

Fiscal year 2024 Summary of Earnings Digest 《Growth》 1

Consolidated

Industry	No. of Cos.	Net Sales (Operating Revenues)			Operating Income			Ordinary Profits (Income from continuing operations before extraordinary items and income tax)		
		2024	Compared with Previous Term	2023	2024	Compared with Previous Term	2023	2024	Compared with Previous Term	2023
		yen mil.	%	yen mil.	yen mil.	%	yen mil.	yen mil.	%	yen mil.
Non-Financial	512	3,946,142	+16.19	3,396,229	148,595	+1.71	146,090	142,921	-9.42	157,778
Manufacturing	65	366,983	+4.69	350,547	-39,861	...	-35,855	-35,313	...	-24,324
Non-Manufacturing	447	3,579,159	+17.52	3,045,682	188,456	+3.58	181,945	178,234	-2.12	182,102
<i>All Industries (including financials)</i>	<i>522</i>	<i>4,193,774</i>	<i>+15.86</i>	<i>3,619,800</i>	-	-	-	<i>196,221</i>	<i>+2.04</i>	<i>192,293</i>
Fishery,Agriculture & Forestry	0	-	-	-	-	-	-	-	-	-
Mining	0	-	-	-	-	-	-	-	-	-
Construction	6	75,276	+5.76	71,178	2,913	-2.64	2,992	2,849	-6.71	3,054
Foods	4	54,971	+5.68	52,016	647	...	-1,692	560	...	-1,637
Textiles & Apparels	0	-	-	-	-	-	-	-	-	-
Pulp & Paper	0	-	-	-	-	-	-	-	-	-
Chemicals	4	26,302	-16.42	31,470	173	...	-675	373	...	-234
Pharmaceutical	34	42,695	-7.79	46,304	-44,968	...	-33,705	-44,681	...	-26,586
Oil & Coal Products	0	-	-	-	-	-	-	-	-	-
Rubber Products	0	-	-	-	-	-	-	-	-	-
Glass & Ceramics Products	0	-	-	-	-	-	-	-	-	-
Iron & Steel	0	-	-	-	-	-	-	-	-	-
Nonferrous Metals	2	9,498	+6.94	8,882	573	-31.29	834	635	-23.77	833
Metal Products	0	-	-	-	-	-	-	-	-	-
Machinery	4	27,156	+22.87	22,102	1,528	...	-357	1,624	...	-419
Electric Appliances	6	31,098	-2.17	31,787	-101	...	-2,965	137	...	-2,583
Transportation Equipment	2	34,691	+22.93	28,220	2,687	+52.67	1,760	2,789	+46.64	1,902
Precision Instruments	5	15,599	+6.48	14,650	-5,083	...	-6,841	-2,830	...	-5,201
Other Products	4	124,973	+8.56	115,116	4,683	-39.85	7,786	6,080	-36.67	9,601
Electric Power & Gas	0	-	-	-	-	-	-	-	-	-
Land Transportation	0	-	-	-	-	-	-	-	-	-
Marine Transportation	0	-	-	-	-	-	-	-	-	-
Air Transportation	1	108,893	+4.63	104,075	1,826	-60.88	4,668	760	-89.82	7,463
Warehousing & Harbor Transportation Services	1	15,270	+27.91	11,938	-47	...	410	-92	...	406
Information & Communication	216	1,135,603	+14.82	989,004	60,381	+12.26	53,786	59,664	+11.38	53,569
Wholesale Trade	9	187,080	+17.10	159,763	4,762	-17.10	5,744	3,812	-30.03	5,448
Retail Trade	29	275,692	+10.05	250,509	9,948	-6.28	10,615	9,632	-7.16	10,375
Real Estate	19	564,686	+29.25	436,894	33,750	+53.77	21,948	30,267	+58.62	19,082
Services	166	1,216,659	+19.01	1,022,321	74,923	-8.39	81,782	71,342	-13.74	82,705
Banks	0	-	-	-	-	-	-	-	-	-
Securities & Commodity Futures	2	73,146	+7.21	68,228	32,745	+100.84	16,304	32,069	+102.16	15,863
Insurance	4	162,486	+11.86	145,262	-	-	-	19,746	+13.25	17,436
Other Financing Business	4	12,000	+19.04	10,081	2,040	+44.89	1,408	1,485	+22.12	1,216

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Consolidated

Industry	No. of Cos.	Net Income			Amount of Dividends Paid		
		2024	Compared with Previous Term	2023	2024	Compared with Previous Term	2023
Non-Financial	512	yen mil. 3,390	% -91.75	yen mil. 41,092	yen mil. 31,830	% -59.11	yen mil. 77,852
Manufacturing	65	-67,596	...	-40,783	2,343	+31.33	1,784
Non-Manufacturing	447	70,986	-13.30	81,875	29,487	-61.24	76,068
All Industries (including financials)	522	35,066	-42.00	60,459	35,468	-55.42	79,561
Fishery, Agriculture & Forestry	0	-	-	-	-	-	-
Mining	0	-	-	-	-	-	-
Construction	6	1,662	+4.79	1,586	373	+26.01	296
Foods	4	-1,358	...	-2,243	324	+0.31	323
Textiles & Apparels	0	-	-	-	-	-	-
Pulp & Paper	0	-	-	-	-	-	-
Chemicals	4	-1,297	...	-679	22	...	0
Pharmaceutical	34	-64,944	...	-34,747	0	0.00	0
Oil & Coal Products	0	-	-	-	-	-	-
Rubber Products	0	-	-	-	-	-	-
Glass & Ceramics Products	0	-	-	-	-	-	-
Iron & Steel	0	-	-	-	-	-	-
Nonferrous Metals	2	439	-21.75	561	35	+45.83	24
Metal Products	0	-	-	-	-	-	-
Machinery	4	351	...	-559	537	+40.21	383
Electric Appliances	6	-3,169	...	-3,207	107	+0.00	107
Transportation Equipment	2	3,648	+147.99	1,471	213	+301.89	53
Precision Instruments	5	-3,067	...	-5,948	0	0.00	0
Other Products	4	1,801	-60.57	4,568	1,105	+23.60	894
Electric Power & Gas	0	-	-	-	-	-	-
Land Transportation	0	-	-	-	-	-	-
Marine Transportation	0	-	-	-	-	-	-
Air Transportation	1	2,146	-28.40	2,997	180	-89.47	1,709
Warehousing & Harbor Transportation Services	1	-848	...	49	100	+0.00	100
Information & Communication	216	15,162	...	-3,025	9,130	-85.02	60,936
Wholesale Trade	9	261	-88.48	2,265	633	-32.23	934
Retail Trade	29	3,738	-27.43	5,151	1,460	+37.33	1,063
Real Estate	19	20,289	+20.36	16,857	3,632	+50.14	2,419
Services	166	28,576	-48.97	55,995	13,978	+62.33	8,611
Banks	0	-	-	-	-	-	-
Securities & Commodity Futures	2	22,494	+104.10	11,021	2,480	+219.18	777
Insurance	4	8,563	+11.98	7,647	974	+22.52	795
Other Financing Business	4	619	-11.44	699	184	+34.31	137

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Consolidated										
Industry	No. of Cos.	Total Assets			Net Assets			Net worth		
		2024	Compared with Previous Term	2023	2024	Compared with Previous Term	2023	2024	Compared with Previous Term	2023
		yen mil.	%	yen mil.	yen mil.	%	yen mil.	yen mil.	%	yen mil.
Non-Financial	512	4,043,669	+12.35	3,599,092	1,854,902	+4.63	1,772,874	1,800,523	+3.89	1,733,059
Manufacturing	65	567,418	-0.17	568,362	335,952	-7.28	362,329	327,705	-7.81	355,471
Non-Manufacturing	447	3,476,251	+14.70	3,030,730	1,518,950	+7.69	1,410,545	1,472,818	+6.91	1,377,588
All Industries (including financials)	522	4,614,010	+12.55	4,099,522	2,089,468	+5.51	1,980,349	2,034,788	+4.87	1,940,333
Fishery,Agriculture & Forestry	0	-	-	-	-	-	-	-	-	-
Mining	0	-	-	-	-	-	-	-	-	-
Construction	6	54,494	+6.24	51,295	21,489	+10.97	19,364	21,275	+11.27	19,121
Foods	4	27,356	+26.75	21,582	10,572	+14.01	9,273	10,100	+11.97	9,020
Textiles & Apparels	0	-	-	-	-	-	-	-	-	-
Pulp & Paper	0	-	-	-	-	-	-	-	-	-
Chemicals	4	25,641	+4.61	24,511	18,899	+3.60	18,243	18,895	+3.59	18,240
Pharmaceutical	34	195,023	-9.75	216,096	123,965	-19.52	154,033	118,196	-20.90	149,427
Oil & Coal Products	0	-	-	-	-	-	-	-	-	-
Rubber Products	0	-	-	-	-	-	-	-	-	-
Glass & Ceramics Products	0	-	-	-	-	-	-	-	-	-
Iron & Steel	0	-	-	-	-	-	-	-	-	-
Nonferrous Metals	2	11,353	+4.43	10,871	5,324	+16.58	4,567	5,323	+16.55	4,567
Metal Products	0	-	-	-	-	-	-	-	-	-
Machinery	4	38,368	+10.37	34,763	15,311	+2.15	14,989	15,198	+2.28	14,859
Electric Appliances	6	37,857	-14.56	44,310	19,418	-12.49	22,189	19,414	-12.47	22,181
Transportation Equipment	2	43,148	+42.92	30,190	15,064	+32.83	11,341	14,921	+31.64	11,335
Precision Instruments	5	69,774	-7.02	75,038	52,076	-4.39	54,467	51,559	-4.89	54,209
Other Products	4	118,898	+7.11	111,001	75,323	+2.86	73,227	74,099	+3.44	71,633
Electric Power & Gas	0	-	-	-	-	-	-	-	-	-
Land Transportation	0	-	-	-	-	-	-	-	-	-
Marine Transportation	0	-	-	-	-	-	-	-	-	-
Air Transportation	1	103,888	-6.23	110,790	27,119	-2.65	27,857	27,119	-2.65	27,857
Warehousing & Harbor Transportation Services	1	10,319	+0.10	10,309	2,091	-30.85	3,024	2,089	-30.90	3,023
Information & Communication	216	1,216,203	+10.04	1,105,230	636,750	+5.55	603,278	615,701	+5.07	585,997
Wholesale Trade	9	99,861	+35.29	73,810	34,558	+5.63	32,717	33,866	+5.27	32,172
Retail Trade	29	175,480	+5.69	166,037	73,666	+10.09	66,917	70,899	+7.13	66,182
Real Estate	19	531,919	+28.04	415,418	152,041	+16.19	130,859	146,777	+12.80	130,125
Services	166	1,284,087	+16.96	1,097,841	571,236	+8.49	526,529	555,092	+8.18	513,111
Banks	0	-	-	-	-	-	-	-	-	-
Securities & Commodity Futures	2	184,827	+40.02	131,996	82,807	+35.80	60,978	82,752	+35.75	60,960
Insurance	4	344,445	+3.68	332,205	142,275	+2.80	138,403	142,098	+2.79	138,242
Other Financing Business	4	41,069	+13.36	36,229	9,484	+17.17	8,094	9,415	+16.64	8,072

Fiscal year 2024 Summary of Earnings Digest 《Growth》 4

Industry	No. of Cos.	Return on Equity (ROE)		Ratio of Ordinary Profits to Total Assets		Ratio of Operating Income to Net Sales		Capital Adequacy Ratio		Dividend Payout Ratio		Ratio of Dividends to Net Assets	
		2024	2023	2024	2023	2024	2023	2024	2023	2024	2023	2024	2023
Non-Financial	512	0.17	2.53	3.74	4.68	3.77	4.30	44.53	48.15	*	*	1.75	4.72
Manufacturing	65	-19.79	-11.72	-6.22	-4.45	-10.86	-10.23	57.75	62.54	...	...	0.67	0.51
Non-Manufacturing	447	5.02	6.45	5.48	6.45	5.27	5.97	42.37	45.45	41.15	92.88	2.01	5.87
All Industries (including financials)	522	1.76	3.40	4.50	5.05	-	-	44.10	47.33	*	*	1.74	4.40
Fishery,Agriculture & Forestry	0	-	-	-	-	-	-	-	-	-	-	-	-
Mining	0	-	-	-	-	-	-	-	-	-	-	-	-
Construction	6	8.23	8.59	5.39	6.25	3.87	4.20	39.04	37.28	22.44	18.66	1.83	1.58
Foods	4	-14.21	-22.53	2.29	-7.87	1.18	-3.25	36.92	41.79	...	...	3.27	3.20
Textiles & Apparels	0	-	-	-	-	-	-	-	-	-	-	-	-
Pulp & Paper	0	-	-	-	-	-	-	-	-	-	-	-	-
Chemicals	4	-6.99	-3.73	1.49	-0.97	0.66	-2.14	73.69	74.42	...	...	0.12	0.00
Pharmaceutical	34	-48.53	-23.66	-21.74	-12.71	-105.32	-72.79	60.61	69.15	...	...	0.00	0.00
Oil & Coal Products	0	-	-	-	-	-	-	-	-	-	-	-	-
Rubber Products	0	-	-	-	-	-	-	-	-	-	-	-	-
Glass & Ceramics Products	0	-	-	-	-	-	-	-	-	-	-	-	-
Iron & Steel	0	-	-	-	-	-	-	-	-	-	-	-	-
Nonferrous Metals	2	8.88	13.59	5.71	8.21	6.03	9.39	46.89	42.01	7.97	4.28	0.71	0.58
Metal Products	0	-	-	-	-	-	-	-	-	-	-	-	-
Machinery	4	2.34	-3.86	4.44	-1.26	5.63	-1.62	39.61	42.74	*	...	3.54	2.62
Electric Appliances	6	-15.24	-15.00	0.33	-6.66	-0.32	-9.33	51.28	50.06	...	...	0.51	0.50
Transportation Equipment	2	27.79	15.02	7.61	6.90	7.75	6.24	34.58	37.55	5.84	3.60	1.61	0.54
Precision Instruments	5	-5.80	-10.73	-3.91	-6.90	-32.59	-46.70	73.89	72.24	...	...	0.00	0.00
Other Products	4	2.47	6.73	5.29	8.94	3.75	6.76	62.32	64.53	61.35	19.57	1.49	1.29
Electric Power & Gas	0	-	-	-	-	-	-	-	-	-	-	-	-
Land Transportation	0	-	-	-	-	-	-	-	-	-	-	-	-
Marine Transportation	0	-	-	-	-	-	-	-	-	-	-	-	-
Air Transportation	1	7.81	11.58	0.71	6.83	1.68	4.49	26.10	25.14	8.39	57.02	0.65	6.60
Warehousing & Harbor Transportation Services	1	-33.18	1.56	-0.89	4.11	-0.31	3.43	20.24	29.32	...	*	3.91	3.18
Information & Communication	216	2.52	-0.60	5.14	5.20	5.32	5.44	50.62	53.02	59.51	...	1.45	10.76
Wholesale Trade	9	0.79	7.18	4.39	7.74	2.55	3.60	33.91	43.59	*	41.24	1.88	2.92
Retail Trade	29	5.50	8.77	5.64	6.56	3.61	4.24	40.40	39.86	37.78	20.31	2.02	1.76
Real Estate	19	14.90	14.36	6.39	4.95	5.98	5.02	27.59	31.32	17.63	14.10	2.57	2.01
Services	166	5.40	12.21	5.99	8.18	6.16	8.00	43.23	46.74	48.80	15.36	2.56	1.83
Banks	0	-	-	-	-	-	-	-	-	-	-	-	-
Securities & Commodity Futures	2	31.30	22.46	20.24	14.74	44.77	23.90	44.77	46.18	11.03	7.05	3.45	1.58
Insurance	4	6.11	7.65	5.84	5.80	-	-	41.25	41.61	11.37	10.40	0.69	0.79
Other Financing Business	4	7.08	9.69	3.84	3.64	17.00	13.97	22.92	22.28	29.73	19.60	2.09	1.90

Note:"*"=over 100% times.

Fiscal year 2024 Summary of Earnings Digest 《Growth》

Historical Data 1 (Consolidated)

Fiscal Year	No. of Cos.			Net Sales (Operating Revenues)						Operating Income					
	Non- Financial	Manufacturing	Non- Manufacturing	Non-Financial		Manufacturing		Non-Manufacturing		Non-Financial		Manufacturing		Non-Manufacturing	
					Compared with Previous Term		Compared with Previous Term		Compared with Previous Term		Compared with Previous Term		Compared with Previous Term		Compared with Previous Term
				yen mil.	%	yen mil.	%	yen mil.	%	yen mil.	%	yen mil.	%	yen mil.	%
2022	406	56	350	2,558,723	13.34	314,518	6.65	2,244,205	14.34	77,646	13.25	-45,279	...	122,925	15.87
2023	459	64	395	3,256,470	15.35	385,470	7.81	2,871,000	16.45	128,080	47.65	-38,526	...	166,606	24.92
2024	512	65	447	3,946,142	16.19	366,983	4.69	3,579,159	17.52	148,595	1.71	-39,861	...	188,456	3.58

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Historical Data 2 (Consolidated)

Fiscal Year	Ordinary Profits (Income from continuing operations before extraordinary items and income tax)						Net Income					
	Non-Financial		Manufacturing		Non-Manufacturing		Non-Financial		Manufacturing		Non-Manufacturing	
		Compared with Previous Term		Compared with Previous Term		Compared with Previous Term		Compared with Previous Term		Compared with Previous Term		Compared with Previous Term
	yen mil.	%	yen mil.	%	yen mil.	%	yen mil.	%	yen mil.	%	yen mil.	%
2022	83,084	7.13	-37,032	...	120,116	10.71	-17,241	...	-48,138	...	30,897	-42.93
2023	138,494	48.89	-26,890	...	165,384	26.91	20,296	...	-42,530	...	62,826	32.08
2024	142,921	-9.42	-35,313	...	178,234	-2.12	3,390	-91.75	-67,596	...	70,986	-13.30

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Historical Data 3 (Consolidated)

Fiscal Year	Amount of Dividends Paid						Total Assets					
	Non-Financial		Manufacturing		Non-Manufacturing		Non-Financial		Manufacturing		Non-Manufacturing	
		Compared with Previous Term		Compared with Previous Term		Compared with Previous Term		Compared with Previous Term		Compared with Previous Term		Compared with Previous Term
	yen mil.	%	yen mil.	%	yen mil.	%	yen mil.	%	yen mil.	%	yen mil.	%
2022	15,492	32.91	842	-5.29	14,650	36.07	2,892,169	7.97	491,793	-0.55	2,400,376	9.90
2023	22,202	37.35	1,557	13.15	20,645	39.60	3,567,406	12.80	583,132	6.38	2,984,274	14.15
2024	31,830	-59.11	2,343	31.33	29,487	-61.24	4,043,669	12.35	567,418	-0.17	3,476,251	14.70

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Historical Data 4 (Consolidated)

Fiscal Year	Net Assets						Net worth					
	Non-Financial		Manufacturing		Non-Manufacturing		Non-Financial		Manufacturing		Non-Manufacturing	
		Compared with Previous Term		Compared with Previous Term		Compared with Previous Term		Compared with Previous Term		Compared with Previous Term		Compared with Previous Term
	yen mil.	%	yen mil.	%	yen mil.	%	yen mil.	%	yen mil.	%	yen mil.	%
2022	1,411,516	2.36	316,290	-3.65	1,095,226	4.24	1,388,308	2.32	313,749	-3.43	1,074,559	4.12
2023	1,664,867	9.82	353,984	2.74	1,310,883	11.90	1,599,120	7.24	346,655	1.56	1,252,465	8.92
2024	1,854,902	4.63	335,952	-7.28	1,518,950	7.69	1,800,523	3.89	327,705	-7.81	1,472,818	6.91

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Historical Data 5 (Consolidated)

Fiscal Year	Return on Equity (ROE)						Ratio of Ordinary Profits to Total Assets						Ratio of Operating Income to Net Sales					
	Non-Financial		Manufacturing		Non-Manufacturing		Non-Financial		Manufacturing		Non-Manufacturing		Non-Financial		Manufacturing		Non-Manufacturing	
	Current Term	Previous Term	Current Term	Previous Term	Current Term	Previous Term	Current Term	Previous Term	Current Term	Previous Term	Current Term	Previous Term	Current Term	Previous Term	Current Term	Previous Term	Current Term	Previous Term
	%	%	%	%	%	%	%	%	%	%	%	%	%	%	%	%	%	%
2022	-1.30	1.37	-15.08	-12.16	2.94	6.11	2.98	3.14	-7.51	-6.50	5.24	5.43	3.03	3.04	-14.40	-12.73	5.48	5.41
2023	1.31	-0.16	-12.40	-14.72	5.28	3.97	4.12	3.09	-4.75	-6.90	5.91	5.28	3.93	3.07	-9.99	-13.04	5.80	5.41
2024	0.17	2.53	-19.79	-11.72	5.02	6.45	3.74	4.68	-6.22	-4.45	5.48	6.45	3.77	4.30	-10.86	-10.23	5.27	5.97

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Historical Data 6 (Consolidated)

Fiscal Year	Capital Adequacy Ratio						Dividend Payout Ratio						Ratio of Dividends to Net Assets					
	Non-Financial		Manufacturing		Non-Manufacturing		Non-Financial		Manufacturing		Non-Manufacturing		Non-Financial		Manufacturing		Non-Manufacturing	
	Current Term	Previous Term	Current Term	Previous Term	Current Term	Previous Term	Current Term	Previous Term	Current Term	Previous Term	Current Term	Previous Term	Current Term	Previous Term	Current Term	Previous Term	Current Term	Previous Term
	%	%	%	%	%	%	%	%	%	%	%	%	%	%	%	%	%	%
2022	48.00	50.65	63.80	65.70	44.77	47.25	...	70.41	...	...	46.67	19.68	1.09	0.95	0.26	0.28	1.35	1.18
2023	44.83	47.15	59.45	62.26	41.97	43.98	*	...	...	...	32.48	30.59	1.39	1.11	0.45	0.40	1.66	1.33
2024	44.53	48.15	57.75	62.54	42.37	45.45	*	*	...	...	41.15	92.88	1.75	4.72	0.67	0.51	2.01	5.87

Note:"*" =over 100% times.