

## Average PER and PBR by Size and Types of Industry (Consolidated)

1st section

end of Jun-2017

Industry	No. of cos.	Average				Weighted average			
		PER	PBR	Earnings Per Share	Net Assets Per Share	PER	PBR	Earnings	Net Assets
		times	times	Yen	Yen	times	times	Yen 100mil.	Yen 100mil.
Composite	2,013	18.5	1.2	15.46	234.58	17.2	1.3	351,086	4,704,524
Large	99	20.2	1.8	32.11	361.21	14.7	1.3	210,840	2,432,628
Medium	399	20.0	1.4	21.42	311.11	21.9	1.3	96,453	1,616,976
Small	1,507	17.6	1.1	12.78	206.59	18.5	1.2	43,668	653,932
Non-Financial	1,874	19.2	1.3	15.05	218.31	18.3	1.4	289,962	3,669,518
Manufacturing	898	19.5	1.2	16.29	255.35	19.4	1.5	158,994	2,044,999
Non-Manufacturing	976	18.8	1.4	13.92	184.23	17.1	1.4	130,967	1,624,519
1 Fishery, Agriculture & Forestry	7	14.8	1.4	14.19	152.81	15.4	1.4	425	4,532
2 Mining	7	—	0.5	-1.95	426.79	49.8	0.5	378	39,633
3 Construction	101	11.7	1.1	32.28	350.86	12.3	1.4	14,550	125,012
4 Foods	79	22.5	1.6	16.86	234.22	23.4	2.3	12,707	128,872
5 Textiles & Apparels	39	23.9	0.8	9.43	269.62	16.8	1.1	2,206	32,771
6 Pulp & Paper	12	16.3	0.8	14.75	301.09	17.4	0.8	974	21,334
7 Chemicals	140	15.7	1.3	22.82	280.47	18.3	1.6	22,032	246,951
8 Pharmaceutical	39	24.0	1.7	15.40	213.88	27.2	2.1	10,395	132,473
9 Oil & Coal Products	10	7.0	0.9	19.72	149.90	8.5	0.9	3,449	33,869
10 Rubber Products	11	15.3	1.4	26.28	292.46	16.1	1.5	3,494	38,150
11 Glass & Ceramics Products	32	16.1	1.0	17.85	301.23	20.5	1.2	2,694	45,333
12 Iron & Steel	32	16.8	0.7	13.78	340.73	20.0	0.7	3,363	91,950
13 Nonferrous Metals	24	15.8	1.0	19.97	319.64	18.1	0.9	2,647	51,864
14 Metal Products	41	12.8	0.9	16.91	250.30	18.6	1.1	2,338	38,756
15 Machinery	136	20.7	1.3	14.48	234.60	21.4	1.6	13,338	183,365
16 Electric Appliances	158	24.5	1.5	14.96	243.42	26.1	1.8	27,189	391,499
17 Transportation Equipment	62	20.1	1.0	12.44	252.72	12.0	1.1	44,845	506,599
18 Precision Instruments	30	23.0	1.6	12.07	170.55	26.4	2.5	3,171	33,891
19 Other Products	53	21.2	1.2	15.46	277.69	29.8	1.8	4,145	67,314
20 Electric Power & Gas	21	16.9	1.0	13.07	222.43	12.5	0.9	7,677	106,584
21 Land Transportation	41	16.4	1.4	31.99	373.71	15.6	1.5	14,442	147,377
22 Marine Transportation	8	—	0.7	-33.02	246.38	—	0.7	-3,917	17,277
23 Air Transportation	3	16.4	1.5	22.47	244.76	10.0	1.4	2,624	19,414
24 Warehousing & Harbor Transportation Service	23	32.9	0.9	9.82	369.97	32.2	0.9	413	15,108
25 Information & Communication	173	23.3	2.2	9.58	101.81	14.1	1.7	44,328	360,303
26 Wholesale Trade	165	14.5	1.0	14.37	216.54	11.3	0.9	22,005	274,488
27 Retail Trade	192	26.4	1.9	11.41	159.67	29.1	1.9	11,547	176,010
28 Banks	86	12.0	0.5	24.33	599.61	11.2	0.6	39,922	759,608
29 Securities & Commodity Futures	22	16.9	0.9	9.61	182.59	12.2	1.0	4,465	57,556
30 Insurance	9	14.2	1.1	19.81	259.51	12.5	0.9	10,895	148,783
31 Other Financing Business	22	11.6	0.9	19.03	235.61	14.2	1.2	5,840	69,057
32 Real Estate	61	12.6	1.3	15.62	147.08	16.5	1.4	8,342	98,758
33 Services	174	24.4	2.2	8.33	92.75	38.1	1.3	8,148	240,018

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3. Figures of Net Income and Shareholders' Equity are based on the fixed figures during the term from April of 2016 to March of 2017.

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## Average PER and PBR by Size and Types of Industry (Consolidated)

2nd section

end of Jun-2017

Industry	No. of cos.	Average				Weighted average			
		PER	PBR	Earnings Per Share	Net Assets Per Share	PER	PBR	Earnings	Net Assets
		times	times	Yen	Yen	times	times	Yen mil.	Yen mil.
Composite	522	14.8	0.8	13.75	254.91	25.6	1.3	355,878	6,776,225
Large	—	—	—	—	—	—	—	—	—
Medium	—	—	—	—	—	—	—	—	—
Small	—	—	—	—	—	—	—	—	—
Non-Financial	515	14.7	0.8	13.91	257.71	24.7	1.4	361,223	6,573,600
Manufacturing	268	13.4	0.7	16.74	304.94	29.4	1.4	190,467	3,887,514
Non-Manufacturing	247	17.0	0.9	10.84	206.46	19.4	1.2	170,756	2,686,086
1 Fishery, Agriculture & Forestry	—	—	—	—	—	—	—	—	—
2 Mining	—	—	—	—	—	—	—	—	—
3 Construction	28	8.6	0.6	21.01	302.15	9.1	0.7	28,416	359,102
4 Foods	27	14.8	1.0	19.28	284.85	20.4	1.2	20,831	351,533
5 Textiles & Apparels	12	—	0.6	-9.00	381.92	—	0.6	-526	93,077
6 Pulp & Paper	5	11.2	0.7	16.67	282.50	13.8	0.7	4,295	89,073
7 Chemicals	36	9.5	0.7	27.31	385.11	11.4	0.7	36,734	564,976
8 Pharmaceutical	1	51.4	1.3	11.57	447.42	51.4	1.3	240	9,284
9 Oil & Coal Products	2	15.2	0.7	14.73	342.90	9.2	0.6	2,558	37,801
10 Rubber Products	6	14.8	1.4	27.53	288.05	—	0.7	-885	140,723
11 Glass & Ceramics Products	13	—	0.7	-1.61	186.40	27.4	1.0	4,714	131,551
12 Iron & Steel	9	13.9	0.5	8.70	254.68	17.0	0.5	2,589	93,726
13 Nonferrous Metals	7	10.6	0.8	14.42	189.75	15.2	0.7	3,295	69,829
14 Metal Products	25	8.6	0.6	29.60	405.00	8.4	0.7	24,348	308,441
15 Machinery	44	16.2	0.7	12.99	297.22	16.0	0.9	26,386	494,842
16 Electric Appliances	39	11.6	0.9	15.16	186.16	580.0	4.8	4,537	544,955
17 Transportation Equipment	18	12.6	0.6	22.76	446.68	11.3	0.7	40,900	668,382
18 Precision Instruments	5	14.6	0.9	15.71	254.81	35.8	3.5	10,325	106,049
19 Other Products	19	11.6	0.5	13.21	288.99	19.1	1.1	10,126	183,272
20 Electric Power & Gas	2	8.2	0.4	48.21	1,096.34	8.1	0.4	5,116	113,571
21 Land Transportation	11	10.7	0.6	25.61	421.82	10.2	0.7	15,614	231,593
22 Marine Transportation	4	16.4	0.4	16.25	660.30	20.5	0.4	1,033	50,603
23 Air Transportation	2	6.9	1.8	35.49	136.46	8.6	1.4	2,600	16,249
24 Warehousing & Harbor Transp	11	9.5	0.5	22.30	439.98	11.2	0.6	5,482	96,970
25 Information & Communication	31	23.2	1.6	6.08	90.60	22.7	1.9	11,585	135,955
26 Wholesale Trade	53	13.4	0.6	12.85	264.70	15.5	0.9	44,513	785,198
27 Retail Trade	45	529.4	1.4	0.23	83.24	48.4	1.8	15,858	426,382
28 Banks	—	—	—	—	—	—	—	—	—
29 Securities & Commodity Futur	4	23.8	2.0	2.33	27.02	24.4	1.7	1,805	25,339
30 Insurance	1	50.6	9.9	2.48	12.63	50.6	9.9	424	2,158
31 Other Financing Business	2	*	0.8	0.05	112.59	—	0.7	-7,574	175,128
32 Real Estate	16	10.9	1.3	8.31	69.86	12.9	2.3	10,648	59,307
33 Services	44	38.9	2.0	7.21	141.98	30.0	2.2	29,889	411,155

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# Average PER and PBR by Size and Types of Industry (Consolidated)

**Mothers**

end of Jun-2017

Industry	No. of cos.	Average				Weighted average			
		PER	PBR	Earnings Per Share	Net Assets Per Share	PER	PBR	Earnings	Net Assets
		times	times	Yen	Yen	times	times	Yen mil.	Yen mil.
Composite	236	110.0	6.0	2.00	36.96	66.1	5.1	71,843	934,887
Large	—	—	—	—	—	—	—	—	—
Medium	—	—	—	—	—	—	—	—	—
Small	—	—	—	—	—	—	—	—	—
Non-Financial	230	112.5	6.0	1.98	37.32	63.5	5.1	72,881	903,119
Manufacturing	31	—	4.0	-7.40	39.88	—	5.5	-35,276	204,528
Non-Manufacturing	199	67.5	6.3	3.44	36.92	32.3	5.0	108,157	698,591
1 Fishery, Agriculture & Forestry	—	—	—	—	—	—	—	—	—
2 Mining	—	—	—	—	—	—	—	—	—
3 Construction	5	23.1	3.8	5.32	32.49	24.7	3.8	2,228	14,550
4 Foods	1	—	8.1	-47.27	8.80	—	8.1	-591	110
5 Textiles & Apparels	—	—	—	—	—	—	—	—	—
6 Pulp & Paper	—	—	—	—	—	—	—	—	—
7 Chemicals	—	—	—	—	—	—	—	—	—
8 Pharmaceutical	17	—	8.0	-9.31	22.73	—	7.0	-32,042	98,795
9 Oil & Coal Products	—	—	—	—	—	—	—	—	—
10 Rubber Products	—	—	—	—	—	—	—	—	—
11 Glass & Ceramics Products	—	—	—	—	—	—	—	—	—
12 Iron & Steel	—	—	—	—	—	—	—	—	—
13 Nonferrous Metals	1	39.4	2.6	4.58	69.77	39.4	2.6	119	1,814
14 Metal Products	—	—	—	—	—	—	—	—	—
15 Machinery	3	—	3.3	-13.89	46.31	—	3.1	-1,834	11,070
16 Electric Appliances	4	20.8	1.2	5.16	90.20	14.8	0.8	1,758	30,684
17 Transportation Equipment	—	—	—	—	—	—	—	—	—
18 Precision Instruments	3	—	4.8	-1.57	22.15	—	6.7	-2,202	51,684
19 Other Products	2	—	2.1	-1.42	102.49	—	2.0	-484	10,371
20 Electric Power & Gas	1	66.3	3.9	1.66	27.93	66.3	3.9	305	5,134
21 Land Transportation	—	—	—	—	—	—	—	—	—
22 Marine Transportation	—	—	—	—	—	—	—	—	—
23 Air Transportation	—	—	—	—	—	—	—	—	—
24 Warehousing & Harbor Transp	1	87.7	22.4	7.93	31.04	87.7	22.4	200	783
25 Information & Communication	83	150.6	7.5	1.71	34.42	121.9	7.3	11,571	192,442
26 Wholesale Trade	4	55.8	9.8	6.45	36.53	49.5	7.6	569	3,706
27 Retail Trade	21	73.1	5.4	2.54	34.46	56.4	5.0	3,445	38,766
28 Banks	—	—	—	—	—	—	—	—	—
29 Securities & Commodity Futur	1	40.2	8.3	11.29	54.88	40.2	8.3	1,390	6,756
30 Insurance	1	—	1.5	-3.69	26.68	—	1.5	-1,889	13,645
31 Other Financing Business	4	27.6	4.4	2.30	14.55	—	4.1	-539	11,367
32 Real Estate	12	22.2	3.6	10.05	62.05	12.2	1.9	15,725	100,010
33 Services	72	50.2	5.8	4.26	36.87	21.3	4.6	74,114	343,199

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## Average PER and PBR by Market Section (Non-Consolidated)

end of Jun-2017

Market segment	No. of cos.	Average				Weighted average			
		PER	PBR	Earnings Per Share	Net Assets Per Share	PER	PBR	Earnings	Net Assets
		times	times	Yen	Yen	times	times	Yen 100mil.	Yen 100mil.
1st section	1,746	24.7	1.5	11.57	192.89	23.9	1.9	207,935	2,616,306
2nd section	465	19.1	0.9	11.09	232.11	33.7	1.6	2,413	50,078
Mothers	206	111.7	6.0	1.93	35.72	54.8	4.8	683	7,764

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