

# Fiscal year 2020 Summary of Earnings Digest 《1st Section》 1

## Consolidated

Industry	No. of Cos.	Net Sales (Operating Revenues)			Operating Income			Ordinary Profits (Income from continuing operations before extraordinary items and income tax)		
		2020	Compared with Previous Term	2019	2020	Compared with Previous Term	2019	2020	Compared with Previous Term	2019
		yen mil.	%	yen mil.	yen mil.	%	yen mil.	yen mil.	%	yen mil.
Non-Financial	2,015	664,755,386	-6.87	713,780,903	33,591,367	-13.47	38,819,016	43,691,530	+3.59	42,176,916
Manufacturing	901	341,262,865	-7.89	370,482,134	20,587,307	-3.25	21,277,870	22,817,575	+8.69	20,992,359
Non-Manufacturing	1,114	323,492,521	-5.77	343,298,769	13,004,060	-25.87	17,541,146	20,873,955	-1.47	21,184,557
<i>All Industries (including financials)</i>	<i>2,150</i>	<i>730,568,957</i>	<i>-6.73</i>	<i>783,244,445</i>	<i>-</i>	<i>-</i>	<i>-</i>	<i>51,236,966</i>	<i>+3.14</i>	<i>49,677,707</i>
Fishery, Agriculture & Forestry	7	1,975,068	-4.30	2,063,713	54,077	-4.11	56,395	62,194	-2.72	63,931
Mining	5	484,848	-16.90	583,443	18,426	-34.08	27,951	26,667	-45.06	48,539
Construction	98	30,710,260	-5.52	32,504,523	2,118,258	-9.23	2,333,731	2,164,444	-9.67	2,396,133
Foods	83	25,150,381	-3.93	26,178,126	1,697,087	-3.23	1,753,789	1,689,282	-1.49	1,714,834
Textiles & Apparels	39	5,052,788	-11.21	5,690,685	146,407	-51.23	300,216	175,222	-42.27	303,508
Pulp & Paper	12	4,450,497	-6.01	4,735,101	193,985	-20.85	245,083	199,157	-18.14	243,287
Chemicals	145	36,261,998	-4.72	38,056,977	2,785,365	-15.00	3,276,791	2,839,640	-12.29	3,237,499
Pharmaceutical	34	11,864,747	-0.42	11,915,322	1,814,910	+14.85	1,580,300	1,722,491	+18.34	1,455,496
Oil & Coal Products	9	15,018,816	-23.02	19,508,996	523,098	...	-118,073	465,947	...	-148,179
Rubber Products	11	5,501,397	-12.90	6,316,120	199,119	-60.98	510,306	153,302	-68.86	492,309
Glass & Ceramics Products	33	6,278,151	-6.32	6,701,891	432,634	-20.63	545,072	401,931	-16.68	482,417
Iron & Steel	31	13,272,570	-14.72	15,562,756	71,977	...	-248,137	70,343	...	-518,611
Nonferrous Metals	24	10,119,093	-3.29	10,463,337	359,853	+10.80	324,764	483,049	+19.23	405,132
Metal Products	42	6,450,149	-9.53	7,129,547	302,936	-9.98	336,510	324,003	-6.52	346,600
Machinery	139	27,147,885	-8.05	29,523,796	1,609,469	-20.17	2,016,084	1,649,496	-15.21	1,945,354
Electric Appliances	157	75,081,520	-2.99	77,396,733	5,298,335	+1.18	5,236,639	6,093,420	+31.96	4,617,618
Transportation Equipment	59	85,426,623	-11.82	96,875,749	3,798,719	-12.50	4,341,422	4,970,499	-2.06	5,075,237
Precision Instruments	32	4,666,348	-7.52	5,045,759	289,828	-24.29	382,836	454,835	-12.95	522,520
Other Products	51	9,519,902	+1.48	9,381,239	1,063,585	+33.91	794,268	1,124,958	+37.64	817,338
Electric Power & Gas	22	25,196,624	-2.75	25,907,928	1,060,806	-13.82	1,230,934	1,097,551	-14.44	1,282,774
Land Transportation	44	19,036,764	-20.71	24,010,198	-742,579	...	2,311,468	-863,827	...	2,164,030
Marine Transportation	8	3,523,398	-9.07	3,874,810	60,145	-30.43	86,447	452,377	+275.23	120,560
Air Transportation	3	1,264,937	-62.95	3,414,272	-850,489	...	150,456	-850,789	...	151,013
Warehousing & Harbor Transportation Services	24	2,636,586	-0.66	2,654,012	140,605	+13.11	124,308	155,296	+15.54	134,411
Information & Communication	229	45,872,109	-0.05	45,894,322	5,507,420	+41.24	3,899,234	11,096,405	+110.02	5,283,530
Wholesale Trade	179	95,105,309	-5.62	100,771,698	1,664,007	-7.54	1,799,760	2,660,651	-20.93	3,364,994
Retail Trade	198	54,642,099	-2.78	56,204,021	1,920,500	-21.12	2,434,613	2,012,434	-18.30	2,463,289
Real Estate	71	12,273,780	-3.58	12,729,013	1,326,909	-17.16	1,601,801	1,228,209	-16.87	1,477,538
Services	226	30,770,739	-5.86	32,686,816	725,975	-51.08	1,484,048	1,632,343	-26.93	2,233,815
Banks	80	23,780,068	-13.53	27,501,857	-	-	-	4,154,070	-12.06	4,723,614
Securities & Commodity Futures	23	3,179,390	-6.36	3,395,222	1,566,442	+12.00	1,398,595	589,057	+29.58	454,573
Insurance	8	31,286,306	+1.02	30,969,421	-	-	-	1,918,938	+42.36	1,347,986
Other Financing Business	24	7,567,807	-0.38	7,597,042	827,165	+0.91	819,746	883,371	-9.36	974,618

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Industry	No. of Cos.	Net Income			Amount of Dividends Paid		
		2020	Compared with Previous Term	2019	2020	Compared with Previous Term	2019
		yen mil.	%	yen mil.	yen mil.	%	yen mil.
Non-Financial	2,015	27,951,274	+15.26	24,250,290	11,237,647	-2.49	11,524,027
Manufacturing	901	14,963,425	+21.47	12,318,994	6,380,550	-2.95	6,574,170
Non-Manufacturing	1,114	12,987,849	+8.86	11,931,296	4,857,096	-1.87	4,949,856
<i>All Industries (including financials)</i>	<i>2,150</i>	<i>33,228,435</i>	<i>+13.81</i>	<i>29,195,312</i>	<i>13,458,853</i>	<i>-1.31</i>	<i>13,637,554</i>
Fishery, Agriculture & Forestry	7	35,454	-9.64	39,236	9,699	+4.55	9,277
Mining	5	736	-98.03	37,383	5,315	+2.43	5,189
Construction	98	1,429,549	-10.55	1,598,183	490,023	-12.21	558,208
Foods	83	1,102,658	+0.69	1,095,102	621,084	+2.59	605,409
Textiles & Apparels	39	60,142	-54.00	130,738	51,914	-27.42	71,522
Pulp & Paper	12	125,410	-12.06	142,607	32,898	+4.88	31,368
Chemicals	145	1,708,912	-15.20	2,015,265	804,859	-3.61	835,032
Pharmaceutical	34	1,425,967	+13.11	1,260,664	768,744	+4.11	738,366
Oil & Coal Products	9	254,735	...	-261,859	118,991	-8.33	129,800
Rubber Products	11	53,197	-84.17	335,999	111,978	-27.60	154,660
Glass & Ceramics Products	33	255,069	+2.25	249,465	114,913	-12.57	131,428
Iron & Steel	31	-13,272	...	-663,525	47,189	-33.07	70,506
Nonferrous Metals	24	290,821	+215.18	92,270	98,273	-3.08	101,398
Metal Products	42	216,154	+28.93	167,657	82,267	+7.25	76,703
Machinery	139	984,418	-23.44	1,285,852	471,696	-18.73	580,383
Electric Appliances	157	4,540,122	+52.69	2,973,433	1,275,374	-1.93	1,300,425
Transportation Equipment	59	2,899,784	+14.10	2,541,375	1,276,529	-5.96	1,357,417
Precision Instruments	32	274,944	-16.32	328,570	116,769	-4.75	122,588
Other Products	51	784,364	+25.42	625,381	387,072	+44.88	267,165
Electric Power & Gas	22	769,929	+4.37	737,684	233,574	+2.08	228,815
Land Transportation	44	-1,132,982	...	1,315,176	240,945	-25.96	325,426
Marine Transportation	8	351,982	+325.85	82,654	56,619	+211.26	18,190
Air Transportation	3	-688,059	...	79,184	504	-97.38	19,229
Warehousing & Harbor Transportation Services	24	130,140	+57.66	82,545	28,960	+7.95	26,828
Information & Communication	229	8,252,214	+262.28	2,277,857	1,614,025	+5.84	1,524,941
Wholesale Trade	179	1,761,182	-23.11	2,290,500	903,060	-2.08	922,228
Retail Trade	198	719,965	-41.36	1,227,829	473,627	-0.08	474,025
Real Estate	71	769,121	-16.27	918,522	256,599	-2.67	263,641
Services	226	588,618	-52.70	1,244,543	544,146	-5.18	573,859
Banks	80	3,057,642	-1.54	3,105,556	1,306,346	-0.18	1,308,690
Securities & Commodity Futures	23	449,808	+23.59	363,944	232,495	+52.34	152,620
Insurance	8	1,143,163	+46.96	777,900	450,924	+2.95	437,994
Other Financing Business	24	626,548	-10.19	697,622	231,440	+8.04	214,222

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## Consolidated

Industry	No. of Cos.	Total Assets			Net Assets			Net worth		
		2020	Compared with Previous Term	2019	2020	Compared with Previous Term	2019	2020	Compared with Previous Term	2019
		yen mil.	%	yen mil.	yen mil.	%	yen mil.	yen mil.	%	yen mil.
Non-Financial	2,015	1,308,403,234	+6.57	1,227,746,886	434,457,935	+7.94	402,492,691	408,434,293	+8.74	375,610,609
Manufacturing	901	521,470,900	+6.81	488,205,538	245,088,127	+7.90	227,142,364	232,685,388	+8.59	214,286,467
Non-Manufacturing	1,114	786,932,334	+6.41	739,541,348	189,369,808	+8.00	175,350,327	175,748,905	+8.94	161,324,142
<i>All Industries (including financials)</i>	<i>2,150</i>	<i>3,368,620,051</i>	<i>+7.41</i>	<i>3,136,244,244</i>	<i>547,029,460</i>	<i>+8.88</i>	<i>502,394,901</i>	<i>518,541,711</i>	<i>+9.56</i>	<i>473,297,657</i>
Fishery,Agriculture & Forestry	7	1,409,347	-0.33	1,414,009	580,282	+6.70	543,846	537,981	+7.97	498,291
Mining	5	995,812	+2.11	975,249	675,854	+0.59	671,882	632,657	+1.10	625,798
Construction	98	33,569,919	+3.42	32,460,175	15,839,586	+7.83	14,689,814	15,491,522	+7.98	14,346,452
Foods	83	30,247,990	+6.28	28,461,531	15,446,479	+4.42	14,793,037	14,609,576	+4.59	13,968,093
Textiles & Apparels	39	7,364,416	+1.96	7,222,881	3,588,596	+4.07	3,448,089	3,427,006	+4.35	3,284,217
Pulp & Paper	12	6,392,347	+7.64	5,938,472	2,400,007	+7.79	2,226,524	2,240,448	+9.75	2,041,469
Chemicals	145	54,514,793	+6.92	50,986,107	29,075,243	+6.21	27,374,058	26,873,235	+5.52	25,468,405
Pharmaceutical	34	30,535,281	+2.46	29,802,361	17,505,406	+6.81	16,388,616	17,302,621	+6.96	16,177,368
Oil & Coal Products	9	14,250,101	+1.42	14,050,614	4,639,430	+3.70	4,473,724	4,019,119	+3.09	3,898,769
Rubber Products	11	7,419,338	-2.48	7,608,394	3,864,537	-4.78	4,058,710	3,772,792	-4.66	3,957,374
Glass & Ceramics Products	33	10,147,720	+6.00	9,573,429	5,341,431	+3.52	5,159,574	5,067,757	+3.65	4,889,321
Iron & Steel	31	20,071,373	+2.16	19,646,690	8,842,936	+3.41	8,550,942	8,205,220	+3.53	7,925,829
Nonferrous Metals	24	12,705,096	+7.22	11,850,049	5,824,832	+7.54	5,416,525	5,258,585	+8.18	4,860,900
Metal Products	42	8,132,026	-1.47	8,253,608	4,343,202	+5.37	4,121,908	4,147,396	+6.23	3,904,283
Machinery	139	40,621,647	+3.94	39,083,336	20,849,834	+6.73	19,535,121	20,164,171	+6.77	18,886,045
Electric Appliances	157	111,286,515	+8.55	102,524,718	50,560,027	+11.14	45,491,064	48,086,383	+13.84	42,240,757
Transportation Equipment	59	147,504,867	+9.58	134,604,403	60,701,066	+10.22	55,073,610	57,648,162	+10.89	51,988,915
Precision Instruments	32	7,968,212	+6.83	7,458,459	4,154,654	+6.58	3,898,298	4,130,157	+6.52	3,877,203
Other Products	51	12,309,178	+10.49	11,140,486	7,950,447	+11.47	7,132,564	7,732,760	+11.79	6,917,519
Electric Power & Gas	22	54,082,833	+3.67	52,168,271	14,295,278	+5.99	13,486,968	13,884,457	+5.93	13,107,145
Land Transportation	44	50,260,267	+2.82	48,880,656	16,917,552	-7.39	18,267,809	16,353,350	-7.90	17,756,028
Marine Transportation	8	6,038,447	+5.88	5,702,885	1,929,608	+22.22	1,578,752	1,648,420	+27.61	1,291,746
Air Transportation	3	5,382,299	+16.84	4,606,668	2,015,698	-5.65	2,136,437	1,976,116	-5.58	2,092,837
Warehousing & Harbor Transportation Services	24	3,063,639	+8.03	2,835,915	1,683,701	+10.48	1,523,930	1,636,886	+10.38	1,483,018
Information & Communication	229	121,408,040	+16.39	104,313,748	44,248,483	+16.06	38,124,641	39,436,787	+21.58	32,437,293
Wholesale Trade	179	90,025,716	+4.23	86,371,536	32,995,411	+7.67	30,645,576	30,456,173	+9.56	27,797,816
Retail Trade	198	51,384,865	+7.54	47,780,923	19,161,938	+1.71	18,840,256	17,896,652	+1.60	17,615,256
Real Estate	71	37,553,260	+4.90	35,798,235	12,173,749	+6.93	11,385,093	11,751,749	+6.94	10,989,338
Services	226	331,757,890	+4.91	316,233,078	26,852,668	+14.48	23,455,323	24,046,155	+12.98	21,283,124
Banks	80	1,642,063,369	+9.73	1,496,434,370	80,302,153	+11.02	72,328,274	78,795,026	+11.26	70,823,697
Securities & Commodity Futures	23	81,776,152	+4.96	77,911,283	6,277,161	+10.33	5,689,307	5,767,140	+6.73	5,403,670
Insurance	8	214,736,322	+2.90	208,678,940	18,113,693	+25.88	14,389,660	17,990,754	+26.08	14,268,770
Other Financing Business	24	121,640,974	-3.05	125,472,765	7,878,518	+5.12	7,494,969	7,554,498	+5.06	7,190,911

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## Consolidated

Industry	No. of Cos.	Return on Equity (ROE)		Ratio of Ordinary Profits to Total Assets		Ratio of Operating Income to Net Sales		Capital Adequacy Ratio		Dividend Payout Ratio		Ratio of Dividends to Net Assets	
		2020	2019	2020	2019	2020	2019	2020	2019	2020	2019	2020	2019
Non-Financial	2,015	7.15	6.42	3.45	3.47	5.05	5.44	31.22	30.59	40.19	47.51	2.69	2.85
Manufacturing	901	6.70	5.70	4.52	4.31	6.03	5.74	44.62	43.89	42.63	53.36	2.70	2.87
Non-Manufacturing	1,114	7.76	7.38	2.73	2.91	4.02	5.11	22.33	21.81	37.38	41.47	2.68	2.83
<i>All Industries (including financials)</i>	<i>2,150</i>	<i>6.72</i>	<i>6.12</i>	<i>1.58</i>	<i>1.62</i>	<i>-</i>	<i>-</i>	<i>15.39</i>	<i>15.09</i>	<i>40.48</i>	<i>46.69</i>	<i>2.57</i>	<i>2.69</i>
Fishery, Agriculture & Forestry	7	6.84	8.00	4.41	4.55	2.74	2.73	38.17	35.24	27.36	23.64	1.73	1.73
Mining	5	0.12	5.93	2.71	4.93	3.80	4.79	63.53	64.17	*	13.85	0.79	0.77
Construction	98	9.59	11.38	6.56	7.52	6.90	7.18	46.15	44.20	34.28	34.93	3.21	3.90
Foods	83	7.72	7.89	5.75	6.08	6.75	6.70	48.30	49.08	56.30	55.34	4.11	4.11
Textiles & Apparels	39	1.80	3.94	2.40	4.19	2.90	5.28	46.53	45.47	86.25	54.60	1.48	2.05
Pulp & Paper	12	5.86	7.02	3.23	4.08	4.36	5.18	35.05	34.38	26.23	22.00	1.42	1.42
Chemicals	145	6.53	7.94	5.38	6.44	7.68	8.61	49.30	49.95	47.10	41.44	2.85	3.04
Pharmaceutical	34	8.52	7.78	5.71	4.90	15.30	13.26	56.66	54.28	53.91	58.57	4.54	4.52
Oil & Coal Products	9	6.43	-6.57	3.29	-1.07	3.48	-0.61	28.20	27.75	46.71	...	2.61	2.85
Rubber Products	11	1.38	8.60	2.04	6.49	3.62	8.08	50.85	52.01	*	46.03	2.83	3.86
Glass & Ceramics Products	33	5.12	5.08	4.08	5.09	6.89	8.13	49.94	51.07	44.63	52.21	2.16	2.52
Iron & Steel	31	-0.16	-7.84	0.35	-2.58	0.54	-1.59	40.88	40.34	...	...	0.54	0.78
Nonferrous Metals	24	5.75	1.84	3.93	3.39	3.56	3.10	41.39	41.02	33.79	*	1.75	1.83
Metal Products	42	5.37	4.28	3.95	4.20	4.70	4.72	51.00	47.30	38.06	45.75	1.94	1.86
Machinery	139	5.04	6.75	4.14	4.96	5.93	6.83	49.64	48.32	47.92	45.14	2.34	2.93
Electric Appliances	157	10.09	7.05	5.70	4.58	7.06	6.77	43.21	41.20	28.09	43.73	2.67	2.86
Transportation Equipment	59	5.29	4.80	3.52	3.74	4.45	4.48	39.08	38.62	44.02	53.41	2.21	2.42
Precision Instruments	32	6.87	8.40	5.90	7.04	6.21	7.59	51.83	51.98	42.47	37.31	2.90	3.11
Other Products	51	10.71	9.08	9.59	7.38	11.17	8.47	62.82	62.09	49.35	42.72	5.13	3.75
Electric Power & Gas	22	6.21	6.22	2.07	2.45	4.21	4.75	25.67	25.12	30.02	30.66	1.81	1.85
Land Transportation	44	-6.64	7.54	-1.74	4.48	-3.90	9.63	32.54	36.33	...	24.74	1.37	1.81
Marine Transportation	8	23.94	6.31	7.71	2.09	1.71	2.23	27.30	22.65	16.09	22.01	3.23	1.15
Air Transportation	3	-33.82	3.75	-17.03	3.23	-67.24	4.41	36.72	45.43	...	24.28	0.02	0.89
Warehousing & Harbor Transportation Services	24	8.34	5.55	5.26	4.74	5.33	4.68	53.43	52.29	22.25	32.50	1.81	1.76
Information & Communication	229	22.96	6.85	9.83	5.34	12.01	8.50	32.48	31.10	19.56	66.95	3.92	3.96
Wholesale Trade	179	6.05	8.05	3.02	3.93	1.75	1.79	33.83	32.18	51.28	40.26	2.84	2.95
Retail Trade	198	4.06	7.08	4.06	5.33	3.51	4.33	34.83	36.87	65.76	38.59	2.49	2.55
Real Estate	71	6.76	8.50	3.35	4.25	10.81	12.58	31.29	30.70	33.36	28.70	2.18	2.36
Services	226	2.60	5.57	0.50	0.71	2.36	4.54	7.25	6.73	92.44	46.11	2.16	2.35
Banks	80	4.10	4.29	0.26	0.32	-	-	4.80	4.73	42.63	42.04	1.71	1.75
Securities & Commodity Futures	23	8.05	6.72	0.74	0.61	49.27	41.19	7.05	6.94	51.69	41.94	3.89	2.70
Insurance	8	7.09	5.30	0.91	0.65	-	-	8.38	6.84	39.45	56.30	2.77	2.96
Other Financing Business	24	8.51	9.99	0.71	0.85	10.93	10.79	6.21	5.73	36.78	30.51	3.00	2.92

Note: \* "=over 100% times.

# Fiscal year 2020 Summary of Earnings Digest 《1st Section》

## Historical Data 1 (Consolidated)

Fiscal Year	No. of Cos.			Net Sales (Operating Revenues)						Operating Income					
	Non-Financial	Manufacturing	Non-Manufacturing	Non-Financial		Manufacturing		Non-Manufacturing		Non-Financial		Manufacturing		Non-Manufacturing	
				Compared with Previous Term		Compared with Previous Term		Compared with Previous Term		Compared with Previous Term		Compared with Previous Term		Compared with Previous Term	
				yen mil.	%	yen mil.	%	yen mil.	%	yen mil.	%	yen mil.	%	yen mil.	%
1998	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
1999	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2000	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2001	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2002	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2003	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2004	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2005	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2006	1,541	845	696	610,677,431	8.40	339,140,702	9.43	271,536,729	7.14	37,229,593	9.08	23,197,458	9.92	14,032,135	7.73
2007	1,556	849	707	666,662,804	7.06	372,255,533	7.61	294,407,271	6.38	40,690,980	5.57	25,645,936	8.64	15,045,044	0.72
2008	1,538	838	700	617,912,151	-6.48	332,708,370	-9.97	285,203,781	-2.04	20,610,618	-49.17	8,068,746	-68.42	12,541,872	-16.35
2009	1,518	819	699	528,943,108	-12.64	279,719,684	-12.47	249,223,424	-12.84	20,525,702	-3.38	9,458,718	11.67	11,066,984	-13.37
2010	1,517	809	708	559,283,756	5.92	297,220,997	7.10	262,062,759	4.61	30,639,941	49.00	16,684,657	77.30	13,955,284	25.13
2011	1,521	808	713	572,030,708	1.07	302,075,406	-1.16	269,955,302	3.69	26,639,933	-14.09	14,353,732	-16.02	12,286,201	-11.71
2012	1,540	809	731	585,562,403	2.79	305,706,793	3.00	279,855,610	2.56	27,192,653	3.24	14,917,934	6.45	12,274,719	-0.41
2013	1,619	844	775	656,276,159	11.66	344,024,213	12.07	312,251,946	11.21	36,304,100	32.08	20,941,909	39.53	15,362,191	23.12
2014	1,689	862	827	646,852,546	4.17	351,934,832	4.16	294,917,714	4.18	36,753,615	4.58	21,390,003	6.57	15,363,612	1.93
2015	1,761	872	889	658,702,621	0.23	355,080,984	0.49	303,621,637	-0.07	40,890,237	10.68	22,325,272	4.82	18,564,965	18.65
2016	1,831	877	954	643,132,863	-3.04	334,708,727	-3.62	308,424,136	-2.41	41,632,093	-1.37	22,803,983	-2.99	18,828,110	0.66
2017	1,888	890	998	688,782,151	7.84	367,495,415	9.32	321,286,736	6.19	48,038,923	14.08	27,225,324	18.22	20,813,599	9.07
2018	1,955	902	1,053	726,986,250	5.71	377,706,686	3.34	349,279,564	8.40	49,713,578	2.67	27,216,137	-0.95	22,497,441	7.43
2019	1,989	905	1,084	718,426,868	-1.69	368,427,776	-2.79	349,999,092	-0.50	39,760,962	-20.90	21,287,605	-22.14	18,473,357	-19.42
2020	2,015	901	1,114	664,755,386	-6.87	341,262,865	-7.89	323,492,521	-5.77	33,591,367	-13.47	20,587,307	-3.25	13,004,060	-25.87

# Fiscal year 2020 Summary of Earnings Digest 《1st Section》

## Historical Data 2 (Consolidated)

Fiscal Year	Ordinary Profits (Income from continuing operations before extraordinary items and income tax)						Net Income					
	Non-Financial		Manufacturing		Non-Manufacturing		Non-Financial		Manufacturing		Non-Manufacturing	
	yen mil.	Compared with Previous Term %	yen mil.	Compared with Previous Term %	yen mil.	Compared with Previous Term %	yen mil.	Compared with Previous Term %	yen mil.	Compared with Previous Term %	yen mil.	Compared with Previous Term %
1998	-	-	-	-	-	-	-	-	-	-	-	-
1999	-	-	-	-	-	-	-	-	-	-	-	-
2000	-	-	-	-	-	-	-	-	-	-	-	-
2001	-	-	-	-	-	-	-	-	-	-	-	-
2002	-	-	-	-	-	-	-	-	-	-	-	-
2003	-	-	-	-	-	-	-	-	-	-	-	-
2004	-	-	-	-	-	-	-	-	-	-	-	-
2005	-	-	-	-	-	-	-	-	-	-	-	-
2006	37,182,440	10.24	23,583,687	10.94	13,598,753	9.03	21,132,990	10.79	13,791,231	17.59	7,341,759	-0.07
2007	39,926,346	3.59	25,367,101	5.55	14,559,245	0.35	22,124,698	1.78	14,629,298	4.08	7,495,400	-2.44
2008	16,568,063	-58.39	5,683,633	-77.53	10,884,430	-25.06	1,330,434	-94.01	-2,812,293	...	4,142,727	-45.40
2009	18,882,509	9.72	8,501,613	41.33	10,380,896	-7.27	7,647,925	261.59	2,876,778	...	4,771,147	5.45
2010	29,559,892	55.51	16,255,034	90.64	13,304,858	26.93	13,519,964	74.08	8,231,505	182.07	5,288,459	9.08
2011	25,821,756	-14.08	13,632,622	-18.73	12,189,134	-8.21	10,496,045	-24.62	5,317,748	-38.31	5,178,297	-2.36
2012	27,271,918	6.56	14,820,529	11.03	12,451,389	1.68	12,392,586	17.92	6,590,958	24.05	5,801,628	11.65
2013	37,479,258	35.86	21,648,153	44.98	15,831,105	25.11	22,688,934	79.69	13,246,857	98.72	9,442,077	58.41
2014	39,351,534	5.76	22,665,327	7.83	16,686,207	3.08	23,713,610	6.56	14,160,388	9.82	9,553,222	2.07
2015	40,724,381	3.10	22,420,666	-0.59	18,303,715	8.01	23,071,024	-2.63	13,049,344	-6.06	10,021,680	2.22
2016	44,171,126	2.46	23,455,210	-0.98	20,715,916	6.65	28,260,106	13.93	15,324,740	7.70	12,935,366	22.31
2017	51,734,086	16.21	28,547,548	21.13	23,186,538	10.67	35,859,430	24.90	20,431,728	31.19	15,427,702	17.45
2018	53,274,071	2.37	28,201,569	-1.71	25,072,502	7.37	35,208,963	-2.62	19,247,644	-6.26	15,961,319	2.15
2019	43,042,393	-19.83	20,870,151	-26.31	22,172,242	-12.60	25,172,980	-29.75	12,577,677	-34.96	12,595,303	-23.66
2020	43,691,530	3.59	22,817,575	8.69	20,873,955	-1.47	27,951,274	15.26	14,963,425	21.47	12,987,849	8.86

# Fiscal year 2020 Summary of Earnings Digest 《1st Section》

## Historical Data 3 (Consolidated)

Fiscal Year	Amount of Dividends Paid						Total Assets					
	Non-Financial		Manufacturing		Non-Manufacturing		Non-Financial		Manufacturing		Non-Manufacturing	
	yen mil.	Compared with Previous Term %	yen mil.	Compared with Previous Term %	yen mil.	Compared with Previous Term %	yen mil.	Compared with Previous Term %	yen mil.	Compared with Previous Term %	yen mil.	Compared with Previous Term %
1998	-	-	-	-	-	-	-	-	-	-	-	-
1999	-	-	-	-	-	-	-	-	-	-	-	-
2000	-	-	-	-	-	-	-	-	-	-	-	-
2001	-	-	-	-	-	-	-	-	-	-	-	-
2002	-	-	-	-	-	-	-	-	-	-	-	-
2003	-	-	-	-	-	-	-	-	-	-	-	-
2004	-	-	-	-	-	-	-	-	-	-	-	-
2005	-	-	-	-	-	-	-	-	-	-	-	-
2006	5,293,871	-	3,389,182	-	1,904,689	-	625,077,743	7.26	352,240,405	8.16	272,837,338	6.12
2007	6,248,595	14.87	4,040,027	16.47	2,208,568	12.05	644,038,896	1.20	362,326,961	1.12	281,711,935	1.29
2008	5,438,901	-12.80	3,336,927	-17.20	2,101,973	-4.76	602,681,162	-6.01	328,234,945	-8.97	274,446,217	-2.20
2009	4,445,077	-17.56	2,455,628	-25.24	1,989,448	-5.59	602,409,807	1.28	327,893,623	2.21	274,516,184	0.19
2010	5,058,962	13.82	2,879,215	17.53	2,179,746	9.28	606,201,315	0.93	324,744,790	-0.24	281,456,525	2.31
2011	5,369,767	5.04	3,026,847	3.22	2,342,919	7.50	630,502,089	3.08	338,049,915	2.15	292,452,174	4.19
2012	5,585,412	4.72	3,269,029	9.81	2,316,383	-1.71	667,734,977	7.08	355,592,369	7.43	312,142,608	6.68
2013	6,634,536	17.76	4,080,025	24.06	2,554,511	8.93	737,401,786	9.84	392,963,297	9.94	344,438,489	9.72
2014	7,434,019	15.31	4,580,172	18.05	2,853,847	11.18	789,686,191	7.85	420,819,380	9.28	368,866,811	6.27
2015	8,152,333	9.51	4,915,279	8.29	3,237,054	11.42	783,807,844	-1.36	412,785,517	-2.27	371,022,327	-0.33
2016	9,316,620	9.18	5,449,228	5.32	3,867,391	15.14	1,106,973,277	2.89	425,774,623	3.36	681,198,654	2.60
2017	10,667,345	14.41	6,293,127	15.82	4,374,218	12.43	1,165,121,414	4.47	455,071,118	5.78	710,050,296	3.65
2018	11,771,136	10.05	6,953,613	10.32	4,817,522	9.65	1,206,581,105	3.48	477,949,480	4.86	728,631,625	2.60
2019	11,970,917	0.50	6,592,560	-5.18	5,378,356	8.46	1,235,092,461	2.29	484,001,238	1.00	751,091,223	3.14
2020	11,237,647	-2.49	6,380,550	-2.95	4,857,096	-1.87	1,308,403,234	6.57	521,470,900	6.81	786,932,334	6.41

# Fiscal year 2020 Summary of Earnings Digest 《1st Section》

## Historical Data 4 (Consolidated)

Fiscal Year	Net Assets						Net worth					
	Non-Financial		Manufacturing		Non-Manufacturing		Non-Financial		Manufacturing		Non-Manufacturing	
	yen mil.	Compared with Previous Term %	yen mil.	Compared with Previous Term %	yen mil.	Compared with Previous Term %	yen mil.	Compared with Previous Term %	yen mil.	Compared with Previous Term %	yen mil.	Compared with Previous Term %
1998	-	-	-	-	-	-	-	-	-	-	-	-
1999	-	-	-	-	-	-	-	-	-	-	-	-
2000	-	-	-	-	-	-	-	-	-	-	-	-
2001	-	-	-	-	-	-	-	-	-	-	-	-
2002	-	-	-	-	-	-	-	-	-	-	-	-
2003	-	-	-	-	-	-	-	-	-	-	-	-
2004	-	-	-	-	-	-	-	-	-	-	-	-
2005	-	-	-	-	-	-	-	-	-	-	-	-
2006	239,773,083	12.64	152,891,677	13.03	86,881,406	11.96	231,152,379	-	146,922,276	-	84,230,103	-
2007	248,800,045	1.39	157,586,836	1.24	91,213,209	1.65	239,454,716	1.21	151,157,922	1.04	88,296,794	1.49
2008	220,934,763	-10.91	134,369,894	-14.31	86,564,869	-5.08	211,919,502	-11.22	128,278,730	-14.70	83,640,772	-5.31
2009	235,953,529	4.76	140,793,096	4.00	95,160,433	5.91	220,054,730	4.64	130,855,018	3.76	89,199,712	5.97
2010	238,728,715	1.42	140,997,990	0.78	97,730,725	2.36	223,433,501	1.77	131,509,064	1.13	91,924,437	2.69
2011	244,065,021	1.32	143,948,568	0.48	100,116,453	2.56	228,133,333	1.20	134,446,905	0.64	93,686,428	2.02
2012	263,945,927	9.28	154,399,843	9.31	109,546,084	9.23	246,367,922	9.18	143,927,765	9.18	102,440,157	9.18
2013	298,783,190	12.43	176,966,737	13.76	121,816,453	10.55	278,587,165	12.23	165,097,143	13.78	113,490,022	10.04
2014	328,973,290	11.25	194,917,227	12.50	134,056,063	9.50	307,049,126	11.24	181,787,061	12.25	125,262,065	9.81
2015	326,063,905	-1.26	189,359,976	-2.61	136,703,929	0.67	303,780,346	-1.35	175,781,874	-2.82	127,998,472	0.75
2016	362,292,551	5.13	200,273,137	4.28	162,019,414	6.20	338,187,622	5.29	187,207,227	4.70	150,980,395	6.04
2017	394,293,426	8.08	219,015,911	8.60	175,277,515	7.43	368,663,149	8.21	205,135,688	8.79	163,527,461	7.50
2018	416,116,611	5.29	230,037,303	4.53	186,079,308	6.25	389,033,697	5.26	215,859,379	4.71	173,174,318	5.95
2019	409,109,374	-1.20	226,787,072	-1.50	182,322,302	-0.83	381,740,797	-1.42	213,520,753	-1.17	168,220,044	-1.73
2020	434,457,935	7.94	245,088,127	7.90	189,369,808	8.00	408,434,293	8.74	232,685,388	8.59	175,748,905	8.94



# Fiscal year 2020 Summary of Earnings Digest 《1st Section》

## Historical Data 5 (Consolidated)

Fiscal Year	Return on Equity (ROE)						Ratio of Ordinary Profits to Total Assets						Ratio of Operating Income to Net Sales					
	Non-Financial		Manufacturing		Non-Manufacturing		Non-Financial		Manufacturing		Non-Manufacturing		Non-Financial		Manufacturing		Non-Manufacturing	
	Current Term	Previous Term	Current Term	Previous Term	Current Term	Previous Term	Current Term	Previous Term	Current Term	Previous Term	Current Term	Previous Term	Current Term	Previous Term	Current Term	Previous Term	Current Term	Previous Term
	%	%	%	%	%	%	%	%	%	%	%	%	%	%	%	%	%	%
1998	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
1999	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2000	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2001	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2002	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2003	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2004	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2005	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2006	9.29	9.72	9.49	9.36	8.93	10.36	6.16	6.00	6.96	6.83	5.13	4.96	6.10	6.06	6.84	6.81	5.17	5.14
2007	9.35	9.32	9.78	9.49	8.62	9.04	6.24	6.27	7.04	6.97	5.20	5.38	6.10	6.19	6.89	6.82	5.11	5.40
2008	0.59	9.41	-2.03	9.82	4.84	8.72	2.66	6.24	1.65	7.05	3.92	5.21	3.34	6.14	2.43	6.91	4.40	5.15
2009	3.57	0.95	2.25	-1.77	5.52	5.26	3.15	2.81	2.62	1.79	3.79	4.05	3.88	3.51	3.38	2.65	4.44	4.47
2010	6.12	3.63	6.32	2.29	5.85	5.59	4.90	3.18	5.00	2.65	4.78	3.81	5.48	3.89	5.61	3.39	5.33	4.45
2011	4.64	6.25	3.98	6.52	5.59	5.87	4.16	4.94	4.08	5.06	4.25	4.79	4.66	5.48	4.75	5.59	4.55	5.35
2012	5.28	4.70	4.80	4.06	5.95	5.61	4.22	4.17	4.32	4.08	4.12	4.27	4.64	4.62	4.88	4.72	4.39	4.52
2013	8.66	5.33	8.55	4.81	8.81	6.07	5.32	4.25	5.77	4.33	4.81	4.16	5.53	4.68	6.09	4.89	4.92	4.44
2014	8.17	8.55	8.24	8.47	8.06	8.66	5.17	5.31	5.62	5.71	4.66	4.86	5.68	5.66	6.08	5.94	5.21	5.32
2015	7.58	8.13	7.33	8.12	7.93	8.15	5.16	5.16	5.37	5.57	4.93	4.69	6.21	5.62	6.29	6.03	6.11	5.15
2016	8.61	7.70	8.39	7.88	8.89	7.47	4.05	3.98	5.60	5.70	3.08	2.91	6.47	6.36	6.81	6.77	6.10	5.92
2017	10.16	8.69	10.41	8.48	9.84	8.95	4.54	4.05	6.45	5.57	3.32	3.10	6.97	6.59	7.41	6.85	6.48	6.31
2018	9.32	10.19	9.14	10.38	9.55	9.96	4.49	4.56	6.04	6.46	3.49	3.35	6.84	7.04	7.21	7.52	6.44	6.50
2019	6.57	9.54	5.86	9.18	7.47	10.01	3.52	4.52	4.33	6.05	3.00	3.53	5.53	6.88	5.78	7.21	5.28	6.52
2020	7.15	6.42	6.70	5.70	7.76	7.38	3.45	3.47	4.52	4.31	2.73	2.91	5.05	5.44	6.03	5.74	4.02	5.11

# Fiscal year 2020 Summary of Earnings Digest 《1st Section》

## Historical Data 6 (Consolidated)

Fiscal Year	Capital Adequacy Ratio						Dividend Payout Ratio						Ratio of Dividends to Net Assets					
	Non-Financial		Manufacturing		Non-Manufacturing		Non-Financial		Manufacturing		Non-Manufacturing		Non-Financial		Manufacturing		Non-Manufacturing	
	Current Term	Previous Term	Current Term	Previous Term	Current Term	Previous Term	Current Term	Previous Term	Current Term	Previous Term	Current Term	Previous Term	Current Term	Previous Term	Current Term	Previous Term	Current Term	Previous Term
	%	%	%	%	%	%	%	%	%	%	%	%	%	%	%	%	%	%
1998	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
1999	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2000	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2001	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2002	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2003	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2004	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2005	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2006	36.98	-	41.71	-	30.87	-	25.02	-	24.57	-	25.87	-	2.36	-	2.37	-	2.34	-
2007	37.18	37.18	41.72	41.75	31.34	31.28	28.22	24.99	27.62	24.67	29.41	25.58	2.54	2.37	2.59	2.38	2.45	2.35
2008	35.16	37.23	39.08	41.71	30.48	31.48	*	28.08	...	27.58	50.63	29.03	2.33	2.55	2.30	2.60	2.37	2.45
2009	36.53	35.35	39.91	39.31	32.49	30.72	58.07	*	85.33	...	41.65	46.54	1.93	2.30	1.78	2.28	2.15	2.33
2010	36.86	36.55	40.50	39.95	32.66	32.54	37.39	57.18	34.95	83.92	41.19	41.10	2.14	1.94	2.06	1.79	2.26	2.15
2011	36.18	36.86	39.77	40.37	32.03	32.72	51.14	36.69	56.90	33.99	45.22	41.06	2.22	2.14	2.11	2.06	2.37	2.26
2012	36.90	36.19	40.48	39.83	32.82	32.07	45.04	50.73	49.58	56.01	39.89	45.33	2.22	2.23	2.22	2.12	2.22	2.38
2013	37.78	36.98	42.01	40.59	32.95	32.85	29.23	44.60	30.79	49.32	27.05	39.31	2.36	2.22	2.46	2.21	2.22	2.24
2014	38.88	37.70	43.20	42.06	33.96	32.86	31.34	28.96	32.34	30.08	29.87	27.42	2.39	2.31	2.49	2.38	2.25	2.22
2015	38.76	38.75	42.58	42.83	34.50	34.13	35.30	31.41	37.62	32.66	32.29	29.63	2.49	2.38	2.56	2.47	2.39	2.25
2016	30.55	29.85	43.97	43.41	22.16	21.45	32.92	34.37	35.50	36.32	29.87	31.75	2.64	2.47	2.78	2.67	2.47	2.22
2017	31.64	30.55	45.08	43.83	23.03	22.21	29.69	32.42	30.73	34.81	28.33	29.59	2.82	2.63	2.99	2.75	2.60	2.47
2018	32.24	31.70	45.16	45.23	23.77	23.02	33.38	29.53	36.06	30.62	30.16	28.09	2.91	2.81	3.09	2.97	2.68	2.61
2019	30.91	32.07	44.12	45.08	22.40	23.51	47.51	33.19	52.34	35.88	42.68	30.03	2.92	2.96	2.88	3.09	2.95	2.80
2020	31.22	30.59	44.62	43.89	22.33	21.81	40.19	47.51	42.63	53.36	37.38	41.47	2.69	2.85	2.70	2.87	2.68	2.83

Note: \* "=over 100% times.