserve Capital Instruments are unsecured securities of Santander UK plc and are subordinated to the claims of unsubordinated creditors and subordinated creditors holding loan capital of Santander UK plc. Upon the winding up of Santander UK plc, holders of Reserve Capital Instruments will rank pari passu with the holders of the most senior class(es) of preference shares (if any) of Santander UK plc then in issue and in priority to all other Santander UK plc shareholders. No such redemption may be made without the consent of the PRA.

### £300m Step-up Callable Perpetual Preferred Securities

The £300m Step-up Callable Perpetual Preferred Securities are perpetual securities and pay a coupon on 22 March each year. At each payment date, Santander UK plc can decide whether to declare or defer the coupon indefinitely. If a coupon is deferred then Santander UK plc may not pay a dividend on any share until it next makes a coupon payment (including payment of any deferred coupons). Santander UK plc can be obliged to make payment in the event of winding up. The coupon is 5.827% per annum until 22 March 2016. Thereafter the coupon steps up to a rate, reset every five years, of 2.13% per annum above the gross redemption yield on a UK Government Treasury Security. The Perpetual Preferred securities are redeemable at the option of Santander UK plc on 22 March 2016 or on each payment date thereafter. No such redemption may be made without the consent of the PRA. As part of a capital management exercise, the outstanding balance of the Perpetual Preferred Securities was purchased on 22 March 2016.

## 38. CASH FLOW STATEMENT

### a) Reconciliation of profit after tax to net cash inflow/(outflow) from operating activities:

			Group
	2016	2015	2014
	£m	£m	£m
<b>Profit for the year</b>	<b>1,317</b>	962	1,110
<b>Non-cash items included in profit:</b>			
Depreciation and amortisation	322	295	482
Amortisation of premiums/(discounts) on debt securities	29	67	(22)
Provisions for other liabilities and charges	397	762	416
Impairment losses	132	156	369
Corporation tax charge	597	380	289
Other non-cash items	(628)	151	(24)
Pension charge/(credit) for defined benefit pension schemes	26	29	(204)
	<b>2,192</b>	2,802	2,416
<b>Changes in operating assets and liabilities:</b>			
Net change in cash and balances held at central banks	(30)	(22)	(3)
Net change in trading assets	(2,049)	(4,237)	(4,989)
Net change in derivative assets	(4,560)	2,110	(2,972)
Net change in financial assets designated at fair value	257	480	(133)
Net change in loans and advances to banks and customers	(2,262)	(7,786)	(3,559)
Net change in other assets	(121)	(532)	(6)
Net change in deposits by banks and customers	11,201	8,561	6,565
Net change in derivative liabilities	1,595	(1,224)	3,869
Net change in trading liabilities	2,837	(2,606)	(5,942)
Net change in financial liabilities designated at fair value	336	27	240
Net change in debt securities in issue	399	(1,166)	310
Net change in other liabilities	1,604	(139)	(567)
Effects of exchange rate differences	3,885	(559)	(613)
<b>Net cash flows from operating activities before tax</b>	<b>15,284</b>	(4,291)	(5,384)
Corporation tax paid	(507)	(419)	(149)
<b>Net cash flows from operating activities</b>	<b>14,777</b>	(4,710)	(5,533)

### b) Analysis of cash and cash equivalents in the balance sheet

			Group
	2016	2015	2015
	£m	£m	£m
Cash and balances at central banks	17,107	16,842	16,842
Less: regulatory minimum cash balances	(370)	(340)	(340)
	<b>16,737</b>	16,502	16,502
Net trading other cash equivalents	6,537	2,068	2,068
Net non-trading other cash equivalents	2,435	1,784	1,784
<b>Cash and cash equivalents</b>	<b>25,709</b>	20,354	20,354

### c) Acquisition of subsidiaries

Consideration paid in connection with the acquisition of PSA Finance UK Limited in 2015 (see Note 21) was satisfied by cash and cash equivalents.

### d) Sale of subsidiaries, associated undertakings and businesses, and discontinued operations

In 2016, the Santander UK group sold a number of subsidiaries for a cash consideration of £149m. The net assets disposed of consisted of other assets and other liabilities of £138m.

## 39. ASSETS CHARGED AS SECURITY FOR LIABILITIES AND COLLATERAL ACCEPTED AS SECURITY FOR ASSETS

The following transactions are conducted under terms that are usual and customary to collateralised transactions, including, where relevant, standard securities lending and repurchase agreements.

### a) Assets charged as security for liabilities

The financial assets below are analysed between those assets accounted for on-balance sheet and off-balance sheet in accordance with IFRS.

	2016 £m	Group 2015 £m
<b>On-balance sheet:</b>		
Treasury bills and other eligible securities	6,491	5,224
Cash	4,123	3,554
Loans and advances to customers - securitisations and covered bonds (See Note 16)	40,230	47,501
Loans and advances to customers	10,601	4,348
Debt securities	755	1,169
Equity securities	5,637	6,178
	<b>67,837</b>	<b>67,974</b>
<b>Off-balance sheet:</b>		
Treasury bills and other eligible securities	15,013	9,871
Debt securities	331	373
Equity securities	1,557	709
	<b>16,901</b>	<b>10,953</b>

The Santander UK group provides assets as collateral in the following areas of the business.

### Sale and repurchase agreements

Subsidiaries of the Company enter into sale and repurchase agreements and similar transactions of equity and debt securities, which are accounted for as secured borrowings. Upon entering into such transactions, the subsidiaries provide collateral equal to 100%-131% of the borrowed amount. The carrying amount of assets that were so provided at 31 December 2016 was £17,359m (2015: £13,868m), of which £4,949m (2015: £6,543m) were classified within 'loans and advances to customers – securitisations and covered bonds' in the table above.

### Securitisations and covered bonds

As described in Note 16, Santander UK plc and certain of its subsidiaries enter into securitisation transactions whereby portfolios of residential mortgage loans and other loans are purchased by or assigned to structured securitisation companies, and have been funded through the issue of mortgage-backed securities and other asset-backed securities. Holders of the securities are only entitled to obtain payments of principal and interest to the extent that the resources of the securitisation companies are sufficient to support such payments and the holders of the securities have agreed in writing not to seek recourse in any other form. At 31 December 2016, £363m (2015: £947m) of loans were so assigned by the Santander UK group.

Santander UK plc also has a covered bond programme, whereby securities are issued to investors and are secured by a pool of residential mortgages. At 31 December 2016, the pool of residential mortgages for the covered bond programme was £20,263m (2015: £23,613m).

At 31 December 2016, total notes issued externally from secured programmes (securitisations and covered bonds) decreased to £24,134m (2015: £25,885m), including gross issuance of £2,771m (2015: £3,068m) and redemptions of £6,844m (2015: £9,840m). At 31 December 2016, a total of £4,998m (2015: £11,110m) of notes issued under securitisation and covered bond programmes had also been retained internally, a proportion of which had been used as collateral for raising funds via third party bilateral secured funding transactions, which totalled £2,764m at 31 December 2016 (2015: £5,393m), or for creating collateral which could in the future be used for liquidity purposes.

### Stock borrowing and lending agreements

Asset balances under stock borrowing and lending agreements represent stock lent by the Santander UK group. These balances amounted to £27,975m at 31 December 2016 (2015: £20,547m) and are offset by contractual commitments to return stock borrowed or cash received.

### Derivatives business

In addition to the arrangements described above, collateral is also provided in the normal course of derivative business to counterparties. At 31 December 2016, £3,523m (2015: £3,554m) of such collateral in the form of cash had been provided by the Santander UK group and is included in the table above.

### b) Collateral accepted as security for assets

The collateral held as security for assets below are analysed between those liabilities accounted for on the balance sheet and off-balance sheet in accordance with IFRS.

	2016 £m	Group 2015 £m
<b>On-balance sheet:</b>		
Trading liabilities	3,535	1,559
Deposits by banks	785	1,443
	<b>4,320</b>	<b>3,002</b>
<b>Off-balance sheet:</b>		
Trading liabilities	26,980	16,870
Deposits by banks	1,167	499
	<b>28,147</b>	<b>17,369</b>

### Purchase and resale agreements

Subsidiaries of the Company also enter into purchase and resale agreements and similar transactions of equity and debt securities, which are accounted for as collateralised loans. Upon entering into such transactions, the subsidiaries receive collateral equal to 100%-105% of the loan amount. The level of collateral held is monitored daily and if required, further calls are made to ensure the market values of collateral remains at least equal to the loan balance. The subsidiaries are permitted to sell or repledge the collateral held in the absence of default. At 31 December 2016, the fair value of such collateral received was £15,483m (2015: £3,996m). Of the collateral received, almost all was sold or repledged. The subsidiaries have an obligation to return collateral that they have sold or pledged.

### Stock borrowing and lending agreements

Obligations under stock borrowing and lending agreements represent contractual commitments to return stock borrowed. These obligations totalled £12,664m at 31 December 2016 (2015: £13,373m) and are offset by a contractual right to receive stock lent by the Santander UK group.

### Derivatives business

In addition to the arrangements described above, collateral is also received from counterparties in the normal course of derivative business. At 31 December 2016, £4,320m (2015: £3,002m) of such collateral in the form of cash had been received by the Santander UK group and is included in the table above.

### Lending activities

In addition to the above collateral held as security for assets, the Santander UK group may obtain a charge over a customer's property in connection with its lending activities. Details of these arrangements are set out in the 'Credit risk' section of the Risk review.

## 40. SHARE-BASED COMPENSATION

The Santander UK group operates share schemes and arrangements for eligible employees. The main current schemes are the Sharesave Schemes, the Long-Term Incentive Plan and the Deferred Shares Bonus Plan. The Santander UK group's other current arrangement and scheme, respectively, are free shares awarded to eligible employees and partnership shares. All the share options and awards relate to shares in Banco Santander SA.

The amount charged to the income statement in respect of share-based payment transactions is set out in Note 6. The total carrying amount at the end of the year for liabilities arising from share-based payment transactions was £4.4m (2015: £nil), none of which had vested at 31 December 2016 (2015: nil). Cash received from the exercise of share options was £nil (2015: £nil, 2014: £1m).

The main schemes are:

### a) Sharesave Schemes

The Santander UK group launched its ninth HM Revenue & Customs approved Sharesave Scheme under Banco Santander SA ownership in September 2016. The first eight Sharesave Schemes were launched each year from 2008 to 2015 in the month of September under broadly similar terms as the 2016 Scheme. Under, the Sharesave Scheme's current HMRC-approved savings limits, eligible employees may enter into contracts to save between £5 and £500 per month. For all schemes, at the expiry of a fixed term of three or five years after the grant date, the employees have the option to use these savings to acquire shares in Banco Santander SA at a discount, calculated in accordance with the rules of the scheme. The discount is currently 20% of the average middle market quoted price of Banco Santander SA shares over the first three dealing days prior to invitation. The vesting of awards under the scheme depends on continued employment with the Banco Santander SA group. Participants in the scheme have six months from the date of vest in which the option can be exercised.

The fair value of each Sharesave option for 2016, 2015 and 2014 has been estimated at the date of acquisition or grant using a Partial Differentiation Equation model with the following assumptions:

	2016	2015	2014
Risk free interest rate	0.31%-0.41%	1.06%-1.37%	1.56%-1.97%
Dividend yield	6.28%-6.46%	6.91%-7.36%	10.16%-10.82%
Expected volatility of underlying shares based on implied volatility to maturity date of each scheme	31.39%-32.00%	28.54%-29.11%	24.16%-24.51%
Expected lives of options granted under 3 and 5 year schemes	3 and 5 years	3 and 5 years	3 and 5 years

With the exception of vesting conditions that include terms related to market conditions, vesting conditions included in the terms of the grant are not taken into account in estimating fair value. Non-market vesting conditions are taken into account by adjusting the number of shares or share options included in the measurement of the cost of the employee service so that ultimately, the amount recognised in the income statement reflects the number of vested shares or share options.

Where vesting conditions are related to market conditions, the charges for the services received are recognised regardless of whether or not the market-related vesting conditions are met, provided that the non-market vesting conditions are met. Share price volatility has been based upon the range of implied volatility for the Banco Santander SA shares at the strikes and tenors in which the majority of the sensitivities lie.

The following table summarises the movement in the number of share options during the year, together with the changes in weighted average exercise price over the same period.

	2016		2015		2014	
	Number of options '000s	Weighted average exercise price £	Number of options '000s	Weighted average exercise price £	Number of options '000s	Weighted average exercise price £
Options outstanding at the start of the year	24,762	3.53	19,122	4.19	15,895	3.98
Options granted during the year	17,296	4.91	14,074	3.13	6,745	4.91
Options exercised during the year	(338)	3.67	(1,839)	3.75	(1,375)	4.36
Options forfeited/expired during the year	(12,804)	3.51	(6,595)	4.50	(2,143)	4.85
Options outstanding at the end of the year	28,916	3.08	24,762	3.53	19,122	4.19
Options exercisable at the end of the year	2,334	4.30	2,807	3.76	517	5.28

The weighted average grant-date fair value of options granted under the Sharesave scheme during the year was £0.65 (2015: £0.50, 2014: £0.56). The weighted average share price at the date the share options were exercised was £3.79 (2015: £3.79, 2014: £5.59).

The following table summarises the range of exercise prices and weighted average remaining contractual life of the options outstanding at 31 December 2016 and 2015.

Range of exercise prices	2016		2015	
	Weighted average remaining contractual life years	Weighted average exercise price £	Weighted average remaining contractual life years	Weighted average exercise price £
£2 to £3	4	2.75	-	-
£3 to £4	3	3.28	3	3.32
£4 to £5	2	4.82	2	4.84

## b) Long-Term Incentive Plan (LTIP)

The LTIP was reintroduced in 2014 and amended for 2015 awards under which conditional cash awards were made to certain Executive Directors, Key Management Personnel (as defined in Note 41) and other nominated individuals which are converted into shares in Banco Santander SA at the time of vesting and deferred for three years. There was no LTIP awarded in 2016 due to the introduction of a single variable remuneration framework across the Banco Santander group.

The LTIP plans granted in 2015 and 2014 involve a one-year performance cycle for vesting with further three-year performance conditions applied to the deferral of 2015 awards. Beneficiaries were allocated an initial award determined in GBP which was converted into shares in Banco Santander SA in January 2015 and January 2016 respectively. The 2014 LTIP vested at 100% in January 2015 based on Banco Santander SA's relative Total Shareholder Return (TSR) performance in 2014 versus a comparator group and deferred over three years. The 2015 LTIP vested at 91.5% in January 2016 based on Banco Santander SA's Earnings Per Share (EPS) and Return on Tangible Equity (RoTE) performance against budget in 2015 and was deferred for three years.

### 2015 LTIP

Employees were allocated an initial award determined in GBP in 2015 which was converted into shares in Banco Santander SA, in January 2016. The 2015 LTIP vested at 91.5% based on Banco Santander SA's relative EPS and RoTE performance in 2015 versus a comparator group. The vested award will be deferred over three years and payable in 2019 subject to Banco Santander SA's continuing relative performance to comparators of EPS, RoTE and other non-financial measures such as Top 3 best bank to work for, Top 3 in customer satisfaction and loyal customers as well as continuing employment.

The following table summarises the movement in the value of conditional awards in the 2015 LTIP during 2016 and 2015:

	2016 £000	2015 £000
Conditional awards at the beginning of the year	6,769	-
Conditional awards made during the year	-	6,769
Conditional awards forfeited or cancelled during the year	(51)	-
Conditional awards outstanding at the end of the year	6,718	6,769

The amount that could vest after the deferral period will depend 25% on EPS growth vs Peers, 25% on RoTE, 20% on Top 3 best bank to work for, 15% on Top 3 bank in customer satisfaction and 15% on loyal customers. The peer group against whom the EPS growth will be measured is a comparator group of 17 financial institutions. EPS and RoTE will be measured over a three-year period from 2015 to 2017, others will be tested once in 2017.

Banco Santander SA's place in the EPS ranking	Percentage of maximum shares in that tranche to be delivered %
1st to 5th	100
6 <sup>th</sup>	87.5
7 <sup>th</sup>	75
8 <sup>th</sup>	62.5
9 <sup>th</sup>	50
10th and below	-

Banco Santander SA's RoTE	Percentage of maximum shares in that tranche to be delivered %
12% or above	100
11-12%	75
Below 11%	-

On a country level, 100% vests if rated top 3 best bank to work for and top 3 in customer satisfaction. 100% vests if the target for loyal customers is met in December 2017 weighted equally between retail and corporate customers. For full vesting at the Banco Santander group level, at least 6 of the 10 core countries for Banco Santander should get the top 3 best bank to work for, must be top 3 in customer satisfaction in all 10 countries, must have 17 million retail and 1.1 million corporate loyal customers. A sliding scale applies below this threshold with 50% vesting if there are 15 million retail and 1 million corporate loyal customers, any less would lead to no vesting.

### 2014 LTIP

Employees were allocated an initial award determined in GBP in 2014 which was converted into shares in Banco Santander SA in January 2015. The 2014 LTIP vested at 100% based on Banco Santander SA's relative TSR performance in 2014 versus a comparator group. The vested award will be deferred over three years and payable in equal tranches in 2016, 2017 and 2018 subject to Banco Santander SA's continuing relative TSR performance to comparators and continuing employment.

The following table summarises the movement in the value of conditional awards in the 2014 LTIP during 2016, 2015 and 2014:

	2016 £000	2015 £000	2014 £000
Conditional awards at the beginning of the year	5,102	5,355	-
Conditional awards made during the year	-	-	5,355
Conditional awards forfeited or cancelled during the year	(1,909)	(253)	-
Conditional awards outstanding at the end of the year	3,193	5,102	5,355

See Note 41 for details of conditional share awards made to certain Executive Directors and Other Key Management Personnel under the LTIP.

### c) Deferred shares

Deferred incentive awards are designed to align employee performance with shareholder value and encourage increased retention of senior employees. During 2016, in compliance with the PRA Rulebook and Remuneration Code, conditional share awards were made to Santander UK employees (designated as Code Staff). Such employees receive part of their annual bonus as a deferred award comprising 50% in shares, and 50% in cash. Any deferred awards, including those in Banco Santander SA shares, are dependent on future service. For 2016 bonus awards, deferral of the award is over a three, five or seven-year period, dependent on Code Staff categorisation or Senior Manager Function designation, with delivery of equal tranches of shares taking place on or around the anniversary of the initial award. Deferred awards in shares are subject to an additional one-year retention period from the point of delivery.

Code Staff are required to defer either 40% or 60% of any annual bonus (40% for variable pay of less than £500,000, 60% for variable pay at or above this amount). Vesting of both deferred incentive awards and long-term incentive awards is subject to risk and performance adjustment in the event of deficient performance and prudent financial control provisions in accordance with the PRA Rulebook and Remuneration Code. For Code Staff, any variable remuneration paid for performance after 1 January 2015, is also subject to clawback in line with the PRA Rulebook and Remuneration Code.

### d) Other arrangements and schemes

The Santander UK group also operates a Partnership Shares scheme for eligible employees under the Share Incentive Plan (SIP) umbrella. Participants can elect to invest up to £1,800 per tax year (or no more than 10% of an employee's salary for the tax year) from pre-tax salary to purchase Banco Santander SA shares. Shares are held in trust for the participants. There are no vesting conditions attached to these shares, and no restrictions as to when the shares can be removed from the trust. However, if a participant chooses to sell the shares before the end of five years, they will be liable for the taxable benefit received when the shares are taken out of the trust. The shares can be released from trust after five years free of income tax and national insurance contributions. 2,110,617 shares were outstanding at 31 December 2016 (2015: 1,772,800 shares).

## 41. TRANSACTIONS WITH DIRECTORS AND OTHER KEY MANAGEMENT PERSONNEL

The Directors of Santander UK Group Holdings plc did not receive any remuneration in respect of their services to the Company. The remuneration disclosures in these financial statements reflect their remuneration in respect of the Santander UK plc group for 2016, 2015 and 2014.

### a) Remuneration of Directors and Other Key Management Personnel

The remuneration of the Directors and Other Key Management Personnel of the Santander UK group is set out in aggregate below.

	2016 £	2015 £	2014 £
<b>Directors' remuneration</b>			
Salaries and fees	3,604,999	4,694,260	5,469,334
Performance-related payments <sup>(1)</sup>	2,330,000	2,607,407	5,459,000
Other fixed remuneration (pension and other allowances & non-cash benefits)	635,493	1,002,320	1,064,984
Expenses	120,302	115,382	162,723
<b>Total remuneration</b>	<b>6,690,794</b>	<b>8,419,369</b>	<b>12,156,041</b>
<b>Directors' and Other Key Management Personnel remuneration</b>			
Short-term employee benefits <sup>(2)</sup>	24,757,161	19,950,608	24,812,667
Post-employment benefits	1,918,144	1,825,688	1,421,603
Share-based payments	-	400,948	154,506
Other long-term benefits	-	-	-
Termination benefits	-	-	-
	<b>26,675,305</b>	<b>22,177,244</b>	<b>26,388,776</b>

(1) In line with the Code, a proportion of the performance-related payment was deferred. Further details can be found in Note 40.

(2) Excludes payments made as buy-outs of deferred performance-related payments in 2016 of £2,732,357 in connection with previous employment for five individuals (2015: £3,453,956 for five individuals; 2014: £1,610,630 for three individuals).

In 2016, the remuneration, excluding pension contributions, of the highest paid Director, was £4,535,756 (2015: £3,957,819) of which £2,330,000 (2015: £1,760,000) was performance related. In 2016, there was no pension benefit accrued for the highest paid Director but in respect of the qualifying past services to Santander UK to 31 May 2009 he has a deferred pension benefit accruing under a defined benefit scheme of £15,450 p.a. (2015: £15,450 p.a), other than that accrued by, or treated to be accrued by a Spanish subsidiary of Banco Santander SA).

## b) Retirement benefits

Defined benefit pension schemes are provided to certain employees. See Note 34 for a description of the schemes and the related costs and obligations. One director has a deferred pension benefit accruing under a defined benefit scheme of £15,450 p.a. in respect of the qualifying services to Santander UK and based on previous service with Santander UK to 31 May 2009 (2015: £15,450). Ex gratia pensions paid to former Directors of Santander UK plc in 2016, which have been provided for previously, amounted to £14,893 (2015: £14,893, 2014: £14,893). In 1992, the Board decided not to award any new such ex gratia pensions.

## c) Transactions with Directors, Other Key Management Personnel and each of their connected persons

Directors, Other Key Management Personnel (Defined as the Board of the Company and the Executive Committee of Santander UK plc who served during the year) and their connected persons have undertaken the following transactions with the Santander UK group in the course of normal banking business.

	2016		2015	
	No.	£000	No.	£000
<b>Secured loans, unsecured loans and overdrafts</b>				
At 1 January	18	5,492	10	3,768
Net movements in the year	(1)	(297)	8	1,724
At 31 December	17	5,195	18	5,492
<b>Deposit, bank and instant access accounts and investments</b>				
At 1 January	26	14,678	18	16,882
Net movements in the year	-	(5,540)	8	(2,204)
At 31 December	26	9,138	26	14,678

During the year ended 31 December 2016, two Directors undertook sharedealing transactions through the Santander UK group's execution-only stockbroker (2015: five Directors) with an aggregate net value of £10,080 (2015: £156,699). Any transactions were on normal business terms and standard commission rates were payable.

In 2016 and 2015, no Director held any interest in the shares of any company within Santander UK at any time and no Director exercised or was granted any rights to subscribe for shares in any company within Santander UK. In addition, in 2016 and 2015, no Directors exercised share options over shares in Banco Santander SA, the ultimate parent company of the Company.

Secured and unsecured loans are made to Directors, Other Key Management Personnel and their connected persons, in the ordinary course of business, with terms prevailing for comparable transactions and on the same terms and conditions as applicable to other employees within the Santander UK group. Such loans do not involve more than the normal risk of collectability or present any unfavourable features. Amounts deposited by Directors, Other Key Management Personnel and their connected persons earn interest at the same rates as those offered to the market or on the same terms and conditions applicable to other employees within the Santander UK group. Investments are entered into by Directors, Other Key Management Personnel and their connected persons on normal market terms and conditions, or on the same terms and conditions as applicable to other employees within Santander UK group.

In 2016, loans were made to five Directors (2015: six Directors), with a principal amount of £25,560 outstanding at 31 December 2016 (2015: £28,733). In 2016, loans were made to twelve members of Santander UK's Key Management Personnel (2015: twelve), with a principal amount of £5,169,234 outstanding at 31 December 2016 (2015: £5,462,770).

In 2016 and 2015, there were no other transactions, arrangements or agreements with Santander UK in which Directors or Key Management Personnel or persons connected with them had a material interest. In addition, in 2016 and 2015, no Director had a material interest in any contract of significance other than a service contract with Santander UK at any time during the year.

## d) Santander Long-Term Incentive Plan

In 2016, no Executive Directors (2015: one, 2014: three) or Other Key Management Personnel (2015: thirteen, 2014: nine) were granted conditional awards under the Santander LTIP. No LTIP award was granted in 2016.



## 42. RELATED PARTY DISCLOSURES

### a) Parent undertaking and controlling party

The Company's immediate and ultimate parent and controlling party is Banco Santander SA, a company incorporated in Spain. The smallest and largest groups into which the Santander UK group's results are included are the group accounts of Banco Santander SA, copies of which may be obtained from Shareholder Relations, 2 Triton Square, Regent's Place, London NW1 3AN, or on the Banco Santander corporate website ([www.santander.com](http://www.santander.com)).

### b) Transactions with related parties

Transactions with related parties during the year and balances outstanding at the year-end:

	Interest, fees and other income received			Interest, fees and other expenses paid			Amounts owed by related parties		Group Amounts owed to related parties	
	2016	2015	2014	2016	2015	2014	2016	2015	2016	2015
	£m	£m	£m	£m	£m	£m	£m	£m	£m	£m
Ultimate parent	(81)	(76)	(370)	188	99	74	2,148	1,458	(3,096)	(3,636)
Fellow subsidiaries	(271)	(439)	(520)	653	743	867	363	1,078	(1,163)	(1,351)
Associates & joint ventures	(27)	(24)	(25)	1	-	-	1,090	849	(37)	(15)
	(379)	(539)	(915)	842	842	941	3,601	3,385	(4,296)	(5,002)

In 2015, the Company issued £750m Fixed Rate Reset Perpetual AT1 Capital Securities, of which £650m was subscribed by third party investors and £100m by the Company's immediate parent, Banco Santander SA. In 2014, the Company issued £800m Perpetual Capital Securities to its immediate parent company, Banco Santander SA which were 100% subscribed by the Company. Details of these securities can be found in Note 36. In turn, Santander UK plc issued similar securities.

Further information on balances due from/(to) other Banco Santander group companies is set out in the section 'Balances with other Banco Santander group companies' in the Risk review. In 2013, Banco Santander SA sold 50% of its interest in its international asset management business to US private equity investors. Santander UK plc has guaranteed certain of Banco Santander SA's obligations under the transaction. Under the terms of the transaction, Santander UK plc's obligations are fully cash collateralised by Banco Santander SA at all times so that Santander UK plc has no residual credit exposure. The amount of cash collateral in relation to this transaction was £334m at 31 December 2016 (2015: £1,002m) and has been included in Deposits by banks. In addition, transactions with pension schemes operated by the Santander UK group are described in Note 34. Further information on related party transactions during the year and balances outstanding at the year-end is described in the other Notes.

The above transactions were made in the ordinary course of business and substantially on the same terms as for comparable transactions with third party counterparties and within limits acceptable to the PRA. Such transactions do not involve more than the normal risk of collectability or present any unfavourable features.

## 43. FINANCIAL INSTRUMENTS

### a) Measurement basis of financial assets and liabilities

Financial assets and financial liabilities are measured on an ongoing basis either at fair value or at amortised cost. Note 1 describes how the classes of financial instruments are measured, and how income and expenses, including fair value gains and losses, are recognised. The following tables analyse financial instruments into those measured at fair value and those measured at amortised cost in the balance sheet:

	2016			Group 2015		
	Held at fair value £m	Held at amortised cost £m	Total £m	Held at fair value £m	Held at amortised cost £m	Total £m
<b>Assets</b>						
Cash and balances at central banks	-	17,107	17,107	-	16,842	16,842
Trading assets	30,035	-	30,035	23,961	-	23,961
Derivative financial instruments	25,471	-	25,471	20,911	-	20,911
Financial assets designated at fair value	2,140	-	2,140	2,398	-	2,398
Loans and advances to banks	-	4,352	4,352	-	3,551	3,551
Loans and advances to customers	-	199,733	199,733	-	198,043	198,043
Loans and receivables securities	-	257	257	-	52	52
Available-for-sale securities	10,561	-	10,561	9,012	-	9,012
Held-to-maturity investments	-	6,648	6,648	-	-	-
Macro hedge of interest rate risk	-	1,098	1,098	-	781	781
	<u>68,207</u>	<u>229,195</u>	<u>297,402</u>	<u>56,282</u>	<u>219,269</u>	<u>275,551</u>
Non-financial assets			<u>5,739</u>			<u>5,858</u>
			<u>303,141</u>			<u>281,409</u>
<b>Liabilities</b>						
Deposits by banks	-	9,769	9,769	-	8,278	8,278
Deposits by customers	-	172,726	172,726	-	163,232	163,232
Trading liabilities	15,560	-	15,560	12,722	-	12,722
Derivative financial liabilities	23,103	-	23,103	21,508	-	21,508
Financial liabilities designated at fair value	2,440	-	2,440	2,016	-	2,016
Debt securities in issue	-	54,792	54,792	-	50,457	50,457
Subordinated liabilities	-	4,303	4,303	-	3,885	3,885
Macro hedge of interest rate risk	-	350	350	-	110	110
	<u>41,103</u>	<u>241,940</u>	<u>283,043</u>	<u>36,246</u>	<u>225,962</u>	<u>262,208</u>
Non-financial liabilities			<u>4,014</u>			<u>3,539</u>
			<u>287,057</u>			<u>265,747</u>

## b) Valuation of financial instruments

Financial instruments that are classified or designated at fair value through profit or loss, including those held for trading purposes, or available-for-sale, and all derivatives are stated at fair value. The fair value of such financial instruments is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal, or in its absence, the most advantageous market to which Santander UK group has access at that date. The fair value of a liability reflects its non-performance risk.

Changes in the valuation of such financial instruments, including derivatives, are included in the line item 'Net trading and other income' in the income statement or in 'Other comprehensive income' in the statement of comprehensive income as applicable.

### (i) Initial measurement

The best evidence of the fair value of a financial instrument at initial recognition is the transaction price unless the valuation is evidenced by comparison with other observable current market transactions in the same instrument or based on a valuation technique whose variables include significant data from observable markets. Any difference between the transaction price and the value based on a valuation technique where the inputs are not based on data from observable current markets is not recognised in profit or loss on initial recognition. Subsequent gains or losses are only recognised to the extent that they arise from a change in a factor that market participants would consider in setting a price.

### (ii) Subsequent measurement

The Santander UK group applies the following fair value hierarchy that prioritises the inputs to valuation techniques used in measuring fair value. The hierarchy establishes three categories for valuing financial instruments, giving the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities and the lowest priority to unobservable inputs. The three categories are: quoted prices in active markets (Level 1), internal models based on observable market data (Level 2) and internal models based on other than observable market data (Level 3). If the inputs used to measure an asset or a liability fall to different levels within the hierarchy, the classification of the entire asset or liability will be based on the lowest level input that is significant to the overall fair value measurement of the asset or liability.

The Santander UK group categorises assets and liabilities measured at fair value within the fair value hierarchy based on the inputs to the valuation techniques as follows:

- Level 1: Unadjusted quoted prices for identical assets or liabilities in an active market that the Santander UK group can access at the measurement date. Level 1 positions include debt securities, equity securities, exchange traded derivatives and short positions in securities.
- Level 2: Quoted prices in inactive markets, quoted prices for similar assets or liabilities, recent market transactions, inputs other than quoted market prices for the asset or liability that are observable either directly or indirectly for substantially the full term, and inputs to valuation techniques that are derived principally from or corroborated by observable market data through correlation or other statistical means for substantially the full term of the asset or liability. Level 2 positions include loans and advances to banks, loans and advances to customers, equity securities, exchange rate derivatives, interest rate derivatives, equity and credit derivatives, debt securities, deposits by banks, deposits by customers and debt securities in issue.
- Level 3: Significant inputs to the pricing or valuation techniques are unobservable. Level 3 positions include exchange rate derivatives, equity and credit derivatives, loans and advances to customers, debt securities, equity securities and debt securities in issue.

The Santander UK group assesses active markets for equity instruments based on the average daily trading volume both in absolute terms and relative to the market capitalisation for the instrument. The Santander UK group assesses active markets for debt instruments based on both the average daily trading volume and the number of days with trading activity. The Santander UK group assesses active markets for exchange traded derivatives based on the average daily trading volume both in absolute terms and relative to the market capitalisation for the instrument.

Market activity and liquidity is discussed in the relevant monthly Risk Forum as well as being part of the daily update given by each business at the start of the trading day. This information, together with the observation of active trading and the magnitude of the bid-offer spreads allow consideration of the liquidity of a financial instrument.

Underlying assets and liabilities are reviewed to consider the appropriate adjustment to mark the mid-price reported in the trading systems to a fair value. This process takes into account the liquidity of the position in the size of the adjustment required. These liquidity adjustments are presented and discussed at the monthly Risk Forum.

The appropriate measurement levels are regularly reviewed. Underlying assets and liabilities are regularly reviewed to determine whether a position should be regarded as illiquid; the most important practical consideration being the observability of trading. Where the bid-offer spread is observable, this is tested against actual trades. Changes in the observability of significant valuation inputs during the reporting period may result in a transfer of assets and liabilities within the fair value hierarchy. The Santander UK group recognises transfers between levels of the fair value hierarchy when there is a significant change in either its principal market or the level of observability of the inputs to the valuation techniques as at the end of the reporting period.

The Santander UK group manages certain groups of financial assets and liabilities on the basis of its net exposure to either market risks or credit risk. As a result it has elected to use the exception under IFRS 13 which permits the fair value measurement of a group of financial assets and financial liabilities on the basis of the price that would be received to sell a net long position for a particular risk exposure or paid to transfer a net short position for a particular risk exposure in an orderly transaction between market participants at the measurement date under current market conditions.

### Financial instruments valued using observable market prices

If a quoted market price in an active market is available for an instrument, the fair value is calculated as the current bid price multiplied by the number of units of the instrument held.

### Financial instruments valued using a valuation technique

In the absence of a quoted market price in an active market, management uses internal models to make its best estimate of the price that the market would set for that financial instrument. In order to make these estimations, various techniques are employed, including extrapolation from observable market data and observation of similar financial instruments with similar characteristics. Wherever possible, valuation parameters for each product are based on prices directly observable in active markets or that can be derived from directly observable market prices. Chosen valuation techniques incorporate all the factors that market participants would take into account in pricing transactions.

### Unrecognised gains as a result of the use of valuation models using unobservable inputs (Day One profits)

The timing of recognition of deferred Day One profit and loss is determined individually. It is deferred until either the instrument's fair value can be determined using market observable inputs or is realised through settlement. The financial instrument is subsequently measured at fair value, adjusted for the deferred Day One profit and loss. Subsequent changes in fair value are recognised immediately in the income statement without immediate reversal of deferred Day One profits and losses.

### c) Fair values of financial instruments carried at amortised cost

The following tables analyse the fair value of the financial instruments carried at amortised cost at 31 December 2016 and 2015, including their levels in the fair value hierarchy – level 1, level 2 and level 3. It does not include fair value information for financial assets and financial liabilities carried at amortised cost if the carrying amount is a reasonable approximation of fair value. Cash and balances at central banks which comprise of demand deposits with the Bank of England and the US Federal Reserve together with cash in tills and ATMs have been excluded from the table, as the carrying amount of cash and balances at central banks is deemed an appropriate approximation of fair value. The fair value of the portfolio of UK Government debt securities acquired during the year and classified as held-to-maturity investments, as referred to in Note 1, is categorised in Level 1 of the fair value hierarchy. Apart from these securities, there were no other financial instruments carried at amortised cost whose fair values would be classified in level 1.

		2016					Group 2015			
		Fair value				Carrying value £m	Fair value			Carrying value £m
		Level 1 £m	Level 2 £m	Level 3 £m	Total £m		Level 2 £m	Level 3 £m	Total £m	
<b>Assets</b>										
Loans and advances to banks		-	3,741	478	4,219	4,352	3,009	431	3,440	3,551
Loans and advances to customers	Advances secured on residential property	-	-	157,961	157,961	154,448	-	156,105	156,105	152,837
	Corporate loans	-	6,739	24,851	31,590	31,596	6,426	24,821	31,247	31,515
	Other advances	-	-	13,680	13,680	13,689	-	13,683	13,683	13,691
		-	6,739	196,492	203,231	199,733	6,426	194,609	201,035	198,043
Loans and receivables securities		-	272	-	272	257	63	-	63	52
Held-to-maturity investments		6,436	-	-	6,436	6,648	-	-	-	-
<b>Liabilities</b>										
Deposits by banks	Securities sold under agreements to repurchase	-	2,406	-	2,406	2,384	4,265	-	4,265	4,209
	Other deposits	-	6,954	438	7,392	7,385	3,577	501	4,078	4,069
		-	9,360	438	9,798	9,769	7,842	501	8,343	8,278
Deposits by customers	Current and demand accounts	-	-	86,716	86,716	86,716	-	75,351	75,351	75,351
	Savings accounts	-	-	58,461	58,461	58,305	-	59,580	59,580	59,420
	Time deposits	-	-	27,260	27,260	27,203	-	28,085	28,085	27,959
	Securities sold under agreements to repurchase	-	582	-	582	502	546	-	546	502
		-	582	172,437	173,019	172,726	546	163,016	163,562	163,232
Debt securities in issue	Bonds and medium-term notes	-	49,099	-	49,099	47,286	42,267	-	42,267	40,614
	Securitisation programmes	-	6,410	1,196	7,606	7,506	8,942	997	9,939	9,843
		-	55,509	1,196	56,705	54,792	51,209	997	52,206	50,457
Subordinated liabilities		-	4,548	-	4,548	4,303	4,022	-	4,022	3,885

The fair values and carrying values of loans and advances to customers may be further analysed, between those that are impaired and those that are not impaired, as follows:

		Impaired		Not impaired		Group Total	
		Fair Value	Carrying value	Fair value	Carrying value	Fair value	Carrying value
		£m	£m	£m	£m	£m	£m
<b>2016</b>							
Loans and advances to customers	Advances secured on residential property	551	576	157,410	153,872	157,961	154,448
	Corporate loans	254	348	31,336	31,248	31,590	31,596
	Other loans	19	26	13,661	13,663	13,680	13,689
		824	950	202,407	198,783	203,231	199,733
<b>2015</b>							
Loans and advances to customers	Advances secured on residential property	545	583	155,560	152,254	156,105	152,837
	Corporate loans	237	324	31,010	31,191	31,247	31,515
	Other loans	8	11	13,675	13,680	13,683	13,691
		790	918	200,245	197,125	201,035	198,043

There are no loans and advances to banks, loans and receivable securities and held-to-maturity investments that are impaired.

The carrying value above of any financial assets and liabilities that are designated as hedged items in a portfolio (or macro) fair value hedge relationship excludes gains and losses attributable to the hedged risk, as this is presented as a single separate line item on the balance sheet.

### Valuation methodology

The fair value of financial instruments is the estimated price at which an orderly transaction to sell the asset or to transfer the liability would take place between market participants at the measurement date under current market conditions. If a quoted market price is available for an instrument, the fair value is calculated based on the market price. Where quoted market prices are not available, fair value is determined using pricing models which use a mathematical methodology based on accepted financial theories, depending on the product type and its components. Further information on fair value measurement can be found in Note 1 and the valuation techniques section below.

### Fair value management

The fair value exposures set out in the tables above are managed by using a combination of hedging derivatives and offsetting on balance sheet positions. The approach to specific categories of financial instruments is described below.

### Assets:

#### Cash and balances at central banks

This consists of demand deposits with the Bank of England and the US Federal Reserve, together with cash in tills and ATMs. The carrying amount of cash and balances at central banks is deemed an appropriate approximation of the fair value. These have therefore been excluded from the table above.

#### Loans and advances to banks

These comprise secured loans, short-term placements with banks including collateral and unsettled financial transactions. The secured loans have been valued on the basis of spreads on credit default swaps for the term of the loans using valuation technique A as described in the valuation technique section below. The carrying amount of the other items is deemed a reasonable approximation of their fair value, as the transactions are very short-term in duration.

#### Loans and advances to customers

The approach to estimating the fair value of loans and advances to customers has been determined by discounting expected cash flows to reflect current market rates for lending of a similar credit quality. The determination of their fair values is an area of considerable estimation and uncertainty as there is no observable market and values are significantly affected by customer behaviour.

#### *i) Advances secured on residential property*

The mortgage portfolio is stratified into tranches by LTV; (being a significant driver of market pricing) and the fair value of each tranche is calculated by discounting contractual cash flows, after taking account of expected customer prepayment rates, using a valuation spread based on new business interest rates derived from competitor market information adjusted for the implied cost of funding. Adjustments have also been made to:

- Reduce the weighted average lives of low LTV loans on SVR to reflect the uncertainty inherent in the value that could be achieved, given that the borrower could refinance at any time.
- Discount the value of performing loans with a LTV over 90% (with the exception of loans under the UK Government's Help to Buy scheme) to reflect the higher risk of this part of the portfolio.
- For impaired loans, we apply a discount to reflect the fact that the model does not fully take into account the higher risk nature of these loans and, in addition, discount the collateral value of loans with over 80% LTV to reflect the greater possibility of repossession and recovery value.

### *ii) Corporate loans*

The corporate loan portfolio is stratified by product. For the performing book, the determination of their fair values takes account of the differential between existing margins and an estimate of new business rates for similar loans in terms of segment, maturity and structure. Provisions are considered appropriate for the book that is not impaired. A discount has been applied to impaired loans. Although exits have generally been achieved at carrying value, this does not reflect the discount a purchaser would require. A discount has therefore been applied based on the target return of 10-12% sought by distressed bond funds, who are the typical purchaser of the assets.

With respect to the non-core corporate and legacy portfolios, including commercial mortgages, but except for Social Housing which is set out below, an exercise has been undertaken to estimate their market value, based on an orderly disposal process over a period of three years. This portfolio is well provided for, and this is reflected in a relatively small mark-to-market deficit. This is evidenced by disposals in 2016 and 2015 being achieved at carrying value with no additional provisions being required. In addition, the same 30% discount has been applied to the impaired book as for the corporate assets above.

With respect to Social Housing, part of this portfolio is held for historic reasons at fair value. The same methodology has been applied to calculate the fair value of loans held at amortised cost. The fair value of this portion of the portfolio has been determined using valuation technique A as described in the valuation technique section below.

### *iii) Other loans*

This consists of unsecured personal loans, credit cards, overdrafts and consumer credit (car loans). The weighted average lives of these portfolios are short, and the business was written relatively recently. As a result, contractual interest rates approximate new business interest rates, and therefore no mark-to-market surplus or deficit has been recorded with respect to the performing book with the exception of unsecured personal loans where a small surplus has been recognised based on the differential between existing margins and an estimate of new business rates for similar loans. A discount of 30% has been applied to the impaired part of the book.

### **Loans and receivables securities**

These debt securities consist of asset-backed securities. These are complex products and are valued with the assistance of an independent, specialist valuation firm. These fair values are determined using industry-standard valuation techniques, including discounted cash-flow models. The inputs to these models used in these valuation techniques include quotes from market makers, prices of similar assets, adjustments for differences in credit spreads, and additional quantitative and qualitative research. Disposals of these securities since 2008 have demonstrated that actual sales prices achieved have been close to fair values estimated under this method.

### **Held-to-maturity investments**

These consist of a portfolio of government debt securities. The same methodology has been applied to calculate the fair value of loans held at amortised cost. The fair value of this portion of the portfolio has been determined using valuation technique A as described in the valuation technique section below.

### **Liabilities:**

#### **Deposits by banks**

The fair value of deposits by banks, including repos, has been estimated using valuation technique A as described below.

#### **Deposits by customers**

The majority of deposit liabilities are payable on demand and therefore can be deemed short-term in nature with the fair value equal to the carrying value. However, given the long-term and continuing nature of the relationships with the Santander UK group's customers, the Directors believe there is significant value to the Santander UK group in this source of funds. Certain of the deposit liabilities are at a fixed rate until maturity. The deficit/surplus of fair value over carrying value of these liabilities has been estimated by reference to the market rates available at the balance sheet date for similar deposit liabilities of similar maturities. The fair value of such deposits liabilities has been estimated using valuation technique A as described below.

#### **Debt securities in issue and subordinated liabilities**

Where reliable prices are available, the fair value of debt securities in issue and subordinated liabilities has been calculated using quoted market prices. Other market values have been determined using valuation technique A as described below.

#### d) Fair values of financial instruments measured at fair value on a recurring basis

The following tables summarise the fair values of the financial assets and liabilities accounted for at fair value at 31 December 2016 and 2015, analysed by their levels in the fair value hierarchy – Level 1, Level 2 and Level 3.

Balance sheet category		2016				2015				Group Valuation technique
		Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total	
		£m	£m	£m	£m	£m	£m	£m	£m	
<b>Assets</b>										
Trading assets	Loans and advances to banks	-	7,478	-	7,478	-	5,433	-	5,433	A
	Loans and advances to customers	762	9,561	-	10,323	580	5,380	-	5,960	A
	Debt securities	6,248	-	-	6,248	5,462	-	-	5,462	-
	Equity securities	5,986	-	-	5,986	7,106	-	-	7,106	-
Derivative assets	Exchange rate contracts	-	8,300	22	8,322	-	5,277	55	5,332	A
	Interest rate contracts	1	15,795	19	15,815	-	14,087	18	14,105	A & C
	Equity and credit contracts	-	1,272	62	1,334	88	1,271	115	1,474	B & D
Financial assets designated at fair value	Loans and advances to customers	-	1,668	63	1,731	-	1,832	59	1,891	A
	Debt securities	-	208	201	409	-	299	208	507	A & B
Available-for-sale securities	Equity securities	17	63	32	112	17	12	100	129	B
	Debt securities	10,449	-	-	10,449	8,856	27	-	8,883	C
Total assets at fair value		23,463	44,345	399	68,207	22,109	33,618	555	56,282	
<b>Liabilities</b>										
Trading liabilities	Deposits by banks	-	4,200	-	4,200	-	2,777	-	2,777	A
	Deposits by customers	-	8,559	-	8,559	-	7,151	-	7,151	A
	Short positions	2,801	-	-	2,801	2,794	-	-	2,794	-
Derivative liabilities	Exchange rate contracts	-	6,009	21	6,030	-	6,140	55	6,195	A
	Interest rate contracts	-	16,202	11	16,213	1	13,677	10	13,688	A & C
	Equity and credit contracts	1	817	42	860	2	1,583	40	1,625	B & D
Financial liabilities designated at fair value	Debt securities in issue	-	1,908	6	1,914	-	2,011	5	2,016	A
	Structured deposits	-	526	-	526	-	-	-	-	A
Total liabilities at fair value		2,802	38,221	80	41,103	2,797	33,339	110	36,246	

### Transfers between levels of the fair value hierarchy

Transfers between levels of the fair value hierarchy are reported at the beginning of the period in which they occur.

During 2016, the following financial instruments were transferred between Level 1 and Level 2:

- Available-for-sale debt securities – Debt securities with fair values of £25m were transferred from Level 1 to Level 2 principally due to a lack of market transactions in these instruments.

During 2016, there were no transfers of financial instruments between Levels 2 and 3.

In 2015, the following financial instruments were transferred between Level 2 and Level 3:

- Exchange rate contracts - Securitisation cross currency swaps shown in derivative assets and derivative liabilities with fair values of £55m and £55m, respectively, were transferred from Level 2 to Level 3 principally due to a lack of market transactions in these instruments. The valuation techniques applied to estimate the fair value of these financial instruments are described in section i below as instruments 2 and 11.
- Interest rate contracts - Securitisation swaps shown in derivative assets and derivative liabilities with fair values of £8m and £6m, respectively, were transferred from Level 2 to Level 3 principally due to a lack of market transactions in these instruments. The valuation techniques applied to estimate the fair value of these financial instruments are described in section i below as instruments 4 and 13.

There were no transfers of financial instruments between Levels 1 and 2 in 2015.

### e) Valuation techniques

The main valuation techniques employed in internal models to measure the fair value of the financial instruments disclosed above at 31 December 2016 and 2015 are set out below. In substantially all cases, the principal inputs into these models are derived from observable market data. The Santander UK group did not make any material changes to the valuation techniques and internal models it used during the years ended 31 December 2016, 2015 and 2014.

- A** In the valuation of financial instruments requiring static hedging (for example interest rate, currency derivatives and commodity swaps) and in the valuation of loans and advances and deposits, the 'present value' method is used. Expected future cash flows are discounted using the interest rate curves of the applicable currencies or forward commodity prices. The interest rate curves are generally observable market data and reference yield curves derived from quoted interest rates in appropriate time bandings, which match the timings of the cash flows and maturities of the instruments. The forward commodity prices are generally observable market data.
- B** In the valuation of equity financial instruments requiring dynamic hedging (principally equity securities, options and other structured instruments), proprietary local volatility and stochastic volatility models are used. These types of models are widely accepted in the financial services industry. Observable market inputs used in these models include the bid-offer spread, foreign currency exchange rates, volatility and correlation between indices. In limited circumstances, other inputs may be used in these models that are based on data other than observable market data, such as the Halifax's UK House Price Index (HPI) volatility, HPI forward growth, HPI spot rate, mortality, mean reversion and contingent litigation risk.
- C** In the valuation of financial instruments exposed to interest rate risk that require either static or dynamic hedging (such as interest rate futures, caps and floors, and options), the present value method (futures), Black's model (caps/floors) and the Hull/White and Markov functional models (Bermudan options) are used. These types of models are widely accepted in the financial services industry. The significant inputs used in these models are observable market data, including appropriate interest rate curves, volatilities, correlations and exchange rates. In limited circumstances, other inputs may be used in these models that are based on data other than observable market data, such as HPI volatility, HPI forward growth, HPI spot rate and mortality.
- D** In the valuation of linear instruments such as credit risk and fixed-income derivatives, credit risk is measured using dynamic models similar to those used in the measurement of interest rate risk. In the case of non-linear instruments, if the portfolio is exposed to credit risk such as credit derivatives, the probability of default is determined using the par spread level. The main inputs used to determine the underlying cost of credit of credit derivatives are quoted credit risk premiums and the correlation between the quoted credit derivatives of various issuers.

The fair values of the financial instruments arising from the Santander UK group's internal models take into account, among other things, contract terms and observable market data, which include such factors as bid-offer spread, interest rates, credit risk, exchange rates, the quoted market price of raw materials and equity securities, volatility and prepayments. In all cases, when it is not possible to derive a valuation for a particular feature of an instrument, management uses judgement to determine the fair value of the particular feature. In exercising this judgement, a variety of tools are used including proxy observable data, historical data and extrapolation techniques. Extrapolation techniques take into account behavioural characteristics of equity markets that have been observed over time, and for which there is a strong case to support an expectation of a continuing trend in the future. Estimates are calibrated to observable market prices when they become available.

The Santander UK group believes its valuation methods are appropriate and consistent with other market participants. Nevertheless, the use of different valuation methods or assumptions, including imprecision in estimating unobservable market inputs, to determine the fair value of certain financial instruments could result in different estimates of fair value at the reporting date and the amount of gain or loss recorded for a particular instrument. Most of the valuation models are not significantly subjective, because they can be tested and, if necessary, recalibrated by the internal calculation of and subsequent comparison to market prices of actively traded securities, where available.



## f) Fair value adjustments

The internal models incorporate assumptions that the Santander UK group believes would be made by a market participant to establish fair value. Fair value adjustments are adopted when the Santander UK group considers that there are additional factors that would be considered by a market participant that are not incorporated in the valuation model.

The Santander UK group classifies fair value adjustments as either 'risk-related' or 'model-related'. The fair value adjustments form part of the portfolio fair value and are included in the balance sheet values of the product types to which they have been applied. The majority of these adjustments relate to Global Corporate Banking. The magnitude and types of fair value adjustment adopted by Global Corporate Banking are listed in the following table:

	2016 £m	2015 £m
<b>Risk-related:</b>		
- Bid-offer and trade specific adjustments	37	46
- Uncertainty	49	42
- Credit risk adjustment	50	23
- Funding fair value adjustment	20	-
	<b>156</b>	<b>111</b>
<b>Model-related</b>	<b>1</b>	<b>6</b>
<b>Day One profit</b>	<b>4</b>	<b>1</b>
	<b>161</b>	<b>118</b>

### Risk-related adjustments

Risk-related adjustments are driven, in part, by the magnitude of the Santander UK group's market or credit risk exposure, and by external market factors, such as the size of market spreads.

#### (i) Bid-offer and trade specific adjustments

IFRS 13 requires that portfolios are marked at bid or offer, as appropriate. Valuation models will typically generate mid-market values. The bid-offer adjustment reflects the cost that would be incurred if substantially all residual net portfolio market risks were closed using available hedging instruments or by disposing of or unwinding the position.

The majority of the bid-offer adjustment relates to OTC derivative portfolios. For each portfolio, the major risk types are identified. For each risk type, the net portfolio risks are first classified into buckets, and then a bid-offer spread is applied to each risk bucket based upon the market bid-offer spread for the relevant hedging instrument.

The grouping of risk categories is dependent on the sensitivity factors of the trading portfolio. For example, interest rate risk will be by tenor and options will be by strikes.

The granularity of the risk bucketing is principally determined by reference to the risk management practice undertaken, the granularity of risk bucketing in the risk reporting process, and the extent of correlation between risk buckets. Within a risk type, the bid-offer adjustment for each risk bucket may be aggregated without offset or limited netting may be applied to reflect correlation between buckets. There is no netting applied between risk types or between portfolios that are not managed together for risk management purposes. There is no netting across legal entities.

#### (ii) Uncertainty

Certain model inputs may be less readily determinable from market data, and/or the choice of model itself may be more subjective. In these circumstances, there exists a range of possible values that the financial instrument or market parameter may assume and an adjustment may be necessary to reflect the likelihood that in estimating the fair value of the financial instrument, market participants would adopt more conservative values for uncertain parameters and/or model assumptions than those used in the valuation model.

#### (iii) Credit risk adjustment

Credit risk adjustments comprise credit and debit valuation adjustments. The credit valuation adjustment (CVA) is an adjustment to the valuation of OTC derivative contracts to reflect within fair value the possibility that the counterparty may default, and the Santander UK group may not receive the full market value of the transactions. The debit valuation adjustment (DVA) is an adjustment to the valuation of the OTC derivative contracts to reflect within the fair value the possibility that the Santander UK group may default, and that the Santander UK group may not pay full market value of the transactions.

The Santander UK group calculates a separate CVA and DVA for each Santander UK legal entity, and within each entity for each counterparty to which the entity has exposure. The Santander UK group calculates the CVA by applying the probability of default of the counterparty to the expected positive exposure to the counterparty, and multiplying the result by the loss expected in the event of default i.e. LGD. Conversely, the Santander UK group calculates the DVA by applying the PD of the Santander UK group, conditional on the non-default of the counterparty, to the expected positive exposure of the counterparty to the Santander UK group and multiplying the result by the LGD. Both calculations are performed over the life of the potential exposure.

For most products the Santander UK group uses a simulation methodology to calculate the expected positive exposure to a counterparty. This incorporates a range of potential exposures across the portfolio of transactions with the counterparty over the life of the portfolio. The simulation methodology includes credit mitigants such as counterparty netting agreements and collateral agreements with the counterparty.

For certain types of exotic derivatives where the products are not currently supported by the standard methodology, the Santander UK group adopts alternative methodologies. These may involve mapping transactions against the results for similar products which are valued using the standard methodology. In other cases, a simplified version of the standard methodology is applied. The calculation is applied at a trade level, with more limited recognition of credit mitigants such as netting or collateral agreements than used in the standard methodology.

The methodologies do not, in general, account for wrong-way risk. Wrong-way risk arises where the underlying value of the derivative prior to any credit risk adjustment is positively correlated to the probability of default of the counterparty. When there is significant wrong-way risk, a trade-specific approach is applied to reflect the wrong-way risk within the valuation. Exposure to wrong-way risk is limited via internal governance processes and deal pricing. The Santander UK group considers that an appropriate adjustment to reflect wrong-way risk is currently £nil (2015: £nil).

#### (iv) Funding fair value adjustment

In 2016, Santander UK group revised its methodology for valuing uncollateralised derivative portfolios by introducing the funding fair value (FFVA) adjustment. The FFVA is an adjustment to the valuation of OTC derivative positions to include the net cost of funding uncollateralised derivative positions. This is calculated by applying a suitable funding cost to the expected future funding exposure of any uncollateralised component of the OTC derivative portfolio.

#### Model-related adjustments

Models used for portfolio valuation purposes may be based upon a simplifying set of assumptions that do not capture all material market characteristics. Additionally, markets evolve, and models that were adequate in the past may require development to capture all material market characteristics in current market conditions. In these circumstances, model limitation adjustments are adopted. The Quantitative Risk Group (QRG), an independent quantitative support function reporting into the Risk Department, highlights the requirement for model limitation adjustments and develops the methodologies employed. As model development progresses, model limitations are addressed within the core revaluation models and a model limitation adjustment is no longer needed.

#### Day One profit adjustments

Day One profit adjustments are adopted where the fair value estimated by a valuation model is based on one or more significant unobservable inputs. Day One profit adjustments are calculated and reported on a portfolio basis. Day One profit adjustments remain at a low level.

### g) Control framework

Fair values are subject to a control framework designed to ensure that they are either determined or validated by a function independent of the risk-taker. To this end, ultimate responsibility for the determination of fair values lies jointly with the Risk Department and the Finance Department. For all financial instruments where fair values are determined by reference to externally quoted prices or observable pricing inputs to models, independent price determination or validation is utilised. In inactive markets, direct observation of a traded price may not be possible. In these circumstances, the Santander UK group will source alternative market information to validate the financial instrument's fair value, with greater weight given to information that is considered to be more relevant and reliable.

The factors that are considered in this regard include:

- The extent to which prices may be expected to represent genuine traded or tradeable prices
- The degree of similarity between financial instruments
- The degree of consistency between different sources
- The process followed by the pricing provider to derive the data
- The elapsed time between the date to which the market data relates and the balance sheet date
- The manner in which the data was sourced.

The source of pricing data is considered as part of the process that determines the classification of the level of a financial instrument. Consideration is given to the quality of the information available that provides the current mark-to-model valuation and estimates of how different these valuations could be on an actual trade, taking into consideration how active the market is. For spot assets that cannot be sold due to illiquidity, forward estimates are discounted to provide an estimate of a realisable value over time. All adjustments for illiquid positions are regularly reviewed to reflect changing market conditions.

#### Internal valuation model review

For fair values determined using a valuation model, the control framework may include, as applicable, independent development or validation of: (i) the logic within valuation models; (ii) the inputs to those models; (iii) any adjustments required outside the valuation models; and (iv) where possible, model outputs.

All internal valuation models are validated independently by QRG. A validation report is produced for each model-derived valuation that assesses the mathematical assumptions behind the model and the implementation of the model and its integration within the trading system. Where there is observable market data, the models calibrate to market. Where pricing data is unobservable then the input parameters are regularly reviewed by QRG. The results of the independent valuation process and any changes to the fair value adjustments methodology are approved in line with the model risk framework and policy.

### h) Internal models based on observable market data (Level 2)

#### 1. Trading assets and liabilities

##### Loans and advances to banks and loans and advances to customers - securities purchased under resale agreements

These consist of repos and reverse repos as part of trading activities. The fair value is estimated by using the 'present value' method. Future cash flows are evaluated taking into consideration any derivative features of the reverse repos and are then discounted using the appropriate market rates for the applicable maturity and currency. Under these agreements, the Santander UK group receives collateral with a market value equal to, or in excess of, the principal amount loaned. The level of collateral held is monitored daily and if required, further calls are made to ensure the market values of collateral remains at least equal to the loan balance. As a result, there would be no adjustment, or an immaterial adjustment, to reflect the credit quality of the counterparty related to these agreements. As the inputs are based on observable market data, these reverse repos are classified as level 2.

### Loans and advances to banks and loans and advances to customers - other

These consist of term deposits placed which are short-term in nature and are both utilised and managed as part of the funding requirements of the trading book. The fair value is estimated using the 'present value' method. Expected future cash flows are discounted using the interest rate curves of the applicable currencies. The interest rate curves are generally observable market data and reference yield curves derived from quoted interest rates in appropriate time bandings, which match the timings of the cashflows and maturities of the instruments. As the inputs are based on observable market data, these loans are classified as level 2.

### Deposits by banks and deposits by customers - securities sold under repurchase agreements

These consist of repos with both professional non-bank customers and bank counterparties as part of trading activities. The fair value of repos is estimated using the same technique as those reverse repos in trading assets discussed above. Under these agreements, the Santander UK group is required to provide and maintain collateral with a market value equal to, or in excess of, the principal amount borrowed. As a result, there would be no adjustment, or an immaterial adjustment, to reflect the credit quality of the Santander UK group related to these agreements. As the inputs are based on observable market data, these repos are classified as level 2.

### Deposits by banks and deposits by customers - other

These consist of certain term and time deposits which tend to be short-term in nature and are both utilised and managed as part of the funding requirements of the trading book. These instruments are valued using the same techniques as those instruments in trading assets - loans and advances to banks and loans and advances to customers discussed above. As the inputs are based on observable market data, these deposits are classified as level 2.

## 2. Derivative assets and liabilities

These consist of exchange rate, interest rate, equity and credit and commodity contracts. The models used in estimating the fair value of these derivatives do not contain a high level of subjectivity as the methodologies used do not require significant judgement, and the inputs used are observable market data such as plain vanilla interest rate swaps and option contracts. As the inputs are based on observable market data, these derivatives are classified as level 2. Certain cross currency swaps, reversionary property interests, credit default swaps and options and forwards contain significant unobservable inputs or are traded less actively or traded in less-developed markets, and so are classified as level 3. The valuation of such instruments is further discussed in the 'internal models based on information other than market data' section below.

## 3. Financial assets and liabilities at fair value through profit or loss (FVTPL)

### Loans and advances to customers

These consist of loans secured on residential property to housing associations. The fair value of these loans is estimated using the 'present value' model based on a credit curve derived from current market spreads observable in the Social Housing loan data. Observable market data include current market spreads for new accepted mandates and bids for comparable loans and are used to support or challenge the benchmark level. This provides a range of reasonably possible estimates of fair value. As the inputs are based on market observable data, these loans are classified as level 2. Certain loans and advances to customers which represent a portfolio of roll-up mortgages contain significant unobservable inputs and so are classified as level 3. The valuation of such instruments is further discussed below.

### Debt securities

These consist of holdings of asset-backed securities. A significant portion of these securities are priced using the 'present value' models, based on observable market data e.g. LIBOR, credit spreads. Where there are quoted prices, the model value is checked against the quoted prices for reference purposes, but is not used as the fair value as the market for these instruments is lacking in liquidity and depth. As the inputs are based on observable market data, these debt securities are classified as level 2. Certain debt securities which represent reversionary property securities and securities issued by Banco Santander entities contain significant unobservable inputs, and so are classified as level 3. The valuation of such instruments is further discussed below.

### Debt securities in issue

These include commercial paper, medium-term notes and other bonds and are valued using the same techniques as those instruments in financial assets at FVTPL - debt securities discussed above. As the inputs used are based on observable market data, these debt securities are classified as level 2. Certain debt securities in issue which represent the more exotic senior debt issuances, consisting of power reverse dual currency (PRDC) notes contain significant unobservable inputs and so are classified as level 3. The valuation of such instruments is further discussed below.

### Structured deposits

These consist of certain structured term deposits utilised and managed as part of the funding requirements of the trading book. These instruments are valued using the same techniques as those instruments in trading assets - loans and advances to banks and loans and advances to customers discussed above. As the inputs are based on observable market data, these deposits are classified as level 2.

## 4. Available-for-sale financial assets

### Equity securities

These consist of unquoted equity investments in companies providing infrastructure services to the financial services industry and a small portfolio held within the Santander UK Foundation (which is consolidated by the Santander UK group). In the valuation of equity financial instruments requiring dynamic hedging, proprietary local volatility and stochastic volatility models are used. These types of models are widely accepted in the financial services industry. Observable market inputs used in these models include the bid-offer spread, foreign currency exchange rates, volatility and correlation between indices. As the inputs are based on observable market data, these equity securities are classified as level 2.

### Debt securities

These consist of certain asset backed securities where quoted market prices are not available, for which valuation techniques are used to determine fair value and where these techniques use inputs that are based significantly on observable market data.

### i) Internal models based on information other than market data (Level 3)

The table below provides an analysis of financial instruments valued using internal models based on information other than market data together with the subsequent valuation technique used for each type of instrument. Each instrument is initially valued at transaction price:

Balance sheet line item	Category	Financial instrument product type	Balance sheet value		Fair value movements recognised in profit/(loss)		
			2016 £m	2015 £m	2016 £m	2015 £m	2014 £m
1. Derivative assets	Exchange rate contracts	Cross-currency swaps	1	-	1	3	(1)
2. Derivative assets	Exchange rate contracts	Securitisation cross currency swaps	21	55	12	-	-
3. Derivative assets	Interest rate contracts	Bermudan swaptions	7	10	(3)	(9)	(5)
4. Derivative assets	Interest rate contracts	Securitisation swaps	12	8	-	-	-
5. Derivative assets	Equity and credit contracts	Reversionary property interests	36	81	12	2	18
6. Derivative assets	Credit contracts	Credit default swaps	5	4	1	(2)	(7)
7. Derivative assets	Equity contracts	Property-related options and forwards	21	30	(5)	(4)	(11)
8. FVTPL	Loans and advances to customers	Roll-up mortgage portfolio	63	59	4	2	15
9. FVTPL	Debt securities	Reversionary property securities	201	208	-	17	36
10. AFS	Equity securities	Unlisted equity shares	32	100	- <sup>(1)</sup>	- <sup>(1)</sup>	-
11. Derivative liabilities	Exchange rate contracts	Securitisation cross currency swaps	(21)	(55)	(12)	-	-
12. Derivative liabilities	Interest rate contracts	Bermudan swaptions	(2)	(4)	2	-	4
13. Derivative liabilities	Interest rate contracts	Securitisation swaps	(9)	(6)	-	-	-
14. Derivative liabilities	Equity contracts	Property-related options and forwards	(42)	(40)	(5)	(3)	(11)
15. FVTPL	Debt securities in issue	Non-vanilla debt securities	(6)	(5)	-	(4)	1
<b>Total net assets</b>			<b>319</b>	<b>445</b>			
<b>Total income</b>					<b>7</b>	<b>2</b>	<b>39</b>

(1) Gains and losses arising from changes in the fair value of securities classified as available-for-sale are recognised in other comprehensive income.

## Valuation techniques

### 1. Derivative assets - Exchange rate contracts

These are used to hedge the foreign currency risks arising from the PRDC notes issued, as described in Instrument 15 below. These derivatives are valued using a standard valuation model valuing each leg of the swap, with expected future cash flows less notional amount exchanged at maturity date discounted using an appropriate floating rate. The floating rate is adjusted by the relevant cross currency basis spread. Interest rates, foreign exchange rates, cross currency basis spread and long-dated foreign exchange (FX) volatility are used as inputs to determine fair value. Interest rates, foreign exchange rates are market observable.

Cross currency spreads may be market observable or unobservable depending on the liquidity of the cross currency pair. As the Japanese Yen-US dollar cross currency pair related to the PRDC notes is liquid, the cross currency spreads (including long-dated cross currency spread) for these swaps are market observable. The significant unobservable inputs are the long-dated FX volatility and the correlation between the underlying assets. The correlation between the underlying assets is assumed to be zero, as there are no actively traded options from which correlations between the underlying assets could be implied. Furthermore, the zero correlation assumption implies that the sources of the long-dated FX volatility are independent.

*Long-dated FX volatility* - Long-dated FX volatility is extrapolated from shorter-dated FX volatilities which are market observable. Short-dated FX volatility is observable from the trading of FX options. As there is no active market for FX options with maturities greater than five years (long-dated FX options), long-dated FX volatility is not market observable. Furthermore, as historical prices are not relevant in determining the cost of hedging long-dated FX risk, long-dated FX volatility cannot be inferred from historical volatility. The long-dated FX volatility is extrapolated from the shorter-dated FX volatilities using Black's model.

FX volatility is modelled as the composition of the domestic interest rate, foreign interest rates and FX spot volatilities using standard Hull-White formulae. The Hull-White approach is used for estimating the future distribution of domestic and foreign zero-coupon rates, constructed from the relevant yield curves. Using short-dated FX options, the FX spot volatility is calculated which is then extrapolated to derive the long-dated FX volatility.

### 2. Derivative assets - Exchange rate contracts

These are securitisation based swaps for which the notional amount is adjusted to match the changes in the outstanding reference mortgage portfolio with time. These swap are valued using a standard valuation model for which the main inputs used are market observable information in the vanilla swap market and a prepayment parameter. The significant unobservable input for the valuation of these financial instruments is prepayment.

*Prepayment* - This captures the prepayment, default and arrears of the reference portfolio and is modelled using an analysis of the underlying portfolio plus observed historical market data.

### 3. Derivative assets - Interest rate contracts

These are options giving the holder the right to enter into an interest rate swap on any one of a number of predetermined dates. These Bermudan swaptions are valued using a standard valuation model. In valuing the Bermudan swaptions, the main inputs used are market observable information in the vanilla swaption market and a mean reversion parameter. The significant unobservable input for the valuation of these financial instruments is mean reversion.

*Mean reversion* - The input used reflects the level of de-correlation in the swaption market. This parameter is not directly observable in the market but can be deduced from broker quotes or using expert judgement. An adjustment is made to reflect this uncertainty by stressing the parameter.

### 4. Derivative assets - Interest rate contracts

These derivatives are the same as Instrument 2.

## 5. Derivative assets - Equity and credit contracts

These are valued using a probability weighted set of HPI forward prices, which are assumed to be a reasonable representation of the increase in value of the Santander UK group's reversionary interest portfolio underlying the derivatives. The probability used reflects the likelihood of the home owner vacating the property and is calculated from mortality rates and acceleration rates which are a function of age and gender, obtained from the relevant mortality tables. Indexing is felt to be appropriate due to the size and geographical dispersion of the reversionary interest portfolio. These are determined using HPI Spot Rates adjusted to reflect estimated forward growth. The Halifax's UK HPI is the UK's longest running monthly house price data series covering the whole country. The indices calculated are standardised and represent the price of a typically transacted house. Both national and regional HPI are published. The national HPI is published monthly. The regional HPI reflects the national HPI disaggregated into 12 UK regions and is published quarterly. Both indices are published on two bases, including and excluding seasonal adjustments in the housing market. Non-seasonally adjusted (NSA) national and regional HPI are used in the valuation model to avoid any subjective judgement in the adjustment process which is made by Halifax.

The inputs used to determine the value of the reversionary property derivatives are HPI spot, HPI forward growth and mortality rates. The principal pricing parameter is HPI forward growth.

*HPI Spot Rate* - The HPI spot rate used is a weighted average of NSA regional HPI spot rates i.e. adjusted for difference in the actual regional composition of the property underlying the reversionary interest portfolio and the composition of the published regional indices. The regional HPI spot rate (which is observable market data) is only published on specific quarterly dates. In between these dates, its value is estimated by applying the growth rate over the relevant time period inferred from the national HPI spot rates (which are observable market data and published monthly) to the most recently calculated weighted average regional HPI spot rate based on published regional indices. An adjustment is also made to reflect the specific property risk i.e. possible deviation between the actual growth in the house prices underlying the reversionary interest portfolio and their assumed index-linked growth, which is based on the regional HPI. This adjustment is based on the average historical deviation of price changes of the actual property portfolio from that of the published indices over the time period since the last valuation date.

*HPI Forward Growth Rate* - Long-dated HPI forward growth rate is not directly observable in the market but is estimated from broker quotes and traded forward contracts. A specific spread is applied to the long-dated forward growth rate to reflect the uncertainty surrounding long-dated data. This spread is calculated by analysing the historical volatility of the HPI, whilst incorporating mean reversion. An adjustment is made to reflect the specific property risk as for the HPI spot rate above.

*Mortality Rate* - Mortality rates are obtained from tables published by the UK Institute and Faculty of Actuaries. These mortality rates are adjusted by acceleration rates to reflect the mortality profile of the holders of Santander UK group's reversionary property products underlying the derivatives. Mortality rates do not have a significant effect on the value of the instruments.

## 6. Derivative assets - Credit contracts

These are credit default swaps held against certain bonds. The credit default swaps are valued using the credit spreads of the referenced bonds. These referenced bonds are valued with the assistance of valuations prepared by an independent, specialist valuation firm as a deep and liquid market does not exist. In valuing the credit default swaps, the main inputs used to determine the underlying cost of credit are quoted risk premiums and the correlation between the quoted credit derivatives of various issuers. The assumptions relating to the correlation between the values of quoted and unquoted assets are based on historical correlations between the impact of adverse changes in market variables and the corresponding valuation of the associated unquoted assets. The measurement of the assets will vary depending on whether a more or less conservative scenario is selected. The other main input is the probability of default of the referenced bonds. The significant unobservable input for the valuation of these financial instruments is the probability of default.

*Probability of default* - The probability of default is assessed by considering the credit quality of the underlying referenced bonds. However, as no deep and liquid market exists for these assets the assessment of the probability of default is not directly observable and instead an estimate is calculated using the Standard Gaussian Copula model.

## 7. Derivative assets - Equity contracts

There are three types of derivatives within this category:

**European options** – These are valued using a modified Black-Scholes model where the HPI is log-normally distributed with the forward rates determined from the HPI forward growth.

**Asian options** – Asian (or average value) options are valued using a modified Black-Scholes model, with an amended strike price and volatility assumption to account for the average exercise period, through a closed form adjustment that reflects the strike price relative to the distribution of stock prices at each relevant date. This is also known as the Curran model.

**Forward contracts** – Forward contracts are valued using a standard forward pricing model.

The inputs used to determine the value of the above instruments are HPI spot rate, HPI forward growth rate and HPI volatility. The principal pricing parameter is HPI forward growth rate.

*HPI Spot Rate* - The HPI spot rate used is the NSA national HPI spot rate which is published monthly and directly observable in the market. This HPI rate used is different from the weighted average regional HPI spot rate used in the valuation of Instrument 5 above, as the underlying of these derivatives is the UK national HPI spot rate.

*HPI Forward Growth Rate* - The HPI forward growth rate used is unobservable and is the same as used in the valuation of Instrument 5 above.

*HPI Volatility* - Long-dated HPI volatility is not directly observable in the market but is estimated from the most recent traded values. An adjustment is applied to the long-dated HPI volatility rate to reflect the uncertainty surrounding long-dated data. This adjustment is based on the empirical standard deviation of historical volatility over a range of time horizons. HPI volatility rates do not have a significant effect on the value of the instruments.

## 8. FVTPL – Loans and advances to customers

These represent roll-up mortgages (sometimes referred to as lifetime mortgages), which are an equity release scheme under which a property owner takes out a loan secured against their home. The owner does not make any interest payments during their lifetime and the fixed interest payments are rolled up into the mortgage. The loan or mortgage (capital and rolled-up interest) is repaid upon the owner's vacation of the property and the value of the loan is only repaid from the value of the property. This is known as a 'no negative pledge'. The Santander UK group suffers a loss if the sale proceeds from the property are insufficient to repay the loan, as it is unable to pursue the homeowner's estate or beneficiaries for the shortfall.

The value of the mortgage 'rolls up' or accretes until the owner vacates the property. In order to value the roll-up mortgages, the Santander UK group uses a probability-weighted set of European option prices (puts) determined using the Black-Scholes model, in which the 'no negative pledges' are valued as short put options. The probability weighting applied is calculated from mortality rates and acceleration rates as a function of age and gender, taken from mortality tables.

The inputs used to determine the value of these instruments are HPI spot, HPI forward growth, HPI volatility, mortality rates and repayment rates. The principal pricing parameter is HPI forward growth. The HPI forward growth rate used is unobservable and is the same as used in the valuation of Instrument 5 above. The other parameters do not have a significant effect on the value of the instruments.

## 9. FVTPL – Debt securities

These consisting of reversionary property securities are an equity release scheme, where the property owner receives an upfront lump sum in return for paying a fixed percentage of the sales proceeds of the property when the owner vacates the property. These reversionary property securities are valued using a probability-weighted set of HPI forward prices which are assumed to be a reasonable representation of the increase in value of the Santander UK group's reversionary interest portfolio underlying the derivatives. The probability weighting used reflects the probability of the home owner vacating the property through death and is calculated from death rates and acceleration factors which are a function of age and gender, obtained from the relevant mortality table.

The inputs used to determine the value of these instruments are HPI spot, HPI forward growth and mortality rates. The principal pricing parameter is HPI forward growth. Discussion of the HPI spot rate, HPI forward growth rate and mortality rates for this financial instrument is the same as Instrument 5 above. An adjustment is also made to reflect the specific property risk. Discussion of the specific property risk adjustment is the same as Instrument 5 above.

## 10. Available-for-sale financial assets – Equity securities

These consist of unquoted equity investments in companies providing infrastructure services to the financial services industry. In the valuation of equity financial instruments requiring dynamic hedging, proprietary local volatility and stochastic volatility models are used. These types of models are widely accepted in the financial services industry.

Observable market inputs used in these models include equity prices, bid-offer spread, foreign currency exchange rates. The significant unobservable input is contingent litigation costs and related expenses.

*Litigation costs and related expenses* are estimated by reference to best estimates received from third party legal counsel.

## 11. Derivative liabilities - Exchange rate contracts

These derivatives are the same as Instrument 2 with the exception that they have a negative fair value.

## 12. Derivative liabilities - Interest rate contracts

These derivatives are the same as Instrument 3 with the exception that they have a negative fair value.

## 13. Derivative liabilities - Interest rate contracts

These derivatives are the same as Instrument 2 with the exception that they have a negative fair value.

## 14. Derivative liabilities - Equity contracts

These derivatives are the same as Instrument 7 with the exception that they have a negative fair value.

## 15. FVTPL - Debt securities in issue

These are PRDC notes. These notes are financial structured products where an investor is seeking a better return and a borrower/issuer a lower rate by taking advantage of the interest rate differential between two countries. The note pays a foreign interest rate in the investor's domestic currency. The power component of the name denotes higher initial coupons and the fact that coupons rise as the domestic/foreign exchange rate depreciates. The power feature comes with a higher risk for the investor. Cash flows may have a digital cap feature where the rate gets locked once it reaches a certain threshold. Other add-on features are barriers such as knockouts and cancellation provisions for the issuer.

These debt securities in issue are valued using a three-factor Gaussian Model. The three factors used in the valuation are domestic interest rates, foreign interest rates and foreign exchange rates. The correlations between the factors are assumed to be zero within the valuation. The Hull-White approach is used for estimating the future distribution of domestic and foreign zero-coupon rates, constructed from the relevant yield curves. A Geometric Brownian Motion model is used for estimating the future distribution of spot foreign exchange rates. The foreign exchange and interest rate volatilities are the most crucial pricing parameters; the model calibrates to the relevant swaption volatility surface.

The significant unobservable inputs for the valuation of these financial instruments are the long dated FX volatility and the correlation between the underlying assets and are the same as Instrument 1.

### Reconciliation of fair value measurements in Level 3 of the fair value hierarchy

The following table provides a reconciliation of the movement between opening and closing balances of Level 3 financial instruments, measured at fair value using a valuation technique with significant unobservable inputs:

	Assets				Liabilities		
	Derivatives	Fair value through P&L	Available-for-sale	Total	Derivatives	Fair value through P&L	Total
	£m	£m	£m	£m	£m	£m	£m
<b>At 1 January 2016</b>	188	267	100	555	(105)	(5)	(110)
Total gains/(losses) recognised in profit/(loss):							
- Fair value movements	18	4	-	22	(15)	-	(15)
- Foreign exchange and other movements	(32)	-	-	(32)	32	(1)	31
Gains recognised in other comprehensive income	-	-	26	26	-	-	-
Transfers in	-	-	-	-	-	-	-
Transfers out	-	-	-	-	-	-	-
Additions	4	-	25	29	(3)	-	(3)
Sales	-	(7)	(119)	(126)	-	-	-
Settlements	(75)	-	-	(75)	17	-	17
<b>At 31 December 2016</b>	103	264	32	399	(74)	(6)	(80)
Gains/(losses) recognised in profit/(loss) relating to assets and liabilities held at the end of the year	(14)	4	-	(10)	17	(1)	16
<b>At 1 January 2015</b>	152	281	-	433	(51)	(13)	(64)
Total gains/(losses) recognised in profit/(loss):							
- Fair value movements	(10)	19	-	9	(3)	(4)	(7)
Gains recognised in other comprehensive income	-	-	100	100	-	-	-
Transfers in	63	-	-	63	(61)	-	(61)
Settlements	(17)	(33)	-	(50)	10	12	22
<b>At 31 December 2015</b>	188	267	100	555	(105)	(5)	(110)
Gains/(losses) recognised in profit/(loss) relating to assets and liabilities held at the end of the year	(10)	19	-	9	(3)	(4)	(7)

Total gains or losses are included in 'Net trading and other income' (see Note 5).

#### 2016 compared to 2015

Financial instrument assets valued using internal models based on information other than market data were 0.6% (2015: 1.0%) of total assets measured at fair value and 0.1% (2015: 0.2%) of total assets at 31 December 2016.

Financial instrument liabilities valued using internal models based on information other than market data were 0.2% (2015: 0.3%) of total liabilities measured at fair value and 0.03% (2015: 0.04%) of total liabilities at 31 December 2016.

Losses of £14m in respect of derivative assets principally reflected changes in credit spreads and the HPI index, and yield curve movements. Gains of £4m in respect of assets designated at fair value through profit or loss principally reflected the mark-to-market volatility on the reversionary property securities arising from a continued low interest rate environment, changes in the HPI index and a maturing portfolio. Gains of £17m in respect of derivative liabilities principally reflected changes in credit spreads and the HPI index. Losses of £1m in respect of liabilities designated at fair value through profit or loss principally reflected yield curve movements. They are fully matched with derivatives.

#### 2015 compared to 2014

Financial instrument assets valued using internal models based on information other than market data were 1.0% (2014: 0.8%) of total assets measured at fair value and 0.2% (2014: 0.2%) of total assets at 31 December 2015.

Financial instrument liabilities valued using internal models based on information other than market data were 0.3% (2014: 0.2%) of total liabilities measured at fair value and 0.04% (2014: 0.02%) of total liabilities at 31 December 2015.

Losses of £10m in respect of derivative assets principally reflected changes in credit spreads and the HPI index, and yield curve movements. Gains of £19m in respect of assets designated at fair value through profit or loss principally reflected the mark-to-market volatility on the reversionary property securities arising from a continued low interest rate environment, changes in the HPI index and a maturing portfolio. Losses of £3m in respect of derivative liabilities principally reflected changes in credit spreads and the HPI index. Losses of £4m in respect of liabilities designated at fair value through profit or loss principally reflected yield curve movements. They are fully matched with derivatives.

### Effect of changes in significant unobservable assumptions to reasonably possible alternatives (Level 3)

As discussed above, the fair value of financial instruments are, in certain circumstances, measured using valuation techniques that incorporate assumptions that are not evidenced by prices from observable current market transactions in the same instrument and are not based on observable market data and, as such require the application of a degree of judgement. Changing one or more of the inputs to the valuation models to reasonably possible alternative assumptions would change the fair values significantly. The following table shows the sensitivity of these fair values to reasonably possible alternative assumptions.

Favourable and unfavourable changes are determined on the basis of changes in the value of the instrument as a result of varying the levels of the unobservable input as described in the table below.

Balance sheet note line item and product	Fair value £m	Significant unobservable input			Sensitivity		
		Assumption description	Assumption value		Shift	Favourable changes £m	Unfavourable changes £m
			Range <sup>(1)</sup>	Weighted average			
<b>2016</b>							
<b>3. Derivative assets</b> – Interest rate contracts: – Bermudan swaptions	7	Mean reversion	(2)% - 2%	0%	(2)%	1	(1)
<b>5. Derivative assets</b> – Equity and credit contracts: – Reversionary property derivatives	36	HPI Forward growth rate HPI Spot rate	0% - 5% n/a	2.79% 748 <sup>(2)</sup>	1% 10%	11 9	(11) (9)
<b>6. Derivative assets</b> – Credit contracts: – Credit default swaps	5	Probability of default	0% - 5%	0.39%	20%	1	(1)
<b>7. Derivative assets</b> – Equity contracts: – Property-related options and forwards	21	HPI Forward growth rate HPI Spot rate	0% - 5% n/a	2.71% 702 <sup>(2)</sup>	1% 10%	1 1	(1) (1)
<b>8. FVTPL</b> – Loans and advances to customers: – Roll-up mortgage portfolio	63	HPI Forward growth rate	0% - 5%	2.84%	1%	2	(2)
<b>9. FVTPL</b> – Debt securities: – Reversionary property securities	201	HPI Forward growth rate HPI Spot rate	0% - 5% n/a	2.79% 748 <sup>(2)</sup>	1% 10%	12 18	(12) (18)
<b>10. AFS</b> – Equity securities: – Unlisted equity shares	32	Contingent litigation risk	0% - 100%	48%	20%	7 <sup>(3)</sup>	(7) <sup>(3)</sup>
<b>12. Derivative liabilities</b> – Interest rate contracts: – Bermudan swaptions	(2)	Mean reversion	(2)% - 2%	0%	(2)%	1	(1)
<b>14. Derivative liabilities</b> – Equity contracts: – Property-related options and forwards	(42)	HPI Forward growth rate HPI Spot rate	0% - 5% n/a	2.71% 702 <sup>(2)</sup>	1% 10%	4 8	(4) (9)
<b>2015</b>							
<b>3. Derivative assets</b> – Interest rate contracts: – Bermudan swaptions	10	Mean reversion	0%-4%	2%	1%	1	(1)
<b>5. Derivative assets</b> – Equity and credit contracts: – Reversionary property derivatives	81	HPI Forward growth rate HPI Spot rate	0%-5% n/a	2.65% 688 <sup>(2)</sup>	1% 10%	11 8	(11) (8)
<b>6. Derivative assets</b> – Credit contracts: – Credit default swaps	4	Probability of default	0%-2%	0.38%	20%	1	(1)
<b>7. Derivative assets</b> – Equity contracts: – Options and forwards	30	HPI Forward growth rate HPI Spot rate	0%-5% n/a	2.09% 659 <sup>(2)</sup>	1% 10%	1 2	(1) (1)
<b>8. FVTPL</b> – Loans and advances to customers: – Roll-up mortgage portfolio	59	HPI Forward growth rate	0%-5%	2.79%	1%	2	(2)
<b>9. FVTPL</b> – Debt securities: – Reversionary property securities	208	HPI Forward growth rate HPI Spot rate	0%-5% n/a	2.65% 688 <sup>(2)</sup>	1% 10%	14 19	(14) (19)
<b>10. AFS</b> – Equity securities: – Unlisted equity shares	100	Contingent litigation risk	0%-36%	18%	20%	5 <sup>(3)</sup>	(5) <sup>(3)</sup>
<b>12. Derivative liabilities</b> – Interest rate contracts: – Bermudan swaptions	(4)	Mean reversion	0%-4%	2%	1%	1	(1)
<b>14. Derivative liabilities</b> – Equity contracts: – Options and forwards	(40)	HPI Forward growth rate HPI Spot rate	0%-5% n/a	2.09% 659 <sup>(2)</sup>	1% 10%	5 13	(5) (13)

(1) The range of actual assumption values used to calculate the weighted average disclosure.

(2) Represents the HPI spot rate index level at 31 December 2016 and 2015.

(3) Gains and losses arising from changes in the fair value of securities classified as available-for-sale are recognised in other comprehensive income; for all other assets and liabilities shown in the tables above, gains and losses arising from changes in their fair value are recognised in the income statement.

No sensitivities are presented for Derivative assets – cross currency swaps (instrument 1), Derivative assets – securitisation cross currency swaps (instrument 2), Derivative assets – securitisation swaps (instrument 4) and the FVTPL - debt securities in issue (instrument 15) and related exchange rate and interest rate derivatives (instruments 1, 11 and 13) as the terms of these instruments are fully matched. As a result, any changes in the valuation of the debt securities in issue would be exactly offset by an equal and opposite change in the valuation of the exchange rate derivatives.



## j) Maturities of financial assets, liabilities and off-balance sheet commitments

The table below analyses the maturities of the undiscounted cash flows relating to financial liabilities and off-balance sheet commitments of the Santander UK group based on the remaining period to the contractual maturity date at the balance sheet date. Deposits by customers largely consist of retail deposits.

There are no significant financial liabilities related to financial guarantee contracts. This table is not intended to show the liquidity of the Santander UK group.

						Group
	On demand £m	In no more than 3 months £m	In more than 3 months but not more than 1 year £m	In more than 1 year but not more than 5 years £m	In more than 5 years £m	Total £m
<b>2016</b>						
<b>Assets</b>						
Cash and balances at central banks	16,737	-	370	-	-	17,107
Trading assets	12,241	7,828	7,933	838	1,326	30,166
Derivative financial instruments	2,405	739	1,416	5,958	16,177	26,695
Financial assets designated at FVTPL	-	24	20	80	2,164	2,288
Loans and advances to banks	1,204	1,073	265	1,541	309	4,392
Loans and advances to customers	1,268	6,995	6,220	29,124	169,172	212,779
Loans and receivables securities	-	-	-	-	276	276
Available-for-sale securities	-	128	494	4,388	6,066	11,076
Held-to-maturity investments	-	-	-	-	7,128	7,128
Macro hedge of interest rate risk	-	13	51	286	810	1,160
<b>Total financial assets</b>	<b>33,855</b>	<b>16,800</b>	<b>16,769</b>	<b>42,215</b>	<b>203,428</b>	<b>313,067</b>
<b>Liabilities</b>						
Deposits by banks	2,366	916	677	5,833	96	9,888
Deposits by customers	145,810	4,986	13,384	7,909	929	173,018
Trading liabilities	3,535	10,042	21	602	1,474	15,674
Derivative financial instruments:						
- Held for trading	41	904	1,569	4,352	15,494	22,360
- Held for hedging <sup>(1)</sup>	-	14	38	575	1,357	1,984
Financial liabilities designated at FVTPL	9	404	229	1,117	759	2,518
Debt securities in issue	-	9,207	7,082	25,173	16,307	57,769
Subordinated liabilities	-	450	554	1,739	6,054	8,797
Macro hedge of interest rate risk	-	-	19	54	298	371
<b>Total financial liabilities</b>	<b>151,761</b>	<b>26,923</b>	<b>23,573</b>	<b>47,354</b>	<b>42,768</b>	<b>292,379</b>
Off-balance sheet commitments given	1,692	5,128	2,642	23,584	8,570	41,616
<b>2015</b>						
<b>Assets</b>						
Cash and balances at central banks	16,502	-	340	-	-	16,842
Trading assets	4,150	6,914	4,231	907	8,872	25,074
Derivative financial instruments	-	963	1,176	5,791	15,655	23,585
Financial assets designated at FVTPL	-	-	-	523	2,134	2,657
Loans and advances to banks	1,564	171	36	1,298	516	3,585
Loans and advances to customers	1,241	4,699	5,788	31,487	198,022	241,237
Loans and receivables securities	-	-	2	-	52	54
Available-for-sale securities	-	93	818	3,461	5,807	10,179
Macro hedge of interest rate risk	-	9	14	252	565	840
<b>Total financial assets</b>	<b>23,457</b>	<b>12,849</b>	<b>12,405</b>	<b>43,719</b>	<b>231,623</b>	<b>324,053</b>
<b>Liabilities</b>						
Deposits by banks	3,331	1,264	1,972	1,666	112	8,345
Deposits by customers	130,680	5,734	16,564	10,092	548	163,618
Trading liabilities	1,559	7,727	837	976	1,880	12,979
Derivative financial instruments:						
- Held for trading	37	1,196	1,101	3,864	14,621	20,819
- Held for hedging <sup>(1)</sup>	2	51	503	1,015	1,224	2,795
Financial liabilities designated at FVTPL	-	466	489	574	525	2,054
Debt securities in issue	-	5,620	7,393	22,188	26,805	62,006
Subordinated liabilities	-	390	451	1,424	5,264	7,529
Macro hedge of interest rate risk	-	-	17	11	98	126
<b>Total financial liabilities</b>	<b>135,609</b>	<b>22,448</b>	<b>29,327</b>	<b>41,810</b>	<b>51,077</b>	<b>280,271</b>
Off-balance sheet commitments given	663	1,058	1,885	11,486	20,661	35,753

(1) Comprises the derivative liabilities for which contractual maturities are essential for an understanding of the timing of the cash flows.

As the above table is based on contractual maturities, no account is taken of a customer's ability to repay early where it exists or call features related to subordinated liabilities. The repayment terms of debt securities may be accelerated in line with the covenants described in Note 31. In addition, no account is taken of the possible early repayment of the Santander UK group's mortgage-backed non-recourse finance which is redeemed by the Santander UK group as funds become available from redemptions of the residential mortgages. The Santander UK group has no control over the timing and amount of redemptions of residential mortgages.

## 44. OFFSETTING FINANCIAL ASSETS AND LIABILITIES

Financial assets and financial liabilities are reported on a net basis on the balance sheet only if there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis, or to realise the asset and settle the liability simultaneously. The following table shows the impact of netting arrangements on:

- All financial assets and liabilities that are reported net on the balance sheet
- All derivative financial instruments and repurchase agreements and other similar secured lending and borrowing agreements that are subject to enforceable master netting arrangements or similar agreements, but do not qualify for balance sheet netting.

The table identifies the amounts that have been offset in the balance sheet and also those amounts that are covered by enforceable netting arrangements (offsetting arrangements and financial collateral) but do not qualify for netting under the requirements described above.

For derivative contracts, the 'Financial instruments' column identifies financial assets and liabilities that are subject to set off under netting agreements, such as the ISDA Master Agreement or derivative exchange or clearing counterparty agreements, whereby all outstanding transactions with the same counterparty can be offset and close-out netting applied across all outstanding transaction covered by the agreements if an event of default or other predetermined events occur. Financial collateral refers to cash and non-cash collateral obtained, typically daily or weekly, to cover the net exposure between counterparties by enabling the collateral to be realised in an event of default or if other predetermined events occur.

For repurchase and reverse repurchase agreements and other similar secured lending and borrowing, the 'Financial instruments' column identifies financial assets and liabilities that are subject to set off under netting agreements, such as global master repurchase agreements and global master securities lending agreements, whereby all outstanding transactions with the same counterparty can be offset and close-out netting applied across all outstanding transaction covered by the agreements if an event of default or other predetermined events occur. Financial collateral typically comprises highly liquid securities which are legally transferred and can be liquidated in the event of counterparty default.

The Santander UK group engages in a variety of counterparty credit mitigation strategies in addition to netting and collateral arrangements. Therefore, the net amounts presented in the tables below do not purport to represent the Santander UK group's actual credit exposure.

	Amounts subject to enforceable netting arrangements							Group	
	Effects of offsetting on balance sheet			Related amounts not offset				Assets not subject to enforceable netting arrangements <sup>(2)</sup>	Balance sheet total <sup>(3)</sup>
	Gross amounts £m	Amounts offset £m	Net amounts reported on the balance sheet £m	Financial instruments £m	Financial collateral <sup>(1)</sup> £m	Net amount £m	£m		
<b>2016</b>									
Derivative financial assets	34,125	(8,819)	25,306	(17,417)	(2,384)	5,505	165	25,471	
Reverse repurchase, securities borrowing & similar agreements:									
- Trading assets	12,607	(1,895)	10,712	(2,113)	(8,599)	-	-	10,712	
- Loans and advances to banks	1,462	-	1,462	-	(1,462)	-	-	1,462	
Loans and advances to customers and banks <sup>(4)</sup>	5,493	(1,491)	4,002	-	-	4,002	198,621	202,623	
<b>Total assets</b>	<b>53,687</b>	<b>(12,205)</b>	<b>41,482</b>	<b>(19,530)</b>	<b>(12,445)</b>	<b>9,507</b>	<b>198,786</b>	<b>240,268</b>	
Derivative financial liabilities	31,635	(8,819)	22,816	(17,417)	(2,565)	2,834	287	23,103	
Repurchase, securities lending & similar agreements:									
- Trading liabilities	10,693	(1,895)	8,798	(2,113)	(6,685)	-	-	8,798	
- Deposits by banks and customers	2,886	-	2,886	-	(2,886)	-	-	2,886	
Deposits by customers and banks <sup>(4)</sup>	2,179	(1,491)	688	-	-	688	178,921	179,609	
<b>Total liabilities</b>	<b>47,393</b>	<b>(12,205)</b>	<b>35,188</b>	<b>(19,530)</b>	<b>(12,136)</b>	<b>3,522</b>	<b>179,208</b>	<b>214,396</b>	
<b>2015</b>									
Derivative financial assets	24,670	(4,861)	19,809	(17,257)	(1,050)	1,502	1,102	20,911	
Reverse repurchase, securities borrowing & similar agreements:									
- Trading assets	6,860	(1,516)	5,344	(427)	(4,917)	-	-	5,344	
- Loans and advances to banks	1,247	-	1,247	(459)	(788)	-	-	1,247	
Loans and advances to customers and banks <sup>(4)</sup>	5,164	(1,494)	3,670	-	-	3,670	196,677	200,347	
<b>Total assets</b>	<b>37,941</b>	<b>(7,871)</b>	<b>30,070</b>	<b>(18,143)</b>	<b>(6,755)</b>	<b>5,172</b>	<b>197,779</b>	<b>227,849</b>	
Derivative financial liabilities	25,612	(4,861)	20,751	(17,257)	(2,997)	497	757	21,508	
Repurchase, securities lending & similar agreements:									
- Trading liabilities	7,772	(1,516)	6,256	(541)	(5,715)	-	1,402	7,658	
- Deposits by banks and customers	3,588	-	3,588	(345)	(3,243)	-	1,123	4,711	
Deposits by customers and banks <sup>(4)</sup>	4,048	(1,494)	2,554	-	-	2,554	164,245	166,799	
<b>Total liabilities</b>	<b>41,020</b>	<b>(7,871)</b>	<b>33,149</b>	<b>(18,143)</b>	<b>(11,955)</b>	<b>3,051</b>	<b>167,527</b>	<b>200,676</b>	

(1) Financial collateral is reflected at its fair value, but has been limited to the net balance sheet exposure so as not to include any over-collateralisation.

(2) This column includes contractual rights of set-off that are subject to uncertainty under the laws of the relevant jurisdiction.

(3) The balance sheet total is the sum of 'Net amounts reported on the balance sheet' that are subject to enforceable netting arrangements and 'Amounts not subject to enforceable netting arrangements'.

(4) The amounts offset within loans and advances to customers/banks or deposits by customers/banks relate to offset mortgages and film deals which are classified as either and that are subject to netting.

## 45. EVENTS AFTER THE BALANCE SHEET DATE

There have been no significant events between 31 December 2016 and the date of approval of these financial statements which would require a change to or additional disclosure in the financial statements.

## COMPANY BALANCE SHEET

At 31 December

	Notes	2016 £m	2015 £m
<b>Assets</b>			
Loans and advances to banks	4	4,468	845
Loans and receivables securities	5	1,222	1,016
Interests in other entities	6	12,818	12,818
Current tax assets		1	2
Other assets	7	276	102
<b>Total assets</b>		<b>18,785</b>	<b>14,783</b>
<b>Liabilities</b>			
Deposits by banks	8	6	3
Debt securities in issue	9	4,464	842
Subordinated liabilities	10	1,222	1,016
Other liabilities	11	276	102
<b>Total liabilities</b>		<b>5,968</b>	<b>1,963</b>
<b>Equity</b>			
Share capital and other equity instruments	12	8,605	8,605
Retained earnings		4,212	4,215
<b>Total shareholders' equity</b>		<b>12,817</b>	<b>12,820</b>
<b>Total liabilities and equity</b>		<b>18,785</b>	<b>14,783</b>

The accompanying Notes form an integral part of these Financial Statements.

The profit after tax of the Company attributable to shareholders was £679m (2015: £506m). As permitted by Section 408 of the UK Companies Act 2006, the Company's income statement has not been presented.

The Financial Statements were approved and authorised for issue by the Board on 22 February 2017 and signed on its behalf by:

**Nathan Bostock**  
Chief Executive Officer

**Antonio Roman**  
Chief Financial Officer

Company Registered Number: 08700698

## COMPANY CASH FLOW STATEMENT

For the years ended 31 December

	Notes	2016 £m	2015 £m
<b>Cash flows from operating activities</b>			
Profit for the year		679	506
Adjustments for:			
Non-cash items included in net profit		21	31
Change in operating assets		(4,003)	(1,710)
Change in operating liabilities		46	-
Effects of exchange rate differences		558	27
<b>Net cash flows from operating activities</b>		<b>(2,699)</b>	<b>(1,146)</b>
<b>Cash flows from investing activities</b>			
Investments in other entities	6	-	(750)
<b>Net cash flows from investing activities</b>		<b>-</b>	<b>(750)</b>
<b>Cash flows from financing activities</b>			
Issue of AT1 Capital Securities	12	-	750
Issuance costs of AT1 Capital Securities		-	(5)
Issue of debt securities and subordinated notes		3,241	1,822
Issuance costs of debt securities and subordinated notes		(11)	-
Dividends paid on ordinary shares	3	(419)	(564)
Dividends paid on other equity instruments	3	(111)	(104)
<b>Net cash flows from financing activities</b>		<b>2,700</b>	<b>1,899</b>
<b>Change in cash and cash equivalents</b>		<b>1</b>	<b>3</b>
Cash and cash equivalents at beginning of the year		3	-
<b>Cash and cash equivalents at the end of the year</b>		<b>4</b>	<b>3</b>

## COMPANY STATEMENT OF CHANGES IN EQUITY

For the years ended 31 December

	Notes	Share capital and other equity instruments £m	Retained earnings £m	Total £m
<b>1 January 2016</b>		<b>8,605</b>	<b>4,215</b>	<b>12,820</b>
Total comprehensive income <sup>(1)</sup> :				
- Profit for the year		-	679	679
Dividends on ordinary shares	3	-	(593)	(593)
Dividends on other equity instruments	3	-	(111)	(111)
Tax on other equity instruments		-	22	22
<b>31 December 2016</b>		<b>8,605</b>	<b>4,212</b>	<b>12,817</b>
<b>1 January 2015</b>		<b>12,068</b>	<b>-</b>	<b>12,068</b>
Total comprehensive income <sup>(1)</sup> :				
- Profit for the year		-	506	506
Capital reduction	12	(4,208)	4,208	-
Issue of AT1 Capital Securities	12	745	-	745
Dividends on ordinary shares	3	-	(416)	(416)
Dividends on other equity instruments	3	-	(104)	(104)
Tax on other equity instruments		-	21	21
<b>31 December 2015</b>		<b>8,605</b>	<b>4,215</b>	<b>12,820</b>

(1) Total comprehensive income comprises only the profit for the year; no statement of comprehensive income has been shown for the Company, as permitted by Section 408 of the UK Companies Act 2006.

The accompanying Notes form an integral part of these Financial Statements.

## 1. ACCOUNTING POLICIES

These financial statements are prepared for Santander UK Group Holdings plc (the Company) under the Companies Act 2006. The principal activity of the Company is a financial services holding company. Santander UK Group Holdings plc is a public limited company incorporated in England and Wales having a registered office in England.

### Basis of preparation

This basis of preparation differs from that applied in the Consolidated Financial Statements. See Note 1 to the Consolidated Financial Statements for details of the periods for which the Consolidated Financial Statements have been prepared. The accounting policies of the Company are the same as those of the Santander UK Group Holdings plc group which are set out in Note 1 to the Consolidated Financial Statements, to the extent that the Company has similar transactions to the Santander UK Group Holdings plc group.

The financial statements have been prepared on the going concern basis using the historical cost convention. An assessment of the appropriateness of the adoption of the going concern basis of accounting is disclosed in the Directors' statement of going concern set out in the Directors' Report.

### Compliance with International Financial Reporting Standards

The Company's financial statements have been prepared in accordance with International Financial Reporting Standards as issued by the International Accounting Standards Board (IASB), including interpretations issued by the IFRS Interpretations Committee (IFRIC) of the IASB (together IFRS). The Company has also complied with International Financial Reporting Standards as adopted by the European Union as there are no applicable differences between the two frameworks for the period presented.

## 2. OPERATING EXPENSES BEFORE IMPAIRMENT LOSSES, PROVISIONS AND CHARGES

These comprise wages and salaries of £3m recharged by the operating company, Santander UK plc. The Company has no full-time staff as they are all employed by Santander UK plc.

## 3. DIVIDENDS

### a) Share capital

Ordinary dividends declared during the years/period are set out in Note 10 to the Consolidated Financial Statements.

### b) Other equity instruments

Dividends on other equity instruments are set out in Note 10 to the Consolidated Financial Statements.

## 4. LOANS AND ADVANCES TO BANKS

	2016 £m	2015 £m
Placements with other banks	4	3
Amounts due from Santander UK group undertakings	4,464	842
	<b>4,468</b>	<b>845</b>

The fair values of loans and advances to banks are equal to their carrying amounts. In 2016 and 2015, no impairment losses were incurred.

All of our senior debt issued out of Santander UK Group Holdings plc is downstreamed to our operating company Santander UK plc.

Loans and advances to banks are repayable as follows:

<b>Repayable:</b>	2016 £m	2015 £m
On demand	4	3
In not more than 3 months	-	-
In more than 3 months but not more than 1 year	-	-
In more than 1 year but not more than 5 years	3,063	842
In more than 5 years	1,401	-
	<b>4,468</b>	<b>845</b>

## 5. LOANS AND RECEIVABLES SECURITIES

These consist of investments in subordinated notes and have a maturity greater than 10 years.

## 6. INTERESTS IN OTHER ENTITIES

	2016 £m	2015 £m
Interests in ordinary shares of subsidiaries	11,268	11,268
£750m Fixed Rate Reset Perpetual AT1 Capital Securities	750	750
£300m Perpetual Capital Securities	300	300
£500m Perpetual Capital Securities	500	500
	<b>12,818</b>	<b>12,818</b>

Interests in subsidiaries are held at cost subject to impairment. During 2016 and 2015, no impairment was recognised. The Company has no associates.

### a) Interests in ordinary shares of subsidiaries

Interests in ordinary shares of subsidiaries represent the Company's investment in 100% of the ordinary share capital of Santander UK plc.

Details of subsidiary undertakings and joint ventures are set out in the Shareholder information section and form an integral part of the financial statements.

### b) £750m Fixed Rate Reset Perpetual AT1 Capital Securities

On 10 June 2015, the Company acquired £750m Fixed Rate Reset Perpetual AT1 Capital Securities issued by Santander UK plc (the issuer). The securities are perpetual and pay a distribution rate on 24 March, June, September and December, commencing from September 2015. At each distribution payment date, the issuer can decide whether to pay the distribution rate, which is non-cumulative, in whole or in part. The distribution rate is 7.375% per annum until 24 June 2022; thereafter, the distribution rate resets every five years to a rate 5.543% per annum above the then prevailing 5 year sterling mid swap rate. The Fixed Rate Reset Perpetual AT1 Capital Securities will be automatically written down should the Common Equity Tier 1 capital ratio of the Santander UK prudential consolidation group as defined in the PRA's rules fall below 7%. The Fixed Rate Reset Perpetual AT1 Capital Securities are redeemable at the option of the issuer on 24 June 2022 or on any reset date thereafter. No such redemption may be made without the consent of the PRA.

### c) £300m Perpetual Capital Securities

On 2 December 2014, the Company acquired £300m Perpetual Capital Securities issued by Santander UK plc (the issuer). The securities are perpetual and pay a distribution rate on 24 March, June, September and December, commencing from March 2015. At each distribution payment date, the issuer can decide whether to pay the distribution rate, which is non-cumulative, in whole or in part. The distribution rate is 7.60% per annum until 24 December 2019; thereafter, the distribution rate resets every five years to a rate 6.066% per annum above the then prevailing 5 year sterling mid swap rate. The Perpetual Capital Securities will be automatically written down and the investors will lose their entire investment in the securities should the Common Equity Tier 1 capital ratio of the Santander UK prudential consolidation group as defined in the PRA's rules fall below 7%. The Perpetual Capital Securities are redeemable at the option of the issuer on 24 December 2019 or on each distribution payment date thereafter. No such redemption may be made without the consent of the PRA.

### d) £500m Perpetual Capital Securities

On 24 June 2014, the Company acquired £500m Perpetual Capital Securities issued by Santander UK plc (the issuer). The securities are perpetual and pay a distribution rate on 24 March, June, September and December, commencing from March 2015. At each distribution payment date, the issuer can decide whether to pay the distribution rate, which is non-cumulative, in whole or in part. The distribution rate is 6.475% per annum until 24 June 2019; thereafter, the distribution rate resets every five years to a rate 4.291% per annum above the then prevailing 5 year sterling mid swap rate. The Perpetual Capital Securities will be automatically written down and the investors will lose their entire investment in the securities should the Common Equity Tier 1 capital ratio of the Santander UK prudential consolidation group as defined in the PRA's rules fall below 7%. The Perpetual Capital Securities are redeemable at the option of the issuer on 24 June 2019 or on each distribution payment date thereafter. No such redemption may be made without the consent of the PRA.

## 7. OTHER ASSETS

These comprise dividends receivable from subsidiaries. The fair values of amounts are equal to their carrying amounts. No provisions have been recognised in respect of these assets.

## 8. DEPOSITS BY BANKS

These consist of amounts due to subsidiaries and are repayable on demand.

## 9. DEBT SECURITIES IN ISSUE

Santander UK Group Holdings plc issues notes in the US from time to time pursuant to a shelf registration statement on Form F-3 filed with the SEC in 2015.

## 10. SUBORDINATED LIABILITIES

	2016 £m	2015 £m
Dated subordinated liabilities:		
4.75% Subordinated notes 2025 (US\$1,000m)	816	678
5.625% Subordinated notes 2045 (US\$500m)	406	338
	<b>1,222</b>	<b>1,016</b>

Details of the programmes listed above are available on our website [www.aboutsantander.co.uk](http://www.aboutsantander.co.uk).

## 11. OTHER LIABILITIES

These comprise dividends payable on the ordinary shares in issue.

## 12. SHARE CAPITAL AND OTHER EQUITY INSTRUMENTS

Details of the Company's share capital and other equity instruments are set out in Note 36 to the Consolidated Financial Statements.

On 24 March 2015, the issued share capital of the Company was reduced by £4,207,503,002 to £7,060,000,000 by cancelling and extinguishing 4,207,503,002 ordinary shares of £1 each. This amount was credited to the Company's retained earnings and forms part of the Company's distributable reserves.

## 13. RELATED PARTY TRANSACTIONS

The Company's only transactions with related parties arise in connection with the receipt of dividends declared by its subsidiary, payment of dividends on its own ordinary shares and Perpetual Capital Securities, interest payments to its subsidiary on intercompany loans and interest received from its subsidiary relating to downstreamed funding of senior debt.

## 14. EVENTS AFTER THE BALANCE SHEET DATE

See Note 45 to the Consolidated Financial Statements.

## Shareholder information

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## Subsidiaries, joint ventures and associates

In accordance with Section 409 of the Companies Act 2006, a list of Santander UK Group Holdings plc's subsidiaries, joint ventures and associates, the registered office, the country of incorporation and the effective percentage of equity owned at 31 December 2016 is disclosed below. This section forms an integral part of the financial statements.

### Subsidiaries

All subsidiaries are consolidated by the Santander UK group.

#### Incorporated and registered in England and Wales:

Name of subsidiary	Registered office <sup>(1)</sup>	Share class through which ownership is held	Ultimate proportion of ownership %
2 & 3 Triton Limited	A	Ordinary £1	100
A & L CF December (1) Limited	A	Ordinary £1	100
A & L CF June (2) Limited	A	Ordinary £1	100
A & L CF June (3) Limited	A	Ordinary £1	100
A & L CF March (5) Limited	A	Ordinary £1	100
A & L CF September (4) Limited	A	Ordinary £1	100
A&L CF December (10) Limited (in liquidation)	K	Ordinary £1	100
Abbey National Beta Investments Limited	A	Ordinary £1	100
Abbey National Business Office Equipment Leasing Limited	A	Ordinary £1	100
Abbey National Nominees Limited	A	Ordinary £1	100
Abbey National North America Holdings Limited (in liquidation)	K	Ordinary £1	100
Abbey National Pension (Escrow Services) Limited (in liquidation)	K	Ordinary £1	100
Abbey National PLP (UK) Limited	A	Ordinary £1	100
Abbey National Property Investments	A	Ordinary £1	100
Abbey National Treasury (Structured Solutions) Limited	A	Ordinary £0.01	100
Abbey National Treasury Services Investments Limited	A	Ordinary £1	100
Abbey National Treasury Services Overseas Holdings	A	Minority £1 Non-redeemable preference £1 Ordinary £1	100
Abbey National Treasury Services plc	A	Ordinary £1	100
Abbey National UK Investments	A	Ordinary €0.20 Ordinary £1	100
Abbey Stockbrokers (Nominees) Limited	A	Ordinary £1	100
Abbey Stockbrokers Limited	A	Ordinary £1 A Preference £1 B Preference £1	100
Alliance & Leicester Cash Solutions Limited	A	Ordinary £1	100
Alliance & Leicester Commercial Bank plc	A	Ordinary £1	100
Alliance & Leicester Investments (Derivatives) Limited	A	Ordinary £1	100
Alliance & Leicester Investments (No.2) Limited	A	Ordinary £1	100
Alliance & Leicester Investments Limited	A	Ordinary £1 Non-cumulative fixed rate preference £1	100
Alliance & Leicester Limited	L	Ordinary £0.50	100
Alliance & Leicester Personal Finance Limited	L	Ordinary £1	100
AN (123) Limited	A	Ordinary £0.10	100
ANITCO Limited	A	Ordinary £1	100
Cater Allen Holdings Limited	A	Ordinary £1	100
Cater Allen International Limited	A	Ordinary £1	100
Cater Allen Limited	A	Ordinary £1	100
Cater Allen Lloyd's Holdings Limited	A	Ordinary £1	100
Cater Allen Syndicate Management Limited	A	Ordinary £1 Preference £1	100
First National Motor Business Limited	A	Ordinary £1	100
First National Motor Contracts Limited	A	Ordinary £1	100
First National Motor Facilities Limited	A	Ordinary £1	100
First National Motor Finance Limited	A	Ordinary £1	100
First National Motor Leasing Limited	A	Ordinary £1	100
First National Motor plc	B	Ordinary £1	100
First National Tricity Finance Limited	A	Ordinary £1	100
Girobank Investments Limited (in liquidation)	K	Ordinary £1	100
Insurance Funding Solutions Limited	A	Ordinary £1	100
Liquidity Limited	A	Ordinary A £0.10 Ordinary B1 £0.10 Ordinary B2 £0.10 Preference £1	100

(1) Refer to the key at the end of this section for the registered office address

Name of subsidiary	Registered office <sup>(1)</sup>	Share class through which ownership is held	Ultimate proportion of ownership %
PSA Finance UK Limited	M	Ordinary £1	50
Santander (CF Trustee Property Nominee) Limited	D	Ordinary £1	-
Santander (CF Trustee) Limited	D	Ordinary £1	-
Santander (UK) Group Pension Scheme Trustees Limited	D	Ordinary £1	100
Santander Asset Finance (December) Limited	A	Ordinary £1	100
Santander Asset Finance plc	A	Ordinary £0.10	100
Santander Cards Limited	A	Ordinary £1	100
Santander Cards UK Limited	A	Ordinary £1	100
Santander Consumer (UK) plc	B	Ordinary £1	100
Santander Consumer Credit Services Limited	L	Ordinary £1	100
Santander Equity Investments Limited	A	Ordinary £1	100
Santander Estates Limited	L	Ordinary £1	100
Santander Global Consumer Finance Limited	A	Ordinary £0.0001	100
Santander Guarantee Company	A	Ordinary £1	100
Santander Lending Limited	A	Ordinary £1	100
Santander Private Banking UK Limited	A	Ordinary £1	100
Santander Secretariat Services Limited	A	A Ordinary US\$0.01	100
Santander UK Foundation Limited	A	Guarantee ownership	100
Santander UK plc	A	Ordinary £0.10	100
Sheppards Moneybrokers Limited	A	Ordinary £1 Non-voting Preference £1	100
Solarlaser Limited	A	Ordinary £1	100
The Alliance & Leicester Corporation Limited	A	Ordinary £1	100
The National & Provincial Building Society Pension Fund Trustees Limited (in liquidation)	K	Ordinary £1	100
Time Retail Finance Limited (in liquidation)	K	Ordinary £1	100
Tuttle and Son Limited	A	Ordinary £1	100
Viking Collection Services Limited (in liquidation)	K	Ordinary £1	100

(1) Refer to the key at the end of this section for the registered office address

All subsidiaries are owned indirectly, except for Santander UK plc which is owned directly. Santander (CF Trustee Property Nominee) Limited, Santander (CF Trustee) Limited and the National & Provincial Building Society Pension Fund Trustees Limited (in liquidation) are held through trust relationships.

#### Incorporated and registered outside England and Wales:

Name of subsidiary	Registered office <sup>(1)</sup>	Share class through which ownership is held	Ultimate proportion of ownership %
A & L CF (Guernsey) Limited	F	Ordinary £1	100
A&L Services Limited (in liquidation)	P	Ordinary £1	100
Abbey Business Services (India) Private Limited	N	Ordinary INR 10	100
Abbey National International Limited	G	Ordinary £1	100
ALIL Services Limited	P	Ordinary £1	100
Carfax (Guernsey) Limited	F	Ordinary £1	100
Santander Cards Ireland Limited	Q	Ordinary €1 Ordinary €1.27	100
Santander ISA Managers Limited	O	Ordinary £1	100
Sovereign Spirit Limited	H	Ordinary BMD 1	100
Whitewick Limited	G	Ordinary £1	100

(1) Refer to the key at the end of this section for the registered office address, including the country

All subsidiaries are owned indirectly.

## Other subsidiary undertakings

All these entities are registered in England and Wales, except for Guaranteed Investment Products 1 PCC Limited which is registered in Guernsey. The Company and its subsidiaries do not own directly, or indirectly, any of the share capital of any of the entities, however they are consolidated by the Santander UK group because the substance of the relationship indicates control, as described in Note 1 to the Consolidated Financial Statements.

Name of entity	Registered office <sup>(1)</sup>	Name of entity	Registered office <sup>(1)</sup>
Abbey Covered Bonds LLP	A	Langton Securities (2008-1) plc	C
Abbey Covered Bonds (LM) Limited	J	Langton Securities (2010-1) plc	C
Abbey Covered Bonds (Holdings) Limited	J	Langton Securities (2010-2) plc	C
Auto ABS UK Loans plc	C	Langton Securities (2012-1) plc	C
Fosse (Master Issuer) Holdings Limited	C	Langton Securities Holdings Limited	C
Fosse Funding (No.1) Limited	C	MAC No. 1 Limited	A
Fosse Master Issuer plc	C	Motor 2012 Holdings Limited (in liquidation)	E
Fosse PECO Limited	C	Motor 2012 plc (in liquidation)	E
Fosse Trustee (UK) Limited	A	Motor 2013-1 Holdings Limited (in liquidation)	E
Guaranteed Investment Products 1 PCC Limited	F	Motor 2013-1 plc (in liquidation)	E
HCUK Auto Funding 2015 Limited	C	Motor 2014-1 Holdings Limited	C
HCUK Auto Funding 2016-1 Limited	C	Motor 2014-1 plc	C
Holmes Funding Limited	A	Motor 2015-1 Holdings Limited	C
Holmes Holdings Limited	A	Motor 2015-1 plc	C
Holmes Master Issuer plc	A	Motor 2015-2 Holdings Limited	C
Holmes Trustees Limited	A	Motor 2016-1 plc (formerly Motor 2015-2 plc)	C
Langton Funding (No.1) Limited	C	Motor 2016-1M Limited	C
Langton Mortgages Trustee (UK) Limited	A	PECOH Limited	A
Langton PECO Limited	C		

(1) Refer to the key at the end of this section for the registered office address

## Joint ventures and associates

All these entities are registered in England and Wales and are accounted for by the equity method of accounting.

Name of joint venture	Registered office <sup>(1)</sup>	Share class through which ownership is held	Ultimate proportion of ownership %
Hyundai Capital UK Limited	R	Ordinary £1	50
PSA UK Number 1 plc	M	B Ordinary £1 C Ordinary £1	50
Syntheo Limited	I	Ordinary £1	50

(1) Refer to the key at the end of this section for the registered office address

All entities are joint ventures, except for PSA UK Number 1 plc which is an associate. All entities are owned indirectly.

## Overseas branches

Santander UK plc has branches in the Isle of Man and Jersey. Abbey National Treasury Services plc has branch offices in the US and the Cayman Islands.

## Key of registered office addresses

A	2 Triton Square, Regent's Place, London NW1 3AN
B	Santander House, 86 Station Road, Redhill RH1 1SR
C	35 Great St. Helen's, London EC3A 6AP
D	Santander House, 201 Grafton Gate East, Milton Keynes MK9 1AN
E	The Shard, 32 London Bridge Street, London SE1 9SG
F	Fourth Floor, The Albany, South Esplanade, St. Peter Port, Guernsey GY1 4NF
G	19-21 Commercial Street, St. Helier, Jersey JE2 3RU
H	Clarendon House, 2 Church Street, Hamilton HM11, Bermuda
I	Medius House, 2 Sheraton Street, London W1F 8BH
J	Wilmington Trust SP Services (London) Limited, 1 Kings Arms Yard, London EC2R 7AF
K	Griffins, Tavistock House South, Tavistock Square, London WC1H 9LG
L	Building 3, Floor 2, Carlton Park, Narborough, Leicester LE19 0AL
M	Quadrant House, Princess Way, Redhill RH1 1QA
N	The Residency, 7 <sup>th</sup> Floor, 133/1 Residency Road, Bangalore, KA 560 025, India
O	287 St. Vincent Street, Glasgow, Scotland G2 5NB
P	19/21 Prospect Hill, Douglas, Isle of Man IM99 1RY
Q	25/28 North Wall Quay, Dublin 1, Ireland
R	London Court, 39 London Road, Reigate RH2 9AQ

# Forward-looking statements

The Company and its subsidiaries (together Santander UK) may from time to time make written or oral forward-looking statements. The Company makes written forward-looking statements in this Annual Report and may also make forward-looking statements in its periodic reports to the SEC on Forms 20-F and 6-K, in its offering circulars and prospectuses, in press releases and other written materials and in oral statements made by its officers, directors or employees to third parties. Examples of such forward-looking statements include, but are not limited to:

- Projections or expectations of revenues, costs, profit (or loss), earnings (or loss) per share, dividends, capital structure or other financial items or ratios
- Statements of plans, objectives or goals of Santander UK or its management, including those related to products or services
- Statements of future economic performance, and
- Statements of assumptions underlying such statements.

Words such as 'believes', 'anticipates', 'expects', 'intends', 'aims', 'plans', 'targets' and similar expressions are intended to identify forward-looking statements, but are not the exclusive means of identifying such statements.

By their very nature, forward-looking statements are not statements of historical or current facts; they cannot be objectively verified, are speculative and involve inherent risks and uncertainties, both general and specific, and risks exist that the predictions, forecasts, projections and other forward-looking statements will not be achieved. Santander UK cautions readers that a number of important factors could cause actual results to differ materially from the plans, objectives, expectations, estimates and intentions expressed in such forward-looking statements made by Santander UK or on its behalf. Some of these factors, which could affect Santander UK's business, financial condition and/or results of operation, are considered in detail in the Risk review, and they include:

- the disruptions and volatility in the global financial markets
- the effects of UK economic conditions
- Santander UK's exposure to UK political developments, including the outcome of the UK referendum on membership of the EU
- the effects of the financial services laws, regulations, governmental oversight, administrative actions and policies and any changes thereto in each location or market in which Santander UK operates
- the effects of any new reforms to the UK mortgage lending market
- Santander UK's exposure to any risk of loss from legal and regulatory proceedings
- the power of the FCA, the PRA, the CMA or an overseas regulator to potentially intervene in response to e.g. attempts by customers to seek redress from financial service institutions, including Santander UK, in case of industry-wide issues
- the effects which the Banking Act 2009 may have on Santander UK's business and the value of securities issued
- the effects which the bail-in and write down powers under the Banking Act 2009 and the BRRD may have on Santander UK's business and the value of securities issued
- the extent to which regulatory capital and leverage requirements and any changes to these requirements may limit and adversely affect Santander UK's operations
- Santander UK's ability to access liquidity and funding on acceptable financial terms
- the extent to which liquidity requirements and any changes to these requirements may limit and adversely affect Santander UK's operations
- Santander UK's exposure to UK Government debt
- the effects of the ongoing political, economic and sovereign debt tensions in the eurozone
- Santander UK's exposure to risks faced by other financial institutions
- the effects of an adverse movement in external credit rating assigned to Santander UK, any Santander UK member or any of their respective debt securities
- the effects of fluctuations in interest rates and other market risks
- the extent to which Santander UK may be required to record negative fair value adjustments for its financial assets due to changes in market conditions
- the risk of failing to successfully implement and continue to improve Santander UK's credit risk management systems
- the risks associated with Santander UK's derivative transactions
- the extent to which Santander UK may be exposed to operational risks, including risks relating to data and information collection, processing, storage and security
- the risk of third parties using Santander UK as a conduit for illegal or improper activities without Santander UK's knowledge
- the risk of failing to effectively improve or upgrade Santander UK's information technology infrastructure and management information systems in a timely manner
- Santander UK's exposure to unidentified or unanticipated risks despite its risk management policies, procedures and methods
- the effects of competition with other financial institutions
- the various risks facing Santander UK as it expands its range of products and services (e.g. risk of new products and services not being responsive to customer demands or successful, risk of changing customer needs)
- Santander UK's ability to control the level of non-performing or poor credit quality loans and whether Santander UK's loan loss reserves are sufficient to cover loan losses
- the extent to which Santander UK's loan portfolio is subject to prepayment risk
- the risk that the value of the collateral, including real estate, securing Santander UK's loans may not be sufficient and Santander UK may be unable to realise the full value of the collateral securing its loan portfolio
- the ability of Santander UK to realise the anticipated benefits of its organic growth or business combinations and the exposure, if any, of Santander UK to any unknown liabilities or goodwill impairments relating to acquired businesses
- the extent to which members of Santander UK may be responsible for contributing to compensation schemes in the UK in respect of banks and other authorised financial services firms that are unable to meet their obligations to customers
- the effects of taxation requirements and other assessments and any changes thereto in each location in which Santander UK operates
- the effects of any changes in the pension liabilities and obligations of Santander UK
- the ability of Santander UK to recruit, retain and develop appropriate senior management and skilled personnel
- the effects of any changes to the reputation of Santander UK, any Santander UK member or any affiliate operating under the Santander UK brands
- the basis of the preparation of the Company's and Santander UK's financial statements and information available about Santander UK, including the extent to which assumptions and estimates made during such preparation are accurate
- the extent to which disclosure controls and procedures over financial reporting may not prevent or detect all errors or acts of fraud
- the extent to which changes in accounting standards could impact Santander UK's reported earnings
- the extent to which Santander UK relies on third parties and affiliates for important infrastructure support, products and services
- the possibility of risk arising in the future in relation to transactions between the Company and its parent, subsidiaries or affiliates
- the extent to which different disclosure and accounting principles between the UK and the US may provide you with different or less information about us than you expected, and
- the risk associated with enforcement of judgments in the US.

Please refer to our latest filings with the SEC (including, without limitation, our Annual Report on Form 20-F for the year ended 31 December 2016) for a discussion of certain risk factors and forward-looking statements. Undue reliance should not be placed on forward-looking statements when making decisions with respect to any Santander UK member and/or its securities. Investors and others should take into account the inherent risks and uncertainties of forward-looking statements and should carefully consider the foregoing non-exhaustive list of important factors. Forward-looking statements speak only as of the date on which they are made and are based on the knowledge, information available and views taken on the date on which they are made; such knowledge, information and views may change at any time. Santander UK does not undertake any obligation to update or revise any forward-looking statement, whether as a result of new information, future events or otherwise.

## Selected financial data

The financial information set forth below for the years ended 31 December 2016, 2015 and 2014 and at 31 December 2016 and 2015 has been derived from the audited Consolidated Financial Statements of Santander UK Group Holdings plc (the Company) and its subsidiaries (together, the Santander UK group) prepared in accordance with IFRS included elsewhere in this Annual Report. The information should be read in connection with, and is qualified in its entirety by reference to, the Santander UK group's Consolidated Financial Statements and the notes thereto.

The financial information of Santander UK Group Holdings plc and its subsidiaries has been presented at 31 December 2013 and 2012 and for the year ended 31 December 2012 as if the Company and Santander UK plc and its subsidiaries have always been part of the same consolidated group using merger accounting principles as detailed in Note 1 to the Consolidated Financial Statements. The financial information has been derived from the consolidated financial statements of Santander UK plc and its subsidiaries not included in this Annual Report and prepared on the basis as detailed in Note 1 to the Consolidated Financial Statements.

The financial information in this selected consolidated financial and statistical data does not constitute statutory accounts within the meaning of the Companies Act 2006.

The auditor's report on the Consolidated Financial Statements for each of the three years ended 31 December 2016 was unmodified and did not include a statement under sections 237(2) and 237(3) of the Companies Act 1985 or sections 498(2) and 498(3) of the Companies Act 2006, as applicable. The Consolidated Financial Statements of the Santander UK group at 31 December 2016 were audited by PwC LLP, 2015 and 2014 were audited by Deloitte LLP.

## BALANCE SHEETS

	2016 £m	2015 £m	2014 £m	2013 £m	2012 £m
<b>Assets</b>					
Cash and balances at central banks	17,107	16,842	22,562	26,374	29,282
Trading assets	30,035	23,961	21,700	22,294	22,498
Derivative financial instruments	25,471	20,911	23,021	20,049	30,146
Financial assets designated at fair value	2,140	2,398	2,881	2,747	3,811
Loans and advances to banks	4,352	3,551	2,057	2,347	2,438
Loans and advances to customers	199,733	198,043	188,691	184,587	190,782
Loans and receivables securities	257	52	118	1,101	1,259
Available for sale securities	10,561	9,012	8,944	5,005	5,483
Held-to-maturity investments <sup>(1)</sup>	6,648	-	-	-	-
Macro hedge of interest rate risk	1,098	781	963	769	1,222
Interests in other entities	61	48	38	27	8
Intangible assets	2,316	2,231	2,187	2,335	2,325
Property, plant and equipment	1,491	1,597	1,624	1,521	1,541
Current tax assets	-	51	-	114	50
Deferred tax assets	-	-	-	16	34
Retirement benefit assets	398	556	315	118	254
Other assets	1,473	1,375	876	882	1,885
<b>Total assets</b>	<b>303,141</b>	<b>281,409</b>	<b>275,977</b>	<b>270,286</b>	<b>293,018</b>
<b>Liabilities</b>					
Deposits by banks	9,769	8,278	8,214	8,696	9,935
Deposits by customers	172,726	163,232	153,606	147,167	149,037
Trading liabilities	15,560	12,722	15,333	21,278	21,109
Derivative financial instruments	23,103	21,508	22,732	18,863	28,861
Financial liabilities designated at fair value	2,440	2,016	2,848	3,407	4,002
Debt securities in issue	54,792	50,457	51,790	50,870	59,621
Subordinated liabilities	4,303	3,885	4,002	4,306	3,781
Macro hedge of interest rate risk	350	110	139	-	-
Other liabilities	2,871	2,335	2,302	1,883	2,526
Provisions	700	870	491	550	795
Current tax liabilities	53	1	69	4	4
Deferred tax liabilities	128	223	59	-	-
Retirement benefit obligations	262	110	199	672	305
<b>Total liabilities</b>	<b>287,057</b>	<b>265,747</b>	<b>261,784</b>	<b>257,696</b>	<b>279,976</b>
<b>Equity</b>					
Share capital and other equity instruments	8,605	8,605	12,068	11,268	11,268
Retained earnings	6,556	6,352	4,056	3,377	3,405
Merger reserve	-	-	(2,543)	(2,543)	(2,543)
Other reserves	524	314	273	(116)	18
<b>Total shareholders' equity</b>	<b>15,685</b>	<b>15,271</b>	<b>13,854</b>	<b>11,986</b>	<b>12,148</b>
Non-controlling interests	399	391	339	604	894
<b>Total equity</b>	<b>16,084</b>	<b>15,662</b>	<b>14,193</b>	<b>12,590</b>	<b>13,042</b>
<b>Total liabilities and equity</b>	<b>303,141</b>	<b>281,409</b>	<b>275,977</b>	<b>270,286</b>	<b>293,018</b>

(1) In 2016, Santander UK plc purchased a portfolio of UK Government gilts which have been classified as held-to-maturity investments. For more information, see the Balance sheet review.

## INCOME STATEMENTS

	2016 £m	2015 £m	2014 £m	2013 £m	2012 £m
Net interest income	3,582	3,575	3,434	2,963	2,734
Net fee and commission income	770	715	739	758	861
Net trading and other income	443	283	297	308	1,088
<b>Total operating income</b>	<b>4,795</b>	<b>4,573</b>	<b>4,470</b>	<b>4,029</b>	<b>4,683</b>
<b>Operating expenses before impairment losses, provisions and charges</b>	<b>(2,417)</b>	<b>(2,403)</b>	<b>(2,397)</b>	<b>(2,195)</b>	<b>(2,114)</b>
Impairment losses on loans and advances	(67)	(66)	(258)	(475)	(988)
Provisions for other liabilities and charges	(397)	(762)	(416)	(250)	(429)
<b>Total operating impairment losses, provisions and charges</b>	<b>(464)</b>	<b>(828)</b>	<b>(674)</b>	<b>(725)</b>	<b>(1,417)</b>
<b>Profit from continuing operations before tax</b>	<b>1,914</b>	<b>1,342</b>	<b>1,399</b>	<b>1,109</b>	<b>1,152</b>
Tax on profit from continuing operations	(597)	(380)	(289)	(211)	(271)
<b>Profit from continuing operations after tax</b>	<b>1,317</b>	<b>962</b>	<b>1,110</b>	<b>898</b>	<b>881</b>
(Loss)/profit from discontinued operations after tax	-	-	-	(8)	62
<b>Profit after tax for the year</b>	<b>1,317</b>	<b>962</b>	<b>1,110</b>	<b>890</b>	<b>943</b>
<b>Attributable to:</b>					
Equity holders of the parent	1,272	914	1,070	833	886
Non-controlling interests	45	48	40	57	57

## SELECTED STATISTICAL INFORMATION

	2016 %	2015 %	2014 %	2013 %	2012 %
<b>Capital ratios:</b>					
CET1 capital ratio <sup>(1)</sup>	11.6	11.6	11.9	n/a	n/a
Total capital ratio	17.3	17.4	17.3	n/a	n/a
Equity to assets ratio <sup>(2)</sup>	4.60	4.68	4.48	4.10	3.91
<b>Ratio of earnings to fixed charges<sup>(3)</sup></b>					
- Excluding interest on retail deposits	275	215	205	168	162
- Including interest on retail deposits	165	142	140	125	123
<b>Profitability ratios:</b>					
Return on assets <sup>(4)</sup>	0.43	0.34	0.40	0.30	0.31
Return on ordinary shareholders' equity <sup>(5)</sup>	9.1	6.8	8.5	6.9	7.4
Dividend payout ratio <sup>(6)</sup>	47	50	46	51	51
Cost-to-income ratio <sup>(7)</sup>	50	53	54	54	45
Non-performing loans ratio <sup>(8)</sup>	1.50	1.54	1.80	2.04	2.16
Loan-to-deposit ratio <sup>(9)</sup>	116	121	124	126	129

(1) Regulatory capital is calculated in accordance with the requirements of CRD IV, following the adoption of CRD IV with effect from 1 January 2014.

(2) Average ordinary shareholders' equity divided by average total assets. Average balances are based on monthly data.

(3) For the purpose of calculating the ratios of earnings to fixed charges, earnings consist of profit from continuing operations before tax and before adjustment for non-controlling interests plus fixed charges. Fixed charges consist of interest expense, including the amortisation of discounts and premiums on debt securities in issue and related capitalised expenses and including or excluding interest on retail deposit as appropriate.

(4) Profit after tax divided by average total assets. Average balances are based on monthly data.

(5) Profit after tax divided by average ordinary shareholders' equity.

(6) Ordinary equity dividends approved divided by profit after tax attributable to equity holders of the parent.

(7) The cost-to-income ratio is defined as total operating expenses before impairment losses, provisions and charges divided by total operating income.

(8) Non-performing loans ratio is defined as non-performing loans as a percentage of customer assets.

(9) The loan-to-deposit ratio is defined as loans and advances to customers (excluding reverse repos) divided by deposits by customers (excluding repos).

## Alternative Performance Measures (APMs)

This Annual Report includes certain financial measures which are not accounting measures within the scope of IFRS. European Securities and Markets Authority (ESMA) guidelines require that we identify those financial measures that are not accounting measures within the scope of IFRS. Such non-IFRS measures are APMs and are defined as financial metrics that measure historical or future financial performance, financial position or cash flows but which exclude or include amounts that would not be adjusted in the most comparable IFRS measures. These non-IFRS measures are not a substitute for IFRS measures.

We have identified the following APMs:

1. Return on tangible equity (RoTE)
2. Banking NIM
3. Adjusted profit before tax.

	2016 %	2015 %	2014 %	2013 %	2012 %
RoTE	10.9	8.2	10.4	8.6	9.1
Banking NIM	1.79	1.83	1.82	1.55	1.36
Adjusted profit before tax	£2,031m	£1,792m	£1,494m	n/a	n/a

Management reviews these APMs in order to measure the overall profitability of the Santander UK group and believes that presentation of these financial measures provides useful information to investors regarding the Santander UK group's results of operations.

Such measures are defined further in the footnotes that follow including, where relevant, reconciliations to the nearest IFRS measure.

### 1. RoTE

RoTE is defined as the profit after tax attributable to equity holders of the parent divided by average shareholders' equity less non-controlling interests, other equity instruments and average goodwill and other intangible assets. Reconciliations between RoTE and return on ordinary shareholders' equity, which is profit after tax divided by average ordinary shareholders' equity, the nearest IFRS measure, are as follows:

	2016 £m	2015 £m	2014 £m	2013 £m	2012 £m
Profit after tax	1,317	962	1,110	890	943
Less non-controlling interests	(45)	(48)	(40)	(57)	(57)
Profit due to equity holders of the parent	1,272	914	1,070	833	886
Average shareholders' equity	15,873	14,928	13,391	12,816	12,899
Less: average Additional Tier 1 (AT1) securities	(1,545)	(1,172)	(400)	-	-
Less: average non-controlling interests	(395)	(366)	(473)	(752)	(894)
Average ordinary shareholders' equity <sup>(1)</sup>	13,933	13,390	12,518	12,064	12,005
Average goodwill and intangible assets <sup>(1)</sup>	(2,274)	(2,209)	(2,261)	(2,330)	(2,233)
Average tangible equity <sup>(1)</sup>	11,659	11,181	10,257	9,734	9,772
Return on ordinary shareholders' equity	9.1%	6.8%	8.5%	6.9%	7.4%
RoTE	10.9%	8.2%	10.4%	8.6%	9.1%

(1) Average balances are based on the average of the current and prior year closing balances.

Management does not assess 'Return on ordinary shareholders' equity' as a key performance indicator of the business, and therefore a reconciliation of the RoTE target for 2018 to an equivalent target for 'Return on ordinary shareholders' equity' is not available without unreasonable efforts.

### 2. Banking NIM

Banking NIM is defined as net interest income divided by average customer loans. A reconciliation between Banking NIM and net interest margin, which is defined as net interest income divided by average interest-earning assets, the nearest IFRS measure, is as follows:

	2016 £m	2015 £m	2014 £m	2013 £m	2012 £m
Net interest income	3,582	3,575	3,434	2,963	2,734
Average interest earning assets <sup>(1)</sup>	242,408	232,918	225,501	229,114	235,129
Average customer assets <sup>(1)</sup>	200,562	195,529	188,850	191,499	200,719
Net interest margin	1.48%	1.53%	1.52%	1.29%	1.16%
Banking net interest margin	1.79%	1.83%	1.82%	1.55%	1.36%

(1) Average balances are based on monthly data.

### 3. Adjusted profit before tax

Adjusted profit before tax is defined as profit before tax excluding the gain on sale of Visa Europe Limited shareholding, Banking Reform costs including intangible asset write-downs, and certain PPI provision charges. A reconciliation between adjusted profit before tax and profit before tax, the nearest IFRS measure, is as follows:

	2016 £m	2015 £m	2014 £m
<b>Non-interest income</b>			
Reported	1,213	998	1,036
Adjust for gain on sale of Visa Europe Limited shareholding	(119)	-	-
<b>Adjusted</b>	<b>1,094</b>	<b>998</b>	<b>1,036</b>
<b>Operating expenses before impairment losses, provisions and charges</b>			
Reported	(2,417)	(2,403)	(2,397)
Adjust for Banking Reform costs	122	-	-
<b>Adjusted</b>	<b>(2,295)</b>	<b>(2,403)</b>	<b>(2,397)</b>
<b>Provisions for other liabilities and charges</b>			
Reported	(397)	(762)	(416)
Adjust for PPI including Plevin provision charge	114	450	95
<b>Adjusted</b>	<b>(283)</b>	<b>(312)</b>	<b>(321)</b>
<b>Profit before tax</b>	<b>1,914</b>	<b>1,342</b>	<b>1,399</b>
Specific gains, expenses and charges:			
- Non-interest income	117	450	95
- Operating expenses before impairment losses, provisions and charges	(119)	-	-
- Provision for other liabilities and charges	122	-	-
- Provision for other liabilities and charges	114	450	95
<b>Adjusted profit before tax</b>	<b>2,031</b>	<b>1,792</b>	<b>1,494</b>

The financial results for 2016, 2015 and 2014 included a number of specific gains, expenses and charges. Management believes that the operating trends of the business can be better understood if these items are identified separately. The aggregate impact on profit before tax in 2016 was £117m, in 2015 was £450m and in 2014 was £95m.

The specific gains, expenses and charges are outlined below:

#### Gain on sale of Visa Europe Limited shareholding

On 2 November 2015, Visa Europe Limited agreed to sell 100% of its share capital to Visa Inc. The deal closed on 21 June 2016. As a member and shareholder of Visa Europe Limited, Santander UK received upfront consideration made up of cash and convertible preferred stock. Additional deferred cash consideration is also payable following the third anniversary of closing. The gain on sale (£119m sterling equivalent) is reported in Corporate Centre non-interest income for 2016.

#### Banking Reform costs and intangible asset write-downs

Banking Reform costs relate to multi-year projects and investments needed to comply with the Banking Reform Act due for implementation by 1 January 2019. Intangible asset write-downs primarily relate to a multi-entity banking platform developed for our non-ring-fenced bank under the original Banking Reform structure. Banking Reform costs and intangible asset write-downs are reported in Corporate Centre operating expenses before impairment losses, provisions and charges for 2016.

#### PPI, including Plevin, provision charge

Provisions for other liabilities and charges of £114m in 2016, £450m in 2015, and £95m in 2014 represent our best estimate of future PPI claim costs, excluding charges for specific portfolios under past business reviews. 2016 and 2015 included Plevin-related claim costs. Our estimate for 2016 applies the principles published in the August 2016 consultation paper that is expected to close in Q1 2017. Similarly, the estimate for 2015 applied principles published in the November 2015 consultation paper, which also addressed the probable two-year deadline and prevailing guidance on the Plevin case. The 2016 results are not adjusted for the £30m provision charge made in Q3 2016 for a specific portfolio under a past business review.

## Glossary

Our glossary of industry and other main terms is available on our website: [www.santander.co.uk/uk/about-santander-uk/investor-relations-glossary](http://www.santander.co.uk/uk/about-santander-uk/investor-relations-glossary)




## Further information

### Contact us

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#### Community involvement

To find out more about applying for donations and the Santander UK Foundation, please visit our website:

 [www.santanderfoundation.org.uk](http://www.santanderfoundation.org.uk)


#### Media centre

Contacts for the media relations team are available at our website via the media section:

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#### Investor relations

For financial results and presentations, stock exchange announcements, credit ratings and information for debt investors, please visit the investor relations section of our website:

 [www.aboutsantander.co.uk](http://www.aboutsantander.co.uk)  
[ir@santander.co.uk](mailto:ir@santander.co.uk)

### Key Dates

26 April 2017	Q1 2017 results
27 July 2017	Q2 2017 results
26 October 2017	Q3 2017 results

### Glossary

#### Retail customer satisfaction

The Financial Research Survey (FRS) is a monthly personal finance survey of around 5,000 consumers prepared by the independent market research agency, GfK.

The 'retail customer satisfaction' score refers to the proportion of extremely and very satisfied customers across mortgages, savings, main current accounts, home insurance, UPLs and credit cards, based on a weighting of those products calculated to reflect the average product distribution across Santander UK and competitor brands.

The competitor set used to calculate the product weights is Barclays, Halifax, HSBC, Lloyds Bank, Nationwide and NatWest. The competitor set included for the ranking and highest performing peers is Barclays, Halifax, HSBC, Lloyds Bank, and NatWest.

#### 2016-2018 KPIs and targets

KPIs are presented at 31 December in the periods indicated. Reported KPIs are based on spot balances at these dates with the exception of the CIR, RoTE, and retail customer satisfaction, which are based on performance in the relevant period or year.

Targets for our KPIs were established at the 2015 Banco Santander Investor Day and set for the period 2016-2018, based on the forecast and outlook then in place. Three of our 2018 shareholder targets were revised to reflect the changed economic environment at the 2016 Group Strategy Update on 30 September 2016, as outlined in the Strategy review section of the Strategic Report.

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