

Fiscal year 2020 Summary of Earnings Digest 《1st, 2nd, Mothers, & JASDAQ》 1

Consolidated

Industry	No. of Cos.	Net Sales (Operating Revenues)			Operating Income			Ordinary Profits (Income from continuing operations before extraordinary items and income tax)		
		2020	Compared with Previous Term	2019	2020	Compared with Previous Term	2019	2020	Compared with Previous Term	2019
		yen mil.	%	yen mil.	yen mil.	%	yen mil.	yen mil.	%	yen mil.
Non-Financial	3,388	690,709,043	-6.78	740,972,485	34,462,694	-13.64	39,906,490	44,636,049	+3.17	43,265,833
Manufacturing	1,410	350,444,726	-7.84	380,244,641	20,960,145	-3.34	21,685,225	23,215,070	+8.45	21,405,991
Non-Manufacturing	1,978	340,264,317	-5.67	360,727,844	13,502,549	-25.90	18,221,265	21,420,979	-2.01	21,859,842
<i>All Industries (including financials)</i>	<i>3,548</i>	<i>756,880,478</i>	<i>-6.65</i>	<i>810,766,544</i>	<i>-</i>	<i>-</i>	<i>-</i>	<i>52,214,286</i>	<i>+2.79</i>	<i>50,797,119</i>
Fishery, Agriculture & Forestry	11	2,009,682	-4.19	2,097,565	56,978	-3.49	59,038	65,202	-2.23	66,692
Mining	5	484,848	-16.90	583,443	18,426	-34.08	27,951	26,667	-45.06	48,539
Construction	155	32,271,578	-5.60	34,185,107	2,192,200	-9.84	2,431,324	2,242,098	-9.87	2,487,751
Foods	118	26,212,865	-3.90	27,277,486	1,734,706	-2.86	1,785,690	1,732,662	-1.03	1,750,691
Textiles & Apparels	52	5,164,667	-11.23	5,817,896	144,105	-52.21	301,554	174,572	-42.79	305,161
Pulp & Paper	23	4,662,785	-6.01	4,960,944	204,361	-19.33	253,319	210,760	-16.60	252,699
Chemicals	205	37,408,462	-4.73	39,265,578	2,861,413	-14.62	3,351,299	2,922,614	-11.79	3,313,059
Pharmaceutical	61	11,918,730	-0.47	11,975,366	1,778,497	+14.76	1,549,788	1,683,521	+18.14	1,425,078
Oil & Coal Products	10	15,041,050	-23.01	19,536,261	521,019	...	-118,728	463,095	...	-148,946
Rubber Products	19	5,681,579	-13.03	6,533,159	210,435	-60.01	526,250	165,190	-67.51	508,374
Glass & Ceramics Products	56	6,588,858	-6.19	7,023,471	454,865	-20.50	572,138	425,456	-16.64	510,392
Iron & Steel	42	13,423,754	-14.70	15,736,709	76,699	...	-239,154	76,510	...	-509,464
Nonferrous Metals	34	10,249,506	-3.24	10,592,362	364,130	+11.33	327,060	486,644	+19.35	407,751
Metal Products	87	7,141,943	-9.39	7,881,753	338,468	-10.55	378,379	362,069	-7.15	389,938
Machinery	223	28,375,538	-8.07	30,865,732	1,673,528	-19.87	2,088,451	1,706,499	-15.12	2,010,567
Electric Appliances	235	76,656,252	-2.92	78,960,914	5,392,958	+1.46	5,315,391	6,188,580	+31.79	4,695,852
Transportation Equipment	89	86,810,097	-11.77	98,388,978	3,823,822	-12.86	4,388,173	5,003,512	-2.37	5,124,844
Precision Instruments	49	4,836,033	-7.34	5,218,977	303,279	-24.38	401,058	469,358	-13.40	541,983
Other Products	107	10,272,607	+0.62	10,209,055	1,077,860	+33.97	804,557	1,144,028	+38.17	828,012
Electric Power & Gas	24	25,333,639	-2.77	26,054,524	1,069,392	-13.69	1,239,083	1,107,124	-14.29	1,291,749
Land Transportation	61	19,484,606	-20.44	24,488,950	-740,988	...	2,329,522	-858,351	...	2,182,332
Marine Transportation	13	3,623,338	-9.26	3,992,885	57,405	-34.90	88,173	449,709	+267.36	122,417
Air Transportation	5	1,313,352	-62.29	3,483,168	-859,655	...	151,805	-859,861	...	152,640
Warehousing & Harbor Transportation Services	36	2,800,349	-1.23	2,835,333	143,963	+8.85	132,261	159,958	+11.86	142,997
Information & Communication	444	47,566,436	+0.10	47,519,845	5,604,103	+40.57	3,986,791	11,194,062	+108.44	5,370,328
Wholesale Trade	310	99,698,605	-5.64	105,660,676	1,757,516	-8.09	1,912,204	2,770,416	-20.62	3,489,937
Retail Trade	334	59,316,847	-2.39	60,770,911	2,056,655	-19.90	2,567,645	2,155,812	-16.98	2,596,851
Real Estate	129	13,234,832	-3.38	13,697,313	1,386,417	-17.83	1,687,326	1,279,047	-17.56	1,551,533
Services	451	33,126,205	-6.31	35,358,124	760,137	-52.73	1,608,142	1,689,096	-28.31	2,356,076
Banks	80	23,780,068	-13.53	27,501,857	-	-	-	4,154,070	-12.06	4,723,614
Securities & Commodity Futures	38	3,371,955	-5.76	3,578,164	1,596,855	+11.91	1,426,871	619,546	+28.39	482,542
Insurance	12	31,426,366	+1.09	31,088,768	-	-	-	1,923,167	+42.30	1,351,523
Other Financing Business	30	7,593,046	-0.42	7,625,270	825,727	+0.86	818,695	881,454	-9.47	973,607

## Fiscal year 2020 Summary of Earnings Digest 《1st, 2nd, Mothers, & JASDAQ》 2

### Consolidated

Industry	No. of Cos.	Net Income			Amount of Dividends Paid		
		2020	Compared with Previous Term	2019	2020	Compared with Previous Term	2019
		yen mil.	%	yen mil.	yen mil.	%	yen mil.
Non-Financial	3,388	28,332,555	+14.45	24,756,144	11,458,472	-2.46	11,747,668
Manufacturing	1,410	15,156,153	+21.21	12,503,633	6,474,024	-2.98	6,672,709
Non-Manufacturing	1,978	13,176,402	+7.54	12,252,511	4,984,448	-1.78	5,074,959
<i>All Industries (including financials)</i>	<i>3,548</i>	<i>33,615,063</i>	<i>+13.11</i>	<i>29,718,984</i>	<i>13,688,128</i>	<i>-1.30</i>	<i>13,867,884</i>
Fishery, Agriculture & Forestry	11	37,410	-9.10	41,155	10,229	+4.83	9,758
Mining	5	736	-98.03	37,383	5,315	+2.43	5,189
Construction	155	1,478,850	-10.70	1,656,066	505,009	-11.73	572,105
Foods	118	1,131,473	+1.10	1,119,161	627,269	+2.65	611,082
Textiles & Apparels	52	57,548	-55.00	127,889	53,205	-26.98	72,868
Pulp & Paper	23	133,327	-10.44	148,873	35,062	+5.10	33,362
Chemicals	205	1,763,678	-14.56	2,064,182	818,011	-3.50	847,685
Pharmaceutical	61	1,389,691	+13.81	1,221,106	769,124	+4.09	738,903
Oil & Coal Products	10	251,857	...	-262,707	118,991	-8.47	129,997
Rubber Products	19	58,180	-83.11	344,460	113,666	-27.45	156,679
Glass & Ceramics Products	56	271,515	+2.74	264,286	118,838	-12.01	135,053
Iron & Steel	42	-9,573	...	-657,381	48,229	-33.01	71,997
Nonferrous Metals	34	293,144	+211.13	94,218	98,951	-3.08	102,092
Metal Products	87	238,957	+19.53	199,907	89,411	+5.83	84,484
Machinery	223	1,000,555	-24.29	1,321,557	490,196	-18.85	604,080
Electric Appliances	235	4,603,070	+53.07	3,007,131	1,294,027	-1.70	1,316,426
Transportation Equipment	89	2,904,795	+13.61	2,556,895	1,284,849	-6.06	1,367,684
Precision Instruments	49	282,412	-17.02	340,341	121,738	-4.59	127,591
Other Products	107	785,524	+27.99	613,715	392,457	+43.90	272,726
Electric Power & Gas	24	776,463	+4.40	743,754	234,556	+2.07	229,797
Land Transportation	61	-1,131,903	...	1,326,536	243,338	-25.80	327,933
Marine Transportation	13	349,582	+321.17	83,002	56,987	+205.40	18,660
Air Transportation	5	-696,372	...	79,864	936	-95.19	19,445
Warehousing & Harbor Transportation Services	36	132,031	+51.84	86,956	29,831	+6.49	28,014
Information & Communication	444	8,282,363	+258.49	2,310,356	1,637,121	+5.78	1,547,668
Wholesale Trade	310	1,817,858	-23.01	2,361,282	925,760	-2.04	945,059
Retail Trade	334	755,694	-40.29	1,265,594	505,238	+0.82	501,150
Real Estate	129	802,733	-16.55	961,947	265,699	-3.24	274,590
Services	451	570,957	-56.03	1,298,616	564,428	-5.23	595,590
Banks	80	3,057,642	-1.54	3,105,556	1,306,346	-0.18	1,308,690
Securities & Commodity Futures	38	459,994	+20.33	382,262	239,296	+51.83	157,607
Insurance	12	1,142,504	+46.68	778,905	452,453	+2.92	439,595
Other Financing Business	30	622,368	-10.59	696,117	231,560	+8.04	214,323

**Fiscal year 2020 Summary of Earnings Digest 《1st, 2nd, Mothers, & JASDAQ》 3**

Consolidated

Industry	No. of Cos.	Total Assets			Net Assets			Net worth		
		2020	Compared with Previous Term	2019	2020	Compared with Previous Term	2019	2020	Compared with Previous Term	2019
		yen mil.	%	yen mil.	yen mil.	%	yen mil.	yen mil.	%	yen mil.
Non-Financial	3,388	1,335,217,920	+6.52	1,253,490,632	448,768,781	+7.84	416,130,300	422,434,731	+8.61	388,959,605
Manufacturing	1,410	533,705,610	+6.76	499,914,503	252,368,657	+7.81	234,079,310	239,766,786	+8.47	221,038,285
Non-Manufacturing	1,978	801,512,310	+6.36	753,576,129	196,400,124	+7.88	182,050,990	182,667,945	+8.78	167,921,320
<i>All Industries (including financials)</i>	<i>3,548</i>	<i>3,397,473,563</i>	<i>+7.39</i>	<i>3,163,765,999</i>	<i>561,646,632</i>	<i>+8.78</i>	<i>516,331,422</i>	<i>532,820,474</i>	<i>+9.43</i>	<i>486,908,972</i>
Fishery,Agriculture & Forestry	11	1,438,313	-0.14	1,440,262	599,202	+6.78	561,170	556,668	+8.00	515,411
Mining	5	995,812	+2.11	975,249	675,854	+0.59	671,882	632,657	+1.10	625,798
Construction	155	35,109,707	+3.13	34,045,051	16,560,183	+7.79	15,363,918	16,206,874	+7.94	15,014,925
Foods	118	31,186,266	+6.24	29,353,249	15,963,255	+4.49	15,277,032	15,125,026	+4.67	14,450,578
Textiles & Apparels	52	7,553,247	+1.97	7,407,118	3,686,032	+3.89	3,547,877	3,521,576	+4.15	3,381,190
Pulp & Paper	23	6,657,580	+7.49	6,193,761	2,556,077	+7.77	2,371,712	2,395,216	+9.60	2,185,401
Chemicals	205	56,128,609	+6.88	52,515,511	30,094,693	+6.21	28,334,856	27,877,157	+5.54	26,414,989
Pharmaceutical	61	30,814,218	+2.58	30,039,298	17,699,864	+6.84	16,565,963	17,493,819	+6.99	16,350,882
Oil & Coal Products	10	14,280,886	+1.40	14,083,120	4,646,710	+3.63	4,483,871	4,026,399	+3.01	3,908,916
Rubber Products	19	7,694,112	-2.36	7,879,714	4,015,803	-4.52	4,205,821	3,904,198	-4.36	4,082,039
Glass & Ceramics Products	56	10,548,595	+5.93	9,958,100	5,577,663	+3.71	5,378,063	5,303,758	+3.84	5,107,467
Iron & Steel	42	20,274,952	+2.18	19,842,201	8,964,487	+3.41	8,668,788	8,324,488	+3.52	8,041,733
Nonferrous Metals	34	12,809,151	+7.20	11,949,161	5,886,658	+7.49	5,476,437	5,319,754	+8.12	4,920,170
Metal Products	87	9,031,925	-1.25	9,146,226	4,896,348	+5.20	4,654,319	4,693,411	+5.95	4,430,002
Machinery	223	42,896,420	+3.88	41,296,064	22,280,104	+6.42	20,936,209	21,573,862	+6.44	20,269,004
Electric Appliances	235	113,192,919	+8.50	104,328,445	51,610,523	+11.14	46,435,604	49,096,661	+13.76	43,156,330
Transportation Equipment	89	149,122,509	+9.53	136,144,483	61,657,890	+10.09	56,008,379	58,534,208	+10.75	52,853,538
Precision Instruments	49	8,295,514	+6.76	7,770,526	4,406,541	+6.40	4,141,535	4,377,303	+6.34	4,116,255
Other Products	107	13,218,707	+10.09	12,007,526	8,426,009	+10.97	7,592,844	8,199,950	+11.26	7,369,791
Electric Power & Gas	24	54,267,915	+3.67	52,344,474	14,428,887	+5.98	13,615,013	14,012,415	+5.92	13,229,743
Land Transportation	61	50,845,900	+2.85	49,437,174	17,191,621	-7.28	18,540,562	16,625,237	-7.77	18,026,447
Marine Transportation	13	6,203,542	+5.84	5,861,134	1,988,198	+21.32	1,638,818	1,702,517	+26.42	1,346,767
Air Transportation	5	5,443,061	+16.78	4,660,825	2,037,624	-5.54	2,157,215	1,997,851	-5.47	2,113,461
Warehousing & Harbor Transportation Services	36	3,296,764	+7.53	3,065,778	1,799,274	+9.98	1,636,051	1,750,311	+9.87	1,593,086
Information & Communication	444	123,436,093	+16.37	106,076,618	45,405,462	+15.97	39,153,199	40,573,639	+21.31	33,446,454
Wholesale Trade	310	92,893,347	+4.19	89,157,926	34,467,781	+7.51	32,060,060	31,886,988	+9.30	29,173,302
Retail Trade	334	54,308,956	+7.40	50,568,577	20,534,361	+1.87	20,156,846	19,258,402	+1.78	18,922,323
Real Estate	129	39,063,657	+4.81	37,270,772	12,760,574	+6.94	11,932,817	12,330,822	+6.93	11,531,689
Services	451	334,209,243	+4.88	318,672,289	27,951,103	+13.79	24,563,439	25,133,564	+12.29	22,381,914
Banks	80	1,642,063,369	+9.73	1,496,434,370	80,302,153	+11.02	72,328,274	78,795,026	+11.26	70,823,697
Securities & Commodity Futures	38	83,451,586	+5.17	79,350,153	6,484,409	+10.12	5,888,427	5,955,230	+6.74	5,579,283
Insurance	12	215,021,859	+2.91	208,933,662	18,186,085	+25.81	14,454,699	18,063,023	+26.03	14,332,851
Other Financing Business	30	121,718,829	-3.06	125,557,182	7,905,204	+4.99	7,529,722	7,572,464	+4.98	7,213,536

# Fiscal year 2020 Summary of Earnings Digest 《1st, 2nd, Mothers, & JASDAQ》 4

## Consolidated

Industry	No. of Cos.	Return on Equity (ROE)		Ratio of Ordinary Profits to Total Assets		Ratio of Operating Income to Net Sales		Capital Adequacy Ratio		Dividend Payout Ratio		Ratio of Dividends to Net Assets	
		2020	2019	2020	2019	2020	2019	2020	2019	2020	2019	2020	2019
Non-Financial	3,388	7.01	6.34	3.45	3.49	4.99	5.39	31.64	31.03	40.42	47.44	2.66	2.81
Manufacturing	1,410	6.58	5.61	4.49	4.30	5.98	5.70	44.92	44.22	42.70	53.36	2.66	2.82
Non-Manufacturing	1,978	7.57	7.30	2.75	2.95	3.97	5.05	22.79	22.28	37.80	41.39	2.65	2.80
<i>All Industries (including financials)</i>	<i>3,548</i>	<i>6.62</i>	<i>6.06</i>	<i>1.59</i>	<i>1.64</i>	-	-	<i>15.68</i>	<i>15.39</i>	<i>40.69</i>	<i>46.63</i>	<i>2.55</i>	<i>2.66</i>
Fishery, Agriculture & Forestry	11	6.98	8.12	4.53	4.66	2.84	2.81	38.70	35.79	27.34	23.71	1.76	1.77
Mining	5	0.12	5.93	2.71	4.93	3.80	4.79	63.53	64.17	*	13.85	0.79	0.77
Construction	155	9.51	11.31	6.48	7.44	6.79	7.11	46.16	44.10	34.05	34.48	3.17	3.83
Foods	118	7.66	7.79	5.72	6.02	6.62	6.55	48.50	49.23	55.41	54.66	4.02	4.02
Textiles & Apparels	52	1.67	3.75	2.33	4.11	2.79	5.18	46.62	45.65	92.41	56.87	1.47	2.03
Pulp & Paper	23	5.82	6.85	3.28	4.06	4.38	5.11	35.98	35.28	26.30	22.41	1.42	1.41
Chemicals	205	6.50	7.84	5.38	6.40	7.65	8.53	49.67	50.30	46.38	41.06	2.80	2.98
Pharmaceutical	61	8.21	7.46	5.53	4.77	14.92	12.94	56.77	54.43	55.34	60.51	4.49	4.47
Oil & Coal Products	10	6.35	-6.58	3.27	-1.07	3.46	-0.61	28.19	27.76	47.25	...	2.61	2.85
Rubber Products	19	1.46	8.55	2.12	6.47	3.70	8.06	50.74	51.80	*	45.49	2.77	3.77
Glass & Ceramics Products	56	5.21	5.16	4.15	5.17	6.90	8.15	50.28	51.29	43.36	50.64	2.15	2.49
Iron & Steel	42	-0.12	-7.66	0.38	-2.51	0.57	-1.52	41.06	40.53	...	...	0.55	0.78
Nonferrous Metals	34	5.73	1.86	3.93	3.39	3.55	3.09	41.53	41.18	33.76	*	1.74	1.82
Metal Products	87	5.24	4.51	3.98	4.27	4.74	4.80	51.96	48.44	37.42	42.26	1.87	1.81
Machinery	223	4.78	6.47	4.05	4.86	5.90	6.77	50.29	49.08	48.99	45.71	2.27	2.85
Electric Appliances	235	10.02	6.98	5.69	4.58	7.04	6.73	43.37	41.37	28.11	43.78	2.65	2.83
Transportation Equipment	89	5.22	4.75	3.51	3.73	4.40	4.46	39.25	38.82	44.23	53.49	2.18	2.40
Precision Instruments	49	6.65	8.21	5.84	7.02	6.27	7.68	52.77	52.97	43.11	37.49	2.85	3.05
Other Products	107	10.09	8.35	9.07	6.93	10.49	7.88	62.03	61.38	49.96	44.44	4.90	3.59
Electric Power & Gas	24	6.20	6.21	2.08	2.46	4.22	4.76	25.82	25.27	29.89	30.54	1.79	1.84
Land Transportation	61	-6.53	7.49	-1.71	4.47	-3.80	9.51	32.70	36.46	...	24.72	1.36	1.80
Marine Transportation	13	22.93	6.08	7.45	2.07	1.58	2.21	27.44	22.98	16.30	22.48	3.14	1.14
Air Transportation	5	-33.94	3.75	-17.02	3.23	-65.46	4.36	36.70	45.35	...	24.35	0.04	0.89
Warehousing & Harbor Transportation Services	36	7.90	5.45	5.03	4.67	5.14	4.66	53.09	51.96	22.59	32.22	1.74	1.71
Information & Communication	444	22.38	6.75	9.75	5.34	11.78	8.39	32.87	31.53	19.77	66.99	3.87	3.92
Wholesale Trade	310	5.95	7.92	3.04	3.95	1.76	1.81	34.33	32.72	50.93	40.02	2.78	2.90
Retail Trade	334	3.96	6.80	4.11	5.31	3.47	4.23	35.46	37.42	66.82	39.57	2.48	2.52
Real Estate	129	6.73	8.50	3.35	4.29	10.48	12.32	31.57	30.94	33.09	28.53	2.15	2.34
Services	451	2.41	5.55	0.52	0.74	2.29	4.55	7.52	7.02	98.86	45.86	2.15	2.34
Banks	80	4.10	4.29	0.26	0.32	-	-	4.80	4.73	42.63	42.04	1.71	1.75
Securities & Commodity Futures	38	7.98	6.84	0.76	0.63	47.36	39.88	7.14	7.03	52.02	41.23	3.87	2.69
Insurance	12	7.05	5.28	0.91	0.66	-	-	8.40	6.86	39.60	56.44	2.77	2.96
Other Financing Business	30	8.43	9.93	0.71	0.85	10.87	10.74	6.22	5.75	37.04	30.59	2.99	2.91

Note: \* "=over 100% times.

# Fiscal year 2020 Summary of Earnings Digest 《1st, 2nd, Mothers, & JASDAQ》

## Historical Data 1 (Consolidated)

Fiscal Year	No. of Cos.			Net Sales (Operating Revenues)						Operating Income					
	Non-Financial	Manufacturing	Non-Manufacturing	Non-Financial		Manufacturing		Non-Manufacturing		Non-Financial		Manufacturing		Non-Manufacturing	
				Compared with Previous Term	Compared with Previous Term	Compared with Previous Term	Compared with Previous Term	Compared with Previous Term	Compared with Previous Term	Compared with Previous Term	Compared with Previous Term				
				yen mil.	%	yen mil.	%	yen mil.	%	yen mil.	%	yen mil.	%	yen mil.	%
1998	1,358	-	-	463,544,086	-5.79	-	-	-	-	-	-	-	-	-	-
1999	1,450	-	-	466,040,049	-0.37	-	-	-	-	-	-	-	-	-	-
2000	1,644	-	-	501,625,604	4.91	-	-	-	-	-	-	-	-	-	-
2001	1,709	-	-	494,728,796	-1.62	-	-	-	-	19,072,165	-21.63	-	-	-	-
2002	1,729	-	-	483,605,780	0.72	-	-	-	-	23,921,622	24.72	-	-	-	-
2003	1,766	-	-	498,654,577	2.06	-	-	-	-	27,726,164	14.48	-	-	-	-
2004	1,828	-	-	534,948,063	5.82	-	-	-	-	31,656,812	13.83	-	-	-	-
2005	1,885	-	-	572,987,531	7.70	-	-	-	-	34,147,506	10.14	-	-	-	-
2006	2,094	1,099	995	628,080,140	8.36	346,015,359	9.38	282,064,781	7.14	37,863,269	9.08	23,481,043	9.94	14,382,226	7.69
2007	2,141	1,104	1,037	684,518,763	7.00	379,108,968	7.48	305,409,795	6.40	41,375,761	5.58	25,945,417	8.59	15,430,344	0.87
2008	2,140	1,094	1,046	634,962,635	-6.41	338,902,261	-9.93	296,060,374	-2.04	21,018,326	-49.00	8,216,163	-68.22	12,802,163	-16.68
2009	2,113	1,074	1,039	542,974,659	-12.61	285,162,175	-12.49	257,812,484	-12.76	20,845,664	-3.69	9,591,763	11.27	11,253,901	-13.60
2010	2,079	1,054	1,025	572,357,820	5.88	302,890,548	7.11	269,467,272	4.53	31,142,483	49.49	16,937,721	77.75	14,204,762	25.66
2011	2,060	1,046	1,014	584,878,271	1.10	307,631,468	-1.12	277,246,803	3.67	27,089,344	-13.94	14,547,058	-16.11	12,542,286	-11.26
2012	2,055	1,040	1,015	597,424,535	2.75	310,880,044	2.92	286,544,491	2.57	27,574,996	3.10	15,081,214	6.22	12,493,782	-0.42
2013	2,281	1,158	1,123	672,297,799	11.54	350,909,782	11.96	321,388,017	11.07	36,871,108	31.88	21,225,566	39.38	15,645,542	22.91
2014	3,052	1,411	1,641	676,705,605	4.14	362,676,335	4.18	314,029,270	4.10	38,109,821	4.68	21,936,940	6.65	16,172,881	2.12
2015	3,157	1,433	1,724	688,837,048	0.39	366,011,845	0.56	322,825,203	0.21	42,274,924	10.85	22,905,550	4.94	19,369,374	18.75
2016	3,211	1,428	1,783	673,826,812	-2.94	347,375,847	-3.60	326,450,965	-2.22	43,110,745	-0.55	23,487,639	-1.74	19,623,106	0.90
2017	3,250	1,420	1,830	721,244,356	7.50	381,808,076	8.81	339,436,280	6.07	49,458,928	13.23	27,841,776	16.80	21,617,152	8.93
2018	3,289	1,420	1,869	758,506,717	5.57	391,633,822	3.24	366,872,895	8.19	50,998,198	2.53	27,778,146	-1.02	23,220,052	7.12
2019	3,336	1,421	1,915	749,884,981	-1.58	381,791,802	-2.81	368,093,179	-0.27	41,016,665	-20.06	21,826,905	-21.69	19,189,760	-18.13
2020	3,388	1,410	1,978	690,709,043	-6.78	350,444,726	-7.84	340,264,317	-5.67	34,462,694	-13.64	20,960,145	-3.34	13,502,549	-25.90

# Fiscal year 2020 Summary of Earnings Digest 《1st, 2nd, Mothers, & JASDAQ》

## Historical Data 2 (Consolidated)

Fiscal Year	Ordinary Profits (Income from continuing operations before extraordinary items and income tax)						Net Income					
	Non-Financial		Manufacturing		Non-Manufacturing		Non-Financial		Manufacturing		Non-Manufacturing	
	yen mil.	Compared with Previous Term %	yen mil.	Compared with Previous Term %	yen mil.	Compared with Previous Term %	yen mil.	Compared with Previous Term %	yen mil.	Compared with Previous Term %	yen mil.	Compared with Previous Term %
1998	11,226,950	-23.67	-	-	-	-	1,666,284	-63.75	-	-	-	-
1999	14,644,579	27.82	-	-	-	-	2,567,753	48.94	-	-	-	-
2000	20,553,808	34.53	-	-	-	-	7,174,178	148.30	-	-	-	-
2001	13,325,070	-35.91	-	-	-	-	-612,976	...	-	-	-	-
2002	19,951,288	47.16	-	-	-	-	6,548,174	...	-	-	-	-
2003	25,038,323	23.67	-	-	-	-	11,653,028	65.59	-	-	-	-
2004	30,953,503	23.62	-	-	-	-	14,186,958	22.19	-	-	-	-
2005	33,725,534	11.29	-	-	-	-	19,024,125	39.68	-	-	-	-
2006	37,795,115	10.15	23,866,582	10.91	13,928,533	8.88	21,352,893	10.41	13,939,176	18.24	7,413,717	-1.83
2007	40,572,036	3.59	25,653,233	5.49	14,918,803	0.48	22,272,667	1.34	14,708,598	3.52	7,564,069	-2.66
2008	16,919,151	-58.17	5,808,448	-77.29	11,110,703	-25.31	1,213,827	-94.57	-2,865,106	...	4,078,933	-46.66
2009	19,195,780	9.30	8,634,751	40.62	10,561,029	-7.54	7,668,017	276.85	2,888,695	...	4,779,322	6.16
2010	30,039,254	55.89	16,489,710	90.77	13,549,544	27.51	13,725,145	77.15	8,336,424	185.97	5,388,721	11.50
2011	26,274,652	-13.86	13,831,863	-18.67	12,442,789	-7.78	10,675,442	-24.46	5,406,384	-38.16	5,269,058	-2.25
2012	27,684,008	6.46	15,008,865	10.87	12,675,143	1.67	12,601,598	18.09	6,689,358	23.94	5,912,240	12.10
2013	38,095,670	35.63	21,972,430	44.76	16,123,240	24.90	23,036,462	78.92	13,422,856	97.67	9,613,606	58.00
2014	40,788,046	5.85	23,276,407	7.91	17,511,639	3.22	24,492,477	6.56	14,498,392	9.87	9,994,085	2.09
2015	42,104,355	3.25	22,992,870	-0.67	19,111,485	8.39	23,781,192	-2.43	13,343,235	-6.13	10,437,957	2.75
2016	45,606,595	3.13	24,093,062	0.18	21,513,533	6.65	29,086,248	15.38	15,660,883	9.87	13,425,365	22.56
2017	53,198,523	15.55	29,194,344	20.02	24,004,179	10.54	37,537,297	31.67	21,582,474	44.72	15,954,823	17.35
2018	54,575,210	2.18	28,768,924	-1.85	25,806,286	7.09	36,960,082	-2.17	20,583,281	-5.01	16,376,801	1.66
2019	44,121,763	-19.54	21,239,245	-26.61	22,882,518	-11.64	25,587,672	-31.80	12,649,593	-39.27	12,938,079	-22.48
2020	44,636,049	3.17	23,215,070	8.45	21,420,979	-2.01	28,332,555	14.45	15,156,153	21.21	13,176,402	7.54

# Fiscal year 2020 Summary of Earnings Digest 《1st, 2nd, Mothers, & JASDAQ》

## Historical Data 3 (Consolidated)

Fiscal Year	Amount of Dividends Paid						Total Assets					
	Non-Financial		Manufacturing		Non-Manufacturing		Non-Financial		Manufacturing		Non-Manufacturing	
	yen mil.	Compared with Previous Term %	yen mil.	Compared with Previous Term %	yen mil.	Compared with Previous Term %	yen mil.	Compared with Previous Term %	yen mil.	Compared with Previous Term %	yen mil.	Compared with Previous Term %
1998	-	-	-	-	-	-	-	-	-	-	-	-
1999	-	-	-	-	-	-	-	-	-	-	-	-
2000	-	-	-	-	-	-	566,134,918	4.81	-	-	-	-
2001	-	-	-	-	-	-	554,190,113	-2.07	-	-	-	-
2002	-	-	-	-	-	-	524,228,532	-3.00	-	-	-	-
2003	-	-	-	-	-	-	533,850,364	0.76	-	-	-	-
2004	-	-	-	-	-	-	553,240,963	2.65	-	-	-	-
2005	-	-	-	-	-	-	591,161,890	7.49	-	-	-	-
2006	5,383,700	-	3,429,551	-	1,954,149	-	639,553,475	7.25	358,742,635	8.07	280,810,840	6.22
2007	6,349,041	9.58	4,084,215	16.36	2,264,826	-0.84	658,080,109	1.14	368,609,754	1.05	289,470,355	1.25
2008	5,526,259	-12.78	3,374,952	-17.17	2,151,307	-4.88	615,518,018	-6.02	334,095,116	-8.92	281,422,902	-2.32
2009	4,519,010	-17.47	2,488,274	-25.14	2,030,736	-5.63	614,450,442	1.21	333,771,426	2.15	280,679,016	0.11
2010	5,129,665	13.72	2,912,511	17.45	2,217,154	9.17	617,455,554	0.93	330,456,799	-0.21	286,998,755	2.28
2011	5,439,967	5.01	3,059,942	3.22	2,380,025	7.41	641,679,090	3.08	343,730,282	2.15	297,948,808	4.18
2012	5,653,534	4.72	3,301,355	9.74	2,352,179	-1.59	678,286,002	7.00	361,090,246	7.34	317,195,756	6.61
2013	6,728,044	17.68	4,127,416	23.93	2,600,628	8.95	751,182,023	9.76	400,283,108	9.87	350,898,915	9.63
2014	7,651,150	15.36	4,667,716	17.95	2,983,434	11.53	816,044,716	7.84	432,896,953	9.23	383,147,763	6.30
2015	8,373,177	9.55	5,005,453	8.23	3,367,724	11.56	809,630,116	-1.25	424,811,113	-2.20	384,819,003	-0.17
2016	9,552,708	9.22	5,554,853	5.45	3,997,854	14.94	1,134,452,251	2.95	439,895,787	3.45	694,556,464	2.63
2017	10,907,314	14.32	6,393,179	15.74	4,514,134	12.38	1,195,067,430	4.51	471,309,803	5.78	723,757,627	3.70
2018	12,026,438	10.17	7,073,986	10.55	4,952,452	9.64	1,236,072,155	3.47	493,812,163	4.72	742,259,992	2.65
2019	12,220,083	0.47	6,701,186	-5.27	5,518,896	8.44	1,264,729,905	2.21	499,257,818	0.79	765,472,087	3.16
2020	11,458,472	-2.46	6,474,024	-2.98	4,984,448	-1.78	1,335,217,920	6.52	533,705,610	6.76	801,512,310	6.36

# Fiscal year 2020 Summary of Earnings Digest 《1st, 2nd, Mothers, & JASDAQ》

## Historical Data 4 (Consolidated)

Fiscal Year	Net Assets						Net worth					
	Non-Financial		Manufacturing		Non-Manufacturing		Non-Financial		Manufacturing		Non-Manufacturing	
	yen mil.	Compared with Previous Term %	yen mil.	Compared with Previous Term %	yen mil.	Compared with Previous Term %	yen mil.	Compared with Previous Term %	yen mil.	Compared with Previous Term %	yen mil.	Compared with Previous Term %
1998	-	-	-	-	-	-	-	-	-	-	-	-
1999	-	-	-	-	-	-	-	-	-	-	-	-
2000	162,255,949	7.09	-	-	-	-	-	-	-	-	-	-
2001	162,274,559	-1.02	-	-	-	-	-	-	-	-	-	-
2002	159,378,070	-1.37	-	-	-	-	-	-	-	-	-	-
2003	174,951,520	8.83	-	-	-	-	-	-	-	-	-	-
2004	189,146,540	8.14	-	-	-	-	-	-	-	-	-	-
2005	215,284,321	15.59	-	-	-	-	-	-	-	-	-	-
2006	245,915,685	12.53	155,965,896	12.92	89,949,789	11.85	237,145,238	-	149,924,487	-	87,220,751	-
2007	254,986,857	1.37	160,678,315	1.21	94,308,542	1.64	245,499,245	1.19	154,175,422	1.02	91,323,823	1.49
2008	226,658,643	-10.79	137,191,407	-14.17	89,467,236	-5.07	217,487,381	-11.10	131,034,813	-14.55	86,452,568	-5.29
2009	241,552,964	4.66	143,664,983	3.94	97,887,981	5.73	225,522,157	4.54	133,661,937	3.70	91,860,220	5.78
2010	244,092,634	1.46	143,752,254	0.80	100,340,380	2.41	228,651,683	1.80	134,201,636	1.14	94,450,047	2.74
2011	249,309,984	1.36	146,665,159	0.51	102,644,825	2.59	233,211,936	1.24	137,092,108	0.66	96,119,828	2.07
2012	269,047,237	9.19	157,142,604	9.25	111,904,633	9.10	251,345,057	9.09	146,594,057	9.12	104,751,000	9.06
2013	305,638,809	12.33	180,783,536	13.64	124,855,273	10.47	285,267,460	12.12	168,801,664	13.65	116,465,796	9.97
2014	342,299,737	11.14	201,626,251	12.39	140,673,486	9.40	320,070,819	11.12	188,305,692	12.14	131,765,127	9.69
2015	339,249,838	-1.09	196,053,222	-2.47	143,196,616	0.86	316,677,199	-1.17	182,284,287	-2.67	134,392,912	0.95
2016	376,011,911	5.25	207,447,222	4.46	168,564,689	6.23	351,617,427	5.41	194,181,288	4.89	157,436,139	6.07
2017	408,936,496	8.44	226,775,350	9.21	182,161,146	7.49	382,797,884	8.61	212,491,828	9.48	170,306,056	7.55
2018	431,323,041	5.41	238,453,936	4.77	192,869,105	6.21	403,718,554	5.38	223,857,038	4.96	179,861,516	5.91
2019	424,229,207	-1.20	234,916,757	-1.68	189,312,450	-0.59	396,428,511	-1.38	221,326,425	-1.33	175,102,086	-1.45
2020	448,768,781	7.84	252,368,657	7.81	196,400,124	7.88	422,434,731	8.61	239,766,786	8.47	182,667,945	8.78



# Fiscal year 2020 Summary of Earnings Digest 《1st, 2nd, Mothers, & JASDAQ》

## Historical Data 5 (Consolidated)

Fiscal Year	Return on Equity (ROE)						Ratio of Ordinary Profits to Total Assets						Ratio of Operating Income to Net Sales					
	Non-Financial		Manufacturing		Non-Manufacturing		Non-Financial		Manufacturing		Non-Manufacturing		Non-Financial		Manufacturing		Non-Manufacturing	
	Current Term	Previous Term	Current Term	Previous Term	Current Term	Previous Term	Current Term	Previous Term	Current Term	Previous Term	Current Term	Previous Term	Current Term	Previous Term	Current Term	Previous Term	Current Term	Previous Term
	%	%	%	%	%	%	%	%	%	%	%	%	%	%	%	%	%	%
1998	1.20	3.37	-	-	-	-	2.17	2.84	-	-	-	-	-	-	-	-	-	-
1999	1.79	1.23	-	-	-	-	2.80	2.20	-	-	-	-	-	-	-	-	-	-
2000	4.57	1.95	-	-	-	-	3.72	2.85	-	-	-	-	-	-	-	-	-	-
2001	-0.38	4.69	-	-	-	-	2.38	3.76	-	-	-	-	3.86	4.84	-	-	-	-
2002	4.09	-0.04	-	-	-	-	3.75	2.49	-	-	-	-	4.95	3.99	-	-	-	-
2003	6.98	4.36	-	-	-	-	4.71	3.77	-	-	-	-	5.56	4.96	-	-	-	-
2004	7.89	6.99	-	-	-	-	5.67	4.66	-	-	-	-	5.92	5.50	-	-	-	-
2005	9.59	7.68	-	-	-	-	5.91	5.58	-	-	-	-	5.96	5.83	-	-	-	-
2006	9.15	9.60	9.40	9.21	8.71	10.29	6.12	5.96	6.91	6.78	5.11	4.95	6.03	5.99	6.79	6.75	5.10	5.07
2007	9.19	9.20	9.64	9.40	8.41	8.85	6.20	6.23	7.00	6.93	5.19	5.35	6.04	6.13	6.84	6.77	5.05	5.33
2008	0.52	9.24	-2.03	9.68	4.61	8.50	2.66	6.21	1.66	7.01	3.90	5.19	3.31	6.07	2.42	6.87	4.32	5.08
2009	3.49	0.89	2.21	-1.78	5.36	5.08	3.14	2.81	2.61	1.79	3.76	4.03	3.84	3.48	3.36	2.65	4.37	4.41
2010	6.08	3.54	6.27	2.24	5.80	5.42	4.89	3.17	4.98	2.64	4.77	3.79	5.44	3.85	5.59	3.37	5.27	4.39
2011	4.62	6.21	3.97	6.49	5.55	5.82	4.16	4.92	4.07	5.05	4.26	4.77	4.63	5.44	4.73	5.57	4.52	5.29
2012	5.26	4.68	4.78	4.05	5.93	5.56	4.22	4.17	4.30	4.07	4.12	4.28	4.62	4.60	4.85	4.70	4.36	4.49
2013	8.58	5.30	8.47	4.78	8.74	6.04	5.31	4.24	5.75	4.31	4.81	4.16	5.48	4.64	6.05	4.86	4.87	4.40
2014	8.09	8.46	8.14	8.36	8.01	8.59	5.19	5.32	5.61	5.69	4.71	4.90	5.63	5.60	6.05	5.91	5.15	5.25
2015	7.50	8.04	7.23	8.03	7.87	8.06	5.17	5.16	5.35	5.56	4.96	4.71	6.14	5.56	6.26	6.00	6.00	5.06
2016	8.53	7.54	8.28	7.63	8.85	7.44	4.08	3.99	5.57	5.60	3.14	2.97	6.40	6.24	6.76	6.63	6.01	5.82
2017	10.26	8.33	10.65	7.87	9.78	8.90	4.55	4.08	6.37	5.54	3.38	3.15	6.86	6.51	7.29	6.79	6.37	6.20
2018	9.43	10.29	9.44	10.62	9.43	9.89	4.49	4.57	5.96	6.38	3.52	3.39	6.72	6.92	7.09	7.40	6.33	6.39
2019	6.43	9.63	5.69	9.54	7.38	9.75	3.53	4.51	4.27	5.98	3.04	3.54	5.47	6.73	5.72	7.10	5.21	6.35
2020	7.01	6.34	6.58	5.61	7.57	7.30	3.45	3.49	4.49	4.30	2.75	2.95	4.99	5.39	5.98	5.70	3.97	5.05

# Fiscal year 2020 Summary of Earnings Digest 《1st, 2nd, Mothers, & JASDAQ》

## Historical Data 6 (Consolidated)

Fiscal Year	Capital Adequacy Ratio						Dividend Payout Ratio						Ratio of Dividends to Net Assets					
	Non-Financial		Manufacturing		Non-Manufacturing		Non-Financial		Manufacturing		Non-Manufacturing		Non-Financial		Manufacturing		Non-Manufacturing	
	Current Term	Previous Term	Current Term	Previous Term	Current Term	Previous Term	Current Term	Previous Term	Current Term	Previous Term	Current Term	Previous Term	Current Term	Previous Term	Current Term	Previous Term	Current Term	Previous Term
	%	%	%	%	%	%	%	%	%	%	%	%	%	%	%	%	%	%
1998	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
1999	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2000	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2001	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2002	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2003	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2004	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2005	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2006	37.08	-	41.79	-	31.06	-	25.17	-	24.60	-	26.26	-	2.33	-	2.35	-	2.31	-
2007	37.31	37.29	41.83	41.84	31.55	31.47	28.48	26.32	27.77	24.70	29.87	29.31	2.52	2.46	2.57	2.36	2.43	2.63
2008	35.33	37.35	39.22	41.81	30.72	31.68	*	28.35	...	27.74	52.63	29.52	2.31	2.52	2.28	2.58	2.35	2.43
2009	36.70	35.53	40.05	39.45	32.73	30.97	58.88	*	86.11	...	42.44	47.76	1.92	2.28	1.77	2.26	2.14	2.31
2010	37.03	36.71	40.61	40.07	32.91	32.76	37.34	58.17	34.91	85.04	41.11	41.98	2.12	1.92	2.04	1.78	2.24	2.13
2011	36.34	37.01	39.88	40.48	32.26	32.93	50.93	36.63	56.58	33.89	45.14	41.07	2.20	2.13	2.10	2.05	2.35	2.24
2012	37.06	36.34	40.60	39.94	33.02	32.28	44.84	50.57	49.33	55.72	39.75	45.29	2.20	2.21	2.20	2.10	2.21	2.37
2013	37.98	37.18	42.17	40.77	33.19	33.09	29.20	44.38	30.74	49.03	27.05	39.20	2.34	2.20	2.43	2.19	2.21	2.22
2014	39.22	38.06	43.50	42.37	34.39	33.33	31.23	28.84	32.19	29.98	29.84	27.31	2.36	2.28	2.45	2.35	2.24	2.20
2015	39.11	39.08	42.91	43.12	34.92	34.53	35.17	31.35	37.46	32.52	32.25	29.71	2.46	2.35	2.52	2.43	2.38	2.24
2016	30.99	30.27	44.14	43.54	22.67	21.93	32.79	34.65	35.39	36.89	29.75	31.73	2.61	2.45	2.74	2.62	2.46	2.22
2017	32.03	30.82	45.09	43.56	23.53	22.69	29.00	33.41	29.55	36.96	28.27	29.51	2.78	2.60	2.94	2.71	2.58	2.45
2018	32.66	32.07	45.33	45.23	24.23	23.48	32.49	28.84	34.30	29.46	30.22	28.01	2.87	2.78	3.04	2.93	2.66	2.59
2019	31.34	32.49	44.33	45.28	22.88	23.95	47.71	32.37	52.90	33.90	42.63	30.47	2.87	2.92	2.83	3.03	2.92	2.77
2020	31.64	31.03	44.92	44.22	22.79	22.28	40.42	47.44	42.70	53.36	37.80	41.39	2.66	2.81	2.66	2.82	2.65	2.80

Note: \* "=over 100% times.