Summary of Public Comments on "Revisions to the Listing Rules Regarding MBOs and Subsidiary Conversions" and Responses from TSE

Tokyo Stock Exchange, Inc. (TSE) published an outline of "Revisions to the Listing Rules Regarding MBOs and Subsidiary Conversions" on April 14, 2025, and sought public comments on it until May 14, 2025. A total of 27 comments were received in response.

The following is a summary of the main comments received and TSE's responses.

No.	Summary of Comment	TSE's Response
	1. The Code of Corporate Conduct on MBOs and Subsidiary Conversions	
	(1) Revisions in General	
1.	The Ministry of Economy, Trade and Industry's Fair M&A Guidelines are less	- Thank you for your support for the purpose of
	stringent than the Guidelines for Corporate Takeovers, and there are many cases	these revisions.
	in practice where the interests of minority shareholders are neglected. Under	
	such circumstances, it means a great deal for TSE to revise its listing rules with	- We are revising the Code of Corporate Conduct
	regard to transactions that take a company private, which involve significant	(matters to be observed), which are
	conflicts of interest.	obligations under the Listing Rules, with
	However, the current draft largely confirms existing practices and is unlikely to	regard to obtaining opinions from special
	have a significant impact. Six years have passed since the formulation of the Fair	committees and ensuring necessary and
	M&A Guidelines, and practical issues have become apparent. Given that TSE has	sufficient disclosure of information, so that
	led major market reforms in recent years, we expect it to take more decisive	the framework of the Fair M&A Guidelines,
	action.	which are regarded as best practices, can
		function more effectively.

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		- We will continue to review and implement necessary measures, considering future trends in corporate acquisitions and practical
		developments in the market.
2.	 We request that TSE substantially strengthen its examination and supervision functions to ensure that the provisions of the Code of Corporate Conduct are fully implemented. In cases of violations of the Code of Corporate Conduct, we usually see measures such as requesting improvement reports or public announcements, but in the case of MBOs and subsidiary conversions, since the target company will eventually be delisted, we request that TSE publicly sets out a policy for more effective responses. 	 Violations of the Code of Corporate Conduct (matters to be observed) related to MBOs and subsidiary conversions are, as you pointed out, subject to measures to ensure effectiveness such as public announcement measures or imposition of listing agreement violation penalties. We will continue to discuss more effective responses in collaboration with relevant parties, considering the actual situation regarding compliance with the Code.
	(2) Scope of Actions Covered by the Code	
3.	 An MBO, like a conversion into a wholly-owned subsidiary by its controlling shareholder, involves the risk of structural conflicts of interest. Therefore, we agree that it should be subject to the requirement to obtain an opinion in order to protect the interests of general shareholders. 	- Thank you for your support for the purpose of these revisions.
4.	 Given that the voting rights exercise ratio at shareholders' meetings is generally around 80%, a subsidiary conversion by an other related company constitutes a 	- Considering the risk of structural conflicts of interest between other related companies

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	conversion by a company that exerts considerable influence over the target	and the target company, as well as the recent
	company. This point is also clear from the definition of "affiliated companies" in	trend toward group reorganization not limited
	the Financial Statements Regulation, which states that the term "affiliated	to parent-subsidiary relationships but also
	company" means "when a company, etc. or its subsidiary company is able to	involving listed companies under the equity
	exert a material impact on the financial and operational or business policy	method, from the perspective of protecting
	decisions of another Company, etc. that is not a subsidiary company, due to their	the interests of general shareholders, these
	ties in terms of investment, personnel, funds, technology, transactions, etc."	revisions will include subsidiary conversions
	Therefore, we agree that a subsidiary conversion by an other related company	by other related companies in the scope of
	should also be subject to the requirement to obtain opinions to protect the	measures requiring opinions from a special
	interests of general shareholders.	committee and necessary and sufficient
5.	• Even in cases of a subsidiary conversion by an other related company or similar,	disclosure of information.
	the same level of disclosure as in cases of a subsidiary conversion by a	- However, as pointed out, the extent of conflicts
	controlling shareholder should be provided, as the interests of general	of interest may vary in individual cases.
	shareholders may be harmed. Therefore, we agree that necessary and sufficient	Therefore, these revisions do not necessarily
	disclosure should be required even in a case of a decision being made on a	require that all the Fairness Ensuring Measures
	subsidiary conversion by an other related company.	be implemented to the same extent as those
6.	"Other related companies" may include entities with limited ties to the listed	required for subsidiary conversions by
	company, so it is questionable whether they should be treated uniformly with	controlling shareholders.
	MBOs or subsidiary conversions by controlling shareholders. We request that	- Companies are expected to consider which
	TSE consider regulations that allow for exceptional handling for other related	Fairness Ensuring Measures should be
	companies.	implemented and to what extent, based on
7.	It is not necessary to mandate "obtaining an opinion stating that the transaction	the extent of the conflict of interest in each

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	is fair" or "necessary and sufficient disclosure" for all cases of subsidiary	case, and provide explanations to investors.
	conversions by other related companies. The degree of involvement of other	
	related companies in the business operations or governance of a listed company	
	varies, so rather than imposing uniform obligations, it is necessary to carefully	
	examine whether there are any structural conflicts of interest or other issues	
	while receiving advice from legal advisors, and determine whether obtaining	
	opinions or making necessary and sufficient disclosures is required.	
8.	Since the degree of independence from other related companies varies, rather	
	than uniformly requiring the same level of content in terms of opinions and	
	disclosure as in cases of subsidiary conversions by controlling shareholders, it is	
	appropriate to apply the "comply or explain" approach, depending on the	
	degree of independence. In practice, overly conservative practices, such as	
	establishing special committees, are observed even in transactions where this is	
	not expected by the Fair M&A Guidelines, so there is a danger that these	
	revisions will further promote such overly conservative practices.	
9.	I generally agree with the expansion of the scope of actions, but in the case of	
	the proposed subsidiary conversions by other related companies, the conflict of	
	interest is clearly different from that in an MBO or a subsidiary conversion by a	
	controlling shareholder. Given this, and also for consistency with the new	
	takeover bid rules, the actions to be added should be changed from "a	
	subsidiary conversion by an other related company" to "a subsidiary conversion	
	by a shareholder holding 30% or more of the voting rights."	

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10.	The structural risks associated with subsidiary conversions by controlling	
	shareholders or through MBOs differ from those associated with subsidiary	
	conversions by other related companies. Therefore, the extent of measures to	
	ensure fairness may also vary. Accordingly, an approach to this should be	
	clarified in the Timely Disclosure Guidebook or other documents.	
11.	We would like for the same response to be taken for all acquisition cases, not	- These revisions have focused on actions that
	just subsidiary conversions by controlling shareholders or related companies and	are considered to involve significant structural
	MBOs.	conflicts of interest, such as MBOs and
12.	The scope of actions should include subsidiary conversions through partial	subsidiary conversions by controlling
	acquisitions (when the target becomes a listed subsidiary). Since making a	shareholders or other related companies.
	company a subsidiary results in a transfer of management control in practice, it	Therefore, we have not made it a requirement
	is necessary to provide sufficient explanation and disclosure of the fact that the	to obtain opinions from a special committee or
	subsidiary conversion is not disadvantageous to general shareholders.	to disclose necessary and sufficient
13.	The expansion of the scope of actions does not cover partial acquisitions,	information in all cases involving acquisitions
	acquiring from one-third to a majority of shares while maintaining listing. Since	by other parties or partial acquisitions that
	this is also not covered by the Fair M&A Guidelines, there is a strong need for	maintain the listing of the company.
	minority shareholder protection in such cases. In Japan, the threshold for the	- We will continue to consider the submitted
	obligation to purchase all shares is set at two-thirds or more, which is relatively	comments, considering future trends in
	high. As a result, partial acquisitions are being misused as a kind of takeover	corporate acquisitions in the market and
	defense measure. Even in cases of partial acquisitions, as long as the board of	developments in practice.
	directors of the target company is required to express its opinion on the	
	takeover bid, it should be made clear that the same rules apply.	

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14.	Since the special committee is a relatively serious procedure for obtaining	- TSE clarifies the scope of actions in the
	opinions on the actions subject to the rule, we would like TSE to clearly define	Securities Listing Regulations and its
	the scope of actions subject to deliberation by a special committee so that it can	Enforcement Rules and provides the details in
	be clearly judged.	the Guidebook for Timely Disclosure of
		Corporate Information.
		(https://www.jpx.co.jp/equities/listing/disclos
		ure/guidebook/index.html) *Japanese only
15.	The meaning of "such as" in the phrase "takeover bid by an entity such as its	- Share exchanges and other transactions
	controlling shareholder or an other related company" is not clear. It should be	involving the entities listed below, in addition
	clarified to ensure predictability in business practices.	to the controlling shareholders of listed
		companies ("parent company" prescribed in
		Article 8, Paragraph 3 of the Financial
		Statements Regulation or "entity which
		directly or indirectly hold a majority of the
		voting rights" in Rule 3-2 of the Enforcement
		Rules for Securities Listing Regulations) and
		"other associated companies" (called other
		related companies in the TSE rules) prescribed
		in Article 8, Paragraph 8 of the Financial
		Statements Regulation, shall be subject to the
		requirements of obtaining opinions from a
		special committee and disclosing necessary

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		and sufficient information:
		(1) A company, etc. that has the same parent
		company as the listed company
		(excluding the listed company and its
		subsidiaries, etc.);
		(2) A director of the parent company of the
		listed company or a close relative of
		such a director;
		(3) A close relative of a controlling
		shareholder of the listed company
		(excluding the parent company of the
		listed company);
		(4) A controlling shareholder of the listed
		company (excluding the parent
		company of the listed company) or a
		company, etc. in which a person
		referred to in the previous item holds a
		majority of voting rights on their own
		account and said company's
		subsidiaries, etc. (excluding the listed
		company and its subsidiaries, etc.);
		(5) A parent company of an other related
		company of the listed company; or

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		(6) A subsidiary of an other related company
		of the listed company.
16.	In the case of a share exchange, general shareholders can enjoy the synergistic	- The rules apply to share exchanges, share
	effect from the acquisition by holding shares acquired as consideration. Do the	transfers, share consolidations, whole
	new rules apply not only to cash-outs in the form of cash consideration but also	acquisitions of class shares with whole
	to subsidiary conversions in the form of share consideration? In addition, please	acquisition clauses, and requests for sale of
	clarify the scope of application by specifying methods that are considered to fall	shares, etc. (limited to those that are
	under "such as" in "an action such as a share exchange" and explain the	expected to result in delisting) involving
	rationale behind this.	controlling shareholders or other related
17.	The meaning of "such as" in "an action such as a share exchange in connection	companies.
	with the entity" is not clear. This should be clarified to ensure predictability in	- In addition, in cases where the consideration
	business practices.	for the acquisition is the shares of the
		acquired company, as you point out, even
		after the acquisition, general shareholders
		may continue to receive the value realized
		through the acquisition by holding the
		shares of the acquired company, but if the
		transaction conditions such as the share
		exchange ratio are not fair, the value that can
		be gained may be significantly reduced.
		Since ensuring the fairness of the transaction
		is as important as in cases where the

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		consideration is in cash, we have also made
		these cases subject to the requirement to
		obtain opinions from a special committee
		and to disclose necessary and sufficient
		information.
18.	The wording "an action such as a share exchange in connection with an entity	- For share exchanges and share transfers, as
	such as a controlling shareholder or other related company" is unclear as to	you mentioned, cases where the controlling
	whether it applies only when the entity such as a controlling shareholder or	shareholder or other related company
	other related company is a party to an M&A, or whether it also applies in cases	carries out the action as a party to an
	where said entity is not a party to an M&A. The scope of application should be	organizational restructuring are subject to
	clarified, and to avoid unduly expanding the scope of application in	the requirement.
	consideration of the burden placed on companies, the wording should be unified	- For share consolidations, whole acquisitions
	to "by," clearly specifying that the provision applies only when the controlling	of classified shares with whole acquisition
	shareholder or other related company is a party to an M&A.	clauses, and requests for sale of shares, etc.,
19.	Please clearly state that the scope of actions includes a share consolidation in	applicable cases are where a controlling
	cases where the remaining shareholders after the share consolidation are	shareholder or an other related company is
	limited to the officers, controlling shareholders, and other related companies of	the party to an acquisition and uses said
	the target company and no takeover bid is conducted in advance.	action as a method to squeeze out general
		shareholders while keeping the controlling
		shareholder or other related company as
		shareholders.
		- Furthermore, even if the controlling

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		shareholder or other related company is not
		a party to an acquisition, if it makes a
		transaction with the intent to remain as a
		shareholder of the target company (including
		cases where it indirectly holds shares of the
		target company) even after the completion
		of the takeover bid and the subsequent
		squeeze-out of general shareholders, such as
		by entering into a non-takeover bid
		agreement with the bidder or reinvesting in
		the bidder, we consider this as equivalent to
		the actions included in the rules and expect
		that the same procedures will be
		implemented, depending on the nature of
		the transaction and the extent of structural
		conflicts of interest. Specifically, for example,
		if a controlling shareholder or an other
		related party, as a result of a series of
		transactions, maintains or strengthens its
		influence over the target company directly or
		indirectly as an other related party, this is
		considered an equivalent action to those
		included in the rules and it is appropriate to

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		implement procedures accordingly.
	(3) Revisions related to the opinion stating that the transaction will not undermine	
	the interests of minority shareholders	
	(a) Opinion provider	
20.	These revisions take into account the position of special committees under the	- Thank you for your support for the purpose
	Fair M&A Guidelines and the practical implementation thereof, and we agree	of these revisions.
	that opinions should be obtained from a special committee composed of	
	independent directors who have no conflict of interest with general	
	shareholders, from the perspective of protecting the interests of general	
	shareholders.	
21.	In these revisions, the members of a special committee are defined as "outside	- The original draft requested obtaining
	directors, outside auditors, and outside experts with no vested interest" in the	opinions from a special committee
	bidder. Please add the following wording to this: "However, this shall be limited	composed of outside directors with no
	to persons who are independent from the issuer of shares held by the target	vested interest. However, considering
	listed company or the controlling shareholder or other related companies of the	comments we received and the Fair M&A
	target listed company, or from companies that hold shares of the target listed	Guidelines, we will clarify that members of a
	company or the controlling shareholder or other related companies of the target	special committee must be independent
	listed company (excluding holdings solely for the purpose of obtaining	from the bidder and from the outcome of
	investment gains from stock investment)."	the transaction.
		- In addition, with regard to independence
		from the bidder, a practical judgment will be
		expected to be made based on the specific

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		circumstances of each case, taking into
		consideration TSE's independence criteria
		and other relevant factors.
		- The fact that a person has a connection to a
		company that has a strategic holding in the
		target company or the target company's
		controlling shareholder/other related
		companies does not automatically negate
		their independence. However, it is necessary
		to assess whether the company is a major
		shareholder or major business partner of the
		bidder, or may have another conflict of
		interest with other general shareholders, and
		to make a practical judgement of their
		independence based on such factors.
		- Additionally, regarding obtaining opinions on
		significant transactions, etc. with other
		controlling shareholders, in conjunction with
		these revisions, the expression "an entity
		that has no interest in such controlling
		shareholder" will be revised to "a person
		who is independent from such controlling
		shareholder."

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22.	A listed company shall obtain an opinion from a special committee composed of	- As we foresee situations where special
	outside directors, outside auditors, and outside experts with no vested interest.	committees compensate for a lack of
	In MBOs and subsidiary conversions with a high risk of structural conflicts of	expertise in finance by obtaining expert
	interest, where the acquisition price is particularly important, the special	advice from advisors or other means, these
	committee must include members with deep knowledge on corporate finance.	revisions do not establish uniform
23.	When an acquisition proposal is made, it is important to assess whether outside	requirements for the expertise of members
	directors have the necessary capabilities to respond appropriately. The board of	of the special committee.
	directors should carefully consider a skills matrix to confirm whether there is	- However, to ensure that special committees
	sufficient independent financial expertise available to form a special committee.	can fulfill their expected role while utilizing
		expert advice, we will continue to provide
		information to listed company outside
		directors who will serve as special
		committee members to facilitate expertise
		related to corporate acquisitions.
		- In addition, regarding the composition of the
		special committee (such as attributes and
		expertise), we will request an explanation
		from the perspective of whether procedural
		fairness is ensured in the committee's
		opinion.
24.	The Fair M&A Guidelines point out that there are cases where it is difficult to	- As suggested, in cases where TSE deems it
	establish a special committee, for example in urgent situations such as the	extremely urgent, such as acquisitions during

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	acquisition of a company in corporate failure, where prompt action is essential.	corporate restructuring, the establishment of
	Given this, we request that TSE consider setting exceptions that do not require	a special committee will not be mandatory,
	the establishment of the committee in such cases.	and it will be sufficient to obtain an opinion
		from an entity who is independent from the
		bidder and the outcome of the transaction,
		such as an individual independent director.
	(c) Contents of the opinion	
25.	Changing the opinion obtained from a special committee from an "opinion	- Thank you for your support for the purpose
	stating that the transaction will not undermine the interests of minority	of these revisions.
	shareholders" to an "opinion stating that the transaction is fair to general	
	shareholders" clarifies the intent of the Fair M&A Guidelines and aligns with the	
	role of the special committee, so we consider the revision appropriate.	
	It is also appropriate to include in the opinions the content regarding "the pros	
	and cons of the scope of actions," "fairness of the terms of the transaction," and	
	"fairness of the procedures" and to specifically require the deliberations and	
	decisions on "whether the terms, including level of the acquisition	
	consideration, method of acquisition, and type of acquisition consideration, are	
	fair" regarding "fairness of the terms of the transaction." This is because such	
	requirements, combined with the requirement to disclose the opinion itself, are	
	essential for fulfilling accountability in terms of "fairness" from the perspective	
	of whether the transaction ensures that the increase in corporate value after	
	going private is fairly distributed to general shareholders when conflicts of	

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	interest arise between management/controlling shareholders, etc. and general	
	shareholders.	
26.	The sentence "from the perspective of ensuring "transactions that fairly	- There were cases where an opinion of "not
	distribute the increase in corporate value to general shareholders" and in	undermining the interests" was given just
	accordance with the Fair M&A Guidelines, an opinion on 'fairness' will be	because general shareholders would be
	required" could be interpreted as requesting opinions on whether synergies	allowed the opportunity to sell their shares
	have been quantified and whether these have been fairly distributed to the	at a price with a certain premium over the
	shareholders of the target company. However, considering that quantifying	market price, despite their concerns about
	synergies by the target company side is hard and that, under current practices,	the fairness of the price. In light of this, and
	the share value calculation by the target side is conducted solely on a standalone	in accordance with the Fair M&A Guidelines,
	basis, we understand that the concept outlined in the Fair M&A Guidelines is	these revisions will require an opinion that
	that the appropriate allocation of synergies is achieved through the	goes further to confirm that the transaction
	deliberations and decisions on fairness of the terms of the transaction and	is "fair."
	fairness of the procedures by the special committee. Therefore, when releasing	- When judging the fairness of a transaction,
	any material in the future with a similar description, please consider revising the	the fundamental criterion is whether the
	wording to something like the following: " there have been cases where an	transaction fairly distributes the increase in
	opinion of "not undermining the interests" was given Therefore, in accordance	corporate value to general shareholders, as
	with the Fair M&A Guidelines, TSE will more proactively seek an opinion on	outlined in the Fair M&A Guidelines.
	whether the transaction is "fair" to general shareholders, [including the	- On the other hand, as suggested, it may be
	following specific matters]."	difficult for a target company to quantify the
27.	The value realized through M&A can theoretically be divided into two types: (a)	increase in corporate value in some cases.
	value that could be realized without the M&A, and (b) value that cannot be	Therefore, these revisions do not necessarily

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	realized without the M&A. However, it is in practice extremely hard to directly	require quantitative calculation or
	confirm the value of (b) or the portion of such value that should be obtained by	explanation of the increase in corporate
	general shareholders using an objective method. Therefore, we request that it	value or the value of the portion that should
	be clarified that the special committee is not being asked to directly confirm or	be obtained by general shareholders.
	calculate the value of (b) or the portion of such value that should be obtained by	- The special committee is required to provide
	general shareholders.	an opinion on whether the transaction is fair,
28.	We understand that since there were cases where an opinion of "not	taking into account the above fundamental
	undermining the interests" was given just because general shareholders would	criterion, as well as deliberations on the
	be allowed the opportunity to sell their shares at a price with a certain premium,	fairness of terms of the transaction and the
	despite their concerns about the fairness of the price, the revision to the opinion	procedures explicitly stated in these
	on "fairness" was considered. However, if "transactions that fairly distribute the	revisions.
	increase in corporate value to general shareholders" is stated independently, this	
	could be interpreted as a requirement for the use of business plans including	
	synergies to conduct evaluations such as by the DCF method and the distribution	
	of such value to general shareholders, which differs from the description of the	
	Fair M&A Guidelines. We request that TSE consider wording that conveys the	
	intent that general shareholders should be assured the legitimate benefits they	
	are entitled to through fair procedures.	
29.	We agree with revising the content of the opinion from the previous "not	- Thank you very much for your valuable
	undermine the interests of minority shareholders" to "fair to general	comments.
	shareholders." However, the term "fair" leaves room for interpretation that it	- In these revisions, an opinion on the
	merely satisfies the minimum requirement of "not undermining the interests,"	"fairness" of the transaction will be required

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	raising concerns that it may not sufficiently fulfill the duty of those entrusted	based on the fundamental criterion of
	with capital to pursue the best interests of shareholders. Therefore, we request	whether the transaction fairly distributes the
	that "being fair" is explicitly defined as "being conducive to the best interests of	increase in corporate value to general
	general shareholders."	shareholders, as outlined in the Fair M&A
		Guidelines. However, we will continue to
		consider the submitted comments, taking
		into account future trends in corporate
		acquisitions in the market and developments
		in practice.
30.	In deciding whether the transaction is fair to general shareholders, fairness of	- As you understand, regarding the "fairness of
	the transaction terms is considered particularly important. Considering the	the terms of the transaction" indicated as a
	points set out in the Notes, should we make decisions by considering the	perspective of deliberations, the following
	following points, for example, as criteria for fairness? (1) That consultation and	points are examples of criteria expected to
	negotiation have been appropriately conducted between the takeover bidder	be used for deliberations: (1) whether
	and the target company; (2) that the financial forecasts and the assumptions	deliberation and negotiation with the bidder
	used as the basis for the calculation (if there are special preconditions, including	regarding the terms of the transaction are
	such preconditions) have been deemed rational; (3) that the target company's	being conducted with the aim of maximizing
	past market share price is subject to a premium that is at the same level as the	corporate value while securing the most
	average premium for similar cases.	favorable transaction terms possible for
	 In addition, do we understand correctly that "the fairness of the terms of the 	general shareholders; (2) whether the
	transaction" refers to the fairness of the overall terms of the transaction,	financial forecasts and the assumptions used
	including the method of the transaction and the type of consideration, rather	as the basis for the calculation are rational;

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	than just requiring an opinion on the fairness of the consideration itself?	and (3) whether the premium compared
		with past market prices and similar cases are
		reasonable.
		- Also, the fairness of the acquisition method
		and the type of consideration, among other
		factors, must be considered, not limited to
		the level of the acquisition consideration.
31.	We highly appreciate TSE's requirement for more detailed disclosure regarding	- Regarding the opinion from the special
	the negotiation process with a bidder. Currently, disclosures mainly consist of	committee, detailed information on the
	statements that the price offered by the bidder was low and then gradually	deliberations on the fairness of the terms of
	raised until an agreement was reached, and there are cases where the	the transaction and the basis for the final
	negotiation strategy was changed and price negotiations were abandoned, or	decision is required to be included, also from
	cases where the valuation was unreasonable or unreasonable valuations were	the perspective of the process of
	not corrected.	deliberation and negotiation with the bidder
	The bidder's negotiation procedures should be as follows, and detailed	regarding the terms of the transactions and
	information based on them should be disclosed: (1) first, clarifying the highest	the reasonableness of the share valuation
	achievable share value the special committee considers possible, taking into	details, the financial forecasts, and
	account various methods such as active market checks, adjusted net asset value	assumptions based on the valuation.
	method, or SOTP method, regardless of market price methods or the DEF	- Regarding the process of consultation and
	method; (2) clarifying the methods and necessary actions to achieve the above	negotiation, it is necessary to explain not
	price; and (3) only agreeing to negotiate a lower price if the action fails or looks	only the progress but also the negotiation
	set to fail.	policy and any key points of discussion, and

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		if there are any changes in the initial policy,
		the reasons for such changes.
32.	We would like TSE to require that a special committee disclose and explain the	- These revisions have clarified the points that
	basis for the share valuation so that we can confirm that the special committee	the special committee should consider when
	has conducted sufficient deliberation from an independent perspective.	forming its opinion, and requested that
33.	We welcome that the revisions require disclosure of the basis for opinions. Since	specific details of the considerations, final
	share value calculation still relies heavily on the target company's own data, it is	judgments, and their rationale be included.
	necessary to carefully consider the reasonableness of forecasts of future income	 We have also given the share value
	flows and past asset value.	calculation details and the rationale behind
		the financial forecasts and the assumptions
		used as the basis for the calculation as
		perspectives that should be considered. In
		particular, when financial forecasts include
		significant increases or decreases in profits
		or free cash flow (FCF), when financial
		forecasts differ significantly from those
		previously disclosed prior to the M&A, or
		when important assumptions are made
		regarding discount rates or terminal value,
		the reasonableness of such assumptions
		should be carefully examined and explained
		in detail.

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34.	Regarding the requirement for deliberation and decision on the reasonableness	- As you mentioned, in cases where the
	of the premium compared with past market prices and similar cases, we wish to	premium rate falls below that of past similar
	confirm that TSE intends to require more careful deliberation and decision when	cases used as comparison, we seek a more
	the premium is lower than that of similar cases and does not intend to deny	thorough deliberation and explanation of its
	such transactions.	appropriateness. This is not intended to
		uniformly deny the fairness of the terms of
		transactions in such cases.
35.	I feel a strong sense of unfairness in cases where downward revisions to	- Before these revisions, numerous comments
	performance forecasts are disclosed before an MBO or subsidiary conversion is	were received from investors saying that
	conducted and the stock is then cashed out when the price declines, or in cases	there are cases where companies may be
	where the stock is cashed out while the price continues to decline after listing.	intentionally lowering the level of acquisition
36.	In terms of deliberations of and explanation from a special committee when a	consideration by disclosing negative
	company discloses negative information, it is insufficient to merely verify the	information such as downward revisions of
	reasonableness of the premium based on the disclosure of such negative	performance forecasts prior to an
	information. Instead, the reasonableness of the negative information itself	acquisition. In light of this, when negative
	should be verified and the results disclosed to ensure fairness toward general	information is disclosed around the time of
	shareholders in M&A transactions. In some cases, it is argued that the	considering an acquisition, these revisions
	reasonableness of the premium is ensured by taking a cooling-off period when	will require not only the simple comparison
	negative information is disclosed. However, downward revisions can be	of the premium with past market prices and
	arbitrarily controlled by a company in terms of scale and timing, and may be	similar cases, but also deliberation and
	used to manipulate stock prices. Furthermore, if the decline in stock prices is	explanation on the fairness of the terms of
	arbitrary, fairness cannot be ensured even if a cooling-off period is taken. Also,	the transaction by a special committee after

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	when an MBO is conducted immediately after the disclosure of such negative	confirming and taking into account the
	information, explanation is required of the reasonableness of the MBO's timing,	reasonableness of the negative information
	but the suspicion of manipulation regards the negative information itself, not the	and the background and reasons for
	timing of the MBO. In such cases, the reasonableness of the negative	choosing to proceed with the acquisition at
	information should be thoroughly verified by referencing board meeting minutes	that time.
	and other relevant documents. The special committee is strongly required to	
	verify and disclose the reasonableness of negative information itself that	
	occurred around the transaction, thereby ensuring the fairness of the M&A	
	transaction from the perspective of general shareholders.	
37.	Prior to the announcement of an MBO or subsidiary conversion, it is common in	- Thank you very much for your valuable
	practice for a major shareholder other than the parties involved to be	comments.
	approached to enter into a takeover bid agreement. Such a major shareholder is	- These revisions will not uniformly require the
	in the best position to express opinions to benefit general shareholders, but	inclusion of the process of consultation and
	there are cases where even if they request dialogue with the special committee	negotiation with major shareholders who are
	because of issues with the terms of the transaction, this is rejected. The special	not party to the acquisition or related
	committee's opinion should include not only the process of consultation and	transactions. However, we will continue to
	negotiation with the bidder but also the process of consultation and negotiation	consider the submitted comments, taking
	with institutional investors and major shareholders, in order to benefit general	into account future trends in corporate
	shareholders.	acquisitions in the market and developments
		in practice.
	(d) Fairness Ensuring Measures	
38.	In cases of a company being taken private when there is a controlling	- Regarding the setting of majority-of-minority

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	shareholder, if a majority-of-minority condition is not established, other Fairness	conditions, while such conditions are highly
	Ensuring Measures will not function. In this regard, "transaction stability" is	effective in ensuring fairness, we also
	often cited as a reason for not adopting a majority of minority condition, but we	received many concerns: particularly when
	should not be protecting the stability of transactions that cannot be concluded	the bidder holds a high percentage of the
	due to opposition from minority shareholders. A majority-of-minority condition	target company's shares, it is possible to
	should be adopted as a general rule to protect minority shareholders.	easily obstruct the acquisition by acquiring a
39.	Please make it mandatory to set a majority-of-minority condition when an MBO	small number of shares, thereby obstructing
	or subsidiary conversion by an entity such as a controlling shareholder or other	acquisitions that would contribute to
	related company is decided. Specifically, in order to ensure the fairness of	enhancing corporate value. Therefore, these
	transaction terms, the requirement for takeover bids should be that a majority	revisions will not make it mandatory.
	of general shareholders agree, and for share exchanges, mergers, or similar, that	- On the other hand, investors have pointed
	more than two-thirds of general shareholders agree.	out concerns that in cases of subsidiary
40.	For general shareholders, among the Fairness Ensuring Measures, the majority-	conversions by a controlling shareholder, the
	of-minority condition in particular should be an essential requirement. We	necessity of setting majority-of-minority
	request that such a condition be specified as a mandatory procedural	conditions is not appropriately considered
	requirement rather than a requirement to "explain the reasons for not	under the current framework. To promote
	implementing it."	deliberation on whether a majority-of-
41.	The majority-of-minority condition can be described as the only effective	minority condition should be set based on
	method to ensure the fairness of terms in transactions that take a company	the nature of individual cases, these
	private when there is a controlling shareholder, so such a condition should be	revisions will require that, if a majority of
	set. In these revisions, it appears that simply stating the reasons why it cannot	minority condition is not set, a special
	be set may suffice.	committee must provide explanation of the

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42.	 The majority-of-minority condition is the only way to directly check whether a majority of general shareholders are satisfied with the transaction terms and this cannot be replaced with any other Fairness Ensuring Measures. Therefore, it is regrettable that this condition is not mandatory. If it is not mandatory, at the very least, it should be clearly stated that "a majority-of-minority condition must be set as a general rule, and not setting one is an exception." In cases where it is not set, the reasons should be explained in concrete terms specific to the case, rather than using abstract statements such as "it may destabilize the takeover 	reasons for such decision within its opinion and how it considers this from the perspective of ensuring fairness overall. The content and extent of the explanation required when a majority-of-minority condition is not set will vary depending on the nature of individual cases. However, it is desirable to explain the reasons (including
43.	 bid and fail to contribute to the interests of minority shareholders who wish to sell their shares," which are commonly seen in current practices. In transactions such as MBOs and subsidiary conversions, there are cases where the reasons for not setting a majority-of-minority condition are explained from the perspective of transaction stability. However, if the Code of Corporate Conduct is revised, to what extent of detail would be required in the explanation of reasons for not implementing the Fairness Ensuring Measures outlined in the "Fair M&A Guidelines"? 	the effectiveness and disadvantages of setting a majority-of-minority condition, such as the stability of the transaction) and whether the existing procedures ensure fairness of the terms of the transaction as a whole, considering the individual circumstances of the case. Please note that there have already been some cases where the details like the above are explained. We will not require additional disclosure in such cases.
44.	With regard to the share valuation report, we request that the special committee obtain a share valuation report prepared by its own financial advisor in addition to the financial advisor to the board of directors of the target	- These revisions will not uniformly require the special committee to obtain a share valuation report from a financial advisor

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	company.	independently appointed by the special
		committee. Furthermore, we will not require
		that the special committee explain its
		reasons for not independently appointing an
		advisor in addition to the target company.
		- On the other hand, the special committee is
		required to deliberate the reasonableness of
		the detailed valuation report obtained from
		the advisor appointed by the target
		company, including the financial forecasts
		and assumptions underlying the valuation,
		and to assess the independence and
		expertise of the advisor from the perspective
		of ensuring the fairness of the procedures.
		The special committee is also required to
		explain the results of its deliberations and
		reasons for its decision.
		- We will continue to consider the submitted
		comments, taking into account future trends
		in corporate acquisitions in the market and
		developments in practice.
45.	Since fairness opinions are not mandatory, we hope that TSE will take further	- While obtaining fairness opinions can be

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	measures in the future.	effectively utilized as a Fairness Ensuring
46.	We would like TSE to consider adding fairness opinions to the section on	Measure, given the current situation in
	"Fairness of the Procedure" under "2. Expert advice from external advisors (such	Japan, there are concerns that the legal
	as legal advisors, third-party valuation advisors, etc.)"	effect of fairness opinions is not necessarily
	Also, the Fair M&A Guidelines states "since the effectiveness of fairness opinions	clear, as rules for the issuance process for
	as a Fairness Ensuring Measure is based on the reliability of the third party	fairness opinions have not yet been
	valuation advisor issuing the opinion, fairness opinions should be positively	established. Therefore, these revisions will
	evaluated as a Fairness Ensuring Measure if the third party valuation advisor	not uniformly make it mandatory.
	issues a fairness opinion with elements that include: (i) independence and	- However, the "expert advice from external
	neutrality, (ii) a rigorous issuance process, (iii) advanced expertise and	advisors" mentioned as one part of ensuring
	performance, and (iv) a positive reputation." However, since the practice of	the fairness of the procedures includes not
	fairness opinions in Japan has yet to be established, we believe that disclosing	only obtaining a valuation report from a
	how the above requirements (i) to (iv) are assessed when obtaining a fairness	third-party calculation agent, but also
	opinion will assist shareholders in making their own decision.	obtaining fairness opinions.
		- In addition, if a fairness opinion has been
		obtained, in order to enable investors to
		verify its effectiveness, sufficient explanation
		will be expected to be provided regarding its
		implementation status as a Fairness Ensuring
		Measure, taking into account the four points
		(i) to (iv) outlined in the Fair M&A Guidelines
		that you mentioned.

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47.	TSE should strongly encourage companies to conduct active market checks.	- To make sure that adequate discussion is
48.	The board of directors should endeavor to secure the highest price by inviting	carried out as to whether to conduct active
	additional bidders to participate in the process in order to "test" the market.	market checks based on the nature of the
		individual case, these revisions will request
		that if the target company does not conduct
		such checks, the special committee explain
		within its opinion the reasons for this and
		how it considers this from the perspective of
		overall fairness.
		- We will continue to consider the submitted
		comments, taking into account future trends
		in corporate acquisitions in the market and
		developments in practice.
49.	It is also important to ensure that general shareholders have sufficient time to	- These revisions will not directly seek to
	make appropriate decisions.	secure time necessary for general
		shareholders to make investment decisions.
		However, if indirect market checks are
		implemented through these revisions, it will
		be expected that a certain amount of time
		for general shareholders to carefully consider
		the fairness of trading conditions and make
		appropriate decisions is provided.

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	(e) Disclosure of opinions	
50.	A special committee's written opinion may contain sensitive or unpublished information that is not appropriate for public disclosure. We are concerned that requiring the publication of the written opinion in full could hinder the enhancement of the content of the written opinion itself (as it may lead to withholding information that would otherwise be disclosed). Therefore, we request that the current practice of including a summary of the written opinion in a press release be maintained. If disclosure of the written opinion in full is required, consideration should be given to allowing measures to be taken to withhold disclosure of any sensitive or unpublished information contained therein. In the Fair M&A Guidelines, it is assumed that a special committee will obtain important information, including unpublished information, on behalf of general shareholders and conduct deliberations and make decisions based on such information, and we understand that a special committee is expected to perform its functions on the assumption that not all information deliberated by	 Many investors have pointed out that they still have concerns about the effectiveness of special committees due to insufficient disclosure of the actual deliberations and explanations of the specific basis for the decisions in the summaries of special committees' opinions. In light of this situation, this revision has clarified the points to be considered when obtaining opinions from special committees, required the description of the specific details of discussions and the basis for decisions, and made disclosure of the opinions themselves mandatory.
51.	 the special committee will be disclosed to general shareholders. A special committee's deliberations cover a wide range of topics and may include matters that are difficult to disclose externally, such as the trade secrets of listed companies. Our understanding is that you do not require the disclosure of matters that are difficult to disclose to the public. Is this correct? In addition, requiring the attachment of the report itself would require the disclosure of information that could damage corporate value and the common interests of shareholders, such as 	 On the other hand, if the written opinion contains confidential business information, it is acceptable to withhold disclosure of the relevant parts to the extent deemed reasonable.

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	trade secrets, to external parties, which is not appropriate. Furthermore, we are	
	concerned that practices may develop to avoid including such matters in the	
	report in order to not disclose them, which would result in the report and,	
	ultimately, the deliberations of the special committee becoming mere formalities.	
	Under the current disclosure practices, it is required that the summaries of special	
	committees' opinions be disclosed in great detail, and there have been no issues	
	with the level of disclosure. The proposed rule revisions may hinder the	
	development of practices related to the operation of special committees.	
52.	It is quite possible that a special committee's written opinion may contain	
	information that is not necessarily appropriate for disclosure. In addition, the	
	more complex the matter, the more complex and extensive the written opinion is	
	likely to be, and attaching such a document to the timely disclosure materials,	
	even if the purpose is to provide sufficient information to general shareholders,	
	may actually hinder their understanding. Furthermore, if a special committee's	
	written opinion is disclosed as an attachment to the timely disclosure materials,	
	it cannot be denied that the members of the special committee may refrain from	
	engaging in free and open discussions from the perspective of enhancing	
	corporate value and protecting the interests of general shareholders due to	
	concerns that their opinions will be disclosed as is. If discussions by the special	
	committee are stifled, this may result in a lack of protection for general	
	shareholders. In light of the above, it is not appropriate to require the disclosure	
	of special committees' written opinions as attachments to timely disclosure	

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	materials.	
53.	The role of special committees is to consider and judge the pros and cons of M&A, the appropriateness of the terms of a transaction, and the fairness of procedures from the perspective of enhancing corporate value and promoting the interests of general shareholders, but they do not bear direct external accountability. External accountability is primarily borne by executive-level directors.	 Under the listing rules, the target company is required to provide direct explanations to general shareholders through the disclosure of its opinion on the takeover bid. However, with this revision, in order to enable investors to confirm the details of the special committee's opinion and determine the fairness of the transaction, the opinion of the special committee will also be attached to such disclosure. In addition, many investors have stated their desire to engage in dialogue with outside directors, who play a vital role in examining the fairness of transactions as special committee members. Therefore, outside directors are expected to be accountable to the public, particularly in cases where accountability to general shareholders is
		considered to be high.
54.	For MBOs and subsidiary conversions, which have a risk of structural conflicts of	- Disclosure of minutes of special committee
	interest, it is important that careful consideration be given to whether the	and board of directors meetings has not been

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	transaction is in the best interests of general shareholders, and the specific	made mandatory in this revision due to
	deliberations conducted by the board of directors (minutes and other documents)	practical concerns that they contain a
	should be disclosed.	significant amount of confidential business
	In the case of MBOs in particular, the reason often given is business restructuring,	information, and that the disclosure of the
	but since there are various options available for this purpose, such as the sale of	discussion process itself would inhibit
	the business, merger, or replacement of management, we believe that the current	discussion or lead to a tendency to refrain
	management team, which is in a position to implement these options, needs to	from recording details in the minutes.
	explain in greater detail the reasons for judging that the MBO is in the best	- On the other hand, from the perspective of
	interests of general shareholders compared to other options as well as the	enhancing the effectiveness and
	appropriateness of the acquisition price.	transparency of deliberations by the special
55.	When judging the fairness of the terms of the transaction, it is extremely	committee, we require that the final opinions
	important to know what deliberations were conducted by the special committee	of the special committee be accompanied by
	prior to them reaching a conclusion. In the case of MBOs or subsidiary conversions	a clear statement of the points to be
	by an entity such as its controlling shareholder where there is a conflict of interest	considered, along with specific details of
	between parties such as the management team or the controlling shareholder	deliberations and the basis for the final
	and general shareholders, it is particularly important that the special committee	judgment regarding each point.
	functions effectively. Accordingly, the deliberation process of the special	
	committee should be fully disclosed to general shareholders. For this reason, we	
	believe that necessary measures must be taken to ensure that necessary and	
	sufficient disclosure is made in this regard.	
56.	In order to determine whether the special committee functioned as a fairness	
	safeguard, it is extremely important to know what discussions they held.	

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57.	 Therefore, disclosure of the minutes of the special committee should be mandatory in addition to the report. Furthermore, the minutes of the special committee should be reported in detail and verbatim so that the course of the discussions can be understood. The minutes should also include the comments made and discussions had by each director regarding the takeover bid. We welcome the enhancement of the disclosure of information that is used as 	
	assumptions for share value calculation. However, rather than strengthening the partial disclosure of information, we request the disclosure of the price calculation documents obtained by the special committee or the company and materials that clarify the proceedings of the special committee (such as a chronological record of negotiations and summaries of minutes). It has become common practice in recent years that if a shareholder objects to the takeover bid amount, the court will order disclosure of these materials during the price determination claim process. However, disclosing information only to certain shareholders who have the financial resources and expertise to file a price determination claim cannot be considered fair market operation.	
	(f) Other	
58.	 We expect each member of the board of directors to express and disclose their individual opinions on the special committee's opinions. 	 This revision does not require the disclosure of the opinions of the target company's individual directors. On the other hand, as indicated in the Fair

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		M&A Guidelines, if there are directors who
		oppose the board of directors' resolution to
		approve or reject the MBO, it is expected that
		sufficient disclosure will be made regarding
		who opposed and their grounds for
		opposition.
59.	During the evaluation of a tender offer notification by the Financial Services	- Thank you very much for your valuable
	Agency and the Kanto Local Finance Bureau, even if negotiations with the bidder	comment. We will continue to thoroughly
	are ongoing, the submission of a tender offer notification draft that contains the	manage information related to tender offer
	details of the early stages of the report is required. If, in the course of exchanging	notification and timely disclosure drafts in
	tender offer notification drafts, the details of the special committee's	cooperation with the Financial Services
	"consultation and negotiation policy" and "major points of discussion" become	Agency and Local Finance Bureaus.
	known to the bidder during price negotiations, the special committee's	
	negotiating power with the bidder will be weakened, which may result in	
	disadvantages for general shareholders. Therefore, even if there is a requirement	
	to include the above details in the report, we ask for the establishment of an	
	appropriate framework in collaboration with the Financial Services Agency and	
	the Kanto Local Finance Bureau to ensure that such details are not disclosed to	
	the bidder during price negotiations.	
	(4) Necessary and sufficient disclosure	
	(a) Expansion of assumptions used for share value calculation	
60.	The assumptions behind the financial forecasts and calculation method are	- Thank you for approving of this revision.

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	essential for general shareholders to judge the pros and cons of the terms of the	- We will follow up on matters such as the post-
	transaction, so the proposed revision to expand the descriptions of such	revision disclosure status and continue to
	information are appropriate.	review such matters to ensure that necessary
61.	We strongly agree with the requirement for enhanced disclosure of the basis for	and sufficient information is disclosed in
	share value calculation, but it is unclear whether the current revision will result in	order to enable general shareholders to
	sufficient disclosure. For example, the practice of blindly setting the long-term	determine the fairness of transactions.
	growth rate to 0% needs to be reviewed immediately, and we will closely monitor	
	how such practices change in the future.	
62.	For share value calculation, highly confidential information obtained through due	- When determining the reasonableness of the
	diligence and information intentionally left undisclosed for business strategy	share value calculation, details such as the
	reasons are also included in the valuation. Therefore, requesting the broad	financial forecasts and the assumptions used
	disclosure of information could discourage parties from actively disclosing	as the basis for the calculation are extremely
	information to each other with the intention of avoiding public disclosure, which	important.
	could result in a decline in M&A transactions and other adverse effects.	- This revision does take into consideration the
63.	"Significant changes in free cash flow" has also been added, but in cases involving	impact on business to a certain extent, in that
	particularly large capital investments, disclosure could put the company at a	it does not require listed companies to
	competitive disadvantage. In such cases, non-disclosure should be permitted.	disclose detailed figures in the calculation of
		free cash flow in financial forecasts, such as
		the amount of capital investment, across the
		board. Instead, it requires listed companies to
		describe the assumptions behind the
		calculation, such as the business activities

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		and business environment.
		- Even if a significant change in free cash flow is
		expected during the forecast period and
		disclosure of the factors causing such change
		is required, detailed disclosure of individual
		capital investment projects is not required.
		However, in order to enable investors to
		confirm the reasonableness of the forecast,
		disclosure of an overview of such factors is
		required to the extent that it does not
		adversely affect the business.
64.	Based on confidentiality agreements with calculation agents, it is difficult to	·
	disclose the calculation details. Therefore, we request that the new rules leave	companies to disclose the share value
	room for discretion regarding the disclosure of such information, such as by	calculation report itself, but rather disclose
	making them just recommendations.	the details and approach to calculating
65.	• From the perspective of the calculation agent, the calculation details are subject	particularly significant financial forecasts and
	to change until the calculation report is finalized (immediately prior to	assumptions used in determining the
	publication), making it virtually impossible to reflect the details in disclosure	reasonableness of the calculation. Therefore,
	documents such as press releases. Therefore, we request that the new rules leave	you are requested to coordinate with the
	room for discretion regarding the contents of disclosure, such as by making them	calculation agent regarding the content of
	just recommendations.	confidentiality agreements and disclosure
		schedules for items requiring disclosure.

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66.	 It is extremely unreasonable that share value calculation reports prepared by target companies' and special committees' advisors will not be disclosed. Obtaining a share value calculation report is one of the Fairness Ensuring Measures, and it forms the basis for discussions by the board of directors and the special committee. Therefore, disclosure of the share valuation report should be required so that shareholders can verify the share value calculation based on financial forecasts and determine whether the special committee functioned effectively. 	 Based on concerns raised by calculation agents, we do not require the disclosure of the share value calculation report itself. However, in order to enable general shareholders to determine the reasonableness of the calculation, we are expanding the disclosure of the details and approach to calculating important financial forecasts, assumptions, and other information. We will continue to review the comments we have received, taking into account future trends in corporate acquisitions and developments in business practices.
	(b) Financial forecasts	
67.	 As pointed out in the Fair M&A Guidelines, business plans vary in their optimism or conservatism depending on their purpose and format, as well as the entity preparing the financial forecasts. Therefore, we would like TSE to consider requesting broad disclosure of the following items: (1) the background to the formulation of the business plan (an overview of the internal review process, measures to prevent the controlling shareholder and executives of the acquirer side of the MBO from being involved in the formulation of the business plan, etc.); 	- Currently, we require disclosure of the source of financial forecasts. However, based on the comments we have received, we will clarify that, in addition to the entity that prepared the financial forecasts, the background to the preparation of the financial forecasts (such as an overview of the process) and the purpose

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	(2) the purpose of preparing the business plan (business plans that are reviewed	for which the financial forecasts were
	regularly, business plans formulated in consideration of M&A, etc.); and (3) details	prepared must also be disclosed.
	regarding the confirmation of the business plan's reasonableness (methods for	- In addition, this revision clarifies the points to
	reflecting the external environment in the business plan (reference to certain	be considered in the special committees'
	industry reports, retaining of external consultants for review, etc.),	opinions and requires special committees to
	implementation/confirmation of budgetary variance analysis of business plans	examine the details of share value
	formulated in the past by the target company, etc.).	calculations and the reasonableness of
	• In the proposed revision, TSE only requires the disclosure of information for	financial forecasts and the assumptions on
	technical calculation and valuation purposes, such as the thinking behind the	which they are based, and to include the
	setting of the financial forecast period as well as the disclosure of terminal value	specific details of the deliberations and the
	and the assumptions used and thinking behind it. However, the thinking behind	basis for the final judgment in their written
	the valuation varies depending on the calculation agent, and it is questionable	opinions.
	whether this will lead to ensuring the fairness of the terms of the transaction. By	- For this revision, TSE has conducted
	requesting broad disclosure of the background and purpose of the business plan	interviews with market stakeholders,
	and confirmation of its reasonableness as mentioned above, it should be possible	including financial advisors and third-party
	to prevent the board of directors and special committees from formulating and	calculation agents, and has deliberated the
	approving overly optimistic or pessimistic business plans, thereby ensuring the	content of this revision through discussions at
	fairness of the terms of the transaction. With regard to the disclosure of detailed	meetings with experts. The comments
	assumptions behind value calculations, the opinions of all relevant parties,	received will be used as a reference in the
	including the company, financial advisors, investors, and lawyers, should be	future.
	thoroughly heard, and the necessity of revision should be considered after	
	thorough discussion, including whether the content truly ensures the fairness of	
	the terms of the transaction, the impact on business practices, and the balance	

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	between the burden and effectiveness.	
68.	 Regarding the thinking behind the setting of the financial forecast period, there is criticism that growth investments during the forecast period will not be sufficiently reflected in sales/profit if the period is short. However, it is possible to make fair and reasonable calculations by reflecting the results of such growth investments in sales/profit for the terminal period. Focusing on the length of the period raises concerns that the validity of calculations based on short-term financial forecasts will be unreasonably questioned. 	 The purpose of this revision is to require disclosure of the thinking behind the setting of the financial forecast period and is not intended to deny the validity of calculations based on short financial forecast periods. As you have pointed out, if the results of growth investments are reflected in sales and profit from the financial forecast period onward, it would be advisable to disclose this as part of the thinking behind the setting of the forecast period and the approach to calculating the terminal value.
69.	 "If using financial forecasts that differ significantly from those announced before the M&A, the reasons for this" being subject to disclosure may cause financial forecasts announced at normal times (such as in listed companies' medium-term management plans) to become overly conservative in anticipation of M&A, thereby possibly preventing fair valuations on the stock market or leading to the announcement of overly aggressive plans for the purpose of avoiding becoming a target for M&A. 	- In the share value calculation, the content of financial forecasts has a significant impact on the calculation results. Given the conflict-of-interest structure in MBOs and subsidiary conversions, investors have expressed concerns about the deliberate lowering of financial forecasts. Therefore, this revision
70.	 If the "financial forecasts announced prior to M&A" were sales and profit presented as a vision with no specific plan and the feasibility of which was unclear, 	requires listed companies to disclose the reasons for using financial forecasts that

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	when using said sales and profit to calculate "realistic financial forecasts," the	differ significantly from those previously
	target company would have to explain to the public that it did not use its own	announced.
	financial forecasts because they were not feasible, even though the outcome of	- The use of financial forecasts that differ from
	the takeover bid was unclear, which would hinder business operations and IR	those previously announced is not inherently
	activities.	discouraged, but it is expected that the
		reasons for the differences will be thoroughly
		disclosed, taking into account the purpose of
		the financial forecasts.
71.	Regarding the expansion of disclosure related to financial forecasts in the	- Whether or not a case falls under "if using
	overview of share value calculation, "significantly different" under "if using	financial forecasts that differ significantly
	financial forecasts that differ significantly from those announced before the M&A"	from those announced before the M&A" can
	means that (1) the financial forecasts announced prior to the M&A and (2) the	be determined, for example, by making
	financial forecasts used as the basis for calculation are compared for each fiscal	comparisons with the most recently
	year, and the difference between (1) and (2) is at least 10% compared to (1) for	announced financial forecasts in accordance
	net sales or at least 30% compared to (1) for operating income, EBITDA, and FCF	with the criteria for determining the necessity
	for the fiscal year. Is our understanding correct?	of timely disclosure related to revisions to
	• In addition, regarding (1), if only the figures for the final fiscal year of the financial	earnings forecasts, etc., and using as a
	forecasts have been announced, is it sufficient to compare (1) and (2) only for the	guideline the existence of a change in net
	figures for the final fiscal year?	sales of at least 10% and a change in
72.	Since there are scattered instances of qualitative and subjective expressions such	operating income, EBITDA, and FCF of at least
	as "if using financial forecasts that differ significantly from those announced	30%. However, even if the relevant level is not
	before the M&A, the reasons for this," we request that thresholds and examples	reached, if the information is considered

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	be specified as much as possible for each item requiring disclosure in order to	important for investors to confirm the
	avoid confusion in the practices of disclosure and advance consultation, so as to	reasonableness of the financial forecasts
	facilitate the judgment of listed companies, which are the entities responsible for	based on the circumstances of individual
	disclosure.	cases, proactive disclosure is required.
	(c) Discount rate	
73.	Regarding the description of "small risk premium," since the idea is to consider	- Since the existence of additional risk
	risk premiums according to the size of the company without being limited to small	premiums, such as size risk premiums, is
	companies, we request that this be revised to "size risk premium." In addition,	important information for general
	since there are no established definitions for what is considered special or general	shareholders to confirm the reasonableness
	in the calculation methodology, we request that the term "special" be deleted.	of share value calculations, we have required
74.	We believe that the necessity and level of application of a "small risk premium"	the disclosure of the types and basis of such
	should be determined in the context of the calculation of the discount rate or the	premiums in this revision. Based on the
	consistency of the overall valuation, so it is not appropriate to cite this individual	comments received, the terms "small risk
	issue as an example of a "special precondition." Furthermore, for valuation	premium" and "special" will be revised to
	practices in Japan and many other countries, the application of small risk	make the expression "if there is consideration
	premiums is well established as a common practice, so citing this as an example	of additional risk premiums, such as size risk
	of a "special precondition" is contrary to current practices and may cause	premiums, the details of and basis for these."
	misunderstanding.	
75.	Since there are scattered instances of qualitative and subjective expressions such	
	as "if there are special preconditions such as consideration of a small risk	
	premium, the details of and basis for these," we request that thresholds and	
	examples be specified as much as possible for each item requiring disclosure in	

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	order to avoid confusion in the practices of disclosure and advance consultation,	
	so as to facilitate the judgment of listed companies, which are the entities	
	responsible for disclosure.	
	(d) Terminal value	
76.	It is possible to estimate terminal value by disclosing specific figures of the	- Terminal value is an important element in
	parameters used to calculate the terminal value, so there seems to be little need	share value calculation using the DCF
	to state specific terminal value figures. Terminal value is relative and determined	method. Since parameters such as growth
	in conjunction with factors such as the financial forecast period, so partial	rates have a significant impact on the final
	disclosure of the terminal value is not only meaningless but also likely to cause	calculation results, this revision requires
	confusion.	listed companies to disclose, in addition to
77.	Terminal value is calculated by a calculation agent that uses its professional	the specific figures of the parameters used
	expertise and a certain degree of discretion, so there may be discrepancies	previously for the calculation of terminal
	between the special committee's and target company's calculation agencies.	value, specific figures (range acceptable) of
	Investors focusing solely on the discrepancies in the figures may cause	terminal value and the thinking behind the
	unnecessary confusion.	setting of each parameter as information
78.	• (1) From the perspective of the reproducibility and verifiability of DCF method	necessary for general shareholders to
	calculation results by general shareholders, it is sufficient to disclose specific	determine the reasonableness of the
	figures of parameters under the current rules and (2) even in the case of the GOP	calculation.
	in the United States, although specific figures such as WACC and perpetual growth	
	rate are disclosed, the rationale for setting the parameters is not disclosed, and	
	there are differences in the rationale for setting the parameters among the	
	respective calculation agencies, so it is not possible to determine whether they	

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	are correct or incorrect. We therefore request that, in calculating terminal value,	
	only specific figures of parameters be disclosed, as is the current rule, and that	
	disclosure of the thinking behind the setting of said parameters not be required.	
79.	"If there are special preconditions such as adjustments to disregard one-off	- We intend for the relevant items to be
	expenses in the final business year, the details" cannot be classified as a standard	disclosed when there are assumptions that
	calculation methodology or "special" precondition as the calculation agent has	have a significant impact on the calculation of
	adopted calculation methodologies appropriate for each individual target	terminal value.
	company.	- For example, if adjustments are made to
80.	Adjustments to disregard one-off expenses in the final business year for the	disregard one-off expenses in the final
	calculation of terminal value are a normal method in the calculation of terminal	business year in the calculation of terminal
	value, which should assume a steady state, so the term "special" should be	value, it is considered appropriate to disclose
	deleted.	this fact, but it is not our intention to require
81.	Regarding adjustments to disregard one-off expenses in the final business year in	disclosure of adjustments that are not
	the calculation of terminal value, I presume that TSE is not intending to require	significant. Please note that the
	disclosure of matters that do not have a significant impact, so we request the	determination of importance should be made
	addition of the phrase "only applies if material to the calculation."	on a case-by-case basis, and no uniform
82.	Since there are scattered instances of qualitative and subjective expressions such	quantitative standards will be established.
	as "if there are special preconditions such as adjustments to disregard one-off	- As per the comments received, the term
	expenses in the final business year, the details," we request that thresholds and	"special" will be revised.
	examples be specified as much as possible for each item requiring disclosure in	
	order to avoid confusion in the practices of disclosure and advance consultation,	
	so as to facilitate the judgment of listed companies, which are the entities	

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	responsible for disclosure.	
	(e) Non-business assets	
83.	We strongly agree with TSE's requirement for enhanced disclosure of real estate	- While the Fair M&A Guidelines state that "it
	values and financial assets.	is advisable to provide an explanation with
	The value of real estate such as leases should be calculated by adding back the	respect to the approach" used for the
	fair value.	valuation method of individual assets, there is
	• With regard to financial assets, when separating business assets and non-business	no explicit requirement to do so. As a result,
	assets, there seem to be many cases where share value is calculated at a low level	there are very few cases in which detailed
	by intentionally reducing non-business assets. When recognizing amounts	disclosure has been made in this regard, so
	exceeding 2-3% of cash on hand as non-business assets, changes in the balance	this is a point that is easy to be contested by
	of cash and deposits as well as average balance should be analyzed.	investors.
	• In Japan, for M&As of unlisted companies by companies that place significant	- In light of this situation, we require disclosure
	importance on real estate, the net asset approach (adjusted net asset method or	of the calculation methodology when it is
	SOTP method) is sometimes used to reflect the market value of real estate in the	material to the calculation of real estate such
	valuation. However, in the practice of share value calculation related to takeover	as leases, strategic shareholdings, and surplus
	bids, there are cases where the net asset approach is intentionally excluded, and	funds, which are particularly problematic in
	the value is calculated at a PBR lower than 1.	practice.
	We expect further efforts regarding discounts on net assets and net asset value.	- Since it is appropriate to determine whether
84.	Since there are scattered instances of qualitative and subjective expressions such	a case falls under "material to the calculation"
	as "treatment of individual assets (real estate such as leases, strategic	on a case-by-case basis, we have not
	shareholdings, surplus funds, etc.) in the calculation (thinking behind the	established uniform quantitative criteria.
	categorization of business and non-business assets, etc.) (only applies if material	However, for example, if the ratio of real

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	to the calculation)," we request that thresholds and examples be specified as	estate such as leases, securities held, etc. to
	much as possible for each item requiring disclosure in order to avoid confusion in	total assets is high, if there are significant
	the practices of disclosure and advance consultation, so as to facilitate the	unrealized gains, or if cash and deposits are
	judgment of listed companies, which are the entities responsible for disclosure.	high compared to the general level in the
		sector or industry to which the company
		belongs, and if the treatment of these items
		as business assets or non-business assets has
		a significant impact on the calculation results,
		disclosure of the treatment should be
		considered.
85.	For calculation purposes, the distinction between business and non-business	- This revision does not require listed
	assets may vary depending on the calculation agent and the information used as	companies to make detailed disclosures of
	the basis for the calculation. Not only is it difficult to classify them uniformly, but	whether individual assets are classified as
	it may also cause misunderstanding among investors from the perspective of	business assets or non-business assets, but
	information disclosure.	rather requires them to disclose the basic
86.	Non-business assets and liabilities for calculation purposes may differ from what	calculation approach for distinguishing
	investors generally imagine as non-business assets and liabilities, so the disclosure	between business and non-business assets
	of these details may result in inconsistencies with information disclosed by the	related to real estate such as leases, securities
	target company regarding dividends and strategic shareholdings, which may not	held, cash and deposits, etc.
	only lead to excessive restraint in M&A transactions but also cause	- For example, for real estate such as leases and
	misunderstanding among investors from the perspective of information	securities held, it would be advisable to
	disclosure.	disclose the criteria used to determine

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		whether they are classified as non-business
		assets or business assets (e.g., marketability).
		- For cash and deposits, it would be advisable
		to disclose how the amount of funds
		necessary for business operations was set.
	(5) Other	
87.	A PBR lower than 1 indicates that the value of capital entrusted by shareholders	- Net assets per share is not a direct indicator
	has been impaired, which signifies management failure. Despite strong requests	for judging the fairness of the acquisition
	by TSE for management that is conscious of cost of capital and stock price, many	price, and there are cases where MBOs are
	listed companies continue to allow their PBR to stay below 1. It is extremely unfair	conducted for the purpose of fundamental
	for management to allow the stock price to remain undervalued and then acquire	business restructuring amid deteriorating
	the company at that undervalued price through an MBO. From the perspective of	business performance. Therefore, no across-
	protecting general shareholders, this practice is unacceptable. Therefore, in	the-board regulations will be imposed in this
	principle, management should be prohibited from conducting MBOs at a PBR	revision.
	lower than 1 by listing rules.	- On the other hand, as requested in the
88.	• One factor contributing to a PBR falling below 1 is that companies often retain	"Action to Implement Management that is
	funds that exceed necessary working capital and fail to return profits to	Conscious of Cost of Capital and Stock Price"
	shareholders. Such surplus funds are capital that should belong to shareholders,	announced in March 2023, we will continue
	so it is unfair for management to acquire them at a discount through an MBO. If a	to encourage companies to analyze and
	company intends to make new investments after going private, it should raise the	evaluate their current situations and to
	necessary funds through new debt or other means after going private, rather than	continuously implement improvement
	using capital raised from shareholders at the time of listing. Therefore, listing rules	measures while remaining conscious of

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	should prohibit MBOs when a company has surplus funds that exceed necessary working capital and require that such surplus funds be returned to shareholders	market valuations such as PBR in normal times.
	in full prior to the MBO.	
89.	 For takeover bids below a PBR of 1, we request that the rationale for the board of directors of the target company deeming such price to be appropriate be clearly disclosed and that the special committee be required to deliberate and evaluate the appropriateness of that rationale. 	
90.	 The board of directors should discuss corporate value on a regular basis. It is not sufficient to simply settle for the approach of "X% premium on the stock price" without engaging in a fundamental discussion of corporate value. 	
91.	The Guidelines for Disclosure of a Tender Offer also assume that the board of directors may support a tender offer but not recommend it. However, the board of directors should not support a tender offer at a price that it cannot recommend in the first place.	 This revision requires the special committee to obtain an opinion on not only whether the transaction is "not disadvantageous" but "fair to general shareholders" from the perspective of whether it is a transaction in which the increase in corporate value will be fairly distributed to general shareholders. This does not restrict the target company from expressing its opinion that it does not recommend tendering shares in the takeover bid while supporting it. However, in such cases, we believe that it will be

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		necessary to provide a more detailed explanation than usual regarding the relationship between the special committee's opinion that the transaction is fair and the target company's opinion that it does not recommend tendering shares in the takeover bid.
92.	Squeeze-outs should be prohibited as the value of shares may be impaired significantly by an MBO of a listed company.	 With regard to squeeze-outs such as those due to MBOs, we do not impose across-the-board restrictions as they offer benefits such as enabling fundamental business restructuring through the concentration of control. On the other hand, there are concerns that the interests of general shareholders may be damaged in MBOs due to the risk of structural conflicts of interest. Therefore, we will continue to consider and implement necessary measures, taking into account future trends in corporate acquisitions and developments in business practices.
93.	We believe that it may be necessary to establish an institution that supervises	- Thank you very much for your valuable

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	M&A transactions in real time, such as the U.K.'s Takeover Panel, or for TSE to	comments.
	intervene in M&A transactions as necessary. Even if issues with the fairness of a	- We will continue to consider necessary
	transaction are discovered, it is difficult to prove damages and take measures for	measures in cooperation with related parties,
	compensation after the fact. Therefore, having a supervisory body intervene with	taking into account future trends in corporate
	the parties concerned in real time and promptly encourage corrective measures	acquisitions and developments in business
	will help ensure fairness. From the perspective of IRR, the majority of investors	practices.
	would not be able to justify filing a lawsuit after the fact and spending several	
	years disputing fairness. Only a small number of investors who have M&A	
	transactions as part of their investment philosophy would be able to justify	
	spending several years disputing fairness, so this situation encourages companies	
	to take advantage of the system. MBOs and subsidiary conversions by an entity	
	such as the controlling shareholder involve structural conflicts of interest and	
	information asymmetry, and therefore require strong oversight.	
94.	The Tokyo Stock Exchange and the Financial Services Agency should not allow the	
	current unregulated share value calculation to continue and should clarify the	
	rules for share value calculation. In particular, share value calculation reports are	
	not disclosed in any way, and since they are not reviewed by the Tokyo Stock	
	Exchange or the Financial Services Agency, it is impossible to say whether they are	
	accurate and fair.	
	2. Development of IR Systems	
95.	• In order to ensure market transparency and fairness, it is important for listed	- Thank you for approving of this revision.
	companies to provide appropriate information to shareholders and investors, so	

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	it is only natural that listed companies be required to establish systems for this	
	purpose. Therefore, we agree that the establishment of IR systems should be	
	stipulated in "Matters to Be Observed" in the Corporate Code of Conduct.	
	Since IR activities that companies should implement vary depending on their size	
	and shareholder composition, we believe that it is appropriate not to establish	
	uniform rules for IR systems, but rather to require companies to determine the	
	specific details that they deem appropriate for IR systems and to disclose an	
	overview of those systems and the status of IR implementation in their corporate	
	governance reports.	
96.	We believe that the reason for not establishing uniform rules regarding the	- We believe that it is important for listed
	systems to be developed in this revision is because the IR systems required for	companies to consider the specific IR systems
	listed companies vary. However, in the absence of uniform rules, listed companies	they should develop based on their size,
	may regard these obligations as essentially optional targets, meaning that they do	shareholder composition, and other factors.
	not develop effective IR systems. In order to enable investors and listed companies	Therefore, we have not required listed
	to engage in more specific and constructive discussions on further strengthening	companies to establish a dedicated
	IR systems, one option could be to set a standard such as "as a general rule,	department or appoint full-time IR personnel
	multiple full-time IR personnel shall be appointed."	in this revision.
		- However, from the perspective of
		encouraging listed companies to conduct
		substantive reviews and develop systems, we
		require listed companies to disclose their IR
		systems in their corporate governance

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		reports.
		- In addition, in response to requests from
		investors regarding the establishment of
		dedicated IR departments, TSE will continue
		to encourage listed companies to consider
		this issue from the perspective of investors.
97.	Corporate governance reports should not simply include the prescribed items but	- Thank you very much for your valuable
	should specifically describe an overview of the IR policy and IR activities based on	comments.
	the size of the company and the composition of its shareholders.	- This revision does not require listed
98.	The board of directors should be required to discuss and approve an overview of	companies to implement specific IR activities,
	IR policies and IR activities. In addition, all directors, including outside directors,	but, as you have pointed out, many domestic
	should be required to participate proactively in IR activities and engage in direct	and overseas institutional investors have
	dialogue with shareholders. Outside directors, in particular, should be required to	requested that listed companies go beyond
	be actively involved in IR in general as representatives of the common interests	developing the minimum IR system and
	shared by all shareholders, including minority shareholders. Furthermore, it	enhance and disclose their specific IR
	should be required that the above be disclosed in the corporate governance	activities.
	report.	- In light of these circumstances, TSE plans to
99.	• We are pleased to see the rules clearly state that listed companies have a	compile and share investors' views with listed
	responsibility to develop IR systems, but simply establishing a department for this	companies to encourage them to actively
	purpose is not sufficient. In order to ensure more substantial results, companies	engage in IR activities from the perspective of
	should disclose in their corporate governance reports whether they hold meetings	investors.
	with institutional investors attended by senior management and outside	- In addition, we currently require listed

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	executives, their responses to requests for such meetings, and, if they do not hold	companies to disclose information on their IR
	such meetings, the reasons for not doing so.	activities, including the holding of IR briefings,
100.	 There are some companies, particularly listed companies with controlling shareholders or quasi-controlling shareholders, where the president does not engage in dialogue with investors and has never done so in the past. At the very least, companies listed on the Prime Market should make opportunities for senior management, such as the president, to engage in dialogue with investors outside of earnings briefings, such as through small-group meetings and one-on-one 	in their corporate governance reports. Furthermore, based on "Better Dialogue with Shareholders and Related Disclosure" (published on March 31, 2023), we request Prime Market listed companies to disclose information on individual meetings with
101.	 With the popularization of Zoom and other online meeting platforms, the cost of holding online earnings briefings has fallen dramatically, making it possible to hold 	shareholders. - Based on the comments we have received, we will continue to follow up on the status of IR
	meetings at a lower cost than in-person meetings. In addition, even hybrid meetings require little additional cost. Some companies, particularly listed companies with controlling shareholders or quasi-controlling shareholders, only hold earnings briefings in person and do not maintain sufficient contact with investors. At the very least, companies listed on the Prime Market should provide	activities at listed companies and work to advance the enhancement of IR initiatives and disclosure.
102.	 investors with opportunities to participate in online earnings briefings. In recent years, email addresses have become an essential tool for contacting listed companies. Therefore, we strongly request that companies set and disclose the contact information of the department in charge of IR (dedicated IR email address and telephone number). 	- Based on the comments we have received, we will clearly state in the supplementary explanation sections related to the "establishment of a department and/or
103.	We agree with the requirement to include explanations regarding IR in corporate	placement of a manager in charge of IR" and

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	governance reports. For investors who wish to engage in constructive dialogue	"IR information" of the "Preparation
	with companies, it is extremely useful to obtain the names and contact details of	Guidelines for Corporate Governance
	IR team members and, if the company has offices in multiple markets, their	Reports" that it is desirable to include
	locations. It is important to clearly indicate the website for IR materials in the	information such as the contact information
	report, which is in line with good global practice. It is equally important for	of the department in charge of IR and the
	companies to provide investors with details of future shareholder events,	location where IR materials are posted.
	including dates, times, and how to participate.	
104.	Small companies may need some time to develop IR systems. Are you planning to	- This revision does not require companies to
	set a grace period for them to do so?	establish departments in charge of IR or
		appoint dedicated personnel across the
		board. Rather, we request that companies
		consider and develop the necessary systems
		based on their size, shareholder composition,
		and other factors. Therefore, we do not
		anticipate granting a grace period for
		companies to conform with this revision.
105.	If a company fails to fulfill its obligation to develop an IR system, we request that	- Necessary IR systems should be reviewed and
	it be designated as a Security on Special Alert and that, if no improvement is	developed based on factors such as company
	observed, delisting procedures be undertaken pursuant to the Securities Listing	size and shareholder composition. However,
	Regulations.	if a listed company does not develop an IR
		system at all, enforcement measures such as
		public announcement measures may be

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		taken to ensure effectiveness. We do not
		intend to designate all companies as
		Securities on Special Alert in the manner that
		you have indicated.
106.	• In meetings with institutional investors, there have been cases where participants attempted to elicit information that was undisclosed for business or competitive reasons. This could be extremely dangerous from perspectives including insider trading and disadvantages for individual investors. Dialogue with investors should focus on supplementing information that is currently disclosed but difficult to understand and suggesting information that should be disclosed in the future. When presenting obligations or requests to listed companies, we request that TSE listen to the opinions of listed companies and disclose rules and morals for institutional investors as well as matters that should not be asked during dialogue and undesirable examples.	 The Financial Services Agency (FSA) is currently promoting initiatives to enhance the effectiveness of investor stewardship activities. In its interviews with companies, the FSA has pointed out cases where investors attempted to elicit information that cannot be disclosed, as you have pointed out, as examples of cases that did not develop into constructive dialogue from companies' perspectives. Going forward, the FSA plans to establish opportunities for discussions between
		companies and investors and continue to
		collect and share examples of initiatives in
		order to improve the quality of stewardship
		activities and enhance information disclosure
		that is aligned with investors' perspectives,
		with the aim of further promoting

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		constructive dialogue. TSE will cooperate with
		these efforts.

Submissions by: 1, 13, 38, 57 are from Kaname Capital; 2, 12, 22, 29, 32, 40, 44, 49, 54, 97, 98, 102, 104 are from Japan Stewardship Forum; 3, 4, 5, 20, 25, 55, 60, 95 are from Japan Corporate Governance Network; 6, 14, 24, 26, 50 are from TOB Team volunteers from Nagashima Ohno & Tsunematsu; 7, 28, 62, 67, 78, 96 are from Mizuho Securities Co., Ltd.; 8, 63, 64, 65, 68, 69, 70, 76, 77, 79, 85, 86 are from SMBC Nikko Securities Inc.; 10, 15, 17, 51 are from volunteer lawyers at Mori Hamada & Matsumoto; 11, 58, 99 are from Invesco Asset Management (Japan) Limited; 16, 18, 27, 52 are from Nishimura & Asahi (Gaikokuho Kyodo Jigyo); 21, 39 are from Strategic Capital, Inc.; 23, 33, 48, 90 are from Zennor Asset Management; 30, 71 are from TMI Associates; 31, 41, 45, 47, 56, 61, 66, 83, 91, 94 are from Oasis Management; 34, 46, 53, 72, 75, 82, 84 are from Plutus Consulting Co., Ltd.; 36, 93, 100, 101 are from FIL Investments (Japan) Limited; 73, 80, 81 are from Daiwa Securities Co. Ltd.; 74 is from EY Strategy and Consulting Co., Ltd.; 87, 88 are from LR inc.; 89, 105 are from Nanahoshi Management Ltd.; 103 is from T. Rowe Price. All other comments are from individuals.