

Issuer Filing Information

Santander Consumer Finance, S.A.

ISSUER FILING INFORMATION

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| Type of Information: | Issuer Filing Information |
| Date of Announcement: | 6 May 2021 |
| Issuer Name: | Santander Consumer Finance, S.A. (the " Issuer ") |
| Name and Title of Representative: | Mr. Álvaro Soler Severino Head of Treasury Mr. Eduardo Aguirre Director DCM / Financial Management |
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| Matters related to Financial Instruments Exchange Market, etc.: | Not Applicable |
| Address of Website for Announcement: | https://www.jpx.co.jp/english/equities/products/tpbm/announcement/index.html |

Notes to Investors:

1. The TOKYO PRO-BOND Market is a market for professional investors, etc. (*Tokutei Toushika tou*) as defined in Article 2, Paragraph 3, Item 2(b)(2) of the Financial Instruments and Exchange Act of Japan (Act No. 25 of 1948, as amended, the "FIEA") (the "**Professional Investors, Etc.**"). Notes listed on the market ("**Listed Notes**") may involve high investment risk. Investors should be aware of the listing eligibility and timely disclosure requirements that apply to issuers of Listed Notes on the TOKYO PRO-BOND Market and associated risks such as the fluctuation of market prices and shall bear responsibility for their investments. Prospective investors should make investment decisions after having carefully considered the contents of this Issuer Filing Information.
2. Where this Issuer Filing Information (a) contains any false statement on important matters, or (b) lacks information on: (i) important matters that should be announced or (ii) a material fact that is necessary to avoid misleading content, a person who, at the time of announcement of this Issuer Filing Information, is an officer (meaning an officer stipulated in Article 21, Paragraph 1 of the FIEA (meaning a director (*torishimari-yaku*), accounting advisor (*kaikai-sanyo*), corporate auditor (*kansa-yaku*) or executive officer (*shikkou-yaku*), or a person equivalent to any of these) (each an "**Officer**") of the Issuer) that announced this Issuer Filing Information shall be liable to compensate persons who acquired the securities for any damage or loss arising from the false statement or lack of information in accordance with the provision of Article 22 of the FIEA applied mutatis mutandis in Article 27-34 of the FIEA. However, this shall not apply to cases where the person who acquired the securities was aware of the existence of the false statement or the lack of information at the time of subscription for acquisition of the securities. Additionally, such Officer shall not be required to

assume the liability prescribed above, where he/she proves that he/she was not aware of, and was unable to obtain knowledge of, even with due care, the existence of the false statement or the lack of information.

3. The regulatory framework for the TOKYO PRO-BOND Market is different in fundamental aspects from the general regulatory framework applicable to other exchange markets in Japan. Investors should be aware of the rules and regulations of the TOKYO PRO-BOND Market, which are available on Japan Exchange Group, Inc. website.
4. Tokyo Stock Exchange, Inc. does not express opinions or issue guarantees, etc. regarding the content of this Issuer Filing Information (including but not limited to, whether this Issuer Filing Information (a) contains a false statement or (b) lacks information on: (i) important matters that should be announced or (ii) a material fact that is necessary to avoid misleading content) and shall not be liable for any damage or loss.
5. All prospective investors who consider purchasing the notes of the Issuer issued or to be issued under the Program Information dated 26 June 2020 (as amended and/or supplemented) (the "**Notes**") should read the relevant Specified Securities Information before making an investment decision. Among other things, all prospective investors should be aware that the Notes are subject to certain selling restriction as set forth in the relevant Specified Securities Information.

**Santander Consumer Finance, S.A.
and subsidiaries**

Independent auditor's report on the
Consolidated annual accounts
as at December 31, 2020
Consolidated Directors' Report



This version of our report is a free translation of the original, which was prepared in Spanish. All possible care has been taken to ensure that the translation is an accurate representation of the original. However, in all matters of interpretation of information, views or opinions, the original language version of our report takes precedence over this translation

Independent auditor's report on the consolidated annual accounts

To the shareholders of Santander Consumer Finance, S.A.:

Report on the consolidated annual accounts

Opinion

We have audited the consolidated annual accounts of Santander Consumer Finance, S.A. (the Parent company) and its subsidiaries (the Group), which comprise the balance sheet as at December 31, 2020, and the income statement, statement of recognised income and expense, statement of changes in total equity, statement of cash flows and related notes, all consolidated, for the year then ended.

In our opinion, the accompanying consolidated annual accounts present fairly, in all material respects, the equity and financial position of the Group as at December 31, 2020, as well as its financial performance and cash flows, all consolidated, for the year then ended, in accordance with International Financial Reporting Standards as adopted by the European Union (IFRS-EU) and other provisions of the financial reporting framework applicable in Spain.

Basis for opinion

We conducted our audit in accordance with legislation governing the audit practice in Spain. Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the consolidated annual accounts* section of our report.

We are independent of the Group in accordance with the ethical requirements, including those relating to independence, that are relevant to our audit of the consolidated annual accounts in Spain, in accordance with legislation governing the audit practice. In this regard, we have not rendered services other than those relating to the audit of the accounts, and situations or circumstances have not arisen that, in accordance with the provisions of the aforementioned legislation, have affected our necessary independence such that it has been compromised.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Key audit matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated annual accounts of the current period. These matters were addressed in the context of our audit of the consolidated annual accounts as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

| Key audit matter | How our audit addressed the key audit matter |
|--|--|
| <p data-bbox="261 472 828 562">Estimation of the impairment of financial assets at amortised cost - loans and advances - customers</p> <p data-bbox="261 595 828 931">The expected loss impairment calculation models required by International Financial Reporting Standard 9 (IFRS 9), together with related adaptations made in response to the COVID-19 crisis, have increased complexity by bringing in new estimates such as post-model adjustments, the consideration of certain flexibility measures to operations in the application of staging criteria or the consideration of guarantees in operations affected by the COVID-19.</p> <p data-bbox="261 965 828 1055">In this context, the main judgments and assumptions made by management during the year are the following:</p> <ul data-bbox="261 1088 828 1827" style="list-style-type: none"> <li data-bbox="261 1088 828 1391">• The definition and evaluation of adjustments to expected credit loss models ("Post - model adjustments") to reflect, regarding the estimation of impairment of financial assets at amortized cost, the effect of the macroeconomic outlook and expected credit losses for assets where credit risk is considered to have increased significantly due to the COVID-19 crisis. <li data-bbox="261 1424 828 1547">• Asset identification and staging criteria, including those employed in assessing loans affected by COVID-19, including moratoriums granted. <li data-bbox="261 1581 828 1704">• The determination of the main estimates employed in the calculation of Probability of Default (PD) and Loss Given Default (LGD) parameters. <li data-bbox="261 1738 828 1827">• The main assumptions used in the determination of provisions for risks estimated on an individual basis. | <p data-bbox="861 595 1482 775">We have performed, in collaboration with our credit risk specialists, an understanding of management's process to estimate the impairment of financial assets at amortised cost - loans and advances to customers, for both provisions estimated on a collective and an individual basis.</p> <p data-bbox="861 808 1482 1111">With respect to internal control, we have performed an understanding and tested controls of the main phases of the estimation process, paying specific attention to processes based on the review of the main assumptions employed, the calculation and the approval of the adjustments to the model, as well as the process of review of the eligibility and follow-up of the loans subject to moratorium measures and, where applicable, government guarantees, in the framework of the COVID-19.</p> <p data-bbox="861 1144 1482 1200">In addition, we performed the following tests of details:</p> <ul data-bbox="861 1234 1482 1886" style="list-style-type: none"> <li data-bbox="861 1234 1482 1458">• Review of the methodology developed by management regarding the post model adjustments in the context of the COVID-19, and of the new scenarios and assumptions considered in the determination of such adjustments, as well as re-execution of their calculation in the different geographies. <li data-bbox="861 1491 1482 1704">• Verification, for the main models, with respect to: i) calculation and segmentation methods; ii) expected loss parameter estimation methods; iii) data and main estimates used; iv) criteria for the staging of loans; and v) scenario information, its related assumptions and sensibilities. <li data-bbox="861 1738 1482 1886">• Review of documentation for a sample of loans subject to moratoria, assessing the fulfilment of conditions to qualify for the flexibility measures to apply identification and staging criteria. |

| Key audit matter | How our audit addressed the key audit matter |
|--|---|
| <p>These estimates involve a high judgment component from management in which there is a high degree of uncertainty as a result of the COVID-19 and are one of the most significant and complex estimates in the preparation of the accompanying consolidated annual accounts as of December 31, 2020. Therefore they have been considered as a key audit matter.</p> <p>See Notes 2 and 10 to the accompanying consolidated annual accounts at December 31, 2020.</p> | <ul style="list-style-type: none"> Recalculation of collective provisions based on the parameters obtained from the expected loss models, including, where applicable, any government guarantees in the calculation. Gathering of a sample of individual credit files to assess the adequacy of their accounting and classification, loss estimation methods and, if applicable, corresponding impairment. <p>The result of the procedures described shows that the models and methodologies used to calculate the impairment of financial assets at amortized cost – loans and advances are adequate, considering at the current date the level of uncertainty that exists due to the situation of crisis caused by Covid-19. Any difference obtained as a result of our procedures has been kept within a reasonable range in relation to the amount of impairment corrections of these assets included in the accompanying consolidated annual accounts.</p> |

Assessment of goodwill impairment

The Group estimates, at least annually, the recoverable amount of each Cash-Generating Unit (CGU) to which goodwill has been assigned, mainly using independent expert valuations.

Due to its relevance to the Group, management pays special attention to goodwill from the cash-generating units of Germany, Austria and Nordics (Scandinavia).

During 2020, Group management has considered, in its estimation of the recoverable amount of the mentioned cash generating units when calculating their value-in-use by discounting projected cash flows, the economic context, market conditions and uncertainty resulting from the COVID-19.

As a result, during 2020 the Group has registered an impairment of goodwill of 277 million euro assigned to the Nordics (Scandinavia) CGU.

We have obtained, with the assistance of our valuation experts, an understanding of the processes performed by management to estimate the recoverable amount and the calculation of goodwill impairment, considering the potential effect the COVID-19 could have on each of the CGUs.

With respect to internal control, we have performed an understanding and tested controls of the phases of the goodwill valuation process, paying particular attention to the budget process on which the projections are based, the management ability to reliably predict, and the evaluation of the reasonableness of the discount rate and the growth rate in perpetuity used by management experts, as well as the evaluation of the annual valuation reports, carried out by management experts, on the deterioration in goodwill.



| Key audit matter | How our audit addressed the key audit matter |
|---|---|
| <p>The determination of the most relevant assumptions used in the impairment assessment of goodwill, such as the financial projections, specially of the first and second projected years, the discount rate and constant growth rates in the long term, require a complex estimate that includes a high degree of judgment from Management. Therefore, the assumptions made have been considered a key audit matter.</p> <p>See Notes 2 and 14 to the accompanying consolidated annual accounts.</p> | <p>In addition, and paying special attention to the valuation of impairment of the Nordics (Scandinavia) CGU performed by management, we have performed test of details consisting of:</p> <ul style="list-style-type: none"> • Evaluation of the reasonableness of the methodology and the main hypothesis used by management's experts in the goodwill impairment assessment, including the financial projections, discount rate and growth rate, considering economic context, market conditions and uncertainty derived from the COVID-19. • Verification of the mathematical accuracy of the goodwill impairment test, as well as the discounted cash flow projections. • Specific sensitivity analysis of the key inputs, such as: i) financial projections for the coming years; ii) discount rate; and iii) perpetual growth rate. • Check of the suitability of the information disclosed in the accompanying consolidated annual accounts with the applicable standards. <p>As a result of the above-mentioned procedures, we consider management's assessment to be reasonable and the management's main estimates remain within a reasonable range in the context in which the condensed consolidated annual accounts are prepared.</p> |

Information systems

The Group's financial information is highly dependent on information technology (IT) systems in the geographies in which it operates, so an adequate control of these systems is crucial to ensuring correct data processing.

The technology environment has been developed mainly by the Group, although a part has also been developed by External Partners. In this context, it is vital to evaluate aspects such as the organisation of the Group's Technology and Operations department and of the External Partners, controls over software maintenance and development, physical and logical security controls, and controls over computer operations.

With the collaboration of our IT systems specialists, our work consisted of assessing and verifying internal control over systems, databases and applications supporting the Group's financial information.

For this purpose, internal control review procedures and substantive tests were carried out on the environment of both the Group and the External Partners, related to:

- The function of the IT governance framework.



| Key audit matter | How our audit addressed the key audit matter |
|--|---|
| <p>In this regard, management continues working to reinforce the internal controls over IT systems, improving the access control that supports the Group's technology processes.</p> | <ul style="list-style-type: none">• Access and logical security controls over the applications, operating systems and databases that support relevant financial information.• Change management and application development.• Maintenance of computer operations. <p>In addition, in view of the plan to improve the Group's internal control, our audit approach and plan focused on the following aspects:</p> <ul style="list-style-type: none">• Evaluation of the changes made as part of the enhancements implemented in the access control environment of the Group.• Testing of the design and operating effectiveness of the controls implemented by management. <p>As a result of the above-mentioned procedures, no relevant observations were identified related to this matter.</p> |

Other information: Consolidated Director's report

Other information comprises only the consolidated Director's report for the 2020 financial year, the formulation of which is the responsibility of the Parent company's directors and does not form an integral part of the consolidated annual accounts.

Our audit opinion on the consolidated annual accounts does not cover the consolidated Director's report. Our responsibility regarding the consolidated Director's report, in accordance with legislation governing the audit practice, is to:

- a) Verify only that the statement of non-financial information, has been provided in the manner required by applicable legislation and, if not, we are obliged to disclose that fact.
- b) Evaluate and report on the consistency between the rest of the information included in the consolidated Directors' report and the consolidated annual accounts as the result of our knowledge of the Group obtained during the audit of the aforementioned financial statements, as well as to evaluate and report on whether the content and presentation of this part of the consolidated Directors' report is in accordance with applicable regulations. If, based on the work we have performed, we conclude that material misstatements exist, we are required to report that fact.

On the basis of the work performed, as described above, we have verified that the information mentioned in section a) above has been provided in the manner required by applicable legislation and that the rest of the information contained in the consolidated Directors' report is consistent with that contained in the consolidated annual accounts for the 2020 financial year, and its content and presentation are in accordance with applicable regulations.



Responsibility of the directors and the audit committee for the consolidated annual accounts

The Parent company's Directors are responsible for the preparation of the accompanying consolidated annual accounts, such that they fairly present the consolidated equity, financial position and financial performance of the Group, in accordance with International Financial Reporting Standards as adopted by the European Union and other provisions of the financial reporting framework applicable to the Group in Spain, and for such internal control as the directors determine is necessary to enable the preparation of consolidated annual accounts that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated annual accounts, the Parent company's directors are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

The Parent company's audit committee is responsible for overseeing the process of preparation and presentation of the consolidated annual accounts.

Auditor's responsibilities for the audit of the consolidated annual accounts

Our objectives are to obtain reasonable assurance about whether the consolidated annual accounts as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with legislation governing the audit practice in Spain will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated annual accounts.

As part of an audit in accordance with legislation governing the audit practice in Spain, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated annual accounts, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Parent company's directors.
- Conclude on the appropriateness of the Parent company's directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated annual accounts or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.



- Evaluate the overall presentation, structure and content of the consolidated annual accounts, including the disclosures, and whether the consolidated annual accounts represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated annual accounts. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the Parent company's audit committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Parent company's audit committee with a statement that we have complied with relevant ethical requirements, including those relating to independence, and we communicate with the audit committee those matters that may reasonably be thought to bear on our independence, and where applicable, the related safeguards.

From the matters communicated with the Parent company's audit committee, we determine those matters that were of most significance in the audit of the consolidated annual accounts of the current period and are therefore the key audit matters.

We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter.

Report on other legal and regulatory requirements

European single electronic format

We have examined the digital files of the European single electronic format (ESEF) of Santander Consumer Finance, S.A. and its subsidiaries for the 2020 financial year that comprise an XHTML file which includes the consolidated annual accounts for the financial year and XBRL files with tagging performed by the entity, which will form part of the annual financial report.

The directors of Santander Consumer Finance, S.A. are responsible for presenting the annual financial report for the 2020 financial year in accordance with the formatting and markup requirements established in the Delegated Regulation (EU) 2019/815 of 17 December 2018 of the European Commission (hereinafter the ESEF Regulation).

Our responsibility is to examine the digital files prepared by the Parent company's directors, in accordance with legislation governing the audit practice in Spain. The legislation requires that we plan and execute our audit procedures in order to verify whether the content of the consolidated annual accounts included in the aforementioned digital files completely agrees with that of the consolidated annual accounts that we have audited, and whether the format and markup of these accounts and of the aforementioned files has been effected, in all material respects, in accordance with the requirements established in the ESEF Regulation.

In our opinion, the digital files examined completely agree with the audited consolidated annual accounts, and these are presented and have been marked up, in all material respects, in accordance with the requirements established in the ESEF Regulation.



Santander Consumer Finance, S.A. and subsidiaries

Report to the Parent company's audit committee

The opinion expressed in this report is consistent with the content of our additional report to the Parent company's audit committee dated February 23, 2021.

Appointment period

The General Ordinary Shareholders' Meeting in its meeting held on May 28, 2020 appointed PricewaterhouseCoopers Auditores, S.L. as the Group's auditor for a one-year period, as from the year ended on December 31, 2020.

Previously, we were appointed by resolution of the General Shareholders' Meeting for a period of three years and we have audited the accounts continuously since year ended December 31, 2016.

Services provided

The permitted services, other than audit services, which have been rendered to the Group, are detailed in Note 40 to the accompanying consolidated annual accounts.

PricewaterhouseCoopers Auditores, S.L. (S0242)

Original in Spanish signed by
Ignacio Martínez Ortiz (23834)

February 23, 2021

**Santander Consumer
Finance, S.A. and Subsidiaries
composing the Santander
Consumer Finance Group
(Consolidated)**

Consolidated Financial Statements
and Consolidated Directors' Report
for the year ended 31 December 2020

Translation of consolidated financial statements originally issued in Spanish and prepared in accordance with the regulatory financial reporting framework applicable to the Group in Spain (see Notes 1 to 47). In the event of a discrepancy, the Spanish-language version prevails.

SANTANDER CONSUMER FINANCE, S.A. AND SUBSIDIARIES COMPOSING THE SANTANDER CONSUMER FINANCE GROUP (CONSOLIDATED)

CONSOLIDATED BALANCE SHEETS AS AT 31 DECEMBER 2020 AND 2019
(EUR Thousands)

| ASSETS | Note | 31/12/2020 | 31/12/2019(*) |
|---|------|--------------------|--------------------|
| Cash and balances at central banks | 2 | 10,316,799 | 7,828,983 |
| Financial assets held for trading | 9 | 16,786 | 20,141 |
| <i>Derivatives</i> | | 16,786 | 20,141 |
| Non-trading financial assets mandatorily at fair value through profit or loss | 8 | 391 | 103 |
| <i>Equity instruments</i> | | 70 | 103 |
| <i>Loans and advances - Customers</i> | 10 | 321 | — |
| | | — | — |
| Financial assets at fair value through profit or loss | | | |
| Financial assets at fair value through other comprehensive income | | 773,492 | 953,385 |
| <i>Equity instruments</i> | 8 | 19,105 | 21,709 |
| <i>Debt instruments</i> | 7 | 754,387 | 931,676 |
| Financial assets at amortised cost | | 102,564,014 | 100,184,450 |
| <i>Debt instruments</i> | 7 | 4,241,011 | 1,618,836 |
| <i>Loans and advances</i> | | 98,323,003 | 98,565,614 |
| <i>Central banks</i> | | 13,700 | 2,765 |
| <i>Credit institutions</i> | 6 | 869,043 | 264,237 |
| <i>Customers</i> | 10 | 97,440,260 | 98,298,612 |
| Derivatives – hedge accounting | 29 | 46,146 | 59,791 |
| Changes of the fair value of hedged items in an interest rate risk hedging portfolio | 29 | 16,069 | 17,763 |
| Investments in associates and joint-ventures | 12 | 635,248 | 617,663 |
| <i>Joint-ventures</i> | | 211,810 | 197,288 |
| <i>Associates</i> | | 423,438 | 420,375 |
| Assets under insurance and reinsurance contracts | | — | — |
| Tangible assets | 13 | 1,831,196 | 769,798 |
| <i>Property, plant and equipment</i> | | 1,831,196 | 769,798 |
| <i>For own use</i> | | 400,880 | 424,294 |
| <i>Leased out under operating leases</i> | | 1,430,316 | 345,504 |
| <i>Investment property</i> | | — | — |
| <i>Memorandum items: acquired through finance lease</i> | | 290,976 | 309,265 |
| Intangible assets | | 2,024,357 | 2,227,912 |
| <i>Goodwill</i> | 14 | 1,709,913 | 1,912,858 |
| <i>Other</i> | 15 | 314,444 | 315,054 |
| Tax assets: | 22 | 1,040,286 | 1,054,229 |
| <i>Current tax assets</i> | | 467,494 | 412,241 |
| <i>Deferred tax assets</i> | | 572,792 | 641,988 |
| Other assets | 16 | 715,188 | 843,113 |
| <i>Inventories</i> | | 4,168 | 4,023 |
| <i>Other</i> | | 711,020 | 839,090 |
| Assets included in disposal groups classified as held for sale | 11 | 54,631 | 5,872 |
| Total assets | | 120,034,603 | 114,583,203 |

(*) Presented for comparison purposes only

The accompanying notes, 1 to 47, and Appendices I-VI are an integral part of the consolidated balance sheet for the year ended 31 December 2020.

SANTANDER CONSUMER FINANCE, S.A. AND SUBSIDIARIES COMPOSING THE SANTANDER CONSUMER FINANCE GROUP (CONSOLIDATED)

CONSOLIDATED BALANCE SHEETS AS AT 31 DECEMBER 2020 AND 2019

(EUR Thousands)

| LIABILITIES | Note | 31/12/2020 | 31/12/2019(*) |
|--|------------|--------------------|--------------------|
| Financial liabilities held for trading | 9 | 20,955 | 21,221 |
| Derivatives | | 20,955 | 21,221 |
| Financial liabilities at fair value through profit or loss | | — | — |
| Financial liabilities at amortised cost | | 102,348,972 | 97,636,981 |
| Deposits | | 64,664,563 | 57,359,747 |
| <i>Central banks</i> | 17 | 14,562,273 | 7,859,636 |
| <i>Credit institutions</i> | 17 | 12,601,434 | 12,218,597 |
| <i>Customers</i> | 18 | 37,500,856 | 37,281,514 |
| Debt securities in issue | 19 | 36,566,348 | 38,276,995 |
| Other | 20 | 1,118,061 | 2,000,239 |
| <i>Memorandum items: subordinated liabilities</i> | 17, 18, 19 | 1,596,820 | 1,377,336 |
| Derivatives – hedge accounting | 29 | 184,678 | 97,410 |
| Changes in the fair value of hedged items in portfolio hedges of interest rate risk | 11 | — | — |
| Liabilities under insurance and reinsurance contracts | | — | — |
| Provisions | 21 | 892,228 | 905,598 |
| <i>Pensions and other retirement benefit obligations</i> | | 636,531 | 603,472 |
| <i>Other long term employee benefit obligations</i> | | 52,500 | 48,882 |
| <i>Taxes and other legal contingencies</i> | | 22,878 | 80,932 |
| <i>Contingent liabilities and commitments</i> | | 33,396 | 38,928 |
| <i>Other</i> | | 146,923 | 133,384 |
| Tax liabilities | | 1,141,248 | 1,016,222 |
| <i>Current tax liabilities</i> | | 194,824 | 250,834 |
| <i>Deferred tax liabilities</i> | 22 | 946,424 | 765,388 |
| Other liabilities | 16 | 1,539,509 | 1,662,832 |
| Liabilities included in disposal groups classified as held for sale | | — | — |
| Total liabilities | | 106,127,590 | 101,340,264 |
| Shareholder's equity | | 12,476,757 | 11,889,059 |
| Capital | 23 | 5,638,639 | 5,638,639 |
| <i>Called-up share capital</i> | | 5,638,639 | 5,638,639 |
| <i>Memorandum items: uncalled capital</i> | | — | — |
| Share premium | 24 | 1,139,990 | 1,139,990 |
| Other equity instruments | 23 | 1,200,000 | 1,050,000 |
| Equity component of hybrid securities | | — | — |
| Other | | 1,200,000 | 1,050,000 |
| Other equity | | — | — |
| Retained earnings | 25 | 3,919,209 | 3,247,679 |
| Revaluation reserves | | — | — |
| Other reserves | 25 | 74,864 | 124,836 |
| <i>Reserves or accumulated losses in investments in joint ventures and associates</i> | | 346,193 | 328,069 |
| <i>Other</i> | | (271,329) | (203,233) |
| (-) Treasury stock | | — | — |
| Profit or loss after tax attributable to equity holders of the parent | | 504,055 | 1,133,367 |
| (-) Dividends paid | 3 | — | (445,452) |
| Other comprehensive income/(loss) | | (701,640) | (529,200) |
| Items that may be reclassified to profit or loss | 26 | (185,799) | (167,170) |
| Items not reclassified to profit or loss | 26 | (515,841) | (362,030) |
| Non-controlling interests | 27 | 2,131,896 | 1,883,080 |
| <i>Other comprehensive income</i> | | (4,012) | (929) |
| <i>Other</i> | | 2,135,908 | 1,884,009 |
| Equity | | 13,907,013 | 13,242,939 |
| Total liabilities and equity | | 120,034,603 | 114,583,203 |
| Memorandum items: off-balance sheet items | | 23,473,576 | 24,557,573 |
| Loans commitment granted | 28 | 22,592,463 | 23,523,284 |
| Financial guarantees granted | 28 | 331,229 | 614,943 |
| Other | 28 | 549,884 | 419,346 |

(*) Presented for comparison purposes only

The accompanying notes, 1 to 47, and Appendices I-VI are an integral part of the consolidated balance sheet for the year ended 31 December 2020.

SANTANDER CONSUMER FINANCE, S.A. AND SUBSIDIARIES COMPOSING THE SANTANDER CONSUMER FINANCE GROUP (CONSOLIDATED)

CONSOLIDATED INCOME STATEMENTS AS AT 31 DECEMBER 2020 AND 2019

(EUR Thousands)

| | Note | Income / (Expenses) | |
|---|--------|---------------------|------------------|
| | | 31/12/2020 | 31/12/2019(*) |
| Interest income | 30 | 3,990,096 | 3,944,520 |
| <i>Financial assets at fair value through other comprehensive income</i> | | — | — |
| <i>Financial assets at amortised cost</i> | | 3,990,096 | 3,943,541 |
| <i>Other</i> | | — | 979 |
| Interest expense | 31 | (510,195) | (516,491) |
| Net interest income | | 3,479,901 | 3,428,029 |
| Dividend income | | 1,790 | 136 |
| Income from companies accounted for using the equity method | 32 | 72,467 | 83,491 |
| Commission income | 33 | 1,032,892 | 1,118,735 |
| Commission expense | 34 | (321,575) | (331,393) |
| Gains or losses on financial instruments not at fair value through profit or loss, net | 35 | 312 | (215) |
| Gains or losses on financial instruments held for trading, net | 35 | (1,183) | (1,956) |
| Gains or losses on non-trading financial assets mandatorily at fair value through profit or loss, net | 35 | — | (14) |
| Gains or losses on financial instruments at fair value through profit or loss, net | 35 | 884 | — |
| Gains or losses from hedge accounting, net | 35 | (914) | 1,295 |
| Currency translation differences, net | 36 | (7,163) | (9,193) |
| Other operating income | 37 | 249,473 | 149,471 |
| Other operating expenses | 38 | (239,256) | (170,324) |
| Income from assets under insurance or reinsurance contracts | | — | — |
| Charges from liabilities under insurance or reinsurance contracts | | — | — |
| Operating income | | 4,267,628 | 4,268,062 |
| Administration and general expenses | | (1,649,275) | (1,637,078) |
| <i>Staff costs</i> | 39 | (797,290) | (788,372) |
| <i>Other</i> | 40 | (851,985) | (848,706) |
| Depreciation and amortisation cost | 13, 15 | (162,083) | (164,109) |
| Provisions or reversal from provisions, net | 21 | (60,777) | (75,018) |
| Impairment charges and reversals from financial assets not at fair value through profit or loss | 10 | (825,083) | (380,934) |
| <i>Financial assets at fair value through other comprehensive income</i> | | 107 | 70 |
| <i>Financial assets at amortised cost</i> | | (825,190) | (381,004) |
| Impairment charges or reversal of investments in joint ventures and associates | | — | — |
| Impairment charges or reversal of non-financial assets | 41 | (287,342) | (31,000) |
| <i>Tangible assets</i> | | 931 | (3,436) |
| <i>Intangible assets</i> | | (289,332) | (18,305) |
| <i>Other</i> | | 1,059 | (9,259) |
| Gains or losses on non-financial assets, net | 42 | (2,012) | 8,457 |
| Negative goodwill recognised in results | | 6,783 | — |
| Gains or losses on non-current assets held for sale from discontinued operations | 43 | (829) | (3,068) |
| Profit or loss before tax in respect of continuing operations | | 1,287,010 | 1,985,312 |
| Operating tax expense or income from continuing operations | 22 | (523,312) | (575,245) |
| Profit or loss after tax from continuing operations | | 763,698 | 1,410,067 |
| (Loss)/profit after tax from discontinued operations | | — | — |
| Profit/(loss) after tax | | 763,698 | 1,410,067 |
| <i>Attributable to non-controlling interests</i> | 27 | 259,643 | 276,700 |
| <i>Attributable to equity holders of the parent</i> | | 504,055 | 1,133,367 |
| Earnings per share: | | | |
| <i>Basic</i> | 4 | 0.23 | 0.57 |
| <i>Diluted</i> | 4 | 0.23 | 0.57 |

(*) Presented for comparison purposes only

The accompanying notes, 1 to 47, and Appendices I-VI are an integral part of the consolidated income statement for the year ended 31 December 2020.

SANTANDER CONSUMER FINANCE, S.A. AND SUBSIDIARIES COMPOSING THE SANTANDER CONSUMER FINANCE GROUP (CONSOLIDATED)

CONSOLIDATED STATEMENTS OF RECOGNISED INCOME AND EXPENSE AS AT 31 DECEMBER 2020 AND 2019
(EUR Thousands)

| | Note | 31/12/2020 | 31/12/2019 (*) |
|---|------|------------------|------------------|
| Profit or loss after tax | | 763,698 | 1,410,067 |
| Other comprehensive income | | (175,523) | (66,564) |
| Items that will not be reclassified to profit or loss | | (21,716) | (55,809) |
| Actuarial gains or losses on defined benefit pension plans | 26 | (30,901) | (87,600) |
| Non-current assets held for sale | | — | — |
| Other recognised income and expense from investments in joint ventures and associates | | 81 | (123) |
| Changes in the fair value of equity instruments measured at fair value through other comprehensive income | | (1,139) | 5,414 |
| Income tax in respect of items not reclassified to profit or loss | 22 | 10,243 | 26,500 |
| Items that may be reclassified to profit or loss | | (153,807) | (10,755) |
| Hedges of net investments in joint ventures and associates (effective portion) | | 21,148 | (22,968) |
| <i>Revaluation gains/(losses)</i> | 26 | 21,148 | (22,968) |
| <i>Amounts transferred to the income statement</i> | | — | — |
| <i>Other reclassifications</i> | | — | — |
| Currency translation differences | | (144,023) | 15,712 |
| <i>Revaluation gains/(losses)</i> | 26 | (144,023) | 15,712 |
| <i>Amounts transferred to the income statement</i> | | — | — |
| <i>Other reclassifications</i> | | — | — |
| Cash flow hedges | | 2,823 | (3,563) |
| <i>Revaluation gains/(losses)</i> | 26 | (11,937) | (19,724) |
| <i>Amounts transferred to the income statement</i> | | 14,760 | 16,161 |
| <i>Transferred to initial carrying amount of hedged items</i> | | — | — |
| <i>Other reclassifications</i> | | — | — |
| Debt instruments at fair value through other comprehensive income | | (620) | 82 |
| <i>Revaluation gains/(losses)</i> | | (516) | 152 |
| <i>Amounts transferred to the income statement</i> | | (104) | (70) |
| <i>Other reclassifications</i> | | — | — |
| Assets included in disposal groups classified as held for sale | | — | — |
| <i>Revaluation gains/(losses)</i> | | — | — |
| <i>Amounts transferred to the income statement</i> | | — | — |
| <i>Other reclassifications</i> | | — | — |
| Share of other recognised income of joint ventures and associates | 26 | (31,642) | 707 |
| Income tax in respect of items that may be reclassified to profit or loss | 22 | (1,493) | (725) |
| Total recognised income and expenses for the year | | 588,175 | 1,343,503 |
| <i>Attributable to non-controlling interests</i> | | 256,560 | 276,427 |
| <i>Attributable to equity owners of the parent</i> | | 331,615 | 1,067,076 |

(*) Presented for comparison purposes only

The accompanying notes, 1 to 47, and Appendices I-VI are an integral part of the consolidated statement of recognised income and expense for the year ended 31 December 2020.

SANTANDER CONSUMER FINANCE, S.A. AND SUBSIDIARIES COMPOSING THE SANTANDER CONSUMER FINANCE GROUP (CONSOLIDATED)
CONSOLIDATED STATEMENTS OF CHANGES IN TOTAL EQUITY AS AT 31 DECEMBER 2020 AND 2019

(EUR Thousands)

| Sources of changes in shareholders' equity | Capital (Note 23) | Share premium (Note 24) | Equity instruments issued other than capital | Other equity instruments | Retained Earnings (Note 25) | Revaluation reserves | Other reserves | (-) Own shares | Profit or loss attributable to shareholders of the parent | (-) Interim dividends paid | Other comprehen sive income | Non-controlling interests (Note 27) | | Total |
|--|----------------------|-------------------------------|---|--------------------------------|-----------------------------------|-------------------------|-------------------|-------------------|--|-------------------------------------|--------------------------------------|--|------------------|-------------------|
| | | | | | | | | | | | | Other comprehensiv e income | Other | |
| Balance as of 31/12/19 | 5,638,639 | 1,139,990 | 1,050,000 | — | 3,247,679 | — | 124,836 | — | 1,133,367 | (445,452) | (529,200) | (929) | 1,884,009 | 13,242,939 |
| Adjustments due to errors | — | — | — | — | — | — | — | — | — | — | — | — | — | — |
| Adjustments due to changes in accounting policies | — | — | — | — | — | — | — | — | — | — | — | — | — | — |
| Beginning of period balance (01/01/20) | 5,638,639 | 1,139,990 | 1,050,000 | — | 3,247,679 | — | 124,836 | — | 1,133,367 | (445,452) | (529,200) | (929) | 1,884,009 | 13,242,939 |
| Total recognised income and expenses (Note 4) | — | — | — | — | — | — | — | — | 504,055 | — | (172,440) | (3,083) | 259,643 | 588,175 |
| Other changes in equity | — | — | 150,000 | — | 671,530 | — | (49,972) | — | (1,133,367) | 445,452 | — | — | (7,744) | 75,899 |
| Common stock issued | — | — | — | — | — | — | — | — | — | — | — | — | — | — |
| Preferred stock issued | — | — | — | — | — | — | — | — | — | — | — | — | — | — |
| Other equity instruments issued (Note 23) | — | — | 150,000 | — | — | — | — | — | — | — | — | — | — | 150,000 |
| Redemption or maturity of other equity instruments | — | — | — | — | — | — | — | — | — | — | — | — | — | — |
| Debt conversion to equity | — | — | — | — | — | — | — | — | — | — | — | — | — | — |
| Reduction of capital | — | — | — | — | — | — | — | — | — | — | — | — | — | — |
| Dividends (Note 4) | — | — | — | — | — | — | — | — | — | — | — | — | (201,008) | (201,008) |
| Stock buybacks | — | — | — | — | — | — | — | — | — | — | — | — | — | — |
| Sale or cancellation of shares | — | — | — | — | — | — | — | — | — | — | — | — | — | — |
| Transfers from equity to liabilities | — | — | — | — | — | — | — | — | — | — | — | — | — | — |
| Transfers from liabilities to equity | — | — | — | — | — | — | — | — | — | — | — | — | — | — |
| Transfers between equity items | — | — | — | — | 671,530 | — | 16,385 | — | (1,133,367) | 445,452 | — | — | — | — |
| Increases/(decreases) due to business combinations | — | — | — | — | — | — | — | — | — | — | — | — | (53,129) | (53,129) |
| Vesting of shares under employee share schemes | — | — | — | — | — | — | — | — | — | — | — | — | — | — |
| Other increase/(decreases) of equity | — | — | — | — | — | — | (66,357) | — | — | — | — | — | 246,393 | 180,036 |
| End of period balance 31/12/20 | 5,638,639 | 1,139,990 | 1,200,000 | — | 3,919,209 | — | 74,864 | — | 504,055 | — | (701,640) | (4,012) | 2,135,908 | 13,907,013 |

(*) Presented for comparison purposes only.

Notes 1-47 and Appendices I-VI are an integral part of the consolidated statement of changes in total equity for the year ended 31 December 2020.

SANTANDER CONSUMER FINANCE, S.A. AND SUBSIDIARIES COMPOSING THE SANTANDER CONSUMER FINANCE GROUP (CONSOLIDATED)
CONSOLIDATED STATEMENT OF CHANGES IN TOTAL EQUITY AS AT 31 DECEMBER 2020 AND 2019

(EUR Thousands)

| Sources of changes in shareholders' equity | Capital (Note 23) | Share premium (Note 24) | Equity instruments issued other than capital | Other equity instruments | Retained earnings (Note 25) | Revaluation reserves | Other reserves | (-) Own shares | Profit or loss attributable to shareholders of the parent | (-) Interim dividends paid | Other comprehensi ve income | Non-controlling interests (Note 27) | | Total |
|--|----------------------|-------------------------------|---|--------------------------------|-----------------------------------|-------------------------|-------------------|-------------------|--|----------------------------------|-----------------------------------|--|------------------|--------------------|
| | | | | | | | | | | | | Other comprehensive income | Other | |
| Balance as of 31/12/18 (*) | 5,638,639 | 1,139,990 | 1,050,000 | — | 2,854,557 | — | 143,858 | — | 1,218,931 | — | (462,909) | (656) | 1,590,670 | 13,173,080 |
| Adjustments due to errors | — | — | — | — | — | — | — | — | — | — | — | — | — | — |
| Adjustments due to changes in accounting policies | — | — | — | — | — | — | — | — | — | — | — | — | — | — |
| Beginning of period balance (01/01/19) (*) | 5,638,639 | 1,139,990 | 1,050,000 | — | 2,854,557 | — | 143,858 | — | 1,218,931 | — | (462,909) | (656) | 1,590,670 | 13,173,080 |
| Total recognised income and expenses (Note 4) | — | — | — | — | — | — | — | — | 1,133,367 | — | (66,291) | (273) | 276,700 | 1,343,503 |
| Other changes in equity | — | — | — | — | 393,122 | — | (19,022) | — | (1,218,931) | (445,452) | — | — | 16,639 | (1,273,644) |
| Common stock issued | — | — | — | — | — | — | — | — | — | — | — | — | — | — |
| Preferred stock issued | — | — | — | — | — | — | — | — | — | — | — | — | — | — |
| Other equity instruments issued (Note 23) | — | — | — | — | — | — | — | — | — | — | — | — | — | — |
| Redemption or maturity of other equity instruments | — | — | — | — | — | — | — | — | — | — | — | — | — | — |
| Debt conversion to equity | — | — | — | — | — | — | — | — | — | — | — | — | — | — |
| Reduction of capital | — | — | — | — | — | — | — | — | — | — | — | — | — | — |
| Dividends (Note 4) | — | — | — | — | (789,410) | — | — | — | — | (445,452) | — | — | (133,440) | (1,368,302) |
| Stock buybacks | — | — | — | — | — | — | — | — | — | — | — | — | — | — |
| Sale or cancellation of shares | — | — | — | — | — | — | — | — | — | — | — | — | — | — |
| Transfers from equity to liabilities | — | — | — | — | — | — | — | — | — | — | — | — | — | — |
| Transfers from liabilities to equity | — | — | — | — | — | — | — | — | — | — | — | — | — | — |
| Transfers between equity items | — | — | — | — | 1,182,532 | — | 36,399 | — | (1,218,931) | — | — | — | — | — |
| Increases/(decreases) due to business combinations | — | — | — | — | — | — | — | — | — | — | — | — | 110,102 | 110,102 |
| Vesting of shares under employee share schemes | — | — | — | — | — | — | — | — | — | — | — | — | — | — |
| Other increase/(decreases) of equity | — | — | — | — | — | — | (55,421) | — | — | — | — | — | 39,977 | (15,444) |
| End of period balance 31/12/19 (*) | 5,638,639 | 1,139,990 | 1,050,000 | — | 3,247,679 | — | 124,836 | — | 1,133,367 | (445,452) | (529,200) | (929) | 1,884,009 | 13,242,939 |

(*) Presented for comparison purposes only.

Notes 1-47 and Appendices I-VI are an integral part of the consolidated statement of changes in total equity for the year ended 31 December 2020.

SANTANDER CONSUMER FINANCE, S.A. AND SUBSIDIARIES COMPOSING THE SANTANDER CONSUMER FINANCE GROUP (CONSOLIDATED)

CONSOLIDATED STATEMENT OF CASH FLOWS AS AT 31 DECEMBER 2020 AND 2019
(EUR Thousands)

| | Note | 31/12/2020 | 31/12/2019 (*) |
|---|----------|--------------------|--------------------|
| Cash flow from operating activities | | 3,260,458 | 2,658,739 |
| Profit or loss after tax | | 763,698 | 1,410,067 |
| Adjustments made to obtain the cash flows from operating activities: | | 2,024,307 | 1,535,898 |
| <i>Amortisation</i> | | 162,083 | 164,109 |
| <i>Other</i> | | 1,862,224 | 1,371,789 |
| Net increase/(decrease) in operating assets | | (2,359,486) | (6,319,475) |
| <i>Financial assets held for trading</i> | | 3,344 | (2,711) |
| <i>Non-trading financial assets mandatorily at fair value through profit or loss</i> | | (288) | 110 |
| <i>Financial assets at fair value through profit or loss</i> | | — | — |
| <i>Financial assets at fair value through other comprehensive income</i> | 7, 8 | 176,315 | 324,856 |
| <i>Financial assets at amortised cost</i> | 6, 7, 10 | (2,921,248) | (6,424,063) |
| <i>Other operating assets</i> | | 382,391 | (217,667) |
| Net increase/(decrease) in operating liabilities | | 3,302,112 | 6,484,440 |
| <i>Financial liabilities held for trading</i> | | (282) | 1,573 |
| <i>Financial liabilities at fair value through profit or loss</i> | | — | — |
| <i>Financial liabilities at amortised cost</i> | | 3,496,450 | 6,351,355 |
| <i>Other operating liabilities</i> | | (194,056) | 131,512 |
| Corporate income tax paid | | (470,173) | (452,191) |
| Cash flow from investing activities | | (410,278) | (249,495) |
| Payments | | (674,381) | (459,602) |
| <i>Tangible assets</i> | 13 | (116,029) | (237,248) |
| <i>Intangible assets</i> | 14, 15 | (119,013) | (146,276) |
| <i>Investments in joint ventures and associates</i> | 12 | (857) | — |
| <i>Subsidiaries and other business units</i> | 3 | (438,482) | (76,078) |
| <i>Assets and liabilities included in disposal groups classified as held for sale</i> | | — | — |
| <i>Other cash flows associated with investing activities</i> | | — | — |
| Proceeds | | 264,103 | 210,107 |
| <i>Tangible assets</i> | 13 | 66,253 | 83,695 |
| <i>Intangible assets</i> | 14, 15 | — | — |
| <i>Investments in joint ventures and associates</i> | 12 | 22 | 52,101 |
| <i>Subsidiaries and other business units</i> | 3 | 196,853 | 70,606 |
| <i>Non-current assets held for sale and associated liabilities</i> | 11 | 975 | 3,705 |
| <i>Other cash flows associated with investing activities</i> | | — | — |
| Cash flow from financing activities | | (380,749) | (451,599) |
| Payments | | (999,841) | (885,099) |
| <i>Dividends paid</i> | | (633,407) | (601,455) |
| <i>Subordinated debt</i> | 19 | (35,054) | (47,999) |
| <i>Redemption of own equity instruments</i> | 17 | — | — |
| <i>Repurchase of own equity instruments</i> | | — | — |
| <i>Other cash flows associated with financing activities</i> | 27 | (331,380) | (235,645) |
| Proceeds | | 619,092 | 433,500 |
| <i>Subordinated debt</i> | 19 | 220,000 | 433,500 |
| <i>Issuance of equity instruments</i> | 23 | 150,000 | — |
| <i>Disposal of own equity instruments</i> | | — | — |
| <i>Other cash flows associated with financing activities</i> | | 249,092 | — |
| EFFECT OF EXCHANGE RATES ON CASH AND CASH EQUIVALENTS | | 18,385 | (338) |
| NET INCREASE IN CASH AND CASH EQUIVALENTS | | 2,487,816 | 1,957,307 |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF THE YEAR | | 7,828,983 | 5,871,676 |
| CASH AND CASH EQUIVALENTS AT END OF THE YEAR | | 10,316,799 | 7,828,983 |
| MEMORANDUM ITEMS: | | | |
| Cash and cash equivalents comprise: | 2 | | |
| <i>Of which: held by group entities but not available for the group</i> | | | |
| <i>Cash</i> | | 96,464 | 87,278 |
| <i>Cash equivalent balances at central banks</i> | | 7,701,261 | 5,267,648 |
| <i>Other financial assets</i> | | 2,519,074 | 2,474,057 |
| <i>(Less)- Bank overdrafts repayable on demand</i> | | | |

(*) Presented for comparison purposes only

The accompanying notes, 1 to 47, and Appendices I-VI are an integral part of the consolidated cash flow statement for the year ended 31 December 2020.

Santander Consumer Finance, S.A. and Subsidiaries composing the Santander Consumer Finance Group

Notes to the Consolidated Financial Statements for the year ended 31 December 2020

1. Introduction, basis of presentation of the consolidated financial statements, basis of consolidation and other information

a) Introduction

Santander Consumer Finance, S.A. (“the Bank”) was incorporated in 1963 under the name of Banco de Fomento, S.A.. It is a private-law entity subject to the rules and regulations applicable to banks operating in Spain, and has its headquarters at Avenida de Cantabria s/n, Edificio Dehesa, Boadilla del Monte, Madrid, where the bylaws and other public information on the Bank can be consulted. The Bank is registered in the Official Register of Institutions of the Bank of Spain under code 0224.

The Bank’s object is to receive funds from the public in the form of deposits, loans, repos or other similar transactions entailing the obligation to refund them, and to use these funds for its own account to grant loans and credits or to perform similar transactions. Also, as the holding company of a finance group (the Santander Consumer Finance Group, “the Group”), the Bank manages and handles the investments in its subsidiaries.

The Bank is part of the Santander Group, the parent entity of which (Banco Santander, S.A.) owns, directly or indirectly, all the share capital of the Bank at 31 December 2020 and 2019 (see Note 23). Banco Santander, S.A. has its registered office at Paseo de Pereda 9-12, Santander. In this regard, the Bank’s activity should be considered to be carried on in the framework of its belonging to and the strategy of the Santander Group, with which it performs transactions that are relevant to its activity (see Note 46). The consolidated financial statements for 2019 of the Santander Group were authorised for issue by the Directors of Banco Santander, S.A. at its Board of Directors Meeting on 27 February 2020, were approved by the shareholders at the Annual General Meeting on 3 April 2020 and were filed at the Santander Mercantile Registry. The consolidated financial statements of the Santander Group for 2020 are expected to be authorised for issue by its Directors on 22 February 2021.

The Bank has one office (Madrid), is not listed and, in 2020, it carried on most of its direct business activities in Spain.

Additionally, since December 2002 the Bank has been the head of a European corporate group, consisting mainly of financial institutions, which engages in commercial banking, consumer finance, operating and finance leasing, full-service leasing and other activities. As of 31 December 2020, the Group had 256 offices distributed throughout Europe, 49 of which were located in Spain (31 December 2019: 264 branches, 51 of which were located in Spain).

During 2020, after obtaining authorization, a branch has been established in Greece for the purpose of carrying out activities related to the financing of purchases of any type of consumer goods made by third parties, leasing, renting and other activities

As required by Article 21 of Royal Decree 84/2015, of 13 February, implementing Law 10/2014, of 26 June, on the regulation, supervision and capital adequacy of credit institutions, the accompanying Appendix IV lists the agents of the Group at 31 December 2020.

b) Basis of presentation of the consolidated financial statements

Under Regulation (EC) no. 1606/2002 of the European Parliament and of the Council of 19 July 2002, all companies governed by the law of an EU member state and whose securities are admitted to trading on a regulated market of any Member State must prepare their consolidated financial statements for the years beginning on or after 1 January 2005 in accordance with the International Financial Reporting Standards (hereinafter “IFRSs”) previously adopted by the European Union (hereinafter “EU-IFRSs”).

In order to adapt the accounting regime of Spanish credit institutions with the principles and criteria established by the IFRS adopted by the European Union (IFRS-EU), the Bank of Spain issued Circular 4/2017, dated 27 November 2017, on Public and Reserved Financial Information Standards and Financial Statements Formats.

During 2020, the Bank of Spain has published Circulars 2/2020 and 3/2020, dated June 11, amending Circular 4/2017, dated November 27 to credit institutions on Public and Reserved Financial Information Standards and Financial Statements Formats. The Group’s consolidated financial statements for 2020 were formally prepared by the Directors of the Bank, as Parent (at the Board Meeting of 18 February 2021), in accordance with the International Financial Reporting Standards as adopted by the European Union, taking into account Bank of Spain Circular 4/2017 and its subsequent amendments, as well as the regulatory financial reporting framework applicable to the Group using the basis of consolidation, accounting policies and measurement basis set forth in Note 2 to these consolidated financial statements and, accordingly, they presented fairly the Group’s consolidated equity and consolidated financial position on 31 December 2020, and the consolidated results of its operations, income and expense recognised, the changes in consolidated equity and its consolidated cash flows in the year then ended 2020. These consolidated financial statements have been prepared from the accounting entries registered by the Bank and the rest of the entities that conform the Group, and includes all adjustments and reclassifications needed to standardise all accounting policies and valuation criteria applied by the Group.

These notes to the consolidated financial statements contain information in addition to that presented in the accompanying consolidated balance sheet, consolidated income statement, consolidated statement of recognised income and expense, consolidated statement of changes in total equity and consolidated statement of cash flows for 2020. The notes provide, in a clear, relevant, reliable and comparable manner, narrative descriptions and disaggregation of items presented in those statements.

The Group’s consolidated financial statements for 2019 were approved by the Shareholders at the Annual General Meeting of the Bank on 28 May 2020 and filed at the Madrid Mercantile Registry. The 2020 consolidated financial statements of the Group and the 2020 financial statements of the Bank and of substantially all the Group entities have not yet been approved by their Shareholders at the respective Annual General Meetings. However, the Bank’s Board of Directors considers that the aforementioned financial statements will be approved without any changes.

The following standards and amendments came into force and were adopted by the European Union in 2020:

- Modification of the IFRS Conceptual Framework: Amendments to the IFRS Conceptual Framework, which sets out the fundamental concepts of financial reporting. The revised Framework includes: a new chapter about measurement; guidance on financial reporting; improved definitions, in particular the definition of assets and liabilities; and clarifications such as management functions, prudence and measurement uncertainty in financial reporting.
- Modification of IAS1, Presentation of financial statements and IAS8, Accounting Policies: changes in accounting estimates and errors, which use a consistent definition of materiality

for the purpose of making material judgements and deciding on the information to be included in the financial statements.

- Modification of IFRS3, Business combinations: the amendments are intended to assist entities to determine whether a transaction should be accounted for as a business combination or as an asset acquisition. IFRS 3 continues to adopt a market participant's perspective to determine whether an acquired set of activities and assets is a business.

The amendments are mainly due to: clarify the minimum requirements for a business; remove the assessment of whether market participants are capable of replacing any missing elements; add guidance to help entities assess whether an acquired process is substantive; narrow the definitions of a business and of outputs; and introduce an optional fair value concentration test.

- Amendments to IFRS 16, Leases: As a result of the covid-19 pandemic, IFRS 16 is amended to allow the lessee to apply a practical alternative and not to consider rental concessions as a modification of the lease agreement when the following requirements are met: the revised consideration is the same or less than the consideration before the change, the affected payments are prior to 30 June 2021, and there are no substantial changes to the remaining lease terms.

- Amendment to IFRS 9, IAS 39 and IFRS 7 on Reference Interest Rates (IBOR Reform - Phase 1) - The Group applies IAS 39 for hedge accounting and, therefore, the amendments to IFRS 9 referred to in this section are not applicable to it. The contractual cash flows of the accounting hedges, both of the hedged items and of the hedging instruments, which are based on a reference interest rate that currently exists, will be modified by the substitution of said rate by an alternative interest rate or modification of its calculation methodology, in order to adapt it to the new regulatory requirements. The amendments to the standard permit the temporary application of certain exceptions to comply with hedge accounting requirements that may be directly affected by IBOR reform.

Additional disclosures required by the amendments to IFRS 7 relating to hedging relationships are included in note 29. These exceptions will no longer be applicable when cash flow uncertainties disappear or the hedging relationship is discontinued. The amendments to IAS 39 are applicable from 1 January 2020, with the possibility of early application. In this regard, the Group chose early application in the financial statements for the year ended 31 December 2019. The main assumptions or judgements made by the Group in applying the amendments to IAS 39 are detailed below:

- For cash flow hedges, the Group has assumed that the cash flows covered (which are based on the benchmark index) are not modified as a result of the aforementioned reform, and therefore continue to comply with the highly probable future transaction requirement.
- To determine the prospective effectiveness of hedges, the Group has assessed that the economic relationship between the hedged item and the hedging instrument continues to exist since the interest rate benchmark on which the hedged item and the hedging instrument are based is not changed as a result of the IBOR reform.
 - Amendments to IFRS 9, Financial Instruments, IAS 39, Financial Instruments: Recognition and Measurement, IFRS 7, Financial Instruments: Disclosures, IFRS 4, Insurance Contracts and IFRS 16, Leases on Reference Interest Rates (IBOR Reform - Phase 2): the amendments allow for the temporary application of certain exceptions to the requirements of (i) assessment of derecognition in the event of changes in financial assets, financial liabilities and lease liabilities, (ii) exemptions from hedge accounting requirements directly affected by the IBOR reform, (iii) exemptions for lease modifications that allow the liability to be measured using the reformed interest rate curves against the right-of-use. These new exemptions require additional disclosures. The amendments will become effective as of 1 January 2021, with the possibility of early application and will cease to be applicable when the uncertainties about the hedged risks, cash flows of the financial instruments affected or the hedging relationship is terminated. In this regard, the Group has chosen to apply the amendments to

IFRS 9, IAS 39, IFRS 7, IFRS 4 and IFRS 16 in the preparation of the financial statements for the year ending 31 December 2020.

The additional breakdowns required by the amendments to IFRS 7 relating to hedging relationships are included in Note 29. A description of the Group's management of the transition to alternative reference rates, as well as the changes in risk management strategy is included in Note 47.

| <i>EUR thousands</i> | Loans and advances | Debt securities acquired (Assets) | Deposits | Debt securities issued (Liabilities) | Derivatives (Assets) | Derivatives (Liabilities) | Loan commitments |
|--------------------------------------|--------------------|-----------------------------------|------------------|--------------------------------------|----------------------|---------------------------|------------------|
| Referenced to EONIA | 1,270 | — | 1,736,164 | — | — | — | — |
| <i>of which: maturing after 2021</i> | — | — | 3,472 | — | — | — | — |
| Referenced to LIBOR | 59,826 | — | — | — | — | — | — |
| <i>of which: USD</i> | 59,826 | — | — | — | — | — | — |
| <i>of which: GBP</i> | — | — | — | — | — | — | — |

The application of the aforementioned amendments to accounting standards and interpretations did not have any material effects on Santander Consumer Finance Group consolidated financial statements.

In addition, at the date of authorisation for issue of these consolidated annual accounts, the following amendment with an effective date subsequent to 31 December 2020 was in force:

- Amendment to IFRS 4, Insurance Contracts, which is aimed at extending the expiry date of the temporary exemption from applying IFRS 9 by two years (from 1 January 2021 to 1 January 2023) for entities whose activities are predominantly insurance-related. This achieves alignment with the effective date of IFRS 17, Insurance Contracts (1 January 2023). It will apply from 1 January 2021.

Lastly, at the date of formulation of these consolidated annual accounts, the following standards which effectively come into force after 31 December 2020 had not yet been adopted by the European Union:

- Amendment to IFRS 3, Business Combinations: to update the references to the conceptual framework for financial reporting and add an exception for the recognition of liabilities and contingent liabilities within the scope of IAS 37, Provisions, Contingent Liabilities and Contingent Assets and IFRIC 21, Levies. The amendments also confirm that an acquirer should not recognize contingent assets acquired in a business combination. It will apply from 1 January 2022.
- Amendment to IAS 16, Property, Plant and Equipment: prevents an entity from deducting from the cost of an item of property, plant and equipment any revenue from the sale of finished goods while the entity is preparing the item for its intended use. It is also clear that an entity is "testing whether the asset is functioning properly" when evaluating the technical and physical performance of the asset. The financial performance of the asset should not be taken into account for this evaluation.
- Additionally, entities should disclose separately the amounts of income and expenses related to finished goods that are not the product of the entity's ordinary activities. It will apply from 1 January 2022.
- Amendment to IAS 37, Provisions, Contingent Liabilities and Contingent Assets: clarifies that the direct costs of fulfilling a contract include both the incremental costs of fulfilling the contract and an allocation of other costs directly related to fulfilling contracts. Before recognising a separate provision for an onerous contract, the entity recognises any impairment loss that has occurred on assets used in fulfilling the contract. It will apply from 1 January 2022.
- Amendment to IFRS Cycle (2018-2020): introduces minor amendments, to be applied from 1 January 2022, with early application permitted, to the following standards:

- IFRS 9, Financial Instruments: clarifies which rates must be included in the 10% test for derecognition of financial liabilities.
 - IFRS 16, Leases: amendment to remove possible confusion regarding the treatment of leasing incentives in the application of IFRS 16 Leases, as illustrated in example 13.
 - IFRS 1, in relation to the first-time adoption of International Financial Reporting Standards, allows entities that have measured their assets and liabilities at the carrying amounts recorded in their parent's books to also measure any cumulative translation differences using the amounts reported by the parent. This amendment also applies to associates and joint ventures that have adopted the same exemption from IFRS 1.
- Classification of Liabilities, amendments to IAS 1, Presentation of Financial Statements, considering noncurrent liabilities those in which the entity has the possibility of deferring payment for more than 12 months from the closing date of the reporting period. They must be applied retrospectively in accordance with the normal requirements in IAS 8, accounting policies, changes in accounting estimates and errors. It will apply from 1 January 2023.
 - IFRS 17, Insurance Contracts: new general accounting standard for insurance contracts, which includes the recognition, measurement, presentation and disclosure of information. Insurance contracts combine financial and service provision features that, in many cases, generate variable long-term cash flows. To properly reflect these characteristics, IFRS 17 combines the measurement of future cash flows with the recording of the result of the contract during the period in which the service is provided, presents separately the financial results from the results for the provision of the service and allows entities, through the choice of an accounting policy option, to recognize the financial results in the income statement or in other comprehensive income. It will apply from 1 January 2023.

The Group is currently analysing the possible effects of these new standards and interpretations; however, no significant impacts have been identified.

All accounting policies and measurement bases with a material effect on the consolidated financial statements of 2020 were applied in the preparation of these consolidated annual accounts.

Applied estimates

The consolidated results and the determination of consolidated equity are sensitive to the accounting policies, measurement bases and estimates used by the Board of Directors of the Bank in preparing the consolidated financial statements. The information included in these statements is the responsibility of the Bank's Board of Directors (parent company).

The main accounting principles and policies and measurement basis are set forth in note 2.

In the Group's consolidated financial statements of 2020, estimates were occasionally made by the senior management of the Bank and of the consolidated entities in order to quantify certain of the assets, liabilities, income, expenses and obligations reported herein. These estimates, which were made on the basis of the best information available, relate basically to the following:

1. The impairment losses on certain financial assets at fair value through other comprehensive income, non-current assets held for sale, financial assets at amortised cost, investments in joint ventures and associates, tangible assets and intangible assets (see Notes 6, 7, 8, 10, 11, 12, 13, 14, 15 and 47);
2. The assumptions used in the actuarial calculation of the post-employment benefit liabilities and commitments and other obligations (see Notes 2-r, 2-s and 21);
3. The useful life of tangible and intangible assets (see Notes 13 and 15);
4. The measurement of goodwill arising from consolidation (see Note 14);
5. The calculation of provisions and the consideration of contingent liabilities (see Note 21);

6. The fair value of certain unquoted assets and liabilities (see Notes 6, 7, 8, 9, 10, 11, 12, 17, 18 and 19).
7. The recoverability of deferred tax assets and the income tax expense (see Notes 2-t and 22);
8. The fair value of the identifiable assets acquired and liabilities assumed in business combinations (see Note 3).

To update the estimates described above, the Group's Management has taken into account the current situation as a result of covid-19, classified as a pandemic by the World Health Organization, which significantly affects the economic activity worldwide and, as a result, the Group's operations and financial results, and which generates uncertainty in the Group's estimates. Therefore, the Group's Management has made an assessment of the current situation according to the best information available to date, developing in the Notes of the main estimates made the potential impacts of covid-19 on the same during the year ended 31 December 2020 (see Notes 14, 22 and 47).

Although these estimates were made on the basis of the best information available at the end of 2020 and 2019 on the events analysed and considering information updated at the date of preparation of these consolidated annual accounts, future events might make it necessary to change these estimates (upper or lower) in coming years, which, if necessary, would be done in accordance with current legislation (prospectively, recognising any changes in estimates in the related consolidated income statements for the future years affected).

c) Comparability of information presented

In July 2016, the IASB published IFRS 16, Leases, which was adopted by the Group in accordance with the standard on 1 January 2019. IFRS 16 establishes the principles for the recognition, measurement, presentation and breakdown of lease contracts, with the objective of ensuring reporting information that faithfully represents the lease transactions.

The adoption of IFRS 16 has led to changes in the Group's accounting policies for the recognition, measurement, presentation and breakdown of lease contracts.

The main aspects contained in the new regulations and the breakdowns relating to the impact of the adoption of IFRS 16 in the Group are included below:

a) Lease accounting policy

Since 1 January 2019, when the Group acts as lessee, it recognises a right-of-use asset representing its right to use the underlying leased asset with a corresponding lease liability on the date on which the leased asset is available for use by the Group. Each lease payment is allocated between the liability and the finance charge. The finance charge is allocated to the income statement during the term of the lease in such a way as to produce a constant periodic interest rate on the remaining balance of the liability for each year. The right-of-use asset is depreciated over the useful life of the asset or the lease term, whichever is shorter, on a straight-line basis. If Santander Consumer Finance Group is reasonably certain to exercise a purchase option, the right-of use asset is amortized over the useful life of the underlying asset.

Assets and liabilities arising from a lease are initially measured at present value. Lease liabilities include the net present value of the following lease payments:

- Fixed payments (including inflation-linked payments), less any lease incentive receivable,
- Variable lease payments that depend on an index or rate,
- The amounts expected to be paid by the lessee under residual value guarantees,

- The exercise price of a purchase option if the lessee is reasonably certain that it will exercise that option, and
- Lease termination penalty payments, if the term of the lease reflects the lessee's exercise of that option.

Lease payments are discounted using the interest rate implicit in the lease. Given in certain situations this interest rate cannot be obtained, the discount rate used in these cases, is the lessee's incremental borrowing rate at the related date. For this purpose, the entity has calculated this incremental borrowing rate taking as reference the listed debt instruments issued by the Group; in this regard, the Group has estimated different interest rate curves depending on the currency and economic environment in which the contracts are located.

In order to construct the incremental borrowing rate, a methodology has been developed at the corporate level. This methodology is based on the need for each Entity to consider its economic and financial situation, for which the following factors must be considered:

- Economic and political situation (country risk).
- Credit risk of the company.
- Monetary policy.
- Volume and seniority of the company's debt instrument issues.

The incremental borrowing rate is defined as the interest rate that a lessee would have to pay for borrowing, given a similar period to the duration of the lease and with similar security, the funds necessary to obtain an asset of similar value to the right-of-use asset in a similar economic environment. The Group Entities have a wide stock and variety of financing instruments issued in different currencies to that of the euro (pound, dollar, etc.) that provide sufficient information to be able to determine an "all in rate" (reference rate plus adjustment for credit spread at different terms and in different currencies). In circumstances, where the leasing company has its own financing, this has been used as the starting point for determining the incremental borrowing rate. On the other hand, for those Grupo Santander entities that do not have their own financing, the information from the financing of the consolidated subgroup to which they belong was used as the starting point for estimating the entity's curve, analysing other factors to assess whether it is necessary to make any type of negative or positive adjustment to the initially estimated credit spread.

Right-of-use assets are valued at cost which includes the following:

- The amount of the initial measurement of the lease liability,
- Any lease payment made at or before the commencement date less any lease incentive received,
- Any initial direct costs, and
- Restoration costs.

The Group recognises the payments associated with short term leases and leases of low-value assets on a straight-line basis as an expense in the income statement. Short-term leases are leases with a lease term less than or equal to 12 months (a lease that contains a purchase option is not a short term lease).

b) Recognised effects on the adoption of the standard

With the adoption of IFRS 16, the Group recognised lease liabilities in relation to leases previously classified as "operating leases" under the principles of IAS 17, Leases, in force at 31 December 2018. These liabilities were measured at the present value of the remaining lease payments, discounted using the lessee's incremental borrowing rate at 1 January 2019.

For leases previously classified as finance leases, the Group recognised the carrying amount of the lease asset and lease liability immediately before transition as the carrying amount of the right-of-use asset and lease liability on the initial effective date. The measurement principles in IFRS 16 apply only after that date.

As a result of the adoption of IFRS16, the impact of first application recorded by the Group corresponds mainly to the recognition of right-of-use assets and a lease liability for an amount of EUR 269 million. The right-of-use assets recorded correspond mainly to land and buildings recorded under "Tangible assets - Property, plant and equipment - leased under operating leases".

The information contained in these notes to the financial statements for 2019 is presented solely and exclusively for comparative purposes with the information for 2020 and, therefore, does not constitute the Group's financial statements for 2019.

d) Basis of consolidation

i. Subsidiaries

Subsidiaries are defined as entities over which the Bank has the capacity to exercise control. The Bank controls an entity when it is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. This situation generally occurs when the Bank has, directly or indirectly, over half of the voting rights in the investee or situations where, without reaching that level of participation, agreement or other circumstances exist that give the Bank control over the investee.

The financial statements of the subsidiaries are fully consolidated with those of the Bank. Accordingly, all balances and effects of the transactions between consolidated companies are eliminated on consolidation.

On acquisition of control of a subsidiary, its assets, liabilities and contingent liabilities are recognised at their acquisition-date fair values. Any positive differences between the acquisition cost and the fair values of the identifiable net assets acquired are recognised as goodwill (see Note 14). Negative differences are recognised in profit or loss on the date of acquisition.

Additionally, the share of third parties of the Group's equity is presented under "Non-controlling interests" in the consolidated balance sheet (see Note 27). Their share of the profit for the year is presented under Profit attributable to non-controlling interests in the consolidated income statement.

The results of subsidiaries acquired during the year are included in the consolidated income statement from the date of acquisition to year-end. Similarly, the results of subsidiaries for which control is lost during the year are included in the consolidated income statement from the beginning of the year to the date of disposal.

On 31 December 2020 and 2019, no entities were identified in which the Group did not hold at least 50% of the voting power and were considered subsidiaries. With respect to those entities in which the Bank does not reach this level of ownership and are still considered subsidiaries, and thus, consolidated in this

financial statements, agreements or other circumstances exist that give the Bank control over the investees.

Similarly, on 31 December 2020 and 2019, no entities were identified in which the Group held over half of the voting power and were not considered subsidiaries.

Appendix I to these consolidated financial statements contains relevant information on the Group's subsidiaries as of 31 December 2020.

ii. Interests in joint ventures

Joint ventures are deemed to be ventures that are not subsidiaries but which are jointly controlled by two or more unrelated entities. This is evidenced by contractual arrangements whereby two or more entities (ventures) have interests in entities (jointly controlled entities) or undertake operations or hold assets so that strategic financial and operating decisions affecting the joint venture require the unanimous consent of the ventures.

In the consolidated financial statements, joint ventures are accounted for using the equity method, i.e. at the Group's share of net assets of the investee, after taking into account the dividends received therefrom and other equity eliminations. The profits and losses resulting from transactions with a joint venture are eliminated to the extent of the Group's interest in the jointly controlled entity.

Certain relevant information on joint ventures as of December 31, 2020 is provided in Appendix II to these consolidated financial statements.

iii. Associates

"Associates" are entities over which the Bank is in a position to exercise significant influence, but not control or joint control, usually because it holds 20% or more of the voting power of the investee.

In the consolidated financial statements, investments in associates are accounted for using the equity method, i.e. at the Group's share of net assets of the investee, after taking into account the dividends received therefrom and other equity eliminations. The profits and losses resulting from transactions with an associate are eliminated to the extent of the Group's interest in the associate.

Appendix II to these consolidated financial statements contains relevant information on associates as of 31 December 2020.

iv. Structured entities

When the Group incorporates entities, or holds ownership interests therein, to enable its customers to access certain investments, or for the transfer of risks or other purposes (also called structured entities since the voting or similar power is not a key factor in deciding who controls the entity), the Group determines, using internal criteria and procedures and taking into consideration the applicable legislation, whether control (as defined above) exists and, therefore, whether these entities should be consolidated. Specifically, for those entities to which this policy applies (mainly investment funds and pension funds), the Group analyses the following factors:

- Percentage of ownership held by the Group; 20% is established as the general threshold.

Identification of the fund manager, and verification as to whether it is a company controlled by the Group since this could affect the Group's ability to direct the relevant activities.

- Existence of agreements between investors that might require decisions to be taken jointly by the investors, rather than by the fund manager.

- Existence of currently exercisable removal rights (possibility of removing the manager from his position) since the existence of such rights might limit the manager's power over the fund, and it may be concluded that the manager is acting as an agent of the investors.
- Analysis of the fund manager's remuneration regime, taking into consideration that a remuneration regime that is proportionate to the service rendered does not, generally, create exposure of such importance as to indicate that the manager is acting as the principal. Conversely, if the remuneration regime is not proportionate to the service rendered, this might give rise to an exposure that would lead the Group to a different conclusion.

These structured entities also include the asset securitisation funds which are consolidated in those cases where, based on the above analysis, it is considered that the Group continues to exercise control.

The exposure associated with unconsolidated structured entities are not material with respect to the Group's consolidated financial statements.

Appendix I contains, amongst other information, the structured entities (Securitisation Funds) that are subject to consolidation in these consolidated financial statements as at 31 December 2020.

v. Business combinations

A business combination is the bringing together of two or more separate entities or economic units into one single entity or group of entities.

Business combinations whereby the Group obtains control over an entity or business are recognised for accounting purposes as follows:

- The Group measures the cost of the business combination, defined as the fair value of the assets transferred, the liabilities incurred and the equity instruments issued, if any, by the acquirer. The cost of the business combination does not include any costs related to the combination, such as fees paid to auditors involved in the transaction, legal advisers, investment banks and other consultants. If, prior to the business combination, the Group already held an equity interest in the acquiree, this equity interest is measured at its fair value and the difference between this fair value and its carrying amount at the date of the business combination is recognised in profit or loss. This equity interest measured at fair value forms part of the cost of the business combination.
- The fair value of the assets, liabilities and contingent liabilities of the acquired entity or business is estimated, including those intangible assets identified in the business combination that might not be recognised by the acquiree, which are included in the consolidated balance sheet at those values, as well as the amount of the minority interests (non-controlling interests) and the fair value of the previous interests in the acquiree.
- The difference between these items is recorded in accordance with section k) of this Note 2 if it is positive. If the difference is negative, it is recognised under "Negative Goodwill" in the consolidated income statement.

Also, any acquisitions or disposals of non-controlling interests carried out after the date on which control of the entity is obtained are accounted for as equity transactions, and, accordingly, the difference between the price paid and the carrying amount of the percentage acquired of the non-controlling interests is recognised directly with a charge or a credit to consolidated equity.

Goodwill is only recognised once, when control of a business is obtained.

vi. Changes in the levels of ownership interests in subsidiaries

Acquisitions and disposals not giving rise to a change in control are accounted for as equity transactions, and no gain or loss is recognised in the consolidated income statement and the initially recognised goodwill is not remeasured. The difference between the consideration transferred or received and the decrease or increase in non-controlling interests, respectively, is recognised in reserves.

Similarly, when control over a subsidiary is lost, the assets, liabilities and non-controlling interests and any other items recognised in valuation adjustments of that company are derecognised from the consolidated balance sheet, and the fair value of the consideration received and of any remaining equity interest is recognised. The difference between these amounts is recognised in consolidated profit or loss.

vii. Acquisitions and disposals

Note 3 to these consolidated financial statements provides information on the most significant acquisitions and disposals in 2020 and 2019.

e) Capital and capital adequacy management

Management of the Bank's and the Group's capital should be understood within the framework of the management performed by the Santander Group, of which they form part (see Note 1-a). The Santander Group's capital management is performed at regulatory and economic levels.

The aim is to secure the Santander Group's solvency and guarantee its economic capital adequacy and its compliance with regulatory requirements, as well as an efficient use of capital.

To this end, the regulatory and economic capital figures and their associated metrics -return on risk-weighted assets (RORWA), return on risk-adjusted capital (RORAC) and value creation of each business unit- are generated, analysed and reported to the relevant governing bodies on a regular basis.

Additionally, within the framework of the capital self-assessment process (to comply with Basel Pillar II requirement), the Santander Group uses an economic capital measurement model with the objective of ensuring that there is sufficient capital available to support all the risks of its activity in various economic scenarios, with the solvency levels agreed upon by the Santander Group; at the same time the Group assesses, also in the various scenarios, whether it meets the regulatory capital ratio requirements in the different scenarios.

In order to adequately manage the Santander Group's capital, it is essential to estimate and analyse future needs, in anticipation of the various phases of the economic cycle. Projections of regulatory and economic capital are made based on the budgetary information (balance sheet, income statement, etc.) and the macroeconomic scenarios defined by the Santander Group's economic research service. These estimates are used by the Group as a reference when planning the management actions (issues, securitisations, etc.) required to achieve its capital targets.

In addition, certain stress scenarios are simulated in order to assess the availability of capital in adverse situations. These scenarios are based on sharp fluctuations in macroeconomic variables (GDP, interest rates, housing prices, etc.) that mirror historical crises that could happen again or plausible but unlikely stress situations.

Following is a brief description of the regulatory capital framework to which the Group is subject:

On 26 June 2013, the Basel III legal framework was included in European law through Directive 2013/36 (CRD IV), repealing Directives 2006/48 and 2006/49, and through Regulation 575/2013 on prudential requirements for credit institutions and investment firms (Capital Requirements Regulation (CRR)).

The CRD IV was transposed into Spanish legislation through Law 10/2014, on the regulation, supervision and capital adequacy of credit institutions, and its subsequent implementing regulations contained in Royal Decree-Law 84/2015 and Bank of Spain Circular 2/2016, which complete its adaptation to Spanish regulation.

The CRR, of immediate application in each European country, contemplates a gradual implementation calendar that allows a progressive adaptation to the new requirements in the European Union regarding AT1 and T2 capital instruments. These calendars have been incorporated into Spanish regulation through Bank of Spain Circular 2/2014, affecting both new deductions and those issues and equity elements that with this new regulation are no longer eligible as such.

On 27 December 2017, Regulation 2017/2395 was published, amending the CRR with regard to transitional provisions to mitigate the impact of the introduction of IFRS9, which took place on 1 January 2018. However, as a consequence of the Covid-19 health crisis, on June 24, 2020, the European Commission published Regulation (EU) 2020/873, which amends the previous one regarding the transitional adjustments arising from the application of IFRS 9 accounting standards.

The regulatory changes introduced in the new regulation are focused mainly on the dynamic approach and the extension of the phase-in until 2024 in order to mitigate the impact of the increase in the volume of provisions. In terms of how to determine their impact, the static and dynamic approach must be taken into account:

Regarding the static approach, it would correspond to apply the factor of 0.7 expected for the year 2020 while the dynamic approaches should be distinguished between:

- Dynamic approach 1: it measures the evolution of non-default provisions from the date of first application of IFRS 9 (January 1, 2018) to the reporting date (January 1, 2020), maintaining the phase-in factors for 5 years (2018-2022) provided in the previous Regulation.
- Dynamic approach 2: it measures the evolution of non-default provisions from January 1, 2020 until the reporting date, applying new phase-in factors updated until 2024.

The main objective of this modification is to isolate the effect of the increase in non-default provisions caused by the Covid-19 health crisis and thus not to harm the top-quality capital of credit institutions.

In addition, on 28 December 2017 Regulations 2017/2401 and 2017/2402 were published, incorporating the new securitisation framework. The first regulation establishes a new methodology for calculating capital requirements for securitisations and a transitional period ending on 31 December 2019, while the second regulation defines a type of STS securitisation ('simple, transparent and standardised') which, because of its characteristics of simplicity, of financing the real economy, etc., receives preferential treatment in terms of lower capital requirements.

With regard to Non-Performing Exposures (NPEs), rules have been published with the aim of implementing the "Action Plan for Non-Performing Exposures in Europe", published by the European Council in July 2017. The most relevant are the following:

- The ECB's supervisory expectation to address the stock of NPEs through provisioning,
- European Central Bank Guidance on Non-performing loans to credit institutions, published in March 2017: the Appendix to this Guidance, published in March 2018, sets out timetables with quantitative supervisory expectations for provisioning of this type of exposure. Applicable to exposures originated prior to 26 April 2019 and which have become NPE on or after 1 April 2018. Non-compliance could result in a higher charge for Pillar 2.

- Amendment of the RRC by Regulation 2019/630 regarding the minimum coverage of losses arising from doubtful exposures (prudential backstop), published in April 2019: this regulation includes timetables of quantitative requirements for minimum provisioning of NPE's. It applies to PPE's originated after 26 April 2019 and failure to comply would result in a deduction from the institutions' CET1.

On 20 May 2019 the new regulatory package was approved, which is articulated in Regulation 2019/876 (hereinafter CRR II) and Directive 2019/878 (hereinafter CRD V).

As a general rule, CRR II will enter into force on 28 June 2021, with some exceptions that will take effect during a period of time that began on 1 January 2019 and will end on 28 June 2023.

Among these exceptions, we highlight the entry into force on 27 June 2019 of the main changes regarding equity, capital deductions, standard and IRB credit risk and authorisations.

On 27 June 2019 CRD V entered into force, which is not yet applicable, as Member States have until 28 December 2020 to transpose it into national law. The CRD V includes significant changes such as the Pillar 2G regulation ('guidance').

In the regulatory package published in June 2019, the TLAC Term Sheet set at international level by the FSB (Financial Stability Board) has been incorporated into CRR II as a Pillar I of minimum equity and computable liability requirements for GSIBs. This package of modifications also includes the modification of the Resolution Directive (BRRD), replacing it with BRRD II, which establishes MREL requirements with Pillar 2 for all resolution entities, whether systemic or not, in which the resolution authority will decide on the requirements on a case-by-case basis.

This package of amendments also includes the modification of the Resolution Directive (BRRD), replacing it with BRRD II, which establishes MREL requirements by Pillar 2 for all resolution entities, whether systemic or not, in which the resolution authority will decide the requirements on a case-by-case basis. For G-SIBs, CRR II introduces the minimum requirement established in the TLAC term sheet (16% / 18%), which must be made up of subordinated liabilities, with the exception of a percentage of senior debt (2.5% / 3.5%). For large banks (defined as those with total assets exceeding EUR 100 billion) or those which, without being large, are considered by the resolution authority to be potentially systemic, the BRRD II establishes a minimum subordination requirement of 13.5% of risk-weighted assets, or 5% of the leverage ratio exposure, whichever is higher. For other institutions, the subordination requirement will be determined on a case-by-case basis by the resolution authority.

1. Plan for the roll-out of advanced approaches and authorisation from the supervisory authorities

Santander Consumer Finance Group, following Santander Group policies, continues with its proposal to adopt, progressively, over the next few years, the advanced internal ratings-based (AIRB) approach for substantially all its banks, until the percentage of exposure of the loan portfolio covered by this approach exceeds 90%. The commitment assumed before the supervisor still implies the adaptation of advanced models within the key markets where it operates.

Accordingly, the Group continued in 2020 with the project for the progressive implementation of the technology platforms and methodological improvements required for the roll-out of the AIRB approaches for regulatory capital calculation purposes at the various Group units.

The Group has obtained authorisation from the supervisory authorities to use the AIRB approach for the calculation of regulatory capital requirements for credit risk for the Parent and the main subsidiaries in Spain as well as for certain portfolios in Germany, the Nordic countries (Norway, Sweden and Finland), and France.

With respect to operational risk, the Group currently uses the standardised approach for calculating regulatory capital as foreseen in the Capital Requirements Regulation (CRR).

f) Deposit Guarantee Fund and Single Resolution Fund

The Bank and other consolidated entities participate in the Deposit Guarantee Fund, National Resolution Fund or equivalent scheme in their respective countries.

i. Deposit Guarantee Fund

The Spanish Deposit Guarantee Fund (*Fondo de Garantía de Depósitos*, "FGD") was established by Royal Decree-Law 16/2011, of 14 October, which was amended pursuant to the wording given in final provision ten of Law 11/2015, of 18 June, on the recovery and resolution of credit institutions and investment services companies (in force as from 20 June 2015). This Law transposes Directive 2014/49/EU, of 16 April 2014, on deposit guarantee schemes into Spanish legislation. The annual contribution to be made to the fund by Spanish institutions is determined by the FGD Management Committee. Contributions are based on the amount of covered deposits, adjusted for the entity's risk profile, which takes into account the phase in the economic cycle and the impact of pro-cyclical contributions, pursuant to article 6,3 of Royal Decree-Law 16/2011.

The purpose of the FGD is to guarantee deposits at credit institutions, up to the limit foreseen in the aforementioned Royal Decree-Law. To fulfil its objectives, the FGD is funded by the above-referenced annual contributions, the extraordinary contributions the fund requires from its members and the resources secured in securities markets and through loans or other financing operations.

Taking into account the foregoing and to strengthen the FGD, Royal Decree-Law 6/2013, of 22 March, on the protection of holders of certain savings and investment products and other financial measures established an extraordinary contribution equal to 3 per thousand of the institutions' deposits at 31 December 2012. This extraordinary contribution was payable in two tranches:

- i. Two-fifths to be paid within 20 business days from 31 December 2013.
- ii. Three-fifths to be paid within a maximum of seven years in accordance with the payment schedule set by the FGD Management Committee.

The notes to the Bank's individual financial statements for 2020 include additional information on the contributions of this nature made by the Bank in 2020 and 2019.

ii. Single Resolution Fund

In March 2014, a political agreement was reached between the European Parliament and Council on establishing the second pillar of the Banking Union, the Single Resolution Mechanism ("SRM"). The main objective of the SRM is to ensure that potential future bank failures in the banking union are managed efficiently, with minimal costs to taxpayers and the real economy. The scope of the SRM mirrors that of the SSM. This means that a central authority -the Single Resolution Board ("SRB") is ultimately in charge of the decision to initiate the resolution of a bank, while operationally the decision will be implemented in cooperation with national resolution authorities. The SRB started its work as an independent EU agency on 1 January 2015.

While the rules governing the banking union aim to ensure that any resolution is first financed by a bank's shareholders and, if necessary, also partly by a bank's creditors, there is now another funding source available that can step in if the contributions of shareholders and creditors are insufficient, namely the Single Resolution Fund ("SRF"), which is administered by the SRB. The legislation establishes that contributions to the SRF will be paid in by the banks over the course of eight years.

In this regard, the SRF, which was introduced by Regulation (EU) No 806/2014 of the European Parliament and of the Council, became operational on 1 January 2016. The basis for the calculation of the contributions that must be made by credit institutions and investment firms to the SRF lies with the SRB. As from 2016, these contributions base on: (a) a flat contribution (or basic annual contribution), that is pro-rata with respect to the total liabilities, excluding own funds and guaranteed deposits, of all of the institutions authorised in the territories of the participating Member States; and (b) a risk-adjusted contribution, that shall be based on the criteria laid down in Article 103(7) of Directive 2014/59/EU, taking into account the principle of proportionality, without creating distortions between banking sector structures of the Member States. The amount of these contributions accrues from 2016 in an annual basis.

The amount accrued for contributions to both funds stood at EUR 63,927 thousand as of 31 December 2020 (EUR 56,664 thousand as of 31 December 2019), recognised under "Other operating expenses" on the accompanying income statement (see Note 38).

iii. National Resolution Fund

In 2015 Royal Decree 1012/2015 of 6 November was published, implementing Law 11/2015 of 18 June on the recovery and resolution of credit institutions and investment service companies and amending Royal Decree 2606/1996 of 20 December on deposit guarantee funds for credit institutions. The aforementioned Law 11/2015 regulates the creation of the National Resolution Fund, whose financial resources should reach 1% of the amount of guaranteed deposits by 31 December 2024, through contributions from credit institutions and investment service companies established in Spain. The details of how the contributions to this Fund are to be calculated are governed by the Delegated Regulation (EU) 2015/63 of the Commission of 21 October 2014 and are calculated by the Fondo de Resolución Ordenada Bancaria ("FROB"), on the basis of the information provided by each institution.

The expense incurred for the contribution made by the Bank to the National Resolution Fund in 2020, which amounted to EUR 229 thousand (EUR 229 thousand in 2019), is recognised under "Other Operating Expenses" in the accompanying income statement (see Note 38).

g) Environmental impact

In view of the business activities carried on by the Group entities, they do not have any environmental liability, expenses, assets, provisions or contingencies that might be material with respect to the Group's consolidated equity, financial position or results. Therefore, no specific disclosures relating to environmental issues are included in these notes to the consolidated financial statements.

h) Events after the reporting period

Subsequent to the close of the fiscal year ended December 31, 2020 and up to the date of preparation of these Consolidated Financial Statements for said fiscal year, no event has occurred that significantly affects or modifies the information contained therein.

i) Customer Protection Service Annual Report

As required by Article 17 of Ministry of Economy Order ECO/734/2004, of 11 March, on Customer Protection Departments and Services and Customer Ombudsmen of Financial Institutions, the Directors' report summarizes the Annual Report to be presented by the head of the Service to the Board of Directors in the first quarter of the year 2021.

Santander Consumer Finance, S.A.

As required by Law 44/2002 on Financial System Reform Measures, Ministry of Economy Order 734/2004 on the Departments and Customer Care Services and the Customer Ombudsman of Financial Institutions and Article 37 of the Regulations of the Complaints and Customer Care and Defense Service of the

Santander Group, below is a summary of the activity carried out by the aforementioned Service during the 2020 financial year, referring to the management of complaints and claims.

This complaints and customer care service manages the complaints of 26 Group companies in Spain.

i. Overall evolution of claims and complaints received in Santander Consumer Finance, S.A. in 2020

In 2020, a total of 5,570 claims and complaints were admitted for processing in the claims and customer service department (2,206 during 2019). Of these, 84 came through the Customer Defense service and 52 from the Bank of Spain (48 and 29, respectively during 2019).

ii. Analysis of complaints according to the products affected

The breakdown of claims and complaints received in 2020 and 2019, by product family, is as follows:

| | Number of claims | |
|------------------|------------------|-------|
| | 2020 | 2019 |
| Means of Payment | 3,917 | 1,385 |
| Assets | 1,575 | 1,236 |
| Insurance | 21 | 21 |
| Other | 57 | 28 |
| Total | 5,570 | 2,670 |

iii. Claims and complaints

As of December 31, 2020, 91% of the claims and complaints received have been resolved (89% as of December 31, 2019).

The average resolution time during 2020 was 28 calendar days (25 calendar days in 2019)

iv. Claims resolution

In 40% of the cases, the resolutions were favorable to the clients, compared to the 48% in the previous year.

The Claims and Customer Care Service Department sends the Bank's senior executives updated information on the volume of records entry and holds meetings in order to ensure effective compliance with internal and regulatory regulations. Likewise, based on the analysis of the claims and the opinions issued, conclusions are obtained on the original common causes of certain types of claims to promote the improvement of processes and communications, so that the corresponding processes are corrected. It does not seem necessary to make recommendations or suggestions for all the claims included in this report, since they do not show a breach of the rules of action on transparency and on customer protection of financial services established by the Bank of Spain.

Financiera El Corte Inglés, E.F.C., S.A.

i. Statistical summary of complaints and claims handled and decisions issued

In 2020, Financiera El Corte Inglés Customer Service Department received 231 complaints (157 in 2019), and answered 230 complaints, with one pending resolution at year-end (157 complaints resolved and none pending resolution at year-end 2019).

Of the total number of complaints received, 196 were admitted for processing and 35 were rejected (138 admitted and 19 rejected during 2019), as they did not comply with the requirements set forth in Order ECO/734/2004, of March 11, of the Ministry of Economy, on the Departments and Services of Customer Service and Customer Defender of Financial Institutions.

The complaints that have ended with a report in favor of the Company amounted to 174 and 21 have been resolved in favor of the customer (126 and 12 have been resolved in favor of the customer during 2019), having adopted the necessary measures to rectify the disputed situation, informing in all cases in writing to the customers of the decisions taken.

Likewise, 10 complaints have been filed with the Bank of Spain's Department of Conduct of Entities by customers, having received the resolution of all of them during fiscal year 2020 (9 received during 2019). Of the 10 resolutions, only 1 was decided against the entity (3 during 2019). In 5 of them, the Conduct Department has not appreciated any breach of the rules of transparency and customer protection, in 3 of them the complaint has been filed because in 2 of them the complaint was resolved when the customer submitted it to the Department of Conduct of Entities and in another one because the entity accepted the customer's claims. Another one has been rejected after the allegations of the entity.

ii. General criteria contained in the decisions

All the complaints were resolved by the Head of the Customer Service Department of Financiera El Corte Inglés applying the criteria of the Bank of Spain with regard to good financial uses and practices, the regulations in force, the regulations on transparency and customer information and the principles of fairness.

The main principles governing the Customer Service Department are: to deal with the customer's complaint, to analyze the causes that led to it and to take preventive and corrective measures to prevent the situation from recurring.

The decision-making criteria used by the Service are based mainly on the knowledge of the Service's experts, who have in-depth legal and regulatory knowledge of all aspects of the Company's activities and proven experience in handling complaints.

iii. Complaints or suggestions derived from their experience, with a view to better achieving the purposes that inform their actions.

The Customer Service Department, throughout the 2020 financial year, has continued with the actions initiated in 2019 on measures and controls carried out in order to ensure compliance with current regulations and good practice criteria with the aim of contributing to a better and more satisfactory customer service.

In all replies, claimants are informed of their right to contact the Bank of Spain's Department of Conduct of Entities, indicating its postal and e-mail address, in those cases in which the customer considers it necessary to contact it due to disagreement with the resolution issued by the CCS or in which the maximum term has elapsed without having received a response.

Transolver, E.F.C., S.A.

i. Overall evolution of claims and complaints received by Transolver Finance, EFC, S.A. in 2020

In 2020, a total of 3 complaints were admitted for processing in the claims and customer service department (11 during 2019). Among them, none came through the Customer Defender or through the Bank of Spain (during 2019 no complaints were received through the Customer Ombudsman, but one was received through the Bank of Spain).

ii. Analysis of complaints according to the products affected

All complaints received relate to asset products.

iii. Claims and complaints

As of December 31, 2020, 100% of the claims and complaints received had been resolved (91% during 2019).

The average resolution time in fiscal year 2020 was 53 calendar days (28 during 2019).

100% of the claims and complaints resolved have required a processing time of more than 15 calendar days.

iv. Resolution of files

In 67% of the cases the resolutions have been favorable to customers (30% in 2019).

PSA Financial Services Spain, E.F.C., S.A.

i. Claims received by the Customer Complaints and Claims Services, claims made through the Bank of Spain and other

The number of complaints received by the Customer Complaints and Claims Services of this company during 2020 amounted to 1,707 (884 during 2019), and all the complaints and claims received were resolved, of which 619 were resolved in favor of the customer (344 were handled and resolved in favor of the customer during 2019).

The detail of claims and complaints received, by type, is as follows:

| | Percentage | |
|---|------------|------|
| | 2020 | 2019 |
| Early cancellation and end-of-contract management | 27% | 23% |
| Recovery of unpaid operations | 11% | 11% |
| Delay or error in file management | 12% | 16% |
| Lack of information | 4% | 14% |
| Request for information/Document submission | 21% | 11% |
| Other | 25% | 25% |

The claims and complaints received in 2020 came through the following channels:

| | 2020 | 2019 |
|--|-------|------|
| Bank of Spain | 2 | 5 |
| Municipal Consumer Service Office | 19 | 25 |
| Other Customer Service | 7 | 10 |
| Lawyers in representation of customers | 16 | 12 |
| Directly from customers | 1,663 | 832 |

98% of claims and complaints are received by telematic means, using the Personal Space and e-mail as the main means of notification, with an average resolution time of 21 calendar days.

ii. Recommendations or suggestions, based on prior experience:

The exceptional situation that has occurred this year as a result of Covid-19 and the State of Alarm has led to a sharp increase in the number of claims and complaints received, as a result of the high volume of requests for deferral of installments. Additionally, the mobility limitations caused by the State of Alarm have generated difficulties in the end-of-contract processes for Balloon operations and leasing contracts.

For this reason, a special follow-up has been carried out on all those claims or complaints related to the procedures and requirements of the documentation accrediting the situation of vulnerability of the customers requesting it, by virtue of RD 11/2020, as well as due to sectorial and private moratoria.

It should also be noted that in spite of the increase in complaints and claims, the number of claims received from the Bank of Spain has been reduced, with customers only going to the Bank of Spain on two occasions to file their claims, which were filed by the Bank of Spain.

2. Accounting policies and valuation criteria

The accounting policies and valuation criteria used in the preparation of the accompanying financial statements were as follows:

a) Foreign currency transactions

i. Presentation currency

The Bank's functional and presentation currency, as well as the Group's presentation currency, is the Euro.

ii. Translation of foreign currency balances

Foreign currency balances are translated into Euro in two stages:

- Translation of the foreign currency to the presentation currency (currency of the main economic environment in which it operates); and
- Translation to Euro of the balances held in the functional currencies of entities whose functional currency is not the Euro.

iii. Translation of foreign currency to the presentation currency

Foreign currency transactions performed by consolidated entities (or entities accounted for using the equity method) not located in European Monetary Union countries are initially recognised in their respective currencies. Monetary items in foreign currency are subsequently translated to their functional currencies using the closing rate.

Furthermore:

- Non-monetary items measured at historical cost are translated to the presentation currency at the exchange rate at the date of acquisition.
- Non-monetary items measured at fair value are translated at the exchange rate at the date when the fair value was determined.
- Income and expenses are translated at the average exchange rates for the year for all the transactions performed during the year. When applying this criterion, the Group considers whether there have been significant changes in the exchange rates in the year which, in view of their materiality with respect to the consolidated financial statements taken as a whole, would make it necessary to use the exchange rates at the transaction date rather than the aforementioned average exchange rates.
- The balances arising from non-hedging forward foreign currency/foreign currency and foreign currency/euro purchase and sale transactions are translated at the closing rates prevailing in the forward foreign currency market for the related maturity.

iv. Translation of functional currencies to Euro

The balances in the financial statements of consolidated entities (or entities accounted for using the equity method) whose functional currency is not the euro are translated to euros as follows:

- Assets and liabilities, at the closing rates.
- Income and expenses, at the average exchange rates for the year.
- Equity items, at the historical exchange rates.

v. Recognition of exchange differences

The exchange differences arising from the translation of foreign currency balances to the presentation currency are generally recognised at their net amount under Currency translation differences in the consolidated income statement, except for exchange differences arising from financial instruments at fair value through profit or loss, which are recognised in the consolidated income statement without distinguishing them from other changes in fair value, and for exchange differences arising from non-monetary items measured at fair value through equity, which are recognised under Other comprehensive income – Items that may be reclassified to profit or loss – Currency translation differences, except for the exchange differences of equity instruments, in which the option of irrevocably has been chosen, to be valued at fair value with changes in other accumulated comprehensive income, which are recognized under Other accumulated comprehensive income - Items that will not be reclassified into results - Changes in the fair value of equity instruments measured at fair value with changes in other comprehensive income (see Note 26)

The exchange differences arising from the translation to euros of the financial statements denominated in functional currencies other than the euro are recognised in Other comprehensive income – Items that may be reclassified to profit or loss- Currency translation differences in the consolidated balance sheet, whereas those arising from the translation to euros of the financial statements of entities accounted for

using the equity method are recognised in equity under Other comprehensive income - Items that may be reclassified to profit or loss and Items not reclassified to profit or loss - Other recognised income and expense of investments in subsidiaries, joint ventures and associates, until the related item is derecognised, at which time they are recognised in profit or loss, unless it is part of items not reclassified to profit or loss.

Exchange differences arising from actuarial gains or losses when converting to euros the financial statements denominated in the functional currencies of entities whose functional currency is different from the euro are recognised under equity – Other comprehensive income – Items not reclassified to profit or loss - Actuarial gains or (-) losses on defined benefit pension plans (see Note 21).

vi. Entities located in hyperinflationary economies

As at 31 December 2020 and 2019 none of the functional currencies of the consolidated entities and associates located abroad related to hyperinflationary economies as defined by International Financial Reporting Standards as adopted by the European Union. Accordingly, at the end of the last three reporting periods it was not necessary to adjust the financial statements of any of the consolidated entities or associates to correct for the effect of inflation.

vii. Exposure to foreign currency risk

The equivalent Euro value of the total assets and liabilities in foreign currency held by the Group as of 31 December 2020 amounted to EUR 16,093 million and EUR 12,018 million, respectively (EUR 15,667 million and EUR 11,468 million, respectively in 2019) –see Note 44.b.–. 98.93% (99.01% on 31 December 2019) of these assets and 100% of these liabilities (100% in 2019), approximately, correspond to, Norwegian kroner, Swiss franc, Polish zloty and Swedish kronor. Virtually all the remainder relates to other currencies traded in the Spanish market. The effect on the consolidated income statement and consolidated equity of variations of 1% in the various foreign currencies in which the Group holds significant balances, taking into account the exchange rate hedges arranged by the Group in this connection, would not be significant.

b) Definitions and classification of financial instruments

i. Definitions

A “financial instrument” is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.

An “equity instrument” is a contract that evidences a residual interest in the assets of the issuing entity after deducting all of its liabilities.

A “financial derivative” is a financial instrument whose value changes in response to the change in an observable market variable (such as an interest rate, foreign exchange rate, financial instrument price, market index or credit rating), whose initial investment is very small compared with the investment that would have to be made in other financial instruments with a similar response to changes in market factors, and which is generally settled at a future date.

“Hybrid financial instruments” are contracts that simultaneously include a non-derivative host contract together with a derivative, known as an embedded derivative, that is not separately transferable and has the effect that some of the cash flows of the hybrid contract vary in a way similar to a stand-alone derivative.

Compound financial instruments are contracts that simultaneously create a financial liability and an equity instrument for their issuer (such as convertible bonds that give the holder the right to convert them into equity instruments of the issuing entity).

The preference shares contingently convertible into ordinary shares eligible as Additional Tier 1 capital ("CCPSs") -perpetual preference shares, which may be repurchased by the issuer in certain circumstances, the interest on which is discretionary, and would convert into a variable number of newly issued ordinary shares if the capital ratio of the Bank or its consolidated group falls below a given percentage (trigger event), as those two terms are defined in the related issue prospectuses- are recognised for accounting purposes by the Group as compound instruments. The liability component reflects the issuer's obligation to deliver a variable number of shares and the equity component reflects the issuer's discretion in relation to the payment of the related coupons. In order to effect the initial allocation, the Group estimates the fair value of the liability as the amount that would have to be delivered if the trigger event were to occur immediately and, accordingly, the equity component, calculated as the residual amount, is zero. In view of the aforementioned discretionary nature of the payment of the coupons, they are deducted directly from equity.

Also, the contingently redeemable perpetual debentures, which may be purchased by the issuer under certain circumstances, whose remuneration is discretionary, and which will be redeemed, in whole or in part, on a permanent basis if the Bank or its consolidable group has a capital ratio below a certain percentage (trigger event), as defined in the related prospectuses, are accounted for by the Group as equity instruments.

The following transactions are not treated for accounting purposes as financial instruments:

- Investments in joint ventures and associates (see Note 12).
- Rights and obligations under employee benefit plans (see Note 21).

ii. Classification of financial assets for measurement purposes

Financial assets are initially classified into the various categories used for management and measurement purposes, unless they have to be presented as "Assets included in disposal groups classified as held for sale" or they relate to "Cash and balances at central banks", "Derivatives – hedge accounting" and "Investments in joint ventures and associates", which are reported separately.

The classification criteria for financial assets depends both on the business model underlying its management and the characteristics of its cash flows.

The business models refer to the way the Group manages its financial assets to generate cash flows. To define these models, the Group considers the following:

- How key management staff are assessed and reported on the performance of the business model and the financial assets held in the business model.
- The risks that affect the performance of the business model (and the financial assets held in the business model) and, specifically, the way in which these risks are managed.
- How business managers are remunerated.
- The frequency and volume of sales in previous years, as well as expectations of future sales.

The analysis of the characteristics of the contractual flows of financial assets requires the assessment of the consistency of these flows with a basic loan agreement. The Group determines whether the contractual cash flows of its financial assets are only payments of principal and interest on the amount of principal outstanding at the beginning of the transaction. This analysis takes into consideration four factors (performance, covenants, contractually linked products and currencies). In this regard, the most significant judgements made by the Group in performing this analysis include the following:

- The return on the financial asset, specifically in cases of periodic interest rate adjustments where the term of the reference interest rate does not coincide with the frequency of the adjustment. In these cases, an assessment is made in order to determine whether the contractual cash flows differ significantly from the flows without this change in the time value of money, establishing a tolerance level of 2%.
- The contractual clauses that may modify the cash flows of the financial asset, for which purpose the structure of the cash flows before and after the activation of such clauses is analysed.
- Financial assets whose cash flows have different priority for payment due to a contractual link to underlying assets (e.g. securitisations) require a look-through analysis by the Group so as to review that both the financial asset and the underlying assets are only principal and interest payments and that the exposure to credit risk of the set of underlying assets belonging to the tranche analysed is less than or equal to the exposure to credit risk of the set of underlying assets of the instrument.

On this basis, the asset can be measured at amortised cost, at fair value through other comprehensive income or at fair value through profit or loss. IFRS 9 also provides the option to designate an instrument as at fair value through profit or loss if doing so would eliminate or significantly reduce a measurement or recognition inconsistency (sometimes referred to as 'accounting mismatch') that would otherwise arise from measuring assets or liabilities or recognising gains and losses on them on different bases. The Group uses the following criteria for the classification of debt instruments:

- Amortised cost: financial instruments under a business model whose objective is to collect principal and interest flows, over which there is no significant unjustified sales and fair value is not a key element in the management of these assets and contractual conditions they give rise to cash flows on specific dates, which are only payments of principal and interest on the outstanding principal amount. In this sense, unjustified sales are those other than those related to an increase in the credit risk of the asset, unanticipated funding needs (stress case scenarios). Additionally, the characteristics of its contractual flows represent substantially a "basic financing agreement".
- Fair value with changes in other comprehensive income: financial instruments held in a business model whose objective is to collect principal and interest cash flows and the sale of these assets, where fair value is a key factor in their management. Additionally, the contractual cash flow characteristics substantially represent a "basic financing agreement".
- Fair value with changes in profit or loss: financial instruments included in a business model whose objective is not obtained through the models mentioned above, where fair value is a key factor in managing of these assets, and financial instruments whose contractual cash flow characteristics do not substantially represent a "basic financing agreement". In this section it can be enclosed the portfolios classified under "Financial assets held for trading", "Non-trading financial assets mandatorily at fair value through profit or loss" and "Financial assets at fair value through profit or loss".

Equity instruments will be classified at fair value under IFRS 9, with changes in profit or loss, unless the Group decides, for non-trading assets, to classify them at fair value with changes in other comprehensive income (irrevocably) in the initial moment.

iii. Classification of financial assets for presentation purposes

Financial assets are classified by nature into the following items in the consolidated balance sheet:

- Cash and balances at Central Banks: cash balances and balances receivable on demand relating to deposits with central banks and credit institutions.
- Loans and advances: includes the debit balances of all credit and loans granted by the Group, other than those represented by securities, as well as finance lease receivables and other debit balances of a financial nature in favour of the Group, such as cheques drawn on credit institutions, balances receivable from clearing houses and settlement agencies for transactions on the stock exchange and organised markets, bonds given in cash, capital calls, fees and commissions receivable for financial guarantees and debit balances arising from transactions not originating in banking transactions and services, such as the collection of rentals and similar items. They are classified based on the institutional sector to which the debtor belongs, into:
 - Central banks: credit of any nature, including deposits and money market transactions received from the Bank of Spain or other central banks.
 - Credit institutions: credit of any nature, including deposits and money market transactions, in the name of credit institutions.
 - Customers: includes the remaining credit, including money market transactions through central counterparties.
- Debt instruments: bonds and other securities that represent a debt for their issuer, that generate an interest return, and that are in the form of certificates or book entries.
- Equity instruments: financial instruments issued by other entities, such as shares, which have the nature of equity instruments for the issuer, other than investments in subsidiaries, joint ventures or associates. Investment fund units are included in this item.
- Derivatives: includes the fair value in favour of the Group of derivatives which do not form part of hedge accounting, including embedded derivatives separated from hybrid financial instruments.
- Changes in the fair value of hedged items in portfolio hedges of interest rate risk: this item is the balancing entry for the amounts credited to the consolidated income statement in respect of the measurement of the portfolios of financial instruments which are effectively hedged against interest rate risk through fair value hedging derivatives.
- Derivatives – hedge accounting: Includes the fair value in favour of the Group of derivatives, including embedded derivatives separated from hybrid financial instruments, designated as hedging instruments in hedge accounting.

iv. Classification of financial liabilities for measurement purposes

Financial liabilities are initially classified into the various categories used for management and measurement purposes, unless they must be presented as Liabilities associated with non-current assets held for sale or they relate to hedging derivatives or Changes in the fair value of hedged items in portfolio hedges of interest rate risk (liability side), which are reported separately.

Financial liabilities are included for measurement purposes in one of the following categories:

- Financial liabilities held for trading (at fair value through profit or loss): this category includes financial liabilities incurred for the purpose of generating a profit in the near term from fluctuations in their prices, financial derivatives not designated as hedging instruments, and financial liabilities arising from the outright sale of financial assets acquired under reverse repurchase agreements ("reverse repos") or borrowed (short positions).
- Financial liabilities at fair value through profit or loss: financial liabilities are included in this category when they provide more relevant information, either because this eliminates or significantly reduces recognition or measurement inconsistencies (accounting mismatches) that would otherwise arise from measuring assets or liabilities or recognising the gains or losses on them on different bases, or because a group of financial liabilities or financial assets and liabilities is managed and its performance is evaluated on a fair value basis, in accordance with a documented risk management or investment strategy, and information about the group is provided on that basis to the Group's key management personnel. Liabilities may only be included in this category on the date when they are incurred or originated.
- Financial liabilities at amortised cost: financial liabilities, irrespective of their instrumentation and maturity, not included in any of the above-mentioned categories which arise from the ordinary borrowing activities carried on by financial institutions.

v. *Classification of financial liabilities for presentation purposes*

Financial liabilities are classified by nature into the following items in the consolidated balance sheet:

- Deposits: includes all repayable balances received in cash by the Group –including subordinated liabilities (amount of the loans received that rank below other loans or securities with regards to claims on assets and earnings) - save for debt instruments in issue. This item also includes those cash bonds and cash consignments received whose amount may be invested without restriction. Deposits are classified based on the creditor's institutional sector into:
 - Central banks: deposits of any nature, including credit received and money market transactions received from the Bank of Spain or other central banks.
 - Credit institutions: deposits of any nature, including credit received and money market transactions in the name of credit institutions.
 - Customer: includes the remaining deposits, including money market transactions through central counterparties.

On June 6, 2019, the European Central Bank announced a new program of Targeted Longer-Term Refinancing Operations (TLTRO III). Additionally, the conditions of the initial program were amended on April 30, 2020, reducing by 25 b.p. the interest rate to -0.5% from June 2020 to June 2021 and, providing that for banks meeting a certain volume of eligible loans, the interest rate may be -1% for the period from June 2020 to June 2021, these conditions were extended on December 10, 2020 for operations contracted between October 1, 2020 and December 31, 2021, including the option to cancel or reduce the amount of financing before maturity in windows that coincide with the interest rate review and adjustment periods.

The accounting standards indicate that for the recording of the amortized cost the entity "shall use a shorter period when the fees, basis points paid or received, transaction costs, premiums or discounts refer to it, this being the case when the variable to which the fees, basis points paid or received, transaction costs, and discounts or premiums are related is adjusted to market rates before the expected maturity of the financial instrument. In this case, the appropriate amortization period is the period to the next adjustment date".

In this case, the applicable interest rate of 1% from June 2020 to June 2021 (derived from the amendment of the March 2020 program) and from June 2021 to June 2022 (derived from the amendment of the December 2020 program) corresponds to a specific period after which the financing is adjusted to market rates (specifically, the average rate applied in the Eurosystem's main refinancing operations) and must therefore be accrued until the next adjustment date. The early repayment windows of this funding program are substantive terms, given that at that time of adjustment of the cost of funding to market, the entity may opt for renewal or cancellation and obtain new funding at more favorable terms.

Santander Consumer Finance Group has opted to accrue interest according to the specific periods of adjustment to market rates so that the interest corresponding to such period, 1%, will be recorded in the income statement in the period from June 2020 to June 2022, assuming compliance with the threshold of eligible loans that gives rise to the extra rate, which takes as a reference the budget for the year 2021 and historical information of the entity.

- Debt securities in issue: includes the amount of bonds and other debt represented by marketable securities, save for subordinated liabilities (amount of the loans received that rank below other loans or securities with regard to claims on assets and earnings), and includes the amount of the financial instruments issued by the Group which, having the legal nature of capital, do not meet the requirements to qualify as equity, such as certain preferred shares issued. This item includes the liability component of hybrid securities.
- Derivatives: includes the fair value, with a negative balance for the Group, of derivatives, including embedded derivatives separated from the host contract, which do not form part of hedge accounting.
- Short positions: includes the amount of financial liabilities arising from the outright sale of financial assets acquired under reverse repurchase agreements or borrowed.
- Other financial liabilities: includes the amount of payment obligations having the nature of financial liabilities not included in other items, and liabilities under financial guarantee contracts, unless they have been classified as non-performing.
- Changes in the fair value of hedged items in an interest rate risk hedging portfolio: this item is the balancing entry for the amounts charged to the consolidated income statement in respect of the measurement of the portfolios of financial instruments which are effectively hedged against interest rate risk through fair value hedging derivatives.
- Derivatives – hedge accounting: includes the fair value of the Group's liability in respect of derivatives, including embedded derivatives separated from hybrid financial instruments, designated as hedging instruments in hedge accounting.

c) *Measurement of financial assets and liabilities and recognition of fair value changes*

In general, financial assets and liabilities are initially recognised at fair value which, in the absence of evidence to the contrary, is deemed to be the transaction price. Financial instruments not measured at fair value through profit or loss are adjusted by the transaction costs. Financial assets and liabilities are subsequently measured at each year-end as follows:

In this regard, IFRS 9 states that regular way purchases or sales of financial assets shall be recognised and derecognised on the trade date or on the settlement date. The Group has opted to make such recognition on the trading date or the settlement date, depending on the convention of each of the markets in which the transactions take place. For example, in relation to the purchase or sale of debt securities or equity instruments traded in the Spanish market, securities market regulations stipulate their effective transfer at the time of settlement and, therefore, the same time has been established for the accounting record to be made.

The fair value of instruments not measured at fair value with changes in profit or loss is adjusted for transaction costs. Subsequently, at each accounting close, they are valued in accordance with the following criteria:

i. Measurement of financial assets

Financial assets are measured at fair value are valued mainly at their fair value without deducting any transaction cost for their sale.

The fair value of a financial instrument on a given date is taken to be the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants. The most objective and common reference for the fair value of a financial instrument is the price that would be paid for it on an active, transparent and deep market (quoted price or market price). At 31 December 2020 there were no significant investments in quoted financial instruments that had ceased to be recognised at their quoted price because their market could not be deemed to be assets.

If there is no market price for a given financial instrument, its fair value is estimated on the basis of the price established in recent transactions involving similar instruments and, in the absence thereof, of valuation techniques commonly used by the international financial community, taking into account the specific features of the instrument to be measured and, particularly, the various types of risk associated with it.

All derivatives are recognised in the balance sheet at fair value from the trade date. If the fair value is positive, they are recognised as an asset and if the fair value is negative, they are recognised as a liability. The fair value on the trade date is deemed, in the absence of evidence to the contrary, to be the transaction price. The changes in the fair value of derivatives designated as accounting hedges from the trade date are recognised in Gains/losses on financial assets and liabilities held for trading (net) in the consolidated income statement. Specifically, the fair value of financial derivatives traded in markets included in the portfolios of financial assets or liabilities held for trading is deemed to be their daily quoted price and if, for exceptional reasons, the quoted price cannot be determined on a given date, these financial derivatives are measured using methods similar to those used to measure OTC derivatives.

The fair value of OTC derivatives is taken to be the sum of the future cash flows arising from the instrument, discounted to present value at the date of measurement (present value or theoretical close) using valuation techniques commonly used by the financial markets: net present value (NPV), option pricing models and other methods.

The amount of debt securities and loans and advances under a business model whose objective is to collect the principal and interest flows are valued at their amortised cost if they meet the SPPI test criteria, using the effective interest rate method in their determination. Amortised cost refers to the acquisition cost of a corrected financial asset or liability (more or less, as the case may be) for repayments of principal and the part systematically charged to the consolidated income statement of the difference between the initial cost and the corresponding reimbursement value at expiration. In the case of financial assets, the amortised cost includes, in addition, the corrections to their value due to the impairment. In the loans and advances covered in fair value hedging transactions, the changes that occur in their fair value related to the risk or the risks covered in these hedging transactions are recorded.

The effective interest rate is the discount rate that exactly matches the carrying amount of a financial instrument to all its estimated cash flows of all kinds over its remaining life. For fixed rate financial instruments, the effective interest rate coincides with the contractual interest rate established on the acquisition date plus, where applicable, the fees and transaction costs that, because of their nature, form part of their financial return. In the case of floating rate financial instruments, the effective interest rate coincides with the rate of return prevailing in all connections until the next benchmark interest reset date.

Equity instruments and contracts relating to those instruments should be measured at fair value. However, in certain specific circumstances the Group considers that the cost is an adequate estimate of fair value.

This may be the case if the recent information available is insufficient to measure such fair value, or if there is a wide range of possible fair value measurements and cost represents the best estimate of fair value within that range. The amounts at which the financial assets are recognised represent, in all material respects, the Group's maximum exposure to credit risk at each reporting date. The Group has taken out guarantees and other credit enhancements to mitigate its exposure to credit risk, consisting mainly of mortgage guarantees, cash guarantees, equity and personal guarantees, assets leased and rented, assets acquired under repurchase agreements, securities loans and credit derivatives.

ii. Measurement of financial liabilities

Financial liabilities are generally measured at amortised cost, as defined above, except for those included under the headings "Financial liabilities held for trading", "Financial liabilities at fair value through profit or loss" and "Financial liabilities designated as hedged items in fair value hedges (or as hedging instruments)", whose carrying amount changes due to changes in their fair value in connection with the risk or risks covered by such hedges. Changes in credit risk arising from financial liabilities designated at fair value through profit or loss are recognised in accumulated other comprehensive income, unless they give rise to or increase an accounting mismatch, in which case changes in the fair value of the financial liability in all respects are recognised in the income statement.

iii. Valuation techniques

The following table shows a summary of the fair values, at the end of 2020 and 2019, of the financial assets and liabilities indicated below, classified on the basis of the various measurement methods used by the Group to determine their fair value:

| | EUR Thousands | | | | | |
|---|--|---------------------|---------|--|---------------------|---------|
| | 31-12-2020 | | | 31-12-2019 | | |
| | Published price quotations in active markets (Level 1) | Internal Models (*) | Total | Published price quotations in active markets (Level 1) | Internal Models (*) | Total |
| Financial assets held for trading | — | 16,786 | 16,786 | — | 20,141 | 20,141 |
| Non-trading assets mandatorily at fair value through profit or loss | — | 391 | 391 | — | 103 | 103 |
| Financial assets at fair value through other comprehensive income | 763,272 | 10,220 | 773,492 | 932,589 | 20,796 | 953,385 |
| Derivatives – hedge accounting (assets) | — | 46,146 | 46,146 | — | 59,791 | 59,791 |
| Financial liabilities held for trading | — | 20,955 | 20,955 | — | 21,221 | 21,221 |
| Financial liabilities at fair value through profit or loss | — | — | — | — | — | — |
| Derivatives – hedge accounting (liabilities) | — | 184,678 | 184,678 | — | 97,410 | 97,410 |

(*) Virtually all the main variables (inputs) used in these models come directly from observable market data (Level 2, compliant with IFRS 7 – Financial Instrument: Disclosures)

The financial instruments at fair value, determined on the basis of published price quotations in active markets (Level 1), include government debt securities, private-sector debt securities and derivatives traded in organized markets, securitized assets, shares, and fixed income issued.

In cases where the fair value of a financial instrument cannot be obtained from its market price quotations, the Group makes its best estimate of fair value using its own internal models. In most cases, these internal models use data based on observable market parameters as significant inputs (Level 2) and, in

very specific cases, they use significant inputs not observable in market data (Level 3). In order to make these estimates, various techniques are employed, including the extrapolation of observable market data. The best evidence of the fair value of a financial instrument on initial recognition is the transaction price, unless the fair value of the instrument can be obtained from other market transactions performed with the same or similar instruments or can be measured by using a valuation technique in which the variables used include only observable market data, mainly interest rates.

The Group did not make any material transfers of financial instruments between one measurement method and another in 2020 or 2019. Also, there were no changes in the valuation techniques used to measure financial instruments.

General measurement bases

The Santander Group, of which the Group is a part of, has developed a formal process for the systematic valuation and management of financial instruments, which has been implemented worldwide across all units, including the Santander Consumer Finance Group's units. The governance scheme for this process distributes responsibilities between two independent divisions: Treasury (development, marketing and daily management of financial products and market data) and Risk (on a periodic basis, validation of pricing models and market data, computation of risk metrics, new transaction approval policies, management of market risk and implementation of fair value adjustment policies).

The approval of new products follows a sequence of steps (request, development, validation, integration in corporate systems and quality assurance) before the product is brought into production. This process ensures that pricing systems have been properly reviewed and are stable before they are used.

The following subsections set forth the most important products and families of derivatives, and the related valuation techniques and inputs, by asset class:

Interest rate and fixed income

The interest rate asset class includes basic instruments such as interest rate forwards, interest rate swaps and cross currency swaps, which are valued using the net present value of the estimated future cash flows discounted taking into account basis swap and cross currency spreads determined on the basis of the payment frequency and currency of each leg of the derivative. Vanilla options, including caps, floors and swaptions, are priced using the Black-Scholes model, which is one of the benchmark industry models. More exotic derivatives are priced using more complex models which are generally accepted as standard across institutions.

These pricing models are fed with observable market data such as deposit interest rates, futures rates, cross currency swap and constant maturity swap rates, and basis spreads, on the basis of which different yield curves, depending on the payment frequency, and discounting curves are calculated for each currency. In the case of options, implied volatilities are also used as model inputs. These volatilities are observable in the market for cap and floor options and swaptions, and interpolation and extrapolation of volatilities from the quoted ranges are carried out using generally accepted industry models. The pricing of more exotic derivatives may require the use of non-observable data or parameters, such as correlation (among interest rates and cross-asset), mean reversion rates and prepayment rates, which are usually defined from historical data or through calibration.

Fixed-income instruments include products such as bonds, bills or notes whose valuation, as described above, can be made through the observation of their price in quoted markets, models constructed from observable data or other techniques in cases where neither of the above two alternatives is possible.

Equity and exchange rate

The most important products in these asset classes are forward and futures contracts, as well as single derivatives (vanilla), listed and OTC (over-the-counter), on individual underlyings and asset baskets. Plain vanilla options are valued using the standard Black-Scholes model, while more exotic derivatives, involving forward yields, average yield or digital, barrier or callable features are valued using generally accepted industry models or custom models, as appropriate. For illiquid equity derivatives, hedging is performed considering liquidity constraints in the models.

The inputs to the equity models in general consider interest rate curves, spot prices, dividends, repo margin spreads, implied volatilities, correlation between stocks and indices and cross-correlation between assets. The implied volatilities are obtained from market prices of European and American call and put options. Using various interpolation and extrapolation techniques, continuous areas of volatility are obtained for illiquid stocks. Dividends are generally estimated in the medium and long term. Correlations are obtained, where possible, implicitly from market quotations of correlation-dependent products; in other cases, proxies are made to correlations between reference underlyings or are obtained from historical data.

Inputs to exchange rate models include the interest rate curve of each currency, the spot rate and implied volatilities and the correlation between assets of this type. The volatilities are obtained from European call and put options that are quoted in the markets as at-the-money, risk reversal or butterfly options. Illiquid currency pairs are generally treated using data from liquid pairs from which the illiquid currency can be decomposed.

Credit

The most common instrument in this asset class is the credit default swap (CDS), which is used to hedge credit exposure to third parties. In addition, models for first-to-default (FTD), N-to-default (NTD) and single-tranche collateralized debt obligation (CDO) products are also available. These products are valued with standard industry models, which estimate the probability of default of a single issuer (for CDS) or the joint probability of default of more than one issuer for FTD, NTD and CDO.

Valuation inputs are the yield curve, the CDS spread curve and the recovery rate. For indices and important individual issuers, the CDS spread curve is obtained in the market. For less liquid issuers, this spread curve is estimated using proxies or other credit-dependent instruments. Recovery rates are usually set to standard values. For listed single-tranche CDO, the correlation of joint default of several issuers is implied from the market. For FTD, NTD and bespoke CDO, the correlation is estimated from proxies or historical data when no other option is available.

Valuation adjustment for counterparty risk or default risk

The Credit valuation adjustment (CVA) is a valuation adjustment to OTC derivatives as a result of the risk associated with the credit exposure assumed to each counterparty.

The CVA is calculated taking into account potential exposure to each counterparty in each future period. The CVA for a specific counterparty is equal to the sum of the CVA for all the periods. The following inputs are used to calculate the CVA:

- Expected exposure: including for each transaction the mark-to-market (MtM) value plus an add-on for the potential future exposure for each period. Mitigating factors such as collateral and netting agreements are taken into account, as well as a temporary impairment factor for derivatives with interim payments.

- Loss Given Default: percentage of final loss assumed in a counterparty credit event/default.
- Probability of default: for cases where there is no market information (the CDS quoted spread curve, etc.), proxies based on companies holding exchange-listed CDS, in the same industry and with the same external rating as the counterparty, are used.
- Discount factor curve.

The debit valuation adjustment (DVA) is a valuation adjustment similar to the CVA but, in this case, it arises as a result of the Group's own risk assumed by its counterparties in OTC derivatives.

At the end of December 2020 and 2019, no CVA and DVA adjustments were recorded for significant amounts.

In addition, the Group amounts the funding fair value adjustment (FFVA) is calculated by applying future market funding spreads to the expected future funding exposure of any uncollateralized component of the OTC derivative portfolio. This includes the uncollateralized component of uncollateralized derivatives in addition to derivatives that are fully uncollateralized. The expected future funding exposure is calculated by a simulation methodology, where available. The FFVA impact in the group is not material for the consolidated financial statements as of 31 December 2020 and 2019.

Valuation adjustments for model risk

The fair value of financial instruments obtained from the aforementioned internal models takes into account, inter alia, the contract terms and observable market data, which include interest rates, credit risk, exchange rates and prepayments.

The valuation models described above do not entail a significant degree of subjectivity, given that the methodologies may be adjusted and recalibrated, where needed, through the internal calculation of fair value and the subsequent comparison with the corresponding actively-traded price. However, certain valuation adjustments may be necessary when quoted market prices are not available for comparison purposes.

Risk sources include uncertain model parameters, illiquid underlying issuers, poor quality market data or missing risk factors (at times, the best option available is to use limited models with controllable risk). In these situations, the Group calculates and applies valuation adjustments in accordance with common industry practice. The main sources of model risk are as follows:

- In the fixed income markets, the sources of model risk include bond index correlations, basis spread modelling, the risk of calibrating model parameters and the treatment of near-zero or negative interest rates. Other sources of risk arise from the estimation of market data, such as volatilities or yield curves, whether used for estimation or cash flow discounting purposes. The disparity of price depending on the different market contributors, or the concentration of the asset, could also be potential sources of risk to consider in the fixed income market.
- The currency markets are exposed to model risk resulting from forward skew modelling and the impact of stochastic interest rate and correlation modelling for multi-asset instruments. Risk may also arise from market data, due to the existence of specific illiquid foreign exchange pairs.
- The most important source of model risk for credit derivatives relates to the estimation of the correlation between the probabilities of default of different underlying issuers. For illiquid underlying issuers, the CDS spread may not be well defined.

Set forth below are the financial instruments at fair value whose measurement was based on internal models (Level 2) at 31 December 2020 and 2019:

| | EUR Thousands | | |
|--|---|---|---|
| | Fair Values calculated using internal models 31-12-20 | Valuation techniques | Main assumptions |
| ASSETS: | | | |
| Financial assets held for trading | 16,786 | | |
| Derivatives | 16,786 | | |
| <i>Swaps</i> | 13,971 | Present Value Method | Yield curves, FX market rates, Basis |
| <i>Interest rate options</i> | 2,781 | Present Value Method | Yield curves, volatility surface |
| <i>Other</i> | 34 | | |
| Non-trading assets mandatorily at fair value through profit or loss | 70 | | |
| <i>Equity instruments</i> | 70 | Present Value Method | Yield curves, market prices, dividends, correlation, liquidity, other |
| Loans and advances | — | | |
| Derivatives – hedge accounting | 46,146 | | |
| <i>Swaps</i> | 39,340 | Present Value Method | Yield curves, FX market rates, Basis |
| <i>Other</i> | 6,806 | Present Value Method | Yield curves, volatility surface |
| Financial assets at fair value through other comprehensive income (*) | — | Present Value Method / Observable Price | Yield curves, market prices, dividends, correlation, liquidity, other |
| <i>Equity instruments</i> | — | | |
| TOTAL ASSETS | 63,002 | | |
| LIABILITIES: | | | |
| Financial liabilities held for trading | 20,955 | | |
| Derivatives | 20,955 | | |
| <i>Swaps</i> | 14,744 | Present Value Method | Yield curves, FX market rates, Basis |
| <i>Opciones sobre tipo de interés</i> | 3,503 | | |
| <i>Other</i> | 2,708 | | |
| Derivatives – hedge accounting | 184,678 | | |
| <i>Swaps</i> | 95,456 | Present Value Method | Yield curves, FX market rates, Basis |
| <i>Other</i> | 89,222 | Present Value Method | Yield curves, volatility surface |
| TOTAL LIABILITIES | 205,633 | | |

(*) This heading also includes Level 3 financial instruments amounting to EUR 10,220 thousand.

| | EUR Thousands | | |
|--|---|----------------------|---|
| | Fair Values calculated using internal models 31-12-19 (Level 2) | Valuation techniques | Main assumptions |
| ASSETS: | | | |
| Financial assets held for trading | 20,141 | | |
| Derivatives | 20,141 | | |
| <i>Swaps</i> | 20,141 | Present Value Method | Yield curves, FX market rates, Basis |
| <i>Other</i> | — | Present Value Method | Yield curves, volatility surface |
| Non-trading assets mandatorily at fair value through profit or loss | 103 | | |
| <i>Equity instruments</i> | 103 | Present Value Method | Yield curves, market prices, dividends, correlation, liquidity, other |
| Derivatives – hedge accounting | 59,791 | | |
| <i>Swaps</i> | 48,841 | Present Value Method | Yield curves, FX market rates, Basis |
| <i>Other</i> | 10,950 | Present Value Method | Yield curves, volatility surface |
| Financial assets at fair value through other comprehensive income | 20,736 | Present Value Method | Yield curves, market prices, dividends, correlation, liquidity, other |
| <i>Equity instruments</i> | 20,736 | | |
| TOTAL ASSETS | 100,771 | | |
| LIABILITIES: | | | |
| Financial liabilities held for trading | 21,221 | | |
| Derivatives | 21,221 | | |
| <i>Swaps</i> | 20,943 | Present Value Method | Yield curves, FX market rates, Basis |
| <i>Other</i> | 278 | | |
| Derivatives – hedge accounting | 97,410 | | |
| <i>Swaps</i> | 84,223 | Present Value Method | Yield curves, FX market rates, Basis |
| <i>Other</i> | 13,187 | Present Value Method | Yield curves, volatility surface |
| TOTAL LIABILITIES | 118,631 | | |

(*) This section also includes Level 3 financial instruments amounting to EUR 60 thousand.

iv. Recognition of fair value changes

As a general rule, changes in the carrying amount of financial assets and liabilities are recognised in the consolidated income statement. A distinction is made between the changes resulting from the accrual of interest and similar items, which are recognised under Interest income or Interest expense, as appropriate, and those arising for other reasons, which are recognised at their net amount under Gains/losses on financial assets and liabilities.

Adjustments due to changes in fair value arising from:

- Financial assets at fair value with changes in other comprehensive income are recorded temporarily, in the case of debt instruments in other comprehensive income – Elements that can be reclassified to profit or loss – Financial assets at fair value with changes in other comprehensive income, while in the case of equity instruments are recorded in other comprehensive income – Elements that will not be reclassified to line item – Changes in the fair value of equity instruments valued at fair value with changes in other comprehensive income. Exchange differences on debt instruments measured at fair value with changes in other comprehensive income are recognised under Exchange Differences, net of the consolidated income statement. Exchange differences on equity instruments, in which the irrevocable option of being measured at fair value with changes in other comprehensive income has been chosen, are recognised in Other comprehensive income – Items that will not be reclassified to

profit or loss – Changes in the fair value of equity instruments measured at fair value with changes in other comprehensive income.

- Items charged or credited to Items that may be reclassified to profit or loss – Financial assets at fair value through other comprehensive income and Other comprehensive income – Items that may be reclassified to profit or loss – Exchange differences in equity remain in the Group's consolidated equity until the asset giving rise to them is impaired or derecognised, at which time they are recognised in the consolidated income statement.
- Unrealised gains on Financial assets classified as Non-current assets held for sale because they form part of a disposal group or a discontinued operation are recognised in Other comprehensive income under Items that may be reclassified to profit or loss – Non-current assets held for sale.

v. *Hedging transactions*

The consolidated entities use financial derivatives to manage the risks of the Group entities' own positions and assets and liabilities ("hedging derivatives") or for the purpose of obtaining gains from changes in the prices of these derivatives.

Financial derivatives that do not qualify for hedge accounting are treated for accounting purposes as trading derivatives.

A derivative qualifies for hedge accounting if all the following conditions are met:

1. The derivative hedges one of the following three types of exposure (and therefore can be classified in one of the following categories):
 - Changes in the fair value of assets and liabilities due to fluctuations, among others, in the interest rate and/or exchange rate to which the position or balance to be hedged is subject ("fair value hedge");
 - Changes in the estimated cash flows arising from the hedged financial assets and liabilities, commitments and highly probable forecast transactions ("cash flow hedge");
 - The net investment in a foreign operation ("hedge of a net investment in a foreign operation").
2. It is effective in offsetting exposure inherent in the hedged item or position throughout the expected term of the hedge, which means that:
 - At the date of arrangement, the hedge is expected under normal conditions, to be highly effective ("prospective effectiveness").
 - There is sufficient evidence that the hedge was actually effective during the whole life of the hedged item or position ("retrospective effectiveness"). To this end, the Group checks that the results of the hedge were within a range of 80% to 125% of the results of the hedged item.
3. There must be adequate documentation of the hedging transaction that evidences the specific designation of the financial derivative to hedge certain balances or transactions and how this hedge was expected to be achieved and measured, provided that this is consistent with the Group's management of risks.

The changes in value of financial instruments qualifying for hedge accounting are recognised as follows:

- In fair value hedges, the gains or losses arising from both the hedging instruments and the hedged items attributable to the type of risk being hedged are recognised directly in the consolidated income statement.

- In fair value hedges of interest rate risk on a portfolio of financial instruments, the gains or losses that arise on measuring the hedging instruments are recognised directly in the consolidated income statement, whereas the gains or losses due to changes in the fair value of the hedged amount (attributable to the hedged risk) are recognised in the consolidated income statement with a balancing entry under “Changes in the Fair Value of Hedged Items in Portfolio Hedges of Interest Rate Risk” on the asset or liability side of the consolidated balance sheet, as appropriate.
- In cash flow hedges, the effective portion of the change in fair value of the hedging instrument is recognised temporarily under “Other comprehensive income – Items that may be reclassified to profit or loss - Cash Flow Hedges” in the consolidated balance sheet until the forecast transactions occur, when it is recognised in the consolidated income statement, unless, if the forecast transactions result in the recognition of non-financial assets or liabilities, it is included in the cost of the non-financial asset or liability. The ineffective portion, if any, of the change in value of hedging derivatives is recognised under “Gains/Losses on Financial Assets and Liabilities (Net)” in the consolidated income statement.
- In hedges of a net investment in a foreign operation, the gains or losses attributable to the portion of the hedging instruments qualifying as an effective hedge are recognised temporarily in Other comprehensive income under “Items that may be reclassified to profit or loss - Hedges of net investments in foreign operations” until the gains or losses on the hedged item are recognised in profit or loss.
- The ineffective portion of the gains or losses on the hedging instruments of cash flow hedges and hedges of a net investment in a foreign operation is recognised directly under Gains/losses on financial assets and liabilities (net) in the consolidated income statement, in “Gains or losses from hedge accounting, net”.

If a derivative designated as a hedge no longer meets the requirements described above due to expiration, ineffectiveness or for any other reason, the derivative is classified for accounting purposes as a trading derivative.

When fair value hedge accounting is discontinued, the adjustments previously recognised as an adjustment to the carrying amount of the hedged asset or liability are amortised to profit or loss at the effective interest rate recalculated at the date of hedge discontinuation. The adjustments must be fully amortised at maturity.

When cash flow hedge accounting is discontinued, any cumulative gain or loss on the hedging instrument recognised in equity under “Other comprehensive income - Items that may be reclassified to profit or loss” (from the period when the hedge was effective) remains in this equity item until the forecast transaction occurs, at which time it is recognised in profit or loss, unless the transaction is no longer expected to occur, in which case the cumulative gain or loss is recognised immediately in profit or loss.

vi. Derivatives embedded in hybrid financial instruments

Derivatives embedded in financial liabilities or in other host contracts are accounted for separately as derivatives if their risks and characteristics are not closely related to those of the host contracts, provided that the host contracts are not classified as financial liabilities designated at fair value through profit or loss or as Financial assets/liabilities held for trading.

d) Derecognition of financial assets and liabilities

The accounting treatment of transfers of financial assets depends on the extent to which the risks and rewards associated with the transferred assets are transferred to third parties:

- If the Group transfers substantially all the risks and rewards to third parties -unconditional sale of financial assets, sale of financial assets under an agreement to repurchase them at their fair value at

the date of repurchase, sale of financial assets with a purchased call option or written put option that is deeply out of the money, securitisation of assets in which the transferor does not retain a subordinated debt or grant any credit enhancement to the new holders, and other similar cases-, the transferred financial asset is derecognised and any rights and obligations created or retained in the transfer are recognised simultaneously.

- If the Group retains substantially all the risks and rewards associated with the transferred financial asset -sale of financial assets under an agreement to repurchase them at a fixed price or at the sale price plus interest, a securities lending agreement in which the borrower undertakes to return the same or similar assets, securitisation of assets in which the transferor retains a subordinated debt or grants a credit enhancement to the new holders that entails assuming substantially all the credit risk of the transferred assets, and other similar cases-, the transferred financial asset is not derecognised and continues to be measured by the same criteria as those used before the transfer. However, the following items are recognised:
 - An associated financial liability, for an amount equal to the consideration received; this liability is, in general, subsequently measured at amortised cost unless it meets the requirements for classification under Financial liabilities designated at fair value through profit or loss.
 - The income from the transferred financial asset not derecognised and any expense incurred on the new financial liability.
- If the Group neither transfers nor retains substantially all the risks and rewards associated with the transferred financial asset -sale of financial assets with a purchased call option or written put option that is not deeply in or out of the money, securitisation of assets in which the transferor retains a subordinated debt or other type of credit enhancement for a portion of the transferred asset, and other similar cases- the following distinction is made:
 - If the transferor does not retain control of the transferred financial asset, the asset is derecognised and any rights and obligations created or retained in the transfer are recognised.
 - If the transferor retains control of the transferred financial asset, it continues to recognise it for an amount equal to its exposure to changes in value of the asset and recognises a financial liability associated with the transferred financial asset. The net carrying amount of the transferred asset and the associated liability is the amortised cost of the rights and obligations retained, if the transferred asset is measured at amortised cost, or the fair value of the rights and obligations retained, if the transferred asset is measured at fair value.

Accordingly, financial assets are only derecognised when the rights to the cash flows they generate have expired or when substantially all the inherent risks and rewards have been transferred to third parties. Similarly, financial liabilities are only derecognised when the obligations they generate have been extinguished or when they are acquired with the intention either to cancel them or to resell them.

Regarding contractual modifications of financial assets, the Group has differentiated them into two main categories in relation to the conditions under which a modification leads to a de-recognition or cancellation of the financial asset (and the recognition of a new financial asset) and those under which the accounting of the original financial instrument with the modified terms is maintained:

- Contractual modifications for commercial or market reasons, which are generally carried out at the request of the debtor to apply current market conditions to the debt. The new contract is considered a new transaction and, consequently, it is necessary to derecognize the original financial asset and recognize a new financial asset subject to the classification and measurement requirements established by IFRS 9. Also, the new financial asset will be recorded at fair value and, if applicable, the difference between the carrying amount of the asset derecognized and the fair value of the new asset will be recognized in profit or loss.

- Modifications due to refinancing or restructuring, in which the payment conditions are modified to allow a customer that is experiencing financial difficulties (current or foreseeable) to meet its payment obligations and that, if such modification had not been made, it would be reasonably assured that it would not be able to meet such payment obligations. In this case, the modification does not result in the derecognition of the financial asset, but rather the original financial asset is maintained and does not require a new assessment of its classification and measurement. When assessing credit impairment, the current credit risk (considering the modified cash flows) should be compared with the credit risk at initial recognition. Finally, the gross carrying amount of the financial asset (the present value of the renegotiated or modified contractual cash flows discounted at the original effective interest rate of the financial asset) should be recalculated, with the difference recognized as a gain or loss in profit or loss.

The Group habitually performs financial asset securitisation transactions in which it retains substantially all the risks and rewards of ownership of the assets. The detail, by consolidated entity, of the securitised assets retained on the consolidated balance sheets as at 31 December 2020 and 2019 is included in Note 10 to the accompanying consolidated financial statements.

e) *Offsetting of financial instruments*

Financial asset and liability balances are offset, i.e. reported in the consolidated balance sheet at their net amount, only if the entities of the Group currently have a legally enforceable right to set off the recognised amounts and intend either to settle on a net basis, or to realise the asset and settle the liability simultaneously.

No material financial assets and liabilities were offset in the consolidated balance sheets as at 31 December 2020 and 2019.

f) *Impairment of financial assets*

i. Definition

The Group associates an impairment in the value to financial assets measured at amortised cost, debt instruments measured at fair value with changes in other comprehensive income, lease receivables and commitments and guarantees granted that are not measured at fair value.

The impairment for expected credit losses is recorded with a charge to the consolidated income statement for the period in which the impairment arises. In the event of occurrence, the recoveries of previously recognised impairment losses are recorded in the consolidated income statement for the period in which the impairment no longer exists or is reduced.

In the case of purchased or originated credit-impaired assets, the Group only recognizes at the reporting date the changes in the expected credit losses during the life of the asset since the initial recognition as a credit loss. In the case of assets measured at fair value with changes in other comprehensive income, the changes in the fair value due to expected credit losses are charged in the consolidated income statement of the year where the change happened, reflecting the rest of the valuation in other comprehensive income.

As a rule, the expected credit loss is estimated as the difference between the contractual cash flows to be recovered and the expected cash flows discounted using the original effective interest rate. In the case of purchased or originated credit-impaired assets, this difference is discounted using the effective interest rate adjusted by credit rating.

Depending on the classification of financial instruments, which is mentioned in the following sections, the expected credit losses may be along 12 months or during the life of the financial instrument:

- 12-month expected credit losses: arising from the potential default events, as defined in the following sections that are estimated to be likely to occur within the 12 months following the reporting date. These losses will be associated with financial assets classified as "normal risk" as defined in the following sections.
- Expected credit losses over the life of the financial instrument: arising from the potential default events that are estimated to be likely to occur throughout the life of the financial instruments. These losses are associated with financial assets classified as "normal risk under watchlist" or "doubtful risk".

With the purpose of estimating the expected life of the financial instrument all the contractual terms have been taken into account (e.g. prepayments, duration, purchase options, etc.), being the contractual period (including extension options) the maximum period considered to measure the expected credit losses. In the case of financial instruments with an uncertain maturity period and a component of undrawn commitment (e.g.: credit cards), the expected life is estimated through quantitative analyses to determine the period during which the entity is exposed to credit risk, also considering the effectiveness of management procedures that mitigate such exposure (e.g. the ability to unilaterally cancel such financial instruments, etc.).

The following constitute effective guarantees:

- a) Mortgage guarantees on housing as long as they are first duly constituted and registered in favour of the entity. The properties include:
 - i. Buildings and building elements, distinguishing among:
 - Houses;
 - Offices, stores and multi-purpose premises;
 - Rest of buildings such as non-multi-purpose premises and hotels.
 - ii. Urban and developable ordered land.
 - iii. Rest of properties that classify as: buildings and building elements under construction, such as property development in progress and halted development, and the rest of land types, such as rustic lands.
- b) Collateral guarantees on financial instruments in the form of cash deposits and debt securities issued by creditworthy issuers.
- c) Other types of real guarantees, including properties received in guarantee and second and subsequent mortgages on properties, as long as the entity demonstrates its effectiveness. When assessing the effectiveness of the second and subsequent mortgages on properties the entity will implement particularly restrictive criteria. It will take into account, among others, whether the previous charges are in favour of the entity itself or not and the relationship between the risk guaranteed by them and the property value.
- d) Personal guarantees, as well as the incorporation of new owners, covering the entire amount of the financial instruments and implying direct and joint liability to the entity of persons or other entities whose solvency is sufficiently proven to ensure the repayment of the loan on the agreed terms.

ii. *Financial instruments presentation*

For the purposes of estimating the impairment amount, and in accordance with its internal policies, the Group classifies its financial instruments (financial assets, commitments and guarantees) measured at amortised cost or fair value through other comprehensive income in one of the following categories:

- Normal Risk ("Stage 1"): includes all instruments that do not meet the requirements to be classified in the rest of the categories.
- Normal risk under watchlist ("Stage 2"): includes all instruments that, without meeting the criteria for classification as doubtful or default risk, have experienced significant increases in credit risk since initial recognition.

In order to determine whether a financial instrument has increased its credit risk since initial recognition and is to be classified in Stage 2, the Group considers the following criteria:

| | |
|-----------------------|--|
| Quantitative criteria | <p>Changes in the risk of a default occurring through the expected life of the financial instrument are analysed and quantified with respect to its credit level in its initial recognition.</p> <p>With the purpose of determining if such changes are considered as significant, with the consequent classification into stage 2, each Group unit has defined the quantitative thresholds to consider in each of its portfolios taking into account corporate guidelines ensuring a consistent interpretation in all units.</p> <p>Within these quantitative thresholds, two types are considered: a relative threshold is understood to be that which compares the current credit quality with the credit quality at the time of origination in percentage terms of change. Additionally, an absolute threshold compares both references in total terms, calculating the difference between the two. These absolute/relative concepts are used homogeneously (with different values) in all geographies. The use of this type of threshold or another (or both) is determined according to the rational process explained in note 47, and is marked by the type of portfolio and characteristics such as the starting point of the average credit quality of the portfolio.</p> |
| Qualitative criteria | <p>In addition to the quantitative criteria indicated, various indicators are used that are aligned with those used by the Group in the normal management of credit risk. Irregular positions of more than 30 days and renewals are common criteria in all Group units. In addition, each unit can define other qualitative indicators, for each of its portfolios, according to the particularities and normal management practices in line with the policies currently in force (e.g. use of management alerts, etc.).</p> <p>The use of these qualitative criteria is complemented with the use of an expert judgement, under the corresponding governance.</p> |

In the case of forbearance, instruments classified as "normal risk under watchlist" may be generally reclassified to "normal risk" in the following circumstances: at least two years have elapsed from the date of reclassification to that category or from its forbearance date, the client has paid the accrued principal and interest balance, and the client has no other instruments with more than 30 days past due balances.

- Doubtful Risk ("Stage 3"): includes financial instruments, overdue or not, in which, without meeting the circumstances to classify them in the category of default risk, there are reasonable doubts about their

total repayment (principal and interests) by the client in the terms contractually agreed. Likewise, off-balance-sheet exposures whose payment is probable and their recovery doubtful are considered in Stage 3. Within this category, two situations are differentiated:

- Doubtful risk for non-performing loans: financial instruments, irrespective of the client and guarantee, with balances more than 90 days past due for principal, interest or expenses contractually agreed. This category also includes all loan balances for a client which overdue amount more than 90 days past due is greater than 20% of the loan receivable balance.

These instruments may be reclassified to other categories if, as a result of the collection of part of the past due balances, the reasons for their classification in Stage 3 do not remain and the client does not have balances more than 90 days past due in other loans.

- Doubtful risk for reasons other than non-performing loans: this category includes doubtful recovery financial instruments that are not more than 90 days past due.

The Group considers that a financial instrument to be doubtful for reasons other than delinquency when one or more combined events have occurred with a negative impact on the estimated future cash flows of the financial instrument. To this end, the following indicators, among others, are considered:

- a) Negative net equity or decrease because of losses of the client's net equity by at least 50% during the last financial year.
- b) Continued losses or significant decrease in revenue or, in general, in the client's recurring cash flows.
- c) Generalised delay in payments or insufficient cash flows to service debts.
- d) Significantly inadequate economic or financial structure or inability to obtain additional financing by the client.
- e) Existence of an internal or external credit rating showing that the client is in default.
- f) Existence of overdue customer commitments with a significant amount to public institutions or employees.

These financial instruments may be reclassified to other categories if, as a result of an individualised study, reasonable doubts do not remain about the total repayment under the contractually agreed terms and the client does not have balances with more than 90 days past due.

In the case of forbearances, instruments classified as doubtful risk may be reclassified to the category of 'normal risk under watchlist' when the following circumstances are present: a minimum period of one year has elapsed from the forbearance date, the client has paid the accrued principal and interest amounts, and the client has no other loan balance with more than 90 days past due.

- Default Risk: includes all financial assets, or part of them, for which, after an individualised analysis, their recovery is considered remote due to a notorious and irrecoverable deterioration of their solvency.

In any case, except in the case of financial instruments with collateral covering more than 10% of the balance of the loan, the Group considers as a general rule the following as a remote recovery: the loans of clients who are in the liquidation phase of bankruptcy proceedings and doubtful balances due to non-performing loans older than two years at less, depending on the country, in this category.

A financial asset amount is maintained in the balance sheet until they are considered as a "default risk", either all or a part of it, and the write-off is registered against the balance sheet.

In the case of operations that have only been partially derecognised, for forgiveness reasons or because part of the total balance is considered unrecoverable, the remaining amount shall be fully classified in the category of "doubtful risk", except where duly justified.

The classification of a financial asset, or part of it, as a 'default risk' does not involve the disruption of negotiations and legal proceedings to recover the amount.

iii. Impairment valuation assessment

The Group has policies, methods and procedures in place to hedge its credit risk, both due to the insolvency attributable to counterparties and its residence in a specific country. These policies, methods and procedures are applied in the concession, study and documentation of financial assets, commitments and guarantees, as well as in the identification of their impairment and in the calculation of the amounts needed to cover their credit risk.

The asset impairment model in IFRS 9 applies to financial assets measured at amortised cost, debt instruments at fair value with changes in other comprehensive income, lease receivables and commitments and guarantees granted that are not measured at fair value.

The impairment represents the best estimation of the financial assets expected credit losses at the balance sheet date, assessed both individually and collectively.

- Individually: for the purposes of estimating the provisions for credit risk arising from the insolvency of a financial instrument, the Group individually assesses impairment by estimating the expected credit losses on those financial instruments that are considered to be significant and with sufficient information to make such an estimate.

The individually assessed impairment estimate is equal to the difference between the gross carrying amount of the financial instrument and the estimated value of the expected cash flows receivable discounted using the original effective interest rate of the transaction. The estimate of these cash flows takes into account all available information on the financial asset and the effective guarantees associated with that asset.

- Collectively: the Group also assesses impairment by estimating the expected credit losses collectively in cases where they are not assessed on an individual basis. This includes, for example, loans with individuals, sole proprietors or businesses in retail banking subject to a standardised risk management.

For the purposes of the collective assessment of expected credit losses, the Group has consistent and reliable internal models. For the development of these models, instruments with similar credit risk characteristics that are indicative of the debtors' capacity to pay are considered.

The credit risk characteristics used to group the instruments are, among others: type of instrument, debtor's sector of activity, geographical area of activity, type of guarantee, aging of past due balances and any other factor relevant to estimating the future cash flows.

The Group performs retrospective and monitoring tests to evaluate the reasonableness of the collective estimate.

On the other hand, the methodology required to estimate the expected credit loss due to credit events is based on an unbiased and weighted consideration by the probability of occurrence of a series of scenarios, considering a range of three to five possible future scenarios, depending on the characteristics of each unit, which could have an impact on the collection of contractual cash flows, always taking into account the time

value of money, as well as all available and relevant information on past events, current conditions and forecasts of the evolution of macroeconomic factors that are shown to be relevant for the estimation of this amount (for example: GDP (Gross Domestic Product), housing price, unemployment rate, etc.).

The estimation of expected losses requires expert judgment and the support of historical, current and future information. The probability of loss is measured considering past events, the present situation and future trends of macroeconomic factors. Grupo Santander uses prospective information in internal management and regulatory processes, incorporating various scenarios, taking advantage of the experience with such information to ensure the consistency of the processes. The challenge of the year focused on the uncertain economic outlook caused by the Covid-19 crisis, coupled with a complex environment for value creation.

Santander Consumer Finance Group has internally ensured the criteria to be followed regarding the guarantees received from the State Administrations, both through credit lines and other public guarantees, so that when they are adequately reflected in each of the contracts, they are accounted for as mitigating factors of the potential expected losses, and therefore of the provisions to be recorded, based on the provisions of the applicable standard. Likewise, when appropriate, these guarantees are adequately reflected in the mitigation of the significant increase in risk, considering their nature as personal guarantees.

For the estimation of the parameters used in the estimation of impairment provisions (EAD (Exposure at Default), PD (Probability of Default), LGD (Loss Given Default)), the Group based its experience in developing internal models for the estimation of parameters both in the regulatory area and for management purposes, adapting the development of the impairment provision models under IFRS 9.

- Exposure at default: is the amount of estimated risk incurred at the time of the counterparty's analysis.
- Probability of default: is the estimated probability that the counterparty will default on its principal and/or interest payment obligations.
- Loss given default: is the estimate of the severity of the loss incurred in the event of non-compliance. It depends mainly on the updating of the guarantees associated with the operation and the future cash flows that are expected to be recovered.

In any case, when estimating the flows expected to be recovered, portfolio sales are included. It should be noted that, due to the Group's recovery policy and the experience observed in relation to the prices of past sales of assets classified as stage 3 and/or failed, there is no substantial divergence between the flows obtained from recoveries after performing recovery management of the assets with those obtained from the sale of portfolios of assets discounting structural expenses and other costs incurred.

The definition of default implemented by the Group for the purpose of calculating the impairment provision models is based on the definition in Article 178 of Regulation 575/2013 of the European Union (CRR), which is fully aligned with the requirements of IFRS 9, which considers that a "default" exists in relation to a specific customer/contract when at least one of the following circumstances exists: the entity considers that there are reasonable doubts about the payment of all its credit obligations or that the customer/contract is in an irregular situation for more than 90 days with respect to any significant credit obligation.

In addition, the Group considers the risk generated in all cross-border transactions due to circumstances other than the usual commercial risk of insolvency (sovereign risk, transfer risk or risks arising from international financial activity, such as wars, natural catastrophes, balance of payments crisis, etc.).

IFRS 9 includes a series of practical solutions that can be implemented by entities, with the aim of facilitating its implementation. However, in order to achieve a complete and high-level implementation of the standard,

and following the best practices of the industry, the Group does not apply these practical solutions in a generalised manner:

- Rebuttable presumption that the credit risk has increased significantly, when payments are more than 30 days past due: this threshold is used as an additional, but not primary, indicator of significant risk increase. Additionally, there may be cases in the Group where its use has been rebutted as a result of studies that show a low correlation of the significant risk increase with this past due threshold.
- Assets with low credit risk at the reporting date: the Group assesses the existence of significant risk increase in all its financial instruments.

This information is provided in more detail in Note 47.c (Credit risk).

g) Details of the individualised estimate of the correction of impairment

For the individualised estimation of the correction for impairment of financial assets, the Group has a specific methodology to estimate the value of the cash flows expected to be collected. Generally, this recovery may be estimated on the basis of:

- Recovery via repayment of the debt for cash flows generated by the debtor's ordinary activities ("Going Concern" approach).
- Recovery through repayment of the debt by execution and subsequent sale of the collateral guaranteeing the operations ("Gone Concern" approach).

If recovery is estimated using a "Gone Concern" approach, each of the Group's units has developed its own methodology based on the following methodological principles:

a. Evaluation of the effectiveness of guarantees

The Group evaluates the effectiveness of all guarantees associated with the financial asset subject to an individual impairment assessment. The following aspects are considered in making this assessment:

- The time required to execute these guarantees;
- The ability of the Group to enforce or value these guarantees in its favour;
- The existence of limitations imposed by the local regulation of each unit on the foreclosure of guarantees.

Under no circumstances does the Group consider that a guarantee is effective if its effectiveness depends substantially on the solvency of the debtor or its economic group, as could be the case:

- Promises of shares or other securities of the debtor himself when their valuation may be significantly affected by a debtor's default.
- Personal cross-collateralisation: when the guarantor of a transaction is, at the same time, guaranteed by the holder of that transaction.

On the basis of the foregoing, the Group considers the following types of guarantees to be effective:

- Mortgage guarantees on properties, which are first charge, provided that they are duly constituted and registered in the Group's favour. Real estate includes:
 - Buildings and finished building elements, distinguishing between: Dwellings; Offices and commercial premises and multipurpose buildings; Other buildings such as non-multipurpose buildings and hotels.
 - Urban land and land for development.

- Rest of real estate where buildings and elements of buildings under construction would be classified, among others, such as developments in progress and stopped developments, and the rest of land, such as rustic properties.
- Pledges on financial instruments such as cash deposits, debt securities of recognised issuers or equity instruments.
- Other types of security interests, including movable property received as security and second and subsequent mortgages on real estate, provided that the entity demonstrates their effectiveness. In assessing the effectiveness of second and subsequent mortgages on property, the Group applies particularly restrictive criteria. It will take into account, inter alia, whether or not the foregoing charges are in the Group's own favour and the relationship between the risk guaranteed by them and the value of the property.
- Personal guarantees, as well as the incorporation of new owners, covering the entire amount of the transaction and involving the direct and joint liability before the entity of persons or entities whose equity solvency is sufficiently proven to ensure repayment of the transaction under the agreed terms.

b. Valuation of guarantees

In this regard, the Group will assess the guarantees associated with the financial instruments based on the nature of the guarantees in accordance with the following:

- Mortgage guarantees on properties associated with financial instruments taking into account all available information, using complete individual valuations made by independent valuation experts and under generally accepted valuation standards. If it is not possible to obtain a complete individual valuation, alternative valuations may be used provided that they have been carried out by duly documented and approved internal valuation models.
- Personal guarantees will be individually assessed on the basis of updated information from the guarantor.
- The rest of the guarantees will be valued on the basis of current market values if available or on the basis of other management information.

c. Adjustments to the value of guarantees and estimation of future cash flow inflows and outflows

The Group applies a series of adjustments to the value of the guarantees which can be positive or negative in order to adjust the reference values:

- Adjustments based on the historical sales experience of the local units for certain types of assets. These adjustments will be made in the same way if the current valuations are not updated.
- Individual expert adjustments based on additional management information (e.g. if there is a binding offer to acquire the asset or the asset is severely impaired).

In addition, the Group will take into account the time value of money when adjusting the value of the guarantees. Basically, for this purpose and based on the historical experience of each of the units, it is estimated:

- Period of adjudication.
- Estimated time of sale of the asset.

The Group must also take into account the cash inflows and outflows that would be generated by the guarantee until it is sold. To this end, the Group considers the present value of the future cash flows of the guarantee when estimating the value of the asset:

- Possible future income commitments in favour of the borrower which will be accessible after the award of the asset.
- Estimated foreclosure costs.
- Asset maintenance costs, taxes and community costs.
- Estimated marketing or sales costs.

Finally, when it is considered that the guarantee will be sold in the future, the Group applies an additional adjustment ("index forward") in order to adjust the value of the guarantees to future valuation expectations. This adjustment is made on the basis of estimated future price indices or external information.

d. Scope of application of the individual estimate of the assessment for impairment

Santander Consumer Finance Group determines the perimeter over which it makes an estimate of the assessment for impairment on an individual basis based on a relevance threshold set by each of the geographical areas and the stage in which the operations are located. In general, the Group applies the individualised calculation of expected losses to the significant exposures classified in stage 3.

It should be noted that, in any case and irrespective of the stage in which their transactions are carried out, for customers who do not receive standardised treatment, a relational risk management model is applied, with individualised treatment and monitoring by the assigned risk analyst. In addition to large companies, this relational management model also includes other segments of smaller companies for which there is information and capacity for more personalised and expert analysis and monitoring. As indicated in the Group's credit model, the individual treatment of the client facilitates the continuous updating of information. The risk assumed must be followed and monitored throughout its life cycle, enabling anticipation and action to be taken in the event of possible impairments. In this way, the customer's credit quality is analysed individually, taking into account specific aspects such as his competitive position, financial performance, management, etc. In the wholesale risk management model, every customer with a credit risk position is assigned a rating, which has an associated probability of customer default. Thus, individual analysis of the debtor triggers a specific rating for each customer, which determines the appropriate parameters for calculating the expected loss, so that it is the rating itself that initially modulates the necessary coverage, adjusting the severity of the possible loss to the guarantees and other mitigating factors that the customer may have available. In addition, if as a result of this individualised monitoring of the customer, the analyst finally considers that his coverage is not sufficient, he has the necessary mechanisms to adjust it under his expert judgement, always under the appropriate governance.

h) Repurchase agreements and reverse repurchase agreements

Any purchases (sales) of financial instruments under a non-optional resale (repurchase) agreement at a fixed price (repos) are recognised, where appropriate, in the consolidated balance sheet as financing granted (received), based on the nature of the debtor (creditor), under Loans and advances to central banks, Loans and advances to credit institutions or Loans and advances to customers, Deposits from central banks, Deposits from credit institutions or Customer deposits, if any.

Differences between the purchase and sale prices are recognised as interest over the contract term using the effective interest method.

i) Assets and liabilities included in disposal groups classified as held for sale

“Assets included in disposal groups classified as held for sale” includes the carrying amount of any individual items or integrated into a group (disposal group) or items that are part of a business unit earmarked for disposal (“discontinued operations”) whose sale in their present condition is highly likely to be completed within one year from the reporting date. Therefore, the carrying amount of these items - which can be of a financial nature or otherwise- will foreseeably be recovered through the proceeds from their disposal rather than through their continuing use.

Similarly, “Liabilities included in disposal groups classified as held for sale” includes the balances payable relating to the assets held for sale or disposal groups and to discontinued operations.

Non-current assets held for sale -both individual items and disposal groups, if any- are generally measured at the lower of fair value less costs to sell and their carrying amount at the date of classification in this category. Non-current assets held for sale are not depreciated as long as they remain in this category. However, any financial instruments, assets arising from employee benefits, deferred tax assets and reinsurance assets classified as “Non-Current Assets Held for Sale” continue to be measured using the methods described in this Note, with no changes being made thereto as a result of the classification of these items as non-current assets held for sale. The Group measures foreclosed property assets located in Spain by taking into consideration the appraisal value on the date of foreclosure and the length of time each asset has been recognised in the consolidated balance sheet.

The Group has in place a corporate policy that ensures the professional competence and the independence and objectivity of the external appraisal agencies, in accordance with the regulations, which require appraisal agencies to meet neutrality and credibility requirements, so that the use of their estimates does not reduce the reliability of its valuations. This policy establishes that all the appraisal companies and agencies with which the Group works in Spain should be registered in the Official Register of the Bank of Spain and that the appraisals performed by them should follow the methodology established in Ministry of Economy Order ECO/805/2003, of 27 March. The main appraisal companies and agencies with which the Group worked in Spain in 2020 are as follows: Arco Valoraciones, S.A., Agrupación técnica del valor, S.A., CBRE Valuation Advisory, S.A., Eurovaloraciones, S.A., Gestvalt Sociedad de Tasación, S.A., Valtecnic, S.A., Grupo Tasvalor, S.A., Instituto de Valoraciones, S.A., JLL Valoraciones S.A.U., Krata, S.A., Sociedad de Tasación, S.A., Tasibérica, S.A., Técnicos de Tasación, S.A., Tinsa, Tasaciones Inmobiliarias, S.A., UVE Valoraciones, S.A., Valoraciones Mediterráneo, S.A.

Also, the aforementioned policy stipulates that the various subsidiaries abroad must work with appraisal companies that have recent experience in the local area and with the type of asset under appraisal and that meet the independence requirements established in the corporate policy. They should verify, that the appraisal company is not a party related to the Group and that its billings to the Group in the last twelve months do not exceed 15% of the appraisal company's total billings.

Impairment losses on an asset or disposal group resulting from the write-down of its carrying amount to its fair value (less costs to sell) and gains or losses on the sale thereof are recognised under “Gains (Losses) on Non-Current Assets Held for Sale Not Classified as Discontinued Operations” in the consolidated income statement. Any gains on a non-current asset held for sale resulting from increases in fair value (less costs to sell) subsequent to impairment increase its carrying amount and are recognised with a credit to the consolidated income statement up to an amount equal to the impairment losses previously recognised.

Assets and liabilities relating to discontinued operations are presented and measured in accordance with the criteria indicated for disposal groups. Revenue and expenses arising from these assets and liabilities are presented net of the related tax effect under “Profit or loss after tax from discontinued operations” in the consolidated income statement.

j) Tangible assets

“Tangible assets” in the consolidated balance sheet includes any buildings, land, furniture, vehicles, computer hardware and other fixtures owned by the consolidated entities or acquired under finance leases, for their own use. Tangible assets are classified by use as follows:

i. Property, plant and equipment for own use

Property, plant and equipment for own use -including any tangible assets received by the consolidated entities in full or partial satisfaction of financial assets representing receivables from third parties which are intended to be held for continuing own use and tangible assets acquired under finance leases- are presented at acquisition cost, less the related accumulated depreciation and any estimated impairment losses (carrying amount higher than recoverable amount).

Amortisation is calculated, using the straight-line method, on the basis of the acquisition cost of the assets less their residual value. The land on which the buildings and other structures stand has an indefinite life and, therefore, is not depreciated.

The period depreciation charge is recognised under “Depreciation and Amortisation cost” in the consolidated income statement and is calculated using the following depreciation rates (based on the average years of estimated useful life of the various assets):

| | Annual Average Rate |
|-----------------------|---------------------|
| Buildings for own use | 1.5%-2% |
| Furniture | 10% |
| Vehicles | 28.6% |
| Computer hardware | 25% |
| Other | 12% |
| Right of use of lease | 23.6% |

The consolidated entities assess at the reporting date whether there is any indication that an asset may be impaired (i.e. its carrying amount exceeds its recoverable amount). If this is the case, the carrying amount of the asset is reduced to its recoverable amount with a charge to the consolidated income statement and future depreciation charges are adjusted in proportion to the revised carrying amount and to the new remaining useful life (if the useful life has to be re-estimated).

Similarly, if there is an indication of a recovery in the value of a previously impaired tangible asset, the consolidated entities recognise the reversal of the impairment loss recognised in prior periods with a credit to the consolidated income statement and adjust the future depreciation charges accordingly. In no circumstances may the reversal of an impairment loss on an asset raise its carrying amount above that which it would have if no impairment losses had been recognised in prior years.

The estimated useful lives of the items of property, plant and equipment for own use are reviewed at least at the end of each reporting period with a view to detecting possible significant changes therein. If changes are detected, the depreciation charges relating to the new useful lives of the assets are adjusted by correcting the charge to be recognised in the consolidated income statement in future years.

Upkeep and maintenance expenses of tangible assets for own use are charged to the consolidated income statement for the year in which they are incurred.

ii. Investment property

“Tangible Assets - Investment Property” reflects the net values of any land, buildings and other structures held either to earn rentals or for capital appreciation.

The criteria used to recognise the acquisition cost of investment property, to calculate its depreciation and its estimated useful life and to recognise any impairment losses thereon are consistent with those described in relation to property, plant and equipment for own use.

iii. Assets leased out under an operating lease

“Tangible Assets - Property, Plant and Equipment - Leased out under an Operating Lease” in the consolidated balance sheets includes the amount of the assets, other than land and buildings, leased out under an operating lease.

The criteria used to recognise the acquisition cost of assets leased out under operating leases, to calculate their depreciation and their respective estimated useful lives and to recognise the impairment losses thereon are consistent with those described in relation to property, plant and equipment for own use.

k) Leases

On 1 January 2019 the Group changed the accounting policy for leases when acting as a lessee (see Note 1-b).

l) Intangible assets

“Intangible Assets” are identifiable non-monetary assets (separable from other assets) without physical substance which arise as a result of a legal transaction or which are developed internally by the consolidated entities and goodwill other than that arising from acquisition of entities accounted for using the equity method. Only intangible assets whose cost can be estimated reliably and from which the consolidated entities consider it probable that future economic benefits will be generated are recognised.

Intangible assets other than goodwill are recognised initially at acquisition or production cost and are subsequently measured at cost less any accumulated amortisation and/or any accumulated impairment losses.

i. Goodwill

Any excess of the cost of the investments in the consolidated entities and entities accounted for using the equity method over the corresponding underlying carrying amounts acquired, adjusted at the date of first-time consolidation, is allocated as follows:

- If it is attributable to specific assets and liabilities of the companies acquired, by increasing the value of the assets (or reducing the value of the liabilities) whose fair values were higher (lower) than the carrying amounts at which they had been recognised in the acquired entities' balance sheets.
- If it is attributable to specific intangible assets, by recognising it explicitly in the consolidated balance sheet provided that the fair value of these assets within twelve months following the date of acquisition can be measured reliably.
- The remaining amount is recognised as goodwill, which is allocated to one or more cash-generating units (a cash-generating unit is the smallest identifiable group of assets that, as a result of continuing operation, generates cash inflows that are largely independent of the cash inflows from other assets or groups of assets). The cash-generating units represent the Group's geographical and/or business segments.

Goodwill is only recognised when it has been acquired for consideration and represents, therefore, a payment made by the acquirer in anticipation of future economic benefits from assets of the acquired entity or business that are not capable of being individually identified and separately recognised.

At the end of each annual reporting period or whenever there is any indication of impairment goodwill is reviewed for impairment (i.e. a reduction in its recoverable amount to below its carrying amount) and, if there is any impairment, the goodwill is written down with a charge to "Impairment on non financial assets (net) - Intangible assets" in the consolidated income statement.

An impairment loss recognised for the goodwill is not reversed in a subsequent period.

ii. Other intangible assets

Intangible assets can have an indefinite useful life –when, based on an analysis of all the relevant factors, it is concluded that there is no foreseeable limit to the period over which the asset is expected to generate net cash inflows for the consolidated entities– or a finite useful life, in all other cases.

Intangible assets with indefinite useful lives are not amortised, but rather at the end of each reporting period the consolidated entities review the remaining useful lives of the assets in order to determine whether they continue to be indefinite and, if this is not the case, to take the appropriate steps.

Intangible assets with finite useful lives are amortised over those useful lives using methods similar to those used to depreciate tangible assets. The intangible asset amortisation charge is recognised under "Depreciation and Amortisation Charge" in the consolidated income statement.

In both cases the consolidated entities recognise any impairment loss on the carrying amount of these assets with a charge to Impairment losses on other assets (net) in the consolidated income statement. The criteria used to recognise the impairment losses on these assets and, where applicable, the reversal of impairment losses recognised in prior years are similar to those used for tangible assets (See Note 2.i).

iii. Group internally developed computer software

Internally developed computer software is recognised as an intangible asset if, among other requisites (basically the Group's ability to use or sell it), it can be identified and its ability to generate future economic benefits can be demonstrated.

Any expenses incurred during the research phase are recognised directly in the consolidated income statement for the year in which they are incurred and cannot subsequently be included in the carrying amount of the intangible asset.

m) Other assets and Other liabilities

"Other Assets" in the consolidated balance sheets includes the amount of any assets not recorded in other items, the breakdown being as follows:

- Inventories: this item includes the amount of assets, other than financial instruments, that are held for sale in the ordinary course of business, are in the process of production, construction or development for such sale, or are to be consumed in the production process or in the rendering of services. "Inventories" includes the assets that have been acquired for the purpose of leasing them to third and for which the related operating lease agreements had not been formalised at the date of the consolidated balance sheets.

Inventories are measured at the lower of cost and net realisable value, which is the amount expected to be obtained from lease or sale thereof in the ordinary course of business, less the estimated costs of completion and the estimated costs required for operation.

The amount of any write-down of inventories -such as that due to damage, obsolescence or reduction of selling price- to net realisable value and all other losses of inventories are recognised as an expense in the year in which the write-down or loss occurs. Subsequent reversals are recognised in the consolidated income statement for the year in which they occur.

The carrying amount of inventories is derecognised and recognised as an expense in the period in which the revenue from their sale is recognised.

- Other: this item includes, as the case may be, the balance of all prepayments and accrued income (excluding accrued interest), the net amount of the difference between pension plan obligations and the value of the plan assets with a balance in the Group's favour, when this net amount is to be reported in the consolidated balance sheet, and the amount of any other assets not included in other items.

"Other Liabilities" in the consolidated balance sheets includes the balance of all accrued expenses and deferred income, excluding accrued interest, and the amount of any other liabilities not included in other consolidated balance sheet line items.

n) Provisions and contingent assets and liabilities

Provisions are present obligations at the reporting date arising from past events which could give rise to a loss for the consolidated entities, which is considered to be likely to occur and certain as to its nature but uncertain as to its amount and/or timing, and the consolidated entities expect that an outflow of resources embodying economic benefits will be required to settle such obligations.

Contingent liabilities are possible obligations that arise from past events and whose existence will be confirmed only by the occurrence or non-occurrence of one or more future events not wholly within the control of the consolidated entities. They include present obligations of the consolidated entities when, although possible, it is not considered probable that an outflow of resources embodying economic benefits will be required to settle them and their amount cannot be measured with sufficient reliability. The Group will disclose a contingent liability, unless the possibility of an outflow of resources embodying economic benefits is remote.

Contingent assets are possible assets that arise from past events and whose existence is conditional on, and will be confirmed only by, the occurrence or non-occurrence of events beyond the control of the Group. Any contingent assets that arise are not recognised in the consolidated balance sheet or in the consolidated income statement, but rather are disclosed in the notes, provided that it is probable that these assets will give rise to an increase in resources embodying economic benefits.

The Group's consolidated financial statements include all the material provisions with respect to which it is considered that it is more likely than not that the obligation will have to be settled. In accordance with current standards, contingent liabilities are not recognised in the consolidated financial statements, but rather are disclosed in the notes thereto.

Provisions, which are quantified on the basis of the best information available on the consequences of the event giving rise to them and are reviewed and adjusted at the end of each year, are used to cater for the specific obligations for which they were originally recognised. Provisions are fully or partially reversed when such obligations cease to exist or are reduced.

Provisions are classified according to the obligations covered as follows (see Note 21).

- Provisions for pensions and similar obligations: includes the amount of the provisions made to cover defined-benefit post-employment benefits, commitments to pre-retirees and similar obligations (see Note 21).

- Other long-term employee compensation: includes other obligations assumed with employees taking early retirement (see Notes 2.r and 21).
- Provisions for taxes and other legal contingencies includes the amount of the provisions made to cover tax and legal contingencies and litigation (see Note 21). Among other items, it includes provisions for restructuring and environmental actions, if any.
- Provisions for contingent liabilities and commitments: includes the amount of the provisions made to cover contingent liabilities -defined as those transactions in which the Group guarantees the obligations of a third party, arising as a result of financial guarantees granted or contracts of another kind- and contingent commitments -defined as irrevocable commitments that may give rise to the recognition of financial assets (see Note 21).
- Other provisions: includes the amount of other provisions made by the Group (see Note 21).

The provisions considered necessary pursuant to the foregoing criteria are recognised or released, as appropriate, with a charge or credit, respectively, to “Provisions (Net)” in the consolidated income statement. The criteria applied to account for the provisions for pensions and similar obligations are described in Notes 2-r and 2-s.

o) Court proceedings and/or claims in process

At the end of 2020 and 2019 certain court proceedings and claims were in process against the consolidated entities arising from the ordinary course of their operations. The Group’s legal advisers and the Bank’s Directors consider that any economic loss that might ultimately result from these court proceedings and claims has been adequately provided for (see Note 21) and, therefore, will not have a material effect on these consolidated financial statements.

p) Recognition of income and expenses

The most significant criteria used by the Group to recognise its income and expenses are summarised as follows:

i. Interest income, interest expenses and similar items

Interest income, interest expenses and similar items are generally recognised on an accrual basis using the effective interest method. Dividends received from companies other than subsidiaries, associates or jointly ventures entities are recognised as income when the right to receive them arises.

ii. Commissions, fees and similar items

Fee and commission income and expenses are recognised in the consolidated income statement using criteria that vary according to their nature. The main criteria are as follows:

- Fee and commission income and expenses relating to financial assets and financial liabilities measured at fair value through profit or loss are recognised when paid.
- Those which meet the conditions to form part of the initial acquisition cost of the financial instruments (other than those measured at fair value through profit or loss) are recognised in the income statement using the effective interest method or at the time the instruments are sold, based on their nature.
- Those arising from transactions or services that are performed over a period of time are recognised over the life of these transactions or services.
- Those relating to services provided in a single act are recognised when the single act is carried out.

iii. Non-financial income and expenses

They are recognised for accounting purposes when the good is delivered or the non-financial service is rendered. To determine the amount and timing of recognition, a five-step model is followed: identification of the contract with the customer, identification of the separate obligations of the contract, determination of the transaction price, distribution of the transaction price among the identified obligations and finally recording of income as the obligations are satisfied.

iv. Deferred collections and payments

These are recognised for accounting purposes at the amount resulting from discounting the expected cash flows at market rates.

v. Loan arrangement fees

Loan arrangement fees, mainly loan origination and application fees, are credited to the consolidated income statement, on a time-proportion basis, over the term of the loan. The related direct costs incurred in the loan arrangement can be deducted from this amount.

q) Financial guarantees

“Financial guarantees” are defined as contracts whereby an entity undertakes to make specific payments on behalf of a third party if the latter fails to do so, irrespective of the various legal forms they may have, such as guarantees, insurance policies or credit derivatives.

The Group initially recognises financial guarantees provided on the liability side of the consolidated balance sheet at fair value, which is generally the present value of the fees, commissions and interest receivable from these contracts over the term thereof, and simultaneously the Group recognises, as a balancing entry on the asset side of the consolidated balance sheet, the amount of the fees, commissions and similar interest received at the inception of the transactions and an account receivable for the present value of the fees, commissions and interest outstanding.

Financial guarantees, regardless of the guarantor, instrumentation or other circumstances, are reviewed periodically so as to determine the credit risk to which they are exposed and, if appropriate, to consider whether a provision is required. The credit risk is determined by application of criteria similar to those established for quantifying impairment losses on debt instruments carried at amortised cost (described in Note 2-f above).

The provisions made for these transactions are recognised under “Provisions - Provisions for commitments and guarantees given” on the liability side of the consolidated balance sheet (see Note 21). These provisions are recognised and reversed with a charge or credit, respectively, to “Provisions or reversal of provisions” in the consolidated income statement.

If a provision is required for these financial guarantees, the unearned commissions recognised under “Financial Liabilities at Amortised Cost - Other Financial Liabilities” in the consolidated balance sheet are reclassified to the appropriate provision.

r) Post-employment benefits

Under the collective agreements currently in force, the financial institutions included in the Group and certain other Spanish and foreign consolidated entities have undertaken to complement the public social security system benefits accruing to certain employees, and to their beneficiary right holders, for retirement, permanent disability or death, and other welfare benefits post-employment.

The Group’s post-employment obligations to its employees are deemed to be “defined contribution plans” when the Group makes pre-determined contributions to a separate entity and will have no legal or

effective obligation to make further contributions if the separate entity cannot pay the employee benefits relating to the service rendered in the current and prior periods. Post-employment obligations that do not meet the aforementioned conditions are classified as “defined benefit plans” (see Note 21).

j) Defined contribution plans

The Group recognises the defined contributions accrued in the year under “Administrative Expenses - Staff Costs” in the consolidated income statement. At year-end any amount not yet contributed to the external plans funding the obligations is recognised at its present value under “Provisions - Provision for pensions and other employment defined benefit obligations” on the liability side of the consolidated balance sheet (see Note 21).

ii) Defined benefit plans

The Group recognises under “Provisions - Provisions for other long term employee benefits” on the liability side of the consolidated balance sheet (or under “Other Assets” on the asset side, as appropriate) the present value of its defined benefit post-employment obligations, net of the fair value of the plan assets (see Note 21).

“Plan assets” are defined as those that will be used directly to settle the obligations and that meet the following conditions:

- They are not owned by the consolidated entities, but by a legally separate third party that is not a party related to the Group.
- They are only available to pay or fund post-employment benefits and they cannot be returned to the consolidated entities unless the assets remaining in the plan are sufficient to meet all the benefit obligations of the plan or of the entity to current and former employees, or they are returned to reimburse employee benefits already paid by the Group.

If the Group can look to an insurer to pay part or all of the expenditure required to settle a defined benefit obligation, and it is practically certain that said insurer will reimburse some or all of the expenditure required to settle that obligation, but the insurance policy does not qualify as a plan asset, the Group recognises its right to reimbursement -which, in all other respects, is treated as a plan asset- under “Insurance Contracts Linked to Pensions” on the asset side of the consolidated balance sheet.

Post-employment benefits are recognised as follows:

- Service cost is recognised in the consolidated income statement and includes the following items:
 - Current service cost, i.e. the increase in the present value of the obligations resulting from employee service in the current period, is recognised under “Administrative Expenses - Staff Costs” (see Notes 21 and 39).
 - Any past service cost, which arises from changes to existing post-employment benefits or from the introduction of new benefits and includes the cost of curtailments, is recognised under “Provisions or reversal of provisions” (see Note 21).
 - Any gain or loss arising from plan settlements is recognised under “Provisions or reversal of provisions” (see Note 21).
 - Net interest on the net defined benefit liability (asset), i.e. the change in the year in the net defined benefit liability (asset) as a result of the passage of time, is recognised under “Interest Expense” (“Interest Income” if it constitutes income) in the consolidated income statement (see Notes 21 and 31).

The remeasurement of the net defined benefit liability (asset) recognised in equity under “Other comprehensive income. Items not reclassified to profit or loss. Actuarial gains or (-) losses on defined benefit pension plans” in the consolidated balance sheet includes:

- Actuarial gains and losses generated in the year, arising from the effects of differences between the previous actuarial assumptions and what has actually occurred and from the effects of changes in actuarial assumptions.
- The return on plan assets, excluding amounts included in net interest on the net defined benefit liability (asset).
- Any change in the effect of the asset ceiling, excluding amounts included in net interest on the net defined benefit liability (asset).

s) Other long-term benefits and other obligations

Other long-term employee benefits, defined as obligations to pre-retirees -taken to be those employees who have ceased to render services at the consolidated entities but who, without being legally retired, continue to have economic rights vis-à-vis the entities until they acquire the legal status of retiree- and long-service bonuses assumed by the consolidated entities are treated for accounting purposes, where applicable, as established above for defined benefit post-employment plans, except that actuarial gains and losses which are recognised under Provisions or reversal of provisions in the consolidated income statement (see Note 21).

Certain Spanish Group entities’ obligations for death or disability of current employees until they reach retirement age are covered by an internal fund with renewable temporary annual coverage and, therefore, no contributions are made to plans.

t) Termination benefits

Termination benefits are recognised when there is a detailed formal plan identifying the basic changes to be made, provided that implementation of the plan has begun, its main features have been publicly announced or objective facts concerning its implementation have been disclosed.

u) Income tax

The expense for Spanish income tax and other similar taxes applicable to the foreign consolidated entities is recognised in the consolidated income statement, except when it results from a transaction recognised directly in equity, in which case the tax effect is also recognised in equity – Modification to IFRS Cycle 2015-2017.

The current income tax expense is calculated as the sum of the current tax resulting from application of the appropriate tax rate to the taxable profit for the year (net of any deductions allowable for tax purposes), and of the changes in deferred tax assets and liabilities recognised in the consolidated income statement.

Deferred tax assets and liabilities include temporary differences measured at the amount expected to be payable or recoverable on differences between the carrying amounts of assets and liabilities and their related tax bases, and any tax loss and tax credit carry forwards that have been recognised. These amounts are measured at the tax rates that are expected to apply in the period when the asset is realised or the liability is settled.

“Tax Assets” includes the amount of all tax assets, which are broken down into “current” -amounts of tax to be recovered within the next twelve months- and “deferred” -amounts of tax to be recovered in future years, including those arising from tax loss and tax credit carry forwards.

"Tax Liabilities" includes the amount of all tax liabilities (except provisions for taxes), which are broken down into "current" -the amount payable in respect of the income tax on the taxable profit for the year and other taxes in the next twelve months- and "deferred" -the amount of income tax payable in future years.

Deferred tax liabilities are recognised in respect of taxable temporary differences associated with investments in subsidiaries, associates or joint ventures, except when the Group is able to control the timing of the reversal of the temporary difference and, in addition, it is probable that the temporary difference will not reverse in the foreseeable future.

Deferred tax assets are only recognised for temporary differences to the extent that it is considered probable that the consolidated entities will have sufficient future taxable profits against which the deferred tax assets can be utilised, and the deferred tax assets do not arise from the initial recognition (except in a business combination) of other assets and liabilities in a transaction that affects neither taxable profit nor accounting profit. Other deferred tax assets (tax loss and tax credit carry forwards) are only recognised if it is considered probable that the consolidated entities will have sufficient future taxable profits against which they can be utilised.

Income and expenses recognised directly in equity are accounted for as temporary differences.

The deferred tax assets and liabilities are reassessed at the reporting date in order to ascertain whether any adjustments need to be made on the basis of the findings of the analyses performed.

v) *Residual maturity periods and average interest rates*

The analysis of the maturities of the balances of certain items in the consolidated balance sheets as at 31 December 2020 and 2019 and of the average annual interest rates in 2020 and 2019 is provided in Note 44.

w) *Consolidated statement of recognised income and expense*

This statement presents the income and expenses generated by the Group as a result of its business activity in the year, and a distinction is made between the income and expenses recognised in the consolidated income statement for the year and the other income and expenses recognised directly in consolidated equity.

The statement presents the various items separately by nature, grouping them into those items which, in accordance with the applicable accounting standards, will not be reclassified subsequently to profit or loss, and those items which will be reclassified subsequently to profit or loss since the requirements established by the corresponding accounting standards are met.

Accordingly, this statement presents:

- a. Consolidated profit for the year.
- b. The net amount of the income and expenses recognised temporarily in consolidated equity under "Valuation Adjustments".
- c. The net amount of the income and expenses recognised definitively in consolidated equity.
- d. The income tax incurred in respect of the items indicated in b) and c) above, except for the valuation adjustments arising from investments in associates or joint ventures entities accounted for using the equity method, which are presented net.
- e. Total consolidated recognised income and expense, calculated as the sum of a) to d) above, presenting separately the amount attributable to the Parent and the amount relating to non-controlling interests.

The statement presents items separately by nature, grouping them into those that, in accordance with the applicable accounting standards, will not be subsequently reclassified to profit and loss and those that will be subsequently reclassified to profit and loss when the requirements established by the corresponding accounting standards are met.

x) Consolidated statement of changes in total equity

This statement presents all the changes in consolidated equity, including those arising from changes in accounting policies and from the correction of errors, if any. Accordingly, this statement presents a reconciliation of the carrying amount at the beginning and end of the year of all the consolidated equity items, and the changes are grouped together on the basis of their nature into the following items:

- a. Adjustments due to changes in accounting policies and to errors: include the changes in consolidated equity arising as a result of the retrospective restatement of the balances in the consolidated financial statements due to changes in accounting policies or to the correction of errors, if any.
- b. Income and expense recognised in the year: includes, in aggregate form, the total of the aforementioned items recognised in the consolidated statement of recognised income and expense.
- c. Other changes in equity: includes the remaining changes, if any, recognised in consolidated equity, including, inter alia, increases and decreases in the Bank's capital, distribution of profit, transactions involving own equity instruments, equity-instrument-based payments, transfers between equity items and any other increases or decreases in consolidated equity

y) Consolidated statements of cash flows

The following terms are used in the consolidated statements of cash flows with the meanings specified:

- Cash flows: inflows and outflows of cash and cash equivalents, which are short-term, highly liquid investments that are subject to an insignificant risk of changes in value.
- Operating activities: the principal revenue-producing activities of credit institutions and other activities that are not investing or financing activities.
- Investing activities: the acquisition and disposal of long-term assets and other investments not included in cash and cash equivalents.
- Financing activities: activities that result in changes in the size and composition of the consolidated equity and liabilities that are not operating activities.

In addition, dividends received and paid by the Group are detailed in Notes 4 and 27, including dividends paid to minority interests (non-controlling interests).

With regards to the cash flows from interests paid and collected, there are no significant differences with those registered in the income statement, which is why they are not presented separately in the consolidated statement of cash flows. Nevertheless, the cash flows from financing activities are presented in Note 17, regardless of their significance.

For the purposes of preparing the consolidated statement of cash flows, "Cash and cash equivalents" were considered to be short-term, highly liquid investments that are subject to an insignificant risk of

changes in value. Accordingly, the Group considers the following financial assets to be cash and cash equivalents:

- Net cash balances and net balances with central banks, which are recognised under “Cash and Balances with Central Banks and other deposits on demand” in the consolidated balance sheet at 31 December 2020 and 2019, details by type and currency as follows:

| | EUR Thousands | |
|---|-------------------|------------------|
| | 2020 | 2019 |
| Type: | | |
| Cash | 96,464 | 87,278 |
| Current accounts | 7,701,261 | 5,267,648 |
| Reciprocal accounts | 1,740,612 | 1,745,236 |
| Other accounts at credit institutions and central banks | 778,462 | 728,821 |
| | 10,316,799 | 7,828,983 |
| Currency: | | |
| Euro | 9,765,446 | 7,651,575 |
| Foreign currency | 551,353 | 177,408 |
| | 10,316,799 | 7,828,983 |

z) Own equity instruments

Own equity instruments are those meeting both of the following conditions:

- The instruments do not include any contractual obligation for the issuer: (i) to deliver cash or another financial asset to a third party; or (ii) to exchange financial assets or financial liabilities with a third party under conditions that are potentially unfavourable to the issuer.
- The instruments will or may be settled in the issuer's own equity instruments and are: (i) a non-derivative that includes no contractual obligation for the issuer to deliver a variable number of its own equity instruments; or (ii) a derivative that will be settled by the issuer through the exchange of a fixed amount of cash or another financial asset for a fixed number of its own equity instruments.

Transactions involving own equity instruments, including their issuance and cancellation, are charged directly to equity.

Changes in the value of instruments classified as own equity instruments are not recognised in the consolidated financial statements. Consideration received or paid in exchange for such instruments, including the coupons on preference shares contingently convertible into ordinary shares.

3. Santander Consumer Finance Group

a) Santander Consumer Finance, S.A.

The Bank is the parent of the Santander Consumer Finance Group (see Note 1). For information purposes, following are the condensed balance sheets, income statements, statements of changes in equity and statements of cash flows of the Bank for 2020 and 2019:

SANTANDER CONSUMER FINANCE, S.A.
CONDENSED BALANCE SHEETS AS OF 31 DECEMBER 2020 AND 2019
(EUR Thousands)

| ASSETS | 2020 | 2019 | LIABILITIES AND EQUITY | 2020 | 2019 |
|--|-------------------|-------------------|---|-------------------|-------------------|
| Cash and balances at central banks | 1,115,068 | 595,137 | LIABILITIES | | |
| Financial assets held for trading | 3,929 | — | | | |
| Financial assets through other comprehensive income | 2,038,525 | 3,423,139 | Financial liabilities held for trading | 6,497 | 202 |
| Financial assets at amortised cost | 25,769,106 | 25,034,238 | Financial liabilities at amortised cost | 30,517,685 | 30,984,771 |
| Derivatives – hedge accounting | 25,327 | 45,639 | Derivatives – hedge accounting | 154,011 | 54,634 |
| Changes of the fair value of hedged items in an interest rate risk hedging portfolio | 1,274 | — | Provisions | 87,726 | 41,450 |
| Investments in subsidiaries, joint ventures and associates | 12,130,945 | 12,083,573 | Tax liabilities | 304,285 | 281,520 |
| Tangible assets | 2,216 | 48 | Other liabilities | 111,751 | 49,540 |
| Intangible assets | 44,474 | 18,322 | | | |
| Tax assets | 211,269 | 138,372 | TOTAL LIABILITIES | 31,181,955 | 31,412,117 |
| Other assets | 23,735 | 2,896 | | | |
| Assets included in disposal groups classified as held for sale | 2,717 | 2,649 | Equity | 10,204,994 | 9,937,352 |
| TOTAL ASSETS | 41,368,585 | 41,344,013 | Other comprehensive income | (18,364) | (5,456) |
| Memorandum items: off balance sheet items | | | TOTAL EQUITY | 10,186.63 | 9,931,896 |
| Loans commitment granted | 803,025 | 966,404 | TOTAL LIABILITIES AND EQUITY | 41,368.585 | 41,344,013 |
| Financial guarantees granted | 4,682,762 | 3,939,106 | | | |

SANTANDER CONSUMER FINANCE, S.A.
CONDENSED INCOME STATEMENTS AS AT 31 DECEMBER 2020 AND 2019
(EUR Thousands)

| | 2020 | 2019 |
|--|----------------|----------------|
| Interest income | 537,278 | 288,506 |
| Interest expenses | (157,734) | (148,303) |
| NET INTEREST INCOME | 379,544 | 140,203 |
| Dividend income | 277,940 | 572,785 |
| Income from companies accounted for using the equity method | — | — |
| Commissions income | 55,374 | 32,817 |
| Commissions expense | (54,763) | (57,807) |
| Gains or losses on financial instruments not at fair value through profit or loss, net | 454 | (249) |
| Gains or losses on financial instruments held for trading, net | — | — |
| Gains or losses from hedge accounting, net | — | — |
| Currency translation differences, net | (3,178) | (5,225) |
| Other operating income | 2,862 | 155 |
| Other operating expenses | (18,252) | (11,682) |
| OPERATING INCOME | 639,981 | 670,997 |
| Administration and general expenses | (214,389) | (75,860) |
| Depreciation and amortisation cost | (12,091) | (4,047) |
| Provisions or reversal from provisions, net | (18,402) | (2,410) |
| Impairment charges and reversals from financial assets not at fair value through profit or loss | (191,138) | (44,489) |
| NET OPERATING PROFIT | 203,961 | 544,191 |
| Impairment charges or reversals on investments in joint ventures and associates | — | — |
| Impairment charges or reversals on non-financial assets | (1,431) | — |
| Gains or losses on assets and liabilities included in disposal groups classified as held for sale from discontinued operations | (2,405) | (1,271) |
| PROFIT OR LOSS BEFORE TAX IN RESPECT OF CONTINUING OPERATIONS | 200,125 | 542,920 |
| Taxation | (72,217) | (34,708) |
| Gains or losses after tax in respect of continuing operations | 127,908 | 508,212 |
| PROFIT/(LOSS) AFTER TAX | 127,908 | 508,212 |

SANTANDER CONSUMER FINANCE, S.A.
CONDENSED STATEMENTS OF RECOGNISED INCOME AND EXPENSE AS AT 31 DECEMBER 2020 AND
2019
(EUR Thousands)

| | 2020 | 2019 |
|--|----------------|----------------|
| PROFIT OR LOSS AFTER TAX | 127,908 | 508,212 |
| OTHER COMPREHENSIVE INCOME | (6,316) | 10,015 |
| Items not reclassified to profit or loss | (1,132) | (433) |
| Actuarial gains or losses on defined benefit pension plan | (1,275) | (1,275) |
| Assets included in disposal groups classified as held for sale | — | — |
| Changes in the fair value of equity instruments at fair value through other comprehensive income | (342) | 656 |
| Income tax in respect of items not reclassified to profit or loss | 485 | 186 |
| Items that may be reclassified to profit or loss | (5,184) | 10,448 |
| Currency translation differences | — | — |
| Hedging of net investments in joint ventures and associates (effective portion) | — | — |
| Cash flow hedges (effective portion) | 461 | (4,575) |
| Financial assets available-for-sale | (7,866) | 19,500 |
| Assets included in disposal groups classified as held for sale | — | — |
| Share of other recognised income | — | — |
| Income tax in respect of items that may be reclassified to profit or loss | 2,221 | (4,477) |
| TOTAL RECOGNISED INCOME AND EXPENSE | 121,592 | 518,227 |

SANTANDER CONSUMER FINANCE, S.A.
CONDENSED STATEMENTS OF TOTAL CHANGES IN EQUITY AS AT 31 DECEMBER 2020 AND
2019
(EUR Thousands)

| | Capital | Share premium | Equity instruments issued other than capital | Other equity instruments | Retained earnings | Profit/(loss) after tax | Dividends paid | Other comprehensive income | TOTAL |
|---|-----------|---------------|--|--------------------------|-------------------|-------------------------|----------------|----------------------------|------------|
| Balance as of 31/12/19 | 5,638,639 | 1,139,990 | 1,050,000 | — | 2,045,963 | 508,212 | (445,452) | (5,456) | 9,931,896 |
| Acquisition effect | — | — | — | — | 55,111 | — | — | (6,592) | 48,519 |
| Beginning of period balance (01/01/20) | 5,638,639 | 1,139,990 | 1,050,000 | — | 2,101,074 | 508,212 | (445,452) | (12,048) | 9,980,415 |
| Adjustments due to errors | — | — | — | — | — | — | — | — | — |
| Adjustments due to changes in accounting policies | — | — | — | — | — | — | — | — | — |
| Beginning adjusted balance | 5,638,639 | 1,139,990 | 1,050,000 | — | 2,101,074 | 508,212 | (445,452) | (12,048) | 9,980,415 |
| Total recognised income and expense | — | — | — | — | — | 127,908 | — | (6,316) | 121,592 |
| Other changes in equity | — | — | 150,000 | — | (2,617) | (508,212) | 445,452 | — | 84,623 |
| Common stock issued | — | — | — | — | — | — | — | — | — |
| Preferred stock issued | — | — | — | — | — | — | — | — | — |
| Other equity instruments issued | — | — | 150,000 | — | — | — | — | — | 150,000 |
| Dividends | — | — | — | — | — | — | — | — | — |
| Transfers between components of equity | — | — | — | — | 62,760 | (508,212) | 445,452 | — | — |
| Other increases/(decreases) of equity | — | — | — | — | (65,377) | — | — | — | (65,377) |
| End of period balance 31/12/20 | 5,638,639 | 1,139,990 | 1,200,000 | — | 2,098,457 | 127,908 | — | (18,364) | 10,186,630 |

| | Capital | Share premium | Equity instruments issued other than capital | Other equity instruments | Retained earnings | Profit/(loss) after tax | Dividends paid | Other comprehensive income | TOTAL |
|---|-----------|---------------|--|--------------------------|-------------------|-------------------------|----------------|----------------------------|-------------|
| Balance as of 31/12/18 | 5,638,639 | 1,139,990 | 1,050,000 | — | 2,341,210 | 559,537 | — | (15,471) | 10,713,905 |
| Adjustments due to errors | — | — | — | — | — | — | — | — | — |
| Adjustments due to changes in accounting policies | — | — | — | — | — | — | — | — | — |
| Beginning of period balance (01/01/19) | 5,638,639 | 1,139,990 | 1,050,000 | — | 2,341,210 | 559,537 | — | (15,471) | 10,713,905 |
| Total recognised income and expense | — | — | — | — | — | 508,212 | — | 10,015 | 518,227 |
| Other changes in equity | — | — | — | — | (295,247) | (559,537) | (445,452) | — | (1,300,236) |
| Common stock issued | — | — | — | — | — | — | — | — | — |
| Preferred stock issued | — | — | — | — | — | — | — | — | — |
| Other equity instruments issued | — | — | — | — | — | — | — | — | — |
| Dividends | — | — | — | — | (789,410) | — | (445,452) | — | (1,234,862) |
| Transfers between components of equity | — | — | — | — | 559,537 | (559,537) | — | — | — |
| Other increases/(decreases) of equity | — | — | — | — | (65,374) | — | — | — | (65,374) |
| End of period balance 31/12/19 | 5,638,639 | 1,139,990 | 1,050,000 | — | 2,045,963 | 508,212 | (445,452) | (5,456) | 9,931,896 |

SANTANDER CONSUMER FINANCE, S.A.

CONDENSED STATEMENTS OF CASH FLOWS AS AT 31 DECEMBER 2020 AND 2019

(EUR Thousands)

| | 2020 | 2019 |
|---|------------------|------------------|
| A. CASH FLOWS FROM OPERATING ACTIVITIES: | 1,271,986 | 630,163 |
| Profit or loss after tax | 127,908 | 508,212 |
| Adjustments made to obtain the cash flows from operating activities | 170,725 | 122,823 |
| Net change in operating assets | 1,712,323 | (112,875) |
| Net change in operating liabilities | (738,970) | 112,003 |
| B. CASH FLOWS FROM INVESTING ACTIVITIES: | (468,647) | (7,922) |
| Payments | (501,678) | (10,905) |
| Proceeds | 33,031 | 2,983 |
| C. CASH FLOWS FROM FINANCING ACTIVITIES | (283,408) | (316,830) |
| Payments | (633,408) | (1,166,830) |
| Proceeds | 350,000 | 850,000 |
| E. NET INCREASE/(DECREASE) OF CASH AND CASH EQUIVALENTS (A+B+C+D): | 519,931 | 305,411 |
| F. Cash and equivalents at beginning of period | 595,137 | 289,726 |
| G. Cash and equivalents at end of period | 1,115,068 | 595,137 |

b) Acquisitions and disposals

The most significant acquisitions and disposals of equity investments in Group entities in 2020 and 2019 and other relevant corporate transactions which modified the Group's scope of consolidation in these years were as follows:

b.1) Financial year 2020

Grupo Forso Nordic

On November 1, 2019, the Group, through the Norwegian subsidiary Santander Consumer Bank AS, signed an agreement to acquire 100% of the shares representing the share capital of Forso Nordic AB, owned by FCSH, GmbH (Swiss company) and Saracen HoldCo AB (Swedish company). Forso Nordic AB, located in Sweden, had in turn two branches in Denmark and Norway and a subsidiary in Finland, Forso Finance OY. The main purpose of this Group was to finance Ford automobiles and other related services in the Nordic countries.

The aforementioned transaction was executed on February 28, 2020, the date on which control was acquired after obtaining authorization from the European and local authorities. Other documents were also signed on the same date, including the execution of a generic brand agreement for exclusive financing in each of the four Nordic countries.

On February 28, 2020, the parties signed the share transfer agreement whereby Santander Consumer Bank AS acquired 100% of the shareholding in Forso Nordic AB, whose share capital was EUR 92.4 million, fully paid up and represented by 8,405,575 shares of EUR 10.99 par value, for an initial total amount of EUR 98.4 million. The acquisition was carried out as follows:

- Acquisition from FCSH, GmbH of its entire holding in the capital stock consisting of 4,202,788 shares for an amount of EUR 49.2 million.
- Acquisition from Saracen HoldCo AB of its entire holding in the capital stock consisting of 4,202,787 shares for EUR 49.2 million.

As part of the purchase agreement, Santander Consumer Bank AS sent in July 2020 the letter with the final price adjustment to the sellers, which involved the recovery of EUR 1.6 million of the price initially paid by the buyer, having been collected in August 2020.

The details of the acquired business are as follows:

| Acquired business | Main activity | Acquisition date | Percentage of ownership (voting rights) acquired | Consideration Transferred (millions of euros) |
|-----------------------|---|------------------|--|---|
| Grupo Forso Nordic AB | Automobile financing and other related services | 28/02/2020 | 100% | 96.7 |

The detail of the net assets of the acquired business is as follows:

| | Book Value (Millions of euros) |
|---|--------------------------------|
| Loans and advances | 1,075.1 |
| Non-current assets | 2.5 |
| Current assets | 166.7 |
| Financial liabilities at amortised cost | (1,107.7) |
| Current and non-current assets | (25.2) |
| Provisions | (8.0) |
| Net Assets | 103.4 |
| Consideration transferred | 96.7 |
| Badwill | 6.7 |

Forso Nordic AB Group's business was financing Ford automobiles (end customer and dealers) as well as other related services by raising funds through loans. This business combination is intended to expand Santander Consumer Finance Group's presence in the consumer lending market relating to vehicle purchases in Nordics.

At the date of issuance of these financial statements, the business combination has been provisionally accounted for since, in accordance with IFRS3, there is one year to carry out the allocation of the price to the net assets acquired, since as part of the purchase agreement during the first year there is a true-up process of the provisions of the wholesale portfolio. Its maximum impact would imply that an additional 1.2 million would be paid by Santander Consumer Bank AS to the seller.

The fair value of the accounts receivable acquired, mainly financial, amounts to EUR 1,075.1 million and does not differ from the gross contractual amounts. The Parent Company's directors do not consider that at the acquisition date there was any indication that they would not be fully collected.

Net cash flow from the acquisition:

| | Millions of Euros |
|---------------------------------|-------------------|
| Cash paid | 96.7 |
| Less: cash and cash equivalents | (196.5) |
| Total | (99.8) |

In February 2020 and prior to the aforementioned acquisition, a capital increase of NOK 2 billion (equivalent to EUR 192.5 million) was agreed and paid into Santander Consumer Bank AS by its shareholder Santander Consumer Finance, S.A. The purpose of the capital increase was to cover increased capital requirements and to carry out the acquisition of the Forso Group.

In addition, on April 20, 2020, the Boards of Directors of Santander Consumer Bank AS and Forso Nordic AB respectively approved the proposed merger by absorption. On May 8, 2020, the Norwegian Financial Supervisory Authority approved the merger. On September 9, 2020, the merger was registered with a retroactive accounting date of July 1, 2020.

On May 29, 2020, the Boards of Directors of Santander Consumer Finance OY (Finnish subsidiary fully owned by Santander Consumer Bank AS) and Forso Finance OY (Finnish subsidiary fully owned by Forso Nordic AB) respectively approved the merger by absorption on November 1, 2020 with a retroactive accounting date of November 1, 2020.

TIM-SCB JV S.p.A.

On February 17, 2020, the Group, through its Italian subsidiary, Santander Consumer Bank, S.p.A. signed an agreement for the creation of a joint venture with the Italian mobile, telecommunications and internet company, TIM, S.p.A, with 51% and 49% holding percentages, respectively. The main purpose of this joint venture is the financing of telecommunication devices as well as the sale of other financial products. The company was established on February 19, 2020 subject to the approval of the European and local authorities, which was received on November 4, 2020.

The company was incorporated with a share capital of EUR 2 million through the issuance of 2,000,000 shares with a par value of €1 par value. Each shareholder contributed the capital in accordance with their holding percentage.

On October 29, 2020, a capital increase of 4 million euros was agreed, reaching a share capital of 6 million euros. This capital increase was subscribed and paid in by its shareholders in accordance with their equity percentage. The capital increase was carried out by issuing 4 million shares with a par value of 1 euro.

On January 4, 2021, the EUR 34 million capital increase was carried out to initiate the activity, reaching a share capital of EUR 40 million. This capital increase was subscribed by its shareholders in accordance with their percentage holdings. The capital increase was carried out by issuing 34 million shares with a par value of 1 euro.

The company started operating in February 2021.

PSA Finance Suisse, S.A.

On June 30, 2020, Santander Consumer EFC, S.A. (previously 100% owned by Santander Consumer Finance, S.A. and at the date of preparation of these financial statements merged by absorption with its parent company Santander Consumer Finance, S.A.) acquired 100% of the shares of PSA Finance Suisse, S.A., a company owned 100% by PSA Financial Services Spain EFC, S.A. Through this acquisition, the Consumer Group went from owning 50% of PSA Finance Suisse, S.A. to a holding of 100%.

This acquisition was carried out through the purchase of 17,000 shares with a par value of 1,000 Swiss francs each. The acquisition price was defined as the net book value of the company under IFRS at the acquisition date, which was estimated at 62,325,449.15 Swiss francs (equivalent to 58,516,054.03 euros) at the date of the sale and purchase. The sale and purchase agreement included a price adjustment mechanism once the net book value under IFRS of the real company was obtained. As a consequence of this adjustment mechanism, on September 17, 2020, Santander Consumer EFC, S.A. paid the seller an additional amount of 2,128,626.63 Swiss francs (equivalent to 1,981,592.47 euros).

Therefore the details of the acquired business is as follows:

| Acquired business | Main activity | Acquisition date | Percentage of ownership (voting rights) acquired | Consideration Transferred (millions of euros) |
|--------------------------|---|------------------|--|---|
| PSA Finance Suisse, S.A. | Automobile financing and other related services | 30/06/2020 | 100% | 60.5 |

The detail of the net assets of the acquired business is as follows:

| | Book Value (Millions of euros) |
|---|--------------------------------|
| Loans and advances | 461.6 |
| Non-current assets | 0.5 |
| Current assets | 45.1 |
| Financial liabilities at amortised cost | (394.2) |
| Current and non-current liabilities | (52.5) |
| Net Assets | 60.5 |
| Consideration transferred | 60.5 |

The business activity of PSA Finance Suisse, S.A. is financing of Peugeot and Citroën vehicles (end customers and dealers) as well as other related services by raising funds via loans. This business combination is intended to expand Santander Consumer Finance Group's presence in the consumer lending market for the acquisition of vehicles in Switzerland.

Grupo Sixt Leasing SE

On July 15 and 16, 2020, Hyundai Capital Bank Europe, GmbH (51% owned by Santander Consumer Bank AG) acquired 92.07% of the Sixt Leasing SE Group, represented by 18,976,123 shares with a par value of 1 euro. The total investment amounted to EUR 341.8 million. The acquisition process has taken place:

- Acquisition of 8,644,638 shares representing 41.94 % of Sixt Leasing SE from Sixt SE for €155.6 million.
- Acquisition of 10,331,485 shares representing 50.13% of Sixt Leasing SE through a tender offer for a total amount of 186.2 million euros.

Sixt Leasing SE Group consists of the parent company Sixt Leasing SE and 13 subsidiaries (one of which corresponds to a securitization company) which was listed on the Frankfurt Stock Exchange, although the minority holding is still listed. The activity of this Group consists of the provision of integrated mobility services with 3 main lines of business:

- Fleet leasing: consisting of full-service leasing as well as fleet management for companies with a fleet of 20 vehicles or more. Companies can outsource their entire fleet management to the specialized service provider, Sixt Leasing, and thus fully focus on their core competencies.
- Fleet management (through subsidiaries): in general, fleets of more than 300 vehicles together with consulting services for optimization.
- Online sales: Online retailing of leasing solutions for private and commercial customers by bundling dealer offers for all popular brands on a single website.

Therefore the details of the acquired business are as follows:

| Acquired business | Main activity | Acquisition date | Percentage of ownership (voting rights) acquired | Consideration Transferred (millions of euros) |
|-----------------------|---------------------------------------|------------------|--|---|
| Grupo Sixt Leasing SE | Car rental and other related services | 15/07/2020 | 92.07% | 341.8 |

The detail of the net assets of the acquired business is as follows:

| | Book Value (Millions of euros) |
|---|--------------------------------|
| Vehicles (under leasing contracts) | 1,103.6 |
| Vehicles intended for sale | 47.3 |
| Non-current assets | 28.1 |
| Current assets | 244.4 |
| Financial liabilities at amortised cost | (1,134.0) |
| Non-current and current liabilities | (77.0) |
| Net Assets | 212.4 |
| Minority interest | (16.8) |
| Consideration transferred | 341.8 |
| Goodwill | 146.2 |
| Goodwill contributed by entity and other adjustments | 4.8 |
| Total Goodwill (100%) | 151.0 |
| Initial Goodwill that can be allocated to Santander Consumer (51%) | 77.0 |

At the date of issuance of these financial statements, the business combination has been provisionally accounted for, since in accordance with IFRS 3, one year has to be allowed for the allocation of the price to the net assets acquired.

The fair value of the accounts receivable acquired, accounted under current assets, amounts to 56 million euros and does not differ from their gross contractual amounts. The Parent Company's directors do not consider that at the acquisition date there was any sign that the receivables would not be fully collected.

Net cash flow of the acquisition:

| | Millions of Euros |
|---------------------------------|-------------------|
| Cash paid | 341.8 |
| Less: cash and cash equivalents | (0.3) |
| Total | 341.5 |

At December 31, 2020, this company contributed to the consolidated Group's results a profit of EUR 1.4 million. If the business combination had taken place on January 1, 2020, this contribution to the results would have amounted at December 31, 2020 of approximately EUR 2 million.

In order to perform this acquisition, the shareholders of Hyundai Capital Bank Europe GmbH have agreed and paid in full prior to the acquisition and in July, a capital increase of EUR 342,670,214 was carried out, which has been subscribed in accordance with the percentage of equity holdings in the company:

- Santander Consumer Bank AG (51%): 174,761,809 euros
- Hyundai Capital Services Inc (49%): 167,908,405 euros

Hyundai Capital Bank Europe, GmbH.

In February 2020, the shareholders of Hyundai Capital Bank Europe GmbH have agreed and fully paid up a capital increase of EUR 160,000,000 with the objective of maintaining the regulatory capital ratios taking into account the increased portfolio, having been subscribed in accordance with their percentage holdings in the company:

- Santander Consumer Bank AG (51%): 81,600,00 euros
- Hyundai Capital Services Inc (49%): 78,400,000 euros

In addition, on November 4, 2020, Santander Consumer Bank AG, Hyundai Capital Services Inc. and Hyundai Capital Bank Europe, GmbH, have signed a supplement to the original shareholders' agreement for the creation of a branch of Hyundai Capital Bank Europe, GmbH in Italy in order to develop Hyundai and Kia automobile financing (end customer and dealers) as well as other related services through raising funds from the public via deposits and loans in the Italian market.

Work is currently in progress in order to obtain the corresponding regulatory authorizations.

Merger of Santander Consumer Finance, S.A. and Santander Consumer EFC, S.A.

On July 28, 2020, the members of the Boards of Directors of Santander Consumer, E.F.C., S.A., drafted and approved the common merger plan between Santander Consumer Finance, S.A. (as the absorbing company) and Santander Consumer, E.F.C., S.A. (as the absorbed company). Pursuant to article 40 of Law 3/2009, of April 3, 2009, on structural modifications of commercial companies ("LME"), the merger transaction described above was approved on the same date by the General Shareholders' Meeting of Santander Consumer Finance, S.A. and the sole shareholder of Santander Consumer, E.F.C., S.A. (i.e. Santander Consumer Finance, S.A.). (i.e. Santander Consumer Finance, S.A.).

The aforementioned transaction constitutes a merger as regulated in Article 76.1.c) of Law 27/2014, of November 27, 2014, on Corporate Income Tax ("LIS"). The information required in Article 86.1 of the aforementioned Law with respect to the merger is included in these notes to the consolidated financial statements (Appendix V).

Once the mandatory authorization of the Ministry of Economic Affairs and Digital Transformation was obtained for the merger (twelfth additional provision Law 10/2014, of June 26, on the regulation, supervision and solvency of credit institutions), as well as the remaining regulatory authorizations to which the merger was conditioned.

On December 22, 2020, the corresponding certificate of merger between Santander Consumer Finance, S.A. and Santander Consumer, E.F.C., S.A. was issued, and was filed for registration with the Commercial Registry of Madrid on the following day, December 23, 2020, and was registered on December 30, 2020. Consequently, on the occasion of the registration of this merger, and with effect from December 23, 2020, Santander Consumer, E.F.C., S.A. was terminated without liquidation and all its assets and liabilities were transferred to Santander Consumer Finance, S.A., which acquired them by universal succession and without solution of continuity.

Since the absorbed company was wholly owned by Santander Consumer Finance, S.A., in accordance with Article 49.1, in connection with Article 26, of the LME, the Bank did not increase capital. Once the merger became effective on December 22, 2020, all the shares of the absorbed companies were fully amortized, extinguished and cancelled.

In accordance with the applicable accounting regulations, for accounting purposes, January 1, 2020 was set as the date from which the operations of the absorbed company were to be considered as having

been carried out by the absorbing company. At the consolidated Group level, there have been no significant equity impacts arising from the aforementioned transaction.

Pursuant to Article 89.1 of the LIS, the merger was subject to the tax regime established in Chapter VII of Title VII and in the second additional provision of the LIS, as well as in Article 45, paragraph I.B.10 of Royal Legislative Decree 1/1993, of September 24, approving the Consolidated Text of the Transfer Tax and Stamp Duty.

Merger of Santander Consumer Finance, S.A. and Santander Consumer Bank, S.A.

On 24 and 25 September 2020, the Boards of Directors of Santander Consumer Bank, S.A. and Santander Consumer Finance S.A., respectively, approved the respective merger project of both entities, having sent on the same dates the request for authorization to the corresponding regulatory entities.

The merger is expected to be registered in March 2021, and in accordance with the applicable accounting regulations, for accounting purposes, January 1, 2021 will be set as the date from which the operations of the absorbed company will be considered as having been carried out by the absorbing company.

There were no other significant changes in the Group's scope of consolidation.

b.2) Financial year 2019

Autodescuento S.L.

On 23 December 2019, Andaluza de Inversiones, S.A. acquired a 93.89% stake in the company Autodescuento S.L., for a total of 18,449,326,50 euros. There is an agreement between the partners whereby in the next few years up to 100% of the company will be acquired by Andaluza de Inversiones, S.A.. Taking into account the certainty of the execution of this agreement, it has been considered to integrate 100% of Autodescuento, S.L. into the consolidated Group.

Therefore the details of the acquired business are as follows:

| Acquired business | Main activity | Acquisition date | Percentage of ownership (voting rights) acquired | Consideration Transferred (millions of euros) |
|---------------------|---------------------------------------|------------------|--|---|
| Autodescuento, S.L. | Car rental and other related services | 23/12/2020 | 93.89% | 18.5 |

The detail of the net assets of the acquired business is as follows:

| | Book Value (Millions of euros) |
|-------------------------------------|--------------------------------|
| Accounts receivable | 538 |
| Non-current assets | 316 |
| Current assets | 846 |
| Non-current and current liabilities | (561) |
| Net Assets | 1,139 |
| Consideration transferred | 18,449 |
| Goodwill | (17,310) |

Net cash flow of the acquisition:

| | Millions of Euros |
|---------------------------------|-------------------|
| Cash paid | 18,449 |
| Less: cash and cash equivalents | (810) |
| Total | 17,639 |

As a result of the business combination described above, a difference between the consideration transferred and the book value of the net assets of the acquired businesses became apparent. Based on existing expectations regarding the evolution of the automobile market, together with the synergies that will become apparent as a result of the businesses acquired, as well as the business plans developed, the Group believes that the recovery of goodwill is sufficiently proven.

Hyundai Capital Bank Europe GmbH

On August 22, 2018, the Group, through its German subsidiary Santander Consumer Bank AG, signed an agreement to acquire 51% of the shares representing the capital stock of Hyundai Capital Bank Europe, GmbH, owned by Hyundai Capital Services, Inc., Hyundai Motor Company and Kia Motors Corporation.

On February 15, 2019, the parties signed an amendment to the purchase agreement signed on August 22, 2018, whereby, in order to ensure the expansion of the business during 2019 and at the same time comply with regulatory requirements, they agreed to increase the company's reserves by 90 million euros. Hyundai Capital Services Inc., as the company's final shareholder, following the acquisition by Santander Consumer Bank AG of 51% of the stake (leaving Hyundai Motor Company and Kia Motors Corporation as shareholders), on 31 January 2019 increased the company's reserves by EUR 44.1 million, with the commitment by Santander Consumer Bank AG to contribute EUR 45.9 million, once it is a shareholder.

It was also agreed that the contribution of EUR 44.1 million made by Hyundai Capital Services Inc. would not form part of the calculation of the price to be paid at the time of the acquisition.

On March 28, 2019, and once the corresponding regulatory authorizations (European and local) have been obtained, the parties signed the share transfer agreement whereby Santander Consumer Bank AG acquired 51% of the share capital of Hyundai Capital Bank Europe, GmbH, whose share capital was EUR 11.3 million, fully paid up and represented by 11,257,892 shares with a par value of EUR 1 each, through the acquisition of 5,741,525 shares with a par value of EUR 1 each, all with voting rights, for a total amount of EUR 57.6 million. The acquisition was made as follows:

- Acquisition from Hyundai Motor Company of its entire share capital, consisting of 2,251,578 shares for a total of 22.6 million euros.
- Acquisition from Kia Motors Corporation of its entire stake in the share capital, consisting of 1,688,684 shares for the amount of 16.9 million euros.
- Acquisition from Hyundai Capital Services Inc. of 1,801,263 shares for the amount of 18.0 million euros.

The details of the business acquired are as follows:

| Acquired business | Main activity | Acquisition date | Percentage of ownership (voting rights) acquired | Consideration Transferred (millions of euros) |
|-----------------------------------|---|------------------|--|---|
| Hyundai Capital Bank Europe, GmbH | Automobile financing and other related services | 28/03/2019 | 51% | 57.6 |

The detail of the net assets of the acquired business is as follows:

| | Book Value (Millions of euros) |
|---|-----------------------------------|
| Loans and advances | 649.7 |
| Non-current assets | 12.3 |
| Current assets | 108.4 |
| Financial liabilities at amortised cost | (560.3) |
| Non-current and current liabilities | (91.5) |
| Net Assets | 118.6 |
| Capital increase | (44.1) |
| Total net assets | 74.5 |
| Minority | (36.5) |
| Consideration transferred | 57.6 |
| Goodwill | 19.6 |

The business of Hyundai Capital Bank Europe, GmbH is the financing of Hyundai and Kia cars (end customer and dealers) as well as other related services by obtaining funds from the public via deposits and loans. This business combination aims to expand the presence of Santander Consumer Finance Group in the market for consumer loans for the purchase of vehicles in Europe.

The fair value of the accounts receivable acquired, mainly of a financial nature, amounts to EUR 649.7 million and does not differ from their gross contractual amounts. The Parent's directors do not consider that at the date of acquisition there were any indications that they would not be collected in full.

At 31 December 2019, this company contributed a loss of EUR 9.4 million to the consolidated Group's profit. If the business combination had taken place on 1 January 2019, the results contributed at 31 December 2019 would have been a loss of approximately EUR 10.6 million.

Net cash flow on the acquisition:

| | Millions of Euros |
|-------------------------------------|----------------------|
| Cash paid | 57.6 |
| Less: cash and cash equivalents (*) | (69.8) |
| Total | (12.2) |

(*) Includes the contribution made by Hyundai Capital Services, Inc in the amount of 44.1 million euros which was not part of the price to be paid at the time of acquisition

As a result of the business combination described above, a difference has arisen between the consideration transferred and the carrying amount of the net assets of the businesses acquired. In accordance with the expectations regarding the performance of the automotive financing market, together with the synergies that will arise from the businesses acquired and the business plans prepared, the Group considers that the recovery of the goodwill is sufficiently accredited.

On April 17, 2019, Santander Consumer Bank AG contributed EUR 45.9 million of committed reserves.

On September 26, 2019, the General Shareholders' Meeting of Hyundai Capital Bank Europe, GmbH agreed to a capital increase of EUR 60 million, which was fully subscribed and paid in by its shareholders in accordance with their percentages of ownership. Santander Consumer Bank AG paid in EUR 30.6 million and Hyundai Capital Services, Inc. paid in EUR 29.4 million.

There were no other significant changes in the Group's scope of consolidation.

Capital Increases

In 2020 and 2019, in addition to the transactions described above in this Note, certain investees carried out capital increases, fully subscribed and paid in. The most significant ones are indicated below:

| | EUR millions (*) | |
|---------------------------------|------------------|-------------|
| | 2020 | 2019 |
| Banca PSA Italia S.p.A. | — | 30.0 |
| PSA Bank Deutschland GmbH | — | 10.0 |
| Hyundai Capital Bank GmbH (**) | 256.4 | 30.6 |
| Santander Consumer Holding GmbH | 250.0 | — |
| Santander Consumer Bank AS | 192.5 | — |
| Santander Consumer Bank AG | 250.0 | — |
| Total | 948.9 | 70.6 |

(*) Includes, exclusively, the disbursements made by the Group on these capital increases.

(**) The amounts indicated for the year 2020 of these entities correspond to the subscription of a 51% stake in the capital stock of these entities.

Notifications of acquisitions of shareholdings

The notifications on the acquisition of shareholdings that must be reported, if applicable, in the notes to the financial statements in accordance with Articles 155 of the Capital Companies Act and Article 125 of Royal Legislative Decree 4/2015, of October 23, which approved the Consolidated Text of the Securities Market Act; if applicable. They are included in Annex III.

4. Distribution of the Bank's profit and earnings per share

a) Distribution of the Bank's profit

The distribution of the Bank's net profit for 2020 that the Board of Directors will propose for approval by the shareholders at the Annual General Meeting and the proposal approved by the Bank's Shareholders at the Annual General Meeting held on 28 May 2020 is as follows:

| | EUR Thousands | |
|----------------------------------|----------------|----------------|
| | 2020 | 2019 |
| Distributable profit | | |
| Balance per the income statement | 127,908 | 508,212 |
| Appropriation: | | |
| To dividends paid | — | 445,452 |
| To legal reserve | 12,791 | 50,821 |
| To voluntary reserve | 115,117 | 11,939 |
| Total | 127,908 | 508,212 |

The Bank's Extraordinary General Meeting, held on December 19, 2019, resolved to distribute a dividend in the amount of EUR 633,408 thousand, of which an amount of EUR 187,956 thousand was made from

unrestricted reserves and an amount of EUR 445,452 thousand was recorded as an interim dividend. As of December 31, 2020, these amounts had been paid.

The provisional accounting statement required under article 277 of the Consolidated Text of the Spanish Corporate Enterprises Act, prepared by the Bank's Directors and reflecting the existence of sufficient funds to cover the distribution of an interim dividend, was as follows:

| | EUR Thousands |
|---|------------------|
| | 30/12/2019 |
| Estimated profit before tax | 525,857 |
| Less: | |
| Estimated income tax | (18,599) |
| Appropriation to legal reserve | (50,726) |
| Distributable profit | 456,532 |
| Interim dividend to be distributed | 445,452 |
| Gross dividend per share (euros) (*) | 0.24 |

(*) Estimate made based on the number of Bank shares existing at the date of approval of the interim dividend.

The proposed application of the Bank's net profit for the financial year 2019, which the Board of Directors proposed at its meeting held on February 21, 2020 and which was included in Note 4 of the Bank's financial statements for the financial year 2019, was approved by the Bank's General Meeting, at its meeting held on May 28, 2020.

Additionally, on February 28, 2019, the Bank's General Meeting approved the distribution of a dividend charged to voluntary reserves in the amount of EUR 99,615 thousand.

Furthermore, the Board of Directors, at its meeting held on January 17, 2019, approved an interim dividend in the amount of EUR 501,839 thousand charged against 2018 results.

b) Basic and diluted earnings per share

Basic Earnings Per Share (EPS) is calculated by dividing the net profit for the year attributable to the Parent adjusted by the after-tax amount of the remuneration of contingently convertible preference shares recognised in equity (see Note 23) by the weighted average number of the Bank's shares outstanding during the year, excluding the average number of treasury shares, if any, held in the year.

Accordingly:

| | EUR Thousands | |
|--|---------------|-----------|
| | 2020 | 2019 |
| Consolidated profit attributable to the parent | 504,055 | 1,133,367 |
| Remuneration of contingently convertible preferred equity (Note 23) | (65,377) | (65,374) |
| | 438,678 | 1,067,993 |
| Dilutive effect of changes in profit for the year arising from potential conversion of ordinary shares | — | — |
| <i>Of which</i> | | |
| <i>Profit or loss from discontinued operations (net of non-controlling interests)</i> | — | — |
| <i>Profit or loss from continuing operations (net of non-controlling interests and CCP)</i> | 438,678 | 1,067,993 |
| Weighted average number of shares outstanding | 1,879,546,172 | |
| Adjusted number of shares | 1,879,546,172 | |
| Basic and diluted EPS (Euro) | 0.2334 | 0.5682 |
| <i>Of which:</i> | | |
| <i>From continuing operations (Euro)</i> | 0.2334 | 0.5682 |

5. Remuneration and other benefits of the Bank's directors and senior management

a) Bylaw-stipulated emoluments and other fees

In 2020 the Board of Directors received remuneration amounting to EUR 523 thousand in the form of bylaw-stipulated emoluments and attendance fees (EUR 554 thousand in 2019), related in full to four external Board members on 31 December 2020 and 2019, detailed as follows:

| | EUR Thousands | |
|----------------------------------|---------------|------|
| | 2020 | 2019 |
| Antonio Escámez Torres | 173 | 260 |
| Jean Pierre Landau | 112 | 112 |
| Juan Rodríguez Inciarte (*) | — | 99 |
| Benita Ferrero Waldner | 29 | — |
| Luis Alberto Salazar-Simpson Bos | 112 | 67 |
| José Manuel Robles | 97 | — |

(*) Member of the Board of Directors during the financial year 2019.

In 2020 the Bank's Directors have accrued approximately EUR 10,562 thousand from Banco Santander, S.A. (2019: approximately EUR 14,860 thousand), basically in respect of fixed and variable remuneration earned by certain Directors for discharging executive duties at Banco Santander, S.A. and in their capacity as members of the Boards of Directors of other Santander Group entities. The variable remuneration of certain Directors is subject to a three-year deferral period for payment thereof, as appropriate, in cash and/or in shares of Banco Santander, S.A., if certain conditions are met. Additionally, in 2020 Banco Santander, S.A. has paid compensation and non-compete agreements to three of the external Board members, which amounts to EUR 7,324 thousand (one board member which amounted to EUR 1,652 thousand in 2019).

Remuneration paid in kind by Banco Santander, S.A. to the Bank's Directors amounted to approximately EUR 445 thousand in 2020 (approximately EUR 759 thousand euro in 2019).

b) *Post-employment and other long-term benefits*

The Santander Group's supplementary pension obligations to its current and retired employees include the obligations to current and former Directors of the Bank who discharge (or have discharged) executive functions at the Santander Group. The total defined benefits accruing to these directors, together with other insurance policies, amounted to EUR 6,110 thousand on 31 December 2020 (31 December 2019: EUR 7,240 thousand). This amount is covered basically by provisions recorded at Santander Group entities that do not belong to the Santander Consumer Finance Group.

The contributions made for the Bank's Directors to pension plans amounted to EUR 770 thousand in 2020, to defined contribution plans externalised at the Santander Group subsidiary Santander Seguros y Reaseguros, Compañía Aseguradora, S.A. (2019: EUR 1,189 thousand). These contributions were made by other Santander Group entities that do not belong to the Group.

The pension payments made to former members of the Bank's Board of Directors amounted to EUR 5,648 thousand in 2020 (2019: EUR 1,201 thousand) and were made mainly by other Santander Group entities that do not belong to the Group.

c) *Share option plans for Directors and other remuneration*

The policy on variable remuneration for the Bank's executive Directors and certain members of senior management of the Bank and of other Group companies foresees remuneration linked to Santander shares. In accordance with prevailing regulations and with the Bank's bylaws, this remuneration system requires that specific resolutions be adopted at the Annual General Meeting.

Where necessary or advisable in light of legal, regulatory or similar reasons, in specific cases the delivery mechanisms described below can be adapted, without altering the maximum number of shares linked to the plan or the essential delivery conditions. This includes potentially replacing the delivery of shares with the delivery of an equivalent cash amount.

The plans that include share-based payments are as follows: (i) deferred conditional delivery share plan; (ii) deferred conditional variable remuneration plan, (iii) performance share plan and (iv) deferred variable compensation plan linked to multiannual objectives. The characteristics of the plans are set forth below:

| Deferred variable remuneration | Description and plan beneficiaries | Conditions | Calculation Base |
|---|---|--|---|
| <p>(i) Deferred and conditional variable remuneration plan (2014, 2015, 2016, 2017, 2018, 2019 and 2020)</p> | <p>The purpose of these cycles is to defer a portion of the variable remuneration of the beneficiaries over a period of three years for the fourth and the sixth cycles, and over three or five years for the fifth, seventh, eighth, ninth and tenth cycles, for it to be paid, where appropriate, in cash and in Santander shares; the other portion of the variable remuneration is also to be paid in cash and Santander shares, upon commencement of the cycles, in accordance with the rules set forth below.</p> <p>Beneficiaries:</p> <ul style="list-style-type: none"> • Executive directors and certain executives (including senior management) and employees who assume risk, who perform control functions or receive an overall remuneration which puts them on the same remuneration level as senior executives and employees who assume risks (fifth and tenth cycle) • In the case of the sixth, seventh, eighth and ninth cycle, the beneficiaries are Material Risk Takers (Identified staff) that are not beneficiaries of the Deferred Multiyear Objectives Variable Remuneration Plan. | <p>For the fourth, fifth and sixth cycles (2015 to 2016), the accrual of deferred compensation is conditioned, in addition to the requirement that the beneficiary remains in the Group's employ, with the exceptions included in the plan regulations upon none of the following circumstances existing during the period prior to each of the deliveries, pursuant to the provisions set forth in each case in the plan regulations:</p> <ol style="list-style-type: none"> i. Poor financial performance of the Group; ii. breach by the beneficiary of internal regulations, including, in particular, those relating to risks; iii. material restatement of the Group's consolidated financial statements, except when it is required pursuant to a change in accounting standards; or iv. Significant changes in the Group's economic capital or risk profile <p>In the case of the seventh, eighth and ninth cycles (2017 to 2020), the accrual of deferred compensation is conditioned, in addition to the permanence of the beneficiary in the Group, with the exceptions contained in the plan's regulations, to no assumptions in which there is a poor performance of the entity as a whole or of a specific division or area of the entity or of the exposures generated by the personnel, and at least the following factors must be considered:</p> <ol style="list-style-type: none"> v. significant failures in risk management committed by the entity, or by a business unit or risk control unit; vi. the increase suffered by the entity or by a business unit of its capital needs, not foreseen at the time of generation of the exposures; vii. Regulatory sanctions or judicial sentences for events that could be attributable to the unit or the personnel responsible for those. Also, the breach of internal codes of conduct of the entity; and viii. Irregular behaviours, whether individual or collective, considering in particular the negative effects derived from the marketing of inappropriate products and the responsibilities of the persons or bodies that made those decisions. | <p>Fifth cycle (2015):</p> <ul style="list-style-type: none"> • Executive directors and members of the Identified Staff with total variable remuneration higher than 2.6 million euros: 40% paid immediately and 60% deferred over 3 years (fourth cycle) or 5 years (fifth cycle). • Division managers, country heads, other executives of the Group with a similar profile and members of the Identified Staff with total variable remuneration between 1.7 million euros (1.8 million in fourth cycle) and 2.6 million euros: 50% paid immediately and 50% deferred over 3 years (fourth cycle) or 5 years (fifth cycle) • Other beneficiaries: 60% paid immediately and 40% deferred over 3 years. <p>Sixth cycle (2016):</p> <ul style="list-style-type: none"> • 60% of bonus will be paid immediately and 40% deferred over a three year period. <p>Seventh, eighth, ninth and tenth cycle (2017, 2018, 2019 and 2020):</p> <ul style="list-style-type: none"> • Beneficiaries of these plans with target total variable remuneration higher or equal to 2.7 million euros: 40% paid immediately and 60% deferred over 5 years • Beneficiaries of these plans with target total variable remuneration between 1.7 million euros and 2.7 million euros: 50% paid immediately and 50% paid over 5 years • Other beneficiaries of these plans: 60% paid immediately and 40% deferred over 3 years. |

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| <p>(ii) Performance shares plans (2014 and 2015)</p> | <p>The purpose is to instrument a portion of the variable remuneration of the executive directors and other members of the Identified Staff, consisting of a long-term incentive (ILP) in shares based on the Bank's performance over a multiannual period. In addition, the second cycle also applies to other Bank employees not included in the Identified Staff or Material Risk Takers, in respect of whom it is deemed appropriate that the potential delivery of Bank shares be included in their remuneration package in order to better align the employee's interests with those of the Bank.</p> <p>Beneficiaries</p> <ul style="list-style-type: none"> i. Executive Directors and senior managers ii. Other Material Risk Takers or Identified Staff iii. Other beneficiaries | <p>In addition to the requirement that the beneficiary remains in the Group's employ, with the exceptions included in the plan regulations, the delivery of shares to be paid on the ILP payment date based on compliance with the related multiannual target is conditional upon none of the following circumstances existing, in the opinion of the board of directors, subject to a proposal of the remuneration committee, during the period prior to each delivery:</p> <ul style="list-style-type: none"> i. Poor financial performance of the Group; ii. breach by the beneficiary of internal regulations, including, in particular, those relating to risks; iii. material restatement of the Group's consolidated financial statements, except when it is required pursuant to a change in accounting standards; or iv. significant changes in the Group's economic capital or risk profile <p>For the second cycle (2015), based on the maximum benchmark value (20%), at the proposal of the remuneration committee, the Board of Directors will set the maximum number of shares, the value in euros of which is called the "Agreed upon Amount of the ILP", taking into account (i) the Group's earnings per share (EPS) and (ii) the Group's return on tangible equity (RoTE) for 2015 with respect to those budgeted for the year.</p> | <p>For the second cycle (2015), the basis of calculation is the fulfilment of the following objectives:</p> <p>Relative performance of the earning per share growth (EPS) growth of the Santander Group for the 2015-2017 period compared to a peer group of 17 credit institutions.</p> <p>RoTE of the Santander Group for financial year 2017</p> <p>Employee satisfaction, measured by whether or not the corresponding Group company is included in the "Top 3" of the best banks to work for.</p> <p>Number of principal markets in which Santander is in the Top 3 of the best banks on the customer satisfaction index in 2017</p> <p>Retail loyal clients SME and corporate loyal clients</p> <p>As a result of the process described above the board of directors approved, further to a proposal from the remuneration committee, a 65.67% achievement for the plan. This plan terminated in 2019.</p> |
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| <p>(iii)Deferred Multiyear Objectives Variable Remuneration Plan (2016, 2017, 2018, 2019 and 2020)</p> | <p>The aim is simplifying the remuneration structure, improving the ex ante risk adjustment and increasing the impact of the long-term objectives on the Group's most relevant roles. The purpose of these cycles is to defer a portion of the variable remuneration of the beneficiaries over a period of three or five years, for it to be paid, where appropriate, in cash and in Santander shares; the other portion of the variable remuneration is also to be paid in cash and Santander shares, upon commencement of the cycles, in accordance with the rules set forth below. The accrual of the last third of the deferral (in the case of 3 years deferral) of the last three fifths (in the case of 5 years deferral) is also subject to long-term objectives.</p> <p>Beneficiaries Executive directors, senior managers and certain executives of the Group's first lines of responsibility.</p> | <p>In 2016 the accrual is conditioned, in addition to the permanence of the beneficiary in the Group, with the exceptions contained in the plan's regulations that none of The following circumstances during the period prior to each of the deliveries in the terms set forth in each case in the plan's regulations:</p> <ul style="list-style-type: none"> i. Poor performance of the Group; ii. breach by the beneficiary of the internal regulations, including in particular that relating to risks; iii. material restatement of the Group's consolidated financial statements, except when appropriate under a change in accounting regulations; Or iv. Significant changes in the Group's economic capital or risk profile. <p>In 2017, 2018, 2019 and 2020 the accrual is conditioned, in addition to the beneficiary permanence in the Group, with the exceptions contained in the plan's regulations, to the non-occurrence of instances of poor financial performance from the entity as a whole or of a specific division or area thereof or of the exposures generated by the personnel, at least the following factors must be considered:</p> <ul style="list-style-type: none"> v. Significant failures in risk management committed by the entity, or by a business unit or risk control unit; vi. the increase suffered by the entity or by a business unit of its capital needs, not foreseen at the time of generation of the exposures; vii. Regulatory sanctions or court rulings for events that could be attributable to the unit or the personnel responsible for those. Also, the breach of internal codes of conduct of the entity; and viii. Irregular behaviours, whether individual or collective, considering in particular negative effects derived from the marketing of inappropriate products and responsibilities of persons or bodies that made those decisions. <p>Paid half in cash and half in shares. The maximum number of shares to be delivered is calculated by taking into account the weighted average daily volume of weighted average prices for the fifteen trading sessions prior to the previous Friday (excluding) on the date on which the board decides the bonus for the Executive directors of the Bank.</p> | <p>First cycle (2016):</p> <ul style="list-style-type: none"> • Executive directors and members of the Identified Staff with total variable remuneration higher than or equal to 2.7 million euros: 40% paid immediately and 60% deferred over a 5 year period. • Senior managers, country heads of countries representing at least 1% of the Group's capital and other members of the identified staff whose total variable remuneration is between 1.7 million and 2.7 million euros: 50% paid immediately and 50% deferred over a 5 year period. • Other beneficiaries: 60% paid immediately and 40% deferred over a 3 year period. <p>The second, third and fourth cycles (2017, 2018 and 2019, respectively) are under the aforementioned deferral rules, except that the variable remuneration considered is the target for each executive and not the actual award.</p> <p>In 2016 the metrics for the deferred portion subject to long-term objectives (last third or last three fifths, respectively, for the cases of three year and five year deferrals) are:</p> <ul style="list-style-type: none"> • Earnings per share (EPS) growth in 2018 over 2015. • Relative Total Shareholder Return (TSR) in the 2016-2018 period measured against a group of credit institutions. • Compliance with the fully-loaded common equity tier 1 ("CET1") ratio target for financial year 2018. • Compliance with Santander Group's underlying return on risk-weighted assets ("RoRWA") growth target for financial year 2018 compared to financial year 2015. <p>In the second, third and fourth cycle (2017, 2018 and 2019) the metrics for the deferred portion subject to long-term objectives (last third or last three fifths, respectively, for the cases of three year and five year deferrals) are:</p> <ul style="list-style-type: none"> • EPS growth in 2019, 2020, 2021 and 2022(over 2016, 2017, 2018 and 2019, for each respective cycle) • Relative Total Shareholder Return (TSR) measured against a group of 17 credit institutions (second and third cycles) in the periods 2017-2019 and 2018.-2019, respectively, and against a group of 9 entities (fourth and fifth cycle) for the 2020-2022 period. • Compliance with the fully-loaded common equity tier 1 ("CET1") ratio target for financial years 2019, 2020, 2021, and 2022 respectively. |
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| <p>(iv) Digital Transformation Award (2019)</p> | <p>The 2019 Digital Transformation Incentive (the "Digital Incentive") is a variable remuneration system that includes the delivery of Santander shares and share options. The aim of the Digital Incentive is to attract and retain the critical skill sets to support and accelerate the digital transformation of the Group. By means of this program, the Group offers a remuneration element which is competitive with the remuneration systems offered by other market operators who also compete for digital talent. The number of beneficiaries is limited to a maximum of 250 employees and the total amount of the incentive is limited to 30 million euros.</p> <p>This is based on all available information at the date of these financial statements.</p> | <p>The funding of this incentive is subject to meeting important milestones that are aligned with the Group's digital roadmap and have been approved by the board of directors, taking into account the digitalization strategy of the Group, with the aim of becoming the best open, responsible global financial services platform. Performance of incentive shall be measured based on achievement of the following milestones:</p> <ol style="list-style-type: none"> 1. Launch of a Global Trade Services (GTS) platform. 2. Launch of a Global Merchant Services (GMS) platform 3. Migration of our fully digital bank, OpenBank, to a "next generation" platform and launch in 3 markets 4. Extension of SuperDigital in Brazil to at least one other country 5. Launch of our international payments app based on blockchain Pago FX to non-Santander customers. <p>Any delivery of shares, either directly or via exercise of options over shares, will be subject generally to the Group's general malus & clawback provisions as described in the Group's remuneration policy and to the continuity of the beneficiary within the Santander Group. In this regard, the board may define specific rules for non- Identified Staff</p> | <p>After a review at the beginning of 2020 of the achievement levels of the approved objectives and underlying progress against them, the board of directors approved 83% funding of the 2019 award. The Digital Incentive is structured 50% in Santander shares and 50% in options over Santander shares, taking into account the fair value of the option at the moment in which they are granted. For Material Risk Takers subject to five year deferrals, the Digital Incentive (shares and options over shares) shall be delivered in thirds, on the third, fourth and fifth anniversary from their granting. For Material Risk Takers subject to three year deferrals and employees not subject to deferrals, delivery shall be done on the third anniversary from their granting. Vested share options can be exercised until maturity, with all options lapsing after ten years from granting</p> |
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Fair value

For the calculation of the fair value of the defined variable remuneration plan linked to the 2018, 2019 and 2020 multi-year objectives, on the date of grant, it was determined on the basis of the valuation report of an independent expert, Willis Towers Watson. Based on the design of the plans for 2018, 2019 and 2020 and the levels of achievement of similar plans at comparable entities, the expert concludes that the reasonable range for estimating the initial achievement ratio is around 60% - 80%, and therefore the fair value was estimated at 70% of the maximum.

d) Loans and deposits

The balances corresponding to direct exposures of the Bank and other Group entities at 31 December 2020 and 2019 are presented in Note 46.

All the transactions with the Group were performed on an arm's-length basis or the related remuneration in kind was recognised.

e) Senior managers

For the purposes of the preparation of these consolidated financial statements, senior managers are considered to be those persons that have formed part of the Executive Committee or the Management Committee of the Bank.

The remuneration received by the Bank's non-director senior managers (17 and 12 persons in 2020 and 2019, respectively) amounted to EUR 6,751 thousand in 2020 (EUR 6,662 thousand in 2019) and was paid in full by other Santander Group entities that do not belong to the Group. Additionally, in 2020 one of the senior managers has received compensation for a non-compete amounting to EUR 3,756 thousand.

The remuneration in kind paid to the Bank's non-director senior managers totaled approximately EUR 144 thousand in 2020 (2019: EUR 142 thousand), which were paid by other Santander Group entities that do not belong to the Group.

In 2020 contributions amounting to EUR 505 thousand (EUR 869 thousand at 31 December 2019) were made to defined contribution pension plans for the Bank's non-director senior managers. These contributions were made by other Santander Group entities that do not belong to the Group. In 2020 and 2019 no payments were made in this connection.

The principles governing the share options granted to the Bank's senior managers, excluding Directors, are the same as those explained in Note 5-c. The Bank's and other Group entities' direct risk exposure to senior managers who, as of 31 December 2020 and 2019, are not Bank Directors are detailed in Note 46.

All the transactions with the Group were performed on an arm's-length basis or the related remuneration in kind was recognised.

f) Termination benefits

The executive Directors and senior executives at Santander Group entities have indefinite-term employment contracts. Executive Directors or senior executives whose contracts are terminated voluntarily or due to breach of duties are not entitled to receive any economic compensation. If the contract is terminated for any other reason, they will be entitled only to the corresponding legally-stipulated termination benefit.

Certain non-director members of the Bank's senior management have contracts which entitle them, in certain circumstances, to an extraordinary contribution to their welfare benefit scheme in the event of termination for reasons other than voluntary redundancy, retirement, disability or serious breach of duties. These benefits are recognised as a provision for pensions and similar obligations and as a staff cost only when the employment relationship between Banco Santander and its executives is terminated before the normal retirement date.

g) Information on investments held by the directors in other companies and conflicts of interest

None of the members of the Board of Directors or persons related to them perform, as independent professionals or as employees, activities that involve effective competition, be it present or potential, with the activities of the Group, or that, in any other way, place the directors in an ongoing conflict with the interests of the Group.

Without prejudice to the foregoing, following is a detail of the declarations by the Bank's Directors at 31 December 2020 with respect to their investments and the investments of persons related to them in the

share capital of companies whose object is banking, financing or lending; and of the management or governing functions, if any, that the directors discharge thereat:

| Director | Corporate Name | Line of business | Ownership Interest (%) | Functions |
|---------------------------------|---|-----------------------|------------------------|--|
| D. Antonio Escámez Torres | Open Bank, S.A. | Financial Institution | — | Vice president |
| | Banco Santander, S.A. | Financial Institution | Lower Than 0.001% | - |
| D. Andreu Plaza López | Banco Santander, S.A. | Financial Institution | — | Director (non-executive) |
| | Banco Santander Totta, S.A. | Financial Institution | — | Director (non-executive) |
| D. David Turiel López | Banco Santander Consumer Portugal, S.A. | Financial Institution | — | President/Administrator (non-executive) |
| | Santander Consumer Banque, S.A. | Financial Institution | Lower Than 0.001% | President of the Supervisory Board |
| | Santander Consumer Bank, S.A. (Poland) | Financial Institution | — | Member of the Supervisory Board |
| | PSA Finance Polska sp.z.o.o | Financial Institution | — | Director (non-executive) |
| | Compagnie Générale De Credit Aux Particuliers- CREDIPAR | Financial Institution | — | Director (non-executive) |
| | PSA Banque de France, S.A. | Financial Institution | — | Director (non-executive) |
| D. Bruno Montalvo Wilmot | Santander Consumer Bank, S.A. (Poland) | Financial Institution | — | Vice-President of the Supervisory Board |
| | Santander Consumer Bank A.S. (Norway) | Financial Institution | — | Vice-President of the Board of Directors |
| | Banco Santander, S.A. | Financial Institution | Lower Than 0.002% | - |
| | Santander Consumer UK Plc. | Financial Institution | — | Director (non-executive) |
| | PSA Finance UK Limited | Financial Institution | — | Director (non-executive) |
| | Volvo Car Financial Services UK Limited | Financial Institution | — | Director (non-executive) |
| Dña. Inés Serrano González | Santander Consumer Holding GmbH | Financial Institution | — | Member of the Supervisory Board |
| | TIM SCB JV S.p.A. | Financial Institution | — | Director (non-executive) |
| | Financiera El Corte Inglés, E.F.C, S.A. | Financial Institution | — | Director (non-executive) |
| | Santander Consumer Bank AG | Financial Institution | — | Member of the Supervisory Board |
| D. Jose Luis De Mora Gallardo | Banco Santander, S.A. | Financial Institution | — | Director of strategy and development |
| | Bank Zachodni Wbk | Financial Institution | — | Member of the Supervisory Board |
| | Santander Consumer Holding, GmbH | Financial Institution | — | Member of the Supervisory Board |
| | Santander Consumer Bank AG | Financial Institution | — | Member of the Supervisory Board |
| | Santander Fintech Holding, S.L. | Financial Institution | — | Vice-President of the Board of Directors |
| | Mouro (Santander Fintech Ltd.) | Financial Institution | — | Director (non-executive) |
| | Financiera El Corte Inglés, E.F.C, S.A. | Financial Institution | — | Director (non-executive) |
| Dña. Alejandra Kindelan Oteyza | Banco Santander, S.A. | Financial Institution | Lower Than 0.001% | Executive Director |
| | Banco Santander Rio, S.A. | Financial Institution | — | Non-executive Board Member |
| Dña. Benita Ferrero-Waldner | Caixabank, S.A. | Financial Institution | Lower than 0.001% | - |
| | Munich RE | Financial Institution | — | Member of the Supervisory Board |
| D. Sebastian J Gunningham | Open Bank S.A. | Financial Institution | — | Vicepresident |
| | PagoNxt | Financial Institution | — | Director |
| | A2X.com | Financial Institution | — | Director |
| | Banco Santander S.A. | Financial Institution | Lower Than 0.002% | - |
| | Santander Consumer Banque, S.A. | Financial Institution | — | Member of the Supervisory Board |
| D. Jean Pierre Landau | Santander Consumer Banque, S.A. | Financial Institution | — | Member of the Supervisory Board |
| D. José Manuel Robles Fernández | Banco Bilbao Vizcaya Argentaria, S.A | Financial Institution | Lower than 0.001% | - |

With regard to situations of conflict of interest, as stipulated in Article 18 of the Rules and Regulations of the Board, the Directors must notify the Board of any direct or indirect conflict of interest that they might have with the Bank. If the conflict arises from a transaction, the director shall not be allowed to conduct it unless the Board, following a report from the Appointments Committee, approves such transaction.

The Director involved shall not participate in the deliberations and decisions on the transaction to which the conflict refers, and the body responsible for resolving conflicts of interest is the Board of Directors itself.

In 2020 and 2019 the Bank's Directors did not report to the Board of Directors or to the Shareholder's Meeting any direct or indirect conflict of interest that they or persons related to them might have.

6. Loans and advances to credit institutions

The detail, by type and currency, of "Loans and Advances to Credit Institutions" in the accompanying consolidated balance sheets as at 31 December 2020 and 2019 is as follows:

| | EUR Thousands | |
|-------------------------------|----------------|----------------|
| | 2020 | 2019 |
| Type: | | |
| Time deposits | 332,758 | 36,363 |
| Reverse repurchase agreements | 330,928 | 108,638 |
| Other accounts | 205,357 | 119,236 |
| | 869,043 | 264,237 |
| Currency: | | |
| Euro | 537,466 | 143,423 |
| Foreign currency | 331,577 | 120,814 |
| | 869,043 | 264,237 |

At December 31, 2020, the balances held under this heading relate mainly to the parent company in the amount of EUR 358,688 thousand (EUR 111,174 thousand at December 31, 2019) and Santander Consumer A.S. (Nordics) in the amount of EUR 334,208 thousand (EUR 111,174 thousand at December 31, 2019).

Note 44 contains a detail of the terms to maturity and estimated fair value of these assets at 31 December 2020 and 2019 and of the related average interest rates and fair values in the years then ended.

A significant portion of the loans and advances to credit institutions relates to balances with associates and Santander Group entities (see Note 46).

At 31 December 2020, the breakdown of the exposure by impairment phase of the assets recognised under IFRS9 was EUR 871,671 thousand, EUR 4 thousand and EUR 28 thousand in phase 1, 2 and 3 respectively (EUR 267,323 thousand, EUR 35 thousand and EUR 27 thousand in 2019) and of the impairment loss provision was EUR 2,642 thousand, EUR 4 thousand and EUR 14 thousand (EUR 3,100 thousand, EUR 35 thousand and EUR 13 thousand in 2019) in phase 1, phase 2 and phase 3, respectively.

7. Debt instruments

The detail, by classification, type and currency, of Debt Instruments in the accompanying consolidated balance sheets as at 31 December 2020 and 2019 is as follows:

| | EUR Thousands | |
|---|------------------|------------------|
| | 2020 | 2019 |
| Classification: | | |
| Financial assets at fair value through other comprehensive income | 754,387 | 931,676 |
| Financial assets at amortised cost | 4,241,011 | 1,618,836 |
| | 4,995,398 | 2,550,512 |
| Type: | | |
| Spanish sovereign debt | 1,535,832 | 926,903 |
| Foreign sovereign debt | 3,008,014 | 1,221,906 |
| Issued by financial institutions | 196,944 | 397,996 |
| Other fixed income securities | 254,769 | 4,042 |
| Impairment losses | (161) | (335) |
| | 4,995,398 | 2,550,512 |
| Currency: | | |
| Euro | 4,550,105 | 1,684,007 |
| Foreign currency | 445,454 | 866,840 |
| Gross total | 4,995,559 | 2,550,847 |
| Less – Impairment losses | (161) | (335) |
| | 4,995,398 | 2,550,512 |

At 31 December 2020 and 2019, the amount regarding the exposure by impairment staging relating to "Debt securities" as well as the allowance for impairment was classified in its entirety in stage 1.

The balance at 31 December 2020 and 2019 of the "Spanish Government Debt Securities" account in the foregoing table relates mainly to Treasury bills acquired by Santander Consumer Finance, S.A.

The balance at 31 December 2020 of the "Foreign Government Debt" account in the foregoing table relates mainly to Danish and Norwegian Treasury bills acquired by the subsidiary Santander Consumer Bank AS (Norway) for approximately EUR 189,808 thousand and EUR 160,393 thousand, respectively, Italian Treasury bills acquired by the Italian subsidiaries Santander Consumer Bank S.p.A. and Banca PSA Italia S.p.A. for approximately EUR 1,277,170 thousand, Finnish Treasury bonds purchased by the subsidiary Santander Consumer Finance, OY (Finland) for approximately EUR 85,131 thousand, German Treasury bonds purchased by the German subsidiary Santander Consumer Bank, AG for approximately EUR 1,174,170 thousand and Austrian Treasury bonds purchased by Santander Consumer Bank, GmbH (Austria) for approximately EUR 1,000 thousand.

The balance at 31 December 2019 of the "Foreign Government Debt" account in the foregoing table relate mainly to Danish and Swedish Treasury bills acquired by the subsidiary Santander Consumer Bank AS (Norway) for approximately EUR 211,891 thousand and EUR 134,128 thousand, respectively, Italian Treasury bills acquired by the Italian subsidiaries Santander Consumer Bank S.p.A. and Banca PSA Italia S.p.A. for approximately EUR 441,589 thousand and Finnish Treasury bills acquired by the subsidiary Santander Consumer Finance Oy (Finland) for approximately EUR 106,131 thousand.

The balance at December 31, 2020 of the account "Debt securities - Issued by financial entities" in the table above includes mainly bonds issued by the financial entities Nykredit Realkredit A/S, Nordea Eiendomskredit

AS, Nordea Hypotek AB, DNB Boligkredit AS, Swedbank Hypotek AB, Skandinaviska Enskilda Banken AB, Stadshypotek AB, purchased by the subsidiary Santander Consumer Bank A. S. (Norway) in the amount of 390,298 thousand euros; and bonds issued by the financial institution SC Germany Consumer Synthetic 2019 Designated Activity Company (Ireland) acquired by the subsidiary Santander Consumer Bank AG (Germany) in the amount of EUR 7,715 thousand.

The balance at 31 December 2019 of "Debt securities - issued by financial institutions" in the foregoing table includes mainly bonds issued by the financial institutions Nykredit Realkredit A/S, Nordea Eiendomskreditt AS, Nordea Hypotek AB, DNB Boligkredit AS, Swedbank Hypotek AB, Skandinaviska Enskilda Banken AB, Stadshypotek AB, acquired by the subsidiary Santander Consumer Bank A. S. (Norway) amounting EUR 390,298 thousand; and bonds issued by the financial institution SC Germany Consumer Synthetic 2019 Designated Activity Company (Ireland) acquired by the subsidiary Santander Consumer Bank AG (Germany) for EUR 7,715 thousand.

Note 44 to these consolidated financial statements details the maturity of these financial assets at the end of 2020 and 2019 and their average interest rates in those years.

8. Equity instruments

The detail of Equity instruments in the accompanying consolidated balance sheets for the years ended 31 December 2020 and 2019, based on their classification, currency and type is as follows:

| | EUR Thousands | |
|---|---------------|---------------|
| | 2020 | 2019 |
| Classification: | | |
| Financial assets at fair value through other comprehensive income | 13,598 | 15,062 |
| Mandatory to VR with results changes | 70 | 103 |
| | 13,668 | 15,165 |
| Type: | | |
| Foreign companies | 13,668 | 15,165 |
| | 13,668 | 15,165 |
| Add – Valuation adjustments | 5,507 | 6,647 |
| | 19,175 | 21,812 |

The changes in "Financial assets at fair value through other comprehensive income - Equity instruments" as of December 31, 2020 and 2019 in the accompanying consolidated balance sheet is as follows:

| | EUR Thousands | |
|--|---------------|---------------|
| | 2020 | 2019 |
| Balance at beginning of period | 21,709 | 16,999 |
| Net additions (disposals) | (1,464) | (705) |
| Valuation adjustments | (1,140) | 5,415 |
| Currency translation and other differences | — | — |
| Balance at end of period | 19,105 | 21,709 |

9. Financial assets and liabilities held for trading

a. Derivatives held for trading

In the following table, the detail of the fair value of the trading derivatives held by the Group as of 31 December 2020 and 2019 is presented, classified according to their inherent risk:

| | EUR Thousands | | | |
|-----------------------|-------------------|-------------------|-------------------|-------------------|
| | 2020 | | 2019 | |
| | Assets | Liabilities | Assets | Liabilities |
| Interest rate risk | 16,752 | 18,247 | 19,171 | 20,942 |
| Foreign exchange rate | 34 | 2,708 | 970 | 279 |
| | 16,786 (*) | 20,955 (*) | 20,141 (*) | 21,221 (*) |

(*) Of which, on 31 December 2020, EUR 9,578 thousand and EUR 12,970 thousand of asset and liability balances, respectively, correspond to balances with Santander Group entities (EUR 10,761 thousand and EUR 10,997 thousand of asset and liability balances, respectively, corresponded to balances with Santander Group entities on 31 December 2019) -see Note 46.

The table above shows the maximum credit risk exposure of the asset balances.

b. Notional and market value of trading derivatives

Below is a detail of the notional and market value of trading derivatives arranged by the Group, as of December 31, 2020 and 2019, classified according to inherent risks:

| | EUR Thousands | | | |
|--|-------------------|----------------|-------------------|----------------|
| | 2020 | | 2019 | |
| | Notional Value | Market Value | Notional Value | Market Value |
| Trading derivatives: | | | | |
| <i>Interest rate risk-</i> | | | | |
| Forward rate agreements | — | — | — | — |
| Interest rate swaps | 13,789,553 | (773) | 12,922,172 | (1,771) |
| Options and futures and other | 3,109,394 | (722) | 995,400 | — |
| <i>Credit Risk</i> | | | | |
| Credit Default Swap | — | — | — | — |
| <i>Foreign exchange risk-</i> | | | | |
| Foreign exchange trading | 157,049 | (2,674) | 28,779 | (279) |
| Currency options | — | — | 1 | — |
| Foreign exchange swaps | 24,750 | — | 10,933 | 970 |
| <i>Derivatives on securities and commodities</i> | | | | |
| (*) | — | — | — | — |
| | 17,080,746 | (4,169) | 13,957,285 | (1,080) |

10. Loans and receivables - Customers

a) Balance composition

The composition of these balances in the consolidated balance sheets, broken down by classification is as follows:

| | EUR Thousands | |
|--|--------------------|--------------------|
| | 2020 | 2019 |
| Financial assets at amortised cost | 97,440,260 | 98,298,612 |
| Non-trading financial assets mandatorily measured at fair value through profit or loss | 321 | |
| <i>Of which:</i> | | |
| <i>Impairment losses</i> | <i>(2,197,400)</i> | <i>(1,938,389)</i> |
| Loans and advances to customers regardless of impairment | 99,637,981 | 100,237,001 |

Note 44 shows the detail of the maturity of financial assets at amortised cost and their average interest rates.

Note 47 shows the Group's total exposure, based on the geographical origin of the issuer. There are no unspecified term loans to customers for significant amounts.

b) Detail

Following is a detail of the loans and advances granted to the Group's customers, which reflect the Group's exposure to credit risk in its core business, excluding the balance of impairment losses, in accordance with the type and status of the transactions, the geographical area of their residence and the type of interest rate on the transactions:

| | EUR Thousands | |
|---------------------------------|--------------------|--------------------|
| | 2020 | 2019 |
| Loan type and status: | | |
| Commercial credit | 3,310,628 | 3,746,006 |
| Secured loans | 19,334,700 | 5,471,421 |
| Other term loans | 51,915,961 | 67,984,959 |
| Finance leases | 19,775,398 | 17,671,956 |
| Receivables on demand and other | 832,302 | 908,640 |
| Credit card receivables | 2,442,076 | 2,484,220 |
| Impaired assets | 2,026,916 | 1,969,799 |
| | 99,637,981 | 100,237,001 |
| Geographical area: | | |
| Spain and Portugal | 15,749,336 | 17,623,816 |
| Italy | 9,122,609 | 9,205,963 |
| France | 14,647,435 | 14,160,374 |
| Austria and Germany | 38,921,027 | 38,565,275 |
| Scandinavia | 17,310,989 | 16,761,390 |
| Other | 3,886,585 | 3,920,183 |
| | 99,637,981 | 100,237,001 |
| Interest rate formula: | | |
| Fixed rate | 75,140,923 | 78,792,901 |
| Floating rate | 24,497,058 | 21,444,100 |
| | 99,637,981 | 100,237,001 |
| Currency | | |
| Euro | 85,664,247 | 85,201,245 |
| Foreign currency | 13,973,734 | 15,035,756 |
| | 99,637,981 | 100,237,001 |
| Less: | | |
| <i>Impairment charges</i> | <i>(2,197,400)</i> | <i>(1,938,389)</i> |
| TOTAL | 97,440,581 | 98,298,612 |

The total amount of Loans and receivables as of 31 December 2020 is EUR 99,637,981 thousand, of which 97,611,065 were in a non-doubtful situation (EUR 100,237,001 thousand and EUR 98,267,202 thousand in 2019). The percent distribution these loans according to the credit quality of the counterparty is the following: 94% AAA/BBB- and 6% BB+/C (87% and 13% respectively in 2019).

The ratings above were obtained through the conversion of internal solvency ratings given by the Group to its customers (see Note 47) in the raking of external ratings developed by Standard & Poor's, in order to make the comparison easier.

On 22 May 2014, the Bank subscribed 4,152 mortgage participation certificates issued by Banco Santander, S.A. for EUR 424,397 thousand, which were recognised under "Loans and Receivables - Loans and Advances to Customers" in the consolidated balance sheet and are included in the heading "Secured loans" in the table above. These mortgage participation certificates relate to loans maturing at between 3 and 39 years and earn annual interest of between 0.58% and 5.34%.

On 26 April 2012, the Bank subscribed 3,425 mortgage participation certificates issued by Banco Santander, S.A. for EUR 416,625 thousand, which were recognised under “Loans and Receivables - Loans and Advances to Customers” in the consolidated balance sheet and are included in the heading “Secured loans” in the table above. These mortgage participation certificates relate to loans maturing at between 1 and 38 years and earn annual interest of between 0.54 % and 4.67%.

The outstanding balance of these mortgage participation certificates amounted to EUR 405,996 thousand on 31 December 2020 (31 December 2019: EUR 453,436 thousand).

On December 2020, loans to customers assigned to own or third-party commitments amounted to EUR 600,000 thousand (31 December 2019: EUR 600,000 thousand) (see Notes 18 and 19), without taking into consideration for these purposes the consolidated loan portfolio held through various securitisation special-purpose vehicles included in the Group's scope of consolidation (see Appendix I).

Note 47 contains certain information relating to the restructured/refinanced portfolio, as well as the detail of loans to customers by activity, net of impairment charges, as of 31 December 2020 and 2019.

Following is the changes in the gross exposure broken down by impairment stage of loans and advances to customers recognised under "Financial assets at amortised cost and "Financial assets at fair value through other comprehensive income" in 2020 and 2019:

| 2020 | EUR Thousands | | | |
|----------------------------------|-------------------|------------------|------------------|--------------------|
| | Stage 1 | Stage 2 | Stage 3 | Total |
| Balance at beginning of period | 94,886,295 | 3,380,907 | 1,969,799 | 100,237,001 |
| Movements | | | | |
| Transfers: | | | | |
| Transfer to Stage 2 from Stage 1 | (5,955,658) | 5,955,658 | — | — |
| Transfer to Stage 3 from Stage 1 | (662,471) | — | 662,471 | — |
| Transfer to Stage 3 from Stage 2 | — | (897,756) | 897,756 | — |
| Transfer to Stage 1 from Stage 2 | 3,411,323 | (3,411,323) | — | — |
| Transfer to Stage 2 from Stage 3 | — | 304,884 | (304,884) | — |
| Transfer to Stage 1 from Stage 3 | 36,453 | — | (36,453) | — |
| Net changes in financial assets | 2,426,766 | (1,150,990) | (432,739) | 843,037 |
| Write-offs | — | — | (720,107) | (720,107) |
| Exchange differences and other | (685,228) | (28,116) | (8,927) | (722,271) |
| Balance at end of period | 93,457,480 | 4,153,264 | 2,026,916 | 99,637,660 |

In addition, the Group has EUR 23,473,576 thousand under loans commitments and financial guarantees granted, subject to impairment, of which EUR 23,322,335 thousand are under stage 1, EUR 108,700 thousand under stage 2 and EUR 42,541 thousand under stage 3.

| 2019 | EUR Thousands | | | |
|----------------------------------|-------------------|------------------|------------------|--------------------|
| | Stage 1 | Stage 2 | Stage 3 | Total |
| Balance at beginning of period | 87,556,913 | 4,370,065 | 1,861,544 | 93,788,522 |
| Movements | | | | |
| Transfers: | | | | |
| Transfer to Stage 2 from Stage 1 | (3,065,487) | 3,065,487 | — | — |
| Transfer to Stage 3 from Stage 1 | (508,551) | — | 508,551 | — |
| Transfer to Stage 3 from Stage 2 | — | (615,250) | 615,250 | — |
| Transfer to Stage 1 from Stage 2 | 2,509,285 | (2,509,285) | — | — |
| Transfer to Stage 2 from Stage 3 | — | 158,303 | (158,303) | — |
| Transfer to Stage 1 from Stage 3 | 6,126 | — | (6,126) | — |
| Net changes in financial assets | 8,272,933 | (1,097,988) | (157,546) | 7,017,399 |
| Write-offs | — | — | (685,117) | (685,117) |
| Exchange differences and other | 115,076 | 9,575 | (8,454) | 116,197 |
| Balance at end of period | 94,886,295 | 3,380,907 | 1,969,799 | 100,237,001 |

As at December 31, 2019, the Group had EUR 24,557,573 thousand under loans commitments and financial guarantees granted, subject to impairment, of which EUR 24,350,163 thousand are under stage 1, EUR 164,025 thousand under stage 2 and EUR 43,385 thousand under stage 3.

c) Impairment losses on loans and advances to customers at amortised cost and at fair value through other comprehensive income

The changes in the impairment losses on the assets making up the balances of financial assets at amortised cost and at fair value through other comprehensive income - Loans and advances - Customers:

| | EUR Thousands | |
|--|--------------------|------------------|
| | 2020 | 2019 |
| Balance at beginning of period | 1,938,389 | 1,908,163 |
| Impairment losses through profit or loss | 968,641 | 705,179 |
| <i>Of which:</i> | | |
| <i>Impairment charges to profit or loss</i> | <i>2,164,754</i> | <i>1,546,675</i> |
| <i>Reversal of impairment charges to profit or loss</i> | <i>(1,196,113)</i> | <i>(841,496)</i> |
| Write-off of impaired balances against recorded impairment allowance | (720,107) | (685,117) |
| Currency translation differences and other changes | 10,477 | 10,164 |
| Balance at end of period | 2,197,400 | 1,938,389 |
| <i>Of which:</i> | | |
| <i>By asset class:</i> | | |
| <i>Impaired assets</i> | <i>1,367,967</i> | <i>1,304,085</i> |
| <i>Other</i> | <i>829,433</i> | <i>634,304</i> |
| <i>By geography:</i> | | |
| <i>Spain</i> | <i>543,289</i> | <i>386,002</i> |
| <i>Other</i> | <i>1,654,111</i> | <i>1,552,387</i> |
| <i>By calculation method:</i> | | |
| <i>Calculated individually</i> | <i>128,918</i> | <i>112,643</i> |
| <i>Calculated collectively</i> | <i>2,068,482</i> | <i>1,825,746</i> |

Following is the change in the loan loss provision in 2020 and 2019, broken down by impairment stage of loans and advances to customers, recognised under "Financial assets at amortised cost" under IFRS 9:

| 2020 | EUR Thousands | | | |
|--|---------------|-----------|-----------|-----------|
| | Stage 1 | Stage 2 | Stage 3 | Total |
| Balance at beginning of period (gross) | 411,864 | 222,440 | 1,304,085 | 1,938,389 |
| Transfers: | | | | |
| To Stage 2 from Stage 1 | (70,100) | 459,030 | — | 388,930 |
| To Stage 3 from Stage 1 | (13,990) | — | 319,241 | 305,251 |
| To Stage 3 from Stage 2 | — | (202,631) | 439,999 | 237,368 |
| To Stage 1 from Stage 2 | 32,130 | (224,366) | — | (192,236) |
| To Stage 2 from Stage 3 | — | 26,266 | (137,070) | (110,804) |
| To Stage 1 from Stage 3 | 1,273 | — | (10,343) | (9,070) |
| Net changes in financial assets | 175,079 | 8,589 | 165,534 | 349,202 |
| Write-offs | — | — | (720,107) | (720,107) |
| Exchange differences and other | 3,982 | (133) | 6,628 | 10,477 |
| Balance at end of period | 540,238 | 289,195 | 1,367,967 | 2,197,400 |

| 2019 | EUR Thousands | | | |
|--|---------------|-----------|-----------|-----------|
| | Stage 1 | Stage 2 | Stage 3 | Total |
| Balance at beginning of period (gross) | 404,037 | 232,178 | 1,271,948 | 1,908,163 |
| Transfers: | | | | |
| To Stage 2 from Stage 1 | (60,648) | 243,553 | | 182,905 |
| To Stage 3 from Stage 1 | (28,100) | | 220,508 | 192,408 |
| To Stage 3 from Stage 2 | | (137,433) | 329,675 | 192,242 |
| To Stage 1 from Stage 2 | 31,393 | (140,657) | | (109,264) |
| To Stage 2 from Stage 3 | | 17,353 | (88,353) | (71,000) |
| To Stage 1 from Stage 3 | 160 | | (2,586) | (2,426) |
| Net changes in financial assets | 61,914 | 9,288 | 249,112 | 320,314 |
| Write-offs | — | — | (685,117) | (685,117) |
| Exchange differences and other | 3,108 | (1,842) | 8,898 | 10,164 |
| Balance at end of period | 411,864 | 222,440 | 1,304,085 | 1,938,389 |

As at 31 December 2020 and 2019, the Group had no significant amounts in purchased impaired assets.

In 2020, a reversal of EUR 172 thousand was recognised under Fixed Income (EUR 82 thousand in 2019). Written-off assets recovered, including sales of portfolios of written-off and non-performing assets, amounted to EUR 149,410 thousand (EUR 324,163 thousand in 2019) and are presented as a deduction from “Impairment charges and reversals from financial assets at amortised cost” in the consolidated income statements for the years then ended. In addition, losses from renegotiation or modification of contracts amount to EUR 6,024 thousand. The amount under impairment of financial assets at fair value through profit or loss is EUR 825,083 thousand and EUR 380.934 thousand in 2020 and 2019, respectively.

In 2020 and 2019, the Group has sold the following portfolios of written-off loans:

| Company | EUR Thousands | |
|---|----------------|------------------|
| | 31/12/2020 | 31/12/2019 |
| | Nominal Value | Nominal Value |
| Santander Consumer Bank AG (Germany) | 263,800 | 137,800 |
| Santander Consumer Bank S.p.A. (Italy) | 46,400 | 120,900 |
| Santander Consumer Finance Benelux B.V. (Netherlands) | 23,900 | 14,600 |
| Santander Consumer Bank AS (Norway) | 153,600 | 218,400 |
| Santander Consumer Finance Oy (Finland) | — | 16,800 |
| Santander Consumer Bank GmbH (Austria) | 51,100 | 83,500 |
| Banco Santander Consumer Portugal S.A. (Portugal) | 9,500 | 26,200 |
| Financiera El Corte Inglés, E.F.C., S.A. (Spain) | — | 111,500 |
| Santander Consumer Finance, S.A. (Spain) | 19,200 | — |
| Santander Consumer, E.F.C., S.A. (Spain) | — | 212,100 |
| Compagnie Generale de Credit Aux Particuliers - Credipar (France) | — | — |
| PSA Financial Services Spain, E.F.C., S.A. (Spain) | — | 94,400 |
| | 567,500 | 1,036,200 |

The selling price of the portfolios of written-off loans in 2020 was EUR 154,100 thousand (EUR 291,900 thousand in 2019). The profit from these sales was registered in “Impairment charges and reversals from financial assets not at fair value through profit or loss – Financial assets at amortised cost” of the accompanying consolidated income statement.

Written-off assets

The changes in 2020 and 2019 in Financial assets at amortised cost – Customers considered to be impaired at 2020 and 2019 were as follows:

| | EUR Thousands | |
|---------------------------------|------------------|------------------|
| | 2020 | 2019 |
| Balance at beginning of period | 2,144,333 | 2,654,622 |
| Additions | 720,107 | 685,117 |
| Withdrawals | (710,540) | (1,195,406) |
| Balance at end of period | 2,153,900 | 2,144,333 |

Home purchase loans granted to households by the main businesses in Spain

The quantitative information on the home purchase loans granted to households by the Group's main businesses in Spain at 31 December 2020 and 2019 is as follows:

| | 31-12-2020 | | 31-12-2019 | |
|------------------------------|------------------|--------------------------|------------------|--------------------------|
| | EUR Thousands | | EUR Thousands | |
| | Gross amount | Of which: non-performing | Gross amount | Of which: non-performing |
| Loans for home purchases | | | | |
| - Without mortgage guarantee | — | — | — | — |
| - With mortgage guarantee | 1,526,419 | 65,775 | 1,678,833 | 67,507 |
| | 1,526,419 | 65,775 | 1,678,833 | 67,507 |

The detail, by loan-to-value ratio, of the home purchase mortgage loans granted by the Group to households in Spain at 31 December 2020 and 2019 is as follows:

| EUR millions | 31-12-2020 | | | | | |
|---------------------------------|---------------------|--------|--------|---------|-----------|--------------|
| | Loan-to-value ratio | | | | | |
| | 0-40% | 40-60% | 60-80% | 80-100% | Over 100% | TOTAL |
| Gross amount | 335 | 402 | 289 | 201 | 299 | 1,526 |
| <i>Of which: non-performing</i> | 4 | 7 | 13 | 8 | 34 | 66 |

| EUR millions | 31-12-2019 | | | | | |
|---------------------------------|---------------------|--------|--------|---------|-----------|--------------|
| | Loan-to-value-ratio | | | | | |
| | 0-40% | 40-60% | 60-80% | 80-100% | Over 100% | TOTAL |
| Gross amount | 340 | 427 | 337 | 208 | 367 | 1,679 |
| <i>Of which: non-performing</i> | 4 | 7 | 13 | 8 | 36 | 68 |

Securitisation

The balance of Financial assets at amortised cost – Customers in the accompanying consolidated balance sheets for the years ended 31 December 2020 and 2019 includes the securitised loans transferred to third parties on which the Group has retained risks, albeit partially, and which therefore, in accordance with current regulations, cannot be derecognised. The breakdown of the securitised amounts as of 31 December 2020 and 2019, classified by the subsidiaries which originated the securitised portfolio, and on the basis of whether the requirements for derecognition had been met (see Note 2-d), is as follows:

| | EUR Thousands | |
|--|-------------------|-------------------|
| | 2020 | 2019 |
| Derecognised | — | — |
| Maintained in balance sheet | 29,254,280 | 26,493,021 |
| <i>Of which:</i> | | |
| <i>Santander Consumer Bank AG</i> | <i>12,276,316</i> | <i>10,537,861</i> |
| <i>Compagnie Generale de Credit Aux Particuliers - Credipar S.A.</i> | <i>5,701,841</i> | <i>5,105,158</i> |
| <i>Santander Consumer Bank S.p.A.</i> | <i>2,924,482</i> | <i>2,493,908</i> |
| <i>Santander Consumer Finance, S.A. (*)</i> | <i>2,348,150</i> | — |
| <i>Santander Consumer, EFC, S.A. (*)</i> | — | <i>2,274,671</i> |
| <i>PSA Financial Services, Spain, EFC, SA</i> | <i>1,129,169</i> | <i>860,370</i> |
| <i>Banca PSA Italia S.p.a.</i> | <i>1,457,316</i> | <i>1,280,208</i> |
| <i>Santander Consumer Finance Oy</i> | <i>1,340,768</i> | <i>1,326,647</i> |
| <i>Financiera El Corte Inglés, E.F.C., S.A.</i> | <i>1,018,803</i> | <i>1,178,666</i> |
| <i>Santander Consumer Bank GmbH</i> | <i>434,507</i> | — |
| <i>PSA Bank Deutschland GmbH</i> | <i>419,778</i> | <i>986,680</i> |
| <i>Santander Consumer Bank A.S.</i> | <i>203,150</i> | <i>448,852</i> |
| Total | 29,254,280 | 26,493,021 |

(*) As indicated in Note 3, in 2020 Santander Consumer, E.F.C, S.A. merged with Santander Consumer Finance, S.A., and therefore in 2020 the securitizations assigned to Santander Consumer Finance, S.A. are included.

The securitised assets relate mainly to vehicle financing and consumer finance.

In 2020 and 2019 the subsidiaries mentioned in the foregoing table securitised receivables amounting to EUR 10,137,000 thousand (2019: EUR 4,136,000 thousand). Since substantially all the risks and rewards associated with these receivables had not been transferred, they were not derecognised.

Note 19 details the liabilities associated with these securitisation transactions.

Impaired assets

The changes in the balance of the financial assets classified as financial assets at amortised cost - Customers and considered to be impaired due to credit risk (non-performing assets) as of 31 December 2020 and 2019 were as follows:

| | EUR Thousands | |
|-------------------------------|------------------|------------------|
| | 2020 | 2019 |
| Balance at beginning of year | 1,969,799 | 1,861,544 |
| Additions net of recoveries | 786,151 | 801,824 |
| Written-off assets | (720,107) | (685,117) |
| Exchanges differences (net) | (8,927) | (8,452) |
| Balance at end of year | 2,026,916 | 1,969,799 |

The amounts above, once the corresponding provisions are deducted, represent the Group's best estimate of the discounted cash flows expected to be recovered from impaired assets.

Additionally, following is a detail of the financial assets considered to be impaired due to credit risk (non-performing assets) at 31 December 2020 and 2019, classified by geographical location of risk and by age of the oldest past-due amount at those dates:

| 31/12/2020 | | | | | | |
|---------------------|--|---------------------------|----------------|----------------|---------------------|------------------|
| | EUR Thousand | | | | | |
| | With No Past-Due Balances or Less than 3 Months Past Due | With Balances Past Due by | | | | |
| | | 3 to 6 Months | 6 to 9 Months | 9 to 12 Months | More than 12 Months | Total |
| Spain and Portugal | 41,090 | 83,431 | 55,833 | 69,603 | 270,058 | 520,015 |
| Germany and Austria | 100,705 | 80,528 | 39,131 | 37,546 | 370,232 | 628,142 |
| Italy | 23,368 | 21,587 | 20,791 | 26,654 | 38,230 | 130,630 |
| Scandinavia | 193,408 | 67,775 | 45,540 | 44,531 | 121,233 | 472,487 |
| France | 78,744 | 35,206 | 14,914 | 15,532 | 82,345 | 226,741 |
| Other | 9,817 | 11,806 | 5,330 | 9,841 | 12,107 | 48,901 |
| | 447,132 | 300,333 | 181,539 | 203,707 | 894,205 | 2,026,916 |

| 31/12/2019 | | | | | | |
|---------------------|--|---------------------------|----------------|----------------|---------------------|------------------|
| | EUR Thousand | | | | | |
| | With No Past-Due Balances or Less than 3 Months Past Due | With Balances Past Due by | | | | |
| | | 3 to 6 Months | 6 to 9 Months | 9 to 12 Months | More than 12 Months | Total |
| Spain and Portugal | 47,778 | 84,247 | 54,887 | 49,406 | 154,361 | 390,679 |
| Germany and Austria | 122,234 | 74,167 | 52,089 | 50,675 | 413,987 | 713,152 |
| Italy | 27,490 | 25,332 | 18,378 | 14,713 | 41,538 | 127,451 |
| Scandinavia | 169,190 | 88,938 | 55,744 | 48,126 | 75,846 | 437,844 |
| France | 103,877 | 24,885 | 15,958 | 11,328 | 85,201 | 241,249 |
| Other | 10,406 | 12,205 | 8,786 | 16,047 | 11,980 | 59,424 |
| | 480,975 | 309,774 | 205,842 | 190,295 | 782,913 | 1,969,799 |

The non-performing loans ratio is calculated by dividing the financial assets at amortized cost (customers) in Stage 3 and contingent risks recorded in the consolidated balance sheets at December 31 of this year by the total balance of financial assets at amortized cost (customers and contingent risks). The ratio stood at 2.07% at 31 December 2020 (2.01% at 31 December 2019).

Past-due amounts receivable

In addition, at 31 December 2020 and 2019, there were assets with amounts receivable that were past due by three months or less, the detail of which, by age of the oldest past-due amount, is as follows:

| 31/12/2020 | | | |
|--------------------------------------|----------------|---------------|----------------|
| | EUR Thousands | | |
| | Under 1 month | 1-2 months | 2-3 months |
| Loans and advances to customers | 109,418 | 68,392 | 130,500 |
| <i>Of which: Government entities</i> | 3 | 1 | 1 |
| Total | 109,421 | 68,393 | 130,501 |

| 31/12/2019 | | | |
|--------------------------------------|---------------|---------------|---------------|
| | EUR Thousands | | |
| | Under 1 month | 1-2 months | 2-3 months |
| Loans and advances to customers | 85,829 | 56,739 | 39,403 |
| <i>Of which: Government entities</i> | 4 | 2 | 1 |
| Total | 85,833 | 56,741 | 39,404 |

11. Assets and liabilities included in disposal groups classified as held for sale

The balance of "Non-Current Assets Held for Sale" in the accompanying consolidated balance sheets as at 31 December 2020 and 2019 includes the amount of foreclosed assets (recovered by the consolidated entities on non-performing loans), net of impairment losses, and the assets of subsidiaries classified as discontinued operations, the detail being as follows:

| | Thousand Euros | |
|---|----------------|--------------|
| | 2020 | 2019 |
| Foreclosed tangible assets | 6,137 | 5,202 |
| <i>Of which Foreclosed tangible assets in Spain</i> | <i>2,788</i> | <i>3,059</i> |
| Other tangible assets held for sale (*) | 48,494 | 670 |
| | 54,631 | 5,872 |

(*) This variation is a consequence of the increase in the balance of vehicles for sale after the acquisition of Sixt Leasing SE Group (see detail in note 3).

As of 31 December 2020, hedges constituted for real estate assets in Spain represent 75% (81% as of 31 December 2019). The net provisions made during the years 2020 and 2019 amounted to EUR 5,120 thousand and EUR 6,642 thousand, respectively, and the recoveries made during those years amounted to EUR 4,843 thousand and EUR 4,853 thousand, respectively (see Note 43).

Disclosures on assets received by the businesses in Spain in payment of debts

The detail of the foreclosed assets of the Group's businesses in Spain, based on the purpose of the initially granted loans or credit facilities giving rise to them, at 31 December 2020 and 2019 is as follows:

| EUR Thousands | 31/12/2020 | | | | 31/12/2019 | | | |
|--|------------------|-------------------|--------------------------------------|----------------|------------------|-------------------|--------------------------------------|----------------|
| | Gross book value | Impairment losses | Of which: impaired since acquisition | Carrying value | Gross book value | Impairment losses | Of which: impaired since acquisition | Carrying value |
| Property assets arising from financing granted for construction and property development | — | — | — | — | — | — | — | — |
| <i>Of which:</i> | | | | | | | | |
| <i>Completed buildings</i> | — | — | — | — | — | — | — | — |
| <i>Residential</i> | — | — | — | — | — | — | — | — |
| <i>Other</i> | — | — | — | — | — | — | — | — |
| <i>Land</i> | — | — | — | — | — | — | — | — |
| <i>Developed land</i> | — | — | — | — | — | — | — | — |
| <i>Other</i> | — | — | — | — | — | — | — | — |
| Property assets arising from home purchase mortgage financing granted to households | 15,332 | (12,892) | (9,426) | 2,440 | 22,051 | (19,020) | (11,281) | 3,031 |
| Other property assets received in payment of debts | 2,058 | (1,710) | (1,705) | 348 | 117 | (89) | (50) | 28 |
| Total property assets | 17,390 | (14,602) | (11,131) | 2,788 | 22,168 | (19,109) | (11,331) | 3,059 |

12. Investments in joint ventures and associates

The detail, by company, of Investments in joint ventures and associates in the accompanying consolidated balance sheets as at 31 December 2020 and 2019 is as follows:

| | EUR Thousands | |
|--|----------------|----------------|
| | 2020 | 2019 |
| Associates: | | |
| Santander Consumer Bank S.A. (Poland) | 396,161 | 394,595 |
| Santander Consumer Multirent, Sp, z.o.o | 10,099 | 10,404 |
| Santander Consumer Finanse Sp. z.o.o. (Poland) | 6,269 | 6,143 |
| Payever Gmbh | 1,405 | 1,384 |
| PSA Finance Polska Sp. z.o.o. | 8,087 | 7,528 |
| Santander Consumer Financial Solutions SP. Z.O.O. (Poland) | 857 | — |
| PSA Consumer Finance Polska SP. Z.O.O. | 527 | 321 |
| Other | 33 | — |
| | 423,438 | 420,375 |
| <i>Of which, Goodwill:</i> | | |
| <i>Payever Gmbh</i> | <i>1,238</i> | <i>1,238</i> |
| <i>Santander Consumer Bank S.A. (Poland)</i> | <i>99,713</i> | <i>106,799</i> |
| | <i>100,951</i> | <i>108,037</i> |
| Joint ventures: | | |
| Fortune Auto Finance Co. Ltd. (China) | 172,147 | 155,347 |
| PSA Insurance Europe Ltd (Malta) | 33,810 | 36,063 |
| PSA Life Insurance Europe, Ltd (Malta) | 5,677 | 5,738 |
| Other | 176 | 140 |
| | 211,810 | 197,288 |
| | 635,248 | 617,663 |

The changes in 2020 and 2019 in investments in joint ventures and associates is as follows:

| | EUR Thousands | |
|--|----------------|----------------|
| | 2020 | 2019 |
| Balance at beginning of period | 617,663 | 590,277 |
| Purchases and capital increases | 857 | — |
| Sales | — | — |
| Dividends paid | (22) | (52,101) |
| Effect of equity method accounting (Note 32) | 72,467 | 83,491 |
| Changes in the consolidation perimeter | — | — |
| Value impairment adjustments (Note 3.b) | — | — |
| Currency translation differences and other | (55,717) | (4,325) |
| Balance at end of period | 635,248 | 617,342 |

Impairment losses

In 2020 and 2019 there is no evidence of significant impairment of the Group's investments.

The financial information on the associates and joint ventures is summarised below:

| | EUR Millions | |
|---|--------------|------------|
| | 2020 | 2019 (*) |
| Data on 31 December | | |
| Total assets | 8,594 | 10,110 |
| Total liabilities | (7,171) | (8,733) |
| Equity | (1,423) | (1,377) |
| Group's share of the net assets of associates | 534 | 509 |
| Goodwill | 101 | 108 |
| Total Group share | 635 | 617 |
| Data for the year | | |
| Total income | 1,435 | 1,464 |
| Total profit | 163 | 194 |
| Group's share of the profit of associates | 72 | 83 |

(*) This information was obtained from the financial statements of each of the investees, which had not yet been approved by the respective control bodies at the date of preparation of these consolidated financial statements. However, the Bank's Directors consider that they will be approved without any changes.

13. Tangible assets

The changes in 2020 and 2019 in the balance of "Tangible Assets" in the accompanying consolidated balance sheets as at 31 December 2020 and 2019 were as follows:

| Thousands of euros | Tangible Assets | | | | Of which: right of use for operating lease | | | |
|---|------------------|---|---------------------|------------------|--|---|---------------------|-----------------|
| | For own use | Other assets assigned under operating lease | Investment Property | Total | For own use | Other assets assigned under operating lease | Investment Property | Total |
| | | | | | | | | |
| Cost: | | | | | | | | |
| Balances as of 31 December 2018 | 386,661 | 310,850 | — | 697,511 | — | — | — | — |
| Impact IFRS16 | 266,984 | — | — | 266,984 | 266,984 | — | — | 266,984 |
| Balances as of 1 January 2019 | 653,645 | 310,850 | — | 964,495 | 266,984 | — | — | 266,984 |
| Additions/Disposals (net) | 34,670 | 127,149 | — | 161,819 | 34,225 | — | — | 34,225 |
| <i>Additions</i> | 66,978 | 205,808 | — | 272,786 | 35,538 | — | — | 35,538 |
| <i>Disposals</i> | (32,308) | (78,659) | — | (110,967) | (1,313) | — | — | (1,313) |
| Net additions/disposals due to changes in the consolidation perimeter | 2,347 | — | — | 2,347 | — | — | — | — |
| Currency translation differences | (113) | 172 | — | 59 | (93) | — | — | (93) |
| Transfers and other | 2,943 | — | — | 2,943 | 2,977 | — | — | 2,977 |
| Balances as of 31 December 2019 | 693,492 | 438,171 | — | 1,131,663 | 304,093 | — | — | 304,093 |
| Additions/Disposals (net) | 24,095 | 8,312 | — | 32,407 | 10,880 | — | — | 10,880 |
| <i>Additions</i> | 52,470 | 89,766 | — | 142,236 | 26,207 | — | — | 26,207 |
| <i>Disposals</i> | (28,375) | (81,454) | — | (109,829) | (15,327) | — | — | (15,327) |
| Net additions/disposals due to changes in the consolidation perimeter | 17,968 | 6 | — | 1,099,504 | 13,971 | — | — | 13,971 |
| Currency translation differences | (982) | 183 | — | (797) | (795) | — | — | (795) |
| Transfers and other | (19,647) | 65 | — | (19,582) | 681 | — | — | 681 |
| Balances as of 31 December 2020 | 714,926 | 9 | — | 2,243,195 | 328,830 | — | — | 328,830 |
| Accumulated Amortization: | | | | | | | | |
| Balances as of 31 December 2018 | (225,544) | (50,829) | — | (276,373) | — | — | — | — |
| Impact IFRS16 | — | — | — | — | — | — | — | — |
| Balances as of 1 January 2019 | (225,544) | (50,829) | — | (276,373) | — | — | — | — |
| Net additions/disposals due to changes in the consolidation perimeter | (894) | (69) | — | (963) | — | — | — | — |
| Charges | (72,367) | — | — | (72,367) | (41,457) | — | — | (41,457) |
| Disposals and retirements | 18,403 | 15,955 | — | 34,358 | 170 | — | — | 170 |
| Currency translation differences | 5,278 | 39 | — | 5,317 | (22) | — | — | (22) |
| Transfers and other | 5,926 | (44,082) | — | (38,156) | (349) | — | — | (349) |
| Balances as of 31 December 2019 | (269,198) | (78,986) | — | (348,184) | (41,658) | — | — | (41,658) |
| Net additions/disposals due to changes in the consolidation perimeter | (4,755) | — | — | (4,755) | (2,718) | — | — | (2,718) |
| Charges | (72,904) | — | — | (72,904) | (42,215) | — | — | (42,215) |
| Disposals and retirements | 12,382 | 17,373 | — | 29,755 | 2,549 | — | — | 2,549 |
| Currency translation differences | (74) | (299) | — | (373) | (35) | — | — | (35) |
| Transfers and other | 21,030 | (28,917) | — | (7,887) | 1,084 | — | — | 1,084 |
| Balances as of 31 December 2020 | (313,519) | (90,829) | — | (404,348) | (82,993) | — | — | (82,993) |
| Impairment losses: | | | | | | | | |
| Balances as of 31 December 2018 | — | (9,000) | — | (9,000) | — | — | — | — |
| Impact IFRS16 | — | — | — | — | — | — | — | — |
| Balances as of 1 January 2019 | — | (9,000) | — | (9,000) | — | — | — | — |
| Net additions/disposals due to changes in the consolidation perimeter | — | — | — | — | — | — | — | — |
| Charges | — | (34,360) | — | (3,436) | — | — | — | — |
| Releases | — | — | — | — | — | — | — | — |
| Disposals and retirements | — | 229 | — | 229 | — | — | — | — |
| Transfers and other | — | (1,474) | — | (1,474) | — | — | — | — |
| Balances as of 31 December 2019 | — | (13,681) | — | (13,681) | — | — | — | — |
| Net additions/disposals due to changes in the consolidation perimeter | — | — | — | — | — | — | — | — |
| Charges | (293) | (438) | — | (731) | — | — | — | — |
| Releases | 2 | 1,300 | 360 | 1,662 | — | — | — | — |
| Disposals and retirements | — | 243 | — | 243 | — | — | — | — |
| Transfers and other | (236) | 5,452 | (360) | 4,856 | (527) | — | — | (527) |
| Balances as of 31 December 2020 | (527) | (7,124) | — | (7,651) | (527) | — | — | (527) |
| Net tangible asset: | | | | | | | | |
| Balances as of 31 December 2019 | 424,294 | 345,504 | — | 769,798 | 262,435 | — | — | 262,435 |
| Balances as of 31 December 2020 | 400,880 | 1,430,316 | — | 1,831,196 | 245,310 | — | — | 245,310 |

(1) The period depreciation charges are recognised under “Amortisation” in the consolidated income statement.

The balance of tangible assets acquired under finance leases amounted to EUR 290,976 thousand as of 31 December 2020 (EUR 309,265 thousand in 2019). It is part of the Group’s policies to arrange for insurance contracts to cover all possible risks deriving from all elements in its tangible assets.

The Group has incurred EUR 2,012 thousand in net losses in 2020 (EUR 8,457 thousand net gains in 2019) from the sale of tangible assets (Note 42).

The detail, by class of asset, of “Property, Plant and Equipment - For Own Use” in the consolidated balance sheets as at 31 December 2020 and 2019 is as follows:

| | EUR Thousands | | | | |
|---------------------------------------|----------------|--------------------------|--------------|-----------------|--|
| | Cost | Accumulated depreciation | Fund | Carrying amount | Of which: Right-of-use for operating lease |
| Buildings | 365,114 | (55,106) | — | 310,008 | 260,321 |
| Furniture | 173,295 | (104,088) | — | 69,207 | 1,205 |
| IT equipment | 108,540 | (90,169) | — | 18,371 | 895 |
| Other | 46,543 | (19,835) | — | 26,708 | 14 |
| Balance as of 31 December 2018 | 693,492 | (269,198) | — | 424,294 | 262,435 |
| Buildings | 388,567 | (95,377) | — | 293,190 | 244,931 |
| Furniture | 197,318 | (115,433) | — | 81,885 | 270 |
| IT equipment | 104,755 | (93,545) | — | 11,210 | 631 |
| Other | 24,286 | (9,164) | (527) | 14,595 | (522) |
| Balance as of 31 December 2019 | 714,926 | (313,519) | (527) | 400,880 | 245,310 |

The net balance of “Property, Plant and Equipment for Own Use” on 31 December 2020 includes approximately EUR 393,827 thousand (EUR 419,924 thousand on 31 December 2019) relating to property, plant and equipment owned by Group subsidiaries located abroad.

14. Goodwill

The detail of “Goodwill” in the accompanying consolidated balance sheets as of 31 December 2020 and 2019, based on the cash-generating units which originate it, is as follows:

| | EUR Thousands | |
|-----------------------|------------------|------------------|
| | 2020 | 2019 |
| Germany | 1,307,288 | 1,229,708 |
| Austria | 98,074 | 98,074 |
| Nordics (Scandinavia) | 216,168 | 496,273 |
| Netherlands | 35,550 | 35,550 |
| Spain/Portugal | 52,833 | 53,253 |
| Total | 1,709,913 | 1,912,858 |

At least once per year (or whenever there is any indication of impairment), the Group reviews goodwill for impairment (i.e. a potential reduction in its recoverable amount to below its carrying amount).

The first step that must be taken in order to perform this analysis is the identification of the cash-generating units, i.e. the Group's smallest identifiable groups of assets that generate cash inflows that are largely independent of the cash inflows from other assets or groups of assets.

The amount to be recovered of each cash-generating unit is determined taking into consideration the carrying amount (including any fair value adjustment arising from the business combination) of all the assets and liabilities of all the independent legal entities composing the cash-generating unit, together with the related goodwill.

This book value to be recovered from the cash generating unit is compared with its recoverable amount in order to determine whether there is impairment.

The Group assesses the existence of any indication that might be considered to be evidence of impairment of the cash-generating unit by reviewing certain information, including the following: (i) various macroeconomic variables that might affect its investments (population data, political situation and economic situation - including the banking sector-, among others) and (ii) various microeconomic variables comparing the investments of the Group with the financial services industry of the country in which the cash-generating unit carries on most of its business activities (balance sheet composition, total funds under management, results, efficiency ratio, capital adequacy ratio and return on equity, among others).

Regardless of whether there is any indication of impairment, every year the Group calculates the recoverable amount of each cash-generating unit to which goodwill has been allocated and, to this end, it uses price quotations, if available, market references (multiples), internal estimates, and appraisals performed by independent experts.

Firstly, the Group determines the recoverable amount by calculating the fair value of each cash-generating unit on the basis of the quoted price of the cash-generating units, if available, and of the price earnings ratios of comparable local entities.

In addition, the Group performs estimates of the recoverable amounts of certain cash-generating units by calculating their value in use using discounted cash flows. The main assumptions used in this calculation are: (i) earnings projections based on the financial budgets approved by the directors which normally cover a three- five year period (unless a longer time horizon can be justified), ii) discount rates determined as the cost of capital taking into account the risk-free rate of return plus a risk premium in line with the market and the business in which the units operate and (iii) constant growth rates to estimate earnings to perpetuity that do not exceed the long-term average growth rate for the market in which the cash-generating unit in question operates.

The cash flow projections used by Group management to obtain the values in use are based on the financial budgets approved by both local management of the related units and the Group's Directors. The Group's budgetary estimation process is common for all the cash-generating units. The local management teams prepare their budgets using the following key assumptions:

- a) Microeconomic variables of the cash-generating unit: management takes into consideration the current balance sheet structure, the product mix on offer and the business decisions taken by local management in this regard.
- b) Macroeconomic variables: growth is estimated on the basis of the changing environment, taking into consideration expected GDP growth in the unit's geographical location and forecast trends in interest and exchange rates. These data, which are based on external information sources, are provided by the Group's economic research service.

- c) Past performance variables: in addition, management takes into consideration in the projection the difference (both positive and negative) between the cash-generating unit's past performance and that of the market.

During the second quarter of fiscal year 2020, considering the worsening macroeconomic environment caused by COVID-19, an impairment test was conducted for the Nordics CGU (Scandinavia). This test took into account the negative developments forecast by the various national and international organizations in terms of GDP (which could take 2 to 3 years to recover in most countries), the unemployment rate, the growth of loan portfolios, etc. As a result, the Group recognized an impairment of goodwill of EUR 276,681 thousand associated with this CGU. The impairment was the result of a combination of factors, including those related to COVID-19, mainly due to the new macroeconomic outlook which caused the Group to project lower earnings on the CGU, in addition to reducing the assumptions on perpetual growth rates and increasing the discount rates used to estimate the value in use of such CGU. This impairment has been recorded under "Impairment or reversal of impairment of non-financial assets - Intangible assets" in the income statement. The recoverable amount of the CGU is sensitive to changes in cash flow projections, discount rates and nominal perpetual growth rates; therefore, changes in these rates could result in additional impairments.

Following is a detail of the main assumptions used in determining the recoverable amount, at 2020 and 2019 year-end, of the most significant cash-generating units valued using the discounted cash flow method:

| | 2020 | | |
|-----------------------|------------------|-------------------|--------------------------------|
| | Projected period | Discount rate (*) | Nominal perpetuity growth rate |
| Austria | 3 years | 9,1% | 1,8% |
| Germany | 5 years | 9,0% | 1,8% |
| Nordics (Scandinavia) | 5 years | 10,1% | 2,0% |

(*) Post-tax discount rate used for consistency with earnings projection estimates

| | 2019 | | |
|-----------------------|------------------|-------------------|--------------------------------|
| | Projected period | Discount rate (*) | Nominal perpetuity growth rate |
| Austria | 3 years | 8.2% | 2.5% |
| Germany | 5 years | 8.2% | 2.5% |
| Nordics (Scandinavia) | 5 years | 8.6% | 2.5% |

(*) Post-tax discount rate used for consistency with earnings projection estimates

Given the degree of uncertainty of these assumptions, the Group performs a sensitivity analysis thereof using reasonable changes in the key assumptions on which the recoverable amount of the cash-generating units is based in order to confirm whether their recoverable amount still exceeds their carrying amount. The sensitivity analysis involved adjusting the discount rate by +/- 50 bps and the perpetuity growth rate by +/-50 bps. Following the sensitivity analysis performed, the value in use of these cash-generating units still exceeds their recoverable amount during 2020.

Finally, the Group also estimates the recoverable amount of smaller goodwill amounts using a market multiples measurement approach. This method indicates the value of a company based on a comparison with multiples for comparable companies that are either listed on a stock exchange or form part of a public or private transaction. Its consists of comparing the most significant figures in the income statement of the company being measured against that of listed companies (in the case of comparable companies) or acquired companies (in the case of transactions) of similar characteristics. An analysis of the market multiples of companies engaging in similar businesses provides information regarding investor perceptions and, therefore, the value of the company, to the extent that are considered to be reasonably comparable. After identifying and selecting the theoretically comparable listed companies, or those that recently participating in a private transaction, their businesses and financial profiles are analysed to determine the degree to which

they are comparable. Once the universe of comparables has been selected the prices or value multiples of their financial figures are calculated and adjusted, of necessary, for factors such as relative size, growth outlook, profitability, illiquidity, risk and return on investment. The validity of this analysis depends on the comparability (similarity and affinity) of the selected companies with respect to their business and other financial characteristics, as well as the appropriateness of the most relevant ratios in the sector.

In addition, in 2020, the goodwill of the Nordics CGU (Scandinavia) was reduced by EUR 9,819 thousand due to exchange rate differences.

The changes in 2020 and 2019 in the balance of "Goodwill" in the accompanying consolidated balance sheets as at 31 December 2020 and 2019 were as follows:

| | EUR Thousands | |
|----------------------------------|------------------|------------------|
| | 2020 | 2019 |
| Balance at beginning of period | 1,912,858 | 1,881,898 |
| Acquisitions | 77,580 | 36,935 |
| Additions | — | — |
| Impairment value (Note 41) | (276,681) | — |
| Currency translation differences | (3,844) | (5,975) |
| Balance at end of period | 1,709,913 | 1,912,858 |

On 31 December 2020 and 2019, the Group had goodwill associated with cash-generating units located in non-euro currency countries (mainly Nordics), which gives rise to exchange differences on the translation to euros, at closing rates, of the amounts of goodwill denominated in foreign currencies. In accordance with current legislation, these exchange differences are recognised with a charge to "Items that may be reclassified to profit or loss - Exchange differences" in consolidated equity. The changes in this line item are disclosed in the accompanying consolidated statement of recognised income and expense.

Additions during 2020 mainly correspond to the goodwill generated on the acquisition of Sixt Leasing, amounting EUR 76,962 thousand, detailed in Note 3 and which has been allocated to the German CGU.

The additions in the year mainly correspond to the business combinations in Germany and Spain. In the case of Germany, in 2019 goodwill amounting to EUR 19,555 thousand was generated as a result of the acquisition by Santander Consumer Bank A.G. of 51% of the ownership interest in Hyundai Capital Bank Europe, GmbH. Also, in the case of the Spain/Portugal unit, goodwill amounting to EUR 17,380 thousand was recognised as a result of the acquisition by Andaluza de Inversiones, S.A. of Autodescuento, S.L. (see Note 3).

15. Other intangible assets

The detail of "Other Intangible Assets" in the accompanying consolidated balance sheets as of 31 December 2020 and 2019 is as follows:

| | Estimated useful life | EUR Thousands | |
|----------------------------------|-----------------------|----------------|----------------|
| | | 2020 | 2019 |
| With finite useful lives: | | | |
| Client portfolio | 2 years | 122 | — |
| IT developments | 3 years | 312,600 | 313,889 |
| Other | | 1,722 | 1,165 |
| | | 314,444 | 315,054 |

The changes in 2020 and 2019 in “Other Intangible Assets” in the accompanying consolidated balance sheets were as follows:

| | EUR Thousands | |
|--------------------------------|----------------|----------------|
| | 2020 | 2019 |
| Balance at beginning of period | 315,054 | 267,340 |
| Net additions | 100,800 | 157,342 |
| Amortisation charges (*) | (88,759) | (91,323) |
| Impairment losses (Note 41) | (12,651) | (18,305) |
| Balance at year-end | 314,444 | 315,054 |

(*) The amortisation charges for the period are recognised under “Amortisation” in the accompanying consolidated income statement.

Most of the additions in 2020 and 2019 relate to the implementation of management and accounting software at certain Group companies, mainly in Germany, Spain, Norway and Portugal.

In 2020 the Group has derecognized intangible asset elements that have generated losses due to obsolescence for EUR 12,651 thousand (EUR 18,305 thousand in 2019) recognised under “Impairment charges and reversals from financial assets not at fair value through profit or loss” in the consolidated financial statements (see Note 41).

16. Other assets and liabilities

The detail of “Other Assets” and “Other Liabilities” in the accompanying consolidated balance sheets as at 31 December 2020 and 2019 is as follows:

| | EUR Thousands | | | |
|-------------------------|----------------|----------------|------------------|------------------|
| | Assets | | Liabilities | |
| | 2020 | 2019 | 2020 | 2019 |
| Inventories | 4,168 | 4,023 | — | — |
| Prepaid expenses | 178,835 | 99,218 | — | — |
| Accrued expenses | — | — | 807,047 | 701,570 |
| Transactions in transit | 3,416 | 4,893 | 55,649 | 110,851 |
| Other | 528,769 | 734,979 | 676,813 | 850,411 |
| | 715,188 | 843,113 | 1,539,509 | 1,662,832 |

17. Deposits – Central Banks and Deposits – Credit institutions

The balance of “Financial Liabilities at Amortised Cost - Deposits from Central Banks” in the accompanying consolidated balance sheets as of 31 December 2020 and 2019, of EUR 14,562,723 thousand and EUR 7,859,636 thousand respectively, corresponds mainly to term deposits of the Group entities, including the balances of the long-term conditional financing from the European Central Bank TLTRO (Targeted Longer-Term Refinancing Operation).

As of December 31, 2020, the balance of conditional long-term financing from the European Central Bank TLTRO (Targeted Longer-Term Refinancing Operation) amounted to EUR 14,644 million, of which EUR 272 million and EUR 14,372 million corresponded to the TLTROS II and TLTROS III programs, respectively.

The detail, by type and currency, of the balance of “Financial Liabilities at Amortised Cost - Deposits from Credit Institutions” in the accompanying consolidated balance sheets as of 31 December 2020 and 2019 is as follows:

| | EUR Thousands | |
|-------------------------------|-------------------|-------------------|
| | 2020 | 2019 |
| Type: | | |
| Deposits on demand | 178,069 | 188,515 |
| Term deposits | 11,001,259 | 10,573,632 |
| Reverse repurchase agreements | 50,088 | 79,114 |
| Subordinated deposits | 1,372,018 | 1,377,336 |
| | 12,601,434 | 12,218,597 |
| Currency: | | |
| Euro | 12,416,027 | 12,017,317 |
| Foreign currency | 185,407 | 201,280 |
| | 12,601,434 | 12,218,597 |

A significant portion of these deposits from credit institutions on 31 December 2020 and 2019 relates to transactions performed with Santander Group entities (see Note 46).

Note 44 contains a detail of the terms to maturity and estimated fair value of these financial liabilities at amortised cost on 31 December 2020 and 2019 and of the related average annual interest rates in the years then ended.

On 31 December 2020 and 2019, the consolidated entities had unused credit facilities amounting to EUR 379,349 thousand and 410,179 thousand, respectively.

The detail of the balance of subordinated liabilities on 31 December 2020 and 2019 based on the currency in which the issue is denominated is as follows:

| Currency of issue | EUR Thousands | | 2020 | | 2019 | |
|---------------------------------|------------------|------------------|-------------------------------|-----------------------------------|-------------------------------|-----------------------------------|
| | 2020 | 2019 | Outstanding amount (millions) | Annual interest rate (31/12/2020) | Outstanding amount (millions) | Annual interest rate (31/12/2019) |
| Euros | 1,372,018 | 1,377,336 | 1,370,500 | 2.59 % | 1,372,500 | 2.37 % |
| Balance at end of period | 1,372,018 | 1,377,336 | | | | |

The list of subordinated liabilities denominated in euro on 31 December 2020 and 2019, set out by company, is as follows:

| 2020 | | | | |
|----------------------------------|------------------|----------------------------|-----------------------|---------------|
| Company | EUR Thousands | Counterparty | Early cancellation | Maturity date |
| Santander Consumer Finance S.A. | 200,000 | Banco Santander, S.A. | (2) | 06/06/2029 |
| Santander Consumer Finance S.A. | 200,000 | Banco Santander, S.A. | (2) | 05/08/2029 |
| Santander Consumer Holding GmbH | 600,000 | Banco Santander, S.A. | (1) | 22/03/2021 |
| Santander Consumer Holding GmbH | 200,000 | Banco Santander, S.A. | (1) | 22/03/2021 |
| Banca PSA Italia S.p.a. | 22,500 | Banque PSA France | (2) | 13/12/2027 |
| Banca PSA Italia S.p.a. | 11,000 | Banque PSA France | (2) | 22/11/2029 |
| PSA Banque France | 77,500 | PSA Finance Nederland B.V. | (2) | 15/12/2027 |
| PSA Bank Deutschland GmbH | 17,000 | Banque PSA France | (2) | 18/12/2028 |
| PSA Bank Deutschland GmbH | 22,500 | Banque PSA France | (2) | 24/10/2029 |
| PSA Financial Services Spain EFC | 20,000,000 | Banque PSA France | (2) | 19/12/2027 |
| Add- Valuation adjustments | 1,518 | | | |
| Total | 1,372,018 | | | |

(1) May not be repaid early.

(2) May be repaid early.

| 2019 | | | | |
|----------------------------------|------------------|-------------------------------|-----------------------|---------------|
| Company | EUR Thousands | Counterparty | Early cancellation | Maturity date |
| Santander Consumer Finance S.A. | 200,000 | Banco Santander, S.A. | (2) | 06/06/2029 |
| Santander Consumer Finance S.A. | 200,000 | Banco Santander, S.A. | (2) | 05/08/2029 |
| Santander Consumer Holding GmbH | 600,000 | Banco Santander, S.A. | (1) | 22/03/2021 |
| Santander Consumer Holding GmbH | 200,000 | Banco Santander, S.A. | (1) | 22/03/2021 |
| Banca PSA Italia S.p.a. | 22,500 | Banque PSA Finance | (2) | 13/12/2027 |
| Banca PSA Italia S.p.a. | 11,000 | Banque PSA Finance | (2) | 22/11/2029 |
| PSA Banque France | 77,500 | PSA Finance Nederland B.V. | (2) | 15/12/2027 |
| PSA Bank Deutschland GmbH | 17,000 | Banque PSA Finance | (2) | 18/12/2028 |
| PSA Bank Deutschland GmbH | 22,500 | Banque PSA Finance | (2) | 24/10/2029 |
| Hyundai Capital Bank Europe GmbH | 22,000 | Hyundai Capital Services, Inc | (2) | 02/08/2023 |
| Add- Valuation adjustments | 4,836 | | | |
| Total | 1,377,336 | | | |

(1) May not be repaid early.

(2) May be repaid early.

The change in the consolidated balance sheet heading in 2020 and 2019 is as follows:

| | EUR Thousands | |
|---|------------------|------------------|
| | 2020 | 2019 |
| Balance at beginning of period | 1,377,336 | 933,475 |
| Additions | 20,000 | 433,500 |
| Of which: | | |
| <i>Germany</i> | — | 22,500 |
| <i>Italy</i> | — | 11,000 |
| <i>France</i> | 20,000 | 400,000 |
| Repayments (*) | — | (15,000) |
| Of which: | | |
| <i>Italy</i> | — | (15,000) |
| Net additions/disposals due to changes in the consolidation perimeter | (22,000) | 22,000 |
| Currency translation differences and other | (3,318) | 3,361 |
| Balance at end of period | 1,372,018 | 1,377,336 |

(*) There were no amortizations during 2020 (the balance of amortizations in 2019 amounted EUR 15,000) as well as the interest paid as remuneration for these issues (EUR 35,466 thousand in 2020 and EUR 32,999 thousand in 2019) are included in the cash flows from financing activities

18. Deposits - Customers

The detail, by type, geographical area and currency, of “Customer Deposits” in the accompanying consolidated balance sheets as of 31 December 2020 and 2019 is as follows:

| | EUR Thousands | |
|-------------------------------|-------------------|-------------------|
| | 2020 | 2019 |
| Type: | | |
| On demand- | | |
| Current accounts | 17,187,986 | 16,684,857 |
| Savings accounts | 12,383,984 | 11,025,047 |
| Other deposits on demand | 982 | 1,829 |
| Term deposits | | |
| Fixed-term and other deposits | 7,927,904 | 9,569,781 |
| | 37,500,856 | 37,281,514 |
| Geographical area: | | |
| Spain and Portugal | 525,046 | 500,578 |
| Germany | 22,222,220 | 23,630,497 |
| Italy | 1,297,948 | 1,283,045 |
| France | 3,259,147 | 2,838,859 |
| Scandinavia | 7,749,016 | 6,638,851 |
| Austria | 1,609,179 | 1,722,752 |
| Other | 838,300 | 666,932 |
| | 37,500,856 | 37,281,514 |
| Currency: | | |
| Euro | 29,744,255 | 30,634,143 |
| Foreign currency | 7,756,601 | 6,647,371 |
| | 37,500,856 | 37,281,514 |

The amount recognised under “Fixed term and other deposits” on 31 December 2020 and 2019 in the table above relates basically to single mortgage-backed bonds (“cédulas hipotecarias”) issued by the Bank on 20 July 2007 for a principal amount of EUR 150,000 thousand, which mature on 20 July 2022 and are secured by mortgages registered in the Bank’s favour (see Notes 10 and 19). These bonds were subscribed by Santander Investment Bolsa, Sociedad de Valores, S.A., which in turn transferred them to the securitisation special-purpose vehicle, Programa Independiente de Titulización de Cédulas Hipotecarias. The annual interest rate on these bonds is 5,135% and they mature on 20 July 2022. There are no early redemption options on these bonds for the Bank or for the holder, except in the legally stipulated circumstances.

Likewise, at December 31, 2020, such balance includes guarantees received amounting to EUR 145,651 thousand (December 31, 2019: EUR 142,137 thousand) and other installment liabilities amounting to EUR 19,035 thousand (December 31, 2019: EUR 18,210 thousand).

Note 44 contains details of the terms to maturity and estimated fair value of these financial liabilities at amortised cost on 31 December 2020 and 2019 and of the related average annual interest rates in the years then ended.

19. Debt securities in issue

The detail, by type, of “Debt securities in issue” in the accompanying consolidated balance sheets as of 31 December 2020 and 2019 is as follows:

| | EUR Thousands | |
|----------------------------------|-------------------|-------------------|
| | 2020 | 2019 |
| Bonds and debentures outstanding | 31,143,866 | 29,728,809 |
| Mortgage-backed bonds | 450,048 | 450,084 |
| Notes and other securities | 4,770,259 | 8,098,102 |
| Subordinated | 202,175 | — |
| | 36,566,348 | 38,276,995 |

Bonds and debentures outstanding

The balance of “Bonds and Debentures Outstanding” in the foregoing table includes, inter alia, the outstanding balance of the bonds and debentures issued by Group subsidiaries – PSA Banque France, S.A. (France), Santander Consumer Bank AG (Germany) and Santander Consumer Bank AS (Norway) – amounting to EUR 6,891 million as of 31 December 2020 (EUR 7,422 million in 2019), and the balance, at that date, of the financing obtained by the Group in the securitisation transactions carried out by the Group’s subsidiaries, amounting to 10,075 million euros (7,796 million euros at December 31, 2019).

The shareholders at the Annual General Meeting of the Bank on 27 April 2015 resolved to empower the Bank’s Board of Directors to issue fixed-income securities up to an amount of EUR 30,000 million. In turn, at the Board meeting held on 2 June 2015, the Directors delegated these powers to the Bank’s Executive Committee. At its meeting held on 11 June 2015, the Board of Directors resolved to launch a Euro Medium Term Notes programme, replacing the programme described above, with a maximum principal amount outstanding that may not exceed EUR 10,000 million. The programme was listed on the Irish Stock Exchange on 12 June 2015. At the meeting held subsequently on 26 May 2016, the Board of Directors adopted a resolution to issue “Euro Medium Term Notes” to replace the aforementioned vehicle for a maximum nominal amount of EUR 15,000 million. That programme was listed on the Ireland Stock Exchange on 16 June 2016.

At the meeting held on 24 April 2018, the Board of Directors adopted a resolution to issue “Euro Medium Term Notes” to replace the aforementioned vehicle for a maximum nominal amount of EUR 15,000 million. These

bonds will have their maturity date determined in the terms of the issue. This programme was listed on the Ireland Stock Exchange on 18 June 2018.

At the meeting held on 25 April 2019, the Board of Directors agreed on another “Euro Medium Term Notes” issue to replace the previous one, for a maximum nominal amount not larger than EUR 15,000 million. These bonds will have their maturity date determined in the terms of the issue. This programme was listed on the Ireland Stock Exchange on 20 June 2019.

The Bank’s General Meeting, held on May 28, 2020, agreed to authorize the Bank’s Board of Directors to issue multi-currency fixed-income securities up to an amount of EUR 45 billion. In turn, the Board of Directors, at its meeting held on May 28, 2020, delegated these powers to the Bank’s Executive Committee. The Board of Directors, at its meeting held on June 11, 2020, resolved to issue a Euro Medium Term Note Program, replacing the one described above, for a maximum nominal outstanding amount not exceeding EUR 25 billion. This program was listed on the Irish Stock Exchange on June 19, 2020.

As of 31 December 2020, the outstanding balance of these notes amounts to EUR 12,657,678 thousand (EUR 14, 002, 970 thousand in 2019), and their maturity date is between 7 July 2017 and 30 November 2021. The annual interest rate on these securities stands at 0,09% and 1,125% (-0,4% and 1,5% in 2019).

Mortgage-backed bonds

On 31 December 2020 and 2019, the balance of “Mortgage-Backed Bonds” in the foregoing table includes the amount of the mortgage-backed bonds issued by the Bank on 6 May 2019. These bonds, which are listed on the Spanish AIAF fixed-income market, are secured by mortgages registered in the Bank’s favour (see Note 9), have a principal amount of EUR 450,000 thousand and mature on 6 May 2022. The annual interest rate on these liabilities is 0.00% and there are no early redemption options on these bonds for the Bank or for the holders, except in the legally stipulated circumstances.

Notes and other securities

“Notes and Other Securities” in the foregoing table relates to issues launched by the Bank, admitted to trading, which bore average annual interest of 0.19% in 2020 (0.09% in 2019), the detail being as follows:

- At the meeting held on 16 July 2020, the Bank’s Executive Committee resolved to issue a Notes Programme, replacing the previous, with a maximum principal amount outstanding that may not exceed EUR 5,000 million. These notes, whose unit nominal value is EUR 100,000, have maturities ranging from a minimum of 3 business days to a maximum of 731 calendar days (2 years and 1 day). This programme is registered in the Official Registers of the Spanish National Securities Market Commission (CNMV) on 19 November 2020.
- At the meeting held on 5 September 2019, the Bank’s Executive Committee resolved to issue a Notes Programme, with a maximum principal amount outstanding that may not exceed EUR 5,000 million. These notes, whose unit nominal value is EUR 100,000, have maturities ranging from a minimum of 3 business days to a maximum of 731 calendar days (2 years and 1 day). This programme is registered in the Official Registers of the Spanish National Securities Market Commission (CNMV) on 5 December 2019.

On 31 December 2020, the outstanding balance of these notes quoted on the AIAF market amounted to EUR 767,898 thousand (EUR 1,812,435 thousand in 2019).

- At the meeting held on 11 June 2020, the Bank’s Executive Committee resolved to launch a Euro Commercial Paper programme with a maximum principal amount outstanding that may not exceed EUR 10,000 million. The maturities of this commercial paper range from a minimum of 1 day to a maximum of 364 days. The programme was listed on the Irish Stock Exchange on 19 June 2020.

- At the meeting held on 30 May 2019, the Bank's Executive Committee resolved to launch a Euro Commercial Paper programme with a maximum principal amount outstanding that may not exceed EUR 10.000 million. The maturities of this commercial paper range from a minimum of 1 day to a maximum of 364 days. The programme was listed on the Irish Stock Exchange on 20 June 2019.

The outstanding balance of this commercial paper recognised in these consolidated financial statements amounted to EUR 2,978,368 thousand on 31 December 2020 (31 December 2019: EUR 4,515,828 thousand).

Additionally, on 31 December 2020 Santander Consumer Bank AG maintained issues in promissory notes and marketable securities amounting to EUR 505,000 thousand and PSA Banque France EUR 523,000 thousand (2019: EUR 858.000 thousand and EUR 914.492 thousand).

Other information

On 31 December 2020 and 2019, none of these issues are convertible into Bank shares or granted privileges or rights which, in certain circumstances, make them convertible into shares.

Note 44 contains a detail of the terms to maturity and estimated fair value of these financial liabilities at amortised cost on 31 December 2020 and 2019 and of the related average annual interest rates in the years then ended.

Information on issues, repurchases and redemption of debt securities

Following is a detail, by trading market, if any, of the outstanding balance of the debt instruments issued by the Bank or by any other Group entity on 31 December 2020 and 2019, and of the changes in this balance in 2020 and 2019:

| Santander Consumer Finance | EUR Thousands | | | | |
|---|---------------------------------|-------------------|----------------------------|---|---------------------------------|
| | 2020 | | | | |
| | Outstanding Balance at 01/01/20 | Issues | Repurchases or Redemptions | Exchange Rate and Other Adjustments (*) | Outstanding Balance on 31/12/20 |
| Debt instruments issued in an EU Member State for which it was necessary to file a prospectus | 36,403,695 | 13,423,576 | (15,427,589) | 95,622 | 34,495,304 |
| Debt instruments issued in an EU Member State for which it was not necessary to file a prospectus | 1,156,968 | 113,094 | (545,036) | 524,161 | 1,249,187 |
| Other debt instruments issued outside EU Member States | 716,332 | 69,550 | (166,201) | — | 619,681 |
| Total | 38,276,995 | 13,606,220 | (16,138,826) | 619,783 | 36,364,172 |

(*) Includes, inter alia, the additions to and exclusions from the Group's scope of consolidation.

| Santander Consumer Finance | EUR Thousands | | | | |
|---|---------------------------------|-------------------|----------------------------|---|---------------------------------|
| | 2019 | | | | |
| | Outstanding Balance at 01/01/19 | Issues | Repurchases or Redemptions | Exchange Rate and Other Adjustments (*) | Outstanding Balance on 31/12/19 |
| Debt instruments issued in an EU Member State for which it was necessary to file a prospectus | 30,098,959 | 19,231,496 | (12,771,291) | (155,469) | 36,403,695 |
| Debt instruments issued in an EU Member State for which it was not necessary to file a prospectus | 1,186,590 | 126,261 | (155,883) | — | 1,156,968 |
| Other debt instruments issued outside EU Member States | 989,138 | 310,917 | (583,723) | — | 716,332 |
| Total | 32,274,687 | 19,668,674 | (13,510,897) | (155,469) | 38,276,995 |

(*) Includes, inter alia, the additions to and exclusions from the Group's scope of consolidation.

Other issues guaranteed by the Group

On 31 December 2020 and 2019, the Group guaranteed certain debt securities issued by Group companies.

Information required by Law 2/1981, of March 25, 1981, on the Regulation of the Mortgage Market and by Royal Decree 716/2009, of April 24, 2009, which develops certain aspects of this Law.

The members of the board of directors hereby state that the Bank has established and implemented specific policies and procedures to cover all activities carried on and guarantee strict compliance with mortgage-market regulations applicable to these activities. Also, financial management defines the Bank's funding strategy.

Summarised below is the information required by Bank of Spain Circulars 7/2010 and 5/2011, pursuant to the aforementioned Royal Decree 716/2009, of 24 April:

| | EUR millions | |
|--|--------------|-------|
| | 2020 | 2019 |
| Face value of the outstanding mortgage loans and credits that support the issuance of mortgage-backed and mortgage bonds pursuant to Royal Decree 716/2009 (excluding securitised loans and credits) (*) | 1,556 | 1,697 |
| <i>Of which:</i> | | |
| <i>Loans eligible to cover issues of mortgage-backed securities</i> | 1,036 | 1,108 |
| <i>Non-eligible mortgage loans and credits</i> | 521 | 589 |

(*) On 31 December 2020 and 2019, the only issues of this type related to the mortgage-backed bond issues launched by the Bank.

Mortgage-backed bonds

The mortgage-backed bonds issued by the Bank are securities the principal and interest of which are specifically secured by mortgages, there being no need for registration in the Property Register, without prejudice to the issuer's unlimited liability.

The mortgage-backed bonds include the holder's financial claim on the issuer, secured as indicated in the preceding paragraph, and may be enforced to claim payment from the issuer after maturity. The holders of these securities have the status of special preferential creditors vis-à-vis all other creditors (established in Article 1923,3 of the Spanish Civil Code) in relation to all the mortgage loans and credits registered in the issuer's favour and, where appropriate, in relation to the cash flows generated by the derivative financial instruments associated with the issues.

In the event of insolvency, the holders of mortgage-backed bonds will enjoy the special privilege established in Article 90, 1.1 of Insolvency Law 22/2003, of 9 July. Without prejudice to the foregoing, in accordance with Article 84, 2.7 of the Insolvency Law, during the insolvency proceedings, the payments relating to the repayment of the principal and interest of the bonds issued and outstanding at the date of the insolvency filing will be settled up to the amount of the income received by the insolvent party from the mortgage loans and credits and, where appropriate, from the replacement assets backing the bonds and from the cash flows generated by the financial instruments associated with the issues (Final Provision 19 of the Insolvency Law).

If, due to a timing mismatch, the income received by the insolvent party is insufficient to meet the payments described in the preceding paragraph, the insolvency managers must settle them by realising the replacement assets set aside to cover the issue and, if this is not sufficient, they must obtain financing to meet the mandated payments to the holders of the mortgage-backed bonds, and the finance provider must be subrogated to the position of the bond-holders.

In the event that the measure indicated in Article 155.3 of the Insolvency Law were to be adopted, the payments to all holders of the mortgage-backed bonds issued would be made on a pro-rata basis, irrespective of the issue dates of the bonds.

The Group has mortgage-backed bonds outstanding amounted to EUR 600 million, respectively, at 31 December 2020 and 2019 respectively.

Mortgage-backed bond issuers have an early redemption option solely for the purpose of complying with the limits on the volume of outstanding mortgage-backed bonds stipulated by mortgage market regulations.

None of the mortgage-backed bonds issued by the Group entities had replacement assets assigned to them.

Appendix VI contains the additional disclosures required pursuant to Mortgage Market Law 2/1981, of 25 March, and to Royal Decree 716/2009, of 24 April, implementing certain provisions of the aforementioned Law, implemented by Bank of Spain Circular 5/2011.

20. Other financial liabilities

The detail of “Other Financial Liabilities” in the accompanying consolidated balance sheets as of 31 December 2020 and 2019 is as follows:

| | EUR Thousands | |
|---------------------------------|------------------|------------------|
| | 2020 | 2019 |
| Declared dividends payable | — | 633,407 |
| Trade payables | 134,487 | 147,614 |
| Tax collection accounts | 22,853 | 20,229 |
| Other financial liabilities (*) | 960,721 | 1,198,989 |
| | 1,118,061 | 2,000,239 |

(*) At 31 December 2020, the balance included EUR 6,578 thousand relating to balances payable on consolidation for tax purposes to Banco Santander, S.A., of which EUR 42,524 thousand were recognised in this connection at 31 December 2019.

Note 44 contains a detail of the terms to maturity and estimated fair value of these financial liabilities on 31 December 2020 and 2019.

Lease liabilities

The cash outflow of leases in 2020 was EUR 34,994 thousand (EUR 37,623 thousand in 2019).

The analysis of the maturities of lease liabilities as of 31 December 2020 and 2019 is shown below:

| | EUR Thousand | |
|---|----------------|----------------|
| | 2020 | 2019 |
| Maturity Analysis – Discounted payments | | |
| Within 1 year | 36,507 | 39,840 |
| Between 1 and 3 years | 72,770 | 71,430 |
| Between 3 and 5 years | 69,372 | 64,481 |
| Later than 5 years | 109,460 | 125,704 |
| Total Discounted payments at the end of the year | 288,109 | 301,455 |

During 2020 and 2019, there were no significant variable lease payments not included in the valuation of lease liabilities.

Disclosures on the average period of payment to suppliers. Additional Provision Three “Disclosure obligation” provided for in Law 15/2010, of 5 July

Additional Provision Three of Law 15/2010, of 5 July, amending Law 3/2004, of 29 December, on combating late payment in commercial transactions, amended by Final Provision Two of Law 31/2014, of 3 December, establishes the obligation for companies to expressly disclose their average periods of payment to suppliers in the notes to their financial statements, and stipulates that the Spanish Accounting and Audit Institute (“ICAC”) shall indicate, by way of a resolution, such adaptations as may be required, in accordance with the provisions of this Law, in order for companies not covered by Article 2,1 of Organic Law 2/2012, of 27 April, on Budgetary Stability and Financial Sustainability to correctly apply the methodology for calculating the average period of payment to suppliers established by the Ministry of Finance and Public Administration. This disclosure obligation is also applicable to the consolidated financial statements of such companies as prepare them, although solely in respect of the fully consolidated companies located in Spain.

The aforementioned ICAC Resolution (*Resolution of 29 January 2016 on the disclosures to be included in notes to financial statements on the average period of payment to suppliers in commercial transactions*), which was published in the Spanish Official State Gazette on 4 February 2016, implements, inter alia, the methodology that must be applied to calculate the average period of payment to suppliers. Therefore, this methodology was applied by the Bank for the purpose of preparing the disclosures included in this connection in these consolidated financial statements.

In order to ensure a proper understanding of the disclosures contained in this Note, as provided for in the aforementioned applicable legislation, it should be noted that “suppliers” are considered to be only those suppliers of goods and services to the Group's Spanish companies for which the related expense is recognised, mainly, under “Administrative Expenses – Other Administrative Expenses” in the consolidated income statement; this Note does not include, therefore, any information on payments in financial transactions constituting the Group's object and core activity or on payments to any non-current asset suppliers, which in any case were made in accordance with the periods established in the corresponding agreements and in current legislation.

Also, it should be noted that, in accordance with the provisions of the aforementioned ICAC Resolution, only transactions for goods or services received for which payment has accrued since the entry into force of Law 31/2014 were taken into consideration and that, given the nature of the services that the Group's consolidated Spanish entities receive, for the purpose of preparing this information “period of payment (days)” was deemed to be the period between the date of receipt of the invoices and the payment date.

The information for 2020 and 2019 required under the aforementioned legislation, in the format required by the ICAC Resolution mentioned above for the Spanish consolidated Group companies in these consolidated financial statements, is as follows:

| | 2020 | 2019 |
|--|---------------|---------------|
| | Days | Days |
| Average period of payment to suppliers | 13.68 | 3.73 |
| Ratio of transactions settled | 13.54 | 3.87 |
| Ratio of transactions not yet settled | 18.29 | 2.77 |
| | EUR Thousands | EUR Thousands |
| Total payments made | 280,702 | 252,542 |
| Total payments outstanding | 8,414 | 9,500 |

It should be noted that although under Law 3/2014, of 29 December, the maximum period for payment to suppliers is 60 days, Law 11/2013, of 26 July, established a maximum payment period of 30 days, extendable by agreement between the parties to a maximum of 60 days.

The average period and the ratios of transactions settled and transactions not yet settled shown in the table above were calculated on the basis of the definitions and methodology established in the aforementioned ICAC Resolution of 29 January 2016.

21. Provisions

The detail of "Provisions" in the accompanying consolidated balance sheets as of 31 December 2020 and 2019 is as follows:

| | EUR Thousands | |
|---|----------------|----------------|
| | 2020 | 2019 |
| Provision for pensions and other employment defined benefit obligations | 636,531 | 603,472 |
| Provisions for other long-term employee benefits | 52,500 | 48,882 |
| Provisions for taxes and other legal contingencies (Note 10) | 22,878 | 80,932 |
| Provisions for commitments and guarantees given | 33,396 | 38,928 |
| Other provisions | 146,923 | 133,384 |
| | 892,228 | 905,598 |

The changes in 2020 and 2019 in the balances of these items in the accompanying consolidated balance sheets were as follows:

| | 2020 | | | | | |
|--|----------------------------------|-----------------------------------|-------------------------------------|--|-------------------------|----------------|
| | Pensions and similar Obligations | Other long term employee benefits | Taxes and other legal contingencies | Contingent Liabilities and Commitments | Other Provisions (****) | Total |
| Balances at beginning of period | 603,472 | 48,882 | 80,932 | 38,928 | 133,384 | 905,598 |
| Net inclusion (exclusion) of entities in (from) the Group | — | — | — | — | 4,147 | 4,147 |
| Additions/(Reversals) charged (credited) to income: | | | | | | |
| Interest expense (Note 31) | 19,945 | 15,186 | 3,372 | (4,415) | 49,733 | 83,821 |
| Other Interest | 8,280 | 298 | — | — | — | 8,578 |
| Staff costs (Note 39) | — | 1 | — | — | — | 1 |
| Net additions to provisions (amounts used) (*) (***) | 13,199 | 1,266 | — | — | — | 14,465 |
| | (1,534) | 13,621 | 3,372 | (4,415) | 49,733 | 60,777 |
| Changes in value recognised in equity | 623,417 | 64,068 | 84,304 | 34,513 | 187,264 | 993,566 |
| Payments to retired employees and pre-retirees with a charge to internal provisions (**) | 31,091 | — | — | — | — | 31,091 |
| Insurance premiums paid, return premiums received and payments to external funds | (14,246) | (11,420) | — | — | — | (25,666) |
| Payments to retired employees by insurance companies | (3,852) | — | — | — | — | (3,852) |
| Amounts used | — | — | (13,789) | — | (98,391) | (112,180) |
| Transfers, exchange differences and other changes | 121 | (148) | (47,637) | (1,117) | 58,050 | 9,269 |
| | 13,114 | (11,568) | (61,426) | (1,117) | (40,341) | (101,338) |
| Balances at end of year | 636,531 | 52,500 | 22,878 | 33,396 | 146,923 | 892,228 |
| | 2019 | | | | | |
| | Pensions and similar Obligations | Other long term employee benefits | Taxes and other legal contingencies | Contingent Liabilities and Commitments | Other Provisions (****) | Total |
| Balances at beginning of year | 510,230 | 56,013 | 66,102 | 40,565 | 171,289 | 844,199 |
| Net inclusion (exclusion) of entities in (from) the Group | — | — | — | — | — | — |
| Additions/(Reversals) charged (credited) to income: | | | | | | |
| Interest expense (Note 31) | 23,716 | 5,167 | 16,470 | (4,055) | 59,045 | 100,343 |
| Other Interest (Note 30) | 10,957 | 542 | — | — | — | 11,499 |
| Staff costs (Note 39) | 11,672 | 2,154 | — | — | — | 13,826 |
| Net additions to provisions (amounts used) (*) (***) | 1,087 | 2,471 | 16,470 | (4,055) | 59,045 | 75,018 |
| | 533,946 | 61,180 | 82,572 | 36,510 | 230,334 | 944,542 |
| Changes in value recognised in equity | 88,075 | — | — | — | — | 88,075 |
| Payments to retired employees and pre-retirees with a charge to internal provisions (**) | (13,573) | (12,226) | — | — | — | (25,799) |
| Insurance premiums paid, return premiums received and payments to external funds | (661) | — | — | — | — | (661) |
| Payments to retired employees by insurance companies | (2,184) | — | — | — | — | (2,184) |
| Amounts used | — | — | (3,210) | — | (95,637) | (98,847) |
| Transfers, exchange differences and other changes | (2,131) | (72) | 1,570 | 2,418 | (1,313) | 472 |
| | 69,526 | (12,298) | (1,640) | 2,418 | (96,950) | (38,944) |
| Balances at end of year | 603,472 | 48,882 | 80,932 | 38,928 | 133,384 | 905,598 |

(***) This amount is recognised with a charge to "Provisions or reversal of provisions" in the consolidated income statement

(****) Includes provisions allocated by the various group companies as a result of their normal operations..

(*) The detail of "Net Additions to Provisions (Amounts Used)" with respect to pensions and similar obligations in 2020 and 2019 is as follows:

| | EUR Thousands | |
|--|-------------------|--------------|
| | 2020 | 2019 |
| | Expenses/(Income) | |
| Post-employment benefits - Spanish entities: | | |
| Past service cost | — | — |
| Pre-retirements | — | — |
| Curtailments/settlements | — | — |
| Return premiums received on defined contribution pension plans | — | — |
| | — | — |
| Other long-term benefits - Spanish entities: | | |
| Recognised actuarial losses/(gains) (obligations and assets) | 171 | 377 |
| Pre-retirements | 13,529 | 1,558 |
| Past service cost | — | 500 |
| Curtailments/settlements | — | (117) |
| Other long-term benefits - Spanish entities: | 13,700 | 2,318 |
| Foreign entities: | | |
| Recognised actuarial losses/(gains) (obligations and assets) | (79) | 328 |
| Past service cost | — | 1,174 |
| Pre-retirements | — | — |
| Curtailments/settlements | (1,534) | (262) |
| | (1,613) | 1,240 |
| | 12,087 | 3,558 |

(**)The detail of "Payments to Retired Employees and Pre-retirees with a Charge to Internal Provisions" is as follows:

| | EUR Thousands | |
|---|---------------|---------------|
| | 2020 | 2019 |
| Post-employment benefits - Spanish entities | 2,166 | 2,209 |
| Other long-term benefits - Spanish entities | 10,103 | 11,138 |
| Foreign entities | 13,397 | 12,565 |
| | 25,666 | 25,912 |

a) Provisions for pensions and similar obligations

i. Post-employment benefits: defined contribution plans – Spanish entities

The Group guarantees the following defined contribution post-employment commitments:

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Obligations guaranteed from the date of effective retirement to employees who took pre-retirement after May 1996, which were externalised through an insurance policy taken out with a non-related entity (Generali España, Sociedad Anónima de Seguros y Reaseguros). Currently, pre-retired collective is already collecting the retirement compensation.

No premiums were paid to the insurance company in 2020 and 2019 (see Note 2-r).

Due to the merger between Santander Consumer Finance S.A. and Santander Consumer E.F.C., S.A., the defined-benefit post-employment obligations of the latter have been transferred to the former, with no change in their nature or origin.

Spanish entities

The Collective Agreement of the Group's Spanish entities entered into on 2 February 2012 established a supplementary employee welfare system for current employees meeting certain conditions, which was instrumented through a defined contribution pension plan. This pension plan covers the following contingencies: retirement, death and permanent disability (total, absolute or severe disability). The Group's Spanish entities assumed the obligation of making an annual contribution of EUR 800 for each employee participating in the plan. In 2020 the contributions made in this connection amounted to EUR 448 thousand (EUR 474 thousand in 2019) and were recognised with a charge to "Administrative Expenses - Staff Costs" in the accompanying consolidated income statement (see Note 39).

ii. Post-employment benefits: Defined benefit plans - Spanish entities

The Group guarantees the following obligations of the Spanish entities as defined benefit plans:

Santander Consumer Finance, S.A.

- Pension obligations under the Banking Collective Agreement to current employees, employees who took pre-retirement (including future insurance premiums) and retired employees, in addition to other commitments acquired with early-retired personnel and liabilities prior to May 1996, which are covered in full by an internal provision.
- Life insurance guaranteed to retired employees from Banco de Fomento, S.A., covered by an insurance policy (that does not meet the requirements for externalisation) taken out with a non-related entity (AXA España, S.A.). The present value of future premiums is covered by an internal provision.
- Company store and coal and gas benefits guaranteed to retired employees by virtue of the Internal Regulations of Banking Company Stores, which are covered by an internal provision.

Due to the merger between Santander Consumer Finance S.A. and Santander Consumer E.F.C., S.A., the defined-benefit post-employment obligations of the latter have been transferred to the former, with no change in their nature or origin.

The present value of the obligations assumed by the Spanish consolidated entities in relation to post-employment benefits on 31 December 2020 and 2019 is as follows:

| | EUR Thousands | |
|--|---------------|---------------|
| | 2020 | 2019 |
| Present value of the obligations: | | |
| To current employees | — | — |
| Vested obligations to retired employees and pre-retirees | 24,906 | 25,601 |
| Other obligations to retired employees | 113 | 113 |
| Provisions - Provisions for pensions and similar obligations (Note 2-r) | 25,019 | 25,714 |

The present value of the obligations was determined by independent actuaries using the following actuarial techniques:

Valuation method: projected unit credit method, which sees each period of service as giving rise to an additional unit of benefit entitlement and measures each unit separately.

Actuarial assumptions used: unbiased and mutually compatible. Specifically, the most significant actuarial assumptions used in the calculations were as follows:

| | 2020 | 2019 |
|--|-------------|--------------|
| Annual discount rate | 0.40% | 0.55% |
| Mortality tables | PERM/F-2020 | PERM/F-2000P |
| Cumulative annual CPI growth | 1% | 1% |
| Annual salary increase rate | N/A | N/A |
| Annual social security pension increase rate | 1% | 1% |

The discount rate used for the flows was determined by reference to high-quality corporate bonds.

The estimated retirement age of each employee is the earliest at which the employee is entitled to retire or the agreed-upon age, as appropriate.

The amounts recognised in the consolidated income statements in relation to these pension obligations in 2020 and 2019 were as follows:

| | EUR Thousand | |
|---|-------------------|------------|
| | 2020 | 2019 |
| | Expenses/(Income) | |
| Current service cost (Notes 2-r and 39) | 62 | 63 |
| Net interest cost (Note 31) | 135 | 224 |
| Extraordinary charges | — | — |
| Past service cost | — | — |
| Amount recognised in the year | 197 | 287 |

In addition, in 2020 a net charge of EUR 892 thousand with respect to defined benefit obligations was recognised under "Other comprehensive income - Actuarial gains or (-) losses on defined benefit pension plans" (EUR 957 thousand in 2019).

The changes in 2020 and 2019 in the present value of the accrued defined benefit obligations of the Spanish entities in the Group were as follows:

| | EUR Thousand | |
|--|---------------|---------------|
| | 2020 | 2019 |
| Present value of the obligations at beginning of year | 25,714 | 26,269 |
| Current service cost (Notes 39 and 2-r) | 62 | 63 |
| Interest cost (Note 31) | 135 | 224 |
| Pre-retirements | — | — |
| Effect of curtailments/settlements | — | — |
| Benefits paid | (2,166) | (2,209) |
| Past service cost | — | — |
| Actuarial (gains)/losses (Note 2-r) (*) | 1,274 | 1,367 |
| Other | — | — |
| Present value of the obligations at end of year | 25,019 | 25,714 |

(*) In 2020 this includes demographic actuarial losses of EUR 929 thousand and actuarial losses from financial hypotheses of EUR 345 thousand (demographic losses of EUR 332 thousand and financial of EUR 1.035 thousand actuarial losses in 2019).

iii. Other long-term benefits – Spanish entities

The long-term benefit obligations (other than post-employment benefit obligations) guaranteed by the Spanish subsidiaries of the Group and classified as defined benefit plans are as follows:

Santander Consumer Finance, S.A.

- Obligations to pre-retirees until the effective date of retirement, which are covered by an internal provision.
- Life insurance guaranteed to pre-retirees, by virtue of the Group's Collective Agreement, taken out with a non-related entity (Generali España, Sociedad Anónima de Seguros y Reaseguros). The present value of future premiums is covered by an internal provision.
- Health insurance guaranteed to pre-retirees by virtue of the Group's Collective Agreement. The present value of future premiums is covered by an internal provision.
- Long-service bonus guaranteed to current employees, by virtue of the Group's Collective Agreement, which is covered by an internal provision.

Due to the merger between Santander Consumer Finance S.A. and Santander Consumer E.F.C., S.A., the defined-benefit post-employment obligations of the latter have been transferred to the former, with no change in their nature or origin.

Santander Consumer Renting, S.L.

- Obligations to pre-retirees until the effective date of retirement, which are covered by an internal provision.
- Life insurance guaranteed to pre-retirees, by virtue of the Group's Collective Agreement, taken out with a non-related entity (Generali España, Sociedad Anónima de Seguros y Reaseguros). The present value of future premiums is covered by an internal provision.
- Health insurance guaranteed to pre-retirees by virtue of the Group's Collective Agreement. The present value of future premiums is covered by an internal provision.

Transolver Finance, E.F.C.

- Obligations to pre-retirees until the effective date of retirement, which are covered by an internal provision.
- Life insurance guaranteed to pre-retirees, by virtue of the Group's Collective Agreement, taken out with a non-related entity (Generali España, Sociedad Anónima de Seguros y Reaseguros). The present value of future premiums is covered by an internal provision.
- Health insurance guaranteed to pre-retirees by virtue of the Group's Collective Agreement. The present value of future premiums is covered by an internal provision.

Santander Consumer Finance Global Services, S.L.

- Obligations to pre-retirees until the effective date of retirement, which are covered by an internal provision.

The present value of the aforementioned obligations on 31 December 2020 and 2019 was as follows:

| | EUR Thousands | |
|--|---------------|---------------|
| | 2020 | 2019 |
| Present value of the obligations: | | |
| To pre-retirees | 37,542 | 33,766 |
| Long-service bonuses | 139 | 141 |
| Provisions - Provisions for pensions and similar obligations (Note 2-r) | 37,681 | 33,907 |

The present value of the obligations was determined by qualified independent actuaries using the following actuarial techniques:

Valuation method: projected unit credit method.

Actuarial assumptions used: unbiased and mutually compatible. Specifically, the most significant actuarial assumptions used in the calculations were as follows:

| | 2020 | 2019 |
|--|-------------|--------------|
| Annual discount rate | 0.40% | 0.55% |
| Mortality tables | PERM/F-2020 | PERM/F-2000P |
| Cumulative annual CPI growth | 1% | 1% |
| Annual salary increase rate | N/A | N/A |
| Annual social security pension increase rate | 1% | 1% |

The discount rate used for the flows was determined by reference to high-quality corporate bonds.

The estimated retirement age of each employee is the earliest at which the employee is entitled to retire or the agreed-upon age, as appropriate.

The amounts recognised in the consolidated income statements for 2020 and 2019 in relation to these long-term obligations were as follows:

| | EUR Thousands | |
|---|-------------------|--------------|
| | 2020 | 2019 |
| | Expenses/(Income) | |
| Current service cost (Note 39) | 9 | 8 |
| Net interest cost (Note 31) | 168 | 330 |
| Expected return on insurance contracts linked to pensions | — | — |
| Extraordinary charges | — | — |
| Actuarial (gains)/losses recognised in the year | 172 | 377 |
| Past service cost | 3 | 500 |
| Pre-retirement cost | 13,529 | 1,558 |
| Curtailments/settlements | (4) | (117) |
| Amount recognised in the year | 13,877 | 2,656 |

The changes in 2020 and 2019 in the present value of the accrued obligations for other long-term benefits at the Spanish entities in the Group were as follows:

| | EUR Thousands | |
|--|---------------|---------------|
| | 2020 | 2019 |
| Present value of the obligations at beginning of year | 33,909 | 42,391 |
| Current service cost (Note 39) | 9 | 8 |
| Interest cost (Note 31) | 168 | 330 |
| Pre-retirement cost | 13,529 | 1,558 |
| Effect of curtailments/settlements | (4) | (117) |
| Benefits paid | (10,103) | (11,138) |
| Past service cost | 4 | 500 |
| Actuarial (gains)/losses recognised in the year | 172 | 377 |
| Other | — | — |
| Present value of the obligations at end of year | 37,684 | 33,909 |

The table that follows shows the estimated benefits payable at 31 December 2020 for the next ten years:

| | EUR Thousands |
|-------------|---------------|
| 2021 | 12,938 |
| 2022 | 10,986 |
| 2023 | 8,631 |
| 2024 | 6,371 |
| 2025 | 4,298 |
| 2026 a 2030 | 10,484 |

iv. Post-employment benefits – Other foreign subsidiaries

Certain of the consolidated foreign entities have acquired obligations to their employees similar to post-employment benefits and other long-term benefits. The technical assumptions applied by these companies (discount rates, mortality tables, cumulative annual CPI growth, etc.) in their actuarial estimates of these obligations are consistent with the economic and social conditions prevailing in the countries in which they are located.

The detail of the present value of these obligations on 31 December 2020 and 2019, net of the assets that meet the requirements established in the applicable legislation in order to qualify as plan assets, is as follows:

| | EUR Thousands | |
|--|----------------|----------------|
| | 2020 | 2019 |
| Present value of the obligations: | 725,050 | 687,925 |
| <i>Of which:</i> | | |
| <i>Germany</i> | 612,226 | 575,315 |
| <i>Nordics (Scandinavia)</i> | 48,163 | 44,983 |
| Less- Plan assets | (98,721) | (95,192) |
| Provisions - Provisions for pensions and similar obligations (Note 2-r) | 626,329 | 592,733 |

The detail of assets classes in the plan as a percentage of the total amount of plan assets of foreign subsidiaries is as follows:

| | 2020 | 2019 |
|---------------------|------|------|
| Equity instruments | 11% | 14% |
| Debt instruments | 39% | 37% |
| Investment property | 9% | 9% |
| Other | 41% | 40% |

The most significant actuarial assumptions used by the Group companies located in Germany and Nordics (Scandinavia) in estimating the value of their obligations were as follows:

| | 2020 | | 2019 | |
|--|-----------------|-----------------------|-----------------|-----------------------|
| | Germany | Nordics (Scandinavia) | Germany | Nordics (Scandinavia) |
| Annual discount rate | 1.17% | 1.50% | 1.46% | 1.60% |
| Mortality tables | Heubeck RT 2018 | DUS2014 | Heubeck RT 2018 | DUS2014 |
| Cumulative annual CPI growth | 1.90% | 1.75% | 1.90% | 1.75% |
| Annual salary increase rate | 2.75% | 3.25% | 2.75% | 3.25% |
| Annual social security pension increase rate | 1.90% | 1.75% | 1.90% | 1.75% |
| Estimated retirement age | 60/63(M/F) | 65 - 67 | 60/63(M/F) | 65 - 67 |

The discount rate used for the flows was determined by reference to high-quality corporate bonds.

The amounts recognised in the consolidated income statements for 2020 and 2019 in relation to these defined benefit pension obligations of the Germany's foreign entities were as follows:

| | EUR Thousands | |
|--|-------------------|---------------|
| | 2020 | 2019 |
| | Expenses/(Income) | |
| Current service cost (Note 39) | 10,132 | 10,731 |
| Net interest cost (Note 31) | 8,140 | 8,960 |
| Extraordinary charges | — | — |
| Actuarial gains or losses recognised | — | — |
| Past service cost | — | — |
| Early retirements | — | — |
| Effect of curtailments/settlements | — | (1) |
| Expected return on plan assets (Note 31) | (403) | (570) |
| Other interests | — | — |
| Amount recognised in the year | 17,869 | 19,120 |

The changes in 2020 and 2019 in the present value of the accrued defined benefit obligations of the Germany's foreign companies, were as follows:

| | EUR Thousands | |
|---|----------------|----------------|
| | 2020 | 2019 |
| Present value of the obligations at beginning of year | 575,315 | 476,075 |
| Net inclusion/(exclusion) of entities in/(from) the Group | 260 | — |
| Current service cost (Note 39) | 10,132 | 8,960 |
| Interest cost | 8,140 | 10,731 |
| Effect of curtailments/settlements | — | (1) |
| Benefits paid | (12,995) | (12,347) |
| Actuarial (gains)/losses (*) | 31,253 | 89,946 |
| Exchange differences, transfers and other items | 121 | 1,951 |
| Present value of the obligations at end of year | 612,226 | 575,315 |

(*) Including in 2020 demographic actuarial losses of EUR 741 thousand (demographic actuarial losses of EUR 6,335 thousand in 2019) and financial actuarial losses of EUR 30,512 thousand (financial actuarial losses of EUR 85,853 thousand in 2019).

The changes in 2020 and 2019 in the fair value of the plan assets associated with these defined benefit obligations of the Germany's foreign subsidiaries were as follows:

| | EUR Thousands | |
|---|---------------|---------------|
| | 2020 | 2019 |
| Fair value of plan assets at beginning of year | 29,199 | 19,415 |
| Expected return on plan assets | 403 | 570 |
| Actuarial gains/(losses) arising in the year | 1,410 | 9,563 |
| Contributions | 498 | 441 |
| Benefits paid | (756) | (790) |
| Fair value of plan assets at end of year | 30,754 | 29,199 |

The table below shows the estimated benefits payable at 31 December 2020 for the next ten years:

| Year | EUR Thousands |
|-------------|---------------|
| 2021 | 12,938 |
| 2022 | 10,986 |
| 2023 | 8,631 |
| 2024 | 6,371 |
| 2025 | 4,298 |
| 2026 a 2030 | 10,484 |

The amounts recognised in the consolidated income statements for 2020 and 2019 in relation to these defined benefit pension obligations of the Group's foreign entities (without Germany) were as follows:

| | EUR Thousands | |
|--------------------------------------|-------------------|--------------|
| | 2020 | 2019 |
| | Expenses/(Income) | |
| Current service cost (Note 39) | 4,263 | 4,795 |
| Net interest cost (*) | 1,432 | 2,060 |
| Extraordinary charges | (79) | 328 |
| Past service cost | — | 1,174 |
| Effect of curtailments/settlements | (1,534) | (262) |
| Expected return on plan assets (*) | (894) | (1,276) |
| Other interests | — | (97) |
| Amount recognised in the year | 3,188 | 6,722 |

(*) These items are recognised by their net amounts (EUR 538 thousand in 2020 and EUR 781 thousand in 2019) under "Interest expenses" in the accompanying consolidated income statements (see Note 31).

The changes in the present value of the accrued obligation from defined benefit pension plans in 2020 and 2019 of all foreign entities, excluding Germany, as well as in the plan assets is as follows:

| | EUR Thousands | |
|---|----------------|----------------|
| | 2020 | 2019 |
| Present value of the obligations at beginning of year | 111,885 | 100,542 |
| Net inclusion/(exclusion) of entities in/(from) the Group | | |
| Current service cost (Note 39) | 4,263 | 4,795 |
| Interest cost | 1,432 | 2,060 |
| Pre-retirements | — | |
| Effect of curtailments/settlements | (1,534) | (262) |
| Benefits paid | (5,828) | (4,125) |
| Benefits paid in case of liquidation | — | |
| Past service cost | — | 1,174 |
| Actuarial (gains)/losses (*) | 743 | 12,489 |
| Exchange differences, transfers and other items | 1,862 | (4,063) |
| Present value of the obligations at end of year | 112,823 | 112,610 |

(*) In 2020 this includes demographic actuarial losses of EUR 3,582 thousand (gainings of EUR 2,583 thousand in 2019) and financial actuarial losses of EUR 4,235 thousand (EUR 13,401 thousand in 2019).

The changes in 2020 and 2019 in the fair value of the plan assets associated with these defined benefit obligations of the Group's foreign subsidiaries (without Germany) were as follows:

| | EUR Thousands | |
|---|---------------|---------------|
| | 2020 | 2019 |
| Fair value of plan assets at beginning of year | 65,959 | 59,619 |
| Expected return on plan assets | 894 | 1,276 |
| Actuarial gains/(losses) arising in the year | 637 | 6,164 |
| Contributions | 3,448 | 2,737 |
| Benefits paid | (4,669) | (3,230) |
| Exchange differences and other items | 1,698 | (573) |
| Fair value of plan assets at end of year | 67,967 | 65,993 |

The table below shows the estimated benefits payable at 31 December 2020 for the next ten years:

| Year | EUR Thousands |
|-------------|---------------|
| 2021 | 14,359 |
| 2022 | 13,954 |
| 2023 | 14,722 |
| 2024 | 15,293 |
| 2025 | 16,442 |
| 2026 a 2030 | 95,707 |

In addition, in 2020 the heading "Other comprehensive income - Items that will not be reclassified to profit or loss - actuarial losses on defined benefit pension plans" recognized a net payment totalling EUR 21,724 thousand for defined benefit commitments relating to the Group's foreign companies (net charge of EUR 60,079 thousand in 2019).

Also, certain foreign entities have defined contribution plans (mainly Santander Consumer Bank, S.p.A., Santander Consumer Bank AS, Santander Consumer Bank, AG, Santander Consumer Finance Benelux, B.V. and Santander Consumer France, S.A.). The contributions made to these plans in 2020 amounted to EUR 39,356 thousand (EUR 38,050 thousand in 2019), which were recognised under "Administrative Expenses - Staff Costs" in the consolidated income statement (see Note 39).

v. Sensitivity analysis

Changes in the main assumptions used in the valuation can affect the calculation of the obligations. On 31 December 2020, if the discount rate used had been decreased or increased by 50 bps, there would have been an increase or decrease in the present value of the post-employment obligations of +10.40% y -9.2%, respectively.

vi. *Funded state of pension plans in current and four preceding fiscal years*

The situation of the defined benefit obligations at the end of 2020 and the four preceding years was as follows:

Spanish entities-

| | EUR Thousands | | | | | | | | | |
|---|--------------------------|---------------|---------------|---------------|---------------|-----------------------------------|---------------|---------------|---------------|---------------|
| | Post-employment benefits | | | | | Other long-term employee benefits | | | | |
| | 2020 | 2019 | 2018 | 2017 | 2016 | 2020 | 2019 | 2018 | 2017 | 2016 |
| Present value of the obligation: | | | | | | | | | | |
| To current employees | — | — | — | 191 | 189 | — | — | — | — | — |
| Vested obligations to retired employees | 25,023 | 25,601 | 26,149 | 27,483 | 30,653 | — | — | — | — | — |
| To pre-retirees | — | — | — | — | — | 37,542 | 33,766 | 42,253 | 52,911 | 56,177 |
| Long-service bonuses and other obligations | — | — | — | — | — | 139 | 141 | 138 | 154 | 175 |
| Other | — | 113 | 120 | 134 | 170 | — | — | — | — | — |
| Provisions for pensions | 25,023 | 25,714 | 26,269 | 27,808 | 31,012 | 37,681 | 33,907 | 42,391 | 53,065 | 56,352 |
| Of which: | | | | | | | | | | |
| <i>Insurance contracts linked to pensions</i> | — | — | — | — | — | — | — | — | — | — |

Foreign entities-

| | EUR Thousands | | | | |
|---------------------------------|----------------|----------------|----------------|----------------|----------------|
| | 2020 | 2019 | 2018 | 2017 | 2016 |
| Present value of the obligation | 725,050 | 687,925 | 576,177 | 556,151 | 596,290 |
| Fair value of plan assets | (98,721) | (95,192) | (79,034) | (78,965) | (104,419) |
| Provisions for pensions | 626,329 | 592,733 | 497,143 | 477,186 | 491,871 |

b) Other provisions

The balance of “Provisions for taxes and other legal contingencies” and “Other provisions” under the Provisions heading includes provisions for restructuring and tax and other law suits. It is estimated using prudent calculation procedures consistent with the uncertainty inherent to the obligations they cover, with the timing of the outflow of resources embodying economic benefits for the Group being determined for each of the obligations, in some cases with no fixed expiry period, and, in other cases, depending on the progress of law suits that are under way.

The balance of this item by geographic area is as follows:

| | EUR Thousands | |
|--|----------------|----------------|
| | 2020 | 2019 |
| Recognised in Spanish companies | 33,892 | 38,210 |
| Recognised in other European Union companies | 135,908 | 176,105 |
| | 169,800 | 214,315 |

A breakdown of the balance of the headings Provisions for taxes and other legal contingencies and Other provisions is shown below for each type of provision on 31 December 2020 and 2019. The types of provisions have been determined by grouping items of a similar nature:

| | EUR Thousands | |
|--|----------------|----------------|
| | 2020 | 2019 |
| Provisions for taxes | 23,979 | 39,319 |
| Provisions for other proceedings of a legal nature | 24,776 | 56,634 |
| Provisions for operational risks | 27,333 | 11,141 |
| Provisions for restructuring | 57,094 | 67,553 |
| Other | 36,618 | 39,669 |
| | 169,800 | 214,316 |

Information is provided below for each of the type of provisions shown in the table:

- Provisions for taxes include provisions for tax proceedings.
- The provisions for other proceedings of a legal nature include provisions for court, arbitration and administrative proceedings (other than those included in other categories or types of provisions stated separately) initiated against companies in the Santander Consumer Finance Group. The most significant of these as of 31 December 2020 relate to Santander Consumer Bank S.p.A., amounting to a total of EUR 20,194 thousand, (Santander Consumer Bank, S.p.A. and Santander Consumer Bank, A.G. amounting to EUR 37,298 thousand and EUR 14,692 thousand at 31 December 2019), in relation to proceedings in those countries.

At 31 December 2020, the main legal proceedings affecting the Group were as follows:

CHF Polish Mortgage Loans: On October 3rd, 2019, the Court of Justice of the European Union (CJEU) rendered its decision in relation to a lawsuit against a bank -unrelated to Banco Santander- in Poland, regarding unfair contractual clauses in CHF-indexed loan agreements. The CJEU has left to Polish courts the decision on whether the whole contract can be maintained once the abusive terms have been removed, which should in turn decide whether the effects of the annulment of the contract are prejudicial to the consumer. In that case, the court may only integrate the contract with default provisions of national law and decide, in accordance with those provisions, on the applicable rate.

In December 2020, the president of the Financial Supervision Authority presented a proposal of voluntary agreements between banks and borrowers through which the loans denominated in Swiss francs would be subject to liquidation as loans denominated in zlotys with an interest rate referenced to the appropriate margin over WIBOR. This proposal is currently under analysis by the banks' representatives and the pertinent authorities. Depending on the result of this analysis, the entity will include these scenarios in their provision calculation models to reflect the estimated impact. Furthermore, in March 2021 the Supreme Court is expected to voice itself on key matters regarding litigations regarding foreign currency loans, shedding light on current discrepancies and set a precedent. These events could significantly impact the current level of provisions, the Board of Directors considers it is not possible to accurately estimate the impact on the Group's financial position at the date of these financial statements.

As at 31 December 2020, Santander Consumer Bank, S.A. (Poland) had a portfolio of mortgages denominated in or indexed to CHF amounting to approximately 2,162 million Polish zlotys (EUR 473 million). At the same date, there is a provision of PLN 143.6 million (EUR 31.5 million) to cover the mortgage portfolio denominated in CHF. This provision represents the best estimate to date given the difficulty to predict the financial impact, as it is for national courts to decide the relevant issues. Santander Consumer Bank Poland will continue to monitor and assess appropriateness of those provisions in the upcoming reporting periods.

Furthermore, on 11 September 2019, the Court of Justice of the European Union decided on a preliminary ruling from a Polish court on the interpretation of Article 16(1) of Directive 2008/48/EC ('the Directive') on credit agreements for customers. The decision of the Court of Justice of the European Union concerns the reduction of the total cost of customer credit due to the early repayment of such credit and in particular the fees charged to customers, but does not conclude on certain aspects such as the method of calculating the reduction in costs. The Group assessed the impact of the ruling of the European Court of Justice in the various geographical areas in which it operates, mainly in the Italian and Polish units. At 2020 year-end the provision registered by Santander Consumer Bank, S.p.A. (Italy) amounts to EUR 14,168 thousand, whereas the provision registered by Santander Consumer Bank, S.A. (Poland) amounts to PLN 69 million (EUR 15 million). This provision relates to the best estimate at this date based on the information available.

The Group includes its investment in Santander Consumer Bank, S.A. (Poland) using the equity method, and at 31 December 2020 and 2019 it held 40% of this company.

- The provisions for operational risks mainly relate to provisions for risks deriving from the business activities of Group companies.

- Provisions for restructuring only include expenses deriving from restructuring processes carried out by Group entities. The Group has carried out restructuring processes in some companies to adapt to current market conditions in their countries. In these cases, the Group companies offer their employees the option of early retirement or redundancy incentives. In 2020, the provision registered for this purpose corresponds mainly to those registered by Santander Consumer Bank AG (Germany) and Santander Consumer Bank AS (Nordics). With regards to Santander Consumer Bank AG, the existing provision of EUR 40,354 thousand (EUR 53,051 thousand in 2019) corresponds to the restructuring plan started at the end of 2017 currently undergoing its execution phase, which is expected to be completed during FY21, for which a provision of EUR 23,276 thousand has been registered at the end of 2020. With regards to Santander Consumer Bank, A.S., in 2020 there has been a restructuring within the transformation and restructuring plan for the entity and its Danish and Swedish branches, for which a provision has been registered which amounts to EUR 21,214 thousand. At 31 December 2020 the provision corresponds to obligations and other expenses associated with said plan, for which the company is expected to incur EUR 9,066 thousand (EUR 9,038 thousand in 2019).

The Group's general policy is to recognise provisions for fiscal and legal processes when it considers that the risk of a loss is likely. No provisions are recognised when the risk of loss is possible or remote. Provisions are calculated using the best estimate of the amount needed to settle the corresponding obligation, based on individualised analysis of the events, supplemented by legal opinions from internal and external advisers, and considering average historical losses in similar cases. The definitive date of the outflow of resources embodying economic benefits for the Group depends on each of the obligations. In some cases, there are no fixed settlement dates, while in others this depends on the progress of law suits.

22. Tax matters

a) Current tax receivables and payables

The balance of "Tax Assets – Current Tax Assets" in the consolidated balance sheets as of 31 December 2020 and 2019 includes basically income tax prepayments made by the consolidated entities to the public authorities of the countries in which they reside. The balance of "Tax Liabilities – Current Tax Liabilities" in the consolidated balance sheet includes the liability for the various taxes applicable to the Group.

b) Reconciliation of the accounting profit to the income tax expense recognised in the consolidated income statement.

The reconciliation of the consolidated accounting profit to the income tax expense in the consolidated income statements for 2020 and 2019 is as follows:

| | EUR Thousands | |
|---|-----------------------|-----------------------|
| | 2020 | 2019 |
| | Continuing Operations | Continuing Operations |
| Consolidated profit (loss) before tax | 1,287,010 | 1,985,312 |
| Accounting profit multiplied by income tax rate (*) | 386,103 | 595,594 |
| Permanent differences and adjustments (**) | 89,966 | (20,349) |
| Consolidated income tax expense | 476,069 | 575,245 |
| Effective tax rate | 36.99 % | 28.98 % |

(*) Computed using nominal tax rate applicable to the Bank (30%)

(**) These include the net tax effect of permanent differences at the consolidated entities, differences resulting from the existence of different tax rates in the countries in which the Group operates, the effects of consolidation, prior years' tax adjustments, and the effect of considering the exemptions, tax credits and tax relief based on the jurisdictions in which the Group companies carry on their business. It does not include the amortization of deferred tax assets incurred in 2020 which amounted to EUR 47,243 thousand.

c) Years open for review by the Tax Authorities

The Bank forms part of the Tax Group headed by Banco Santander, S.A. Under current legislation, taxes cannot be deemed to have been definitively settled until the tax returns filed have been reviewed by the tax authorities or until the four-year statute-of-limitations period has expired.

In 2018 the conformity and non-conformity acts relating to the Corporate Income Tax financial years 2009 to 2011 were formalised. The adjustments signed in conformity had no significant impact on results and, in relation to the concepts signed in disconformity both in this year and in previous years (Corporate Income Tax 2003 to 2007), Banco Santander, S.A., as the Parent of the Consolidated Tax Group, considers, in accordance with the advice of its external lawyers, that the adjustments made should not have a significant impact on the consolidated financial statements, and there are sound arguments as proof in the appeals filed against them pending at the National Appellate Court (tax years 2003 to 2007) and the Economic Administrative Court (tax years 2009-2011). Consequently, no provision has been recorded for this concept. Following the completion of these actions for 2009 to 2011, subsequent years up to and including 2020 are subject to review. At the date of approval of these accounts, the Corporate Income Tax proceedings for periods not yet prescribed up to and including 2015, and the proceedings relate to other taxes up to and including 2016 are on going.

The other entities have the corresponding years open for review, pursuant to their respective tax regulations.

The notes to the separate financial statements of the Group's consolidated entities include other salient information in relation to the tax matters affecting those entities.

Because of the possible different interpretations which can be made of the tax regulations, the outcome of the tax audits of the years open for review may give rise to contingent tax liabilities. However, the Group's tax advisers and the Bank's directors consider that it is unlikely that such tax liabilities will arise, and that in any event the tax charge arising therefrom would not materially affect the Group's consolidated financial statements.

Except for the above mentioned, in 2020 there were no developments with a significant impact in connection with the tax disputes at various instances which were pending resolution on 31 December 2019.

d) Deferred taxes

The detail of the deferred taxes on 31 December 2020 and 2019 is as follows:

| | EUR Thousands | | | | | |
|--|----------------|----------------|----------------|----------------|----------------|----------------|
| | 2020 | | | 2019 | | |
| | Monetisable | Other | Total | Monetisable | Other | Total |
| Tax assets | 309,797 | 262,995 | 572,792 | 335,718 | 306,270 | 641,988 |
| Tax losses and tax credits | — | 4,104 | 4,104 | — | 56,533 | 56,533 |
| Temporary differences | 309,797 | 258,891 | 568,688 | 335,718 | 249,737 | 585,455 |
| <i>Of which:</i> | | | | | | |
| <i>Non-deductible provisions</i> | — | 29,538 | 29,538 | — | 43,396 | 43,396 |
| <i>Valuation of financial instruments</i> | — | 26,153 | 26,153 | — | 18,774 | 18,774 |
| <i>Credit losses</i> | 263,125 | 28,423 | 291,547 | 289,046 | 39,234 | 328,280 |
| <i>Pensions</i> | 34,655 | 117,336 | 151,991 | 34,655 | 110,569 | 145,224 |
| <i>Valuation of tangible and intangible assets</i> | 12,017 | 10,191 | 22,208 | 12,017 | 1,174 | 13,191 |
| Tax liabilities | — | 946,424 | 946,424 | — | 765,388 | 765,388 |
| Temporary differences | — | — | — | — | 765,388 | 765,388 |
| <i>Of which:</i> | | | | | | |
| <i>Valuation of financial instruments</i> | — | 92,063 | 92,063 | — | 91,314 | 91,314 |
| <i>Valuation of tangible and intangible assets</i> | — | 546,091 | 546,091 | — | 388,589 | 388,589 |
| <i>Gains on disposal of investments</i> | — | — | — | — | — | — |
| <i>Valuation of Group investments</i> | — | 115,283 | 115,283 | — | 104,630 | 104,630 |

(*) As at 31 December 2020 and 2019, EUR 148 and 154 million respectively of monetisable tax assets correspond to Spain and EUR 162 and 182 million correspond to Italy in the respective exercises.

The movement in the balance of deferred tax assets and liabilities over the last two years is shown below:

| | Balance as of 31-12-2019 | (debit)/ credit to the income statement | Conversion differences on foreign currency balances and other items (*) | (debit) / credit to asset and liability valuation reserve | Acquisitions (net) for the year | Balance as of 31-12-2020 |
|-----------------------------|-----------------------------|---|--|---|---------------------------------------|-----------------------------|
| Deferred tax assets | 641,988 | (70,604) | (8,364) | 4,933 | 4,838 | 572,792 |
| BIN's and Deductions | 56,533 | (52,076) | (353) | — | — | 4,104 |
| Temporary differences | 585,455 | (18,528) | (8,011) | 4,933 | 4,838 | 568,687 |
| <i>Of which monetisable</i> | <i>335,718</i> | <i>(25,921)</i> | — | — | — | <i>309,797</i> |
| Deferred tax liabilities | (765,388) | (136,838) | 1,874 | (294) | (45,778) | (946,424) |
| Temporary differences | (765,388) | (136,838) | 1,874 | (294) | (45,778) | (946,424) |
| Total | (123,400) | (207,442) | (6,490) | 4,639 | (40,940) | (373,632) |

| | Balance as of 31-12-2018 | (debit)/ credit to the income statement | Conversion differences on foreign currency balances and other items (*) | (debit) / credit to asset and liability valuation reserve | Acquisitions (net) for the year | Balance as of 31-12-2019 |
|-----------------------------|-----------------------------|---|--|---|---------------------------------------|-----------------------------|
| Deferred tax assets | 620,208 | 6,588 | (5,468) | 20,546 | 114 | 641,988 |
| BIN's and Deductions | 67,323 | (10,349) | (555) | — | 114 | 56,533 |
| Temporary differences | 552,885 | 16,937 | (4,913) | 20,546 | — | 585,455 |
| <i>Of which monetisable</i> | <i>335,718</i> | — | — | — | — | <i>335,718</i> |
| Deferred tax liabilities | (644,176) | (116,089) | (1,701) | (379) | (3,043) | (765,388) |
| Temporary differences | (644,176) | (116,089) | (1,701) | (379) | (3,043) | (765,388) |
| Total | (23,968) | (109,501) | (7,169) | 20,167 | (2,929) | (123,400) |

The balance of "Tax Assets - Deferred" in the consolidated balance sheets includes the balances receivable from the tax authorities in respect of deferred income tax assets. The balance of "Tax Liabilities" in the consolidated balance sheets includes the liability for the various deferred taxes of the group.

On 26 June 2013, the Basel III legal framework was included in European law through Directive 2013/36 (CRD IV) and Regulation 575/2013 on prudential requirements for credit institutions and investment firms (CRR), directly applicable in every Member State as from 1 January 2014, albeit with a gradual timetable with respect to the application of, and compliance with, various requirements.

This legislation establishes that deferred tax assets, the use of which relies on future profits being obtained, must be deducted from regulatory capital.

In this regard, pursuant to Basel III, in recent years several countries have amended their tax regimes with respect to certain deferred tax assets so that they may continue to be considered regulatory capital since their use does not rely on the future profits of the entities that generate them (referred to hereinafter as "monetisable tax assets").

Italy had similar regime to that described above, which was introduced by Decree-Law no. 225, of 29 December 2010, and amended by Law no. 10, of 26 February 2011.

In addition, in Spain, through Royal Decree-Law 14/2013, of 29 November confirmed by Law 27/2014, of 27 November tax regimes were established whereby certain deferred tax assets (arising from provisions to allowances for loan losses, provisions to allowances for foreclosed assets and provisions for pension

and pre-retirement obligations) may be converted into tax receivables in specific circumstances. As a result, their use does not rely on the entities obtaining future profits and, accordingly, they are exempt from deduction from regulatory capital.

In 2015 Spain completed its regulations on monetisable tax assets with the introduction of a financial contribution which will involve the payment of 1.5% for maintaining the right to monetise which will be applied to the portion of the deferred tax assets that qualify under the legal requirements as monetisable assets generated prior to 2016.

In a similar manner, Italy, by decree of 3 May 2016 has introduced a fee of 1.5% annually to maintain the monetisable of part of the deferred tax assets.

The Group only recognises deferred tax assets for temporary differences or tax loss and tax credit carry forwards where it is considered probable that the consolidated entities that generated them will have sufficient future taxable profits against which they can be utilised.

The deferred tax assets and liabilities are reassessed at the reporting date in order to ascertain whether any adjustments need to be made on the basis of the findings of the analyses performed.

These analyses take into account, inter alia: (i) the results generated by the various entities in prior years, (ii) each entity or tax group's projected earnings, (iii) the estimated reversal of the various temporary differences, based on their nature, and (iv) the period and limits established by the legislation of each country for the recovery of the various deferred tax assets, thereby concluding on each entity or tax group's ability to recover its recognised deferred tax assets.

The projected earnings used in these analyses are based on the financial budgets approved by the Group's directors for the various entities (see Note 14) applying constant growth rates not exceeding the average long-term growth rate for the market in which the consolidated entities operate, in order to estimate the earnings for subsequent years considered in the analyses.

The earnings projections used in this analysis are based on the financial budgets approved by the local management of the relevant units and by the Group's directors. The Group's budget estimation process is common to all units. Group management prepares its financial budgets based on the following key assumptions:

- a) Microeconomic variables of the entities comprising the tax group at each location: consideration is given to the existing balance sheet structure, the mix of products offered, and the commercial strategy defined by the local management units at any given time based on the competitive, regulatory and market environment.
- b) Macroeconomic variables: the estimated growths are based on the evolution of the economic environment considering the expected evolution of the Gross Domestic Product of each location and the forecasts of the behaviour of interest rates, inflation and exchange rates. Said data are provided by the Group's Research Department, which are based on external information sources.

In addition, the Group performs backtesting on the variables projected in the past. The differential behaviour of these variables with respect to the actual market data is considered in the projections estimated in each year. Thus, in relation to Spain, the deviations identified by management in recent years are due to non-recurring events unrelated to the operation of the business, such as the impact of the first application of new applicable regulations, the costs assumed for the acceleration of the restructuring plans and the changing effect of the current macroeconomic environment.

During 2020, taking into account the uncertainties about the economic impacts derived from the covid-19 health crisis, the Group has reassessed the ability to generate future taxable income in relation to the recoverability of deferred tax assets recorded in the main Group companies. Management considers that the

recovery period of these assets would not be affected and that it is not necessary to make adjustments to the deferred tax assets recognised in the Group on the basis of the results of the analyses performed.

Lastly, given the degree of uncertainty of these assumptions, the Group performs a sensitivity analysis of the most significant assumptions considered in the analysis of the recoverability of deferred tax assets, considering reasonable changes in the key assumptions on which the projected results of each entity or tax group are based and the estimated reversal of the various temporary differences. In relation to Spain, the sensitivity analysis consisted of adjusting growth (gross domestic product) by 50 basis points and adjusting inflation by 50 basis points. Following the sensitivity analysis performed, the Group does not estimate significant changes in future taxable profit in relation to its deferred tax assets.

In addition to the income taxes recognised in the consolidated income statements, in 2020 and 2019 the Group recognised the following amounts in consolidated equity:

| | EUR Thousands | |
|---|--|----------------|
| | Credits (Charges) to Consolidated Equity | |
| | 2020 | 2019 |
| Actuarial gains and losses on pension plans | 10,090 | (6,993) |
| Cash flow hedges | (503) | 840 |
| Debt instruments at fair value through other comprehensive income | (658) | 3,761 |
| Other | (179) | (40) |
| Total | 8,750 | (2,432) |

23. Registered share capital and equity instruments other than capital

a) Registered share capital

As of December 31, 2020 and 2019, the Bank's capital stock consisted of 1,879,546,172 registered shares, each with a par value of €3, fully subscribed and paid up, with identical voting and dividend rights.

On December 20, 2019, Holneth, B.V. sold the registered shares it held over the Bank, of which 469,886,523 registered shares were acquired by Banco Santander, S.A. and 20 by Cántabro Catalana de Inversiones, S.A.. Thus, as of December 31, 2019 and 2020, Banco Santander, S.A. owned 1,879,546,152 shares and Cántabro Catalana de Inversiones, S.A. owned 20 shares.

b) Equity instruments other than capital

At the meeting held on 3 December 2020, the Shareholders agreed to issue preferred participations, contingently convertible into newly issued ordinary shares (henceforth "PPCC"), for a nominal amount of EUR 150,000 thousand. The payment of PPCC is subject to certain conditions, especillay the availability of sufficient funds, and which is also discretionary, was set at 5% anual for the first five years, revised thereafter by applying a yearly margin of 5.551% over the 5-year Mid-Swap Rate.

On 14 December 2018, the Annual General Meeting of the Bank approved an issuance of contingently convertible preferred shares in ordinary shares of the newly issued Bank (the "PPCC") for a nominal amount of EUR 200,000 thousand. The remuneration of the PPCCs, whose payment is subject to compliance with certain conditions for their distribution linked mainly to the availability of the necessary funds, as well as the

decision by the Bank, was fixed at an annual 8.25% for the first five years, being revised thereafter applying a margin of 8.22% per year plus the Mid-Swap rate to five years (5 year Mid-Swap Rate).

On 6 February 2019, the European Central Bank approved the computability of these PPCCs as Tier 1 capital (additional tier 1) under the new European regulations on own resources of the European Regulation 575/2013. The PPCCs are perpetual, although they can be amortized early if the Bank or its consolidated group presents a ratio of less than 5.125% of ordinary capital (common equity Tier 1 ratio) calculated according to the applicable regulations. In this case and subject to compliance with certain requirements, the shares would be converted into ordinary shares of new issue of Santander Consumer Finance, S.A. in accordance with the value established in the brochure of issuance of the shares. In addition, these shares may be redeemed by the Bank's decision only when there is a change in the rules for calculating regulatory capital or the tax framework applicable to preferred shares, and with the prior approval of the European Central Bank.

On 14 December 2017, the Annual General Meeting of the Bank approved an issuance of contingently convertible preferred shares in ordinary shares of the newly issued Bank (the "PPCC") for a nominal amount of EUR 850,000 thousand. The remuneration of the PPCCs, whose payment is subject to compliance with certain conditions for their distribution linked mainly to the availability of the necessary funds, as well as the decision by the Bank, was fixed at an annual 5.75% for the first five years, being revised thereafter applying a margin of 5.545% per year plus the Mid-Swap rate to five years (5 year Mid-Swap Rate).

On 7 February 2018, the European Central Bank has approved the computability of these PPCCs as Tier 1 capital (additional tier 1) under the new European regulations on own resources of the European Regulation 575/2013. The PPCCs are perpetual, although they can be amortized early if the Bank or its consolidated group presents a ratio of less than 5.125% of ordinary capital (common equity Tier 1 ratio) calculated according to the applicable regulations. In this case and subject to compliance with certain requirements, the shares would be converted into ordinary shares of new issue of Santander Consumer Finance, S.A. in accordance with the value established in the brochure of issuance of the shares. In addition, these shares may be redeemed by the Bank's decision only when there is a change in the rules for calculating regulatory capital or the tax framework applicable to preferred shares, and with the prior approval of the European Central Bank. PPCCs are traded on the Frankfurt Stock Exchange. All of the preferred shares have been fully subscribed by Banco Santander, S.A. as of 31 December 2018 and 2017.

The accrued income on the shares issued at 31 December 2020 and 31 December 2019 amounted to EUR 179,627 thousand and EUR 114,250 thousand, respectively, and was recognised under "Retained Earnings" (see Note 25).

In the years ended 31 December 2020 and 2019, the income earned on the shares issued amounted to EUR 65,377 thousand and EUR 65,374 thousand, respectively.

24. Share premium

The balance of "Share Premium" in the accompanying consolidated balance sheets as of 31 December 2020 and 2019 includes the amount paid up by the Bank's shareholders in capital issues in excess of the par value. The Consolidated Spanish Limited Liability Companies Law expressly permits the use of the share premium account balance to increase capital at the entities at which it is recognised and does not establish any specific restrictions as to its use.

25. Retained earnings and other reserves

The balance of "Shareholders' Equity - Reserves - Retained Earnings" in the accompanying consolidated balance sheets includes the net amount of the accumulated profit or loss attributable to the Group recognised in previous years through the consolidated income statement that, in the distribution of profit, was appropriated to consolidated equity, as well as any own equity instrument issuance expenses and the differences between the selling price of treasury shares and the cost of acquisition thereof, should the Bank

perform such transactions, and the distribution of profits to the Bank's shareholders recognised with a charge to reserves.

The balance of "Shareholders' Equity – Other Reserves – Reserves or Accumulated Losses in Investments in Joint Ventures and Associates" in the accompanying consolidated balance sheets includes the net amount corresponding to the Group of the undistributed accumulated profit or loss generated in previous years by entities accounted for using the equity method, recognised through the consolidated income statement.

The detail of "Shareholders' Equity – Other Reserves - Retained Earnings" and "Shareholders' Equity - Reserves - Reserves or Accumulated Losses in Investments in Joint Ventures and Associates" in the consolidated balance sheets as of 31 December 2020 and 2019 is as follows:

| | EUR Thousands | |
|---|------------------|------------------|
| | 2020 | 2019 |
| Retained earnings: | | |
| Legal reserve of the Bank | 642,830 | 592,009 |
| Unrestricted, voluntary and other reserves | 1,660,430 | 1,635,437 |
| Consolidation reserves attributable to the Bank | 289,363 | 298,790 |
| Reserves of subsidiaries | 1,326,586 | 721,443 |
| | 3,919,209 | 3,247,679 |
| Other reserves | | |
| Other | (271,329) | (203,233) |
| Reserves or accumulated losses from investments in: <i>Joint ventures and associates</i> | <i>346,193</i> | |
| | 74,864 | 328,069 |

Legal reserve

Under the Consolidated Spanish Capital Companies Law, 10% of net profit for each year must be transferred to the legal reserve. These transfers must be made until the balance of this reserve reaches 20% of the share capital. The legal reserve can be used to increase capital provided that the remaining reserve balance does not fall below 10% of the increased share capital amount. Otherwise, until the legal reserve exceeds 20% of share capital, it can only be used to offset losses, provided that sufficient other reserves are not available for this purpose.

Reserves of subsidiaries

The detail, by company, of “Reserves of Subsidiaries”, based on the subsidiaries' contribution to the Group (considering the effect of consolidation adjustments), is as follows:

| | EUR Thousands | |
|--|------------------|----------------|
| | 2020 | 2019 |
| Santander Consumer Holding GmbH (Germany) | (1,670,393) | (1,806,892) |
| Santander Consumer Bank S.p.A. (Italy) | 30,285 | (51,755) |
| Santander Consumer, E.F.C., S.A. (Spain) | — | 31,042 |
| Banco Santander Consumer Portugal S.A. (Portugal) | 74,377 | 81,984 |
| Santander Consumer Bank GmbH (Germany) | 150,064 | 117,988 |
| Compagnie Generale De Credit Aux Particuliers - Credipar S.A. (France) | 115,111 | 52,681 |
| Santander Consumer Finance Benelux B.V. (Netherlands) | 94,887 | 98,776 |
| Santander Consumer Finance OY (Finland) | 173,555 | 181,311 |
| Andaluza de Inversiones, S.A. (Spain) | 64,188 | 64,201 |
| Santander Consumer Bank A.S. (Norway) | 1,191,103 | 993,429 |
| Santander Consumer Bank AG (Germany) | 460,684 | 439,287 |
| PSA Banque France (France) | 151,394 | 139,855 |
| Financiera El Corte Ingles, EFC, S.A. (Spain) | 78,024 | 65,922 |
| Other | 413,308 | 313,614 |
| | 1,326,587 | 721,443 |

26. Other comprehensive income

The balances of Other comprehensive income include the amounts, net of the related tax effect, of the adjustments to assets and liabilities recognised in equity through the consolidated statement of recognised income and expense. The amounts arising from subsidiaries are presented, on a line by line basis, in the appropriate items according to their nature.

Respect to items that may be reclassified to profit or loss, the consolidated statement of recognised income and expense includes changes in other comprehensive income as follows:

- Revaluation gains (losses): includes the amount of the income, net of the expenses incurred in the year, recognised directly in equity. The amounts recognised in equity in the year remain under this item, even if in the same year they are transferred to the income statement or to the initial carrying amount of the assets or liabilities or are reclassified to another line item.
- Amounts transferred to income statement: includes the amount of the revaluation gains and losses previously recognised in equity, even in the same year, which are recognised in the income statement.
- Amounts transferred to initial carrying amount of hedged items: includes the amount of the revaluation gains and losses previously recognised in equity, even in the same year, which are recognised in the initial carrying amount of assets or liabilities as a result of cash flow hedges.
- Other reclassifications: includes the amount of the transfers made in the year between the various valuation adjustment items.

The amounts of these items are recognised gross, including the amount of the Other comprehensive income relating to non-controlling interests, and the corresponding tax effect is presented under a separate item,

except in the case of entities accounted for using the equity method, the amounts for which are presented net of the tax effect.

a) Breakdown of Other comprehensive income - Items that will not be reclassified in results and Items that can be classified in results

| | EUR Thousands | |
|---|------------------|------------------|
| | 31-12-2020 | 31-12-2019 |
| Other comprehensive income | (701,640) | (529,200) |
| Items that will not be reclassified to profit or loss | (185,799) | (167,170) |
| Actuarial gains or losses on defined benefit pension plans | (191,186) | (173,463) |
| Assets included in disposal groups classified as held for sale | — | — |
| Other recognised income and expense in investments in joint ventures and associates | 69 | (12) |
| Changes in the fair value of equity instruments at fair value through other comprehensive income | 5,318 | 6,305 |
| Other valuation adjustments | — | — |
| Items that may be reclassified to profit or loss | (515,841) | (362,030) |
| Hedges of net investments in foreign operations (effective portion) | 11,864 | (9,284) |
| Currency translation differences | (480,499) | (336,140) |
| Derivatives – hedge accounting. Cash flow hedges (effective portion) | (3,587) | (5,907) |
| Changes in the fair value of debt instruments measured at fair value with changes in other comprehensive income | 526 | 1,804 |
| Hedging instruments (items not designated) | — | — |
| Assets included in disposal groups classified as held for sale | — | — |
| Share in other recognised income and expenses in investments in joint ventures and associates | (44,145) | (12,503) |

b) Other comprehensive income- Items not reclassified to profit or loss – Actuarial gains or (-) losses on defined benefit pension plans

The balance of “Items not reclassified to profit or loss - Actuarial gains or (-) losses on defined benefit pension plans” includes the actuarial gains and losses and the return on plan assets, less the administrative expenses and taxes inherent to the plan, and any change in the effect of the asset ceiling, excluding amounts included in net interest on the net liability (asset) relating to the defined benefit post-employment obligations of the consolidated companies.

Changes in “Items not reclassified to profit or loss - Actuarial gains or (-) losses on defined benefit pension plans” are recognised in the consolidated statement of recognised income and expense. The most significant changes in 2020 relate mainly to the variations in the main actuarial assumptions of the German subsidiary – actuarial gains by experience and decrease of interest rates from 1.46% to 1.17% -, as well as actuarial losses, mainly financial, in Nordics (Scandinavia) – decreases in interest rates from 1.60% to 1.50% in Sweden and other events with actuarial gains from experience (in 2019 changes related mainly to the variations in the main actuarial assumptions of the German subsidiary – increase in interest rates from 2.27% to 1.46%, and mainly financial actuarial losses in Nordics due to the decrease in interest rates from 2.50% to 1.60% in Sweden).

c) Items that may be reclassified to profit or loss

c.1) Hedges of net investments in foreign operations (hedging derivatives)

The balance of “Other comprehensive income – Items that may be reclassified to profit or loss - Hedge of net investments in foreign operations (Effective portion)” in consolidated equity includes the net amount of

the changes in the derivatives arranged by the Group and designated as hedging instruments considered to be effective in hedges of this type. The changes therein in 2020 and 2019 were as follows:

| | EUR Thousands | |
|-------------------------------------|---------------|----------------|
| | 2020 | 2019 |
| Balance at beginning of period | (9,284) | 13,684 |
| Valuation gains/(losses) | 21,148 | (22,968) |
| Transferred to the income statement | — | — |
| Balance at end of period | 11,864 | (9,284) |

c.2) Currency translation differences

The balance of “Currency translation differences” includes the net amount of exchange differences arising from non-monetary items whose fair value is adjusted against equity and the differences arising from the translation to euros of the balances of the consolidated entities whose functional currency is not the euro (see Note 2-a).

c.3) Derivatives – hedge accounting. Cash flow hedges (effective portion)

The balance of “Hedging derivatives. Cash flow hedges (Effective portion)” includes the net amount of the changes in value of financial derivatives designated as hedging instruments in cash flow hedges, in respect of the portion of these changes considered to be effective hedges.

The changes in 2020 and 2019 were as follows:

| | EUR Thousands | |
|---|----------------|----------------|
| | 2020 | 2019 |
| Balance at beginning of period | (5,907) | (3,716) |
| Valuation gains/(losses) | (11,937) | (19,724) |
| Amounts transferred to the income statement | 14,760 | 16,161 |
| Taxation | (503) | 1,372 |
| Balance at end of period (Note 29) | (3,587) | (5,907) |

c.4) Changes in the fair value of debt instruments at fair value through other comprehensive income

The balance includes the net amount of unrealised changes in the fair value of financial assets classified as items that may be reclassified to profit or loss – changes in the fair value of debt instruments at fair value through profit or loss.

The changes, regardless of valuation adjustments attributable to non-controlling interests, in 2020 and 2019 were as follows:

| | EUR Thousands | |
|-------------------------------------|---------------|--------------|
| | 2020 | 2019 |
| Balance at beginning of period (*) | 1,804 | 3,819 |
| Valuation gains/(losses) | (516) | 152 |
| Transferred to the income statement | (104) | (70) |
| Taxation | (658) | (2,097) |
| Balance at end of period | 526 | 1,804 |

27. Non-controlling interests

“Non-Controlling Interests” in the accompanying consolidated balance sheets as of 31 December 2020 and 2019 includes the net amount of the equity of subsidiaries attributable to equity instruments that are not held, directly or indirectly, by the Group, including the portion attributed to them of the consolidated profit for the year.

The detail, by Group Company, of “Non-Controlling Interests” in the accompanying consolidated balance sheets as of 31 December 2020 and 2019 is as follows:

| | EUR Thousands | |
|---|------------------|------------------|
| | 2020 | 2019 |
| Suzuki Servicios Financieros, S.L. | 3,357 | 2,737 |
| PSA Banque France S.A | 658,461 | 591,496 |
| Financiera El Corte Inglés, E.F.C., S.A. | 119,768 | 112,464 |
| PSA Financial Services, Spain, E.F.C., S.A. | 163,601 | 223,839 |
| PSA Finance Belux S.A. | 59,092 | 54,352 |
| PSA Financial Services Nederland B.V. | 38,087 | 36,370 |
| PSA Bank Deutschland GmbH | 281,303 | 254,584 |
| Banca PSA Italia S.P.A. | 220,944 | 193,378 |
| Transolver Finance E.F.C., S.A. | 30,497 | 27,204 |
| Hyundai Capital Bank Europe GmbH | 351,178 | 110,081 |
| Sixt Leasing SE | (57,462) | — |
| Other | 3,425 | (125) |
| | 1,872,252 | 1,606,380 |
| Profit attributable to non-controlling interests: | | |
| Suzuki Servicios Financieros, S.L. | 889 | 620 |
| PSA Banque France S.A. | 121,338 | 127,174 |
| Financiera El Corte Inglés, E.F.C., S.A. | 27,093 | 39,154 |
| PSA Financial Services, Spain, E.F.C., S.A. | 33,565 | 40,474 |
| PSA Finance Belux S.A. | 7,901 | 8,694 |
| PSA Financial Services Nederland B.V. | 7,638 | 7,356 |
| PSA Bank Deutschland GmbH | 28,057 | 26,342 |
| Banca PSA Italia S.P.A. | 27,339 | 26,865 |
| Transolver Finance E.F.C., S.A. | 2,545 | 3,293 |
| PSA Renting Italia S.P.A. | 2,244 | 1,339 |
| Hyundai Capital Bank Europe GmbH | 427 | (4,618) |
| Sixt Leasing SE | 1,593 | — |
| TIM-SCB JV S.P.A. | (998) | — |
| Other | 10 | 7 |
| | 259,643 | 276,700 |
| | 2,131,896 | 1,883,080 |

The changes in 2020 and 2019 in “Non-Controlling Interests” in the consolidated balance sheets were as follows:

| | EUR Thousands | |
|--|------------------|------------------|
| | 2020 | 2019 |
| Balance at beginning of period | 1,883,080 | 1,590,014 |
| Dividends | (201,008) | (133,440) |
| Currency translation differences and other (*) | 190,181 | 149,806 |
| Profit/(loss) attributable to NCIs | 259,643 | 276,700 |
| Balance at end of period | 2,131,896 | 1,883,080 |

(*) Amounts mainly derived from the business combination with Hyundai Capital Bank Europe GmbH.

28. Memorandum items

The detail of the balances recognised under “Memorandum Items” in the consolidated balance sheets as of 31 December 2020 and 2019 is as follows:

| | EUR Thousands | |
|--|-------------------|-------------------|
| | 31/12/2020 | 31/12/2019 |
| Loan commitments granted | 22,592,463 | 23,523,284 |
| <i>Memorandum item: of which, doubtful</i> | 38,838 | 36,766 |
| Financial guarantees granted | 331,229 | 614,943 |
| <i>Memorandum item: of which, doubtful</i> | — | — |
| Financial guarantees | 326,785 | 607,243 |
| Credit derivatives sold | 4,444 | 7,700 |
| Other commitments granted | 549,884 | 419,346 |
| <i>Memorandum item: of which, doubtful</i> | 3,703 | 6,619 |
| Technical guarantees | 418,688 | 315,252 |
| Other commitments | 131,196 | 104,094 |

The breakdown as at 31 December 2020 of the exposures and the provision fund (see Note 10) out of balance sheet by impairment stage under IFRS 9 is EUR 23,322,335 thousand and EUR 26,536 thousand in stage 1, EUR 108,700 thousand and EUR 1,293 thousand in stage 2 and EUR 42,541 thousand and EUR 5,567 thousand in stage 3, respectively. (EUR 24,350,163 thousand and EUR 30,498 thousand in stage 1, EUR 164,025 thousand and EUR 2,121 thousand in stage 2 and EUR 43,385 thousand and EUR 6,309 thousand in stage 3, respectively at 31 December 2019).

A significant portion of these guarantees will expire without any payment obligation materialising for the consolidated entities and, therefore, the aggregate balance of these commitments cannot be considered as an actual future need for financing or liquidity to be provided by the Group to third parties.

Income from guarantee instruments is recognised under Fee and commission income in the consolidated income statements and is calculated by applying the rate established in the related contract to the nominal amount of the guarantee.

i. Loan commitments granted

Loan commitments granted: firm commitments of granting of credit under predefined terms and conditions, except for those that comply with the definition of derivatives as these can be settled in cash or through the delivery of issuance of another financial instrument. They include stand-by credit lines and long-term deposits.

ii. Financial guarantees granted

Financial guarantees include, inter alia, financial guarantee contracts such as financial bank guarantees, credit derivatives sold, and risks arising from derivatives arranged for the account of third parties.

iii. Other commitments granted

Other contingent liabilities include all commitments that could give rise to the recognition of financial assets not included in the above items, such as technical guarantees and guarantees for the import and export of goods and services.

29. Derivatives – Hedge accounting

The Group, within its financial risk management strategy, and in order to reduce asymmetries in the accounting treatment of its operations, enters into hedging derivatives on interest, exchange rate, credit risk or variation of stock prices, depending on the nature of the risk covered.

Based on its objective, the Group classifies its hedges in the following categories:

- Cash flow hedges: cover the exposure to the variation of the cash flows associated with an asset, liability or a highly probable forecast transaction. This cover the variable-rate issues in foreign currencies, fixed-rate issues in non-local currency, variable-rate interbank financing and variable-rate assets (bonds, commercial loans, mortgages, etc.).
- Fair value hedges: cover the exposure to the variation in the fair value of assets or liabilities, attributable to an identified and hedged risk. This covers the interest risk of assets or liabilities (bonds, loans, bills, issues, deposits, etc.) with coupons or fixed interest rates, interests in entities, issues in foreign currencies and deposits or other fixed rate liabilities.
- Hedging of net investments abroad: cover the exchange rate risk of the investments in subsidiaries domiciled in a country with a different currency from the functional one of the Group.

| | EUR Thousands | | | | Balance sheet line items |
|--|-------------------|---------------|----------------|---|--------------------------------|
| | 2020 | | | | |
| | Nominal value | Market value | | Changes in fair value used to calculate hedge ineffectiveness | |
| | Assets | Liabilities | | | |
| Fair value hedges: | 9,114,023 | 22,215 | 41,169 | 25,226 | |
| Interest rate risk | 8,057,030 | 15,960 | 27,553 | 25,166 | |
| Interest Rate Swap | 8,057,030 | 15,960 | 27,553 | 25,166 | Derivatives – hedge accounting |
| Exchange rate risk | 405,390 | 330 | 12,338 | — | |
| Fx Forward | 405,390 | 330 | 12,338 | — | Derivatives – hedge accounting |
| Interest rate and exchange rate risk | 651,603 | 5,925 | 1,278 | 60 | |
| Currency Swap | 651,603 | 5,925 | 1,278 | 60 | Derivatives – hedge accounting |
| Cash flow hedges | 5,064,167 | 23,379 | 72,221 | (2,147) | |
| Interest rate risk | 2,289,441 | — | 3,142 | (894) | |
| Interest Rate Swap | 2,289,441 | — | 3,142 | (894) | Derivatives – hedge accounting |
| Exchange rate risk | 1,078,341 | 15,445 | 21,063 | (837) | |
| Currency swap | 1,078,341 | 15,445 | 21,063 | (837) | Derivatives – hedge accounting |
| Deposits borrowed | — | — | — | — | Deposits |
| Interest rate and exchange rate risk | 1,696,385 | 7,934 | 48,016 | (416) | |
| Currency swap | 1,696,385 | 7,934 | 48,016 | (416) | Derivatives – hedge accounting |
| Hedges of net investments in foreign operations | 1,967,482 | 552 | 71,288 | — | |
| Exchange rate risk | 1,967,482 | 552 | 71,288 | — | |
| Fx Forward | 1,967,482 | 552 | 71,288 | — | Derivatives – hedge accounting |
| | | | | | Deposits |
| | 16,145,672 | 46,146 | 184,678 | 23,079 | |

| | EUR Thousands | | | | Balance sheet line items |
|--|-------------------|---------------|---------------|---|--------------------------------|
| | 2019 | | | | |
| | Nominal value | Market value | | Changes in fair value used to calculate hedge ineffectiveness | |
| Assets | | Liabilities | | | |
| Fair value hedges: | 10,751,267 | 18,923 | 54,652 | 23,508 | |
| Interest rate risk | 9,393,532 | 9,238 | 41,566 | 17,176 | |
| Interest Rate Swap | 9,393,532 | 9,238 | 41,566 | 17,176 | Derivatives – hedge accounting |
| Exchange rate risk | 609,909 | 134 | 10,145 | — | |
| Fx Forward | 609,909 | 134 | 10,145 | — | Derivatives – hedge accounting |
| Interest rate and exchange rate risk | 747,826 | 9,551 | 2,941 | 6,332 | |
| Currency Swap | 747,826 | 9,551 | 2,941 | 6,332 | Derivatives – hedge accounting |
| Cash flow hedges | 4,246,888 | 39,225 | 27,076 | (3,709) | |
| Interest rate risk | 1,146,982 | 1,124 | 1,438 | 986 | |
| Interest Rate Swap | 1,146,982 | 1,124 | 1,438 | 986 | Derivatives – hedge accounting |
| Exchange rate risk | 1,318,228 | 18,494 | 15,792 | (3,996) | |
| Currency swap | 1,318,228 | 18,494 | 15,792 | (3,996) | Derivatives – hedge accounting |
| Interest rate and exchange rate risk | 1,781,678 | 19,607 | 9,846 | (699) | |
| Currency swap | 1,781,678 | 19,607 | 9,846 | (699) | Derivatives – hedge accounting |
| Hedges of net investments in foreign operations | 1,092,201 | 1,643 | 15,682 | (88) | |
| Exchange rate risk | 1,092,201 | 1,643 | 15,682 | (88) | |
| Fx Forward | 1,092,201 | 1,643 | 15,682 | (88) | Derivatives – hedge accounting |
| | 16,090,356 | 59,791 | 97,410 | 19,711 | |

The Group's entities are exposed to changes in fair value caused by fluctuations in market interest rates, derived from their long-term fixed interest rate loan portfolios. They manage this risk by entering into interest rate swap contracts, in which they pay the fixed rate and receive the floating rate. This, however, only hedges interest rate risk and thus other types of risk, such as credit risk, are managed but not hedged by the entities. The interest rate risk component is determined as the change in the fair value of the loans that arise only from changes in a benchmark interest rate. This strategy is designated as a fair value hedge and its effectiveness is evaluated comparing changes in the fair value in the loans that are attributable to changes in benchmark interest rates and changes in the fair value of interest rate swaps.

Additionally, certain Group entities issue fixed rate debt instruments both in their functional currency and foreign currencies, to access foreign capital markets and obtain further sources of financing. Therefore, these entities are exposed to both interest rate risk and exchange rate risk, which they hedge by entering different derivatives contracts such as interest rate swaps, FX forwards and cross currency swaps in which they pay the floating rate and receive the fixed rate, and which they cover with a fair value hedge.

Cash flow hedges for entities in the Santander Consumer Finance Group mitigate exchange rate risk for loans and financing. These hedges involve mainly interest rate swaps and cross currency swaps.

In any case, in the event of ineffectiveness in fair value or cash flow hedges, the entity mainly considers the following causes:

- Possible economic events affecting the entity (e.g.: default),
- For movements and possible market-related differences in the collateralized and non-collateralized curves used in the valuation of derivatives and hedged items, respectively.

- Possible differences between the nominal value, settlement/price dates and credit risk of the hedged item and the hedging element.

Regarding net foreign investment hedges, the Group uses these to mitigate the foreign exchange risk of the equity investments in NOK and CNY currencies.

In the case of this type of hedge, the ineffectiveness scenarios are considered to be of low probability, given that the hedging instrument is designated considering the determined position and the spot rate at which it is found.

The following table sets out the maturity profile of the hedging instruments used in the Group's non-dynamic hedging strategies:

| | EUR Thousands | | | | | |
|--|----------------|------------------|------------------|------------------|----------------|-------------------|
| | 2020 | | | | | |
| | Up to 1 month | 1-3 months | 3-12 months | 1-5 years | 5+ years | Total |
| Fair value hedges | 308,998 | 589,077 | 2,300,555 | 5,395,998 | 519,395 | 9,114,023 |
| Interest rate risk | 240,664 | 500,813 | 2,051,763 | 4,744,395 | 519,395 | 8,057,030 |
| Interest rate swap | 240,664 | 500,813 | 2,051,763 | 4,744,395 | 519,395 | 8,057,030 |
| Exchange rate risk | 68,334 | 88,264 | 248,792 | — | — | 405,390 |
| Fx forward | 68,334 | 88,264 | 248,792 | — | — | 405,390 |
| Interest rate and exchange rate risk | — | — | — | 651,603 | — | 651,603 |
| Currency swap | — | — | — | 651,603 | — | 651,603 |
| | | | | | | — |
| Cash flow hedges | 142,706 | 727,989 | 1,424,259 | 2,721,463 | 47,750 | 5,064,167 |
| Interest rate risk | 71,360 | 125,452 | 611,844 | 1,480,785 | — | 2,289,441 |
| Interest rate swap | 71,360 | 125,452 | 611,844 | 1,480,785 | — | 2,289,441 |
| Exchange rate risk | 11,510 | 92,541 | 111,958 | 814,582 | 47,750 | 1,078,341 |
| Currency swap | 11,510 | 92,541 | 111,958 | 814,582 | 47,750 | 1,078,341 |
| Interest rate and Exchange rate risk | 59,836 | 509,996 | 700,457 | 426,096 | — | 1,696,385 |
| Currency swap | 59,836 | 509,996 | 700,457 | 426,096 | — | 1,696,385 |
| | | | | | | — |
| Hedges of net investments in foreign operations | 206,005 | 500,801 | 1,260,677 | — | — | 1,967,483 |
| Exchange rate risk | 206,005 | 500,801 | 1,260,677 | — | — | 1,967,483 |
| Fx forward | 206,005 | 500,801 | 1,260,677 | — | — | 1,967,483 |
| | 657,709 | 1,817,867 | 4,985,491 | 8,117,461 | 567,145 | 16,145,673 |

| | EUR Thousands | | | | | |
|--|----------------|------------------|------------------|------------------|---------------|-------------------|
| | 2019 | | | | | |
| | Up to 1 month | 1-3 months | 3-12 months | 1-5 years | 5+ years | Total |
| Fair value hedges | 276,013 | 1,830,716 | 2,459,063 | 6,167,186 | 18,289 | 10,751,267 |
| Interest rate risk | 157,830 | 1,394,687 | 2,154,504 | 5,668,222 | 18,289 | 9,393,532 |
| Interest rate swap | 157,830 | 1,394,687 | 2,154,504 | 5,668,222 | 18,289 | 9,393,532 |
| Exchange rate risk | 118,183 | 187,167 | 304,559 | — | — | 609,909 |
| Fx forward | 118,183 | 187,167 | 304,559 | — | — | 609,909 |
| Interest rate and exchange rate risk | — | 248,862 | — | 498,964 | — | 747,826 |
| Currency swap | — | 248,862 | — | 498,964 | — | 747,826 |
| Cash flow hedges | 197,515 | 351,525 | 1,657,856 | 1,968,200 | 71,792 | 4,246,888 |
| Interest rate risk | 53,860 | 151,734 | 379,162 | 562,226 | — | 1,146,982 |
| Interest rate swap | 53,860 | 151,734 | 379,162 | 562,226 | — | 1,146,982 |
| Exchange rate risk | 13,701 | 24,661 | 254,341 | 953,733 | 71,792 | 1,318,228 |
| Currency swap | 13,701 | 24,661 | 254,341 | 953,733 | 71,792 | 1,318,228 |
| Interest rate and Exchange rate risk | 129,954 | 175,130 | 1,024,353 | 452,241 | — | 1,781,678 |
| Currency swap | 129,954 | 175,130 | 1,024,353 | 452,241 | — | 1,781,678 |
| Hedges of net investments in foreign operations | 142,800 | 352,199 | 597,202 | — | — | 1,092,201 |
| Exchange rate risk | 142,800 | 352,199 | 597,202 | — | — | 1,092,201 |
| Fx forward | 142,800 | 352,199 | 597,202 | — | — | 1,092,201 |
| | 616,328 | 2,534,440 | 4,714,121 | 8,135,386 | 90,081 | 16,090,356 |

Additionally, for the most significant Group entities, the maturity profile as well as the average interest rate and the average changes in hedging instruments by term of maturity are set out in the table below.

| | 31 December 2020 | | | | | |
|--|------------------|------------|-------------|-----------|----------|-----------|
| | EUR Thousands | | | | | |
| | Up to 1 month | 1-3 months | 3-12 months | 1-5 years | 5+ years | Total |
| Fair value hedges | | | | | | |
| Interest rate risk | | | | | | |
| Interest rate instruments | | | | | | |
| Nominal | 240,664 | 500,813 | 2,051,763 | 4,744,395 | 519,395 | 8,057,030 |
| Average fixed interest rate (%) EUR | — | 0.004 | (0.009) | (0.045) | (0.005) | |
| Average fixed interest rate (%) CHF | (0.590) | (0.547) | (0.570) | (0.553) | | |
| Exchange rate risk | | | | | | |
| Exchange rate instruments | | | | | | |
| Nominal | 68,334 | 88,264 | 248,792 | | | 405,390 |
| Average exchange rate DKK/EUR | — | — | — | — | — | |
| Average exchange rate PLN/EUR | — | — | — | — | — | |
| Average exchange rate CHF/EUR | 1.075 | 1.072 | 1.075 | — | — | |
| Average exchange rate SEK/EUR | 10.341 | 10.429 | — | — | — | |
| Average exchange rate CAD/EUR | — | — | 1.582 | — | — | |
| Interest and exchange rate risk | | | | | | |
| Interest and exchange rate instruments | | | | | | |
| Nominal | — | — | — | 651,603 | — | 651,603 |
| Average fixed interest rate (%) DKK | — | — | — | 0.006 | — | |
| Average exchange rate DKK/EUR | — | — | — | 7.454 | — | |
| Cash Flow hedges | | | | | | |
| Interest rate risk | | | | | | |
| Interest rate instruments | | | | | | |
| Nominal | 71,360 | 125,451 | 611,844 | 1,480,785 | — | 2,289,441 |
| Average fixed interest rate (%) EUR | 0.135 % | 0.172 % | 0.175 % | 0.181 % | — | |
| Exchange rate risk | | | | | | |
| Exchange rate instruments | | | | | | |
| Nominal | 11,510 | 92,541 | 111,958 | 814,582 | 47,750 | 1,078,341 |
| Average exchange rate SEK/EUR | — | — | — | — | — | |
| Average exchange rate CHF/EUR | — | 1.084 | 1.116 | 1.123 | — | |
| Average exchange rate CAD/EUR | 1.514 | — | 1.501 | 1.525 | — | |
| Average exchange rate DKK/EUR | — | — | — | — | — | |
| Average exchange rate JPY/EUR | — | — | 116.990 | 125.071 | — | |
| Interest and exchange rate risk | | | | | | |
| Interest and exchange rate instruments | | | | | | |
| Nominal | 59,836 | 509,996 | 700,457 | 426,096 | — | 1,696,385 |
| Average exchange rate SEK/EUR | 10.302 | 10.556 | 10.381 | 10.446 | — | |
| Average exchange rate NOK/EUR | — | — | — | 9.281 | — | |
| Average exchange rate CHF/EUR | — | 1.088 | — | 1.089 | — | |
| Average exchange rate CAD/EUR | — | — | — | — | — | |
| Average exchange rate DKK/EUR | — | 7.456 | 7.473 | — | — | |
| Average exchange rate PLN/EUR | — | — | — | 4.287 | — | |
| Average fixed interest rate (%) EUR | — % | 0.01 % | — % | 0.89 % | — % | |
| Average fixed interest rate (%) CHF | — % | — % | — % | 0.15 % | — % | |
| Hedges of net investments in foreign operations | | | | | | |
| Exchange rate risk | | | | | | |
| Exchange rate instruments | | | | | | |
| Nominal | 206,005 | 500,801 | 1,260,676 | — | — | 1,967,482 |
| Average exchange rate NOK/EUR | 10.141 | 10.962 | 10.861 | — | — | |
| Average exchange rate CNY/EUR | — | 7.639 | — | — | — | |

| | 31 December 2019 | | | | | |
|--|------------------|------------|-------------|-----------|----------|-----------|
| | EUR Thousands | | | | | |
| | Up to 1 month | 1-3 months | 3-12 months | 1-5 years | 5+ years | Total |
| Fair value hedges | | | | | | |
| Interest rate risk | | | | | | |
| Interest rate instruments | | | | | | |
| Nominal | 157,830 | 1,394,687 | 2,154,504 | 5,668,222 | 18,289 | 9,393,532 |
| Average fixed interest rate (%) EUR | (0.164) | (0.027) | (0.119) | (0.11) | (0.123) | |
| Average fixed interest rate (%) CHF | (0.700) | (0.700) | (0.630) | (0.560) | — | |
| Exchange rate risk | | | | | | |
| Exchange rate instruments | | | | | | |
| Nominal | 118,183 | 187,167 | 304,559 | — | — | 609,909 |
| Average exchange rate DKK/EUR | 7.458 | 7.465 | 7.458 | — | — | |
| Average exchange rate PLN/EUR | 4.382 | 4.302 | 4.347 | — | — | |
| Average exchange rate CHF/EUR | 1.093 | 1.096 | — | — | — | |
| Average exchange rate SEK/EUR | — | 10.687 | — | — | — | |
| Interest and exchange rate risk | | | | | | |
| Interest and exchange rate instruments | | | | | | |
| Nominal | — | 248,862 | — | 498,964 | — | 747,826 |
| Average fixed interest rate (%) DKK | — | 7.462 | — | 7.443 | — | |
| Average exchange rate DKK/EUR | — | 0.004 | — | 0.006 | — | |
| Cash Flow hedges | | | | | | |
| Interest rate risk | | | | | | |
| Interest rate instruments | | | | | | |
| Nominal | 53,860 | 151,734 | 379,162 | 562,226 | — | 1,146,982 |
| Average fixed interest rate (%) EUR | 0.212 | 0.212 | 0.212 | 0.212 | — | |
| Exchange rate risk | | | | | | |
| Exchange rate instruments | | | | | | |
| Nominal | 13,701 | 24,661 | 254,341 | 953,733 | 71,792 | 1,318,228 |
| Average exchange rate SEK/EUR | — | — | 10.461 | 10.529 | 10.426 | |
| Average exchange rate CHF/EUR | — | — | 1.094 | 1.121 | — | |
| Average exchange rate CAD/EUR | 1.539 | 1.5 | 1.528 | 1.491 | — | |
| Average exchange rate DKK/EUR | — | — | 7.474 | — | — | |
| Average exchange rate JPY/EUR | — | — | 131.96 | 123.116 | — | |
| Interest and exchange rate risk | | | | | | |
| Interest and exchange rate instruments | | | | | | |
| Nominal | 129,954 | 175,130 | 1,024,353 | 452,241 | — | 1,781,678 |
| Average exchange rate SEK/EUR | 10.415 | 10.362 | 10.488 | 10.318 | — | |
| Average exchange rate NOK/EUR | — | 9.241 | 9.082 | 9.281 | — | |
| Average exchange rate CHF/EUR | — | 1.085 | 1.09 | 1.089 | — | |
| Average exchange rate CAD/EUR | — | — | — | — | — | |
| Average exchange rate DKK/EUR | 7.468 | 7.466 | 7.46 | 7.457 | — | |
| Average exchange rate PLN/EUR | — | — | — | 4.287 | — | |
| Average fixed interest rate (%) EUR | — | — | — | 0.41 | — | |
| Average fixed interest rate (%) CHF | — | — | — | 0.33 | — | |
| Hedges of net investments in foreign operations | | | | | | |
| Exchange rate risk | | | | | | |
| Exchange rate instruments | | | | | | |
| Nominal | 142,800 | 352,199 | 597,202 | — | — | 1,092,201 |
| Average exchange rate NOK/EUR | 9.92 | 9.878 | 10.186 | — | — | |
| Average exchange rate CNY/EUR | — | 7.968 | — | — | — | |

The following table contains details of the hedged exposures covered by the Group's hedging strategies of 31 December 2020:

| | EUR Thousands | | | | | | | |
|--|---------------------------------|------------------|--|---------------|--|---|--|---------------------|
| | 2020 | | | | | | | |
| | Carrying amount of hedged items | | Accumulated fair value adjustments to the hedged items | | Balance sheet line item | Changes in the fair value of hedged item for ineffectiveness assessment | Cash flow hedge/currency translation reserve | |
| | Assets | Liabilities | Assets | Liabilities | | | Continuing hedges | Discontinued hedges |
| Fair value hedges | 9,857,560 | 3,841,156 | 16,069 | 29,648 | Fair value hedges | (24,407) | — | — |
| Interest rate risk | 9,195,312 | 3,189,553 | 16,069 | 24,611 | Interest rate risk | (21,659) | — | — |
| Deposits | 6,584,874 | — | 16,699 | — | Deposits | 869 | — | — |
| Bonds | — | 513,972 | — | 13,972 | Bonds | (17,927) | — | — |
| Fixed income securities loans | 2,289,896 | — | (441) | — | Fixed income securities loans | (617) | — | — |
| Liquidity facilities | 320,542 | — | (189) | — | Liquidity facilities | (855) | — | — |
| Issuance assurance | — | 2,675,581 | — | 10,639 | Issuance assurance | (3,129) | — | — |
| Exchange rate risk | 662,248 | — | — | — | Exchange rate risk | — | — | — |
| Deposits | 662,248 | — | — | — | Deposits | — | — | — |
| Interest rate and exchange rate risk | — | 651,603 | — | 5,037 | Interest rate and exchange rate risk | (2,748) | — | — |
| Bonds | — | 651,603 | — | 5,037 | Bonds | (2,748) | — | — |
| Cash flow hedges | — | — | — | — | Cash flow hedges | 44,027 | (5,336) | — |
| Interest rate risk | — | — | — | — | Interest rate risk | 2,597 | 363 | — |
| Asset-backed securities | — | — | — | — | Asset-backed securities | 2,031 | — | — |
| Bond ABS | — | — | — | — | Bond ABS | 566 | 363 | — |
| Exchange rate risk | — | — | — | — | Exchange rate risk | (16) | (3,289) | — |
| Borrowed Deposits | — | — | — | — | Borrowed Deposits | (13,678) | 41 | — |
| Bond ABS | — | — | — | — | Bond ABS | 13,662 | (3,330) | — |
| Interest rate and exchange rate risk | — | — | — | — | Interest rate and exchange rate risk | 41,446 | (2,410) | — |
| Bonds | — | — | — | — | Bonds | 40,082 | (376) | — |
| Borrowed Deposits | — | — | — | — | Borrowed Deposits | 1,364 | (2,034) | — |
| Hedges of net investments in foreign operations | 1,906,859 | — | — | — | Hedges of net investments in foreign operations | — | — | — |
| Exchange rate risk | 1,906,859 | — | — | — | Exchange rate risk | — | — | — |
| Equity instrument | 1,906,859 | — | — | — | Equity instrument | — | — | — |
| | 11,764,419 | 3,841,156 | 16,069 | 29,648 | | 19,620 | (5,336) | — |

The cumulative amount of adjustments to fair value hedging instruments remaining on the balance sheet for hedged items no longer adjusted for hedging gains and losses at December 31, 2020 is EUR (12) million.

| | EUR Thousands | | | | | | | |
|--|---------------------------------|------------------|--|-----------------|--|---|--|---------------------|
| | 2019 | | | | | | | |
| | Carrying amount of hedged items | | Accumulated fair value adjustments to the hedged items | | Balance sheet line item | Changes in the fair value of hedged item for ineffectiveness assessment | Cash flow hedge/currency translation reserve | |
| | Assets | Liabilities | Assets | Liabilities | | | Continuing hedges | Discontinued hedges |
| Fair value hedges | 9,224,513 | 3,930,632 | 16,672 | (14,272) | Fair value hedges | (21,979) | — | — |
| Interest rate risk | 8,611,809 | 3,182,801 | 16,672 | (11,998) | Interest rate risk | (20,498) | — | — |
| Deposits | 1,374,324 | — | 8,653 | — | Deposits | 3,857 | — | — |
| Bonds | — | 498,909 | — | 1,091 | Bonds | 1,090 | — | — |
| Fixed income securities loans | 6,802,821 | — | 7,353 | — | Fixed income securities loans | (20,942) | — | — |
| Liquidity facilities | 434,664 | — | 666 | — | Liquidity facilities | (23) | — | — |
| Issuance assurance | — | 2,683,892 | — | (13,089) | Issuance assurance | (4,480) | — | — |
| Exchange rate risk | 612,704 | — | — | — | Exchange rate risk | — | — | — |
| Deposits | 612,704 | — | — | — | Senior Securitizations | — | — | — |
| Interest rate and exchange rate risk | — | 747,831 | — | (2,274) | Interest rate and exchange rate risk | (1,481) | — | — |
| Bonds | — | 747,831 | — | (2,274) | Bonds | (1,481) | — | — |
| Cash flow hedges | | | | | Cash flow hedges | (16,855) | (8,510) | 20 |
| Interest rate risk | | | | | Interest rate risk | (433) | 433 | 20 |
| Asset-backed securities | | | | | Asset-backed securities | (433) | 433 | 20 |
| Exchange rate risk | | | | | Exchange rate risk | (3,761) | (6,447) | — |
| Deposits | | | | | Deposits | (6,880) | (3,534) | — |
| Asset-backed securities | | | | | Asset-backed securities | 3,119 | (2,913) | — |
| Interest rate and exchange rate risk | | | | | Interest rate and exchange rate risk | (12,661) | (2,497) | — |
| Bonds | | | | | Bonds | (2,900) | (1,993) | — |
| Deposits | | | | | Deposits | (9,761) | (504) | — |
| Hedges of net investments in foreign operations | 1,069,399 | — | — | — | Hedges of net investments in foreign operations | — | — | — |
| Exchange rate risk | 1,069,399 | — | — | — | Exchange rate risk | — | — | — |
| Equity instrument | 1,069,399 | — | — | — | Equity instrument | — | — | — |
| | 10,293,913 | 3,930,632 | 16,672 | (14,272) | | (38,834) | (8,510) | 20 |

The cumulative amount of adjustments to fair value hedging instruments remaining on the balance sheet for hedged items no longer adjusted for hedging gains and losses at December 31, 2019 is EUR (9) million.

The net impact of the hedges is as follows:

| 2020 | | | | | |
|--|---|---|--|--|--|
| EUR Thousands | | | | | |
| | Gains/(losses) recognised in other comprehensive income (*) | Ineffective coverage recognised in the income statement | Income statement line item that includes the ineffectiveness of cash flows | Amount reclassified to profit or loss due to: | |
| | | | | Covered transaction affecting the income statement | Income statement line item including the reclassified items: |
| Fair value hedges | — | 825 | | | |
| Interest rate risk | — | 3,506 | Gains/(losses) financial assets and liab. | | |
| Deposits | — | 3,399 | Gains/(losses) financial assets and liab. | — | |
| Aseguramiento | — | 1,257 | Gains/(losses) financial assets and liab. | | |
| Fixed income securities loans | — | (888) | Gains/(losses) financial assets and liab. | — | |
| Liquidity facilities | — | (262) | Gains/(losses) financial assets and liab. | — | |
| Issuance assurance | — | — | Gains/(losses) financial assets and liab. | — | |
| Interest rate and exchange risk | — | (2,681) | Gains/(losses) financial assets and liab. | — | |
| Asset Back Security | — | (2,681) | Gains/(losses) financial assets and liab. | — | |
| | | | | — | |
| Cash flow hedges | 3,155 | (1,739) | | (14,761) | |
| Interest rate risk | (90) | (1,742) | Gains/(losses) financial assets and liab. | (2,092) | |
| Bond ABS | (90) | (1,742) | Gains/(losses) financial assets and liab. | (2,092) | Net interest income/Gains/(losses) financial inst. |
| Exchange rate risk | 3,159 | — | Gains/(losses) financial assets and liab. | (5,559) | |
| Deposits | 3,576 | — | Gains/(losses) financial assets and liab. | (5,478) | Net interest income/Gains/(losses) financial inst. |
| Financial assurance | (417) | — | Gains/(losses) financial assets and liab. | (81) | Net interest income/Gains/(losses) financial inst. |
| risk | 86 | 3 | Gains/(losses) financial assets and liab. | (7,110) | |
| Deposits | 128 | — | Gains/(losses) financial assets and liab. | (7,110) | Net interest income/Gains/(losses) financial inst. |
| Bonds | (42) | 3 | Gains/(losses) financial assets and liab. | | |
| | 3,155 | (914) | | (14,761) | |

(*) At 31 December 2020, the detail of the total amount registered under Gains/losses recognised in other comprehensive income does not include the amounts corresponding to Non-controlling interests (EUR 332 thousand).

| 2019 | | | | | |
|--|---|---|--|--|--|
| EUR Thousands | | | | | |
| | Gains/(losses) recognised in other comprehensive income | Ineffective coverage recognised in the income statement | Income statement line item that includes the ineffectiveness of cash flows | Amount reclassified to profit or loss due to: | |
| | | | | Covered transaction affecting the income statement | Income statement line item including the reclassified items: |
| Fair value hedges | — | 1,441 | | | |
| Interest rate risk | — | (3,249) | Gains/(losses) financial assets and liab. | | |
| Deposits | — | (245) | Gains/(losses) financial assets and liab. | — | |
| Fixed income securities loans | — | (2,520) | Gains/(losses) financial assets and liab. | — | |
| Liquidity facilities | — | (876) | Gains/(losses) financial assets and liab. | — | |
| Issuance assurance | — | 392 | Gains/(losses) financial assets and liab. | — | |
| Interest rate and exchange risk | — | 4,690 | Gains/(losses) financial assets and liab. | — | |
| Asset Back Security | — | 4,690 | Gains/(losses) financial assets and liab. | — | |
| | | | | — | |
| Cash flow hedges | (3,563) | (146) | | (16,161) | |
| Interest rate risk | 938 | 48 | Gains/(losses) financial assets and liab. | (1,336) | |
| Asset backed securities | 938 | 48 | Gains/(losses) financial assets and liab. | (1,336) | Net interest income/Gains/(losses) financial inst. |
| Exchange rate risk | (3,996) | — | Gains/(losses) financial assets and liab. | (5,764) | |
| Deposits | (1,158) | — | Gains/(losses) financial assets and liab. | (5,740) | Net interest income/Gains/(losses) financial inst. |
| Financial assurance | (2,838) | — | Gains/(losses) financial assets and liab. | (24) | Net interest income/Gains/(losses) financial inst. |
| risk | (505) | (194) | Gains/(losses) financial assets and liab. | (9,061) | |
| Deposits | (504) | — | Gains/(losses) financial assets and liab. | (8,570) | Net interest income/Gains/(losses) financial inst. |
| Bonds | (1) | (194) | Gains/(losses) financial assets and liab. | (491) | Net interest income/Gains/(losses) financial inst. |
| | (3,563) | 1,295 | | (16,161) | |

The impact in shareholder's equity in 2020 is as follows:

| | EUR Thousands |
|---|----------------|
| Balance at beginning of period 2019 | (3,716) |
| Cash flow hedges | (3,563) |
| Interest rate risk | 938 |
| <i>Transferred to the income statement</i> | <i>1,336</i> |
| <i>Other reclassifications</i> | <i>(398)</i> |
| Exchange rate risk | (3,996) |
| <i>Transferred to the income statement</i> | <i>5,764</i> |
| <i>Other reclassifications</i> | <i>(9,760)</i> |
| Interest rate and exchange rate risk | (505) |
| <i>Transferred to the income statement</i> | <i>9,061</i> |
| <i>Other reclassifications</i> | <i>(9,566)</i> |
| Taxation | 1,372 |
| Balance at beginning of period 2020 | (5,907) |
| Cash flow hedges | 3,155 |
| Interest rate risk | (90) |
| <i>Transferred to the income statement</i> | <i>2,092</i> |
| <i>Other reclassifications</i> | <i>(2,182)</i> |
| Exchange rate risk | 3,159 |
| <i>Transferred to the income statement</i> | <i>5,558</i> |
| <i>Other reclassifications</i> | <i>(2,399)</i> |
| Interest rate and exchange rate risk | 86 |
| <i>Transferred to the income statement</i> | <i>7,110</i> |
| <i>Other reclassifications</i> | <i>(7,024)</i> |
| Taxation | (834) |
| Balance at end of period 2020 | (3,586) |

30. Interest income

“Interest Income” in the consolidated income statements for 2020 and 2019 includes the interest accruing in the year on all financial assets whose implicit or explicit return is calculated by applying the effective interest method, irrespective of measurement at fair value, with the exception of trading derivatives; and the rectifications of income as a result of hedge accounting. Interest is recognised gross, without deducting any tax withheld at source.

The detail of the main items of interest income earned by the Group in 2020 and 2019 is as follows:

| | EUR Thousands | |
|--|------------------|------------------|
| | 2020 | 2019 |
| Loans and advances - Central banks | 81 | 77 |
| Loans and advances - Credit institutions | 16,816 | 17,845 |
| Debt instruments | 8,832 | 9,015 |
| Loans and advances - Customers | 3,900,712 | 3,935,870 |
| Non-performing assets | 6,584 | 5,263 |
| Rectification of income as a result of hedging transactions and other interest | 57,071 | (23,550) |
| | 3,990,096 | 3,944,520 |

Most of the interest income was generated by the Group's financial assets that are measured at amortised cost.

31. Interest expenses

"Interest Expense" in the consolidated income statements for 2020 and 2019 includes the interest accruing in the year on all financial liabilities with an implicit or explicit return, including remuneration in kind, calculated by applying the effective interest method, irrespective of measurement at fair value, with the exception of trading derivatives; the rectifications of cost as a result of hedge accounting; and the interest cost attributable to provisions for pensions..

The detail of the main items of interest expense and similar charges incurred by the Group in 2020 and 2019 is as follows:

| | EUR Thousands | |
|---|----------------|----------------|
| | 2020 | 2019 |
| Deposits from the Bank of Spain and other central banks | 14,668 | 11,901 |
| Deposits from credit institutions | 46,207 | 51,587 |
| Customer deposits | 176,988 | 196,881 |
| Marketable debt securities | 216,713 | 209,410 |
| Subordinated liabilities | 35,542 | 33,027 |
| Provisions for pensions (Notes 2-r, 2-s y 21) (*) | 8,578 | 11,499 |
| Rectification of expenses as a result of hedging transactions | (4,563) | (13,617) |
| Other interest | 16,062 | 15,803 |
| | 510,195 | 516,491 |

(*) Includes the interest on post-employment and other long-term benefits of Spanish entities, amounting to EUR 135 thousand and EUR 168 thousand, respectively, in 2020 (EUR 224 thousand and EUR 330 thousand, respectively, in 2019) and of foreign entities, amounting to EUR 8,275 thousand (EUR 10,945 thousand in 2019) - see Note 21-.

Most of the interest expense were generated by the Group's financial liabilities that are measured at amortised cost.

32. Income from entities accounted for using the equity method

“Income from entities accounted for using the equity method” in the consolidated income statements for 2020 and 2019 includes the amount of profit or loss attributable to the Group generated during the year by associates and joint ventures.

The detail of this item on 31 December 2020 and 2019 is as follows (see Note 12):

| | EUR Thousands | |
|---------------------------------------|---------------|---------------|
| | 2020 | 2019 |
| Santander Consumer Bank S.A. (Poland) | 27,954 | 47,904 |
| Fortune Auto Finance Co., Ltd. | 21,173 | 20,708 |
| PSA Insurance Europe, Ltd | 12,605 | 7,748 |
| PSA Life Insurance Europe Ltd | 7,506 | 5,654 |
| Santander Consumer Multirent, S.A. | 1,297 | 426 |
| PSA Finance Polska SP. Z O.O. | 1,087 | 868 |
| Other | 845 | 183 |
| | 72.467 | 83,491 |

33. Commission income

The balance of “Commission Income” in the consolidated income statements for 2020 and 2019 comprises the amount of the fees and commissions earned in the year, except those that form an integral part of the effective interest rate on financial instruments, which are recognised under “Interest Income” in the accompanying consolidated income statements.

The detail of “Commission Income” in the consolidated income statements for 2020 and 2019 is as follows:

| | EUR Thousands | |
|---|------------------|------------------|
| | 2020 | 2019 |
| Collection and payment services: | | |
| Bills | 2,923 | 1,323 |
| Demand accounts | 21,228 | 23,689 |
| Cards | 55,572 | 70,194 |
| Checks and orders | 25,493 | 30,316 |
| | 105,216 | 125,522 |
| Marketing of non-banking financial products: | | |
| | 791,694 | 820,098 |
| | 791,694 | 820,098 |
| Securities services: | | |
| Securities trading | 18,891 | 36,139 |
| Administration and custody | 4,268 | 2,102 |
| Equity management | 4,326 | 4,549 |
| | 27,485 | 42,790 |
| Other: | | |
| Financial guarantees | 5,846 | 5,686 |
| Commitment fees | 2,921 | 2,370 |
| Other fees and commissions | 99,730 | 122,269 |
| | 108,497 | 130,325 |
| | 1,032,892 | 1,118,735 |

34. Commission expenses

The balance of “Commission Expense” in the consolidated income statements for 2020 and 2019 comprises the amount of fees and commissions paid or payable by the Group accruing in the year, except those that form an integral part of the effective interest rate on financial instruments, which are recognised under “Interest Expense” in the accompanying consolidated income statements.

The detail of "Commission expenses" in the consolidated income statements for the years ended 31 December 2020 and 2019 is as follows:

| | EUR Thousands | |
|---|----------------|----------------|
| | 2020 | 2019 |
| Brokerage fees on lending and deposit transactions | 481 | 352 |
| Fees and commissions assigned in respect of off-balance-sheet risks | 31,895 | 9,483 |
| Fees and commissions assigned for collection and return of bills | 7,734 | 7,896 |
| Fees and commissions assigned in other concepts | 12,945 | 11,550 |
| Fees and commissions assigned for cards | 9,827 | 17,928 |
| Fees and commissions assigned for securities | 16,836 | 19,876 |
| Fees and commissions assigned to intermediaries | 58,906 | 60,730 |
| Other fees and commissions for placement of insurance | 142,681 | 153,114 |
| Other fees and commissions | 40,270 | 50,464 |
| | 321,575 | 331,393 |

35. Gains or losses on financial assets and liabilities

The detail of this item of the consolidated income statements for 2020 and 2019, by nature of the instrument that originates the change, is as follows:

| | EUR Thousands | |
|--|-------------------|--------------|
| | 2020 | 2019 |
| | Income/(expenses) | |
| Gains/(losses) on financial instruments not at fair value through profit or loss, net | 312 | (215) |
| <i>Financial assets at amortised cost</i> | 258 | — |
| <i>Other</i> | 54 | (215) |
| Gains/(losses) on financial instruments held for trading, net | (1,183) | (1,956) |
| Gains/(losses) on non-trading financial assets mandatorily at fair value through profit or loss, net | — | (14) |
| Gains/(losses) on financial instruments at fair value through profit or loss, net | 884 | — |
| Gains/(losses) from hedge accounting, net (Note 29) | (914) | 1,295 |
| | (901) | (890) |

36. Currency translation differences (net)

"Currency translation differences (net)" in the consolidated income statements for 2020 and 2019 includes basically the gains or losses on currency trading, the differences that arise on translating monetary items in foreign currencies to the functional currency, and those disclosed on non-monetary assets in foreign currency at the time of their disposal.

37. Other operating income

The detail of "Other Operating Income" in the consolidated income statements for 2020 and 2019 is as follows:

| | EUR Thousands | |
|--|----------------|----------------|
| | 2020 | 2019 |
| Sales and income from non-financial services (*) | 127,506 | 59,011 |
| Other | 121,967 | 90,460 |
| | 249,473 | 149,471 |

(*) Corresponds fundamentally to income from operating leases on vehicles from Sixt Leasing AG and Santander Consumer Renting S.L. in Spain on 31 December 2020 and 2019

38. Other operating expenses

The detail of "Other Operating Expenses" in the consolidated income statements for 2020 and 2019 is as follows:

| | EUR Thousands | |
|---|----------------|----------------|
| | 2020 | 2019 |
| Contributions to deposit guarantee funds and other national resolution funds (Note 1-d) | 63,927 | 56,664 |
| Changes in inventories (*) | 29,535 | 36,743 |
| Other | 145,794 | 76,917 |
| | 239,256 | 170,324 |

(*) Relates mainly to the expenses associated with the vehicle operating lease business in Spain and Germany.

39. Staff costs

"Staff Costs" in the consolidated income statements for 2020 and 2019 includes the remuneration accruing in the year in any respect to permanent or temporary employees on the payroll, regardless of their functions or duties.

The detail of "Staff Costs" on 31 December 2020 and 2019 is as follows:

| | EUR Thousands | |
|---|----------------|----------------|
| | 2020 | 2019 |
| Wages and salaries | 586,637 | 572,372 |
| Social security costs | 89,441 | 88,529 |
| Additions to pension provisions (Note 21) (*) | 14,465 | 13,827 |
| Contributions to defined contribution pension funds (Note 21) | 39,804 | 38,524 |
| <i>Contributions to plans - Spanish entities</i> | 448 | 474 |
| <i>Contributions to plans - foreign entities</i> | 39,356 | 38,050 |
| Share-based payment costs | 231 | 135 |
| Other staff costs | 64,650 | 72,632 |
| Termination benefits | 2,062 | 2,353 |
| | 797,290 | 788,372 |

(*) Of which:

- In 2020, EUR 62 thousand relate to “current service cost of defined benefit post-employment obligations Spanish entities” (EUR 63 thousand in 2019) (see Notes 2-r and 21).
- In 2020 EUR 10,132 thousand relate to “current service cost of defined benefit post-employment obligations - Germany” (EUR 10,731 thousand in 2019) (see Notes 2-r and 21).
- In 2020, EUR 4,263 thousand relate to “current service cost of defined benefit post-employment obligations – foreign entities without Germany” (EUR 4,795 thousand in 2019) (see Notes 2-r and 21).
- In 2020, EUR 9 thousand relate to “current service cost of other long-term defined benefit obligations - Spanish entities” (EUR 8 thousand in 2019) (see Notes 2-s and 21).

The average number of employees at the Group in 2020 and 2019, by professional category, was as follows:

| | Avg no. of employees | |
|---------------------|----------------------|--------------|
| | 2020 | 2019 |
| The Bank: | | |
| Senior executives | 94 | — |
| Middle management | 246 | — |
| Clerical staff | 204 | 3 |
| | 544 | 3 |
| Other companies (*) | 9,733 | 9,508 |
| | 10,277 | 9,511 |

The functional breakdown, by gender, of the number of employees at the Group on 31 December 2020 and 2019 is as follows:

| | 2020 | | | 2019 | | |
|--------------------------|---------------|--------------|--------------|--------------|--------------|--------------|
| | Total | Men | Women | Total | Men | Women |
| Senior executives | 87 | 77 | 10 | 81 | 73 | 8 |
| Middle management | 1,087 | 682 | 405 | 911 | 579 | 332 |
| Clerical staff and other | 8,986 | 4,280 | 4,706 | 8,470 | 4,017 | 4,453 |
| | 10,160 | 5,039 | 5,121 | 9,462 | 4,669 | 4,793 |

On 31 December 2020, the Board of Directors of the Bank had 10 members (12 in 2019), of whom 2 were women (3 in 2019).

The work relations between employees and the various Group companies are governed by the related collective agreements or similar regulations.

As of 31 December 2020 and 2019, certain employees of the Group’s subsidiaries are beneficiaries of the retribution plans set forth in Note 5.

40. Other administrative expenses

The detail of "Other Administrative Expenses" in the consolidated income statements for 2020 and 2019 is as follows:

| | EUR Thousands | |
|---|----------------|----------------|
| | 2020 | 2019 |
| Property, fixtures and supplies | 46,060 | 51,693 |
| Other administrative expenses | 32,227 | 27,474 |
| Communications | 43,659 | 47,939 |
| Taxes other than income tax | 55,586 | 51,122 |
| Technology and systems | 286,108 | 264,926 |
| Public relations, advertising and publicity | 65,253 | 89,844 |
| Per diems and travel expenses | 7,548 | 18,897 |
| External services | 219,606 | 205,571 |
| Technical reports | 87,210 | 83,059 |
| Insurance premiums | 5,089 | 4,674 |
| Other | 3,639 | 3,507 |
| | 851,985 | 848,706 |

"Technical reports" in the foregoing table includes the fees paid for the services provided by the auditor of the Bank and of certain Group companies, the detail being as follows:

| | EUR Millions | |
|-----------------------------|--------------|-------------|
| | 2020 | 2019 |
| Audit fees | 14.0 | 12.8 |
| Other verification services | 1.1 | 1.4 |
| Tax counselling services | 0.3 | 0.1 |
| Other services | — | 1.5 |
| Total | 15.4 | 15.8 |

The heading "Audit fees" includes the fees corresponding to the audit of the individual and consolidated annual accounts of Santander Consumer Finance, SA, as the case may be, of the companies that are part of the Group, the internal control audit (SOx) for the entities of the Group that require so, the audit of the financial statements on June 30 and the mandatory regulatory reports required of the auditor, corresponding to the different locations of the Group.

The main concepts included in Audit-related fees correspond to aspects such as the issuance of Comfort letters, or other reviews required by different regulations in relation to aspects such as, for example, securitizations.

The Audit fees and Other verification services caption includes the fees corresponding to the audit for the year, regardless of the date on which the audit was completed. In the event of subsequent adjustments, which are not significant in any case, and for purposes of comparison, they are presented in this note in the year to which the audit relates. The rest of the services are presented according to their approval by the Audit Committee.

The services commissioned from the Group's auditors meet the independence requirements stipulated by the Audit Law, the US SEC rules and the Public Company Accounting Oversight Board (PCAOB), applicable to

the Group, and they did not involve in any case the performance of any work that is incompatible with the audit function.

41. Impairment charges or reversal of non-financial assets

The detail of “Impairment charges or reversal of non-financial assets” for the years 2020 and 2019 is as follows:

| | EUR Thousands | |
|-----------------------------|----------------|---------------|
| | 2020 | 2019 |
| Tangible assets (*) | (931) | 3,436 |
| Intangible assets (Note 15) | 289,332 | 18,305 |
| Other | (1,059) | 9,259 |
| | 287,342 | 31,000 |

(*) As of 31 December 2020 and 2019, no impairment charges have been registered in relation with own-use tangible assets – see Note 13.

The amounts registered under “impairment charges or reversal of non-financial assets – intangible assets” for the years ended 31 December 2020 and 2019 corresponds mainly to impairment charges derived from the obsolescence of intangible assets and the goodwill of the CGU of Nordics (Scandinavia) – see note 14 and 15.

42. Gains or losses on non-financial assets and investments, net

The detail of “gains or losses on non-financial assets and investments, net” for the years ended 31 December 2020 and 2019 is as follows:

| | EUR Thousands | |
|--|-------------------|--------------|
| | 2020 | 2019 |
| | Income/(Expenses) | |
| Gains: | | |
| Property, plant and equipment and intangible assets (Note 14 and 15) | 514 | 9,622 |
| | 514 | 9,622 |
| Losses: | | |
| Property, plant and equipment and intangible assets (Note 14 and 15) | (2,526) | (1,165) |
| | (2,526) | (1,165) |
| | (2,012) | 8,457 |

43. Gains or losses on non-current assets not classified as held for sale from discontinued operations

The detail of this line item in the consolidated income statements for the years ended 31 December 2020 and 2019 is as follows:

| | EUR Thousands | |
|-----------------------------------|-------------------|----------------|
| | 2020 | 2019 |
| | Income/(Expenses) | |
| Net gains/(losses) on disposals: | (552) | (1,279) |
| Impairment losses (net) (Note 11) | (277) | (1,789) |
| | (829) | (3,068) |

44. Other information

a) Residual maturity periods and average interest rates

The detail, by maturity, of the balances of certain items in the consolidated balance sheets as of 31 December 2020 and 2019 is as follows:

| | 2020 | | | | | | | Average interest rate |
|---|---------------|---------------|------------|-------------|------------|-----------|-------------|-----------------------|
| | EUR Thousands | | | | | | | |
| | On demand | Up to 1 month | 1-3 months | 3-12 months | 1-5 years | 5+ years | Total | |
| Assets: | | | | | | | | |
| Cash and balances at central banks | 10,316,799 | — | — | — | — | — | 10,316,799 | (0.47)% |
| Financial assets at fair value through other comprehensive income | — | 200,651 | 150,572 | 402,164 | — | 1,000 | 754,387 | |
| Debt instruments (Note 7) | — | 200,651 | 150,572 | 402,164 | — | 1,000 | 754,387 | 0.01% |
| Financial assets at amortised cost | 6,707,438 | 5,810,039 | 6,580,461 | 20,245,411 | 54,312,591 | 8,908,074 | 102,564,014 | |
| Debt instruments (Note 7) | — | 100,087 | 130,146 | 1,623,847 | 599,617 | 1,787,314 | 4,241,011 | 0.46% |
| Loans and advances | 6,707,438 | 5,709,952 | 6,450,315 | 18,621,564 | 53,712,974 | 7,120,760 | 98,323,003 | |
| Central banks | — | 13,700 | — | — | — | — | 13,700 | — |
| Credit institutions (Note 6) | 488,792 | 7,150 | 229,683 | 5,142 | 138,276 | — | 869,043 | (0.02)% |
| Customers (Note 10) | 6,218,646 | 5,689,102 | 6,220,632 | 18,616,422 | 53,574,698 | 7,120,760 | 97,440,260 | 4.30% |
| | 17,024,237 | 6,010,690 | 6,731,033 | 20,647,575 | 54,312,591 | 8,909,074 | 113,635,200 | |
| Liabilities: | | | | | | | | |
| Financial assets at amortised cost- | | | | | | | | |
| Deposits | 26,982,802 | 4,255,726 | 4,291,544 | 5,986,758 | 22,462,790 | 684,943 | 64,664,563 | |
| Central banks (Note 17) | — | — | 256,122 | — | 14,306,151 | — | 14,562,273 | (0.77)% |
| Credit institutions (Note 17) | 120,113 | 502,348 | 1,652,842 | 4,702,071 | 5,066,078 | 557,982 | 12,601,434 | 0.59% |
| Customers (Note 18) | 26,862,689 | 3,753,378 | 2,382,580 | 1,284,687 | 3,090,561 | 126,961 | 37,500,856 | 0.58% |
| Debt instruments in issue (Note 19) | 23,153 | 1,327,312 | 3,103,479 | 6,171,818 | 18,785,348 | 7,155,238 | 36,566,348 | 0.57% |
| Other (Note 20) | 174,562 | 658,115 | 35,891 | 37,273 | 111,778 | 100,442 | 1,118,061 | |
| | 27,180,517 | 6,241,153 | 7,430,914 | 12,195,849 | 41,359,916 | 7,940,623 | 102,348,972 | |
| Difference (assets – liabilities) | (10,156,280) | (230,463) | (699,881) | 8,451,726 | 12,952,675 | 968,451 | 11,286,228 | |

| | 2019 | | | | | | | |
|---|---------------|---------------|------------|-------------|------------|-----------|-------------|-----------------------|
| | EUR Thousands | | | | | | | |
| | On demand | Up to 1 month | 1-3 months | 3-12 months | 1-5 years | 5+ years | Total | Average interest rate |
| Assets: | | | | | | | | |
| Cash and balances at central banks | 7,828,983 | — | — | — | — | — | 7,828,983 | 0.07% |
| Financial assets at fair value through other comprehensive income | — | 200,891 | 251,238 | 478,547 | — | 1,000 | 931,676 | |
| Debt instruments (Note 7) | — | 200,891 | 251,238 | 478,547 | — | 1,000 | 931,676 | 0.00% |
| Financial assets at amortised cost | 2,443,710 | 6,299,000 | 7,804,698 | 20,636,116 | 53,285,007 | 9,715,919 | 100,184,450 | |
| Debt instruments (Note 7) | — | 73,310 | 616,302 | 803,397 | 118,112 | 7,715 | 1,618,836 | 1.32% |
| Loans and advances | 2,443,710 | 6,225,690 | 7,188,396 | 19,832,719 | 53,166,895 | 9,708,204 | 98,565,614 | |
| Central banks | — | 2,765 | — | — | — | — | 2,765 | 0.00% |
| Credit institutions (Note 6) | 218,680 | 7,818 | 2,006 | 3,318 | 32,415 | — | 264,237 | 0.82% |
| Customers (Note 10) | 2,225,030 | 6,215,107 | 7,186,390 | 19,829,401 | 53,134,480 | 9,708,204 | 98,298,612 | 4.35% |
| | 10,272,693 | 6,499,891 | 8,055,936 | 21,114,663 | 53,285,007 | 9,716,919 | 108,945,109 | |
| Liabilities: | | | | | | | | |
| Financial assets at amortised cost- | | | | | | | | |
| Deposits | 25,430,654 | 4,518,082 | 2,988,457 | 10,190,403 | 12,820,110 | 1,412,041 | 57,359,747 | |
| Central banks (Note 17) | — | — | — | 4,234,041 | 3,625,595 | — | 7,859,636 | (0.37)% |
| Credit institutions (Note 17) | 271,819 | 367,091 | 542,061 | 4,541,830 | 5,774,124 | 721,672 | 12,218,597 | 0.30% |
| Customers (Note 18) | 25,158,835 | 4,150,991 | 2,446,396 | 1,414,532 | 3,420,391 | 690,369 | 37,281,514 | 0.53% |
| Debt instruments in issue (Note 19) | — | 1,636,510 | 3,470,101 | 9,633,301 | 18,988,528 | 4,548,555 | 38,276,995 | 0.54% |
| Other (Note 20) | 264,334 | 1,522,922 | 4,615 | 23,811 | 89,939 | 94,618 | 2,000,239 | |
| | 25,694,988 | 7,677,514 | 6,463,173 | 19,847,515 | 31,898,577 | 6,055,214 | 97,636,981 | |
| Difference (assets – liabilities) | (15,422,295) | (1,177,623) | 1,592,763 | 1,267,148 | 21,386,430 | 3,661,705 | 11,308,128 | |

For a proper understanding of the information included in the tables above, it should be noted that these were prepared taking into consideration the contractual maturities of the financial instruments detailed therein and, therefore, they do not take into account the stability of certain liabilities, such as the current accounts of customers, and the potential for renewal which has historically been a feature of the Group's financial liabilities. Since the tables include only financial instruments at year-end, they do not show the Group's investments or the cash flows generated therefrom, or the cash flows relating to the Bank's results.

b) Equivalent euro value of assets and liabilities

The detail of the equivalent euro value of the main foreign currency balances in the accompanying consolidated balance sheets as of 31 December 2020 and 2019, based on the nature of the related items, is as follows:

| | Equivalent value in EUR millions | | | |
|---|----------------------------------|---------------|---------------|---------------|
| | 2020 | | 2019 | |
| | Assets | Liabilities | Assets | Liabilities |
| Cash and balances at central banks | 551 | — | 177 | — |
| Financial instruments held for trading | — | 1 | 1 | — |
| Financial assets at fair value through other comprehensive income | 4 | — | 3 | — |
| Derivatives - hedge accounting | 6 | 2 | 10 | 3 |
| Assets included in disposal groups classified as held for sale | — | — | 1 | — |
| Investments in joint ventures and associates | 594 | — | 574 | — |
| Tangible assets | 69 | — | 76 | — |
| Intangible assets | 220 | — | 484 | — |
| Tax assets and liabilities | 129 | 181 | 63 | 127 |
| Financial instruments at amortised cost | 14,426 | 11,633 | 14,188 | 11,135 |
| Liabilities included in disposal groups classified as held for sale | — | — | — | — |
| Provisions | — | 36 | — | 51 |
| Other | 94 | 165 | 100 | 153 |
| | 16,093 | 12,018 | 15,677 | 11,469 |

(*) Impairment value adjustments in foreign currencies not included

c) Fair value of financial assets and liabilities not measured at fair value

The financial assets owned by the Group are carried at fair value in the accompanying consolidated balance sheets, except for items included under cash, cash balances at central banks and others deposits on demand, loans and receivables, equity instruments whose market value, if any, cannot be estimated reliably and derivatives that have these instruments as their underlyings and are settled by delivery thereof, if any.

Similarly, the Group's financial liabilities -except for financial liabilities held for trading and derivatives-are carried at amortised cost in the accompanying consolidated balance sheets.

i. Financial assets at other than fair value

Following is a comparison of the carrying amounts on 31 December 2020 and 2019 of the Group's financial assets measured at other than fair value and their respective fair values at the end of 2020 and 2019:

| Assets | EUR Thousands | | | | | | | | | |
|------------------------------|--------------------|--------------------|------------------|----------------|-------------------|--------------------|--------------------|------------------|----------------|-------------------|
| | 2020 | | | | | 2019 | | | | |
| | Carrying amount | Fair Value | Level 1 | Level 2 | Level 3 | Carrying amount | Fair Value | Level 1 | Level 2 | Level 3 |
| Loans and receivables | | | | | | | | | | |
| Loans and advances | 98,323,003 | 100,270,466 | — | 460,849 | 99,809,617 | 98,565,614 | 99,915,624 | — | 183,234 | 99,732,390 |
| Debt instruments | 4,241,011 | 4,271,209 | 4,266,765 | 4,444 | — | 1,618,836 | 1,618,777 | 1,611,077 | 7,700 | — |
| | 102,564,014 | 104,541,675 | 4,266,765 | 465,293 | 99,809,617 | 100,184,450 | 101,534,401 | 1,611,077 | 190,934 | 99,732,390 |

ii. Financial liabilities at other than fair value

Following is a comparison of the carrying amounts on 31 December 2020 and 2019 of the Group's financial liabilities measured at other than fair value and their respective fair values at the end of 2020 and 2019:

| Liabilities | EUR Thousands | | | | | | | | | |
|--|--------------------|--------------------|------------------|-------------------|-------------------|-------------------|-------------------|------------------|-------------------|-------------------|
| | 2020 | | | | | 2019 | | | | |
| | Carrying amount | Fair Value | Level 1 | Level 2 | Level 3 | Carrying amount | Fair Value | Level 1 | Level 2 | Level 3 |
| Financial liabilities at amortized cost: | | | | | | | | | | |
| Deposits | 64,664,563 | 64,754,414 | — | 32,120,701 | 32,633,713 | 57,359,747 | 57,526,644 | — | 26,801,595 | 30,725,049 |
| Debt securities in issue and other financial liabilities (*) | 36,566,348 | 36,816,118 | 5,533,786 | 28,256,501 | 3,025,831 | 38,276,995 | 38,674,940 | 6,318,939 | 28,858,284 | 3,497,717 |
| | 101,230,911 | 101,570,532 | 5,533,786 | 60,377,202 | 35,659,544 | 95,636,742 | 96,201,584 | 6,318,939 | 55,659,879 | 34,222,766 |

(*) Additionally, other financial liabilities are registered amounting to EUR 1,118,061 Thousand at 31 December 2020 (EUR 2.000.239 thousand in 2019)

iii. Valuation methods and inputs used

The main valuation methods and inputs used in the estimates as of 31 December 2020 and 2019 of the fair values of the financial assets and liabilities in the foregoing tables were as follows:

- Loans and receivables: the fair value was estimated using the present value method. The estimates were made considering factors such as the expected maturity of the portfolio, market interest rates, spreads on newly approved transactions or market spreads -when available-.
- Financial liabilities at amortised cost:
 - i) The fair value of deposits from central banks was taken to be their carrying amount since they are mainly short-term balances.
 - ii) Deposits from credit institutions: the fair value was obtained by the present value method using market interest rates and spreads.

iii) Customer deposits: the fair value was estimated using the present value method. The estimates were made considering factors such as the expected maturity of the transactions and the Group's current cost of funding in similar transactions.

iv) Debt securities in issue: the fair value was calculated based on market prices for these instruments - when available- or by the present value method using market interest rates and spreads.

45. Geographical and business segment reporting

a) Geographical segments

This primary level of segmentation, which is based on the Group's management structure, comprises six segments relating to six operating areas. The operating areas, which include all the business activities carried on therein by the Group, are Spain, Italy, Germany, Scandinavia, France and Other.

The financial statements of each operating segment are prepared by aggregating the figures for the Group's various business units. The basic information used for segment reporting comprises the accounting data of the legal units composing each segment and the data available from the management information systems. All segment financial statements have been prepared on a basis consistent with the accounting policies used by the Group. Consequently, the sum of the figures in the income statements of the various segments is equal to those in the consolidated income statements. With regard to the balance sheet, due to the required segregation of the various business units (included in a single consolidated balance sheet), the amounts lent and borrowed between the units are shown as increases in the assets and liabilities of each business. These amounts relating to intra-Group liquidity are eliminated and are shown in the "Intra-Group Eliminations" column in the table below in order to reconcile the amounts contributed by each business unit to the consolidated Group's balance sheet.

Additionally, for segment presentation purposes, the shareholders' equity shown for each geographical unit is that reflected in the related separate financial statements and is offset as a capital endowment made by the Spain area, which acts as the holding unit for the other businesses; thus, the Group's total shareholders' equity is reflected.

The condensed balance sheets and income statements of the various geographical segments are as follows:

| Consolidated balance sheet (Condensed) | EUR Thousands | | | | | | | | | | | | | | | |
|--|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|------------------------------|--------------------|-------------------|-------------------|-------------------|-------------------|-------------------|------------------|------------------------------|--------------------|
| | 2020 | | | | | | | | 2019 | | | | | | | |
| | Spain | Italy | Germany | Nordics | France | Other | Intra-group eliminations (*) | Total | Spain | Italy | Germany | Nordics | France | Other | Intra-group eliminations (*) | Total |
| Financial assets at amortised cost – Customers | 13,923,182 | 8,953,676 | 35,803,211 | 16,832,732 | 14,431,067 | 7,306,779 | 189,932 | 97,440,579 | 15,241,248 | 9,186,320 | 35,504,430 | 16,362,029 | 13,967,505 | 7,499,645 | 537,434 | 98,298,612 |
| Financial assets held-for-trading | 16 | 802 | 4,059 | 1,734 | 596 | 1,123 | 8,455 | 16,786 | (228,050) | 2,165 | 3,145 | 2,342 | 1,924 | — | 238,614 | 20,141 |
| Debt instruments | 784,742 | 1,277,170 | 1,528,340 | 650,672 | — | 51,026 | 703,448 | 4,995,398 | 4 | 441,589 | 7,819 | 1,169,528 | 1 | — | 931,573 | 2,550,512 |
| Financial assets at amortised cost – Central banks and credit institutions | 1,638,089 | 362,655 | 209,891 | 1,370,730 | 140,708 | 1,974,877 | (4,814,206) | 882,743 | 3,689,340 | 388,798 | 108,499 | 1,500,050 | 138,632 | 8,512 | (5,566,829) | 267,002 |
| Tangible and intangible assets | 92,706 | 50,295 | 1,730,691 | 165,044 | 31,623 | 45,024 | 1,740,172 | 3,855,554 | 104,277 | 40,816 | 648,990 | 154,460 | 23,459 | 43,737 | 1,981,970 | 2,997,710 |
| Cash and other | 826,943 | 523,687 | 6,444,246 | 1,287,133 | 1,510,875 | 670,328 | 1,580,329 | 12,843,542 | 1,141,412 | 647,359 | 4,738,873 | 507,148 | 1,547,169 | 576,468 | 1,290,797 | 10,449,225 |
| Total assets | 17,265,677 | 11,168,284 | 45,720,437 | 20,308,046 | 16,114,869 | 10,049,158 | (591,870) | 120,034,602 | 19,948,230 | 10,707,048 | 41,011,757 | 19,695,557 | 15,678,689 | 8,128,362 | (586,440) | 114,583,203 |
| Customer deposits | 527,905 | 1,291,967 | 22,186,372 | 7,749,016 | 3,259,149 | 2,498,193 | (11,746) | 37,500,856 | 445,135 | 1,256,437 | 23,630,495 | 6,638,852 | 2,838,859 | 1,792,525 | 679,212 | 37,281,514 |
| Debt securities in issue | 2,882,563 | 532,742 | 6,867,047 | 4,843,076 | 4,685,421 | 508,793 | 16,246,704 | 36,566,348 | 3,751,339 | 587,974 | 4,034,550 | 5,380,028 | 5,972,918 | — | 18,550,186 | 38,276,996 |
| Deposits from central banks and credit institutions | 12,952,868 | 7,643,739 | 10,323,486 | 4,699,077 | 5,232,838 | 4,548,621 | (18,236,923) | 27,163,707 | 14,081,802 | 7,124,200 | 7,816,579 | 4,871,143 | 4,058,807 | 4,978,350 | (22,852,650) | 20,078,233 |
| Other | 957,487 | 639,352 | 2,161,575 | 501,773 | 2,106,721 | 352,146 | (392,119) | 6,326,936 | 1,120,436 | 773,948 | 1,930,223 | 450,750 | 2,066,457 | 409,325 | 306,262 | 7,057,402 |
| Shareholders' equity | (55,147) | 1,060,484 | 4,181,958 | 2,515,104 | 830,740 | 2,141,404 | 1,802,215 | 12,476,757 | 549,517 | 964,488 | 3,599,911 | 2,354,784 | 741,647 | 948,161 | 2,730,549 | 11,889,058 |
| Total funds under management | 17,265,677 | 11,168,284 | 45,720,437 | 20,308,046 | 16,114,869 | 10,049,158 | (591,870) | 120,034,603 | 19,948,230 | 10,707,048 | 41,011,757 | 19,695,557 | 15,678,689 | 8,128,362 | (586,440) | 114,583,203 |

| Consolidated income statement (Condensed) | 2020 | | | | | | | 2019 | | | | | | |
|--|----------------|----------------|------------------|----------------|----------------|------------------|------------------|----------------|----------------|------------------|----------------|----------------|----------------|------------------|
| | Spain | Italy | Germany | Nordics | France | Other (*) | Total | Spain | Italy | Germany | Nordics | France | Other (*) | Total |
| NET INTEREST INCOME | 633,359 | 325,355 | 1,012,186 | 713,692 | 478,213 | 317,096 | 3,479,901 | 658,380 | 319,787 | 970,759 | 727,369 | 439,913 | 311,822 | 3,428,029 |
| Income from entities accounted for using the equity method | 16,705 | 3,224 | 20,612 | 2,361 | 8,250 | 21,314 | 72,467 | 15,057 | 2,239 | 22,685 | 879 | 4,872 | 37,759 | 83,490 |
| Net commissions | 51,768 | 71,000 | 408,914 | 24,482 | 104,201 | 50,952 | 711,317 | 79,806 | 77,578 | 414,073 | 37,721 | 112,643 | 65,521 | 787,342 |
| Profit/(loss) from financial operations | 7,118 | 91 | 9,903 | (8,051) | (203) | (16,921) | (8,063) | (2,646) | (1,029) | 1,321 | 307 | (2,200) | (5,836) | (10,082) |
| Other operating income/(expense) | 4,024 | (5,189) | 23,320 | (872) | (2,392) | (6,885) | 12,006 | 4,412 | (8,405) | (14,539) | 5,471 | (1,787) | (5,868) | (20,716) |
| OPERATING INCOME | 712,975 | 394,480 | 1,474,935 | 731,612 | 588,070 | 365,558 | 4,267,629 | 755,009 | 390,170 | 1,394,298 | 771,747 | 553,441 | 403,398 | 4,268,063 |
| Administrative and general expenses | (221,947) | (126,258) | (640,632) | (286,321) | (187,166) | (186,951) | (1,649,275) | (227,696) | (136,273) | (660,053) | (280,725) | (183,633) | (148,697) | (1,637,077) |
| Staff costs | (89,558) | (60,859) | (367,599) | (140,860) | (82,638) | (55,776) | (797,290) | (90,432) | (63,096) | (353,054) | (135,206) | (81,130) | (65,452) | (788,370) |
| Other | (132,389) | (65,398) | (273,034) | (145,460) | (104,528) | (131,175) | (851,985) | (137,264) | (73,177) | (306,999) | (145,519) | (102,503) | (83,245) | (852,491) |
| Amortisation | (11,976) | (12,731) | (96,421) | (18,525) | (6,809) | (15,621) | (162,083) | (10,711) | (12,225) | (86,994) | (31,239) | (7,802) | (15,138) | (164,109) |
| Provisions or reversal from provisions, net | (8,516) | (3,106) | (4,428) | 14,969 | (2,764) | (56,932) | (60,777) | 18,804 | (32,225) | (3,224) | (1,979) | (682) | (55,712) | (75,018) |
| Impairment loss charges (net) | (232,854) | (73,070) | (155,676) | (181,758) | (70,857) | (394,267) | (1,108,482) | (123,142) | (24,562) | (79,768) | (80,636) | (55,281) | (42,870) | (406,259) |
| NET OPERATING INCOME | 237,682 | 179,314 | 577,777 | 259,978 | 320,474 | (288,212) | 1,287,013 | 412,264 | 184,885 | 564,259 | 377,168 | 306,043 | 140,981 | 1,985,600 |
| Other | (892) | (465) | (10,472) | (389) | 2,310 | 9,908 | — | (287) | (1,495) | (15,623) | (1,118) | (8,153) | 1,065 | (25,611) |
| PROFIT OR LOSS BEFORE TAX | 236,790 | 178,849 | 567,306 | 259,589 | 322,784 | (278,305) | 1,287,013 | 411,977 | 183,390 | 548,636 | 376,050 | 297,890 | 142,046 | 1,959,989 |
| Taxation | (61,499) | (55,932) | (177,383) | (53,333) | (101,562) | (73,604) | (523,312) | (109,629) | (59,464) | (181,987) | (86,437) | (92,805) | (44,923) | (575,245) |
| PROFIT OR LOSS IN RESPECT OF CONTINUING OPERATIONS | 175,291 | 122,917 | 389,923 | 206,256 | 221,222 | (351,909) | 763,700 | 302,348 | 123,926 | 366,649 | 289,613 | 205,085 | 97,123 | 1,384,744 |
| Profit or loss in respect of discontinued operations | — | — | — | — | — | — | — | — | — | — | — | — | — | — |
| CONSOLIDATED PROFIT OR LOSS | 175,291 | 122,917 | 389,923 | 206,256 | 221,222 | (351,909) | 763,700 | 302,348 | 123,926 | 366,649 | 289,613 | 205,085 | 97,123 | 1,384,744 |
| Attributable to the parent | 113,250 | 94,331 | 359,845 | 206,256 | 99,884 | (369,512) | 504,055 | 227,367 | 106,438 | 360,548 | 290,731 | 86,065 | 62,218 | 1,133,367 |

(*) Includes reconciliation between segment information and the consolidated income statements, as well as corporate activities.

Additionally, and in agreement with regulatory requirements applicable to the Bank, below is a detail:

1. By the geographical areas indicated in the aforementioned legislation, of the balance of “Interest and Similar Income” recognised in the consolidated income statements for 2020 and 2019:

| | EUR Thousands | |
|-----------------|------------------|------------------|
| | 2020 | 2019 |
| Spain | 769,692 | 780,199 |
| Abroad: | | |
| European Union | 2,503,500 | 2,419,289 |
| OECD countries | 716,904 | 745,031 |
| Other countries | — | — |
| | 3,220,404 | 3,164,320 |
| Total | 3,990,096 | 3,944,519 |

2. Of revenue (interest income, dividend income, commission income, gains/(losses) on financial instruments not at fair value through profit or loss, gains/(losses) on financial assets held for trading, gains/(losses) from hedge accounting, and other operating income) by geographical segment as presented to the Group:

| | Revenue (EUR Thousands) | | | | | |
|--|---------------------------------|------------------|-----------------------|-------------|------------------|------------------|
| | Revenue from external customers | | Inter-segment revenue | | Total revenue | |
| | 2020 | 2019 | 2020 | 2019 | 2020 | 2019 |
| Spain and Portugal | 955,282 | 1,009,677 | 217,010 | 258,664 | 1,172,292 | 1,268,341 |
| Italy | 506,627 | 517,685 | 4,761 | 1,860 | 511,388 | 519,545 |
| Germany | 1,958,448 | 1,683,006 | 454,367 | 429,410 | 2,412,815 | 2,112,416 |
| Scandinavia | 845,312 | 884,714 | 62,247 | 69,494 | 907,559 | 954,208 |
| France | 685,267 | 639,664 | 436,661 | 438,333 | 1,121,928 | 1,077,997 |
| Other | 460,608 | 477,225 | 60,850 | 74,097 | 521,458 | 551,322 |
| Inter-segment revenue adjustments and eliminations | — | — | (1,235,896) | (1,271,858) | (1,235,896) | (1,271,858) |
| Total | 5,411,544 | 5,211,971 | — | — | 5,411,544 | 5,211,971 |

b) Business segments

At the secondary level of segment reporting, the Group is structured into two main lines of business and a third segment that includes those less relevant.

The “Automotive” business segment comprises all the businesses related to the financing of new and used vehicles, including operating and finance lease transactions.

The “Consumer Finance” business segment reflects the income from the consumer finance business, the direct finance segment, regardless of the distribution channel – physical and online- and includes all of the products commercialized for these purposes: fixed-term loans, credit cards, etc.

“Other” includes operations not included in any of the aforementioned categories, mainly mortgages and the contribution to consolidated results of all the activities performed by the Group related to secured lending, as well as the inventory credit (“crédito stock”) business, which includes the contribution to the Group of all the transactions related to the “crédito stock” product.

The condensed consolidated income statements for 2020 and 2019, by business, are as follows:

| Consolidated income statement (Condensed) | EUR Thousands | | | |
|--|------------------|--------------------|------------------|------------------|
| | 2020 | | | |
| | Vehicles | Consumer Financing | Other (*) | Total |
| NET INTEREST INCOME | 2,186,889 | 1,103,899 | 189,113 | 3,479,901 |
| Income from entities accounted for using the equity method | 57,190 | 9,543 | 5,733 | 72,466 |
| Net commissions | 432,044 | 237,021 | 42,252 | 711,317 |
| Profit/(loss) from financial operations | 7,902 | 4,036 | (20,000) | (8,062) |
| Other operating income | 68,395 | (1,123) | (55,266) | 12,006 |
| OPERATING INCOME | 2,752,420 | 1,353,376 | 161,833 | 4,267,629 |
| Administrative and general expenses | (858,866) | (453,401) | (337,009) | (1,649,276) |
| Staff costs | (346,014) | (191,668) | (259,609) | (797,291) |
| Other | (512,852) | (261,733) | (77,400) | (851,985) |
| Amortisation | (41,875) | (44,233) | (75,974) | (162,082) |
| Provisions | 7,967 | 1,902 | (70,646) | (60,777) |
| Impairment losses on financial assets (net) | (353,586) | (408,275) | (346,621) | (1,108,482) |
| PROFIT/(LOSS) BEFORE TAX | 1,506,060 | 449,370 | (668,417) | 1,287,013 |
| PROFIT/(LOSS) IN RESPECT OF CONTINUING OPERATIONS | 1,066,004 | 319,104 | (621,410) | 763,698 |
| Profit/(loss) in respect of discontinued operations | — | — | — | — |
| CONSOLIDATED PROFIT/(LOSS) | 1,066,004 | 319,104 | (621,410) | 763,698 |

| Consolidated income statement (Condensed) | EUR Thousands | | | |
|--|------------------|--------------------|------------------|------------------|
| | 2019 | | | |
| | Vehicles | Consumer Financing | Others (*) | Total |
| NET INTEREST INCOME | 2,054,813 | 1,158,869 | 214,346 | 3,428,028 |
| Income from entities accounted for using the equity method | 74,225 | 10,513 | (1,248) | 83,490 |
| Net commissions | 448,510 | 270,919 | 67,913 | 787,342 |
| Profit/(loss) from financial operations | (2,514) | (51) | (7,518) | (10,083) |
| Other operating income | 23,372 | 2,605 | (46,693) | (20,716) |
| OPERATING INCOME | 2,598,406 | 1,442,855 | 226,800 | 4,268,061 |
| Administrative and general expenses | (783,594) | (520,541) | (332,943) | (1,637,078) |
| Staff costs | (338,454) | (194,410) | (255,508) | (788,372) |
| Other | (445,140) | (326,131) | (77,435) | (848,706) |
| Amortisation | (43,256) | (42,900) | (77,954) | (164,110) |
| Provisions | (3,218) | (28,388) | (43,412) | (75,018) |
| Impairment losses on financial assets (net) | (222,629) | (160,029) | (23,888) | (406,546) |
| PROFIT/(LOSS) BEFORE TAX | 1,545,710 | 690,997 | (251,396) | 1,985,311 |
| PROFIT/(LOSS) IN RESPECT OF CONTINUING OPERATIONS | 1,094,737 | 495,212 | (179,883) | 1,410,066 |
| Profit/(loss) in respect of discontinued operations | — | — | — | — |
| CONSOLIDATED PROFIT/(LOSS) | 1,094,737 | 495,212 | (179,883) | 1,410,066 |

(*) Includes mainly the results from the deposit and managed asset businesses, which are not individually material for the Group as a whole, and those arising from the Group's financial management activity.

46. Related parties

Following is a detail of the transactions performed by the Group with its related parties on 31 December 2020 and 2019, distinguishing between associates, Santander Group entities, members of the Bank's Board of Directors and the Bank's senior managers, and of the income and expenses arising from the transactions with these related parties in 2020 and 2019. Related party transactions were made on terms equivalent to those prevailing in arm's-length transactions.

| | EUR thousand | | | | | | | |
|---|--------------|------------------------------|-------------------|------------------------|------------|--------------------------|--------------------|------------------------|
| | 2020 | | | | 2019 | | | |
| | Associates | Santander Group entities (*) | Board Members (*) | Senior management (**) | Associates | Santander Group Entities | Board Members (**) | Senior Management (**) |
| Assets: | | | | | | | | |
| Cash, cash balances at central banks and other deposits on demand | — | 680,554 | — | — | — | 644,263 | — | — |
| Debt instruments | — | — | — | — | — | — | — | — |
| Loans and advances: | 59,527 | 551,813 | — | 1,659 | 243,203 | 300,337 | — | 5 |
| Customers | 37,624 | 208,049 | — | 1,659 | 219,696 | 232,322 | — | 5 |
| Credit institutions | 21,903 | 343,764 | — | — | 23,507 | 68,015 | — | — |
| Trading Derivatives (Note 9) | — | 9,578 | — | — | — | 10,761 | — | — |
| Hedging derivatives | — | 24,644 | — | — | — | 17,477 | — | — |
| Other assets | 6,435 | 4,312 | — | 2 | 6,589 | 1,856 | — | — |
| Liabilities: | | | | | | | | |
| Financial liabilities at amortized cost | 89,527 | 10,031,819 | — | 3,086 | 94,238 | 8,692,183 | — | 542 |
| Deposits from credit institutions (Note 17) | — | 9,987,370 | — | — | — | 8,639,648 | — | — |
| Customer deposits | 89,527 | 44,449 | — | 3,086 | 94,238 | 52,535 | — | 542 |
| Marketable debt securities | — | 2,853,464 | — | — | — | 2,422,367 | — | — |
| Other financial liabilities | 24,522 | 13,844 | — | — | 22,121 | 678,125 | — | — |
| Trading Derivatives (Note 9) | — | 12,970 | — | — | — | 10,997 | — | — |
| Hedging Derivatives | — | 116,459 | — | — | — | 62,652 | — | — |
| Other liabilities | 60 | 27,495 | — | — | 596 | 25,706 | — | — |
| Income statement | | | | | | | | |
| Interest income | 2,459 | 7,093 | — | — | 5,044 | 16,149 | — | — |
| Interest expense | — | (64,774) | — | — | — | (59,383) | — | — |
| Commission income | 133,386 | 37,593 | — | — | 117,076 | 55,720 | — | — |
| Commission expense | (136) | (5,892) | — | — | — | (3,433) | — | — |
| Gains or losses on financial assets and liabilities no measured at fair value through profit or loss, net | — | — | — | — | — | (249) | — | — |
| Gains or losses of financial assets and liabilities held for trading, net | — | (3,270) | — | — | — | 1,593 | — | — |
| Gains or losses from hedge accounting, net | — | 27,598 | — | — | — | 18,666 | — | — |
| Exchange differences | — | 17,103 | — | — | — | (21,622) | — | — |
| Other operating expenses | 441 | 6,371 | — | — | 494 | 6,051 | — | — |
| Administrative expenses | (3,329) | (137,118) | — | — | (2,944) | (142,441) | — | — |
| Other gains/losses | — | — | — | — | — | — | — | — |
| Memorandum items | | | | | | | | |
| Contingent commitments | 235,212 | 18,943 | — | — | 398,539 | 28,855 | — | — |
| Contingent liabilities | — | 481,939 | — | — | — | 465,050 | — | — |
| Other commitments | — | 265,508 | — | — | — | 280,287 | — | — |

(*) Excluding those entities belonging to the Santander Group that were classified as associates in these notes to the consolidated financial statements.

(**) See Notes 5-b and 5-c.

47. Risk management

I. Risk management

Corporate principles

Santander Group, which is part Santander Consumer Finance Group, has set itself the strategic objective of achieving excellence in risk management. This has been a focal point of the Santander Group's activities throughout its history spanning more than 150 years.

During the last few years, the pace of change in risk management has increased in order to anticipate and meet the main challenges presented by a constantly changing economic, social and regulatory environment.

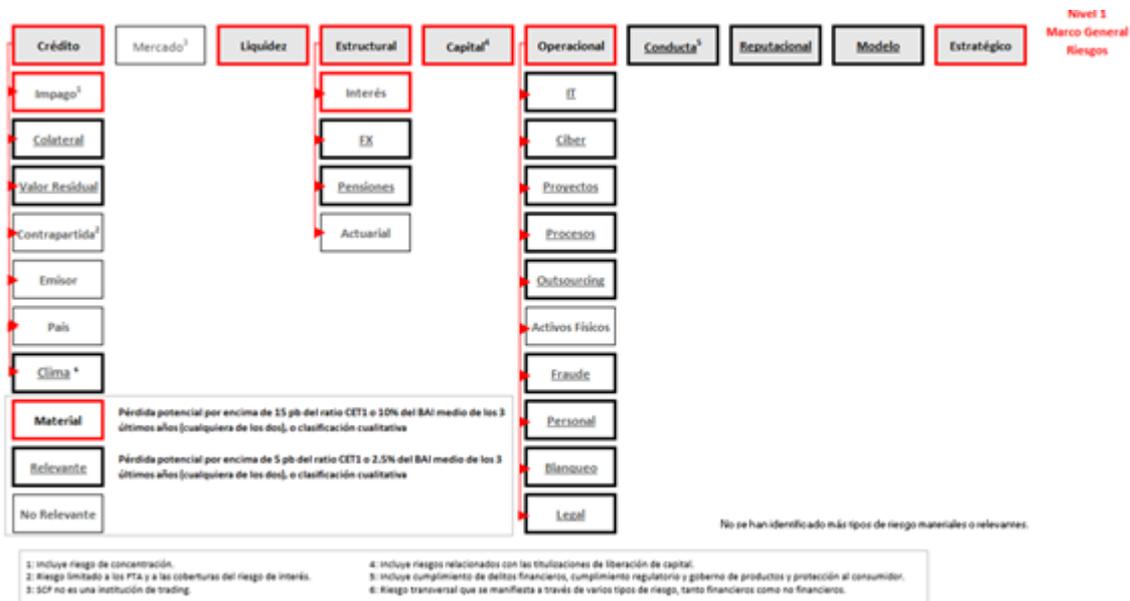
Consequently, the risk function is of greater significance than ever so as to make the Santander Group is to continue to be a solid, safe and sustainable bank, an example for all the financial sector and a reference point for all who aspire to convert leadership in risks into a competitive advantage.

Santander Consumer Finance Group aims to build a future based on advance management of all risks and protect its present through a robust control environment. Accordingly, the Group has determined that the risk function should be based on the following cornerstones, which are in line with the Santander Group's strategy and business model and take into account the recommendations of the supervisory and regulatory bodies and the best market practices:

1. The business strategy is defined by the risk appetite. The Santander Consumer Finance Group's board determines the amount and type of risk that it considers reasonable to assume in implementing and developing its business strategy, in the form of objective verifiable limits that are consistent with the risk appetite for each significant activity.
2. All risks must be managed by the units that generate them using advanced models and tools that are integrated in the various businesses. The Santander Consumer Finance Group is fostering advanced risk management, using innovative models and metrics together with a control, reporting and escalation framework to ensure that risks are identified and managed from different perspectives.
3. A forward-looking vision of all types of risks should be included in the risk identification, assessment and management processes.
4. The independence of the risk function encompasses all risks and establishes an appropriate separation of the risk generating units from those responsible for risk control. Implies having sufficient authority and direct access to management and governing bodies responsible for setting and supervising risk strategy and policies.
5. The best processes and infrastructure must be used for risk management. Santander Consumer Finance aims to be a reference model in the development of infrastructures and processes supporting risk management.
6. A risk culture integrated throughout the organisation, consisting of a series of attitudes, values, skills and guidelines for action vis-à-vis all risks. Santander Consumer Finance understands that advanced risk management cannot be achieved without a strong and stable risk culture being present in each of its activities.

Risk map

Santander Consumer Finance has in place a recurring process for identifying the material risks to which it is or could be exposed, as reflected in the risk map. Material risks must be covered by the risk profile assessment exercise, risk appetite, risk strategy and ICAAP/ILAAP. Below is the latest update of Santander Consumer Finance's risk map.



The first level includes the following risks (General Risks Framework):

- Credit risk is the risk of financial loss arising from a contractual breach or impairment of the credit quality of a customer or other third party that Santander Consumer Finance has financed or in respect of whom a contractual obligation has been assumed.
- Market risk is the risk incurred as a result of changes in market factors that affect the value of positions in trading portfolios. This risk is not considered relevant within Santander Consumer Finance since it is not a trading institution.
- Liquidity risk is the risk that Santander Consumer Finance does not have the liquid financial assets required to meet its obligations when due, or can only obtain them at a high cost.
- Structural risk is the risk arising from the management of balance sheet items, in the banking portfolio and in relation to insurance and pension activities.
- Capital risk is the risk that Santander Group does not have sufficient capital, in quantity or quality, to meet its internal business objectives, regulatory requirements or market expectations.
- Operational risk is defined as the risk of loss due to inadequacy or failure of internal processes, staff and systems or due to external events. This definition includes legal risk.
- Conduct risk: Conduct risk is the risk that arises from practices, processes or behaviours that are inappropriate or fail to comply with internal regulations, legality or supervisory requirements.
- Reputational risk: Reputational risk is defined as the risk of a current or potential adverse economic impact due to a less favourable perception of the bank by employees, customers, shareholders/ investors and society in general.

- Model risk is the risk of loss arising from misuse of a model or inaccurate predictions that may result in sub-optimal decisions by the Bank.
- Strategic risk is the risk of loss or detriment arising from strategic decisions, or poor implementation of such decisions, affecting the long-term interests of our main stakeholders; or from an inability to adapt to the changing environment.

The material risks at Santander Consumer Finance are: credit, default (including concentration), liquidity, structural, structural interest rate, capital, operational and strategic.

The significant risks at Santander Consumer Finance are: collateral/residual value, structural exchange rate, pensions, IT, cyber, processes, outsourcing, fraud, personnel, money laundering, legal, conduct, reputational and model.

Residual Value Risk is defined as the risk of loss that an entity may have if at any time during the life of an automobile contract (loan, lease, etc.) the customer has the option or obligation to return the vehicle as full and final settlement, due to uncertainty about the sale price of the vehicle at that time

Corporate Risk Governance

The objective of the governance of the risk function is to ensure adequate and efficient decision-making and effective risk control, and to ensure that these functions are managed in accordance with the risk appetite defined by the senior management of Santander Consumer Finance and its units.

The following principles have been established for this purpose:

- Segregation between risk decisions and control.
- Enhancing the responsibility of risk generating functions in the decision-making process.
- Ensuring that all risk decisions have a formal approval process.
- Ensuring an aggregate overview of all risk types.
- Bolstering risk control committees.
- Maintaining a responsive and efficient committee structure, ensuring:
 - Participation and involvement of the governance bodies and senior management in all risk decisions, and supervision and control.
 - Coordination between the lines of defence in risk-management and control functions.
 - Alignment of objectives, monitoring to ensure they are being achieved and implementing corrective measures when necessary.
 - The existence of an adequate management and control environment for all risks.

To achieve these objectives, the Committee structure in the management model must ensure an adequate:

- Structure, with stratification by levels of relevance, balanced delegation capacity and protocols for escalating incidents.
- Composition, with members of sufficient rank and representation of business and support areas.
- Operations, i.e. frequency, minimum attendance levels and appropriate procedures.

The governance of risk activity must establish and facilitate coordination channels between the units and Santander Consumer Finance, together with alignment of management models and risk control.

The governance bodies of Santander Consumer Finance, S.A. units are set up in accordance with local legal and regulatory requirements, considering the complexity of each unit.

Furthermore, Santander Consumer Finance has established additional governing measure for special situations.

The Gold and Silver Committee in Santander Consumer Finance spearheaded the crisis; specialized committees (business continuity, HR committees, risks committees, etc.) covered the impact of the COVID-19 pandemic in their agendas to gauge future repercussions. Their conclusions were shared within the organization's highest committees. The crisis management governance has become less strict over the second and third waves, as opposed to the beginning of the pandemic. The frequency of these committees has been established in line with the severity of the pandemic and the impact on the entity. In many instances, activating extraordinary mechanisms not previously defined has been necessary to deal with the effects on the business, the assets and the people.

Roles and responsibilities

The risk function is built around three lines of defence. The roles and responsibilities of these lines form an integral part of the management and control of market, structural and liquidity risk, as explained below.

– First line of defence

This comprises the departments, business lines and activities that generate risk exposure. In the scope of this framework, this involves those responsible for management of the trading and balance sheet management portfolios.

This line of defence must ensure at all times:

- That all risks that might have a material impact are identified.
- Recurrent assessment of existing risks.
- The information needed to assess risks is available.
- The limits established for their activities are observed and respected.
- Second line of defence

This involves the specialist teams involved in risk control and monitoring. In the scope of this framework, this involves those responsible for monitoring activities involving the entity's portfolios and the performance and management of the risks assumed.

The second line of defence is an independent function within the risk function that complements the management and control functions of the first line of defence, ensuring at all times that:

- Limits are established and approved by the entity's governance bodies or their delegated bodies.
- The first line of defence understands and complies with these limits.
- The policies, procedures and limits established for trading activities and balance sheet management are respected.
- Systematic reviews are carried out of exposure to market, structural and liquidity risks.

- Robust, reliable and adequate mechanisms are in place for these activities.

The second line of defence must provide a consolidated overview of market, structural and liquidity risks.

- Third line of defence

As the final layer of control in the Group, Internal Audit regularly checks that policies, methods and procedures are adequate and applied effectively in management.

Structure of Risk Committees

The board of directors is ultimately responsible for risk control and management, delegating these powers to commissions and committees. In Santander Consumer Finance, the Board is supported by the Risk, Regulation and Compliance Supervision Commission, which is an independent risk control and monitoring committee. These bylaw-mandated bodies form the highest level of risk governance:

Independent control bodies

- *Risk, Regulation and Compliance Supervision Commission*

This Committee's role is to assist the Board of Directors in the monitoring and control of risks, defining and assessing risk policies, and determining the risk propensity and strategy.

It is made up of external or non-executive directors (mostly independent) and is chaired by an independent Board member.

The main duties of the Risk, Regulation and Compliance Supervision Commission are:

- To support and advise the Board of Directors in defining and assessing Santander Consumer Finance's risk policies and determining its risk propensity and risk strategy.
 - To ensure that the pricing policy for assets and liabilities offered to customers fully respects the business model and risk strategy.
 - To understand and assess the management tools, ideas for improvement, progress with projects and any other relevant activity relating to risk control.
 - To determine with the Board of Directors the nature, amount, format and frequency of the risk information to be received by the Committee and the Board.
 - To help establish rational and practical remuneration policies. For this purpose, without prejudice to the duties of the Remunerations Committee, the Risk Committee examines whether the incentives policy planned for the remuneration scheme considers risk, capital, liquidity and the likelihood and suitability of profits.
- *Executive Risk Control Committee (ERCC):*

This collegial body is responsible for overall monitoring and control of Santander Consumer Finance's risks, pursuant to the powers delegated to it by the Board of Directors of Santander Consumer Finance, S.A.

Its objectives are:

- To provide a tool for effective risk control, ensuring that risks are managed in accordance with the Bank's risk appetite, as approved by the Board of Directors of Santander Consumer Finance, S.A., providing an overview of all of the risks identified in the risk map in the general risk framework,

including identification and monitoring of actual and emerging risks and their impact on the risk profile of the Santander Consumer Finance Group.

- To ensure the best estimate of provisions and that they are recognized correctly.

This Committee is chaired by the Santander Consumer Finance's Chief Risk Officer (CRO) and is made up of members of its senior management. In addition to the risk function, which chairs the Committee, the compliance, finance and management control functions are also represented. The CROs of local entities can take part on a regular basis to report on the risk profile of the entities and other tasks.

The Executive Risk Control Committee reports to the Risk, Regulation and Compliance Supervision Commission, which it assists in its function of supporting the Board.

Decision-making bodies

– *Executive Risk Committee (ERC):*

The Executive Risk Committee is the collegiate body responsible for overall risk management pursuant to the powers delegated to it by the Board of Directors of Santander Consumer Finance S.A., monitoring all the risks identified in the Bank that fall within its remit.

Its objective is to provide a tool for decisions on accepting risks at the highest level, ensuring that risk decisions are within the limits set by the Santander Consumer Finance Group's risk appetite. It reports on its activity to the Board or its committees, as required.

This Committee is chaired by the Head of Santander Consumer Finance and is made up of executive directors and other executive of Santander Consumer Finance. The risk, financial, management control and compliance function are also represented, among others. The Bank's CRO is entitled to veto the Committee's decisions.

– *Proposal Sub-committee (RPSc):*

The Santander Consumer Finance Risk Proposal Sub-committee is a collegiate body in charge of making decisions regarding business and country transactions, credit risk, market, liquidity and structural issues, guaranteeing that the decisions made comply with the limits established in the appetite risk framework of Santander Consumer Finance, as well as informing of its activity to the Risk Executive Committee when it is required so.

This Committee is chaired by Santander Consumer Finance's CRO, and it comprises Santander Consumer Finance executive positions including but not limited to the risk, financial, management control and compliance functions.

– *Credit Committee:*

The Credit Committee is the collegiate decision-making body responsible for recommending and validating credit risk proposals, ensuring that this respect the limits set in the risk appetite, reporting to the Executive Risk Committee, as required.

This Committee is chaired by the Santander Consumer Finance's CRO and its members are senior managers. The risk and business functions are also represented.

– *Provisions Committee:*

The Provisions Committee is the decision-making body responsible for overall management of provisions in accordance with the powers delegated by the Executive Risk Committee of Santander Consumer Finance S.A., and supervises, within its sphere of action and decision, all matters relating to provisions in

Santander Consumer Finance. Its purpose is to be the instrument for decision-making, ensuring that decisions are consistent with the governance of provisions established at Santander Consumer Finance, and reporting to the Board of Directors or its committees on its activities when required.

Structural organisation of the risk function

The *Group Chief Risk Officer* (GCRO) is responsible for the risk function in Santander Consumer Finance and reports to the Head of Santander Consumer Finance, who is a member of the Board.

The GCRO advises and challenges the executive line and also reports independently to the Risk, Regulatory and Compliance Committee and to the Board.

Advanced risk management is based on a holistic, forward-looking approach to risks, based on intensive use of models, to foster a robust control environment that meets the requirements of the regulator and the supervisor.

Santander Consumer Finance's risk management and control model shares certain core principles via its corporate frameworks. These frameworks are established by the Group and Santander Consumer Finance adheres to them through its management bodies. They shape the relationship between the subsidiaries and Santander Consumer Finance, including the role played by the latter in validating important decisions.

The Group-Subsidiaries Governance Model and good governance practices for subsidiaries recommend that each subsidiary should have a bylaw-mandated risk committee and an executive risk committee chaired by the Chief Executive Officer (CEO). This is in line with best corporate governance practices and consistent with those already in place in the Group, as set out in the corporate framework, to which Santander Consumer Finance has signed up.

Under the Group's internal governance framework, the management bodies of Santander Consumer Finance have their own model of risk powers (both quantitative and qualitative), which must follow the principles set out in the benchmark models and frameworks developed at the corporate level.

Given its capacity for comprehensive and aggregated oversight of all risks, the corporation exercises a validation and questioning role with regard to the operations and management policies of the units, insofar as they affect the Group's risk profile.

Identifying and evaluating risks is a cornerstone for controlling and managing risk. The main risk types to which the Group is exposed are credit risk, market risk, operational risk and compliance and conduct risk.

Santander Consumer Finance has taken several initiatives to improve the relationship between Santander Consumer Finance and its subsidiaries, and to improve the model of advanced risk management.

It is worth mentioning the tight collaborative efforts in light of the crisis derived from the COVID-19 pandemic to share best practices, aid in the development of scenarios, estimation of additional provisions, etc.

As the main initiatives in 2020, Santander Consumer Finance has -and will continue to- meticulously revise the impact of the COVID-19 pandemic and the appropriateness of the risk appetite to face the new environment. The risk appetite limits have been practically unchanged despite the extraordinarily challenging conditions. Management focused on improving the control over market volatility, better representation and visibility of the emerging risks including cybersecurity and other non-financial risks.

Scenario analysis

In the context of the coronavirus pandemic and in line with the regulator's indications, the Service of Studies department elaborated a set of additional scenarios under a stable perspective, long-run approach in order to analyze the deterioration observed in most macroeconomic indicators and evaluate the expected losses. The

Santander Group has developed these scenarios through a robust process and with great effort from the teams involved, ensuring their coherence.

In response to the health crisis of the COVID-19, the reporting function increased the frequency and adapted the existing reports to generate new ones for the Board and senior committees. These were focused on critical issues, making the monitoring of the situation and the decision-making process easier.

II. Credit Risk

Credit risk stems from the possibility of losses arising from the failure of clients or counterparties to meet their financial obligations with the Group, in full or in part.

The risk function in Santander Consumer Finance is organised by customer type, distinguishing between individualised and standard customers throughout the risk-management process:

- Individualised customers are those assigned to a risk analyst, mainly because of the risk they entail. This category includes Wholesale Banking companies and some Retail Banking companies. Risk management involves expert analysis, complemented by decision-making support tools based on internal risk-assessment models.
- Standard risks are those customers to whom no risk analyst is expressly assigned. They generally include risk with individuals, individual businesspeople and non-individualised retail banking companies. Management of these risks is based on internal-assessment and automatic-decision models, complemented by teams of analysts specialized in specific risk types when the model does not cover the risk or is not sufficiently accurate.

Key figures in 2020

The evolution of non-performing assets and the cost of credit reflect the impact of the deterioration of the economic environment, mitigated by prudent risk management, which has generally made it possible to maintain said data at levels lower than those of our competitors in recent years. As a result, Santander Consumer Finance maintains an adequate level of coverage to face the expected loss of the credit risk portfolios it manages.

As of December 2020, the default rate was 2.04%, because our risk performance has been aligned with Santander Consumer Finance's risk appetite. NPLs (€ 2.02bn) distributed by units are: Germany represents 25% of the total, the Nordic countries 23%, Spain 24%, France 11%, Italy 6%, Austria 6% and 4 others %. Regarding products, Auto represents 42% of the total, Direct 33%, Mortgages 4%, Durables 13%, Stock Finance 4% and others 4%.

The delinquency ratio has shown a downward trend in recent years, the lowest figure being that of December 2019, where it reached 1.98%. However, in 2020 there has been a change in trend with an increase in the delinquency rate explained by the higher entries in arrears as a result of the Covid impact on the portfolios of Santander Consumer Finance units, which caused the delinquency rate to close at 2.04%. The increase in the default rate occurred in the majority of Santander Consumer Finance countries and mainly in the used car, durable and credit card portfolios.

In terms of Cost of Credit, this ratio has a low risk profile thanks to the granularity and predictability of Santander Consumer Finance's portfolios. The 12-month cost of credit at the end of December 2020 was 0.8%. Throughout 2020, an increase in Provisions was carried out in all Santander Consumer Finance portfolios due to the provision for macroeconomic adjustment of Provisions in accordance with the recommendations of the ECB and aligned with the Corporate criteria of the Santander Group, where required entities to choose to avoid procyclical assumptions in their IFRS9 models to determine their provision estimates during the COVID-19 pandemic using long-term macroeconomic forecasts.

Key figures and change over time

Santander Consumer Finance's credit risk portfolio is characterised by its diversified geographic distribution and predominance of retail banking activity.

a) Global credit risk map 2020

The following table details the global map of SCF's gross credit risk exposure by geographic area:

| SCF Group - Gross credit risk exposure | | | |
|---|---------------------|----------------------------|-----------------|
| | 2020 (€ million) | Change on December 2019 | % portfolio |
| Spain and Portugal | 15,749 | (10.64) % | 15.81 % |
| Italy | 9,123 | (0.91) % | 9.16 % |
| France | 14,647 | 3.44 % | 14.70 % |
| Germany and Austria | 38,921 | 0.92 % | 39.06 % |
| Scandinavia | 17,311 | 3.28 % | 17.37 % |
| Other | 3,887 | (0.88) % | 3.90 % |
| Total | 99,638 | (0.60) % | 100.00 % |

Santander Consumer's activity in 2020 has developed in a challenging economic environment derived from the Covid pandemic. The results mainly translated into lower volumes especially during the months of March to June, and with different impacts depending on the geographies.

As a consequence of the above, the gross exposure to credit risk shows a year-on-year decrease of 0.60% (+ 6.9% in 2019). This decrease is mainly due to a drop in the origination of new business during the first half of the year due to the credit environment. In terms of product vision, Automobile represents 63% of the total, Direct 11%, Mortgages 4%, Durables 5%, Stock Finance 11% and Others 5%. Germany concentrates the highest percentage of the portfolio with 39% together with Austria and their respective JVs. On the other hand, the Nordic countries represent 17%, and include the units of Norway, Denmark, Sweden and Finland. Spain, Portugal and their respective JVs represent 16% of the total.

Information on the estimation of impairment losses

Calculation of expected credit losses:

The covid-19 health crisis has been unexpected, unpredictable and severe, but it is estimated to be temporary. Santander Consumer Finance's priority in these circumstances has been to ensure the health of its employees, customers and shareholders, but also to contribute to alleviating the economic impact of the pandemic. This includes trying to offer the best solutions to help customers.

Conceptually, the phases in managing the effects of covid-19 have been:

- Identification of clients or groups affected or potentially affected by the pandemic.
- Early relief of temporary financial difficulties caused by covid-19 through the granting of measures promoted by governments, central banks, and financial institutions and the Santander Group.
- Monitoring the evolution of clients, to ensure that they continue to be provided with the best solution for their situation, and also ensure that its potential deterioration is correctly reflected in Santander Consumer Finance's risk management and associated accounting. This point takes on special relevance at the expiration of the possible measures of moratorium or liquidity support that clients may have availed of.
- Monitoring is accompanied by recovery management activities when necessary.

These conceptual phases do not occur sequentially, but overlap in time. Additionally, the continuous interaction and coordination with all Santander Consumer Finance units is proving to be a fundamental asset in the management of this crisis. The experience obtained in the fight against the health crisis and its financial consequences in our different geographies, and the different speeds at which it has been developed in each one of them, allow us to share the best practices identified and implement in an agile and efficient way. Those specific strategies and actions that have been most successful, always adapted to the local reality of each market.

Measures to support the economy

In accordance with the aforementioned in relation to alleviating our clients' temporary financial difficulties caused by the pandemic, Santander Consumer Finance has adopted measures to promote clients' economic resilience during the crisis in all geographies. The most prominent include the following:

- Provide liquidity and credit facilities to clients facing difficulties.
- Facilitate grace periods or moratoriums in many of its markets.
- Support clients with possible difficulties being proactive, trying to meet their needs and advising through specialized teams.

Santander Consumer Finance has implemented measures to provide liquidity and credit facilities in all its units, in addition to facilitating payment deferrals for individuals and companies experiencing difficulties.

Regarding the specific measures of liquidity, deficiencies or moratoriums, a series of support programs have been implemented in accordance with the guidelines set by the Santander Group, the regulatory and supervisory authorities, as well as by governments, central banks and supranational entities of those markets in which it operates. The main objective is to mitigate the temporary impact on customer activity. The absence of the appropriate measures, and of their adequate prudential and accounting treatment, could aggravate the economic consequences of the crisis, generating pro-cyclical effects that would lengthen its duration and impact.

The different measures offered can be grouped into the following categories:

- Government liquidity measures: In general terms, these are loan facilities granted by Santander Consumer Finance units and aimed at clients at the request of government bodies to grant liquidity facilities, although in the case of these measures in particular, for the consumer case, they have been insignificant.
- Government moratorium measures: In this case, the government authorities define a series of requirements, which, if satisfied by the beneficiary, entail the granting of moratoriums by the Santander Consumer Finance unit on the payment of capital and / or interests of the different credit operations that clients may have contracted. The general expiration of the moratorium measures is short-term. Some governments and institutions are re-extending the initial terms, especially those that were launched in the very short term in the initial phases of the pandemic, with less visibility of the potential duration of the crisis, but the re-extensions are also being short term.
- The specific characteristics of these programs vary depending on their definition by the national governments of those countries in which Santander Consumer Finance operates. Regarding the criteria followed for their concession, they also depend on those requirements established by the authorities of each country in accordance with the legislation in force in each case.
- Internal / sectorial moratorium measures: Broadly speaking, these are the moratoriums granted by Santander Consumer Finance units on the payment of capital and/or interests of the different credit operations that customers may have contracted. In this case, the specific characteristics of these measures, in terms of maturity, amounts, etc. vary according to each geography, product or customer segment in order to adapt them in the best possible way to the reality of the local market and its regulation as well as to the

needs of the customer and the product that they have contracted. In many cases the general conditions of application have been agreed at sector level through, for example, national associations of credit institutions.

- Other types of internal measures: This category would include all those measures not included in the previous sections.

With regards to moratoria, 7,667.7 million euros have been formalized, of which 412.9 million euros are outstanding. The total formalized is divided into:

- 1,961 million Euros originating from government programs.
- 5,706 million Euros originating from non-governmental programs.

Of these totals, in the case of the retail portfolio that represents more than half of the moratoriums, as of December 31, 2020, 98% of the formalized portfolio had expired and of this percentage, 87% had paid while 7 % had requested a new moratorium and the remaining 6% had been managed by the recovery departments.

Regarding the Wholesale Portfolio, 90.7% of the formalized portfolio had expired and of this 98.7% had paid and 1.3% had requested a new moratorium.

In the case of the most significant units, in Germany 758 million euros of retail portfolio were formalized, of which 739 million euros had expired at the end of the year. Of the total expired, 88.6% had paid, 4.9% had requested an extension and 6.5% were under recovery management. Regarding the wholesale portfolio, 460 million euros were formalized, of which all had expired at the end of the year with 100% payment.

In the Nordic countries unit, 1,056 million euros of retail portfolio were formalized, of which 1,053 million euros had expired at the end of the year. Of the total expired, 86.4% had paid, 5.9% had requested an extension and 7.7% were under recovery management. The wholesale moratoriums for the Nordic units did not represent a significant volume (22 million euros formalized and 100% paid at year-end).

Finally, in Spain, 496 million euros of retail portfolio were formalized, of which 476 million euros had expired at the end of the year. Of the total expired, 73.4% had paid, 6.9% had requested an extension and 19.6% were under recovery management. The wholesale moratoriums for this unit did not represent a significant volume (66 million euros formalized, of which 76.4% had been paid and practically the entire remaining percentage had requested an extension).

The Group estimates impairment losses by calculating the expected loss at 12 months or for the entire life of the transaction, based on the stage in which each financial asset is classified in accordance with IFRS9.

In the context described in the previous sections, many regulators and supervisors have highlighted the uncertainties surrounding the economic impacts of the health crisis. This is also evident in the frequent updates of the macroeconomic forecasts, with different perspectives and visions regarding the depth and duration of the crisis. Thus, the generalized recommendation (including the IASB, ESMA, EBA and ECB) has been the mechanistic non-application of the usual techniques for calculating expected losses under IFRS 9, to avoid that this variability of economic conditions translates into unwanted volatility in the results, with their potential pro-cyclical effects on the economy.

In this way, Santander Consumer Finance analyzes losses under IFRS 9 according to 3 types of elements:

1. Continuous monitoring of customers

Monitoring the credit quality of clients may be more complex in current circumstances, in the absence of certain contractual payments on operations subject to moratorium, although the total amount of loans that are still subject to these measures has been significantly reduced during the year.

For such monitoring, and in a complementary way to the application of internal customer monitoring policies, all available information must be used. The availability of information and its relevance is different in the different portfolios of the different countries in which Santander Consumer Finance operates, but in a non-exhaustive way it may include: - The payment of interest in the case of deficiencies only in principal. - The payment of other operations of the same client in the entity (not subject to moratorium). - Information on the payment of loans in other entities (through credit bureaus). - Customer financial information: average balances in checking accounts, availability/use of limits, etc. - The behavioral elements available (variables that feed the behavior scores, etc.). - Information collected from contacts with the client (surveys, calls, questionnaires, etc.) Among other data, it may include: clients subject to temporary employment suspensions (ERTEs in Spanish), direct aid from governments, etc.

2. Prospective vision

As has been reflected by the IASB, macroeconomic uncertainty makes it difficult to regularly apply the expected loss calculation models of IFRS 9, but it does not exempt the incorporation of the prospective characteristic of the standard. For this, the European Central Bank has recommended using a stable and long-run view of the macroeconomic forecasts, which considers in the evaluation the multiple support measures explained above.

3. Additional elements

When they are necessary for not having been captured under the two previous elements. This includes, among others, the analysis of sectors most affected by the pandemic if its impacts are not sufficiently captured by macroeconomic scenarios. Also collective analysis techniques, when the potential deterioration in a group of clients cannot be identified individually. With the elements indicated above, Santander Consumer Finance evaluates the evolution of the credit quality of its clients in each of the geographies, for the purposes of its classification in stages and consequently the calculation of the expected loss. In terms of classification, Santander Consumer Finance has generally maintained the criteria and thresholds for classification during the pandemic, incorporating regulatory interpretations of the effect of moratoriums on classification (in particular, the 'Guidelines on legislative and non-legislative moratoriums of loan repayments applied in light of the covid-19 crisis, from the European Banking Authority).

In this way, moratorium measures that meet the specifications of these guidelines are not considered as automatic indicators to identify these contractual modifications as refinancing (forbearance) or classify them in stage 2. However, this does not exempt from a rigorous application of IFRS 9 in monitoring the credit quality of clients and, by means of individual or collective analysis techniques, the timely detection of the significant increase in risk in certain operations or groups of operations. Santander Consumer Finance estimates the impairment losses by calculating the expected loss, at 12 months or for the entire life of the operation, depending on the stage in which each financial asset is classified in accordance with IFRS 9 .

The detail of exposure and impairment losses associated to each stage as of 31 December 2020 is as follows. Additionally, in line with its current credit quality, the exposure is classified in three grades (investment, speculation and default):

| Exposure and impairment losses by stage 2020 (EUR Millions) | | | | |
|--|---------|---------|---------|---------|
| Credit quality (*) | Stage 1 | Stage 2 | Stage 3 | Total |
| Investment grade | 108,618 | — | — | 108,618 |
| Speculation grade | 8,162 | 4,262 | — | 12,424 |
| Default | — | — | 2,070 | 2,070 |
| Total Risk (**) | 116,780 | 4,262 | 2,070 | 123,112 |
| Impairment losses | 540 | 289 | 1,368 | 2,197 |

| Exposure and impairment losses by stage 2019 (EUR Millions) | | | | |
|--|---------|---------|---------|---------|
| Credit quality (*) | Stage 1 | Stage 2 | Stage 3 | Total |
| Investment grade | 109,987 | — | — | 109,987 |
| Speculation grade | 9,340 | 3,545 | — | 12,885 |
| Default | — | — | 2,012 | 2,012 |
| Total Risk (**) | 119,237 | 3,545 | 2,012 | 124,794 |
| Impairment losses | 412 | 222 | 1,304 | 1,938 |

(*) Detail of credit quality rating calculated for Santander Group management purposes.

(**) Amortised cost assets + Loans and advances - Customers + Loan commitments granted

As of 31 December 2020 and 2019, the Group held no significant amounts in impaired assets purchased with impairment.

With regards to the evolution of the Group's provisions for credit risk, monitoring is conducted together with the main geographies, through sensitivity analyses considering changes in scenarios which impact the allocation of financial assets across the different stages and the calculation of credit risk provisions. This analysis consists of simulating variations of +/- 100 bp in the main macroeconomic variables. A set of specific and complete scenarios is used, where different impacts are simulated that affect both the reference variable and the rest of the variables. Sensitivity analyzes have been carried out in the different units on the most representative macroeconomic variables of the corresponding models. These impacts may have their origin in factors of productivity, taxes, wages or exchange rates and interest rates. Sensitivity is measured as the average variation of the expected loss corresponding to the aforementioned scenarios. Following a conservative approach, negative movements take into account an additional standard deviation to reflect the possible greater variability of losses.

Additionally, the Group conducts stress tests and sensitivity analyses in areas such as ICAAP, strategic plans, budgeting and recovery and resolution plans. These exercises give a forward-looking understanding of each of the Group's portfolios' sensitivity to deviations from the baseline scenario, factoring in both the macroeconomic development materialized in different scenarios and the business development in the next three years. These types of analyses include rather adverse scenarios and those more plausible.

The classification of operations in the different Stages of IFRS9 is carried out in accordance with the risk management policies of the different Units, which are consistent with the risk management policies developed by the Group. For the determination of the classification in stage 2, an assessment is made as to whether or not there is a significant increase in credit risk (SICR) since the initial recognition of the transactions, considering a series of common principles throughout the Group that ensure that all financial instruments are subject to this assessment, in which the particularities of each portfolio and type of product are considered on the basis of various quantitative and qualitative indicators. In addition, operations are subject to the expert judgment of analysts, which is implemented in accordance with the approved governance.

The judgements and criteria used by the Santander Consumer Finance Group to establish the thresholds are based on a series of principles and a set of techniques. The principles are as follows:

- Universality: all financial instruments under a credit rating must be evaluated for their possible significant increase in risk (SICR).
- Proportionality: the definition of the SICR must take into account the particularities of each portfolio.
- Materiality: its implementation must also be consistent with the relevance of each portfolio so as not to incur unnecessary cost or effort.
- Holistic vision: the selected approach should be a combination of the most relevant aspects of credit risk (i.e. quantitative and qualitative).

- Application of IFRS 9: the approach must consider the characteristics of IFRS 9, focusing on a comparison with credit risk on initial recognition, in addition to considering forward-looking information.
- Integration of risk management: the criteria must be consistent with those metrics considered in day-to-day risk management.
- Documentation: adequate documentation must be prepared. The techniques are summarized below:
- Stability of stage 2: in the absence of relevant changes in the credit quality of the portfolios, the volume of assets in stage 2 should maintain some stability as a whole.
- Economic reasonableness: at the operation level, stage 2 is expected to be a transitory classification for exposures that could eventually go into a state of credit impairment at some point or stage 3, as well as for exposures that have suffered credit impairment and whose quality credit is improving.
- Predictive power: the SICR definition is expected to avoid direct migrations from stage 1 to stage 3 as far as possible without having previously been classified in stage 2.
- Time in stage 2: It is expected that exposures will not remain marked as stage 2 for an excessive time.

The application of several of the previous techniques concludes in the setting of one or more thresholds for each portfolio in each geography. Likewise, these thresholds are subject to periodic review through calibration tests, which may lead to updating the types of thresholds or their values.

Covid-19 credit risk management and customer support programs

In the context of Santander Consumer Finance's general response to the covid-19 pandemic, and specifically in order to help customers from a credit perspective and promote economic resilience during the crisis, they were launched in addition to the measures indicated above, the following:

- The severity of the effects of the pandemic has differed significantly by sector. For this reason, Santander Consumer Finance launched a process to identify those who could be most affected in order to correctly focus credit risk management.
- Due to the covid-19 crisis, the preparation of the recovery management in Santander Consumer Finance as a whole has become a main focus, with a view to managing the expected impact on their portfolios once the recovery measures have been completed. support for.

Quantification of additional provisions for covid-19

Numerous international organizations and supervisors have pointed out the importance of responsibly adapting and applying accounting and prudential policies to the containment measures put in place to combat the effects of the Covid-19 health crisis, which are temporary and exceptional in nature. Considering these observations, deviations in local accounting have been taken into account based on stable long-term macroeconomic forecasts through a subsequent adjustment of the model complemented by a collective and / or individual evaluation in order to reflect a more realistic situation, specifically to recognize Expected credit losses for assets that have suffered a significant increase in credit risk (SICR) without the need to identify which individual financial instruments have suffered such SICR.

The overlay was considered the best option to recognize the expected loss increase, since a mechanical application of the expected credit loss methodology (ECL) in the current context could have led to unexpected results. The additional provisions associated with different macroeconomic scenarios have been calculated using internal models; however, it has been considered as an overlay (adjustment) with respect to the monthly calculation of IFRS 9 to improve the control and supervision of the accuracy of the estimate of expected credit losses.

Furthermore, the aforementioned scenarios used to calculate the overlay were based on a long-term approach, in accordance with the indications of numerous international organizations and supervisors.

The objective of the long-term approach is to avoid undesirable volatility of provisions in a context of maximum uncertainty, which would derive from the sharp decline in economic activity, assessing its exceptional nature and the complete battery of support measures adopted by central banks and governments to mitigate a potential structural deterioration of the economy.

In this sense, at the close of financial year 2020, the Santander Consumer Group has recorded an additional provision for impairment of financial assets at amortized cost in provisions for bad debts of 185.88 million euros due to the effect of the COVID-19 pandemic (110.55 million euros in stage 1, 35.39 million euros in stage 2 and 39.95 million euros in stage 3).

Detail of the main geographical areas

Following is the risk information related to the most relevant geographies in exposure and credit risk allowances.

This information includes sensitivity analyses which consist of simulating variations of +/- 100 bp in the main macroeconomic variables. A set of specific and complete scenarios is used, where different impacts affecting both the reference variable and the rest of the variables are simulated. Sensitivity analyses have been carried out in the different units on the most representative macroeconomic variables of the corresponding models. These impacts may have their origin in productivity factors, taxes, wages or exchange rates and interest rates. Sensitivity is measured as the average variation of the expected loss corresponding to the aforementioned scenarios. Following a conservative approach, negative movements take into account an additional standard deviation to reflect the possible higher variability of losses.

- **Germany and Austria**

The credit risk with customers in Germany and Austria amounted to €38,921 million as of December 2020 (December 31, 2019: €38,565 million), an increase of 1% compared to the end of 2019. This credit risk represents 39.06% of the Group's total lending.

The NPL ratio for Germany and Austria stood at 1.66% at the end of December (1.89% at the end of 2019). This reduction versus the previous year was mainly due to higher portfolio sales (doubtful loans written off) in 2020 in Santander Consumer Germany.

Information on the estimation of impairment losses

The detail of exposure and impairment losses associated to each stage for Santander Consumer Bank AG and Santander Consumer Leasing GmbH as of 31 December 2020 is as follows. Additionally, in line with its current credit quality, the exposure is classified in three grades (investment, speculation and default):

| Exposure and impairment losses by stage 2020 (EUR millions) | | | | |
|--|---------|---------|---------|--------|
| Credit quality (*) | Stage 1 | Stage 2 | Stage 3 | Total |
| Investment grade | 34,427 | — | — | 34,427 |
| Speculation grade | — | 1,021 | — | 1,021 |
| Default | — | — | 487 | 487 |
| Total exposure (**) | 34,427 | 1,021 | 487 | 35,935 |
| Impairment losses | 156 | 71 | 352 | 579 |

| Exposure and impairment losses by stage 2019 (EUR millions) | | | | |
|--|---------|---------|---------|--------|
| Credit quality (*) | Stage 1 | Stage 2 | Stage 3 | Total |
| Investment grade | 35,177 | 39 | 16 | 35,232 |
| Speculation grade | — | 854 | — | 854 |
| Default | — | — | 586 | 586 |
| Total exposure (**) | 35,177 | 893 | 602 | 36,672 |
| Impairment losses | 83 | 56 | 438 | 577 |

(*) Detail of credit quality rating calculated for Santander Group management purposes.

(**) Amortised cost assets + Loans and advances - Customers + loan commitments granted

In relation to the overlay calculated to recognize the expected loss increase due to the current uncertainty situation, for the German and Austrian units, of the total impairment losses in these units, EUR 33.64 million corresponds to the overlay calculated as of December 31, 2020 (EUR 15.22 million in stage 1, EUR 7.67 million in stage 2 and EUR 10.75 million in stage 3).

For the estimation of the expected losses, the prospective information is taken into account. Specifically, for the most significant units in Germany (SCB AG and SC Leasing GmbH) five prospective macroeconomic scenarios are considered, which are updated periodically, during a time horizon of 5 years. The projected evolution for the next five years of the main macroeconomic indicators used by SCB AG and SC Leasing GmbH for estimating expected losses is presented below:

| Magnitudes | 5-year scenario | | | | |
|-----------------------------|---------------------|---------------------|--------------------|----------------------|--------------------|
| | Worst-case scenario | Worse-case scenario | Base-case scenario | Better-case scenario | Best-case scenario |
| Interest rate | (0.01%) | (0.12%) | (0.22%) | 0.51% | 1.23% |
| Unemployment rate | 6.86% | 6.15% | 4.98% | 4.54% | 4.19% |
| GDP growth | (0.46%) | 0.17% | 0.98% | 1.53% | 1.85% |
| Housing market price surges | (0.86)% | 0.63% | 2.59% | 3.58% | 4.57% |

Official rates in the unfavorable scenarios are the same as in the baseline scenario, however, there are tensions in the financial markets that lead to an increase in liquidity and term premia. This is reflected in a rise in interbank interest rates in the early years of the projection period, although they decline over time. On average over the entire period, the interest rates of the unfavorable scenarios are higher than the base scenario, showing that financing conditions are more adverse.

Each of the macroeconomic scenarios is associated with a specific probability of occurrence. In terms of their assignment, Santander Consumer AG and Santander Consumer Leasing, GmbH associate the highest weighting to the Base Scenario, while they associate the lowest weightings to the most extreme scenarios. The weightings used in fiscal years 2020 and 2019 are as follows:

| | |
|----------------------|------|
| Worst-case scenario | 5 % |
| Worse-case scenario | 20 % |
| Base-case scenario | 50 % |
| Better-case scenario | 20 % |
| Best-case scenario | 5 % |

In addition to the 5 scenarios above, which contain the view prior to the COVID-19 crisis, the impact of the change to the scenario that includes the effect of the pandemic crisis with a long-term view has been included. This scenario contains the following projections for Germany:

| Magnitudes | 2021-2025 P23-Long run scenario |
|-----------------------------|------------------------------------|
| Interest rate | (0.28%) |
| Unemployment rate | 5.19% |
| GDP growth | 1.04% |
| Housing market price surges | 2.10% |

The estimated sensitivity of expected losses for the most relevant portfolios in Germany is shown below:

| | Change in expected loss (IFRS9) | | | | |
|-------------------|---------------------------------|---------------|-------------|---------|-----------|
| | Vehicles New | Vehicles Used | Leasing New | Direct | Mortgages |
| GDP growth: | | | | | |
| (100) bps | 2.77 % | 2.86 % | 4.26 % | 1.07 % | 0.10 % |
| 100 bps | (2.33)% | (2.39)% | (3.88)% | (0.86)% | (0.005)% |
| Unemployment rate | | | | | |
| (100) bps | (3.32)% | (3.31)% | (6.22)% | (1.56)% | (0.03)% |
| 100 bps | 1.36 % | 1.46 % | 2.29 % | 0.72 % | 0.03 % |

With regards to the determination of classification in stage 2, the quantitative criteria applied by the entity are based on identifying whether any increase in the probability of default (PD) for the entire expected life of the operation is greater than an absolute and relative threshold. This threshold is established for each portfolio and is different depending on the characteristics of the transactions. As an example, in the case of Santander Consumer A.G. and Santander Consumer Leasing GmbH, for its main portfolio (Vehicles) it is considered that an operation is to be classified under stage 2 when the PD for the entire expected life of a transaction at a given moment is greater than the one that it had at the moment of initial recognition by 42.67% in absolute terms or 650% in relative terms.

In addition, for each portfolio, a series of specific qualitative criteria are defined that indicate that the exposure has had a significant increase in credit risk, regardless of the evolution of its PD since the time of initial recognition. The Entity, among other criteria, considers that an operation presents a significant increase in risk when it presents positions past due for more than 30 days. These criteria depend on the risk management practices of each portfolio.

- **Nordics**

Credit risk with customers in Nordics (Norway, Sweden, Denmark and Finland) at December 31, 2020 amounted to 17,311 (€16,761 million at December 2019), an increase of 3.28% compared to the end of 2019. This credit risk represents 17.37% of the Group's total lending.

The NPL ratio increased to 2.82% at the end of December (+9 b.p. compared to the end of 2019), due to higher portfolio sales in 2019 than those carried out in 2020.

Information on the estimation of impairment losses

The detail of exposure and impairment losses associated to each stage for the most significant Nordics unit (Santander Consumer Bank AS) as of 31 December 2020 is as follows. Additionally, in line with its current credit quality, the exposure is classified in three grades (investment, speculation and default):

| Exposure and impairment losses by stage 2020 (EUR millions) | | | | |
|--|---------|---------|---------|--------|
| Credit quality(*) | Stage 1 | Stage 2 | Stage 3 | Total |
| Investment grade | 14,569 | — | — | 14,569 |
| Speculation grade | 587 | 670 | — | 1,257 |
| Default | — | — | 422 | 422 |
| Total exposure (**) | 15,156 | 670 | 422 | 16,248 |
| Impairment losses | 117 | 60 | 661 | 838 |

| Exposure and impairment losses by stage 2019 (EUR millions) | | | | |
|--|---------|---------|---------|--------|
| Credit quality(*) | Stage 1 | Stage 2 | Stage 3 | Total |
| Investment grade | 13,710 | — | — | 13,710 |
| Speculation grade | 1,333 | 561 | — | 1,893 |
| Default | — | — | 405 | 405 |
| Total exposure (**) | 15,043 | 561 | 405 | 16,009 |
| Impairment losses | 88 | 51 | 219 | 358 |

(*) Detail of credit quality rating calculated for Santander Group management purposes.

(**) Amortised cost assets + Loans and advances - Customer + loan commitments granted

In relation to the overlay calculated to recognize the increase in expected loss due to the current uncertainty situation for the Nordics units, of the total impairment losses on these units, EUR 38.97 million corresponds to the overlay calculated at December 31, 2020 (EUR 29.64 million in stage 1, EUR 9.33 million in stage 2 and EUR 0 million in stage 3).

For the estimation of the expected losses, the prospective information is taken into account. Specifically, for Santander Consumer Bank AS five prospective macroeconomic scenarios are considered, which are updated periodically, during a time horizon of 5 years. The projected evolution for the next five years of the main macroeconomic indicators used by Santander Consumer Bank AS for estimating expected losses is presented below:

Norway

| Magnitudes | 5-year scenario | | | | |
|-----------------------------|---------------------|---------------------|--------------------|----------------------|--------------------|
| | Worst-case scenario | Worse-case scenario | Base-case scenario | Better-case scenario | Best-case scenario |
| Interest rate | 0.65 % | 0.89 % | 1.87 % | 2.24 % | 2.59 % |
| Unemployment rate | 5.21 % | 4.62 % | 3.37 % | 2.90 % | 2.74 % |
| Housing market price surges | 1.46 % | 2.11 % | 3.69 % | 4.77 % | 7.11 % |
| GDP growth | 1.01 % | 1.42 % | 2.11 % | 2.49 % | 2.81 % |

Each one of the macroeconomic scenarios is given a probability of occurrence. As for its allocation, SCB AS associates the base-case scenario with the highest probability of occurrence, while associating the lower

probabilities to the most extreme scenarios. The weightings used in fiscal years 2020 and 2019 are as follows:

| | |
|----------------------|------|
| Worst-case scenario | 5 % |
| Worse-case scenario | 20 % |
| Base-case scenario | 50 % |
| Better-case scenario | 20 % |
| Best-case scenario | 5 % |

In addition to the 5 scenarios above, which contain the view prior to the COVID-19 crisis, the impact of the change to the scenario that includes the effect of the pandemic crisis with a long-term view has been included. This scenario contains the following projections for Norway:

| | |
|-----------------------------|------------------------------------|
| Magnitudes | 2021-2025 P23-Long run scenario |
| Interest rate | 0.54% |
| Unemployment rate | 4.81% |
| GDP growth | 1.27% |
| Housing market price surges | 3.10% |

The estimated sensitivity of expected losses for the most relevant portfolios in Norway is shown below:

| | |
|-----------------------------|---------------------------------|
| | Change in expected loss (IFRS9) |
| | Auto PP |
| GDP growth: | |
| (100) bps | 0.60% |
| 100 bps | (0.11)% |
| Housing market price surges | |
| (100) bps | 0.06% |
| 100 bps | (0.03)% |

Denmark

| Magnitudes | 5-year scenario | | | | |
|-----------------------------|---------------------|---------------------|--------------------|----------------------|--------------------|
| | Worst-case scenario | Worse-case scenario | Base-case scenario | Better-case scenario | Best-case scenario |
| Interest rate | (0.79) % | (0.48) % | (0.10) % | 0.65 % | 0.88 % |
| Unemployment rate | 6.82 % | 5.98 % | 5.01 % | 4.49 % | 4.01 % |
| Housing market price surges | 0.31 % | 1.70 % | 2.89 % | 4.07 % | 5.06 % |
| GDP growth | 0.10 % | 0.70 % | 1.57 % | 1.96 % | 2.40 % |

Each one of the macroeconomic scenarios is given a probability of occurrence. As for its allocation, Santander Consumer Bank AS associates the base-case scenario with the highest probability of occurrence, while associating the lower probabilities to the most extreme scenarios. The weightings used in fiscal years 2020 and 2019 are as follows:

| | |
|----------------------|------|
| Worst-case scenario | 5 % |
| Worse-case scenario | 20 % |
| Base-case scenario | 50 % |
| Better-case scenario | 20 % |
| Best-case scenario | 5 % |

In addition to the 5 scenarios above, which contain the view prior to the COVID-19 crisis, the impact of the change to the scenario that includes the effect of the pandemic crisis with a long-term view has been included. This scenario contains the following projections for Denmark:

| Magnitudes | 2021-2025 P23-Long run scenario |
|-----------------------------|------------------------------------|
| Interest rate | (0.06%) |
| Unemployment rate | 6.05% |
| GDP growth | 0.90% |
| Housing market price surges | 1.43% |

The estimated sensitivity of expected losses for the most relevant portfolios in Denmark is shown below:

| | Change in expected loss (IFRS9) |
|-------------|---------------------------------|
| | Auto PP |
| GDP growth: | |
| (100) bps | 2.14% |
| 100 bps | (2.33)% |

Sweden

| Magnitudes | 5-year scenario | | | | |
|-----------------------------|---------------------|---------------------|--------------------|----------------------|--------------------|
| | Worst-case scenario | Worse-case scenario | Base-case scenario | Better-case scenario | Best-case scenario |
| Interest rate | (0.17) % | (0.09) % | 0.18 % | 0.66 % | 1.06 % |
| Unemployment rate | 7.88 % | 7.59 % | 7.03 % | 6.55 % | 5.53 % |
| Housing market price surges | 1.05 % | 2.03 % | 3.42 % | 4.09 % | 4.80 % |
| GDP growth | 0.21 % | 0.90 % | 1.92 % | 2.19 % | 2.83 % |

Each one of the macroeconomic scenarios is given a probability of occurrence. As for its allocation, SCB AS associates the base-case scenario with the highest probability of occurrence, while associating the lower probabilities to the most extreme scenarios. The weightings used in fiscal years 2020 and 2019 are as follows:

| | |
|----------------------|------|
| Worst-case scenario | 5 % |
| Worse-case scenario | 20 % |
| Base-case scenario | 50 % |
| Better-case scenario | 20 % |
| Best-case scenario | 5 % |

In addition to the 5 scenarios above, which contain the view prior to the COVID-19 crisis, the impact of the change to the scenario that includes the effect of the pandemic crisis with a long-term view has been included. This scenario contains the following projections for Sweden:

| Magnitudes | 2021-2025 P23-Long run scenario |
|-----------------------------|------------------------------------|
| Interest rate | 0.18% |
| Unemployment rate | 7.33% |
| GDP growth | 1.12% |
| Housing market price surges | 2.27% |

The estimated sensitivity of expected losses for the most relevant portfolios in Sweden is shown below:

| | Change in expected loss (IFRS9) | |
|-------------|---------------------------------|---------|
| | Auto PP | Direct |
| GDP growth: | | |
| (100) bps | 0.55% | 0.22% |
| 100 bps | (0.63)% | (0.34)% |

With regards to the determination of classification in stage 2, the quantitative criteria applied by the entity are based on identifying whether any increase in the probability of default (PD) for the entire expected life of the operation is greater than a relative threshold. This threshold is established for each portfolio and is different depending on the characteristics of the transactions, and a transaction is considered to exceed this threshold when the PD for the entire life of the transaction increases with respect to the PD it had at the time of initial recognition by 10% in relative terms.

In addition, for each portfolio, a series of specific qualitative criteria are defined that indicate that the exposure has had a significant increase in credit risk, regardless of the evolution of its PD since the time of initial recognition. The entity, among other criteria, considers that an operation presents a significant increase in risk when it presents positions past due for more than 30 days. These criteria depend on the risk management practices of each portfolio.

- **Spain and Portugal**

Credit risk with customers in Spain and Portugal amounts to EUR 15,749 million at year end 2020 (EUR 17,624 million at year end 2019) down 10.64% from year end 2019. This represents 15.81% of the Group's total investment.

The NPL ratio has increased to 3.31% at year-end 2020 (+113 bps vs year end 2019), due to the macroeconomic deterioration resulting from the pandemic, which, despite having been mitigated by the application of prudent policies within the risk appetite framework, has resulted in an increase in the delinquency rate.

Information on the estimation of impairment losses

The detail of exposure and impairment losses associated to each stage for the most significant business units in Spain (Santander Consumer Finance SA in 2020; Santander Consumer Finance SA and Santander

Consumer EFC SA in 2019) as of 31 December 2020 and 2019 is as follows. Additionally, in line with its current credit quality, the exposure is classified in three grades (investment, speculation and default):

| Exposure and impairment losses by stage 2020 (EUR millions) | | | | |
|--|---------|---------|---------|-------|
| Credit quality(*) | Stage 1 | Stage 2 | Stage 3 | Total |
| Investment grade | 4,678 | 33 | — | 4,711 |
| Speculation grade | 2,841 | 359 | — | 3,200 |
| Default | — | — | 349 | 349 |
| Total exposure (**) | 7,519 | 392 | 349 | 8,261 |
| Impairment losses | 94 | 46 | 249 | 389 |

| Exposure and impairment losses by stage 2019 (EUR millions) | | | | |
|--|---------|---------|---------|--------|
| Credit quality(*) | Stage 1 | Stage 2 | Stage 3 | Total |
| Investment grade | 11,145 | 3 | — | 11,148 |
| Speculation grade | 2,032 | 266 | — | 2,298 |
| Default | — | — | 260 | 260 |
| Total exposure (**) | 13,177 | 269 | 260 | 13,706 |
| Impairment losses | 82 | 29 | 172 | 283 |

(*) Detail of credit quality rating calculated for Group management purposes.

(**) Amortised cost assets + Loans and advances + loan commitments granted

In relation to the overlay calculated to recognize the increase in expected loss due to the current uncertainty situation for the Spain and Portugal units, of the total impairment losses on these units, EUR 43.08 million corresponds to the overlay calculated at December 31, 2020 (EUR 26.26 million in stage 1, EUR 4.92 million in stage 2 and EUR 10.18 million in stage 3).

For the estimation of the expected losses, the prospective information is taken into account. Specifically, for Santander Consumer Finance SA five prospective macroeconomic scenarios are considered, which are updated periodically, during a time horizon of 5 years. The projected evolution for the next five years of the main macroeconomic indicators used by Santander Consumer Finance SA for estimating expected losses is presented below:

| Magnitudes | 5-year scenario | | | | |
|-----------------------------|---------------------|---------------------|--------------------|----------------------|--------------------|
| | Worst-case scenario | Worse-case scenario | Base-case scenario | Better-case scenario | Best-case scenario |
| Interest rate | (0.26) % | (0.38) % | (0.22) % | 0.67 % | 1.31 % |
| Unemployment rate | 17.66 % | 16.10 % | 12.49 % | 10.53 % | 9.95 % |
| Housing market price surges | (1.61) % | (0.45) % | 19.6 % | 3.68 % | 5.51 % |
| GDP growth | (0.26) % | 0.53 % | 1.48 % | 2.17 % | 3.00 % |

Each one of the macroeconomic scenarios is given a probability of occurrence. As for its allocation, Santander Consumer Finance SA and Santander Consumer EFC SA associate the base-case scenario with the highest probability of occurrence, while associating the lower probabilities to the most extreme scenarios. The weightings used in fiscal years 2020 and 2019 are as follows:

| | |
|----------------------|------|
| Worst-case scenario | 5 % |
| Worse-case scenario | 20 % |
| Base-case scenario | 50 % |
| Better-case scenario | 20 % |
| Best-case scenario | 5 % |

In addition to the 5 scenarios above, which contain the view prior to the COVID-19 crisis, the impact of the change to the scenario that includes the effect of the pandemic crisis with a long-term view has been included. This scenario contains the following projections for Spain:

| Magnitudes | 2021-2025 P23-Long run scenario |
|-----------------------------|------------------------------------|
| Interest rate | (0.28)% |
| Unemployment rate | 13.92% |
| GDP growth | 1.16% |
| Housing market price surges | 1.85% |

The estimated sensitivity of expected losses for the most relevant portfolios in Spain is shown below:

| | Change in expected loss (IFRS9) | | |
|-------------|---------------------------------|-----------|-----------|
| | Auto New | Auto Used | Mortgages |
| GDP growth: | | | |
| (100) bps | 0.14% | 0.32% | 0.05% |
| 100 bps | (0.40)% | (0.92)% | (0.13)% |

With regards to the determination of classification in stage 2, the quantitative criteria applied by the entity for all their main portfolios are based on identifying whether any increase in the probability of default (PD) for the entire expected life of the operation is greater than the absolute and relative thresholds established. This threshold is established for each portfolio and is different depending on the characteristics and risk profile of the transactions included.

As an example, in the case of Santander Consumer Finance, S.A. and Santander Consumer EFC SA for its main portfolios it is considered that a transaction should be classified under stage 2 when the PD for the entire expected life of the transaction at a given moment is greater than the PD that it had at the moment of initial recognition by 1.5-23% in absolute terms and by 0%-1800% in relative terms depending on the sub segment.

In addition, for each portfolio, a series of specific qualitative criteria are defined that indicate that the exposure has had a significant increase in credit risk, regardless of the evolution of its PD since the time of initial recognition. The entity, among other criteria, consider that an operation presents a significant increase in risk when it presents positions past due for more than 30 days. These criteria depend on the risk management practices of each portfolio.

b) Changes in 2020

The NPL ratio and cost of credit increased throughout 2020 versus 2019 due to lower new business origination, increased irregularity and higher NPL entries resulting from the COVID impact on the various unit portfolios. Additionally, provisions and cost of credit were impacted due to the fact that the Group's entities made a provision in 2020 in the form of an additional adjustment to the IFRS9 provisioning models to reflect the impact of the change in macroeconomic scenarios due to the COVID-19 crisis. These provisions were made in all Santander Consumer Finance units in accordance with ECB recommendations and aligned with Santander Group's corporate criteria.

The increase in the NPL ratio occurred in most countries, mainly in the Used Cars, Durables and Credit Cards portfolios. As for COVID19, one of the priorities to reduce its impact and in accordance with corporate guidelines has been to establish payment moratoriums to help customers with financial difficulties in those cases in which they meet the credit requirements related to this event and do not carry over previous structural problems.

Following is a detail, by activity, of the loans and advances to customers at 31 December 2020(*):

| | EUR Thousands | | | | | | | | |
|---|-----------------|---------------------|------------------|---------------------------|-----------------------------------|-----------------------------------|------------------------------------|----------------|------------|
| | Unsecured Loans | Secured credit | | | | | | | Total |
| | | Net exposure | | Loan to Value (***) | | | | | |
| | | Property Collateral | Other Collateral | Less than or Equal to 40% | 40% and Less than or Equal to 60% | 60% and Less than or Equal to 80% | 80% and Less than or Equal to 100% | More than 100% | |
| Public sector | 133,837 | — | 187 | 8 | — | 33 | 53 | 93 | 134,024 |
| Other financial institutions | 387,166 | 36,802 | 99,164 | 36,655 | 2,133 | 5,703 | 49,395 | 42,080 | 523,132 |
| Non-financial companies and individual traders | 14,307,053 | 181,826 | 14,766,085 | 458,366 | 238,736 | 2,816,311 | 9,237,852 | 2,196,646 | 29,254,964 |
| <i>Of which:</i> | | | | | | | | | |
| <i>Construction and property development</i> | 54,209 | — | 14,522 | 4,688 | 304 | 1,089 | 4,194 | 4,247 | 68,731 |
| <i>Civil engineering construction</i> | 9,609 | — | 18,175 | 18,175 | — | — | — | — | 27,784 |
| <i>Large companies</i> | 6,241,309 | 41,626 | 4,419,214 | 184,343 | 64,415 | 1,059,581 | 2,490,254 | 662,347 | 10,702,149 |
| <i>SMEs and individual traders</i> | 8,001,926 | 140,200 | 10,314,174 | 251,160 | 174,017 | 1,755,641 | 6,743,504 | 1,530,052 | 18,456,300 |
| Other households and non-profit institutions serving households | 42,600,883 | 3,974,046 | 20,414,217 | 2,423,264 | 2,083,726 | 2,480,209 | 9,566,778 | 7,834,286 | 66,989,146 |
| <i>Of which:</i> | | | | | | | | | |
| <i>Residential</i> | 488,675 | 3,595,808 | 2,829 | 1,250,375 | 1,155,985 | 602,792 | 278,871 | 310,614 | 4,087,312 |
| <i>Consumer loans</i> | 42,009,544 | 260,679 | 20,264,185 | 1,114,027 | 888,655 | 1,856,597 | 9,192,992 | 7,472,593 | 62,534,408 |
| <i>Other purposes</i> | 102,664 | 117,559 | 147,203 | 58,862 | 39,086 | 20,820 | 94,915 | 51,079 | 367,426 |
| Total (*) | 57,428,939 | 4,192,674 | 35,279,653 | 2,918,293 | 2,324,595 | 5,302,256 | 18,854,078 | 10,073,105 | 96,901,266 |
| <i>Memorandum item</i> | | | | | | | | | |
| <i>Refinancing, refinanced and restructured transactions (**)</i> | 290,389 | 28,284 | 85,596 | 2,516 | 5,505 | 33,382 | 16,288 | 56,189 | 404,269 |

(*) The distribution of credit does not include 539,315 thousand euros corresponding to customer advances.

(**) Included net amount accumulated Impairment or accumulate losses at fair value due to credit risk.

(***) Ratio as a result of dividing the carrying value of the operations as of December 31, 2019 over the last valuation of the collateral.

Following is a detail, by activity, of the loans and advances to customers at 31 December 2019(*):

| | EUR Thousands | | | | | | | | |
|---|-----------------|---------------------|------------------|---------------------------|-----------------------------------|-----------------------------------|------------------------------------|----------------|------------|
| | Unsecured Loans | Secured credit | | | | | | | Total |
| | | Net exposure | | Loan to Value (***) | | | | | |
| | | Property Collateral | Other Collateral | Less than or Equal to 40% | 40% and Less than or Equal to 60% | 60% and Less than or Equal to 80% | 80% and Less than or Equal to 100% | More than 100% | |
| Public sector | 139,892 | — | — | — | — | — | — | — | 139,892 |
| Other financial institutions | 227,174 | 20,702 | 41,691 | 19,666 | 982 | 1,225 | 39,821 | 699 | 289,567 |
| Non-financial companies and individual traders | 18,620,279 | 276,729 | 10,322,071 | 300,113 | 83,411 | 2,119,473 | 6,735,124 | 1,360,679 | 29,219,079 |
| <i>Of which:</i> | | | | | | | | | |
| <i>Construction and property development</i> | 48,267 | — | 13,034 | 4,527 | 412 | 1,425 | 3,782 | 2,888 | 61,301 |
| <i>Civil engineering construction</i> | 7,327 | — | 18,708 | 18,708 | — | — | — | — | 26,035 |
| <i>Large companies</i> | 8,229,480 | 110,752 | 3,188,189 | 57,828 | 34,413 | 869,967 | 2,249,667 | 87,066 | 11,528,421 |
| <i>SMEs and individual traders</i> | 10,335,205 | 165,977 | 7,102,140 | 219,050 | 48,586 | 1,248,081 | 4,481,675 | 1,270,725 | 17,603,322 |
| Other households and non-profit institutions serving households | 55,364,484 | 4,652,497 | 8,067,939 | 1,397,097 | 1,783,308 | 1,530,879 | 6,196,625 | 1,812,527 | 68,084,920 |
| <i>Of which:</i> | | | | | | | | | |
| <i>Residential</i> | 497,248 | 4,179,969 | 3,438 | 1,255,977 | 1,383,056 | 810,975 | 324,807 | 408,592 | 4,680,655 |
| <i>Consumer loans</i> | 54,739,276 | 326,453 | 7,984,940 | 73,963 | 351,191 | 692,305 | 5,808,626 | 1,385,308 | 63,050,669 |
| <i>Other purposes</i> | 127,960 | 146,075 | 79,561 | 67,157 | 49,061 | 27,599 | 63,192 | 18,627 | 353,596 |
| Total (*) | 74,351,829 | 4,949,928 | 18,431,701 | 1,716,876 | 1,867,701 | 3,651,577 | 12,971,570 | 3,173,905 | 97,733,458 |
| <i>Memorandum item</i> | | | | | | | | | |
| <i>Refinancing, refinanced and restructured transactions (**)</i> | 254,391 | 32,393 | 1,302 | 3,773 | 3,958 | 7,130 | 6,032 | 12,802 | 288,086 |

(*) The distribution of credit does not include 565,154 thousand euros corresponding to customer advances.

(**) Included net amount accumulated Impairment or accumulate losses at fair value due to credit risk.

(***) Ratio as a result of dividing the carrying value of the operations as of December 31, 2019 over the last valuation of the collateral.

Forborne loan portfolio

The term “forborne loan portfolio” refers, for the purposes of the Group’s risk management, to those transactions in which the customer has, or might foreseeably have, financial difficulty in meeting its payment obligations under the terms and conditions of the current agreement and, accordingly, the agreement has been modified or cancelled or even a new transaction has been entered into.

The Santander Group, which Santander Consumer Finance Group belongs to, has a detailed customer debt forbearance policy that serves as a reference for the various local adaptations made for all the financial institutions forming part of the Group. This policy shares the principles laid down in both Bank of Spain Circular 4/2017 of 27 November 2017, which it develops in greater detail based on the level of customer impairment.

This policy establishes strict prudential criteria for the assessment of these loans:

- The use of this practice is restricted, and any actions that might defer the recognition of impairment must be avoided.
- The main aim must be to recover the amounts owed, and any amounts deemed unrecoverable must be recognised as soon as possible.
- Forbearance must always envisage maintaining the existing guarantees and, if possible, enhance them. Not only can effective guarantees serve to mitigate losses given default, but they might also reduce the probability of default.
- This practice must not give rise to the granting of additional funding or be used to refinance debt of other entities or as a cross-selling instrument.
- All the alternatives to forbearance and their impacts must be assessed, making sure that the results of this practice will exceed those which would foreseeably be obtained if it were not performed.
- Forborne transactions are classified using more stringent criteria which prudentially ensure that the customer’s ability to pay is restored from the date of forbearance and for an adequate period of time thereafter.
- In addition, in the case of customers that have been assigned a risk analyst, it is particularly important to conduct an individual analysis of each specific case, for both the proper identification of the transaction and its subsequent classification, monitoring and adequate provisioning.

The forbearance policy also sets out various criteria for determining the scope of transactions qualifying as forborne exposures by defining a detailed series of objective indicators that permit identification of situations of financial difficulty.

Accordingly, transactions not classified as non-performing at the date of forbearance are generally considered to be experiencing financial difficulty if at that date, they were more than one month past due. Where no payments have been missed or there are no payments more than one month past due, other indicators of financial difficulty are taken into account, including most notably the following:

- Transactions with customers who are already experiencing difficulties in other transactions.
- Situations where a transaction has to be modified prematurely, and the Group has not yet had a previous satisfactory experience with the customer.
- Cases in which the necessary modifications entail the grant of special conditions, such as the establishment of a grace period, or where these new conditions are deemed to be more favourable for the customer than those which would have been granted for an ordinary loan approval.

- Where a customer submits successive loan modification requests at unreasonable time intervals.
- In any case, if once the modification has been made any payment irregularity arises during a given probation period (as evidenced by back testing), even in the absence of any other symptoms, the transaction will be deemed to be within the scope of forbore exposures.

Once it has been determined that the reasons for the modification of the customer's debt conditions are due to financial difficulties, regardless of whether or not the customer has outstanding payments and the number of days payment has been outstanding, and the customer will be considered to be under monitoring for all purposes and, as such, will be managed in accordance with this policy.

Once forbearance measures have been adopted, transactions that have to remain classified as non-performing because at the date of forbearance they do not meet the regulatory requirements to be reclassified to a different category must comply with a continuous prudential payment schedule in order to assure reasonable certainty as to the recovery of the ability to pay.

If there is any (non-technical) default in payments during that period, the aforementioned payment schedule starts again.

On successful completion of the period, the duration of which depends on the customer's situation and the transaction features (term and guarantees provided), the transaction is no longer considered to be non-performing, although it continues to be subject to a probation period during which it undergoes special monitoring.

This monitoring continues until a series of requirements have been met, including most notably: a minimum observation period of 24 months; repayment of a substantial percentage of the outstanding amounts; and settlement of the amounts that were past due at the time of forbearance.

When forbearance is applied to a transaction classified as non-performing, the original default dates continue to be considered for all purposes, irrespective of whether as a result of forbearance the transaction becomes current in its payments. Also, the forbearance of a transaction classified as non-performing does not give rise to any release of the related provisions.

Set forth below is the quantitative information required by Bank of Spain Circular 4/2017 on the restructured transactions in force at 31 December 2020 and 2019, taking into consideration the above criteria:

The transactions presented in the foregoing table were classified at 31 December by nature, as follows:

- Non-performing: There will be reclassified to the non-performing category the transactions with an inadequate payment plan, those which include conditions that imply a delay in the reimbursement of the transaction through regular payments or have any write-off amounts.
- Normal: they are classified within the category of normal risk, operations are not classified as doubtful or have been reclassified in the category of doubtful risk to meet the criteria that are recognized below:
 - a) That a period of one year has elapsed from the date of refinancing or restructuring.
 - b) That the holder has paid the accrued installments of the principal interests, reducing the main renegotiation, from the date in which the restructuring or refinancing operation was formalized.
 - c) The holder has no other operation with amounts due in more than 90 days on the date of reclassification to the normal risk category.

The table below shows the changes between 2020 and 2019 in the Spanish forbore loan portfolio:

| | EUR Thousands | |
|--|----------------------|----------------|
| | 2020 | 2019 |
| Balance at beginning of year | 288,085 | 354,663 |
| Refinancing and restructuring of the period | 400,790 | 223,270 |
| Debt repayment | (199,366) | (224,280) |
| Foreclosure | (1,730) | (4,978) |
| Derecognised from the consolidated balance sheet | (53,958) | (35,934) |
| Other variations | (29,551) | (24,656) |
| Balance at end of year | 404,270 | 288,085 |

c) Measurement metrics and tools

Credit rating tools

In keeping with the Santander Group tradition, which has witnessed the use of proprietary rating models since 1993, at Santander Consumer Finance Group the credit quality of customers and transactions is also measured by internal scoring and rating systems. Each credit rating assigned by models relates to a certain probability of default or non-payment, based on the Group's historical experience.

Since the Group focuses mainly on the retail business, assessments are based primarily on scoring models or tables which, combined with other credit policy rules, issue an automatic decision on the loan applications received. These tools have the dual advantage of allocating an objective appraisal of the level of risk and speeding up the response time that would be required for a purely manual analysis.

In addition to the scoring models used for the approval and management of portfolios (rating of the transactions composing the portfolios in order to assess their credit quality and estimate their potential losses), other tools are available to assess existing accounts and customers which are used in the defaulted loan recovery process. The intention is to cover the entire "loan cycle" (approval, monitoring and recovery) by means of statistical rating models based on the Bank's internal historical data.

For individualised corporates and institutions, which at the Group include mainly dealers/retailers, the assessment of the level of credit risk is based on expert rating models that combine in the form of variables the most relevant factors to be taken into account in the assessment, in such a way that the rating process generates appraisals that are consistent and comparable among customers and summarise all the relevant information. In 2019 all the units conducted reviews of the aforementioned portfolios, involving the

participation of all areas of the Group. The review meetings covered the largest exposures, companies under special surveillance and the main credit indicators of these portfolios.

Ratings assigned to customers are reviewed periodically to include any new financial information available and the experience in the banking relationship. The frequency of the reviews is increased in the case of customers that reach certain levels in the automatic warning systems and of customers classified as requiring special monitoring. The rating tools themselves are also reviewed in order to progressively fine-tune the ratings they provide.

To a lesser extent, certain exposures are also assessed using the global rating tools which cover the global wholesale banking segment. Management of this segment is centralised at the Risk Division of the Santander Group, for both rating calculation and risk monitoring purposes. These tools assign a rating to each customer, which is obtained from a quantitative or automatic module, based on balance sheet ratios or macroeconomic variables, supplemented by the analyst's expert judgement.

The Group's portfolio of individualised corporates is scarcely representative of the total risks managed, since it relates mainly to vehicle dealer stock financing.

d) Credit risk parameters

The assessment of customers or transactions using rating or scoring systems constitutes a judgement of their credit quality, which is quantified through the probability of default (PD).

In addition to customer assessment, the quantification of credit risk requires the estimation of other parameters, such as exposure at default (EAD) and the percentage of EAD that will not be recovered (loss given default or LGD). Therefore, other relevant aspects are taken into account in estimating the risk involved in transactions, such as the quantification of off-balance-sheet exposures, which depends on the type of product, or the analysis of expected recoveries, which is related to the guarantees provided and other characteristics of the transaction: type of product, term, etc.

These factors are the main credit risk parameters. Their combination facilitates calculation of the probable loss or expected loss (EL). This loss is considered to be an additional cost of the activity which is reflected in the risk premium and must be charged in the transaction price.

These risk parameters also make it possible to calculate regulatory capital in accordance with the regulations deriving from the new Basel Capital Accord (BIS III). Regulatory capital is determined as the difference between unexpected loss and expected loss.

Unexpected loss is the basis for the capital calculation and refers to a very high, albeit scantily probable, level of loss, which is not deemed to be recurring and must be catered for using capital.

Observed loss: measurement of cost of credit

To supplement the predictiveness provided by the advanced models described above, other habitual metrics are used to facilitate prudent and effective management of credit risk based on observed loss.

In terms of recognition of losses, the cost of credit risk in Santander Consumer Finance is measured using different approaches: Change in non-performing loans (new defaults – cures – recovery of assets written off), net loan-loss provisions (gross provisions - recovery of assets written off), net losses (failures - recovery of losses) and expected loss. In order to obtain a monitoring ratio, the first two indicators (in 12 months) are divided by the average of 12 months of the total portfolio to obtain the risk premium and the cost of credit. These gives the manager ta full insight into the evolution and future prospects of the portfolio.

It should be noted that unlike default, change in non-performing loans (dubious end - initial doubtful + failed - recovery of failures) refers to the total of the impaired portfolio in a period, regardless of the situation in which

it is found (doubtful and failed). This makes metrics a main driver when it comes to establishing measures for portfolio.

The two approaches measure the same reality and, consequently, converge in the long term although they represent successive moments in credit risk cost measurement: flows of non-performing loans (VMG), coverage of non-performing loans (net credit loss provisions), respectively. Although they converge in the long term within the same economic cycle, the three approaches show differences at certain times, which are particularly significant at the start of a change of cycle, as observed in this period. These differences are explained by the different moment of calculation of losses, which is basically determined by accounting regulations (for example, mortgage loans have a coverage calendar and becomes written off “slower” than consumer portfolios). In addition, the analysis can be clouded by changes in the policy of hedging and default, composition of the portfolio, doubtful of acquired entities, changes in accounting regulations (IFRS-9), sale of portfolios and adjustments on expected losses calculation parameters, etc.

e) Credit risk cycle

The credit risk management process consists of identifying, measuring analysing, controlling, negotiating and deciding on the risks incurred in the Group’s operations. This process involves the areas that take risks, senior management and the Risk function.

As the Group is a member of the Santander Group, the process starts with senior management, through the board of directors and the executive risk committee, which set the risk policies and procedures, the limits and delegation of powers, and approve and supervise the framework for action by the risk function.

The risk cycle has three phases: pre-sale, sale and post-sale. The process is constantly revised, incorporating the results and conclusions of the after-sale phase into the study of risk and pre-sale planning.



e.1) Pre-sale

– Study of risk and credit rating process

Generally speaking, risk study consists of analysing a customer’s capacity to meet their contractual commitments with the Group and other creditors. This entails analysing the customer’s credit quality, risk operations, solvency and profitability on the basis of the risk assumed.

With this objective, the Group has used rating models for classifying customer solvency since 1993. These mechanisms are applied in the wholesale segment (sovereign, financial entities, corporate banking) and to SMEs and individuals.

The rating results from a quantitative model based on balance sheet ratios or macroeconomic variables, complemented by the expert judgement of analysts.

The ratings given to customers are regularly reviewed, incorporating the latest available financial information and experience in the development of the banking relationship. The regularity of the reviews increases in the case of customers who trigger certain levels in the automatic warning systems and who are classified as special watch. The rating tools are also reviewed in order to adjust the accuracy of the rating.

While ratings are used in the wholesale sector and for companies and institutions, scoring techniques predominate for individuals and smaller companies. In general, these techniques automatically assign a score to the customer for decision-making purposes, as explained in the Decisions on operations section.

– **Planning and setting limits**

The purpose of this phase is to limit the levels of risk assumed by the Group, efficiently and comprehensively. The credit risk planning process serves to set the budgets and limits at the portfolio level for subsidiaries. Planning is carried out through a dashboard that ensures that the business plan and lending policy are achieved, and that the resources needed to achieve these are available. This arose as a joint initiative between the Sales area and the Risk function, providing a management tool and a way of working as a team.

Incorporating the volatility of macroeconomic variables that affect portfolio performance is a key aspect in planning. The Group simulates this performance under a range of adverse and stressed scenarios (stress testing), enabling assessment of the Group's solvency in specific situations.

Scenario analysis enables senior management to understand the portfolio's evolution in the face of market conditions and changes in the environment. It is a key tool for assessing the sufficiency of provisions in stress scenarios.

Limits are planned and established using documents agreed between the Business and Risk areas and approved by the Group, setting out the expected business results in terms of risk and return, the limits to which this activity is subject and management of the associated risks, by group or customer.

e.2) Sales

– **Decisions on operations**

The sales phase consists of the decision-making process, analysing and deciding on operations. Approval by the risk area is a prior requirement before the contracting of any risk. This process must take into account the policies defined for approving operations, the risk appetite and the elements of the operation that are relevant to the search for the right balance between risk and profitability.

In the sphere of standardised customers (individuals and businesses and SMEs with low turnover), large volumes of credit operations can be managed more easily by using automatic decision models for classifying the customer/transaction pair. The ratings these models give to transactions enable lending to be classified consistently into homogeneous risk groups, based on information on the characteristics of the transaction and its owner.

e.3) After-sales

– **Monitoring**

The Monitoring function is based on a continuous process of ongoing observation, enabling early detection of changes that could affect the credit quality of customers, in order to take measures to correct deviations with a negative impact.

This monitoring is based on customer segmentation, and is carried out by dedicated local and global risk teams, supplemented by internal audit.

This function involves identifying and tracking customers under special surveillance, reviewing ratings and continuously monitoring indicators.

The **customers under special surveillance** (FEVE) system has four tiers based on the degree of concern about observed circumstances (terminate, secure, reduce, monitor). The inclusion of a position in

FEVE does not mean that default has occurred, but does indicate that it would be advisable to adopt a specific policy for that position, establishing the person responsible for it and the appropriate time frame. Customers classified in FEVE are reviewed at least every six months, and every quarter in the most serious cases. The Monitoring Function is based on a process of continuous observation, which allows for the early detection of variations that may occur in the credit quality of customers in order to take actions aimed at correcting deviations that may have a negative impact.

Monitoring is based on customer segmentation, and is carried out by dedicated local and global risk teams, complemented by internal audit work.

The function includes, among other tasks, the identification, monitoring and assignment of policies at customer level to anticipate surprises and manage them in the most appropriate way for their situation, credit policies, rating reviews and continuous monitoring of indicators.

The system called Santander Customer Assessment Notes (SCAN) distinguishes between four levels depending on the level of concern of the circumstances observed (Specialized Follow-up, Intensive Follow-up, Ordinary Follow-up, Do Not Attend). The inclusion of a position in SCAN does not imply that non-compliance has been recorded, but rather the convenience of adopting a specific policy with the same, determining the person responsible and the time frame in which it must be carried out. SCAN-qualified clients are reviewed at least semi-annually, being such review quarterly and/or monthly for the most serious grades. The ways in which a firm qualifies in SCAN are the monitoring work itself, the review carried out by the internal audit, the decision of the commercial manager who oversees the firm or the entry into operation of the established system of automatic alarms.

Ratings are reviewed at least every year, but this may be more frequent if weaknesses are detected or based on the rating itself.

The main risk indicators for individual customers, businesses and SMEs with low turnover are monitored to detect changes in the performance of the loan portfolio with respect to the projections in the commercial strategic plans (CSPs).

f) *Measurement and control*

In addition to monitoring the customers' credit quality, the Group puts in place the necessary control procedures to analyse the current credit risk portfolio and its performance throughout the different stages of credit risk.

This function assesses risks from a range of interrelated standpoints. The key vectors of control are geographies, business areas, management models, products, etc. The approach allows for early detection of specific focal points, and the framing of action plans to correct any impairment.

Each control axis supports two types of analysis:

1. Quantitative and qualitative portfolio analysis

Portfolio analysis continuously and systematically monitors changes in risk with respect to budgets, limits and benchmark standards, evaluating the effects with a view to future situations driven by external factors or arising from strategic decisions, so as to establish measures that place the profile and volume of the risk portfolio within the parameters set by the Group.

In the credit risk control phase, the following metrics, among others, are used in addition to the conventional ones:

– **MDV (change in managed NPLs)**

CMN measures how NPLs change over a period, stripping out write-offs and including recoveries. It is an aggregate metric at the portfolio level that enables us to react to any impairments seen in the behaviour of non-performing loans.

– **EL (expected loss) and capital**

Expected loss is an estimate of the financial loss that will occur over the next year from the portfolio existing at the given time. It is a further cost of business, and must be reflected in the pricing of transactions.

2. Evaluation of control processes

A systematic scheduled review of procedures and methods, implemented throughout the entire credit risk cycle, to ensure control process effectiveness and validity.

In 2006, within the corporate framework established across the Group for compliance with the Sarbanes-Oxley Act, a corporate methodology was created for the documentation and certification of the Control Model, specified in terms of tasks, operating risks and controls. The risk division annually evaluates the efficiency of internal control of its activities.

Moreover, the internal validation function, as part of its mission to supervise the quality of the Group's risk management, ensures that the management and control systems for the different risks inherent in the Group's business comply with the most stringent criteria and best practices seen in the industry and/or required by regulators. In addition, internal audit is responsible for ensuring that policies, methods and procedures are adequate, effectively implemented and regularly reviewed.

g) Recoveries management

Recovery activity is an important function within the Group's risk management area. The area responsible is Collection and Recoveries, which frames a global strategy and a comprehensive approach to recovery management.

The Group combines a global model with local execution, taking account of the specific features of the business in each area.

The main objective of the recovery activity is to recover outstanding debts and obligations by managing our customers, thus contributing to a lesser need for provisions and a lower cost of risk.

The specific targets of the recovery process are guided as follows:

- Achieve collection or regularisation of outstanding balances, so that an account returns to its normal state; if this is not possible, the objective is total or partial recovery of debts, whatever their accounting or management status.
- Maintain and strengthen our relationship with the customer by addressing their behaviour with an offer of management tools, such as refinancing products according to their needs, consistently with careful corporate policies of approval and control, as established by the risk areas.

In the recovery activity, Standardised customers and Individually Managed customers are segmented or differentiated with specific and comprehensive management models in each case, according to basic specialisation criteria.

Management is articulated through a multichannel customer relationship strategy. The telephone channel is oriented towards standardised management, with a focus on achieving contact with customers and

monitoring payment agreements, prioritising and adapting management actions based on the state of progress of their situation of "in arrears", "doubtful" or "in default", their balance sheet and their payment commitments.

The commercial network of recovery management operates alongside the telephone channel. It is a means of developing a closer relationship with selected customers, and is composed of teams of agents with a highly commercial focus, specific training and strong negotiation skills. They conduct personalised management of their own portfolios of high-impact customers (large balance sheets, special products, customers requiring special management).

Recovery activities at advanced stages of non-performance are guided by a dual judicial and extra judicial management approach. Commercial and follow-up activities by telephone and via agent networks are continued, applying strategies and practices specific to the state of progress.

The management model encourages proactivity and targeted management through continuous recovery campaigns with specific approaches for customer groups and non-performance states, acting with predefined goals through specific strategies and intensive activities via appropriate channels within limited time frames.

Suitable local production and analysis of daily and monthly management information, aligned with corporate models, have been defined as the basis of business intelligence for ongoing decision-making for management guidance and results monitoring.

g) Concentration risk

Concentration risk is a key component of credit risk management. The Santander Group, which Santander Consumer Finance Group belongs, continuously monitors the degree of credit risk concentration, by geographical area/country, economic sector, product and customer group.

The Board of Directors, by reference to the risk appetite, determines the maximum levels of concentration, and the executive risk committee establishes the risk policies and reviews the appropriate exposure limits to ensure the adequate management of credit risk concentration.

Santander Consumer Finance is subject to Bank of Spain regulations on large exposures contained in the fourth part of the CRR (Regulation UE No.575 / 2013), according to which the exposure contracted by an entity with respect to a client or related group of clients will be considered 'great exposure' when its value is equal or greater than 10% of its computable capital. Additionally, to limit large exposures, no entity may assume against a client or group of clients linked to each other an exposure whose value exceeds 25% of its eligible capital, after taking into account the effect of credit risk reduction under rule.

The Santander Consumer Finance Group's Risk Division works closely with the Finance Division in the active management of credit portfolios, which includes reducing the concentration of exposures through several techniques, such as the arrangement of credit derivatives for hedging purposes or the performance of securitisation transactions, in order to optimise the risk/return ratio of the total portfolio.

The detail, by activity and geographical area of the counterparty, of the concentration of the Group's risk (*) at 31 December 2020 and 2019 is as follows:

| 2020 | | | | | |
|---|---------------|--------------------|----------|-------------------|--------------------|
| | EUR Thousands | | | | |
| | Spain | Other EU Countries | Americas | Rest of the World | Total |
| Credit institutions | 2,612,702 | 9,496,801 | 1,375 | 178,845 | 12,289,723 |
| Public sector | 1,536,095 | 2,984,518 | — | 198,890 | 4,719,503 |
| <i>Of which:</i> | | | | | |
| <i>Central government</i> | 1,485,807 | 2,417,949 | — | 160,462 | 4,064,218 |
| <i>Other</i> | 50,288 | 566,569 | — | 38,428 | 655,285 |
| Other financial institutions | 230,050 | 651,730 | 7,782 | 176,795 | 1,066,357 |
| Non-financial companies and individual traders | 2,248,064 | 26,094,026 | — | 1,618,284 | 29,960,374 |
| <i>Of which:</i> | | | | | |
| <i>Construction and property development</i> | — | 68,731 | — | — | 68,731 |
| <i>Civil engineering construction</i> | — | 27,788 | — | — | 27,788 |
| <i>Large companies</i> | 751,621 | 9,809,590 | — | 463,492 | 11,024,703 |
| <i>SMEs and individual traders</i> | 1,496,443 | 16,187,917 | — | 1,154,792 | 18,839,152 |
| Other households and non-profit institutions serving households | 11,601,877 | 51,144,972 | 22 | 4,259,661 | 67,006,532 |
| <i>Of which:</i> | | | | | |
| <i>Residential</i> | 1,508,610 | 2,578,703 | — | — | 4,087,313 |
| <i>Consumer loans</i> | 10,033,590 | 48,258,481 | 22 | 4,259,661 | 62,551,754 |
| <i>Other purposes</i> | 59,677 | 307,788 | — | — | 367,465 |
| Total | | | | | 115,042,489 |

(*) For the purposes of this table, the definition of risk includes the following items in the public consolidated balance sheet: "Cash, cash balances at central banks and others deposits on demand", "Deposits to Credit Institutions", "Loans and Advances to Customers", "Debt Instruments", "Trading Derivatives", "Hedging Derivatives", "Investments", "Equity Instruments" and "Contingent Liabilities".

| 2019 | | | | | |
|---|---------------|--------------------|----------|-------------------|--------------------|
| | EUR Thousands | | | | |
| | Spain | Other EU Countries | Americas | Rest of the World | Total |
| Credit institutions | 1,396,810 | 7,886,178 | — | 304,269 | 9,587,257 |
| Public sector | 931,749 | 1,210,891 | — | 159,972 | 2,302,612 |
| <i>Of which:</i> | | | | | |
| <i>Central government</i> | 906,391 | 1,137,422 | — | 120,393 | 2,164,206 |
| <i>Other</i> | 25,358 | 73,469 | — | 39,579 | 138,406 |
| Other financial institutions | 35,151 | 372,509 | 10,866 | 156,401 | 574,927 |
| Non-financial companies and individual traders | 2,689,608 | 25,683,973 | — | 1,561,322 | 29,934,903 |
| <i>Of which:</i> | | | | | |
| <i>Construction and property development</i> | — | 61,301 | — | — | 61,301 |
| <i>Civil engineering construction</i> | — | 26,037 | — | — | 26,037 |
| <i>Large companies</i> | 808,230 | 10,494,418 | — | 473,559 | 11,776,207 |
| <i>SMEs and individual traders</i> | 1,881,378 | 15,102,217 | — | 1,087,763 | 18,071,358 |
| Other households and non-profit institutions serving households | 13,035,935 | 50,474,332 | 25 | 4,597,447 | 68,107,739 |
| <i>Of which:</i> | | | | | |
| <i>Residential</i> | 1,874,649 | 2,809,544 | — | — | 4,684,193 |
| <i>Consumer loans</i> | 11,091,388 | 47,381,034 | 25 | 4,597,447 | 63,069,894 |
| <i>Other purposes</i> | 69,898 | 283,754 | — | — | 353,652 |
| Total | | | | | 110,507,438 |

(*) For the purposes of this table, the definition of risk includes the following items in the public consolidated balance sheet: "Cash, cash balances at central banks and others deposits on demand", "Deposits to Credit Institutions", "Loans and Advances to Customers", "Debt Instruments", "Trading Derivatives", "Hedging Derivatives", "Investments", "Equity Instruments" and "Contingent Liabilities".

Sovereign risk

As a general rule, the Group considers sovereign risk to be the risk assumed in transactions with central banks, the issuer risk of the Treasury or Republic and the risk arising from transactions with public entities (those whose funds are obtained from fiscal income, which are legally recognised as entities included in the government sector and whose activities are of a non-commercial nature), Following is the Group's total risk exposure to the so-called peripheral countries of the euro zone, distinguishing between sovereign risk and private sector exposure based on the country of the issuer or borrower:

| Sovereign Risk by Country of Issuer/Borrower at 31 December 2020 (*) | | | | | | | | | |
|--|--|-----------------|---|-----------------------------------|-------------|--------------------------------------|---------------------------|----------------------|--|
| | Thousand Euros | | | | | | | | |
| | Debt Instruments | | | | | Loans and advances to customers (**) | Total net direct exposure | Derivatives (***) | |
| | Financial assets held for trading and financial assets designated at fair value through profit or loss | Short Positions | Financial assets at fair value through other comprehensive income | Financial asset at amortised cost | Direct Risk | | | Indirect risk (CDS)s | |
| Spain | — | — | 751,003 | 784,829 | 163 | 1,535,995 | — | — | |
| Portugal | — | — | — | — | — | — | — | — | |
| Italy | — | — | — | 1,277,170 | 17,975 | 1,295,145 | — | — | |
| Greece | — | — | — | — | — | — | — | — | |
| Ireland | — | — | — | — | — | — | — | — | |

(*) Information prepared under EBA standards, Off-balance sheet exposures other than derivatives-contingent commitments and risks-totalling- amounting to EUR 5 thousand (with Spain).

(**) Presented without taking into account the valuation adjustments recognised (5,123 thousand euros),

(***) "Other than CDSs" refers to the exposure to derivatives based on the location of the counterparty, irrespective of the location of the underlying, "CDSs" refers to the exposure to CDSs based on the location of the underlying,

| Sovereign Risk by Country of Issuer/Borrower at 31 December 2019 (*) | | | | | | | | | |
|--|--|-----------------|---|-----------------------------------|-------------|--------------------------------------|---------------------------|----------------------|--|
| | Thousand Euros | | | | | | | | |
| | Debt Instruments | | | | | Loans and advances to customers (**) | Total net direct exposure | Derivatives (***) | |
| | assets held for trading and financial assets designated at fair value through profit | Short Positions | Financial assets at fair value through other comprehensive income | Financial asset at amortised cost | Direct Risk | | | Indirect risk (CDS)s | |
| Spain | — | — | 926,635 | — | — | 926,635 | — | — | |
| Portugal | — | — | — | — | 7 | 7 | — | — | |
| Italy | — | — | — | 441,589 | 15,383 | 456,972 | — | — | |
| Greece | — | — | — | — | — | — | — | — | |
| Ireland | — | — | — | — | — | — | — | — | |

(*) Information prepared under EBA standards, Off-balance sheet exposures other than derivatives-contingent commitments and risks-totalling- amounting to EUR 6 thousand (with Spain),

(**) Presented without taking into account the valuation adjustments recognised (219 thousand euros),

(***) "Other than CDSs" refers to the exposure to derivatives based on the location of the counterparty, irrespective of the location of the underlying, "CDSs" refers to the exposure to CDSs based on the location of the underlying,

The detail of the Group's other exposure to other counterparties (private sector, central banks and other public entities that are not considered to be sovereign risks) in the aforementioned countries at 31 December 2020 and 2019 is as follows:

| Exposure to Other Counterparties by Country of Issuer/Borrower at 31 December 2020 (*) | | | | | | | | | |
|--|-----------------------------|-------------------------------|---|---|-----------------------------------|--------------------------------------|---------------------------|-------------------|------|
| | EUR Thousands | | | | | | | | |
| | Balances with Central Banks | Reverse Repurchase Agreements | Debt Instruments | | | Loans and Advances to Customers (**) | Total Net Direct Exposure | Derivatives (***) | |
| | | | Financial Assets Held for Trading and Other Financial Assets at FVTPL | Financial assets at fair value through other comprehensive income | Financial asset at amortised cost | | | Other than CDSs | CDSs |
| Spain | 1,073,267 | — | — | — | — | 14,416,900 | 15,490,167 | (104,253) | — |
| Portugal | 3,028 | — | — | — | — | 1,332,273 | 1,335,301 | 1,124 | — |
| Italy | 3,212 | — | — | — | — | 9,104,634 | 9,107,846 | — | — |
| Greece | — | — | — | — | — | 1,022 | 1,022 | — | — |
| Ireland | — | — | — | — | 4,445 | 16 | 4,461 | — | — |

(*)In addition, the Group had off-balance-sheet exposure other than derivatives –contingent liabilities and commitments– amounting to EUR 11,339,675 thousand, EUR 228,161 thousand and EUR 596,229 thousand euros to counterparties in Spain, Portugal and Italy, respectively,

(**)Presented without taking into account valuation adjustments and impairment losses recognised (709,854 thousand euros),

(***)"Other than CDSs" refers to the exposure to derivatives based on the location of the counterparty, irrespective of the location of the underlying, "CDSs" refers to the exposure to CDSs based on the location of the underlying,

| Exposure to Other Counterparties by Country of Issuer/Borrower at 31 December 2019 (*) | | | | | | | | | |
|--|-----------------------------|-------------------------------|--|---|-----------------------------------|--------------------------------------|---------------------------|-------------------|------|
| | EUR Thousands | | | | | | | | |
| | Balances with Central Banks | Reverse Repurchase Agreements | Debt Instruments | | | Loans and Advances to Customers (**) | Total Net Direct Exposure | Derivatives (***) | |
| | | | Financial Assets Held for Trading and Other Financial Assets | Financial assets at fair value through other comprehensive income | Financial asset at amortised cost | | | Other than CDSs | CDSs |
| Spain | 581,055 | — | — | 4,045 | — | 16,136,432 | 16,721,532 | (8,731) | — |
| Portugal | 15,015 | — | — | — | — | 1,487,377 | 1,502,392 | — | — |
| Italy | 175,706 | — | — | — | — | 9,190,580 | 9,366,286 | — | — |
| Greece | — | — | — | — | — | 1,893 | 1,893 | — | — |
| Ireland | — | — | — | — | 7,715 | 39 | 7,754 | — | — |

(*)In addition, the Group had off-balance-sheet exposure other than derivatives –contingent liabilities and commitments– amounting to EUR 12,575,345 thousand, EUR 185,020 thousand and EUR 479,426 thousand euros to counterparties in Spain, Portugal and Italy, respectively,

(**)Presented without taking into account valuation adjustments and impairment losses recognised (EUR 556,979 thousand),

(***)"Other than CDSs" refers to the exposure to derivatives based on the location of the counterparty, irrespective of the location of the underlying, "CDSs" refers to the exposure to CDSs based on the location of the underlying,

As at 31 December 2020 and 2019, the Group does not have any CDSs (Credit Default Swaps).

III. Market, structural and liquidity risk

1. Scope and definitions

The measurement, control and monitoring scope of the Market Risk function encompasses operations where an asset risk is accepted because of changes in market factors.

Such risks are generated through two types of basic activities:

- Trading, which includes both the rendering of financial services on markets for clients, where the bank is the counterparty, and proprietary sales, purchases and positioning, mainly in fixed income, equities and foreign currency products.

The Group does not carry out trading, as its treasury activity is limited to management and hedging of the structural risk of its balance sheet, and to management of liquidity as needed to fund its business.

- Balance sheet management or ALM, which involves management of inherent risks in the entity's balance sheet, not including the trading portfolio.

The risks generated in these activities are:

- Trading market: Risk resulting from the possibility of changes in market factors affecting the value of positions held by the entity in its trading book.
- Structural: Risk arising from management of different balance sheet items. This risk includes both losses owing to price variations affecting available-for-sale and held-to-maturity portfolios (banking book), and losses arising from the management of the Group's assets and liabilities measured at amortised cost.
- Liquidity: Risk of payment obligations not being met on a timely basis or being met at an excessive cost. The types of losses that this risk triggers include losses on the forced selling of assets or impacts on the margin because of the mismatch of forecast cash outflows and inflows.

Trading market and structural risks, depending on the market variable that triggers them, may be classified as:

- Interest rate risk: Identifies the possibility that interest rate variations may have a negative impact on the value of a financial instrument, a portfolio or the Group as a whole.
- Credit spread risk: Identifies the possibility that variations in credit risk curves associated with issues and specific types of debt may have an adverse effect on a financial instrument, a portfolio or the Group as a whole. The spread is a differential between financial instruments listed at a margin over other benchmark instruments, basically the Internal Rate of Return (IRR) of government securities and interbank interest rates.
- Exchange rate risk: Identifies the possibility that variations in the value of a position in a currency other than the base currency can have an adverse effect on the value of a financial instrument, a portfolio or the Group as a whole.
- Inflation risk: This identifies the possibility that changes in inflation rates could adversely affect the value of a financial instrument, a portfolio or the Group as a whole.
- Volatility risk: Identifies the possibility that variations in the listed volatility of market variables may have an adverse effect on the value of a financial instrument, a portfolio or the Group as a whole.
- Market liquidity risk: Identifies the possibility that an entity or Group as a whole is unable to unwind or close a position on a timely basis without impacting the market price or transaction cost.
- Risk of early payment or cancellation: Identifies the possibility of early cancellation without negotiation on operations where the contractual relationship so allows explicitly or implicitly, generating cash flows that should be reinvested at a potentially lower interest rate.

There are other variables that only impact trading market risk (and not structural risk), meaning that market risk can also be classified as follows:

- Equity risk: Identifies the possibility that changes in the value of prices or dividend expectations from equity instruments can have an adverse effect on the value of a financial instrument, a portfolio or the Group as a whole.
- Commodity price risk: Identifies the possibility that changes in commodity prices may have an adverse effect on the value of a financial instrument, a portfolio or the Group as a whole.
- Correlation risk: Identifies the possibility that changes in the correlation between variables, either of the same or a different type, listed in the market, could adversely affect the value of a financial instrument, a portfolio or the Group as a whole.
- Underwriting risk: Identifies the possibility that placement targets for securities or other types of debt are not reached when the entity participates in underwriting them.

Liquidity risk may also be classified in the following categories:

- Funding risk: Identifies the possibility that the entity is unable to meet its obligations owing to its inability to sell assets or secure funding.
- Mismatch risk: Identifies the possibility that differences between the maturity structures of assets and liabilities will generate an additional cost to the entity.
- Contingency risk: Identifies the possibility that adequate management levers will be unavailable to raise liquidity as a result of an outlier event that entails greater funding needs or more strict collateral requirements to raise funds.

2. Measurement and methods

1. Structural interest-rate risk

The Group analyses the sensitivity of net interest income and of equity to interest rate fluctuations. This sensitivity is determined by mismatches in the maturity and review dates of interest rates of different balance sheet items.

According to the interest rate positioning of the balance sheet, and considering the situation and perspectives of the market, financial measures are adopted to adjust the positioning to that sought by the Bank. These measures may range from taking up positions in markets to the specification of interest rate characteristics of commercial products.

The metrics used to control de interest rate risk in these activities are the interest rate gap, financial margin sensibility and equity in the levels of interest rate.

– Interest rate gap

Analysis of the interest rate gap deals with the mismatch between the timing of re-pricing of on and off-balance aggregates of assets and liabilities and of memorandum accounts (off-balance sheet). It provides a basic profile of the balance sheet structure and can detect concentrations of interest rate risk at different terms. It is also a useful tool for estimates of the potential impact of interest rate movements on net interest income and the equity of the entity.

All on- and off-balance sheet aggregates have to be broken down so that they can be placed in the point of repricing/maturity. For aggregates that do not have a contractual maturity, the Santander Group's internal model for analysis and estimation of their durations and sensitivity is used.

– *Sensitivity of Net Interest Income (NII)*

The sensitivity of net interest income measures the change in expected accruals for a certain period (12 months) in the event of a shift in the interest rate curve.

– *Sensitivity of Economic Value of Equity (EVE)*

This measures the implied interest rate risk in the economic value of equity which, for the purposes of interest rate risk, is defined as the difference between the net present value of assets minus the net present value of liabilities, based on the effect of a change in interest rates on such present values.

2. Liquidity risk

Management of structural liquidity aims to fund the recurring activity of the Santander Consumer Finance Group in optimal conditions of term and cost, while avoiding undesired liquidity risks.

The measures used for the control of liquidity risk are the liquidity gap, liquidity ratios, the statement of structural liquidity, liquidity stress tests, the financial plan, the liquidity contingency plan and regulatory reporting.

– *Liquidity gap*

The liquidity gap provides information on contractual and expected cash inflows and outflows for a given period in each of the currencies in which the Santander Consumer Finance Group operates. The gap measures the net cash needed or the surplus at a given date and reflects the liquidity level maintained under normal market conditions.

In the contractual liquidity gap, all balance sheet items that generate cash flows are analysed and placed at their point of contractual maturity. For assets and liabilities with no contractual maturity, the Santander Group's internal analysis model is used. It is based on a statistical study of products' time series, and the so-called stable and unstable balance is determined for liquidity purposes.

– *Liquidity ratios*

The minimum liquidity ratio compares liquid assets available for sale or transfer (after the relevant discounts and adjustments have been applied) and assets at less than twelve months with liabilities of up to twelve months.

The Net Stable Funding Ratio measures the extent to which assets that require structural funding are being funded by structural liabilities.

– *Structural Liquidity*

The purpose of this analysis is to determine the structural liquidity position according to the liquidity profile (greater or lesser stability) of different asset and liability instruments.

– *Liquidity stress tests*

The purpose of the liquidity stress tests conducted by the Santander Consumer Finance Group is to determine the impact of a severe, but plausible, liquidity crisis. In such stress scenarios, a simulation is made of internal factors that may affect Group liquidity, such as, inter alia, a credit rating downgrade of the institution, a fall in the value of balance sheet assets, banking crises, regulatory factors, a change in consumer trends and/or a loss of depositor confidence.

Every month, four liquidity stress scenarios (banking crisis in Spain, idiosyncratic crisis at the Santander Consumer Finance Group, global crisis and a combined scenario) are simulated by stressing these factors, and the results are used to establish early warning levels.

– *Financial plan*

Every year, a liquidity plan is prepared based on the funding needs arising from the business budgets of all the Group's subsidiaries. Based on these liquidity requirements, an analysis is made of limits on new securitisation considering eligible assets available, in addition to potential growth in customer deposits. This information is used to establish an issue and securitisation plan for the year. Throughout the year, regular monitoring is carried out of actual trends in funding requirements, thus giving rise to the revisions of the plan.

– *Contingency Funding Plan*

The purpose of the Liquidity Contingency Plan is to set out the processes (governance structure) to be followed in the event of a potential or real liquidity crisis, as well as the analysis of contingency actions or levers available to Management should such a situation arise.

The Liquidity Contingency Plan is underpinned by, and must be designed in line with, two key elements: liquidity stress tests and the early warning indicator (EWI) system. Stress tests and different scenarios are used as the basis for analysing available contingency actions and for determining such actions are sufficient. The EWI system monitors and potentially triggers the escalation mechanism for activating the plan and subsequently monitoring the situation.

– *Regulatory reporting*

Santander Consumer Finance applies the Liquidity Coverage Ratio (LCR) as required by the European Banking Authority (EBA) for the consolidated sub-group on a monthly basis, and the net stable funding ratio (NSFR) on a quarterly basis.

In addition, Santander Consumer Finance has produced an annual Internal Liquidity Adequacy and Assessment Process (ILAAP) report as part of the consolidated document of the Santander Group, although the supervisor does not require this report at sub-group level.

3. Structural change risk

Structural change risk is managed centrally, as part of the general corporate procedures of the Santander Group.

3. Limits

Limits are set for balance sheet structural risks as part of the framework of the annual limits plan, responding to the Santander Consumer Finance Group's risk appetite.

The limit structure involves a process that considers:

- Efficient and comprehensive identification and delimitation of the main types of market risk incurred, consistently with the management of the business and the strategy defined.
- Quantification and communication of the risk levels and profile considered acceptable by senior management to the business areas, so that undesired risks are not incurred.
- Providing flexibility for the business areas in the acceptance of risks, responding efficiently and appropriately to developments in the market and changes in business strategies, within the risk limits considered acceptable by the entity.

- Enabling business generators to take sufficient prudent risks to achieve their budgeted results.
- Delimiting the range of products and underlying assets in which each Treasury unit can operate, considering characteristics such as the model and assessment systems, the liquidity of the instruments involved, etc.

In the event of exceeding one of these limits or their sub-limits, the risk management officers involved must explain the reasons and facilitate an action plan to correct it.

The main management limits for structural risk at the consolidated Santander Consumer level are:

- One-year net interest income sensitivity limit.
- Equity value sensitivity limit.

The limits are compared to the sensitivity that would result in the largest loss among those calculated under eight scenarios (parallel 25, 50, 75 and 100 basis point increases and decreases in the interest rate curve). Using a range of scenarios fosters improved control of interest rate risk. The downward scenarios consider negative interest rates, with a defined floor (defined at -0.75% for EUR currency). In 2020, the exposure of the net interest margin and economic value was moderate compared to the budget and the value of own funds, respectively, being within the limits set for the legal scope.

At the end of 2020, the risk on the financial margin at one year, measured as its sensitivity to a parallel fall of 75 basis points, was -6.42 million euros.

With respect to liquidity risk, the main limits at the Santander Consumer Finance Group level include regulatory liquidity metrics such as the LCR and the NSFR (for which there is not yet a regulatory limit in force), as well as the liquidity stress tests under different adverse scenarios mentioned above.

At the end of December 2020, all liquidity metrics are above the internal limits in force, as well as the regulatory requirements. Both the LCR and NSFR at the consolidated Group level were above 115% and 103% throughout the year.

3. Management

Balance sheet management entails the analysis, projection and simulation of structural risks, along with the design, proposal and execution of transactions and strategies to manage this risk. Finance Management is responsible for this process, and it takes a projection-based approach where and when this is applicable or feasible. A high-level description of the main processes and/or responsibilities in managing structural risks is as follows:

- Analysis of the balance sheet and its structural risks.
- Monitoring of movements in the most relevant markets for asset and liability management (ALM) for the Group.
- Planning. Design, maintenance and monitoring of certain planning instruments. Finance Management is responsible for preparing, following and maintaining the financial plan, the funding plan and the liquidity contingency plan.
- Strategy proposals. Design of strategies aimed at funding the SCF sub-group's business by securing the best available market conditions or by managing the balance sheet and its exposure to structural risks, thereby avoiding unnecessary risks, preserving net interest income and safeguarding the market value of equity and capital.

- Execution. To achieve appropriate ALM positioning, Finance Management uses different tools. Chief among these are issues in debt or capital markets, securitisation, deposits and interest rate and/or currency hedges, and management of ALCO portfolios and the minimum liquidity buffer.
- Compliance with risk limits and with risk appetite

IV. Operational risk

a) Definition and objectives

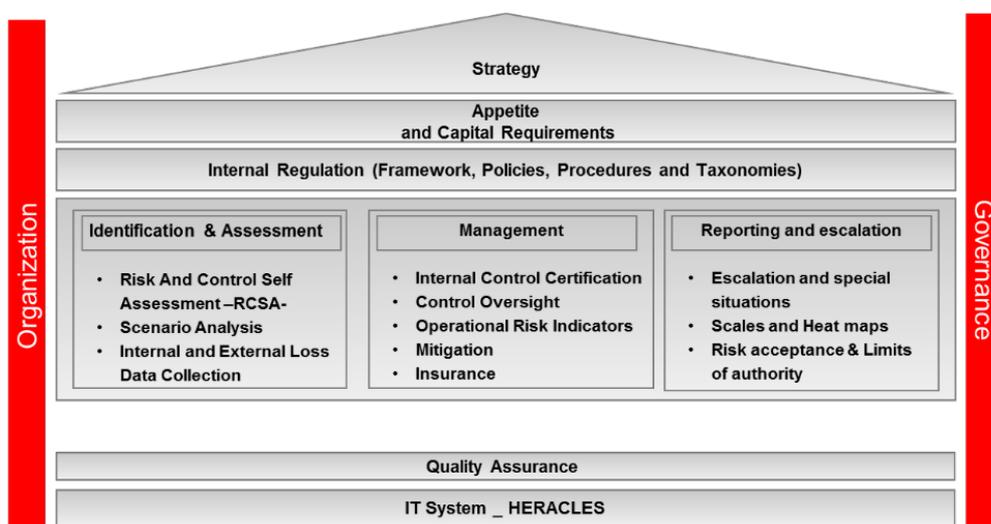
The Group defines operational risk (OR) as the risk of loss resulting from inadequate or failed internal processes, people and systems, or from external events.

Operational risk is inherent to all products, activities, processes and systems, and is generated in all business and support areas. Accordingly, all employees are responsible for managing and controlling operational risks arising in their area of activity.

The aim pursued by the Group in operational risk control and management is primarily to identify, measure/ assess, monitor, control, mitigate and report this risk.

The Group's priority, therefore, is to identify and mitigate focal points of risk, irrespective of whether they have given rise to any losses. Measurement also contributes to the establishment of priorities in the management of operational risk.

To improve and promote adequate operational risk management, Santander Consumer Finance has developed an advanced loss distribution model (LDA) based on the internal event database and other elements such as the external loss database of our banking peers (ORX consortium database) and scenario analysis. This approach is accepted by the industry and regulators.



b) Operational risk management and control model

Operational risk management cycle

The stages of the model of operational risk management and control involve the following:

- Identifying the operational risk inherent to all activities, products, processes and systems of the Group. This process is carried out via the Risk and Control Self-assessment (RCSA) exercise.

- Definition of the target operational risk profile, specifying the strategies by unit and time horizon, through the establishment of the operational risk appetite and tolerance, the budget and the related monitoring.
- Encouragement of the involvement of all employees in the operational risk culture, through appropriate training for all areas and levels of the organisation.
- Objective and ongoing measurement and assessment of operational risk, consistent with industry and regulatory standards (Basel, Bank of Spain, etc.).
- Continuous monitoring of operational risk exposures, implementation of control procedures, improvement of internal awareness and mitigation of losses.
- Establishment of mitigation measures to eliminate or minimise operational risk.
- Preparation of periodic reports on the exposure to operational risk and its level of control for the senior management of the Group and its areas/units, and reporting to the market and the regulatory authorities.
- Definition and implementation of the methodology required for calculating capital in terms of expected and unexpected loss.

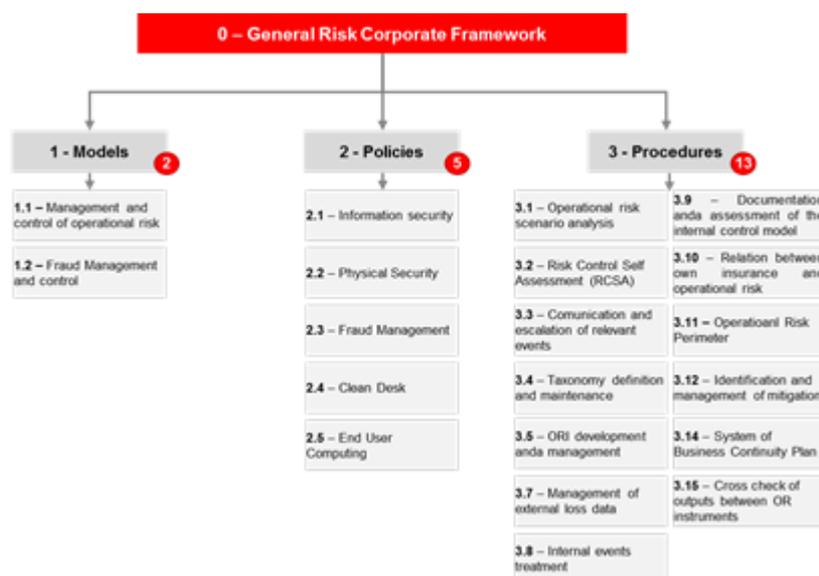
The following is required for each of the key processes indicated above:

- The existence of a system whereby operational risk exposures can be reported and controlled, as part of the Group's daily management efforts.

Towards this end, in 2016 the Group implemented a single tool for management and control of operational risk, compliance and internal control, called Heracles, and which is considered the Golden Source for Risk Data Aggregation (RDA)..

- Internal rules and regulations based on principles for management and control of operational risk have been defined and approved pursuant to the established governance system and in line with prevailing regulation and best practices.

In 2015, the Group adhered to the relevant corporate framework and subsequently, the model, policies and procedures were approved and implemented, along with the Operational Risk Committee Regulation.



The model of operational risk management and control implemented by the Group provides the following benefits:

- It promotes the development of an operational risk culture.
- It allows for comprehensive and effective management of operational risk (identification, measurement / assessment, control / mitigation, and reporting).
- It improves knowledge of both actual and potential operational risks and their assignment to businesses and support lines.
- Information on operational risk helps improve processes and controls and reduce losses and income volatility.
- It facilitates the setting of limits for operational risk appetite.

c) Risk identification, measurement and assessment model

In November 2014, the Group adopted the new management system of the Santander Group, in which three lines of defence are defined:

- 1st line of defence: integrated in areas of business or support areas. Its tasks are to identify, measure or assess, control (primary control) mitigate and report the risks inherent to the activity or function for which it is responsible.

Given the complexity and heterogeneous nature of Operational Risk within a large-scale organization with various lines of business, appropriate risk management is carried out in two axes:

(1) Operational Risk Management: each business unit and support function of the Santander Group is responsible for the Operational Risks arising within its scope, as well as for their management. This particularly affects the heads of the business units and support functions, but also the coordinator (or OR team) in the 1LoD.

(2) Management of specialized Operational Risk controls: there are some functions that tend to manage specialized controls for certain risks where they have greater visibility and specialization. Such functions have a global view of the specific Operational Risk exposure in all areas. We can also refer to them as Subject Matter Experts or SME.

OR Managers:

Operational Risk management is the responsibility of all staff in their respective areas of activity. Consequently, the Head of each division or area has the ultimate responsibility for Operational Risk in its scope.

OR Coordinators:

RO coordinators are actively involved in Operational Risk management and support the RO managers in their own areas of OR management and control. Each coordinator has a certain scope for action, which does not necessarily coincide with organizational units or areas, and has an in-depth knowledge of the activities within their scope. Their roles and responsibilities include:

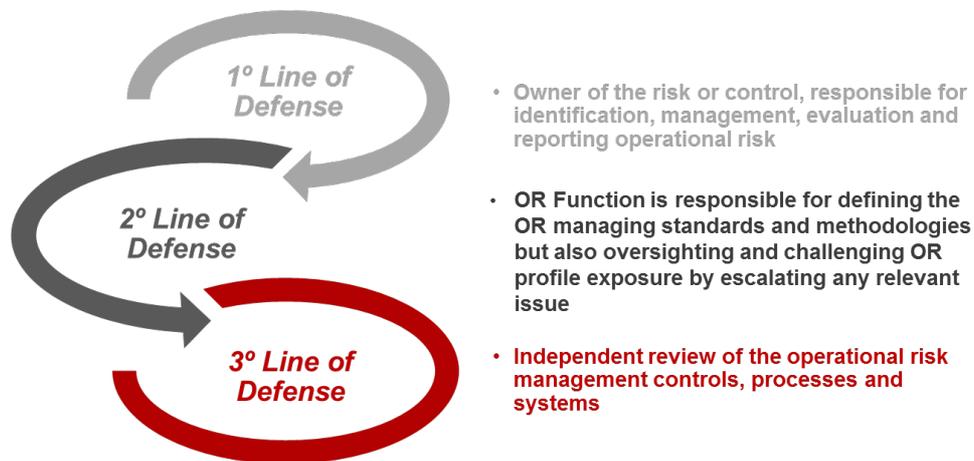
- Interaction Undertake interaction with the second line of defense in day-to-day operations and communication to Operational Risk Management in their scope.
- Facilitate integration in the management of OR in each scope.

- Support the implementation of qualitative and quantitative methodologies and tools for operations management and control.
 - Provide support and advice on Operational Risk within its scope.
 - Maintain an overview of risk exposure in scope.
 - Ensure the quality and consistency of data and information reported to 2LoD, identifying and monitoring the implementation of relevant controls.
 - Review and monitor results provided by business units and support functions related to controls testing.
 - Support in sign-off and certification of controls (control testing).
 - Monitor mitigation plans in your area.
 - Coordinate the definition of business continuity plans in your area.
- 2nd line of defence: performed by the Non-Financial Risks Department, reporting to the CRO. Its functions are to design, maintain and develop the local adaptation of the Operational Risk Management Framework (BIS), and to control and challenge the first line of defence against operational risk. Main responsibilities include:
- Design, maintain and develop the Operational Risk management and control model, promoting the development of an operational risk culture across the Group.
 - Safeguard the proper design, maintenance and implementation of Operational Risk regulations.
 - Drive the business units to effectively monitor identified risks.
 - Ensure that each key risk affecting the entity is identified and properly managed by the relevant units.
 - Ensure that the Group has implemented effective OR management processes.
 - Prepare Operational Risk appetite tolerance proposals and monitor risk limits in the Group and in the different local units.
 - Ensure that Top Management receives an overview of all relevant risks, ensuring adequate communication and reporting to Senior Management and the Board of Directors, through the established governance bodies.

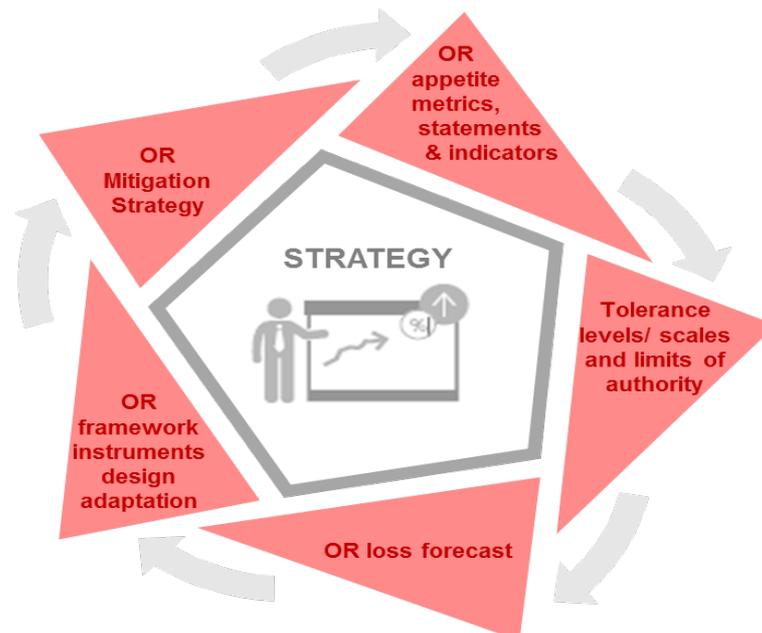
In addition, 2LoD will provide the necessary information for consolidation, together with the remaining risks, to the Risk Supervision and Consolidation function.

To ensure adequate oversight, a sound knowledge of the activities of the Business Units / Support Functions is required, as well as a specific understanding of the risk event categories (IT, Compliance, etc.) and a Capacity and Capability Local Plan. In that context, the RO control function (2LOD function) needs to leverage specific profiles that can support the implementation of the RO framework in the 1LOD, but also provide specific business and risk exposure information, to ensure that the related RO profile is well managed and reported. Business Risk Managers (BRMs) as commercial knowledge specialists (e.g. Global Corporate Banking) and Specialized Risk Managers (SRMs) as OR control specialists (e.g. IT and cyber risks) perform these functions within OR 2LOD and are positioned as key points of contact for 1LOD business units and operations management support functions

- 3rd line of defence: Carried out by Internal Audit, which assesses compliance with its policies and procedures by all the entity's activities and units. Main responsibilities include:
 - Verify that the risks inherent to the Group's activity are sufficiently covered, complying with the policies established by Senior Management and the applicable internal and external procedures and regulations.
 - Supervise the compliance, effectiveness and efficiency of the internal control systems of operations in the Group, as well as the quality of accounting information.
 - Perform an independent review and challenge OR controls, as well as Operational Risk management processes and systems.
 - Evaluate the status of implementation of the OR management and control model in the Group.
 - Recommend continuous improvement for all functions involved in operations management.



The components of risk management at the Group are as follows:



In order to identify, measure and assess operational risk, the Group defined a set of qualitative and quantitative corporate techniques/tools, and these are combined to carry out a diagnosis based on the risks identified and obtain an assessment through measurement/evaluation of the area or unit.

The quantitative analysis of this risk is carried out mainly with tools that record and quantify the level of potential losses associated with operational risk events.

- An internal event database to capture all operational risk events at the Group. The capture of operational risk-related events is not limited to the establishment of thresholds, i.e., events are not excluded because of their amount, and the database contains events both with an accounting impact (including positive impacts) and those without.

Accounting reconciliation processes are in place that ensure the quality of the information in the database. The most significant events of the Group and of each of its operational risk units are especially documented and reviewed.

- The external event database, as the Group, through the Santander Group, takes part in international consortia such as the Operational Risk data exchange Association (ORX). In 2016, the Group started to make increased use of external databases that provide quantitative and qualitative information to enable a more detailed and structured analysis of significant events occurring in the sector.
- OR scenario analysis. Expert opinion is obtained from the business lines and the risk and control managers with the aim of identifying potential events which, although very unlikely to occur, could result in a very high loss for the institution. Their potential effect on the institution is evaluated and additional controls and mitigating measures are identified that reduce the possibility of a high economic impact. In addition, the results of this exercise (which has also been integrated into the HERACLES tool) will be used as one of the inputs for the calculation of economic capital for operational risk based on the advanced model (LDA).

The tools defined for the qualitative analysis aim to assess aspects (coverage/exposure) linked to the risk profile, thereby making it possible to capture the control environment in place. These tools are mainly as follows:

- RCSA: Operational risk assessment methods, based on managers' expert judgement, leading to a qualitative view of the Group's main risk focuses, regardless of whether or not they have materialised previously.

Benefits of RCSA:

- a. Incentivising the responsibility of the first lines of defence: It establishes the first line figures of risk owner and control owner.
 - b. Helping identify the most significant risks: Non-predefined risks, but rather risks that arise from the risk-generating areas.
 - c. Improved integration of OR tools: Root cause analysis is added.
 - d. Improved test validation. Carried out through workshops instead of questionnaires.
 - e. Tests with a more forward-looking approach: The financial impact of risk exposure is assessed
- Operational Risk Indicator system (ORIS): continuously-evolving corporate system of operational risk indicators that is coordinated with the corresponding corporate area. These are diverse statistics or parameters that provide information on an entity's exposure to risk. They are revised periodically in order to warn of any changes that could reveal problems vis-à-vis risk.

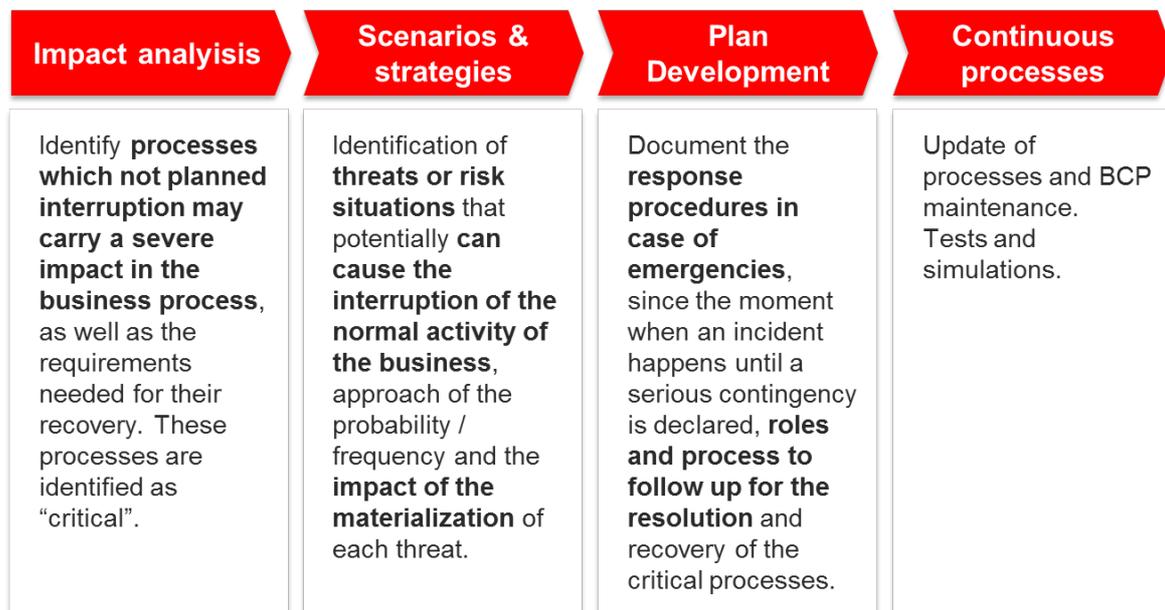
- Recommendations from regulators, Internal Audit and the external auditor. These provide relevant information on inherent risk arising from internal and external factors, and enable identification of weaknesses in controls.
- Other specific instruments that permit a more detailed analysis of technology risk, such as control of critical incidences in systems and cyber-security events.

d) Operational risk information system

HERACLES is the corporate operational risk information system. This system has modules for risk self-assessment, event registration, a risk and assessment map, indicators of both operational risk and of internal control, mitigation and reporting systems and scenario analysis, and it is applied to all entities of the Group.

e) Business Continuity Plan

The Santander Group and, accordingly, the Santander Consumer Finance Group, have a Business Continuity Management System (BCMS) to ensure the continuity of its entities' business processes in the event of a disaster or serious incident.



The basic objective consists of the following:

- Minimising possible injury to persons, as well as adverse financial and business impacts for the Group, resulting from an interruption of normal business operations.
- Reducing the operational effects of a disaster by supplying a series of pre-defined, flexible guidelines and procedures to be employed in order to resume and recover processes.
- Resuming time-sensitive business operations and associated support functions, in order to achieve business continuity, stable earnings and planned growth.
- Re-establishing the time-sensitive technology and transaction-support operations of the business if existing technologies are not operational.
- Safeguarding the public image of, and confidence in, the Group.

- Meeting the Group's obligations to its employees, customers, shareholders and other third-party stakeholders.

d) Corporate information

The Santander Group's corporate operational risk control area has an operational risk management information system that provides data on the Group's main risk elements. The information available from each country/unit in the operational risk sphere is consolidated to obtain a global view with the following features:

- Two levels of information: a corporate level, with consolidated information, and an individual level containing information for each country/unit.
- Dissemination of best practices among the Santander Group countries/units, obtained from the combined study of the results of quantitative and qualitative analyses of operational risk.

Specifically, information is prepared on the following subjects:

- The operational risk management model in the Bank and the main units and geographic areas of the Group.
- The scope of operational risk management.
- The monitoring of appetite metrics
- Analysis of internal event database and of significant external events.
- Analysis of most significant risks detected using various information sources, such as operational and technology risk self-assessment processes.
- Evaluation and analysis of risk indicators.
- Mitigation measures/active management.
- Business continuity plans and contingency plans.

This information is used as the basis for meeting reporting requirements to the Executive Risk Committee, the Risk Supervision, Regulation and Compliance Committee, the Operational Risk Committee, senior management, regulators, credit rating agencies, etc.

The role of insurance in operational risk management

The Santander Consumer Finance Group considers insurance to be a key tool in the management of operational risk. Since 2014, common guidelines have been in place for coordination between the different functions involved in the management cycle of operational risk-mitigating insurance, mainly the areas of proprietary insurance and operational risk control, but also different areas of first line risk management.

These guidelines include the following activities:

- Identification of all risks at the Group that could be covered by insurance, as well as new insurance cover for risks already identified in the market.
- Establishment and implementation of criteria for quantifying insurable risk, based on the analysis of losses and in loss scenarios that make it possible to determine the Group's level of exposure to each risk.
- Analysis of the cover available in the insurance market, as well as preliminary design of the terms and conditions that best suit the requirements previously identified and evaluated.

- Technical assessment of the level of protection provided by a policy, the cost and levels of retention that would be assumed by the Group (deductibles and other items borne by the insured) for the purpose of deciding whether to contract it.
- Negotiation with suppliers and contract awards in accordance with the relevant procedures established by the Group.
- Monitoring of claims reported under the policies, as well as those not reported or not recovered due to incorrect reporting.
- Analysis of the appropriateness of the Group's policies for the risks covered, taking the necessary measures to correct any shortcomings detected.
- Close cooperation between local operational risk officers and local insurance coordinators in order to enhance operational risk mitigation.
- Regular meetings to inform on the specific activities, situation and projects of the two areas.
- Active participation of both areas in the global insurance sourcing desk, the Group's highest technical body for the definition of insurance cover and arrangement strategies.

Cyber risk

Cybersecurity risk (also known as cyber-risk) is defined as any risk that results in financial loss, business interruption or damage to Santander Consumer Finance's reputation resulting from the destruction, misuse, theft or abuse of systems or information. This risk comes from inside and outside the corporation.

In the event of a cyber incident, the main cyber risks for Santander Consumer Finance consist of three elements:

- Unauthorized access to or misuse of information or systems (e.g., theft of business or personal information).
- Theft and financial fraud.
- Business interruption (e.g., sabotage, extortion, denial of service).

In 2020, Santander Consumer Finance has continued to devote its full attention to risks related to cyber-security, which affect our units in different geographical areas. This situation, which is causing concern among entities and regulators, is leading to the adoption of preventive measures to be prepared for attacks of this nature.

The Group has further developed its cyber regulations with the approval of a new cyber-security framework and the cyber-risk supervisory model, and new policies related to this area.

Also, a new organisational structure has been defined, and governance for the management and control of this risk has been strengthened. For this purpose, specific committees have been set up and cyber-security metrics have been incorporated to the Group's risk appetite. These metrics have been monitored and reported both in different geographical areas and at a Global level.

The main instruments and processes established for the control of cybersecurity risk are:

- Compliance with cyber-risk appetite: the objective of this process is to ensure that the cyber-risk profile is in line with the risk appetite. Cyber-risk appetite is defined by a series of metrics, risk statements and indicators with corresponding tolerance thresholds and where existing governance structures are used for monitoring and escalation, including risk committees and cybersecurity committees.

- Identification and assessment of cybersecurity risk: The cyber-risk identification and assessment process is a key process for anticipating and determining the risk factors that could cause cyber-risk and estimating likelihood and impact. Cyber risks are identified and classified in line with the control categories defined in the latest industry-relevant security standards (such as ISO 27k, NIST Cybersecurity Framework, etc.). The methodological catalogue includes methods used to identify, qualify and quantify cyber-risks, and to evaluate the controls and corrective measures taken by the first line of defence. Cyber-risk assessment tests are a key tool for identifying and assessing cybersecurity risks at Santander Consumer Finance entities. Cybersecurity and technology risk assessment must be updated when reasonably necessary, taking into account changes in information systems, confidential or business information, and the entity's business operations.
- Cyber-risk control and mitigation processes relating to assessing the effectiveness of risk control and mitigation. Once cyber risks have been assessed and mitigation measures defined, these measures are included in a Santander Consumer Finance cybersecurity risk mitigation plan. Residual risks are identified and formally accepted. Due to the nature of cyber-risks, risk mitigation plans are regularly reassessed. A key process in the face of a successful cybersecurity attack is the business continuity plan. Santander Consumer Finance has mitigation strategies and measures in place in connection with business continuity management plans and disaster recovery. These measures also address cyberattacks, based on defined policies, methods and procedures.
- Monitoring, supervision and reporting of cyber-risk: Santander Consumer Finance controls and monitors cyber-risk in order to regularly analyse the information available on the risks accepted in the course of the Group's activities. For this purpose, Key Risk Indicators (KRIs) and Key Performance Indicators (KPIs) are monitored to assess whether risk exposure is in line with authorised risk appetite.
- Escalation and reporting: Proper escalation and reporting of cyber threats and cyberattacks is another key process. Santander Consumer Finance has tools and processes for detecting internal threats and potential hazards in its infrastructure, servers, applications and databases. Reporting encompasses the preparation of reports and submission to the relevant committees of information required to assess exposure to cyber-risk, analyse the cyber-risk profile and take the necessary decisions and measures. Appropriate cyber-risk situation reports are produced for management committees accordingly. There are also mechanisms in place for independent internal escalation of technological and cybersecurity incidents to the bank's management team and, if necessary, to the appropriate regulator.

Other Emerging Risks

In addition to the aforementioned Cyber Risk, Santander Consumer Group is increasingly strengthening the monitoring of new emerging risks arising from 1) supplier management and 2) transformation projects.

- With respect to supplier management risks, the focus is on the quality and continuity of the services provided to SCF, but also on ensuring compliance with the new EBA Guidelines through the implementation of specific risk instruments throughout the different phases of the supplier's life cycle

- Transformational risk is defined as any risk arising from material changes to SCF's organization, products, services or processes due to imperfect design, construction, testing, implementation and/or rollout of projects and initiatives, and transition to business as usual (BAU) Transformation constitutes a root cause, which can manifest itself in a variety of risks and impacts, not restricted to Operational Risk, (e.g. Credit, Market, Financial Crime...)

- COVID 19 Crisis: In terms of BCP and Operational Risk measures carried out, critical processes were identified and key and alternative personnel performing their work without incident. Home working was implemented as the main driver to prevent employee infection. Collection and customer service call centers and relevant suppliers remained in operation. Special monitoring was also carried out for possible cyber-attacks, fraud and other operational risks within the normal range. Coordination between the Corporation and local units was strengthened to apply lessons learned according to the situation in each country.

Compliance and conduct risk

The compliance function includes all issues relating to regulatory compliance, prevention of money laundering and terrorist financing, governance of products and consumer protection, and reputational risk according to the General Corporate Compliance and Conduct Framework (*Marco Corporativo General de Cumplimiento y Conducta*).

The compliance function promotes the adhesion of Santander Consumer Finance, S.A. ("SCF") to standards, supervisory requirements, and the principles and values of good conduct by setting standards, debating, advising and reporting, in the interest of employees, customers, shareholders and the wider community. In accordance with the current corporate configuration of the Santander Group's three lines of defence, the compliance function is a second-line independent control function that reports directly to the Board of Directors and its committees through the CCO. This configuration is aligned with the requirements of banking regulation and with the expectations of supervisors.

The SCF Group's objective in the area of compliance and conduct risk is to minimise the probability that non-compliance and irregularities occur and that any that should occur are identified, assessed, reported and quickly resolved.

The main tools used by the Compliance function in order to meet their objectives are (among others): establishment and coordination with the Compliance Program, coordination of the Risk Assessments of all the areas of Compliance and Conduct, definition and monitoring of the Compliance Metrics that participate in the SCF Appetite Risk Framework and monitoring of the Norms of Obligatory Compliance.

d) Compliance with regulatory framework

The Basel III regulations came into effect in 2014, setting new global standards for the capital, liquidity and leverage of financial entities.

From the capital perspective, Basel III redefines what is considered available capital for financial entities (including new deductions and increasing requirements for eligible capital instruments); increases minimum capital requirements; requires financial entities to always hold capital buffers; and adds new requirements for the risks considered.

These regulations were implemented in Europe through Directive 2013/36/EU, known as 'CRD IV', and its regulations, 575/2013 (CRR), which apply directly in all EU member states (Single Rule Book). These rules are currently subject to regulatory development by the European Banking Authority (EBA).

CRD IV was introduced into Spanish law through Act 10/2014, on the ordering, supervision and solvency of credit institutions, and its subsequent regulatory implementation through Royal Decree Act 84/2015. The CRR is directly applicable to member states from 1 January 2014 and repeals lower-ranking standards that entail additional capital requirements.

The CRR provides for a phase-in period that will allow institutions to adapt gradually to the new requirements in the European Union. The phase-in arrangements have been introduced into Spanish law through Bank of Spain Circular 2/2014. The phase-in affects both the new deductions from capital and the capital instruments and elements that cease to be eligible as capital under the new regulations. The capital conservation buffers provided for in CRD IV are also being phased in gradually, starting in 2016 and reaching full implementation in 2019.

In 2020, the Santander Consumer Finance Group must maintain a minimum capital ratio of 8.55% CET1 phase-in (4.5% for Pillar I, 1.5% for Pillar II, 2.5% for the capital conservation buffer, and 0.5% for the anti-cyclical buffer). This requirement includes: (i) the minimum Common Equity Tier 1 requirement to be maintained at all times under Section 92(1)(a) of Regulation (EU) No 575/2013 (ii) the Common Equity Tier 1 requirement to be maintained in excess at all times under Section 16(2)(a) of Regulation (EU) No 1024/2013; and (iii) the capital conservation buffer under Section 129 of Directive 2013/36/EU. In addition, the Santander

Consumer Finance Group must maintain a minimum capital ratio of 10.05% of Q1 phase-in as well as a minimum Total Ratio of 12.05% phase-in.

Reconciliation of accounting capital with regulatory capital (Millions of euros)

| | 2020 | 2019 |
|---|---------------|---------------|
| Subscribed capital | 5,639 | 5,639 |
| Share premium account | 1,140 | 1,140 |
| Reserves | 3,994 | 3,373 |
| Other equity instruments | 1,200 | 1,050 |
| Attributable profit | 504 | 1,133 |
| Approved dividend | — | — |
| Interim dividend | — | (445) |
| Shareholders' equity on public balance sheet | 12,477 | 11,890 |
| Valuation adjustments | (702) | (529) |
| Non- controlling interests | 2,132 | 1,883 |
| Total Equity on public balance sheet | 13,907 | 13,244 |
| Goodwill and intangible assets | (1,804) | (2,228) |
| Accrued dividend | (504) | — |
| Eligible preference shares and participating securities | — | — |
| Other adjustments (*) | (1,019) | (866) |
| Tier 1 (Phase-in) | 10,580 | 10,150 |

(*) The distribution of the result obtained in fiscal year 2020 has not been submitted to the General Shareholders' Meeting for approval, however, a dividend distribution is proposed.

(*) Fundamentally for non-computable non-controlling interests and deductions and reasonable filters in compliance with CRR.

The following table shows the Phase-in capital coefficients and a detail of the eligible internal resources of the Group:

| | 2020 | 2019 |
|---|----------------|----------------|
| Capital coefficients | | |
| Level 1 ordinary eligible capital (millions of euros) | 9,202 | 9,023 |
| Level 1 additional eligible capital (millions of euros) | 1,378 | 1,128 |
| Level 2 eligible capital (millions of euros) | 934 | 809 |
| Risk-weighted assets (millions of euros) | 69,653 | 71,957 |
| Level 1 ordinary capital coefficient (CET 1) | 13.21 % | 12.54 % |
| Level 1 additional capital coefficient (AT1) | 1.98 % | 1.57 % |
| Level 1 capital coefficient (TIER1) | 15.19 % | 14.11 % |
| Level 2 capital coefficient (TIER 2) | 1.34 % | 1.12 % |
| Total capital coefficient | 16.53 % | 15.23 % |

Eligible capital (Millions of euros)

| | 2020 | 2019 |
|---|----------------|----------------|
| Eligible capital | | |
| Common Equity Tier I | 9,202 | 9,023 |
| Capital | 5,639 | 5,639 |
| Share Premium | 1,140 | 1,140 |
| Reserves | 3,989 | 3,375 |
| Other retained earnings | (702) | (525) |
| Minority interests | 1,142 | 1,238 |
| Profit net of dividends | — | 688 |
| Deductions | (2,005) | (2,532) |
| <i>Goodwill and intangible assets</i> | <i>(1,672)</i> | <i>(1,910)</i> |
| <i>Others</i> | <i>(333)</i> | <i>(618)</i> |
| Additional Tier I | 1,378 | 1,128 |
| Eligible instruments AT1 | 1,200 | 1,050 |
| T1- excesses- subsidiaries | 178 | 78 |
| Residual value of dividends | — | — |
| Others | — | — |
| Tier II | 934 | 809 |
| Eligible instruments T2 | 807 | 749 |
| Gen. funds and surplus loans loss prov. IRB | — | — |
| T2-excesses- subsidiaries | 127 | 60 |
| Others | — | — |
| Total eligible capital | 11,513 | 10,960 |

The Bank is continuing its plan to implement the Basel advanced internal rating-based measurement approach (AIRB). This objective is also conditioned by the acquisition of new entities, as well as by the need for coordination of the validation processes for internal models by supervisors.

The Santander Consumer Finance Group mainly operates in countries within the same legal supervisory framework, as is the case in Europe through the Capital Directive.

Santander Consumer Finance currently has supervisory authorisation to use advanced approaches for calculating regulatory capital requirements for credit risk for its main portfolios in Spain, and some portfolios in Germany, Scandinavia and France.

Santander Consumer Finance Group currently applies the standard approach to calculating regulatory capital for operational risk, as set out in the European Capital Directive.

As for the other risks expressly considered in Basel Pillar I, market risk is not significant in Santander Consumer Finance, as this is not part of its business purpose, and it therefore uses the standard approach.

Leverage ratio

The leverage ratio has been defined within the regulatory framework of Basel III as a measure of the capital required by financial institutions not sensitive to risk. The Group performs the calculation as stipulated in CRD IV and its subsequent amendment in EU Regulation no. 573/2013 of 17 January 2015, which was aimed at harmonising calculation criteria with those specified in the BCBS "Basel III leverage ratio framework" and "Disclosure requirements" documents.

This ratio is calculated as Tier 1 capital divided by leverage exposure. Exposure is calculated as the sum of the following items:

- Accounting assets, excluding derivatives and items treated as deductions from Tier 1 capital (for example, the balance of loans is included, but not that of goodwill).
- Off-balance-sheet items (mainly guarantees, unused credit limits granted and documentary credits) weighted using credit conversion factors.
- Inclusion of net value of derivatives (gains and losses are netted with the same counterparty, minus collaterals if they comply with certain criteria) plus a charge for the future potential exposure.
- A charge for the potential risk of security funding transactions.
- Lastly, it includes a charge for the risk of credit derivative swaps (CDS).

Santander Consumer Finance maintains a fully loaded leverage ratio of 8.90% at the end of 2020. Pending entry into force of the definitive rules on the minimum requirements for this ratio, the benchmark was set at 3%.

| Millions of euros | 31-12-2020 | 31-12-2019 |
|-----------------------|---------------|---------------|
| Leverage | | |
| Level 1 Capital | 10,580 | 10,151 |
| Exposure | 118,859 | 119,751 |
| Leverage Ratio | 8.90 % | 8.48 % |

Economic capital

From the point of view of solvency, in the context of Basel Pillar II Santander Consumer Finance Group uses its economic model for its internal capital adequacy assessment process (ICAAP). For this purpose, business performance and capital needs are planned under a base case scenario and under alternative stress scenarios. In this planning, the Group ensures that its solvency objectives are upheld even in adverse economic scenarios.

Economic capital is the capital required, according to an internally developed model, to support all the risks of our business at a certain level of solvency. In our case, the solvency level is determined by the long-term objective rating of 'A' (two steps above Spain's rating), which means applying a confidence level of 99.95% (above the regulatory 99.90%) to calculate the necessary capital.

The Group's economic capital model includes in its measurement all significant risks incurred by the Group in its operations, and therefore considers risks such as concentration, structural interest rate, business, pensions and others that are outside the scope of "regulatory" Pillar 1. Furthermore, economic capital incorporates the diversification effect, which in the case of the Group is crucial, due to the multinational and multi-business nature of its activity, in order to determine the overall risk and solvency profile.

The Santander Consumer Finance Group uses the RORAC method in its risk management to calculate the economic capital consumption and return on risk-adjusted capital of the Group's business units, segments, portfolios or customers, in order to periodically analyse value creation and facilitate optimal allocation of capital.

The RORAC methodology makes it possible to compare, on a uniform basis, the returns on transactions, customers, portfolios and businesses, identifying those that obtain a risk-adjusted return higher than the Group's cost of capital, and thus aligning risk and business management with the intention of maximising value creation, which is the ultimate objective of Santander Consumer Finance's senior management.

Appendix I

Subsidiaries

| Entity | Domicile | Country | Bank's ownership interest (%) | | Voting rights (%) (c) | | Line of business | EUR Millions | | |
|---|---|-------------|-------------------------------|----------|-----------------------|-------|------------------|-------------------------|----------------|-------------------|
| | | | Direct | Indirect | 2020 | 2019 | | Capital and reserves(a) | Net profit (a) | Profit/(loss) (b) |
| Andaluz de Inversiones, S.A. | Ciudad Grupo Santander, Av. Cantabria, 28660, Boadilla del Monte - Madrid | Spain | 100 % | — | 100 % | 100 % | Holding company | 92 | — | 27 |
| Auto ABS Belgium Loans 2019 NV/SA | - | Belgium | — | (d) | — | — | Securitization | — | — | — |
| Auto ABS DFP Master Compartment France 2013 (d) | - | France | — | (d) | — | — | Securitization | — | — | — |
| Auto ABS French Lease Master Compartment 2016 (d) | - | France | — | (d) | — | — | Securitization | — | — | — |
| Auto ABS French Loans Master (d) | - | France | — | (d) | — | — | Securitization | — | — | — |
| Auto ABS French LT Leases Master | - | France | — | (d) | — | — | Securitization | — | — | — |
| Auto ABS2 FCT Compartiment 2013-A (d) | - | France | — | (d) | — | — | Securitization | — | — | — |
| Auto ABS French Leases 2018 (d) | - | France | — | (d) | — | — | Securitization | — | — | — |
| Auto ABS italian Loans 2018-1 S.R.L. (d) | - | Italy | — | (d) | — | — | Securitization | — | — | — |
| Auto ABS italian Balloon 2019-1 S.R.L. (d) | - | Italy | — | (d) | — | — | Securitization | — | — | — |
| Auto ABS Spanish Loans 2016, Fondo de Titulización (d) | - | Spain | — | (d) | — | — | Securitization | — | — | — |
| Auto ABS Spanish Loans 2020, Fondo de Titulización (d) | - | Spain | — | (d) | — | — | Securitization | — | — | — |
| Auto ABS Spanish Loans 2018-1 FT (d) | - | Spain | — | (d) | — | — | Securitization | — | — | — |
| Auto ABS Swiss Leases 2013 GmbH (d) | - | Switzerland | — | (d) | — | — | Securitization | — | — | — |
| AUTO ABS ITALIAN RAINBOW LOANS 2020-1 SRI | - | Italy | — | (d) | — | — | Securitization | — | — | — |
| Autodescuento S.L | - | Spain | — | 94 % | 94 % | 94 % | — | 1 | — | 18 |
| Banca PSA Italia S.p.a. | Via Gallarate 199, 20151 Milano | Italy | — | 50 % | 50 % | 50 % | Banking | 442 | 57 | 153 |
| Banco Santander Consumer Portugal, S.A. | Rua Castilho 2/4 1269-073, Lisboa | Portugal | 80 % | 20 % | 100 % | 100 % | Banking | 185 | 1 | 240 |
| Bilkreditt 6 Designated Activity Company (d) | - | Ireland | — | (d) | — | — | Securitization | — | — | — |
| Bilkreditt 7 Designated Activity Company (d) | - | Ireland | — | (d) | — | — | Securitization | — | — | — |
| Compagnie Generale de Credit Aux Particuliers - Credipar S.A. | 9 rue Henri Barbusse 92330 Gennevilliers | France | — | 50 % | 50 % | 50 % | Banking | 363 | 79 | 856 |
| Compagnie Pour la Location de Vehicules - CLV | 9 rue Henri Barbusse 92330 Gennevilliers | France | — | 50 % | 50 % | 50 % | Financial | 20 | (5) | 52 |
| Finaceira El Corte Inglés, Portugal, S.F.C., S.A. | Av. Antomio Augusto Aguiar, 31 1069-413 Lisboa | Portugal | — | 51 % | 51 % | 51 % | Financial | 11 | 1 | 8 |
| Financiera El Corte Inglés, E.F.C., S.A. | C/ Hermosilla 112, 28009, Madrid | Spain | 51 | — | 51 % | 51 % | Financial | 244 | 52 | 140 |
| Fondation Holding Auto ABS Belgium Loans (d) | - | Belgium | — | (d) | — | — | Securitization | — | — | — |

| | | | | | | | | | | |
|--|--|-------------|-------|-------|-------|-------|---------------------|-------|-----|-------|
| Guaranty Car, S.A. Unipersonal | Nacional II, Km 16,500 – 28830 San Fernando de Henares (Madrid) | Spain | — | 100 % | 100 % | 100 % | Auto | 2 | — | 1 |
| Hispaner Renting, S.A. Unipersonal | Ciudad Grupo Santander Av. Cantabria s/n, 28660 Boadilla del Monte | Spain | — | 100 | 100 % | 100 % | Renting | 1 | — | 1 |
| Isar Valley S.A. | - | Luxembourg | — | (d) | — | — | Securitization | — | — | — |
| PBD Germany Auto 2018 UG (Haftungsbeschränkt) (d) | - | Germany | — | (d) | — | — | Securitization | — | — | — |
| PBD Germany Auto Lease Master 2019 (d) | - | Germany | — | (d) | — | — | Securitization | — | — | — |
| PSA Bank Deutschland GmbH | Siemensstraße 10, 65265 Neu-Isenburg, Hesse | Germany | — | 50 | 50 % | 50 % | Banking | 516 | 47 | 231 |
| PSA Banque France | 9 rue Henri Barbusse 92330 Gennevilliers | France | — | 50 | 50 % | 50 % | Banking | 1.113 | 82 | 463 |
| PSA Finance Belux S.A. | Parc L'Alliance Avenue Finlande 4-8 1420 Braine Lalleud Belgium | Belgium | — | 50 | 50 % | 50 % | Financial | 115 | 17 | 42 |
| Global Services, S.L | Ciudad Grupo Santander, Av Cantabria, 28660, Boadilla del Monte - Madrid | Spain | 99 % | — | 99 % | 99 % | Other services | 6 | 2 | 5 |
| Santander Consumer Finance Schweiz AG | Brandstrasse 24, 8952 Schlieren | Switzerland | 100 % | — | 100 % | 50 % | Leasing | 37 | 19 | 60 |
| PSA Financial Services Nederland B.V. | Hoofdweg 256, 3067 GJ Rotterdam | Netherlands | — | 50 % | 50 % | 50 % | Financial | 76 | 15 | 29 |
| PSA Financial Services Spain, E.F.C., S.A. | C/ Eduardo Barreiros N° 110. 28041, Madrid | Spain | 50 % | — | 50 % | 50 % | Financial | 289 | 111 | 174 |
| Santander Consumer Bank AG | Santander Platz I, 41061 (Mönchengladbach) | Germany | — | 100 % | 100 % | 100 % | Banking | 2.910 | 404 | 5.070 |
| Santander Consumer Bank AS | Strandveien 18, 1366 Lysaker, 0219 (Baerum) | Norway | 100 | — | 100 % | 100 | Financial | 2.839 | 159 | 1.980 |
| Santander Consumer Bank GmbH | Andromeda Tower, Donan City. Strów-Wien | Austria | — | 100 % | 100 % | 100 % | Banking | 363 | 36 | 363 |
| Santander Consumer Bank S.p.A. | Via Nizza 262, I-10126 (Turin) | Italy | 100 % | — | 100 % | 100 % | Banking | 898 | 66 | 982 |
| Santander Consumer Banque S.A. | 12 Avenue André Malraux 92300 Levallois-Perret (France) | France | 100 % | — | 100 % | 100 % | Banking | 504 | 40 | 492 |
| Santander Consumer Finance Benelux B.V. | Vliegend Hertlaan 77 3526 KT Utrecht | Netherlands | 100 % | — | 100 % | 100 % | Financial | 108 | 15 | 190 |
| Santander Consumer Finance Oy | Hermannin Rantatie 10, 00580 (Helsinki) | Finland | — | 100 | 100 % | 100 % | Financial | 286 | 27 | 164 |
| Santander Consumer Holding Austria GmbH | Rennweg 17, A 1030 (Wien) | Austria | 100 % | — | 100 % | 100 % | Holding Company | 364 | 18 | 518 |
| Santander Consumer Holding GmbH | Santander Platz I, 41061 (Mönchengladbach) | Germany | 100 % | — | 100 % | 100 % | Holding Company | 5.455 | 225 | 6.077 |
| Santander Consumer Operations Services GmbH | Madriker Strabe, 1D – 41069, Monchengladbach (Germany) | Germany | 100 % | — | — | — | Other services | 10 | 1 | 18 |
| Santander Consumer Technology Services GmbH | Kaiserstr 74, 41061, Monchengladbach (Germany) | Germany | 100 % | — | — | — | Other services | 15 | 5 | 22 |
| Santander Consumer Leasing GmbH | Santander Platz I, 41061 (Mönchengladbach) | Germany | — | 100 % | 100 % | 100 % | Leasing | 54 | 74 | 101 |
| Hyundai Capital Bank Europe GmbH | Friedrich-Ebert-Anlage 35-37 · 60327 Frankfurt am Main | Germany | — | 51 % | 51 % | 51 % | Financial | 705 | 5 | 391 |
| Santander Consumer Mediación Operador de Banca-Seguros Vinculado, S.L. | Ciudad grupo Santander, Av Cantabria, 28660, Boadilla del Monte - Madrid | Spain | 78 % | 17 % | 100 % | 100 % | Insurance brokerage | 1 | — | — |

| | | | | | | | | | | |
|---|--|------------|------|-------|-------|-------|----------------|----|---|----|
| Santander Consumer Renting, S.L. | Santa Bárbara 1, 28180, Torrelaguna - Madrid | Spain | — | 100 % | 100 % | 100 % | Leasing | 38 | 1 | 39 |
| Santander Consumer Services GmbH | Thomas Alva Edison Str. I, Eisenstadt | Austria | — | 100 % | 100 % | 100 % | Services | — | — | — |
| Santander Consumer Services, S.A. | Rua Castilho nº 2, 1269-073 Lisboa, Portugal | Portugal | 80 % | 20 % | — | — | Financial | 9 | 1 | 10 |
| SC Austria Finance 2013-1 S.A. (d) | - | Luxembourg | — | (d) | — | — | Securitization | — | — | — |
| SC Austria Finance 2020-1 Designated Activity Company | - | Ireland | — | (d) | — | — | Securitization | — | — | — |
| SC Germany Auto 2014-2 UG (haftungsbeschränkt) (d) | - | Germany | — | (d) | — | — | Securitization | — | — | — |
| SC Germany Auto 2016-2 UG (haftungsbeschränkt) (d) | - | Germany | — | (d) | — | — | Securitization | — | — | — |
| SC Germany Consumer 2016-1 UG (haftungsbeschränkt) (d) | - | Germany | — | (d) | — | — | Securitization | — | — | — |
| SC Germany Auto 2017-1 UG (haftungsbeschränkt) (d) | - | Germany | — | (d) | — | — | Securitization | — | — | — |
| SC Germany Auto 2018-1 UG (haftungsbeschränkt) (d) | - | Germany | — | (d) | — | — | Securitization | — | — | — |
| SC Germany Consumer 2018-1 UG (haftungsbeschränkt) (d) | - | Germany | — | (d) | — | — | Securitization | — | — | — |
| SC Germany Mobility 2019-1 UG (haftungsbeschränkt) (d) | - | Germany | — | (d) | — | — | Securitization | — | — | — |
| SC Germany Auto 2019-1 UG (haftungsbeschränkt) (d) | - | Germany | — | (d) | — | — | Securitization | — | — | — |
| SC Germany Auto 2019-1 UG (haftungsbeschränkt) (d) | - | Germany | — | (d) | — | — | Securitization | — | — | — |
| SC Germany S.A Compartment Mobility 2020-1 (haftungsbeschränkt) (d) | - | Luxembourg | — | (d) | — | — | Securitization | — | — | — |
| SC Germany S.A Compartment Consumer 2020-1 (haftungsbeschränkt) (d) | - | Luxembourg | — | (d) | — | — | Securitization | — | — | — |
| SC Germany S.A (d) | - | Luxembourg | — | (d) | — | — | Securitization | — | — | — |
| SCF Ajoneuvohallinto KIMI VI Limited (d) | - | Ireland | — | (d) | — | — | Securitization | — | — | — |
| SCF Ajoneuvohallinto I Limited (d) | - | Ireland | — | (d) | — | — | Securitization | — | — | — |
| SCF Ajoneuvohallinto II Ltd (d) | - | Ireland | — | (d) | — | — | Securitization | — | — | — |
| SCF Ajoneuvohallinto VII Limited (d) | - | Ireland | — | (d) | — | — | Securitization | — | — | — |
| SCF Ajoneuvohallinto VIII Limited (d) | - | Ireland | — | (d) | — | — | Securitization | — | — | — |
| SCF Ajoneuvohallinto IX Limited (d) | - | Ireland | — | (d) | — | — | Securitization | — | — | — |
| SCF Rahoituspalvelut II Designated Activity Company (d) | - | Ireland | — | (d) | — | — | Securitization | — | — | — |
| SCF Rahoituspalvelut I DAC(d) | - | Ireland | — | (d) | — | — | Securitization | — | — | — |

| | | | | | | | | | | |
|---|--|----------|------|-------|------|------|----------------|----|---|----|
| Motor Securities 2018-1 Designated Activity Company (d) | - | Ireland | — | (d) | — | — | Securitization | — | — | — |
| SCM Poland Auto 2019-1 DAC (d) | - | Ireland | — | (d) | — | — | Securitization | — | — | — |
| SCF Rahoituspalvelut VII DAC (d) | - | Ireland | — | (d) | — | — | Securitization | — | — | — |
| SCF Rahoituspalvelut VIII DAC (d) | - | Ireland | — | (d) | — | — | Securitization | — | — | — |
| SC Poland Consumer 15-1 Sp. z.o.o. | - | Poland | — | (d) | — | — | Securitization | — | — | — |
| SC Poland Consumer 16-1 Sp. z.o.o. | - | Poland | — | (d) | — | — | Securitization | — | — | — |
| SCF Rahoituspalvelut IX DAC (d) | - | Ireland | — | (d) | — | — | Securitization | — | — | — |
| SCF Rahoituspalvelut KIMI VI DAC (d) | - | Ireland | — | (d) | — | — | Securitization | — | — | — |
| Secucor Finance 2013-I Designated Activity Company (q) (d) | - | Ireland | — | (d) | — | — | Securitization | — | — | — |
| Silk Finance No. 5 (d) | - | Portugal | — | (d) | — | — | Securitization | — | 1 | — |
| Fondo de Titulización de Activos Santander Consumer Spain Auto 2014-1 (d) | - | Spain | — | 100 % | — | — | Securitization | — | — | — |
| Fondo de Titulización de Activos Santander Consumer Spain Auto 2016-1 (d) | - | Spain | — | 100 % | — | — | Securitization | — | — | — |
| Fondo de Titulización de Activos Santander Consumer Spain Auto 2016-2 (d) | - | Spain | — | 100 % | — | — | Securitization | — | — | — |
| Golden Bar (Securitization) S.r.l (d) | - | Italy | — | (d) | — | — | Securitization | — | — | — |
| Golden Bar Stand Alone 2016-1 (CB CQS) (GB 2016-1) (d) | - | Italy | — | (d) | — | — | Securitization | — | — | — |
| Golden Bar Stand Alone 2018-1 (d) | - | Italy | — | (d) | — | — | Securitization | — | — | — |
| Golden Bar Stand Alone 2019-1 (d) | - | Italy | — | (d) | — | — | Securitization | — | — | — |
| Golden Bar Stand Alone 2020-1 (d) | - | Italy | — | (d) | — | — | Securitization | — | — | — |
| Golden Bar Stand Alone 2020-2 (d) | - | Italy | — | (d) | — | — | Securitization | — | — | — |
| Suzuki Servicios Financieros, S.L. | C/Carlos Sainz 35, Pol. Ciudad del Automóvil, Leganés - Madrid | Spain | — | 51 % | 51 % | 51 % | Intermediación | 7 | 2 | — |
| Svensk Autofinans WH 1 Designated Activity Company (d) | - | Ireland | — | (d) | — | — | Securitization | — | — | — |
| Transolver Finance EFC, S.A. | Av. Aragón 402, Madrid | Spain | 51 % | — | 51 % | 51 % | Leasing | 62 | 5 | 22 |
| SC GERMANY AUTO 2017-1 UG (HAFTUNGSBESCHRÄNKT) | - | Germany | — | (d) | — | — | Securitization | — | — | — |

| | | | | | | | | | | |
|---|--|---------|---|-------|-------|-------|----------------|-------|-----|-------|
| SC GERMANY AUTO 2018-1 UG (HAFTUNGSBESCHRÄNKT) | - | Germany | — | (d) | — | — | Securitization | — | — | — |
| SC GERMANY CONSUMER 2017-1 UG (HAFTUNGSBESCHRÄNKT) | - | Germany | — | (d) | — | — | Securitization | — | — | — |
| SC GERMANY CONSUMER 2018-1 UG (HAFTUNGSBESCHRÄNKT) | - | Germany | — | (d) | — | — | Securitization | — | — | — |
| SC GERMANY CONSUMER 2019-1 UG (HAFTUNGSBESCHRÄNKT) | - | Germany | — | (d) | — | — | Securitization | — | — | — |
| SC GERMANY MOBILITY 2019-1 UG (HAFTUNGSBESCHRÄNKT) | - | Germany | — | (d) | — | — | Securitization | — | — | — |
| VCFS GERMANY GMBH | - | Germany | — | (d) | — | — | Marketing | — | — | — |
| SCF RAHOITUSPALVELUT VII DAC | - | Ireland | — | (d) | — | — | Securitization | — | — | — |
| AUTO ABS FRENCH LEASES 2018 | - | France | — | (d) | — | — | Securitization | — | — | — |
| SIXT LEASING SE | - | Germany | — | 47 % | 47 % | — | Renting | 211 | 3 | 342 |
| TIM-SCB JV S.P.A. | - | Italy | — | 51 % | 51 % | — | Financial | 6 | (2) | 3 |
| PSA RENTING ITALIA S.P.A. | Via Nizza 262, I-10126 (Turin) | Italy | — | 50 % | 50 % | 50 % | Renting | 7 | 6 | 6 |
| PSA Life Insurance Europe Ltd | Mediterranean Building 53 Abate Rigord Street Ta' Xbiex XBX 1122 Malta | Malta | — | 50 % | 50 % | 50 % | Insurance | — | — | — |
| PSA Insurance Europe Ltd | Mediterranean Building 53 Abate Rigord Street Ta' Xbiex XBX 1122 Malta | Malta | — | 50 % | 50 % | 50 % | Insurance | — | — | 8 |
| Santander Benelux,S.A.,N.V. | Vliegend Hertlaan 77 3526 KT Utretch Netherlands | Belgium | — | 100 % | 100 % | 100 % | Financial | 1.168 | 3 | 1.170 |

- (a) Data obtained from the financial statements of each associate and/or jointly controlled entity for 2020. These financial statements have not yet been approved by the respective governing bodies. However, the Bank's directors consider that they will be ratified without any changes.
- (b) Amount registered for the stake in each associate, registered in the books of the holding entity, net of impairment, if applicable.
- (c) Pursuant to Article 3 of Royal Decree 1159/2010, of 17 September, approving the rules for the preparation of consolidated financial statements, in order to determine voting power, the voting power relating to subsidiaries or to other parties acting in their own name but on behalf of Group companies was added to the voting power directly held by the Parent. Accordingly, the number of votes corresponding to the Parent in relation to companies in which it has an indirect interest is the number corresponding to the company holding a direct ownership interest in such companies..

Appendix II

Joint ventures and associates

| Entity | Address | Country | Bank's ownership interest (%) | | Voting rights (%) (b) | | Line of business | EUR Millions (a) | | |
|---|----------|---------|-------------------------------|----------|-----------------------|------|------------------|------------------|----------------------|---------------|
| | | | Direct | Indirect | 2020 | 2019 | | Assets | Capital and reserves | Profit/(loss) |
| Bank of Beijing Consumer Finance Company | Asociada | China | 20% | — | 20% | 20% | Financiera | 998 | 103 | — |
| Fortune Auto Finance Co., Ltd | JV | China | 50% | — | 50% | 50% | Financiera | 2,205 | 320 | 42 |
| PSA Insurance Europe Limited | JV | Malta | 50% | — | 50% | 50% | Insurance | 257 | 55 | 25 |
| PSA Life Insurance Europe Limited | JV | Malta | 50% | — | 50% | 50% | Insurance | 107 | 4 | 15 |
| Santander Consumer Bank S.A. | Asociada | Poland | 40% | — | 40% | 40% | Banking | 4,011 | 787 | 70 |
| Santander Consumer Finanse Sp. z o.o. | Asociada | Poland | — | 40% | 40% | 40% | Services | 16 | 12 | 1 |
| Santander Consumer Multirent Sp. z o.o. | Asociada | Poland | — | 40% | 40% | 40% | Leasing | 579 | 27 | 3 |
| VCFS Germany GmbH | JV | Germany | — | 50% | 50% | 50% | Marketing | — | — | — |
| PSA Finance Polsja sp.z o.o | Asociada | Poland | — | 20% | 20% | 20% | Financial | 368 | 38 | 5 |
| Payever GmbH | Asociada | Germany | — | 10% | 10% | 10% | Other Services | 2 | 1 | — |
| PSA Consumer Finance Polska sp.z.o.o. | Asociada | Poland | — | 20% | 20% | 20% | Financial | 49 | 2 | 1 |
| Santander Consumer Financial Solutions Sp. z.o.o. | Asociada | Poland | — | 40% | 40% | — | Leasing | 2 | 2 | — |

(a) Data obtained from the financial statements of each associate and/or joint venture for 2019. These financial statements have not yet been approved by the respective governing bodies. However, the Bank's directors consider that they will be ratified without any changes.

(b) Pursuant to Article 3 of Royal Decree 1159/2010, of 17 September, approving the rules for the preparation of consolidated financial statements, in order to determine voting power, the voting power relating to subsidiaries or to other parties acting in their own name but on behalf of Group companies was added to the voting power directly held by the Parent. Accordingly, the number of votes corresponding to the Parent in relation to companies in which it has an indirect interest is the number corresponding to the company holding a direct ownership interest in such companies.

Appendix III

Changes and notifications of acquisitions and disposals of investments in 2020

(Article 155 of the Consolidated Spanish Limited Liability Companies Law and Article 125 of Legislative Royal Decree 4/2015, of 23 October, approving the Consolidated Spanish Securities Market Law).

| Investee | Line of business | Net ownership interest (%) | | Effective date of the transaction (or date of notification if appropriate) |
|------------------------------|------------------|----------------------------|-------------|--|
| | | Acquired/sold in the year | At year end | |
| Acquisitions in 2020: | | | | |
| Grupo Forso Nordic | Financial | 100% | 100% | 28-02-2020 |
| TIM-SCB JV S.p.A. | Financial | 51% | 51% | 04-11-2020 |
| PSA Finance Suisse, S.A. | Financial | 50% | 100% | 30-06-2020 |
| Grupo Sixt Leasing SE | Car rental | 92% | 92% | 15-07-2020 |

Appendix IV

List of agents as required by Article 21 of Royal Decree 84/2015, of 13 February, implementing Law 10/2014, of 26 June, on the regulation, supervision and capital adequacy of credit institutions, on 31 December 2020

| Name | Domicile | Postcode | Employer/ National identification number | Date of granting of powers | Geographical area of activity | Scope of representation |
|--|---|----------|---|----------------------------------|--|---|
| 128Innova24H, S.L. | C/ Oasis, 17- El Ejido (Almería) | 4700 | B92999846 | 01-03-2011 | El Ejido, Adta y Berja | Loans, credit and finance leases |
| Álvarez y Garrús Dos, S.L. | Av. de Vigo, 65 - Pontevedra | 27003 | B027380799 | 01-08-2008 | Pontevedra, Villagarcía de Arosa, O Grove, Sanxenxo, Cambados, Lalín, La Estrada, | Mortgage loans, consumer loans, finance leases. |
| Álvarez y Garrús Tres, S.L. | C/ Salvador Dalí, 12 - Ourense | 27003 | B27412816 | 01-11-2010 | Ourense, Barco de Valdeorras y Rúa. | Mortgage loans, consumer loans, finance leases. |
| Álvarez y Garrús, S.L. | Av. A Coruña, 439 - Lugo | 27003 | B27274216 | 01-12-2003 | Lugo. | Mortgage loans, consumer loans, finance leases. |
| Antonio García Fernández Servicios Financieros, S.L. | C/Jara, nº1 local, esquina doctor Antonio Cabrera (14400), Pozoblanco | 14400 | B14771554 | 01-10-2006 | Alcaracejos, Añora, Belalcazar, Belmez, Los Blázquez, Cardenas, Conquista, Dos Torres, Espiel, Fuente La Lancha, Fuente Obejuna, El Guijo, Hinojosa del Duque, Pedroche, Peñarroya- | Mortgage loans, consumer loans, finance leases. |
| Asedime Servicios Financieros, S.L. | Doctor Dorronsoro 2 – Valverde del Camino | 21600 | B021380746 | 01-04-2008 | Alajar, Almonaster la Real, Aracena, Aroche, Arroyo Molinos de León, Beas, Berrocal, Cala, Calañas, El Campillo, Campofrío, Cañaveral de León, Castaño de Robledo, Corteconcepción, Cortegana, Cortelazor, Cumbre de En Medio, Cumbres de San Bartolomé, Cumbres Mayores, Encinasola, Fuenteheridos, Galaroza, La Granada de Riotinto, La Nava, Nerva, Puerto del Moral, Rosal de la Frontera, Santa Ana la Real, Santa Olalla del Cala, | Mortgage loans, consumer loans, finance leases. |
| Asesoramiento Financiero Zafra, S.L. | AVDA ADOLFO DIAZ | 6300 | B06433973 | 03/01/2005 | Badajoz | Mortgage loans, consumer loans, finance leases. |
| Asfinza Badajoz, S.L. | AVDA. JUAN CARLOS I, 10, 1ºD. 06001 | 6001 | B06580708 | 01-06-2010 | Badajoz. | Mortgage loans, consumer loans, finance leases. |
| AUTO CONSUMER ALAVA, S.L. | Avd. de los Huetos, 79 Vitoria 01006 (Álava) | 1006 | B26560557 | 18-07-2007 | Álava | Mortgage loans, consumer loans, finance leases. |
| Berga Gestió, S.L. | C/ Gran Vía, 46 (08600) Berga | 8600 | B64396476 | 02-01-2010 | Berga, Navas, Cardona y Nou de La Bergueda. | Mortgage loans, consumer loans, finance leases. |
| Canovaca Agentes Financieros S.L. | POL IND. EL GARROTAL Nº 17 EDIFICIO GEFICA, PLANTA 1 | 14700 | B14539290 | 01-04-2000 | Almodóvar del Río, Fuente Palmera, Palma del Río, Posadas, Lora del Río, Peñaflores, Carmona, La Campana, La Puebla de los Infantes, Mairena del Alcor, El | Mortgage loans, consumer loans, finance leases. |
| Carrasco Agentes, S.L. | C/ BETULA Nº 9 PISO 1º A | 23400 | B023478704 | 02-01-2004 | Jaén. | Mortgage loans, consumer loans, finance leases. |

| | | | | | | |
|--|---|-------|------------|------------|---|---|
| Centro Asesor de Teruel Financiera, S.L. | La calle es Ronda Ambeles n. 52 | 44004 | B44224947 | 02-06-2008 | Teruel. | Mortgage loans, consumer loans, finance leases. |
| Consultoria Financiera de la Mancha, S.L. | C/ Ramiro Ledesma, s/n bloque 5 Local 3 (13630) | 13630 | B013354303 | 15-12-2003 | Socuéllamos, Tomelloso, Argamasilla de Alba, Pedro Muñoz, Campo de Criptana, Alcázar de San Juan, Las | Mortgage loans, consumer loans, finance leases. |
| Donat Finance Service, S.L. | Pza. Velazquez, 11 - Bajo (52004) Melilla | 52004 | B052015435 | 01-02-2007 | Melilla | Mortgage loans, consumer loans, finance leases. |
| Efincar Fleet Services, S.L. | C/ Dr. Fleming, 1 Local. Ecija | 41440 | B91958363 | 01-01-2012 | Écija, Fuentes de Andalucía, La Luisina, Cañada Rosal, La Carlota. | Loans, credit and finance leases |
| Estudios y Análisis de Riesgos, S.L. | Plaza de los carros, 2, 16001 Cuenca. | 16001 | B016156598 | 30-06-2007 | Cuenca | Mortgage loans, consumer loans, finance leases. |
| European Finantial Consume, S.L. | C/Sexmo del Espinar, 3 1º C, Segovia | 40006 | B86080280 | 03-01-2011 | Segovia. | Automotive financing, automotive leasing, full-service leasing, |
| Financiaceuta, S.L.U | C/ Cervantes, galería "La Riojana", 2ª planta, local nº | 51001 | B51017101 | 01-07-2006 | Ceuta | Mortgage loans, consumer loans, finance leases. |
| Financiaciones Costa del Sol Oriental, SCA | C/ del mar, 27 1º C, Torre del Mar | 29740 | B93195477 | 23-07-2012 | Alcaucin, Alfarnate, Algarrobo, Almachar, Archez, Arenas, Benamargosa, El Boger, Canillas de Aceituno, Canillas de Albaída, Comares, Competa, Macharaviaya, Moclinejo, | Loans, credit and finance leases |
| Finanduro 2007, S.L.U. | Avda Castilla 47 – Aranda de Duero | 9400 | B009480013 | 02-11-2007 | Aranda de Duero, Lerma, Huerta del Rey, Salas de los Infantes y Roa. | Mortgage loans, consumer loans, finance leases. |
| Finangi. Cat, S.L. | Avda. de la Rápita, 33 1º Amposta (Tarragona) | 43870 | B43571660 | 01-06-1999 | Tarragona | Mortgage loans, consumer loans, finance leases. |
| Finanroda Servicios Financieros S.L. | Calle Molino 82 – Ronda | 29400 | B92963388 | 02-01-2009 | Agatocin, Alpendeire, Arriate, Atajate, Benalid, Benalauria, Benaolan, Benarraba, El Burgo, Cañete La Real, Cartajima, | Mortgage loans, consumer loans, finance leases. |
| Finanzamora Services, S.L. | Avda. Tres Cruces 29, | 49008 | B49282403 | 01-01-2015 | Zamora | Loans, credit and finance leases |
| Fincar Gestiones Financieras, S.L. | Av. Buenos Aires, 32- Guadix | 18500 | B21507751 | 01-02-2012 | Guadix, Baza, Huescar, Cullar, Cuevas del Campo, Iznalloz y Guadahortuna. | Loans, credit and finance leases |
| Fromán Consultores, S.L.U. | Av. Del Mantecado, 23 (41560) Estepa | 41560 | B41969767 | 01-06-2004 | Aguadulce, Badolatosa, Casariche, Los Corrales, Estepa, Gilena, Herrera, La Lentegueta, Lora de Estepa, Marinaleda, Martín de la Jara, Osuna, Pedrea, La Roda de | Mortgage loans, consumer loans, finance leases. |
| García y Trinidad Asesoramiento y | Rosario, 9 - Albox | 4800 | B04577383 | 01-10-2006 | Albox, Alcontar, Almanzorra, Armuña de Almanzorra, Bacaes, Bayarque, Benitagla, | Mortgage loans, consumer loans, finance leases. |
| Gestió de Financament I Inversions de Ponent | Av. De la Pau, 49 – Mollerusa | 25230 | B025539123 | 01-10-2006 | Comarcas del Pla D'urgel, la Noguera, L'urgell y La Segarra. Y Lérida, Balafia; Les Basses D'Alpicat, La Bordeta, Camps D'Escorts, Cap Pont, Castel De Gardeny, Clot Princep de | Mortgage loans, consumer loans, finance leases. |
| Gestión de Servicios Financieros Artimar, S.L. | Avda. de Canarias 344- Sta. Lucia de Tirajana | 35110 | B35496777 | 26-01-1998 | Agüimes, Santa Lucía de Tirajana, San Bartolomé de Tirajana | Loans, credit and finance leases |
| Gestión Financiera Villalba S.L. | C/ Carmelo Vega, 26 - A(11600) Ubrique | 11600 | B11517620 | 01-07-2001 | Ubrique, Alcalá del Valle, Algodonales, Arcos de la Frontera, Benaocaz, Bormos, El Bosque, El Gastor, Espera, | Loans, credit and finance leases |
| Gestión Financiera y Diversas; S.L. | Calle Molina de Segura, 5, 30007, Puente | 30007 | B30512446 | 01-02-2016 | Hellin, Jumilla, Albacete | Mortgage loans, consumer loans, finance leases. |

| | | | | | | |
|--|--|-------|------------|------------|--|---|
| GEYBA Servicios Financieros, S.L. | Avda. La Libertad nº 2 Local (41980) La Algaba | 41980 | B91385377 | 01-09-2004 | Arevalillo de Cega, Alacala del Rio, Alcolea del Rio, La Algaba, Almaden de la Plata, Brenes, Burguillos, Cantillana, | Mortgage loans, consumer loans, finance leases. |
| Hermanos P.Q. Servicios Financieros S.L. | Pasaje Neptuno, local 7 (Junto a BBVA) Vera (04620). | 4820 | B04678348 | 01-09-2009 | Vera | Mortgage loans, consumer loans, finance leases. |
| Indastec Asociados, S.L. | Madrid, 20 - Ibiza | 7800 | B57150310 | 01-01-2004 | Eivissa, Sant Antoni de Portmany, Santa Eulalia del Rio San Jose Formentera | Mortgage loans, consumer loans, finance leases. |
| Insema Inversiones, S.L. | Av. Andalucía 11 – Planta 1- Puente Genil | 14500 | B14840896 | 19-12-2008 | Aguilar de la Frontera, Benameji, Castro del Río, Espejo, Fernan Nuñez, | Mortgage loans, consumer loans, finance leases. |
| Intermediación y Servicios Junval, S.L. | C/ BEBRICIO , 39, Pasaje Local nº 7 | 26500 | B26319178 | 01-12-2003 | Calahorra | Mortgage loans, consumer loans, finance leases. |
| Inversiones Financieras Bilegui, S.L. | C/ Artiz Bidea, 48- Mungia | 48100 | B95659579 | 01-10-2012 | Eibar, Mondragón, Genika - Lumo | Loans, credit and finance leases |
| Juan Jiménez Gestión Financiera, S.L. | C/ BARTOLOM E DE | 41004 | B91167973 | 01-02-2002 | Bormujos, Coria del Río, Gelves, Gines, Pilas, Sanlucar la Mayor, Umbrete, | Loans, credit and finance leases |
| L'Eliana Finance, S.L. | Av. Cortes Valencianes 35 - L'Eliana | 46183 | B097639462 | 01-10-2005 | Riba - Roja de Turia, Liria, Betera, Buñol, Requena, Utiel, L'Eliana, La Pobla de Vallbona | Mortgage loans, consumer loans, finance leases. |
| M&G Figueres Associats S.L. | C/ Col-legi, 54 Bajo- Figueres | 17600 | B17673823 | 01-01-2011 | Agullana, Albanya, Arretera, Bascara, Biure, Boadella i les Escaudes, Cebanes, Cantallaps, Capmany, Cistella, Escada, | Mortgage loans, consumer loans, finance leases. |
| Martín & Castilla Servicios Financieros, | Fray Diego de Cádiz,163 - Morón de la Frontera | 41530 | B91369231 | 01-06-2004 | Algamitas, Arahal, Caripe, El Coronil, Marchena, Montellano, Morón de la Frontera, Paradas, Pruna, La | Mortgage loans, consumer loans, finance leases. |
| Medifirent, S.L. | C/ LA ESTACION, 1, ENTREPLAN TA, OF. 9 (9200) | 9200 | B09410572 | 01-03-2004 | Miranda de Ebro | Mortgage loans, consumer loans, finance leases. |
| Noguer Bau, S.L. | Sant Fidel, 5. Vic | 8500 | B64018179 | 31-08-2007 | Aiguafreda, Alpens, El Brull, Calldetenes, Centelles, Collsuspina, Espinelves, | Mortgage loans, consumer loans, finance leases. |
| Orges-Fin Gestiones 2018, s.l. Unipersonal | SA ROVELLADA DE DALT 38 bajos izq 07702 | 7702 | B55733471 | 25-12-2020 | Isla de Menorca | Mortgage loans, consumer loans, finance leases. |
| Praga Services 64, S.L. | C/ De Alicante 70 28939 - (Arroyomolinos) - Madrid | 28939 | B85464402 | 01-03-2014 | Aranjuez | Loans, credit and finance leases |
| Ramsa Servicios Financieros y Empresariales, | Bias Infante, 7 - Lepe | 21440 | B21347190 | 02-01-2004 | Punta Umbría, Cartaya, Lepe, Isla Cristina y Ayamonte | Mortgage loans, consumer loans, finance leases. |
| Servicios Financieros Jienenses, S.L. | Plaza del Camping, 4 Local 10- Andujar | 23740 | B86340767 | 01-12-2011 | Aldeaquemada, Andújar, Arjona, Arjonilla, Bailén, Baños de Quemada, Carboneros, La Carolina, Cazalilla, Espeluy, Higuera de Arjona, Lopera, Marmolejo, Santa Elena, Villanueva de la | Loans, credit and finance leases |
| Servicios Financieros Quintanar, S.L. | C/ Vicente Gálvez Villarejo, 12. | 45800 | B45545167 | 01-12-2003 | Quintanar de la Orden, Madridejos | Mortgage loans, consumer loans, finance leases. |
| Servicios Financieros Sorianos, S.L. | C/Del Ferial , 4 Oficina 3 B2 4200 Soria | 42002 | B42180927 | 02-01-2006 | Soria | Mortgage loans, consumer loans, finance leases. |

| | | | | | | |
|--|---|-------|-----------|-------------|--|---|
| Servital Asesores S.L. | Nuestro Padre Jesús 3- La Palma del | 14500 | B21261177 | 02-11-2005 | Almonte, Bollullos Par del Condado, Bonares, Chucena, Escacena del Campo, Hinojos, | Mortgage loans, consumer loans, finance leases. |
| Soluciones Financieras del Este S.L | C/ Mariano Barbacid, Rivas | 28521 | B84418904 | 02-11-2005 | Arganda del Rey, Rivas – Vaciamadrid | Mortgage loans, consumer loans, finance leases. |
| FINANCESTHER S.L. | AVENIDA CENTRAL NUMERO 1 | 31500 | B71392179 | 15-12-2020 | Navarra | Navarra |
| Lual Soluciones y Gestión, S.L. | C/ Isabel la Católica Nº 6 03803 Alcoy (Alicante) | 3803 | B01612019 | 15-12-2020 | Alicante | Alicante |
| AVILA CONSUMER SERVICES S.L | CALLE RIO TERA Nº 30 1ª PLANTA OFICINA 7 | 5004 | B05265764 | 15-12-2020 | Avila | Avila |
| Intermediación Financiera Palencia, S.L. | Avda. Santander, 44 Despacho 22_ Vivero de Empresas (34003) | 34003 | B02654606 | SIN PODERES | Palencia | Palencia |
| SOLUCIONES FINANCIERAS GRIGEM, S.L | Cámara de Comercio Gijon- Vivero de Empresas | 33202 | B05256375 | 01-04-2017 | Asturias | Mortgage loans, consumer loans, finance leases. |

Appendix V

Annual Banking Report

This Annual Banking Report was prepared in compliance with Article 87 of Law 10/2014, of 26 June, on the regulation, supervision and capital adequacy of credit institutions.

Pursuant to the aforementioned Article, from 1 January 2015, credit institutions must send the Bank of Spain and publish annually a report as an appendix to the financial statements audited in accordance with the legislation regulating audits of financial statements, which specifies, by country in which they are established, the following information on a consolidated basis for each year:

- a) Name(s), nature of activities and geographical location.
- b) Turnover.
- c) Number of employees on a full time equivalent basis.
- d) Gross profit or loss before tax.
- e) Tax on profit or loss.
- f) Public subsidies received.

Following is a detail of the criteria used to prepare the annual banking report for 2020:

a) Name(s), nature of activities and geographical location

The aforementioned information is available in Appendices I and II to the Group's consolidated financial statements, which contain details of the companies operating in each jurisdiction, including, among other information, their name(s), geographical location and the nature of their activities.

As can be seen in the aforementioned Appendices, the main activity carried on by the Group in the various jurisdictions in which it operates is commercial banking. The Group operates mainly in ten markets through a model of subsidiaries that are autonomous in capital and liquidity terms, which has clear strategic and regulatory advantages, since it limits the risk of contagion between Group units, imposes a double layer of global and local oversight and facilitates crisis management and resolution. The Group has 256 branches in total, which provide its customers with all their basic financial requirements.

b) Turnover

For the purposes of this report, turnover is considered to be gross income, as defined and presented in the consolidated income statement that forms part of the Group's consolidated financial statements.

The data on turnover by country were obtained from the statutory accounting records of the Group companies with the corresponding geographical location and translated to euros. Accordingly, this is aggregate information from the separate financial statements of the companies that operate in each jurisdiction, reconciliation of which with the information from the Group's consolidated financial statements requires a series of unifying adjustments and the elimination of transactions between the various Group companies, such as those relating to the distribution of dividends by subsidiaries to their respective parents.

c) Number of employees on a full time equivalent basis

The data on employees on a full time equivalent basis were obtained from the average headcount of each jurisdiction.

d) Tax on profit or loss

In the absence of specific criteria, this is the amount of tax effectively paid in respect of the taxes the effect of which is recognised in Income tax in the consolidated income statement.

Taxes effectively paid in the year by each of the companies in each jurisdiction include:

- Supplementary payments relating to income tax returns, normally for prior years.
- Advances, prepayments, withholdings made or borne in respect of tax on profit or loss for the year. Given their scanty representative amount, it was decided that taxes borne abroad would be included in the jurisdiction of the company that bore them.
- Refunds collected in the year with respect to returns for prior years that resulted in a refund.
- Where appropriate, the tax payable arising from tax assessments and litigation relating to these taxes.

The foregoing amounts are part of the statement of cash flows (EUR 430,139 thousand in 2020, which implies an effective tax rate of 36.5%) and, therefore, differ from the income tax expense recognised in the consolidated income statement (EUR 452.191 thousand in 2020, which implies an effective tax rate of 22.8%). Such is the case because the tax legislation of each country establishes:

* The time at which taxes must be paid. Normally, there is a timing mismatch between the dates of payment and the date of generation of the income bearing the tax.

Its own criteria for calculating the tax and establishes temporary or permanent restrictions on expense deduction, exemptions, relief or deferrals of certain income, etc., thereby generating the related differences between the accounting profit (or loss) and taxable profit (or tax loss) which is ultimately taxed; tax loss carryforwards from prior years, tax credits and/or relief, etc. must also be added to this. Also, in certain cases special regimes are established, such as the tax consolidation of companies in the same jurisdiction, etc.

e) Public subsidies received

In the context of the disclosures required by current legislation, this term was interpreted to mean any aid or subsidy in line with the European Commission's State Aid Guide and, in such context, the Group companies did not receive public subsidies in 2020.

The detail of the information for 2020 is as follows:

| Jurisdiction (EUR millions) | Turnover | No. of employees on a full- time equivalent basis | Gross profit/ (loss) before tax | Tax on profit/(loss) |
|--|-----------------|--|--|---------------------------------|
| Germany | 1,405 | 4,187 | 512 | 149 |
| Austria | 173 | 344 | 71 | 16 |
| Belgium | 76 | 177 | 30 | 6 |
| China | — | — | — | — |
| Spain | 762 | 1,686 | (129) | 85 |
| Denmark | 189 | 238 | 50 | 11 |
| Finland | 114 | 172 | 37 | 6 |
| France | 581 | 869 | 321 | 25 |
| Ireland | — | — | (5) | — |
| Italy | 391 | 830 | 181 | 90 |
| Malta | — | — | — | — |
| Norway | 258 | 527 | 115 | 49 |
| Netherlands | 86 | 280 | 32 | 8 |
| Portugal | 49 | 228 | 10 | 5 |
| Sweden | 165 | 277 | 53 | 21 |
| Switzerland | 20 | 43 | 10 | — |
| Total | 4,269 | 9,858 | 1,288 | 471 |

The return on assets (ROA) of the Group for the year ended 31 December 2020 was estimated at 0.64%.

Appendix VI

Disclosures required pursuant to Mortgage Market Law 2/1981, of 25 March, and to Royal Decree 716/2009, of 24 April, implementing certain provisions of the aforementioned Law

Disclosures relating to mortgage-backed bond issues

The detail of the nominal value of the Bank's mortgage-backed bond issues outstanding on 31 December 2020 and 2019, indicating the annual interest rate and the maturity date of each issue, is as follows

| Currency of issue | EUR Thousands (*) | | Annual interest rate (%) | Maturity date |
|-------------------------------|-------------------|----------------|--------------------------|---------------|
| | 2020 | 2019 | | |
| EURO: | | | | |
| May 2016 issue | — | — | 0,125 | May 2019 |
| July 2007 issue (Note 18) | 150,000 | 150,000 | 5,135 | July 2022 |
| May 2019 issue | 450,000 | 450,000 | 0,000 | May 2022 |
| Balance at end of year | 600,000 | 600,000 | | |

(*) Face value.

On 31 December 2020 and 2019, the detail of the mortgage loans and credits, indicating their eligibility and computability for mortgage market regulatory purposes, was as follows:

| | EUR Thousands | |
|---|---------------|-----------|
| | Face Value | |
| | 2020 | 2019 |
| Total mortgage loans and credits | 1,556,269 | 1,697,366 |
| Mortgage participation certificates issued | — | — |
| Mortgage transfer certificates issued | — | — |
| Mortgage loans securing borrowings | — | — |
| Mortgage loans backing mortgage and mortgage-backed bond issues (*) | 1,556,269 | 1,697,366 |
| Non-eligible mortgage loans and credits | 520,645 | 588,937 |
| Which comply with the requirements to become eligible, except for the limit established in Article 5,1 of Royal Decree 716/2009 | 520,645 | 588,937 |
| Other | — | — |
| Eligible mortgage loans and credits | 1,035,624 | 1,108,429 |
| Non-computable amounts | — | — |
| Computable amounts | 1,035,624 | 1,108,429 |
| Mortgage loans and credits covering mortgage bond issues | — | — |
| Mortgage loans and credits eligible to cover mortgage-backed bond issues | 1,035,624 | 1,108,429 |

(*) On 31 December 2020 and 2019, the Bank had not issued mortgage bonds and, therefore, all the loans and credits back the mortgage-backed bond issues.

Following is a detail of the nominal value of the outstanding mortgage loans and credits and of the nominal value of the loans and credits that are eligible pursuant to Royal Decree 716/2009, without considering the calculation limits established under Article 12 of Royal Decree 716/2009, by origin, currency, payment status, average residual term to maturity, interest rate, holders and type of collateral as of 31 December 2020 and 2019:

| | EUR Thousands | | | |
|---------------------------------|---|--------------------------|---|--------------------------|
| | 2020 | | 2019 | |
| | Mortgage Loans and Credits Backing Mortgage and Mortgage-Backed Bond Issues | Of which: Eligible Loans | Mortgage Loans and Credits Backing Mortgage and Mortgage-Backed Bond Issues | Of which: Eligible Loans |
| Origin of transactions | | | | |
| Originated by the Bank | 1,556,269 | 1,035,624 | 1,697,366 | 1,108,429 |
| Subrogation from other entities | — | — | — | — |
| Other | — | — | — | — |
| Currency | | | | |
| Euro | 1,556,269 | 1,035,624 | 1,697,366 | 1,108,429 |
| Other currencies | — | — | — | — |
| Payment status | | | | |
| Current | 1,485,064 | 1,009,623 | 1,629,714 | 1,084,571 |
| Past due | 71,205 | 26,001 | 67,652 | 23,858 |
| Average term to maturity | | | | |
| Less than 10 years | 168,746 | 153,436 | 149,596 | 136,258 |
| 10 to 20 years | 667,316 | 534,828 | 641,895 | 528,726 |
| 20 to 30 years | 665,890 | 316,464 | 809,981 | 398,151 |
| More than 30 years | 54,317 | 30,896 | 95,894 | 45,294 |
| Interest rate | | | | |
| Fixed | 27 | — | 141 | 1 |
| Floating | 1,556,242 | 1,035,624 | 1,697,225 | 1,108,428 |
| Hybrid | — | — | — | — |

(*) Including EUR 405,996 and 453,436 thousand in 2020 and 2019, respectively, relating to mortgage participation certificates acquired from Banco Santander, S.A. (see Note 10)

| | EUR Thousands | | | |
|---|---|--------------------------|---|--------------------------|
| | 2020 | | 2019 | |
| | Mortgage Loans and Credits Backing Mortgage and Mortgage-Backed Bond Issues | Of which: Eligible Loans | Mortgage Loans and Credits Backing Mortgage and Mortgage-Backed Bond Issues | Of which: Eligible Loans |
| Borrowers | | | | |
| Legal entities and individual businessmen <i>Of which: Property developments</i> | 18,770 | 7,059 | 21,453 | 8,248 |
| Other individuals and non-profit institutions serving households (NPISHs) | 1,537,499 | 1,028,565 | 1,675,913 | 1,100,181 |
| Type of guarantee | | | | |
| Completed buildings | | | | |
| Residential <i>Of which: Officially sponsored housing</i> | 1,527,388 | 1,026,810 | 1,665,719 | 1,097,943 |
| Commercial | 28,881 | 8,814 | 31,647 | 10,486 |
| Other | — | — | — | — |
| Buildings under construction | | | | |
| Residential <i>Of which: Officially sponsored housing</i> | — | — | — | — |
| Commercial | — | — | — | — |
| Other | — | — | — | — |
| Land | | | | |
| Developed | — | — | — | — |
| Other | — | — | — | — |
| | 1,556,269 | 1,035,624 | 1,697,366 | 1,108,429 |

With regards to the disclosures on guarantees associated with mortgage loans and those loans eligible in accordance with the aforementioned regulations, following is a detail of the nominal value of these mortgage loans and eligible loans, based on the related loan-to-value ratio, as of 31 December 2020 and 2019.

| | LTV Ranges | | | | |
|--|--------------|--------------|-------------|------|-------|
| | 2020 | | | | |
| | EUR millions | | | | |
| | <= 40% | >40%, <= 60% | >60%, <=80% | >80% | Total |
| Mortgage loans and credits eligible for mortgage and mortgage-backed bond issues | | | | | |
| <i>Home mortgages</i> | 335 | 402 | 290 | — | 1,027 |
| <i>Other mortgages</i> | 3 | 6 | — | — | 9 |

| | LTV Ranges | | | | |
|--|--------------|--------------|-------------|------|-------|
| | 2019 | | | | |
| | EUR millions | | | | |
| | <=40% | >40h%, <=60% | >60%, <=80% | >80% | Total |
| Mortgage loans and credits eligible for mortgage and mortgage-backed bond issues | | | | | |
| <i>Homemortgages</i> | 335 | 427 | — | 336 | 1,098 |
| <i>Other mortgages</i> | 3 | 7 | — | — | 10 |

Following is a detail of the changes in 2020 and 2019 in the nominal value of eligible and non-eligible mortgage loans and credits pursuant to Royal Decree 716/2009:

| | EUR Thousands | |
|--|-------------------------------------|---|
| | Eligible Mortgage Loans and Credits | Non-Eligible Mortgage Loans and Credits |
| Balance on 1 January 2019 | 1.137.692 | 717,908 |
| Disposals in the year | (41.470) | (130.890) |
| <i>Repaid on maturity</i> | | - |
| <i>Early repayment</i> | (32.170) | (21.399) |
| <i>Subrogation by other entities</i> | | |
| <i>Other</i> | (9.300) | (109.491) |
| Additions in the year | 12 | 2 |
| <i>Originated by the Bank</i> | 3 | 2 |
| <i>Subrogation from other entities</i> | | |
| <i>Other</i> | 9 | - |
| Balance on 31 December 2019 | 1.108.429 | 588,937 |
| Disposals in the year | (99,163) | (71,441) |
| <i>Repaid on maturity</i> | — | — |
| <i>Early repayment</i> | (12,027) | (2,727) |
| <i>Subrogation by other entities</i> | — | — |
| <i>Other</i> | (87,136) | (68,714) |
| Additions in the year | 23,306 | 3,096 |
| <i>Originated by the Bank</i> | 710 | 658 |
| <i>Subrogation from other entities</i> | — | — |
| <i>Other</i> | 22,596 | 2,438 |
| Balance on 31 December 2020 | 1,035,624 | 520,645 |

The detail of the nominal value of the Bank's mortgage securities outstanding on 31 December 2020 and 2019 is as follows:

| | EUR millions | | Average term to maturity |
|--|--------------|------|--------------------------|
| | Face value | | |
| | 2020 | 2019 | |
| Mortgage bonds outstanding | | | — |
| Mortgage-backed bonds | 600 | 600 | — |
| <i>Of which: Not recognised in liabilities</i> | | | — |
| Debt instruments. Issued through a public offering | 600 | 600 | — |
| Term to maturity of up to 1 year | — | — | — |
| Term to maturity of 1 to 2 years | — | — | — |
| Term to maturity of 2 to 3 years | 600 | — | — |
| Term to maturity of 3 to 5 years | — | 600 | — |
| Term to maturity of 5 to 10 years | — | — | — |
| Term to maturity of more than 10 years | — | — | — |
| Debt instruments. Other issues | — | — | — |
| Term to maturity of up to 1 year | — | — | — |
| Term to maturity of 1 to 2 years | — | — | — |
| Term to maturity of 2 to 3 years | — | — | — |
| Term to maturity of 3 to 5 years | — | — | — |
| Term to maturity of 5 to 10 years | — | — | — |
| Term to maturity of more than 10 years | — | — | — |
| Deposits | — | — | — |
| Term to maturity of up to 1 year | — | — | — |
| Term to maturity of 1 to 2 years | — | — | — |
| Term to maturity of 2 to 3 years | — | — | — |
| Term to maturity of 3 to 5 years | — | — | — |
| Term to maturity of 5 to 10 years | — | — | — |
| Term to maturity of more than 10 years | — | — | — |
| Mortgage participation certificates issued | — | — | — |
| Issued through a public offering | — | — | — |
| Other issues | — | — | — |
| Mortgage transfer certificates issued | — | — | — |
| Issued through a public offering | — | — | — |
| Other issues | — | — | — |

Mortgage-backed bond issuers have an early redemption option solely for the purpose of complying with the limits on the volume of outstanding mortgage-backed bonds stipulated by mortgage market regulations.

None of the mortgage-backed bonds issued by the Bank had replacement assets assigned to them.

Translation of a report originally issued in Spanish. In the event of a discrepancy, the Spanish-language version prevails.

Santander Consumer Finance, S.A. and Subsidiaries composing the Santander Consumer Finance Group (Consolidated)

2020 Consolidated Directors' Report

Alternative Performance Measures (APMs)

In addition to the financial information prepared under International Financial Reporting Standards (IFRS), this report includes certain alternative performance measures (APMs) for the purpose of complying with the guidelines on alternative performance measures issued by the European Securities and Markets Authority (ESMA) on October 5, 2015, as well as non-IFRS measures.

The performance measures included in this report qualified as APM and non-IFRS measures have been calculated using Santander's financial information, but are not defined or detailed in the applicable financial reporting framework and, therefore, have not been audited and are not susceptible to full audit.

These APMs and non-IFRS measures have been used to plan, monitor and assess our performance. We believe these APMs and non-IFRS measures are useful to management and investors as they facilitate comparisons of operating performance between periods. Although we believe that these APMs and non-IFRS measures allow a better assessment of our business performance, this information should be considered as additional information only, and in no way replaces financial information prepared in accordance with IFRS. In addition, the way in which Santander Group defines and calculates these APMs and non-IFRS measures may differ from the way they are calculated by other companies using similar measures and, therefore, may not be comparable.

The APMs and non-IFRS measures used in this document can be categorized as follows:

Profitability and efficiency indicators

The efficiency ratio measures how much administrative expenses (personnel and other) and depreciation and amortization expenses are necessary to generate revenues.

RoA ratios have been incorporated, as they are considered to better reflect the underlying business performance.

| <u>Ratio</u> | <u>Formula</u> | <u>Relevance of use</u> |
|-----------------------------|--|---|
| RoA (return on assets) | $\frac{\text{Profit/loss for the year}}{\text{Average of total assets}}$ | This metric measures the return on the Bank's total assets. It is an indicator that reflects the efficiency in managing the company's total assets to generate profit. |
| Efficiency (cost-to-income) | $\frac{\text{Operating expenses (*)}}{\text{Gross margin}}$ | One of the most widely used indicators when comparing the productivity of different financial institutions. It measures the level of resources used to generate the Group's operating income. |

(*) Operating expenses: Administrative expenses + amortization

| Profitability and efficiency (thousands of euro and %) | 2020 | 2019 |
|--|----------------|----------------|
| RoA | 0.64% | 1.23% |
| Profit/loss for the year | 763,698 | 1,410,066 |
| Total assets | 120,034,603 | 114,583,203 |
| Efficiency ratio (cost-to-income) | -42.44% | -42.20% |
| Operating expenses | -1,811,358 | -1,801,187 |
| Administrative expenses | -1,649,275 | -1,637,078 |
| Amortization | -162,083 | -164,109 |
| Gross margin | 4,267,628 | 4,268,062 |

Credit risk indicators

Credit risk indicators measure the quality of the loan portfolio and the percentage of the nonperforming portfolio that is covered by loan loss provisions.

| Ratio | Fórmula | Relevancia del uso |
|-----------------------|---|--|
| NPL ratio | $\frac{\text{Doubtful balances of loans and advances to customers, guarantees to customers and commitments granted to customers}}{\text{Total Risk}}$ | The NPL ratio is a very important variable in the activity of financial institutions, as it provides information on the level of credit risk assumed by financial institutions. It relates the risks classified for accounting purposes as doubtful to the total balance of loans granted, for customers and contingent risks. |
| Coverage ratio | $\frac{\text{Loan loss provisions (2)}}{\text{Doubtful balances of loans and advances to customers, guarantees to customers and commitments granted to customers}}$ | One of the most widely used indicators when comparing the productivity of different financial institutions. It measures the level of resources used to generate the Group's operating income |
| Cost of credit | $\frac{\text{Impairment (3)}}{\text{Financial assets at amortised cost - Loans and advances - Customers}}$ | Esta ratio relaciona el nivel de deterioros contables por riesgo de crédito en un periodo de tiempo determinado que son necesarias en función de la cartera de préstamos concedidos a la clientela, por lo que sirve para medir la calidad crediticia del Grupo. |

(*1) Total Risk = Normal and doubtful balances of Loans and Advances to customers and Customer Guarantees + Doubtful balances of Contingent Customer Commitments.

(*2) Provisions to cover impairment losses on loans and advances to customers, guarantees to customers and commitments to customers

(*3) Impairment or (-) reversal of impairment and gains or losses on changes in cash flows of financial assets not measured at fair value through profit or loss and net gains or (-) losses on changes.

| Credit risk (thousands of euro and %) | 2020 | 2019 |
|---|----------------|---------------|
| Delinquency rate | 2.07% | 2.00% |
| Impaired assets | 2,026,916 | 1,969,799 |
| Commitments and guarantees granted | 42,541 | 43,385 |
| | | |
| Loans and advances to customers without considering impairment adjustments | 99,637,981 | 100,237,001 |
| Guarantees granted | 296,722 | 262,727 |
| | | |
| Coverage ratio | 107.80% | 98.22% |
| | | |
| Impairment losses on loans and advances to customers at amortized cost and at fair value through other comprehensive income | 2,197,400 | 1,938,389 |
| Contingent liabilities and commitments | 33,396 | 38,928 |
| Impaired assets | 2,026,916 | 1,969,799 |
| Commitments and guarantees granted | 42,541 | 43,385 |
| | | |
| Cost of credit | 0.85% | 0.39% |
| Impairment | (825,083) | (380,934) |
| Loans and advances - Customers | 97,440,260 | 98,298,612 |

General external framework

Economic, regulatory and competitive context

The Santander Consumer Finance Group has developed its activity in 2020 in an extraordinarily complex environment, dominated by the pandemic and the measures implemented to contain its economic effects.

The downturn has been global, acute and abrupt, and has generated enormous uncertainty given the impossibility of predicting its scope and duration. Most of the economies in which the bank operates have responded with strong policies and a remarkable coordination between their fiscal, financial and monetary sides to limit the permanent damage from lockdowns. Improvements in treatment, more targeted responses to outbreaks and the announcement of effective vaccines have contained the situation in the final part of the year and led to improved expectations, which clearly reflected in the evolution of financial markets.

| Country | Change in GDP (%) | |
|----------|-------------------|------|
| | 2019 | 2020 |
| UK | 1.2 | -9.9 |
| Eurozone | 1.2 | -6.8 |
| Spain | 2.0 | -11 |
| Portugal | 1.9 | -7.6 |
| Poland | 4.2 | -2.8 |

- **United Kingdom:** The economy has suffered heavily from the pandemic, which for some time put the post-Brexit relationship with the EU on hold. Services have been the sector that was hit the hardest. Inflation has remained low (0.6% in December) and the unemployment rate (4.8% in September) remains contained by government job protection efforts. The official interest rate has been 0.1% since March.
- **Eurozone:** The contraction in economic activity has had a strong economic policy response. The ECB eased financing conditions through expansionary measures, complemented by temporary regulatory and supervisory measures to boost credit. The EU supported countries to expand fiscal policy while creating various funds to provide financing.
- **Germany:** The recession has been milder than the average in the Eurozone due to differences in the impact of the pandemic and, above all, to its different economic structure (greater weight of the industrial sector and high export orientation). The unemployment rate rose to 6.1% at the end of 2020. Inflation ended the year in negative figures (-0.3% year-on-year), although in January it returned to positive figures (1.1%) due to tax increases. Norway: Norway's mainland economy shrank by 3.1% in 2020, making it among the most resilient to the crisis in 2020. The oil and gas industry increased its output so that total GDP fell much less, by 1.3%. Private consumption fell by 8% and investment by 3.8%. For the year as a whole, exports fell by 1.2%, while imports fell by 12.3%. In this situation, the unemployment rate stood at 4.8% in 4Q20, one point higher than a year earlier. General inflation ended the year at 1.4%, although it was core inflation that showed the greatest pressure, closing at 3%. The relevant factor for monetary policy has been economic growth, which is why the official rate has been at 0% since May. France: During the first half of the year, the contraction of the economy was very severe. After a partial recovery in 3Q20, GDP fell again in 4Q20 as restrictions on economic activity tightened from November onwards. The unemployment rate has been very volatile, with a very low correlation with GDP, as after rebounding to 8.9% in 3Q20, it dropped to 7.7% at the close of 2020. Inflation in December ended at 0%, although it rebounded to 0.6% in January 2021.
- **Spain:** The recession in 2020 has been more intense than average in the rest of the euro area due to higher exposure to tourism and the relatively stronger impact of the first wave of the pandemic. The unemployment rate rebounded to 16.3% in 3Q20. Inflation has fallen into negative figures reflecting the contraction in demand and the decline in energy prices.
- **Portugal:** The services sector has been the most affected by the covid-19 crisis, which has had a direct impact on exports of tourism services. The unemployment rate (7.8% in 3Q20) will continue to increase. There was no inflation, with a rate of -0.2% in December. The fiscal deficit was 4.3% of GDP through October.
- **Poland:** The economy has fallen less than in other neighboring countries thanks to a better performance of private consumption and external demand. The unemployment rate rose to 3.4% in 3Q20 but inflation remained reluctant to come down (2.4% in December). The central bank kept the official interest rate at 0.1% since May.

Economic outlook

Financial markets

The cyclical recovery we expect in 2021 will guide the behavior of financial markets. The unprecedented injection of liquidity by central banks will continue to support all risk assets, together with the favorable conclusion of some risk sources: i) The arrival of the vaccine has diminished global uncertainty about the economic recovery, relativizing the fact that worsening contagion data and health pressures are still leading to tighter containments. ii) The control of both Chambers by the Democrats in the US means that the new executive has greater discretion to carry out its fiscal stimulus plans. iii) The UK's negotiated exit from the EU has avoided a chaotic exit in January and normalizes relations between the two regions.

In this context, risk-free rates will rise slowly due to a continued improvement in economic and inflation expectations, and more in the long maturities than in the short maturities, leading to a steepening of the yield curve. Some Fed members are beginning to talk about the possibility of initiating balance reduction later this year, but official rates will remain unchanged for a long time.

The dollar, which depreciated against the euro in the latter part of 2020, is expected to regain ground in 2021 on the back of an earlier recovery in the US in the face of further fiscal stimulus.

During the coming year, the banking environment, as well as the economic environment, will be marked by the evolution of the pandemic, the speed of vaccination and the rate at which public sector aid to families and companies is phased out. The end of the flexibility measures and moratoriums will be accompanied by an increase in delinquency, which will depend on the degree of economic normalization achieved at that time and will affect the different economic sectors unevenly, affecting more those that have suffered the greatest permanent effects.

In general, the banking sector is facing this increase in non-performing loans from a more solid position than in past crises, as shown by the stress tests carried out by different organizations such as the IMF. However, difficulties in some institutions, both in developed and emerging banking systems, cannot be ruled out.

The digital challenge and the pressure of profitability, in a scenario of very low rates and low business growth, will continue to encourage bank consolidation, especially in the most fragmented systems, as well as adjustments in search of efficiency gains.

Financial Regulation

In 2021 financial and prudential regulation will continue to reflect the materialization of different multi-year solvency and resolution initiatives combined with the measures that authorities will continue to take or keep in place to manage the harsh effects of the pandemic.

Supervisors and regulators believe that the policy response should be tailored to the specific needs of this new phase. In addition, they consider that banks must address medium-term challenges, including their low profitability at both the European and national levels. In this regard, the European Banking Authority concluded in its 2020 transparency report the solid capital and liquidity positions of banks but warns about the outlook for asset quality and structural low profitability.

The European Central Bank itself emphasized that uncertainty remains high, also with regard to pandemic developments and vaccine distribution dates. As a sign the ECB is extending until June 2022 the duration of the

easing of the collateral eligibility criteria it adopted in April 2020 to ensure that all banks in all countries can obtain liquidity to support credit to all sectors of the economy.

Additionally, the ECB has broadened the spectrum of marketable assets eligible by the Eurosystem with its decision to admit bonds with coupon structures linked to certain sustainability targets as collateral as of January 1, 2021, demonstrating the Eurosystem's support for innovation in the field of sustainable finance.

With regard to the regulation on capital requirements, it is expected that during 2021, CRR2 will generally come into force, with most of the points that had not yet entered during 2019 and 2020 being applicable. During 2021, the Commission is expected to propose CRR3. This milestone marks the completion of the implementation of the Basel framework in Europe, which significantly modifies, among other things, the credit risk framework. Work is also underway on a quick fix to the CRR on the securitization framework, which would include STS treatment for synthetic securitizations.

Regarding resolution legislation, the transposition of the Bank Recovery and Resolution Directive (BRRD 2) will be completed during 2021. In this regard, in response to covid-19, the SRB has stated its intention to adopt a forward-looking approach to the currently existing MREL requirements. In addition, the SRB has stated that for the 2020 resolution cycle decisions have taken into consideration the transitional periods between 2022 and 2024 set out in BRRD 2.

During 2021, European Banking Association guidelines of particular relevance will apply:

- Guidelines on lending and monitoring (EBA/GL/2020/06) will apply from June 2021. This guidance covers from governance processes to lending, pricing for new business, collateral valuation (movable and immovable) and monitoring and reporting framework.

- Also of particular relevance are the Guidelines on the application of the definition of default in accordance with Article 178 of Regulation (EU) No 575/2013. From January 2021 the EBA includes in its guidelines that institutions must incorporate the requirements of these guidelines in their internal procedures and IT systems before that date; however, competent authorities may accelerate the timing of this transition at their own discretion.

Strategy

Santander Consumer Finance continues to focus on a solid business model backed by:

- Broad geographic diversification with strong commercial strength in key products.
- A leading position in profitability and efficiency compared to pan-European competitors.
- A risk management and recovery system that enables it to maintain strong credit quality.

Management continues to focus on:

- Improving capital efficiency, in a competitive environment characterized by the emergence of new competitors, surplus liquidity in the markets and slow GDP growth.
- Strengthening the leadership position in auto finance, gaining leadership in consumer finance through the global insurance model and by expanding into new markets and expanding agreements with major distributors/brands.
- The creation of Digital Consumer Bank, a new business with the mission to build a global digital consumer finance business based on SCF and Openbank's digital platform technology. It has a full suite of banking

services in addition to its unique, scalable and efficient software package, which will result in an even more powerful business.

Simplification, digitization and transformation projects to maximize efficiency in all geographies.

Business development

In this year marked by the pandemic, credit has a slight decrease of 1%, impacting the Covid19 situation on new production which falls by 12% compared to 2019, mainly affecting consumer business loans.

Regarding liabilities, there is a slight increase of 1% in customer deposits. The volume of wholesale funding was €13,423 million, via senior issues, securitizations and other long-term issues.

At the end of December, customer deposits and medium- and long-term securitization-issues placed in the market covered 76% of net lending.

Results

In 2020, attributable profit amounted to €504.1 million, a decrease of 56% compared to 2019. It should be noted, in addition to the impact of Covid19, that 2020 contains an extraordinary amortization of the Goodwill of the Cash Generating Unit (CGU) of Nordics (Scandinavia) in the amount of 277 million and tax losses mainly in Santander Consumer S.A with an impact of 47.2 million.

Analyzing the income statement by lines:

- Gross income remained in line with the previous year despite the pandemic, with an increase in net interest income (+1.5%) and other operating income, which mitigated the fall in fees and commissions (9.7%) caused by the lower volume of new production during the pandemic.
- Costs barely grew by 0.6%, absorbing practically all of the new acquisitions of Sixt Leasing and Ford Finance in the Nordics, as well as the start-up of TimFin in Italy (joint venture with TIM Italia) in 2020. Cost to income stood at 42.4%.
- Provisions increased compared to 2019 due to the adjustment of expected loss models, which incorporate information reflecting the prospective macroeconomic environment and lower sales of doubtful portfolios and write-offs. The cost of credit stood at 0.85% compared to 0.39% in the previous year. The NPL ratio was 2.07% and coverage was 107.8%.

In short, the Santander Consumer Finance Group continues to demonstrate its capacity to generate revenues while maintaining high profitability, good efficiency and controlled NPLs. Expectations for 2021 are positive in all the territories where it operates.

IMPLICATIONS OF THE COVID-19 PANDEMIC

Both the global economic activity and the financial sector have been very significantly affected during the fiscal year by the spread of COVID-19, which has caused an unprecedented global health crisis.

Since December 2019, a new strain of coronavirus or COVID-19 has progressively spread around the world, initially in part of Asia, from where it moved to Europe, the United States and Latin America, among others. The outbreak has been declared an international public health emergency and a global pandemic by the World Health Organization.

Countries around the world have responded to the COVID-19 pandemic by adopting various measures to try to contain its spread and impact, including the implementation of strict lockdowns or other containment measures, travel restrictions, limitation of public gatherings and temporary suspension of a large part of economic activities. These measures have resulted in a significant decline in global economic activity, falls in production and demand,

resulting in sharp declines in GDP in most countries, rising unemployment levels, sharp declines and high volatility in stock markets, volatility in exchange rates, etc.

These measures have had a negative impact and could continue to negatively affect companies, market participants, our counterparties and customers in the coming quarters.

Many governments and regulatory authorities, including central banks, have acted to mitigate the economic and market disruptions resulting from the pandemic. In this regard, fiscal and monetary stimulus measures have been taken, interest rates have been reduced and partial or full deferral (grace period) of principal and/or interest payments due on loans have been favored, while some regulatory requirements on financial institutions related to capital, liquidity and risk have been relaxed.

At this time, it is difficult to predict the effectiveness of these and other measures taken to mitigate the economic effects of the pandemic.

Within this global environment, the current COVID-19 pandemic has affected our business primarily in the first half of the year, and the continuation of this pandemic, or any future outbreak, could have a material and adverse impact on our business, financial condition, liquidity and results.

To mitigate these impacts, since the beginning of the crisis, and with some anticipation, we have been implementing specific measures in the corporation and in all our geographies for our employees, customers, shareholders and investors to protect their health and mitigate the economic and social impact of the economic downturn.

The Santander Consumer Finance Group has contingency plans, which include simulations of stress situations and which have allowed us to face the current situation with a sufficient degree of preparation and knowledge.

Within the Integral Framework for Special Situations, in February the highest-ranking Corporate Special Situations Committees were activated in order to respond early and coordinate the responses of the geographies. Local Committees were activated in these geographies based on the degree of pandemic progress and local government responses. Through these bodies, Contingency Plans were established involving Local Senior Management (Country Heads, Local Special Situations Management Directors, Local Area Directors, etc.).

The Contingency Plans have ensured the operational continuity of the businesses in all units, identifying their critical businesses, and among other actions, segregating equipment and technological infrastructure, establishing shifts between critical employees and their alternates, as well as increasing the capacity of the systems and lines by Technology and Operations. In this sense, the bandwidth and capacity of the remote connection was increased, increasing the maximum number of users supported from 20,000 to more than 30,000, while providing the appropriate equipment to adapt the organization to the new situation of remote work.

As a result, no unit's operational continuity has been compromised and no significant incidents have been recorded. At the same time, our customers continued to receive the utmost attention.

With regard to employee protection, several actions have been carried out, including communication campaigns with the necessary hygiene guidelines, the limitation from the outset of travel and face-to-face meetings, as well as the massive introduction of telecommuting in all geographies so that up to 85% of the workforce (more than 8,800 employees), came to be working remotely, a percentage that reached in some geographies almost 100% of the professionals of the central services.

Since the end of May, employees have been progressively returning to their usual positions, in line with the Corporation's guidelines and communications, however allowing flexibility to adjust to the governments' own Local De-escalation Plans.

Depending on the different evolution of the pandemic, the Group reassesses the situation and takes measures in line with customer needs, specific to each country and each particular market.

Numerous measures have been taken to support customers and promote their economic resilience during the health crisis and to deal with its consequences, including the following:

- Providing liquidity and credit facilities

- With regard to the moratoriums, in accordance with the report sent to the regulator and limited to the perimeter agreed with the ECB, 7,667.7 million euros have been formalized, of which 412.9 million euros are outstanding. The total formalized is divided into:

- €1,961 million whose origin is government programs.
- 5,706 million Euros whose origin is non-governmental programs.

Of these totals, for the case of the retail portfolio which represents more than half of the moratoriums, as of December 31, 2020 98% of the formalized portfolio had expired and of this percentage, 87% had paid while 7% had requested a new moratorium and the remaining 6% had passed to be managed by the collection teams.

With respect to the Wholesale Portfolio, 90.7% of the formalized portfolio had expired and of this 98.7% had paid and 1.3% had requested a new moratorium.

Regarding the impact on the Consumer group's business, the markets and the consumer finance activity in 2020 have been marked by the Covid-19 pandemic.

The first two months pointed to a year that would improve the activity and results of 2019 but as soon as the lockdowns and restriction of activities began most of the economic activities were affected being even closed.

Santander Consumer's geographic diversification and the different impact of the pandemic resulted in a staggered drop in activity, mitigating to some extent the earliest and most severe effects originated in China, Italy and Spain, but which gradually spread to the geographies of northern and central Europe.

Our main indicator, being the reference for the core business, showed that at the end of the first quarter, passenger car registrations fell 25.6% in Europe compared to 2019 with March falling 55.1%.

Physical stores had to close and the population was confined so sectors traditionally linked to the display and sale of goods, such as electronics, furniture and even travel agencies saw their activity and consequently the financing of their sales diminished. However, during the months of confinement there was an acceleration of the change in consumer habits with an increase in commercial activity and financing through digital channels.

However, from April onwards, commercial activity resumed, which also brought a recovery in financing, with growth in volumes of 40%, 48% and 12% up to July, although the levels of 2019 were not reached, as was also shown by the passenger car registrations indicator, which at that time was 35.13% below the previous year.

The online activity and the reinforcement of used car sales, in whose financing Santander Consumer has a relevant position, kept the business at levels similar to 2019, but the arrival of the second wave of the pandemic with the strict mobility measures and generalized closures of activity throughout Europe have marked a last quarter of extremely reduced economic activity with the consequent effect in the financing of consumer goods. Once again, the last quarter's registrations indicator stood at -9% to close a year in which 24.32% has been lost over the previous year, a situation that has been reflected in the year's production of the main geographies with Germany -4.0%, Italy -16.0%, and Spain -31.4%.

Regarding liquidity specifically, when the health crisis began, there were moments of uncertainty and initial concern in the markets, banks and regulators about the possibility of stress situations.

In the first days/weeks of March, the long-term issue markets were closed, there was tension in the short-term markets (money markets) which was reflected in high volatility in both prices and exchange rates and spreads began to widen, reflecting uncertainty about the authorities' fiscal and monetary policies.

In this environment, SCF Subgroup established as a priority to preserve a solid liquidity position in the parent company SCF S.A. and in the different subsidiaries and established a series of management measures and actions.

In addition, there was a rapid decision making process by governments and central banks to increase the liquidity available in the market. Some of these measures were: PELTROs (Pandemic Emergency Longer Term Refinancing Operations) announced in April, modification of the conditions of the third TLTROs program, the temporary lowering of the LCR ratio requirements below 100% or the extension of the dollar liquidity lines offered by the Fed, among others. All of this helped soothe the markets and avoid episodes of stress.

Among the measures adopted by SCF Subgroup, the daily monitoring of the liquidity situation was immediately reinforced. This was presented on a regular basis at the monitoring committees, which became an essential part of it, as well as at the meetings held since then by the Executive Committee and the Group's Board of Directors.

Subsequently, following the worsening of the pandemic in the last quarter of 2020, in the face of new upturns and the prospect of a possible deterioration of the economy in 2021, in December the ECB decided to adopt a series of new measures in order to mitigate its possible negative effects. Mainly among others: extension of the PELTROs as well as of the third TLTROs program and its concessional conditions, including additional enhancements.

Additionally, and although most units had sufficient liquidity buffers to cover a horizon of 60 days or more in an aggressive scenario, during 2020, SCF Subgroup has implemented a series of mitigating measures including among others:

- The generation of collateral in all units in order to maximize access to central bank facilities.
- The appeal to the ECB through the TLTRO program has been increased to €14,644 million in December 2020 (€7,900 million in December 2019). Additionally, in March, the entity made use of the terms of the Central Bank of Norway (Norges Bank) through its F-Loan offering, obtaining NOK 1.0 billion.

As a result, the liquidity position has remained solid at all times and has not generated strong additional liquidity needs, derived from the evolution of deposits, drawdowns of wholesale lines or the commercial portfolio.

Liquidity metrics have remained above their internal limits and in compliance with regulatory levels. At the end of December, SCF Subgroup's consolidated LCR was 314% and the NSFR for the same perimeter as of December 2020 was 114%.

In terms of the issuance plan, SCF Subgroup accelerated operations in the first quarter in which it issued mainly senior debt for 2.9 billion, which represented approximately half of the plan for the entire year for this type of instrument. In the second quarter, SCF Subgroup, due to lower funding requirements mainly as a result of a reduction in new business generation, as well as higher intra-group funding, has reduced its issuance levels, limiting its issuance to securitization. The total volume of all SCF Subgroup issuance during 2020 amounts to €11.0 billion (€14.1 billion in 2019).

SCF Subgroup's access to the wholesale funding markets, as well as the cost of issuances depends, in part, on the ratings of the rating agencies.

During the year, the three main rating agencies have revised their ratings. Fitch has maintained its ratings (long-term at A- and short-term at F2), as has Standard & Poor's (long-term at A- and short-term at A-2); in both cases, the outlook has changed from stable to negative due to the economic consequences that the coronavirus crisis may have on the long-term rating. Moody's has maintained both its long-term rating at A2 and its short-term rating at P1, as well as its stable outlook.

In short, SCF Subgroup, during the 2020 financial year and taking into account the implications of the COVID 19 pandemic, has maintained and managed its liquidity position and its financing structure at comfortable levels, appropriate to its financing needs, mainly through the use of central bank facilities, an optimal mix of issues (mainly senior debt and securitizations) and increased intragroup financing.

In terms of capital management, SCF maintains its growth path. Specifically, the CET1 ratio has increased 67 basis points since the end of 2019, mostly due to:

- Positive impact of bringing forward the measures envisaged in the European capital requirements regulation (CRR2 quick fix), which represents an increase of 38 basis points.
- The reduction of Nordic goodwill, which had a positive impact of 41 basis points.

In summary, the group ended the half-year with a total capital ratio of 16.53% and a CET1 ratio of 13.21%, comfortably meeting the minimum ratios required by the European Central Bank on a consolidated basis, which are 12.05% for the total capital ratio and 7.89% for CET1.

With respect to risk management, in order to contribute to mitigating the possible economic and financial impact of the crisis, several lines of work have been activated to reconcile support for our customers with preserving the Bank's strength and solvency:

- Identification of customers, groups and vulnerable sectors that are or could be affected by the effects of the pandemic.
- Continued monitoring of their situation and needs arising from the pandemic and market evolution.
- Scenario analysis to assess potential impacts and define action plans if necessary.
- Evaluation of the risk control framework, risk appetite, management limits and policies to ensure their adequacy in the current circumstances.
- Reinforcement of recovery teams in all our geographies.

Both the board of directors and senior management have been regularly informed by continuous reporting of key risk indicators to facilitate the decision-making process.

Loan loss provisions in 2020 were €968.6 million, up significantly from the previous year, mainly due to additional provisions to deal with the potential consequences of the pandemic:

- Initial signs of impairment in the portfolios as a result of the impact of COVID-19. This deterioration has not materialized in a relevant way so far, due to the mitigating effect of the support measures put in place.
- Additional provisions made reflecting the IFRS 9 forward looking view, based on a long-term approach, recognized by the International Accounting Standards Board (IASB) and other regulators and supervisors, of possible macroeconomic scenarios in the context of COVID-19.
- Collective and individual assessment to reflect expected credit losses on assets whose credit risk is increasing.
- Year-to-date loan growth, driven by economic support programs. As a result, the cost of credit stood at 0.85%, an increase of 46 basis points compared to 2019.

The NPL ratio, calculated as the result of dividing the financial assets at amortized cost (customers) in Phase 3 and contingent risks recorded in the consolidated balance sheets at December 31 of this year by the total balance of financial assets at amortized cost (customers and contingent risks), amounted to 2.07% due to the increase in credit volumes and the mitigation measures implemented.

The bad debt fund amounts to EUR 2,197 million, with an NPL coverage of 107.80%, calculated with accounting provisions on total impaired assets due to credit risk (doubtful assets), whether in simple default, pre-contentious, contentious or doubtful non-precontentious. It has increased by more than eight hundred basis points compared to December 2019, due to the provisions made.

Regarding the evolution of exposure and coverage per stage on an IFRS 9 basis, the increase observed in stage 2 of the second quarter is in line with the aforementioned collective and individual assessments aimed at quantifying the assets where credit risk is estimated to have increased. Consumer is strictly following regulatory and supervisory guidelines that underline the importance of responsibly adapting and applying its accounting and prudential policies to temporary and exceptional containment measures.

The evolution of exposure and coverage in stage 1 is driven by the loan growth observed in the period. For stage 3, the alignment with regulatory and supervisory guidelines issued to address the effects of the pandemic helps explain the performance observed during the period.

With regard to market risk, and after the spike in volatility caused by the COVID-19 crisis in the first quarter, it stabilized in the second quarter, closing with low figures in relation to the Group's balance sheet and activity.

In relation to operational risk, the Group has established additional controls in order to maintain pre-COVID-19 risk levels, in addition to reinforcing those already in place. The following aspects have been closely monitored:

- Business continuity plans to support our employees, customers and businesses.
- The pandemic scenario and remote working has a direct impact on the cyber threat environment and its associated risks. In addition, we are strengthening control mechanisms to further support the control environment (patching, browsing control, data protection controls, etc.).
- Increased technological support to ensure adequate customer service and the correct provision of services, especially in online banking and call centers.
- Transaction processing risk increases due to the volume of new loans and multiple changes in existing portfolios resulting from public aid programs and internal policies. Additional controls have been implemented to minimize incidents.

Ongoing monitoring of other risk areas, such as external suppliers, fraud, conduct and money laundering prevention.

In order to reinforce control over the calculation and allocation of overlay provisions by COVID and the effects on the classification of operations and portfolio performance, the following actions were carried out:

- Transposition of corporate guidelines and in compliance with EBA guidelines for the application of measures to our clients affected by the health crisis. This SCF guide was validated by the Santander Group, approved in the SCF RCC, and SCF validated the transpositions of the entities under SCF management when they required a different approach due to local specificities.
- Monitoring of the evolution of volumes and behavior of the moratoriums granted in accordance with the aforementioned guidelines. Weekly in the SCF Management Committee, monthly in the RCC of SCF and the Santander Group and quarterly in the RSRCC and BoD of SCF.
- Data quality controls on information reported by the entities on Covid moratoriums.

Internal audit to verify the correct processes applied by the entities in the application of the measures associated with the Covid crisis.

Regarding the evolution of the year, the levels of losses, in relative terms, by Basel categories are aligned with the 2019 year and are similar to those of the previous semester. There have been no major events related to the COVID-19 situation.

In terms of results, the healthcare crisis is having an impact throughout the income statement. Firstly, due to the depreciation of the Norwegian market currencies. Thus, the impact of exchange rates can be quantified at approximately 10MM negative in revenues and costs when compared to the previous year.

Eliminating this effect, the most significant impacts are:

- Net interest income has been affected by the decrease in volumes, this impact has been offset by a reduction in interest rates by the various central banks in recent months. As a result, net interest income improved slightly despite the crisis in the first half of the year.

- As regards fees and commissions, they were impacted by the lower levels of activity, mainly in those related to insurance.

- In terms of operating costs, the efficiency plan defined for the year continued to be implemented in 2020, although during the first few months there was a certain slowdown in obtaining the savings envisaged in the optimization plans, mainly due to the effect of the COVID 19 pandemic. However, since the beginning of the pandemic, a series of cost optimization measures were implemented to mitigate its impact, such as the elimination of travel, the reduction of consulting and marketing expenses, non-strategic projects, as well as the adjustment of the variable remuneration of the workforce, among others, which together with the structural savings measures initially defined, has allowed the Division to reduce its costs by 100 million euros in the current fiscal year.

- With regard to loan-loss provisions, as mentioned in the risks section, they are higher than those made in previous periods, which has been reflected in the aforementioned increase in the cost of credit.

To conclude and if we look to the future, Santander Consumer entered this health crisis in a very strong position: a solid profit before provisions (2.5 billion at the end of 2019), a well-diversified portfolio with high collateral and capital and liquidity positions appropriate for our type of business. All of these are key levers for managing an economic downturn.

Our priority remains to protect all our stakeholders, because we believe this is the best way to accelerate the recovery and exit the crisis as quickly as possible to give our shareholders an adequate return.

We are confident in our strengths and business model to mitigate the impact of COVID-19, at Santander Consumer: we have the necessary scale, a broad customer base and good geographic and business diversification.

We also maintain the pillars on which the group's strategy is based: improving operating performance, optimizing the allocation of capital to the regions and businesses that generate the highest profits and accelerating the group's transformation through greater digitalization.

On the other hand, cost management actions are being activated to mitigate the negative impacts of COVID-19:

- Adjust the compensation variable in line with business evolution expectations.

- Postpone investments and optimize the project portfolio for 2020 and consequently optimize consulting expenses.

- Reduce travel spending.

- Optimize marketing expenditure.

- Digitization of contracting and transaction registration processes.

I. Risk management

Corporate principles

Santander Group, which is part Santander Consumer Finance Group, has set itself the strategic objective of achieving excellence in risk management. This has been a focal point of the Santander Group's activities throughout its history spanning more than 150 years.

During the last few years, the pace of change in risk management has increased in order to anticipate and meet the main challenges presented by a constantly changing economic, social and regulatory environment.

Consequently, the risk function is of greater significance than ever so as to make the Santander Group is to continue to be a solid, safe and sustainable bank, an example for all the financial sector and a reference point for all who aspire to convert leadership in risks into a competitive advantage.

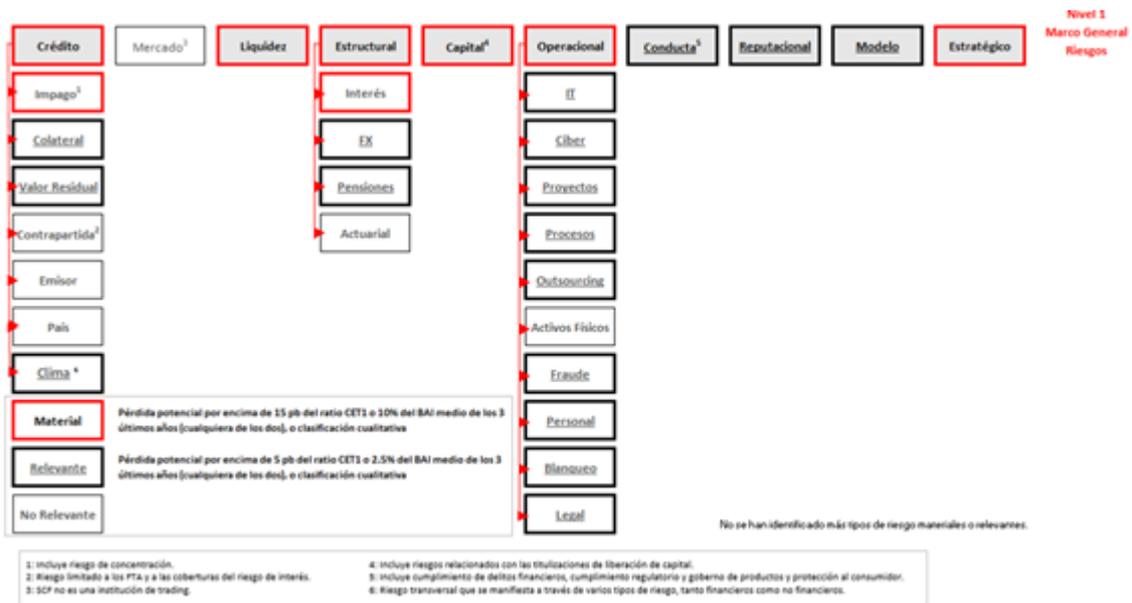
Santander Consumer Finance Group aims to build a future based on advance management of all risks and protect its present through a robust control environment. Accordingly, the Group has determined that the risk function should be based on the following cornerstones, which are in line with the Santander Group's strategy and business model and take into account the recommendations of the supervisory and regulatory bodies and the best market practices:

1. The business strategy is defined by the risk appetite. The Santander Consumer Finance Group's board determines the amount and type of risk that it considers reasonable to assume in implementing and developing its business strategy, in the form of objective verifiable limits that are consistent with the risk appetite for each significant activity.
2. All risks must be managed by the units that generate them using advanced models and tools that are integrated in the various businesses. The Santander Consumer Finance Group is fostering advanced risk management, using innovative models and metrics together with a control, reporting and escalation framework to ensure that risks are identified and managed from different perspectives.
3. A forward-looking vision of all types of risks should be included in the risk identification, assessment and management processes.
4. The independence of the risk function encompasses all risks and establishes an appropriate separation of the risk generating units from those responsible for risk control. Implies having sufficient authority and direct access to management and governing bodies responsible for setting and supervising risk strategy and policies.
5. The best processes and infrastructure must be used for risk management. Santander Consumer Finance aims to be a reference model in the development of infrastructures and processes supporting risk management.
6. A risk culture integrated throughout the organisation, consisting of a series of attitudes, values, skills and guidelines for action vis-à-vis all risks. Santander Consumer Finance understands that advanced risk management cannot be achieved without a strong and stable risk culture being present in each of its activities.

Risk map

Santander Consumer Finance has in place a recurring process for identifying the material risks to which it is or could be exposed, as reflected in the risk map. Material risks must be covered by the risk profile

assessment exercise, risk appetite, risk strategy and ICAAP/ILAAP. Below is the latest update of Santander Consumer Finance's risk map.



The first level includes the following risks (General Risks Framework):

- Credit risk is the risk of financial loss arising from a contractual breach or impairment of the credit quality of a customer or other third party that Santander Consumer Finance has financed or in respect of whom a contractual obligation has been assumed.
- Market risk is the risk incurred as a result of changes in market factors that affect the value of positions in trading portfolios. This risk is not considered relevant within Santander Consumer Finance since it is not a trading institution.
- Liquidity risk is the risk that Santander Consumer Finance does not have the liquid financial assets required to meet its obligations when due, or can only obtain them at a high cost.
- Structural risk is the risk arising from the management of balance sheet items, in the banking portfolio and in relation to insurance and pension activities.
- Capital risk is the risk that Santander Group does not have sufficient capital, in quantity or quality, to meet its internal business objectives, regulatory requirements or market expectations.
- Operational risk is defined as the risk of loss due to inadequacy or failure of internal processes, staff and systems or due to external events. This definition includes legal risk.
- Conduct risk: Conduct risk is the risk that arises from practices, processes or behaviours that are inappropriate or fail to comply with internal regulations, legality or supervisory requirements.
- Reputational risk: Reputational risk is defined as the risk of a current or potential adverse economic impact due to a less favourable perception of the bank by employees, customers, shareholders/ investors and society in general.
- Model risk is the risk of loss arising from misuse of a model or inaccurate predictions that may result in sub-optimal decisions by the Bank.

- Strategic risk is the risk of loss or detriment arising from strategic decisions, or poor implementation of such decisions, affecting the long-term interests of our main stakeholders; or from an inability to adapt to the changing environment.

The material risks at Santander Consumer Finance are: credit, default (including concentration), liquidity, structural, structural interest rate, capital, operational and strategic.

The significant risks at Santander Consumer Finance are: collateral/residual value, structural exchange rate, pensions, IT, cyber, processes, outsourcing, fraud, personnel, money laundering, legal, conduct, reputational and model.

Residual Value Risk is defined as the risk of loss that an entity may have if at any time during the life of an automobile contract (loan, lease, etc.) the customer has the option or obligation to return the vehicle as full and final settlement, due to uncertainty about the sale price of the vehicle at that time

Corporate Risk Governance

The objective of the governance of the risk function is to ensure adequate and efficient decision-making and effective risk control, and to ensure that these functions are managed in accordance with the risk appetite defined by the senior management of Santander Consumer Finance and its units.

The following principles have been established for this purpose:

- Segregation between risk decisions and control.
- Enhancing the responsibility of risk generating functions in the decision-making process.
- Ensuring that all risk decisions have a formal approval process.
- Ensuring an aggregate overview of all risk types.
- Bolstering risk control committees.
- Maintaining a responsive and efficient committee structure, ensuring:
 - Participation and involvement of the governance bodies and senior management in all risk decisions, and supervision and control.
 - Coordination between the lines of defence in risk-management and control functions.
 - Alignment of objectives, monitoring to ensure they are being achieved and implementing corrective measures when necessary.
 - The existence of an adequate management and control environment for all risks.

To achieve these objectives, the Committee structure in the management model must ensure an adequate:

- Structure, with stratification by levels of relevance, balanced delegation capacity and protocols for escalating incidents.
- Composition, with members of sufficient rank and representation of business and support areas.
- Operations, i.e. frequency, minimum attendance levels and appropriate procedures.

The governance of risk activity must establish and facilitate coordination channels between the units and Santander Consumer Finance, together with alignment of management models and risk control.

The governance bodies of Santander Consumer Finance, S.A. units are set up in accordance with local legal and regulatory requirements, considering the complexity of each unit.

Furthermore, Santander Consumer Finance has established additional governing measure for special situations.

The Gold and Silver Committee in Santander Consumer Finance spearheaded the crisis; specialized committees (business continuity, HR committees, risks committees, etc.) covered the impact of the COVID-19 pandemic in their agendas to gauge future repercussions. Their conclusions were shared within the organization's highest committees. The crisis management governance has become less strict over the second and third waves, as opposed to the beginning of the pandemic. The frequency of these committees has been established in line with the severity of the pandemic and the impact on the entity. In many instances, activating extraordinary mechanisms not previously defined has been necessary to deal with the effects on the business, the assets and the people.

Roles and responsibilities

The risk function is built around three lines of defence. The roles and responsibilities of these lines form an integral part of the management and control of market, structural and liquidity risk, as explained below.

– First line of defence

This comprises the departments, business lines and activities that generate risk exposure. In the scope of this framework, this involves those responsible for management of the trading and balance sheet management portfolios.

This line of defence must ensure at all times:

- That all risks that might have a material impact are identified.
- Recurrent assessment of existing risks.
- The information needed to assess risks is available.
- The limits established for their activities are observed and respected.
- Second line of defence

This involves the specialist teams involved in risk control and monitoring. In the scope of this framework, this involves those responsible for monitoring activities involving the entity's portfolios and the performance and management of the risks assumed.

The second line of defence is an independent function within the risk function that complements the management and control functions of the first line of defence, ensuring at all times that:

- Limits are established and approved by the entity's governance bodies or their delegated bodies.
- The first line of defence understands and complies with these limits.
- The policies, procedures and limits established for trading activities and balance sheet management are respected.
- Systematic reviews are carried out of exposure to market, structural and liquidity risks.
- Robust, reliable and adequate mechanisms are in place for these activities.

The second line of defence must provide a consolidated overview of market, structural and liquidity risks.

- Third line of defence

As the final layer of control in the Group, Internal Audit regularly checks that policies, methods and procedures are adequate and applied effectively in management.

Structure of Risk Committees

The board of directors is ultimately responsible for risk control and management, delegating these powers to commissions and committees. In Santander Consumer Finance, the Board is supported by the Risk, Regulation and Compliance Supervision Commission, which is an independent risk control and monitoring committee. These bylaw-mandated bodies form the highest level of risk governance:

Independent control bodies

- *Risk, Regulation and Compliance Supervision Commission*

This Committee's role is to assist the Board of Directors in the monitoring and control of risks, defining and assessing risk policies, and determining the risk propensity and strategy.

It is made up of external or non-executive directors (mostly independent) and is chaired by an independent Board member.

The main duties of the Risk, Regulation and Compliance Supervision Commission are:

- To support and advise the Board of Directors in defining and assessing Santander Consumer Finance's risk policies and determining its risk propensity and risk strategy.
 - To ensure that the pricing policy for assets and liabilities offered to customers fully respects the business model and risk strategy.
 - To understand and assess the management tools, ideas for improvement, progress with projects and any other relevant activity relating to risk control.
 - To determine with the Board of Directors the nature, amount, format and frequency of the risk information to be received by the Committee and the Board.
 - To help establish rational and practical remuneration policies. For this purpose, without prejudice to the duties of the Remunerations Committee, the Risk Committee examines whether the incentives policy planned for the remuneration scheme considers risk, capital, liquidity and the likelihood and suitability of profits.
- *Executive Risk Control Committee (ERCC):*

This collegial body is responsible for overall monitoring and control of Santander Consumer Finance's risks, pursuant to the powers delegated to it by the Board of Directors of Santander Consumer Finance, S.A.

Its objectives are:

- To provide a tool for effective risk control, ensuring that risks are managed in accordance with the Bank's risk appetite, as approved by the Board of Directors of Santander Consumer Finance, S.A., providing an overview of all of the risks identified in the risk map in the general risk framework, including identification and monitoring of actual and emerging risks and their impact on the risk profile of the Santander Consumer Finance Group.

- To ensure the best estimate of provisions and that they are recognized correctly.

This Committee is chaired by the Santander Consumer Finance's Chief Risk Officer (CRO) and is made up of members of its senior management. In addition to the risk function, which chairs the Committee, the compliance, finance and management control functions are also represented. The CROs of local entities can take part on a regular basis to report on the risk profile of the entities and other tasks.

The Executive Risk Control Committee reports to the Risk, Regulation and Compliance Supervision Commission, which it assists in its function of supporting the Board.

Decision-making bodies

– *Executive Risk Committee (ERC):*

The Executive Risk Committee is the collegiate body responsible for overall risk management pursuant to the powers delegated to it by the Board of Directors of Santander Consumer Finance S.A., monitoring all the risks identified in the Bank that fall within its remit.

Its objective is to provide a tool for decisions on accepting risks at the highest level, ensuring that risk decisions are within the limits set by the Santander Consumer Finance Group's risk appetite. It reports on its activity to the Board or its committees, as required.

This Committee is chaired by the Head of Santander Consumer Finance and is made up of executive directors and other executive of Santander Consumer Finance. The risk, financial, management control and compliance function are also represented, among others. The Bank's CRO is entitled to veto the Committee's decisions.

– *Proposal Sub-committee (RPSc):*

The Santander Consumer Finance Risk Proposal Sub-committee is a collegiate body in charge of making decisions regarding business and country transactions, credit risk, market, liquidity and structural issues, guaranteeing that the decisions made comply with the limits established in the appetite risk framework of Santander Consumer Finance, as well as informing of its activity to the Risk Executive Committee when it is required so.

This Committee is chaired by Santander Consumer Finance's CRO, and it comprises Santander Consumer Finance executive positions including but not limited to the risk, financial, management control and compliance functions.

– *Credit Committee:*

The Credit Committee is the collegiate decision-making body responsible for recommending and validating credit risk proposals, ensuring that this respect the limits set in the risk appetite, reporting to the Executive Risk Committee, as required.

This Committee is chaired by the Santander Consumer Finance's CRO and its members are senior managers. The risk and business functions are also represented.

– *Provisions Committee:*

The Provisions Committee is the decision-making body responsible for overall management of provisions in accordance with the powers delegated by the Executive Risk Committee of Santander Consumer Finance S.A., and supervises, within its sphere of action and decision, all matters relating to provisions in Santander Consumer Finance. Its purpose is to be the instrument for decision-making, ensuring that decisions are consistent with the governance of provisions established at Santander Consumer Finance, and reporting to the Board of Directors or its committees on its activities when required.

Structural organisation of the risk function

The *Group Chief Risk Officer* (GCRO) is responsible for the risk function in Santander Consumer Finance and reports to the Head of Santander Consumer Finance, who is a member of the Board.

The GCRO advises and challenges the executive line and also reports independently to the Risk, Regulatory and Compliance Committee and to the Board.

Advanced risk management is based on a holistic, forward-looking approach to risks, based on intensive use of models, to foster a robust control environment that meets the requirements of the regulator and the supervisor.

Santander Consumer Finance's risk management and control model shares certain core principles via its corporate frameworks. These frameworks are established by the Group and Santander Consumer Finance adheres to them through its management bodies. They shape the relationship between the subsidiaries and Santander Consumer Finance, including the role played by the latter in validating important decisions.

The Group-Subsidiaries Governance Model and good governance practices for subsidiaries recommend that each subsidiary should have a bylaw-mandated risk committee and an executive risk committee chaired by the Chief Executive Officer (CEO). This is in line with best corporate governance practices and consistent with those already in place in the Group, as set out in the corporate framework, to which Santander Consumer Finance has signed up.

Under the Group's internal governance framework, the management bodies of Santander Consumer Finance have their own model of risk powers (both quantitative and qualitative), which must follow the principles set out in the benchmark models and frameworks developed at the corporate level.

Given its capacity for comprehensive and aggregated oversight of all risks, the corporation exercises a validation and questioning role with regard to the operations and management policies of the units, insofar as they affect the Group's risk profile.

Identifying and evaluating risks is a cornerstone for controlling and managing risk. The main risk types to which the Group is exposed are credit risk, market risk, operational risk and compliance and conduct risk.

Santander Consumer Finance has taken several initiatives to improve the relationship between Santander Consumer Finance and its subsidiaries, and to improve the model of advanced risk management.

It is worth mentioning the tight collaborative efforts in light of the crisis derived from the COVID-19 pandemic to share best practices, aid in the development of scenarios, estimation of additional provisions, etc.

As the main initiatives in 2020, Santander Consumer Finance has -and will continue to- meticulously revise the impact of the COVID-19 pandemic and the appropriateness of the risk appetite to face the new environment. The risk appetite limits have been practically unchanged despite the extraordinarily challenging conditions. Management focused on improving the control over market volatility, better representation and visibility of the emerging risks including cybersecurity and other non-financial risks.

Scenario analysis

In the context of the coronavirus pandemic and in line with the regulator's indications, the Service of Studies department elaborated a set of additional scenarios under a stable perspective, long-run approach in order to analyze the deterioration observed in most macroeconomic indicators and evaluate the expected losses. The Santander Group has developed these scenarios through a robust process and with great effort from the teams involved, ensuring their coherence.

In response to the health crisis of the COVID-19, the reporting function increased the frequency and adapted the existing reports to generate new ones for the Board and senior committees. These were focused on critical issues, making the monitoring of the situation and the decision-making process easier.

II. Credit Risk

Credit risk stems from the possibility of losses arising from the failure of clients or counterparties to meet their financial obligations with the Group, in full or in part.

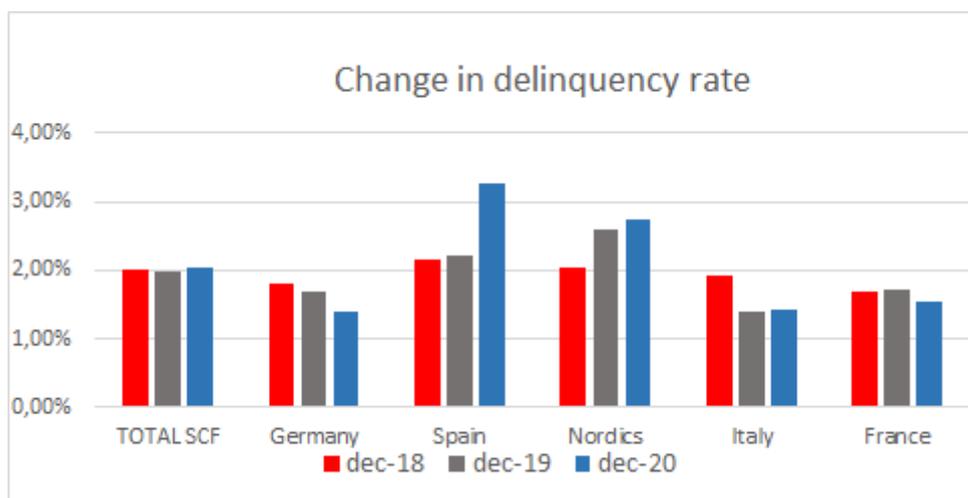
The risk function in Santander Consumer Finance is organised by customer type, distinguishing between individualised and standard customers throughout the risk-management process:

- i. Individualised customers are those assigned to a risk analyst, mainly because of the risk they entail. This category includes Wholesale Banking companies and some Retail Banking companies. Risk management involves expert analysis, complemented by decision-making support tools based on internal risk-assessment models.
- ii. Standard risks are those customers to whom no risk analyst is expressly assigned. They generally include risk with individuals, individual businesspeople and non-individualised retail banking companies. Management of these risks is based on internal-assessment and automatic-decision models, complemented by teams of analysts specialized in specific risk types when the model does not cover the risk or is not sufficiently accurate.

Key figures in 2020

The evolution of non-performing assets and the cost of credit reflect the impact of the deterioration of the economic environment, mitigated by prudent risk management, which has generally made it possible to maintain said data at levels lower than those of our competitors in recent years. As a result, Santander Consumer Finance maintains an adequate level of coverage to face the expected loss of the credit risk portfolios it manages.

As of December 2020, the default rate was 2.04%, because our risk performance has been aligned with Santander Consumer Finance's risk appetite. NPLs (€ 2.02bn) distributed by units are: Germany represents 25% of the total, the Nordic countries 23%, Spain 24%, France 11%, Italy 6%, Austria 6% and 4 others %. Regarding products, Auto represents 42% of the total, Direct 33%, Mortgages 4%, Durables 13%, Stock Finance 4% and others 4%.



The delinquency ratio has shown a downward trend in recent years, the lowest figure being that of December 2019, where it reached 1.98%. However, in 2020 there has been a change in trend with an increase in the delinquency rate explained by the higher entries in arrears as a result of the Covid impact

on the portfolios of Santander Consumer Finance units, which caused the delinquency rate to close at 2.04%. The increase in the default rate occurred in the majority of Santander Consumer Finance countries and mainly in the used car, durable and credit card portfolios.

In terms of Cost of Credit, this ratio has a low risk profile thanks to the granularity and predictability of Santander Consumer Finance's portfolios. The 12-month cost of credit at the end of December 2020 was 0.8%. Throughout 2020, an increase in Provisions was carried out in all Santander Consumer Finance portfolios due to the provision for macroeconomic adjustment of Provisions in accordance with the recommendations of the ECB and aligned with the Corporate criteria of the Santander Group, where required entities to choose to avoid procyclical assumptions in their IFRS9 models to determine their provision estimates during the COVID-19 pandemic using long-term macroeconomic forecasts.

Key figures and change over time

Santander Consumer Finance's credit risk portfolio is characterised by its diversified geographic distribution and predominance of retail banking activity.

Management metrics

In terms of loss recognition, the cost of credit risk in Santander Consumer Finance is measured through different approaches: NIP - net insolvency provision (gross provisions - recovery of write-offs), CMN - Change in managed NPLs (NPL entries - cures - recovery of write-offs), Net Write-offs (write-offs - recovery of write-offs) and Expected Loss. In order to obtain a monitoring ratio, the first two indicators (in 12 months) are divided by the 12-month average of the total portfolio to obtain the Cost of Credit and the Risk Premium. These allow the manager to form a complete idea of the evolution and future prospects of the portfolio.

Below is the evolution of the Cost of Credit and Risk Premium over 2020:

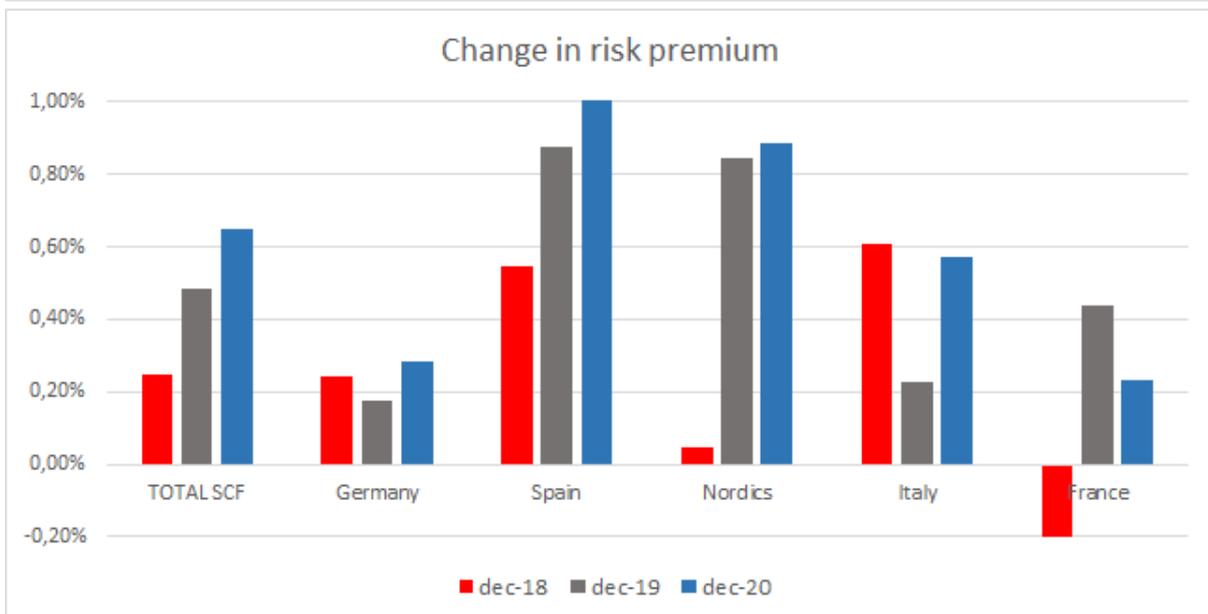
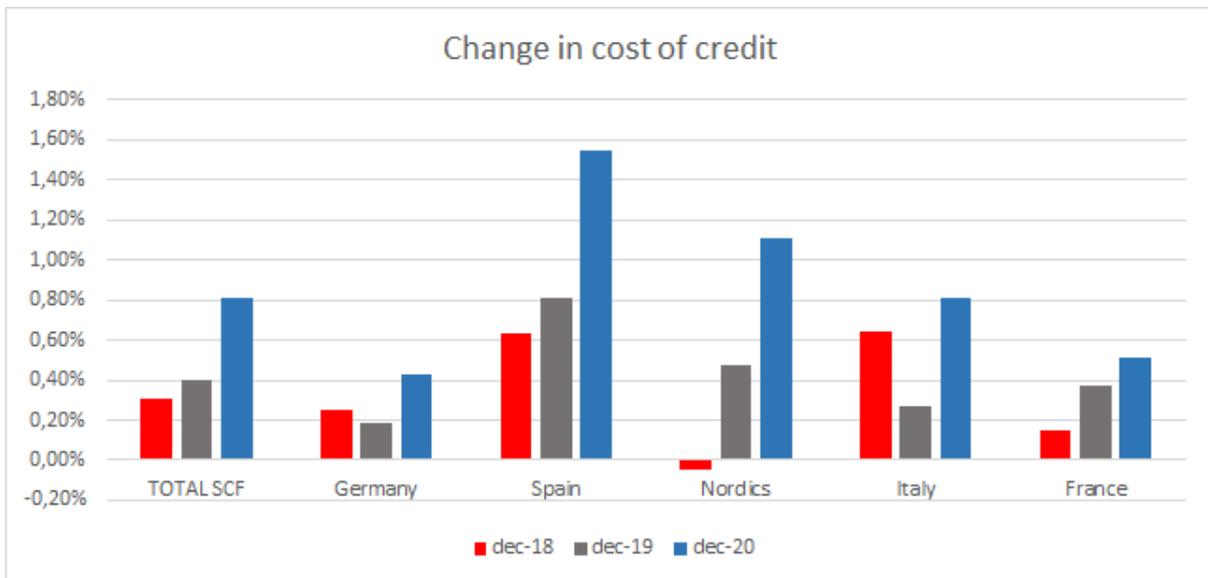


The two approaches measure the same reality and, consequently, are close in the long term, although they represent successive moments in the measurement of the cost of credit risk: non-performing loan flows (CMN) and coverage of doubtful loans (NIP), respectively. Although they converge in the long term within the

same economic cycle, at certain times they may present differences such as the one observed in this period. These differences are explained by the different timing of loss computation, which is basically determined by accounting regulations (for example, mortgages have a "slower" coverage and write-off schedule than consumer portfolios). Additionally, the analysis can be complicated by changes in the hedging policy and write-offs, portfolio composition, changes in accounting standards (IFRS9), portfolio sales and adjustments of parameters for the calculation of expected loss, etc.

During 2020, both indicators have been affected by the macroeconomic environment, mainly explained by the impact of the pandemic that has affected most of the portfolios in the Consumer units, increasing entries in default and provisions. Additionally, it was decided to make an adjustment to the provisions of the model to mitigate this impact, which explains the difference observed between the Cost of Credit and the Risk Premium in the last quarter.

The following charts show the cost of credit risk in Santander Consumer Finance (risk premium and cost of credit) and in its main areas of activity for 2020 and its comparison with previous years. They show an increase in Total SCF and different developments in the different units, mainly due to the COVID impact, which resulted in higher provisions due to higher entries in irregularity and NPLs and a decrease in new business origination, also due to the pandemic, which reduced total exposure compared to expectations.



a) Global credit risk map 2020

The following table details the global map of SCF's gross credit risk exposure by geographic area:

| SCF Group - Gross credit risk exposure | | | |
|--|---------------------|----------------------------|-----------------|
| | 2020 (€ million) | Change on December 2019 | % portfolio |
| Spain and Portugal | 15,749 | (10.64) % | 15.81 % |
| Italy | 9,123 | (0.91) % | 9.16 % |
| France | 14,647 | 3.44 % | 14.70 % |
| Germany and Austria | 38,921 | 0.92 % | 39.06 % |
| Scandinavia | 17,311 | 3.28 % | 17.37 % |
| Other | 3,887 | (0.88) % | 3.90 % |
| Total | 99,638 | (0.60) % | 100.00 % |

Santander Consumer's activity in 2020 has developed in a challenging economic environment derived from the Covid pandemic. The results mainly translated into lower volumes especially during the months of March to June, and with different impacts depending on the geographies.

As a consequence of the above, the gross exposure to credit risk shows a year-on-year decrease of 0.60% (+ 6.9% in 2019). This decrease is mainly due to a drop in the origination of new business during the first half of the year due to the credit environment. In terms of product vision, Automobile represents 63% of the total, Direct 11%, Mortgages 4%, Durables 5%, Stock Finance 11% and Others 5%. Germany concentrates the highest percentage of the portfolio with 39% together with Austria and their respective JVs. On the other hand, the Nordic countries represent 17%, and include the units of Norway, Denmark, Sweden and Finland. Spain, Portugal and their respective JVs represent 16% of the total.

Information on the estimation of impairment losses

Calculation of expected credit losses:

The covid-19 health crisis has been unexpected, unpredictable and severe, but it is estimated to be temporary. Santander Consumer Finance's priority in these circumstances has been to ensure the health of its employees, customers and shareholders, but also to contribute to alleviating the economic impact of the pandemic. This includes trying to offer the best solutions to help customers.

Conceptually, the phases in managing the effects of covid-19 have been:

- Identification of clients or groups affected or potentially affected by the pandemic.
- Early relief of temporary financial difficulties caused by covid-19 through the granting of measures promoted by governments, central banks, and financial institutions and the Santander Group.
- Monitoring the evolution of clients, to ensure that they continue to be provided with the best solution for their situation, and also ensure that its potential deterioration is correctly reflected in Santander Consumer Finance's risk management and associated accounting. This point takes on special relevance at the expiration of the possible measures of moratorium or liquidity support that clients may have availed of.
- Monitoring is accompanied by recovery management activities when necessary.

These conceptual phases do not occur sequentially, but overlap in time. Additionally, the continuous interaction and coordination with all Santander Consumer Finance units is proving to be a fundamental asset in the management of this crisis. The experience obtained in the fight against the health crisis and its financial consequences in our different geographies, and the different speeds at which it has been developed in each one of them, allow us to share the best practices identified and implement in an agile and efficient way. Those specific strategies and actions that have been most successful, always adapted to the local reality of each market.

Measures to support the economy

In accordance with the aforementioned in relation to alleviating our clients' temporary financial difficulties caused by the pandemic, Santander Consumer Finance has adopted measures to promote clients' economic resilience during the crisis in all geographies. The most prominent include the following:

- Provide liquidity and credit facilities to clients facing difficulties.
- Facilitate grace periods or moratoriums in many of its markets.
- Support clients with possible difficulties being proactive, trying to meet their needs and advising through specialized teams.

Santander Consumer Finance has implemented measures to provide liquidity and credit facilities in all its units, in addition to facilitating payment deferrals for individuals and companies experiencing difficulties.

Regarding the specific measures of liquidity, deficiencies or moratoriums, a series of support programs have been implemented in accordance with the guidelines set by the Santander Group, the regulatory and supervisory authorities, as well as by governments, central banks and supranational entities of those markets in which it operates. The main objective is to mitigate the temporary impact on customer activity. The absence of the appropriate measures, and of their adequate prudential and accounting treatment, could aggravate the economic consequences of the crisis, generating pro-cyclical effects that would lengthen its duration and impact.

The different measures offered can be grouped into the following categories:

- Government liquidity measures: In general terms, these are loan facilities granted by Santander Consumer Finance units and aimed at clients at the request of government bodies to grant liquidity facilities, although in the case of these measures in particular, for the consumer case, they have been insignificant.
- Government moratorium measures: In this case, the government authorities define a series of requirements, which, if satisfied by the beneficiary, entail the granting of moratoriums by the Santander Consumer Finance unit on the payment of capital and / or interests of the different credit operations that clients may have contracted. The general expiration of the moratorium measures is short-term. Some governments and institutions are re-extending the initial terms, especially those that were launched in the very short term in the initial phases of the pandemic, with less visibility of the potential duration of the crisis, but the re-extensions are also being short term.
- The specific characteristics of these programs vary depending on their definition by the national governments of those countries in which Santander Consumer Finance operates. Regarding the criteria followed for their concession, they also depend on those requirements established by the authorities of each country in accordance with the legislation in force in each case.
- Internal / sectorial moratorium measures: Broadly speaking, these are the moratoriums granted by Santander Consumer Finance units on the payment of capital and/or interests of the different credit operations that customers may have contracted. In this case, the specific characteristics of these measures, in terms of maturity, amounts, etc. vary according to each geography, product or customer segment in order to adapt them in the best possible way to the reality of the local market and its regulation as well as to the

needs of the customer and the product that they have contracted. In many cases the general conditions of application have been agreed at sector level through, for example, national associations of credit institutions.

- Other types of internal measures: This category would include all those measures not included in the previous sections.

With regards to moratoria, 7,667.7 million euros have been formalized, of which 412.9 million euros are outstanding. The total formalized is divided into:

- 1,961 million Euros originating from government programs.
- 5,706 million Euros originating from non-governmental programs.

Of these totals, in the case of the retail portfolio that represents more than half of the moratoriums, as of December 31, 2020, 98% of the formalized portfolio had expired and of this percentage, 87% had paid while 7% had requested a new moratorium and the remaining 6% had been managed by the recovery departments.

Regarding the Wholesale Portfolio, 90.7% of the formalized portfolio had expired and of this 98.7% had paid and 1.3% had requested a new moratorium.

In the case of the most significant units, in Germany 758 million euros of retail portfolio were formalized, of which 739 million euros had expired at the end of the year. Of the total expired, 88.2% had paid, 5.3% had requested an extension and 6.4% were under recovery management. Regarding the wholesale portfolio, 1,460 million euros were formalized, of which all had expired at the end of the year with 100% payment.

In the Nordic countries unit, 1,056 million euros of retail portfolio were formalized, of which 1,053 million euros had expired at the end of the year. Of the total expired, 86.4% had paid, 5.9% had requested an extension and 7.7% were under recovery management. The wholesale moratoriums for the Nordic units did not represent a significant volume (22 million euros formalized and 100% paid at year-end).

Finally, in Spain, 496 million euros of retail portfolio were formalized, of which 476 million euros had expired at the end of the year. Of the total expired, 73.4% had paid, 6.9% had requested an extension and 19.6% were under recovery management. The wholesale moratoriums for this unit did not represent a significant volume (66 million euros formalized, of which 76.4% had been paid and practically the entire remaining percentage had requested an extension).

The Group estimates impairment losses by calculating the expected loss at 12 months or for the entire life of the transaction, based on the stage in which each financial asset is classified in accordance with IFRS9.

In the context described in the previous sections, many regulators and supervisors have highlighted the uncertainties surrounding the economic impacts of the health crisis. This is also evident in the frequent updates of the macroeconomic forecasts, with different perspectives and visions regarding the depth and duration of the crisis. Thus, the generalized recommendation (including the IASB, ESMA, EBA and ECB) has been the mechanistic non-application of the usual techniques for calculating expected losses under IFRS 9, to avoid that this variability of economic conditions translates into unwanted volatility in the results, with their potential pro-cyclical effects on the economy.

In this way, Santander Consumer Finance analyzes losses under IFRS 9 according to 3 types of elements:

1. Continuous monitoring of customers

Monitoring the credit quality of clients may be more complex in current circumstances, in the absence of certain contractual payments on operations subject to moratorium, although the total amount of loans that are still subject to these measures has been significantly reduced during the year.

For such monitoring, and in a complementary way to the application of internal customer monitoring policies, all available information must be used. The availability of information and its relevance is different in the different portfolios of the different countries in which Santander Consumer Finance operates, but in a non-exhaustive way it may include: - The payment of interest in the case of deficiencies only in principal. - The payment of other operations of the same client in the entity (not subject to moratorium). - Information on the payment of loans in other entities (through credit bureaus). - Customer financial information: average balances in checking accounts, availability/use of limits, etc. - The behavioral elements available (variables that feed the behavior scores, etc.). - Information collected from contacts with the client (surveys, calls, questionnaires, etc.) Among other data, it may include: clients subject to temporary employment suspensions (ERTEs in Spanish), direct aid from governments, etc.

2. Prospective vision

As has been reflected by the IASB, macroeconomic uncertainty makes it difficult to regularly apply the expected loss calculation models of IFRS 9, but it does not exempt the incorporation of the prospective characteristic of the standard. For this, the European Central Bank has recommended using a stable and long-run view of the macroeconomic forecasts, which considers in the evaluation the multiple support measures explained above.

3. Additional elements

When they are necessary for not having been captured under the two previous elements. This includes, among others, the analysis of sectors most affected by the pandemic if its impacts are not sufficiently captured by macroeconomic scenarios. Also collective analysis techniques, when the potential deterioration in a group of clients cannot be identified individually. With the elements indicated above, Santander Consumer Finance evaluates the evolution of the credit quality of its clients in each of the geographies, for the purposes of its classification in stages and consequently the calculation of the expected loss. In terms of classification, Santander Consumer Finance has generally maintained the criteria and thresholds for classification during the pandemic, incorporating regulatory interpretations of the effect of moratoriums on classification (in particular, the 'Guidelines on legislative and non-legislative moratoriums of loan repayments applied in light of the covid-19 crisis, from the European Banking Authority).

In this way, moratorium measures that meet the specifications of these guidelines are not considered as automatic indicators to identify these contractual modifications as refinancing (forbearance) or classify them in stage 2. However, this does not exempt from a rigorous application of IFRS 9 in monitoring the credit quality of clients and, by means of individual or collective analysis techniques, the timely detection of the significant increase in risk in certain operations or groups of operations. Santander Consumer Finance estimates the impairment losses by calculating the expected loss, at 12 months or for the entire life of the operation, depending on the stage in which each financial asset is classified in accordance with IFRS 9 .

The detail of exposure and impairment losses associated to each stage as of 31 December 2020 is as follows. Additionally, in line with its current credit quality, the exposure is classified in three grades (investment, speculation and default):

| Exposure and impairment losses by stage 2020 (EUR Millions) | | | | |
|--|---------|---------|---------|---------|
| Credit quality (*) | Stage 1 | Stage 2 | Stage 3 | Total |
| Investment grade | 108,618 | — | — | 108,618 |
| Speculation grade | 8,162 | 4,262 | — | 12,424 |
| Default | — | — | 2,070 | 2,070 |
| Total Risk (**) | 116,780 | 4,262 | 2,070 | 123,112 |
| Impairment losses | 567 | 290 | 1,374 | 2,231 |

| Exposure and impairment losses by stage 2019 (EUR Millions) | | | | |
|--|---------|---------|---------|---------|
| Credit quality (*) | Stage 1 | Stage 2 | Stage 3 | Total |
| Investment grade | 109,987 | — | — | 109,987 |
| Speculation grade | 9,340 | 3,545 | — | 12,885 |
| Default | — | — | 2,012 | 2,012 |
| Total Risk (**) | 119,237 | 3,545 | 2,012 | 124,794 |
| Impairment losses | 412 | 222 | 1,304 | 1,938 |

(*) Detail of credit quality rating calculated for Santander Group management purposes.

(**) Amortised cost assets + Loans and advances - Customers + Loan commitments granted

As of 31 December 2020 and 2019, the Group held no significant amounts in impaired assets purchased with impairment.

With regards to the evolution of the Group's provisions for credit risk, monitoring is conducted together with the main geographies, through sensitivity analyses considering changes in scenarios which impact the allocation of financial assets across the different stages and the calculation of credit risk provisions. This analysis consists of simulating variations of +/- 100 bp in the main macroeconomic variables. A set of specific and complete scenarios is used, where different impacts are simulated that affect both the reference variable and the rest of the variables. Sensitivity analysis have been carried out in the different units on the most representative macroeconomic variables of the corresponding models. These impacts may have their origin in factors of productivity, taxes, wages or exchange rates and interest rates. Sensitivity is measured as the average variation of the expected loss corresponding to the aforementioned scenarios. Following a conservative approach, negative movements take into account an additional standard deviation to reflect the possible greater variability of losses.

Additionally, the Group conducts stress tests and sensitivity analyses in areas such as ICAAP, strategic plans, budgeting and recovery and resolution plans. These exercises give a forward-looking understanding of each of the Group's portfolios' sensitivity to deviations from the baseline scenario, factoring in both the macroeconomic development materialized in different scenarios and the business development in the next three years. These types of analyses include rather adverse scenarios and those more plausible.

The classification of operations in the different Stages of IFRS9 is carried out in accordance with the risk management policies of the different Units, which are consistent with the risk management policies developed by the Group. For the determination of the classification in stage 2, an assessment is made as to whether or not there is a significant increase in credit risk (SICR) since the initial recognition of the transactions, considering a series of common principles throughout the Group that ensure that all financial instruments are subject to this assessment, in which the particularities of each portfolio and type of product are considered on the basis of various quantitative and qualitative indicators. In addition, operations are subject to the expert judgment of analysts, which is implemented in accordance with the approved governance.

The judgements and criteria used by the Santander Consumer Finance Group to establish the thresholds are based on a series of principles and a set of techniques. The principles are as follows:

- Universality: all financial instruments under a credit rating must be evaluated for their possible significant increase in risk (SICR).
- Proportionality: the definition of the SICR must take into account the particularities of each portfolio.
- Materiality: its implementation must also be consistent with the relevance of each portfolio so as not to incur unnecessary cost or effort.
- Holistic vision: the selected approach should be a combination of the most relevant aspects of credit risk (i.e. quantitative and qualitative).

- Application of IFRS 9: the approach must consider the characteristics of IFRS 9, focusing on a comparison with credit risk on initial recognition, in addition to considering forward-looking information.
- Integration of risk management: the criteria must be consistent with those metrics considered in day-to-day risk management.
- Documentation: adequate documentation must be prepared. The techniques are summarized below:
- Stability of stage 2: in the absence of relevant changes in the credit quality of the portfolios, the volume of assets in stage 2 should maintain some stability as a whole.
- Economic reasonableness: at the operation level, stage 2 is expected to be a transitory classification for exposures that could eventually go into a state of credit impairment at some point or stage 3, as well as for exposures that have suffered credit impairment and whose quality credit is improving.
- Predictive power: the SICR definition is expected to avoid direct migrations from stage 1 to stage 3 as far as possible without having previously been classified in stage 2.
- Time in stage 2: It is expected that exposures will not remain marked as stage 2 for an excessive time.

The application of several of the previous techniques concludes in the setting of one or more thresholds for each portfolio in each geography. Likewise, these thresholds are subject to periodic review through calibration tests, which may lead to updating the types of thresholds or their values.

Covid-19 credit risk management and customer support programs

In the context of Santander Consumer Finance's general response to the covid-19 pandemic, and specifically in order to help customers from a credit perspective and promote economic resilience during the crisis, they were launched in addition to the measures indicated above, the following:

- The severity of the effects of the pandemic has differed significantly by sector. For this reason, Santander Consumer Finance launched a process to identify those who could be most affected in order to correctly focus credit risk management.
- Due to the covid-19 crisis, the preparation of the recovery management in Santander Consumer Finance as a whole has become a main focus, with a view to managing the expected impact on their portfolios once the recovery measures have been completed.

Quantification of additional provisions for covid-19

Numerous international organizations and supervisors have pointed out the importance of responsibly adapting and applying accounting and prudential policies to the containment measures put in place to combat the effects of the Covid-19 health crisis, which are temporary and exceptional in nature. Considering these observations, deviations in local accounting have been taken into account based on stable long-term macroeconomic forecasts through a subsequent adjustment of the model complemented by a collective and / or individual evaluation in order to reflect a more realistic situation, specifically to recognize Expected credit losses for assets that have suffered a significant increase in credit risk (SICR) without the need to identify which individual financial instruments have suffered such SICR.

The overlay was considered the best option to recognize the expected loss increase, since a mechanical application of the expected credit loss methodology (ECL) in the current context could have led to unexpected results. The additional provisions associated with different macroeconomic scenarios have been calculated using internal models; however, it has been considered as an overlay (adjustment) with respect to the monthly calculation of IFRS 9 to improve the control and supervision of the accuracy of the estimate of expected credit losses.

Furthermore, the aforementioned scenarios used to calculate the overlay were based on a long-term approach, in accordance with the indications of numerous international organizations and supervisors.

The objective of the long-term approach is to avoid undesirable volatility of provisions in a context of maximum uncertainty, which would derive from the sharp decline in economic activity, assessing its exceptional nature and the complete battery of support measures adopted by central banks and governments to mitigate a potential structural deterioration of the economy.

Accordingly, at 2020 year-end, the Santander Consumer Group has recorded an additional provision for impairment of financial assets at amortized cost in non-performing loan provisions of 185.88 million euros due to the effect of the COVID-19 pandemic (110.55 million euros in stage 1, 35.39 million euros in stage 2 and 39.95 million euros in stage 3).

b. Changes in 2020

The NPL ratio and cost of credit increased throughout 2020 versus 2019 due to lower new business origination, increased irregularity and higher NPL entries resulting from the COVID impact on the various unit portfolios. Additionally, provisions and cost of credit were impacted due to the fact that the Group's entities booked a provision in 2020 in the form of an additional adjustment to the IFRS9 impairment models to reflect the impact of the change in macroeconomic scenarios due to the COVID-19 crisis. These provisions were made in all Santander Consumer Finance units in accordance with ECB recommendations and aligned with Santander Group's corporate criteria.

The increase in the NPL ratio occurred in most countries, mainly in the Used Cars, Durables and Credit Cards portfolios. As for COVID19, one of the priorities to reduce its impact and in accordance with corporate guidelines has been to establish payment moratoriums to help customers with financial difficulties in those cases in which they meet the credit requirements related to this event and do not carry over previous structural problems.

Forborne loan portfolio

The term "forborne loan portfolio" refers, for the purposes of the Group's risk management, to those transactions in which the customer has, or might foreseeably have, financial difficulty in meeting its payment obligations under the terms and conditions of the current agreement and, accordingly, the agreement has been modified or cancelled or even a new transaction has been entered into.

The Santander Group, which Santander Consumer Finance Group belongs to, has a detailed customer debt forbearance policy that serves as a reference for the various local adaptations made for all the financial institutions forming part of the Group. This policy shares the principles laid down in both Bank of Spain Circular 4/2017 of 27 November 2017, which it develops in greater detail based on the level of customer impairment.

This policy establishes strict prudential criteria for the assessment of these loans:

- The use of this practice is restricted, and any actions that might defer the recognition of impairment must be avoided.
- The main aim must be to recover the amounts owed, and any amounts deemed unrecoverable must be recognised as soon as possible.
- Forbearance must always envisage maintaining the existing guarantees and, if possible, enhance them. Not only can effective guarantees serve to mitigate losses given default, but they might also reduce the probability of default.
- This practice must not give rise to the granting of additional funding or be used to refinance debt of other entities or as a cross-selling instrument.

- All the alternatives to forbearance and their impacts must be assessed, making sure that the results of this practice will exceed those which would foreseeably be obtained if it were not performed.
- Forborne transactions are classified using more stringent criteria which prudentially ensure that the customer's ability to pay is restored from the date of forbearance and for an adequate period of time thereafter.
- In addition, in the case of customers that have been assigned a risk analyst, it is particularly important to conduct an individual analysis of each specific case, for both the proper identification of the transaction and its subsequent classification, monitoring and adequate provisioning.

The forbearance policy also sets out various criteria for determining the scope of transactions qualifying as forborne exposures by defining a detailed series of objective indicators that permit identification of situations of financial difficulty.

Accordingly, transactions not classified as non-performing at the date of forbearance are generally considered to be experiencing financial difficulty if at that date, they were more than one month past due. Where no payments have been missed or there are no payments more than one month past due, other indicators of financial difficulty are taken into account, including most notably the following:

- Transactions with customers who are already experiencing difficulties in other transactions.
- Situations where a transaction has to be modified prematurely, and the Group has not yet had a previous satisfactory experience with the customer.
- Cases in which the necessary modifications entail the grant of special conditions, such as the establishment of a grace period, or where these new conditions are deemed to be more favourable for the customer than those which would have been granted for an ordinary loan approval.
- Where a customer submits successive loan modification requests at unreasonable time intervals.
- In any case, if once the modification has been made any payment irregularity arises during a given probation period (as evidenced by back testing), even in the absence of any other symptoms, the transaction will be deemed to be within the scope of forborne exposures.

Once it has been determined that the reasons for the modification of the customer's debt conditions are due to financial difficulties, regardless of whether or not the customer has outstanding payments and the number of days payment has been outstanding, and the customer will be considered to be under monitoring for all purposes and, as such, will be managed in accordance with this policy.

Once forbearance measures have been adopted, transactions that have to remain classified as non-performing because at the date of forbearance they do not meet the regulatory requirements to be reclassified to a different category must comply with a continuous prudential payment schedule in order to assure reasonable certainty as to the recovery of the ability to pay.

If there is any (non-technical) default in payments during that period, the aforementioned payment schedule starts again.

On successful completion of the period, the duration of which depends on the customer's situation and the transaction features (term and guarantees provided), the transaction is no longer considered to be non-performing, although it continues to be subject to a probation period during which it undergoes special monitoring.

This monitoring continues until a series of requirements have been met, including most notably: a minimum observation period of 24 months; repayment of a substantial percentage of the outstanding amounts; and settlement of the amounts that were past due at the time of forbearance.

When forbearance is applied to a transaction classified as non-performing, the original default dates continue to be considered for all purposes, irrespective of whether as a result of forbearance the transaction becomes current in its payments. Also, the forbearance of a transaction classified as non-performing does not give rise to any release of the related provisions.

Set forth below is the quantitative information required by Bank of Spain Circular 4/2017 on the restructured transactions in force at 31 December 2020 and 2019, taking into consideration the above criteria:

c) *Measurement metrics and tools*

Credit rating tools

Following the Santander Group tradition, which used its own rating models since 1993, at Santander Consumer Finance Group the credit quality of customers and transactions is also measured by internal scoring and rating systems. Each credit rating assigned by models relates to a certain probability of default or non-payment, based on the Group's historical experience.

Since the Group focuses mainly on the retail business, assessments are based primarily on scoring models or tables which, combined with other credit policy rules, issue an automatic decision on the loan applications received. These tools have the dual advantage of allocating an objective valuation of the level of risk and improve the response time that would be required for a purely manual analysis.

In addition to the scoring models used for the approval and management of portfolios (rating of the transactions composing the portfolios in order to assess their credit quality and estimate their potential losses), other tools are available to assess existing accounts and customers which are used in the defaulted loan recovery process. The intention is to cover the entire "loan cycle" (approval, monitoring and recovery) by means of statistical rating models based on the Bank's internal historical data.

Regarding corporates and institutions, which at the Group include mainly dealers/retailers, the assessment of the level of credit risk is based on expert rating models that combine in the form of variables regarding the most relevant factors to be taken into account in the assessment, in such a way that the rating process generates consistent valuations, which are comparable among customers and summarise all the relevant information. In 2020 all the units conducted reviews of the aforementioned portfolios, involving the participation of all areas of the Group. In those meetings, the largest exposures, companies under special surveillance and the main credit indicators of these portfolios were included.

Ratings assigned to customers are reviewed periodically to include any new financial information available and the experience relationship with the bank. The frequency of the reviews is increased in the case of customers that reach certain levels in the automatic warning systems and of customers classified as requiring special monitoring. The rating tools themselves are also reviewed in order to progressively fine-tune the ratings they provide.

To a lesser extent, certain exposures are also assessed using the global rating tools which cover the global wholesale banking segment. Management of this segment is centralised at the Risk Division of the Santander Group, for both rating calculation and risk monitoring purposes. These tools assign a rating to each customer, which is obtained from a quantitative or automatic module, based on balance sheet ratios or macroeconomic variables, supplemented by the analyst's expert judgement.

The Group's portfolio of individualised corporates is scarcely representative of the total risks managed, since it relates mainly to vehicle dealer stock financing.

d) *Credit risk parameters*

The assessment of customers or transactions using rating or scoring systems constitutes a judgement of their credit quality, which is quantified through the probability of default (PD).

In addition to customer assessment, the quantification of credit risk requires the estimation of other parameters, such as exposure at default (EAD) and the percentage of EAD that will not be recovered (loss given default or LGD). Therefore, other relevant aspects are taken into account in estimating the risk involved in transactions, such as the quantification of off-balance-sheet exposures, which depends on the type of product, or the analysis of expected recoveries, which is related to the guarantees provided and other characteristics of the transaction: type of product, term, etc.

These factors are the main credit risk parameters. Their combination facilitates calculation of the probable loss or expected loss (EL). This loss is considered to be an additional cost of the activity which is reflected in the risk premium and must be charged in the transaction price.

These risk parameters also make it possible to calculate regulatory capital in accordance with the regulations deriving from the new Basel Capital Accord (BIS III). Regulatory capital is determined as the difference between unexpected loss and expected loss.

Unexpected loss is the basis for the capital calculation and refers to a very high, albeit scantily probable, level of loss, which is not deemed to be recurring and must be catered to using capital.

Observed loss: measurement of cost of credit

To complement the predictive aspects provided by the advanced models described above, other commonly used metrics are used to facilitate prudent and effective management of credit risk based on observed loss.

In terms of recognition of losses, the cost of credit risk in Santander Consumer Finance is measured using different approaches: Change in non-performing loans (new defaults – cures – recovery of assets written off), net loan-loss provisions (gross provisions - recovery of assets written off), net losses (failures - recovery of losses) and expected loss. In order to obtain a monitoring ratio, the first two indicators (in 12 months) are divided by the average of 12 months of the total portfolio to obtain the risk premium and the cost of credit. These give the manager a full insight into the evolution and future prospects of the portfolio.

It should be noted that unlike default, change in non-performing loans (end-non-performing - initial non-performing + written-off - recovery of write-offs) refers to the total of the impaired portfolio in a period, regardless of the situation in which it is found (non-performing and written off). This makes metrics a main driver when it comes to establishing measures for portfolio.

The two approaches measure the same reality and, consequently, converge in the long term although they represent successive moments in credit risk cost measurement: flows of non-performing loans (VMG), coverage of non-performing loans (net credit loss provisions), respectively. Although they converge in the long term within the same economic cycle, the three approaches show differences at certain times, which are particularly significant at the start of a change of cycle, as observed in this period. These differences are explained by the different moment of calculation of losses, which is basically determined by accounting regulations (for example, mortgage loans have a coverage calendar and becomes written off “slower” than consumer portfolios). In addition, the analysis can be clouded by changes in the policy of hedging and default, composition of the portfolio, doubtful of acquired entities, changes in accounting regulations (IFRS-9), sale of portfolios and adjustments on expected losses calculation parameters, etc.

Credit risk cycle

The credit risk management process consists of identifying, measuring analysing, controlling, negotiating and deciding on the risks incurred in the Group’s operations. This process involves the areas that take risks, senior management and the Risk function.

As the Group is a member of the Santander Group, the process starts with senior management, through the board of directors and the executive risk committee, which set the risk policies and procedures, the limits and delegation of powers, and approve and supervise the framework for action by the risk function.

The risk cycle has three phases: pre-sale, sale and post-sale. The process is constantly revised, incorporating the results and conclusions of the after-sale phase into the study of risk and pre-sale planning.



e.1) Pre-sale

– Study of risk and credit rating process

Generally speaking, risk study consists of analysing a customer's capacity to meet their contractual commitments with the Group and other creditors. This entails analysing the customer's credit quality, risk operations, solvency and profitability on the basis of the risk assumed.

With this objective, the Group has used rating models for classifying customer solvency since 1993. These mechanisms are applied in the wholesale segment (sovereign, financial entities, corporate banking) and to SMEs and individuals.

The rating results from a quantitative model based on balance sheet ratios or macroeconomic variables, complemented by the expert judgement of analysts.

The ratings given to customers are regularly reviewed, incorporating the latest available financial information and experience in the development of the banking relationship. The regularity of the reviews increases in the case of customers who trigger certain levels in the automatic warning systems and who are classified as special watch. The rating tools are also reviewed in order to adjust the accuracy of the rating.

While ratings are used in the wholesale sector and for companies and institutions, scoring techniques predominate for individuals and smaller companies. In general, these techniques automatically assign a score to the customer for decision-making purposes, as explained in the Decisions on operations section.

– Planning and setting limits

The purpose of this phase is to limit the levels of risk assumed by the Group, efficiently and comprehensively. The credit risk planning process serves to set the budgets and limits at the portfolio level for subsidiaries. Planning is carried out through a dashboard that ensures that the business plan and lending policy are achieved, and that the resources needed to achieve these are available. This arose as a joint initiative between the Sales area and the Risk function, providing a management tool and a way of working as a team.

Incorporating the volatility of macroeconomic variables that affect portfolio performance is a key aspect in planning. The Group simulates this performance under a range of adverse and stressed scenarios (stress testing), enabling assessment of the Group's solvency in specific situations.

Scenario analysis enables senior management to understand the portfolio's evolution in the face of market conditions and changes in the environment. It is a key tool for assessing the sufficiency of provisions in stress scenarios.

Limits are planned and established using documents agreed between the Business and Risk areas and approved by the Group, setting out the expected business results in terms of risk and return, the limits to which this activity is subject and management of the associated risks, by group or customer.

e.2) Sales

– Decisions on operations

The sales phase consists of the decision-making process, analysing and deciding on operations. Approval by the risk area is a prior requirement before the contracting of any risk. This process must take into account the policies defined for approving operations, the risk appetite and the elements of the operation that are relevant to the search for the right balance between risk and profitability.

In the sphere of standardised customers (individuals and businesses and SMEs with low turnover), large volumes of credit operations can be managed more easily by using automatic decision models for classifying the customer/transaction pair. The ratings these models give to transactions enable lending to be classified consistently into homogeneous risk groups, based on information on the characteristics of the transaction and its owner.

e.3) After-sales

– Monitoring

The Monitoring function is based on a continuous process of ongoing observation, enabling early detection of changes that could affect the credit quality of customers, in order to take measures to correct deviations with a negative impact.

This monitoring is based on customer segmentation, and is carried out by dedicated local and global risk teams, supplemented by internal audit.

This function involves identifying and tracking customers under special surveillance, reviewing ratings and continuously monitoring indicators.

The **customers under special surveillance** (FEVE) system has four tiers based on the degree of concern about observed circumstances (terminate, secure, reduce, monitor). The inclusion of a position in FEVE does not mean that default has occurred, but does indicate that it would be advisable to adopt a specific policy for that position, establishing the person responsible for it and the appropriate time frame. Customers classified in FEVE are reviewed at least every six months, and every quarter in the most serious cases. The Monitoring Function is based on a process of continuous observation, which allows for the early detection of variations that may occur in the credit quality of customers in order to take actions aimed at correcting deviations that may have a negative impact.

Monitoring is based on customer segmentation, and is carried out by dedicated local and global risk teams, complemented by internal audit work.

The function includes, among other tasks, the identification, monitoring and assignment of policies at customer level to anticipate surprises and manage them in the most appropriate way for their situation, credit policies, rating reviews and continuous monitoring of indicators.

The system called Santander Customer Assessment Notes (SCAN) distinguishes between four levels depending on the level of concern of the circumstances observed (Specialized Follow-up, Intensive Follow-up, Ordinary Follow-up, Do Not Attend). The inclusion of a position in SCAN does not imply that non-compliance has been recorded, but rather the convenience of adopting a specific policy with the same, determining the person responsible and the time frame in which it must be carried out. SCAN-qualified clients are reviewed at least semi-annually, being such review quarterly and/or monthly for the most serious grades. The ways in which a firm qualifies in SCAN are the monitoring work itself, the

review carried out by the internal audit, the decision of the commercial manager who oversees the firm or the entry into operation of the established system of automatic alarms.

Ratings are reviewed at least every year, but this may be more frequent if weaknesses are detected or based on the rating itself.

The main risk indicators for individual customers, businesses and SMEs with low turnover are monitored to detect changes in the performance of the loan portfolio with respect to the projections in the commercial strategic plans (CSPs).

f) Measurement and control

In addition to monitoring the customers' credit quality, the Group puts in place the necessary control procedures to analyse the current credit risk portfolio and its performance throughout the different stages of credit risk.

This function assesses risks from a range of interrelated standpoints. The key vectors of control are geographies, business areas, management models, products, etc. The approach allows for early detection of specific focal points, and the framing of action plans to correct any impairment.

Each control axis supports two types of analysis:

a. Quantitative and qualitative portfolio analysis

Portfolio analysis continuously and systematically monitors changes in risk with respect to budgets, limits and benchmark standards, evaluating the effects with a view to future situations driven by external factors or arising from strategic decisions, so as to establish measures that place the profile and volume of the risk portfolio within the parameters set by Santander Consumer Finance.

In the credit risk control phase, the following metrics, among others, are used in addition to the conventional ones:

a. MDV (change in managed NPLs)

MDV measures how NPLs change over a period, stripping out write-offs and including recoveries. It is an aggregate metric at the portfolio level that enables us to react to any impairments seen in the behaviour of non-performing loans.

b. EL (expected loss) and capital

Expected loss is an estimate of the financial loss that will occur over the next year from the portfolio existing at the given time. It is a further cost of business, and must be reflected in the pricing of transactions.

c. Evaluation of control processes

A systematic scheduled review of procedures and methods, implemented throughout the entire credit risk cycle, to ensure control process effectiveness and validity.

In 2006, within the corporate framework established across the Group for compliance with the Sarbanes-Oxley Act, a corporate methodology was created for the documentation and certification of the Control Model, specified in terms of tasks, operating risks and controls. The risk division annually evaluates the efficiency of internal control of its activities.

Moreover, the internal validation function, as part of its mission to supervise the quality of the Group's risk management, ensures that the management and control systems for the different risks inherent in the Group's business comply with the most stringent criteria and best practices seen in the industry and/

or required by regulators. In addition, internal audit is responsible for ensuring that policies, methods and procedures are adequate, effectively implemented and regularly reviewed.

g) Recoveries management

Recovery activity is an important function within the Group's risk management area. The area responsible is Collection and Recoveries, which frames a global strategy and a comprehensive approach to recovery management.

The Group combines a global model with local execution, taking account of the specific features of the business in each area.

The main objective of the recovery activity is to recover outstanding debts and obligations by managing our customers, thus contributing to a lesser need for provisions and a lower cost of risk.

The specific targets of the recovery process are guided as follows:

- a. Achieve collection or regularisation of outstanding balances, so that an account returns to its normal state; if this is not possible, the objective is total or partial recovery of debts, whatever their accounting or management status.
- b. Maintain and strengthen our relationship with the customer by addressing their behaviour with an offer of management tools, such as refinancing products according to their needs, consistently with careful corporate policies of approval and control, as established by the risk areas.

In the recovery activity, Standardised customers and Individually Managed customers are segmented or differentiated with specific and comprehensive management models in each case, according to basic specialisation criteria.

Management is articulated through a multichannel customer relationship strategy. The telephone channel is oriented towards standardised management, with a focus on achieving contact with customers and monitoring payment agreements, prioritising and adapting management actions based on the state of progress of their situation of "in arrears", "doubtful" or "in default", their balance sheet and their payment commitments.

The commercial network of recovery management operates alongside the telephone channel. It is a means of developing a closer relationship with selected customers, and is composed of teams of agents with a highly commercial focus, specific training and strong negotiation skills. They conduct personalised management of their own portfolios of high-impact customers (large balance sheets, special products, customers requiring special management).

Recovery activities at advanced stages of non-performance are guided by a dual judicial and extra judicial management approach. Commercial and follow-up activities by telephone and via agent networks are continued, applying strategies and practices specific to the state of progress.

The management model encourages proactivity and targeted management through continuous recovery campaigns with specific approaches for customer groups and non-performance states, acting with predefined goals through specific strategies and intensive activities via appropriate channels within limited time frames.

Suitable local production and analysis of daily and monthly management information, aligned with corporate models, have been defined as the basis of business intelligence for ongoing decision-making for management guidance and results monitoring.

III. Market, structural and liquidity risk

a. Scope and definitions

The measurement, control and monitoring scope of the Market Risk function encompasses operations where an asset risk is accepted because of changes in market factors.

Such risks are generated through two types of basic activities:

- Trading, which includes both the rendering of financial services on markets for clients, where the bank is the counterparty, and proprietary sales, purchases and positioning, mainly in fixed income, equities and foreign currency products.

Santander Consumer Finance does not carry out trading, as its treasury activity is limited to management and hedging of the structural risk of its balance sheet, and to management of liquidity as needed to fund its business.

- Balance sheet management or ALM, which involves management of inherent risks in the entity's balance sheet, not including the trading portfolio.

The risks generated in these activities are:

- Trading market: Risk resulting from the possibility of changes in market factors affecting the value of positions held by the entity in its trading book.
- Structural: Risk arising from management of different balance sheet items. This risk includes both losses owing to price variations affecting available-for-sale and held-to-maturity portfolios (banking book), and losses arising from the management of the Group's assets and liabilities measured at amortised cost.
- Liquidity: Risk of payment obligations not being met on a timely basis or being met at an excessive cost. The types of losses that this risk triggers include losses on the forced selling of assets or impacts on the margin because of the mismatch of forecast cash outflows and inflows.

Trading market and structural risks, depending on the market variable that triggers them, may be classified as:

- Interest rate risk: Identifies the possibility that interest rate variations may have a negative impact on the value of a financial instrument, a portfolio or the Group as a whole.
- Credit spread risk: Identifies the possibility that variations in credit risk curves associated with issues and specific types of debt may have an adverse effect on a financial instrument, a portfolio or the Group as a whole. The spread is a differential between financial instruments listed at a margin over other benchmark instruments, basically the Internal Rate of Return (IRR) of government securities and interbank interest rates.
- Exchange rate risk: Identifies the possibility that variations in the value of a position in a currency other than the base currency can have an adverse effect on the value of a financial instrument, a portfolio or the Group as a whole.
- Inflation risk: This identifies the possibility that changes in inflation rates could adversely affect the value of a financial instrument, a portfolio or the Group as a whole.
- Volatility risk: Identifies the possibility that variations in the listed volatility of market variables may have an adverse effect on the value of a financial instrument, a portfolio or the Group as a whole.

- Market liquidity risk: Identifies the possibility that an entity or Group as a whole is unable to unwind or close a position on a timely basis without impacting the market price or transaction cost.
- Risk of early payment or cancellation: Identifies the possibility of early cancellation without negotiation on operations where the contractual relationship so allows explicitly or implicitly, generating cash flows that should be reinvested at a potentially lower interest rate.

There are other variables that only impact trading market risk (and not structural risk), meaning that market risk can also be classified as follows:

- Equity risk: Identifies the possibility that changes in the value of prices or dividend expectations from equity instruments can have an adverse effect on the value of a financial instrument, a portfolio or the Group as a whole.
- Commodity price risk: Identifies the possibility that changes in commodity prices may have an adverse effect on the value of a financial instrument, a portfolio or the Group as a whole.
- Correlation risk: Identifies the possibility that changes in the correlation between variables, either of the same or a different type, listed in the market, could adversely affect the value of a financial instrument, a portfolio or the Group as a whole.
- Underwriting risk: Identifies the possibility that placement targets for securities or other types of debt are not reached when the entity participates in underwriting them.

Liquidity risk may also be classified in the following categories:

- Funding risk: Identifies the possibility that the entity is unable to meet its obligations owing to its inability to sell assets or secure funding.
- Mismatch risk: Identifies the possibility that differences between the maturity structures of assets and liabilities will generate an additional cost to the entity.
- Contingency risk: Identifies the possibility that adequate management levers will be unavailable to raise liquidity as a result of an outlier event that entails greater funding needs or more strict collateral requirements to raise funds.

b. Measurement and methods

2.1. Structural interest-rate risk

The Group analyses the sensitivity of net interest income and of equity to interest rate fluctuations. This sensitivity is determined by mismatches in the maturity and review dates of interest rates of different balance sheet items.

According to the interest rate positioning of the balance sheet, and considering the situation and perspectives of the market, financial measures are adopted to adjust the positioning to that sought by the Bank. These measures may range from taking up positions in markets to the specification of interest rate characteristics of commercial products.

The metrics used to control the interest rate risk in these activities are the interest rate gap, financial margin sensibility and equity in the levels of interest rate.

- *Interest rate gap*

Analysis of the interest rate gap deals with the mismatch between the timing of re-pricing of on and off-balance aggregates of assets and liabilities and of memorandum accounts (off-balance sheet). It provides a

basic profile of the balance sheet structure and can detect concentrations of interest rate risk at different terms. It is also a useful tool for estimates of the potential impact of interest rate movements on net interest income and the equity of the entity.

All on- and off-balance sheet aggregates have to be broken down so that they can be placed in the point of repricing/maturity. For aggregates that do not have a contractual maturity, the Santander Group's internal model for analysis and estimation of their durations and sensitivity is used.

– *Sensitivity of Net Interest Income (NII)*

The sensitivity of net interest income measures the change in expected accruals for a certain period (12 months) in the event of a shift in the interest rate curve.

– *Sensitivity of Economic Value of Equity (EVE)*

This measures the implied interest rate risk in the economic value of equity which, for the purposes of interest rate risk, is defined as the difference between the net present value of assets minus the net present value of liabilities, based on the effect of a change in interest rates on such present values.

2.2. Liquidity risk

Management of structural liquidity aims to fund the recurring activity of the Santander Consumer Finance Group in optimal conditions of term and cost, while avoiding undesired liquidity risks.

The measures used for the control of liquidity risk are the liquidity gap, liquidity ratios, the statement of structural liquidity, liquidity stress tests, the financial plan, the liquidity contingency plan and regulatory reporting.

– *Liquidity gap*

The liquidity gap provides information on contractual and expected cash inflows and outflows for a given period in each of the currencies in which the Santander Consumer Finance Group operates. The gap measures the net cash needed or the surplus at a given date and reflects the liquidity level maintained under normal market conditions.

In the contractual liquidity gap, all balance sheet items that generate cash flows are analysed and placed at their point of contractual maturity. For assets and liabilities with no contractual maturity, the Santander Group's internal analysis model is used. It is based on a statistical study of products' time series, and the so-called stable and unstable balance is determined for liquidity purposes.

– *Liquidity ratios*

The minimum liquidity ratio compares liquid assets available for sale or transfer (after the relevant discounts and adjustments have been applied) and assets at less than twelve months with liabilities of up to twelve months.

The Net Stable Funding Ratio measures the extent to which assets that require structural funding are being funded by structural liabilities.

– *Structural Liquidity*

The purpose of this analysis is to determine the structural liquidity position according to the liquidity profile (greater or lesser stability) of different asset and liability instruments.

– *Liquidity stress tests*

The purpose of the liquidity stress tests conducted by the Santander Consumer Finance Group is to determine the impact of a severe, but plausible, liquidity crisis. In such stress scenarios, a simulation is made of internal factors that may affect Group liquidity, such as, inter alia, a credit rating downgrade of the institution, a fall in the value of balance sheet assets, banking crises, regulatory factors, a change in consumer trends and/or a loss of depositor confidence.

Every month, four liquidity stress scenarios (banking crisis in Spain, idiosyncratic crisis at the Santander Consumer Finance Group, global crisis and a combined scenario) are simulated by stressing these factors, and the results are used to establish early warning levels.

– *Financial plan*

Every year, a liquidity plan is prepared based on the funding needs arising from the business budgets of all the Group's subsidiaries. Based on these liquidity requirements, an analysis is made of limits on new securitisation considering eligible assets available, in addition to potential growth in customer deposits. This information is used to establish an issue and securitisation plan for the year. Throughout the year, regular monitoring is carried out of actual trends in funding requirements, thus giving rise to the revisions of the plan.

– *Contingency Funding Plan*

The purpose of the Liquidity Contingency Plan is to set out the processes (governance structure) to be followed in the event of a potential or real liquidity crisis, as well as the analysis of contingency actions or levers available to Management should such a situation arise.

The Liquidity Contingency Plan is underpinned by, and must be designed in line with, two key elements: liquidity stress tests and the early warning indicator (EWI) system. Stress tests and different scenarios are used as the basis for analysing available contingency actions and for determining such actions are sufficient. The EWI system monitors and potentially triggers the escalation mechanism for activating the plan and subsequently monitoring the situation.

– *Regulatory reporting*

Santander Consumer Finance applies the Liquidity Coverage Ratio (LCR) as required by the European Banking Authority (EBA) for the consolidated sub-group on a monthly basis, and the net stable funding ratio (NSFR) on a quarterly basis.

In addition, Santander Consumer Finance has produced an annual Internal Liquidity Adequacy and Assessment Process (ILAAP) report as part of the consolidated document of the Santander Group, although the supervisor does not require this report at sub-group level.

2.3. Structural change risk

Structural change risk is managed centrally, as part of the general corporate procedures of the Santander Group.

c. Limits

Limits are set for balance sheet structural risks as part of the framework of the annual limits plan, responding to the Santander Consumer Finance Group's risk appetite.

The limit structure involves a process that considers:

- Efficient and comprehensive identification and delimitation of the main types of market risk incurred, consistently with the management of the business and the strategy defined.

- Quantification and communication of the risk levels and profile considered acceptable by senior management to the business areas, so that undesired risks are not incurred.
- Providing flexibility for the business areas in the acceptance of risks, responding efficiently and appropriately to developments in the market and changes in business strategies, within the risk limits considered acceptable by the entity.
- Enabling business generators to take sufficient prudent risks to achieve their budgeted results.
- Delimiting the range of products and underlying assets in which each Treasury unit can operate, considering characteristics such as the model and assessment systems, the liquidity of the instruments involved, etc.

In the event of exceeding one of these limits or their sub-limits, the risk management officers involved must explain the reasons and facilitate an action plan to correct it.

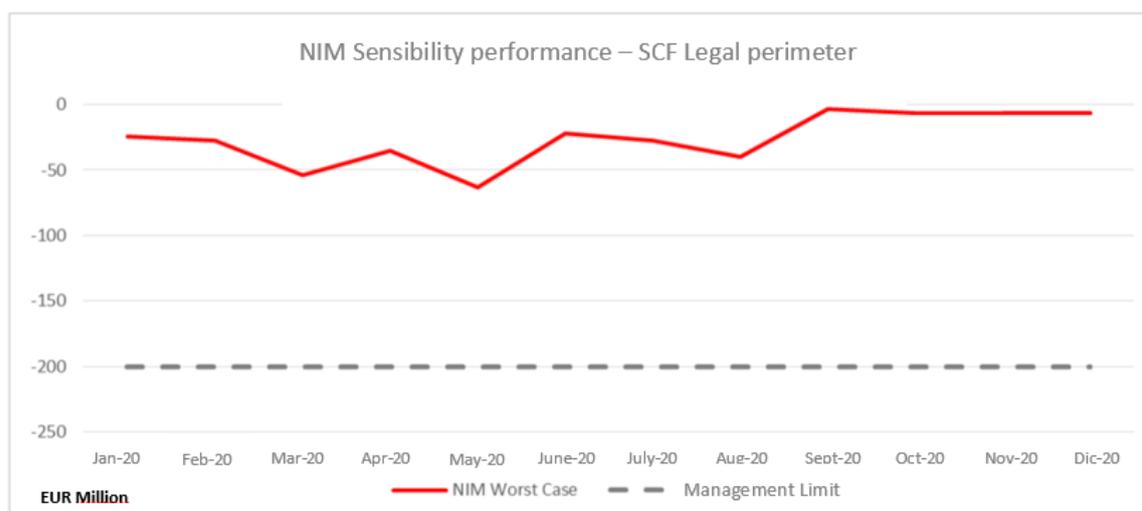
The main management limits for structural risk at the consolidated Santander Consumer level are:

- One-year net interest income sensitivity limit.
- Equity value sensitivity limit.

The limits are compared to the sensitivity that would result in the largest loss among those calculated under eight scenarios (parallel 25, 50, 75 and 100 basis point increases and decreases in the interest rate curve). Using a range of scenarios fosters improved control of interest rate risk. The downward scenarios consider negative interest rates, with a defined floor (defined at -0.75% for EUR currency). In 2020, the exposure of the net interest margin and economic value was moderate compared to the budget and the value of own funds, respectively, being within the limits set for the legal scope.

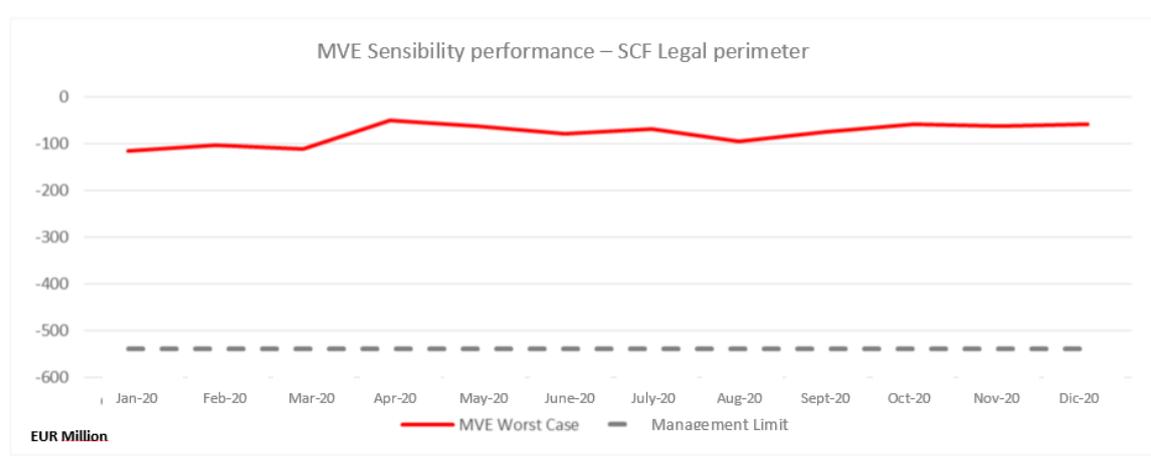
At the end of 2020, the risk on the financial margin at one year, measured as its sensitivity to a parallel fall of 75 basis points, was -6.42 million euros.

The sensitivity of the net interest margin in 2020 is shown in the chart below:



During the same period, the sensitivity of the equity value was -57.85 million euros in the face of a parallel decline of 75 basis points.

The evolution of the sensitivity of the equity value during the 2020 financial year is shown below:



With respect to liquidity risk, the main limits at the Santander Consumer Finance Group level include regulatory liquidity metrics such as the LCR and the NSFR (for which there is not yet a regulatory limit in force), as well as the liquidity stress tests under different adverse scenarios mentioned above.

At the end of December 2020, all liquidity metrics are above the internal limits in force, as well as the regulatory requirements. Both the LCR and NSFR at the consolidated Group level were above 115% and 103% throughout the year.

d. Management

Balance sheet management entails the analysis, projection and simulation of structural risks, along with the design, proposal and execution of transactions and strategies to manage this risk. Finance Management is responsible for this process, and it takes a projection-based approach where and when this is applicable or feasible. A high-level description of the main processes and/or responsibilities in managing structural risks is as follows:

- Analysis of the balance sheet and its structural risks.
- Monitoring of movements in the most relevant markets for asset and liability management (ALM) for the Group.
- Planning. Design, maintenance and monitoring of certain planning instruments. Finance Management is responsible for preparing, following and maintaining the financial plan, the funding plan and the liquidity contingency plan.
- Strategy proposals. Design of strategies aimed at funding the SCF sub-group's business by securing the best available market conditions or by managing the balance sheet and its exposure to structural risks, thereby avoiding unnecessary risks, preserving net interest income and safeguarding the market value of equity and capital.
- Execution. To achieve appropriate ALM positioning, Finance Management uses different tools. Chief among these are issues in debt or capital markets, securitisation, deposits and interest rate and/or currency hedges, and management of ALCO portfolios and the minimum liquidity buffer.
- Compliance with risk limits and with risk appetite

IV. Operational risk

a) Definition and objectives

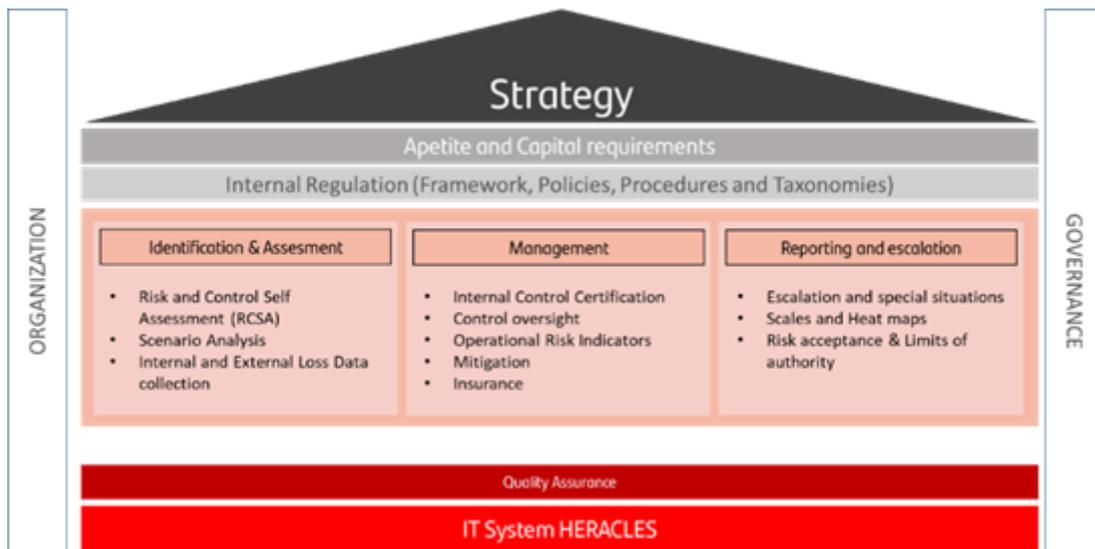
The Group defines operational risk (OR) as the risk of loss resulting from inadequate or failed internal processes, people and systems, or from external events.

Operational risk is inherent to all products, activities, processes and systems, and is generated in all business and support areas. Accordingly, all employees are responsible for managing and controlling operational risks arising in their area of activity.

The aim pursued by the Group in operational risk control and management is primarily to identify, measure/ assess, monitor, control, mitigate and report this risk.

The Group's priority, therefore, is to identify and mitigate focal points of risk, irrespective of whether they have given rise to any losses. Measurement also contributes to the establishment of priorities in the management of operational risk.

To improve and promote adequate operational risk management, Santander Consumer Finance has developed an advanced loss distribution model (LDA) based on the internal event database and other elements such as the external loss database of our banking peers (ORX consortium database) and scenario analysis. This approach is accepted by the industry and regulators.



- Regular meetings to report on specific activities, status and projects in both areas.
- Active participation of both areas in the global insurance sourcing table, the highest technical body in the Group for the definition of insurance coverage and contracting strategies.

Cyber risk

Cybersecurity risk (also known as cyber-risk) is defined as any risk that results in financial loss, business interruption or damage to Santander Consumer Finance's reputation resulting from the destruction, misuse, theft or abuse of systems or information. This risk comes from inside and outside the corporation.

In the event of a cyber incident, the main cyber risks for Santander Consumer Finance consist of three elements:

- Unauthorized access to or misuse of information or systems (e.g., theft of business or personal information).
- Theft and financial fraud.
- Business interruption (e.g., sabotage, extortion, denial of service).

In 2020, Santander Consumer Finance has continued to devote its full attention to risks related to cyber-security, which affect our units in different geographical areas. This situation, which is causing concern among entities and regulators, is leading to the adoption of preventive measures to be prepared for attacks of this nature.

The Group has further developed its cyber regulations with the approval of a new cyber-security framework and the cyber-risk supervisory model, and new policies related to this area.

Also, a new organisational structure has been defined, and governance for the management and control of this risk has been strengthened. For this purpose, specific committees have been set up and cyber-security metrics have been incorporated to the Group's risk appetite. These metrics have been monitored and reported both in different geographical areas and at a Global level.

The main instruments and processes established for the control of cybersecurity risk are:

- Compliance with cyber-risk appetite: the objective of this process is to ensure that the cyber-risk profile is in line with the risk appetite. Cyber-risk appetite is defined by a series of metrics, risk statements and indicators with corresponding tolerance thresholds and where existing governance structures are used for monitoring and escalation, including risk committees and cybersecurity committees.
- Identification and assessment of cybersecurity risk: The cyber-risk identification and assessment process is a key process for anticipating and determining the risk factors that could cause cyber-risk and estimating likelihood and impact. Cyber risks are identified and classified in line with the control categories defined in the latest industry-relevant security standards (such as ISO 27k, NIST Cybersecurity Framework, etc.). The methodological catalogue includes methods used to identify, qualify and quantify cyber-risks, and to evaluate the controls and corrective measures taken by the first line of defence. Cyber-risk assessment tests are a key tool for identifying and assessing cybersecurity risks at Santander Consumer Finance entities. Cybersecurity and technology risk assessment must be updated when reasonably necessary, taking into account changes in information systems, confidential or business information, and the entity's business operations.
- Cyber-risk control and mitigation processes relating to assessing the effectiveness of risk control and mitigation. Once cyber risks have been assessed and mitigation measures defined, these measures are included in a Santander Consumer Finance cybersecurity risk mitigation plan. Residual risks are identified and formally accepted. Due to the nature of cyber-risks, risk mitigation plans are regularly reassessed. A key process in the face of a successful cybersecurity attack is the business continuity plan. Santander Consumer Finance has mitigation strategies and measures in place in connection with business continuity management plans and disaster recovery. These measures also address cyberattacks, based on defined policies, methods and procedures.
- Monitoring, supervision and reporting of cyber-risk: Santander Consumer Finance controls and monitors cyber-risk in order to regularly analyse the information available on the risks accepted in the course of the Group's activities. For this purpose, Key Risk Indicators (KRIs) and Key Performance Indicators (KPIs) are monitored to assess whether risk exposure is in line with authorised risk appetite.

- Escalation and reporting: Proper escalation and reporting of cyber threats and cyberattacks is another key process. Santander Consumer Finance has tools and processes for detecting internal threats and potential hazards in its infrastructure, servers, applications and databases. Reporting encompasses the preparation of reports and submission to the relevant committees of information required to assess exposure to cyber-risk, analyse the cyber-risk profile and take the necessary decisions and measures. Appropriate cyber-risk situation reports are produced for management committees accordingly. There are also mechanisms in place for independent internal escalation of technological and cybersecurity incidents to the bank's management team and, if necessary, to the appropriate regulator.

Other Emerging Risks

In addition to the aforementioned Cyber Risk, Santander Consumer Group is increasingly strengthening the monitoring of new emerging risks arising from 1) supplier management and 2) transformation projects.

- With respect to supplier management risks, the focus is on the quality and continuity of the services provided to SCF, but also on ensuring compliance with the new EBA Guidelines through the implementation of specific risk instruments throughout the different phases of the supplier's life cycle

- Transformational risk is defined as any risk arising from material changes to SCF's organization, products, services or processes due to imperfect design, construction, testing, implementation and/or rollout of projects and initiatives, and transition to business as usual (BAU) Transformation constitutes a root cause, which can manifest itself in a variety of risks and impacts, not restricted to Operational Risk, (e.g. Credit, Market, Financial Crime...)

- COVID 19 Crisis: In terms of BCP and Operational Risk measures carried out, critical processes were identified and key and alternative personnel performing their work without incident. Home working was implemented as the main driver to prevent employee infection. Collection and customer service call centers and relevant suppliers remained in operation. Special monitoring was also carried out for possible cyber-attacks, fraud and other operational risks within the normal range. Coordination between the Corporation and local units was strengthened to apply lessons learned according to the situation in each country.

Compliance and conduct risk

The compliance function includes all issues relating to regulatory compliance, prevention of money laundering and terrorist financing, governance of products and consumer protection, and reputational risk according to the General Corporate Compliance and Conduct Framework (*Marco Corporativo General de Cumplimiento y Conducta*).

The compliance function promotes the adhesion of Santander Consumer Finance, S.A. ("SCF") to standards, supervisory requirements, and the principles and values of good conduct by setting standards, debating, advising and reporting, in the interest of employees, customers, shareholders and the wider community. In accordance with the current corporate configuration of the Santander Group's three lines of defence, the compliance function is a second-line independent control function that reports directly to the Board of Directors and its committees through the CCO. This configuration is aligned with the requirements of banking regulation and with the expectations of supervisors.

The SCF Group's objective in the area of compliance and conduct risk is to minimise the probability that non-compliance and irregularities occur and that any that should occur are identified, assessed, reported and quickly resolved.

The main tools used by the Compliance function in order to meet their objectives are (among others): establishment and coordination with the Compliance Program, coordination of the Risk Assessments of all the areas of Compliance and Conduct, definition and monitoring of the Compliance Metrics that participate in the SCF Appetite Risk Framework and monitoring of the Norms of Obligatory Compliance.

d. Compliance with regulatory framework

The Basel III regulations came into effect in 2014, setting new global standards for the capital, liquidity and leverage of financial entities.

From the capital perspective, Basel III redefines what is considered available capital for financial entities (including new deductions and increasing requirements for eligible capital instruments); increases minimum capital requirements; requires financial entities to always hold capital buffers; and adds new requirements for the risks considered.

These regulations were implemented in Europe through Directive 2013/36/EU, known as 'CRD IV', and its regulations, 575/2013 (CRR), which apply directly in all EU member states (Single Rule Book). These rules are currently subject to regulatory development by the European Banking Authority (EBA).

CRD IV was introduced into Spanish law through Act 10/2014, on the ordering, supervision and solvency of credit institutions, and its subsequent regulatory implementation through Royal Decree Act 84/2015. The CRR is directly applicable to member states from 1 January 2014 and repeals lower-ranking standards that entail additional capital requirements.

The CRR provides for a phase-in period that will allow institutions to adapt gradually to the new requirements in the European Union. The phase-in arrangements have been introduced into Spanish law through Bank of Spain Circular 2/2014. The phase-in affects both the new deductions from capital and the capital instruments and elements that cease to be eligible as capital under the new regulations. The capital conservation buffers provided for in CRD IV are also being phased in gradually, starting in 2016 and reaching full implementation in 2019.

In 2020, the Santander Consumer Finance Group must maintain a minimum capital ratio of 7.89% CET1 phase-in (4.5% for Pillar I, 1.5% for Pillar II, 2.5% for the capital conservation buffer, and 0.0476% for the anti-cyclical buffer). This requirement includes: (i) the minimum Common Equity Tier 1 requirement to be maintained at all times under Section 92(1)(a) of Regulation (EU) No 575/2013 (ii) the Common Equity Tier 1 requirement to be maintained in excess at all times under Section 16(2)(a) of Regulation (EU) No 1024/2013; and (iii) the capital conservation buffer under Section 129 of Directive 2013/36/EU. In addition, the Santander Consumer Finance Group must maintain a minimum capital ratio of 9.67% of Q1 phase-in as well as a minimum Total Ratio of 12.05% phase-in.

At the end of 2020, the Bank exceeds the prudential requirement defined by the ECB, with a CET1 (Fully Loaded) ratio of 13.21% and a total capital ratio of 16.53% (Fully Loaded).

Regarding credit risk, the Bank continues its plan to implement the advanced internal models approach (AIRB) of Basel. This progress is also conditioned by the acquisitions of new entities, as well as by the need for coordination between supervisors of the internal model validation processes.

The Santander Consumer Finance Group is mainly present in geographies where the legal framework between supervisors is the same, as is the case in Europe through the Capital Directive.

Currently, the Santander Consumer Finance Group has supervisory authorization for the use of advanced approaches for the calculation of regulatory capital requirements for credit risk for its main portfolios in Spain, certain portfolios in Germany, the Nordic countries and France.

With regard to operational risk, the Santander Consumer Finance Group currently uses the standard approach for calculating regulatory capital provided for in the European Capital Directive.

In relation to the other risks explicitly contemplated in Pillar I of Basel, market risk is not significant in Santander Consumer Finance since it is not the object of the business, and the standard approach is used.

Leverage ratio

The leverage ratio has been defined within the regulatory framework of Basel III as a measure of the capital required by financial institutions not sensitive to risk. The Group performs the calculation as stipulated in CRD IV and its subsequent amendment in EU Regulation no. 573/2013 of 17 January 2015, which was aimed at harmonising calculation criteria with those specified in the BCBS "Basel III leverage ratio framework" and "Disclosure requirements" documents. This ratio is calculated as Tier 1 capital divided by leverage exposure.

Santander Consumer Finance maintains a fully loaded leverage ratio of 8.90% at the end of 2020. Pending entry into force of the definitive rules on the minimum requirements for this ratio, the benchmark was set at 3%, to be complied with starting June 28th, 2021.

Economic capital

From the point of view of solvency, in the context of Basel Pillar II Santander Consumer Finance Group uses its economic model for its internal capital adequacy assessment process (ICAAP). For this purpose, business performance and capital needs are planned under a base case scenario and under alternative stress scenarios.

In this planning, the Group ensures that its solvency objectives are upheld even in adverse economic scenarios.

Economic capital is the capital required, according to an internally developed model, to support all the risks of our business at a certain level of solvency. In our case, the solvency level is determined by the long-term objective rating of 'A' (two steps above Spain's rating), which means applying a confidence level of 99.95% (above the regulatory 99.90%) to calculate the necessary capital.

The Group's economic capital model includes in its measurement all significant risks incurred by the Group in its operations, and therefore considers risks such as concentration, structural interest rate, business, pensions and others that are outside the scope of "regulatory" Pillar 1. Furthermore, economic capital incorporates the diversification effect, which in the case of the Group is crucial, due to the multinational and multi-business nature of its activity, in order to determine the overall risk and solvency profile.

The Santander Consumer Finance Group uses the RORAC method in its risk management to calculate the economic capital consumption and return on risk-adjusted capital of the Group's business units, segments, portfolios or customers, in order to periodically analyse value creation and allow optimal allocation of capital.

The RORAC methodology makes it possible to compare, on a homogenous basis, the returns on transactions, customers, portfolios and businesses, identifying those that obtain a risk-adjusted return higher than the Group's cost of capital, and thus aligning risk and business management with the intention of maximising value creation, which is the ultimate objective of Santander Consumer Finance's senior management.

Proposed appropriation of profit or loss

The appropriation of profit obtained by the Bank in 2020, amounting EUR 127.908 thousand, will be submitted for approval by the shareholders at the Annual General Shareholder's Meeting in accordance with the following proposal:

Legal reserve: EUR 12.791 thousand
Voluntary reserve: EUR 115.117 thousand

Capital and treasury shares

In 2020 the Group did not conclude any transactions involving treasury shares/own shares. There was no treasury share balance on its balance sheet at 31 December 2020.

Research and Development

Grupo Santander understands innovation and technological development as a key anchor point of the corporate strategy, and seeks to take advantage of the opportunities offered by digitalization. Aligned with the Santander Consumer Finance Group's technology and innovation strategy, it leverages global capabilities and incorporates local particularities to maximize the development of its business and stay ahead of its competitors.

It is crucial for Technology and Operations to support the needs of the business, with specific value-added proposals for the value offer of consumer finance, focusing on the point of sale, customer management and the design of specialized products, guaranteeing optimal management of the process to maintain good efficiency ratios and ensure control of technological and operational security.

On the other hand, like the rest of the Santander Group's units, Santander Consumer Finance is coming under increasing pressure from ever more demanding regulatory requirements that impact the systems model and underlying technology, and require additional investments to ensure compliance and legal certainty.

Events after the reporting date

Events occurring after the 2020 year-end are disclosed in Note 1-i to the consolidated financial statements.

Outlook

The directors' report contains certain forward-looking information that reflects the directors' plans, forecasts or estimates, which are based on assumptions that are believed to be reasonable by the directors. However, the user of this report should bear in mind that forward-looking information should not be taken as a guarantee of the entity's future performance, since such plans, forecasts or estimates are subject to numerous risks and uncertainties that mean that the entity's future performance may not necessarily coincide with that initially expected. These risks and uncertainties are described in the risk management chapter of this management report and in note 47 to the consolidated financial statements.

The announcement of a series of highly effective vaccines for the prevention of covid-19 has led to a significant improvement in expectations for 2021, and above all has reduced the probability of the most adverse scenarios. However, the increase in infections in early 2021 and the consequent restrictions may have appreciable effects on the economy in the first months of the year, even if the experience of the second wave shows that the public and private sector have learned to contain the effects on activity based on what happened in the spring.

The expected acceleration in vaccination rates, especially in the at-risk population, in the main countries where the group operates and the continuation of expansionary economic policies suggest that the economies will see a significant recovery, although in general we believe that we will have to wait until 2022 to return to pre-crisis levels. The macroeconomic forecast for 2021 is as follows, broken down by geography:

Eurozone

Economic expansion in 2021 will be linked to the spread of vaccines and the degree of implementation of the EU recovery plan. The consensus is for vaccination to have reached a sufficiently high percentage of the population by mid-year for much of the economic activity to normalize. In any case, some sectors will take time to achieve full recovery (depending on how they are affected by international mobility, which will continue to be affected). We believe that monetary policy will continue to be expansionary, but the way out of the crisis is conditioned to a greater extent by fiscal policy and economic reforms. The EU recovery plan, on which much of the countries' proposed fiscal expansion depends, should be the basis for a modernization of the economies, reinforcing potential growth, sustainability and digitalization.

Financial markets

We believe that the cyclical recovery we expect in 2021 will guide the behavior of financial markets.

The unprecedented injection of liquidity by central banks will continue to support all risk assets, along with the favorable conclusion of some risk factors: i) The arrival of the vaccine has diminished uncertainty globally about the economic recovery, relativizing the fact that worsening contagion data and health pressure are still leading to tighter lockdowns. ii) The control of both houses by the Democrats in the US may give the new executive greater discretion to carry out its fiscal stimulus plans. iii) The UK's negotiated exit from the EU has avoided a chaotic exit in January and normalizes relations between the two regions.

In this context, risk-free rates will rise slowly due to a continued improvement in economic and inflation expectations, and more in the long maturities than in the short maturities, leading to a steepening of the yield curve. Some Fed members are beginning to talk about the possibility of initiating balance sheet reduction later this year, but official rates will remain unchanged for a long time.

We believe that during this year, the banking environment, like the economic environment, will be shaped by the evolution of the pandemic, the speed of vaccination and the pace of the exit of public sector support for households and businesses. The end of the support and moratoriums will be accompanied by an increase in non-performing loans, which will depend on the degree of economic normalization achieved at that time and will affect the different economic sectors unevenly, affecting more those that have suffered the greatest permanent effects. In general, the banking sector is facing this increase in non-performing loans from a more solid position than in past crises, as shown by the stress tests carried out by different organizations, such as the IMF. However, it is not out of the question that difficulties may arise in some institutions, both in developed and emerging banking systems.

The digital challenge and the pressure of profitability, in a scenario of very low rates and low business growth, will continue to encourage bank consolidation, especially in the most fragmented systems, as well as adjustments in search of efficiency gains.

Financial regulation

In 2021, financial and prudential regulation will continue to reflect the materialization of various multi-year solvency and resolution initiatives combined with the measures that authorities will continue to take or keep in place to manage the harsh effects of the pandemic.

Supervisors and regulators believe that the policy response must be tailored to the specific needs of this new phase. In addition, they consider that banks must address medium-term challenges, including their low profitability at both the European and national levels. In this regard, the European Banking Authority concluded in its 2020 transparency report the solid capital and liquidity positions of banks, but warns about the outlook for asset quality and structurally low profitability.

The European Central Bank itself emphasized that uncertainty remains high, also with regard to pandemic developments and vaccine distribution dates. As a sign, the ECB is extending until June 2022 the duration of the easing of collateral eligibility criteria it adopted in April 2020 to ensure that all banks in all countries can obtain liquidity to support credit to all sectors of the economy.

Additionally, the ECB has broadened the spectrum of marketable assets eligible by the Eurosystem with its decision to admit bonds with coupon structures linked to certain sustainability targets as collateral as of January 1, 2021, demonstrating the Eurosystem's support for innovation in the field of sustainable finance.

With regard to the regulation on capital requirements, it is expected that, during 2021, CRR2 will generally enter into force, with most of the items that had not yet entered during 2019 and 2020 being applicable. During 2021, the Commission is expected to propose RRC3. This milestone marks the completion of the implementation of the Basel framework in Europe, which modifies, among other things, the credit risk framework very significantly. A

quick fix to the CRR on the securitization framework, including the STS treatment for synthetic securitizations, comes into force at the beginning of the year.

Regarding resolution legislation, the transposition of the Bank Recovery and Resolution Directive (BRRD 2) will be completed during 2021.

Resolution Directive (BRRD 2) will be completed during 2021. In this regard, in response to covid-19, the European resolution authority has stated its intention to adopt a forward-looking approach to the currently existing MREL requirements. Additionally, the SRB has stated that for the 2020 resolution cycle decisions have taken into consideration the transitional periods between 2022 and 2024 set out in BRRD 2.

During 2021, European Banking Association guidelines of particular relevance will apply:

- Guidelines on lending and monitoring (EBA/GL/2020/06) will apply from June 2021. This guidance covers from governance processes to lending, pricing for new business, collateral valuation (movable and immovable) and monitoring and reporting framework.

- Also of particular relevance are the guidelines on the application of the definition of default in accordance with Article 178 of Regulation (EU) No. 575/2013. Effective January 2021, the EBA includes in its guidelines that institutions must incorporate the requirements of these guidelines in their internal procedures and technological systems.

Annual corporate governance report

Pursuant to article 9,4 of Order ECC/461/2013, of 20 March, from the Ministry of Economy and Competitiveness, the Bank, an entity domiciled in Spain with voting rights belonging, directly and/or indirectly, to Banco Santander, S.A., has not prepared an annual corporate governance report, as this is drawn up and filed with the CNMV by Banco Santander, S.A. as the parent of the Santander Group.

Non-financial information

On 28 December 2018, the Council of Ministers approved Law 11/2018 amending the Commercial Code, the consolidated text of the Companies Law approved by Royal Legislative Decree 1/2010 of 2 July and Law 22/2015 of 20 July on account auditing, non-financial reporting and diversity.

The statement of non-financial information shall contain the following: a brief description of the group's business model, the group's relevant policies and their outcomes, the principal risks related to its business, in addition to non-financial key performance indicators on matters relating to the environment, employees, human rights, the fight against corruption and bribery and diversity.

The Directive applies to entities whose average number of employees in the financial year exceeds 500 and which are either considered to be public-interest entities in accordance with auditing legislation or, for two consecutive financial years, at the closing date of each year engage at least two of the circumstances indicated in the Law. However, subsidiaries belonging to a group are exempt from this obligation if the company and its subsidiaries are included in another company's consolidated management report.

In this regard, as a subsidiary of Banco Santander S.A, Santander Consumer Finance, S.A. and the companies in the Consumer Finance Group (consolidated) have included this information in the management report of Banco Santander S.A. and subsidiaries for the year ended 31 December 2020, which has been filed with the Companies' Registry of Santander, together with the consolidated financial statements of the Banco Santander Group and subsidiaries, as set out in note 1 to the accompanying Notes. These are also available at www.santander.com

Capital structure and significant shareholders

| | | |
|--|---------------|------------------------|
| Banco Santander, S.A. | 1,879,546,152 | Ownership: 99.99% |
| Cántabro Catalana de Inversiones, S.A. | 20 | Ownership: 0.00000106% |
| | | |
| Total number of shares outstanding | 1,879,546,172 | |
| Par value | 3.00 | |
| Shareholders' equity | 5,638,638,516 | |

At 31 December 2020, the Bank's share capital consisted of 1,879,546,172 registered shares, with a par value of EUR 3 each, all fully subscribed and paid up, and with equal dividend and voting rights.

Restrictions on the transferability of shares

Not applicable.

Restrictions on voting rights

The shareholders attending the Annual General Meeting will have one vote for each share that they hold or represent.

Only the holders of 20 or more shares will be entitled to attend the Annual General Meeting, provided that they are registered in their name in the share register.

Side agreements

Not applicable.

Appointment and replacement of members of the Board of Directors and amendment of the bylaws

The representation of the Bank is the responsibility of the Board of Directors, which will comprise no fewer than 5 and no more than 15 members, who will be appointed by the Annual General Meeting for a period of three years, although they may be re-elected, as many times as may be desired, for further three-year periods.

It is not necessary to be a shareholder of the Bank in order to be a director.

Powers of the members of the Board of Directors

On 24 May 2012, the Bank granted powers of attorney to the General Managing Director Ms. Inés Serrano González and to the General Managing Director Mr. Bruno Montalvo Wilmot. Furthermore, on 18 July 2019, the Bank made Don David Turiel López General Director granting him powers of attorney. Either of them, acting jointly and severally, for and on behalf of the Bank, can exercise the powers detailed below:

- a) To manage, control and govern all manner of properties now or hereafter owned by the principal, to perform the improvements, repairs and work thereon that they deem appropriate, to lease them for the period, price and terms they consider appropriate, to evict tenants or dwellers and approve new ones, to collect rent, interest, dividends and lease payments, and to give the corresponding receipts and invoices.

To enter into, modify, subrogate and terminate finance leases on all manner of real and movable properties, upon the terms and conditions that they may freely determine, and to acquire the properties held under such finance leases, the only limit being that when the acquisition amount exceeds EUR 300,507 it must have been approved by the Board of Directors or the Executive Committee, and this approval must be supported by the appropriate certificate issued by the Secretary to the Board or to the Executive Committee, or by the acting Secretary to said Board or Committee, with the approval of the Chairman or of his assignee.

- b) To verify groupings or subdivisions of properties, demarcations and deeds of declaration of new construction.

- c) To submit accounts and request them, approve them, adjust or challenge them, to provide and receive the amounts of the resulting balances and sign and receive final settlements.
- d) To use, with full powers, the signature of the principal bank in all banking transactions, acts and agreements to which the principal bank is party, subject to the limits indicated for the transactions referred to in sections e) and j), and to sign all manner of correspondence.
- e) To acquire and dispose of, at the price and under the terms that they may freely stipulate, including resale and repurchase agreements and by any other means permitted by law, all manner of movable and immovable property, not excluding rights in personal and rights in rem, the only limit being that when the transaction arranged in exercise of this power exceeds EUR 300,507 it must have been approved by the Board of Directors or the Executive Committee, and this approval must be supported by the appropriate certificate issued by the Secretary to the Board or to the Executive Committee or by the acting Secretary to said Board or Committee, with the approval of the Chairman or of his assignee.

Notwithstanding the provisions of the preceding paragraph, the limitation will not exist when the acquisition relates to loans that other financial institutions (banks, savings banks, credit cooperatives and similar entities registered with the Bank of Spain) have granted to their customers, i.e. the loans included in the loan portfolio of the entity in question, even if the latter, in turn, had acquired the loans from another financial institution and they were not originally granted by said entity; or when the disposal relates to loans in the Bank's portfolio, whether these be loans granted to its customers or loans that the Bank had acquired previously from another financial institution; all the foregoing irrespective of whether these acquisitions or disposals relating to the loan or loans in question are full or partial, and irrespective of the type of the loans themselves, in terms of either the form of instrumentation (agreement, deed, bills, promissory notes or by another other means) or of the additional guarantees they might have (all manner of security interest, mortgages, etc.).

- f) To arrange in favour of the Bank mortgages and other encumbrances on immovable property to secure the loan transactions to which it is party or to underwrite guarantees and other obligations which, with respect to these transactions, are outstanding, and they will stipulate the periods, interest and distribution of charges and any other terms inherent to the agreements in question at their own discretion.
- g) To modify, transfer or subrogate and terminate mortgages and other in rem rights, including entries in the Land Registry, held by the Bank, and to grant and release, in the Bank's name, tax payment documents and final account settlements, or declare that the obligations related to the encumbrances have been extinguished.
- h) To reach a settlement on properties and rights and submit any questions and discrepancies affecting the Bank to the decision of arbitrators or honest brokers.
- i) To appear in the hereditary successions of debtors, at administration and insolvency proceedings and in bankruptcies, to approve inventories and arrangements and contest them; to take part in and vote at the meetings held for such purposes, whether they be in or out of court; to accept or reject such agreements as are adopted for the purpose; to sign arrangements in or out of court, to provide the guarantees that may be required, and to accept attached assets.
- j) As security for the obligations of third parties and on their behalf, whether said parties be individuals or legal entities, and under the terms and clauses deemed appropriate, they may arrange, modify and withdraw or terminate guarantees and all other types of collateral before all manner of departments, bodies and agencies at central, provincial or municipal government level, autonomous community governments and their dependent agencies, autonomous community or semi-public agencies, ordinary and special tribunals and courts, including the economic-administrative and judicial review jurisdictions, employment courts, official banks and savings banks and, in general, before any public body, and before any type of company or individual, placing, as the case may be, the required deposits in cash or securities, with or without transfer of possession, and they may bind the Bank, even jointly and severally with the principal debtor, therefore waiving the benefits of order, discussion and division, the only limit being that, if the obligation undertaken by way of guarantee exceeds EUR 3,005,060, the transaction must have been approved by the Board of Directors or the Executive Committee, and this approval must be supported by the appropriate certificate issued by the Secretary to the Board or to the Executive Committee or by the acting Secretary to said Board or Committee, with the approval of the Chairman or of his assignee.
- k) Without any limitations, to perform all manner of actions and to file claims and appeals at the courts and tribunals of any jurisdiction, including the Constitutional Court, and most particularly the judicial review jurisdiction; to answer interrogatories; to give court depositions; to file complaints and criminal complaints and to ratify them.

To request from the ministries, directorates general, units and offices of central government, from autonomous community governments, provincial, municipal and any other level of public corporations, and from authorities and civil servants, such action as is deemed appropriate in the interests of the principal, by filing economic-administrative claims, appeals to superior administrative bodies and claims of any other nature and class,

which they will conduct through all stages and levels; to request payment orders/releases, and to present affidavits and supporting evidence.

To confer legal and court-case powers on court procedural representatives ("attorneys") if the principal requires such legal representation, and to perform in the Bank's name all manner of actions and exceptions which might be available to the former, conducting the proceedings through all stages and appeals, including appeals to the Constitutional Court and extraordinary cassation and judicial review appeals, and to withdraw, settle and stay such proceedings.

- l) To pledge securities belonging to the Bank's portfolio in sufficient quantity so as to arrange credit account facilities, pledging the amount deemed appropriate in each case, and to sign the documents required for this purpose, and for the arrangement, drawdown and cancellation of the aforementioned accounts and of their related guarantees and the renewal thereof upon expiry of each facility.
- m) To present, at any central government offices, banks (including the Bank of Spain), companies, establishments and private individuals, shares or securities for conversion or exchange purposes, withdrawing or collecting the new certificates, receipts, securities or bills resulting from the exchange or conversion, with current or in-arrears coupons, and in general carrying out any transactions required to this end.
- n) To arrange policies with insurance companies that cover all manner of movable or immovable property owned by the Bank or pledged or mortgaged in its favour against the risks of fire, catastrophic damage or third-party liability, being able to establish such terms and conditions of the policies as they see fit.
- o) To authorise certifications of the company's accounting ledgers and documents.
- p) To grant and sign the public deeds and private documents required to execute the aforementioned acts and agreements.
- q) To take part in Annual General Meetings and meetings of the Board of Directors in the name and on behalf of the Bank at companies in which the Bank holds an ownership interest.

The Board of Directors of Santander Consumer Finance, S.A., held on December 17, 2020, accepted the resignation presented by Ms. Inés Serrano González and Mr. David Turiel from their positions as Directors, General Managers and members of the Executive Committee, as well as their corresponding resignation from the powers conferred by the company, referred to above, and therefore proceeded to revoke them.

The Bank does not grant the power to issue or buy back treasury shares, which corresponds to the Annual General Meeting or the Board of Directors, as appropriate.

Significant agreements which will be modified or terminated in the event of a change in control of the Company

Not applicable.

Agreements between the Company and the directors, executives or employees which provide for termination benefits if the relationship with the Company ends as a result of a takeover bid

Not applicable.